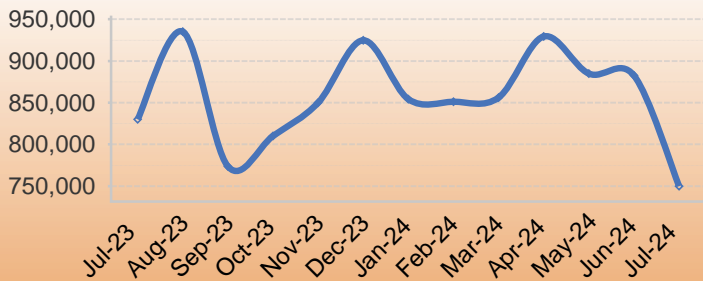


## Market Activity Summary:

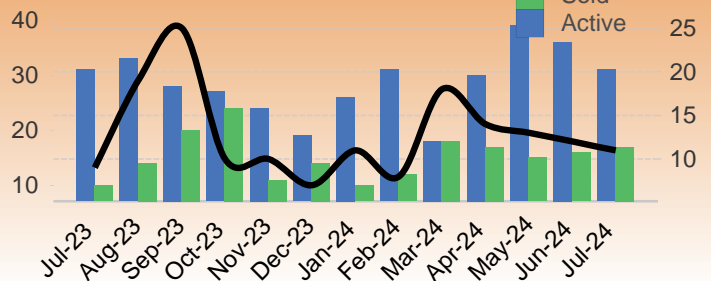
- Inventory: 31 units were listed for sale as of the last day of July - approximately 1.9 months of inventory.
- Sales Activity: 17 units were sold during July,
- Median Sales Price: \$750,000 during July
- Average price per sq.ft. in July was \$634
- Average Days-on-Market (DOM) is approximately 27 days
- Sold over Asking: On average, buyers paid 103% of list price in July



### Median Sale Price



### Inventory, Pending, Sold



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jul-24	31	11	17	1.9	\$798,150	\$750,000	\$825,944	27	\$624	\$634	103%
Jun-24	36	12	16	2.3	\$818,937	\$882,500	\$855,156	24	\$624	\$667	104%
May-24	39	13	15	2.3	\$848,662	\$885,000	\$905,453	29	\$641	\$631	107%
Apr-24	30	14	17	1.9	\$862,282	\$929,416	\$898,041	45	\$646	\$669	104%
Mar-24	18	18	18	1.4	\$836,708	\$856,000	\$855,276	31	\$605	\$672	103%
Feb-24	31	8	12	2.6	\$835,647	\$851,326	\$846,584	43	\$626	\$640	106%
Jan-24	26	11	10	2.2	\$901,761	\$854,340	\$896,948	57	\$667	\$615	99%
Dec-23	19	7	14	1.2	\$824,282	\$924,750	\$853,402	25	\$668	\$602	105%
Nov-23	24	10	11	1.4	\$743,450	\$850,000	\$773,181	34	\$698	\$620	103%
Oct-23	27	10	24	1.4	\$743,541	\$810,000	\$796,375	16	\$643	\$620	107%
Sep-23	28	25	20	2.0	\$784,480	\$773,475	\$826,512	26	\$653	\$671	104%
Aug-23	33	19	14	2.6	\$920,823	\$935,000	\$964,852	45	\$643	\$658	106%
Jul-23	31	9	10	2.4	\$806,099	\$830,000	\$818,780	21	\$667	\$649	102%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jul-24	17	70%	\$792,188	-5.01%	\$750,000	-9.64%	\$825,944	0.875%	27	28.6%	103%
Jul-23	10	-16.7%	\$833,976	-1.83%	\$830,000	-8.79%	\$818,780	-16.9%	21	50%	102%
Jul-22	12	-36.8%	\$849,560	3.68%	\$910,000	5.81%	\$985,250	15.3%	14	100%	108%

## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	13	8	7	14	11
\$500-599K	6	3	11	8	7
\$600-699K	9	13	16	12	7
\$700-799K	11	14	4	7	25
\$800-899K	16	14	11	23	15
\$900-999K	18	13	17	14	3
\$1-1.299M	24	11	32	18	14
\$1.3-1.699M	8	1	12	2	2
\$1.7-1.999M	0	0	0	1	2
\$2-2.999M	0	0	1	0	0
>3M	0	0	0	0	0
Total	105	77	111	99	86

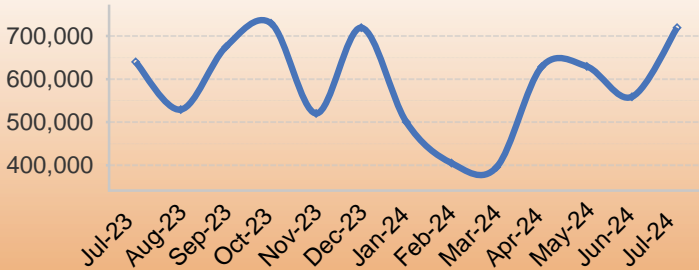
## Presented by:

## Market Activity Summary:

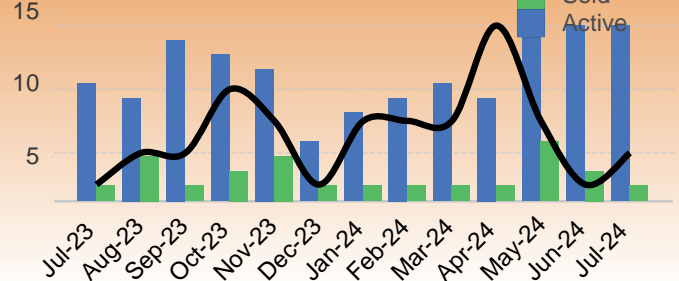
- Inventory: 14 units were listed for sale as of the last day of July - approximately 3.2 months of inventory.
- Sales Activity: 3 units were sold during July,
- Median Sales Price: \$720,000 during July
- Average price per sq.ft. in July was \$613
- Average Days-on-Market (DOM) is approximately 25 days
- Sold over Asking: On average, buyers paid 102% of list price in July



### Median Sale Price



### Inventory, Pending, Sold



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jul-24	14	2	3	3.2	\$704,333	\$720,000	\$713,000	25	\$530	\$613	102%
Jun-24	14	1	4	3.5	\$637,000	\$559,000	\$729,750	18	\$523	\$615	109%
May-24	14	3	6	3.5	\$590,333	\$630,000	\$584,166	48	\$527	\$565	99%
Apr-24	9	6	3	3.0	\$636,000	\$629,000	\$623,933	32	\$529	\$563	98%
Mar-24	10	3	3	3.3	\$417,333	\$395,000	\$431,666	9	\$519	\$496	103%
Feb-24	9	3	3	3.0	\$469,000	\$405,000	\$462,333	69	\$532	\$523	98%
Jan-24	8	3	3	2.2	\$456,000	\$500,000	\$474,833	118	\$531	\$521	104%
Dec-23	6	1	3	1.5	\$832,508	\$720,000	\$801,833	23	\$502	\$635	99%
Nov-23	11	3	5	2.8	\$554,600	\$520,000	\$551,800	22	\$517	\$505	99%
Oct-23	12	4	4	3.0	\$663,222	\$729,750	\$707,375	13	\$547	\$640	106%
Sep-23	13	2	3	3.5	\$615,666	\$675,000	\$622,400	26	\$537	\$591	101%
Aug-23	9	2	5	2.7	\$561,000	\$529,000	\$559,000	34	\$552	\$488	100%
Jul-23	10	1	3	4.3	\$599,000	\$640,000	\$608,666	22	\$548	\$519	102%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jul-24	3	0%	\$572,666	-0.356%	\$720,000	12.5%	\$713,000	17.1%	25	13.6%	102%
Jul-23	3	0%	\$574,714	7.13%	\$640,000	24.3%	\$608,666	-22.1%	22	15.8%	102%
Jul-22	3	-25%	\$536,453	-10.5%	\$515,000	14.4%	\$781,666	69.5%	19	35.7%	103%

## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	8	2	8	12	3
\$500-599K	8	9	7	4	8
\$600-699K	6	6	8	4	7
\$700-799K	1	1	1	1	1
\$800-899K	0	2	0	2	0
\$900-999K	1	0	0	1	0
\$1-1.299M	0	2	1	1	1
\$1.3-1.699M	1	1	5	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	25	23	30	25	20

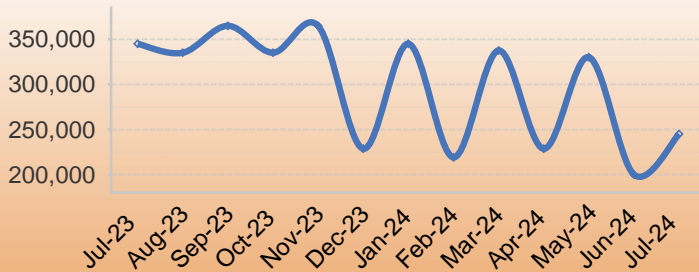
## Presented by:

## Market Activity Summary:

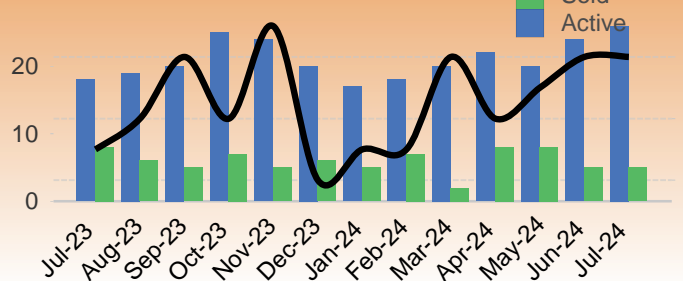
- Inventory: 26 units were listed for sale as of the last day of July - approximately 4.3 months of inventory.
- Sales Activity: 5 units were sold during July,
- Median Sales Price: \$245,000 during July
- Average price per sq.ft. in July was \$284
- Average Days-on-Market (DOM) is approximately 39 days
- Sold over Asking: On average, buyers paid 98% of list price in July



### Median Sale Price



### Inventory, Pending, Sold



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jul-24	26	6	5	4.3	\$258,759	\$245,000	\$254,080	39	\$295	\$284	98%
Jun-24	24	6	5	3.4	\$220,990	\$200,000	\$220,761	34	\$304	\$267	100%
May-24	20	5	8	3.3	\$313,806	\$330,000	\$314,000	58	\$308	\$324	100%
Apr-24	22	4	8	4.1	\$260,487	\$228,500	\$259,875	58	\$310	\$280	100%
Mar-24	20	6	2	4.5	\$332,500	\$337,500	\$337,500	27	\$299	\$413	102%
Feb-24	18	3	7	3.0	\$256,842	\$219,000	\$256,999	62	\$309	\$279	99%
Jan-24	17	3	5	3.4	\$356,080	\$345,000	\$359,000	47	\$303	\$376	100%
Dec-23	20	2	6	3.5	\$269,000	\$228,500	\$262,750	61	\$294	\$286	97%
Nov-23	24	7	5	4.2	\$333,799	\$365,000	\$335,600	21	\$306	\$304	100%
Oct-23	25	4	7	4.2	\$357,992	\$335,000	\$360,000	19	\$288	\$358	101%
Sep-23	20	6	5	3.2	\$363,589	\$365,000	\$362,800	25	\$282	\$359	100%
Aug-23	19	4	6	2.9	\$341,475	\$335,000	\$332,500	37	\$280	\$375	97%
Jul-23	18	3	8	2.7	\$329,101	\$345,000	\$332,687	13	\$303	\$336	101%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jul-24	5	-37.5%	\$365,917	23%	\$245,000	-29%	\$254,080	-23.6%	39	200%	98%
Jul-23	8	167%	\$297,380	-14.6%	\$345,000	-13.7%	\$332,687	-16.8%	13	44.4%	101%
Jul-22	3	-57.1%	\$348,124	23.7%	\$400,000	70.2%	\$400,000	63.6%	9	-40%	103%

## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	39	50	51	47	57
\$500-599K	1	4	5	2	0
\$600-699K	0	0	0	0	0
\$700-799K	0	0	0	0	0
\$800-899K	0	0	0	0	0
\$900-999K	0	0	0	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	40	54	56	49	57

## Presented by:

## Market Activity Summary:

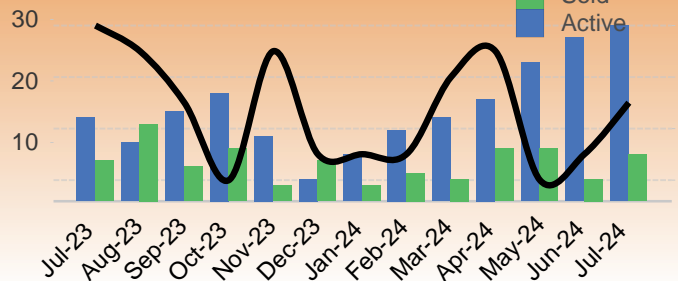
- Inventory: 29 units were listed for sale as of the last day of July - approximately 4.3 months of inventory.
- Sales Activity: 8 units were sold during July,
- Median Sales Price: \$972,500 during July
- Average price per sq.ft. in July was \$620
- Average Days-on-Market (DOM) is approximately 34 days
- Sold over Asking: On average, buyers paid 104% of list price in July



### Median Sale Price



### Inventory, Pending, Sold



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jul-24	29	5	8	4.3	\$890,125	\$972,500	\$924,625	34	\$863	\$620	104%
Jun-24	27	3	4	3.7	\$668,750	\$627,500	\$653,250	78	\$769	\$752	98%
May-24	23	2	9	3.1	\$724,765	\$730,000	\$765,765	35	\$831	\$799	104%
Apr-24	17	7	9	2.8	\$674,666	\$678,000	\$721,288	15	\$840	\$824	107%
Mar-24	14	6	4	3.5	\$663,000	\$720,250	\$719,019	19	\$746	\$917	108%
Feb-24	12	3	5	2.4	\$720,500	\$670,000	\$715,600	25	\$731	\$845	99%
Jan-24	8	3	3	1.8	\$802,666	\$610,000	\$840,000	100	\$773	\$948	103%
Dec-23	4	3	7	0.6	\$854,857	\$950,000	\$942,857	41	\$718	\$785	111%
Nov-23	11	7	3	1.8	\$881,666	\$1,281,700	\$1,090,566	16	\$737	\$721	121%
Oct-23	18	2	9	2.0	\$714,222	\$748,000	\$757,000	43	\$772	\$899	105%
Sep-23	15	5	6	1.7	\$807,000	\$921,000	\$928,666	13	\$800	\$873	114%
Aug-23	10	7	13	0.9	\$780,923	\$721,000	\$805,307	25	\$854	\$907	102%
Jul-23	14	8	7	1.4	\$1,058,142	\$1,000,000	\$1,210,000	57	\$839	\$855	113%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jul-24	8	14.3%	\$777,992	-1.1%	\$972,500	-2.75%	\$924,625	-23.6%	34	-40.4%	104%
Jul-23	7	16.7%	\$786,666	-7.74%	\$1,000,000	35.2%	\$1,210,000	53.4%	57	200%	113%
Jul-22	6	-64.7%	\$852,625	16.5%	\$739,500	-29.2%	\$788,666	-21.8%	19	26.7%	104%

## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	4	7	6	0	5
\$500-599K	6	4	3	9	1
\$600-699K	10	5	5	11	12
\$700-799K	5	12	7	12	7
\$800-899K	5	5	10	18	8
\$900-999K	5	10	10	4	5
\$1-1.299M	4	6	11	12	3
\$1.3-1.699M	3	3	11	2	3
\$1.7-1.999M	0	1	1	0	0
\$2-2.999M	0	1	0	0	0
>3M	0	0	0	0	0
Total	42	54	64	68	44

## Presented by:

Includes Berkeley and Kensington

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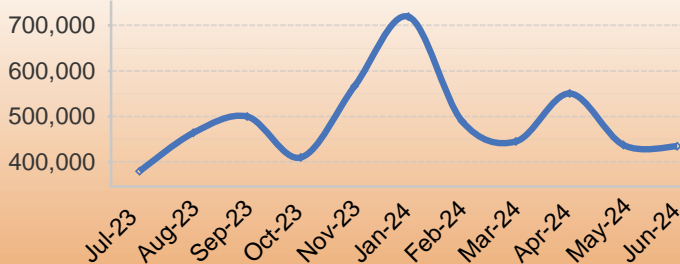
Deemed reliable but not guaranteed

## Market Activity Summary:

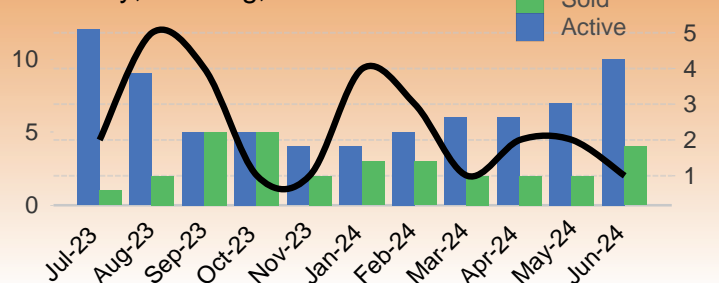
- Inventory: 10 units were listed for sale as of the last day of July.
- Sales Activity: there were no units sold during this period.



### Median Sale Price



### Inventory, Pending, Sold



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jun-24	10	1	4	3.8	\$425,500	\$434,500	\$426,750	19	\$407	\$372	100%
May-24	7	2	2	3.5	\$432,475	\$437,475	\$437,475	30	\$385	\$356	101%
Apr-24	6	2	2	2.6	\$563,648	\$550,649	\$550,648	26	\$387	\$359	97%
Mar-24	6	1	2	2.3	\$459,444	\$445,000	\$445,000	25	\$412	\$360	97%
Feb-24	5	3	3	2.5	\$582,349	\$489,000	\$572,666	108	\$398	\$421	98%
Jan-24	4	4	3	2.4	\$699,385	\$719,278	\$683,092	89	\$381	\$402	98%
Nov-23	4	1	2	1.0	\$567,349	\$566,350	\$566,349	32	\$381	\$360	100%
Oct-23	5	1	5	1.3	\$433,400	\$410,000	\$435,437	16	\$394	\$352	100%
Sep-23	5	4	5	2.3	\$546,153	\$500,000	\$540,283	165	\$379	\$370	99%
Aug-23	9	5	2	3.4	\$455,000	\$464,000	\$464,000	6	\$367	\$481	102%
Jul-23	12	2	1	3.6	\$399,000	\$380,000	\$380,000	96	\$391	\$253	95%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jul-23	1	-66.7%	\$528,413	-11.8%	\$380,000	-22.4%	\$380,000	-17.7%	96	540%	95%
Jul-22	3	0%	\$599,333	43.4%	\$490,000	50.8%	\$461,666	30%	15	114%	99%

## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	10	10	7	23	23
\$500-599K	2	8	7	3	0
\$600-699K	0	0	1	0	0
\$700-799K	3	1	0	0	0
\$800-899K	1	0	0	0	0
\$900-999K	0	0	0	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	16	19	15	26	23

## Presented by:

Includes Brentwood, Bethel Island, Byron, Discovery Bay, Knightsen, and Oakley

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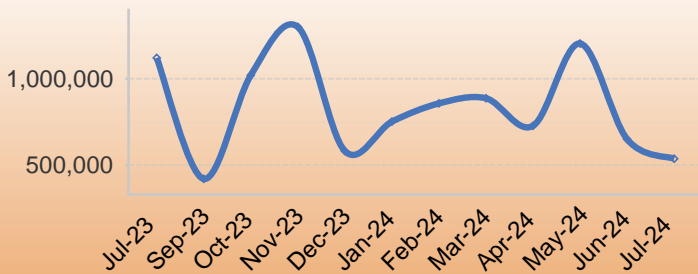
Deemed reliable but not guaranteed

## Market Activity Summary:

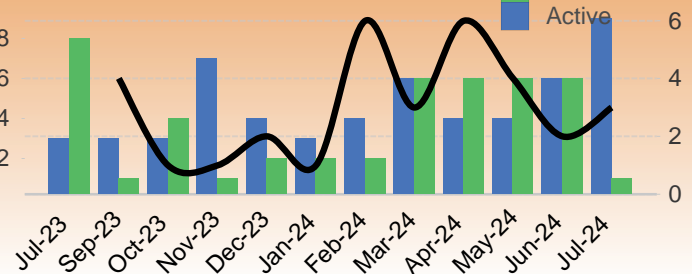
- Inventory: 9 units were listed for sale as of the last day of July - approximately 2.1 months of inventory.
- Sales Activity: 1 units were sold during July,
- Median Sales Price: \$538,000 during July
- Average price per sq.ft. in July was \$428
- Average Days-on-Market (DOM) is approximately 52 days
- Sold over Asking: On average, buyers paid 98% of list price in July



### Median Sale Price



### Inventory, Pending, Sold



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jul-24	9	3	1	2.1	\$548,000	\$538,000	\$538,000	52	\$574	\$428	98%
Jun-24	6	2	6	1.0	\$745,150	\$649,450	\$778,983	20	\$545	\$610	103%
May-24	4	4	6	0.7	\$1,136,981	\$1,202,500	\$1,230,466	6	\$543	\$663	108%
Apr-24	4	6	6	0.9	\$697,500	\$727,500	\$731,666	17	\$494	\$566	105%
Mar-24	6	3	6	1.8	\$856,658	\$887,500	\$920,000	10	\$511	\$630	108%
Feb-24	4	6	2	2.0	\$847,499	\$857,500	\$857,500	13	\$590	\$680	101%
Jan-24	3	1	2	1.8	\$743,750	\$752,475	\$752,475	22	\$531	\$600	101%
Dec-23	4	2	2	1.7	\$584,500	\$582,500	\$582,500	11	\$523	\$661	99%
Nov-23	7	1	1	3.5	\$1,290,000	\$1,300,000	\$1,300,000	8	\$563	\$558	101%
Oct-23	3	1	4	1.8	\$1,052,000	\$1,020,250	\$1,058,875	24	\$583	\$615	100%
Sep-23	3	4	1	1.0	\$439,000	\$420,000	\$420,000	49	\$541	\$461	96%
Jul-23	3	0	8	0.5	\$951,749	\$1,119,000	\$980,750	23	\$546	\$638	104%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jul-24	1	-87.5%	\$692,899	-34%	\$538,000	-51.9%	\$538,000	-45.1%	52	126%	98%
Jul-23	8	100%	\$1,050,000	31.7%	\$1,119,000	28.7%	\$980,750	13.3%	23	35.3%	104%
Jul-22	4	-42.9%	\$797,157	2.64%	\$869,500	14.4%	\$866,000	25.2%	17	21.4%	103%

## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	0	0	1	3	4
\$500-599K	4	5	4	6	10
\$600-699K	6	6	8	9	13
\$700-799K	4	4	8	7	7
\$800-899K	3	4	7	9	8
\$900-999K	3	1	5	3	2
\$1-1.299M	5	6	8	3	3
\$1.3-1.699M	4	3	7	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	29	29	48	40	47

## Presented by:



## Market Activity Summary:

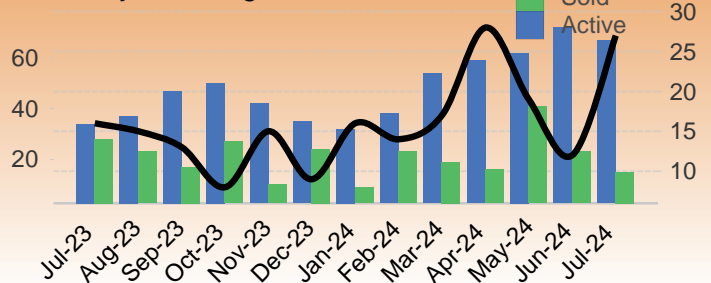
- Inventory: 67 units were listed for sale as of the last day of July - approximately 2.5 months of inventory.
- Sales Activity: 15 units were sold during July,
- Median Sales Price: \$425,000 during July
- Average price per sq.ft. in July was \$437
- Average Days-on-Market (DOM) is approximately 36 days
- Sold over Asking: On average, buyers paid 100% of list price in July



### Median Sale Price



### Inventory, Pending, Sold



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jul-24	67	27	15	2.5	\$476,853	\$425,000	\$479,366	36	\$428	\$437	100%
Jun-24	72	12	23	2.7	\$509,932	\$440,000	\$514,201	35	\$418	\$450	101%
May-24	62	19	41	2.5	\$479,675	\$450,000	\$478,974	26	\$427	\$430	99%
Apr-24	59	28	16	3.1	\$469,874	\$426,000	\$475,175	29	\$431	\$438	101%
Mar-24	54	17	19	3.2	\$418,462	\$415,000	\$420,842	30	\$432	\$435	101%
Feb-24	38	14	23	2.1	\$463,406	\$430,000	\$464,052	23	\$432	\$445	100%
Jan-24	32	16	9	2.3	\$414,533	\$370,000	\$409,655	24	\$425	\$426	99%
Dec-23	35	9	24	1.7	\$460,986	\$410,000	\$460,839	44	\$423	\$456	100%
Nov-23	42	15	10	2.4	\$485,787	\$421,000	\$500,253	22	\$421	\$452	102%
Oct-23	50	8	27	2.2	\$461,738	\$445,000	\$460,444	24	\$435	\$428	100%
Sep-23	47	13	17	2.1	\$417,361	\$435,000	\$423,852	24	\$436	\$430	102%
Aug-23	37	15	23	1.5	\$448,716	\$435,000	\$455,740	30	\$427	\$461	102%
Jul-23	34	16	28	1.3	\$480,656	\$448,000	\$492,303	13	\$432	\$447	103%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jul-24	15	-46.4%	\$418,605	-1.84%	\$425,000	-5.13%	\$479,366	-2.63%	36	177%	100%
Jul-23	28	-9.68%	\$426,449	-8.4%	\$448,000	9.27%	\$492,303	14.9%	13	-40.9%	103%
Jul-22	31	-32.6%	\$465,579	-1.97%	\$410,000	-4.87%	\$428,435	-6.68%	22	120%	101%

## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	100	117	185	223	145
\$500-599K	18	16	26	23	13
\$600-699K	7	15	19	24	8
\$700-799K	12	10	14	13	1
\$800-899K	9	4	10	2	0
\$900-999K	0	0	1	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	146	162	255	285	167

## Presented by:

Includes Concord and Clayton

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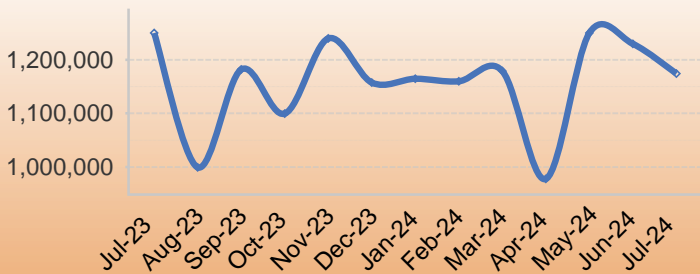
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## Market Activity Summary:

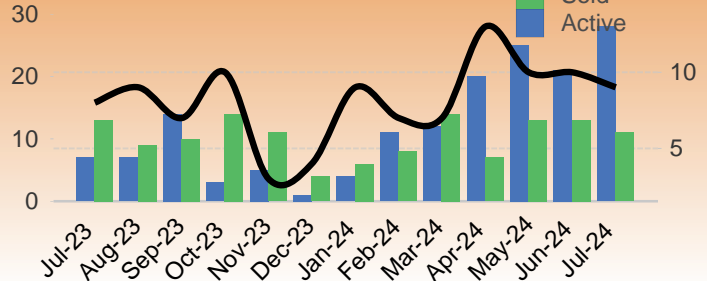
- Inventory: 28 units were listed for sale as of the last day of July - approximately 2.3 months of inventory.
- Sales Activity: 11 units were sold during July,
- Median Sales Price: \$1,174,000 during July
- Average price per sq.ft. in July was \$664
- Average Days-on-Market (DOM) is approximately 29 days
- Sold over Asking: On average, buyers paid 99% of list price in July



### Median Sale Price



### Inventory, Pending, Sold



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jul-24	28	9	11	2.3	\$1,155,227	\$1,174,000	\$1,147,181	29	\$709	\$664	99%
Jun-24	21	10	13	1.9	\$1,243,688	\$1,230,000	\$1,244,961	24	\$681	\$776	100%
May-24	25	10	13	2.2	\$1,151,453	\$1,250,000	\$1,170,807	13	\$688	\$768	102%
Apr-24	20	13	7	2.1	\$1,001,714	\$978,000	\$1,036,857	9	\$721	\$774	104%
Mar-24	12	7	14	1.3	\$1,049,846	\$1,178,975	\$1,068,210	12	\$766	\$763	102%
Feb-24	11	7	8	2.0	\$1,058,975	\$1,160,000	\$1,095,250	5	\$750	\$677	104%
Jan-24	4	9	6	0.6	\$1,134,583	\$1,165,000	\$1,125,416	30	\$660	\$720	99%
Dec-23	1	4	4	0.1	\$1,211,000	\$1,157,500	\$1,215,000	6	\$670	\$654	100%
Nov-23	5	3	11	0.4	\$1,268,781	\$1,240,000	\$1,274,800	14	\$756	\$709	100%
Oct-23	3	10	14	0.3	\$1,037,350	\$1,099,500	\$1,039,928	41	\$773	\$720	100%
Sep-23	14	7	10	1.3	\$1,106,800	\$1,182,000	\$1,109,700	14	\$730	\$696	100%
Aug-23	7	9	9	0.6	\$1,017,888	\$999,000	\$1,035,666	15	\$759	\$683	102%
Jul-23	7	8	13	0.5	\$1,122,669	\$1,250,000	\$1,145,769	13	\$746	\$651	102%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jul-24	11	-15.4%	\$1,100,022	-4.01%	\$1,174,000	-6.08%	\$1,147,181	0.123%	29	123%	99%
Jul-23	13	0%	\$1,146,000	20.8%	\$1,250,000	15.2%	\$1,145,769	5.44%	13	-7.14%	102%
Jul-22	13	-40.9%	\$948,527	10.7%	\$1,085,000	11%	\$1,086,606	14.4%	14	16.7%	103%

## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	0	1	0	0	1
\$500-599K	1	2	3	8	9
\$600-699K	5	3	3	15	16
\$700-799K	6	5	6	14	24
\$800-899K	3	7	11	24	25
\$900-999K	5	16	4	20	19
\$1-1.299M	27	33	40	43	6
\$1.3-1.699M	24	13	25	6	1
\$1.7-1.999M	1	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	72	80	92	130	101

## Presented by:

Includes Danville, Diablo, and Alamo

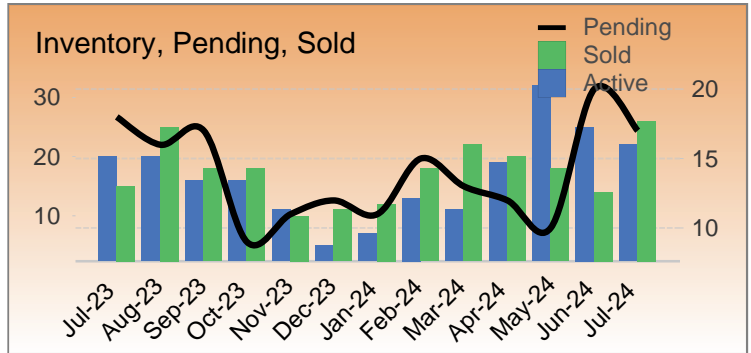
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## Market Activity Summary:

- Inventory: 22 units were listed for sale as of the last day of July - approximately 1.2 months of inventory.
- Sales Activity: 26 units were sold during July,
- Median Sales Price: \$902,500 during July
- Average price per sq.ft. in July was \$649
- Average Days-on-Market (DOM) is approximately 20 days
- Sold over Asking: On average, buyers paid 100% of list price in July



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jul-24	22	17	26	1.2	\$915,531	\$902,500	\$920,807	20	\$624	\$649	100%
Jun-24	25	20	14	1.6	\$868,798	\$842,500	\$900,285	12	\$638	\$645	103%
May-24	32	10	18	1.7	\$1,000,604	\$1,060,000	\$1,042,666	9	\$642	\$640	104%
Apr-24	19	12	20	1.0	\$955,609	\$1,049,000	\$993,639	12	\$665	\$641	104%
Mar-24	11	13	22	0.6	\$937,606	\$958,500	\$978,590	9	\$648	\$656	104%
Feb-24	13	15	18	1.0	\$903,602	\$896,500	\$924,206	9	\$663	\$622	102%
Jan-24	7	11	12	0.6	\$887,608	\$915,000	\$894,331	18	\$610	\$569	101%
Dec-23	5	12	11	0.4	\$863,262	\$830,000	\$864,273	16	\$644	\$591	100%
Nov-23	11	11	10	0.7	\$852,534	\$870,000	\$860,634	10	\$581	\$619	101%
Oct-23	16	9	18	0.8	\$1,001,482	\$980,000	\$1,019,413	12	\$574	\$612	102%
Sep-23	16	17	18	0.9	\$924,842	\$897,500	\$944,000	15	\$598	\$636	102%
Aug-23	20	16	25	1.0	\$927,871	\$1,025,714	\$954,784	9	\$587	\$641	103%
Jul-23	20	18	15	1.0	\$886,715	\$905,000	\$917,085	14	\$622	\$609	103%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jul-24	26	73.3%	\$999,297	5.55%	\$902,500	-0.276%	\$920,807	0.406%	20	42.9%	100%
Jul-23	15	-34.8%	\$946,735	-5.23%	\$905,000	0.667%	\$917,085	-0.988%	14	-12.5%	103%
Jul-22	23	-58.2%	\$998,975	23.7%	\$899,000	13.1%	\$926,239	9.75%	16	100%	101%

## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	6	2	2	6	8
\$500-599K	4	5	5	16	22
\$600-699K	9	8	11	25	51
\$700-799K	15	21	22	56	18
\$800-899K	22	22	32	46	33
\$900-999K	19	21	27	39	14
\$1-1.299M	44	40	65	51	2
\$1.3-1.699M	11	8	37	7	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	130	127	201	246	148

## Presented by:

## Market Activity Summary:

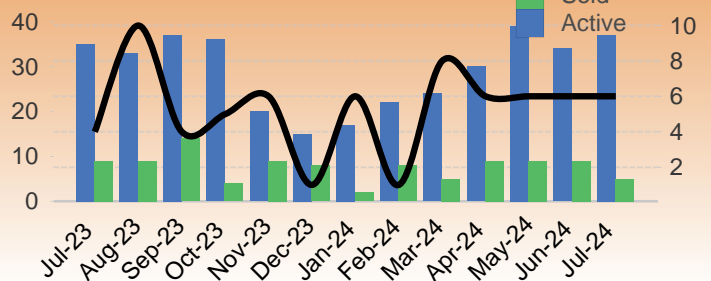
- Inventory: 37 units were listed for sale as of the last day of July - approximately 5.0 months of inventory.
- Sales Activity: 5 units were sold during July,
- Median Sales Price: \$525,000 during July
- Average price per sq.ft. in July was \$637
- Average Days-on-Market (DOM) is approximately 32 days
- Sold over Asking: On average, buyers paid 100% of list price in July



### Median Sale Price



### Inventory, Pending, Sold



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jul-24	37	6	5	5.0	\$523,600	\$525,000	\$527,500	32	\$613	\$637	100%
Jun-24	34	6	9	3.9	\$505,888	\$435,000	\$506,222	45	\$608	\$540	100%
May-24	39	6	9	5.1	\$496,666	\$450,000	\$490,666	62	\$591	\$672	99%
Apr-24	30	6	9	4.1	\$608,555	\$615,000	\$624,111	40	\$599	\$614	102%
Mar-24	24	8	5	4.8	\$448,180	\$397,000	\$441,280	39	\$641	\$482	99%
Feb-24	22	1	8	3.7	\$656,375	\$644,000	\$665,000	20	\$635	\$591	101%
Jan-24	17	6	2	2.7	\$659,475	\$648,200	\$648,200	145	\$631	\$579	98%
Dec-23	15	1	8	2.1	\$556,250	\$495,000	\$539,375	65	\$592	\$555	96%
Nov-23	20	6	9	2.2	\$523,210	\$510,000	\$511,100	45	\$606	\$608	98%
Oct-23	36	5	4	4.0	\$576,722	\$575,000	\$578,500	33	\$612	\$646	100%
Sep-23	37	4	14	3.5	\$567,341	\$557,500	\$565,662	36	\$621	\$588	100%
Aug-23	33	10	9	3.6	\$601,000	\$470,000	\$611,111	44	\$630	\$662	101%
Jul-23	35	4	9	3.4	\$633,444	\$630,000	\$641,333	26	\$623	\$615	101%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jul-24	5	-44.4%	\$496,188	-27.6%	\$525,000	-16.7%	\$527,500	-17.7%	32	23.1%	100%
Jul-23	9	0%	\$685,661	11%	\$630,000	-2.93%	\$641,333	-10.8%	26	100%	101%
Jul-22	9	-25%	\$617,486	10%	\$649,000	22.3%	\$718,777	31.4%	13	-69%	103%

## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	21	34	40	37	27
\$500-599K	8	9	12	29	5
\$600-699K	6	13	15	18	6
\$700-799K	7	13	8	10	5
\$800-899K	1	2	10	9	7
\$900-999K	3	2	4	0	1
\$1-1.299M	1	3	6	0	1
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	47	76	95	103	52

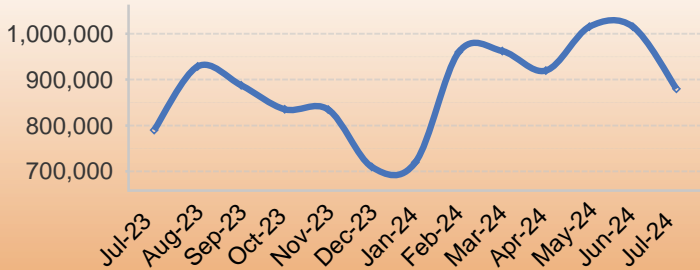
## Presented by:

## Market Activity Summary:

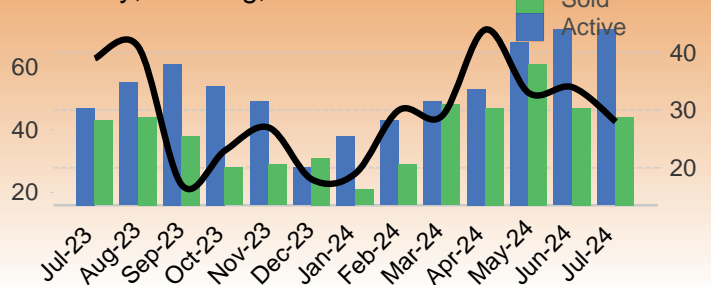
- Inventory: 72 units were listed for sale as of the last day of July - approximately 1.5 months of inventory.
- Sales Activity: 44 units were sold during July,
- Median Sales Price: \$880,000 during July
- Average price per sq.ft. in July was \$732
- Average Days-on-Market (DOM) is approximately 20 days
- Sold over Asking: On average, buyers paid 101% of list price in July



### Median Sale Price



### Inventory, Pending, Sold



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jul-24	72	28	44	1.5	\$896,895	\$880,000	\$909,767	20	\$711	\$732	101%
Jun-24	72	34	47	1.4	\$976,953	\$1,015,000	\$1,009,937	18	\$725	\$717	103%
May-24	68	33	61	1.4	\$966,231	\$1,015,000	\$1,001,999	17	\$718	\$774	103%
Apr-24	53	44	47	1.4	\$931,091	\$920,000	\$973,249	15	\$683	\$745	104%
Mar-24	49	29	48	1.6	\$956,963	\$962,500	\$993,751	12	\$691	\$745	104%
Feb-24	43	30	29	1.7	\$924,284	\$960,000	\$948,582	18	\$740	\$716	103%
Jan-24	38	19	21	1.4	\$775,452	\$720,000	\$777,359	45	\$683	\$652	100%
Dec-23	28	18	31	1.1	\$820,289	\$710,000	\$830,298	32	\$682	\$679	101%
Nov-23	49	27	29	1.6	\$862,131	\$835,000	\$874,172	19	\$681	\$710	101%
Oct-23	54	23	28	1.6	\$842,346	\$835,500	\$857,298	19	\$692	\$724	102%
Sep-23	61	17	38	1.6	\$973,078	\$887,500	\$992,705	22	\$682	\$741	102%
Aug-23	55	41	44	1.3	\$923,110	\$928,706	\$942,245	19	\$702	\$723	102%
Jul-23	47	39	43	1.1	\$811,591	\$790,000	\$841,661	14	\$712	\$683	103%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jul-24	44	2.33%	\$881,828	0.489%	\$880,000	11.4%	\$909,767	8.09%	20	42.9%	101%
Jul-23	43	-8.51%	\$877,541	4.38%	\$790,000	9.72%	\$841,661	5.81%	14	-12.5%	103%
Jul-22	47	-46.6%	\$840,738	-1.8%	\$720,000	-8.57%	\$795,412	-7.42%	16	14.3%	101%

## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	26	27	30	58	23
\$500-599K	22	20	32	52	30
\$600-699K	36	43	52	84	30
\$700-799K	32	27	60	71	29
\$800-899K	29	33	28	48	43
\$900-999K	19	17	29	50	27
\$1-1.299M	63	49	94	88	34
\$1.3-1.699M	69	39	62	24	2
\$1.7-1.999M	1	3	5	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	297	258	392	475	218

## Presented by:

## Market Activity Summary:

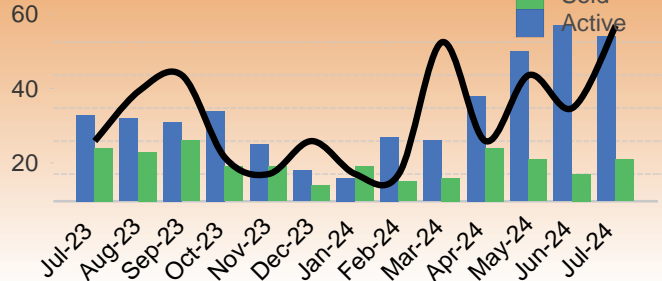
- Inventory: 54 units were listed for sale as of the last day of July - approximately 2.8 months of inventory.
- Sales Activity: 21 units were sold during July,
- Median Sales Price: \$680,000 during July
- Average price per sq.ft. in July was \$540
- Average Days-on-Market (DOM) is approximately 28 days
- Sold over Asking: On average, buyers paid 102% of list price in July



### Median Sale Price



### Inventory, Pending, Sold



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jul-24	54	33	21	2.8	\$687,564	\$680,000	\$700,485	28	\$541	\$540	102%
Jun-24	57	28	17	2.8	\$718,589	\$790,000	\$739,581	20	\$544	\$528	103%
May-24	50	30	21	2.6	\$728,263	\$800,001	\$748,333	23	\$527	\$552	102%
Apr-24	38	26	24	2.2	\$692,132	\$738,000	\$720,251	21	\$551	\$564	104%
Mar-24	26	32	16	1.9	\$693,354	\$687,000	\$724,362	19	\$553	\$548	104%
Feb-24	27	24	15	1.7	\$732,911	\$785,000	\$768,233	19	\$576	\$540	105%
Jan-24	16	24	19	0.9	\$645,400	\$635,000	\$649,575	44	\$605	\$530	102%
Dec-23	18	26	14	1.2	\$550,688	\$516,250	\$553,966	32	\$578	\$559	100%
Nov-23	25	24	19	1.4	\$606,448	\$600,000	\$618,828	26	\$551	\$508	102%
Oct-23	34	25	19	1.6	\$671,513	\$695,000	\$681,526	28	\$541	\$516	102%
Sep-23	31	30	26	1.4	\$708,442	\$727,500	\$722,153	36	\$535	\$521	103%
Aug-23	32	29	23	1.4	\$599,434	\$600,000	\$602,001	20	\$532	\$545	101%
Jul-23	33	26	24	1.3	\$641,956	\$682,500	\$662,479	16	\$527	\$528	104%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jul-24	21	-12.5%	\$716,799	5.27%	\$680,000	-0.366%	\$700,485	5.74%	28	75%	102%
Jul-23	24	-36.8%	\$680,926	1.15%	\$682,500	0.738%	\$662,479	-0.633%	16	-20%	104%
Jul-22	38	22.6%	\$673,184	11.9%	\$677,500	7.54%	\$666,697	2.74%	20	53.8%	102%

## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	19	23	31	56	48
\$500-599K	21	30	42	53	48
\$600-699K	20	32	58	41	32
\$700-799K	18	31	38	46	42
\$800-899K	34	18	48	23	2
\$900-999K	10	9	22	11	0
\$1-1.299M	11	1	10	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	133	144	249	230	172

## Presented by:

## Market Activity Summary:

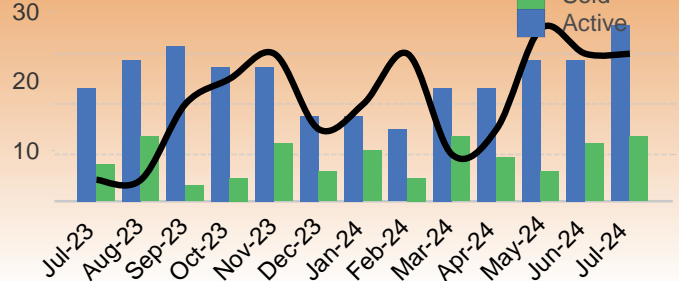
- Inventory: 28 units were listed for sale as of the last day of July - approximately 3.1 months of inventory.
- Sales Activity: 12 units were sold during July,
- Median Sales Price: \$515,500 during July
- Average price per sq.ft. in July was \$437
- Average Days-on-Market (DOM) is approximately 27 days
- Sold over Asking: On average, buyers paid 106% of list price in July



### Median Sale Price



### Inventory, Pending, Sold



### Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jul-24	28	8	12	3.1	\$499,395	\$515,500	\$528,500	27	\$445	\$437	106%
Jun-24	23	8	11	2.9	\$487,172	\$455,000	\$489,163	31	\$448	\$441	100%
May-24	23	9	7	2.6	\$551,428	\$620,000	\$558,500	20	\$435	\$442	101%
Apr-24	19	5	9	2.1	\$514,611	\$520,000	\$532,888	38	\$446	\$464	103%
Mar-24	19	4	12	2.1	\$536,724	\$540,000	\$540,083	43	\$441	\$440	101%
Feb-24	13	8	6	2.1	\$406,666	\$412,500	\$412,166	44	\$445	\$462	102%
Jan-24	15	6	10	1.6	\$446,875	\$422,500	\$449,300	60	\$453	\$432	101%
Dec-23	15	5	7	1.9	\$464,978	\$459,000	\$462,707	35	\$456	\$458	100%
Nov-23	22	8	11	3.0	\$457,272	\$465,000	\$461,818	45	\$449	\$451	101%
Oct-23	22	7	6	3.1	\$411,329	\$407,000	\$416,333	20	\$447	\$439	101%
Sep-23	25	6	5	3.1	\$505,400	\$500,000	\$511,800	32	\$452	\$417	101%
Aug-23	23	3	12	2.3	\$471,031	\$457,500	\$480,449	31	\$434	\$456	102%
Jul-23	19	3	8	2.8	\$483,424	\$507,500	\$511,250	20	\$441	\$432	106%

### Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jul-24	12	50%	\$499,781	8.56%	\$515,500	1.58%	\$528,500	3.37%	27	35%	106%
Jul-23	8	33.3%	\$460,392	-9.4%	\$507,500	16.3%	\$511,250	13.3%	20	17.6%	106%
Jul-22	6	-62.5%	\$508,184	10.2%	\$436,500	-13.5%	\$451,166	-10.9%	17	30.8%	102%

### Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	33	19	39	75	90
\$500-599K	19	11	20	20	7
\$600-699K	10	9	14	19	0
\$700-799K	5	0	6	2	0
\$800-899K	0	0	0	0	0
\$900-999K	0	0	0	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	67	39	79	116	97

**Presented by:**

Includes Hercules, El Sobrante, Pinole, and Rodeo

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## Market Activity Summary:

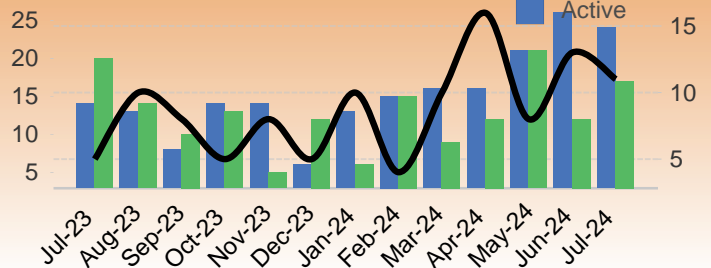
- Inventory: 24 units were listed for sale as of the last day of July - approximately 1.4 months of inventory.
- Sales Activity: 17 units were sold during July,
- Median Sales Price: \$818,000 during July
- Average price per sq.ft. in July was \$593
- Average Days-on-Market (DOM) is approximately 25 days
- Sold over Asking: On average, buyers paid 100% of list price in July



### Median Sale Price



### Inventory, Pending, Sold



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jul-24	24	11	17	1.4	\$753,814	\$818,000	\$754,529	25	\$527	\$593	100%
Jun-24	26	13	12	1.7	\$842,249	\$912,500	\$864,041	16	\$528	\$586	102%
May-24	21	8	21	1.6	\$720,305	\$693,225	\$731,817	17	\$540	\$580	101%
Apr-24	16	16	12	1.4	\$811,406	\$853,500	\$845,583	15	\$526	\$601	104%
Mar-24	16	10	9	1.6	\$927,650	\$1,015,000	\$948,611	8	\$529	\$598	102%
Feb-24	15	4	15	1.4	\$695,777	\$755,000	\$710,333	25	\$556	\$602	102%
Jan-24	13	10	6	1.7	\$729,658	\$743,000	\$744,333	14	\$579	\$625	102%
Dec-23	6	5	12	0.6	\$764,666	\$740,000	\$763,666	21	\$602	\$565	100%
Nov-23	14	8	5	1.5	\$968,800	\$851,000	\$964,700	11	\$570	\$593	100%
Oct-23	14	5	13	1.1	\$788,992	\$825,000	\$820,923	12	\$574	\$607	104%
Sep-23	8	8	10	0.5	\$883,527	\$964,000	\$889,433	20	\$550	\$586	101%
Aug-23	13	10	14	0.9	\$821,339	\$875,000	\$832,500	21	\$557	\$572	101%
Jul-23	14	5	20	1.0	\$769,294	\$846,500	\$779,181	10	\$542	\$579	101%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jul-24	17	-15%	\$686,735	-7.88%	\$818,000	-3.37%	\$754,529	-3.16%	25	150%	100%
Jul-23	20	5.26%	\$745,486	-7.36%	\$846,500	8.8%	\$779,181	-0.828%	10	-23.1%	101%
Jul-22	19	-34.5%	\$804,737	-3.59%	\$778,000	-1.27%	\$785,684	7.82%	13	18.2%	102%

## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	12	10	14	25	24
\$500-599K	5	6	6	8	31
\$600-699K	13	15	15	33	38
\$700-799K	16	16	17	38	31
\$800-899K	16	24	26	37	5
\$900-999K	14	10	36	22	0
\$1-1.299M	16	10	27	1	0
\$1.3-1.699M	0	0	1	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	92	91	142	164	129

## Presented by:

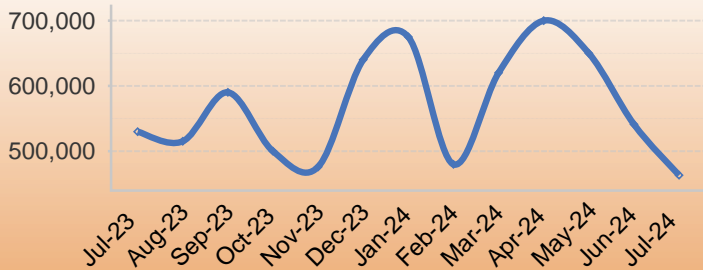


## Market Activity Summary:

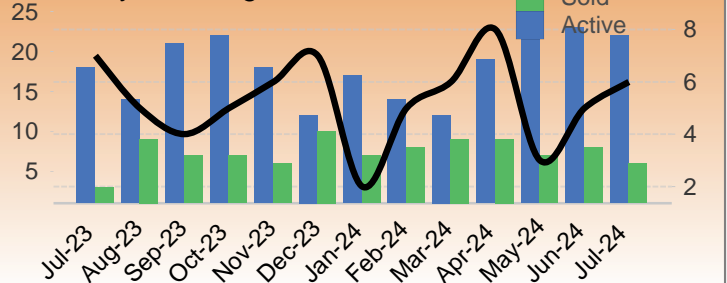
- Inventory: 22 units were listed for sale as of the last day of July - approximately 3.1 months of inventory.
- Sales Activity: 6 units were sold during July,
- Median Sales Price: \$463,400 during July
- Average price per sq.ft. in July was \$469
- Average Days-on-Market (DOM) is approximately 28 days
- Sold over Asking: On average, buyers paid 101% of list price in July



Median Sale Price



Inventory, Pending, Sold



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jul-24	22	6	6	3.1	\$500,333	\$463,400	\$506,966	28	\$482	\$469	101%
Jun-24	23	5	8	2.9	\$539,000	\$541,000	\$548,687	22	\$488	\$466	102%
May-24	23	3	7	2.8	\$604,698	\$650,000	\$614,285	63	\$469	\$499	101%
Apr-24	19	8	9	2.2	\$703,322	\$700,000	\$708,888	83	\$491	\$502	101%
Mar-24	12	6	9	1.6	\$642,055	\$620,000	\$650,222	57	\$547	\$502	102%
Feb-24	14	5	8	1.8	\$571,361	\$480,000	\$564,111	67	\$550	\$460	99%
Jan-24	17	2	7	2.5	\$625,928	\$675,000	\$604,952	27	\$517	\$452	96%
Dec-23	12	7	10	1.6	\$599,990	\$640,000	\$610,150	21	\$507	\$457	102%
Nov-23	18	6	6	2.7	\$458,500	\$476,000	\$459,666	21	\$490	\$455	100%
Oct-23	22	5	7	2.9	\$462,807	\$500,000	\$468,214	12	\$482	\$491	101%
Sep-23	21	4	7	3.3	\$597,557	\$590,000	\$593,571	19	\$486	\$477	99%
Aug-23	14	5	9	1.8	\$553,972	\$515,000	\$551,044	17	\$511	\$481	99%
Jul-23	18	7	3	2.7	\$503,000	\$530,000	\$516,666	18	\$516	\$463	103%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jul-24	6	100%	\$500,240	-15%	\$463,400	-12.6%	\$506,966	-1.88%	28	55.6%	101%
Jul-23	3	-72.7%	\$588,287	9.45%	\$530,000	-7.02%	\$516,666	-9.56%	18	63.6%	103%
Jul-22	11	0%	\$537,492	3.39%	\$570,000	4.59%	\$571,272	-1.03%	11	22.2%	102%

## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	16	14	13	42	60
\$500-599K	10	13	20	15	20
\$600-699K	17	9	19	28	3
\$700-799K	6	9	14	11	1
\$800-899K	5	4	7	1	0
\$900-999K	0	0	1	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	54	49	74	97	84

## Presented by:

Includes Martinez, Crockett, Port Costa

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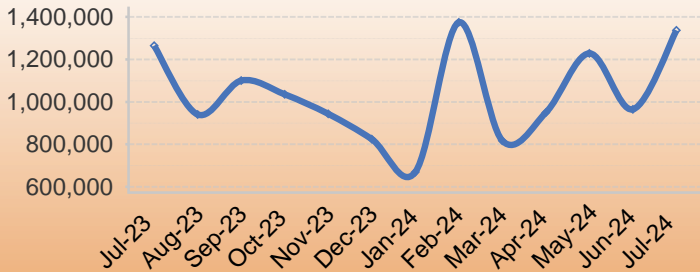
Deemed reliable but not guaranteed

## Market Activity Summary:

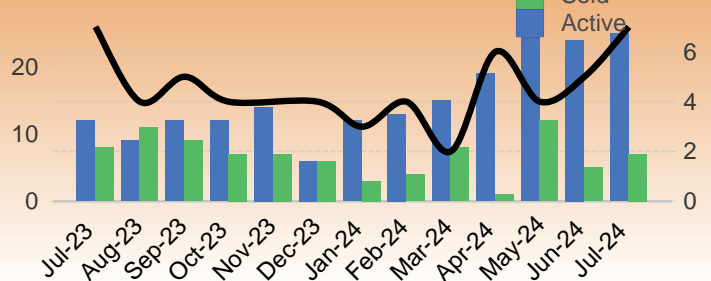
- Inventory: 25 units were listed for sale as of the last day of July - approximately 3.1 months of inventory.
- Sales Activity: 7 units were sold during July,
- Median Sales Price: \$1,338,000 during July
- Average price per sq.ft. in July was \$708
- Average Days-on-Market (DOM) is approximately 19 days
- Sold over Asking: On average, buyers paid 102% of list price in July



### Median Sale Price



### Inventory, Pending, Sold



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jul-24	25	7	7	3.1	\$1,306,142	\$1,338,000	\$1,329,714	19	\$672	\$708	102%
Jun-24	24	5	5	4.0	\$1,010,300	\$965,000	\$1,095,200	47	\$643	\$676	108%
May-24	26	4	12	3.7	\$1,138,079	\$1,229,000	\$1,191,500	24	\$675	\$686	105%
Apr-24	19	6	1	4.4	\$965,000	\$950,000	\$950,000	32	\$681	\$490	98%
Mar-24	15	2	8	3.2	\$894,875	\$817,500	\$900,305	84	\$745	\$643	101%
Feb-24	13	4	4	3.0	\$1,208,250	\$1,375,000	\$1,166,250	14	\$714	\$673	98%
Jan-24	12	3	3	2.3	\$908,666	\$669,000	\$989,666	20	\$707	\$601	105%
Dec-23	6	4	6	0.9	\$877,333	\$825,000	\$902,500	24	\$807	\$661	100%
Nov-23	14	0	7	1.8	\$1,044,285	\$944,000	\$1,014,000	35	\$685	\$628	97%
Oct-23	12	4	7	1.3	\$1,297,914	\$1,035,000	\$1,307,928	37	\$682	\$812	101%
Sep-23	12	5	9	1.3	\$1,191,852	\$1,100,000	\$1,179,185	29	\$740	\$726	99%
Aug-23	9	4	11	0.8	\$950,434	\$941,000	\$968,889	11	\$725	\$699	104%
Jul-23	12	7	8	1.3	\$1,094,499	\$1,265,000	\$1,141,209	21	\$761	\$733	105%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jul-24	7	-12.5%	\$1,103,932	9.09%	\$1,338,000	5.77%	\$1,329,714	16.5%	19	-9.52%	102%
Jul-23	8	-33.3%	\$1,011,957	-4.01%	\$1,265,000	40.6%	\$1,141,209	3.28%	21	133%	105%
Jul-22	12	-33.3%	\$1,054,206	6.99%	\$900,000	18.4%	\$1,105,000	47.1%	9	-64%	105%

## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	3	3	7	8	4
\$500-599K	1	4	8	14	6
\$600-699K	5	5	8	6	4
\$700-799K	2	6	3	14	4
\$800-899K	2	6	9	9	6
\$900-999K	4	3	8	8	6
\$1-1.299M	6	8	22	20	5
\$1.3-1.699M	16	8	10	16	8
\$1.7-1.999M	1	2	5	2	1
\$2-2.999M	0	3	5	0	3
>3M	0	0	0	0	0
Total	40	48	85	97	47

## Presented by:

Includes Moraga, Lafayette, Orinda

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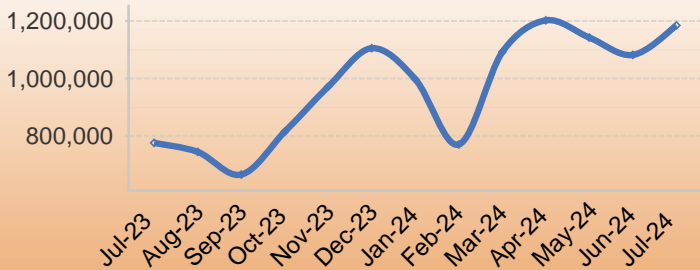
Deemed reliable but not guaranteed

## Market Activity Summary:

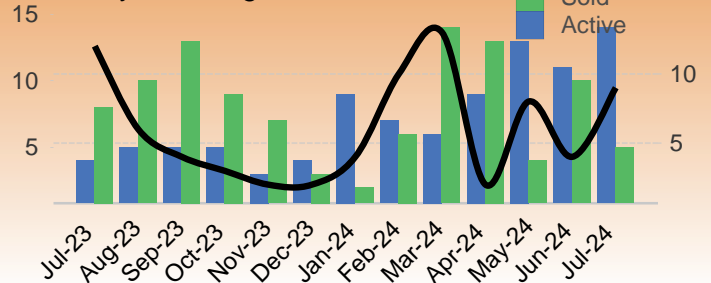


- Inventory: 14 units were listed for sale as of the last day of July - approximately 2.4 months of inventory.
- Sales Activity: 5 units were sold during July,
- Median Sales Price: \$1,185,000 during July
- Average price per sq.ft. in July was \$686
- Average Days-on-Market (DOM) is approximately 20 days
- Sold over Asking: On average, buyers paid 102% of list price in July

### Median Sale Price



### Inventory, Pending, Sold



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jul-24	14	9	5	2.4	\$1,061,577	\$1,185,000	\$1,086,460	20	\$657	\$686	102%
Jun-24	11	4	10	1.2	\$1,012,092	\$1,082,000	\$1,029,612	17	\$658	\$659	101%
May-24	13	8	4	1.4	\$1,038,000	\$1,142,500	\$1,119,500	6	\$638	\$667	107%
Apr-24	9	2	13	0.8	\$1,002,060	\$1,202,000	\$1,088,538	19	\$617	\$678	108%
Mar-24	6	13	14	0.8	\$946,342	\$1,092,500	\$1,009,714	12	\$632	\$675	106%
Feb-24	7	10	6	1.9	\$777,316	\$770,000	\$838,480	12	\$644	\$670	107%
Jan-24	9	4	2	2.8	\$912,000	\$997,500	\$997,500	11	\$674	\$657	109%
Dec-23	4	2	3	0.6	\$935,300	\$1,105,000	\$980,000	12	\$622	\$699	105%
Nov-23	3	2	7	0.3	\$950,814	\$972,000	\$959,285	15	\$662	\$650	101%
Oct-23	5	3	9	0.6	\$857,422	\$815,000	\$886,388	11	\$598	\$639	104%
Sep-23	5	4	13	0.6	\$726,429	\$665,000	\$755,948	8	\$698	\$647	105%
Aug-23	5	6	10	0.6	\$767,979	\$744,000	\$802,900	11	\$663	\$628	105%
Jul-23	4	12	8	0.6	\$783,737	\$775,500	\$818,111	8	\$687	\$607	104%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jul-24	5	-37.5%	\$897,933	18.3%	\$1,185,000	52.8%	\$1,086,460	32.8%	20	150%	102%
Jul-23	8	-27.3%	\$758,760	-12.5%	\$775,500	4.09%	\$818,111	-4.53%	8	-33.3%	104%
Jul-22	11	-26.7%	\$867,187	7.02%	\$745,000	24.2%	\$856,890	17.9%	12	9.09%	104%

## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	2	2	4	7	3
\$500-599K	0	6	8	23	13
\$600-699K	8	11	21	21	9
\$700-799K	4	6	13	10	5
\$800-899K	4	5	10	11	12
\$900-999K	2	4	6	20	8
\$1-1.299M	26	11	31	16	1
\$1.3-1.699M	8	1	12	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	54	46	105	108	51

## Presented by:

# Oakland: Condominiums & Townhomes

July 2024

## Market Activity Summary:

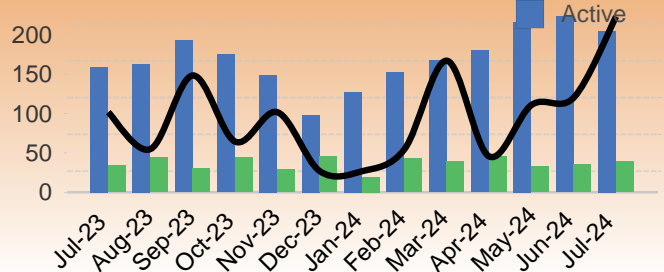
- Inventory: 205 units were listed for sale as of the last day of July - approximately 5.8 months of inventory.
- Sales Activity: 39 units were sold during July,
- Median Sales Price: \$544,000 during July
- Average price per sq.ft. in July was \$542
- Average Days-on-Market (DOM) is approximately 36 days
- Sold over Asking: On average, buyers paid 101% of list price in July



Median Sale Price



Inventory, Pending, Sold



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jul-24	205	41	39	5.8	\$614,087	\$544,000	\$622,502	36	\$557	\$542	101%
Jun-24	223	30	35	6.0	\$616,335	\$525,000	\$621,316	37	\$557	\$533	101%
May-24	216	29	33	5.6	\$633,693	\$652,500	\$646,663	47	\$556	\$535	102%
Apr-24	180	22	45	4.3	\$640,371	\$600,000	\$665,237	34	\$545	\$572	103%
Mar-24	167	35	39	5.0	\$661,638	\$669,000	\$690,425	31	\$565	\$548	104%
Feb-24	152	23	43	4.3	\$703,716	\$640,000	\$705,215	40	\$557	\$573	100%
Jan-24	127	20	19	4.1	\$747,916	\$650,000	\$732,324	77	\$564	\$543	98%
Dec-23	98	20	45	2.5	\$631,091	\$520,000	\$628,542	58	\$569	\$557	100%
Nov-23	149	28	29	4.4	\$603,844	\$520,000	\$603,862	50	\$577	\$596	100%
Oct-23	175	24	44	4.4	\$572,933	\$503,000	\$585,909	34	\$569	\$569	102%
Sep-23	193	33	30	5.4	\$581,059	\$535,000	\$582,666	41	\$576	\$518	100%
Aug-23	163	23	44	3.9	\$671,352	\$584,500	\$668,359	34	\$571	\$573	99%
Jul-23	159	28	34	3.6	\$615,376	\$612,500	\$630,611	31	\$572	\$605	102%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jul-24	39	14.7%	\$558,676	-12.4%	\$544,000	-11.2%	\$622,502	-1.29%	36	16.1%	101%
Jul-23	34	-46%	\$637,509	1.9%	\$612,500	-4.3%	\$630,611	-6.35%	31	24%	102%
Jul-22	63	-34.4%	\$625,646	-1.5%	\$640,000	-3.1%	\$673,367	-5.71%	25	-7.41%	103%

## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	80	81	107	119	68
\$500-599K	36	53	90	105	63
\$600-699K	46	59	101	110	61
\$700-799K	39	35	81	106	68
\$800-899K	9	26	53	42	38
\$900-999K	13	11	41	29	18
\$1-1.299M	18	13	41	36	28
\$1.3-1.699M	11	7	18	17	8
\$1.7-1.999M	1	2	8	1	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	253	287	540	565	352

## Presented by:

Custom geography for Oakland CND/TWN includes Oakland & Piedmont  
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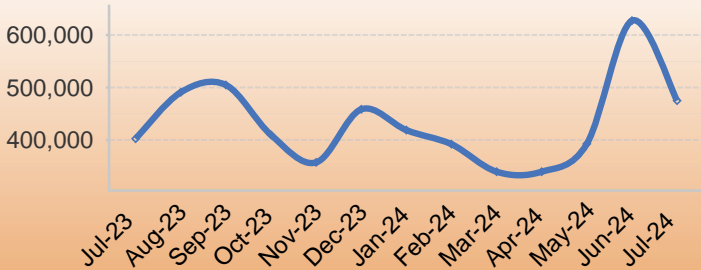
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## Market Activity Summary:

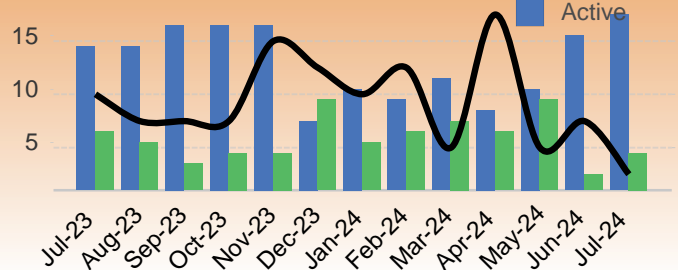
- Inventory: 17 units were listed for sale as of the last day of July - approximately 3.4 months of inventory.
- Sales Activity: 4 units were sold during July,
- Median Sales Price: \$475,000 during July
- Average price per sq.ft. in July was \$334
- Average Days-on-Market (DOM) is approximately 35 days
- Sold over Asking: On average, buyers paid 101% of list price in July



### Median Sale Price



### Inventory, Pending, Sold



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jul-24	17	1	4	3.4	\$439,737	\$475,000	\$444,987	35	\$394	\$334	101%
Jun-24	15	3	2	2.6	\$641,500	\$627,500	\$627,500	77	\$377	\$403	98%
May-24	10	2	9	1.4	\$436,655	\$393,000	\$436,777	23	\$355	\$345	100%
Apr-24	8	7	6	1.3	\$354,649	\$340,000	\$364,983	28	\$349	\$357	103%
Mar-24	11	2	7	2.0	\$393,842	\$340,000	\$401,557	37	\$357	\$402	102%
Feb-24	9	5	6	1.4	\$404,749	\$392,500	\$404,166	41	\$345	\$365	100%
Jan-24	10	4	5	1.8	\$407,375	\$419,000	\$401,600	30	\$334	\$351	99%
Dec-23	7	5	9	1.2	\$459,444	\$459,000	\$455,611	50	\$390	\$347	100%
Nov-23	16	6	4	4.9	\$381,250	\$357,500	\$380,000	23	\$346	\$350	100%
Oct-23	16	3	4	4.0	\$425,986	\$410,000	\$422,500	66	\$331	\$398	100%
Sep-23	16	3	3	3.4	\$488,333	\$505,000	\$487,000	32	\$342	\$420	100%
Aug-23	14	3	5	2.5	\$472,980	\$491,000	\$474,200	16	\$359	\$376	100%
Jul-23	14	4	6	2.8	\$404,825	\$402,500	\$415,825	17	\$371	\$384	103%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jul-24	4	-33.3%	\$364,000	-21%	\$475,000	18%	\$444,987	7.01%	35	106%	101%
Jul-23	6	100%	\$460,988	-5.56%	\$402,500	4.55%	\$415,825	-1.77%	17	13.3%	103%
Jul-22	3	0%	\$488,105	16.1%	\$385,000	-19.8%	\$423,333	-7.3%	15	114%	104%

## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	26	16	28	29	36
\$500-599K	10	6	10	9	1
\$600-699K	3	2	8	2	0
\$700-799K	0	0	0	0	0
\$800-899K	0	0	0	0	0
\$900-999K	0	0	0	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	39	24	46	40	37

## Presented by:

Includes Pittsburg and Bay Point

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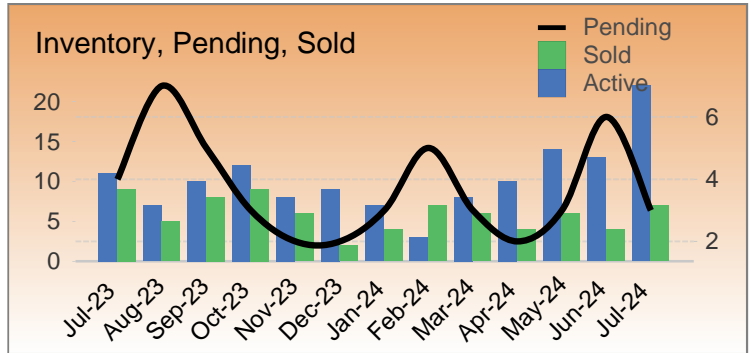
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## Market Activity Summary:



- Inventory: 22 units were listed for sale as of the last day of July - approximately 3.9 months of inventory.
- Sales Activity: 7 units were sold during July,
- Median Sales Price: \$630,000 during July
- Average price per sq.ft. in July was \$488
- Average Days-on-Market (DOM) is approximately 39 days
- Sold over Asking: On average, buyers paid 98% of list price in July



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jul-24	22	3	7	3.9	\$555,828	\$630,000	\$545,700	39	\$502	\$488	98%
Jun-24	13	6	4	2.8	\$644,250	\$633,500	\$639,875	15	\$499	\$495	99%
May-24	14	3	6	2.8	\$672,796	\$610,000	\$655,000	24	\$484	\$499	98%
Apr-24	10	2	4	1.9	\$682,000	\$722,000	\$694,250	14	\$484	\$504	101%
Mar-24	8	3	6	1.4	\$687,166	\$812,500	\$714,833	47	\$539	\$495	104%
Feb-24	3	5	7	0.7	\$690,269	\$645,000	\$680,126	36	\$550	\$522	99%
Jan-24	7	3	4	2.0	\$594,000	\$605,500	\$622,750	28	\$521	\$511	105%
Dec-23	9	2	2	1.6	\$587,000	\$580,000	\$580,000	30	\$503	\$536	99%
Nov-23	8	2	6	1.0	\$615,833	\$616,000	\$605,166	19	\$494	\$490	98%
Oct-23	12	3	9	1.6	\$606,222	\$650,000	\$625,222	25	\$513	\$498	103%
Sep-23	10	5	8	1.4	\$582,975	\$593,950	\$581,862	30	\$500	\$516	100%
Aug-23	7	7	5	0.8	\$765,200	\$849,000	\$767,100	17	\$474	\$512	100%
Jul-23	11	4	9	1.1	\$582,766	\$645,000	\$593,888	23	\$499	\$510	102%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jul-24	7	-22.2%	\$639,642	-13.3%	\$630,000	-2.33%	\$545,700	-8.11%	39	69.6%	98%
Jul-23	9	12.5%	\$737,490	25.4%	\$645,000	19.6%	\$593,888	-2.02%	23	21.1%	102%
Jul-22	8	-11.1%	\$588,069	-6.12%	\$539,500	-20.4%	\$606,125	-9.15%	19	58.3%	101%

## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	10	13	13	20	19
\$500-599K	4	5	15	20	17
\$600-699K	6	16	17	14	9
\$700-799K	9	7	9	9	7
\$800-899K	7	9	15	7	0
\$900-999K	1	1	4	4	0
\$1-1.299M	1	0	5	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	38	51	78	74	52

## Presented by:

Includes Pleasant Hill and Pacheco

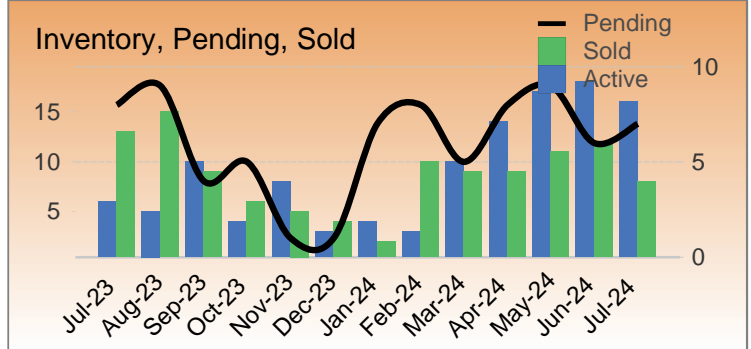
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## Market Activity Summary:

- Inventory: 16 units were listed for sale as of the last day of July - approximately 1.5 months of inventory.
- Sales Activity: 8 units were sold during July,
- Median Sales Price: \$707,500 during July
- Average price per sq.ft. in July was \$623
- Average Days-on-Market (DOM) is approximately 12 days
- Sold over Asking: On average, buyers paid 101% of list price in July



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jul-24	16	7	8	1.5	\$815,125	\$707,500	\$833,875	12	\$668	\$623	101%
Jun-24	18	6	12	1.7	\$892,662	\$880,000	\$894,250	19	\$647	\$633	100%
May-24	17	9	11	1.8	\$909,521	\$960,000	\$947,090	16	\$641	\$709	104%
Apr-24	14	8	9	1.5	\$913,765	\$840,000	\$938,977	9	\$642	\$650	103%
Mar-24	10	5	9	1.4	\$780,211	\$725,000	\$808,888	10	\$658	\$687	103%
Feb-24	3	8	10	0.6	\$785,800	\$746,500	\$803,500	10	\$637	\$672	102%
Jan-24	4	7	2	1.1	\$586,975	\$577,475	\$577,475	23	\$698	\$624	98%
Dec-23	3	1	4	0.6	\$877,000	\$947,500	\$891,250	25	\$676	\$685	101%
Nov-23	8	1	5	1.2	\$858,199	\$805,000	\$861,000	16	\$696	\$678	100%
Oct-23	4	5	6	0.4	\$715,316	\$759,000	\$708,000	17	\$747	\$692	98%
Sep-23	10	4	9	0.8	\$751,633	\$755,051	\$750,116	7	\$681	\$633	100%
Aug-23	5	9	15	0.4	\$847,759	\$875,000	\$859,333	20	\$654	\$696	101%
Jul-23	6	8	13	0.6	\$742,076	\$757,000	\$761,307	13	\$725	\$692	102%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jul-24	8	-38.5%	\$797,730	4.79%	\$707,500	-6.54%	\$833,875	9.53%	12	-7.69%	101%
Jul-23	13	160%	\$761,268	-16.6%	\$757,000	-9.34%	\$761,307	-2.58%	13	44.4%	102%
Jul-22	5	-82.1%	\$913,178	17.3%	\$835,000	-1.53%	\$781,500	-6.35%	9	28.6%	103%

## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	4	3	1	9	12
\$500-599K	5	11	6	22	9
\$600-699K	9	9	9	14	13
\$700-799K	10	16	20	12	15
\$800-899K	4	11	19	9	15
\$900-999K	9	12	10	11	6
\$1-1.299M	19	15	9	19	0
\$1.3-1.699M	1	0	11	1	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	61	77	85	97	70

## Presented by:

Includes Pleasanton and Sunol

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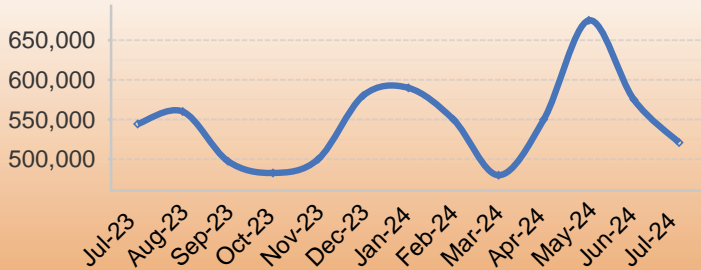
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## Market Activity Summary:

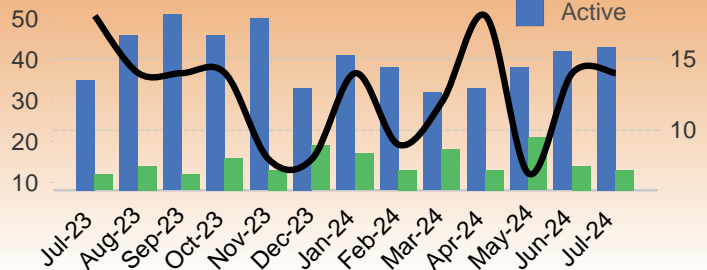
- Inventory: 43 units were listed for sale as of the last day of July - approximately 2.9 months of inventory.
- Sales Activity: 13 units were sold during July,
- Median Sales Price: \$521,000 during July
- Average price per sq.ft. in July was \$553
- Average Days-on-Market (DOM) is approximately 32 days
- Sold over Asking: On average, buyers paid 101% of list price in July



### Median Sale Price



### Inventory, Pending, Sold



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jul-24	43	14	13	2.9	\$668,906	\$521,000	\$673,423	32	\$440	\$553	101%
Jun-24	42	14	14	2.7	\$585,921	\$575,000	\$583,357	28	\$466	\$473	100%
May-24	38	7	21	2.4	\$696,330	\$675,000	\$702,214	33	\$479	\$498	101%
Apr-24	33	18	13	2.3	\$545,115	\$550,000	\$551,111	28	\$459	\$524	101%
Mar-24	32	12	18	2.0	\$558,718	\$480,000	\$561,499	36	\$456	\$447	101%
Feb-24	38	9	13	2.4	\$516,223	\$550,000	\$527,215	42	\$485	\$495	102%
Jan-24	41	14	17	2.5	\$582,410	\$590,000	\$585,061	40	\$472	\$463	101%
Dec-23	33	8	19	2.1	\$570,101	\$580,000	\$570,796	40	\$469	\$469	100%
Nov-23	50	8	13	3.7	\$476,000	\$500,000	\$470,730	30	\$463	\$478	99%
Oct-23	46	14	16	3.4	\$538,305	\$482,800	\$545,912	69	\$467	\$469	101%
Sep-23	51	14	12	4.2	\$483,481	\$497,500	\$494,312	41	\$486	\$494	103%
Aug-23	46	14	14	3.4	\$614,028	\$560,000	\$621,277	37	\$480	\$532	102%
Jul-23	35	18	12	2.1	\$566,125	\$544,500	\$571,211	30	\$518	\$477	100%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jul-24	13	8.33%	\$537,599	3.43%	\$521,000	-4.32%	\$673,423	17.9%	32	6.67%	101%
Jul-23	12	-45.5%	\$519,793	-0.00654%	\$544,500	-6.12%	\$571,211	-3.81%	30	57.9%	100%
Jul-22	22	-31.3%	\$519,827	0.663%	\$580,000	12.1%	\$593,818	6.77%	19	0%	102%

## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	45	38	49	74	78
\$500-599K	14	28	50	44	15
\$600-699K	21	19	38	29	15
\$700-799K	14	17	15	23	6
\$800-899K	6	2	18	12	2
\$900-999K	2	0	5	9	0
\$1-1.299M	5	3	3	3	1
\$1.3-1.699M	0	1	0	1	0
\$1.7-1.999M	2	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	109	108	178	195	117

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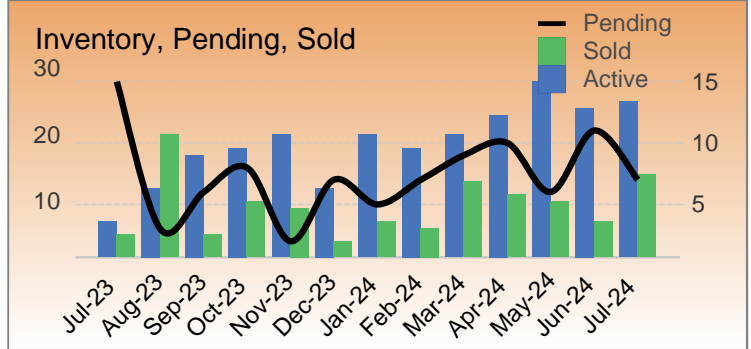
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## Market Activity Summary:

- Inventory: 25 units were listed for sale as of the last day of July - approximately 2.4 months of inventory.
- Sales Activity: 14 units were sold during July,
- Median Sales Price: \$580,000 during July
- Average price per sq.ft. in July was \$458
- Average Days-on-Market (DOM) is approximately 30 days
- Sold over Asking: On average, buyers paid 100% of list price in July



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jul-24	25	7	14	2.4	\$570,265	\$580,000	\$569,815	30	\$494	\$458	100%
Jun-24	24	11	7	2.7	\$548,010	\$465,000	\$553,285	32	\$485	\$511	101%
May-24	28	6	10	2.6	\$598,488	\$580,000	\$609,400	38	\$467	\$482	102%
Apr-24	23	10	11	2.4	\$537,348	\$550,000	\$533,890	53	\$488	\$447	99%
Mar-24	20	9	13	2.5	\$600,384	\$610,000	\$606,307	24	\$448	\$492	101%
Feb-24	18	7	6	3.5	\$523,666	\$575,000	\$544,166	6	\$460	\$506	104%
Jan-24	20	5	7	3.0	\$510,269	\$478,000	\$501,428	33	\$457	\$499	98%
Dec-23	12	7	4	1.6	\$554,750	\$550,000	\$547,500	32	\$466	\$546	99%
Nov-23	20	2	9	2.8	\$507,877	\$512,000	\$517,000	16	\$490	\$512	103%
Oct-23	18	8	10	1.6	\$571,583	\$580,000	\$583,588	23	\$475	\$501	102%
Sep-23	17	6	5	1.8	\$637,390	\$725,000	\$657,400	14	\$477	\$466	103%
Aug-23	12	3	20	0.9	\$562,848	\$580,250	\$574,525	24	\$474	\$482	103%
Jul-23	7	15	5	0.9	\$553,600	\$510,000	\$577,800	23	\$485	\$511	104%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jul-24	14	180%	\$648,519	-0.351%	\$580,000	13.7%	\$569,815	-1.38%	30	30.4%	100%
Jul-23	5	-58.3%	\$650,802	13.9%	\$510,000	-6.42%	\$577,800	3.73%	23	91.7%	104%
Jul-22	12	0%	\$571,428	3.62%	\$545,000	-4.39%	\$557,000	1.3%	12	33.3%	103%

## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	21	13	20	37	29
\$500-599K	23	23	27	30	18
\$600-699K	12	10	20	11	8
\$700-799K	8	7	10	7	12
\$800-899K	2	3	8	4	1
\$900-999K	2	2	4	0	0
\$1-1.299M	0	0	1	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	68	58	90	89	68

**Presented by:**

Includes San Leandro and San Lorenzo

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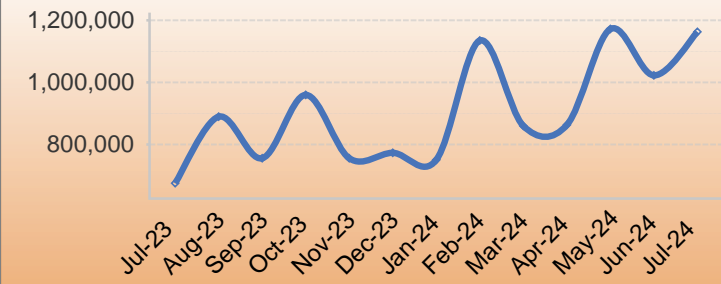
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## Market Activity Summary:

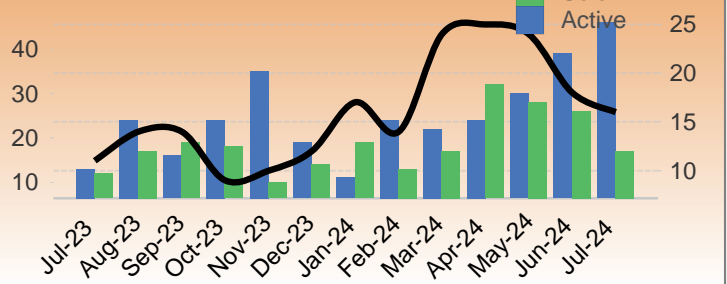
- Inventory: 46 units were listed for sale as of the last day of July - approximately 1.9 months of inventory.
- Sales Activity: 17 units were sold during July,
- Median Sales Price: \$1,163,000 during July
- Average price per sq.ft. in July was \$661
- Average Days-on-Market (DOM) is approximately 23 days
- Sold over Asking: On average, buyers paid 101% of list price in July



### Median Sale Price



### Inventory, Pending, Sold



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jul-24	46	16	17	1.9	\$1,077,863	\$1,163,000	\$1,086,264	23	\$678	\$661	101%
Jun-24	39	18	26	1.4	\$966,517	\$1,022,500	\$978,749	16	\$674	\$658	101%
May-24	30	24	28	1.2	\$1,045,866	\$1,172,500	\$1,057,770	17	\$668	\$671	101%
Apr-24	24	25	32	1.2	\$935,048	\$862,500	\$952,942	23	\$673	\$691	102%
Mar-24	22	24	17	1.3	\$1,020,147	\$860,000	\$1,042,329	19	\$663	\$691	102%
Feb-24	24	14	13	1.6	\$1,036,406	\$1,135,000	\$1,067,029	11	\$683	\$682	103%
Jan-24	11	17	19	0.8	\$821,893	\$750,000	\$822,657	36	\$645	\$623	100%
Dec-23	19	12	14	1.4	\$905,452	\$772,500	\$890,183	21	\$651	\$632	99%
Nov-23	35	10	10	2.3	\$836,363	\$755,000	\$833,300	13	\$631	\$679	100%
Oct-23	24	9	18	1.4	\$928,527	\$960,000	\$953,972	14	\$639	\$697	103%
Sep-23	16	14	19	1.1	\$906,530	\$755,000	\$906,602	21	\$653	\$672	101%
Aug-23	24	14	17	1.5	\$970,846	\$890,000	\$967,625	14	\$645	\$661	100%
Jul-23	13	11	12	1.0	\$692,745	\$675,000	\$714,258	11	\$649	\$673	103%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jul-24	17	41.7%	\$976,095	-0.875%	\$1,163,000	72.3%	\$1,086,264	52.1%	23	109%	101%
Jul-23	12	-57.1%	\$984,712	1.5%	\$675,000	-26.4%	\$714,258	-19.5%	11	-35.3%	103%
Jul-22	28	-34.9%	\$970,128	14.8%	\$917,500	10.5%	\$886,821	-0.175%	17	88.9%	99%

## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	6	5	14	40	27
\$500-599K	11	17	16	38	23
\$600-699K	19	12	18	43	27
\$700-799K	17	13	15	22	5
\$800-899K	15	5	18	15	42
\$900-999K	6	7	9	18	16
\$1-1.299M	47	23	26	64	0
\$1.3-1.699M	28	7	36	8	0
\$1.7-1.999M	2	0	1	0	0
\$2-2.999M	1	1	0	0	0
>3M	0	0	0	0	0
Total	152	90	153	248	140

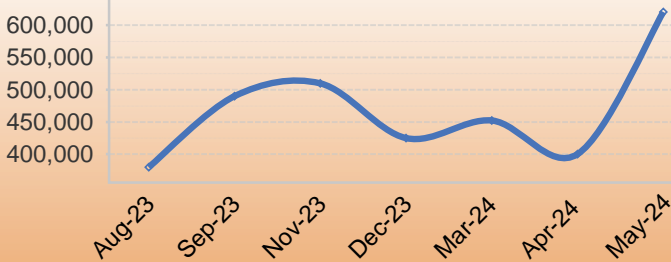
## Presented by:

## Market Activity Summary:

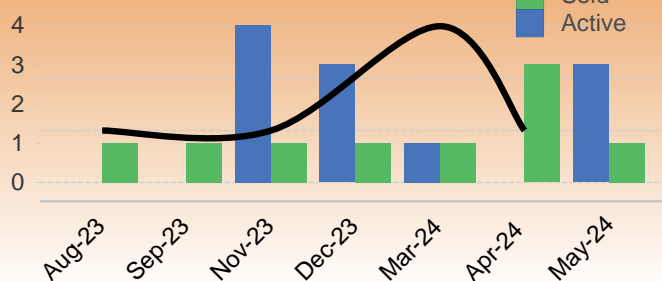
- Inventory: 4 units were listed for sale as of the last day of July.
- Sales Activity: there were no units sold during this period.



### Median Sale Price



### Inventory, Pending, Sold



### Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
May-24	3	0	1	1.8	\$629,000	\$620,240	\$620,240	28	\$374	\$313	99%
Apr-24	0	1	3	0.0	\$469,666	\$400,000	\$473,333	27	-	\$360	101%
Mar-24	1	3	1	3.0	\$455,000	\$452,000	\$452,000	83	\$318	\$355	99%
Dec-23	3	0	1	4.5	\$415,000	\$425,000	\$425,000	18	\$400	\$393	102%
Nov-23	4	1	1	6.0	\$499,900	\$510,000	\$510,000	8	\$417	\$332	102%
Sep-23	0	0	1	0.0	\$475,000	\$490,000	\$490,000	5	-	\$385	103%
Aug-23	0	1	1	0.0	\$389,000	\$380,000	\$380,000	14	-	\$292	98%

### Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jul-22	3	-50%	\$404,000	-3.81%	\$410,000	-1.2%	\$421,666	3.48%	42	180%	102%

### Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	3	10	9	16	13
\$500-599K	0	1	2	0	0
\$600-699K	2	0	0	0	0
\$700-799K	0	0	0	0	0
\$800-899K	0	0	0	0	0
\$900-999K	0	0	0	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	5	11	11	16	13

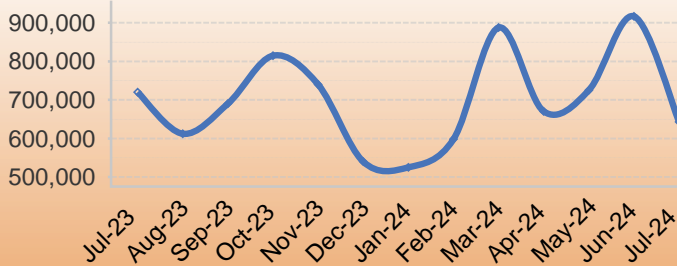
**Presented by:**

## Market Activity Summary:

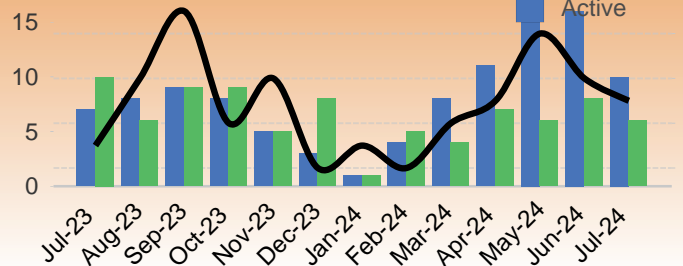
- Inventory: 10 units were listed for sale as of the last day of July - approximately 1.8 months of inventory.
- Sales Activity: 6 units were sold during July,
- Median Sales Price: \$642,500 during July
- Average price per sq.ft. in July was \$680
- Average Days-on-Market (DOM) is approximately 23 days
- Sold over Asking: On average, buyers paid 103% of list price in July



### Median Sale Price



### Inventory, Pending, Sold



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jul-24	10	5	6	1.8	\$629,331	\$642,500	\$644,833	23	\$658	\$680	103%
Jun-24	16	6	8	2.4	\$874,348	\$916,500	\$898,250	16	\$642	\$643	104%
May-24	15	8	6	2.6	\$727,131	\$725,023	\$764,507	11	\$650	\$632	105%
Apr-24	11	5	7	2.3	\$662,525	\$670,000	\$697,269	13	\$665	\$704	104%
Mar-24	8	4	4	2.4	\$766,250	\$887,500	\$783,750	14	\$648	\$648	102%
Feb-24	4	2	5	1.3	\$654,999	\$598,000	\$679,000	39	\$626	\$658	103%
Jan-24	1	3	1	0.2	\$585,000	\$524,900	\$524,900	38	\$594	\$648	90%
Dec-23	3	2	8	0.4	\$567,340	\$540,000	\$573,500	27	\$687	\$626	101%
Nov-23	5	6	5	0.7	\$711,580	\$740,000	\$735,960	32	\$672	\$606	104%
Oct-23	8	4	9	1.0	\$756,205	\$815,000	\$787,444	21	\$638	\$605	103%
Sep-23	9	9	9	1.1	\$661,029	\$690,000	\$679,731	13	\$626	\$639	103%
Aug-23	8	6	6	1.1	\$600,300	\$612,500	\$639,666	13	\$614	\$632	106%
Jul-23	7	3	10	0.8	\$697,066	\$720,000	\$738,477	10	\$595	\$650	106%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jul-24	6	-40%	\$711,437	19.1%	\$642,500	-10.8%	\$644,833	-12.7%	23	130%	103%
Jul-23	10	100%	\$597,389	-22.9%	\$720,000	38.5%	\$738,477	15.6%	10	-74.4%	106%
Jul-22	5	-66.7%	\$774,999	20.1%	\$520,000	-27.8%	\$639,000	-8.82%	39	255%	102%

## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	1	6	9	17	11
\$500-599K	11	9	16	16	18
\$600-699K	5	12	24	14	9
\$700-799K	6	11	8	11	3
\$800-899K	5	5	9	26	4
\$900-999K	6	2	11	9	3
\$1-1.299M	2	3	6	3	0
\$1.3-1.699M	1	1	4	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	37	49	87	96	48

**Presented by:**



## Market Activity Summary:

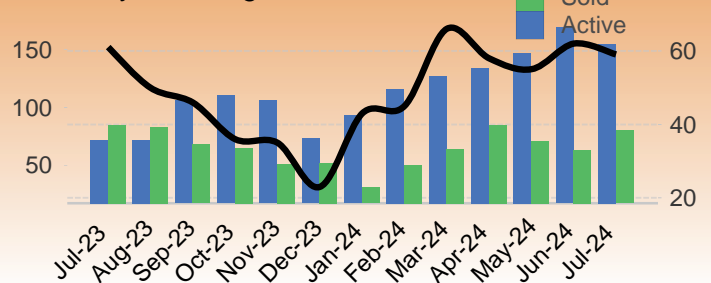
- Inventory: 155 units were listed for sale as of the last day of July - approximately 2.2 months of inventory.
- Sales Activity: 80 units were sold during July,
- Median Sales Price: \$580,605 during July
- Average price per sq.ft. in July was \$533
- Average Days-on-Market (DOM) is approximately 37 days
- Sold over Asking: On average, buyers paid 99% of list price in July



Median Sale Price



Inventory, Pending, Sold



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jul-24	155	59	80	2.2	\$657,699	\$580,605	\$658,582	37	\$530	\$533	99%
Jun-24	169	62	63	2.3	\$688,795	\$619,000	\$691,912	35	\$530	\$556	100%
May-24	147	55	71	2.0	\$742,992	\$665,000	\$761,247	27	\$511	\$574	101%
Apr-24	134	58	85	2.1	\$691,938	\$595,000	\$703,836	27	\$518	\$548	101%
Mar-24	127	66	64	2.7	\$759,964	\$746,900	\$772,006	24	\$525	\$548	100%
Feb-24	116	45	50	2.6	\$676,095	\$629,000	\$679,647	35	\$517	\$545	100%
Jan-24	93	43	31	2.1	\$717,028	\$630,000	\$727,393	43	\$497	\$558	101%
Dec-23	73	23	52	1.3	\$714,207	\$660,000	\$715,286	29	\$519	\$538	100%
Nov-23	106	35	51	1.8	\$672,643	\$564,000	\$678,086	21	\$525	\$562	100%
Oct-23	110	36	65	1.5	\$712,897	\$605,000	\$748,506	18	\$529	\$576	103%
Sep-23	106	46	68	1.3	\$679,928	\$650,000	\$687,164	23	\$523	\$555	101%
Aug-23	72	50	83	0.9	\$729,959	\$650,000	\$757,057	22	\$527	\$566	103%
Jul-23	72	61	85	0.9	\$671,333	\$615,000	\$679,580	26	\$555	\$553	101%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	% Change	Average DOM	% Change	Sale Price / List Price
Jul-24	80	-5.88%	\$655,735	-13%	\$580,605	-5.59%	\$658,582	-3.09%	37	42.3%	99%
Jul-23	85	39.3%	\$753,831	7.92%	\$615,000	0%	\$679,580	1.21%	26	62.5%	101%
Jul-22	61	-47%	\$698,513	7.03%	\$615,000	9.82%	\$671,475	5.92%	16	-23.8%	102%

## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	152	150	193	312	160
\$500-599K	57	73	100	103	60
\$600-699K	45	62	73	100	67
\$700-799K	42	63	54	72	49
\$800-899K	46	39	52	61	33
\$900-999K	30	33	38	38	16
\$1-1.299M	38	47	74	43	14
\$1.3-1.699M	21	12	34	10	4
\$1.7-1.999M	9	5	4	6	3
\$2-2.999M	4	2	5	3	0
>3M	0	0	0	0	0
Total	444	486	627	748	406

## Presented by:

Includes Walnut Creek and Rossmoor

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