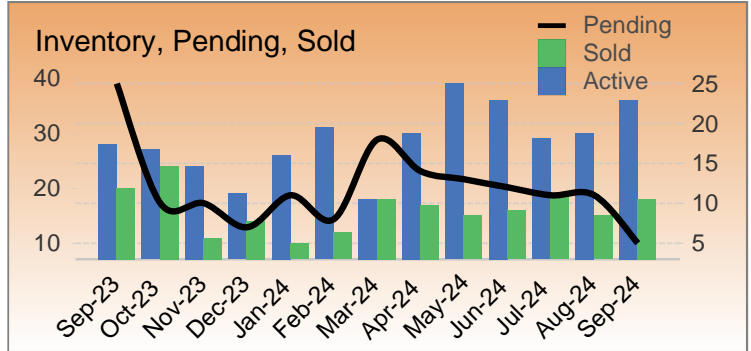


Market Activity Summary:

- Inventory: 36 units were listed for sale as of the last day of September - approximately 2.2 months of inventory.
- Sales Activity: 18 units were sold during September,
- Median Sales Price: \$855,000 during September
- Average price per sq.ft. in September was \$681
- Average Days-on-Market (DOM) is approximately 23 days
- Sold over Asking: On average, buyers paid 104% of list price in September



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Sep-24	36	5	18	2.2	\$777,388	\$855,000	\$812,583	23	\$624	\$681	104%
Aug-24	30	11	15	1.9	\$845,053	\$850,000	\$879,225	38	\$624	\$627	104%
Jul-24	29	11	19	1.7	\$802,942	\$788,338	\$827,863	33	\$618	\$640	103%
Jun-24	36	12	16	2.3	\$818,937	\$882,500	\$855,156	24	\$622	\$667	104%
May-24	39	13	15	2.3	\$848,662	\$885,000	\$905,453	29	\$637	\$631	107%
Apr-24	30	14	17	1.9	\$862,282	\$929,416	\$898,041	45	\$644	\$669	104%
Mar-24	18	18	18	1.4	\$836,708	\$856,000	\$855,276	31	\$605	\$672	103%
Feb-24	31	8	12	2.6	\$835,647	\$851,326	\$846,584	43	\$626	\$640	106%
Jan-24	26	11	10	2.2	\$901,761	\$854,340	\$896,948	57	\$667	\$615	99%
Dec-23	19	7	14	1.2	\$824,282	\$924,750	\$853,402	25	\$668	\$602	105%
Nov-23	24	10	11	1.4	\$743,450	\$850,000	\$773,181	34	\$698	\$620	103%
Oct-23	27	10	24	1.4	\$743,541	\$810,000	\$796,375	16	\$643	\$620	107%
Sep-23	28	25	20	2.0	\$784,480	\$773,475	\$826,512	26	\$653	\$671	104%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Sep-24	18	-10%	\$752,627	-10.3%	\$855,000	10.5%	\$812,583	-1.69%	23	-11.5%	104%
Sep-23	20	17.6%	\$839,174	8.92%	\$773,475	-11.6%	\$826,512	0.514%	26	-33.3%	104%
Sep-22	17	-22.7%	\$770,440	-3.73%	\$875,000	-8.14%	\$822,286	-11.9%	39	179%	106%

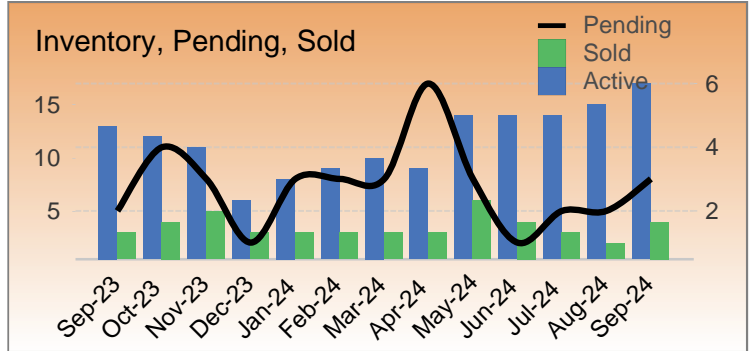
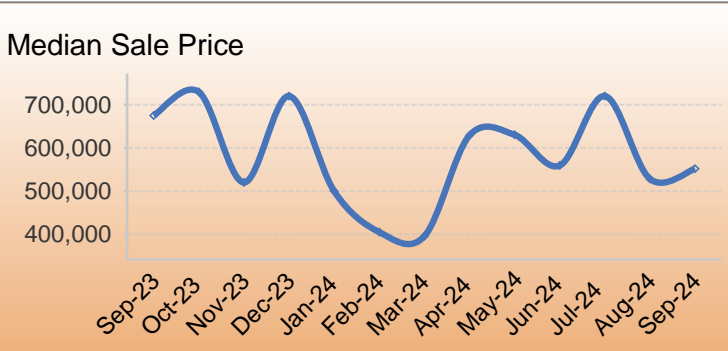
Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	16	10	10	18	19
\$500-599K	8	8	13	9	10
\$600-699K	11	13	23	19	10
\$700-799K	18	20	7	9	36
\$800-899K	21	17	14	28	27
\$900-999K	25	20	23	20	5
\$1-1.299M	33	20	41	26	18
\$1.3-1.699M	8	3	14	4	2
\$1.7-1.999M	0	0	0	1	2
\$2-2.999M	0	0	1	0	0
>3M	0	0	0	0	0
Total	140	111	146	134	129

Presented by:

Market Activity Summary:

- Inventory: 17 units were listed for sale as of the last day of September - approximately 5.7 months of inventory.
- Sales Activity: 4 units were sold during September,
- Median Sales Price: \$552,000 during September
- Average price per sq.ft. in September was \$476
- Average Days-on-Market (DOM) is approximately 14 days
- Sold over Asking: On average, buyers paid 100% of list price in September



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Sep-24	17	3	4	5.7	\$559,250	\$552,000	\$557,750	14	\$534	\$476	100%
Aug-24	15	2	2	5.0	\$539,000	\$527,625	\$527,625	52	\$506	\$519	98%
Jul-24	14	2	3	3.2	\$704,333	\$720,000	\$713,000	25	\$525	\$613	102%
Jun-24	14	1	4	3.5	\$637,000	\$559,000	\$729,750	18	\$519	\$615	109%
May-24	14	3	6	3.5	\$590,333	\$630,000	\$584,166	48	\$522	\$565	99%
Apr-24	9	6	3	3.0	\$636,000	\$629,000	\$623,933	32	\$523	\$563	98%
Mar-24	10	3	3	3.3	\$417,333	\$395,000	\$431,666	9	\$516	\$496	103%
Feb-24	9	3	3	3.0	\$469,000	\$405,000	\$462,333	69	\$529	\$523	98%
Jan-24	8	3	3	2.2	\$456,000	\$500,000	\$474,833	118	\$530	\$521	104%
Dec-23	6	1	3	1.5	\$832,508	\$720,000	\$801,833	23	\$501	\$635	99%
Nov-23	11	3	5	2.8	\$554,600	\$520,000	\$551,800	22	\$517	\$505	99%
Oct-23	12	4	4	3.0	\$663,222	\$729,750	\$707,375	13	\$547	\$640	106%
Sep-23	13	2	3	3.5	\$615,666	\$675,000	\$622,400	26	\$537	\$591	101%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Sep-24	4	33.3%	\$602,898	8.29%	\$552,000	-18.2%	\$557,750	-10.4%	14	-46.2%	100%
Sep-23	3	0%	\$556,762	-4.74%	\$675,000	68.8%	\$622,400	45.8%	26	-39.5%	101%
Sep-22	3	-75%	\$584,450	-4.03%	\$400,000	-31%	\$426,932	-29.8%	43	16.2%	98%

Sales Activity and Price Trends

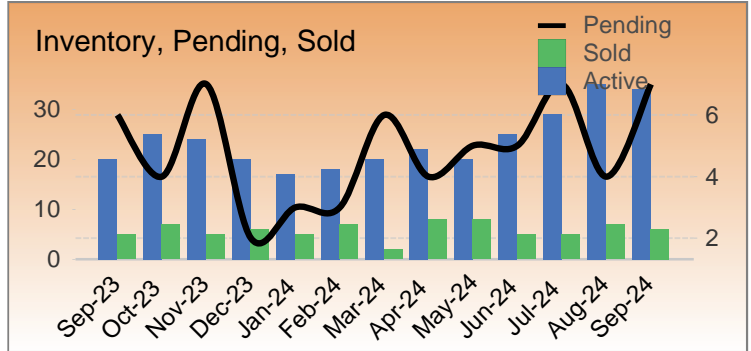
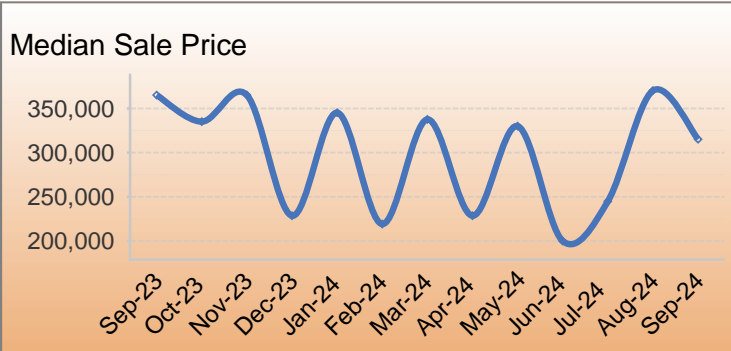
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	10	3	11	14	4
\$500-599K	11	13	11	7	12
\$600-699K	7	8	9	11	9
\$700-799K	1	2	1	2	1
\$800-899K	0	2	0	3	1
\$900-999K	1	0	0	3	0
\$1-1.299M	0	2	1	1	1
\$1.3-1.699M	1	1	5	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	31	31	38	41	28

Presented by:



Market Activity Summary:

- Inventory: 34 units were listed for sale as of the last day of September - approximately 5.7 months of inventory.
- Sales Activity: 6 units were sold during September,
- Median Sales Price: \$315,000 during September
- Average price per sq.ft. in September was \$324
- Average Days-on-Market (DOM) is approximately 58 days
- Sold over Asking: On average, buyers paid 96% of list price in September



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Sep-24	34	7	6	5.7	\$362,233	\$315,000	\$351,083	58	\$302	\$324	96%
Aug-24	35	4	7	6.2	\$355,985	\$370,000	\$355,285	48	\$296	\$331	100%
Jul-24	29	7	5	4.8	\$258,759	\$245,000	\$254,080	39	\$293	\$284	98%
Jun-24	25	5	5	3.6	\$220,990	\$200,000	\$220,761	34	\$303	\$267	100%
May-24	20	5	8	3.3	\$313,806	\$330,000	\$314,000	58	\$306	\$324	100%
Apr-24	22	4	8	4.1	\$260,487	\$228,500	\$259,875	58	\$308	\$280	100%
Mar-24	20	6	2	4.5	\$332,500	\$337,500	\$337,500	27	\$298	\$413	102%
Feb-24	18	3	7	3.0	\$256,842	\$219,000	\$256,999	62	\$308	\$279	99%
Jan-24	17	3	5	3.4	\$356,080	\$345,000	\$359,000	47	\$303	\$376	100%
Dec-23	20	2	6	3.5	\$269,000	\$228,500	\$262,750	61	\$294	\$286	97%
Nov-23	24	7	5	4.2	\$333,799	\$365,000	\$335,600	21	\$306	\$304	100%
Oct-23	25	4	7	4.2	\$357,992	\$335,000	\$360,000	19	\$288	\$358	101%
Sep-23	20	6	5	3.2	\$363,589	\$365,000	\$362,800	25	\$282	\$359	100%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Sep-24	6	20%	\$333,270	-6.89%	\$315,000	-13.7%	\$351,083	-3.23%	58	132%	96%
Sep-23	5	-37.5%	\$357,943	13.3%	\$365,000	-0.748%	\$362,800	-4.21%	25	-32.4%	100%
Sep-22	8	14.3%	\$315,906	-10.1%	\$367,750	9.78%	\$378,750	11.4%	37	106%	99%

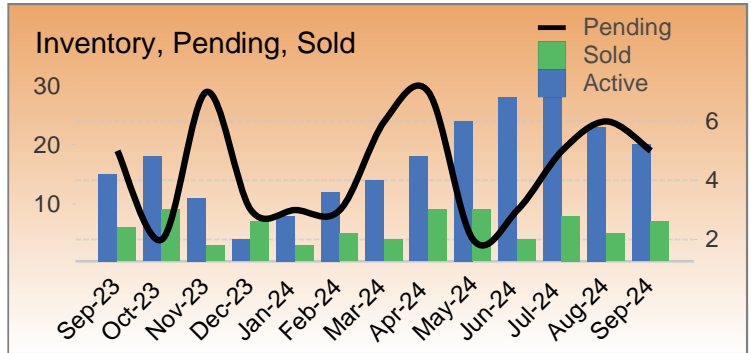
Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	50	61	61	60	73
\$500-599K	3	4	6	2	0
\$600-699K	0	0	0	0	0
\$700-799K	0	0	0	0	0
\$800-899K	0	0	0	0	0
\$900-999K	0	0	0	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	53	65	67	62	73

Presented by:

Market Activity Summary:

- Inventory: 20 units were listed for sale as of the last day of September - approximately 3.0 months of inventory.
- Sales Activity: 7 units were sold during September,
- Median Sales Price: \$750,000 during September
- Average price per sq.ft. in September was \$920
- Average Days-on-Market (DOM) is approximately 39 days
- Sold over Asking: On average, buyers paid 104% of list price in September



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Sep-24	20	5	7	3.0	\$709,982	\$750,000	\$734,332	39	\$744	\$920	104%
Aug-24	23	6	5	4.1	\$741,600	\$835,000	\$796,000	30	\$777	\$687	111%
Jul-24	30	5	8	4.4	\$890,125	\$972,500	\$924,625	34	\$842	\$620	104%
Jun-24	28	3	4	3.8	\$668,750	\$627,500	\$653,250	78	\$759	\$752	98%
May-24	24	2	9	3.3	\$724,765	\$730,000	\$765,765	35	\$825	\$799	104%
Apr-24	18	7	9	3.0	\$674,666	\$678,000	\$721,288	15	\$836	\$824	107%
Mar-24	14	6	4	3.5	\$663,000	\$720,250	\$719,019	19	\$746	\$917	108%
Feb-24	12	3	5	2.4	\$720,500	\$670,000	\$715,600	25	\$731	\$845	99%
Jan-24	8	3	3	1.8	\$802,666	\$610,000	\$840,000	100	\$773	\$948	103%
Dec-23	4	3	7	0.6	\$854,857	\$950,000	\$942,857	41	\$718	\$785	111%
Nov-23	11	7	3	1.8	\$881,666	\$1,281,700	\$1,090,566	16	\$737	\$721	121%
Oct-23	18	2	9	2.0	\$714,222	\$748,000	\$757,000	43	\$772	\$899	105%
Sep-23	15	5	6	1.7	\$807,000	\$921,000	\$928,666	13	\$800	\$873	114%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Sep-24	7	16.7%	\$869,857	11.8%	\$750,000	-18.6%	\$734,332	-20.9%	39	200%	104%
Sep-23	6	-40%	\$778,000	-2.24%	\$921,000	8.67%	\$928,666	1.5%	13	-45.8%	114%
Sep-22	10	0%	\$795,838	1.44%	\$847,500	18.7%	\$914,900	41.3%	24	-53.8%	109%

Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	4	7	8	2	7
\$500-599K	7	6	6	10	3
\$600-699K	13	8	7	17	14
\$700-799K	8	16	8	18	9
\$800-899K	9	7	15	23	8
\$900-999K	6	14	14	6	6
\$1-1.299M	4	9	13	15	5
\$1.3-1.699M	3	4	14	3	4
\$1.7-1.999M	0	1	1	0	0
\$2-2.999M	0	1	0	0	0
>3M	0	0	0	0	0
Total	54	73	86	94	56

Presented by:

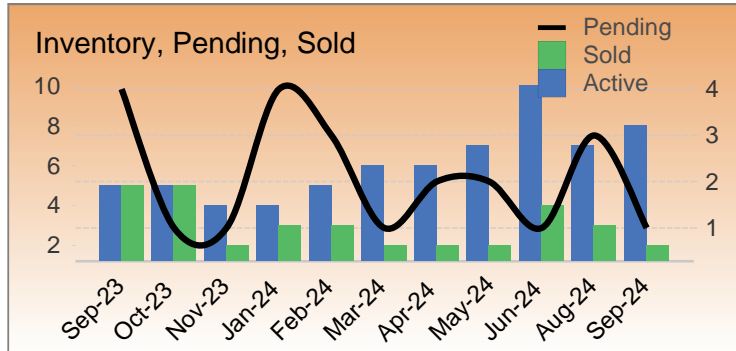
Includes Berkeley and Kensington

© 2024, Bay East Association of REALTORS®. Reprinted by permission of Bay East Association of REALTORS®. Powered by Aculist and Bay East Association of REALTORS®. The Bay East Housing Reports are based in whole or in part on data supplied by the Bay East Association of REALTORS®, its Multiple Listing Service (MLS) and Data Shares. Neither the Association nor its MLS and Data Shares guarantee or are in any way responsible for its accuracy. Data in this report may not reflect all real estate activity in the market....

Deemed reliable but not guaranteed

Market Activity Summary:

- Inventory: 8 units were listed for sale as of the last day of September - approximately 4.8 months of inventory.
- Sales Activity: 2 units were sold during September,
- Median Sales Price: \$570,000 during September
- Average price per sq.ft. in September was \$389
- Average Days-on-Market (DOM) is approximately 4 days
- Sold over Asking: On average, buyers paid 101% of list price in September



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Sep-24	8	1	2	4.8	\$564,500	\$570,000	\$570,000	4	\$438	\$389	101%
Aug-24	7	3	3	3.0	\$607,962	\$530,000	\$583,333	71	\$427	\$343	96%
Jun-24	10	1	4	3.8	\$425,500	\$434,500	\$426,750	19	\$405	\$372	100%
May-24	7	2	2	3.5	\$432,475	\$437,475	\$437,475	30	\$385	\$356	101%
Apr-24	6	2	2	2.6	\$563,648	\$550,649	\$550,648	26	\$387	\$359	97%
Mar-24	6	1	2	2.3	\$459,444	\$445,000	\$445,000	25	\$412	\$360	97%
Feb-24	5	3	3	2.5	\$582,349	\$489,000	\$572,666	108	\$398	\$421	98%
Jan-24	4	4	3	2.4	\$699,385	\$719,278	\$683,092	89	\$381	\$402	98%
Nov-23	4	1	2	1.0	\$567,349	\$566,350	\$566,349	32	\$381	\$360	100%
Oct-23	5	1	5	1.3	\$433,400	\$410,000	\$435,437	16	\$394	\$352	100%
Sep-23	5	4	5	2.3	\$546,153	\$500,000	\$540,283	165	\$379	\$370	99%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Sep-24	2	-60%	\$586,268	26.7%	\$570,000	14%	\$570,000	5.5%	4	-97.6%	101%
Sep-23	5	25%	\$462,722	-6.48%	\$500,000	-3.15%	\$540,283	3.53%	165	768%	99%
Sep-22	4	100%	\$494,760	2.28%	\$516,250	45.8%	\$521,875	47.4%	19	217%	99%

Sales Activity and Price Trends

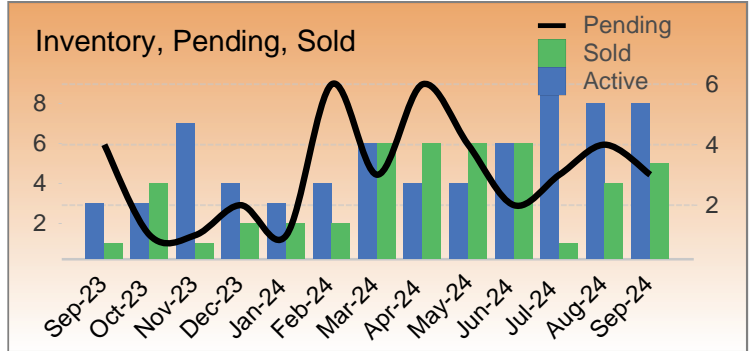
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	11	14	10	27	32
\$500-599K	4	10	13	6	0
\$600-699K	1	0	1	0	0
\$700-799K	4	2	0	0	0
\$800-899K	1	0	0	0	0
\$900-999K	0	0	0	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	21	26	24	33	32

Presented by:

Includes Brentwood, Bethel Island, Byron, Discovery Bay, Knightsen, and Oakley
 © 2024, Bay East Association of REALTORS®. Reprinted by permission of Bay East Association of REALTORS®. Powered by Aculist
 and Bay East Association of REALTORS®. The Bay East Housing Reports are based in whole or in part on data supplied by the Bay East Association of REALTORS®, its Multiple Listing Service (MLS)
 and Data Shares. Neither the Association nor its MLS and Data Shares guarantee or are in any way responsible for its accuracy. Data in this report may not reflect all real estate activity in the market....

Market Activity Summary:

- Inventory: 8 units were listed for sale as of the last day of September - approximately 2.4 months of inventory.
- Sales Activity: 5 units were sold during September,
- Median Sales Price: \$935,000 during September
- Average price per sq.ft. in September was \$553
- Average Days-on-Market (DOM) is approximately 72 days
- Sold over Asking: On average, buyers paid 99% of list price in September



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Sep-24	8	3	5	2.4	\$836,200	\$935,000	\$824,800	72	\$572	\$553	99%
Aug-24	8	4	4	2.5	\$619,237	\$622,500	\$621,250	19	\$585	\$501	101%
Jul-24	9	3	1	2.1	\$548,000	\$538,000	\$538,000	52	\$570	\$428	98%
Jun-24	6	2	6	1.0	\$745,150	\$649,450	\$778,983	20	\$542	\$610	103%
May-24	4	4	6	0.7	\$1,136,981	\$1,202,500	\$1,230,466	6	\$542	\$663	108%
Apr-24	4	6	6	0.9	\$697,500	\$727,500	\$731,666	17	\$493	\$566	105%
Mar-24	6	3	6	1.8	\$856,658	\$887,500	\$920,000	10	\$511	\$630	108%
Feb-24	4	6	2	2.0	\$847,499	\$857,500	\$857,500	13	\$590	\$680	101%
Jan-24	3	1	2	1.8	\$743,750	\$752,475	\$752,475	22	\$531	\$600	101%
Dec-23	4	2	2	1.7	\$584,500	\$582,500	\$582,500	11	\$523	\$661	99%
Nov-23	7	1	1	3.5	\$1,290,000	\$1,300,000	\$1,300,000	8	\$563	\$558	101%
Oct-23	3	1	4	1.8	\$1,052,000	\$1,020,250	\$1,058,875	24	\$583	\$615	100%
Sep-23	3	4	1	1.0	\$439,000	\$420,000	\$420,000	49	\$541	\$461	96%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Sep-24	5	400%	\$1,098,737	-10.9%	\$935,000	123%	\$824,800	96.4%	72	46.9%	99%
Sep-23	1	-83.3%	\$1,232,666	70.8%	\$420,000	-53.8%	\$420,000	-49.1%	49	88.5%	96%
Sep-22	6	-33.3%	\$721,727	-1.36%	\$909,000	11.1%	\$825,314	3.61%	26	23.8%	99%

Sales Activity and Price Trends

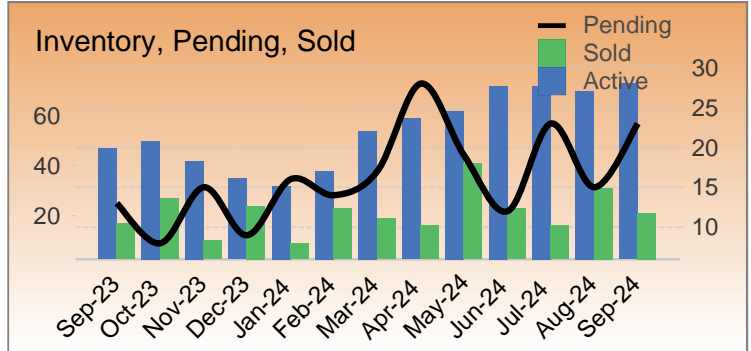
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	1	1	1	3	8
\$500-599K	6	5	7	8	13
\$600-699K	6	6	10	11	17
\$700-799K	7	4	9	9	8
\$800-899K	3	4	10	11	12
\$900-999K	6	1	8	5	3
\$1-1.299M	5	6	12	5	3
\$1.3-1.699M	4	3	7	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	38	30	64	52	64

Presented by:



Market Activity Summary:

- Inventory: 73 units were listed for sale as of the last day of September - approximately 3.2 months of inventory.
- Sales Activity: 21 units were sold during September,
- Median Sales Price: \$465,000 during September
- Average price per sq.ft. in September was \$410
- Average Days-on-Market (DOM) is approximately 32 days
- Sold over Asking: On average, buyers paid 99% of list price in September



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
Sep-24	73	23	21	3.2	\$516,976	\$465,000	\$513,019	32	\$424	\$410	99%
Aug-24	70	15	31	3.1	\$449,697	\$439,000	\$448,596	46	\$419	\$397	100%
Jul-24	72	23	16	2.7	\$476,737	\$437,500	\$479,406	35	\$420	\$434	100%
Jun-24	72	12	23	2.7	\$509,932	\$440,000	\$514,201	35	\$416	\$450	101%
May-24	62	19	41	2.5	\$479,675	\$450,000	\$478,974	26	\$425	\$430	99%
Apr-24	59	28	16	3.1	\$469,874	\$426,000	\$475,175	29	\$431	\$438	101%
Mar-24	54	17	19	3.2	\$418,462	\$415,000	\$420,842	30	\$432	\$435	101%
Feb-24	38	14	23	2.1	\$463,406	\$430,000	\$464,052	23	\$432	\$445	100%
Jan-24	32	16	9	2.3	\$414,533	\$370,000	\$409,655	24	\$425	\$426	99%
Dec-23	35	9	24	1.7	\$460,986	\$410,000	\$460,839	44	\$423	\$456	100%
Nov-23	42	15	10	2.4	\$485,787	\$421,000	\$500,253	22	\$421	\$452	102%
Oct-23	50	8	27	2.2	\$461,738	\$445,000	\$460,444	24	\$435	\$428	100%
Sep-23	47	13	17	2.1	\$417,361	\$435,000	\$423,852	24	\$436	\$430	102%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Sep-24	21	23.5%	\$446,878	3.73%	\$465,000	6.9%	\$513,019	21%	32	33.3%	99%
Sep-23	17	-50%	\$430,804	1.7%	\$435,000	4.19%	\$423,852	-3.13%	24	9.09%	102%
Sep-22	34	-29.2%	\$423,623	0.251%	\$417,500	-2.34%	\$437,544	-7.2%	22	57.1%	101%

Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	137	146	241	280	199
\$500-599K	24	23	34	35	18
\$600-699K	11	16	20	34	8
\$700-799K	15	12	21	21	2
\$800-899K	12	5	10	3	0
\$900-999K	0	0	1	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	199	202	327	373	227

Presented by:



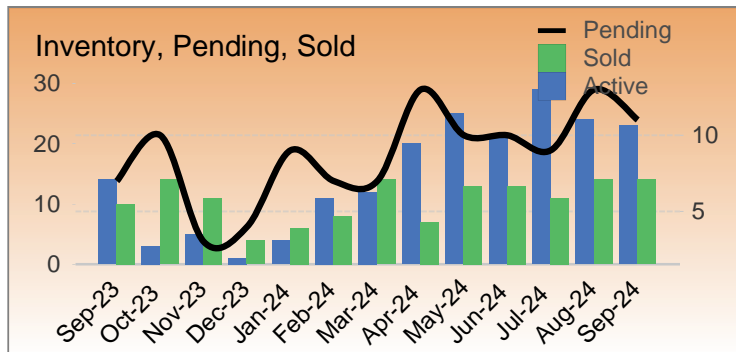
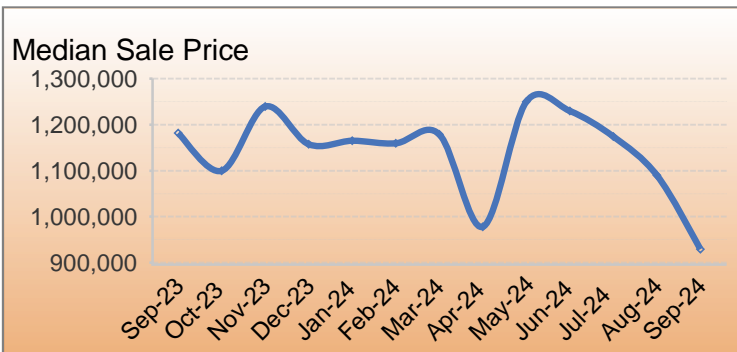
Includes Concord and Clayton

© 2024, Bay East Association of REALTORS®. Reprinted by permission of Bay East Association of REALTORS®. Powered by Aculist and Bay East Association of REALTORS®. The Bay East Housing Reports are based in whole or in part on data supplied by the Bay East Association of REALTORS®, its Multiple Listing Service (MLS) and Data Shares. Neither the Association nor its MLS and Data Shares guarantee or are in any way responsible for its accuracy. Data in this report may not reflect all real estate activity in the market....

Deemed reliable but not guaranteed

Market Activity Summary:

- Inventory: 23 units were listed for sale as of the last day of September - approximately 1.8 months of inventory.
- Sales Activity: 14 units were sold during September,
- Median Sales Price: \$929,500 during September
- Average price per sq.ft. in September was \$677
- Average Days-on-Market (DOM) is approximately 30 days
- Sold over Asking: On average, buyers paid 99% of list price in September



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Sep-24	23	11	14	1.8	\$1,013,104	\$929,500	\$1,004,064	30	\$714	\$677	99%
Aug-24	24	13	14	1.9	\$1,072,142	\$1,090,000	\$1,062,699	24	\$717	\$747	99%
Jul-24	29	9	11	2.4	\$1,155,227	\$1,174,000	\$1,147,181	29	\$693	\$664	99%
Jun-24	21	10	13	1.9	\$1,243,688	\$1,230,000	\$1,244,961	24	\$678	\$776	100%
May-24	25	10	13	2.2	\$1,151,453	\$1,250,000	\$1,170,807	13	\$688	\$768	102%
Apr-24	20	13	7	2.1	\$1,001,714	\$978,000	\$1,036,857	9	\$721	\$774	104%
Mar-24	12	7	14	1.3	\$1,049,846	\$1,178,975	\$1,068,210	12	\$766	\$763	102%
Feb-24	11	7	8	2.0	\$1,058,975	\$1,160,000	\$1,095,250	5	\$750	\$677	104%
Jan-24	4	9	6	0.6	\$1,134,583	\$1,165,000	\$1,125,416	30	\$660	\$720	99%
Dec-23	1	4	4	0.1	\$1,211,000	\$1,157,500	\$1,215,000	6	\$670	\$654	100%
Nov-23	5	3	11	0.4	\$1,268,781	\$1,240,000	\$1,274,800	14	\$756	\$709	100%
Oct-23	3	10	14	0.3	\$1,037,350	\$1,099,500	\$1,039,928	41	\$773	\$720	100%
Sep-23	14	7	10	1.3	\$1,106,800	\$1,182,000	\$1,109,700	14	\$730	\$696	100%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Sep-24	14	40%	\$953,320	-17.3%	\$929,500	-21.4%	\$1,004,064	-9.52%	30	114%	99%
Sep-23	10	25%	\$1,152,680	6.24%	\$1,182,000	23.3%	\$1,109,700	16.2%	14	-12.5%	100%
Sep-22	8	-20%	\$1,084,980	18.1%	\$958,500	-2.47%	\$954,625	-2.69%	16	45.5%	98%

Sales Activity and Price Trends

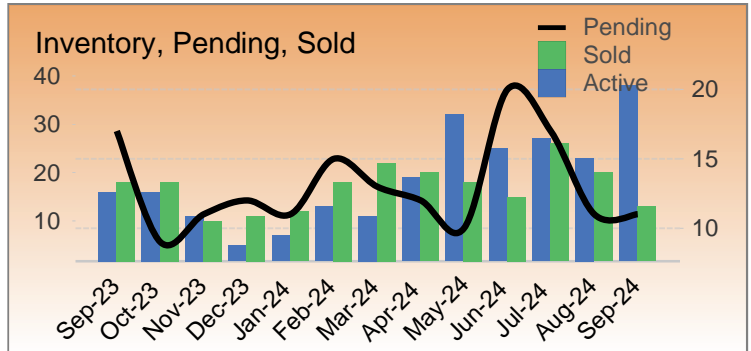
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	0	1	0	0	1
\$500-599K	2	2	3	8	17
\$600-699K	7	3	8	16	21
\$700-799K	9	9	9	17	29
\$800-899K	5	8	12	31	36
\$900-999K	12	19	7	27	25
\$1-1.299M	33	41	49	56	8
\$1.3-1.699M	31	16	28	6	2
\$1.7-1.999M	1	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	100	99	116	161	139

Presented by:

Includes Danville, Diablo, and Alamo
 © 2024, Bay East Association of REALTORS®. Reprinted by permission of Bay East Association of REALTORS®. Powered by Aculist
 and Bay East Association of REALTORS®. The Bay East Housing Reports are based in whole or in part on data supplied by the Bay East Association of REALTORS®, its Multiple Listing Service (MLS)
 and Data Shares. Neither the Association nor its MLS and Data Shares guarantee or are in any way responsible for its accuracy. Data in this report may not reflect all real estate activity in the market....

Market Activity Summary:

- Inventory: 38 units were listed for sale as of the last day of September - approximately 2.0 months of inventory.
- Sales Activity: 13 units were sold during September,
- Median Sales Price: \$920,000 during September
- Average price per sq.ft. in September was \$623
- Average Days-on-Market (DOM) is approximately 23 days
- Sold over Asking: On average, buyers paid 100% of list price in September



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Sep-24	38	11	13	2.0	\$982,121	\$920,000	\$985,092	23	\$618	\$623	100%
Aug-24	23	11	20	1.2	\$944,706	\$1,014,000	\$940,420	25	\$609	\$643	100%
Jul-24	27	17	26	1.4	\$915,531	\$902,500	\$920,807	20	\$621	\$649	100%
Jun-24	25	20	15	1.5	\$872,871	\$860,000	\$901,266	13	\$636	\$646	103%
May-24	32	10	18	1.7	\$1,000,604	\$1,060,000	\$1,042,666	9	\$642	\$640	104%
Apr-24	19	12	20	1.0	\$955,609	\$1,049,000	\$993,639	12	\$665	\$641	104%
Mar-24	11	13	22	0.6	\$937,606	\$958,500	\$978,590	9	\$648	\$656	104%
Feb-24	13	15	18	1.0	\$903,602	\$896,500	\$924,206	9	\$663	\$622	102%
Jan-24	7	11	12	0.6	\$887,608	\$915,000	\$894,331	18	\$610	\$569	101%
Dec-23	5	12	11	0.4	\$863,262	\$830,000	\$864,273	16	\$644	\$591	100%
Nov-23	11	11	10	0.7	\$852,534	\$870,000	\$860,634	10	\$581	\$619	101%
Oct-23	16	9	18	0.8	\$1,001,482	\$980,000	\$1,019,413	12	\$574	\$612	102%
Sep-23	16	17	18	0.9	\$924,842	\$897,500	\$944,000	15	\$598	\$636	102%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Sep-24	13	-27.8%	\$977,946	1.94%	\$920,000	2.51%	\$985,092	4.35%	23	53.3%	100%
Sep-23	18	-40%	\$959,289	-1.68%	\$897,500	6.53%	\$944,000	5.49%	15	-55.9%	102%
Sep-22	30	-40%	\$975,692	10.4%	\$842,500	4.33%	\$894,910	7.16%	34	143%	98%

Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	7	2	2	15	15
\$500-599K	5	6	7	18	35
\$600-699K	12	9	16	38	67
\$700-799K	21	31	31	77	28
\$800-899K	24	31	43	62	53
\$900-999K	24	24	36	49	21
\$1-1.299M	57	59	85	72	2
\$1.3-1.699M	14	8	38	11	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	164	170	258	342	221

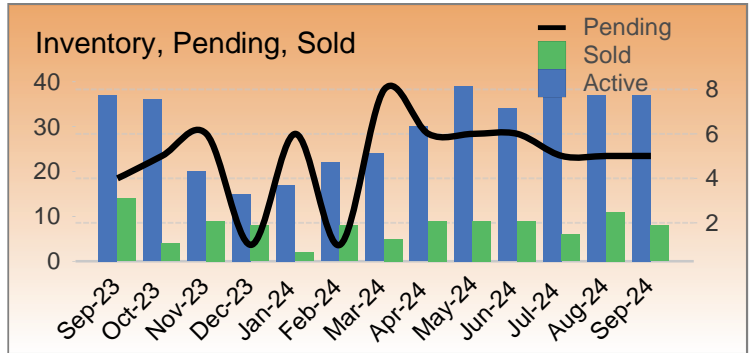
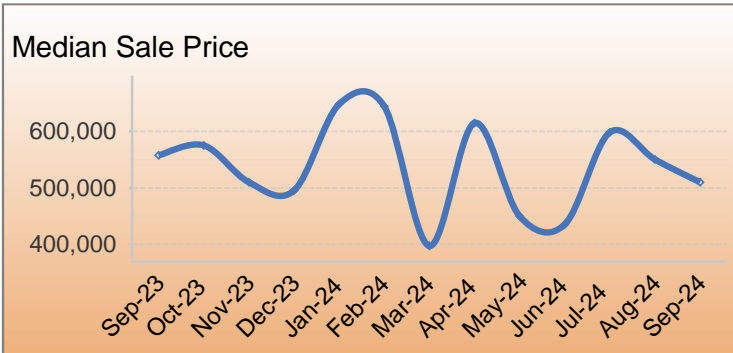
Presented by:



Market Activity Summary:



- Inventory: 37 units were listed for sale as of the last day of September - approximately 4.6 months of inventory.
- Sales Activity: 8 units were sold during September,
- Median Sales Price: \$510,000 during September
- Average price per sq.ft. in September was \$592
- Average Days-on-Market (DOM) is approximately 57 days
- Sold over Asking: On average, buyers paid 100% of list price in September



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Sep-24	37	5	8	4.6	\$524,625	\$510,000	\$525,625	57	\$605	\$592	100%
Aug-24	37	5	11	4.4	\$527,718	\$550,000	\$530,900	32	\$610	\$574	100%
Jul-24	39	5	6	4.9	\$550,499	\$598,500	\$551,583	31	\$596	\$633	100%
Jun-24	34	6	9	3.9	\$505,888	\$435,000	\$506,222	45	\$601	\$540	100%
May-24	39	6	9	5.1	\$496,666	\$450,000	\$490,666	62	\$585	\$672	99%
Apr-24	30	6	9	4.1	\$608,555	\$615,000	\$624,111	40	\$597	\$614	102%
Mar-24	24	8	5	4.8	\$448,180	\$397,000	\$441,280	39	\$639	\$482	99%
Feb-24	22	1	8	3.7	\$656,375	\$644,000	\$665,000	20	\$634	\$591	101%
Jan-24	17	6	2	2.7	\$659,475	\$648,200	\$648,200	145	\$631	\$579	98%
Dec-23	15	1	8	2.1	\$556,250	\$495,000	\$539,375	65	\$592	\$555	96%
Nov-23	20	6	9	2.2	\$523,210	\$510,000	\$511,100	45	\$606	\$608	98%
Oct-23	36	5	4	4.0	\$576,722	\$575,000	\$578,500	33	\$612	\$646	100%
Sep-23	37	4	14	3.5	\$567,341	\$557,500	\$565,662	36	\$621	\$588	100%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Sep-24	8	-42.9%	\$474,631	-9.46%	\$510,000	-8.52%	\$525,625	-7.08%	57	58.3%	100%
Sep-23	14	40%	\$524,212	4.19%	\$557,500	15.7%	\$565,662	4.91%	36	-26.5%	100%
Sep-22	10	-44.4%	\$503,130	-19.5%	\$482,000	-21.9%	\$539,200	-16.6%	49	123%	100%

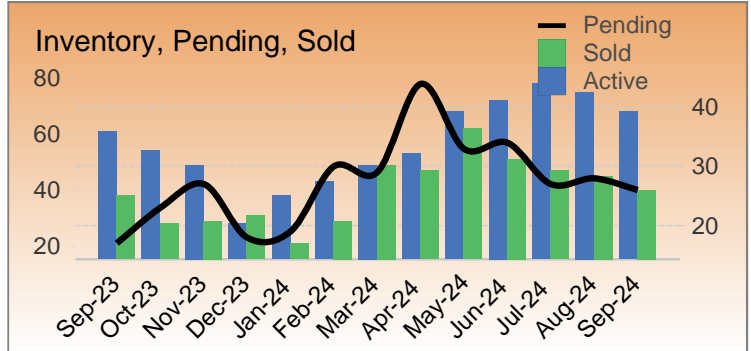
Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	30	45	52	45	35
\$500-599K	11	13	14	36	12
\$600-699K	11	16	16	26	7
\$700-799K	7	14	10	14	6
\$800-899K	3	3	12	11	11
\$900-999K	4	4	4	3	1
\$1-1.299M	1	4	6	2	2
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	67	99	114	137	74

Presented by:

Market Activity Summary:

- Inventory: 68 units were listed for sale as of the last day of September - approximately 1.6 months of inventory.
- Sales Activity: 40 units were sold during September,
- Median Sales Price: \$910,000 during September
- Average price per sq.ft. in September was \$737
- Average Days-on-Market (DOM) is approximately 20 days
- Sold over Asking: On average, buyers paid 103% of list price in September



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Sep-24	68	26	40	1.6	\$939,274	\$910,000	\$966,818	20	\$723	\$737	103%
Aug-24	75	28	45	1.6	\$979,153	\$918,000	\$980,749	20	\$713	\$713	100%
Jul-24	78	27	47	1.5	\$946,688	\$885,000	\$956,849	20	\$705	\$730	101%
Jun-24	72	34	51	1.4	\$1,026,168	\$1,055,000	\$1,054,800	20	\$724	\$712	102%
May-24	68	33	62	1.4	\$969,195	\$1,025,000	\$1,004,386	17	\$717	\$772	103%
Apr-24	53	44	47	1.4	\$931,091	\$920,000	\$973,249	15	\$683	\$745	104%
Mar-24	49	29	49	1.5	\$964,257	\$1,001,333	\$1,001,333	13	\$691	\$745	104%
Feb-24	43	30	29	1.7	\$924,284	\$960,000	\$948,582	18	\$740	\$716	103%
Jan-24	38	19	21	1.4	\$775,452	\$720,000	\$777,359	45	\$683	\$652	100%
Dec-23	28	18	31	1.1	\$820,289	\$710,000	\$830,298	32	\$682	\$679	101%
Nov-23	49	27	29	1.6	\$862,131	\$835,000	\$874,172	19	\$681	\$710	101%
Oct-23	54	23	28	1.6	\$842,346	\$835,500	\$857,298	19	\$692	\$724	102%
Sep-23	61	17	38	1.6	\$973,078	\$887,500	\$992,705	22	\$682	\$741	102%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Sep-24	40	5.26%	\$861,907	7.4%	\$910,000	2.54%	\$966,818	-2.61%	20	-9.09%	103%
Sep-23	38	-28.3%	\$802,493	-13.5%	\$887,500	10.9%	\$992,705	20.9%	22	-4.35%	102%
Sep-22	53	-14.5%	\$927,326	12.6%	\$800,000	0.7%	\$820,963	-4.94%	23	4.55%	99%

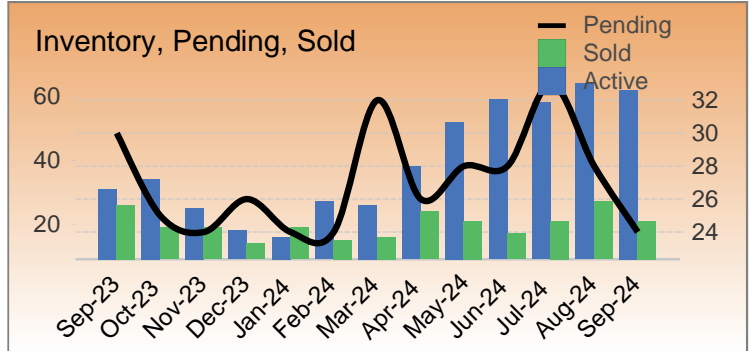
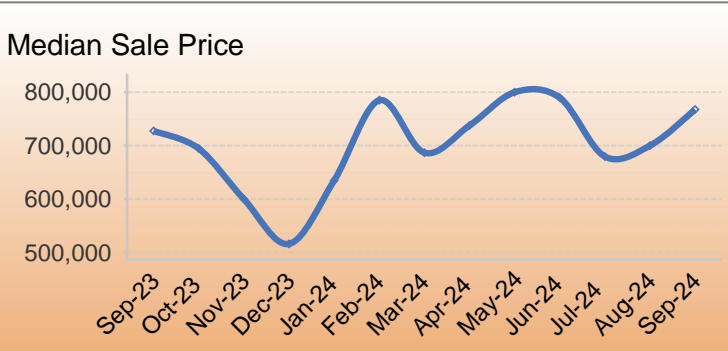
Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	34	30	40	75	32
\$500-599K	29	29	42	64	41
\$600-699K	44	52	60	106	43
\$700-799K	45	37	80	92	35
\$800-899K	33	43	43	61	60
\$900-999K	23	24	42	59	40
\$1-1.299M	86	66	111	117	52
\$1.3-1.699M	91	55	71	33	4
\$1.7-1.999M	6	4	5	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	391	340	494	607	307

Presented by:

Market Activity Summary:

- Inventory: 62 units were listed for sale as of the last day of September - approximately 2.9 months of inventory.
- Sales Activity: 21 units were sold during September,
- Median Sales Price: \$768,000 during September
- Average price per sq.ft. in September was \$523
- Average Days-on-Market (DOM) is approximately 35 days
- Sold over Asking: On average, buyers paid 100% of list price in September



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Sep-24	62	24	21	2.9	\$725,217	\$768,000	\$729,664	35	\$544	\$523	100%
Aug-24	64	28	27	3.0	\$692,936	\$700,000	\$700,222	31	\$537	\$530	101%
Jul-24	58	33	21	3.1	\$687,564	\$680,000	\$700,485	28	\$534	\$540	102%
Jun-24	59	28	17	2.9	\$718,589	\$790,000	\$739,581	20	\$540	\$528	103%
May-24	52	28	21	2.7	\$728,263	\$800,001	\$748,333	23	\$524	\$552	102%
Apr-24	38	26	24	2.2	\$692,132	\$738,000	\$720,251	21	\$545	\$564	104%
Mar-24	26	32	16	1.9	\$693,354	\$687,000	\$724,362	19	\$553	\$548	104%
Feb-24	27	24	15	1.7	\$732,911	\$785,000	\$768,233	19	\$575	\$540	105%
Jan-24	16	24	19	0.9	\$645,400	\$635,000	\$649,575	44	\$605	\$530	102%
Dec-23	18	26	14	1.2	\$550,688	\$516,250	\$553,966	32	\$578	\$559	100%
Nov-23	25	24	19	1.4	\$606,448	\$600,000	\$618,828	26	\$551	\$508	102%
Oct-23	34	25	19	1.6	\$671,513	\$695,000	\$681,526	28	\$541	\$516	102%
Sep-23	31	30	26	1.4	\$708,442	\$727,500	\$722,153	36	\$535	\$521	103%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Sep-24	21	-19.2%	\$691,892	6.16%	\$768,000	5.57%	\$729,664	1.04%	35	-2.78%	100%
Sep-23	26	-13.3%	\$651,742	3.96%	\$727,500	22.3%	\$722,153	15.6%	36	44%	103%
Sep-22	30	-28.6%	\$626,894	3.65%	\$595,000	-2.86%	\$624,700	-3.62%	25	47.1%	100%

Sales Activity and Price Trends

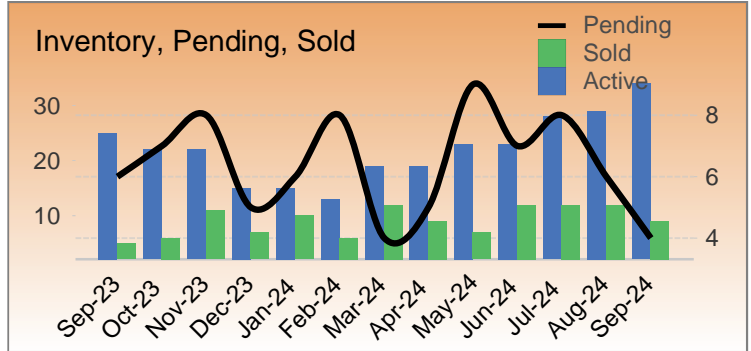
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	26	28	41	72	70
\$500-599K	27	42	61	69	64
\$600-699K	30	43	66	50	48
\$700-799K	23	41	45	57	56
\$800-899K	47	26	53	31	4
\$900-999K	15	11	26	19	0
\$1-1.299M	13	2	10	1	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	181	193	302	299	242

Presented by:



Market Activity Summary:

- Inventory: 34 units were listed for sale as of the last day of September - approximately 3.1 months of inventory.
- Sales Activity: 9 units were sold during September,
- Median Sales Price: \$450,000 during September
- Average price per sq.ft. in September was \$453
- Average Days-on-Market (DOM) is approximately 33 days
- Sold over Asking: On average, buyers paid 98% of list price in September



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Sep-24	34	4	9	3.1	\$470,766	\$450,000	\$464,111	33	\$433	\$453	98%
Aug-24	29	6	12	2.5	\$504,075	\$511,000	\$507,166	24	\$429	\$423	101%
Jul-24	28	8	12	3.0	\$499,395	\$515,500	\$528,500	27	\$444	\$437	106%
Jun-24	23	7	12	2.8	\$479,898	\$445,000	\$481,733	32	\$448	\$440	100%
May-24	23	9	7	2.6	\$551,428	\$620,000	\$558,500	20	\$434	\$442	101%
Apr-24	19	5	9	2.1	\$514,611	\$520,000	\$532,888	38	\$446	\$464	103%
Mar-24	19	4	12	2.1	\$536,724	\$540,000	\$540,083	43	\$441	\$440	101%
Feb-24	13	8	6	2.1	\$406,666	\$412,500	\$412,166	44	\$445	\$462	102%
Jan-24	15	6	10	1.6	\$446,875	\$422,500	\$449,300	60	\$453	\$432	101%
Dec-23	15	5	7	1.9	\$464,978	\$459,000	\$462,707	35	\$456	\$458	100%
Nov-23	22	8	11	3.0	\$457,272	\$465,000	\$461,818	45	\$449	\$451	101%
Oct-23	22	7	6	3.1	\$411,329	\$407,000	\$416,333	20	\$447	\$439	101%
Sep-23	25	6	5	3.1	\$505,400	\$500,000	\$511,800	32	\$452	\$417	101%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Sep-24	9	80%	\$461,341	-4.11%	\$450,000	-10%	\$464,111	-9.32%	33	3.13%	98%
Sep-23	5	-44.4%	\$481,125	-11.4%	\$500,000	-2.91%	\$511,800	1.18%	32	100%	101%
Sep-22	9	-43.8%	\$542,999	17.6%	\$515,000	15.1%	\$505,833	3.91%	16	-23.8%	104%

Sales Activity and Price Trends

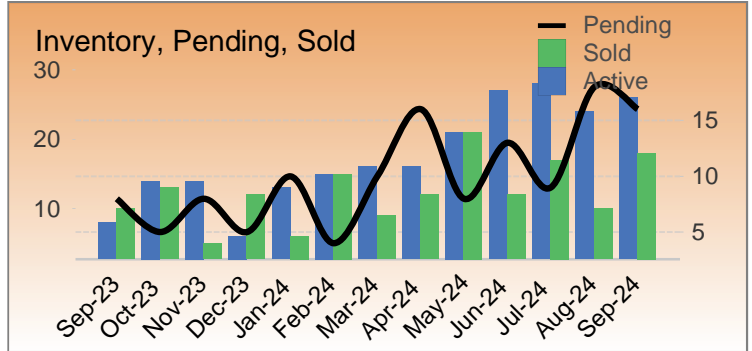
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	46	30	50	96	117
\$500-599K	21	13	25	28	9
\$600-699K	17	13	20	24	1
\$700-799K	5	0	6	2	0
\$800-899K	0	0	0	0	0
\$900-999K	0	0	0	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	89	56	101	150	127

Presented by:

Includes Hercules, El Sobrante, Pinole, and Rodeo
 © 2024, Bay East Association of REALTORS®. Reprinted by permission of Bay East Association of REALTORS®. Powered by Aculist
 and Bay East Association of REALTORS®. The Bay East Housing Reports are based in whole or in part on data supplied by the Bay East Association of REALTORS®, its Multiple Listing Service (MLS)
 and Data Shares. Neither the Association nor its MLS and Data Shares guarantee or are in any way responsible for its accuracy. Data in this report may not reflect all real estate activity in the market....

Market Activity Summary:

- Inventory: 26 units were listed for sale as of the last day of September - approximately 1.8 months of inventory.
- Sales Activity: 18 units were sold during September,
- Median Sales Price: \$749,550 during September
- Average price per sq.ft. in September was \$583
- Average Days-on-Market (DOM) is approximately 27 days
- Sold over Asking: On average, buyers paid 100% of list price in September



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Sep-24	26	16	18	1.8	\$731,023	\$749,550	\$734,538	27	\$571	\$583	100%
Aug-24	24	18	10	1.8	\$745,885	\$774,500	\$748,133	22	\$527	\$590	100%
Jul-24	28	9	17	1.7	\$753,814	\$818,000	\$754,529	25	\$530	\$593	100%
Jun-24	27	13	12	1.8	\$842,249	\$912,500	\$864,041	16	\$528	\$586	102%
May-24	21	8	21	1.6	\$720,305	\$693,225	\$731,817	17	\$539	\$580	101%
Apr-24	16	16	12	1.4	\$811,406	\$853,500	\$845,583	15	\$526	\$601	104%
Mar-24	16	10	9	1.6	\$927,650	\$1,015,000	\$948,611	8	\$529	\$598	102%
Feb-24	15	4	15	1.4	\$695,777	\$755,000	\$710,333	25	\$556	\$602	102%
Jan-24	13	10	6	1.7	\$729,658	\$743,000	\$744,333	14	\$579	\$625	102%
Dec-23	6	5	12	0.6	\$764,666	\$740,000	\$763,666	21	\$602	\$565	100%
Nov-23	14	8	5	1.5	\$968,800	\$851,000	\$964,700	11	\$570	\$593	100%
Oct-23	14	5	13	1.1	\$788,992	\$825,000	\$820,923	12	\$574	\$607	104%
Sep-23	8	8	10	0.5	\$883,527	\$964,000	\$889,433	20	\$550	\$586	101%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Sep-24	18	80%	\$775,302	0.544%	\$749,550	-22.2%	\$734,538	-17.4%	27	35%	100%
Sep-23	10	-56.5%	\$771,111	18.6%	\$964,000	33.9%	\$889,433	22.5%	20	11.1%	101%
Sep-22	23	4.55%	\$649,944	-14.3%	\$720,000	-7.4%	\$726,012	-6.46%	18	28.6%	101%

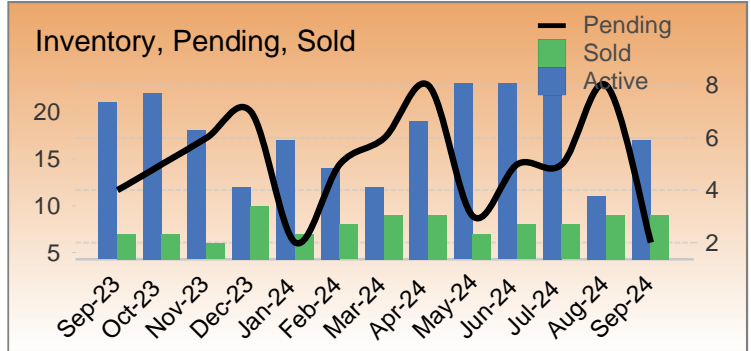
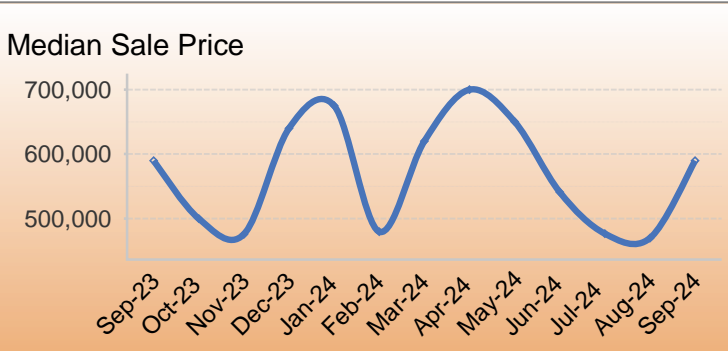
Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	16	12	19	28	33
\$500-599K	6	7	11	9	45
\$600-699K	21	17	22	40	62
\$700-799K	18	20	25	49	59
\$800-899K	22	27	31	42	10
\$900-999K	20	15	44	32	0
\$1-1.299M	17	17	31	4	0
\$1.3-1.699M	0	0	1	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	120	115	184	204	209

Presented by:

Market Activity Summary:

- Inventory: 17 units were listed for sale as of the last day of September - approximately 2.0 months of inventory.
- Sales Activity: 9 units were sold during September,
- Median Sales Price: \$590,000 during September
- Average price per sq.ft. in September was \$450
- Average Days-on-Market (DOM) is approximately 38 days
- Sold over Asking: On average, buyers paid 100% of list price in September



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Sep-24	17	2	9	2.0	\$550,543	\$590,000	\$553,555	38	\$484	\$450	100%
Aug-24	11	8	9	1.3	\$503,488	\$469,900	\$506,211	44	\$460	\$437	100%
Jul-24	22	5	8	2.9	\$535,862	\$476,900	\$537,725	36	\$481	\$446	100%
Jun-24	23	5	8	2.9	\$539,000	\$541,000	\$548,687	22	\$487	\$466	102%
May-24	23	3	7	2.8	\$604,698	\$650,000	\$614,285	63	\$469	\$499	101%
Apr-24	19	8	9	2.2	\$703,322	\$700,000	\$708,888	83	\$491	\$502	101%
Mar-24	12	6	9	1.6	\$642,055	\$620,000	\$650,222	57	\$547	\$502	102%
Feb-24	14	5	8	1.8	\$571,361	\$480,000	\$564,111	67	\$550	\$460	99%
Jan-24	17	2	7	2.5	\$625,928	\$675,000	\$604,952	27	\$517	\$452	96%
Dec-23	12	7	10	1.6	\$599,990	\$640,000	\$610,150	21	\$507	\$457	102%
Nov-23	18	6	6	2.7	\$458,500	\$476,000	\$459,666	21	\$490	\$455	100%
Oct-23	22	5	7	2.9	\$462,807	\$500,000	\$468,214	12	\$482	\$491	101%
Sep-23	21	4	7	3.3	\$597,557	\$590,000	\$593,571	19	\$486	\$477	99%

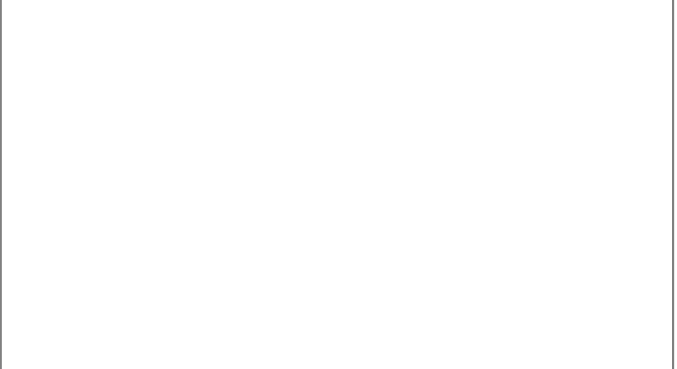
Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Sep-24	9	28.6%	\$636,299	20.3%	\$590,000	0%	\$553,555	-6.74%	38	100%	100%
Sep-23	7	-12.5%	\$529,100	-10.4%	\$590,000	7.27%	\$593,571	-2.31%	19	-64.8%	99%
Sep-22	8	-27.3%	\$590,658	5.93%	\$550,000	-22.5%	\$607,611	-4.45%	54	500%	99%

Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	26	17	17	53	81
\$500-599K	13	20	27	21	26
\$600-699K	21	14	21	31	4
\$700-799K	9	10	17	16	1
\$800-899K	5	4	8	3	0
\$900-999K	0	0	1	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	74	65	91	124	112

Presented by:



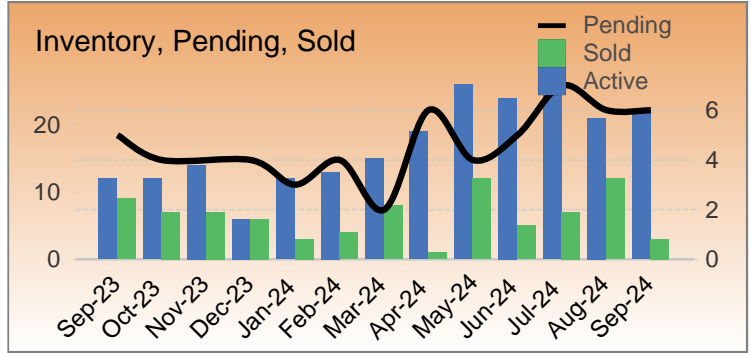
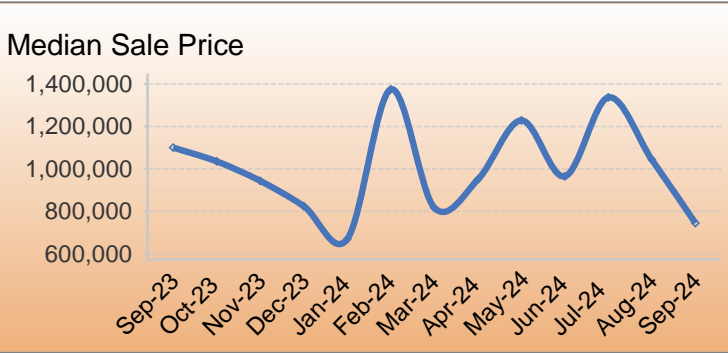
Includes Martinez, Crockett, Port Costa

© 2024, Bay East Association of REALTORS®. Reprinted by permission of Bay East Association of REALTORS®. Powered by Aculist and Bay East Association of REALTORS®. The Bay East Housing Reports are based in whole or in part on data supplied by the Bay East Association of REALTORS®, its Multiple Listing Service (MLS) and Data Shares. Neither the Association nor its MLS and Data Shares guarantee or are in any way responsible for its accuracy. Data in this report may not reflect all real estate activity in the market....

Deemed reliable but not guaranteed

Market Activity Summary:

- Inventory: 22 units were listed for sale as of the last day of September - approximately 3.0 months of inventory.
- Sales Activity: 3 units were sold during September,
- Median Sales Price: \$745,000 during September
- Average price per sq.ft. in September was \$614
- Average Days-on-Market (DOM) is approximately 36 days
- Sold over Asking: On average, buyers paid 97% of list price in September



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Sep-24	22	6	3	3.0	\$699,333	\$745,000	\$678,333	36	\$648	\$614	97%
Aug-24	21	6	12	2.6	\$1,021,014	\$1,042,500	\$1,005,692	42	\$678	\$597	99%
Jul-24	25	7	7	3.1	\$1,306,142	\$1,338,000	\$1,329,714	19	\$668	\$708	102%
Jun-24	24	5	5	4.0	\$1,010,300	\$965,000	\$1,095,200	47	\$641	\$676	108%
May-24	26	4	12	3.7	\$1,138,079	\$1,229,000	\$1,191,500	24	\$673	\$686	105%
Apr-24	19	6	1	4.4	\$965,000	\$950,000	\$950,000	32	\$678	\$490	98%
Mar-24	15	2	8	3.2	\$894,875	\$817,500	\$900,305	84	\$744	\$643	101%
Feb-24	13	4	4	3.0	\$1,208,250	\$1,375,000	\$1,166,250	14	\$714	\$673	98%
Jan-24	12	3	3	2.3	\$908,666	\$669,000	\$989,666	20	\$707	\$601	105%
Dec-23	6	4	6	0.9	\$877,333	\$825,000	\$902,500	24	\$807	\$661	100%
Nov-23	14	0	7	1.8	\$1,044,285	\$944,000	\$1,014,000	35	\$685	\$628	97%
Oct-23	12	4	7	1.3	\$1,297,914	\$1,035,000	\$1,307,928	37	\$682	\$812	101%
Sep-23	12	5	9	1.3	\$1,191,852	\$1,100,000	\$1,179,185	29	\$740	\$726	99%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Sep-24	3	-66.7%	\$1,153,829	-9.65%	\$745,000	-32.3%	\$678,333	-42.5%	36	24.1%	97%
Sep-23	9	125%	\$1,277,060	3.27%	\$1,100,000	5.01%	\$1,179,185	-10.6%	29	-6.45%	99%
Sep-22	4	-76.5%	\$1,236,652	68.1%	\$1,047,500	23.4%	\$1,319,500	59.5%	31	-13.9%	100%

Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	4	3	7	9	8
\$500-599K	3	6	8	20	8
\$600-699K	7	8	9	11	8
\$700-799K	4	7	4	15	7
\$800-899K	3	8	13	12	9
\$900-999K	4	6	10	11	8
\$1-1.299M	10	12	25	31	9
\$1.3-1.699M	19	11	11	17	10
\$1.7-1.999M	1	3	5	3	2
\$2-2.999M	0	4	6	0	3
>3M	0	0	0	0	0
Total	55	68	98	129	72

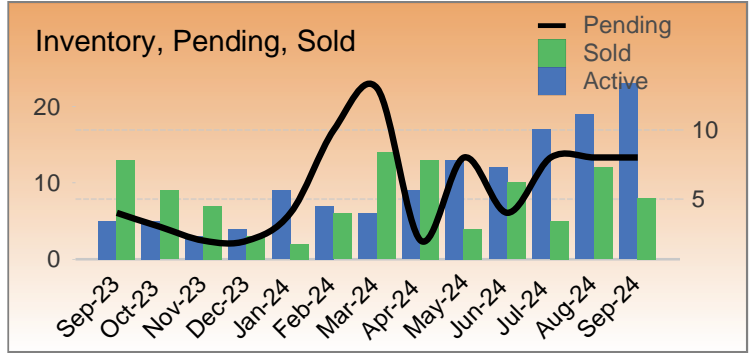
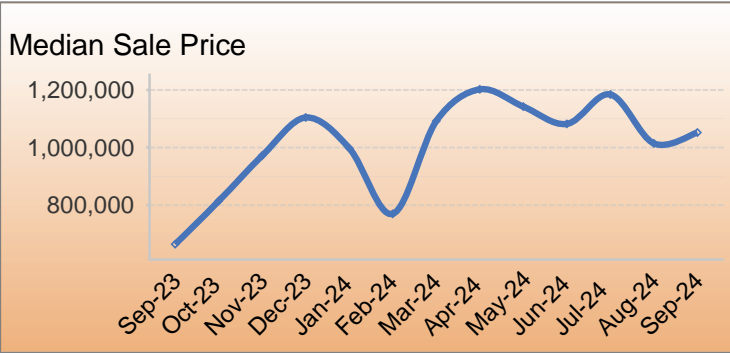
Presented by:

Includes Moraga, Lafayette, Orinda
 © 2024, Bay East Association of REALTORS®. Reprinted by permission of Bay East Association of REALTORS®. Powered by Aculist
 and Bay East Association of REALTORS®. The Bay East Housing Reports are based in whole or in part on data supplied by the Bay East Association of REALTORS®, its Multiple Listing Service (MLS)
 and Data Shares. Neither the Association nor its MLS and Data Shares guarantee or are in any way responsible for its accuracy. Data in this report may not reflect all real estate activity in the market....

Market Activity Summary:



- Inventory: 23 units were listed for sale as of the last day of September - approximately 2.9 months of inventory.
- Sales Activity: 8 units were sold during September,
- Median Sales Price: \$1,052,500 during September
- Average price per sq.ft. in September was \$648
- Average Days-on-Market (DOM) is approximately 25 days
- Sold over Asking: On average, buyers paid 101% of list price in September



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Sep-24	23	8	8	2.9	\$972,749	\$1,052,500	\$990,625	25	\$627	\$648	101%
Aug-24	19	8	12	2.1	\$890,311	\$1,014,000	\$914,407	19	\$637	\$684	103%
Jul-24	17	8	5	2.8	\$1,061,577	\$1,185,000	\$1,086,460	20	\$659	\$686	102%
Jun-24	12	4	10	1.3	\$1,012,092	\$1,082,000	\$1,029,612	17	\$656	\$659	101%
May-24	13	8	4	1.4	\$1,038,000	\$1,142,500	\$1,119,500	6	\$638	\$667	107%
Apr-24	9	2	13	0.8	\$1,002,060	\$1,202,000	\$1,088,538	19	\$617	\$678	108%
Mar-24	6	13	14	0.8	\$946,342	\$1,092,500	\$1,009,714	12	\$632	\$675	106%
Feb-24	7	10	6	1.9	\$777,316	\$770,000	\$838,480	12	\$644	\$670	107%
Jan-24	9	4	2	2.8	\$912,000	\$997,500	\$997,500	11	\$674	\$657	109%
Dec-23	4	2	3	0.6	\$935,300	\$1,105,000	\$980,000	12	\$622	\$699	105%
Nov-23	3	2	7	0.3	\$950,814	\$972,000	\$959,285	15	\$662	\$650	101%
Oct-23	5	3	9	0.6	\$857,422	\$815,000	\$886,388	11	\$598	\$639	104%
Sep-23	5	4	13	0.6	\$726,429	\$665,000	\$755,948	8	\$698	\$647	105%

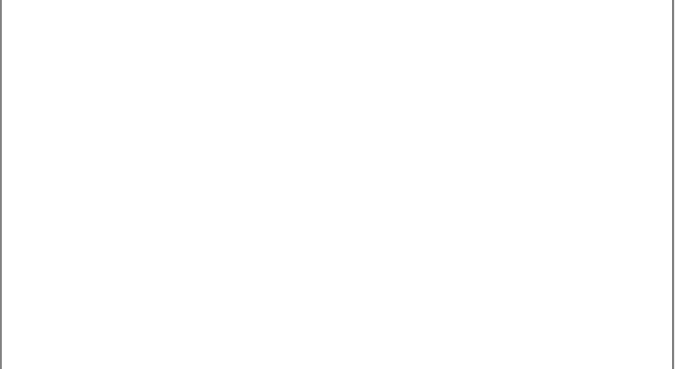
Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Sep-24	8	-38.5%	\$840,885	-6.9%	\$1,052,500	58.3%	\$990,625	31%	25	213%	101%
Sep-23	13	0%	\$903,244	-1.71%	\$665,000	-2.49%	\$755,948	-1.92%	8	-73.3%	105%
Sep-22	13	-35%	\$918,965	11.3%	\$682,000	-24.3%	\$770,730	-14.4%	30	131%	98%

Sales Activity and Price Trends

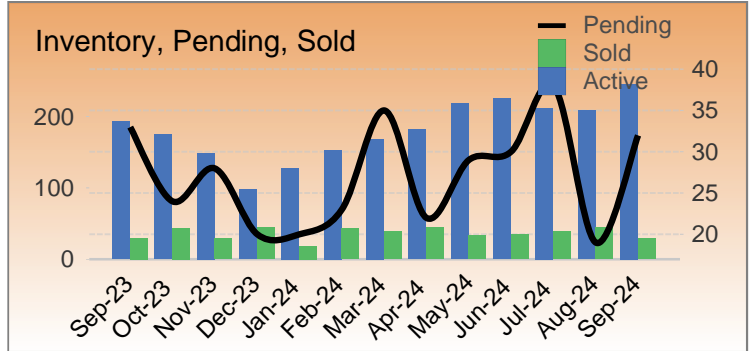
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	3	3	6	8	4
\$500-599K	2	10	13	25	19
\$600-699K	11	19	30	27	17
\$700-799K	4	7	14	17	7
\$800-899K	6	8	12	16	18
\$900-999K	3	5	7	27	14
\$1-1.299M	36	16	41	21	2
\$1.3-1.699M	9	1	12	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	74	69	135	141	81

Presented by:



Market Activity Summary:

- Inventory: 246 units were listed for sale as of the last day of September - approximately 6.6 months of inventory.
- Sales Activity: 29 units were sold during September,
- Median Sales Price: \$520,000 during September
- Average price per sq.ft. in September was \$562
- Average Days-on-Market (DOM) is approximately 43 days
- Sold over Asking: On average, buyers paid 101% of list price in September



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Sep-24	246	32	29	6.6	\$505,541	\$520,000	\$508,641	43	\$545	\$562	101%
Aug-24	208	19	45	5.2	\$531,162	\$525,000	\$530,470	52	\$537	\$517	100%
Jul-24	212	38	39	6.0	\$614,087	\$544,000	\$622,502	36	\$545	\$542	101%
Jun-24	225	30	35	6.1	\$616,335	\$525,000	\$621,316	37	\$553	\$533	101%
May-24	218	29	33	5.7	\$633,693	\$652,500	\$646,663	47	\$553	\$535	102%
Apr-24	182	22	45	4.4	\$640,371	\$600,000	\$665,237	34	\$544	\$572	103%
Mar-24	168	35	39	5.0	\$661,638	\$669,000	\$690,425	31	\$565	\$548	104%
Feb-24	153	23	43	4.3	\$703,716	\$640,000	\$705,215	40	\$558	\$573	100%
Jan-24	128	20	19	4.2	\$747,916	\$650,000	\$732,324	77	\$564	\$543	98%
Dec-23	98	20	45	2.5	\$631,091	\$520,000	\$628,542	58	\$567	\$557	100%
Nov-23	149	28	29	4.4	\$603,844	\$520,000	\$603,862	50	\$577	\$596	100%
Oct-23	175	24	44	4.4	\$572,933	\$503,000	\$585,909	34	\$569	\$569	102%
Sep-23	193	33	30	5.3	\$581,059	\$535,000	\$582,666	41	\$576	\$518	100%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Sep-24	29	-3.33%	\$621,044	-3.08%	\$520,000	-2.8%	\$508,641	-12.7%	43	4.88%	101%
Sep-23	30	-47.4%	\$640,792	-3.49%	\$535,000	-18.3%	\$582,666	-16%	41	28.1%	100%
Sep-22	57	-34.5%	\$663,949	-0.435%	\$655,000	-3.53%	\$693,664	-1.66%	32	45.5%	102%

Sales Activity and Price Trends

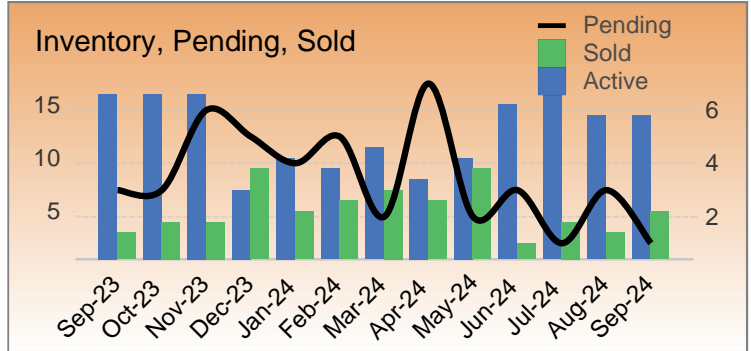
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	114	105	134	145	93
\$500-599K	55	71	115	131	90
\$600-699K	56	70	118	147	89
\$700-799K	47	44	110	130	94
\$800-899K	12	30	63	59	57
\$900-999K	13	16	46	37	35
\$1-1.299M	18	14	46	45	36
\$1.3-1.699M	11	9	22	21	15
\$1.7-1.999M	1	2	8	1	0
\$2-2.999M	0	1	0	0	0
>3M	0	0	0	0	0
Total	327	362	662	716	509

Presented by:

Custom geography for Oakland CND/TWN includes Oakland & Piedmont
 © 2024, Bay East Association of REALTORS®. Reprinted by permission of Bay East Association of REALTORS®. Powered by Aculist
 and Bay East Association of REALTORS®. The Bay East Housing Reports are based in whole or in part on data supplied by the Bay East Association of REALTORS®, its Multiple Listing Service (MLS)
 and Data Shares. Neither the Association nor its MLS and Data Shares guarantee or are in any way responsible for its accuracy. Data in this report may not reflect all real estate activity in the market....

Market Activity Summary:

- Inventory: 14 units were listed for sale as of the last day of September - approximately 3.5 months of inventory.
- Sales Activity: 5 units were sold during September,
- Median Sales Price: \$285,000 during September
- Average price per sq.ft. in September was \$371
- Average Days-on-Market (DOM) is approximately 17 days
- Sold over Asking: On average, buyers paid 95% of list price in September



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Sep-24	14	1	5	3.5	\$340,980	\$285,000	\$330,000	17	\$402	\$371	95%
Aug-24	14	3	3	4.7	\$370,962	\$309,000	\$364,666	70	\$380	\$366	98%
Jul-24	17	1	4	3.4	\$439,737	\$475,000	\$444,987	35	\$391	\$334	101%
Jun-24	15	3	2	2.6	\$641,500	\$627,500	\$627,500	77	\$374	\$403	98%
May-24	10	2	9	1.4	\$436,655	\$393,000	\$436,777	23	\$355	\$345	100%
Apr-24	8	7	6	1.3	\$354,649	\$340,000	\$364,983	28	\$349	\$357	103%
Mar-24	11	2	7	2.0	\$393,842	\$340,000	\$401,557	37	\$357	\$402	102%
Feb-24	9	5	6	1.4	\$404,749	\$392,500	\$404,166	41	\$345	\$365	100%
Jan-24	10	4	5	1.8	\$407,375	\$419,000	\$401,600	30	\$334	\$351	99%
Dec-23	7	5	9	1.2	\$459,444	\$459,000	\$455,611	50	\$390	\$347	100%
Nov-23	16	6	4	4.9	\$381,250	\$357,500	\$380,000	23	\$346	\$350	100%
Oct-23	16	3	4	4.0	\$425,986	\$410,000	\$422,500	66	\$331	\$398	100%
Sep-23	16	3	3	3.4	\$488,333	\$505,000	\$487,000	32	\$342	\$420	100%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Sep-24	5	66.7%	\$434,244	-2.85%	\$285,000	-43.6%	\$330,000	-32.2%	17	-46.9%	95%
Sep-23	3	-50%	\$446,982	2.14%	\$505,000	22%	\$487,000	12.7%	32	33.3%	100%
Sep-22	6	20%	\$437,624	6.61%	\$414,000	-23.3%	\$431,981	-6.78%	24	41.2%	99%

Sales Activity and Price Trends

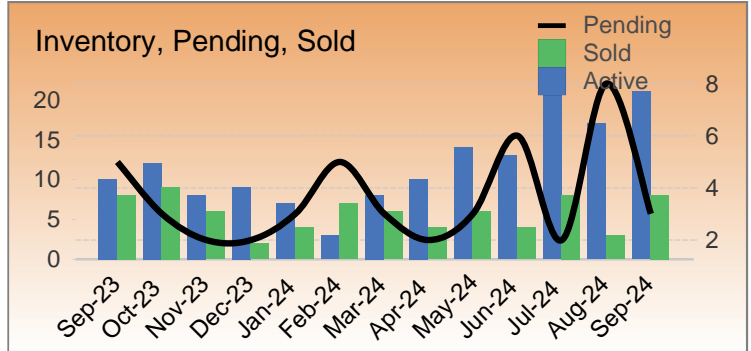
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	34	20	33	35	45
\$500-599K	10	9	14	13	3
\$600-699K	3	3	8	2	0
\$700-799K	0	0	0	0	0
\$800-899K	0	0	0	0	0
\$900-999K	0	0	0	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	47	32	55	50	48

Presented by:

Includes Pittsburg and Bay Point
 © 2024, Bay East Association of REALTORS®. Reprinted by permission of Bay East Association of REALTORS®. Powered by Aculist and Bay East Association of REALTORS®. The Bay East Housing Reports are based in whole or in part on data supplied by the Bay East Association of REALTORS®, its Multiple Listing Service (MLS) and Data Shares. Neither the Association nor its MLS and Data Shares guarantee or are in any way responsible for its accuracy. Data in this report may not reflect all real estate activity in the market....

Market Activity Summary:

- Inventory: 21 units were listed for sale as of the last day of September - approximately 3.5 months of inventory.
- Sales Activity: 8 units were sold during September,
- Median Sales Price: \$652,500 during September
- Average price per sq.ft. in September was \$451
- Average Days-on-Market (DOM) is approximately 36 days
- Sold over Asking: On average, buyers paid 97% of list price in September



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Sep-24	21	3	8	3.5	\$637,100	\$652,500	\$619,375	36	\$498	\$451	97%
Aug-24	17	8	3	3.6	\$689,326	\$635,000	\$681,333	31	\$508	\$431	99%
Jul-24	22	2	8	3.7	\$524,475	\$476,500	\$516,550	37	\$496	\$500	98%
Jun-24	13	6	4	2.8	\$644,250	\$633,500	\$639,875	15	\$496	\$495	99%
May-24	14	3	6	2.8	\$672,796	\$610,000	\$655,000	24	\$482	\$499	98%
Apr-24	10	2	4	1.9	\$682,000	\$722,000	\$694,250	14	\$482	\$504	101%
Mar-24	8	3	6	1.4	\$687,166	\$812,500	\$714,833	47	\$536	\$495	104%
Feb-24	3	5	7	0.7	\$690,269	\$645,000	\$680,126	36	\$550	\$522	99%
Jan-24	7	3	4	2.0	\$594,000	\$605,500	\$622,750	28	\$521	\$511	105%
Dec-23	9	2	2	1.6	\$587,000	\$580,000	\$580,000	30	\$503	\$536	99%
Nov-23	8	2	6	1.0	\$615,833	\$616,000	\$605,166	19	\$494	\$490	98%
Oct-23	12	3	9	1.6	\$606,222	\$650,000	\$625,222	25	\$513	\$498	103%
Sep-23	10	5	8	1.4	\$582,975	\$593,950	\$581,862	30	\$500	\$516	100%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Sep-24	8	0%	\$584,787	-8.83%	\$652,500	9.86%	\$619,375	6.45%	36	20%	97%
Sep-23	8	-33.3%	\$641,416	3.41%	\$593,950	-2.27%	\$581,862	-2.45%	30	-16.7%	100%
Sep-22	12	-20%	\$620,291	-4.28%	\$607,750	-1.98%	\$596,458	0.504%	36	71.4%	101%

Sales Activity and Price Trends

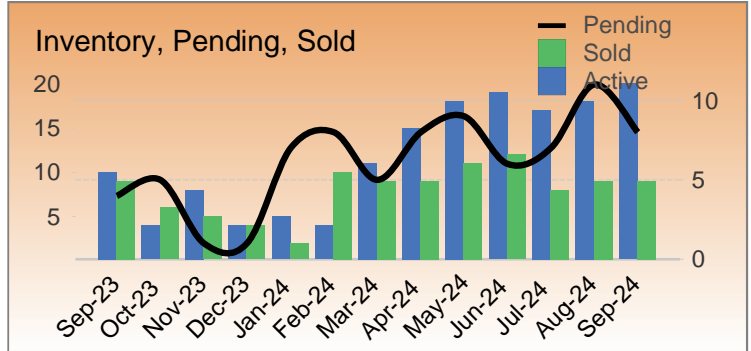
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	13	16	19	27	27
\$500-599K	4	7	22	25	25
\$600-699K	11	19	23	25	11
\$700-799K	13	8	14	13	11
\$800-899K	7	13	18	14	0
\$900-999K	1	1	4	4	0
\$1-1.299M	1	0	5	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	50	64	105	108	74

Presented by:

Includes Pleasant Hill and Pacheco
 © 2024, Bay East Association of REALTORS®. Reprinted by permission of Bay East Association of REALTORS®. Powered by Aculist and Bay East Association of REALTORS®. The Bay East Housing Reports are based in whole or in part on data supplied by the Bay East Association of REALTORS®, its Multiple Listing Service (MLS) and Data Shares. Neither the Association nor its MLS and Data Shares guarantee or are in any way responsible for its accuracy. Data in this report may not reflect all real estate activity in the market....

Market Activity Summary:

- Inventory: 20 units were listed for sale as of the last day of September - approximately 2.3 months of inventory.
- Sales Activity: 9 units were sold during September,
- Median Sales Price: \$685,000 during September
- Average price per sq.ft. in September was \$630
- Average Days-on-Market (DOM) is approximately 17 days
- Sold over Asking: On average, buyers paid 100% of list price in September



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Sep-24	20	8	9	2.3	\$697,216	\$685,000	\$696,333	17	\$668	\$630	100%
Aug-24	18	11	9	2.0	\$759,544	\$708,000	\$780,888	25	\$668	\$666	102%
Jul-24	17	7	8	1.6	\$815,125	\$707,500	\$833,875	12	\$669	\$623	101%
Jun-24	19	6	12	1.8	\$892,662	\$880,000	\$894,250	19	\$652	\$633	100%
May-24	18	9	11	1.9	\$909,521	\$960,000	\$947,090	16	\$654	\$709	104%
Apr-24	15	8	9	1.6	\$913,765	\$840,000	\$938,977	9	\$657	\$650	103%
Mar-24	11	5	9	1.6	\$780,211	\$725,000	\$808,888	10	\$677	\$687	103%
Feb-24	4	8	10	0.8	\$785,800	\$746,500	\$803,500	10	\$693	\$672	102%
Jan-24	5	7	2	1.4	\$586,975	\$577,475	\$577,475	23	\$731	\$624	98%
Dec-23	4	1	4	0.8	\$877,000	\$947,500	\$891,250	25	\$723	\$685	101%
Nov-23	8	1	5	1.2	\$858,199	\$805,000	\$861,000	16	\$696	\$678	100%
Oct-23	4	5	6	0.4	\$715,316	\$759,000	\$708,000	17	\$747	\$692	98%
Sep-23	10	4	9	0.8	\$751,633	\$755,051	\$750,116	7	\$681	\$633	100%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Sep-24	9	0%	\$850,012	12.5%	\$685,000	-9.28%	\$696,333	-7.17%	17	143%	100%
Sep-23	9	-18.2%	\$755,815	-2.74%	\$755,051	-7.92%	\$750,116	-9.14%	7	-80.6%	100%
Sep-22	11	-57.7%	\$777,147	5.52%	\$820,000	7.54%	\$825,545	0.87%	36	260%	97%

Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	4	5	2	10	17
\$500-599K	9	14	9	25	17
\$600-699K	13	10	15	21	19
\$700-799K	15	22	23	18	18
\$800-899K	7	15	22	14	25
\$900-999K	9	16	12	17	8
\$1-1.299M	21	19	14	26	0
\$1.3-1.699M	1	0	11	1	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	79	101	108	132	104

Presented by:

Includes Pleasanton and Sunol

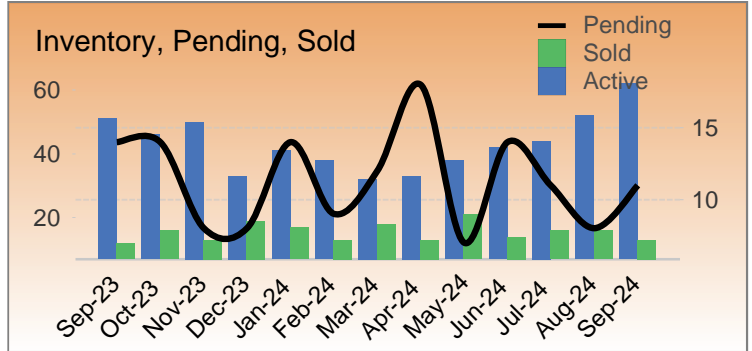
© 2024, Bay East Association of REALTORS®. Reprinted by permission of Bay East Association of REALTORS®. Powered by Aculist and Bay East Association of REALTORS®. The Bay East Housing Reports are based in whole or in part on data supplied by the Bay East Association of REALTORS®, its Multiple Listing Service (MLS) and Data Shares. Neither the Association nor its MLS and Data Shares guarantee or are in any way responsible for its accuracy. Data in this report may not reflect all real estate activity in the market....

Deemed reliable but not guaranteed

Market Activity Summary:



- Inventory: 62 units were listed for sale as of the last day of September - approximately 4.2 months of inventory.
- Sales Activity: 13 units were sold during September,
- Median Sales Price: \$555,000 during September
- Average price per sq.ft. in September was \$527
- Average Days-on-Market (DOM) is approximately 21 days
- Sold over Asking: On average, buyers paid 101% of list price in September



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Sep-24	62	11	13	4.2	\$565,953	\$555,000	\$569,387	21	\$454	\$527	101%
Aug-24	52	8	16	3.5	\$549,249	\$507,888	\$551,110	50	\$443	\$496	100%
Jul-24	44	11	16	2.8	\$649,549	\$563,000	\$653,031	33	\$430	\$544	101%
Jun-24	42	14	14	2.7	\$585,921	\$575,000	\$583,357	28	\$460	\$473	100%
May-24	38	7	21	2.4	\$696,330	\$675,000	\$702,214	33	\$475	\$498	101%
Apr-24	33	18	13	2.3	\$545,115	\$550,000	\$551,111	28	\$458	\$524	101%
Mar-24	32	12	18	2.0	\$558,718	\$480,000	\$561,499	36	\$455	\$447	101%
Feb-24	38	9	13	2.4	\$516,223	\$550,000	\$527,215	42	\$484	\$495	102%
Jan-24	41	14	17	2.5	\$582,410	\$590,000	\$585,061	40	\$472	\$463	101%
Dec-23	33	8	19	2.1	\$570,101	\$580,000	\$570,796	40	\$469	\$469	100%
Nov-23	50	8	13	3.7	\$476,000	\$500,000	\$470,730	30	\$463	\$478	99%
Oct-23	46	14	16	3.4	\$538,305	\$482,800	\$545,912	69	\$467	\$469	101%
Sep-23	51	14	12	4.2	\$483,481	\$497,500	\$494,312	41	\$486	\$494	103%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Sep-24	13	8.33%	\$590,992	0.591%	\$555,000	11.6%	\$569,387	15.2%	21	-48.8%	101%
Sep-23	12	-25%	\$587,518	9.36%	\$497,500	-14.6%	\$494,312	-17%	41	36.7%	103%
Sep-22	16	-38.5%	\$537,226	2.9%	\$582,500	-3.08%	\$595,368	-1.22%	30	50%	99%

Sales Activity and Price Trends

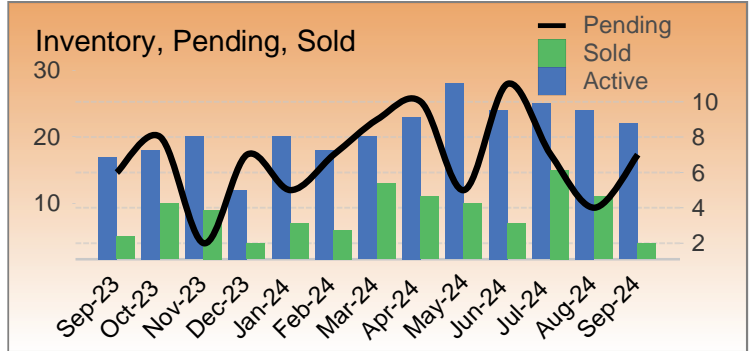
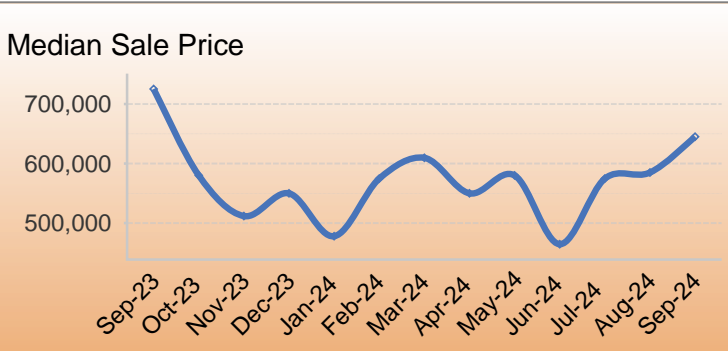
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	57	48	65	95	101
\$500-599K	22	36	60	54	25
\$600-699K	29	22	43	40	21
\$700-799K	16	20	18	32	11
\$800-899K	8	3	21	14	3
\$900-999K	2	0	5	11	1
\$1-1.299M	5	3	3	4	1
\$1.3-1.699M	0	2	1	1	0
\$1.7-1.999M	2	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	141	134	216	251	163

Presented by:

Includes Richmond, El Cerrito, San Pablo
 © 2024, Bay East Association of REALTORS®. Reprinted by permission of Bay East Association of REALTORS®. Powered by Aculist
 and Bay East Association of REALTORS®. The Bay East Housing Reports are based in whole or in part on data supplied by the Bay East Association of REALTORS®, its Multiple Listing Service (MLS)
 and Data Shares. Neither the Association nor its MLS and Data Shares guarantee or are in any way responsible for its accuracy. Data in this report may not reflect all real estate activity in the market....

Market Activity Summary:

- Inventory: 22 units were listed for sale as of the last day of September - approximately 2.3 months of inventory.
- Sales Activity: 4 units were sold during September,
- Median Sales Price: \$645,000 during September
- Average price per sq.ft. in September was \$505
- Average Days-on-Market (DOM) is approximately 10 days
- Sold over Asking: On average, buyers paid 105% of list price in September



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Sep-24	22	7	4	2.3	\$609,987	\$645,000	\$638,775	10	\$495	\$505	105%
Aug-24	24	4	11	2.3	\$600,763	\$585,000	\$600,272	32	\$487	\$502	100%
Jul-24	25	7	15	2.3	\$565,514	\$575,000	\$562,660	34	\$491	\$456	100%
Jun-24	24	11	7	2.7	\$548,010	\$465,000	\$553,285	32	\$482	\$511	101%
May-24	28	5	10	2.6	\$598,488	\$580,000	\$609,400	38	\$464	\$482	102%
Apr-24	23	10	11	2.4	\$537,348	\$550,000	\$533,890	53	\$488	\$447	99%
Mar-24	20	9	13	2.5	\$600,384	\$610,000	\$606,307	24	\$448	\$492	101%
Feb-24	18	7	6	3.5	\$523,666	\$575,000	\$544,166	6	\$460	\$506	104%
Jan-24	20	5	7	3.0	\$510,269	\$478,000	\$501,428	33	\$457	\$499	98%
Dec-23	12	7	4	1.6	\$554,750	\$550,000	\$547,500	32	\$466	\$546	99%
Nov-23	20	2	9	2.8	\$507,877	\$512,000	\$517,000	16	\$490	\$512	103%
Oct-23	18	8	10	1.6	\$571,583	\$580,000	\$583,588	23	\$475	\$501	102%
Sep-23	17	6	5	1.8	\$637,390	\$725,000	\$657,400	14	\$477	\$466	103%

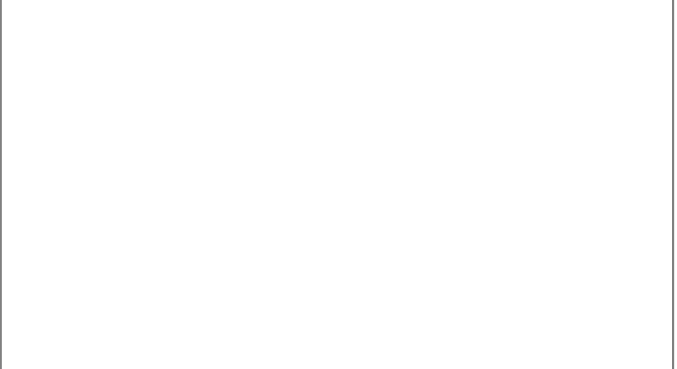
Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Sep-24	4	-20%	\$572,788	6.67%	\$645,000	-11%	\$638,775	-2.83%	10	-28.6%	105%
Sep-23	5	-64.3%	\$536,993	-9.4%	\$725,000	28.9%	\$657,400	11%	14	-48.1%	103%
Sep-22	14	-12.5%	\$592,705	5.75%	\$562,500	-0.266%	\$592,371	5.25%	27	28.6%	102%

Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	24	21	26	46	42
\$500-599K	28	28	41	32	22
\$600-699K	18	16	23	19	11
\$700-799K	10	12	13	11	15
\$800-899K	2	3	8	5	1
\$900-999K	2	3	5	3	0
\$1-1.299M	0	0	1	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	84	83	117	116	91

Presented by:



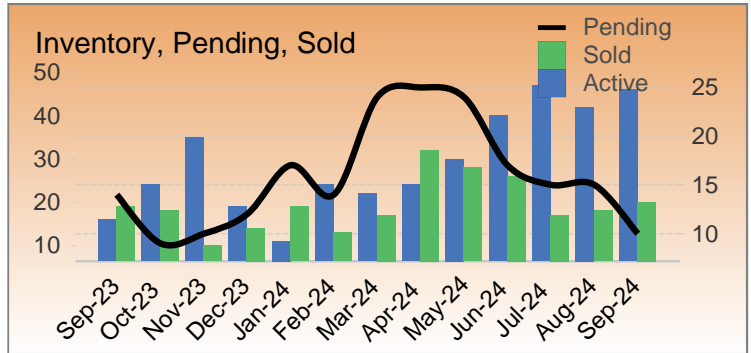
Includes San Leandro and San Lorenzo

© 2024, Bay East Association of REALTORS®. Reprinted by permission of Bay East Association of REALTORS®. Powered by Aculist and Bay East Association of REALTORS®. The Bay East Housing Reports are based in whole or in part on data supplied by the Bay East Association of REALTORS®, its Multiple Listing Service (MLS) and Data Shares. Neither the Association nor its MLS and Data Shares guarantee or are in any way responsible for its accuracy. Data in this report may not reflect all real estate activity in the market....

Deemed reliable but not guaranteed

Market Activity Summary:

- Inventory: 46 units were listed for sale as of the last day of September - approximately 2.5 months of inventory.
- Sales Activity: 20 units were sold during September,
- Median Sales Price: \$1,058,328 during September
- Average price per sq.ft. in September was \$650
- Average Days-on-Market (DOM) is approximately 24 days
- Sold over Asking: On average, buyers paid 99% of list price in September



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Sep-24	46	10	20	2.5	\$1,013,677	\$1,058,328	\$997,974	24	\$671	\$650	99%
Aug-24	42	15	18	2.1	\$899,029	\$827,500	\$898,598	23	\$663	\$669	100%
Jul-24	47	15	17	2.0	\$1,077,863	\$1,163,000	\$1,086,264	23	\$667	\$661	101%
Jun-24	40	17	26	1.4	\$966,517	\$1,022,500	\$978,749	16	\$668	\$658	101%
May-24	30	24	28	1.2	\$1,045,866	\$1,172,500	\$1,057,770	17	\$665	\$671	101%
Apr-24	24	25	32	1.2	\$935,048	\$862,500	\$952,942	23	\$673	\$691	102%
Mar-24	22	24	17	1.3	\$1,020,147	\$860,000	\$1,042,329	19	\$663	\$691	102%
Feb-24	24	14	13	1.6	\$1,036,406	\$1,135,000	\$1,067,029	11	\$683	\$682	103%
Jan-24	11	17	19	0.8	\$821,893	\$750,000	\$822,657	36	\$645	\$623	100%
Dec-23	19	12	14	1.4	\$905,452	\$772,500	\$890,183	21	\$651	\$632	99%
Nov-23	35	10	10	2.3	\$836,363	\$755,000	\$833,300	13	\$631	\$679	100%
Oct-23	24	9	18	1.4	\$928,527	\$960,000	\$953,972	14	\$639	\$697	103%
Sep-23	16	14	19	1.1	\$906,530	\$755,000	\$906,602	21	\$653	\$672	101%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Sep-24	20	5.26%	\$928,807	1.14%	\$1,058,328	40.2%	\$997,974	10.1%	24	14.3%	99%
Sep-23	19	-13.6%	\$918,381	-0.419%	\$755,000	-25.2%	\$906,602	-1.01%	21	-38.2%	101%
Sep-22	22	-35.3%	\$922,245	17.7%	\$1,010,000	34.3%	\$915,818	10.9%	34	183%	98%

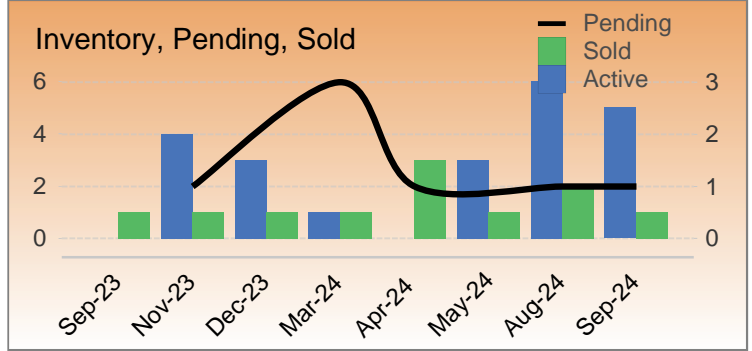
Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	10	6	17	47	39
\$500-599K	13	22	26	41	32
\$600-699K	22	18	25	52	37
\$700-799K	21	19	18	26	14
\$800-899K	20	7	22	20	61
\$900-999K	9	10	13	24	24
\$1-1.299M	58	31	42	86	2
\$1.3-1.699M	34	9	39	9	0
\$1.7-1.999M	2	3	1	0	0
\$2-2.999M	1	1	0	0	0
>3M	0	0	0	0	0
Total	190	126	203	305	209

Presented by:

Market Activity Summary:

- Inventory: 5 units were listed for sale as of the last day of September - approximately 5.0 months of inventory.
- Sales Activity: 1 units were sold during September,
- Median Sales Price: \$425,000 during September
- Average price per sq.ft. in September was \$393
- Average Days-on-Market (DOM) is approximately 16 days
- Sold over Asking: On average, buyers paid 100% of list price in September



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
Sep-24	5	1	1	5.0	\$425,000	\$425,000	\$425,000	16	\$366	\$393	100%
Aug-24	6	1	2	9.0	\$472,499	\$462,500	\$462,500	13	\$349	\$348	98%
May-24	3	0	1	1.8	\$629,000	\$620,240	\$620,240	28	\$358	\$313	99%
Apr-24	0	1	3	0.0	\$469,666	\$400,000	\$473,333	27	-	\$360	101%
Mar-24	1	3	1	3.0	\$455,000	\$452,000	\$452,000	83	\$318	\$355	99%
Dec-23	3	0	1	4.5	\$415,000	\$425,000	\$425,000	18	\$400	\$393	102%
Nov-23	4	1	1	6.0	\$499,900	\$510,000	\$510,000	8	\$417	\$332	102%
Sep-23	0	0	1	0.0	\$475,000	\$490,000	\$490,000	5	-	\$385	103%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Sep-24	1	0%	\$549,900	-	\$425,000	-13.3%	\$425,000	-13.3%	16	220%	100%
Sep-23	1	0%	-	-	\$490,000	22.5%	\$490,000	22.5%	5	-83.3%	103%
Sep-22	1	-50%	\$440,975	-17%	\$400,000	2.56%	\$400,000	2.56%	30	25%	99%

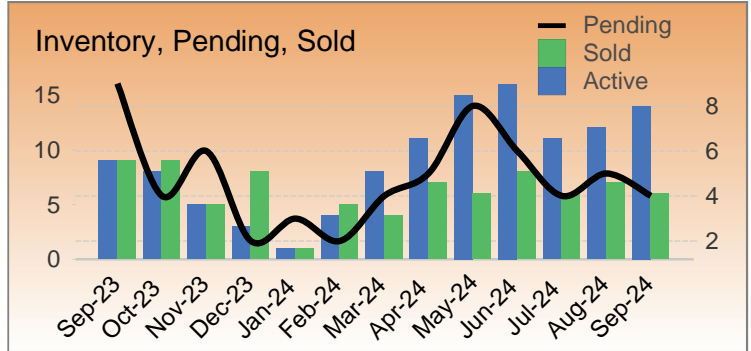
Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	6	12	10	18	16
\$500-599K	0	1	2	0	1
\$600-699K	2	0	0	0	0
\$700-799K	0	0	0	0	0
\$800-899K	0	0	0	0	0
\$900-999K	0	0	0	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	8	13	12	18	17

Presented by:

Market Activity Summary:

- Inventory: 14 units were listed for sale as of the last day of September - approximately 2.4 months of inventory.
- Sales Activity: 6 units were sold during September,
- Median Sales Price: \$887,500 during September
- Average price per sq.ft. in September was \$651
- Average Days-on-Market (DOM) is approximately 23 days
- Sold over Asking: On average, buyers paid 100% of list price in September



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Sep-24	14	4	6	2.4	\$860,148	\$887,500	\$863,148	23	\$641	\$651	100%
Aug-24	12	5	7	1.7	\$640,964	\$575,000	\$643,414	54	\$640	\$613	100%
Jul-24	11	4	6	2.0	\$629,331	\$642,500	\$644,833	23	\$660	\$680	103%
Jun-24	16	6	8	2.4	\$874,348	\$916,500	\$898,250	16	\$641	\$643	104%
May-24	15	8	6	2.6	\$727,131	\$725,023	\$764,507	11	\$650	\$632	105%
Apr-24	11	5	7	2.3	\$662,525	\$670,000	\$697,269	13	\$665	\$704	104%
Mar-24	8	4	4	2.4	\$766,250	\$887,500	\$783,750	14	\$648	\$648	102%
Feb-24	4	2	5	1.3	\$654,999	\$598,000	\$679,000	39	\$626	\$658	103%
Jan-24	1	3	1	0.2	\$585,000	\$524,900	\$524,900	38	\$594	\$648	90%
Dec-23	3	2	8	0.4	\$567,340	\$540,000	\$573,500	27	\$687	\$626	101%
Nov-23	5	6	5	0.7	\$711,580	\$740,000	\$735,960	32	\$672	\$606	104%
Oct-23	8	4	9	1.0	\$756,205	\$815,000	\$787,444	21	\$638	\$605	103%
Sep-23	9	9	9	1.1	\$661,029	\$690,000	\$679,731	13	\$626	\$639	103%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Sep-24	6	-33.3%	\$751,736	-3.34%	\$887,500	28.6%	\$863,148	27%	23	76.9%	100%
Sep-23	9	28.6%	\$777,683	19.7%	\$690,000	7.81%	\$679,731	-2.57%	13	-43.5%	103%
Sep-22	7	-58.8%	\$649,491	-5.78%	\$640,000	4.07%	\$697,669	9.39%	23	43.8%	100%

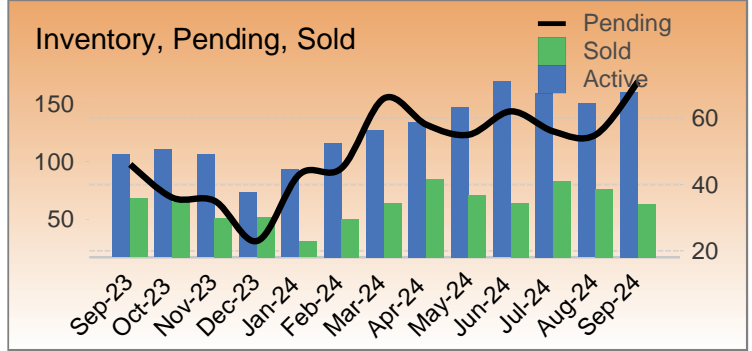
Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	4	7	12	21	15
\$500-599K	13	14	18	23	23
\$600-699K	5	15	29	19	15
\$700-799K	8	13	10	18	4
\$800-899K	7	8	11	31	7
\$900-999K	8	3	11	10	3
\$1-1.299M	4	3	8	3	0
\$1.3-1.699M	1	1	4	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	50	64	103	125	67

Presented by:

Market Activity Summary:

- Inventory: 160 units were listed for sale as of the last day of September - approximately 2.2 months of inventory.
- Sales Activity: 63 units were sold during September,
- Median Sales Price: \$650,000 during September
- Average price per sq.ft. in September was \$550
- Average Days-on-Market (DOM) is approximately 36 days
- Sold over Asking: On average, buyers paid 100% of list price in September



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Sep-24	160	71	63	2.2	\$691,150	\$650,000	\$694,361	36	\$537	\$550	100%
Aug-24	150	55	76	2.0	\$661,442	\$618,000	\$666,396	39	\$511	\$549	100%
Jul-24	159	56	83	2.2	\$665,718	\$588,000	\$666,509	36	\$518	\$533	99%
Jun-24	169	62	64	2.3	\$686,462	\$602,000	\$689,531	34	\$525	\$554	100%
May-24	147	55	71	2.0	\$742,992	\$665,000	\$761,247	27	\$508	\$574	101%
Apr-24	134	58	85	2.1	\$691,938	\$595,000	\$703,836	27	\$518	\$548	101%
Mar-24	127	66	64	2.7	\$759,964	\$746,900	\$772,006	24	\$525	\$548	100%
Feb-24	116	45	50	2.6	\$676,095	\$629,000	\$679,647	35	\$517	\$545	100%
Jan-24	93	43	31	2.1	\$717,028	\$630,000	\$727,393	43	\$497	\$558	101%
Dec-23	73	23	52	1.3	\$714,207	\$660,000	\$715,286	29	\$519	\$538	100%
Nov-23	106	35	51	1.8	\$672,643	\$564,000	\$678,086	21	\$525	\$562	100%
Oct-23	110	36	65	1.5	\$712,897	\$605,000	\$748,506	18	\$529	\$576	103%
Sep-23	106	46	68	1.3	\$679,928	\$650,000	\$687,164	23	\$523	\$555	101%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Sep-24	63	-7.35%	\$716,107	11.6%	\$650,000	0%	\$694,361	1.05%	36	56.5%	100%
Sep-23	68	4.62%	\$641,713	-10.5%	\$650,000	4.84%	\$687,164	2.51%	23	-11.5%	101%
Sep-22	65	-33%	\$716,959	9.49%	\$620,000	-0.8%	\$670,322	-2.55%	26	23.8%	100%

Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	199	188	257	379	215
\$500-599K	75	99	114	127	99
\$600-699K	64	83	102	132	87
\$700-799K	59	89	71	94	65
\$800-899K	62	48	68	78	49
\$900-999K	39	42	51	54	26
\$1-1.299M	50	59	86	54	21
\$1.3-1.699M	24	20	42	18	6
\$1.7-1.999M	10	7	5	8	4
\$2-2.999M	5	3	7	4	1
>3M	0	0	0	0	0
Total	587	638	803	948	573

Presented by:

Includes Walnut Creek and Rossmoor
 © 2024, Bay East Association of REALTORS®. Reprinted by permission of Bay East Association of REALTORS®. Powered by Aculist
 and Bay East Association of REALTORS®. The Bay East Housing Reports are based in whole or in part on data supplied by the Bay East Association of REALTORS®, its Multiple Listing Service (MLS)
 and Data Shares. Neither the Association nor its MLS and Data Shares guarantee or are in any way responsible for its accuracy. Data in this report may not reflect all real estate activity in the market....