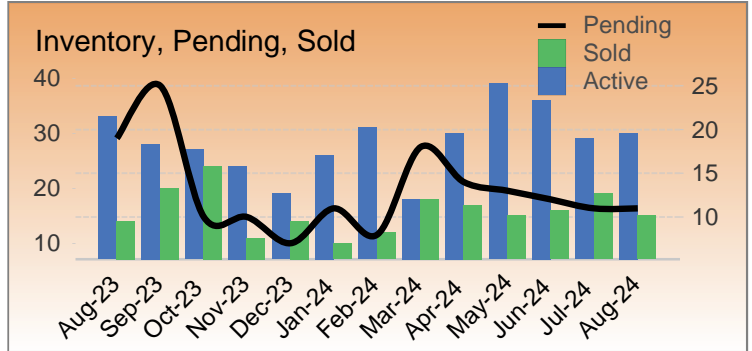


Market Activity Summary:

- Inventory: 30 units were listed for sale as of the last day of August - approximately 1.9 months of inventory.
- Sales Activity: 15 units were sold during August,
- Median Sales Price: \$850,000 during August
- Average price per sq.ft. in August was \$627
- Average Days-on-Market (DOM) is approximately 38 days
- Sold over Asking: On average, buyers paid 104% of list price in August



Monthly Market Activity

| Month | Active | Pending | Sold | Months Supply | Avg List Price | Med Sale Price | Avg Sale Price | Average DOM | Avg \$ SqFt Active | Avg \$ SqFt Sold | Sale Price / List Price |
|--------|--------|---------|------|---------------|----------------|----------------|----------------|-------------|--------------------|------------------|-------------------------|
| Aug-24 | 30 | 11 | 15 | 1.9 | \$845,053 | \$850,000 | \$879,225 | 38 | \$630 | \$627 | 104% |
| Jul-24 | 29 | 11 | 19 | 1.7 | \$802,942 | \$788,338 | \$827,863 | 33 | \$623 | \$640 | 103% |
| Jun-24 | 36 | 12 | 16 | 2.3 | \$818,937 | \$882,500 | \$855,156 | 24 | \$623 | \$667 | 104% |
| May-24 | 39 | 13 | 15 | 2.3 | \$848,662 | \$885,000 | \$905,453 | 29 | \$638 | \$631 | 107% |
| Apr-24 | 30 | 14 | 17 | 1.9 | \$862,282 | \$929,416 | \$898,041 | 45 | \$644 | \$669 | 104% |
| Mar-24 | 18 | 18 | 18 | 1.4 | \$836,708 | \$856,000 | \$855,276 | 31 | \$605 | \$672 | 103% |
| Feb-24 | 31 | 8 | 12 | 2.6 | \$835,647 | \$851,326 | \$846,584 | 43 | \$626 | \$640 | 106% |
| Jan-24 | 26 | 11 | 10 | 2.2 | \$901,761 | \$854,340 | \$896,948 | 57 | \$667 | \$615 | 99% |
| Dec-23 | 19 | 7 | 14 | 1.2 | \$824,282 | \$924,750 | \$853,402 | 25 | \$668 | \$602 | 105% |
| Nov-23 | 24 | 10 | 11 | 1.4 | \$743,450 | \$850,000 | \$773,181 | 34 | \$698 | \$620 | 103% |
| Oct-23 | 27 | 10 | 24 | 1.4 | \$743,541 | \$810,000 | \$796,375 | 16 | \$643 | \$620 | 107% |
| Sep-23 | 28 | 25 | 20 | 2.0 | \$784,480 | \$773,475 | \$826,512 | 26 | \$653 | \$671 | 104% |
| Aug-23 | 33 | 19 | 14 | 2.6 | \$920,823 | \$935,000 | \$964,852 | 45 | \$643 | \$658 | 106% |

Market Trends

| Month | Sold | % Change | Avg List Price | % Change | Med Sale Price | % Change | Avg Sale Price | %Change | Average DOM | % Change | Sale Price / List Price |
|--------|------|----------|----------------|----------|----------------|----------|----------------|---------|-------------|----------|-------------------------|
| Aug-24 | 15 | 7.14% | \$800,250 | -1.52% | \$850,000 | -9.09% | \$879,225 | -8.87% | 38 | -15.6% | 104% |
| Aug-23 | 14 | -22.2% | \$812,612 | -3.91% | \$935,000 | 4.59% | \$964,852 | 6.97% | 45 | 165% | 106% |
| Aug-22 | 18 | -14.3% | \$845,649 | 2.07% | \$894,000 | 0.676% | \$901,980 | 8.68% | 17 | 54.5% | 112% |

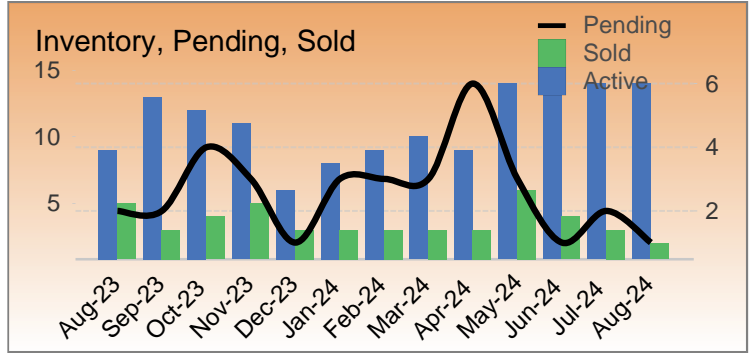
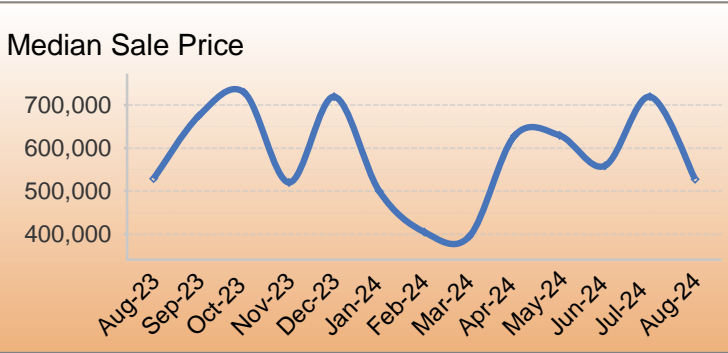
Sales Activity and Price Trends

| Price Range | 2024 YTD units sold | 2023 YTD units sold | 2022 YTD units sold | 2021 YTD units sold | 2020 YTD units sold |
|--------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| <500K | 13 | 9 | 9 | 16 | 14 |
| \$500-599K | 7 | 3 | 12 | 8 | 9 |
| \$600-699K | 10 | 13 | 18 | 15 | 7 |
| \$700-799K | 16 | 15 | 7 | 8 | 31 |
| \$800-899K | 18 | 17 | 12 | 26 | 17 |
| \$900-999K | 21 | 16 | 18 | 17 | 4 |
| \$1-1.299M | 29 | 16 | 38 | 21 | 17 |
| \$1.3-1.699M | 8 | 2 | 14 | 2 | 2 |
| \$1.7-1.999M | 0 | 0 | 0 | 1 | 2 |
| \$2-2.999M | 0 | 0 | 1 | 0 | 0 |
| >3M | 0 | 0 | 0 | 0 | 0 |
| Total | 122 | 91 | 129 | 114 | 103 |

Presented by:

Market Activity Summary:

- Inventory: 14 units were listed for sale as of the last day of August - approximately 4.7 months of inventory.
- Sales Activity: 2 units were sold during August,
- Median Sales Price: \$527,625 during August
- Average price per sq.ft. in August was \$519
- Average Days-on-Market (DOM) is approximately 52 days
- Sold over Asking: On average, buyers paid 98% of list price in August



Monthly Market Activity

| Month | Active | Pending | Sold | Months Supply | Avg List Price | Med Sale Price | Avg Sale Price | Average DOM | Avg \$ SqFt Active | Avg \$ SqFt Sold | Sale Price / List Price |
|--------|--------|---------|------|---------------|----------------|----------------|----------------|-------------|--------------------|------------------|-------------------------|
| Aug-24 | 14 | 1 | 2 | 4.7 | \$539,000 | \$527,625 | \$527,625 | 52 | \$499 | \$519 | 98% |
| Jul-24 | 14 | 2 | 3 | 3.2 | \$704,333 | \$720,000 | \$713,000 | 25 | \$527 | \$613 | 102% |
| Jun-24 | 14 | 1 | 4 | 3.5 | \$637,000 | \$559,000 | \$729,750 | 18 | \$521 | \$615 | 109% |
| May-24 | 14 | 3 | 6 | 3.5 | \$590,333 | \$630,000 | \$584,166 | 48 | \$524 | \$565 | 99% |
| Apr-24 | 9 | 6 | 3 | 3.0 | \$636,000 | \$629,000 | \$623,933 | 32 | \$525 | \$563 | 98% |
| Mar-24 | 10 | 3 | 3 | 3.3 | \$417,333 | \$395,000 | \$431,666 | 9 | \$517 | \$496 | 103% |
| Feb-24 | 9 | 3 | 3 | 3.0 | \$469,000 | \$405,000 | \$462,333 | 69 | \$530 | \$523 | 98% |
| Jan-24 | 8 | 3 | 3 | 2.2 | \$456,000 | \$500,000 | \$474,833 | 118 | \$531 | \$521 | 104% |
| Dec-23 | 6 | 1 | 3 | 1.5 | \$832,508 | \$720,000 | \$801,833 | 23 | \$502 | \$635 | 99% |
| Nov-23 | 11 | 3 | 5 | 2.8 | \$554,600 | \$520,000 | \$551,800 | 22 | \$517 | \$505 | 99% |
| Oct-23 | 12 | 4 | 4 | 3.0 | \$663,222 | \$729,750 | \$707,375 | 13 | \$547 | \$640 | 106% |
| Sep-23 | 13 | 2 | 3 | 3.5 | \$615,666 | \$675,000 | \$622,400 | 26 | \$537 | \$591 | 101% |
| Aug-23 | 9 | 2 | 5 | 2.7 | \$561,000 | \$529,000 | \$559,000 | 34 | \$552 | \$488 | 100% |

Market Trends

| Month | Sold | % Change | Avg List Price | % Change | Med Sale Price | % Change | Avg Sale Price | %Change | Average DOM | % Change | Sale Price / List Price |
|--------|------|----------|----------------|----------|----------------|----------|----------------|---------|-------------|----------|-------------------------|
| Aug-24 | 2 | -60% | \$547,241 | -7.12% | \$527,625 | -0.26% | \$527,625 | -5.61% | 52 | 52.9% | 98% |
| Aug-23 | 5 | 0% | \$589,214 | -5% | \$529,000 | -2.04% | \$559,000 | 1.53% | 34 | 41.7% | 100% |
| Aug-22 | 5 | 0% | \$620,236 | -8.57% | \$540,000 | -19.4% | \$550,600 | -22.1% | 24 | 14.3% | 103% |

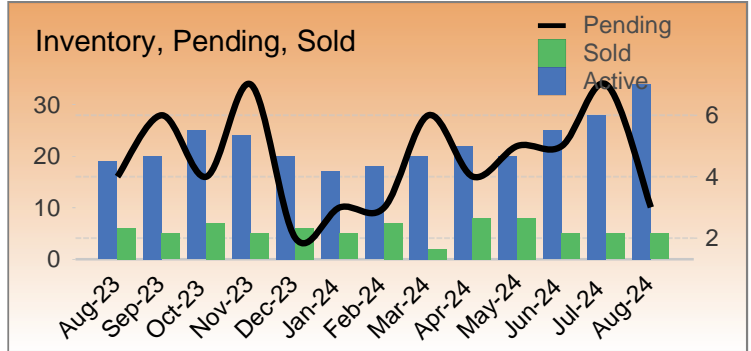
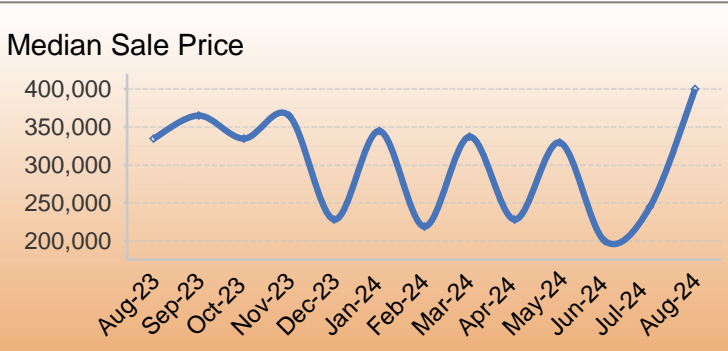
Sales Activity and Price Trends

| Price Range | 2024 YTD units sold | 2023 YTD units sold | 2022 YTD units sold | 2021 YTD units sold | 2020 YTD units sold |
|--------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| <500K | 9 | 3 | 9 | 12 | 4 |
| \$500-599K | 9 | 12 | 10 | 4 | 10 |
| \$600-699K | 6 | 6 | 9 | 7 | 7 |
| \$700-799K | 1 | 2 | 1 | 2 | 1 |
| \$800-899K | 0 | 2 | 0 | 2 | 0 |
| \$900-999K | 1 | 0 | 0 | 2 | 0 |
| \$1-1.299M | 0 | 2 | 1 | 1 | 1 |
| \$1.3-1.699M | 1 | 1 | 5 | 0 | 0 |
| \$1.7-1.999M | 0 | 0 | 0 | 0 | 0 |
| \$2-2.999M | 0 | 0 | 0 | 0 | 0 |
| >3M | 0 | 0 | 0 | 0 | 0 |
| Total | 27 | 28 | 35 | 30 | 23 |

Presented by:

Market Activity Summary:

- Inventory: 34 units were listed for sale as of the last day of August - approximately 7.0 months of inventory.
- Sales Activity: 5 units were sold during August,
- Median Sales Price: \$400,000 during August
- Average price per sq.ft. in August was \$330
- Average Days-on-Market (DOM) is approximately 46 days
- Sold over Asking: On average, buyers paid 99% of list price in August



Monthly Market Activity

| Month | Active | Pending | Sold | Months Supply | Avg List Price | Med Sale Price | Avg Sale Price | Average DOM | Avg \$ SqFt Active | Avg \$ SqFt Sold | Sale Price / List Price |
|--------|--------|---------|------|---------------|----------------|----------------|----------------|-------------|--------------------|------------------|-------------------------|
| Aug-24 | 34 | 3 | 5 | 7.0 | \$385,599 | \$400,000 | \$383,400 | 46 | \$302 | \$330 | 99% |
| Jul-24 | 28 | 7 | 5 | 4.7 | \$258,759 | \$245,000 | \$254,080 | 39 | \$295 | \$284 | 98% |
| Jun-24 | 25 | 5 | 5 | 3.6 | \$220,990 | \$200,000 | \$220,761 | 34 | \$304 | \$267 | 100% |
| May-24 | 20 | 5 | 8 | 3.3 | \$313,806 | \$330,000 | \$314,000 | 58 | \$308 | \$324 | 100% |
| Apr-24 | 22 | 4 | 8 | 4.1 | \$260,487 | \$228,500 | \$259,875 | 58 | \$309 | \$280 | 100% |
| Mar-24 | 20 | 6 | 2 | 4.5 | \$332,500 | \$337,500 | \$337,500 | 27 | \$298 | \$413 | 102% |
| Feb-24 | 18 | 3 | 7 | 3.0 | \$256,842 | \$219,000 | \$256,999 | 62 | \$308 | \$279 | 99% |
| Jan-24 | 17 | 3 | 5 | 3.4 | \$356,080 | \$345,000 | \$359,000 | 47 | \$303 | \$376 | 100% |
| Dec-23 | 20 | 2 | 6 | 3.5 | \$269,000 | \$228,500 | \$262,750 | 61 | \$294 | \$286 | 97% |
| Nov-23 | 24 | 7 | 5 | 4.2 | \$333,799 | \$365,000 | \$335,600 | 21 | \$306 | \$304 | 100% |
| Oct-23 | 25 | 4 | 7 | 4.2 | \$357,992 | \$335,000 | \$360,000 | 19 | \$288 | \$358 | 101% |
| Sep-23 | 20 | 6 | 5 | 3.2 | \$363,589 | \$365,000 | \$362,800 | 25 | \$282 | \$359 | 100% |
| Aug-23 | 19 | 4 | 6 | 2.9 | \$341,475 | \$335,000 | \$332,500 | 37 | \$280 | \$375 | 97% |

Market Trends

| Month | Sold | % Change | Avg List Price | % Change | Med Sale Price | % Change | Avg Sale Price | %Change | Average DOM | % Change | Sale Price / List Price |
|--------|------|----------|----------------|----------|----------------|----------|----------------|---------|-------------|----------|-------------------------|
| Aug-24 | 5 | -16.7% | \$304,868 | 8.75% | \$400,000 | 19.4% | \$383,400 | 15.3% | 46 | 24.3% | 99% |
| Aug-23 | 6 | 100% | \$280,326 | -20.4% | \$335,000 | 39.6% | \$332,500 | 26.3% | 37 | 8.82% | 97% |
| Aug-22 | 3 | -62.5% | \$352,377 | 8.94% | \$240,000 | -9.43% | \$263,333 | -3.75% | 34 | 36% | 101% |

Sales Activity and Price Trends

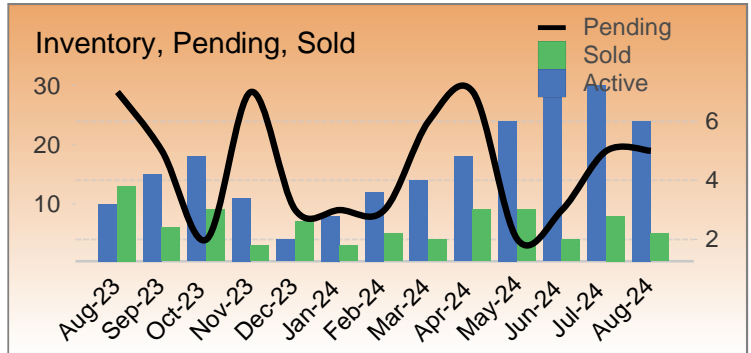
| Price Range | 2024 YTD units sold | 2023 YTD units sold | 2022 YTD units sold | 2021 YTD units sold | 2020 YTD units sold |
|--------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| <500K | 43 | 56 | 54 | 54 | 67 |
| \$500-599K | 2 | 4 | 5 | 2 | 0 |
| \$600-699K | 0 | 0 | 0 | 0 | 0 |
| \$700-799K | 0 | 0 | 0 | 0 | 0 |
| \$800-899K | 0 | 0 | 0 | 0 | 0 |
| \$900-999K | 0 | 0 | 0 | 0 | 0 |
| \$1-1.299M | 0 | 0 | 0 | 0 | 0 |
| \$1.3-1.699M | 0 | 0 | 0 | 0 | 0 |
| \$1.7-1.999M | 0 | 0 | 0 | 0 | 0 |
| \$2-2.999M | 0 | 0 | 0 | 0 | 0 |
| >3M | 0 | 0 | 0 | 0 | 0 |
| Total | 45 | 60 | 59 | 56 | 67 |

Presented by:

Market Activity Summary:



- Inventory: 24 units were listed for sale as of the last day of August - approximately 4.2 months of inventory.
- Sales Activity: 5 units were sold during August,
- Median Sales Price: \$835,000 during August
- Average price per sq.ft. in August was \$687
- Average Days-on-Market (DOM) is approximately 30 days
- Sold over Asking: On average, buyers paid 111% of list price in August



Monthly Market Activity

| Month | Active | Pending | Sold | Months Supply | Avg List Price | Med Sale Price | Avg Sale Price | Average DOM | Avg \$ SqFt Active | Avg \$ SqFt Sold | Sale Price / List Price |
|--------|--------|---------|------|---------------|----------------|----------------|----------------|-------------|--------------------|------------------|-------------------------|
| Aug-24 | 24 | 5 | 5 | 4.2 | \$741,600 | \$835,000 | \$796,000 | 30 | \$795 | \$687 | 111% |
| Jul-24 | 30 | 5 | 8 | 4.4 | \$890,125 | \$972,500 | \$924,625 | 34 | \$850 | \$620 | 104% |
| Jun-24 | 28 | 3 | 4 | 3.8 | \$668,750 | \$627,500 | \$653,250 | 78 | \$762 | \$752 | 98% |
| May-24 | 24 | 2 | 9 | 3.3 | \$724,765 | \$730,000 | \$765,765 | 35 | \$826 | \$799 | 104% |
| Apr-24 | 18 | 7 | 9 | 3.0 | \$674,666 | \$678,000 | \$721,288 | 15 | \$836 | \$824 | 107% |
| Mar-24 | 14 | 6 | 4 | 3.5 | \$663,000 | \$720,250 | \$719,019 | 19 | \$746 | \$917 | 108% |
| Feb-24 | 12 | 3 | 5 | 2.4 | \$720,500 | \$670,000 | \$715,600 | 25 | \$731 | \$845 | 99% |
| Jan-24 | 8 | 3 | 3 | 1.8 | \$802,666 | \$610,000 | \$840,000 | 100 | \$773 | \$948 | 103% |
| Dec-23 | 4 | 3 | 7 | 0.6 | \$854,857 | \$950,000 | \$942,857 | 41 | \$718 | \$785 | 111% |
| Nov-23 | 11 | 7 | 3 | 1.8 | \$881,666 | \$1,281,700 | \$1,090,566 | 16 | \$737 | \$721 | 121% |
| Oct-23 | 18 | 2 | 9 | 2.0 | \$714,222 | \$748,000 | \$757,000 | 43 | \$772 | \$899 | 105% |
| Sep-23 | 15 | 5 | 6 | 1.7 | \$807,000 | \$921,000 | \$928,666 | 13 | \$800 | \$873 | 114% |
| Aug-23 | 10 | 7 | 13 | 0.9 | \$780,923 | \$721,000 | \$805,307 | 25 | \$854 | \$907 | 102% |

Market Trends

| Month | Sold | % Change | Avg List Price | % Change | Med Sale Price | % Change | Avg Sale Price | %Change | Average DOM | % Change | Sale Price / List Price |
|--------|------|----------|----------------|----------|----------------|----------|----------------|---------|-------------|----------|-------------------------|
| Aug-24 | 5 | -61.5% | \$803,170 | 0.31% | \$835,000 | 15.8% | \$796,000 | -1.16% | 30 | 20% | 111% |
| Aug-23 | 13 | 8.33% | \$800,687 | 16.3% | \$721,000 | -15.6% | \$805,307 | -2.14% | 25 | 0% | 102% |
| Aug-22 | 12 | -33.3% | \$688,466 | -13.2% | \$854,500 | 4.53% | \$822,958 | -3.34% | 25 | 19% | 103% |

Sales Activity and Price Trends

| Price Range | 2024 YTD units sold | 2023 YTD units sold | 2022 YTD units sold | 2021 YTD units sold | 2020 YTD units sold |
|--------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| <500K | 4 | 7 | 8 | 0 | 6 |
| \$500-599K | 6 | 6 | 4 | 9 | 1 |
| \$600-699K | 11 | 7 | 7 | 15 | 14 |
| \$700-799K | 6 | 16 | 7 | 14 | 7 |
| \$800-899K | 7 | 7 | 12 | 22 | 8 |
| \$900-999K | 6 | 10 | 13 | 6 | 5 |
| \$1-1.299M | 4 | 8 | 12 | 15 | 5 |
| \$1.3-1.699M | 3 | 4 | 12 | 3 | 3 |
| \$1.7-1.999M | 0 | 1 | 1 | 0 | 0 |
| \$2-2.999M | 0 | 1 | 0 | 0 | 0 |
| >3M | 0 | 0 | 0 | 0 | 0 |
| Total | 47 | 67 | 76 | 84 | 49 |

Presented by:

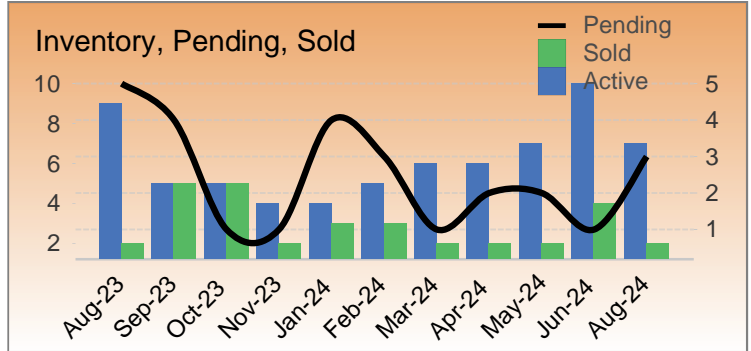
Includes Berkeley and Kensington

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Deemed reliable but not guaranteed

Market Activity Summary:

- Inventory: 7 units were listed for sale as of the last day of August - approximately 3.5 months of inventory.
- Sales Activity: 2 units were sold during August,
- Median Sales Price: \$610,000 during August
- Average price per sq.ft. in August was \$346
- Average Days-on-Market (DOM) is approximately 77 days
- Sold over Asking: On average, buyers paid 96% of list price in August



Monthly Market Activity

| Month | Active | Pending | Sold | Months Supply | Avg List Price | Med Sale Price | Avg Sale Price | Average DOM | Avg \$ SqSf Active | Avg \$ SqFt Sold | Sale Price / List Price |
|--------|--------|---------|------|---------------|----------------|----------------|----------------|-------------|--------------------|------------------|-------------------------|
| Aug-24 | 7 | 3 | 2 | 3.5 | \$637,444 | \$610,000 | \$610,000 | 77 | \$428 | \$346 | 96% |
| Jun-24 | 10 | 1 | 4 | 3.8 | \$425,500 | \$434,500 | \$426,750 | 19 | \$405 | \$372 | 100% |
| May-24 | 7 | 2 | 2 | 3.5 | \$432,475 | \$437,475 | \$437,475 | 30 | \$385 | \$356 | 101% |
| Apr-24 | 6 | 2 | 2 | 2.6 | \$563,648 | \$550,649 | \$550,648 | 26 | \$387 | \$359 | 97% |
| Mar-24 | 6 | 1 | 2 | 2.3 | \$459,444 | \$445,000 | \$445,000 | 25 | \$412 | \$360 | 97% |
| Feb-24 | 5 | 3 | 3 | 2.5 | \$582,349 | \$489,000 | \$572,666 | 108 | \$398 | \$421 | 98% |
| Jan-24 | 4 | 4 | 3 | 2.4 | \$699,385 | \$719,278 | \$683,092 | 89 | \$381 | \$402 | 98% |
| Nov-23 | 4 | 1 | 2 | 1.0 | \$567,349 | \$566,350 | \$566,349 | 32 | \$381 | \$360 | 100% |
| Oct-23 | 5 | 1 | 5 | 1.3 | \$433,400 | \$410,000 | \$435,437 | 16 | \$394 | \$352 | 100% |
| Sep-23 | 5 | 4 | 5 | 2.3 | \$546,153 | \$500,000 | \$540,283 | 165 | \$379 | \$370 | 99% |
| Aug-23 | 9 | 5 | 2 | 3.4 | \$455,000 | \$464,000 | \$464,000 | 6 | \$367 | \$481 | 102% |

Market Trends

| Month | Sold | % Change | Avg List Price | % Change | Med Sale Price | % Change | Avg Sale Price | %Change | Average DOM | % Change | Sale Price / List Price |
|--------|------|----------|----------------|----------|----------------|----------|----------------|---------|-------------|-----------|-------------------------|
| Aug-24 | 2 | 0% | \$556,333 | 10.9% | \$610,000 | 31.5% | \$610,000 | 31.5% | 77 | 1.18e+03% | 96% |
| Aug-23 | 2 | -60% | \$501,674 | -5.34% | \$464,000 | -9.02% | \$464,000 | -4.29% | 6 | -86.7% | 102% |
| Aug-22 | 5 | 0% | \$529,950 | 8.15% | \$510,000 | 0.99% | \$484,780 | 3.59% | 45 | 309% | 100% |

Sales Activity and Price Trends

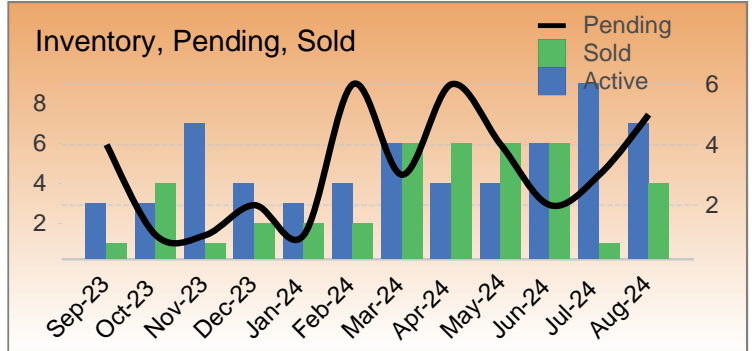
| Price Range | 2024 YTD units sold | 2023 YTD units sold | 2022 YTD units sold | 2021 YTD units sold | 2020 YTD units sold |
|--------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| <500K | 11 | 12 | 9 | 25 | 30 |
| \$500-599K | 2 | 8 | 10 | 6 | 0 |
| \$600-699K | 0 | 0 | 1 | 0 | 0 |
| \$700-799K | 4 | 1 | 0 | 0 | 0 |
| \$800-899K | 1 | 0 | 0 | 0 | 0 |
| \$900-999K | 0 | 0 | 0 | 0 | 0 |
| \$1-1.299M | 0 | 0 | 0 | 0 | 0 |
| \$1.3-1.699M | 0 | 0 | 0 | 0 | 0 |
| \$1.7-1.999M | 0 | 0 | 0 | 0 | 0 |
| \$2-2.999M | 0 | 0 | 0 | 0 | 0 |
| >3M | 0 | 0 | 0 | 0 | 0 |
| Total | 18 | 21 | 20 | 31 | 30 |

Presented by:

Includes Brentwood, Bethel Island, Byron, Discovery Bay, Knightsen, and Oakley
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 and Data Shares. Neither the Association nor its MLS and Data Shares guarantee or are in any way responsible for its accuracy. Data in this report may not reflect all real estate activity in the market....

Market Activity Summary:

- Inventory: 7 units were listed for sale as of the last day of August - approximately 2.2 months of inventory.
- Sales Activity: 4 units were sold during August,
- Median Sales Price: \$622,500 during August
- Average price per sq.ft. in August was \$501
- Average Days-on-Market (DOM) is approximately 19 days
- Sold over Asking: On average, buyers paid 101% of list price in August



Monthly Market Activity

| Month | Active | Pending | Sold | Months Supply | Avg List Price | Med Sale Price | Avg Sale Price | Average DOM | Avg \$ SqSf Active | Avg \$ SqFt Sold | Sale Price / List Price |
|--------|--------|---------|------|---------------|----------------|----------------|----------------|-------------|--------------------|------------------|-------------------------|
| Aug-24 | 7 | 5 | 4 | 2.2 | \$619,237 | \$622,500 | \$621,250 | 19 | \$597 | \$501 | 101% |
| Jul-24 | 9 | 3 | 1 | 2.1 | \$548,000 | \$538,000 | \$538,000 | 52 | \$572 | \$428 | 98% |
| Jun-24 | 6 | 2 | 6 | 1.0 | \$745,150 | \$649,450 | \$778,983 | 20 | \$544 | \$610 | 103% |
| May-24 | 4 | 4 | 6 | 0.7 | \$1,136,981 | \$1,202,500 | \$1,230,466 | 6 | \$542 | \$663 | 108% |
| Apr-24 | 4 | 6 | 6 | 0.9 | \$697,500 | \$727,500 | \$731,666 | 17 | \$493 | \$566 | 105% |
| Mar-24 | 6 | 3 | 6 | 1.8 | \$856,658 | \$887,500 | \$920,000 | 10 | \$511 | \$630 | 108% |
| Feb-24 | 4 | 6 | 2 | 2.0 | \$847,499 | \$857,500 | \$857,500 | 13 | \$590 | \$680 | 101% |
| Jan-24 | 3 | 1 | 2 | 1.8 | \$743,750 | \$752,475 | \$752,475 | 22 | \$531 | \$600 | 101% |
| Dec-23 | 4 | 2 | 2 | 1.7 | \$584,500 | \$582,500 | \$582,500 | 11 | \$523 | \$661 | 99% |
| Nov-23 | 7 | 1 | 1 | 3.5 | \$1,290,000 | \$1,300,000 | \$1,300,000 | 8 | \$563 | \$558 | 101% |
| Oct-23 | 3 | 1 | 4 | 1.8 | \$1,052,000 | \$1,020,250 | \$1,058,875 | 24 | \$583 | \$615 | 100% |
| Sep-23 | 3 | 4 | 1 | 1.0 | \$439,000 | \$420,000 | \$420,000 | 49 | \$541 | \$461 | 96% |

Market Trends

| Month | Sold | % Change | Avg List Price | % Change | Med Sale Price | % Change | Avg Sale Price | %Change | Average DOM | % Change | Sale Price / List Price |
|--------|------|----------|----------------|----------|----------------|----------|----------------|---------|-------------|----------|-------------------------|
| Aug-24 | 4 | -60% | \$841,316 | 9% | \$622,500 | -29.1% | \$621,250 | -27.2% | 19 | -29.6% | 101% |
| Aug-22 | 10 | 66.7% | \$771,842 | 1.55% | \$877,500 | 14.3% | \$853,800 | 7.22% | 27 | 200% | 100% |

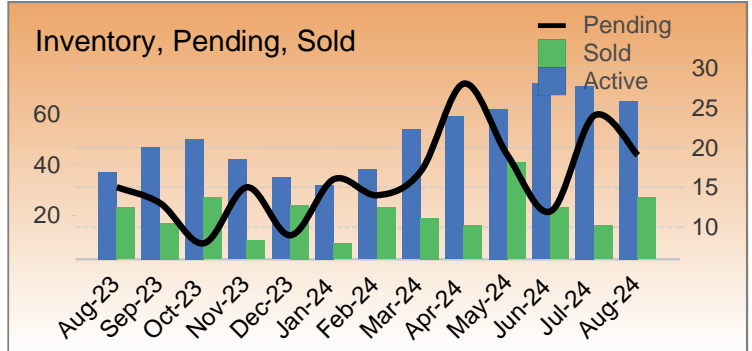
Sales Activity and Price Trends

| Price Range | 2024 YTD units sold | 2023 YTD units sold | 2022 YTD units sold | 2021 YTD units sold | 2020 YTD units sold |
|--------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| <500K | 1 | 0 | 1 | 3 | 7 |
| \$500-599K | 5 | 5 | 6 | 6 | 12 |
| \$600-699K | 6 | 6 | 9 | 11 | 15 |
| \$700-799K | 6 | 4 | 9 | 8 | 7 |
| \$800-899K | 3 | 4 | 9 | 10 | 9 |
| \$900-999K | 3 | 1 | 6 | 5 | 3 |
| \$1-1.299M | 5 | 6 | 11 | 3 | 3 |
| \$1.3-1.699M | 4 | 3 | 7 | 0 | 0 |
| \$1.7-1.999M | 0 | 0 | 0 | 0 | 0 |
| \$2-2.999M | 0 | 0 | 0 | 0 | 0 |
| >3M | 0 | 0 | 0 | 0 | 0 |
| Total | 33 | 29 | 58 | 46 | 56 |

Presented by:

Market Activity Summary:

- Inventory: 65 units were listed for sale as of the last day of August - approximately 3.0 months of inventory.
- Sales Activity: 27 units were sold during August,
- Median Sales Price: \$435,000 during August
- Average price per sq.ft. in August was \$396
- Average Days-on-Market (DOM) is approximately 42 days
- Sold over Asking: On average, buyers paid 100% of list price in August



Monthly Market Activity

| Month | Active | Pending | Sold | Months Supply | Avg List Price | Med Sale Price | Avg Sale Price | Average DOM | Avg \$ SqFt Active | Avg \$ SqFt Sold | Sale Price / List Price |
|--------|--------|---------|------|---------------|----------------|----------------|----------------|-------------|--------------------|------------------|-------------------------|
| Aug-24 | 65 | 19 | 27 | 3.0 | \$432,542 | \$435,000 | \$431,370 | 42 | \$426 | \$396 | 100% |
| Jul-24 | 71 | 24 | 16 | 2.7 | \$476,737 | \$437,500 | \$479,406 | 35 | \$421 | \$434 | 100% |
| Jun-24 | 72 | 12 | 23 | 2.7 | \$509,932 | \$440,000 | \$514,201 | 35 | \$416 | \$450 | 101% |
| May-24 | 62 | 19 | 41 | 2.5 | \$479,675 | \$450,000 | \$478,974 | 26 | \$426 | \$430 | 99% |
| Apr-24 | 59 | 28 | 16 | 3.1 | \$469,874 | \$426,000 | \$475,175 | 29 | \$431 | \$438 | 101% |
| Mar-24 | 54 | 17 | 19 | 3.2 | \$418,462 | \$415,000 | \$420,842 | 30 | \$432 | \$435 | 101% |
| Feb-24 | 38 | 14 | 23 | 2.1 | \$463,406 | \$430,000 | \$464,052 | 23 | \$432 | \$445 | 100% |
| Jan-24 | 32 | 16 | 9 | 2.3 | \$414,533 | \$370,000 | \$409,655 | 24 | \$425 | \$426 | 99% |
| Dec-23 | 35 | 9 | 24 | 1.7 | \$460,986 | \$410,000 | \$460,839 | 44 | \$423 | \$456 | 100% |
| Nov-23 | 42 | 15 | 10 | 2.4 | \$485,787 | \$421,000 | \$500,253 | 22 | \$421 | \$452 | 102% |
| Oct-23 | 50 | 8 | 27 | 2.2 | \$461,738 | \$445,000 | \$460,444 | 24 | \$435 | \$428 | 100% |
| Sep-23 | 47 | 13 | 17 | 2.1 | \$417,361 | \$435,000 | \$423,852 | 24 | \$436 | \$430 | 102% |
| Aug-23 | 37 | 15 | 23 | 1.5 | \$448,716 | \$435,000 | \$455,740 | 30 | \$427 | \$461 | 102% |

Market Trends

| Month | Sold | % Change | Avg List Price | % Change | Med Sale Price | % Change | Avg Sale Price | %Change | Average DOM | % Change | Sale Price / List Price |
|--------|------|----------|----------------|----------|----------------|----------|----------------|---------|-------------|----------|-------------------------|
| Aug-24 | 27 | 17.4% | \$398,612 | -14.2% | \$435,000 | 0% | \$431,370 | -5.35% | 42 | 40% | 100% |
| Aug-23 | 23 | -39.5% | \$464,811 | 4.65% | \$435,000 | 3.57% | \$455,740 | -0.698% | 30 | 87.5% | 102% |
| Aug-22 | 38 | -11.6% | \$444,142 | -2.85% | \$420,000 | 0% | \$458,942 | 3.15% | 16 | 23.1% | 101% |

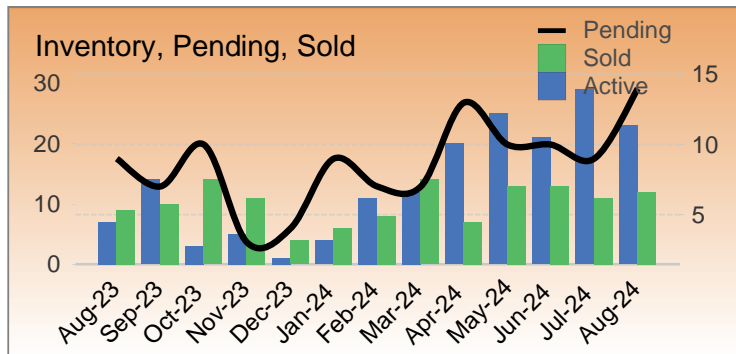
Sales Activity and Price Trends

| Price Range | 2024 YTD units sold | 2023 YTD units sold | 2022 YTD units sold | 2021 YTD units sold | 2020 YTD units sold |
|--------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| <500K | 124 | 134 | 213 | 252 | 174 |
| \$500-599K | 19 | 19 | 31 | 28 | 14 |
| \$600-699K | 10 | 16 | 20 | 27 | 8 |
| \$700-799K | 12 | 11 | 18 | 17 | 1 |
| \$800-899K | 9 | 5 | 10 | 2 | 0 |
| \$900-999K | 0 | 0 | 1 | 0 | 0 |
| \$1-1.299M | 0 | 0 | 0 | 0 | 0 |
| \$1.3-1.699M | 0 | 0 | 0 | 0 | 0 |
| \$1.7-1.999M | 0 | 0 | 0 | 0 | 0 |
| \$2-2.999M | 0 | 0 | 0 | 0 | 0 |
| >3M | 0 | 0 | 0 | 0 | 0 |
| Total | 174 | 185 | 293 | 326 | 197 |

Presented by:

Market Activity Summary:

- Inventory: 23 units were listed for sale as of the last day of August - approximately 1.9 months of inventory.
- Sales Activity: 12 units were sold during August,
- Median Sales Price: \$1,090,000 during August
- Average price per sq.ft. in August was \$741
- Average Days-on-Market (DOM) is approximately 24 days
- Sold over Asking: On average, buyers paid 99% of list price in August



Monthly Market Activity

| Month | Active | Pending | Sold | Months Supply | Avg List Price | Med Sale Price | Avg Sale Price | Average DOM | Avg \$ SqFt Active | Avg \$ SqFt Sold | Sale Price / List Price |
|--------|--------|---------|------|---------------|----------------|----------------|----------------|-------------|--------------------|------------------|-------------------------|
| Aug-24 | 23 | 14 | 12 | 1.9 | \$1,058,333 | \$1,090,000 | \$1,053,149 | 24 | \$717 | \$741 | 99% |
| Jul-24 | 29 | 9 | 11 | 2.4 | \$1,155,227 | \$1,174,000 | \$1,147,181 | 29 | \$698 | \$664 | 99% |
| Jun-24 | 21 | 10 | 13 | 1.9 | \$1,243,688 | \$1,230,000 | \$1,244,961 | 24 | \$680 | \$776 | 100% |
| May-24 | 25 | 10 | 13 | 2.2 | \$1,151,453 | \$1,250,000 | \$1,170,807 | 13 | \$688 | \$768 | 102% |
| Apr-24 | 20 | 13 | 7 | 2.1 | \$1,001,714 | \$978,000 | \$1,036,857 | 9 | \$721 | \$774 | 104% |
| Mar-24 | 12 | 7 | 14 | 1.3 | \$1,049,846 | \$1,178,975 | \$1,068,210 | 12 | \$766 | \$763 | 102% |
| Feb-24 | 11 | 7 | 8 | 2.0 | \$1,058,975 | \$1,160,000 | \$1,095,250 | 5 | \$750 | \$677 | 104% |
| Jan-24 | 4 | 9 | 6 | 0.6 | \$1,134,583 | \$1,165,000 | \$1,125,416 | 30 | \$660 | \$720 | 99% |
| Dec-23 | 1 | 4 | 4 | 0.1 | \$1,211,000 | \$1,157,500 | \$1,215,000 | 6 | \$670 | \$654 | 100% |
| Nov-23 | 5 | 3 | 11 | 0.4 | \$1,268,781 | \$1,240,000 | \$1,274,800 | 14 | \$756 | \$709 | 100% |
| Oct-23 | 3 | 10 | 14 | 0.3 | \$1,037,350 | \$1,099,500 | \$1,039,928 | 41 | \$773 | \$720 | 100% |
| Sep-23 | 14 | 7 | 10 | 1.3 | \$1,106,800 | \$1,182,000 | \$1,109,700 | 14 | \$730 | \$696 | 100% |
| Aug-23 | 7 | 9 | 9 | 0.6 | \$1,017,888 | \$999,000 | \$1,035,666 | 15 | \$759 | \$683 | 102% |

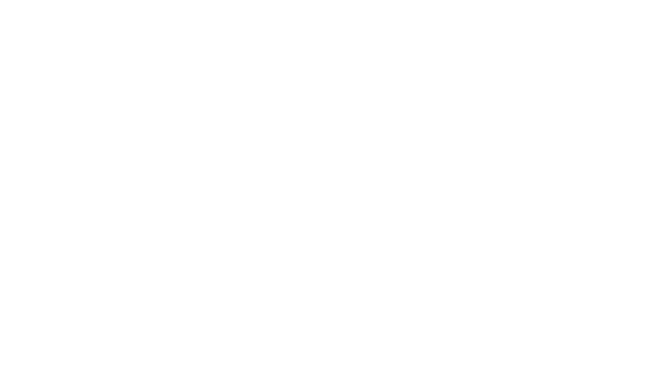
Market Trends

| Month | Sold | % Change | Avg List Price | % Change | Med Sale Price | % Change | Avg Sale Price | %Change | Average DOM | % Change | Sale Price / List Price |
|--------|------|----------|----------------|----------|----------------|----------|----------------|---------|-------------|----------|-------------------------|
| Aug-24 | 12 | 33.3% | \$1,084,701 | 2.96% | \$1,090,000 | 9.11% | \$1,053,149 | 1.69% | 24 | 60% | 99% |
| Aug-23 | 9 | -43.8% | \$1,053,545 | -0.252% | \$999,000 | -4.86% | \$1,035,666 | 0.495% | 15 | -28.6% | 102% |
| Aug-22 | 16 | -23.8% | \$1,056,211 | 2.68% | \$1,050,000 | 12.3% | \$1,030,562 | 5.8% | 21 | 50% | 99% |

Sales Activity and Price Trends

| Price Range | 2024 YTD units sold | 2023 YTD units sold | 2022 YTD units sold | 2021 YTD units sold | 2020 YTD units sold |
|--------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| <500K | 0 | 1 | 0 | 0 | 1 |
| \$500-599K | 1 | 2 | 3 | 8 | 12 |
| \$600-699K | 6 | 3 | 5 | 15 | 19 |
| \$700-799K | 8 | 7 | 9 | 16 | 27 |
| \$800-899K | 3 | 8 | 11 | 30 | 29 |
| \$900-999K | 7 | 18 | 7 | 25 | 23 |
| \$1-1.299M | 32 | 36 | 46 | 51 | 6 |
| \$1.3-1.699M | 26 | 14 | 27 | 6 | 1 |
| \$1.7-1.999M | 1 | 0 | 0 | 0 | 0 |
| \$2-2.999M | 0 | 0 | 0 | 0 | 0 |
| >3M | 0 | 0 | 0 | 0 | 0 |
| Total | 84 | 89 | 108 | 151 | 118 |

Presented by:



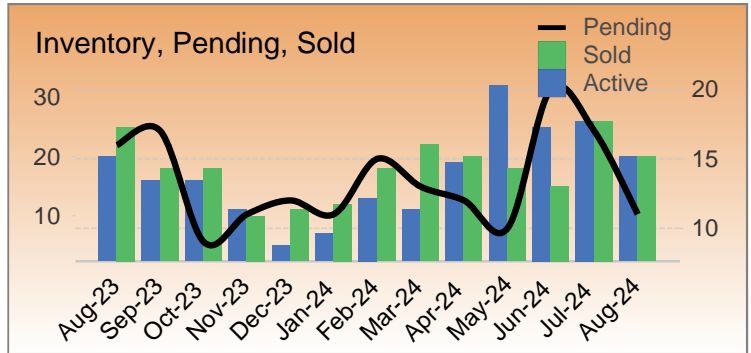
Includes Danville, Diablo, and Alamo

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Market Activity Summary:

- Inventory: 20 units were listed for sale as of the last day of August - approximately 1.1 months of inventory.
- Sales Activity: 20 units were sold during August,
- Median Sales Price: \$1,014,000 during August
- Average price per sq.ft. in August was \$643
- Average Days-on-Market (DOM) is approximately 25 days
- Sold over Asking: On average, buyers paid 100% of list price in August



Monthly Market Activity

| Month | Active | Pending | Sold | Months Supply | Avg List Price | Med Sale Price | Avg Sale Price | Average DOM | Avg \$ SqFt Active | Avg \$ SqFt Sold | Sale Price / List Price |
|--------|--------|---------|------|---------------|----------------|----------------|----------------|-------------|--------------------|------------------|-------------------------|
| Aug-24 | 20 | 11 | 20 | 1.1 | \$944,706 | \$1,014,000 | \$940,420 | 25 | \$613 | \$643 | 100% |
| Jul-24 | 26 | 17 | 26 | 1.4 | \$915,531 | \$902,500 | \$920,807 | 20 | \$621 | \$649 | 100% |
| Jun-24 | 25 | 20 | 15 | 1.5 | \$872,871 | \$860,000 | \$901,266 | 13 | \$636 | \$646 | 103% |
| May-24 | 32 | 10 | 18 | 1.7 | \$1,000,604 | \$1,060,000 | \$1,042,666 | 9 | \$642 | \$640 | 104% |
| Apr-24 | 19 | 12 | 20 | 1.0 | \$955,609 | \$1,049,000 | \$993,639 | 12 | \$665 | \$641 | 104% |
| Mar-24 | 11 | 13 | 22 | 0.6 | \$937,606 | \$958,500 | \$978,590 | 9 | \$648 | \$656 | 104% |
| Feb-24 | 13 | 15 | 18 | 1.0 | \$903,602 | \$896,500 | \$924,206 | 9 | \$663 | \$622 | 102% |
| Jan-24 | 7 | 11 | 12 | 0.6 | \$887,608 | \$915,000 | \$894,331 | 18 | \$610 | \$569 | 101% |
| Dec-23 | 5 | 12 | 11 | 0.4 | \$863,262 | \$830,000 | \$864,273 | 16 | \$644 | \$591 | 100% |
| Nov-23 | 11 | 11 | 10 | 0.7 | \$852,534 | \$870,000 | \$860,634 | 10 | \$581 | \$619 | 101% |
| Oct-23 | 16 | 9 | 18 | 0.8 | \$1,001,482 | \$980,000 | \$1,019,413 | 12 | \$574 | \$612 | 102% |
| Sep-23 | 16 | 17 | 18 | 0.9 | \$924,842 | \$897,500 | \$944,000 | 15 | \$598 | \$636 | 102% |
| Aug-23 | 20 | 16 | 25 | 1.0 | \$927,871 | \$1,025,714 | \$954,784 | 9 | \$587 | \$641 | 103% |

Market Trends

| Month | Sold | % Change | Avg List Price | % Change | Med Sale Price | % Change | Avg Sale Price | %Change | Average DOM | % Change | Sale Price / List Price |
|--------|------|----------|----------------|----------|----------------|----------|----------------|---------|-------------|----------|-------------------------|
| Aug-24 | 20 | -20% | \$969,020 | 3.16% | \$1,014,000 | -1.14% | \$940,420 | -1.5% | 25 | 178% | 100% |
| Aug-23 | 25 | -7.41% | \$939,334 | -2.04% | \$1,025,714 | 7.97% | \$954,784 | 1.94% | 9 | -65.4% | 103% |
| Aug-22 | 27 | -46% | \$958,928 | 11.9% | \$950,000 | 17.3% | \$936,647 | 11.3% | 26 | 117% | 98% |

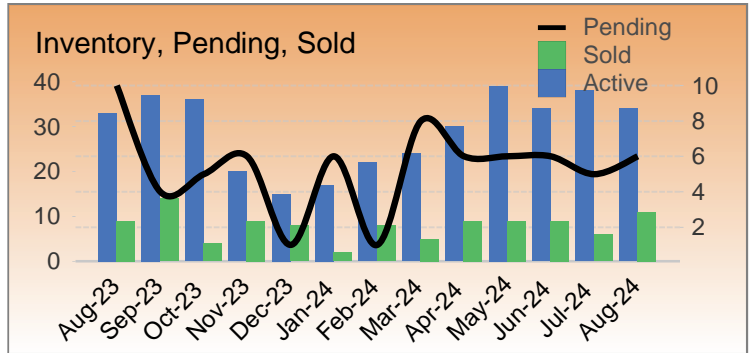
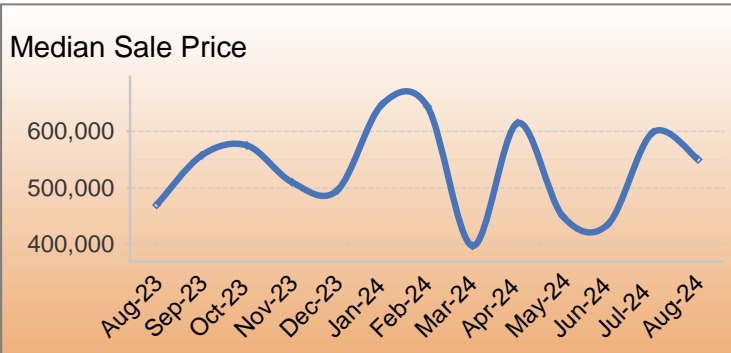
Sales Activity and Price Trends

| Price Range | 2024 YTD units sold | 2023 YTD units sold | 2022 YTD units sold | 2021 YTD units sold | 2020 YTD units sold |
|--------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| <500K | 7 | 2 | 2 | 11 | 11 |
| \$500-599K | 5 | 6 | 6 | 17 | 30 |
| \$600-699K | 11 | 9 | 14 | 28 | 59 |
| \$700-799K | 18 | 27 | 25 | 69 | 23 |
| \$800-899K | 23 | 26 | 36 | 53 | 45 |
| \$900-999K | 22 | 21 | 32 | 45 | 18 |
| \$1-1.299M | 53 | 53 | 75 | 60 | 2 |
| \$1.3-1.699M | 12 | 8 | 38 | 10 | 0 |
| \$1.7-1.999M | 0 | 0 | 0 | 0 | 0 |
| \$2-2.999M | 0 | 0 | 0 | 0 | 0 |
| >3M | 0 | 0 | 0 | 0 | 0 |
| Total | 151 | 152 | 228 | 293 | 188 |

Presented by:

Market Activity Summary:

- Inventory: 34 units were listed for sale as of the last day of August - approximately 4.0 months of inventory.
- Sales Activity: 11 units were sold during August,
- Median Sales Price: \$550,000 during August
- Average price per sq.ft. in August was \$574
- Average Days-on-Market (DOM) is approximately 32 days
- Sold over Asking: On average, buyers paid 100% of list price in August



Monthly Market Activity

| Month | Active | Pending | Sold | Months Supply | Avg List Price | Med Sale Price | Avg Sale Price | Average DOM | Avg \$ SqFt Active | Avg \$ SqFt Sold | Sale Price / List Price |
|--------|--------|---------|------|---------------|----------------|----------------|----------------|-------------|--------------------|------------------|-------------------------|
| Aug-24 | 34 | 6 | 11 | 4.0 | \$527,718 | \$550,000 | \$530,900 | 32 | \$615 | \$574 | 100% |
| Jul-24 | 38 | 5 | 6 | 4.8 | \$550,499 | \$598,500 | \$551,583 | 31 | \$602 | \$633 | 100% |
| Jun-24 | 34 | 6 | 9 | 3.9 | \$505,888 | \$435,000 | \$506,222 | 45 | \$604 | \$540 | 100% |
| May-24 | 39 | 6 | 9 | 5.1 | \$496,666 | \$450,000 | \$490,666 | 62 | \$587 | \$672 | 99% |
| Apr-24 | 30 | 6 | 9 | 4.1 | \$608,555 | \$615,000 | \$624,111 | 40 | \$599 | \$614 | 102% |
| Mar-24 | 24 | 8 | 5 | 4.8 | \$448,180 | \$397,000 | \$441,280 | 39 | \$641 | \$482 | 99% |
| Feb-24 | 22 | 1 | 8 | 3.7 | \$656,375 | \$644,000 | \$665,000 | 20 | \$635 | \$591 | 101% |
| Jan-24 | 17 | 6 | 2 | 2.7 | \$659,475 | \$648,200 | \$648,200 | 145 | \$631 | \$579 | 98% |
| Dec-23 | 15 | 1 | 8 | 2.1 | \$556,250 | \$495,000 | \$539,375 | 65 | \$592 | \$555 | 96% |
| Nov-23 | 20 | 6 | 9 | 2.2 | \$523,210 | \$510,000 | \$511,100 | 45 | \$606 | \$608 | 98% |
| Oct-23 | 36 | 5 | 4 | 4.0 | \$576,722 | \$575,000 | \$578,500 | 33 | \$612 | \$646 | 100% |
| Sep-23 | 37 | 4 | 14 | 3.5 | \$567,341 | \$557,500 | \$565,662 | 36 | \$621 | \$588 | 100% |
| Aug-23 | 33 | 10 | 9 | 3.6 | \$601,000 | \$470,000 | \$611,111 | 44 | \$630 | \$662 | 101% |

Market Trends

| Month | Sold | % Change | Avg List Price | % Change | Med Sale Price | % Change | Avg Sale Price | %Change | Average DOM | % Change | Sale Price / List Price |
|--------|------|----------|----------------|----------|----------------|----------|----------------|---------|-------------|----------|-------------------------|
| Aug-24 | 11 | 22.2% | \$488,746 | -22.2% | \$550,000 | 17% | \$530,900 | -13.1% | 32 | -27.3% | 100% |
| Aug-23 | 9 | 0% | \$628,037 | 8.21% | \$470,000 | 2.17% | \$611,111 | 20.7% | 44 | 41.9% | 101% |
| Aug-22 | 9 | -55% | \$580,371 | 8.38% | \$460,000 | -34.8% | \$506,111 | -27.9% | 31 | 34.8% | 98% |

Sales Activity and Price Trends

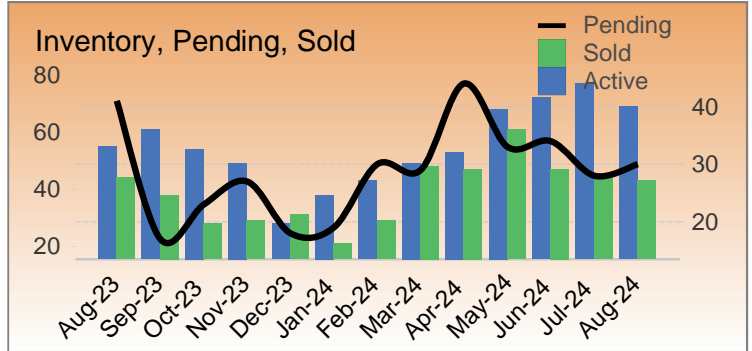
| Price Range | 2024 YTD units sold | 2023 YTD units sold | 2022 YTD units sold | 2021 YTD units sold | 2020 YTD units sold |
|--------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| <500K | 26 | 39 | 46 | 42 | 33 |
| \$500-599K | 11 | 10 | 13 | 31 | 11 |
| \$600-699K | 8 | 14 | 16 | 20 | 6 |
| \$700-799K | 7 | 13 | 8 | 13 | 6 |
| \$800-899K | 2 | 2 | 11 | 11 | 10 |
| \$900-999K | 4 | 3 | 4 | 3 | 1 |
| \$1-1.299M | 1 | 4 | 6 | 0 | 1 |
| \$1.3-1.699M | 0 | 0 | 0 | 0 | 0 |
| \$1.7-1.999M | 0 | 0 | 0 | 0 | 0 |
| \$2-2.999M | 0 | 0 | 0 | 0 | 0 |
| >3M | 0 | 0 | 0 | 0 | 0 |
| Total | 59 | 85 | 104 | 120 | 68 |

Presented by:



Market Activity Summary:

- Inventory: 69 units were listed for sale as of the last day of August - approximately 1.6 months of inventory.
- Sales Activity: 43 units were sold during August,
- Median Sales Price: \$918,000 during August
- Average price per sq.ft. in August was \$714
- Average Days-on-Market (DOM) is approximately 19 days
- Sold over Asking: On average, buyers paid 100% of list price in August



Monthly Market Activity

| Month | Active | Pending | Sold | Months Supply | Avg List Price | Med Sale Price | Avg Sale Price | Average DOM | Avg \$ SqSf Active | Avg \$ SqFt Sold | Sale Price / List Price |
|--------|--------|---------|------|---------------|----------------|----------------|----------------|-------------|--------------------|------------------|-------------------------|
| Aug-24 | 69 | 30 | 43 | 1.6 | \$986,934 | \$918,000 | \$988,625 | 19 | \$718 | \$714 | 100% |
| Jul-24 | 77 | 28 | 44 | 1.6 | \$896,895 | \$880,000 | \$909,767 | 20 | \$708 | \$732 | 101% |
| Jun-24 | 72 | 34 | 47 | 1.4 | \$976,953 | \$1,015,000 | \$1,009,937 | 18 | \$724 | \$717 | 103% |
| May-24 | 68 | 33 | 61 | 1.4 | \$966,231 | \$1,015,000 | \$1,001,999 | 17 | \$717 | \$774 | 103% |
| Apr-24 | 53 | 44 | 47 | 1.4 | \$931,091 | \$920,000 | \$973,249 | 15 | \$683 | \$745 | 104% |
| Mar-24 | 49 | 29 | 48 | 1.6 | \$956,963 | \$962,500 | \$993,751 | 12 | \$691 | \$745 | 104% |
| Feb-24 | 43 | 30 | 29 | 1.7 | \$924,284 | \$960,000 | \$948,582 | 18 | \$740 | \$716 | 103% |
| Jan-24 | 38 | 19 | 21 | 1.4 | \$775,452 | \$720,000 | \$777,359 | 45 | \$683 | \$652 | 100% |
| Dec-23 | 28 | 18 | 31 | 1.1 | \$820,289 | \$710,000 | \$830,298 | 32 | \$682 | \$679 | 101% |
| Nov-23 | 49 | 27 | 29 | 1.6 | \$862,131 | \$835,000 | \$874,172 | 19 | \$681 | \$710 | 101% |
| Oct-23 | 54 | 23 | 28 | 1.6 | \$842,346 | \$835,500 | \$857,298 | 19 | \$692 | \$724 | 102% |
| Sep-23 | 61 | 17 | 38 | 1.6 | \$973,078 | \$887,500 | \$992,705 | 22 | \$682 | \$741 | 102% |
| Aug-23 | 55 | 41 | 44 | 1.3 | \$923,110 | \$928,706 | \$942,245 | 19 | \$702 | \$723 | 102% |

Market Trends

| Month | Sold | % Change | Avg List Price | % Change | Med Sale Price | % Change | Avg Sale Price | %Change | Average DOM | % Change | Sale Price / List Price |
|--------|------|----------|----------------|----------|----------------|----------|----------------|---------|-------------|----------|-------------------------|
| Aug-24 | 43 | -2.27% | \$881,200 | -14.8% | \$918,000 | -1.15% | \$988,625 | 4.92% | 19 | 0% | 100% |
| Aug-23 | 44 | -10.2% | \$1,033,682 | 6.97% | \$928,706 | 12.8% | \$942,245 | 5.51% | 19 | -9.52% | 102% |
| Aug-22 | 49 | -37.2% | \$966,334 | 18.1% | \$823,501 | 15.1% | \$893,031 | 13.7% | 21 | 5% | 101% |

Sales Activity and Price Trends

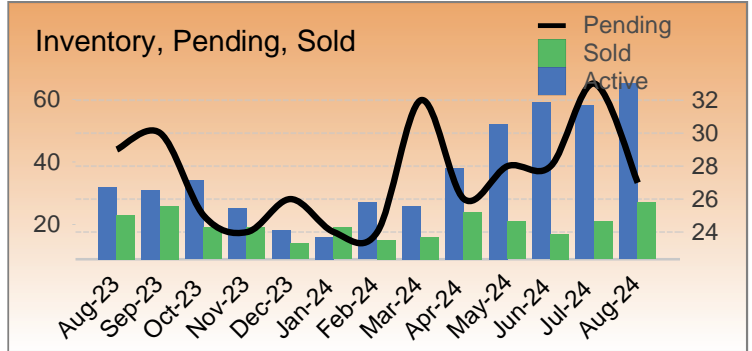
| Price Range | 2024 YTD units sold | 2023 YTD units sold | 2022 YTD units sold | 2021 YTD units sold | 2020 YTD units sold |
|--------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| <500K | 31 | 29 | 33 | 68 | 26 |
| \$500-599K | 25 | 27 | 35 | 62 | 39 |
| \$600-699K | 40 | 47 | 58 | 96 | 37 |
| \$700-799K | 39 | 32 | 70 | 79 | 32 |
| \$800-899K | 31 | 36 | 35 | 55 | 48 |
| \$900-999K | 20 | 21 | 36 | 54 | 34 |
| \$1-1.299M | 72 | 61 | 100 | 106 | 37 |
| \$1.3-1.699M | 80 | 45 | 69 | 27 | 3 |
| \$1.7-1.999M | 2 | 4 | 5 | 0 | 0 |
| \$2-2.999M | 0 | 0 | 0 | 0 | 0 |
| >3M | 0 | 0 | 0 | 0 | 0 |
| Total | 340 | 302 | 441 | 547 | 256 |

Presented by:



Market Activity Summary:

- Inventory: 65 units were listed for sale as of the last day of August - approximately 3.1 months of inventory.
- Sales Activity: 27 units were sold during August,
- Median Sales Price: \$700,000 during August
- Average price per sq.ft. in August was \$530
- Average Days-on-Market (DOM) is approximately 31 days
- Sold over Asking: On average, buyers paid 101% of list price in August



Monthly Market Activity

| Month | Active | Pending | Sold | Months Supply | Avg List Price | Med Sale Price | Avg Sale Price | Average DOM | Avg \$ SqFt Active | Avg \$ SqFt Sold | Sale Price / List Price |
|--------|--------|---------|------|---------------|----------------|----------------|----------------|-------------|--------------------|------------------|-------------------------|
| Aug-24 | 65 | 27 | 27 | 3.1 | \$692,936 | \$700,000 | \$700,222 | 31 | \$542 | \$530 | 101% |
| Jul-24 | 58 | 33 | 21 | 3.1 | \$687,564 | \$680,000 | \$700,485 | 28 | \$538 | \$540 | 102% |
| Jun-24 | 59 | 28 | 17 | 2.9 | \$718,589 | \$790,000 | \$739,581 | 20 | \$543 | \$528 | 103% |
| May-24 | 52 | 28 | 21 | 2.7 | \$728,263 | \$800,001 | \$748,333 | 23 | \$527 | \$552 | 102% |
| Apr-24 | 38 | 26 | 24 | 2.2 | \$692,132 | \$738,000 | \$720,251 | 21 | \$550 | \$564 | 104% |
| Mar-24 | 26 | 32 | 16 | 1.9 | \$693,354 | \$687,000 | \$724,362 | 19 | \$553 | \$548 | 104% |
| Feb-24 | 27 | 24 | 15 | 1.7 | \$732,911 | \$785,000 | \$768,233 | 19 | \$575 | \$540 | 105% |
| Jan-24 | 16 | 24 | 19 | 0.9 | \$645,400 | \$635,000 | \$649,575 | 44 | \$605 | \$530 | 102% |
| Dec-23 | 18 | 26 | 14 | 1.2 | \$550,688 | \$516,250 | \$553,966 | 32 | \$578 | \$559 | 100% |
| Nov-23 | 25 | 24 | 19 | 1.4 | \$606,448 | \$600,000 | \$618,828 | 26 | \$551 | \$508 | 102% |
| Oct-23 | 34 | 25 | 19 | 1.6 | \$671,513 | \$695,000 | \$681,526 | 28 | \$541 | \$516 | 102% |
| Sep-23 | 31 | 30 | 26 | 1.4 | \$708,442 | \$727,500 | \$722,153 | 36 | \$535 | \$521 | 103% |
| Aug-23 | 32 | 29 | 23 | 1.4 | \$599,434 | \$600,000 | \$602,001 | 20 | \$532 | \$545 | 101% |

Market Trends

| Month | Sold | % Change | Avg List Price | % Change | Med Sale Price | % Change | Avg Sale Price | %Change | Average DOM | % Change | Sale Price / List Price |
|--------|------|----------|----------------|----------|----------------|----------|----------------|---------|-------------|----------|-------------------------|
| Aug-24 | 27 | 17.4% | \$689,443 | 7.95% | \$700,000 | 16.7% | \$700,222 | 16.3% | 31 | 55% | 101% |
| Aug-23 | 23 | 0% | \$638,663 | -3.87% | \$600,000 | 1.87% | \$602,001 | -3% | 20 | 5.26% | 101% |
| Aug-22 | 23 | -32.4% | \$664,369 | 14.7% | \$589,000 | -1.59% | \$620,610 | -1.23% | 19 | 46.2% | 101% |

Sales Activity and Price Trends

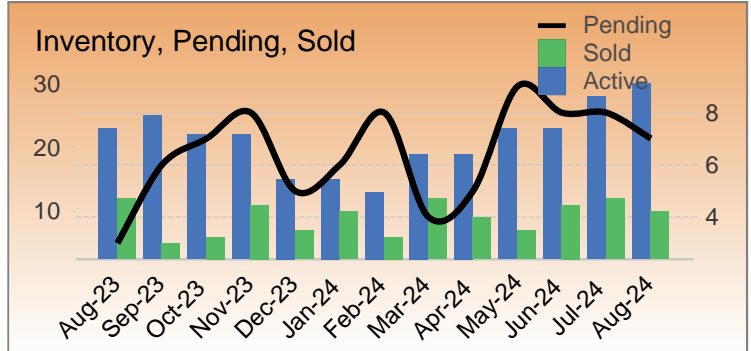
| Price Range | 2024 YTD units sold | 2023 YTD units sold | 2022 YTD units sold | 2021 YTD units sold | 2020 YTD units sold |
|--------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| <500K | 25 | 26 | 38 | 62 | 65 |
| \$500-599K | 24 | 38 | 48 | 63 | 54 |
| \$600-699K | 24 | 39 | 59 | 45 | 40 |
| \$700-799K | 20 | 34 | 42 | 53 | 47 |
| \$800-899K | 41 | 20 | 50 | 24 | 3 |
| \$900-999K | 13 | 9 | 25 | 15 | 0 |
| \$1-1.299M | 13 | 1 | 10 | 0 | 0 |
| \$1.3-1.699M | 0 | 0 | 0 | 0 | 0 |
| \$1.7-1.999M | 0 | 0 | 0 | 0 | 0 |
| \$2-2.999M | 0 | 0 | 0 | 0 | 0 |
| >3M | 0 | 0 | 0 | 0 | 0 |
| Total | 160 | 167 | 272 | 262 | 209 |

Presented by:



Market Activity Summary:

- Inventory: 30 units were listed for sale as of the last day of August - approximately 2.8 months of inventory.
- Sales Activity: 10 units were sold during August,
- Median Sales Price: \$447,500 during August
- Average price per sq.ft. in August was \$428
- Average Days-on-Market (DOM) is approximately 20 days
- Sold over Asking: On average, buyers paid 101% of list price in August



Monthly Market Activity

| Month | Active | Pending | Sold | Months Supply | Avg List Price | Med Sale Price | Avg Sale Price | Average DOM | Avg \$ SqFt Active | Avg \$ SqFt Sold | Sale Price / List Price |
|--------|--------|---------|------|---------------|----------------|----------------|----------------|-------------|--------------------|------------------|-------------------------|
| Aug-24 | 30 | 7 | 10 | 2.8 | \$475,990 | \$447,500 | \$480,600 | 20 | \$431 | \$428 | 101% |
| Jul-24 | 28 | 8 | 12 | 3.1 | \$499,395 | \$515,500 | \$528,500 | 27 | \$443 | \$437 | 106% |
| Jun-24 | 23 | 8 | 11 | 2.9 | \$487,172 | \$455,000 | \$489,163 | 31 | \$448 | \$441 | 100% |
| May-24 | 23 | 9 | 7 | 2.6 | \$551,428 | \$620,000 | \$558,500 | 20 | \$434 | \$442 | 101% |
| Apr-24 | 19 | 5 | 9 | 2.1 | \$514,611 | \$520,000 | \$532,888 | 38 | \$446 | \$464 | 103% |
| Mar-24 | 19 | 4 | 12 | 2.1 | \$536,724 | \$540,000 | \$540,083 | 43 | \$441 | \$440 | 101% |
| Feb-24 | 13 | 8 | 6 | 2.1 | \$406,666 | \$412,500 | \$412,166 | 44 | \$445 | \$462 | 102% |
| Jan-24 | 15 | 6 | 10 | 1.6 | \$446,875 | \$422,500 | \$449,300 | 60 | \$453 | \$432 | 101% |
| Dec-23 | 15 | 5 | 7 | 1.9 | \$464,978 | \$459,000 | \$462,707 | 35 | \$456 | \$458 | 100% |
| Nov-23 | 22 | 8 | 11 | 3.0 | \$457,272 | \$465,000 | \$461,818 | 45 | \$449 | \$451 | 101% |
| Oct-23 | 22 | 7 | 6 | 3.1 | \$411,329 | \$407,000 | \$416,333 | 20 | \$447 | \$439 | 101% |
| Sep-23 | 25 | 6 | 5 | 3.1 | \$505,400 | \$500,000 | \$511,800 | 32 | \$452 | \$417 | 101% |
| Aug-23 | 23 | 3 | 12 | 2.3 | \$471,031 | \$457,500 | \$480,449 | 31 | \$434 | \$456 | 102% |

Market Trends

| Month | Sold | % Change | Avg List Price | % Change | Med Sale Price | % Change | Avg Sale Price | %Change | Average DOM | % Change | Sale Price / List Price |
|--------|------|----------|----------------|----------|----------------|----------|----------------|---------|-------------|----------|-------------------------|
| Aug-24 | 10 | -16.7% | \$497,243 | 13.7% | \$447,500 | -2.19% | \$480,600 | 0.0314% | 20 | -35.5% | 101% |
| Aug-23 | 12 | -7.69% | \$437,302 | -15.6% | \$457,500 | -2.66% | \$480,449 | -1.9% | 31 | 63.2% | 102% |
| Aug-22 | 13 | -27.8% | \$517,994 | 16.2% | \$470,000 | 1.62% | \$489,769 | 3.47% | 19 | 35.7% | 101% |

Sales Activity and Price Trends

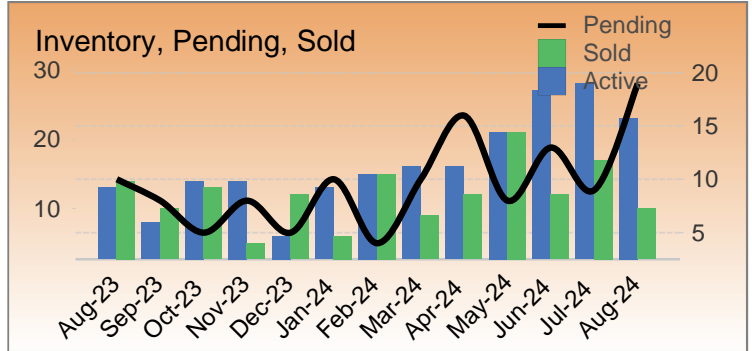
| Price Range | 2024 YTD units sold | 2023 YTD units sold | 2022 YTD units sold | 2021 YTD units sold | 2020 YTD units sold |
|--------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| <500K | 39 | 28 | 46 | 86 | 104 |
| \$500-599K | 20 | 12 | 22 | 25 | 8 |
| \$600-699K | 13 | 11 | 18 | 21 | 0 |
| \$700-799K | 5 | 0 | 6 | 2 | 0 |
| \$800-899K | 0 | 0 | 0 | 0 | 0 |
| \$900-999K | 0 | 0 | 0 | 0 | 0 |
| \$1-1.299M | 0 | 0 | 0 | 0 | 0 |
| \$1.3-1.699M | 0 | 0 | 0 | 0 | 0 |
| \$1.7-1.999M | 0 | 0 | 0 | 0 | 0 |
| \$2-2.999M | 0 | 0 | 0 | 0 | 0 |
| >3M | 0 | 0 | 0 | 0 | 0 |
| Total | 77 | 51 | 92 | 134 | 112 |

Presented by:

Includes Hercules, El Sobrante, Pinole, and Rodeo
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 and Data Shares. Neither the Association nor its MLS and Data Shares guarantee or are in any way responsible for its accuracy. Data in this report may not reflect all real estate activity in the market....

Market Activity Summary:

- Inventory: 23 units were listed for sale as of the last day of August - approximately 1.8 months of inventory.
- Sales Activity: 10 units were sold during August,
- Median Sales Price: \$774,500 during August
- Average price per sq.ft. in August was \$590
- Average Days-on-Market (DOM) is approximately 22 days
- Sold over Asking: On average, buyers paid 100% of list price in August



Monthly Market Activity

| Month | Active | Pending | Sold | Months Supply | Avg List Price | Med Sale Price | Avg Sale Price | Average DOM | Avg \$ SqFt Active | Avg \$ SqFt Sold | Sale Price / List Price |
|--------|--------|---------|------|---------------|----------------|----------------|----------------|-------------|--------------------|------------------|-------------------------|
| Aug-24 | 23 | 19 | 10 | 1.8 | \$745,885 | \$774,500 | \$748,133 | 22 | \$534 | \$590 | 100% |
| Jul-24 | 28 | 9 | 17 | 1.7 | \$753,814 | \$818,000 | \$754,529 | 25 | \$531 | \$593 | 100% |
| Jun-24 | 27 | 13 | 12 | 1.8 | \$842,249 | \$912,500 | \$864,041 | 16 | \$528 | \$586 | 102% |
| May-24 | 21 | 8 | 21 | 1.6 | \$720,305 | \$693,225 | \$731,817 | 17 | \$539 | \$580 | 101% |
| Apr-24 | 16 | 16 | 12 | 1.4 | \$811,406 | \$853,500 | \$845,583 | 15 | \$526 | \$601 | 104% |
| Mar-24 | 16 | 10 | 9 | 1.6 | \$927,650 | \$1,015,000 | \$948,611 | 8 | \$529 | \$598 | 102% |
| Feb-24 | 15 | 4 | 15 | 1.4 | \$695,777 | \$755,000 | \$710,333 | 25 | \$556 | \$602 | 102% |
| Jan-24 | 13 | 10 | 6 | 1.7 | \$729,658 | \$743,000 | \$744,333 | 14 | \$579 | \$625 | 102% |
| Dec-23 | 6 | 5 | 12 | 0.6 | \$764,666 | \$740,000 | \$763,666 | 21 | \$602 | \$565 | 100% |
| Nov-23 | 14 | 8 | 5 | 1.5 | \$968,800 | \$851,000 | \$964,700 | 11 | \$570 | \$593 | 100% |
| Oct-23 | 14 | 5 | 13 | 1.1 | \$788,992 | \$825,000 | \$820,923 | 12 | \$574 | \$607 | 104% |
| Sep-23 | 8 | 8 | 10 | 0.5 | \$883,527 | \$964,000 | \$889,433 | 20 | \$550 | \$586 | 101% |
| Aug-23 | 13 | 10 | 14 | 0.9 | \$821,339 | \$875,000 | \$832,500 | 21 | \$557 | \$572 | 101% |

Market Trends

| Month | Sold | % Change | Avg List Price | % Change | Med Sale Price | % Change | Avg Sale Price | %Change | Average DOM | % Change | Sale Price / List Price |
|--------|------|----------|----------------|----------|----------------|----------|----------------|---------|-------------|----------|-------------------------|
| Aug-24 | 10 | -28.6% | \$760,576 | -4.41% | \$774,500 | -11.5% | \$748,133 | -10.1% | 22 | 4.76% | 100% |
| Aug-23 | 14 | -26.3% | \$795,644 | 15.3% | \$875,000 | 11.5% | \$832,500 | 6.52% | 21 | 10.5% | 101% |
| Aug-22 | 19 | -13.6% | \$689,995 | -6.63% | \$785,000 | -2.79% | \$781,552 | -2.74% | 19 | 90% | 99% |

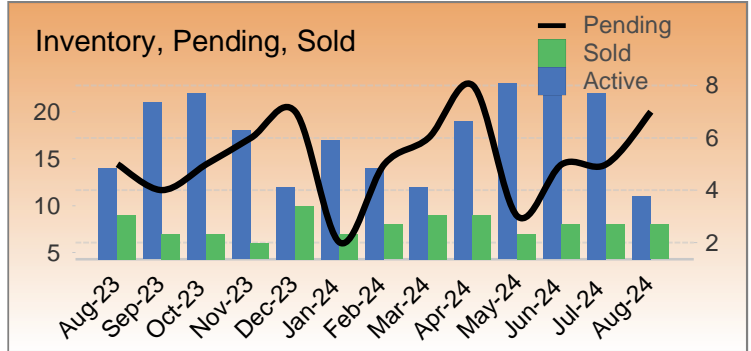
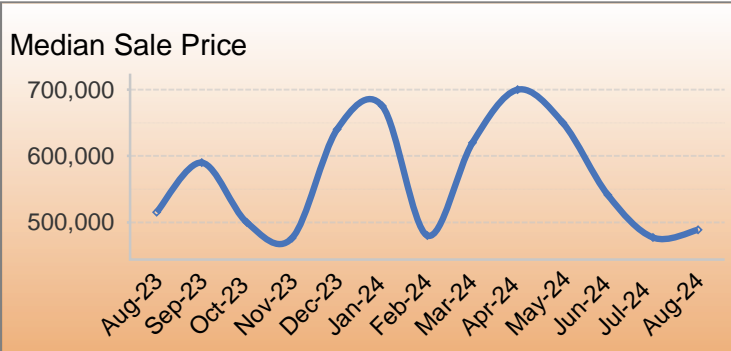
Sales Activity and Price Trends

| Price Range | 2024 YTD units sold | 2023 YTD units sold | 2022 YTD units sold | 2021 YTD units sold | 2020 YTD units sold |
|--------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| <500K | 13 | 11 | 17 | 27 | 28 |
| \$500-599K | 6 | 7 | 8 | 8 | 38 |
| \$600-699K | 16 | 16 | 16 | 36 | 50 |
| \$700-799K | 16 | 19 | 21 | 44 | 48 |
| \$800-899K | 18 | 26 | 28 | 39 | 5 |
| \$900-999K | 17 | 13 | 40 | 28 | 0 |
| \$1-1.299M | 16 | 13 | 30 | 3 | 0 |
| \$1.3-1.699M | 0 | 0 | 1 | 0 | 0 |
| \$1.7-1.999M | 0 | 0 | 0 | 0 | 0 |
| \$2-2.999M | 0 | 0 | 0 | 0 | 0 |
| >3M | 0 | 0 | 0 | 0 | 0 |
| Total | 102 | 105 | 161 | 185 | 169 |

Presented by:

Market Activity Summary:

- Inventory: 11 units were listed for sale as of the last day of August - approximately 1.4 months of inventory.
- Sales Activity: 8 units were sold during August,
- Median Sales Price: \$488,450 during August
- Average price per sq.ft. in August was \$431
- Average Days-on-Market (DOM) is approximately 48 days
- Sold over Asking: On average, buyers paid 101% of list price in August



Monthly Market Activity

| Month | Active | Pending | Sold | Months Supply | Avg List Price | Med Sale Price | Avg Sale Price | Average DOM | Avg \$ SqFt Active | Avg \$ SqFt Sold | Sale Price / List Price |
|--------|--------|---------|------|---------------|----------------|----------------|----------------|-------------|--------------------|------------------|-------------------------|
| Aug-24 | 11 | 7 | 8 | 1.4 | \$517,049 | \$488,450 | \$520,112 | 48 | \$463 | \$431 | 101% |
| Jul-24 | 22 | 5 | 8 | 2.9 | \$535,862 | \$476,900 | \$537,725 | 36 | \$482 | \$446 | 100% |
| Jun-24 | 23 | 5 | 8 | 2.9 | \$539,000 | \$541,000 | \$548,687 | 22 | \$487 | \$466 | 102% |
| May-24 | 23 | 3 | 7 | 2.8 | \$604,698 | \$650,000 | \$614,285 | 63 | \$469 | \$499 | 101% |
| Apr-24 | 19 | 8 | 9 | 2.2 | \$703,322 | \$700,000 | \$708,888 | 83 | \$491 | \$502 | 101% |
| Mar-24 | 12 | 6 | 9 | 1.6 | \$642,055 | \$620,000 | \$650,222 | 57 | \$547 | \$502 | 102% |
| Feb-24 | 14 | 5 | 8 | 1.8 | \$571,361 | \$480,000 | \$564,111 | 67 | \$550 | \$460 | 99% |
| Jan-24 | 17 | 2 | 7 | 2.5 | \$625,928 | \$675,000 | \$604,952 | 27 | \$517 | \$452 | 96% |
| Dec-23 | 12 | 7 | 10 | 1.6 | \$599,990 | \$640,000 | \$610,150 | 21 | \$507 | \$457 | 102% |
| Nov-23 | 18 | 6 | 6 | 2.7 | \$458,500 | \$476,000 | \$459,666 | 21 | \$490 | \$455 | 100% |
| Oct-23 | 22 | 5 | 7 | 2.9 | \$462,807 | \$500,000 | \$468,214 | 12 | \$482 | \$491 | 101% |
| Sep-23 | 21 | 4 | 7 | 3.3 | \$597,557 | \$590,000 | \$593,571 | 19 | \$486 | \$477 | 99% |
| Aug-23 | 14 | 5 | 9 | 1.8 | \$553,972 | \$515,000 | \$551,044 | 17 | \$511 | \$481 | 99% |

Market Trends

| Month | Sold | % Change | Avg List Price | % Change | Med Sale Price | % Change | Avg Sale Price | %Change | Average DOM | % Change | Sale Price / List Price |
|--------|------|----------|----------------|----------|----------------|----------|----------------|---------|-------------|----------|-------------------------|
| Aug-24 | 8 | -11.1% | \$676,200 | 25.6% | \$488,450 | -5.16% | \$520,112 | -5.61% | 48 | 182% | 101% |
| Aug-23 | 9 | 0% | \$538,198 | -9.97% | \$515,000 | -7.21% | \$551,044 | -0.233% | 17 | -10.5% | 99% |
| Aug-22 | 9 | -43.8% | \$597,807 | -4.73% | \$555,000 | 13.3% | \$552,333 | 8.35% | 19 | 111% | 102% |

Sales Activity and Price Trends

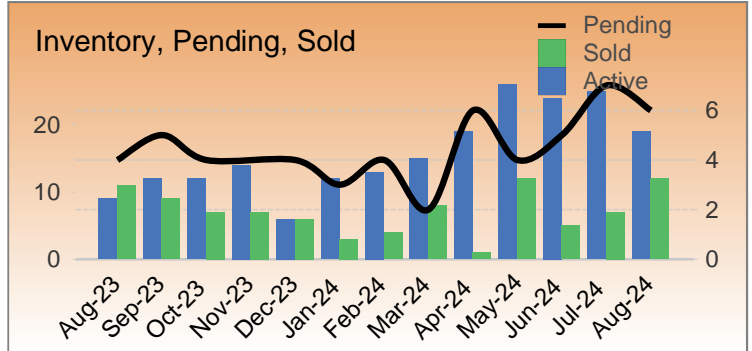
| Price Range | 2024 YTD units sold | 2023 YTD units sold | 2022 YTD units sold | 2021 YTD units sold | 2020 YTD units sold |
|--------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| <500K | 21 | 17 | 14 | 50 | 68 |
| \$500-599K | 12 | 16 | 26 | 19 | 22 |
| \$600-699K | 19 | 11 | 20 | 31 | 3 |
| \$700-799K | 7 | 10 | 15 | 12 | 1 |
| \$800-899K | 5 | 4 | 7 | 1 | 0 |
| \$900-999K | 0 | 0 | 1 | 0 | 0 |
| \$1-1.299M | 0 | 0 | 0 | 0 | 0 |
| \$1.3-1.699M | 0 | 0 | 0 | 0 | 0 |
| \$1.7-1.999M | 0 | 0 | 0 | 0 | 0 |
| \$2-2.999M | 0 | 0 | 0 | 0 | 0 |
| >3M | 0 | 0 | 0 | 0 | 0 |
| Total | 64 | 58 | 83 | 113 | 94 |

Presented by:

Includes Martinez, Crockett, Port Costa
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 and Data Shares. Neither the Association nor its MLS and Data Shares guarantee or are in any way responsible for its accuracy. Data in this report may not reflect all real estate activity in the market....

Market Activity Summary:

- Inventory: 19 units were listed for sale as of the last day of August - approximately 2.4 months of inventory.
- Sales Activity: 12 units were sold during August,
- Median Sales Price: \$1,042,500 during August
- Average price per sq.ft. in August was \$597
- Average Days-on-Market (DOM) is approximately 42 days
- Sold over Asking: On average, buyers paid 99% of list price in August



Monthly Market Activity

| Month | Active | Pending | Sold | Months Supply | Avg List Price | Med Sale Price | Avg Sale Price | Average DOM | Avg \$ SqFt Active | Avg \$ SqFt Sold | Sale Price / List Price |
|--------|--------|---------|------|---------------|----------------|----------------|----------------|-------------|--------------------|------------------|-------------------------|
| Aug-24 | 19 | 6 | 12 | 2.4 | \$1,021,014 | \$1,042,500 | \$1,005,692 | 42 | \$628 | \$597 | 99% |
| Jul-24 | 25 | 7 | 7 | 3.1 | \$1,306,142 | \$1,338,000 | \$1,329,714 | 19 | \$668 | \$708 | 102% |
| Jun-24 | 24 | 5 | 5 | 4.0 | \$1,010,300 | \$965,000 | \$1,095,200 | 47 | \$641 | \$676 | 108% |
| May-24 | 26 | 4 | 12 | 3.7 | \$1,138,079 | \$1,229,000 | \$1,191,500 | 24 | \$673 | \$686 | 105% |
| Apr-24 | 19 | 6 | 1 | 4.4 | \$965,000 | \$950,000 | \$950,000 | 32 | \$678 | \$490 | 98% |
| Mar-24 | 15 | 2 | 8 | 3.2 | \$894,875 | \$817,500 | \$900,305 | 84 | \$744 | \$643 | 101% |
| Feb-24 | 13 | 4 | 4 | 3.0 | \$1,208,250 | \$1,375,000 | \$1,166,250 | 14 | \$714 | \$673 | 98% |
| Jan-24 | 12 | 3 | 3 | 2.3 | \$908,666 | \$669,000 | \$989,666 | 20 | \$707 | \$601 | 105% |
| Dec-23 | 6 | 4 | 6 | 0.9 | \$877,333 | \$825,000 | \$902,500 | 24 | \$807 | \$661 | 100% |
| Nov-23 | 14 | 0 | 7 | 1.8 | \$1,044,285 | \$944,000 | \$1,014,000 | 35 | \$685 | \$628 | 97% |
| Oct-23 | 12 | 4 | 7 | 1.3 | \$1,297,914 | \$1,035,000 | \$1,307,928 | 37 | \$682 | \$812 | 101% |
| Sep-23 | 12 | 5 | 9 | 1.3 | \$1,191,852 | \$1,100,000 | \$1,179,185 | 29 | \$740 | \$726 | 99% |
| Aug-23 | 9 | 4 | 11 | 0.8 | \$950,434 | \$941,000 | \$968,889 | 11 | \$725 | \$699 | 104% |

Market Trends

| Month | Sold | % Change | Avg List Price | % Change | Med Sale Price | % Change | Avg Sale Price | %Change | Average DOM | % Change | Sale Price / List Price |
|--------|------|----------|----------------|----------|----------------|----------|----------------|---------|-------------|----------|-------------------------|
| Aug-24 | 12 | 9.09% | \$1,122,363 | 17.1% | \$1,042,500 | 10.8% | \$1,005,692 | 3.8% | 42 | 282% | 99% |
| Aug-23 | 11 | 22.2% | \$958,500 | -4.66% | \$941,000 | 6.93% | \$968,889 | -1.31% | 11 | -54.2% | 104% |
| Aug-22 | 9 | -40% | \$1,005,363 | 32.1% | \$880,000 | -10.2% | \$981,777 | 3.7% | 24 | 118% | 99% |

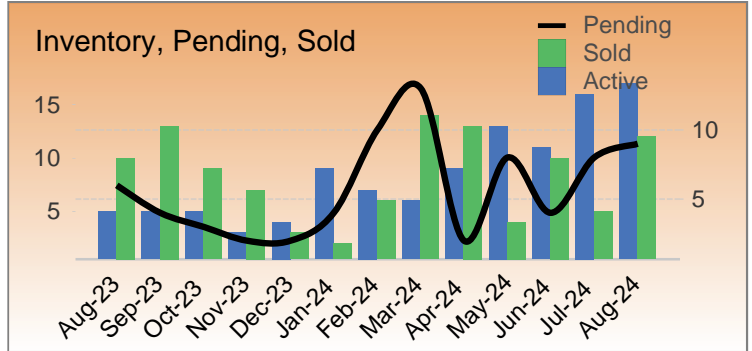
Sales Activity and Price Trends

| Price Range | 2024 YTD units sold | 2023 YTD units sold | 2022 YTD units sold | 2021 YTD units sold | 2020 YTD units sold |
|--------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| <500K | 4 | 3 | 7 | 8 | 5 |
| \$500-599K | 2 | 5 | 8 | 17 | 7 |
| \$600-699K | 7 | 7 | 8 | 7 | 5 |
| \$700-799K | 2 | 7 | 4 | 15 | 4 |
| \$800-899K | 3 | 7 | 13 | 10 | 6 |
| \$900-999K | 4 | 5 | 9 | 10 | 8 |
| \$1-1.299M | 10 | 10 | 24 | 26 | 7 |
| \$1.3-1.699M | 19 | 10 | 11 | 16 | 10 |
| \$1.7-1.999M | 1 | 2 | 5 | 3 | 1 |
| \$2-2.999M | 0 | 3 | 5 | 0 | 3 |
| >3M | 0 | 0 | 0 | 0 | 0 |
| Total | 52 | 59 | 94 | 112 | 56 |

Presented by:

Market Activity Summary:

- Inventory: 17 units were listed for sale as of the last day of August - approximately 1.9 months of inventory.
- Sales Activity: 12 units were sold during August,
- Median Sales Price: \$1,014,000 during August
- Average price per sq.ft. in August was \$684
- Average Days-on-Market (DOM) is approximately 19 days
- Sold over Asking: On average, buyers paid 103% of list price in August



Monthly Market Activity

| Month | Active | Pending | Sold | Months Supply | Avg List Price | Med Sale Price | Avg Sale Price | Average DOM | Avg \$ SqFt Active | Avg \$ SqFt Sold | Sale Price / List Price |
|--------|--------|---------|------|---------------|----------------|----------------|----------------|-------------|--------------------|------------------|-------------------------|
| Aug-24 | 17 | 9 | 12 | 1.9 | \$890,311 | \$1,014,000 | \$914,407 | 19 | \$650 | \$684 | 103% |
| Jul-24 | 16 | 8 | 5 | 2.7 | \$1,061,577 | \$1,185,000 | \$1,086,460 | 20 | \$661 | \$686 | 102% |
| Jun-24 | 11 | 4 | 10 | 1.2 | \$1,012,092 | \$1,082,000 | \$1,029,612 | 17 | \$655 | \$659 | 101% |
| May-24 | 13 | 8 | 4 | 1.4 | \$1,038,000 | \$1,142,500 | \$1,119,500 | 6 | \$638 | \$667 | 107% |
| Apr-24 | 9 | 2 | 13 | 0.8 | \$1,002,060 | \$1,202,000 | \$1,088,538 | 19 | \$617 | \$678 | 108% |
| Mar-24 | 6 | 13 | 14 | 0.8 | \$946,342 | \$1,092,500 | \$1,009,714 | 12 | \$632 | \$675 | 106% |
| Feb-24 | 7 | 10 | 6 | 1.9 | \$777,316 | \$770,000 | \$838,480 | 12 | \$644 | \$670 | 107% |
| Jan-24 | 9 | 4 | 2 | 2.8 | \$912,000 | \$997,500 | \$997,500 | 11 | \$674 | \$657 | 109% |
| Dec-23 | 4 | 2 | 3 | 0.6 | \$935,300 | \$1,105,000 | \$980,000 | 12 | \$622 | \$699 | 105% |
| Nov-23 | 3 | 2 | 7 | 0.3 | \$950,814 | \$972,000 | \$959,285 | 15 | \$662 | \$650 | 101% |
| Oct-23 | 5 | 3 | 9 | 0.6 | \$857,422 | \$815,000 | \$886,388 | 11 | \$598 | \$639 | 104% |
| Sep-23 | 5 | 4 | 13 | 0.6 | \$726,429 | \$665,000 | \$755,948 | 8 | \$698 | \$647 | 105% |
| Aug-23 | 5 | 6 | 10 | 0.6 | \$767,979 | \$744,000 | \$802,900 | 11 | \$663 | \$628 | 105% |

Market Trends

| Month | Sold | % Change | Avg List Price | % Change | Med Sale Price | % Change | Avg Sale Price | %Change | Average DOM | % Change | Sale Price / List Price |
|--------|------|----------|----------------|----------|----------------|----------|----------------|---------|-------------|----------|-------------------------|
| Aug-24 | 12 | 20% | \$874,006 | 8.86% | \$1,014,000 | 36.3% | \$914,407 | 13.9% | 19 | 72.7% | 103% |
| Aug-23 | 10 | -41.2% | \$802,870 | 2.13% | \$744,000 | -0.134% | \$802,900 | -7.98% | 11 | -38.9% | 105% |
| Aug-22 | 17 | 13.3% | \$786,088 | -1.22% | \$745,000 | 5.67% | \$872,522 | 19.2% | 18 | 63.6% | 100% |

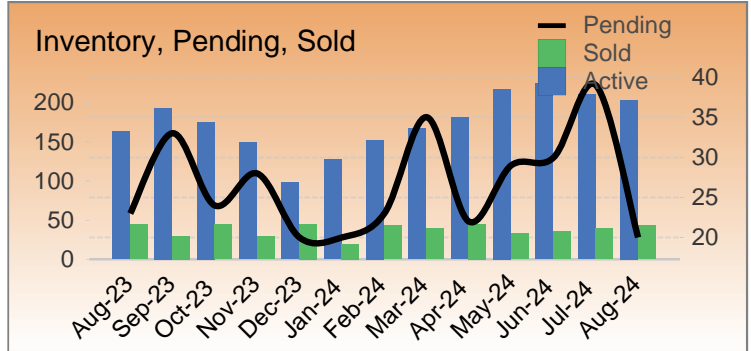
Sales Activity and Price Trends

| Price Range | 2024 YTD units sold | 2023 YTD units sold | 2022 YTD units sold | 2021 YTD units sold | 2020 YTD units sold |
|--------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| <500K | 3 | 2 | 5 | 8 | 4 |
| \$500-599K | 1 | 8 | 11 | 24 | 17 |
| \$600-699K | 10 | 14 | 25 | 26 | 11 |
| \$700-799K | 4 | 6 | 14 | 12 | 7 |
| \$800-899K | 5 | 8 | 11 | 13 | 16 |
| \$900-999K | 3 | 4 | 6 | 23 | 11 |
| \$1-1.299M | 32 | 13 | 38 | 16 | 1 |
| \$1.3-1.699M | 8 | 1 | 12 | 0 | 0 |
| \$1.7-1.999M | 0 | 0 | 0 | 0 | 0 |
| \$2-2.999M | 0 | 0 | 0 | 0 | 0 |
| >3M | 0 | 0 | 0 | 0 | 0 |
| Total | 66 | 56 | 122 | 122 | 67 |

Presented by:

Market Activity Summary:

- Inventory: 203 units were listed for sale as of the last day of August - approximately 5.2 months of inventory.
- Sales Activity: 43 units were sold during August,
- Median Sales Price: \$525,000 during August
- Average price per sq.ft. in August was \$518
- Average Days-on-Market (DOM) is approximately 52 days
- Sold over Asking: On average, buyers paid 100% of list price in August



Monthly Market Activity

| Month | Active | Pending | Sold | Months Supply | Avg List Price | Med Sale Price | Avg Sale Price | Average DOM | Avg \$ SqFt Active | Avg \$ SqFt Sold | Sale Price / List Price |
|--------|--------|---------|------|---------------|----------------|----------------|----------------|-------------|--------------------|------------------|-------------------------|
| Aug-24 | 203 | 20 | 43 | 5.2 | \$530,797 | \$525,000 | \$530,003 | 52 | \$546 | \$518 | 100% |
| Jul-24 | 210 | 39 | 39 | 5.9 | \$614,087 | \$544,000 | \$622,502 | 36 | \$548 | \$542 | 101% |
| Jun-24 | 224 | 30 | 35 | 6.0 | \$616,335 | \$525,000 | \$621,316 | 37 | \$555 | \$533 | 101% |
| May-24 | 217 | 29 | 33 | 5.7 | \$633,693 | \$652,500 | \$646,663 | 47 | \$554 | \$535 | 102% |
| Apr-24 | 181 | 22 | 45 | 4.3 | \$640,371 | \$600,000 | \$665,237 | 34 | \$544 | \$572 | 103% |
| Mar-24 | 167 | 35 | 39 | 5.0 | \$661,638 | \$669,000 | \$690,425 | 31 | \$564 | \$548 | 104% |
| Feb-24 | 152 | 23 | 43 | 4.3 | \$703,716 | \$640,000 | \$705,215 | 40 | \$557 | \$573 | 100% |
| Jan-24 | 127 | 20 | 19 | 4.1 | \$747,916 | \$650,000 | \$732,324 | 77 | \$563 | \$543 | 98% |
| Dec-23 | 98 | 20 | 45 | 2.5 | \$631,091 | \$520,000 | \$628,542 | 58 | \$568 | \$557 | 100% |
| Nov-23 | 149 | 28 | 29 | 4.4 | \$603,844 | \$520,000 | \$603,862 | 50 | \$577 | \$596 | 100% |
| Oct-23 | 175 | 24 | 44 | 4.4 | \$572,933 | \$503,000 | \$585,909 | 34 | \$569 | \$569 | 102% |
| Sep-23 | 193 | 33 | 30 | 5.4 | \$581,059 | \$535,000 | \$582,666 | 41 | \$576 | \$518 | 100% |
| Aug-23 | 163 | 23 | 44 | 3.9 | \$671,352 | \$584,500 | \$668,359 | 34 | \$571 | \$573 | 99% |

Market Trends

| Month | Sold | % Change | Avg List Price | % Change | Med Sale Price | % Change | Avg Sale Price | %Change | Average DOM | % Change | Sale Price / List Price |
|--------|------|----------|----------------|----------|----------------|----------|----------------|---------|-------------|----------|-------------------------|
| Aug-24 | 43 | -2.27% | \$555,803 | -5.88% | \$525,000 | -10.2% | \$530,003 | -20.7% | 52 | 52.9% | 100% |
| Aug-23 | 44 | -32.3% | \$590,522 | -10.1% | \$584,500 | -10.1% | \$668,359 | 1.94% | 34 | 6.25% | 99% |
| Aug-22 | 65 | -31.6% | \$656,632 | -1.68% | \$650,000 | 1.56% | \$655,631 | -1.84% | 32 | 28% | 102% |

Sales Activity and Price Trends

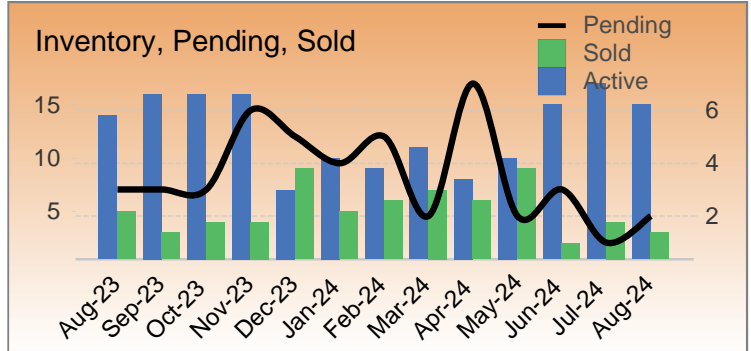
| Price Range | 2024 YTD units sold | 2023 YTD units sold | 2022 YTD units sold | 2021 YTD units sold | 2020 YTD units sold |
|--------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| <500K | 100 | 94 | 120 | 136 | 86 |
| \$500-599K | 46 | 63 | 105 | 118 | 73 |
| \$600-699K | 53 | 66 | 111 | 128 | 71 |
| \$700-799K | 42 | 41 | 98 | 121 | 83 |
| \$800-899K | 12 | 27 | 56 | 48 | 48 |
| \$900-999K | 13 | 14 | 44 | 32 | 27 |
| \$1-1.299M | 18 | 14 | 44 | 42 | 34 |
| \$1.3-1.699M | 11 | 9 | 19 | 19 | 11 |
| \$1.7-1.999M | 1 | 2 | 8 | 1 | 0 |
| \$2-2.999M | 0 | 1 | 0 | 0 | 0 |
| >3M | 0 | 0 | 0 | 0 | 0 |
| Total | 296 | 331 | 605 | 645 | 433 |

Presented by:

Custom geography for Oakland CND/TWN includes Oakland & Piedmont
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Market Activity Summary:

- Inventory: 15 units were listed for sale as of the last day of August - approximately 5.0 months of inventory.
- Sales Activity: 3 units were sold during August,
- Median Sales Price: \$309,000 during August
- Average price per sq.ft. in August was \$366
- Average Days-on-Market (DOM) is approximately 70 days
- Sold over Asking: On average, buyers paid 98% of list price in August



Monthly Market Activity

| Month | Active | Pending | Sold | Months Supply | Avg List Price | Med Sale Price | Avg Sale Price | Average DOM | Avg \$ SqFt Active | Avg \$ SqFt Sold | Sale Price / List Price |
|--------|--------|---------|------|---------------|----------------|----------------|----------------|-------------|--------------------|------------------|-------------------------|
| Aug-24 | 15 | 2 | 3 | 5.0 | \$370,962 | \$309,000 | \$364,666 | 70 | \$384 | \$366 | 98% |
| Jul-24 | 17 | 1 | 4 | 3.4 | \$439,737 | \$475,000 | \$444,987 | 35 | \$393 | \$334 | 101% |
| Jun-24 | 15 | 3 | 2 | 2.6 | \$641,500 | \$627,500 | \$627,500 | 77 | \$376 | \$403 | 98% |
| May-24 | 10 | 2 | 9 | 1.4 | \$436,655 | \$393,000 | \$436,777 | 23 | \$355 | \$345 | 100% |
| Apr-24 | 8 | 7 | 6 | 1.3 | \$354,649 | \$340,000 | \$364,983 | 28 | \$349 | \$357 | 103% |
| Mar-24 | 11 | 2 | 7 | 2.0 | \$393,842 | \$340,000 | \$401,557 | 37 | \$357 | \$402 | 102% |
| Feb-24 | 9 | 5 | 6 | 1.4 | \$404,749 | \$392,500 | \$404,166 | 41 | \$345 | \$365 | 100% |
| Jan-24 | 10 | 4 | 5 | 1.8 | \$407,375 | \$419,000 | \$401,600 | 30 | \$334 | \$351 | 99% |
| Dec-23 | 7 | 5 | 9 | 1.2 | \$459,444 | \$459,000 | \$455,611 | 50 | \$390 | \$347 | 100% |
| Nov-23 | 16 | 6 | 4 | 4.9 | \$381,250 | \$357,500 | \$380,000 | 23 | \$346 | \$350 | 100% |
| Oct-23 | 16 | 3 | 4 | 4.0 | \$425,986 | \$410,000 | \$422,500 | 66 | \$331 | \$398 | 100% |
| Sep-23 | 16 | 3 | 3 | 3.4 | \$488,333 | \$505,000 | \$487,000 | 32 | \$342 | \$420 | 100% |
| Aug-23 | 14 | 3 | 5 | 2.5 | \$472,980 | \$491,000 | \$474,200 | 16 | \$359 | \$376 | 100% |

Market Trends

| Month | Sold | % Change | Avg List Price | % Change | Med Sale Price | % Change | Avg Sale Price | %Change | Average DOM | % Change | Sale Price / List Price |
|--------|------|----------|----------------|----------|----------------|----------|----------------|---------|-------------|----------|-------------------------|
| Aug-24 | 3 | -40% | \$454,025 | -16% | \$309,000 | -37.1% | \$364,666 | -23.1% | 70 | 338% | 98% |
| Aug-23 | 5 | 66.7% | \$540,800 | 44.4% | \$491,000 | -6.48% | \$474,200 | 3.16% | 16 | -27.3% | 100% |
| Aug-22 | 3 | -50% | \$374,554 | 1.84% | \$525,000 | 60.3% | \$459,666 | 27.6% | 22 | 15.8% | 101% |

Sales Activity and Price Trends

| Price Range | 2024 YTD units sold | 2023 YTD units sold | 2022 YTD units sold | 2021 YTD units sold | 2020 YTD units sold |
|--------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| <500K | 29 | 19 | 29 | 33 | 38 |
| \$500-599K | 10 | 8 | 12 | 10 | 2 |
| \$600-699K | 3 | 2 | 8 | 2 | 0 |
| \$700-799K | 0 | 0 | 0 | 0 | 0 |
| \$800-899K | 0 | 0 | 0 | 0 | 0 |
| \$900-999K | 0 | 0 | 0 | 0 | 0 |
| \$1-1.299M | 0 | 0 | 0 | 0 | 0 |
| \$1.3-1.699M | 0 | 0 | 0 | 0 | 0 |
| \$1.7-1.999M | 0 | 0 | 0 | 0 | 0 |
| \$2-2.999M | 0 | 0 | 0 | 0 | 0 |
| >3M | 0 | 0 | 0 | 0 | 0 |
| Total | 42 | 29 | 49 | 45 | 40 |

Presented by:

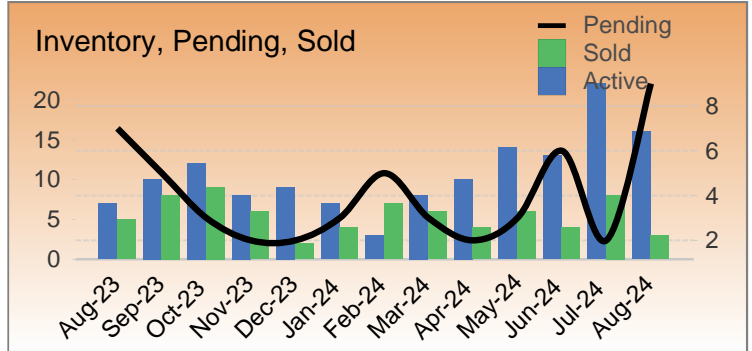
Includes Pittsburg and Bay Point

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Deemed reliable but not guaranteed

Market Activity Summary:

- Inventory: 16 units were listed for sale as of the last day of August - approximately 3.4 months of inventory.
- Sales Activity: 3 units were sold during August,
- Median Sales Price: \$635,000 during August
- Average price per sq.ft. in August was \$431
- Average Days-on-Market (DOM) is approximately 31 days
- Sold over Asking: On average, buyers paid 99% of list price in August



Monthly Market Activity

| Month | Active | Pending | Sold | Months Supply | Avg List Price | Med Sale Price | Avg Sale Price | Average DOM | Avg \$ SqFt Active | Avg \$ SqFt Sold | Sale Price / List Price |
|--------|--------|---------|------|---------------|----------------|----------------|----------------|-------------|--------------------|------------------|-------------------------|
| Aug-24 | 16 | 9 | 3 | 3.4 | \$689,326 | \$635,000 | \$681,333 | 31 | \$516 | \$431 | 99% |
| Jul-24 | 22 | 2 | 8 | 3.7 | \$524,475 | \$476,500 | \$516,550 | 37 | \$498 | \$500 | 98% |
| Jun-24 | 13 | 6 | 4 | 2.8 | \$644,250 | \$633,500 | \$639,875 | 15 | \$497 | \$495 | 99% |
| May-24 | 14 | 3 | 6 | 2.8 | \$672,796 | \$610,000 | \$655,000 | 24 | \$483 | \$499 | 98% |
| Apr-24 | 10 | 2 | 4 | 1.9 | \$682,000 | \$722,000 | \$694,250 | 14 | \$484 | \$504 | 101% |
| Mar-24 | 8 | 3 | 6 | 1.4 | \$687,166 | \$812,500 | \$714,833 | 47 | \$538 | \$495 | 104% |
| Feb-24 | 3 | 5 | 7 | 0.7 | \$690,269 | \$645,000 | \$680,126 | 36 | \$550 | \$522 | 99% |
| Jan-24 | 7 | 3 | 4 | 2.0 | \$594,000 | \$605,500 | \$622,750 | 28 | \$521 | \$511 | 105% |
| Dec-23 | 9 | 2 | 2 | 1.6 | \$587,000 | \$580,000 | \$580,000 | 30 | \$503 | \$536 | 99% |
| Nov-23 | 8 | 2 | 6 | 1.0 | \$615,833 | \$616,000 | \$605,166 | 19 | \$494 | \$490 | 98% |
| Oct-23 | 12 | 3 | 9 | 1.6 | \$606,222 | \$650,000 | \$625,222 | 25 | \$513 | \$498 | 103% |
| Sep-23 | 10 | 5 | 8 | 1.4 | \$582,975 | \$593,950 | \$581,862 | 30 | \$500 | \$516 | 100% |
| Aug-23 | 7 | 7 | 5 | 0.8 | \$765,200 | \$849,000 | \$767,100 | 17 | \$474 | \$512 | 100% |

Market Trends

| Month | Sold | % Change | Avg List Price | % Change | Med Sale Price | % Change | Avg Sale Price | %Change | Average DOM | % Change | Sale Price / List Price |
|--------|------|----------|----------------|----------|----------------|----------|----------------|---------|-------------|----------|-------------------------|
| Aug-24 | 3 | -40% | \$642,695 | 8.65% | \$635,000 | -25.2% | \$681,333 | -11.2% | 31 | 82.4% | 99% |
| Aug-23 | 5 | -66.7% | \$591,555 | -5.71% | \$849,000 | 40.8% | \$767,100 | 21.7% | 17 | -45.2% | 100% |
| Aug-22 | 15 | -21.1% | \$627,359 | 0.534% | \$603,000 | -11.3% | \$630,133 | -6.15% | 31 | 138% | 99% |

Sales Activity and Price Trends

| Price Range | 2024 YTD units sold | 2023 YTD units sold | 2022 YTD units sold | 2021 YTD units sold | 2020 YTD units sold |
|--------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| <500K | 11 | 13 | 16 | 24 | 21 |
| \$500-599K | 4 | 6 | 19 | 22 | 23 |
| \$600-699K | 8 | 17 | 19 | 18 | 10 |
| \$700-799K | 10 | 7 | 12 | 12 | 10 |
| \$800-899K | 7 | 12 | 18 | 13 | 0 |
| \$900-999K | 1 | 1 | 4 | 4 | 0 |
| \$1-1.299M | 1 | 0 | 5 | 0 | 0 |
| \$1.3-1.699M | 0 | 0 | 0 | 0 | 0 |
| \$1.7-1.999M | 0 | 0 | 0 | 0 | 0 |
| \$2-2.999M | 0 | 0 | 0 | 0 | 0 |
| >3M | 0 | 0 | 0 | 0 | 0 |
| Total | 42 | 56 | 93 | 93 | 64 |

Presented by:



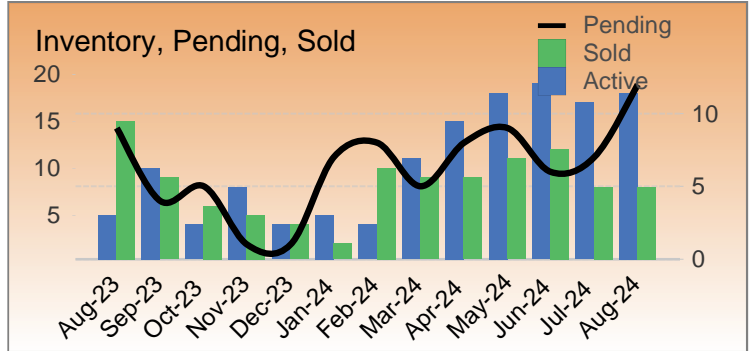
Includes Pleasant Hill and Pacheco

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Deemed reliable but not guaranteed

Market Activity Summary:

- Inventory: 18 units were listed for sale as of the last day of August - approximately 2.0 months of inventory.
- Sales Activity: 8 units were sold during August,
- Median Sales Price: \$712,500 during August
- Average price per sq.ft. in August was \$663
- Average Days-on-Market (DOM) is approximately 24 days
- Sold over Asking: On average, buyers paid 103% of list price in August



Monthly Market Activity

| Month | Active | Pending | Sold | Months Supply | Avg List Price | Med Sale Price | Avg Sale Price | Average DOM | Avg \$ SqFt Active | Avg \$ SqFt Sold | Sale Price / List Price |
|--------|--------|---------|------|---------------|----------------|----------------|----------------|-------------|--------------------|------------------|-------------------------|
| Aug-24 | 18 | 12 | 8 | 2.0 | \$765,112 | \$712,500 | \$790,000 | 24 | \$672 | \$663 | 103% |
| Jul-24 | 17 | 7 | 8 | 1.6 | \$815,125 | \$707,500 | \$833,875 | 12 | \$673 | \$623 | 101% |
| Jun-24 | 19 | 6 | 12 | 1.8 | \$892,662 | \$880,000 | \$894,250 | 19 | \$654 | \$633 | 100% |
| May-24 | 18 | 9 | 11 | 1.9 | \$909,521 | \$960,000 | \$947,090 | 16 | \$654 | \$709 | 104% |
| Apr-24 | 15 | 8 | 9 | 1.6 | \$913,765 | \$840,000 | \$938,977 | 9 | \$657 | \$650 | 103% |
| Mar-24 | 11 | 5 | 9 | 1.6 | \$780,211 | \$725,000 | \$808,888 | 10 | \$677 | \$687 | 103% |
| Feb-24 | 4 | 8 | 10 | 0.8 | \$785,800 | \$746,500 | \$803,500 | 10 | \$693 | \$672 | 102% |
| Jan-24 | 5 | 7 | 2 | 1.4 | \$586,975 | \$577,475 | \$577,475 | 23 | \$731 | \$624 | 98% |
| Dec-23 | 4 | 1 | 4 | 0.8 | \$877,000 | \$947,500 | \$891,250 | 25 | \$723 | \$685 | 101% |
| Nov-23 | 8 | 1 | 5 | 1.2 | \$858,199 | \$805,000 | \$861,000 | 16 | \$696 | \$678 | 100% |
| Oct-23 | 4 | 5 | 6 | 0.4 | \$715,316 | \$759,000 | \$708,000 | 17 | \$747 | \$692 | 98% |
| Sep-23 | 10 | 4 | 9 | 0.8 | \$751,633 | \$755,051 | \$750,116 | 7 | \$681 | \$633 | 100% |
| Aug-23 | 5 | 9 | 15 | 0.4 | \$847,759 | \$875,000 | \$859,333 | 20 | \$654 | \$696 | 101% |

Market Trends

| Month | Sold | % Change | Avg List Price | % Change | Med Sale Price | % Change | Avg Sale Price | %Change | Average DOM | % Change | Sale Price / List Price |
|--------|------|----------|----------------|----------|----------------|----------|----------------|---------|-------------|----------|-------------------------|
| Aug-24 | 8 | -46.7% | \$935,216 | 15.4% | \$712,500 | -18.6% | \$790,000 | -8.07% | 24 | 20% | 103% |
| Aug-23 | 15 | 25% | \$810,276 | 13.1% | \$875,000 | 32.6% | \$859,333 | 12.4% | 20 | 0% | 101% |
| Aug-22 | 12 | -14.3% | \$716,557 | -12.3% | \$660,000 | -19.9% | \$764,316 | -10.3% | 20 | 122% | 100% |

Sales Activity and Price Trends

| Price Range | 2024 YTD units sold | 2023 YTD units sold | 2022 YTD units sold | 2021 YTD units sold | 2020 YTD units sold |
|--------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| <500K | 4 | 4 | 2 | 9 | 13 |
| \$500-599K | 7 | 12 | 8 | 23 | 12 |
| \$600-699K | 10 | 10 | 13 | 16 | 15 |
| \$700-799K | 12 | 18 | 21 | 14 | 17 |
| \$800-899K | 5 | 15 | 20 | 12 | 21 |
| \$900-999K | 9 | 15 | 10 | 13 | 8 |
| \$1-1.299M | 21 | 18 | 12 | 22 | 0 |
| \$1.3-1.699M | 1 | 0 | 11 | 1 | 0 |
| \$1.7-1.999M | 0 | 0 | 0 | 0 | 0 |
| \$2-2.999M | 0 | 0 | 0 | 0 | 0 |
| >3M | 0 | 0 | 0 | 0 | 0 |
| Total | 69 | 92 | 97 | 110 | 86 |

Presented by:

Includes Pleasanton and Sunol

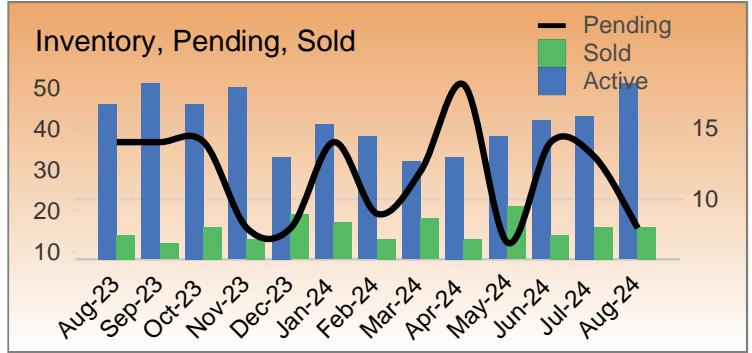
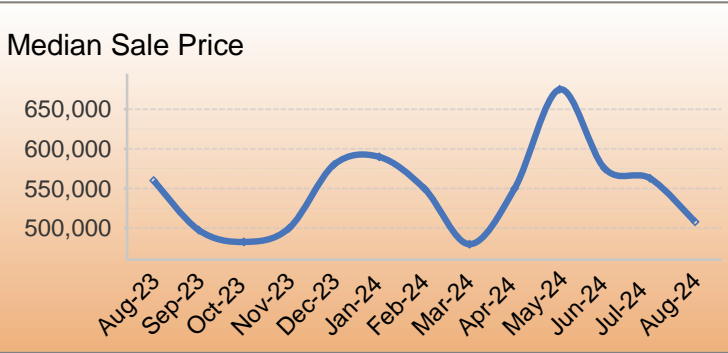
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Deemed reliable but not guaranteed

Market Activity Summary:



- Inventory: 51 units were listed for sale as of the last day of August - approximately 3.5 months of inventory.
- Sales Activity: 16 units were sold during August,
- Median Sales Price: \$507,888 during August
- Average price per sq.ft. in August was \$496
- Average Days-on-Market (DOM) is approximately 50 days
- Sold over Asking: On average, buyers paid 100% of list price in August



Monthly Market Activity

| Month | Active | Pending | Sold | Months Supply | Avg List Price | Med Sale Price | Avg Sale Price | Average DOM | Avg \$ SqFt Active | Avg \$ SqFt Sold | Sale Price / List Price |
|--------|--------|---------|------|---------------|----------------|----------------|----------------|-------------|--------------------|------------------|-------------------------|
| Aug-24 | 51 | 8 | 16 | 3.5 | \$549,249 | \$507,888 | \$551,110 | 50 | \$452 | \$496 | 100% |
| Jul-24 | 43 | 13 | 16 | 2.7 | \$649,549 | \$563,000 | \$653,031 | 33 | \$436 | \$544 | 101% |
| Jun-24 | 42 | 14 | 14 | 2.7 | \$585,921 | \$575,000 | \$583,357 | 28 | \$463 | \$473 | 100% |
| May-24 | 38 | 7 | 21 | 2.4 | \$696,330 | \$675,000 | \$702,214 | 33 | \$477 | \$498 | 101% |
| Apr-24 | 33 | 18 | 13 | 2.3 | \$545,115 | \$550,000 | \$551,111 | 28 | \$459 | \$524 | 101% |
| Mar-24 | 32 | 12 | 18 | 2.0 | \$558,718 | \$480,000 | \$561,499 | 36 | \$455 | \$447 | 101% |
| Feb-24 | 38 | 9 | 13 | 2.4 | \$516,223 | \$550,000 | \$527,215 | 42 | \$485 | \$495 | 102% |
| Jan-24 | 41 | 14 | 17 | 2.5 | \$582,410 | \$590,000 | \$585,061 | 40 | \$472 | \$463 | 101% |
| Dec-23 | 33 | 8 | 19 | 2.1 | \$570,101 | \$580,000 | \$570,796 | 40 | \$469 | \$469 | 100% |
| Nov-23 | 50 | 8 | 13 | 3.7 | \$476,000 | \$500,000 | \$470,730 | 30 | \$463 | \$478 | 99% |
| Oct-23 | 46 | 14 | 16 | 3.4 | \$538,305 | \$482,800 | \$545,912 | 69 | \$467 | \$469 | 101% |
| Sep-23 | 51 | 14 | 12 | 4.2 | \$483,481 | \$497,500 | \$494,312 | 41 | \$486 | \$494 | 103% |
| Aug-23 | 46 | 14 | 14 | 3.4 | \$614,028 | \$560,000 | \$621,277 | 37 | \$480 | \$532 | 102% |

Market Trends

| Month | Sold | % Change | Avg List Price | % Change | Med Sale Price | % Change | Avg Sale Price | %Change | Average DOM | % Change | Sale Price / List Price |
|--------|------|----------|----------------|----------|----------------|----------|----------------|---------|-------------|----------|-------------------------|
| Aug-24 | 16 | 14.3% | \$565,629 | 9.72% | \$507,888 | -9.31% | \$551,110 | -11.3% | 50 | 35.1% | 100% |
| Aug-23 | 14 | -36.4% | \$515,531 | -13.8% | \$560,000 | 5.16% | \$621,277 | 16.9% | 37 | 94.7% | 102% |
| Aug-22 | 22 | -33.3% | \$597,780 | 10.3% | \$532,500 | 2.4% | \$531,250 | -3.81% | 19 | -32.1% | 101% |

Sales Activity and Price Trends

| Price Range | 2024 YTD units sold | 2023 YTD units sold | 2022 YTD units sold | 2021 YTD units sold | 2020 YTD units sold |
|--------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| <500K | 53 | 42 | 59 | 87 | 89 |
| \$500-599K | 18 | 32 | 56 | 49 | 19 |
| \$600-699K | 26 | 20 | 41 | 35 | 16 |
| \$700-799K | 14 | 20 | 15 | 28 | 10 |
| \$800-899K | 8 | 3 | 21 | 12 | 3 |
| \$900-999K | 2 | 0 | 5 | 11 | 1 |
| \$1-1.299M | 5 | 3 | 3 | 3 | 1 |
| \$1.3-1.699M | 0 | 2 | 0 | 1 | 0 |
| \$1.7-1.999M | 2 | 0 | 0 | 0 | 0 |
| \$2-2.999M | 0 | 0 | 0 | 0 | 0 |
| >3M | 0 | 0 | 0 | 0 | 0 |
| Total | 128 | 122 | 200 | 226 | 139 |

Presented by:

Includes Richmond, El Cerrito, San Pablo

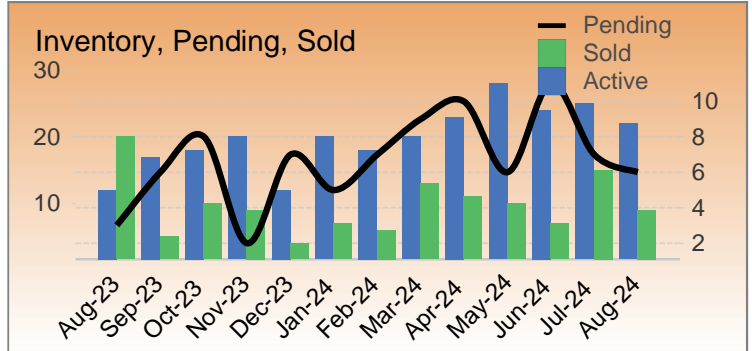
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Deemed reliable but not guaranteed

Market Activity Summary:



- Inventory: 22 units were listed for sale as of the last day of August - approximately 2.2 months of inventory.
- Sales Activity: 9 units were sold during August,
- Median Sales Price: \$585,000 during August
- Average price per sq.ft. in August was \$511
- Average Days-on-Market (DOM) is approximately 32 days
- Sold over Asking: On average, buyers paid 100% of list price in August



Monthly Market Activity

| Month | Active | Pending | Sold | Months Supply | Avg List Price | Med Sale Price | Avg Sale Price | Average DOM | Avg \$ SqFt Active | Avg \$ SqFt Sold | Sale Price / List Price |
|--------|--------|---------|------|---------------|----------------|----------------|----------------|-------------|--------------------|------------------|-------------------------|
| Aug-24 | 22 | 6 | 9 | 2.2 | \$587,155 | \$585,000 | \$587,222 | 32 | \$497 | \$511 | 100% |
| Jul-24 | 25 | 7 | 15 | 2.3 | \$565,514 | \$575,000 | \$562,660 | 34 | \$491 | \$456 | 100% |
| Jun-24 | 24 | 11 | 7 | 2.7 | \$548,010 | \$465,000 | \$553,285 | 32 | \$482 | \$511 | 101% |
| May-24 | 28 | 6 | 10 | 2.6 | \$598,488 | \$580,000 | \$609,400 | 38 | \$464 | \$482 | 102% |
| Apr-24 | 23 | 10 | 11 | 2.4 | \$537,348 | \$550,000 | \$533,890 | 53 | \$488 | \$447 | 99% |
| Mar-24 | 20 | 9 | 13 | 2.5 | \$600,384 | \$610,000 | \$606,307 | 24 | \$448 | \$492 | 101% |
| Feb-24 | 18 | 7 | 6 | 3.5 | \$523,666 | \$575,000 | \$544,166 | 6 | \$460 | \$506 | 104% |
| Jan-24 | 20 | 5 | 7 | 3.0 | \$510,269 | \$478,000 | \$501,428 | 33 | \$457 | \$499 | 98% |
| Dec-23 | 12 | 7 | 4 | 1.6 | \$554,750 | \$550,000 | \$547,500 | 32 | \$466 | \$546 | 99% |
| Nov-23 | 20 | 2 | 9 | 2.8 | \$507,877 | \$512,000 | \$517,000 | 16 | \$490 | \$512 | 103% |
| Oct-23 | 18 | 8 | 10 | 1.6 | \$571,583 | \$580,000 | \$583,588 | 23 | \$475 | \$501 | 102% |
| Sep-23 | 17 | 6 | 5 | 1.8 | \$637,390 | \$725,000 | \$657,400 | 14 | \$477 | \$466 | 103% |
| Aug-23 | 12 | 3 | 20 | 0.9 | \$562,848 | \$580,250 | \$574,525 | 24 | \$474 | \$482 | 103% |

Market Trends

| Month | Sold | % Change | Avg List Price | % Change | Med Sale Price | % Change | Avg Sale Price | %Change | Average DOM | % Change | Sale Price / List Price |
|--------|------|----------|----------------|----------|----------------|----------|----------------|---------|-------------|----------|-------------------------|
| Aug-24 | 9 | -55% | \$547,740 | -5.25% | \$585,000 | 0.819% | \$587,222 | 2.21% | 32 | 33.3% | 100% |
| Aug-23 | 20 | 53.8% | \$578,066 | -3.82% | \$580,250 | 14.9% | \$574,525 | 8.35% | 24 | 26.3% | 103% |
| Aug-22 | 13 | -31.6% | \$601,054 | 11.2% | \$505,000 | -19.8% | \$530,269 | -13.6% | 19 | 58.3% | 101% |

Sales Activity and Price Trends

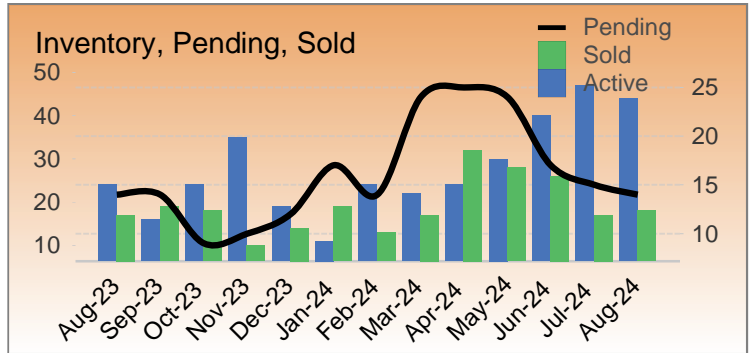
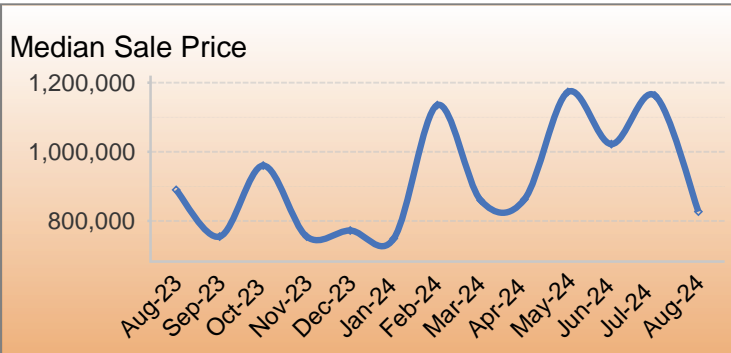
| Price Range | 2024 YTD units sold | 2023 YTD units sold | 2022 YTD units sold | 2021 YTD units sold | 2020 YTD units sold |
|--------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| <500K | 24 | 19 | 25 | 42 | 36 |
| \$500-599K | 26 | 28 | 33 | 31 | 21 |
| \$600-699K | 15 | 16 | 21 | 14 | 9 |
| \$700-799K | 9 | 9 | 10 | 10 | 14 |
| \$800-899K | 2 | 3 | 8 | 5 | 1 |
| \$900-999K | 2 | 3 | 5 | 2 | 0 |
| \$1-1.299M | 0 | 0 | 1 | 0 | 0 |
| \$1.3-1.699M | 0 | 0 | 0 | 0 | 0 |
| \$1.7-1.999M | 0 | 0 | 0 | 0 | 0 |
| \$2-2.999M | 0 | 0 | 0 | 0 | 0 |
| >3M | 0 | 0 | 0 | 0 | 0 |
| Total | 78 | 78 | 103 | 104 | 81 |

Presented by:

Includes San Leandro and San Lorenzo
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Market Activity Summary:

- Inventory: 44 units were listed for sale as of the last day of August - approximately 2.2 months of inventory.
- Sales Activity: 18 units were sold during August,
- Median Sales Price: \$827,500 during August
- Average price per sq.ft. in August was \$669
- Average Days-on-Market (DOM) is approximately 23 days
- Sold over Asking: On average, buyers paid 100% of list price in August



Monthly Market Activity

| Month | Active | Pending | Sold | Months Supply | Avg List Price | Med Sale Price | Avg Sale Price | Average DOM | Avg \$ SqFt Active | Avg \$ SqFt Sold | Sale Price / List Price |
|--------|--------|---------|------|---------------|----------------|----------------|----------------|-------------|--------------------|------------------|-------------------------|
| Aug-24 | 44 | 14 | 18 | 2.2 | \$899,029 | \$827,500 | \$898,598 | 23 | \$669 | \$669 | 100% |
| Jul-24 | 47 | 15 | 17 | 2.0 | \$1,077,863 | \$1,163,000 | \$1,086,264 | 23 | \$669 | \$661 | 101% |
| Jun-24 | 40 | 17 | 26 | 1.4 | \$966,517 | \$1,022,500 | \$978,749 | 16 | \$669 | \$658 | 101% |
| May-24 | 30 | 24 | 28 | 1.2 | \$1,045,866 | \$1,172,500 | \$1,057,770 | 17 | \$666 | \$671 | 101% |
| Apr-24 | 24 | 25 | 32 | 1.2 | \$935,048 | \$862,500 | \$952,942 | 23 | \$673 | \$691 | 102% |
| Mar-24 | 22 | 24 | 17 | 1.3 | \$1,020,147 | \$860,000 | \$1,042,329 | 19 | \$663 | \$691 | 102% |
| Feb-24 | 24 | 14 | 13 | 1.6 | \$1,036,406 | \$1,135,000 | \$1,067,029 | 11 | \$683 | \$682 | 103% |
| Jan-24 | 11 | 17 | 19 | 0.8 | \$821,893 | \$750,000 | \$822,657 | 36 | \$645 | \$623 | 100% |
| Dec-23 | 19 | 12 | 14 | 1.4 | \$905,452 | \$772,500 | \$890,183 | 21 | \$651 | \$632 | 99% |
| Nov-23 | 35 | 10 | 10 | 2.3 | \$836,363 | \$755,000 | \$833,300 | 13 | \$631 | \$679 | 100% |
| Oct-23 | 24 | 9 | 18 | 1.4 | \$928,527 | \$960,000 | \$953,972 | 14 | \$639 | \$697 | 103% |
| Sep-23 | 16 | 14 | 19 | 1.1 | \$906,530 | \$755,000 | \$906,602 | 21 | \$653 | \$672 | 101% |
| Aug-23 | 24 | 14 | 17 | 1.5 | \$970,846 | \$890,000 | \$967,625 | 14 | \$645 | \$661 | 100% |

Market Trends

| Month | Sold | % Change | Avg List Price | % Change | Med Sale Price | % Change | Avg Sale Price | %Change | Average DOM | % Change | Sale Price / List Price |
|--------|------|----------|----------------|----------|----------------|----------|----------------|---------|-------------|----------|-------------------------|
| Aug-24 | 18 | 5.88% | \$880,041 | -7.83% | \$827,500 | -7.02% | \$898,598 | -7.13% | 23 | 64.3% | 100% |
| Aug-23 | 17 | -39.3% | \$954,816 | 23.3% | \$890,000 | 13.7% | \$967,625 | 19% | 14 | -41.7% | 100% |
| Aug-22 | 28 | -6.67% | \$774,695 | 1.35% | \$782,500 | -21.9% | \$813,133 | -12.2% | 24 | 71.4% | 99% |

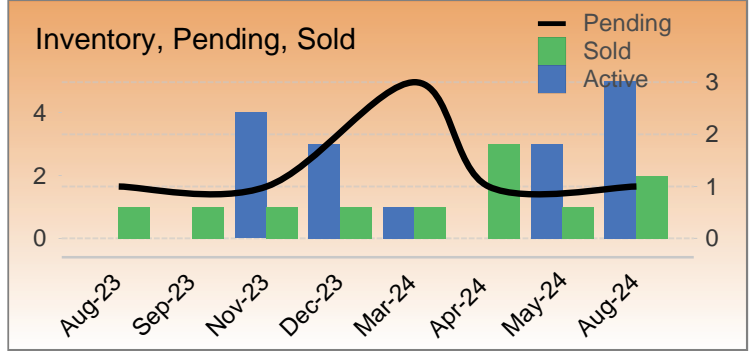
Sales Activity and Price Trends

| Price Range | 2024 YTD units sold | 2023 YTD units sold | 2022 YTD units sold | 2021 YTD units sold | 2020 YTD units sold |
|--------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| <500K | 8 | 6 | 16 | 44 | 31 |
| \$500-599K | 12 | 18 | 21 | 39 | 28 |
| \$600-699K | 22 | 14 | 23 | 44 | 33 |
| \$700-799K | 19 | 17 | 17 | 23 | 10 |
| \$800-899K | 17 | 6 | 21 | 18 | 54 |
| \$900-999K | 7 | 8 | 12 | 20 | 18 |
| \$1-1.299M | 52 | 27 | 33 | 80 | 1 |
| \$1.3-1.699M | 30 | 9 | 37 | 8 | 0 |
| \$1.7-1.999M | 2 | 1 | 1 | 0 | 0 |
| \$2-2.999M | 1 | 1 | 0 | 0 | 0 |
| >3M | 0 | 0 | 0 | 0 | 0 |
| Total | 170 | 107 | 181 | 276 | 175 |

Presented by:

Market Activity Summary:

- Inventory: 5 units were listed for sale as of the last day of August - approximately 7.5 months of inventory.
- Sales Activity: 2 units were sold during August,
- Median Sales Price: \$462,500 during August
- Average price per sq.ft. in August was \$348
- Average Days-on-Market (DOM) is approximately 13 days
- Sold over Asking: On average, buyers paid 98% of list price in August



Monthly Market Activity

| Month | Active | Pending | Sold | Months Supply | Avg List Price | Med Sale Price | Avg Sale Price | Average DOM | Avg \$ SqFt Active | Avg \$ SqFt Sold | Sale Price / List Price |
|--------|--------|---------|------|---------------|----------------|----------------|----------------|-------------|--------------------|------------------|-------------------------|
| Aug-24 | 5 | 1 | 2 | 7.5 | \$472,499 | \$462,500 | \$462,500 | 13 | \$368 | \$348 | 98% |
| May-24 | 3 | 0 | 1 | 1.8 | \$629,000 | \$620,240 | \$620,240 | 28 | \$366 | \$313 | 99% |
| Apr-24 | 0 | 1 | 3 | 0.0 | \$469,666 | \$400,000 | \$473,333 | 27 | - | \$360 | 101% |
| Mar-24 | 1 | 3 | 1 | 3.0 | \$455,000 | \$452,000 | \$452,000 | 83 | \$318 | \$355 | 99% |
| Dec-23 | 3 | 0 | 1 | 4.5 | \$415,000 | \$425,000 | \$425,000 | 18 | \$400 | \$393 | 102% |
| Nov-23 | 4 | 1 | 1 | 6.0 | \$499,900 | \$510,000 | \$510,000 | 8 | \$417 | \$332 | 102% |
| Sep-23 | 0 | 0 | 1 | 0.0 | \$475,000 | \$490,000 | \$490,000 | 5 | - | \$385 | 103% |
| Aug-23 | 0 | 1 | 1 | 0.0 | \$389,000 | \$380,000 | \$380,000 | 14 | - | \$292 | 98% |

Market Trends

| Month | Sold | % Change | Avg List Price | % Change | Med Sale Price | % Change | Avg Sale Price | %Change | Average DOM | % Change | Sale Price / List Price |
|--------|------|----------|----------------|----------|----------------|----------|----------------|---------|-------------|----------|-------------------------|
| Aug-24 | 2 | 100% | \$455,658 | - | \$462,500 | 21.7% | \$462,500 | 21.7% | 13 | -7.14% | 98% |
| Aug-23 | 1 | 0% | - | - | \$380,000 | 5.56% | \$380,000 | 5.56% | 14 | -48.1% | 98% |

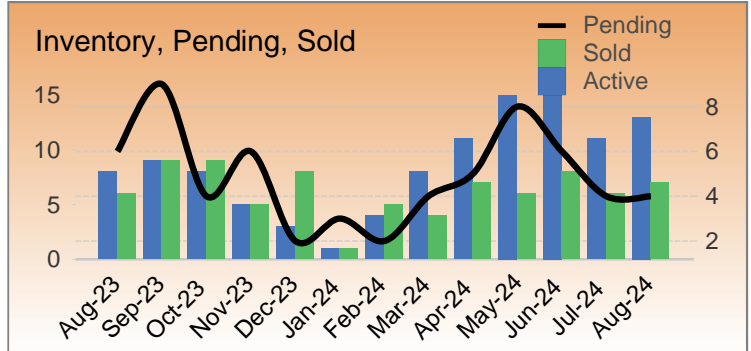
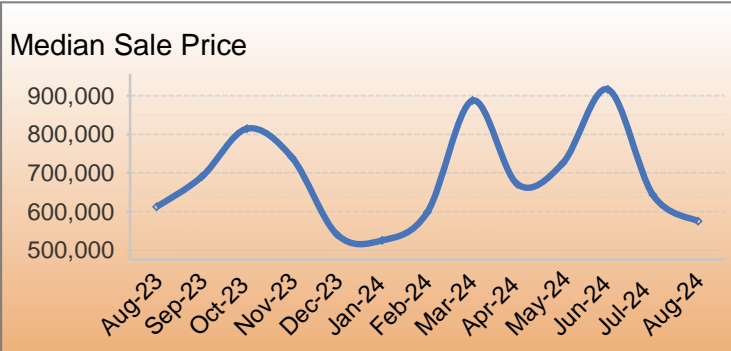
Sales Activity and Price Trends

| Price Range | 2024 YTD units sold | 2023 YTD units sold | 2022 YTD units sold | 2021 YTD units sold | 2020 YTD units sold |
|--------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| <500K | 5 | 11 | 9 | 17 | 13 |
| \$500-599K | 0 | 1 | 2 | 0 | 0 |
| \$600-699K | 2 | 0 | 0 | 0 | 0 |
| \$700-799K | 0 | 0 | 0 | 0 | 0 |
| \$800-899K | 0 | 0 | 0 | 0 | 0 |
| \$900-999K | 0 | 0 | 0 | 0 | 0 |
| \$1-1.299M | 0 | 0 | 0 | 0 | 0 |
| \$1.3-1.699M | 0 | 0 | 0 | 0 | 0 |
| \$1.7-1.999M | 0 | 0 | 0 | 0 | 0 |
| \$2-2.999M | 0 | 0 | 0 | 0 | 0 |
| >3M | 0 | 0 | 0 | 0 | 0 |
| Total | 7 | 12 | 11 | 17 | 13 |

Presented by:

Market Activity Summary:

- Inventory: 13 units were listed for sale as of the last day of August - approximately 1.9 months of inventory.
- Sales Activity: 7 units were sold during August,
- Median Sales Price: \$575,000 during August
- Average price per sq.ft. in August was \$613
- Average Days-on-Market (DOM) is approximately 54 days
- Sold over Asking: On average, buyers paid 100% of list price in August



Monthly Market Activity

| Month | Active | Pending | Sold | Months Supply | Avg List Price | Med Sale Price | Avg Sale Price | Average DOM | Avg \$ SqFt Active | Avg \$ SqFt Sold | Sale Price / List Price |
|--------|--------|---------|------|---------------|----------------|----------------|----------------|-------------|--------------------|------------------|-------------------------|
| Aug-24 | 13 | 4 | 7 | 1.9 | \$640,964 | \$575,000 | \$643,414 | 54 | \$646 | \$613 | 100% |
| Jul-24 | 11 | 4 | 6 | 2.0 | \$629,331 | \$642,500 | \$644,833 | 23 | \$661 | \$680 | 103% |
| Jun-24 | 16 | 6 | 8 | 2.4 | \$874,348 | \$916,500 | \$898,250 | 16 | \$642 | \$643 | 104% |
| May-24 | 15 | 8 | 6 | 2.6 | \$727,131 | \$725,023 | \$764,507 | 11 | \$650 | \$632 | 105% |
| Apr-24 | 11 | 5 | 7 | 2.3 | \$662,525 | \$670,000 | \$697,269 | 13 | \$665 | \$704 | 104% |
| Mar-24 | 8 | 4 | 4 | 2.4 | \$766,250 | \$887,500 | \$783,750 | 14 | \$648 | \$648 | 102% |
| Feb-24 | 4 | 2 | 5 | 1.3 | \$654,999 | \$598,000 | \$679,000 | 39 | \$626 | \$658 | 103% |
| Jan-24 | 1 | 3 | 1 | 0.2 | \$585,000 | \$524,900 | \$524,900 | 38 | \$594 | \$648 | 90% |
| Dec-23 | 3 | 2 | 8 | 0.4 | \$567,340 | \$540,000 | \$573,500 | 27 | \$687 | \$626 | 101% |
| Nov-23 | 5 | 6 | 5 | 0.7 | \$711,580 | \$740,000 | \$735,960 | 32 | \$672 | \$606 | 104% |
| Oct-23 | 8 | 4 | 9 | 1.0 | \$756,205 | \$815,000 | \$787,444 | 21 | \$638 | \$605 | 103% |
| Sep-23 | 9 | 9 | 9 | 1.1 | \$661,029 | \$690,000 | \$679,731 | 13 | \$626 | \$639 | 103% |
| Aug-23 | 8 | 6 | 6 | 1.1 | \$600,300 | \$612,500 | \$639,666 | 13 | \$614 | \$632 | 106% |

Market Trends

| Month | Sold | % Change | Avg List Price | % Change | Med Sale Price | % Change | Avg Sale Price | %Change | Average DOM | % Change | Sale Price / List Price |
|--------|------|----------|----------------|----------|----------------|----------|----------------|---------|-------------|----------|-------------------------|
| Aug-24 | 7 | 16.7% | \$714,154 | -0.895% | \$575,000 | -6.12% | \$643,414 | 0.586% | 54 | 315% | 100% |
| Aug-23 | 6 | -33.3% | \$720,603 | 14.6% | \$612,500 | 1.24% | \$639,666 | -6.83% | 13 | -58.1% | 106% |
| Aug-22 | 9 | -30.8% | \$628,557 | 5.12% | \$605,000 | -14.2% | \$686,555 | 0.419% | 31 | 121% | 100% |

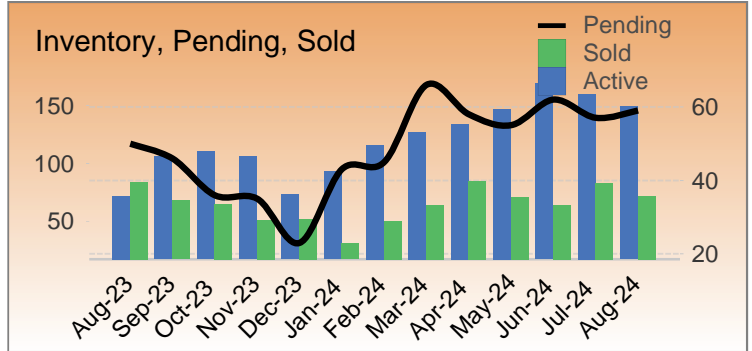
Sales Activity and Price Trends

| Price Range | 2024 YTD units sold | 2023 YTD units sold | 2022 YTD units sold | 2021 YTD units sold | 2020 YTD units sold |
|--------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| <500K | 4 | 6 | 12 | 19 | 14 |
| \$500-599K | 12 | 12 | 17 | 19 | 22 |
| \$600-699K | 5 | 13 | 26 | 14 | 12 |
| \$700-799K | 6 | 12 | 9 | 15 | 3 |
| \$800-899K | 7 | 6 | 9 | 30 | 4 |
| \$900-999K | 7 | 2 | 11 | 9 | 3 |
| \$1-1.299M | 2 | 3 | 8 | 3 | 0 |
| \$1.3-1.699M | 1 | 1 | 4 | 0 | 0 |
| \$1.7-1.999M | 0 | 0 | 0 | 0 | 0 |
| \$2-2.999M | 0 | 0 | 0 | 0 | 0 |
| >3M | 0 | 0 | 0 | 0 | 0 |
| Total | 44 | 55 | 96 | 109 | 58 |

Presented by:

Market Activity Summary:

- Inventory: 149 units were listed for sale as of the last day of August - approximately 2.1 months of inventory.
- Sales Activity: 72 units were sold during August,
- Median Sales Price: \$627,000 during August
- Average price per sq.ft. in August was \$555
- Average Days-on-Market (DOM) is approximately 39 days
- Sold over Asking: On average, buyers paid 100% of list price in August



Monthly Market Activity

| Month | Active | Pending | Sold | Months Supply | Avg List Price | Med Sale Price | Avg Sale Price | Average DOM | Avg \$ SqFt Active | Avg \$ SqFt Sold | Sale Price / List Price |
|--------|--------|---------|------|---------------|----------------|----------------|----------------|-------------|--------------------|------------------|-------------------------|
| Aug-24 | 149 | 59 | 72 | 2.1 | \$669,863 | \$627,000 | \$675,621 | 39 | \$519 | \$555 | 100% |
| Jul-24 | 160 | 57 | 83 | 2.2 | \$665,718 | \$588,000 | \$666,509 | 36 | \$521 | \$533 | 99% |
| Jun-24 | 169 | 62 | 64 | 2.3 | \$686,462 | \$602,000 | \$689,531 | 34 | \$526 | \$554 | 100% |
| May-24 | 147 | 55 | 71 | 2.0 | \$742,992 | \$665,000 | \$761,247 | 27 | \$509 | \$574 | 101% |
| Apr-24 | 134 | 58 | 85 | 2.1 | \$691,938 | \$595,000 | \$703,836 | 27 | \$518 | \$548 | 101% |
| Mar-24 | 127 | 66 | 64 | 2.7 | \$759,964 | \$746,900 | \$772,006 | 24 | \$525 | \$548 | 100% |
| Feb-24 | 116 | 45 | 50 | 2.6 | \$676,095 | \$629,000 | \$679,647 | 35 | \$517 | \$545 | 100% |
| Jan-24 | 93 | 43 | 31 | 2.1 | \$717,028 | \$630,000 | \$727,393 | 43 | \$497 | \$558 | 101% |
| Dec-23 | 73 | 23 | 52 | 1.3 | \$714,207 | \$660,000 | \$715,286 | 29 | \$519 | \$538 | 100% |
| Nov-23 | 106 | 35 | 51 | 1.8 | \$672,643 | \$564,000 | \$678,086 | 21 | \$525 | \$562 | 100% |
| Oct-23 | 110 | 36 | 65 | 1.5 | \$712,897 | \$605,000 | \$748,506 | 18 | \$529 | \$576 | 103% |
| Sep-23 | 106 | 46 | 68 | 1.3 | \$679,928 | \$650,000 | \$687,164 | 23 | \$523 | \$555 | 101% |
| Aug-23 | 72 | 50 | 84 | 0.9 | \$724,780 | \$643,750 | \$751,187 | 24 | \$527 | \$567 | 102% |

Market Trends

| Month | Sold | % Change | Avg List Price | % Change | Med Sale Price | % Change | Avg Sale Price | %Change | Average DOM | % Change | Sale Price / List Price |
|--------|------|----------|----------------|----------|----------------|----------|----------------|---------|-------------|----------|-------------------------|
| Aug-24 | 72 | -14.3% | \$732,645 | 8.57% | \$627,000 | -2.6% | \$675,621 | -10.1% | 39 | 62.5% | 100% |
| Aug-23 | 84 | -24.3% | \$674,839 | -3.93% | \$643,750 | 3.5% | \$751,187 | 7.13% | 24 | 26.3% | 102% |
| Aug-22 | 111 | 2.78% | \$702,452 | 1.88% | \$622,000 | 0.323% | \$701,204 | 6.01% | 19 | 35.7% | 102% |

Sales Activity and Price Trends

| Price Range | 2024 YTD units sold | 2023 YTD units sold | 2022 YTD units sold | 2021 YTD units sold | 2020 YTD units sold |
|--------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| <500K | 176 | 171 | 232 | 343 | 180 |
| \$500-599K | 67 | 89 | 110 | 119 | 79 |
| \$600-699K | 55 | 70 | 89 | 118 | 79 |
| \$700-799K | 52 | 76 | 67 | 88 | 55 |
| \$800-899K | 57 | 43 | 63 | 68 | 42 |
| \$900-999K | 32 | 38 | 45 | 45 | 20 |
| \$1-1.299M | 44 | 57 | 80 | 48 | 18 |
| \$1.3-1.699M | 23 | 16 | 40 | 13 | 5 |
| \$1.7-1.999M | 10 | 7 | 5 | 6 | 4 |
| \$2-2.999M | 4 | 3 | 7 | 4 | 1 |
| >3M | 0 | 0 | 0 | 0 | 0 |
| Total | 520 | 570 | 738 | 852 | 483 |

Presented by:

Includes Walnut Creek and Rossmoor
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