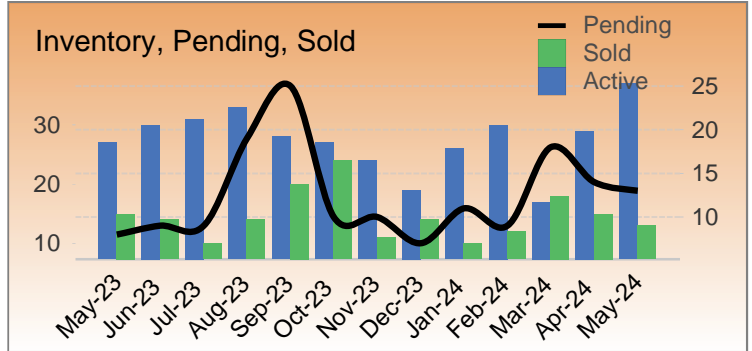


## Market Activity Summary:

- Inventory: 37 units were listed for sale as of the last day of May - approximately 2.4 months of inventory.
- Sales Activity: 13 units were sold during May,
- Median Sales Price: \$880,000 during May
- Average price per sq.ft. in May was \$609
- Average Days-on-Market (DOM) is approximately 16 days
- Sold over Asking: On average, buyers paid 108% of list price in May



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
May-24	37	13	13	2.4	\$805,318	\$880,000	\$870,846	16	\$660	\$609	108%
Apr-24	29	14	15	1.9	\$839,449	\$924,271	\$888,976	36	\$659	\$668	105%
Mar-24	17	18	18	1.3	\$836,708	\$856,000	\$855,276	31	\$618	\$672	103%
Feb-24	30	9	12	2.5	\$835,647	\$851,326	\$846,584	43	\$637	\$640	106%
Jan-24	26	11	10	2.2	\$901,761	\$854,340	\$896,948	57	\$679	\$615	99%
Dec-23	19	7	14	1.2	\$824,282	\$924,750	\$853,402	25	\$670	\$602	105%
Nov-23	24	10	11	1.4	\$743,450	\$850,000	\$773,181	34	\$699	\$620	103%
Oct-23	27	10	24	1.4	\$743,541	\$810,000	\$796,375	16	\$645	\$620	107%
Sep-23	28	25	20	2.0	\$784,480	\$773,475	\$826,512	26	\$653	\$671	104%
Aug-23	33	19	14	2.6	\$920,823	\$935,000	\$964,852	45	\$643	\$658	106%
Jul-23	31	9	10	2.4	\$806,099	\$830,000	\$818,780	21	\$667	\$649	102%
Jun-23	30	9	14	2.2	\$754,845	\$778,000	\$797,839	37	\$652	\$604	105%
May-23	27	8	15	2.0	\$659,592	\$629,000	\$683,966	23	\$671	\$633	103%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
May-24	13	-13.3%	\$812,302	-9.65%	\$880,000	39.9%	\$870,846	27.3%	16	-30.4%	108%
May-23	15	-40%	\$899,042	1.9%	\$629,000	-39.1%	\$683,966	-32.3%	23	35.3%	103%
May-22	25	56.3%	\$882,273	2.51%	\$1,032,298	25.9%	\$1,010,811	20.5%	17	143%	115%

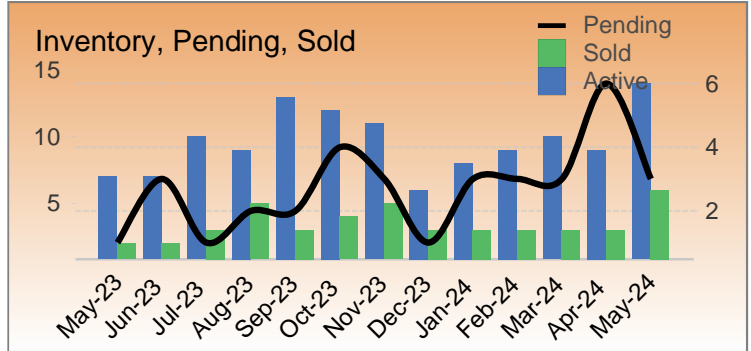
## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	8	6	7	12	4
\$500-599K	4	3	6	7	6
\$600-699K	2	8	12	7	4
\$700-799K	9	10	4	7	15
\$800-899K	14	8	7	12	8
\$900-999K	11	10	12	5	2
\$1-1.299M	17	7	22	14	11
\$1.3-1.699M	3	1	12	1	1
\$1.7-1.999M	0	0	0	0	2
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	68	53	82	65	53

Presented by:

## Market Activity Summary:

- Inventory: 14 units were listed for sale as of the last day of May - approximately 3.5 months of inventory.
- Sales Activity: 6 units were sold during May,
- Median Sales Price: \$630,000 during May
- Average price per sq.ft. in May was \$565
- Average Days-on-Market (DOM) is approximately 48 days
- Sold over Asking: On average, buyers paid 99% of list price in May



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
May-24	14	3	6	3.5	\$590,333	\$630,000	\$584,166	48	\$537	\$565	99%
Apr-24	9	6	3	3.0	\$636,000	\$629,000	\$623,933	32	\$545	\$563	98%
Mar-24	10	3	3	3.3	\$417,333	\$395,000	\$431,666	9	\$521	\$496	103%
Feb-24	9	3	3	3.0	\$469,000	\$405,000	\$462,333	69	\$535	\$523	98%
Jan-24	8	3	3	2.2	\$456,000	\$500,000	\$474,833	118	\$532	\$521	104%
Dec-23	6	1	3	1.5	\$832,508	\$720,000	\$801,833	23	\$504	\$635	99%
Nov-23	11	3	5	2.8	\$554,600	\$520,000	\$551,800	22	\$518	\$505	99%
Oct-23	12	4	4	3.0	\$663,222	\$729,750	\$707,375	13	\$547	\$640	106%
Sep-23	13	2	3	3.5	\$615,666	\$675,000	\$622,400	26	\$537	\$591	101%
Aug-23	9	2	5	2.7	\$561,000	\$529,000	\$559,000	34	\$552	\$488	100%
Jul-23	10	1	3	4.3	\$599,000	\$640,000	\$608,666	22	\$548	\$519	102%
Jun-23	7	3	2	2.6	\$629,500	\$631,250	\$631,250	16	\$626	\$532	100%
May-23	7	1	2	1.6	\$567,000	\$592,500	\$592,500	103	\$589	\$517	104%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
May-24	6	200%	\$668,000	16.3%	\$630,000	6.33%	\$584,166	-1.41%	48	-53.4%	99%
May-23	2	-66.7%	\$574,222	-8.61%	\$592,500	0.169%	\$592,500	-23.2%	103	930%	104%
May-22	6	-14.3%	\$628,333	6.46%	\$591,500	20.7%	\$771,333	23.1%	10	-77.8%	104%

## Sales Activity and Price Trends

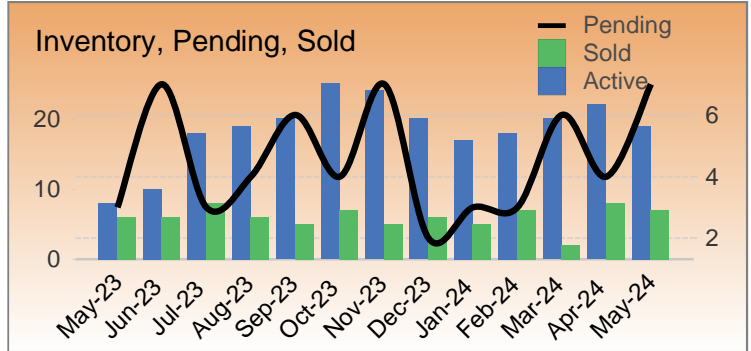
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	6	2	6	9	2
\$500-599K	6	7	4	2	6
\$600-699K	6	3	7	3	2
\$700-799K	0	1	1	1	1
\$800-899K	0	2	0	2	0
\$900-999K	0	0	0	1	0
\$1-1.299M	0	2	1	1	1
\$1.3-1.699M	0	1	4	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	18	18	23	19	12

Presented by:

## Market Activity Summary:



- Inventory: 19 units were listed for sale as of the last day of May - approximately 3.4 months of inventory.
- Sales Activity: 7 units were sold during May,
- Median Sales Price: \$310,000 during May
- Average price per sq.ft. in May was \$319
- Average Days-on-Market (DOM) is approximately 63 days
- Sold over Asking: On average, buyers paid 100% of list price in May



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
May-24	19	7	7	3.4	\$307,350	\$310,000	\$307,428	63	\$308	\$319	100%
Apr-24	22	4	8	4.1	\$260,487	\$228,500	\$259,875	58	\$314	\$280	100%
Mar-24	20	6	2	4.5	\$332,500	\$337,500	\$337,500	27	\$300	\$413	102%
Feb-24	18	3	7	3.0	\$256,842	\$219,000	\$256,999	62	\$310	\$279	99%
Jan-24	17	3	5	3.4	\$356,080	\$345,000	\$359,000	47	\$303	\$376	100%
Dec-23	20	2	6	3.5	\$269,000	\$228,500	\$262,750	61	\$294	\$286	97%
Nov-23	24	7	5	4.2	\$333,799	\$365,000	\$335,600	21	\$306	\$304	100%
Oct-23	25	4	7	4.2	\$357,992	\$335,000	\$360,000	19	\$288	\$358	101%
Sep-23	20	6	5	3.2	\$363,589	\$365,000	\$362,800	25	\$282	\$359	100%
Aug-23	19	4	6	2.9	\$341,475	\$335,000	\$332,500	37	\$280	\$375	97%
Jul-23	18	3	8	2.7	\$329,101	\$345,000	\$332,687	13	\$303	\$336	101%
Jun-23	10	7	6	1.6	\$337,490	\$344,000	\$349,000	18	\$302	\$328	103%
May-23	8	3	6	1.4	\$305,898	\$372,500	\$323,333	25	\$306	\$333	105%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
May-24	7	16.7%	\$251,555	-23.3%	\$310,000	-16.8%	\$307,428	-4.92%	63	152%	100%
May-23	6	-25%	\$327,782	-2.33%	\$372,500	9.56%	\$323,333	-0.78%	25	150%	105%
May-22	8	14.3%	\$335,593	14.8%	\$340,000	9.68%	\$325,875	2.52%	10	-16.7%	104%

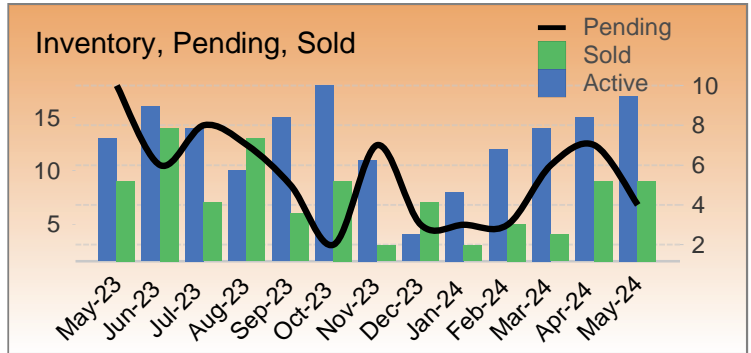
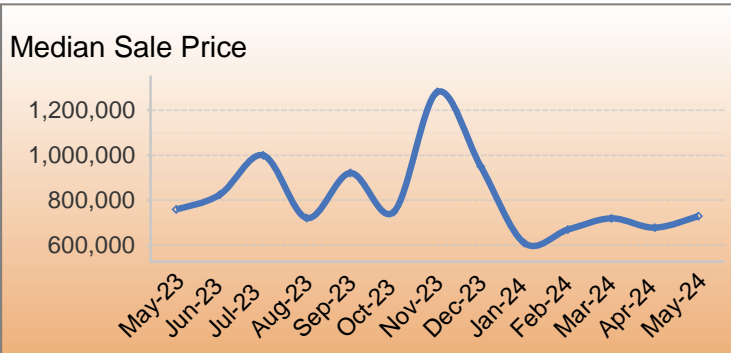
## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	28	37	43	36	36
\$500-599K	1	3	4	2	0
\$600-699K	0	0	0	0	0
\$700-799K	0	0	0	0	0
\$800-899K	0	0	0	0	0
\$900-999K	0	0	0	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	29	40	47	38	36

Presented by:

## Market Activity Summary:

- Inventory: 17 units were listed for sale as of the last day of May - approximately 2.3 months of inventory.
- Sales Activity: 9 units were sold during May,
- Median Sales Price: \$730,000 during May
- Average price per sq.ft. in May was \$799
- Average Days-on-Market (DOM) is approximately 35 days
- Sold over Asking: On average, buyers paid 104% of list price in May



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
May-24	17	4	9	2.3	\$724,765	\$730,000	\$765,765	35	\$835	\$799	104%
Apr-24	15	7	9	2.5	\$696,288	\$678,000	\$721,288	15	\$815	\$824	104%
Mar-24	14	6	4	3.5	\$663,000	\$720,250	\$719,019	19	\$738	\$917	108%
Feb-24	12	3	5	2.4	\$720,500	\$670,000	\$715,600	25	\$731	\$845	99%
Jan-24	8	3	3	1.8	\$802,666	\$610,000	\$840,000	100	\$773	\$948	103%
Dec-23	4	3	7	0.6	\$854,857	\$950,000	\$942,857	41	\$718	\$785	111%
Nov-23	11	7	3	1.8	\$881,666	\$1,281,700	\$1,090,566	16	\$737	\$721	121%
Oct-23	18	2	9	2.0	\$714,222	\$748,000	\$757,000	43	\$772	\$899	105%
Sep-23	15	5	6	1.7	\$807,000	\$921,000	\$928,666	13	\$800	\$873	114%
Aug-23	10	7	13	0.9	\$780,923	\$721,000	\$805,307	25	\$854	\$907	102%
Jul-23	14	8	7	1.4	\$1,058,142	\$1,000,000	\$1,210,000	57	\$839	\$855	113%
Jun-23	16	6	14	1.5	\$807,214	\$825,000	\$863,398	21	\$851	\$831	106%
May-23	13	10	9	1.7	\$714,444	\$760,000	\$758,944	35	\$763	\$909	103%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
May-24	9	0%	\$812,073	1.27%	\$730,000	-3.95%	\$765,765	0.899%	35	0%	104%
May-23	9	-25%	\$801,853	-0.459%	\$760,000	-23.8%	\$758,944	-27.1%	35	84.2%	103%
May-22	12	9.09%	\$805,550	-1.98%	\$997,500	14.7%	\$1,041,363	17.5%	19	26.7%	115%

## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	3	5	5	0	3
\$500-599K	4	4	3	6	0
\$600-699K	9	4	4	10	6
\$700-799K	3	6	2	6	4
\$800-899K	4	4	8	14	7
\$900-999K	3	7	6	2	4
\$1-1.299M	2	2	11	5	2
\$1.3-1.699M	2	0	7	0	2
\$1.7-1.999M	0	1	1	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	30	33	47	43	28

## Presented by:



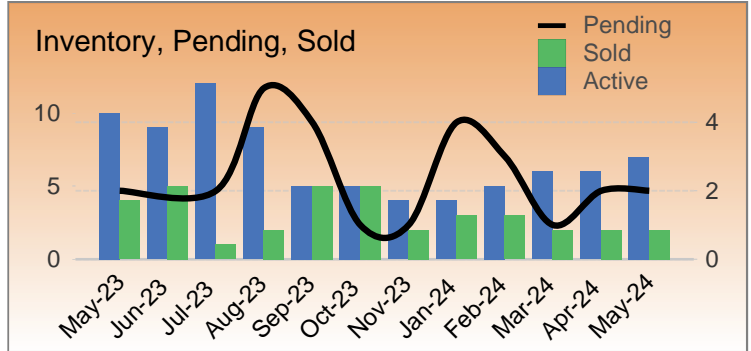
Includes Berkeley and Kensington

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## Market Activity Summary:

- Inventory: 7 units were listed for sale as of the last day of May - approximately 3.5 months of inventory.
- Sales Activity: 2 units were sold during May,
- Median Sales Price: \$437,475 during May
- Average price per sq.ft. in May was \$356
- Average Days-on-Market (DOM) is approximately 30 days
- Sold over Asking: On average, buyers paid 101% of list price in May



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
May-24	7	2	2	3.5	\$432,475	\$437,475	\$437,475	30	\$393	\$356	101%
Apr-24	6	2	2	2.6	\$563,648	\$550,649	\$550,648	26	\$387	\$359	97%
Mar-24	6	1	2	2.3	\$459,444	\$445,000	\$445,000	25	\$412	\$360	97%
Feb-24	5	3	3	2.5	\$582,349	\$489,000	\$572,666	108	\$398	\$421	98%
Jan-24	4	4	3	2.4	\$699,385	\$719,278	\$683,092	89	\$381	\$402	98%
Nov-23	4	1	2	1.0	\$567,349	\$566,350	\$566,349	32	\$381	\$360	100%
Oct-23	5	1	5	1.3	\$433,400	\$410,000	\$435,437	16	\$394	\$352	100%
Sep-23	5	4	5	2.3	\$546,153	\$500,000	\$540,283	165	\$379	\$370	99%
Aug-23	9	5	2	3.4	\$455,000	\$464,000	\$464,000	6	\$367	\$481	102%
Jul-23	12	2	1	3.6	\$399,000	\$380,000	\$380,000	96	\$391	\$253	95%
Jun-23	9	0	5	3.0	\$419,599	\$375,000	\$422,000	38	\$387	\$319	100%
May-23	10	2	4	3.8	\$459,750	\$482,500	\$453,750	59	\$390	\$380	99%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
May-24	2	-50%	\$571,291	7.9%	\$437,475	-9.33%	\$437,475	-3.59%	30	-49.2%	101%
May-23	4	100%	\$529,469	11.5%	\$482,500	-1.53%	\$453,750	-7.4%	59	119%	99%
May-22	2	-66.7%	\$474,666	16.4%	\$490,000	0.771%	\$490,000	3.25%	27	286%	103%

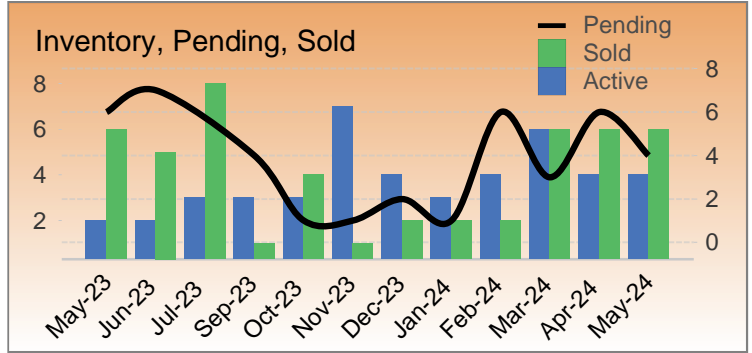
## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	6	6	5	17	13
\$500-599K	2	6	6	3	0
\$600-699K	0	0	1	0	0
\$700-799K	3	1	0	0	0
\$800-899K	1	0	0	0	0
\$900-999K	0	0	0	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	12	13	12	20	13

Presented by:

## Market Activity Summary:

- Inventory: 4 units were listed for sale as of the last day of May - approximately 0.7 months of inventory.
- Sales Activity: 6 units were sold during May,
- Median Sales Price: \$1,202,500 during May
- Average price per sq.ft. in May was \$663
- Average Days-on-Market (DOM) is approximately 6 days
- Sold over Asking: On average, buyers paid 108% of list price in May



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
May-24	4	4	6	0.7	\$1,136,981	\$1,202,500	\$1,230,466	6	\$551	\$663	108%
Apr-24	4	6	6	0.9	\$697,500	\$727,500	\$731,666	17	\$498	\$566	105%
Mar-24	6	3	6	1.8	\$856,658	\$887,500	\$920,000	10	\$514	\$630	108%
Feb-24	4	6	2	2.0	\$847,499	\$857,500	\$857,500	13	\$590	\$680	101%
Jan-24	3	1	2	1.8	\$743,750	\$752,475	\$752,475	22	\$531	\$600	101%
Dec-23	4	2	2	1.7	\$584,500	\$582,500	\$582,500	11	\$523	\$661	99%
Nov-23	7	1	1	3.5	\$1,290,000	\$1,300,000	\$1,300,000	8	\$563	\$558	101%
Oct-23	3	1	4	1.8	\$1,052,000	\$1,020,250	\$1,058,875	24	\$583	\$615	100%
Sep-23	3	4	1	1.0	\$439,000	\$420,000	\$420,000	49	\$541	\$461	96%
Jul-23	3	0	8	0.5	\$951,749	\$1,119,000	\$980,750	23	\$546	\$638	104%
Jun-23	2	7	5	0.5	\$998,390	\$1,065,000	\$1,059,600	9	\$575	\$722	106%
May-23	2	6	6	0.5	\$705,825	\$702,500	\$744,396	45	\$536	\$627	105%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
May-24	6	0%	\$888,000	-2.47%	\$1,202,500	71.2%	\$1,230,466	65.3%	6	-86.7%	108%
May-23	6	-14.3%	\$910,491	-15.1%	\$702,500	-36.1%	\$744,396	-30.2%	45	150%	105%
May-22	7	0%	\$1,072,241	34.3%	\$1,100,000	73.2%	\$1,066,571	58.5%	18	100%	114%

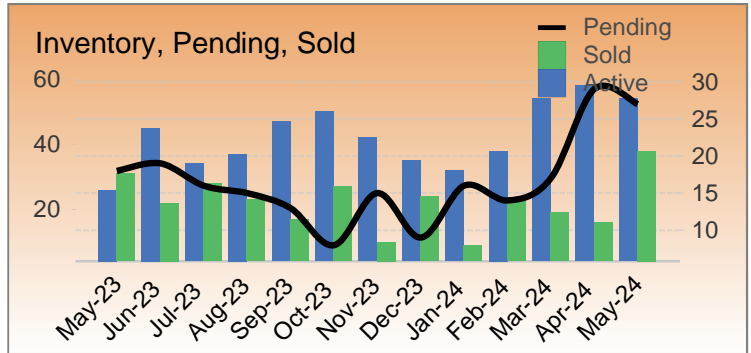
## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	0	0	1	3	3
\$500-599K	1	3	4	3	7
\$600-699K	4	4	7	6	9
\$700-799K	4	4	6	5	4
\$800-899K	3	3	5	8	3
\$900-999K	3	1	4	0	1
\$1-1.299M	3	1	8	1	2
\$1.3-1.699M	4	0	3	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	22	16	38	26	29

## Presented by:

## Market Activity Summary:

- Inventory: 54 units were listed for sale as of the last day of May - approximately 2.3 months of inventory.
- Sales Activity: 38 units were sold during May,
- Median Sales Price: \$447,775 during May
- Average price per sq.ft. in May was \$428
- Average Days-on-Market (DOM) is approximately 27 days
- Sold over Asking: On average, buyers paid 99% of list price in May



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
May-24	54	27	38	2.3	\$485,307	\$447,775	\$484,288	27	\$439	\$428	99%
Apr-24	58	29	16	3.0	\$469,874	\$426,000	\$475,175	29	\$437	\$438	101%
Mar-24	54	17	19	3.2	\$418,462	\$415,000	\$420,842	30	\$437	\$435	101%
Feb-24	38	14	23	2.1	\$463,406	\$430,000	\$464,052	23	\$436	\$445	100%
Jan-24	32	16	9	2.3	\$414,533	\$370,000	\$409,655	24	\$426	\$426	99%
Dec-23	35	9	24	1.7	\$460,986	\$410,000	\$460,839	44	\$424	\$456	100%
Nov-23	42	15	10	2.4	\$485,787	\$421,000	\$500,253	22	\$422	\$452	102%
Oct-23	50	8	27	2.2	\$461,738	\$445,000	\$460,444	24	\$436	\$428	100%
Sep-23	47	13	17	2.1	\$417,361	\$435,000	\$423,852	24	\$437	\$430	102%
Aug-23	37	15	23	1.5	\$448,716	\$435,000	\$455,740	30	\$428	\$461	102%
Jul-23	34	16	28	1.3	\$480,656	\$448,000	\$492,303	13	\$433	\$447	103%
Jun-23	45	19	22	1.9	\$461,663	\$441,000	\$476,361	25	\$433	\$476	103%
May-23	26	18	31	1.1	\$446,624	\$425,000	\$458,996	15	\$412	\$458	103%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
May-24	38	22.6%	\$546,570	17.2%	\$447,775	5.36%	\$484,288	5.51%	27	80%	99%
May-23	31	-20.5%	\$466,359	3.1%	\$425,000	-7.61%	\$458,996	-4.49%	15	-6.25%	103%
May-22	39	0%	\$452,358	5.09%	\$460,000	12.2%	\$480,557	9.56%	16	45.5%	105%

## Sales Activity and Price Trends

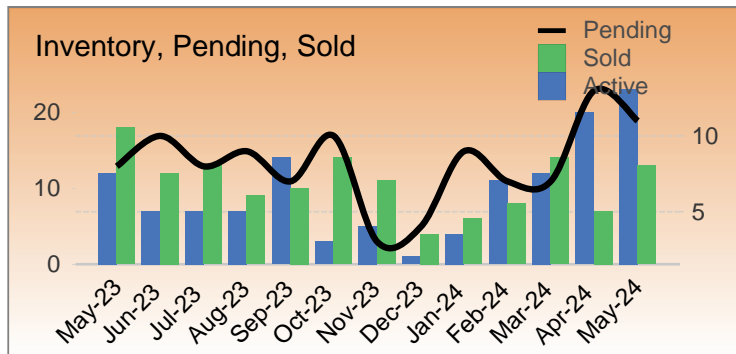
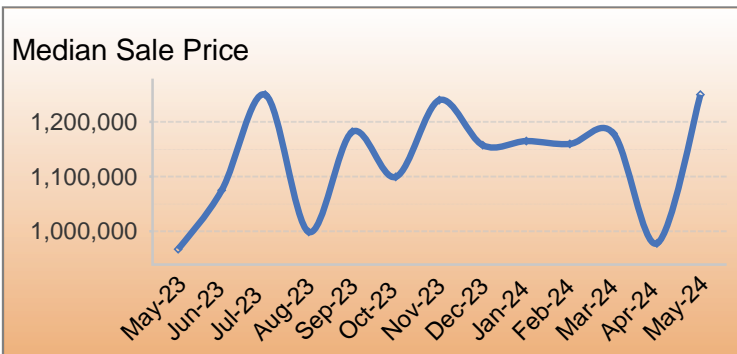
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	76	85	135	150	93
\$500-599K	12	10	19	14	11
\$600-699K	3	9	12	15	4
\$700-799K	8	5	11	6	1
\$800-899K	6	3	9	1	0
\$900-999K	0	0	0	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	105	112	186	186	109

## Presented by:

Includes Concord and Clayton  
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## Market Activity Summary:

- Inventory: 23 units were listed for sale as of the last day of May - approximately 2.0 months of inventory.
- Sales Activity: 13 units were sold during May,
- Median Sales Price: \$1,250,000 during May
- Average price per sq.ft. in May was \$768
- Average Days-on-Market (DOM) is approximately 13 days
- Sold over Asking: On average, buyers paid 102% of list price in May



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
May-24	23	11	13	2.0	\$1,151,453	\$1,250,000	\$1,170,807	13	\$699	\$768	102%
Apr-24	20	13	7	2.1	\$1,001,714	\$978,000	\$1,036,857	9	\$722	\$774	104%
Mar-24	12	7	14	1.3	\$1,049,846	\$1,178,975	\$1,068,210	12	\$766	\$763	102%
Feb-24	11	7	8	2.0	\$1,058,975	\$1,160,000	\$1,095,250	5	\$750	\$677	104%
Jan-24	4	9	6	0.6	\$1,134,583	\$1,165,000	\$1,125,416	30	\$660	\$720	99%
Dec-23	1	4	4	0.1	\$1,211,000	\$1,157,500	\$1,215,000	6	\$670	\$654	100%
Nov-23	5	3	11	0.4	\$1,268,781	\$1,240,000	\$1,274,800	14	\$756	\$709	100%
Oct-23	3	10	14	0.3	\$1,037,350	\$1,099,500	\$1,039,928	41	\$773	\$720	100%
Sep-23	14	7	10	1.3	\$1,106,800	\$1,182,000	\$1,109,700	14	\$730	\$696	100%
Aug-23	7	9	9	0.6	\$1,017,888	\$999,000	\$1,035,666	15	\$759	\$683	102%
Jul-23	7	8	13	0.5	\$1,122,669	\$1,250,000	\$1,145,769	13	\$746	\$651	102%
Jun-23	7	10	12	0.5	\$1,064,699	\$1,075,000	\$1,068,583	22	\$738	\$641	100%
May-23	12	8	18	0.8	\$972,105	\$967,500	\$984,494	15	\$726	\$689	102%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
May-24	13	-27.8%	\$1,089,333	0.889%	\$1,250,000	29.2%	\$1,170,807	18.9%	13	-13.3%	102%
May-23	18	20%	\$1,079,739	-8.63%	\$967,500	-17.7%	\$984,494	-12.9%	15	114%	102%
May-22	15	-31.8%	\$1,181,699	28.5%	\$1,176,000	31.6%	\$1,129,933	20.6%	7	-22.2%	106%

## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	0	1	0	0	1
\$500-599K	1	2	3	6	5
\$600-699K	5	2	3	10	9
\$700-799K	6	5	4	9	15
\$800-899K	1	5	8	19	16
\$900-999K	3	12	3	16	13
\$1-1.299M	15	20	30	21	4
\$1.3-1.699M	16	8	17	2	1
\$1.7-1.999M	1	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	48	55	68	83	64

Presented by:

Includes Danville, Diablo, and Alamo

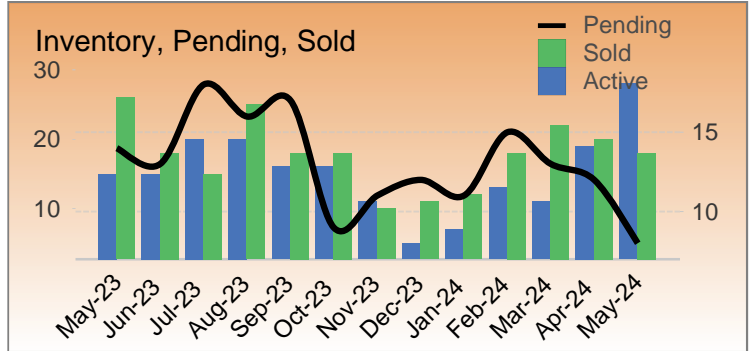
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Deemed reliable but not guaranteed



## Market Activity Summary:

- Inventory: 28 units were listed for sale as of the last day of May - approximately 1.5 months of inventory.
- Sales Activity: 18 units were sold during May,
- Median Sales Price: \$1,060,000 during May
- Average price per sq.ft. in May was \$640
- Average Days-on-Market (DOM) is approximately 9 days
- Sold over Asking: On average, buyers paid 104% of list price in May



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
May-24	28	8	18	1.5	\$1,000,604	\$1,060,000	\$1,042,666	9	\$649	\$640	104%
Apr-24	19	12	20	1.0	\$955,609	\$1,049,000	\$993,639	12	\$669	\$641	104%
Mar-24	11	13	22	0.6	\$937,606	\$958,500	\$978,590	9	\$648	\$656	104%
Feb-24	13	15	18	1.0	\$903,602	\$896,500	\$924,206	9	\$663	\$622	102%
Jan-24	7	11	12	0.6	\$887,608	\$915,000	\$894,331	18	\$610	\$569	101%
Dec-23	5	12	11	0.4	\$863,262	\$830,000	\$864,273	16	\$644	\$591	100%
Nov-23	11	11	10	0.7	\$852,534	\$870,000	\$860,634	10	\$581	\$619	101%
Oct-23	16	9	18	0.8	\$1,001,482	\$980,000	\$1,019,413	12	\$574	\$612	102%
Sep-23	16	17	18	0.9	\$924,842	\$897,500	\$944,000	15	\$598	\$636	102%
Aug-23	20	16	25	1.0	\$927,871	\$1,025,714	\$954,784	9	\$587	\$641	103%
Jul-23	20	18	15	1.0	\$886,715	\$905,000	\$917,085	14	\$622	\$609	103%
Jun-23	15	13	18	0.7	\$915,098	\$970,000	\$955,255	10	\$602	\$654	105%
May-23	15	14	26	0.7	\$948,383	\$943,000	\$976,865	11	\$591	\$625	103%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
May-24	18	-30.8%	\$997,221	3.46%	\$1,060,000	12.4%	\$1,042,666	6.74%	9	-18.2%	104%
May-23	26	-38.1%	\$963,870	-1.42%	\$943,000	-8.98%	\$976,865	-10.6%	11	37.5%	103%
May-22	42	-10.6%	\$977,799	19.8%	\$1,036,000	15.1%	\$1,093,174	24.9%	8	-20%	109%

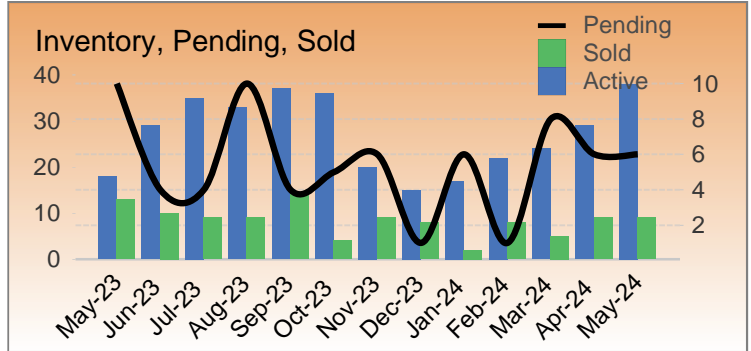
## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	6	1	2	5	5
\$500-599K	3	3	4	10	11
\$600-699K	4	7	9	19	25
\$700-799K	9	18	15	32	6
\$800-899K	12	16	20	29	22
\$900-999K	12	11	21	29	7
\$1-1.299M	35	31	42	28	2
\$1.3-1.699M	9	7	34	4	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	90	94	147	156	78

## Presented by:

## Market Activity Summary:

- Inventory: 38 units were listed for sale as of the last day of May - approximately 5.0 months of inventory.
- Sales Activity: 9 units were sold during May,
- Median Sales Price: \$450,000 during May
- Average price per sq.ft. in May was \$672
- Average Days-on-Market (DOM) is approximately 62 days
- Sold over Asking: On average, buyers paid 99% of list price in May



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
May-24	38	6	9	5.0	\$496,666	\$450,000	\$490,666	62	\$604	\$672	99%
Apr-24	29	6	9	4.0	\$608,555	\$615,000	\$624,111	40	\$606	\$614	102%
Mar-24	24	8	5	4.8	\$448,180	\$397,000	\$441,280	39	\$643	\$482	99%
Feb-24	22	1	8	3.7	\$656,375	\$644,000	\$665,000	20	\$635	\$591	101%
Jan-24	17	6	2	2.7	\$659,475	\$648,200	\$648,200	145	\$631	\$579	98%
Dec-23	15	1	8	2.1	\$556,250	\$495,000	\$539,375	65	\$592	\$555	96%
Nov-23	20	6	9	2.2	\$523,210	\$510,000	\$511,100	45	\$606	\$608	98%
Oct-23	36	5	4	4.0	\$576,722	\$575,000	\$578,500	33	\$612	\$646	100%
Sep-23	37	4	14	3.5	\$567,341	\$557,500	\$565,662	36	\$621	\$588	100%
Aug-23	33	10	9	3.6	\$601,000	\$470,000	\$611,111	44	\$630	\$662	101%
Jul-23	35	4	9	3.4	\$633,444	\$630,000	\$641,333	26	\$623	\$615	101%
Jun-23	29	4	10	3.1	\$606,400	\$622,500	\$619,300	20	\$611	\$610	101%
May-23	18	10	13	1.8	\$594,230	\$460,000	\$587,384	24	\$682	\$663	100%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
May-24	9	-30.8%	\$496,722	-16.2%	\$450,000	-2.17%	\$490,666	-16.5%	62	158%	99%
May-23	13	-18.8%	\$592,705	-17.6%	\$460,000	-8.46%	\$587,384	-0.79%	24	26.3%	100%
May-22	16	-15.8%	\$719,500	29.9%	\$502,500	-2.62%	\$592,062	7.68%	19	-34.5%	104%

## Sales Activity and Price Trends

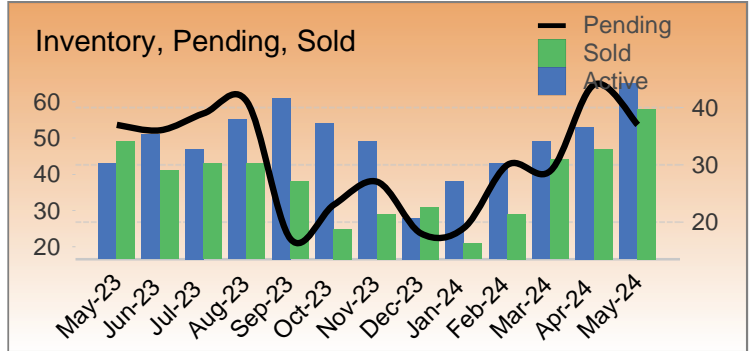
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	13	28	34	28	18
\$500-599K	6	8	11	20	4
\$600-699K	4	8	9	14	5
\$700-799K	7	9	6	8	4
\$800-899K	1	1	9	6	1
\$900-999K	2	1	2	0	1
\$1-1.299M	0	2	4	0	1
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	33	57	75	76	34

## Presented by:



## Market Activity Summary:

- Inventory: 65 units were listed for sale as of the last day of May - approximately 1.4 months of inventory.
- Sales Activity: 58 units were sold during May,
- Median Sales Price: \$1,038,500 during May
- Average price per sq.ft. in May was \$774
- Average Days-on-Market (DOM) is approximately 16 days
- Sold over Asking: On average, buyers paid 103% of list price in May



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
May-24	65	37	58	1.4	\$971,933	\$1,038,500	\$1,008,361	16	\$723	\$774	103%
Apr-24	53	44	47	1.5	\$931,091	\$920,000	\$973,249	15	\$684	\$745	104%
Mar-24	49	29	44	1.6	\$922,024	\$861,944	\$962,497	12	\$692	\$751	104%
Feb-24	43	30	29	1.7	\$924,284	\$960,000	\$948,582	18	\$740	\$716	103%
Jan-24	38	19	21	1.4	\$775,452	\$720,000	\$777,359	45	\$683	\$652	100%
Dec-23	28	18	31	1.1	\$820,289	\$710,000	\$830,298	32	\$682	\$679	101%
Nov-23	49	27	29	1.7	\$862,131	\$835,000	\$874,172	19	\$681	\$710	101%
Oct-23	54	23	25	1.6	\$807,411	\$710,000	\$828,520	17	\$692	\$730	103%
Sep-23	61	17	38	1.6	\$973,078	\$887,500	\$992,705	22	\$682	\$741	102%
Aug-23	55	41	43	1.3	\$917,469	\$901,857	\$938,577	19	\$702	\$720	102%
Jul-23	47	39	43	1.1	\$811,591	\$790,000	\$841,661	14	\$712	\$683	103%
Jun-23	51	36	41	1.3	\$863,430	\$835,000	\$886,076	15	\$696	\$719	102%
May-23	43	37	49	1.0	\$917,238	\$945,000	\$929,234	27	\$672	\$703	102%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
May-24	58	18.4%	\$995,554	7.84%	\$1,038,500	9.89%	\$1,008,361	8.52%	16	-40.7%	103%
May-23	49	-27.9%	\$923,137	-0.368%	\$945,000	4.71%	\$929,234	-0.548%	27	145%	102%
May-22	68	-10.5%	\$926,551	8.5%	\$902,500	24.9%	\$934,354	19.3%	11	-45%	108%

## Sales Activity and Price Trends

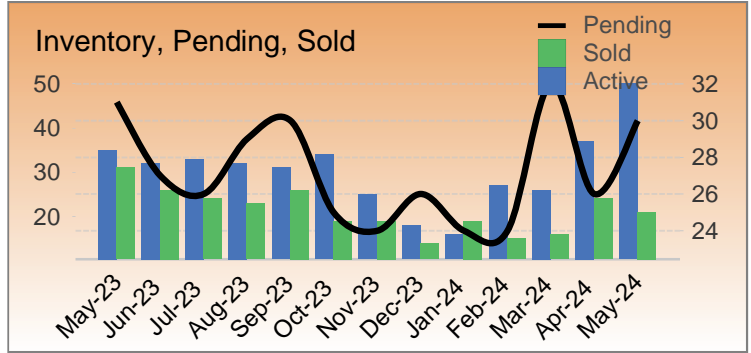
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	20	15	22	44	17
\$500-599K	11	19	22	38	19
\$600-699K	27	28	40	50	23
\$700-799K	22	17	42	44	20
\$800-899K	19	18	17	32	28
\$900-999K	13	8	20	31	19
\$1-1.299M	41	37	70	51	22
\$1.3-1.699M	45	30	52	13	2
\$1.7-1.999M	1	2	5	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	199	174	290	303	150

Presented by:

## Market Activity Summary:



- Inventory: 50 units were listed for sale as of the last day of May - approximately 2.6 months of inventory.
- Sales Activity: 21 units were sold during May,
- Median Sales Price: \$800,001 during May
- Average price per sq.ft. in May was \$552
- Average Days-on-Market (DOM) is approximately 23 days
- Sold over Asking: On average, buyers paid 102% of list price in May



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
May-24	50	30	21	2.6	\$728,263	\$800,001	\$748,333	23	\$541	\$552	102%
Apr-24	37	26	24	2.1	\$692,132	\$738,000	\$720,251	21	\$553	\$564	104%
Mar-24	26	32	16	1.9	\$693,354	\$687,000	\$724,362	19	\$552	\$548	104%
Feb-24	27	24	15	1.7	\$732,911	\$785,000	\$768,233	19	\$575	\$540	105%
Jan-24	16	24	19	0.9	\$645,400	\$635,000	\$649,575	44	\$605	\$530	102%
Dec-23	18	26	14	1.2	\$550,688	\$516,250	\$553,966	32	\$578	\$559	100%
Nov-23	25	24	19	1.4	\$606,448	\$600,000	\$618,828	26	\$551	\$508	102%
Oct-23	34	25	19	1.6	\$671,513	\$695,000	\$681,526	28	\$541	\$516	102%
Sep-23	31	30	26	1.4	\$708,442	\$727,500	\$722,153	36	\$535	\$521	103%
Aug-23	32	29	23	1.4	\$599,434	\$600,000	\$602,001	20	\$532	\$545	101%
Jul-23	33	26	24	1.3	\$641,956	\$682,500	\$662,479	16	\$527	\$528	104%
Jun-23	32	27	26	1.5	\$667,435	\$683,750	\$677,166	29	\$523	\$553	101%
May-23	35	31	31	1.6	\$659,633	\$700,000	\$679,488	20	\$556	\$529	103%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
May-24	21	-32.3%	\$696,763	8.26%	\$800,001	14.3%	\$748,333	10.1%	23	15%	102%
May-23	31	-26.2%	\$643,601	-2.1%	\$700,000	0.358%	\$679,488	-5.22%	20	81.8%	103%
May-22	42	40%	\$657,394	7.85%	\$697,500	8.14%	\$716,903	10.1%	11	0%	109%

## Sales Activity and Price Trends

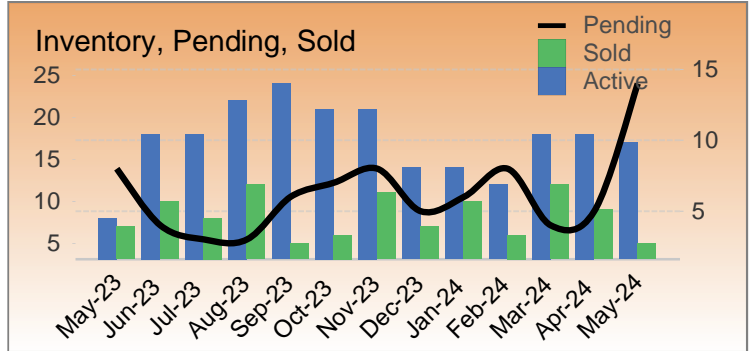
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	15	15	21	46	30
\$500-599K	14	23	27	35	33
\$600-699K	13	18	47	33	19
\$700-799K	13	19	29	34	31
\$800-899K	23	13	34	13	1
\$900-999K	8	5	18	6	0
\$1-1.299M	9	1	7	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	95	94	183	167	114

## Presented by:

## Market Activity Summary:



- Inventory: 17 units were listed for sale as of the last day of May - approximately 2.1 months of inventory.
- Sales Activity: 5 units were sold during May,
- Median Sales Price: \$574,500 during May
- Average price per sq.ft. in May was \$438
- Average Days-on-Market (DOM) is approximately 24 days
- Sold over Asking: On average, buyers paid 101% of list price in May



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
May-24	17	14	5	2.1	\$532,600	\$574,500	\$533,900	24	\$443	\$438	101%
Apr-24	18	5	9	2.0	\$514,611	\$520,000	\$532,888	38	\$450	\$464	103%
Mar-24	18	4	12	2.0	\$536,724	\$540,000	\$540,083	43	\$440	\$440	101%
Feb-24	12	8	6	2.0	\$406,666	\$412,500	\$412,166	44	\$445	\$462	102%
Jan-24	14	6	10	1.5	\$446,875	\$422,500	\$449,300	60	\$454	\$432	101%
Dec-23	14	5	7	1.8	\$464,978	\$459,000	\$462,707	35	\$457	\$458	100%
Nov-23	21	8	11	2.9	\$457,272	\$465,000	\$461,818	45	\$449	\$451	101%
Oct-23	21	7	6	3.0	\$411,329	\$407,000	\$416,333	20	\$447	\$439	101%
Sep-23	24	6	5	3.0	\$505,400	\$500,000	\$511,800	32	\$453	\$417	101%
Aug-23	22	3	12	2.2	\$471,031	\$457,500	\$480,449	31	\$433	\$456	102%
Jul-23	18	3	8	2.6	\$483,424	\$507,500	\$511,250	20	\$441	\$432	106%
Jun-23	18	4	10	2.7	\$481,383	\$515,000	\$500,350	20	\$440	\$460	104%
May-23	8	8	7	2.5	\$470,828	\$457,000	\$493,984	70	\$466	\$453	107%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
May-24	5	-28.6%	\$521,199	4.48%	\$574,500	25.7%	\$533,900	8.08%	24	-65.7%	101%
May-23	7	-12.5%	\$498,873	7%	\$457,000	-5.53%	\$493,984	-3.85%	70	483%	107%
May-22	8	-66.7%	\$466,216	1.16%	\$483,750	4.59%	\$513,750	7.66%	12	0%	105%

## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	20	11	30	57	62
\$500-599K	15	5	16	9	5
\$600-699K	4	5	7	12	0
\$700-799K	3	0	4	0	0
\$800-899K	0	0	0	0	0
\$900-999K	0	0	0	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	42	21	57	78	67

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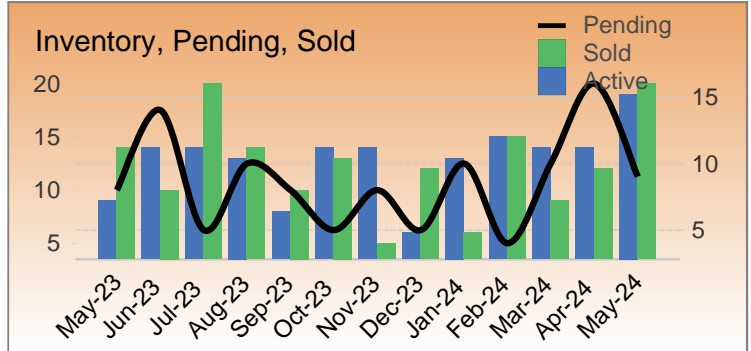
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## Market Activity Summary:

- Inventory: 19 units were listed for sale as of the last day of May - approximately 1.5 months of inventory.
- Sales Activity: 20 units were sold during May,
- Median Sales Price: \$704,113 during May
- Average price per sq.ft. in May was \$590
- Average Days-on-Market (DOM) is approximately 15 days
- Sold over Asking: On average, buyers paid 101% of list price in May



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
May-24	19	9	20	1.5	\$738,821	\$704,113	\$750,908	15	\$555	\$590	101%
Apr-24	14	16	12	1.3	\$811,406	\$853,500	\$845,583	15	\$541	\$601	104%
Mar-24	14	10	9	1.4	\$927,650	\$1,015,000	\$948,611	8	\$544	\$598	102%
Feb-24	15	4	15	1.4	\$695,777	\$755,000	\$710,333	25	\$557	\$602	102%
Jan-24	13	10	6	1.7	\$729,658	\$743,000	\$744,333	14	\$579	\$625	102%
Dec-23	6	5	12	0.6	\$764,666	\$740,000	\$763,666	21	\$602	\$565	100%
Nov-23	14	8	5	1.5	\$968,800	\$851,000	\$964,700	11	\$570	\$593	100%
Oct-23	14	5	13	1.1	\$788,992	\$825,000	\$820,923	12	\$574	\$607	104%
Sep-23	8	8	10	0.5	\$883,527	\$964,000	\$889,433	20	\$550	\$586	101%
Aug-23	13	10	14	0.9	\$821,339	\$875,000	\$832,500	21	\$557	\$572	101%
Jul-23	14	5	20	1.0	\$769,294	\$846,500	\$779,181	10	\$542	\$579	101%
Jun-23	14	14	10	1.0	\$759,987	\$804,997	\$774,699	8	\$572	\$576	102%
May-23	9	8	14	0.6	\$726,337	\$737,500	\$754,785	12	\$563	\$606	104%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
May-24	20	42.9%	\$781,822	5.03%	\$704,113	-4.53%	\$750,908	-0.514%	15	25%	101%
May-23	14	-50%	\$744,356	-1.82%	\$737,500	-16.9%	\$754,785	-13.4%	12	50%	104%
May-22	28	-6.67%	\$758,120	9.31%	\$887,500	19.5%	\$872,000	22%	8	14.3%	107%

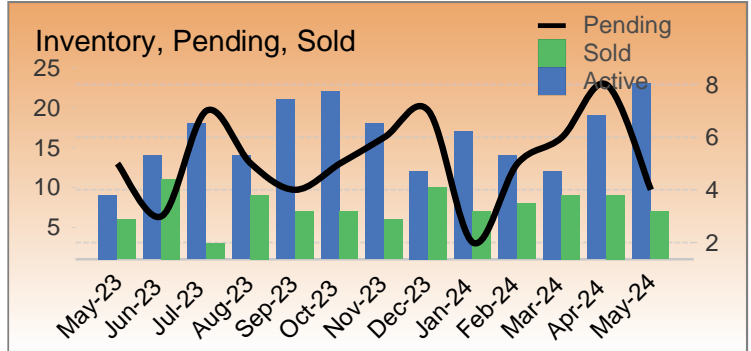
## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	7	5	9	19	17
\$500-599K	3	5	5	7	17
\$600-699K	11	12	11	22	22
\$700-799K	11	11	10	26	18
\$800-899K	10	18	22	25	1
\$900-999K	9	6	29	15	0
\$1-1.299M	11	4	24	1	0
\$1.3-1.699M	0	0	1	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	62	61	111	115	75

## Presented by:

## Market Activity Summary:

- Inventory: 23 units were listed for sale as of the last day of May - approximately 2.8 months of inventory.
- Sales Activity: 7 units were sold during May,
- Median Sales Price: \$650,000 during May
- Average price per sq.ft. in May was \$499
- Average Days-on-Market (DOM) is approximately 63 days
- Sold over Asking: On average, buyers paid 101% of list price in May



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
May-24	23	4	7	2.8	\$604,698	\$650,000	\$614,285	63	\$488	\$499	101%
Apr-24	19	8	9	2.2	\$703,322	\$700,000	\$708,888	83	\$503	\$502	101%
Mar-24	12	6	9	1.6	\$642,055	\$620,000	\$650,222	57	\$554	\$502	102%
Feb-24	14	5	8	1.8	\$571,361	\$480,000	\$564,111	67	\$553	\$460	99%
Jan-24	17	2	7	2.5	\$625,928	\$675,000	\$604,952	27	\$519	\$452	96%
Dec-23	12	7	10	1.6	\$599,990	\$640,000	\$610,150	21	\$507	\$457	102%
Nov-23	18	6	6	2.7	\$458,500	\$476,000	\$459,666	21	\$490	\$455	100%
Oct-23	22	5	7	2.9	\$462,807	\$500,000	\$468,214	12	\$482	\$491	101%
Sep-23	21	4	7	3.3	\$597,557	\$590,000	\$593,571	19	\$486	\$477	99%
Aug-23	14	5	9	1.8	\$553,972	\$515,000	\$551,044	17	\$511	\$481	99%
Jul-23	18	7	3	2.7	\$503,000	\$530,000	\$516,666	18	\$516	\$463	103%
Jun-23	14	3	11	2.0	\$616,216	\$721,000	\$640,880	18	\$503	\$501	104%
May-23	9	5	6	1.4	\$550,482	\$540,000	\$558,333	16	\$511	\$489	102%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
May-24	7	16.7%	\$570,361	-7.41%	\$650,000	20.4%	\$614,285	10%	63	294%	101%
May-23	6	-45.5%	\$616,008	7.49%	\$540,000	-13.6%	\$558,333	-12.1%	16	-20%	102%
May-22	11	-31.3%	\$573,075	-2.58%	\$625,000	10.6%	\$635,545	14.7%	20	150%	105%

## Sales Activity and Price Trends

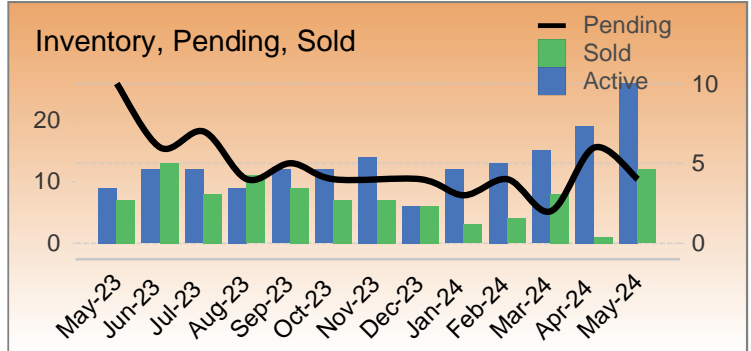
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	10	11	10	34	43
\$500-599K	5	9	13	10	12
\$600-699K	15	8	13	20	1
\$700-799K	5	6	9	4	0
\$800-899K	5	1	6	0	0
\$900-999K	0	0	1	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	40	35	52	68	56

Presented by:

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## Market Activity Summary:

- Inventory: 26 units were listed for sale as of the last day of May - approximately 3.7 months of inventory.
- Sales Activity: 12 units were sold during May,
- Median Sales Price: \$1,229,000 during May
- Average price per sq.ft. in May was \$686
- Average Days-on-Market (DOM) is approximately 24 days
- Sold over Asking: On average, buyers paid 105% of list price in May



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
May-24	26	4	12	3.7	\$1,138,079	\$1,229,000	\$1,191,500	24	\$686	\$686	105%
Apr-24	19	6	1	4.4	\$965,000	\$950,000	\$950,000	32	\$686	\$490	98%
Mar-24	15	2	8	3.2	\$894,875	\$817,500	\$900,305	84	\$749	\$643	101%
Feb-24	13	4	4	3.0	\$1,208,250	\$1,375,000	\$1,166,250	14	\$715	\$673	98%
Jan-24	12	3	3	2.3	\$908,666	\$669,000	\$989,666	20	\$709	\$601	105%
Dec-23	6	4	6	0.9	\$877,333	\$825,000	\$902,500	24	\$811	\$661	100%
Nov-23	14	0	7	1.8	\$1,044,285	\$944,000	\$1,014,000	35	\$686	\$628	97%
Oct-23	12	4	7	1.3	\$1,297,914	\$1,035,000	\$1,307,928	37	\$684	\$812	101%
Sep-23	12	5	9	1.3	\$1,191,852	\$1,100,000	\$1,179,185	29	\$741	\$726	99%
Aug-23	9	4	11	0.8	\$950,434	\$941,000	\$968,889	11	\$729	\$699	104%
Jul-23	12	7	8	1.3	\$1,094,499	\$1,265,000	\$1,141,209	21	\$761	\$733	105%
Jun-23	12	6	13	1.4	\$940,807	\$855,000	\$939,500	26	\$740	\$628	100%
May-23	9	10	7	1.7	\$1,002,857	\$870,000	\$1,030,857	11	\$753	\$745	105%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
May-24	12	71.4%	\$994,681	14.3%	\$1,229,000	41.3%	\$1,191,500	15.6%	24	118%	105%
May-23	7	-41.7%	\$870,142	-24.9%	\$870,000	-3.6%	\$1,030,857	13.6%	11	-47.6%	105%
May-22	12	-25%	\$1,158,544	36.6%	\$902,500	-15.9%	\$907,373	-11.1%	21	0%	108%

## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	3	1	6	4	2
\$500-599K	1	4	6	9	4
\$600-699K	4	3	6	4	2
\$700-799K	2	3	1	10	3
\$800-899K	0	3	4	4	5
\$900-999K	3	1	6	4	3
\$1-1.299M	5	4	17	14	1
\$1.3-1.699M	9	4	7	11	6
\$1.7-1.999M	1	1	4	1	1
\$2-2.999M	0	3	2	0	3
>3M	0	0	0	0	0
Total	28	27	59	61	30

## Presented by:



Includes Moraga, Lafayette, Orinda

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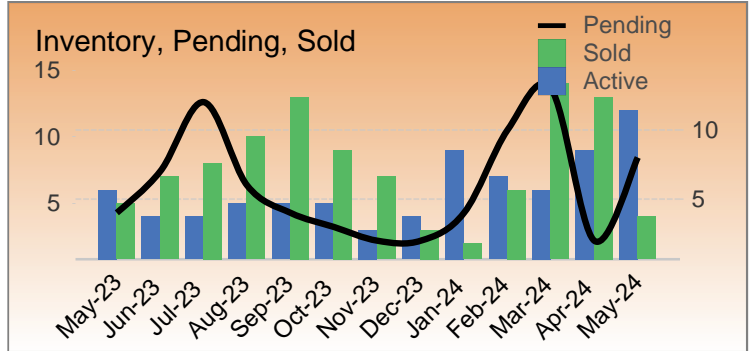
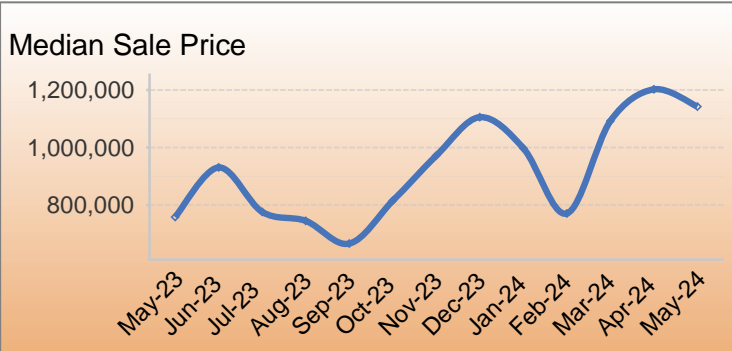
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## Market Activity Summary:



- Inventory: 12 units were listed for sale as of the last day of May - approximately 1.3 months of inventory.
- Sales Activity: 4 units were sold during May,
- Median Sales Price: \$1,142,500 during May
- Average price per sq.ft. in May was \$667
- Average Days-on-Market (DOM) is approximately 6 days
- Sold over Asking: On average, buyers paid 107% of list price in May



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
May-24	12	8	4	1.3	\$1,038,000	\$1,142,500	\$1,119,500	6	\$633	\$667	107%
Apr-24	9	2	13	0.8	\$1,002,060	\$1,202,000	\$1,088,538	19	\$617	\$678	108%
Mar-24	6	13	14	0.8	\$946,342	\$1,092,500	\$1,009,714	12	\$632	\$675	106%
Feb-24	7	10	6	1.9	\$777,316	\$770,000	\$838,480	12	\$644	\$670	107%
Jan-24	9	4	2	2.8	\$912,000	\$997,500	\$997,500	11	\$674	\$657	109%
Dec-23	4	2	3	0.6	\$935,300	\$1,105,000	\$980,000	12	\$622	\$699	105%
Nov-23	3	2	7	0.3	\$950,814	\$972,000	\$959,285	15	\$662	\$650	101%
Oct-23	5	3	9	0.6	\$857,422	\$815,000	\$886,388	11	\$598	\$639	104%
Sep-23	5	4	13	0.6	\$726,429	\$665,000	\$755,948	8	\$698	\$647	105%
Aug-23	5	6	10	0.6	\$767,979	\$744,000	\$802,900	11	\$663	\$628	105%
Jul-23	4	12	8	0.6	\$783,737	\$775,500	\$818,111	8	\$687	\$607	104%
Jun-23	4	7	7	0.8	\$838,412	\$930,000	\$874,000	12	\$631	\$669	105%
May-23	6	4	5	1.2	\$768,377	\$757,500	\$789,677	11	\$660	\$650	102%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
May-24	4	-20%	\$888,661	3.94%	\$1,142,500	50.8%	\$1,119,500	41.8%	6	-45.5%	107%
May-23	5	-66.7%	\$854,985	4.79%	\$757,500	-33%	\$789,677	-21.5%	11	22.2%	102%
May-22	15	-28.6%	\$815,903	17.5%	\$1,131,000	25%	\$1,005,918	19.5%	9	28.6%	113%

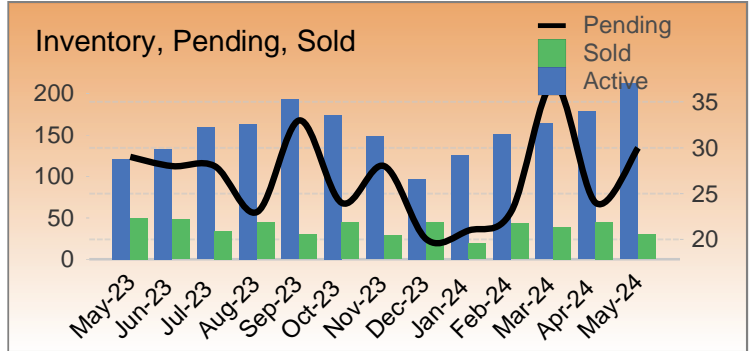
## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	1	2	2	4	3
\$500-599K	0	3	6	14	9
\$600-699K	6	9	14	17	7
\$700-799K	4	5	9	8	4
\$800-899K	4	3	9	6	4
\$900-999K	1	0	4	18	5
\$1-1.299M	16	8	16	13	1
\$1.3-1.699M	7	1	12	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	39	31	72	80	33

## Presented by:

## Market Activity Summary:

- Inventory: 212 units were listed for sale as of the last day of May - approximately 5.7 months of inventory.
- Sales Activity: 30 units were sold during May,
- Median Sales Price: \$653,750 during May
- Average price per sq.ft. in May was \$536
- Average Days-on-Market (DOM) is approximately 43 days
- Sold over Asking: On average, buyers paid 102% of list price in May



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
May-24	212	30	30	5.7	\$637,429	\$653,750	\$652,863	43	\$573	\$536	102%
Apr-24	178	24	45	4.3	\$640,371	\$600,000	\$665,237	34	\$557	\$572	103%
Mar-24	164	37	39	4.9	\$661,638	\$669,000	\$690,425	31	\$573	\$548	104%
Feb-24	151	23	43	4.3	\$703,716	\$640,000	\$705,215	40	\$560	\$573	100%
Jan-24	126	21	19	4.1	\$747,916	\$650,000	\$732,324	77	\$567	\$543	98%
Dec-23	97	20	45	2.5	\$631,091	\$520,000	\$628,542	58	\$572	\$557	100%
Nov-23	148	28	29	4.3	\$603,844	\$520,000	\$603,862	50	\$580	\$596	100%
Oct-23	174	24	44	4.4	\$572,933	\$503,000	\$585,909	34	\$571	\$569	102%
Sep-23	193	33	30	5.4	\$581,059	\$535,000	\$582,666	41	\$576	\$518	100%
Aug-23	163	23	44	3.9	\$671,352	\$584,500	\$668,359	34	\$571	\$573	99%
Jul-23	159	28	34	3.6	\$615,376	\$612,500	\$630,611	31	\$572	\$605	102%
Jun-23	133	28	48	2.7	\$578,374	\$582,000	\$593,197	31	\$579	\$596	102%
May-23	121	29	50	2.5	\$670,503	\$610,000	\$681,138	41	\$570	\$640	101%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
May-24	30	-40%	\$606,870	-6.67%	\$653,750	7.17%	\$652,863	-4.15%	43	4.88%	102%
May-23	50	-45.1%	\$650,223	-0.863%	\$610,000	-15.3%	\$681,138	-14.2%	41	70.8%	101%
May-22	91	-24.2%	\$655,886	-0.0609%	\$720,000	10.8%	\$793,712	10.7%	24	14.3%	108%

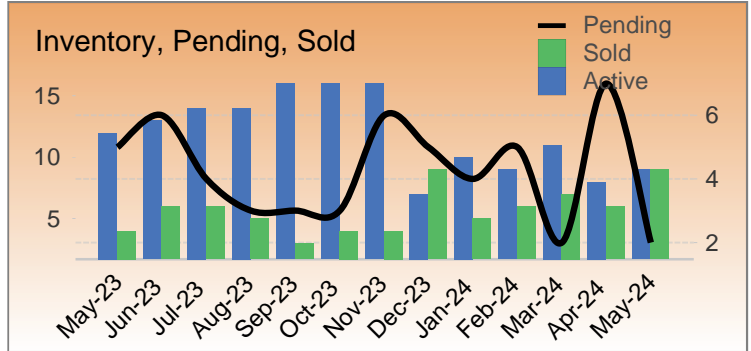
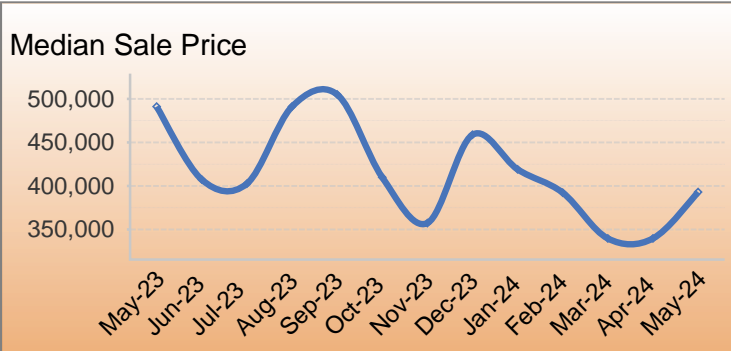
## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	47	54	71	90	40
\$500-599K	25	38	71	76	38
\$600-699K	36	38	72	75	39
\$700-799K	29	25	60	77	50
\$800-899K	7	22	39	26	27
\$900-999K	10	9	31	17	15
\$1-1.299M	12	12	33	24	19
\$1.3-1.699M	9	5	13	10	6
\$1.7-1.999M	1	2	8	1	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	176	205	398	396	234

Presented by:

## Market Activity Summary:

- Inventory: 9 units were listed for sale as of the last day of May - approximately 1.2 months of inventory.
- Sales Activity: 9 units were sold during May,
- Median Sales Price: \$393,000 during May
- Average price per sq.ft. in May was \$345
- Average Days-on-Market (DOM) is approximately 23 days
- Sold over Asking: On average, buyers paid 100% of list price in May



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
May-24	9	2	9	1.2	\$436,655	\$393,000	\$436,777	23	\$366	\$345	100%
Apr-24	8	7	6	1.3	\$354,649	\$340,000	\$364,983	28	\$351	\$357	103%
Mar-24	11	2	7	2.0	\$393,842	\$340,000	\$401,557	37	\$357	\$402	102%
Feb-24	9	5	6	1.4	\$404,749	\$392,500	\$404,166	41	\$345	\$365	100%
Jan-24	10	4	5	1.8	\$407,375	\$419,000	\$401,600	30	\$334	\$351	99%
Dec-23	7	5	9	1.2	\$459,444	\$459,000	\$455,611	50	\$390	\$347	100%
Nov-23	16	6	4	4.9	\$381,250	\$357,500	\$380,000	23	\$346	\$350	100%
Oct-23	16	3	4	4.0	\$425,986	\$410,000	\$422,500	66	\$331	\$398	100%
Sep-23	16	3	3	3.4	\$488,333	\$505,000	\$487,000	32	\$342	\$420	100%
Aug-23	14	3	5	2.5	\$472,980	\$491,000	\$474,200	16	\$359	\$376	100%
Jul-23	14	4	6	2.8	\$404,825	\$402,500	\$415,825	17	\$371	\$384	103%
Jun-23	13	6	6	3.2	\$407,158	\$407,500	\$415,833	38	\$389	\$404	102%
May-23	12	5	4	4.0	\$488,737	\$491,000	\$486,750	30	\$387	\$383	99%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
May-24	9	125%	\$397,390	-11.1%	\$393,000	-20%	\$436,777	-10.3%	23	-23.3%	100%
May-23	4	-63.6%	\$447,216	-4.61%	\$491,000	10.3%	\$486,750	5.82%	30	76.5%	99%
May-22	11	37.5%	\$468,822	3.87%	\$445,000	1.48%	\$460,000	5.17%	17	113%	103%

## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	22	8	23	22	24
\$500-599K	10	2	8	6	1
\$600-699K	1	2	6	0	0
\$700-799K	0	0	0	0	0
\$800-899K	0	0	0	0	0
\$900-999K	0	0	0	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	33	12	37	28	25

## Presented by:

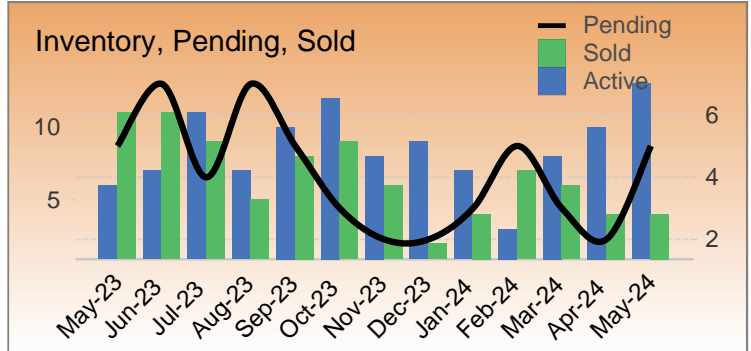
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## Market Activity Summary:

- Inventory: 13 units were listed for sale as of the last day of May - approximately 3.0 months of inventory.
- Sales Activity: 4 units were sold during May,
- Median Sales Price: \$568,500 during May
- Average price per sq.ft. in May was \$524
- Average Days-on-Market (DOM) is approximately 31 days
- Sold over Asking: On average, buyers paid 95% of list price in May



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
May-24	13	5	4	3.0	\$709,694	\$568,500	\$668,000	31	\$495	\$524	95%
Apr-24	10	2	4	1.9	\$682,000	\$722,000	\$694,250	14	\$489	\$504	101%
Mar-24	8	3	6	1.4	\$687,166	\$812,500	\$714,833	47	\$542	\$495	104%
Feb-24	3	5	7	0.7	\$690,269	\$645,000	\$680,126	36	\$550	\$522	99%
Jan-24	7	3	4	2.0	\$594,000	\$605,500	\$622,750	28	\$521	\$511	105%
Dec-23	9	2	2	1.6	\$587,000	\$580,000	\$580,000	30	\$503	\$536	99%
Nov-23	8	2	6	1.0	\$615,833	\$616,000	\$605,166	19	\$494	\$490	98%
Oct-23	12	3	9	1.6	\$606,222	\$650,000	\$625,222	25	\$513	\$498	103%
Sep-23	10	5	8	1.4	\$582,975	\$593,950	\$581,862	30	\$500	\$516	100%
Aug-23	7	7	5	0.8	\$765,200	\$849,000	\$767,100	17	\$474	\$512	100%
Jul-23	11	4	9	1.1	\$582,766	\$645,000	\$593,888	23	\$499	\$510	102%
Jun-23	7	7	11	0.9	\$637,440	\$675,000	\$648,071	13	\$479	\$509	102%
May-23	6	5	11	0.9	\$624,127	\$620,000	\$637,863	12	\$475	\$526	102%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
May-24	4	-63.6%	\$622,253	-6.34%	\$568,500	-8.31%	\$668,000	4.72%	31	158%	95%
May-23	11	-38.9%	\$664,356	5.44%	\$620,000	1.14%	\$637,863	-0.863%	12	0%	102%
May-22	18	12.5%	\$630,062	4.16%	\$613,000	-2.31%	\$643,416	3.51%	12	33.3%	107%

## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	7	9	8	13	12
\$500-599K	2	2	10	17	13
\$600-699K	3	9	15	9	2
\$700-799K	4	5	5	7	2
\$800-899K	7	5	14	6	0
\$900-999K	1	1	1	2	0
\$1-1.299M	1	0	4	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	25	31	57	54	29

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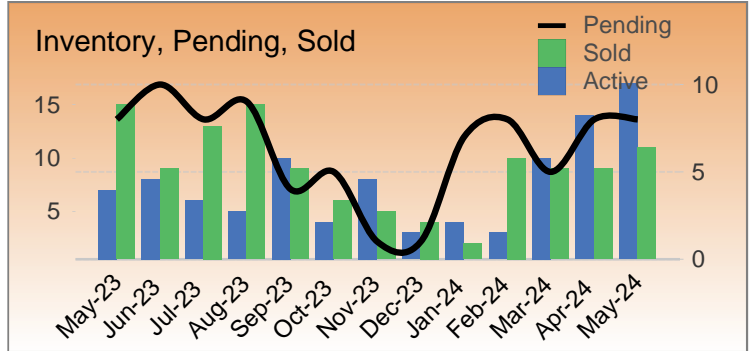
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## Market Activity Summary:

- Inventory: 17 units were listed for sale as of the last day of May - approximately 1.8 months of inventory.
- Sales Activity: 11 units were sold during May,
- Median Sales Price: \$996,000 during May
- Average price per sq.ft. in May was \$712
- Average Days-on-Market (DOM) is approximately 16 days
- Sold over Asking: On average, buyers paid 104% of list price in May



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
May-24	17	8	11	1.8	\$909,521	\$996,000	\$950,363	16	\$641	\$712	104%
Apr-24	14	8	9	1.5	\$913,765	\$840,000	\$938,977	9	\$642	\$650	103%
Mar-24	10	5	9	1.4	\$780,211	\$725,000	\$808,888	10	\$658	\$687	103%
Feb-24	3	8	10	0.6	\$785,800	\$746,500	\$803,500	10	\$637	\$672	102%
Jan-24	4	7	2	1.1	\$586,975	\$577,475	\$577,475	23	\$698	\$624	98%
Dec-23	3	1	4	0.6	\$877,000	\$947,500	\$891,250	25	\$676	\$685	101%
Nov-23	8	1	5	1.2	\$858,199	\$805,000	\$861,000	16	\$696	\$678	100%
Oct-23	4	5	6	0.4	\$715,316	\$759,000	\$708,000	17	\$747	\$692	98%
Sep-23	10	4	9	0.8	\$751,633	\$755,051	\$750,116	7	\$681	\$633	100%
Aug-23	5	9	15	0.4	\$847,759	\$875,000	\$859,333	20	\$654	\$696	101%
Jul-23	6	8	13	0.6	\$742,076	\$757,000	\$761,307	13	\$725	\$692	102%
Jun-23	8	10	9	1.0	\$798,206	\$845,000	\$832,388	11	\$681	\$686	104%
May-23	7	8	15	0.5	\$804,119	\$752,000	\$844,200	21	\$611	\$667	105%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
May-24	11	-26.7%	\$779,506	-3.39%	\$996,000	32.4%	\$950,363	12.6%	16	-23.8%	104%
May-23	15	7.14%	\$806,853	2.32%	\$752,000	-5.26%	\$844,200	2.96%	21	133%	105%
May-22	14	-33.3%	\$788,579	-1.62%	\$793,750	-8.76%	\$819,955	-5.32%	9	-50%	104%

## Sales Activity and Price Trends

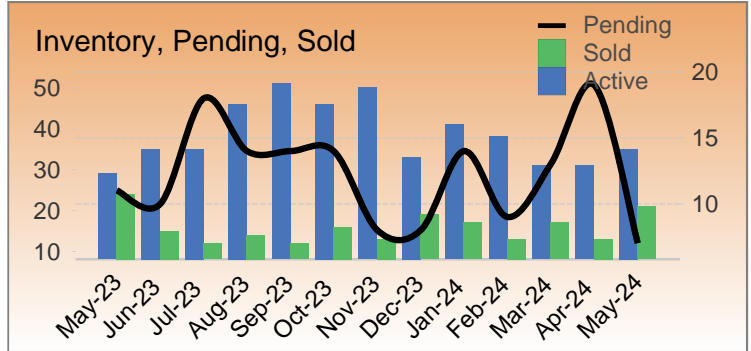
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	3	2	0	6	7
\$500-599K	3	7	4	16	7
\$600-699K	5	7	7	12	9
\$700-799K	7	12	15	7	5
\$800-899K	3	8	17	9	9
\$900-999K	7	8	4	6	5
\$1-1.299M	13	11	7	8	0
\$1.3-1.699M	0	0	11	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	41	55	65	64	42

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## Market Activity Summary:

- Inventory: 35 units were listed for sale as of the last day of May - approximately 2.2 months of inventory.
- Sales Activity: 21 units were sold during May,
- Median Sales Price: \$675,000 during May
- Average price per sq.ft. in May was \$498
- Average Days-on-Market (DOM) is approximately 33 days
- Sold over Asking: On average, buyers paid 101% of list price in May



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
May-24	35	7	21	2.2	\$696,330	\$675,000	\$702,214	33	\$493	\$498	101%
Apr-24	31	19	13	2.2	\$545,115	\$550,000	\$551,111	28	\$469	\$524	101%
Mar-24	31	13	17	2.0	\$572,525	\$485,000	\$574,587	36	\$459	\$454	101%
Feb-24	38	9	13	2.4	\$516,223	\$550,000	\$527,215	42	\$486	\$495	102%
Jan-24	41	14	17	2.5	\$582,410	\$590,000	\$585,061	40	\$472	\$463	101%
Dec-23	33	8	19	2.1	\$570,101	\$580,000	\$570,796	40	\$469	\$469	100%
Nov-23	50	8	13	3.7	\$476,000	\$500,000	\$470,730	30	\$463	\$478	99%
Oct-23	46	14	16	3.4	\$538,305	\$482,800	\$545,912	69	\$467	\$469	101%
Sep-23	51	14	12	4.2	\$483,481	\$497,500	\$494,312	41	\$486	\$494	103%
Aug-23	46	14	14	3.4	\$614,028	\$560,000	\$621,277	37	\$480	\$532	102%
Jul-23	35	18	12	2.1	\$566,125	\$544,500	\$571,211	30	\$518	\$477	100%
Jun-23	35	10	15	1.9	\$697,526	\$628,888	\$705,525	28	\$489	\$543	101%
May-23	29	11	24	1.5	\$564,184	\$575,000	\$586,791	37	\$480	\$497	103%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
May-24	21	-12.5%	\$636,142	-1.53%	\$675,000	17.4%	\$702,214	19.7%	33	-10.8%	101%
May-23	24	-20%	\$646,001	16.3%	\$575,000	-1.71%	\$586,791	0.421%	37	12.1%	103%
May-22	30	-11.8%	\$555,423	14.9%	\$585,000	-2.5%	\$584,333	-1.7%	33	57.1%	104%

## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	34	30	36	50	56
\$500-599K	10	22	34	26	11
\$600-699K	14	16	28	21	8
\$700-799K	13	11	13	14	3
\$800-899K	4	1	14	8	1
\$900-999K	1	0	4	7	0
\$1-1.299M	4	1	1	3	1
\$1.3-1.699M	0	0	0	1	0
\$1.7-1.999M	1	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	81	81	130	130	80

## Presented by:



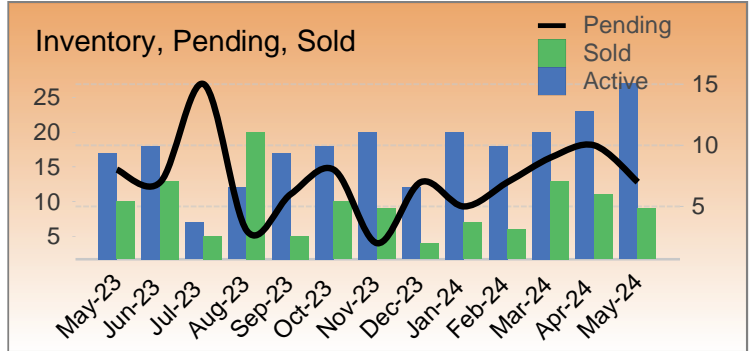
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## Market Activity Summary:

- Inventory: 27 units were listed for sale as of the last day of May - approximately 2.5 months of inventory.
- Sales Activity: 9 units were sold during May,
- Median Sales Price: \$580,000 during May
- Average price per sq.ft. in May was \$479
- Average Days-on-Market (DOM) is approximately 32 days
- Sold over Asking: On average, buyers paid 101% of list price in May



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
May-24	27	7	9	2.5	\$609,543	\$580,000	\$619,333	32	\$472	\$479	101%
Apr-24	23	10	11	2.4	\$537,348	\$550,000	\$533,890	53	\$489	\$447	99%
Mar-24	20	9	13	2.5	\$600,384	\$610,000	\$606,307	24	\$448	\$492	101%
Feb-24	18	7	6	3.5	\$523,666	\$575,000	\$544,166	6	\$460	\$506	104%
Jan-24	20	5	7	3.0	\$510,269	\$478,000	\$501,428	33	\$457	\$499	98%
Dec-23	12	7	4	1.6	\$554,750	\$550,000	\$547,500	32	\$466	\$546	99%
Nov-23	20	2	9	2.8	\$507,877	\$512,000	\$517,000	16	\$490	\$512	103%
Oct-23	18	8	10	1.6	\$571,583	\$580,000	\$583,588	23	\$475	\$501	102%
Sep-23	17	6	5	1.8	\$637,390	\$725,000	\$657,400	14	\$477	\$466	103%
Aug-23	12	3	20	0.9	\$562,848	\$580,250	\$574,525	24	\$474	\$482	103%
Jul-23	7	15	5	0.9	\$553,600	\$510,000	\$577,800	23	\$485	\$511	104%
Jun-23	18	7	13	1.7	\$615,726	\$535,000	\$620,461	20	\$510	\$550	101%
May-23	17	8	10	2.0	\$599,600	\$599,000	\$613,100	20	\$506	\$491	102%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
May-24	9	-10%	\$583,119	-13.4%	\$580,000	-3.17%	\$619,333	1.02%	32	60%	101%
May-23	10	-9.09%	\$673,314	15.8%	\$599,000	-2.84%	\$613,100	-1.54%	20	53.8%	102%
May-22	11	-31.3%	\$581,641	1.8%	\$616,500	16.9%	\$622,661	14%	13	85.7%	106%

## Sales Activity and Price Trends

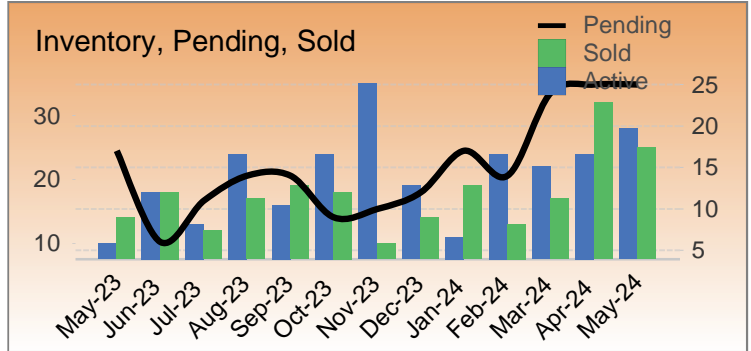
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	14	9	14	30	20
\$500-599K	15	17	21	20	13
\$600-699K	9	8	13	6	4
\$700-799K	6	4	7	4	9
\$800-899K	1	2	7	3	1
\$900-999K	1	0	4	0	0
\$1-1.299M	0	0	1	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	46	40	67	63	47

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## Market Activity Summary:

- Inventory: 28 units were listed for sale as of the last day of May - approximately 1.1 months of inventory.
- Sales Activity: 25 units were sold during May,
- Median Sales Price: \$1,175,000 during May
- Average price per sq.ft. in May was \$667
- Average Days-on-Market (DOM) is approximately 15 days
- Sold over Asking: On average, buyers paid 101% of list price in May



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
May-24	28	25	25	1.1	\$1,045,743	\$1,175,000	\$1,058,692	15	\$675	\$667	101%
Apr-24	24	25	32	1.2	\$935,048	\$862,500	\$952,942	23	\$676	\$691	102%
Mar-24	22	24	17	1.3	\$1,020,147	\$860,000	\$1,042,329	19	\$663	\$691	102%
Feb-24	24	14	13	1.6	\$1,036,406	\$1,135,000	\$1,067,029	11	\$683	\$682	103%
Jan-24	11	17	19	0.8	\$821,893	\$750,000	\$822,657	36	\$645	\$623	100%
Dec-23	19	12	14	1.4	\$905,452	\$772,500	\$890,183	21	\$651	\$632	99%
Nov-23	35	10	10	2.3	\$836,363	\$755,000	\$833,300	13	\$631	\$679	100%
Oct-23	24	9	18	1.4	\$928,527	\$960,000	\$953,972	14	\$639	\$697	103%
Sep-23	16	14	19	1.1	\$906,530	\$755,000	\$906,602	21	\$653	\$672	101%
Aug-23	24	14	17	1.5	\$970,846	\$890,000	\$967,625	14	\$645	\$661	100%
Jul-23	13	11	12	1.0	\$692,745	\$675,000	\$714,258	11	\$649	\$673	103%
Jun-23	18	6	18	1.2	\$864,580	\$797,000	\$904,771	12	\$667	\$654	104%
May-23	10	17	14	0.6	\$904,639	\$852,500	\$934,464	11	\$646	\$628	103%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
May-24	25	78.6%	\$932,061	8.79%	\$1,175,000	37.8%	\$1,058,692	13.3%	15	36.4%	101%
May-23	14	-30%	\$856,743	-9.69%	\$852,500	-15.4%	\$934,464	-7.78%	11	37.5%	103%
May-22	20	-56.5%	\$948,709	24.9%	\$1,008,000	42.5%	\$1,013,255	31.1%	8	0%	109%

## Sales Activity and Price Trends

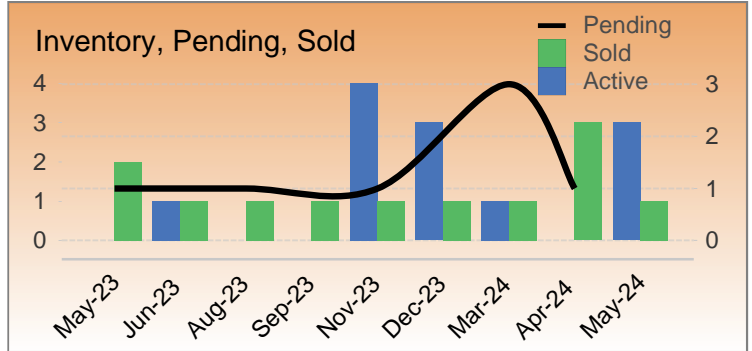
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	5	4	9	33	22
\$500-599K	7	10	12	22	12
\$600-699K	14	7	10	33	15
\$700-799K	13	8	10	13	2
\$800-899K	10	3	14	7	25
\$900-999K	5	5	3	13	14
\$1-1.299M	32	19	14	37	0
\$1.3-1.699M	17	3	30	3	0
\$1.7-1.999M	2	0	1	0	0
\$2-2.999M	1	1	0	0	0
>3M	0	0	0	0	0
Total	106	60	103	161	90

## Presented by:



## Market Activity Summary:

- Inventory: 3 units were listed for sale as of the last day of May - approximately 1.8 months of inventory.
- Sales Activity: 1 units were sold during May,
- Median Sales Price: \$620,240 during May
- Average price per sq.ft. in May was \$313
- Average Days-on-Market (DOM) is approximately 28 days
- Sold over Asking: On average, buyers paid 99% of list price in May



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
May-24	3	0	1	1.8	\$629,000	\$620,240	\$620,240	28	\$375	\$313	99%
Apr-24	0	1	3	0.0	\$469,666	\$400,000	\$473,333	27	-	\$360	101%
Mar-24	1	3	1	3.0	\$455,000	\$452,000	\$452,000	83	\$318	\$355	99%
Dec-23	3	0	1	4.5	\$415,000	\$425,000	\$425,000	18	\$400	\$393	102%
Nov-23	4	1	1	6.0	\$499,900	\$510,000	\$510,000	8	\$417	\$332	102%
Sep-23	0	0	1	0.0	\$475,000	\$490,000	\$490,000	5	-	\$385	103%
Aug-23	0	1	1	0.0	\$389,000	\$380,000	\$380,000	14	-	\$292	98%
Jun-23	1	0	1	0.8	\$369,950	\$380,000	\$380,000	5	\$299	\$361	103%
May-23	0	1	2	0.0	\$382,475	\$382,500	\$382,500	17	-	\$448	100%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
May-24	1	-50%	\$504,933	36.5%	\$620,240	62.2%	\$620,240	62.2%	28	64.7%	99%
May-23	2	0%	\$369,950	-2.03%	\$382,500	2.1%	\$382,500	2.1%	17	240%	100%

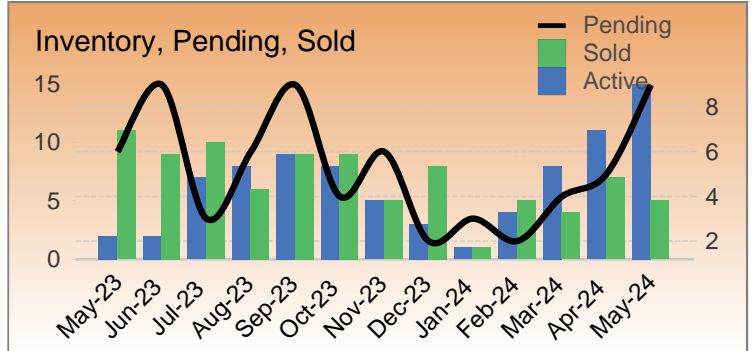
## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	3	9	6	8	8
\$500-599K	0	1	1	0	0
\$600-699K	2	0	0	0	0
\$700-799K	0	0	0	0	0
\$800-899K	0	0	0	0	0
\$900-999K	0	0	0	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	5	10	7	8	8

**Presented by:**

## Market Activity Summary:

- Inventory: 15 units were listed for sale as of the last day of May - approximately 2.8 months of inventory.
- Sales Activity: 5 units were sold during May,
- Median Sales Price: \$732,045 during May
- Average price per sq.ft. in May was \$623
- Average Days-on-Market (DOM) is approximately 11 days
- Sold over Asking: On average, buyers paid 105% of list price in May



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
May-24	15	9	5	2.8	\$732,757	\$732,045	\$774,409	11	\$661	\$623	105%
Apr-24	11	5	7	2.3	\$662,525	\$670,000	\$697,269	13	\$669	\$704	104%
Mar-24	8	4	4	2.4	\$766,250	\$887,500	\$783,750	14	\$651	\$648	102%
Feb-24	4	2	5	1.3	\$654,999	\$598,000	\$679,000	39	\$626	\$658	103%
Jan-24	1	3	1	0.2	\$585,000	\$524,900	\$524,900	38	\$594	\$648	90%
Dec-23	3	2	8	0.4	\$567,340	\$540,000	\$573,500	27	\$687	\$626	101%
Nov-23	5	6	5	0.7	\$711,580	\$740,000	\$735,960	32	\$672	\$606	104%
Oct-23	8	4	9	1.0	\$756,205	\$815,000	\$787,444	21	\$638	\$605	103%
Sep-23	9	9	9	1.1	\$661,029	\$690,000	\$679,731	13	\$626	\$639	103%
Aug-23	8	6	6	1.1	\$600,300	\$612,500	\$639,666	13	\$614	\$632	106%
Jul-23	7	3	10	0.8	\$697,066	\$720,000	\$738,477	10	\$595	\$650	106%
Jun-23	2	9	9	0.2	\$654,962	\$710,000	\$701,555	11	\$591	\$607	107%
May-23	2	6	11	0.4	\$710,046	\$680,000	\$738,057	12	\$718	\$589	104%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
May-24	5	-54.5%	\$673,852	5.72%	\$732,045	7.65%	\$774,409	4.93%	11	-8.33%	105%
May-23	11	-21.4%	\$637,407	-17.1%	\$680,000	0.369%	\$738,057	0.986%	12	-14.3%	104%
May-22	14	-22.2%	\$769,046	20.7%	\$677,500	12.9%	\$730,849	7.8%	14	-26.3%	106%

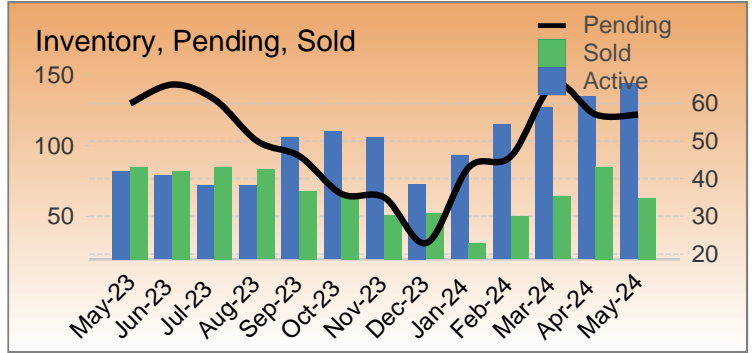
## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	1	5	7	12	7
\$500-599K	8	7	14	11	11
\$600-699K	1	6	21	13	8
\$700-799K	4	4	7	5	3
\$800-899K	3	4	8	20	2
\$900-999K	4	1	9	6	2
\$1-1.299M	1	2	4	2	0
\$1.3-1.699M	0	1	3	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	22	30	73	69	33

Presented by:

## Market Activity Summary:

- Inventory: 144 units were listed for sale as of the last day of May - approximately 2.1 months of inventory.
- Sales Activity: 63 units were sold during May,
- Median Sales Price: \$660,000 during May
- Average price per sq.ft. in May was \$571
- Average Days-on-Market (DOM) is approximately 26 days
- Sold over Asking: On average, buyers paid 101% of list price in May



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
May-24	144	57	63	2.1	\$725,468	\$660,000	\$746,030	26	\$521	\$571	101%
Apr-24	135	57	85	2.1	\$691,938	\$595,000	\$703,836	27	\$524	\$548	101%
Mar-24	127	65	64	2.7	\$759,964	\$746,900	\$772,006	24	\$527	\$548	100%
Feb-24	115	46	50	2.6	\$676,095	\$629,000	\$679,647	35	\$518	\$545	100%
Jan-24	93	43	31	2.1	\$717,028	\$630,000	\$727,393	43	\$498	\$558	101%
Dec-23	73	23	52	1.3	\$714,207	\$660,000	\$715,286	29	\$520	\$538	100%
Nov-23	106	35	51	1.8	\$672,643	\$564,000	\$678,086	21	\$526	\$562	100%
Oct-23	110	36	65	1.5	\$712,897	\$605,000	\$748,506	18	\$530	\$576	103%
Sep-23	106	46	68	1.3	\$679,928	\$650,000	\$687,164	23	\$524	\$555	101%
Aug-23	72	50	83	0.9	\$729,959	\$650,000	\$757,057	22	\$528	\$566	103%
Jul-23	72	61	85	0.9	\$671,333	\$615,000	\$679,580	26	\$555	\$553	101%
Jun-23	79	65	82	1.0	\$693,229	\$648,500	\$700,867	23	\$558	\$549	101%
May-23	82	60	85	1.1	\$770,971	\$752,000	\$800,981	18	\$551	\$597	103%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
May-24	63	-25.9%	\$676,733	-4.38%	\$660,000	-12.2%	\$746,030	-6.86%	26	44.4%	101%
May-23	85	-20.6%	\$707,734	-0.547%	\$752,000	12.2%	\$800,981	2.8%	18	50%	103%
May-22	107	-9.32%	\$711,624	8.07%	\$670,000	9.48%	\$779,150	17.6%	12	-47.8%	109%

## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	100	107	145	208	97
\$500-599K	34	43	71	72	35
\$600-699K	29	37	61	68	41
\$700-799K	24	41	41	48	31
\$800-899K	31	27	42	37	15
\$900-999K	23	17	27	24	7
\$1-1.299M	30	34	58	27	12
\$1.3-1.699M	12	9	26	6	3
\$1.7-1.999M	7	3	3	5	3
\$2-2.999M	3	1	2	1	0
>3M	0	0	0	0	0
Total	293	319	476	496	244

## Presented by:



Includes Walnut Creek and Rossmoor

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