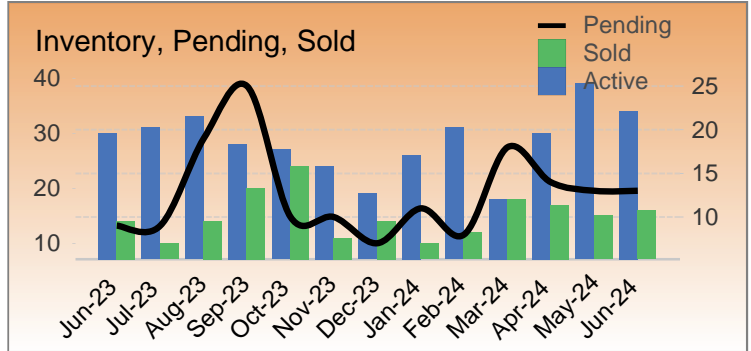


## Market Activity Summary:

- Inventory: 34 units were listed for sale as of the last day of June - approximately 2.1 months of inventory.
- Sales Activity: 16 units were sold during June,
- Median Sales Price: \$882,500 during June
- Average price per sq.ft. in June was \$667
- Average Days-on-Market (DOM) is approximately 24 days
- Sold over Asking: On average, buyers paid 104% of list price in June



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jun-24	34	13	16	2.1	\$818,937	\$882,500	\$855,156	24	\$632	\$667	104%
May-24	39	13	15	2.3	\$848,662	\$885,000	\$905,453	29	\$642	\$631	107%
Apr-24	30	14	17	1.9	\$862,282	\$929,416	\$898,041	45	\$646	\$669	104%
Mar-24	18	18	18	1.4	\$836,708	\$856,000	\$855,276	31	\$604	\$672	103%
Feb-24	31	8	12	2.6	\$835,647	\$851,326	\$846,584	43	\$626	\$640	106%
Jan-24	26	11	10	2.2	\$901,761	\$854,340	\$896,948	57	\$667	\$615	99%
Dec-23	19	7	14	1.2	\$824,282	\$924,750	\$853,402	25	\$668	\$602	105%
Nov-23	24	10	11	1.4	\$743,450	\$850,000	\$773,181	34	\$698	\$620	103%
Oct-23	27	10	24	1.4	\$743,541	\$810,000	\$796,375	16	\$643	\$620	107%
Sep-23	28	25	20	2.0	\$784,480	\$773,475	\$826,512	26	\$653	\$671	104%
Aug-23	33	19	14	2.6	\$920,823	\$935,000	\$964,852	45	\$643	\$658	106%
Jul-23	31	9	10	2.4	\$806,099	\$830,000	\$818,780	21	\$667	\$649	102%
Jun-23	30	9	14	2.2	\$754,845	\$778,000	\$797,839	37	\$652	\$604	105%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jun-24	16	14.3%	\$826,749	5.57%	\$882,500	13.4%	\$855,156	7.18%	24	-35.1%	104%
Jun-23	14	-17.6%	\$783,140	-11.7%	\$778,000	-18.3%	\$797,839	-8.55%	37	42.3%	105%
Jun-22	17	-15%	\$886,857	15.5%	\$952,402	8.23%	\$872,429	-4.66%	26	225%	108%

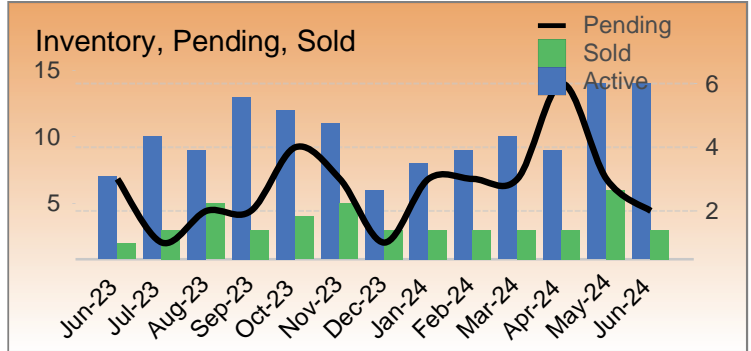
## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	11	8	7	13	8
\$500-599K	4	3	10	7	6
\$600-699K	5	11	15	8	4
\$700-799K	10	12	4	7	20
\$800-899K	15	11	8	20	12
\$900-999K	16	10	15	9	2
\$1-1.299M	21	11	28	14	12
\$1.3-1.699M	6	1	12	2	1
\$1.7-1.999M	0	0	0	1	2
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	88	67	99	81	67

## Presented by:

## Market Activity Summary:

- Inventory: 14 units were listed for sale as of the last day of June - approximately 3.8 months of inventory.
- Sales Activity: 3 units were sold during June,
- Median Sales Price: \$598,000 during June
- Average price per sq.ft. in June was \$654
- Average Days-on-Market (DOM) is approximately 9 days
- Sold over Asking: On average, buyers paid 113% of list price in June



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jun-24	14	2	3	3.8	\$669,333	\$598,000	\$799,666	9	\$525	\$654	113%
May-24	14	3	6	3.5	\$590,333	\$630,000	\$584,166	48	\$529	\$565	99%
Apr-24	9	6	3	3.0	\$636,000	\$629,000	\$623,933	32	\$532	\$563	98%
Mar-24	10	3	3	3.3	\$417,333	\$395,000	\$431,666	9	\$519	\$496	103%
Feb-24	9	3	3	3.0	\$469,000	\$405,000	\$462,333	69	\$533	\$523	98%
Jan-24	8	3	3	2.2	\$456,000	\$500,000	\$474,833	118	\$532	\$521	104%
Dec-23	6	1	3	1.5	\$832,508	\$720,000	\$801,833	23	\$504	\$635	99%
Nov-23	11	3	5	2.8	\$554,600	\$520,000	\$551,800	22	\$518	\$505	99%
Oct-23	12	4	4	3.0	\$663,222	\$729,750	\$707,375	13	\$547	\$640	106%
Sep-23	13	2	3	3.5	\$615,666	\$675,000	\$622,400	26	\$537	\$591	101%
Aug-23	9	2	5	2.7	\$561,000	\$529,000	\$559,000	34	\$552	\$488	100%
Jul-23	10	1	3	4.3	\$599,000	\$640,000	\$608,666	22	\$548	\$519	102%
Jun-23	7	3	2	2.6	\$629,500	\$631,250	\$631,250	16	\$626	\$532	100%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jun-24	3	50%	\$643,200	-15.5%	\$598,000	-5.27%	\$799,666	26.7%	9	-43.8%	113%
Jun-23	2	-50%	\$760,750	30.4%	\$631,250	18.1%	\$631,250	19.8%	16	-59%	100%
Jun-22	4	-20%	\$583,316	11.3%	\$534,444	-13.1%	\$526,972	-8.35%	39	44.4%	99%

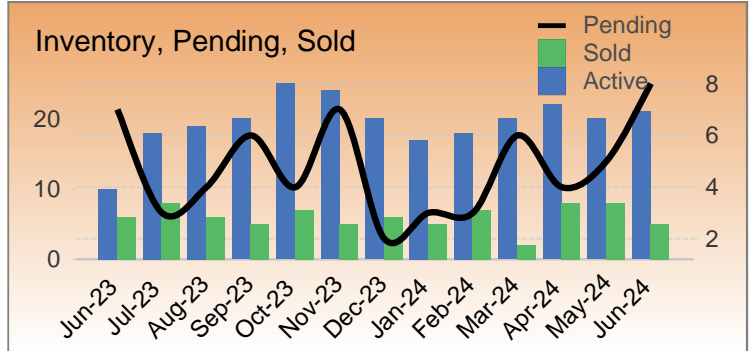
## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	7	2	7	9	2
\$500-599K	7	8	6	3	7
\$600-699K	6	4	8	4	4
\$700-799K	0	1	1	1	1
\$800-899K	0	2	0	2	0
\$900-999K	0	0	0	1	0
\$1-1.299M	0	2	1	1	1
\$1.3-1.699M	1	1	4	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	21	20	27	21	15

Presented by:

## Market Activity Summary:

- Inventory: 21 units were listed for sale as of the last day of June - approximately 3.0 months of inventory.
- Sales Activity: 5 units were sold during June,
- Median Sales Price: \$200,000 during June
- Average price per sq.ft. in June was \$267
- Average Days-on-Market (DOM) is approximately 34 days
- Sold over Asking: On average, buyers paid 100% of list price in June



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jun-24	21	8	5	3.0	\$220,990	\$200,000	\$220,761	34	\$299	\$267	100%
May-24	20	5	8	3.3	\$313,806	\$330,000	\$314,000	58	\$309	\$324	100%
Apr-24	22	4	8	4.1	\$260,487	\$228,500	\$259,875	58	\$311	\$280	100%
Mar-24	20	6	2	4.5	\$332,500	\$337,500	\$337,500	27	\$298	\$413	102%
Feb-24	18	3	7	3.0	\$256,842	\$219,000	\$256,999	62	\$308	\$279	99%
Jan-24	17	3	5	3.4	\$356,080	\$345,000	\$359,000	47	\$303	\$376	100%
Dec-23	20	2	6	3.5	\$269,000	\$228,500	\$262,750	61	\$294	\$286	97%
Nov-23	24	7	5	4.2	\$333,799	\$365,000	\$335,600	21	\$306	\$304	100%
Oct-23	25	4	7	4.2	\$357,992	\$335,000	\$360,000	19	\$288	\$358	101%
Sep-23	20	6	5	3.2	\$363,589	\$365,000	\$362,800	25	\$282	\$359	100%
Aug-23	19	4	6	2.9	\$341,475	\$335,000	\$332,500	37	\$280	\$375	97%
Jul-23	18	3	8	2.7	\$329,101	\$345,000	\$332,687	13	\$303	\$336	101%
Jun-23	10	7	6	1.6	\$337,490	\$344,000	\$349,000	18	\$302	\$328	103%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jun-24	5	-16.7%	\$300,491	-8.87%	\$200,000	-41.9%	\$220,761	-36.7%	34	88.9%	100%
Jun-23	6	0%	\$329,755	-14%	\$344,000	-12.6%	\$349,000	-9.47%	18	20%	103%
Jun-22	6	-14.3%	\$383,271	52.1%	\$393,725	4.99%	\$385,491	4.03%	15	87.5%	101%

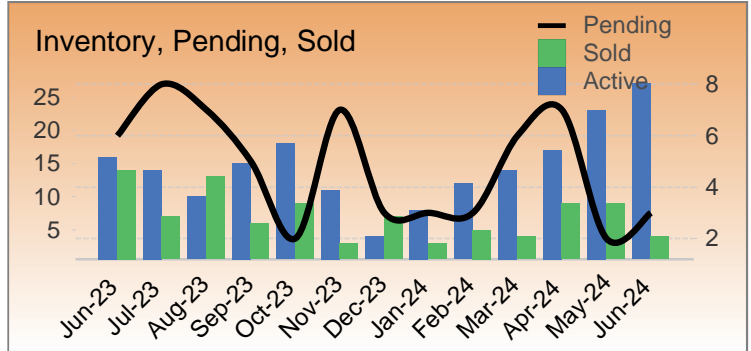
## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	34	42	49	41	48
\$500-599K	1	4	4	2	0
\$600-699K	0	0	0	0	0
\$700-799K	0	0	0	0	0
\$800-899K	0	0	0	0	0
\$900-999K	0	0	0	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	35	46	53	43	48

Presented by:

## Market Activity Summary:

- Inventory: 27 units were listed for sale as of the last day of June - approximately 3.7 months of inventory.
- Sales Activity: 4 units were sold during June,
- Median Sales Price: \$627,500 during June
- Average price per sq.ft. in June was \$752
- Average Days-on-Market (DOM) is approximately 78 days
- Sold over Asking: On average, buyers paid 98% of list price in June



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jun-24	27	3	4	3.7	\$668,750	\$627,500	\$653,250	78	\$780	\$752	98%
May-24	23	2	9	3.1	\$724,765	\$730,000	\$765,765	35	\$839	\$799	104%
Apr-24	17	7	9	2.8	\$696,288	\$678,000	\$721,288	15	\$842	\$824	104%
Mar-24	14	6	4	3.5	\$663,000	\$720,250	\$719,019	19	\$746	\$917	108%
Feb-24	12	3	5	2.4	\$720,500	\$670,000	\$715,600	25	\$731	\$845	99%
Jan-24	8	3	3	1.8	\$802,666	\$610,000	\$840,000	100	\$773	\$948	103%
Dec-23	4	3	7	0.6	\$854,857	\$950,000	\$942,857	41	\$718	\$785	111%
Nov-23	11	7	3	1.8	\$881,666	\$1,281,700	\$1,090,566	16	\$737	\$721	121%
Oct-23	18	2	9	2.0	\$714,222	\$748,000	\$757,000	43	\$772	\$899	105%
Sep-23	15	5	6	1.7	\$807,000	\$921,000	\$928,666	13	\$800	\$873	114%
Aug-23	10	7	13	0.9	\$780,923	\$721,000	\$805,307	25	\$854	\$907	102%
Jul-23	14	8	7	1.4	\$1,058,142	\$1,000,000	\$1,210,000	57	\$839	\$855	113%
Jun-23	16	6	14	1.5	\$807,214	\$825,000	\$863,398	21	\$851	\$831	106%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jun-24	4	-71.4%	\$830,175	5.71%	\$627,500	-23.9%	\$653,250	-24.3%	78	271%	98%
Jun-23	14	27.3%	\$785,300	-8.44%	\$825,000	-13.2%	\$863,398	-16%	21	-12.5%	106%
Jun-22	11	-15.4%	\$857,681	5.02%	\$950,000	18.8%	\$1,027,743	17.6%	24	0%	114%

## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	3	7	6	0	4
\$500-599K	6	4	3	9	1
\$600-699K	9	5	5	11	8
\$700-799K	4	10	3	8	5
\$800-899K	5	5	10	16	7
\$900-999K	3	9	8	3	5
\$1-1.299M	2	4	11	7	2
\$1.3-1.699M	2	2	11	1	3
\$1.7-1.999M	0	1	1	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	34	47	58	55	35

Presented by:

Includes Berkeley and Kensington

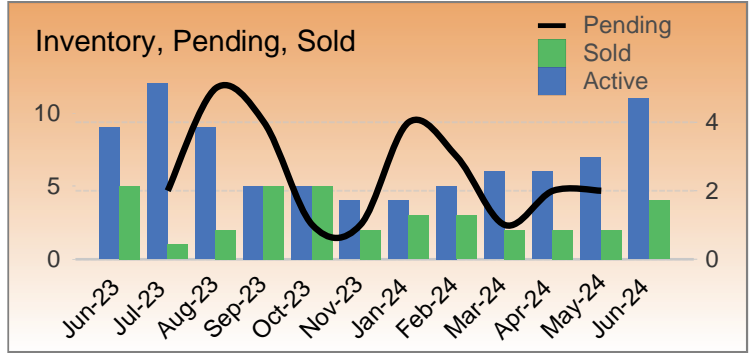
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## Market Activity Summary:



- Inventory: 11 units were listed for sale as of the last day of June - approximately 4.1 months of inventory.
- Sales Activity: 4 units were sold during June,
- Median Sales Price: \$434,500 during June
- Average price per sq.ft. in June was \$372
- Average Days-on-Market (DOM) is approximately 19 days
- Sold over Asking: On average, buyers paid 100% of list price in June



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jun-24	11	0	4	4.1	\$425,500	\$434,500	\$426,750	19	\$405	\$372	100%
May-24	7	2	2	3.5	\$432,475	\$437,475	\$437,475	30	\$393	\$356	101%
Apr-24	6	2	2	2.6	\$563,648	\$550,649	\$550,648	26	\$387	\$359	97%
Mar-24	6	1	2	2.3	\$459,444	\$445,000	\$445,000	25	\$412	\$360	97%
Feb-24	5	3	3	2.5	\$582,349	\$489,000	\$572,666	108	\$398	\$421	98%
Jan-24	4	4	3	2.4	\$699,385	\$719,278	\$683,092	89	\$381	\$402	98%
Nov-23	4	1	2	1.0	\$567,349	\$566,350	\$566,349	32	\$381	\$360	100%
Oct-23	5	1	5	1.3	\$433,400	\$410,000	\$435,437	16	\$394	\$352	100%
Sep-23	5	4	5	2.3	\$546,153	\$500,000	\$540,283	165	\$379	\$370	99%
Aug-23	9	5	2	3.4	\$455,000	\$464,000	\$464,000	6	\$367	\$481	102%
Jul-23	12	2	1	3.6	\$399,000	\$380,000	\$380,000	96	\$391	\$253	95%
Jun-23	9	0	5	3.0	\$419,599	\$375,000	\$422,000	38	\$387	\$319	100%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jun-24	4	-20%	\$639,033	41.2%	\$434,500	15.9%	\$426,750	1.13%	19	-50%	100%
Jun-23	5	0%	\$452,666	35%	\$375,000	-10.7%	\$422,000	4.09%	38	72.7%	100%

## Sales Activity and Price Trends

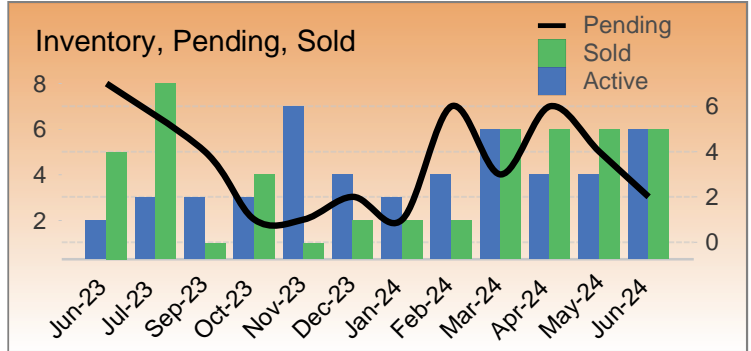
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	10	9	5	20	15
\$500-599K	2	8	6	3	0
\$600-699K	0	0	1	0	0
\$700-799K	3	1	0	0	0
\$800-899K	1	0	0	0	0
\$900-999K	0	0	0	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	16	18	12	23	15

Presented by:

Includes Brentwood, Bethel Island, Byron, Discovery Bay, Knightsen, and Oakley  
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## Market Activity Summary:

- Inventory: 6 units were listed for sale as of the last day of June - approximately 1.0 months of inventory.
- Sales Activity: 6 units were sold during June,
- Median Sales Price: \$649,450 during June
- Average price per sq.ft. in June was \$610
- Average Days-on-Market (DOM) is approximately 20 days
- Sold over Asking: On average, buyers paid 103% of list price in June



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
Jun-24	6	2	6	1.0	\$745,150	\$649,450	\$778,983	20	\$548	\$610	103%
May-24	4	4	6	0.7	\$1,136,981	\$1,202,500	\$1,230,466	6	\$543	\$663	108%
Apr-24	4	6	6	0.9	\$697,500	\$727,500	\$731,666	17	\$494	\$566	105%
Mar-24	6	3	6	1.8	\$856,658	\$887,500	\$920,000	10	\$511	\$630	108%
Feb-24	4	6	2	2.0	\$847,499	\$857,500	\$857,500	13	\$590	\$680	101%
Jan-24	3	1	2	1.8	\$743,750	\$752,475	\$752,475	22	\$531	\$600	101%
Dec-23	4	2	2	1.7	\$584,500	\$582,500	\$582,500	11	\$523	\$661	99%
Nov-23	7	1	1	3.5	\$1,290,000	\$1,300,000	\$1,300,000	8	\$563	\$558	101%
Oct-23	3	1	4	1.8	\$1,052,000	\$1,020,250	\$1,058,875	24	\$583	\$615	100%
Sep-23	3	4	1	1.0	\$439,000	\$420,000	\$420,000	49	\$541	\$461	96%
Jul-23	3	0	8	0.5	\$951,749	\$1,119,000	\$980,750	23	\$546	\$638	104%
Jun-23	2	7	5	0.5	\$998,390	\$1,065,000	\$1,059,600	9	\$575	\$722	106%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jun-24	6	20%	\$837,190	-12.4%	\$649,450	-39%	\$778,983	-26.5%	20	122%	103%
Jun-23	5	-16.7%	\$955,666	10%	\$1,065,000	-22.6%	\$1,059,600	-10.1%	9	-40%	106%
Jun-22	6	-45.5%	\$868,688	25%	\$1,376,000	46.4%	\$1,178,666	25.6%	15	87.5%	110%

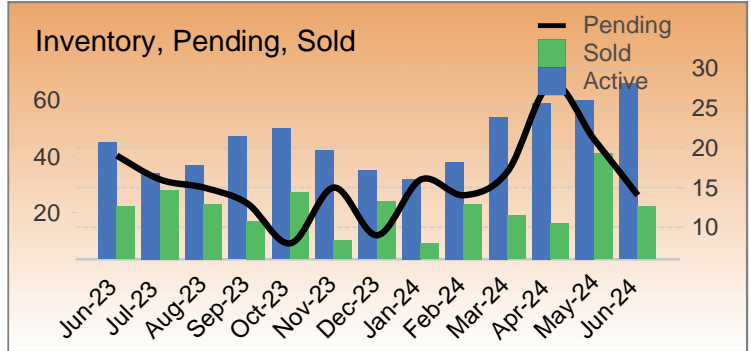
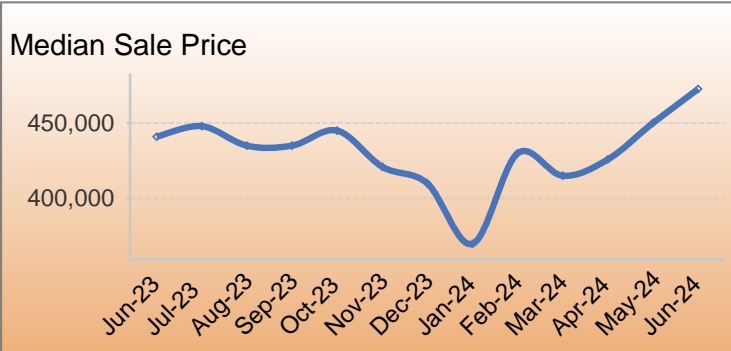
## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	0	0	1	3	4
\$500-599K	3	3	4	3	8
\$600-699K	6	5	8	9	11
\$700-799K	4	4	7	5	4
\$800-899K	3	4	5	8	3
\$900-999K	3	1	4	3	2
\$1-1.299M	5	2	8	3	2
\$1.3-1.699M	4	2	7	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	28	21	44	34	34

## Presented by:

## Market Activity Summary:

- Inventory: 66 units were listed for sale as of the last day of June - approximately 2.5 months of inventory.
- Sales Activity: 22 units were sold during June,
- Median Sales Price: \$472,500 during June
- Average price per sq.ft. in June was \$454
- Average Days-on-Market (DOM) is approximately 32 days
- Sold over Asking: On average, buyers paid 101% of list price in June



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
Jun-24	66	14	22	2.5	\$517,475	\$472,500	\$521,665	32	\$419	\$454	101%
May-24	60	21	41	2.4	\$479,675	\$450,000	\$478,974	26	\$430	\$430	99%
Apr-24	59	28	16	3.1	\$469,874	\$426,000	\$475,175	29	\$432	\$438	101%
Mar-24	54	17	19	3.2	\$418,462	\$415,000	\$420,842	30	\$433	\$435	101%
Feb-24	38	14	23	2.1	\$463,406	\$430,000	\$464,052	23	\$433	\$445	100%
Jan-24	32	16	9	2.3	\$414,533	\$370,000	\$409,655	24	\$425	\$426	99%
Dec-23	35	9	24	1.7	\$460,986	\$410,000	\$460,839	44	\$423	\$456	100%
Nov-23	42	15	10	2.4	\$485,787	\$421,000	\$500,253	22	\$421	\$452	102%
Oct-23	50	8	27	2.2	\$461,738	\$445,000	\$460,444	24	\$435	\$428	100%
Sep-23	47	13	17	2.1	\$417,361	\$435,000	\$423,852	24	\$436	\$430	102%
Aug-23	37	15	23	1.5	\$448,716	\$435,000	\$455,740	30	\$427	\$461	102%
Jul-23	34	16	28	1.3	\$480,656	\$448,000	\$492,303	13	\$432	\$447	103%
Jun-23	45	19	22	1.9	\$461,663	\$441,000	\$476,361	25	\$433	\$476	103%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jun-24	22	0%	\$456,112	2.82%	\$472,500	7.14%	\$521,665	9.51%	32	28%	101%
Jun-23	22	-42.1%	\$443,619	-3%	\$441,000	-5.67%	\$476,361	0.503%	25	108%	103%
Jun-22	38	-29.6%	\$457,342	3.6%	\$467,500	12.7%	\$473,977	5.3%	12	-14.3%	104%

## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	90	99	159	189	118
\$500-599K	15	14	26	16	11
\$600-699K	7	12	16	22	6
\$700-799K	11	6	13	10	1
\$800-899K	7	3	9	2	0
\$900-999K	0	0	1	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	130	134	224	239	136

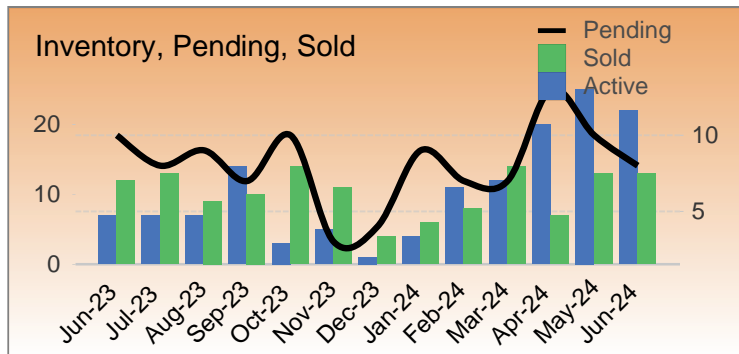
## Presented by:

Includes Concord and Clayton  
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## Market Activity Summary:



- Inventory: 22 units were listed for sale as of the last day of June - approximately 2.0 months of inventory.
- Sales Activity: 13 units were sold during June,
- Median Sales Price: \$1,230,000 during June
- Average price per sq.ft. in June was \$776
- Average Days-on-Market (DOM) is approximately 24 days
- Sold over Asking: On average, buyers paid 100% of list price in June



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jun-24	22	8	13	2.0	\$1,243,688	\$1,230,000	\$1,244,961	24	\$692	\$776	100%
May-24	25	10	13	2.2	\$1,151,453	\$1,250,000	\$1,170,807	13	\$691	\$768	102%
Apr-24	20	13	7	2.1	\$1,001,714	\$978,000	\$1,036,857	9	\$721	\$774	104%
Mar-24	12	7	14	1.3	\$1,049,846	\$1,178,975	\$1,068,210	12	\$766	\$763	102%
Feb-24	11	7	8	2.0	\$1,058,975	\$1,160,000	\$1,095,250	5	\$750	\$677	104%
Jan-24	4	9	6	0.6	\$1,134,583	\$1,165,000	\$1,125,416	30	\$660	\$720	99%
Dec-23	1	4	4	0.1	\$1,211,000	\$1,157,500	\$1,215,000	6	\$670	\$654	100%
Nov-23	5	3	11	0.4	\$1,268,781	\$1,240,000	\$1,274,800	14	\$756	\$709	100%
Oct-23	3	10	14	0.3	\$1,037,350	\$1,099,500	\$1,039,928	41	\$773	\$720	100%
Sep-23	14	7	10	1.3	\$1,106,800	\$1,182,000	\$1,109,700	14	\$730	\$696	100%
Aug-23	7	9	9	0.6	\$1,017,888	\$999,000	\$1,035,666	15	\$759	\$683	102%
Jul-23	7	8	13	0.5	\$1,122,669	\$1,250,000	\$1,145,769	13	\$746	\$651	102%
Jun-23	7	10	12	0.5	\$1,064,699	\$1,075,000	\$1,068,583	22	\$738	\$641	100%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jun-24	13	8.33%	\$1,139,992	1.54%	\$1,230,000	14.4%	\$1,244,961	16.5%	24	9.09%	100%
Jun-23	12	9.09%	\$1,122,669	10.3%	\$1,075,000	-17%	\$1,068,583	-15.4%	22	120%	100%
Jun-22	11	-59.3%	\$1,018,041	8.65%	\$1,295,000	19.4%	\$1,262,727	22.4%	10	25%	102%

## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	0	1	0	0	1
\$500-599K	1	2	3	7	8
\$600-699K	5	2	3	13	11
\$700-799K	6	5	4	10	18
\$800-899K	1	7	9	22	18
\$900-999K	4	14	3	19	15
\$1-1.299M	22	27	35	33	6
\$1.3-1.699M	21	9	22	6	1
\$1.7-1.999M	1	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	61	67	79	110	78

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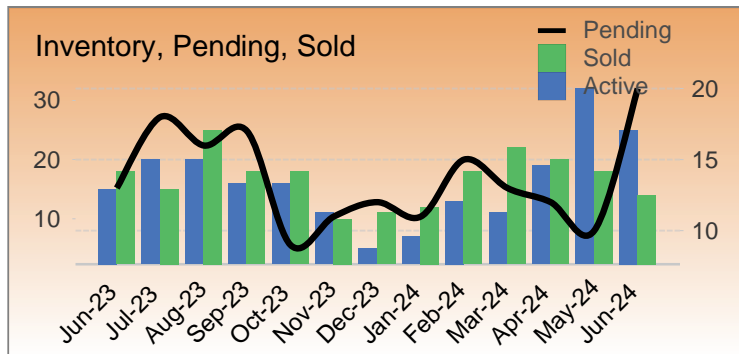
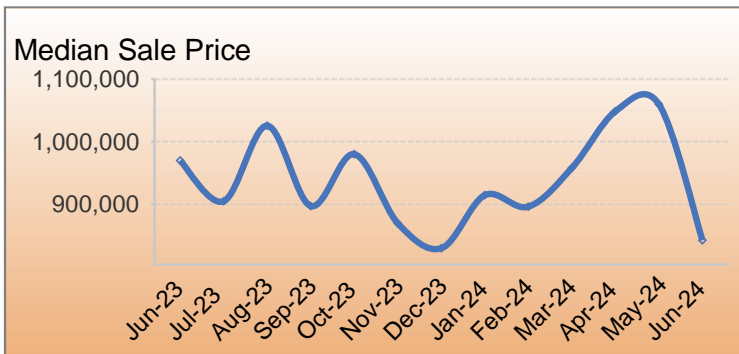
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## Market Activity Summary:

- Inventory: 25 units were listed for sale as of the last day of June - approximately 1.6 months of inventory.
- Sales Activity: 14 units were sold during June,
- Median Sales Price: \$842,500 during June
- Average price per sq.ft. in June was \$645
- Average Days-on-Market (DOM) is approximately 12 days
- Sold over Asking: On average, buyers paid 103% of list price in June



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
Jun-24	25	20	14	1.6	\$868,798	\$842,500	\$900,285	12	\$642	\$645	103%
May-24	32	10	18	1.7	\$1,000,604	\$1,060,000	\$1,042,666	9	\$645	\$640	104%
Apr-24	19	12	20	1.0	\$955,609	\$1,049,000	\$993,639	12	\$669	\$641	104%
Mar-24	11	13	22	0.6	\$937,606	\$958,500	\$978,590	9	\$648	\$656	104%
Feb-24	13	15	18	1.0	\$903,602	\$896,500	\$924,206	9	\$663	\$622	102%
Jan-24	7	11	12	0.6	\$887,608	\$915,000	\$894,331	18	\$610	\$569	101%
Dec-23	5	12	11	0.4	\$863,262	\$830,000	\$864,273	16	\$644	\$591	100%
Nov-23	11	11	10	0.7	\$852,534	\$870,000	\$860,634	10	\$581	\$619	101%
Oct-23	16	9	18	0.8	\$1,001,482	\$980,000	\$1,019,413	12	\$574	\$612	102%
Sep-23	16	17	18	0.9	\$924,842	\$897,500	\$944,000	15	\$598	\$636	102%
Aug-23	20	16	25	1.0	\$927,871	\$1,025,714	\$954,784	9	\$587	\$641	103%
Jul-23	20	18	15	1.0	\$886,715	\$905,000	\$917,085	14	\$622	\$609	103%
Jun-23	15	13	18	0.7	\$915,098	\$970,000	\$955,255	10	\$602	\$654	105%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jun-24	14	-22.2%	\$939,095	-7.73%	\$842,500	-13.1%	\$900,285	-5.75%	12	20%	103%
Jun-23	18	-41.9%	\$1,017,738	5.62%	\$970,000	-5.83%	\$955,255	-6.18%	10	-16.7%	105%
Jun-22	31	-34%	\$963,608	22.2%	\$1,030,000	17%	\$1,018,161	12.6%	12	71.4%	104%

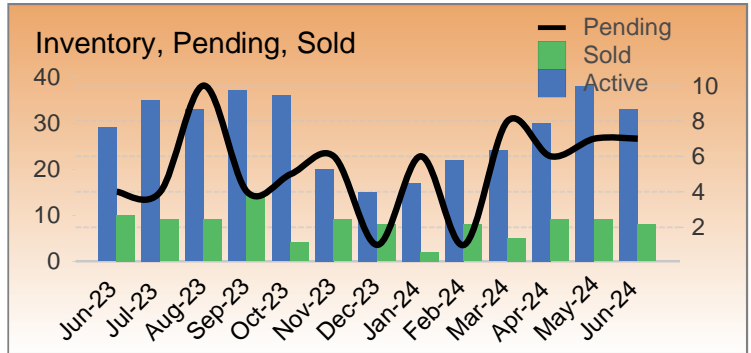
## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	6	1	2	5	7
\$500-599K	4	4	4	12	13
\$600-699K	6	8	10	20	33
\$700-799K	11	20	18	41	11
\$800-899K	16	18	26	37	27
\$900-999K	13	16	25	36	9
\$1-1.299M	38	38	57	38	2
\$1.3-1.699M	10	7	36	6	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	104	112	178	195	102

Presented by:

## Market Activity Summary:

- Inventory: 33 units were listed for sale as of the last day of June - approximately 3.9 months of inventory.
- Sales Activity: 8 units were sold during June,
- Median Sales Price: \$407,500 during June
- Average price per sq.ft. in June was \$531
- Average Days-on-Market (DOM) is approximately 49 days
- Sold over Asking: On average, buyers paid 100% of list price in June



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
Jun-24	33	7	8	3.9	\$510,375	\$407,500	\$510,750	49	\$618	\$531	100%
May-24	38	7	9	5.0	\$496,666	\$450,000	\$490,666	62	\$597	\$672	99%
Apr-24	30	6	9	4.1	\$608,555	\$615,000	\$624,111	40	\$601	\$614	102%
Mar-24	24	8	5	4.8	\$448,180	\$397,000	\$441,280	39	\$642	\$482	99%
Feb-24	22	1	8	3.7	\$656,375	\$644,000	\$665,000	20	\$635	\$591	101%
Jan-24	17	6	2	2.7	\$659,475	\$648,200	\$648,200	145	\$631	\$579	98%
Dec-23	15	1	8	2.1	\$556,250	\$495,000	\$539,375	65	\$592	\$555	96%
Nov-23	20	6	9	2.2	\$523,210	\$510,000	\$511,100	45	\$606	\$608	98%
Oct-23	36	5	4	4.0	\$576,722	\$575,000	\$578,500	33	\$612	\$646	100%
Sep-23	37	4	14	3.5	\$567,341	\$557,500	\$565,662	36	\$621	\$588	100%
Aug-23	33	10	9	3.6	\$601,000	\$470,000	\$611,111	44	\$630	\$662	101%
Jul-23	35	4	9	3.4	\$633,444	\$630,000	\$641,333	26	\$623	\$615	101%
Jun-23	29	4	10	3.1	\$606,400	\$622,500	\$619,300	20	\$611	\$610	101%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jun-24	8	-20%	\$509,909	-6.54%	\$407,500	-34.5%	\$510,750	-17.5%	49	145%	100%
Jun-23	10	-9.09%	\$545,604	-9.78%	\$622,500	-4.23%	\$619,300	-2.68%	20	5.26%	101%
Jun-22	11	-38.9%	\$604,745	6.42%	\$650,000	22.1%	\$636,363	7.36%	19	-26.9%	104%

## Sales Activity and Price Trends

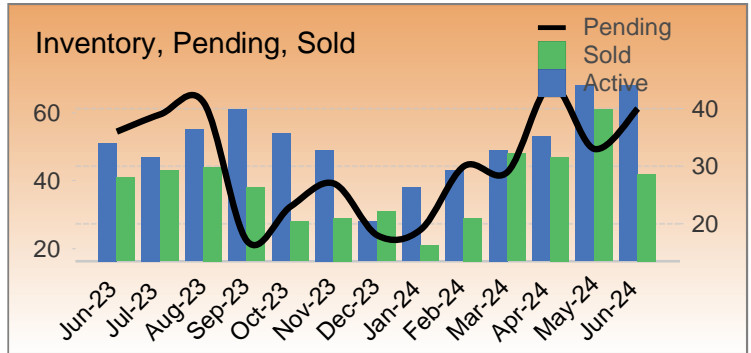
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	18	31	36	33	25
\$500-599K	7	9	12	25	4
\$600-699K	4	11	14	17	6
\$700-799K	7	11	8	9	5
\$800-899K	1	1	9	8	7
\$900-999K	3	1	3	0	1
\$1-1.299M	1	3	4	0	1
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	41	67	86	92	49

## Presented by:

## Market Activity Summary:



- Inventory: 68 units were listed for sale as of the last day of June - approximately 1.4 months of inventory.
- Sales Activity: 42 units were sold during June,
- Median Sales Price: \$957,000 during June
- Average price per sq.ft. in June was \$714
- Average Days-on-Market (DOM) is approximately 17 days
- Sold over Asking: On average, buyers paid 103% of list price in June



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jun-24	68	40	42	1.4	\$932,977	\$957,000	\$969,971	17	\$729	\$714	103%
May-24	68	33	61	1.4	\$966,231	\$1,015,000	\$1,001,999	17	\$720	\$774	103%
Apr-24	53	44	47	1.4	\$931,091	\$920,000	\$973,249	15	\$683	\$745	104%
Mar-24	49	29	48	1.6	\$956,963	\$962,500	\$993,751	12	\$691	\$745	104%
Feb-24	43	30	29	1.7	\$924,284	\$960,000	\$948,582	18	\$740	\$716	103%
Jan-24	38	19	21	1.4	\$775,452	\$720,000	\$777,359	45	\$683	\$652	100%
Dec-23	28	18	31	1.1	\$820,289	\$710,000	\$830,298	32	\$682	\$679	101%
Nov-23	49	27	29	1.6	\$862,131	\$835,000	\$874,172	19	\$681	\$710	101%
Oct-23	54	23	28	1.6	\$842,346	\$835,500	\$857,298	19	\$692	\$724	102%
Sep-23	61	17	38	1.6	\$973,078	\$887,500	\$992,705	22	\$682	\$741	102%
Aug-23	55	41	44	1.3	\$923,110	\$928,706	\$942,245	19	\$702	\$723	102%
Jul-23	47	39	43	1.1	\$811,591	\$790,000	\$841,661	14	\$712	\$683	103%
Jun-23	51	36	41	1.3	\$863,430	\$835,000	\$886,076	15	\$696	\$719	102%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jun-24	42	2.44%	\$891,704	1.3%	\$957,000	14.6%	\$969,971	9.47%	17	13.3%	103%
Jun-23	41	-25.5%	\$880,251	-6.73%	\$835,000	-12.1%	\$886,076	-6.08%	15	15.4%	102%
Jun-22	55	-45%	\$943,797	13.9%	\$950,000	28.4%	\$943,434	12.9%	13	-7.14%	105%

## Sales Activity and Price Trends

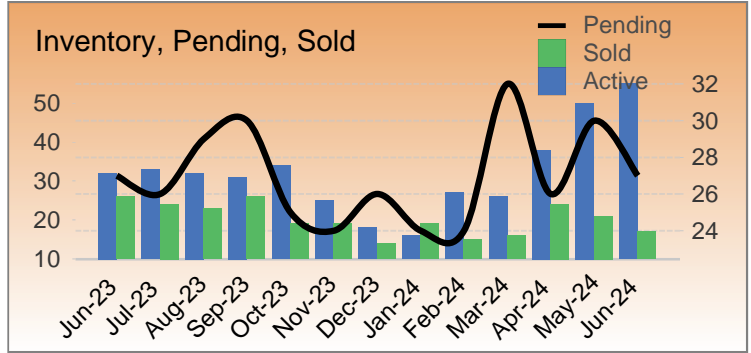
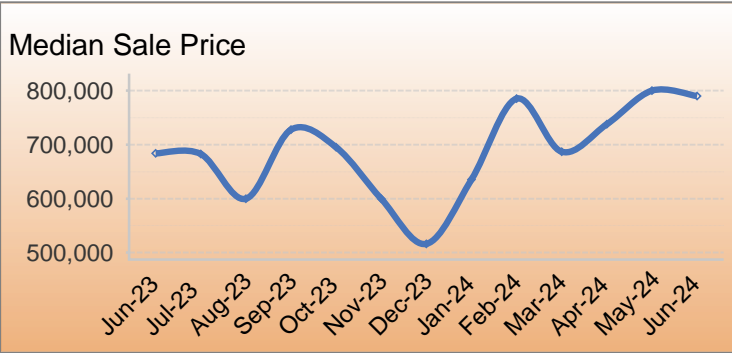
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	22	20	25	53	19
\$500-599K	17	20	25	44	22
\$600-699K	30	35	44	73	27
\$700-799K	30	20	52	58	23
\$800-899K	21	26	23	42	33
\$900-999K	15	13	26	39	20
\$1-1.299M	55	44	86	69	28
\$1.3-1.699M	57	34	59	19	2
\$1.7-1.999M	1	3	5	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	248	215	345	397	174

## Presented by:

## Market Activity Summary:



- Inventory: 55 units were listed for sale as of the last day of June - approximately 2.7 months of inventory.
- Sales Activity: 17 units were sold during June,
- Median Sales Price: \$790,000 during June
- Average price per sq.ft. in June was \$528
- Average Days-on-Market (DOM) is approximately 20 days
- Sold over Asking: On average, buyers paid 103% of list price in June



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jun-24	55	27	17	2.7	\$718,589	\$790,000	\$739,581	20	\$541	\$528	103%
May-24	50	30	21	2.6	\$728,263	\$800,001	\$748,333	23	\$533	\$552	102%
Apr-24	38	26	24	2.2	\$692,132	\$738,000	\$720,251	21	\$552	\$564	104%
Mar-24	26	32	16	1.9	\$693,354	\$687,000	\$724,362	19	\$553	\$548	104%
Feb-24	27	24	15	1.7	\$732,911	\$785,000	\$768,233	19	\$575	\$540	105%
Jan-24	16	24	19	0.9	\$645,400	\$635,000	\$649,575	44	\$605	\$530	102%
Dec-23	18	26	14	1.2	\$550,688	\$516,250	\$553,966	32	\$578	\$559	100%
Nov-23	25	24	19	1.4	\$606,448	\$600,000	\$618,828	26	\$551	\$508	102%
Oct-23	34	25	19	1.6	\$671,513	\$695,000	\$681,526	28	\$541	\$516	102%
Sep-23	31	30	26	1.4	\$708,442	\$727,500	\$722,153	36	\$535	\$521	103%
Aug-23	32	29	23	1.4	\$599,434	\$600,000	\$602,001	20	\$532	\$545	101%
Jul-23	33	26	24	1.3	\$641,956	\$682,500	\$662,479	16	\$527	\$528	104%
Jun-23	32	27	26	1.5	\$667,435	\$683,750	\$677,166	29	\$523	\$553	101%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jun-24	17	-34.6%	\$681,809	-1.43%	\$790,000	15.5%	\$739,581	9.22%	20	-31%	103%
Jun-23	26	-7.14%	\$691,712	6.84%	\$683,750	1.38%	\$677,166	-2.38%	29	93.3%	101%
Jun-22	28	-28.2%	\$647,420	-0.183%	\$674,444	5.38%	\$693,677	5.59%	15	66.7%	106%

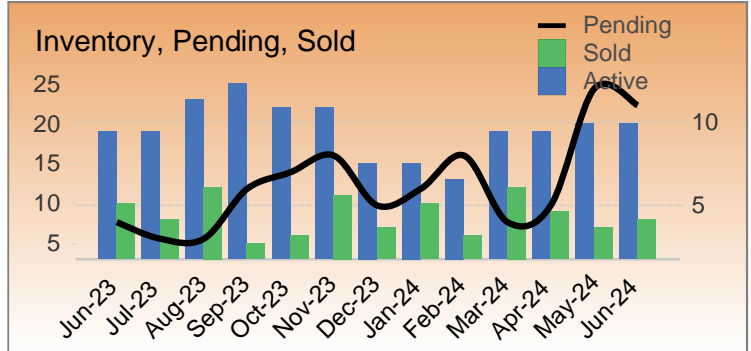
## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	16	18	24	51	38
\$500-599K	18	28	34	44	41
\$600-699K	15	25	52	39	27
\$700-799K	15	26	32	42	38
\$800-899K	28	15	41	18	1
\$900-999K	10	7	20	8	0
\$1-1.299M	10	1	8	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	112	120	211	202	145

Presented by:

## Market Activity Summary:

- Inventory: 20 units were listed for sale as of the last day of June - approximately 2.9 months of inventory.
- Sales Activity: 8 units were sold during June,
- Median Sales Price: \$447,500 during June
- Average price per sq.ft. in June was \$451
- Average Days-on-Market (DOM) is approximately 32 days
- Sold over Asking: On average, buyers paid 100% of list price in June



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
Jun-24	20	11	8	2.9	\$501,749	\$447,500	\$505,737	32	\$454	\$451	100%
May-24	20	12	7	2.3	\$551,428	\$620,000	\$558,500	20	\$435	\$442	101%
Apr-24	19	5	9	2.1	\$514,611	\$520,000	\$532,888	38	\$448	\$464	103%
Mar-24	19	4	12	2.1	\$536,724	\$540,000	\$540,083	43	\$441	\$440	101%
Feb-24	13	8	6	2.1	\$406,666	\$412,500	\$412,166	44	\$445	\$462	102%
Jan-24	15	6	10	1.6	\$446,875	\$422,500	\$449,300	60	\$453	\$432	101%
Dec-23	15	5	7	1.9	\$464,978	\$459,000	\$462,707	35	\$456	\$458	100%
Nov-23	22	8	11	3.0	\$457,272	\$465,000	\$461,818	45	\$449	\$451	101%
Oct-23	22	7	6	3.1	\$411,329	\$407,000	\$416,333	20	\$447	\$439	101%
Sep-23	25	6	5	3.1	\$505,400	\$500,000	\$511,800	32	\$452	\$417	101%
Aug-23	23	3	12	2.3	\$471,031	\$457,500	\$480,449	31	\$434	\$456	102%
Jul-23	19	3	8	2.8	\$483,424	\$507,500	\$511,250	20	\$441	\$432	106%
Jun-23	19	4	10	2.9	\$481,383	\$515,000	\$500,350	20	\$441	\$460	104%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jun-24	8	-20%	\$468,429	-8.34%	\$447,500	-13.1%	\$505,737	1.08%	32	60%	100%
Jun-23	10	-37.5%	\$511,025	3.82%	\$515,000	-16.5%	\$500,350	-14.1%	20	100%	104%
Jun-22	16	-30.4%	\$492,215	7.82%	\$617,000	23.4%	\$582,434	16.3%	10	-33.3%	108%

## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	25	15	34	68	78
\$500-599K	16	9	19	17	6
\$600-699K	7	7	14	15	0
\$700-799K	4	0	6	1	0
\$800-899K	0	0	0	0	0
\$900-999K	0	0	0	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	52	31	73	101	84

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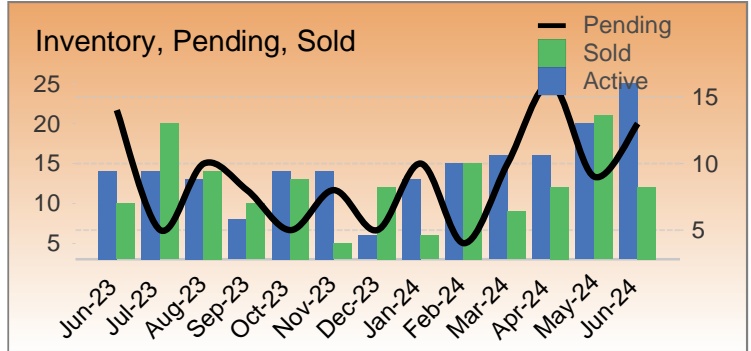
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## Market Activity Summary:

- Inventory: 25 units were listed for sale as of the last day of June - approximately 1.7 months of inventory.
- Sales Activity: 12 units were sold during June,
- Median Sales Price: \$912,500 during June
- Average price per sq.ft. in June was \$586
- Average Days-on-Market (DOM) is approximately 16 days
- Sold over Asking: On average, buyers paid 102% of list price in June



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jun-24	25	13	12	1.7	\$842,249	\$912,500	\$864,041	16	\$541	\$586	102%
May-24	20	9	21	1.5	\$720,305	\$693,225	\$731,817	17	\$549	\$580	101%
Apr-24	16	16	12	1.4	\$811,406	\$853,500	\$845,583	15	\$527	\$601	104%
Mar-24	16	10	9	1.6	\$927,650	\$1,015,000	\$948,611	8	\$530	\$598	102%
Feb-24	15	4	15	1.4	\$695,777	\$755,000	\$710,333	25	\$556	\$602	102%
Jan-24	13	10	6	1.7	\$729,658	\$743,000	\$744,333	14	\$579	\$625	102%
Dec-23	6	5	12	0.6	\$764,666	\$740,000	\$763,666	21	\$602	\$565	100%
Nov-23	14	8	5	1.5	\$968,800	\$851,000	\$964,700	11	\$570	\$593	100%
Oct-23	14	5	13	1.1	\$788,992	\$825,000	\$820,923	12	\$574	\$607	104%
Sep-23	8	8	10	0.5	\$883,527	\$964,000	\$889,433	20	\$550	\$586	101%
Aug-23	13	10	14	0.9	\$821,339	\$875,000	\$832,500	21	\$557	\$572	101%
Jul-23	14	5	20	1.0	\$769,294	\$846,500	\$779,181	10	\$542	\$579	101%
Jun-23	14	14	10	1.0	\$759,987	\$804,997	\$774,699	8	\$572	\$576	102%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jun-24	12	20%	\$711,569	-9.31%	\$912,500	13.4%	\$864,041	11.5%	16	100%	102%
Jun-23	10	-16.7%	\$784,607	-2.98%	\$804,997	6.76%	\$774,699	2.61%	8	-42.9%	102%
Jun-22	12	-50%	\$808,738	8.54%	\$754,000	-4.56%	\$755,000	-0.202%	14	16.7%	102%

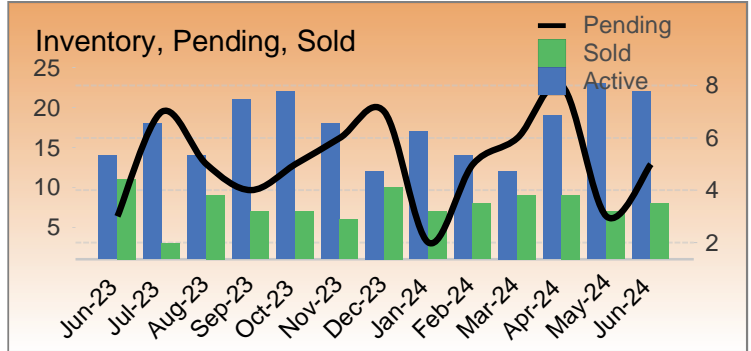
## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	9	7	12	21	21
\$500-599K	4	5	5	8	23
\$600-699K	11	14	13	25	27
\$700-799K	14	12	12	34	22
\$800-899K	11	19	23	31	2
\$900-999K	10	8	30	18	0
\$1-1.299M	16	6	27	1	0
\$1.3-1.699M	0	0	1	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	75	71	123	138	95

Presented by:

## Market Activity Summary:

- Inventory: 22 units were listed for sale as of the last day of June - approximately 2.8 months of inventory.
- Sales Activity: 8 units were sold during June,
- Median Sales Price: \$541,000 during June
- Average price per sq.ft. in June was \$466
- Average Days-on-Market (DOM) is approximately 22 days
- Sold over Asking: On average, buyers paid 102% of list price in June



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jun-24	22	5	8	2.8	\$539,000	\$541,000	\$548,687	22	\$497	\$466	102%
May-24	23	3	7	2.8	\$604,698	\$650,000	\$614,285	63	\$473	\$499	101%
Apr-24	19	8	9	2.2	\$703,322	\$700,000	\$708,888	83	\$495	\$502	101%
Mar-24	12	6	9	1.6	\$642,055	\$620,000	\$650,222	57	\$546	\$502	102%
Feb-24	14	5	8	1.8	\$571,361	\$480,000	\$564,111	67	\$552	\$460	99%
Jan-24	17	2	7	2.5	\$625,928	\$675,000	\$604,952	27	\$519	\$452	96%
Dec-23	12	7	10	1.6	\$599,990	\$640,000	\$610,150	21	\$507	\$457	102%
Nov-23	18	6	6	2.7	\$458,500	\$476,000	\$459,666	21	\$490	\$455	100%
Oct-23	22	5	7	2.9	\$462,807	\$500,000	\$468,214	12	\$482	\$491	101%
Sep-23	21	4	7	3.3	\$597,557	\$590,000	\$593,571	19	\$486	\$477	99%
Aug-23	14	5	9	1.8	\$553,972	\$515,000	\$551,044	17	\$511	\$481	99%
Jul-23	18	7	3	2.7	\$503,000	\$530,000	\$516,666	18	\$516	\$463	103%
Jun-23	14	3	11	2.0	\$616,216	\$721,000	\$640,880	18	\$503	\$501	104%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jun-24	8	-27.3%	\$591,618	3.33%	\$541,000	-25%	\$548,687	-14.4%	22	22.2%	102%
Jun-23	11	0%	\$572,565	1.77%	\$721,000	5.26%	\$640,880	-1.95%	18	28.6%	104%
Jun-22	11	-42.1%	\$562,600	5.8%	\$685,000	13.8%	\$653,636	6.65%	14	55.6%	103%

## Sales Activity and Price Trends

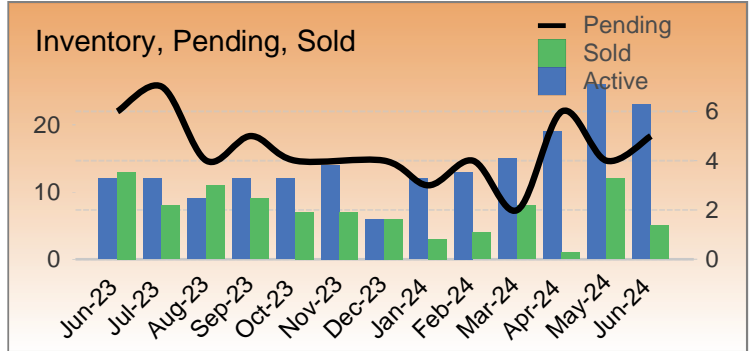
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	12	13	11	38	53
\$500-599K	9	11	15	14	14
\$600-699K	16	9	17	25	2
\$700-799K	6	9	12	9	0
\$800-899K	5	4	7	1	0
\$900-999K	0	0	1	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	48	46	63	87	69

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## Market Activity Summary:

- Inventory: 23 units were listed for sale as of the last day of June - approximately 3.8 months of inventory.
- Sales Activity: 5 units were sold during June,
- Median Sales Price: \$965,000 during June
- Average price per sq.ft. in June was \$676
- Average Days-on-Market (DOM) is approximately 47 days
- Sold over Asking: On average, buyers paid 108% of list price in June



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jun-24	23	5	5	3.8	\$1,010,300	\$965,000	\$1,095,200	47	\$658	\$676	108%
May-24	26	4	12	3.7	\$1,138,079	\$1,229,000	\$1,191,500	24	\$680	\$686	105%
Apr-24	19	6	1	4.4	\$965,000	\$950,000	\$950,000	32	\$682	\$490	98%
Mar-24	15	2	8	3.2	\$894,875	\$817,500	\$900,305	84	\$746	\$643	101%
Feb-24	13	4	4	3.0	\$1,208,250	\$1,375,000	\$1,166,250	14	\$715	\$673	98%
Jan-24	12	3	3	2.3	\$908,666	\$669,000	\$989,666	20	\$709	\$601	105%
Dec-23	6	4	6	0.9	\$877,333	\$825,000	\$902,500	24	\$811	\$661	100%
Nov-23	14	0	7	1.8	\$1,044,285	\$944,000	\$1,014,000	35	\$686	\$628	97%
Oct-23	12	4	7	1.3	\$1,297,914	\$1,035,000	\$1,307,928	37	\$684	\$812	101%
Sep-23	12	5	9	1.3	\$1,191,852	\$1,100,000	\$1,179,185	29	\$741	\$726	99%
Aug-23	9	4	11	0.8	\$950,434	\$941,000	\$968,889	11	\$729	\$699	104%
Jul-23	12	7	8	1.3	\$1,094,499	\$1,265,000	\$1,141,209	21	\$761	\$733	105%
Jun-23	12	6	13	1.4	\$940,807	\$855,000	\$939,500	26	\$740	\$628	100%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jun-24	5	-61.5%	\$873,500	-10.8%	\$965,000	12.9%	\$1,095,200	16.6%	47	80.8%	108%
Jun-23	13	-7.14%	\$978,982	-12.9%	\$855,000	-13.6%	\$939,500	-17.7%	26	62.5%	100%
Jun-22	14	-30%	\$1,123,830	50.6%	\$990,000	-2.22%	\$1,141,357	13.3%	16	0%	103%

## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	3	1	6	6	3
\$500-599K	1	4	7	11	5
\$600-699K	4	5	7	4	3
\$700-799K	2	5	2	12	4
\$800-899K	2	6	7	6	5
\$900-999K	4	3	7	5	4
\$1-1.299M	6	7	20	19	2
\$1.3-1.699M	10	5	9	15	7
\$1.7-1.999M	1	1	5	2	1
\$2-2.999M	0	3	3	0	3
>3M	0	0	0	0	0
Total	33	40	73	80	37

## Presented by:

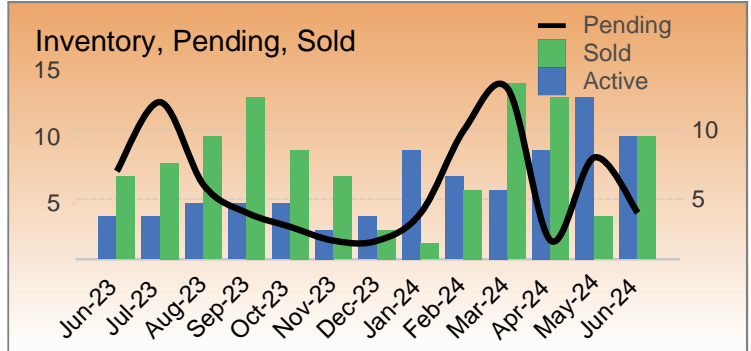
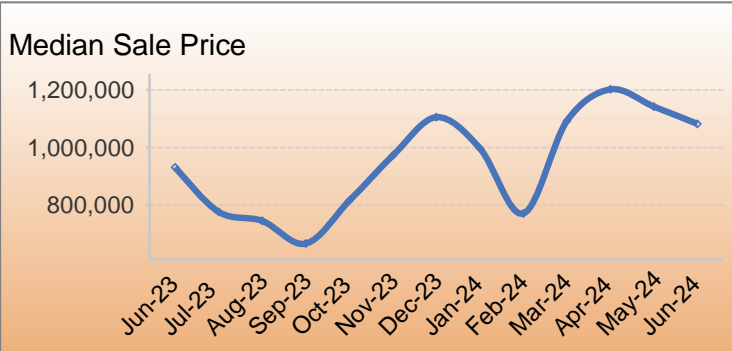
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## Market Activity Summary:



- Inventory: 10 units were listed for sale as of the last day of June - approximately 1.1 months of inventory.
- Sales Activity: 10 units were sold during June,
- Median Sales Price: \$1,082,000 during June
- Average price per sq.ft. in June was \$659
- Average Days-on-Market (DOM) is approximately 17 days
- Sold over Asking: On average, buyers paid 101% of list price in June



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jun-24	10	4	10	1.1	\$1,012,092	\$1,082,000	\$1,029,612	17	\$658	\$659	101%
May-24	13	8	4	1.4	\$1,038,000	\$1,142,500	\$1,119,500	6	\$640	\$667	107%
Apr-24	9	2	13	0.8	\$1,002,060	\$1,202,000	\$1,088,538	19	\$617	\$678	108%
Mar-24	6	13	14	0.8	\$946,342	\$1,092,500	\$1,009,714	12	\$632	\$675	106%
Feb-24	7	10	6	1.9	\$777,316	\$770,000	\$838,480	12	\$644	\$670	107%
Jan-24	9	4	2	2.8	\$912,000	\$997,500	\$997,500	11	\$674	\$657	109%
Dec-23	4	2	3	0.6	\$935,300	\$1,105,000	\$980,000	12	\$622	\$699	105%
Nov-23	3	2	7	0.3	\$950,814	\$972,000	\$959,285	15	\$662	\$650	101%
Oct-23	5	3	9	0.6	\$857,422	\$815,000	\$886,388	11	\$598	\$639	104%
Sep-23	5	4	13	0.6	\$726,429	\$665,000	\$755,948	8	\$698	\$647	105%
Aug-23	5	6	10	0.6	\$767,979	\$744,000	\$802,900	11	\$663	\$628	105%
Jul-23	4	12	8	0.6	\$783,737	\$775,500	\$818,111	8	\$687	\$607	104%
Jun-23	4	7	7	0.8	\$838,412	\$930,000	\$874,000	12	\$631	\$669	105%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jun-24	10	42.9%	\$999,741	32.6%	\$1,082,000	16.3%	\$1,029,612	17.8%	17	41.7%	101%
Jun-23	7	-68.2%	\$754,088	-13.4%	\$930,000	-7.92%	\$874,000	-4.31%	12	33.3%	105%
Jun-22	22	46.7%	\$871,272	20.4%	\$1,010,000	68.3%	\$913,408	42%	9	-59.1%	110%

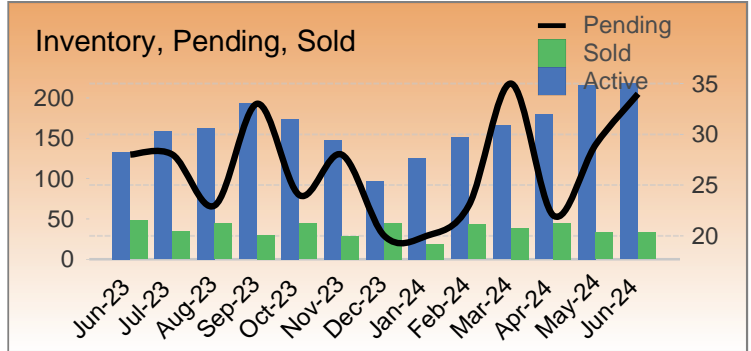
## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	2	2	4	6	3
\$500-599K	0	4	7	19	9
\$600-699K	7	10	20	20	9
\$700-799K	4	5	9	10	5
\$800-899K	4	3	9	8	4
\$900-999K	2	4	5	18	8
\$1-1.299M	23	9	28	14	1
\$1.3-1.699M	7	1	12	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	49	38	94	95	39

## Presented by:

## Market Activity Summary:

- Inventory: 218 units were listed for sale as of the last day of June - approximately 6.0 months of inventory.
- Sales Activity: 33 units were sold during June,
- Median Sales Price: \$525,000 during June
- Average price per sq.ft. in June was \$542
- Average Days-on-Market (DOM) is approximately 38 days
- Sold over Asking: On average, buyers paid 101% of list price in June



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
Jun-24	218	34	33	6.0	\$624,903	\$525,000	\$632,077	38	\$566	\$542	101%
May-24	216	29	33	5.6	\$633,693	\$652,500	\$646,663	47	\$560	\$535	102%
Apr-24	180	22	45	4.3	\$640,371	\$600,000	\$665,237	34	\$550	\$572	103%
Mar-24	166	35	39	5.0	\$661,638	\$669,000	\$690,425	31	\$568	\$548	104%
Feb-24	151	23	43	4.3	\$703,716	\$640,000	\$705,215	40	\$559	\$573	100%
Jan-24	126	20	19	4.1	\$747,916	\$650,000	\$732,324	77	\$566	\$543	98%
Dec-23	97	20	45	2.5	\$631,091	\$520,000	\$628,542	58	\$572	\$557	100%
Nov-23	148	28	29	4.3	\$603,844	\$520,000	\$603,862	50	\$579	\$596	100%
Oct-23	174	24	44	4.4	\$572,933	\$503,000	\$585,909	34	\$571	\$569	102%
Sep-23	193	33	30	5.4	\$581,059	\$535,000	\$582,666	41	\$576	\$518	100%
Aug-23	163	23	44	3.9	\$671,352	\$584,500	\$668,359	34	\$571	\$573	99%
Jul-23	159	28	34	3.6	\$615,376	\$612,500	\$630,611	31	\$572	\$605	102%
Jun-23	133	28	48	2.7	\$578,374	\$582,000	\$593,197	31	\$579	\$596	102%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jun-24	33	-31.3%	\$594,922	-12.5%	\$525,000	-9.79%	\$632,077	6.55%	38	22.6%	101%
Jun-23	48	-39.2%	\$679,803	2.81%	\$582,000	-8.35%	\$593,197	-13.9%	31	10.7%	102%
Jun-22	79	-24.8%	\$661,254	0.655%	\$635,000	-6.62%	\$689,074	-3.43%	28	21.7%	105%

## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	63	71	88	104	50
\$500-599K	30	48	81	94	49
\$600-699K	40	49	94	89	47
\$700-799K	33	31	69	95	55
\$800-899K	8	23	48	33	31
\$900-999K	12	11	36	24	17
\$1-1.299M	15	12	36	29	27
\$1.3-1.699M	10	6	17	14	7
\$1.7-1.999M	1	2	8	1	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	212	253	477	483	283

## Presented by:



Custom geography for Oakland CND/TWN includes Oakland & Piedmont

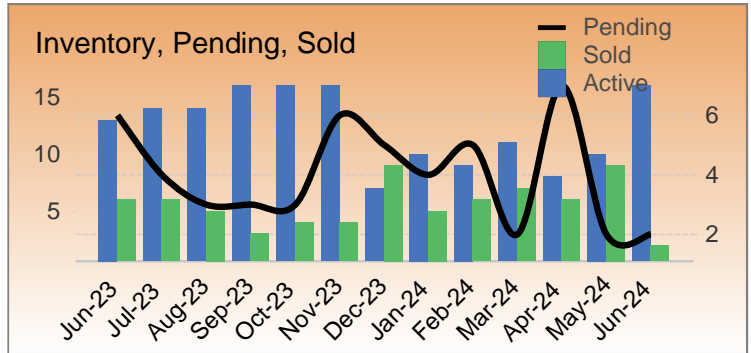
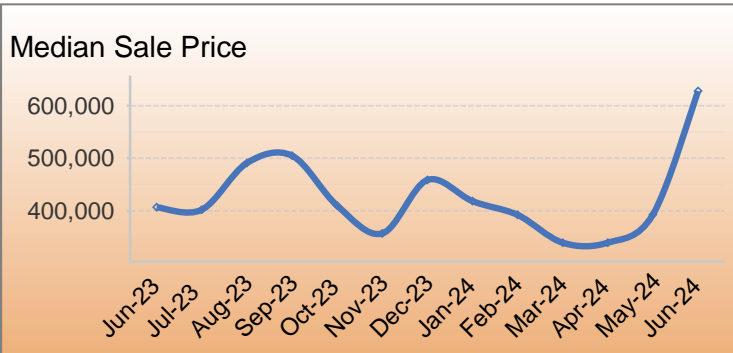
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## Market Activity Summary:



- Inventory: 16 units were listed for sale as of the last day of June - approximately 2.8 months of inventory.
- Sales Activity: 2 units were sold during June,
- Median Sales Price: \$627,500 during June
- Average price per sq.ft. in June was \$403
- Average Days-on-Market (DOM) is approximately 77 days
- Sold over Asking: On average, buyers paid 98% of list price in June



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jun-24	16	2	2	2.8	\$641,500	\$627,500	\$627,500	77	\$372	\$403	98%
May-24	10	2	9	1.4	\$436,655	\$393,000	\$436,777	23	\$355	\$345	100%
Apr-24	8	7	6	1.3	\$354,649	\$340,000	\$364,983	28	\$349	\$357	103%
Mar-24	11	2	7	2.0	\$393,842	\$340,000	\$401,557	37	\$357	\$402	102%
Feb-24	9	5	6	1.4	\$404,749	\$392,500	\$404,166	41	\$345	\$365	100%
Jan-24	10	4	5	1.8	\$407,375	\$419,000	\$401,600	30	\$334	\$351	99%
Dec-23	7	5	9	1.2	\$459,444	\$459,000	\$455,611	50	\$390	\$347	100%
Nov-23	16	6	4	4.9	\$381,250	\$357,500	\$380,000	23	\$346	\$350	100%
Oct-23	16	3	4	4.0	\$425,986	\$410,000	\$422,500	66	\$331	\$398	100%
Sep-23	16	3	3	3.4	\$488,333	\$505,000	\$487,000	32	\$342	\$420	100%
Aug-23	14	3	5	2.5	\$472,980	\$491,000	\$474,200	16	\$359	\$376	100%
Jul-23	14	4	6	2.8	\$404,825	\$402,500	\$415,825	17	\$371	\$384	103%
Jun-23	13	6	6	3.2	\$407,158	\$407,500	\$415,833	38	\$389	\$404	102%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jun-24	2	-66.7%	\$329,755	-27.9%	\$627,500	54%	\$627,500	50.9%	77	103%	98%
Jun-23	6	0%	\$457,195	-5.37%	\$407,500	-19.7%	\$415,833	-16.1%	38	153%	102%
Jun-22	6	-40%	\$483,128	30.4%	\$507,500	7.98%	\$495,666	6.25%	15	36.4%	103%

## Sales Activity and Price Trends

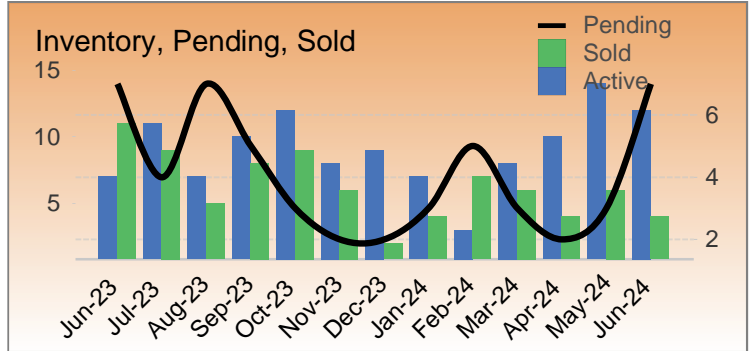
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	22	12	26	27	25
\$500-599K	10	4	9	8	1
\$600-699K	3	2	8	2	0
\$700-799K	0	0	0	0	0
\$800-899K	0	0	0	0	0
\$900-999K	0	0	0	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	35	18	43	37	26

## Presented by:

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## Market Activity Summary:

- Inventory: 12 units were listed for sale as of the last day of June - approximately 2.6 months of inventory.
- Sales Activity: 4 units were sold during June,
- Median Sales Price: \$633,500 during June
- Average price per sq.ft. in June was \$495
- Average Days-on-Market (DOM) is approximately 15 days
- Sold over Asking: On average, buyers paid 99% of list price in June



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jun-24	12	7	4	2.6	\$644,250	\$633,500	\$639,875	15	\$501	\$495	99%
May-24	14	3	6	2.8	\$672,796	\$610,000	\$655,000	24	\$487	\$499	98%
Apr-24	10	2	4	1.9	\$682,000	\$722,000	\$694,250	14	\$487	\$504	101%
Mar-24	8	3	6	1.4	\$687,166	\$812,500	\$714,833	47	\$540	\$495	104%
Feb-24	3	5	7	0.7	\$690,269	\$645,000	\$680,126	36	\$550	\$522	99%
Jan-24	7	3	4	2.0	\$594,000	\$605,500	\$622,750	28	\$521	\$511	105%
Dec-23	9	2	2	1.6	\$587,000	\$580,000	\$580,000	30	\$503	\$536	99%
Nov-23	8	2	6	1.0	\$615,833	\$616,000	\$605,166	19	\$494	\$490	98%
Oct-23	12	3	9	1.6	\$606,222	\$650,000	\$625,222	25	\$513	\$498	103%
Sep-23	10	5	8	1.4	\$582,975	\$593,950	\$581,862	30	\$500	\$516	100%
Aug-23	7	7	5	0.8	\$765,200	\$849,000	\$767,100	17	\$474	\$512	100%
Jul-23	11	4	9	1.1	\$582,766	\$645,000	\$593,888	23	\$499	\$510	102%
Jun-23	7	7	11	0.9	\$637,440	\$675,000	\$648,071	13	\$479	\$509	102%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jun-24	4	-63.6%	\$644,872	12.7%	\$633,500	-6.15%	\$639,875	-1.26%	15	15.4%	99%
Jun-23	11	-15.4%	\$572,350	-11.5%	\$675,000	-3.57%	\$648,071	-5.21%	13	-7.14%	102%
Jun-22	13	18.2%	\$646,520	1.7%	\$700,000	30.8%	\$683,692	21.1%	14	-6.67%	104%

## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	7	12	11	18	17
\$500-599K	4	2	12	18	14
\$600-699K	5	12	16	13	4
\$700-799K	6	7	9	7	4
\$800-899K	7	8	14	6	0
\$900-999K	1	1	3	3	0
\$1-1.299M	1	0	5	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	31	42	70	65	39

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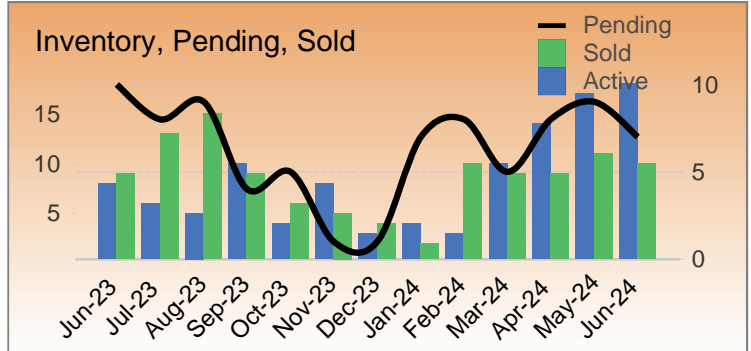
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## Market Activity Summary:

- Inventory: 18 units were listed for sale as of the last day of June - approximately 1.8 months of inventory.
- Sales Activity: 10 units were sold during June,
- Median Sales Price: \$952,000 during June
- Average price per sq.ft. in June was \$640
- Average Days-on-Market (DOM) is approximately 20 days
- Sold over Asking: On average, buyers paid 100% of list price in June



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jun-24	18	7	10	1.8	\$911,290	\$952,000	\$919,100	20	\$650	\$640	100%
May-24	17	9	11	1.8	\$909,521	\$960,000	\$947,090	16	\$642	\$709	104%
Apr-24	14	8	9	1.5	\$913,765	\$840,000	\$938,977	9	\$642	\$650	103%
Mar-24	10	5	9	1.4	\$780,211	\$725,000	\$808,888	10	\$658	\$687	103%
Feb-24	3	8	10	0.6	\$785,800	\$746,500	\$803,500	10	\$637	\$672	102%
Jan-24	4	7	2	1.1	\$586,975	\$577,475	\$577,475	23	\$698	\$624	98%
Dec-23	3	1	4	0.6	\$877,000	\$947,500	\$891,250	25	\$676	\$685	101%
Nov-23	8	1	5	1.2	\$858,199	\$805,000	\$861,000	16	\$696	\$678	100%
Oct-23	4	5	6	0.4	\$715,316	\$759,000	\$708,000	17	\$747	\$692	98%
Sep-23	10	4	9	0.8	\$751,633	\$755,051	\$750,116	7	\$681	\$633	100%
Aug-23	5	9	15	0.4	\$847,759	\$875,000	\$859,333	20	\$654	\$696	101%
Jul-23	6	8	13	0.6	\$742,076	\$757,000	\$761,307	13	\$725	\$692	102%
Jun-23	8	10	9	1.0	\$798,206	\$845,000	\$832,388	11	\$681	\$686	104%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jun-24	10	11.1%	\$773,692	-5.33%	\$952,000	12.7%	\$919,100	10.4%	20	81.8%	100%
Jun-23	9	-40%	\$817,282	-4.95%	\$845,000	8.33%	\$832,388	1.78%	11	22.2%	104%
Jun-22	15	0%	\$859,808	12.6%	\$780,000	-4.88%	\$817,833	-2.22%	9	12.5%	103%

## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	3	2	0	7	10
\$500-599K	5	9	6	18	8
\$600-699K	6	7	9	12	11
\$700-799K	8	13	19	9	9
\$800-899K	3	10	17	9	12
\$900-999K	9	9	9	8	5
\$1-1.299M	16	14	9	11	0
\$1.3-1.699M	1	0	11	1	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	51	64	80	75	55

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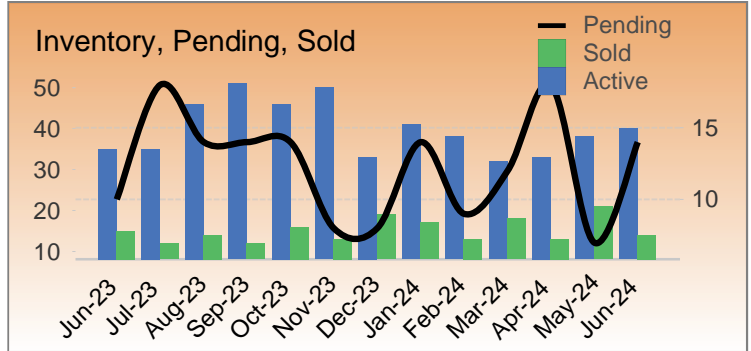
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## Market Activity Summary:

- Inventory: 40 units were listed for sale as of the last day of June - approximately 2.6 months of inventory.
- Sales Activity: 14 units were sold during June,
- Median Sales Price: \$575,000 during June
- Average price per sq.ft. in June was \$473
- Average Days-on-Market (DOM) is approximately 28 days
- Sold over Asking: On average, buyers paid 100% of list price in June



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jun-24	40	14	14	2.6	\$585,921	\$575,000	\$583,357	28	\$470	\$473	100%
May-24	38	7	21	2.4	\$696,330	\$675,000	\$702,214	33	\$482	\$498	101%
Apr-24	33	18	13	2.3	\$545,115	\$550,000	\$551,111	28	\$460	\$524	101%
Mar-24	32	12	18	2.0	\$558,718	\$480,000	\$561,499	36	\$456	\$447	101%
Feb-24	38	9	13	2.4	\$516,223	\$550,000	\$527,215	42	\$485	\$495	102%
Jan-24	41	14	17	2.5	\$582,410	\$590,000	\$585,061	40	\$472	\$463	101%
Dec-23	33	8	19	2.1	\$570,101	\$580,000	\$570,796	40	\$469	\$469	100%
Nov-23	50	8	13	3.7	\$476,000	\$500,000	\$470,730	30	\$463	\$478	99%
Oct-23	46	14	16	3.4	\$538,305	\$482,800	\$545,912	69	\$467	\$469	101%
Sep-23	51	14	12	4.2	\$483,481	\$497,500	\$494,312	41	\$486	\$494	103%
Aug-23	46	14	14	3.4	\$614,028	\$560,000	\$621,277	37	\$480	\$532	102%
Jul-23	35	18	12	2.1	\$566,125	\$544,500	\$571,211	30	\$518	\$477	100%
Jun-23	35	10	15	1.9	\$697,526	\$628,888	\$705,525	28	\$489	\$543	101%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jun-24	14	-6.67%	\$575,794	4.58%	\$575,000	-8.57%	\$583,357	-17.3%	28	0%	100%
Jun-23	15	-42.3%	\$550,578	-2.35%	\$628,888	14.3%	\$705,525	21.2%	28	75%	101%
Jun-22	26	-35%	\$563,848	-1.97%	\$550,000	1.85%	\$582,222	6.94%	16	-11.1%	105%

## Sales Activity and Price Trends

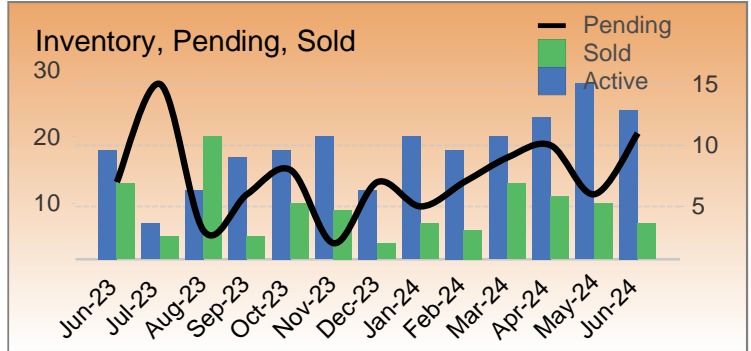
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	40	33	42	61	63
\$500-599K	12	26	45	38	13
\$600-699K	18	18	32	26	11
\$700-799K	14	15	14	18	3
\$800-899K	5	1	17	11	1
\$900-999K	1	0	5	8	0
\$1-1.299M	5	2	1	3	1
\$1.3-1.699M	0	1	0	1	0
\$1.7-1.999M	1	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	96	96	156	166	92

## Presented by:

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## Market Activity Summary:

- Inventory: 24 units were listed for sale as of the last day of June - approximately 2.7 months of inventory.
- Sales Activity: 7 units were sold during June,
- Median Sales Price: \$465,000 during June
- Average price per sq.ft. in June was \$511
- Average Days-on-Market (DOM) is approximately 32 days
- Sold over Asking: On average, buyers paid 101% of list price in June



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jun-24	24	11	7	2.7	\$548,010	\$465,000	\$553,285	32	\$486	\$511	101%
May-24	28	6	10	2.6	\$598,488	\$580,000	\$609,400	38	\$467	\$482	102%
Apr-24	23	10	11	2.4	\$537,348	\$550,000	\$533,890	53	\$487	\$447	99%
Mar-24	20	9	13	2.5	\$600,384	\$610,000	\$606,307	24	\$448	\$492	101%
Feb-24	18	7	6	3.5	\$523,666	\$575,000	\$544,166	6	\$460	\$506	104%
Jan-24	20	5	7	3.0	\$510,269	\$478,000	\$501,428	33	\$457	\$499	98%
Dec-23	12	7	4	1.6	\$554,750	\$550,000	\$547,500	32	\$466	\$546	99%
Nov-23	20	2	9	2.8	\$507,877	\$512,000	\$517,000	16	\$490	\$512	103%
Oct-23	18	8	10	1.6	\$571,583	\$580,000	\$583,588	23	\$475	\$501	102%
Sep-23	17	6	5	1.8	\$637,390	\$725,000	\$657,400	14	\$477	\$466	103%
Aug-23	12	3	20	0.9	\$562,848	\$580,250	\$574,525	24	\$474	\$482	103%
Jul-23	7	15	5	0.9	\$553,600	\$510,000	\$577,800	23	\$485	\$511	104%
Jun-23	18	7	13	1.7	\$615,726	\$535,000	\$620,461	20	\$510	\$550	101%

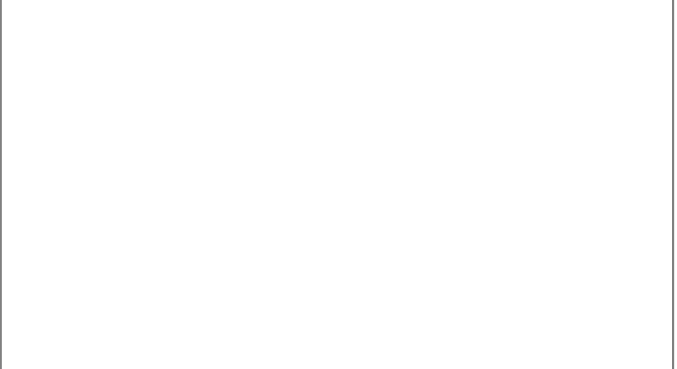
## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jun-24	7	-46.2%	\$575,797	-1.81%	\$465,000	-13.1%	\$553,285	-10.8%	32	60%	101%
Jun-23	13	18.2%	\$586,408	16.2%	\$535,000	-13%	\$620,461	0.754%	20	25%	101%
Jun-22	11	-35.3%	\$504,707	-5.96%	\$615,000	6.96%	\$615,818	2.42%	16	33.3%	107%

## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	18	11	17	34	24
\$500-599K	18	22	23	26	16
\$600-699K	9	10	16	8	5
\$700-799K	6	6	9	7	11
\$800-899K	1	2	8	4	1
\$900-999K	2	2	4	0	0
\$1-1.299M	0	0	1	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	54	53	78	79	57

## Presented by:



Includes San Leandro and San Lorenzo

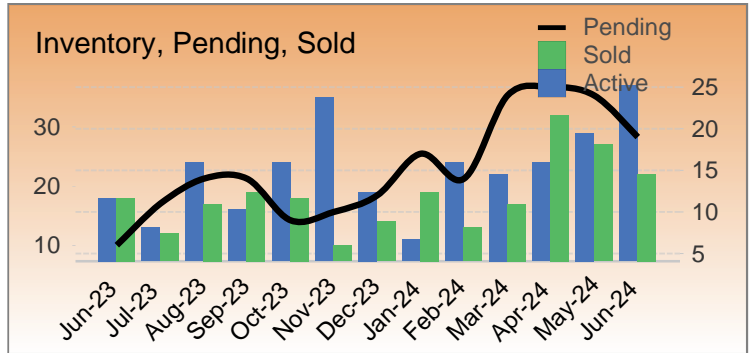
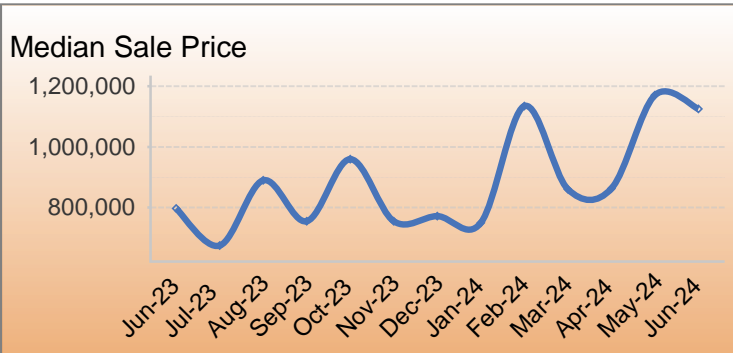
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## Market Activity Summary:



- Inventory: 37 units were listed for sale as of the last day of June - approximately 1.4 months of inventory.
- Sales Activity: 22 units were sold during June,
- Median Sales Price: \$1,125,000 during June
- Average price per sq.ft. in June was \$656
- Average Days-on-Market (DOM) is approximately 15 days
- Sold over Asking: On average, buyers paid 101% of list price in June



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jun-24	37	19	22	1.4	\$988,748	\$1,125,000	\$1,004,657	15	\$670	\$656	101%
May-24	29	24	27	1.1	\$1,034,503	\$1,170,000	\$1,045,270	15	\$672	\$666	101%
Apr-24	24	25	32	1.2	\$935,048	\$862,500	\$952,942	23	\$674	\$691	102%
Mar-24	22	24	17	1.3	\$1,020,147	\$860,000	\$1,042,329	19	\$663	\$691	102%
Feb-24	24	14	13	1.6	\$1,036,406	\$1,135,000	\$1,067,029	11	\$683	\$682	103%
Jan-24	11	17	19	0.8	\$821,893	\$750,000	\$822,657	36	\$645	\$623	100%
Dec-23	19	12	14	1.4	\$905,452	\$772,500	\$890,183	21	\$651	\$632	99%
Nov-23	35	10	10	2.3	\$836,363	\$755,000	\$833,300	13	\$631	\$679	100%
Oct-23	24	9	18	1.4	\$928,527	\$960,000	\$953,972	14	\$639	\$697	103%
Sep-23	16	14	19	1.1	\$906,530	\$755,000	\$906,602	21	\$653	\$672	101%
Aug-23	24	14	17	1.5	\$970,846	\$890,000	\$967,625	14	\$645	\$661	100%
Jul-23	13	11	12	1.0	\$692,745	\$675,000	\$714,258	11	\$649	\$673	103%
Jun-23	18	6	18	1.2	\$864,580	\$797,000	\$904,771	12	\$667	\$654	104%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jun-24	22	22.2%	\$1,039,661	32.5%	\$1,125,000	41.2%	\$1,004,657	11%	15	25%	101%
Jun-23	18	-18.2%	\$784,672	-23.7%	\$797,000	4.52%	\$904,771	1.56%	12	33.3%	104%
Jun-22	22	-54.2%	\$1,028,600	27%	\$762,500	7.02%	\$890,884	13.1%	9	28.6%	105%

## Sales Activity and Price Trends

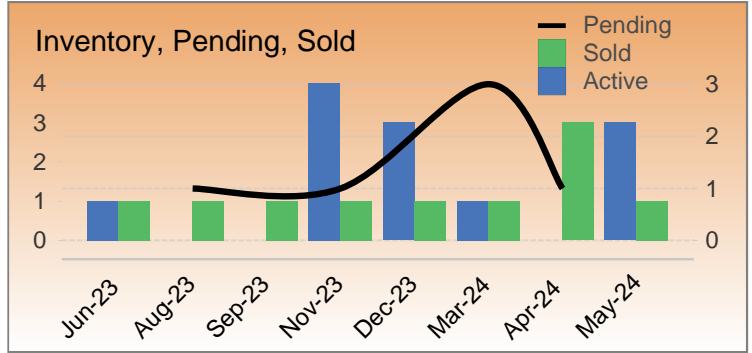
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	6	5	9	37	26
\$500-599K	8	13	16	35	18
\$600-699K	16	9	14	38	20
\$700-799K	17	11	14	16	2
\$800-899K	13	4	15	12	34
\$900-999K	6	6	5	16	16
\$1-1.299M	38	22	17	48	0
\$1.3-1.699M	23	7	34	5	0
\$1.7-1.999M	2	0	1	0	0
\$2-2.999M	1	1	0	0	0
>3M	0	0	0	0	0
Total	130	78	125	207	116

## Presented by:



## Market Activity Summary:

- Inventory: 5 units were listed for sale as of the last day of June.
- Sales Activity: there were no units sold during this period.



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
May-24	3	0	1	1.8	\$629,000	\$620,240	\$620,240	28	\$374	\$313	99%
Apr-24	0	1	3	0.0	\$469,666	\$400,000	\$473,333	27	-	\$360	101%
Mar-24	1	3	1	3.0	\$455,000	\$452,000	\$452,000	83	\$318	\$355	99%
Dec-23	3	0	1	4.5	\$415,000	\$425,000	\$425,000	18	\$400	\$393	102%
Nov-23	4	1	1	6.0	\$499,900	\$510,000	\$510,000	8	\$417	\$332	102%
Sep-23	0	0	1	0.0	\$475,000	\$490,000	\$490,000	5	-	\$385	103%
Aug-23	0	1	1	0.0	\$389,000	\$380,000	\$380,000	14	-	\$292	98%
Jun-23	1	0	1	0.8	\$369,950	\$380,000	\$380,000	5	\$299	\$361	103%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jun-23	1	0%	\$389,000	-2.75%	\$380,000	-26.9%	\$380,000	-26.9%	5	-70.6%	103%
Jun-22	1	-50%	\$399,999	-5.87%	\$520,000	25.3%	\$520,000	25.3%	17	0%	98%

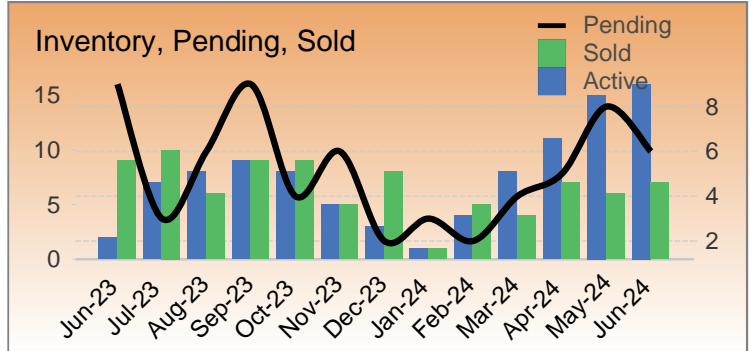
## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	3	10	6	10	10
\$500-599K	0	1	2	0	0
\$600-699K	2	0	0	0	0
\$700-799K	0	0	0	0	0
\$800-899K	0	0	0	0	0
\$900-999K	0	0	0	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	5	11	8	10	10

Presented by:

## Market Activity Summary:

- Inventory: 16 units were listed for sale as of the last day of June - approximately 2.6 months of inventory.
- Sales Activity: 7 units were sold during June,
- Median Sales Price: \$943,000 during June
- Average price per sq.ft. in June was \$646
- Average Days-on-Market (DOM) is approximately 15 days
- Sold over Asking: On average, buyers paid 104% of list price in June



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jun-24	16	6	7	2.6	\$873,555	\$943,000	\$899,428	15	\$650	\$646	104%
May-24	15	8	6	2.6	\$727,131	\$725,023	\$764,507	11	\$655	\$632	105%
Apr-24	11	5	7	2.3	\$662,525	\$670,000	\$697,269	13	\$667	\$704	104%
Mar-24	8	4	4	2.4	\$766,250	\$887,500	\$783,750	14	\$651	\$648	102%
Feb-24	4	2	5	1.3	\$654,999	\$598,000	\$679,000	39	\$626	\$658	103%
Jan-24	1	3	1	0.2	\$585,000	\$524,900	\$524,900	38	\$594	\$648	90%
Dec-23	3	2	8	0.4	\$567,340	\$540,000	\$573,500	27	\$687	\$626	101%
Nov-23	5	6	5	0.7	\$711,580	\$740,000	\$735,960	32	\$672	\$606	104%
Oct-23	8	4	9	1.0	\$756,205	\$815,000	\$787,444	21	\$638	\$605	103%
Sep-23	9	9	9	1.1	\$661,029	\$690,000	\$679,731	13	\$626	\$639	103%
Aug-23	8	6	6	1.1	\$600,300	\$612,500	\$639,666	13	\$614	\$632	106%
Jul-23	7	3	10	0.8	\$697,066	\$720,000	\$738,477	10	\$595	\$650	106%
Jun-23	2	9	9	0.2	\$654,962	\$710,000	\$701,555	11	\$591	\$607	107%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jun-24	7	-22.2%	\$683,758	-1.47%	\$943,000	32.8%	\$899,428	28.2%	15	36.4%	104%
Jun-23	9	0%	\$693,977	4.57%	\$710,000	-12.3%	\$701,555	-22.7%	11	-35.3%	107%
Jun-22	9	-40%	\$663,672	3.31%	\$810,000	19.8%	\$907,111	30.1%	17	88.9%	104%

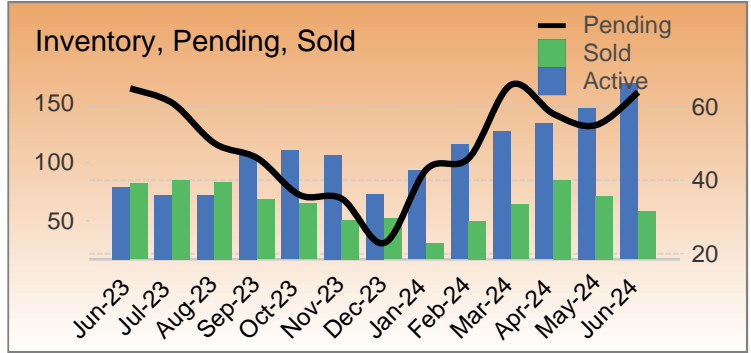
## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	1	5	7	14	9
\$500-599K	9	8	14	13	14
\$600-699K	2	9	24	14	8
\$700-799K	6	9	8	8	3
\$800-899K	3	4	9	21	3
\$900-999K	6	1	11	9	2
\$1-1.299M	2	2	5	2	0
\$1.3-1.699M	1	1	4	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	30	39	82	81	39

## Presented by:

## Market Activity Summary:

- Inventory: 167 units were listed for sale as of the last day of June - approximately 2.4 months of inventory.
- Sales Activity: 58 units were sold during June,
- Median Sales Price: \$602,000 during June
- Average price per sq.ft. in June was \$563
- Average Days-on-Market (DOM) is approximately 33 days
- Sold over Asking: On average, buyers paid 100% of list price in June



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jun-24	167	64	58	2.4	\$682,725	\$602,000	\$688,629	33	\$537	\$563	100%
May-24	146	55	71	2.0	\$742,992	\$665,000	\$761,247	27	\$516	\$574	101%
Apr-24	133	58	85	2.1	\$691,938	\$595,000	\$703,836	27	\$520	\$548	101%
Mar-24	126	66	64	2.6	\$759,964	\$746,900	\$772,006	24	\$526	\$548	100%
Feb-24	115	46	50	2.6	\$676,095	\$629,000	\$679,647	35	\$518	\$545	100%
Jan-24	93	43	31	2.1	\$717,028	\$630,000	\$727,393	43	\$498	\$558	101%
Dec-23	73	23	52	1.3	\$714,207	\$660,000	\$715,286	29	\$520	\$538	100%
Nov-23	106	35	51	1.8	\$672,643	\$564,000	\$678,086	21	\$526	\$562	100%
Oct-23	110	36	65	1.5	\$712,897	\$605,000	\$748,506	18	\$530	\$576	103%
Sep-23	106	46	68	1.3	\$679,928	\$650,000	\$687,164	23	\$524	\$555	101%
Aug-23	72	50	83	0.9	\$729,959	\$650,000	\$757,057	22	\$528	\$566	103%
Jul-23	72	61	85	0.9	\$671,333	\$615,000	\$679,580	26	\$555	\$553	101%
Jun-23	79	65	82	1.0	\$693,229	\$648,500	\$700,867	23	\$558	\$549	101%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jun-24	58	-29.3%	\$686,232	-1.58%	\$602,000	-7.17%	\$688,629	-1.75%	33	43.5%	100%
Jun-23	82	-8.89%	\$697,242	1.69%	\$648,500	10.3%	\$700,867	-8.01%	23	64.3%	101%
Jun-22	90	-37.5%	\$685,635	10.6%	\$588,000	4.07%	\$761,908	19.3%	14	-30%	107%

## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	122	128	175	263	120
\$500-599K	44	56	89	94	47
\$600-699K	34	48	66	83	55
\$700-799K	32	55	48	60	40
\$800-899K	38	32	48	51	21
\$900-999K	25	25	32	33	10
\$1-1.299M	35	41	66	36	13
\$1.3-1.699M	19	10	33	8	3
\$1.7-1.999M	7	5	4	6	3
\$2-2.999M	3	1	5	2	0
>3M	0	0	0	0	0
Total	359	401	566	636	312

Presented by:

Includes Walnut Creek and Rossmoor

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