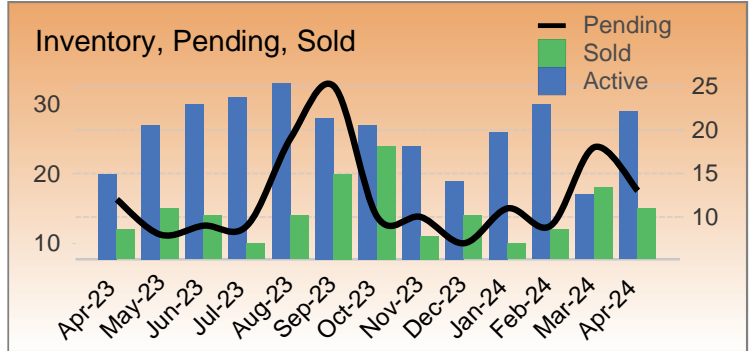
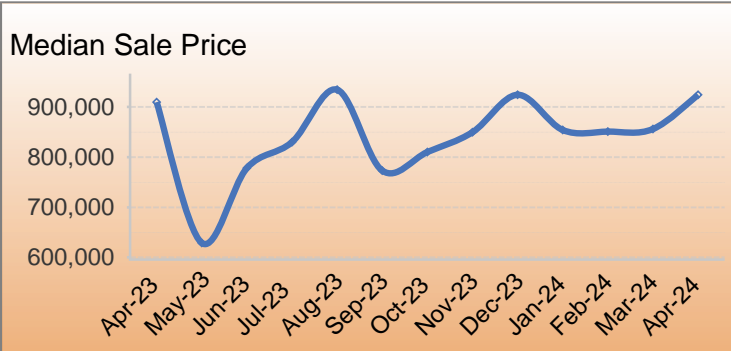


## Market Activity Summary:

- Inventory: 29 units were listed for sale as of the last day of April - approximately 1.9 months of inventory.
- Sales Activity: 15 units were sold during April,
- Median Sales Price: \$924,271 during April
- Average price per sq.ft. in April was \$668
- Average Days-on-Market (DOM) is approximately 36 days
- Sold over Asking: On average, buyers paid 105% of list price in April



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Apr-24	29	13	15	1.9	\$839,449	\$924,271	\$888,976	36	\$645	\$668	105%
Mar-24	17	18	18	1.3	\$836,708	\$856,000	\$855,276	31	\$617	\$672	103%
Feb-24	30	9	12	2.5	\$835,647	\$851,326	\$846,584	43	\$635	\$640	106%
Jan-24	26	11	10	2.2	\$901,761	\$854,340	\$896,948	57	\$677	\$615	99%
Dec-23	19	7	14	1.2	\$824,282	\$924,750	\$853,402	25	\$670	\$602	105%
Nov-23	24	10	11	1.4	\$743,450	\$850,000	\$773,181	34	\$699	\$620	103%
Oct-23	27	10	24	1.4	\$743,541	\$810,000	\$796,375	16	\$645	\$620	107%
Sep-23	28	25	20	2.0	\$784,480	\$773,475	\$826,512	26	\$653	\$671	104%
Aug-23	33	19	14	2.6	\$920,823	\$935,000	\$964,852	45	\$643	\$658	106%
Jul-23	31	9	10	2.4	\$806,099	\$830,000	\$818,780	21	\$667	\$649	102%
Jun-23	30	9	14	2.2	\$754,845	\$778,000	\$797,839	37	\$652	\$604	105%
May-23	27	8	15	2.0	\$659,592	\$629,000	\$683,966	23	\$671	\$633	103%
Apr-23	20	12	12	1.8	\$918,205	\$910,000	\$978,622	28	\$640	\$637	106%

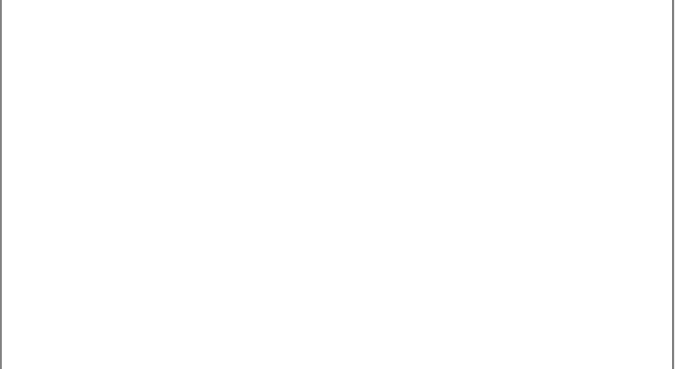
## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Apr-24	15	25%	\$916,662	20.6%	\$924,271	1.57%	\$888,976	-9.16%	36	28.6%	105%
Apr-23	12	-40%	\$759,940	-7.79%	\$910,000	9.11%	\$978,622	15.2%	28	133%	106%
Apr-22	20	17.6%	\$824,136	-6.97%	\$834,000	-20.6%	\$849,375	-9.92%	12	-7.69%	116%

## Sales Activity and Price Trends

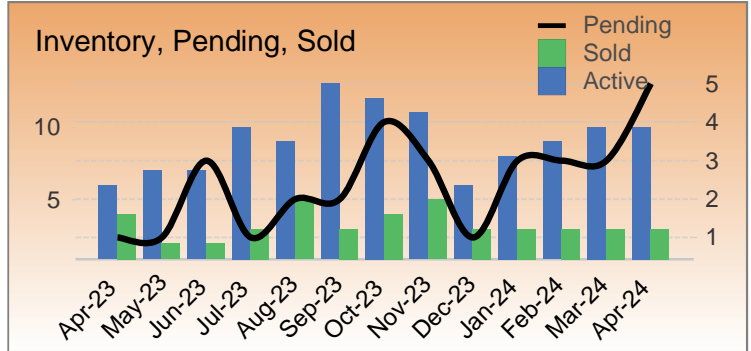
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	7	4	5	12	3
\$500-599K	2	1	6	6	6
\$600-699K	2	3	9	3	3
\$700-799K	9	7	4	7	12
\$800-899K	9	6	4	8	7
\$900-999K	10	10	9	4	2
\$1-1.299M	13	6	12	10	10
\$1.3-1.699M	3	1	8	1	1
\$1.7-1.999M	0	0	0	0	2
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	55	38	57	51	46

## Presented by:



## Market Activity Summary:

- Inventory: 10 units were listed for sale as of the last day of April - approximately 3.3 months of inventory.
- Sales Activity: 3 units were sold during April,
- Median Sales Price: \$629,000 during April
- Average price per sq.ft. in April was \$563
- Average Days-on-Market (DOM) is approximately 32 days
- Sold over Asking: On average, buyers paid 98% of list price in April



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Apr-24	10	5	3	3.3	\$636,000	\$629,000	\$623,933	32	\$546	\$563	98%
Mar-24	10	3	3	3.3	\$417,333	\$395,000	\$431,666	9	\$524	\$496	103%
Feb-24	9	3	3	3.0	\$469,000	\$405,000	\$462,333	69	\$538	\$523	98%
Jan-24	8	3	3	2.2	\$456,000	\$500,000	\$474,833	118	\$535	\$521	104%
Dec-23	6	1	3	1.5	\$832,508	\$720,000	\$801,833	23	\$508	\$635	99%
Nov-23	11	3	5	2.8	\$554,600	\$520,000	\$551,800	22	\$520	\$505	99%
Oct-23	12	4	4	3.0	\$663,222	\$729,750	\$707,375	13	\$550	\$640	106%
Sep-23	13	2	3	3.5	\$615,666	\$675,000	\$622,400	26	\$538	\$591	101%
Aug-23	9	2	5	2.7	\$561,000	\$529,000	\$559,000	34	\$552	\$488	100%
Jul-23	10	1	3	4.3	\$599,000	\$640,000	\$608,666	22	\$548	\$519	102%
Jun-23	7	3	2	2.6	\$629,500	\$631,250	\$631,250	16	\$626	\$532	100%
May-23	7	1	2	1.6	\$567,000	\$592,500	\$592,500	103	\$589	\$517	104%
Apr-23	6	1	4	1.2	\$614,000	\$627,000	\$611,375	21	\$649	\$558	100%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Apr-24	3	-25%	\$615,857	1.96%	\$629,000	0.319%	\$623,933	2.05%	32	52.4%	98%
Apr-23	4	-33.3%	\$604,000	-17.1%	\$627,000	-37.9%	\$611,375	-40.5%	21	50%	100%
Apr-22	6	20%	\$728,833	19.7%	\$1,010,000	66.9%	\$1,027,500	66%	14	-74.5%	113%

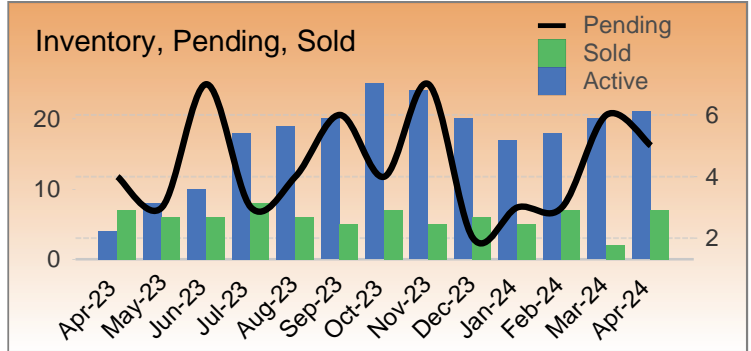
## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	5	2	4	6	2
\$500-599K	5	6	3	2	5
\$600-699K	2	2	6	2	1
\$700-799K	0	1	1	0	1
\$800-899K	0	2	0	2	0
\$900-999K	0	0	0	1	0
\$1-1.299M	0	2	0	0	1
\$1.3-1.699M	0	1	3	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	12	16	17	13	10

## Presented by:

## Market Activity Summary:

- Inventory: 21 units were listed for sale as of the last day of April - approximately 4.1 months of inventory.
- Sales Activity: 7 units were sold during April,
- Median Sales Price: \$197,000 during April
- Average price per sq.ft. in April was \$275
- Average Days-on-Market (DOM) is approximately 62 days
- Sold over Asking: On average, buyers paid 99% of list price in April



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Apr-24	21	5	7	4.1	\$255,128	\$197,000	\$254,428	62	\$312	\$275	99%
Mar-24	20	6	2	4.5	\$332,500	\$337,500	\$337,500	27	\$302	\$413	102%
Feb-24	18	3	7	3.0	\$256,842	\$219,000	\$256,999	62	\$312	\$279	99%
Jan-24	17	3	5	3.4	\$356,080	\$345,000	\$359,000	47	\$304	\$376	100%
Dec-23	20	2	6	3.5	\$269,000	\$228,500	\$262,750	61	\$295	\$286	97%
Nov-23	24	7	5	4.2	\$333,799	\$365,000	\$335,600	21	\$307	\$304	100%
Oct-23	25	4	7	4.2	\$357,992	\$335,000	\$360,000	19	\$289	\$358	101%
Sep-23	20	6	5	3.2	\$363,589	\$365,000	\$362,800	25	\$282	\$359	100%
Aug-23	19	4	6	2.9	\$341,475	\$335,000	\$332,500	37	\$280	\$375	97%
Jul-23	18	3	8	2.7	\$329,101	\$345,000	\$332,687	13	\$303	\$336	101%
Jun-23	10	7	6	1.6	\$337,490	\$344,000	\$349,000	18	\$302	\$328	103%
May-23	8	3	6	1.4	\$305,898	\$372,500	\$323,333	25	\$306	\$333	105%
Apr-23	4	4	7	0.5	\$299,699	\$291,000	\$298,142	22	\$386	\$297	99%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Apr-24	7	0%	\$328,275	23.4%	\$197,000	-32.3%	\$254,428	-14.7%	62	182%	99%
Apr-23	7	-41.7%	\$265,977	-22.4%	\$291,000	-16.9%	\$298,142	-17.3%	22	46.7%	99%
Apr-22	12	-25%	\$342,919	12.4%	\$350,000	19%	\$360,541	24.8%	15	-53.1%	107%

## Sales Activity and Price Trends

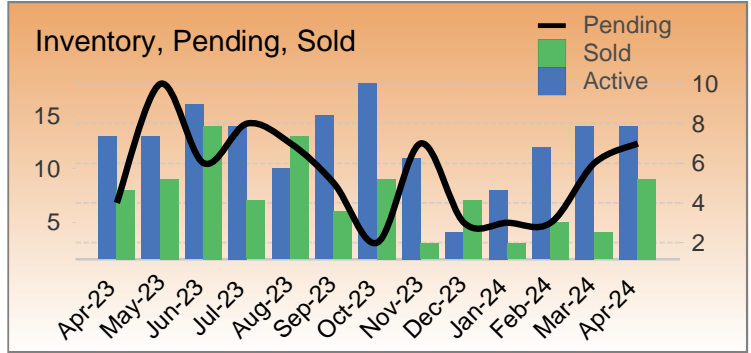
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	20	31	35	31	32
\$500-599K	1	3	4	1	0
\$600-699K	0	0	0	0	0
\$700-799K	0	0	0	0	0
\$800-899K	0	0	0	0	0
\$900-999K	0	0	0	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	21	34	39	32	32

## Presented by:

## Market Activity Summary:



- Inventory: 14 units were listed for sale as of the last day of April - approximately 2.3 months of inventory.
- Sales Activity: 9 units were sold during April,
- Median Sales Price: \$678,000 during April
- Average price per sq.ft. in April was \$824
- Average Days-on-Market (DOM) is approximately 15 days
- Sold over Asking: On average, buyers paid 104% of list price in April



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
Apr-24	14	7	9	2.3	\$696,288	\$678,000	\$721,288	15	\$828	\$824	104%
Mar-24	14	6	4	3.5	\$663,000	\$720,250	\$719,019	19	\$748	\$917	108%
Feb-24	12	3	5	2.4	\$720,500	\$670,000	\$715,600	25	\$731	\$845	99%
Jan-24	8	3	3	1.8	\$802,666	\$610,000	\$840,000	100	\$773	\$948	103%
Dec-23	4	3	7	0.6	\$854,857	\$950,000	\$942,857	41	\$718	\$785	111%
Nov-23	11	7	3	1.8	\$881,666	\$1,281,700	\$1,090,566	16	\$737	\$721	121%
Oct-23	18	2	9	2.0	\$714,222	\$748,000	\$757,000	43	\$772	\$899	105%
Sep-23	15	5	6	1.7	\$807,000	\$921,000	\$928,666	13	\$800	\$873	114%
Aug-23	10	7	13	0.9	\$780,923	\$721,000	\$805,307	25	\$854	\$907	102%
Jul-23	14	8	7	1.4	\$1,058,142	\$1,000,000	\$1,210,000	57	\$839	\$855	113%
Jun-23	16	6	14	1.5	\$807,214	\$825,000	\$863,398	21	\$851	\$831	106%
May-23	13	10	9	1.7	\$714,444	\$760,000	\$758,944	35	\$763	\$909	103%
Apr-23	13	4	8	1.9	\$709,625	\$780,000	\$743,500	33	\$762	\$747	104%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Apr-24	9	12.5%	\$686,150	-23.1%	\$678,000	-13.1%	\$721,288	-2.99%	15	-54.5%	104%
Apr-23	8	-11.1%	\$891,875	10.3%	\$780,000	-11.4%	\$743,500	-18.2%	33	175%	104%
Apr-22	9	-40%	\$808,733	0.813%	\$880,000	10%	\$908,777	17%	12	-29.4%	122%

## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	2	2	5	0	2
\$500-599K	3	3	2	5	0
\$600-699K	7	4	3	10	4
\$700-799K	2	4	1	5	3
\$800-899K	3	4	8	13	5
\$900-999K	1	5	3	2	2
\$1-1.299M	2	2	7	1	1
\$1.3-1.699M	1	0	6	0	2
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	21	24	35	36	19

## Presented by:



Includes Berkeley and Kensington

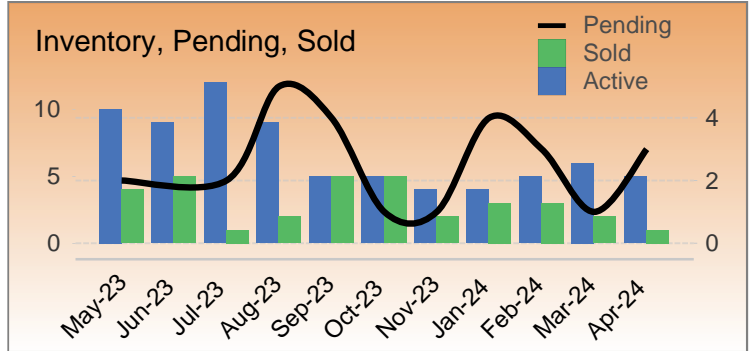
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## Market Activity Summary:



- Inventory: 5 units were listed for sale as of the last day of April - approximately 2.5 months of inventory.
- Sales Activity: 1 units were sold during April,
- Median Sales Price: \$756,297 during April
- Average price per sq.ft. in April was \$402
- Average Days-on-Market (DOM) is approximately 33 days
- Sold over Asking: On average, buyers paid 98% of list price in April



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Apr-24	5	3	1	2.5	\$768,297	\$756,297	\$756,297	33	\$394	\$402	98%
Mar-24	6	1	2	2.3	\$459,444	\$445,000	\$445,000	25	\$415	\$360	97%
Feb-24	5	3	3	2.5	\$582,349	\$489,000	\$572,666	108	\$398	\$421	98%
Jan-24	4	4	3	2.4	\$699,385	\$719,278	\$683,092	89	\$381	\$402	98%
Nov-23	4	1	2	1.0	\$567,349	\$566,350	\$566,349	32	\$381	\$360	100%
Oct-23	5	1	5	1.3	\$433,400	\$410,000	\$435,437	16	\$394	\$352	100%
Sep-23	5	4	5	2.3	\$546,153	\$500,000	\$540,283	165	\$379	\$370	99%
Aug-23	9	5	2	3.4	\$455,000	\$464,000	\$464,000	6	\$367	\$481	102%
Jul-23	12	2	1	3.6	\$399,000	\$380,000	\$380,000	96	\$391	\$253	95%
Jun-23	9	0	5	3.0	\$419,599	\$375,000	\$422,000	38	\$387	\$319	100%
May-23	10	2	4	3.8	\$459,750	\$482,500	\$453,750	59	\$390	\$380	99%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Apr-24	1	-50%	\$408,333	-20.7%	\$756,297	51.6%	\$756,297	51.6%	33	200%	98%
Apr-22	2	0%	\$514,665	16.7%	\$499,000	16.9%	\$499,000	16.9%	11	-50%	103%

## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	3	4	4	13	9
\$500-599K	2	4	5	1	0
\$600-699K	0	0	1	0	0
\$700-799K	3	1	0	0	0
\$800-899K	1	0	0	0	0
\$900-999K	0	0	0	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	9	9	10	14	9

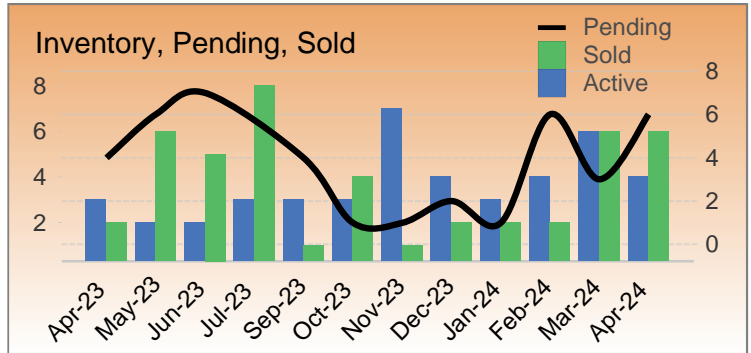
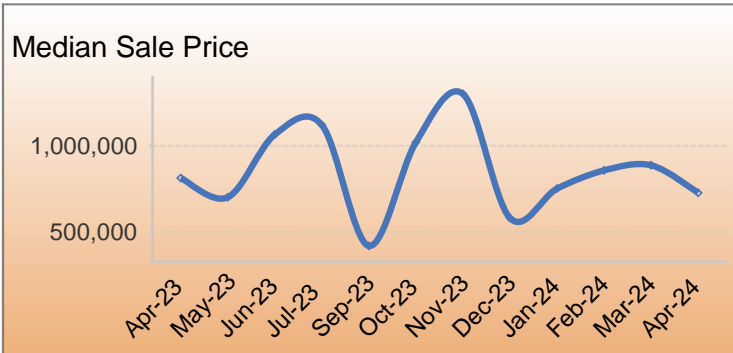
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## Market Activity Summary:



- Inventory: 4 units were listed for sale as of the last day of April - approximately 0.9 months of inventory.
- Sales Activity: 6 units were sold during April,
- Median Sales Price: \$727,500 during April
- Average price per sq.ft. in April was \$566
- Average Days-on-Market (DOM) is approximately 17 days
- Sold over Asking: On average, buyers paid 105% of list price in April



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Apr-24	4	6	6	0.9	\$697,500	\$727,500	\$731,666	17	\$500	\$566	105%
Mar-24	6	3	6	1.8	\$856,658	\$887,500	\$920,000	10	\$515	\$630	108%
Feb-24	4	6	2	2.0	\$847,499	\$857,500	\$857,500	13	\$590	\$680	101%
Jan-24	3	1	2	1.8	\$743,750	\$752,475	\$752,475	22	\$531	\$600	101%
Dec-23	4	2	2	1.7	\$584,500	\$582,500	\$582,500	11	\$523	\$661	99%
Nov-23	7	1	1	3.5	\$1,290,000	\$1,300,000	\$1,300,000	8	\$563	\$558	101%
Oct-23	3	1	4	1.8	\$1,052,000	\$1,020,250	\$1,058,875	24	\$583	\$615	100%
Sep-23	3	4	1	1.0	\$439,000	\$420,000	\$420,000	49	\$541	\$461	96%
Jul-23	3	0	8	0.5	\$951,749	\$1,119,000	\$980,750	23	\$546	\$638	104%
Jun-23	2	7	5	0.5	\$998,390	\$1,065,000	\$1,059,600	9	\$575	\$722	106%
May-23	2	6	6	0.5	\$705,825	\$702,500	\$744,396	45	\$536	\$627	105%
Apr-23	3	4	2	1.5	\$762,000	\$812,500	\$812,500	6	\$651	\$712	108%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Apr-24	6	200%	\$1,000,255	9.32%	\$727,500	-10.5%	\$731,666	-9.95%	17	183%	105%
Apr-23	2	-83.3%	\$915,000	-1.7%	\$812,500	2.27%	\$812,500	-1.42%	6	-53.8%	108%
Apr-22	12	33.3%	\$930,867	36.6%	\$794,444	13.5%	\$824,240	11.6%	13	-7.14%	107%

## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	0	0	1	2	3
\$500-599K	1	2	4	3	7
\$600-699K	4	2	6	3	9
\$700-799K	4	3	5	4	4
\$800-899K	3	2	4	8	3
\$900-999K	2	1	4	0	0
\$1-1.299M	1	0	6	1	2
\$1.3-1.699M	1	0	1	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	16	10	31	21	28

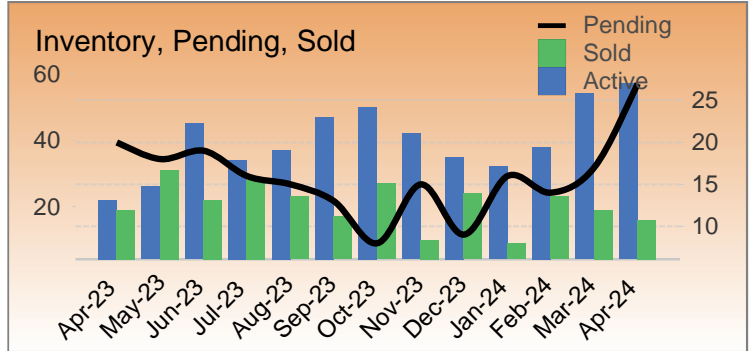
## Presented by:



## Market Activity Summary:



- Inventory: 57 units were listed for sale as of the last day of April - approximately 2.9 months of inventory.
- Sales Activity: 16 units were sold during April,
- Median Sales Price: \$426,000 during April
- Average price per sq.ft. in April was \$438
- Average Days-on-Market (DOM) is approximately 29 days
- Sold over Asking: On average, buyers paid 101% of list price in April



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Apr-24	57	27	16	2.9	\$469,874	\$426,000	\$475,175	29	\$442	\$438	101%
Mar-24	54	17	19	3.2	\$418,462	\$415,000	\$420,842	30	\$440	\$435	101%
Feb-24	38	14	23	2.1	\$463,406	\$430,000	\$464,052	23	\$437	\$445	100%
Jan-24	32	16	9	2.3	\$414,533	\$370,000	\$409,655	24	\$427	\$426	99%
Dec-23	35	9	24	1.7	\$460,986	\$410,000	\$460,839	44	\$425	\$456	100%
Nov-23	42	15	10	2.4	\$485,787	\$421,000	\$500,253	22	\$423	\$452	102%
Oct-23	50	8	27	2.2	\$461,738	\$445,000	\$460,444	24	\$436	\$428	100%
Sep-23	47	13	17	2.1	\$417,361	\$435,000	\$423,852	24	\$437	\$430	102%
Aug-23	37	15	23	1.5	\$448,716	\$435,000	\$455,740	30	\$428	\$461	102%
Jul-23	34	16	28	1.3	\$480,656	\$448,000	\$492,303	13	\$433	\$447	103%
Jun-23	45	19	22	1.9	\$461,663	\$441,000	\$476,361	25	\$433	\$476	103%
May-23	26	18	31	1.1	\$446,624	\$425,000	\$458,996	15	\$413	\$458	103%
Apr-23	22	20	19	1.1	\$484,555	\$465,000	\$492,052	20	\$428	\$445	101%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Apr-24	16	-15.8%	\$473,470	8.3%	\$426,000	-8.39%	\$475,175	-3.43%	29	45%	101%
Apr-23	19	-51.3%	\$437,165	-2.8%	\$465,000	3.33%	\$492,052	-2.8%	20	122%	101%
Apr-22	39	-23.5%	\$449,745	12%	\$450,000	13.9%	\$506,205	23.5%	9	-10%	106%

## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	51	61	107	121	81
\$500-599K	8	8	16	12	8
\$600-699K	1	6	9	9	3
\$700-799K	3	4	8	5	0
\$800-899K	4	2	7	1	0
\$900-999K	0	0	0	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	67	81	147	148	92

## Presented by:



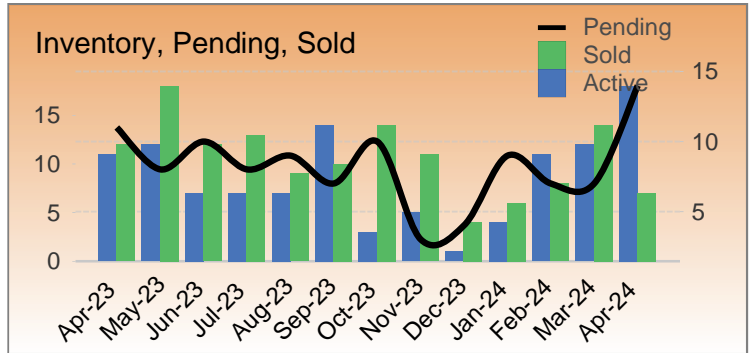
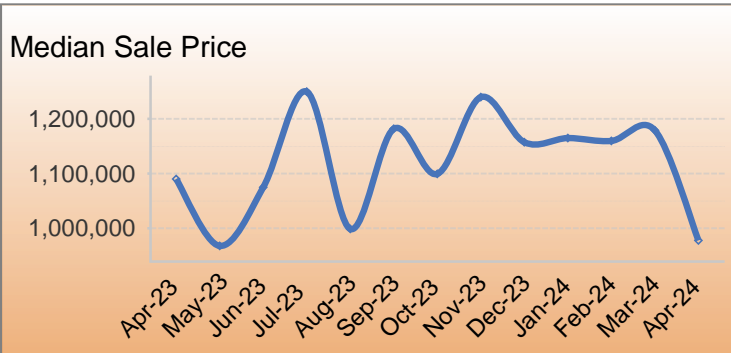
Includes Concord and Clayton

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## Market Activity Summary:

- Inventory: 18 units were listed for sale as of the last day of April - approximately 1.9 months of inventory.
- Sales Activity: 7 units were sold during April,
- Median Sales Price: \$978,000 during April
- Average price per sq.ft. in April was \$774
- Average Days-on-Market (DOM) is approximately 9 days
- Sold over Asking: On average, buyers paid 104% of list price in April



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Apr-24	18	14	7	1.9	\$1,001,714	\$978,000	\$1,036,857	9	\$736	\$774	104%
Mar-24	12	7	14	1.3	\$1,049,846	\$1,178,975	\$1,068,210	12	\$768	\$763	102%
Feb-24	11	7	8	2.0	\$1,058,975	\$1,160,000	\$1,095,250	5	\$753	\$677	104%
Jan-24	4	9	6	0.6	\$1,134,583	\$1,165,000	\$1,125,416	30	\$668	\$720	99%
Dec-23	1	4	4	0.1	\$1,211,000	\$1,157,500	\$1,215,000	6	\$670	\$654	100%
Nov-23	5	3	11	0.4	\$1,268,781	\$1,240,000	\$1,274,800	14	\$756	\$709	100%
Oct-23	3	10	14	0.3	\$1,037,350	\$1,099,500	\$1,039,928	41	\$773	\$720	100%
Sep-23	14	7	10	1.3	\$1,106,800	\$1,182,000	\$1,109,700	14	\$730	\$696	100%
Aug-23	7	9	9	0.6	\$1,017,888	\$999,000	\$1,035,666	15	\$759	\$683	102%
Jul-23	7	8	13	0.5	\$1,122,669	\$1,250,000	\$1,145,769	13	\$746	\$651	102%
Jun-23	7	10	12	0.5	\$1,064,699	\$1,075,000	\$1,068,583	22	\$738	\$641	100%
May-23	12	8	18	0.8	\$972,105	\$967,500	\$984,494	15	\$726	\$689	102%
Apr-23	11	11	12	0.9	\$1,042,650	\$1,090,000	\$1,064,908	13	\$739	\$700	102%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Apr-24	7	-41.7%	\$1,132,817	9.73%	\$978,000	-10.3%	\$1,036,857	-2.63%	9	-30.8%	104%
Apr-23	12	-50%	\$1,032,380	8.65%	\$1,090,000	-0.994%	\$1,064,908	-0.00817%	13	30%	102%
Apr-22	24	9.09%	\$950,219	0.523%	\$1,100,944	19.3%	\$1,064,995	18.2%	10	42.9%	111%

## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	0	0	0	0	1
\$500-599K	1	1	3	5	5
\$600-699K	4	2	1	7	8
\$700-799K	5	3	2	7	12
\$800-899K	1	1	8	14	13
\$900-999K	2	11	2	15	11
\$1-1.299M	11	14	24	13	3
\$1.3-1.699M	10	5	13	1	1
\$1.7-1.999M	1	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	35	37	53	62	54

## Presented by:



Includes Danville, Diablo, and Alamo

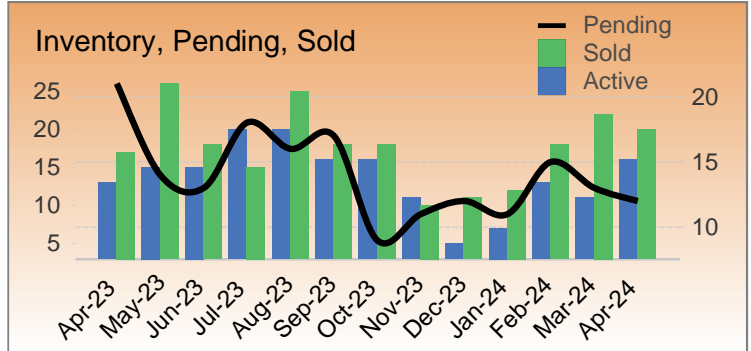
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## Market Activity Summary:

- Inventory: 16 units were listed for sale as of the last day of April - approximately 0.8 months of inventory.
- Sales Activity: 20 units were sold during April,
- Median Sales Price: \$1,049,000 during April
- Average price per sq.ft. in April was \$641
- Average Days-on-Market (DOM) is approximately 12 days
- Sold over Asking: On average, buyers paid 104% of list price in April



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Apr-24	16	12	20	0.8	\$955,609	\$1,049,000	\$993,639	12	\$679	\$641	104%
Mar-24	11	13	22	0.6	\$937,606	\$958,500	\$978,590	9	\$648	\$656	104%
Feb-24	13	15	18	1.0	\$903,602	\$896,500	\$924,206	9	\$663	\$622	102%
Jan-24	7	11	12	0.6	\$887,608	\$915,000	\$894,331	18	\$610	\$569	101%
Dec-23	5	12	11	0.4	\$863,262	\$830,000	\$864,273	16	\$644	\$591	100%
Nov-23	11	11	10	0.7	\$852,534	\$870,000	\$860,634	10	\$581	\$619	101%
Oct-23	16	9	18	0.8	\$1,001,482	\$980,000	\$1,019,413	12	\$574	\$612	102%
Sep-23	16	17	18	0.9	\$924,842	\$897,500	\$944,000	15	\$598	\$636	102%
Aug-23	20	16	25	1.0	\$927,871	\$1,025,714	\$954,784	9	\$587	\$641	103%
Jul-23	20	18	15	1.0	\$886,715	\$905,000	\$917,085	14	\$622	\$609	103%
Jun-23	15	13	18	0.7	\$915,098	\$970,000	\$955,255	10	\$602	\$654	105%
May-23	15	14	26	0.7	\$948,383	\$943,000	\$976,865	11	\$591	\$625	103%
Apr-23	13	21	17	0.7	\$909,504	\$830,000	\$915,705	16	\$584	\$620	101%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	% Change	Average DOM	% Change	Sale Price / List Price
Apr-24	20	17.6%	\$992,017	5.49%	\$1,049,000	26.4%	\$993,639	8.51%	12	-25%	104%
Apr-23	17	-50%	\$940,405	-6.16%	\$830,000	-25.1%	\$915,705	-15.4%	16	129%	101%
Apr-22	34	-40.4%	\$1,002,137	21.3%	\$1,107,500	30.3%	\$1,082,533	24.5%	7	0%	112%

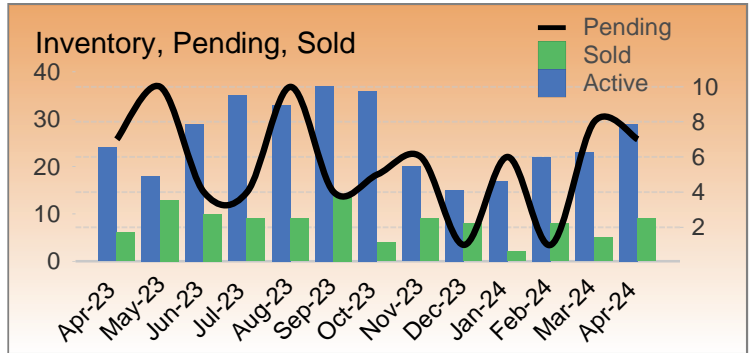
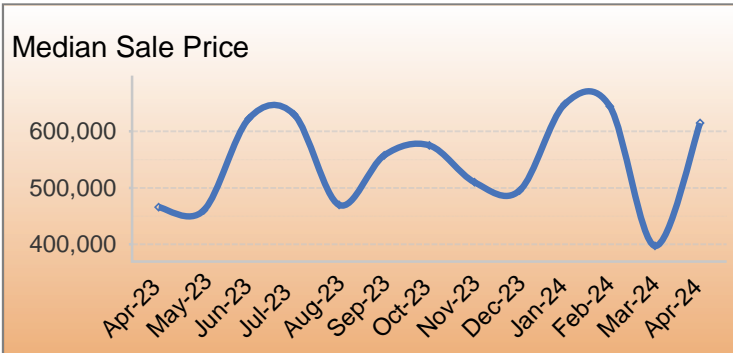
## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	6	1	2	1	3
\$500-599K	3	1	4	7	10
\$600-699K	3	5	6	16	20
\$700-799K	7	16	10	27	5
\$800-899K	11	12	17	22	17
\$900-999K	10	7	13	20	7
\$1-1.299M	24	22	33	17	2
\$1.3-1.699M	8	4	20	1	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	72	68	105	111	64

## Presented by:

## Market Activity Summary:

- Inventory: 29 units were listed for sale as of the last day of April - approximately 4.0 months of inventory.
- Sales Activity: 9 units were sold during April,
- Median Sales Price: \$615,000 during April
- Average price per sq.ft. in April was \$614
- Average Days-on-Market (DOM) is approximately 40 days
- Sold over Asking: On average, buyers paid 102% of list price in April



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
Apr-24	29	7	9	4.0	\$608,555	\$615,000	\$624,111	40	\$618	\$614	102%
Mar-24	23	8	5	4.8	\$448,180	\$397,000	\$441,280	39	\$648	\$482	99%
Feb-24	22	1	8	3.7	\$656,375	\$644,000	\$665,000	20	\$635	\$591	101%
Jan-24	17	6	2	2.7	\$659,475	\$648,200	\$648,200	145	\$631	\$579	98%
Dec-23	15	1	8	2.1	\$556,250	\$495,000	\$539,375	65	\$592	\$555	96%
Nov-23	20	6	9	2.2	\$523,210	\$510,000	\$511,100	45	\$606	\$608	98%
Oct-23	36	5	4	4.0	\$576,722	\$575,000	\$578,500	33	\$612	\$646	100%
Sep-23	37	4	14	3.5	\$567,341	\$557,500	\$565,662	36	\$621	\$588	100%
Aug-23	33	10	9	3.6	\$601,000	\$470,000	\$611,111	44	\$630	\$662	101%
Jul-23	35	4	9	3.4	\$633,444	\$630,000	\$641,333	26	\$623	\$615	101%
Jun-23	29	4	10	3.1	\$606,400	\$622,500	\$619,300	20	\$611	\$610	101%
May-23	18	10	13	1.8	\$594,230	\$460,000	\$587,384	24	\$682	\$663	100%
Apr-23	24	7	6	2.3	\$488,596	\$465,500	\$480,166	80	\$681	\$533	99%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Apr-24	9	50%	\$567,993	12.1%	\$615,000	32.1%	\$624,111	30%	40	-50%	102%
Apr-23	6	-64.7%	\$506,750	-7.39%	\$465,500	-20.4%	\$480,166	-22.3%	80	208%	99%
Apr-22	17	0%	\$547,204	-12.2%	\$585,000	17%	\$618,052	14.9%	26	85.7%	106%

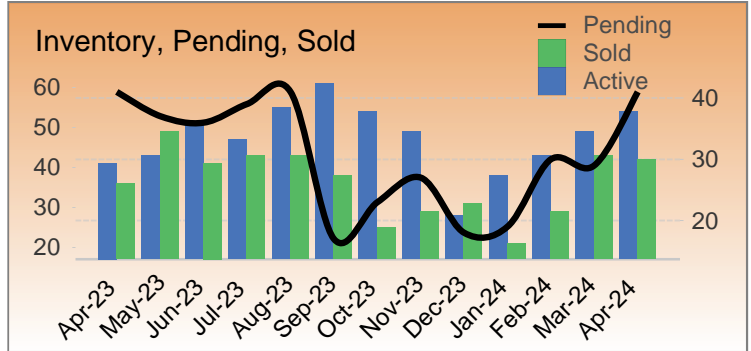
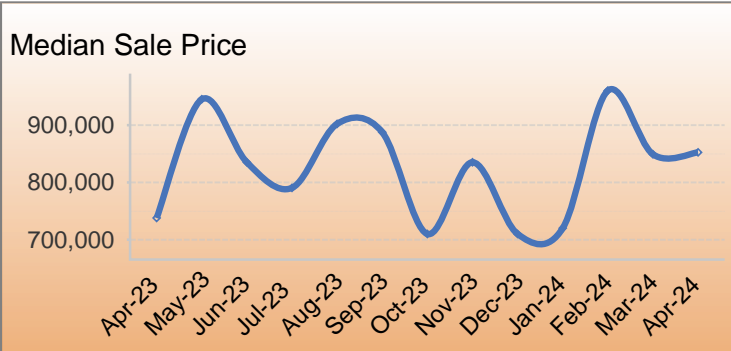
## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	8	21	26	22	17
\$500-599K	4	7	9	15	4
\$600-699K	4	7	7	11	5
\$700-799K	5	7	6	8	3
\$800-899K	1	0	6	4	0
\$900-999K	2	1	2	0	1
\$1-1.299M	0	1	3	0	1
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	24	44	59	60	31

## Presented by:

## Market Activity Summary:

- Inventory: 54 units were listed for sale as of the last day of April - approximately 1.6 months of inventory.
- Sales Activity: 42 units were sold during April,
- Median Sales Price: \$852,500 during April
- Average price per sq.ft. in April was \$753
- Average Days-on-Market (DOM) is approximately 13 days
- Sold over Asking: On average, buyers paid 105% of list price in April



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Apr-24	54	41	42	1.6	\$873,087	\$852,500	\$923,113	13	\$695	\$753	105%
Mar-24	49	29	43	1.6	\$906,435	\$848,888	\$949,299	12	\$692	\$750	104%
Feb-24	43	30	29	1.7	\$924,284	\$960,000	\$948,582	18	\$740	\$716	103%
Jan-24	38	19	21	1.4	\$775,452	\$720,000	\$777,359	45	\$683	\$652	100%
Dec-23	28	18	31	1.1	\$820,289	\$710,000	\$830,298	32	\$682	\$679	101%
Nov-23	49	27	29	1.7	\$862,131	\$835,000	\$874,172	19	\$681	\$710	101%
Oct-23	54	23	25	1.6	\$807,411	\$710,000	\$828,520	17	\$692	\$730	103%
Sep-23	61	17	38	1.6	\$973,078	\$887,500	\$992,705	22	\$682	\$741	102%
Aug-23	55	41	43	1.3	\$917,469	\$901,857	\$938,577	19	\$702	\$720	102%
Jul-23	47	39	43	1.1	\$811,591	\$790,000	\$841,661	14	\$712	\$683	103%
Jun-23	51	36	41	1.3	\$863,430	\$835,000	\$886,076	15	\$696	\$719	102%
May-23	43	37	49	1.0	\$917,238	\$945,000	\$929,234	27	\$672	\$703	102%
Apr-23	41	41	36	1.3	\$887,599	\$737,500	\$908,598	25	\$669	\$665	102%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Apr-24	42	16.7%	\$892,701	-0.503%	\$852,500	15.6%	\$923,113	1.6%	13	-48%	105%
Apr-23	36	-52%	\$897,217	-7.61%	\$737,500	-21.5%	\$908,598	-5.13%	25	178%	102%
Apr-22	75	-15.7%	\$971,107	25.3%	\$940,000	25.3%	\$957,770	22%	9	-50%	110%

## Sales Activity and Price Trends

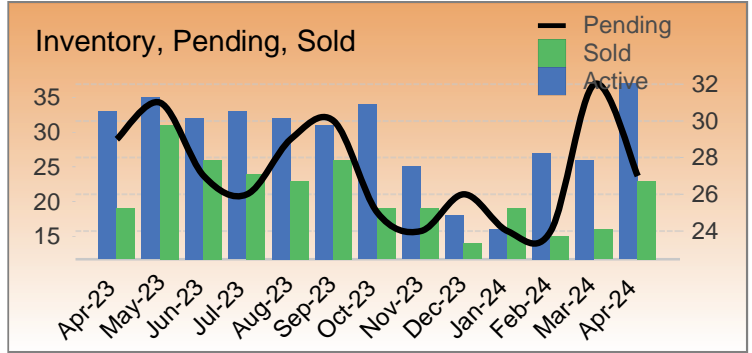
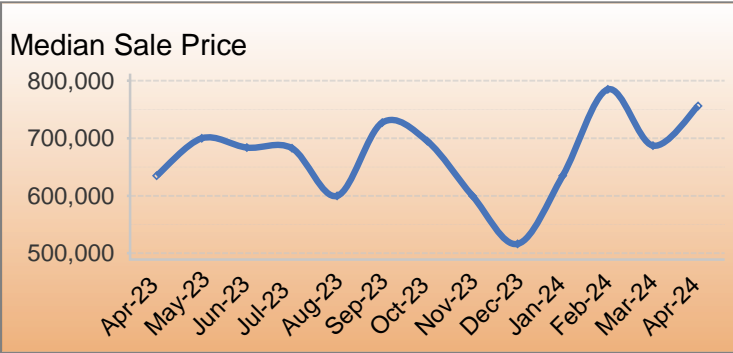
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	17	8	21	30	13
\$500-599K	5	13	12	33	15
\$600-699K	22	23	31	37	20
\$700-799K	17	13	31	32	20
\$800-899K	13	16	15	26	26
\$900-999K	10	6	13	27	17
\$1-1.299M	27	26	53	37	20
\$1.3-1.699M	24	18	41	10	2
\$1.7-1.999M	0	2	5	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	135	125	222	232	133

Presented by:

## Market Activity Summary:



- Inventory: 37 units were listed for sale as of the last day of April - approximately 2.2 months of inventory.
- Sales Activity: 23 units were sold during April,
- Median Sales Price: \$756,000 during April
- Average price per sq.ft. in April was \$563
- Average Days-on-Market (DOM) is approximately 21 days
- Sold over Asking: On average, buyers paid 104% of list price in April



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Apr-24	37	27	23	2.2	\$696,147	\$756,000	\$724,610	21	\$557	\$563	104%
Mar-24	26	32	16	1.9	\$693,354	\$687,000	\$724,362	19	\$553	\$548	104%
Feb-24	27	24	15	1.7	\$732,911	\$785,000	\$768,233	19	\$575	\$540	105%
Jan-24	16	24	19	0.9	\$645,400	\$635,000	\$649,575	44	\$605	\$530	102%
Dec-23	18	26	14	1.2	\$550,688	\$516,250	\$553,966	32	\$578	\$559	100%
Nov-23	25	24	19	1.4	\$606,448	\$600,000	\$618,828	26	\$551	\$508	102%
Oct-23	34	25	19	1.6	\$671,513	\$695,000	\$681,526	28	\$541	\$516	102%
Sep-23	31	30	26	1.4	\$708,442	\$727,500	\$722,153	36	\$535	\$521	103%
Aug-23	32	29	23	1.4	\$599,434	\$600,000	\$602,001	20	\$532	\$545	101%
Jul-23	33	26	24	1.3	\$641,956	\$682,500	\$662,479	16	\$527	\$528	104%
Jun-23	32	27	26	1.5	\$667,435	\$683,750	\$677,166	29	\$523	\$553	101%
May-23	35	31	31	1.6	\$659,633	\$700,000	\$679,488	20	\$556	\$529	103%
Apr-23	33	29	19	2.0	\$669,261	\$635,000	\$678,830	19	\$505	\$508	101%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Apr-24	23	21.1%	\$663,977	-5.54%	\$756,000	19.1%	\$724,610	6.74%	21	10.5%	104%
Apr-23	19	-56.8%	\$702,945	11.3%	\$635,000	-9.61%	\$678,830	-7.01%	19	90%	101%
Apr-22	44	-6.38%	\$631,340	11.7%	\$702,500	19.5%	\$730,014	20.9%	10	-9.09%	110%

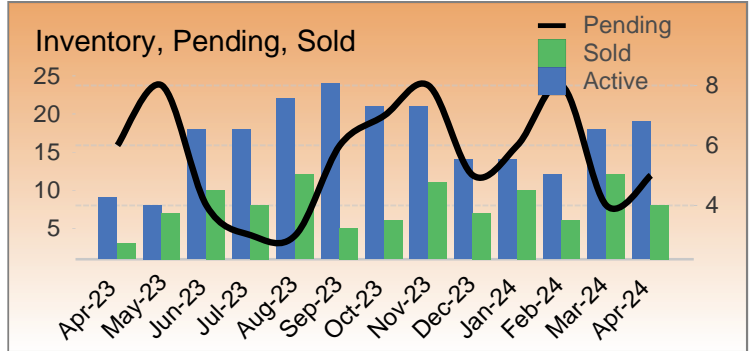
## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	12	11	16	39	27
\$500-599K	12	17	23	30	29
\$600-699K	9	13	35	29	14
\$700-799K	11	12	23	28	31
\$800-899K	17	6	24	7	1
\$900-999K	5	3	15	4	0
\$1-1.299M	7	1	5	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	73	63	141	137	102

## Presented by:

## Market Activity Summary:

- Inventory: 19 units were listed for sale as of the last day of April - approximately 2.2 months of inventory.
- Sales Activity: 8 units were sold during April,
- Median Sales Price: \$517,500 during April
- Average price per sq.ft. in April was \$471
- Average Days-on-Market (DOM) is approximately 25 days
- Sold over Asking: On average, buyers paid 104% of list price in April



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Apr-24	19	5	8	2.2	\$513,312	\$517,500	\$533,875	25	\$455	\$471	104%
Mar-24	18	4	12	2.0	\$536,724	\$540,000	\$540,083	43	\$444	\$440	101%
Feb-24	12	8	6	2.0	\$406,666	\$412,500	\$412,166	44	\$446	\$462	102%
Jan-24	14	6	10	1.5	\$446,875	\$422,500	\$449,300	60	\$455	\$432	101%
Dec-23	14	5	7	1.8	\$464,978	\$459,000	\$462,707	35	\$457	\$458	100%
Nov-23	21	8	11	2.9	\$457,272	\$465,000	\$461,818	45	\$449	\$451	101%
Oct-23	21	7	6	3.0	\$411,329	\$407,000	\$416,333	20	\$447	\$439	101%
Sep-23	24	6	5	3.0	\$505,400	\$500,000	\$511,800	32	\$453	\$417	101%
Aug-23	22	3	12	2.2	\$471,031	\$457,500	\$480,449	31	\$433	\$456	102%
Jul-23	18	3	8	2.6	\$483,424	\$507,500	\$511,250	20	\$441	\$432	106%
Jun-23	18	4	10	2.7	\$481,383	\$515,000	\$500,350	20	\$440	\$460	104%
May-23	8	8	7	2.5	\$470,828	\$457,000	\$493,984	70	\$466	\$453	107%
Apr-23	9	6	3	3.0	\$530,633	\$530,000	\$546,666	10	\$479	\$438	103%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Apr-24	8	167%	\$493,727	8.67%	\$517,500	-2.36%	\$533,875	-2.34%	25	150%	104%
Apr-23	3	-50%	\$454,340	-16.1%	\$530,000	7.07%	\$546,666	10.6%	10	0%	103%
Apr-22	6	-62.5%	\$541,757	17.6%	\$495,000	4.49%	\$494,316	4.11%	10	11.1%	106%

## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	18	7	26	43	52
\$500-599K	13	4	15	4	4
\$600-699K	3	3	4	8	0
\$700-799K	2	0	4	0	0
\$800-899K	0	0	0	0	0
\$900-999K	0	0	0	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	36	14	49	55	56

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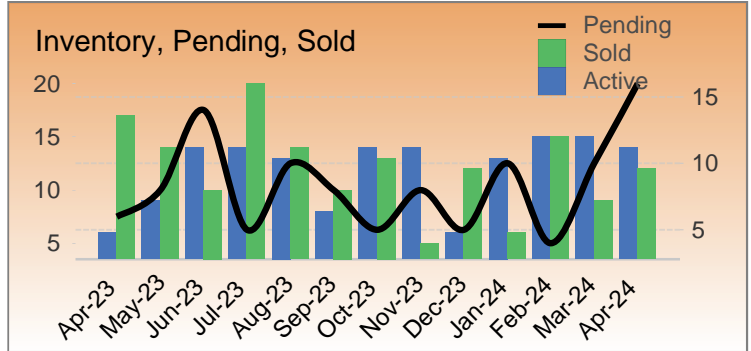
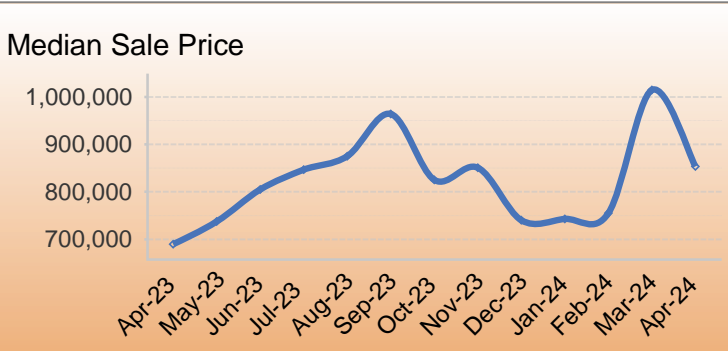
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## Market Activity Summary:

- Inventory: 14 units were listed for sale as of the last day of April - approximately 1.3 months of inventory.
- Sales Activity: 12 units were sold during April,
- Median Sales Price: \$853,500 during April
- Average price per sq.ft. in April was \$601
- Average Days-on-Market (DOM) is approximately 15 days
- Sold over Asking: On average, buyers paid 104% of list price in April



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
Apr-24	14	16	12	1.3	\$811,406	\$853,500	\$845,583	15	\$543	\$601	104%
Mar-24	15	10	9	1.5	\$927,650	\$1,015,000	\$948,611	8	\$545	\$598	102%
Feb-24	15	4	15	1.4	\$695,777	\$755,000	\$710,333	25	\$557	\$602	102%
Jan-24	13	10	6	1.7	\$729,658	\$743,000	\$744,333	14	\$579	\$625	102%
Dec-23	6	5	12	0.6	\$764,666	\$740,000	\$763,666	21	\$602	\$565	100%
Nov-23	14	8	5	1.5	\$968,800	\$851,000	\$964,700	11	\$570	\$593	100%
Oct-23	14	5	13	1.1	\$788,992	\$825,000	\$820,923	12	\$574	\$607	104%
Sep-23	8	8	10	0.5	\$883,527	\$964,000	\$889,433	20	\$550	\$586	101%
Aug-23	13	10	14	0.9	\$821,339	\$875,000	\$832,500	21	\$557	\$572	101%
Jul-23	14	5	20	1.0	\$769,294	\$846,500	\$779,181	10	\$542	\$579	101%
Jun-23	14	14	10	1.0	\$759,987	\$804,997	\$774,699	8	\$572	\$576	102%
May-23	9	8	14	0.6	\$726,337	\$737,500	\$754,785	12	\$563	\$606	104%
Apr-23	6	6	17	0.5	\$682,192	\$690,000	\$698,135	12	\$596	\$570	103%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Apr-24	12	-29.4%	\$742,392	2.29%	\$853,500	23.7%	\$845,583	21.1%	15	25%	104%
Apr-23	17	-52.8%	\$725,766	-11%	\$690,000	-22.8%	\$698,135	-19.3%	12	50%	103%
Apr-22	36	24.1%	\$815,319	21.8%	\$894,000	18.4%	\$865,569	22.3%	8	14.3%	109%

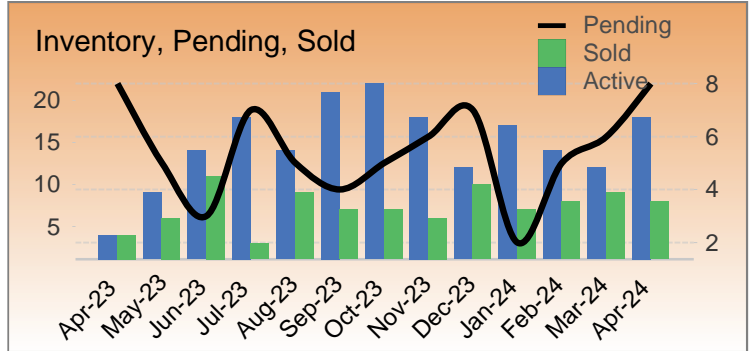
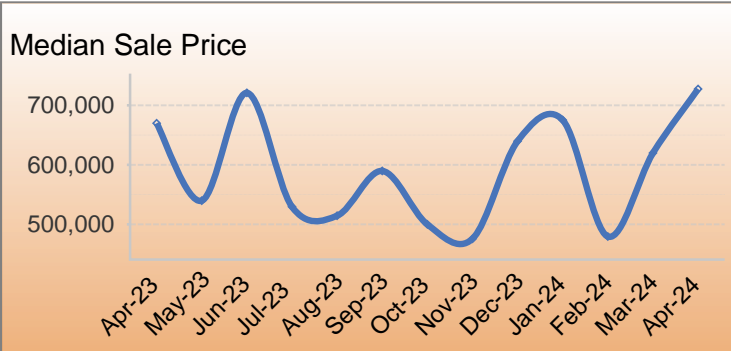
## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	5	5	9	15	15
\$500-599K	1	4	2	7	15
\$600-699K	5	8	9	16	21
\$700-799K	8	8	8	21	17
\$800-899K	9	14	15	20	1
\$900-999K	6	5	22	12	0
\$1-1.299M	8	3	17	0	0
\$1.3-1.699M	0	0	1	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	42	47	83	91	69

Presented by:

## Market Activity Summary:

- Inventory: 18 units were listed for sale as of the last day of April - approximately 2.2 months of inventory.
- Sales Activity: 8 units were sold during April,
- Median Sales Price: \$727,000 during April
- Average price per sq.ft. in April was \$505
- Average Days-on-Market (DOM) is approximately 93 days
- Sold over Asking: On average, buyers paid 101% of list price in April



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Apr-24	18	8	8	2.2	\$706,862	\$727,000	\$710,000	93	\$520	\$505	101%
Mar-24	12	6	9	1.6	\$642,055	\$620,000	\$650,222	57	\$556	\$502	102%
Feb-24	14	5	8	1.8	\$571,361	\$480,000	\$564,111	67	\$555	\$460	99%
Jan-24	17	2	7	2.5	\$625,928	\$675,000	\$604,952	27	\$519	\$452	96%
Dec-23	12	7	10	1.6	\$599,990	\$640,000	\$610,150	21	\$507	\$457	102%
Nov-23	18	6	6	2.7	\$458,500	\$476,000	\$459,666	21	\$490	\$455	100%
Oct-23	22	5	7	2.9	\$462,807	\$500,000	\$468,214	12	\$482	\$491	101%
Sep-23	21	4	7	3.3	\$597,557	\$590,000	\$593,571	19	\$486	\$477	99%
Aug-23	14	5	9	1.8	\$553,972	\$515,000	\$551,044	17	\$511	\$481	99%
Jul-23	18	7	3	2.7	\$503,000	\$530,000	\$516,666	18	\$516	\$463	103%
Jun-23	14	3	11	2.0	\$616,216	\$721,000	\$640,880	18	\$503	\$501	104%
May-23	9	5	6	1.4	\$550,482	\$540,000	\$558,333	16	\$511	\$489	102%
Apr-23	4	8	4	0.6	\$675,400	\$670,000	\$677,500	69	\$475	\$433	101%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Apr-24	8	100%	\$657,049	14.2%	\$727,000	8.51%	\$710,000	4.8%	93	34.8%	101%
Apr-23	4	-60%	\$575,368	-8.35%	\$670,000	19.6%	\$677,500	15.9%	69	886%	101%
Apr-22	10	-33.3%	\$627,764	15.8%	\$560,000	6.67%	\$584,500	5.56%	7	-22.2%	109%

## Sales Activity and Price Trends

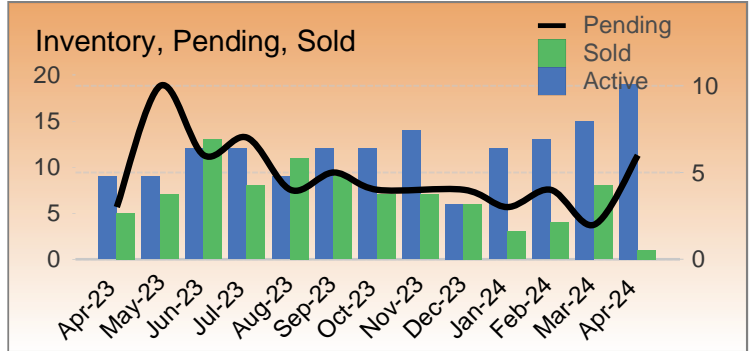
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	8	10	8	28	37
\$500-599K	4	5	11	6	10
\$600-699K	13	8	10	15	1
\$700-799K	3	5	7	3	0
\$800-899K	4	1	4	0	0
\$900-999K	0	0	1	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	32	29	41	52	48

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## Market Activity Summary:

- Inventory: 19 units were listed for sale as of the last day of April - approximately 4.4 months of inventory.
- Sales Activity: 1 units were sold during April,
- Median Sales Price: \$950,000 during April
- Average price per sq.ft. in April was \$490
- Average Days-on-Market (DOM) is approximately 32 days
- Sold over Asking: On average, buyers paid 98% of list price in April



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Apr-24	19	6	1	4.4	\$965,000	\$950,000	\$950,000	32	\$690	\$490	98%
Mar-24	15	2	8	3.2	\$894,875	\$817,500	\$900,305	84	\$749	\$643	101%
Feb-24	13	4	4	3.0	\$1,208,250	\$1,375,000	\$1,166,250	14	\$718	\$673	98%
Jan-24	12	3	3	2.3	\$908,666	\$669,000	\$989,666	20	\$709	\$601	105%
Dec-23	6	4	6	0.9	\$877,333	\$825,000	\$902,500	24	\$811	\$661	100%
Nov-23	14	0	7	1.8	\$1,044,285	\$944,000	\$1,014,000	35	\$686	\$628	97%
Oct-23	12	4	7	1.3	\$1,297,914	\$1,035,000	\$1,307,928	37	\$684	\$812	101%
Sep-23	12	5	9	1.3	\$1,191,852	\$1,100,000	\$1,179,185	29	\$741	\$726	99%
Aug-23	9	4	11	0.8	\$950,434	\$941,000	\$968,889	11	\$729	\$699	104%
Jul-23	12	7	8	1.3	\$1,094,499	\$1,265,000	\$1,141,209	21	\$761	\$733	105%
Jun-23	12	6	13	1.4	\$940,807	\$855,000	\$939,500	26	\$740	\$628	100%
May-23	9	10	7	1.7	\$1,002,857	\$870,000	\$1,030,857	11	\$753	\$745	105%
Apr-23	9	3	5	1.6	\$1,296,000	\$1,200,000	\$1,264,000	69	\$751	\$738	98%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Apr-24	1	-80%	\$1,131,534	4.66%	\$950,000	-20.8%	\$950,000	-24.8%	32	-53.6%	98%
Apr-23	5	-80.8%	\$1,081,124	7.83%	\$1,200,000	8.11%	\$1,264,000	12.1%	69	527%	98%
Apr-22	26	8.33%	\$1,002,621	4.58%	\$1,110,000	20.5%	\$1,127,576	13.2%	11	-65.6%	109%

## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	2	1	5	3	1
\$500-599K	0	3	5	7	4
\$600-699K	4	2	5	4	1
\$700-799K	1	3	1	8	3
\$800-899K	0	0	1	4	5
\$900-999K	3	1	4	3	3
\$1-1.299M	1	4	14	9	1
\$1.3-1.699M	5	3	6	6	6
\$1.7-1.999M	0	1	4	1	1
\$2-2.999M	0	2	2	0	3
>3M	0	0	0	0	0
Total	16	20	47	45	28

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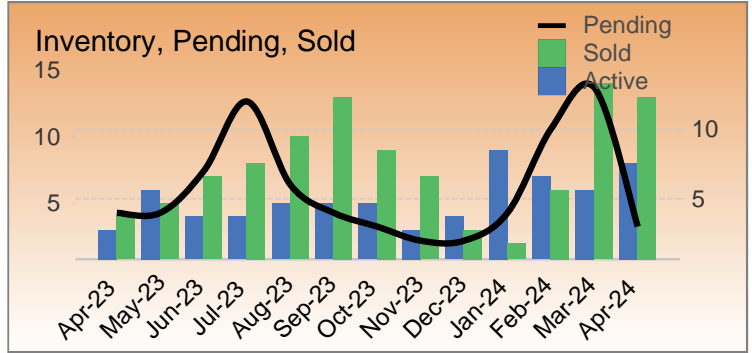
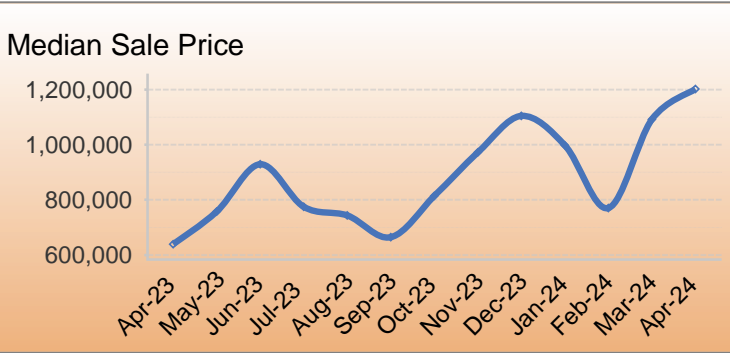
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## Market Activity Summary:



- Inventory: 8 units were listed for sale as of the last day of April - approximately 0.7 months of inventory.
- Sales Activity: 13 units were sold during April,
- Median Sales Price: \$1,202,000 during April
- Average price per sq.ft. in April was \$678
- Average Days-on-Market (DOM) is approximately 19 days
- Sold over Asking: On average, buyers paid 108% of list price in April



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Apr-24	8	3	13	0.7	\$1,002,060	\$1,202,000	\$1,088,538	19	\$648	\$678	108%
Mar-24	6	13	14	0.8	\$946,342	\$1,092,500	\$1,009,714	12	\$635	\$675	106%
Feb-24	7	10	6	1.9	\$777,316	\$770,000	\$838,480	12	\$644	\$670	107%
Jan-24	9	4	2	2.8	\$912,000	\$997,500	\$997,500	11	\$674	\$657	109%
Dec-23	4	2	3	0.6	\$935,300	\$1,105,000	\$980,000	12	\$622	\$699	105%
Nov-23	3	2	7	0.3	\$950,814	\$972,000	\$959,285	15	\$662	\$650	101%
Oct-23	5	3	9	0.6	\$857,422	\$815,000	\$886,388	11	\$598	\$639	104%
Sep-23	5	4	13	0.6	\$726,429	\$665,000	\$755,948	8	\$698	\$647	105%
Aug-23	5	6	10	0.6	\$767,979	\$744,000	\$802,900	11	\$663	\$628	105%
Jul-23	4	12	8	0.6	\$783,737	\$775,500	\$818,111	8	\$687	\$607	104%
Jun-23	4	7	7	0.8	\$838,412	\$930,000	\$874,000	12	\$631	\$669	105%
May-23	6	4	5	1.2	\$768,377	\$757,500	\$789,677	11	\$660	\$650	102%
Apr-23	3	4	4	0.5	\$656,975	\$639,500	\$674,000	16	\$756	\$621	103%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Apr-24	13	225%	\$1,012,860	28%	\$1,202,000	88%	\$1,088,538	61.5%	19	18.8%	108%
Apr-23	4	-81%	\$791,200	-18.3%	\$639,500	-34.4%	\$674,000	-30.5%	16	129%	103%
Apr-22	21	-12.5%	\$968,612	33.5%	\$975,000	38.3%	\$969,545	24.3%	7	-46.2%	114%

## Sales Activity and Price Trends

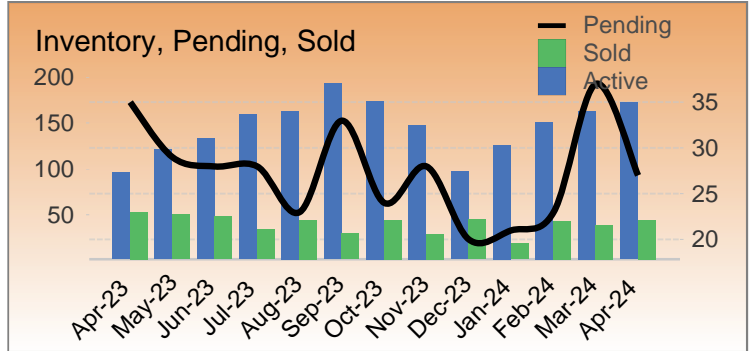
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	1	1	2	4	3
\$500-599K	0	3	5	12	6
\$600-699K	6	8	10	14	6
\$700-799K	4	4	8	6	3
\$800-899K	3	3	8	6	4
\$900-999K	1	0	4	11	5
\$1-1.299M	14	6	13	9	1
\$1.3-1.699M	6	1	7	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	35	26	57	62	28

## Presented by:

## Market Activity Summary:



- Inventory: 172 units were listed for sale as of the last day of April - approximately 4.2 months of inventory.
- Sales Activity: 44 units were sold during April,
- Median Sales Price: \$599,000 during April
- Average price per sq.ft. in April was \$576
- Average Days-on-Market (DOM) is approximately 34 days
- Sold over Asking: On average, buyers paid 104% of list price in April



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Apr-24	172	27	44	4.2	\$637,880	\$599,000	\$665,583	34	\$565	\$576	104%
Mar-24	163	37	39	4.9	\$661,638	\$669,000	\$690,425	31	\$579	\$548	104%
Feb-24	151	23	43	4.3	\$703,716	\$640,000	\$705,215	40	\$562	\$573	100%
Jan-24	126	21	19	4.1	\$747,916	\$650,000	\$732,324	77	\$568	\$543	98%
Dec-23	97	20	45	2.5	\$631,091	\$520,000	\$628,542	58	\$574	\$557	100%
Nov-23	148	28	29	4.3	\$603,844	\$520,000	\$603,862	50	\$581	\$596	100%
Oct-23	174	24	44	4.4	\$572,933	\$503,000	\$585,909	34	\$572	\$569	102%
Sep-23	193	33	30	5.4	\$581,059	\$535,000	\$582,666	41	\$577	\$518	100%
Aug-23	163	23	44	3.9	\$671,352	\$584,500	\$668,359	34	\$572	\$573	99%
Jul-23	159	28	34	3.6	\$615,376	\$612,500	\$630,611	31	\$573	\$605	102%
Jun-23	133	28	48	2.7	\$578,374	\$582,000	\$593,197	31	\$579	\$596	102%
May-23	121	29	50	2.5	\$670,503	\$610,000	\$681,138	41	\$570	\$640	101%
Apr-23	96	35	53	2.3	\$637,545	\$647,500	\$659,660	28	\$586	\$611	103%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Apr-24	44	-17%	\$600,370	-10.1%	\$599,000	-7.49%	\$665,583	0.898%	34	21.4%	104%
Apr-23	53	-42.4%	\$667,602	-1.36%	\$647,500	-8.16%	\$659,660	-12.8%	28	7.69%	103%
Apr-22	92	-15.6%	\$676,806	5.98%	\$705,000	6.82%	\$756,652	9.12%	26	-7.14%	108%

## Sales Activity and Price Trends

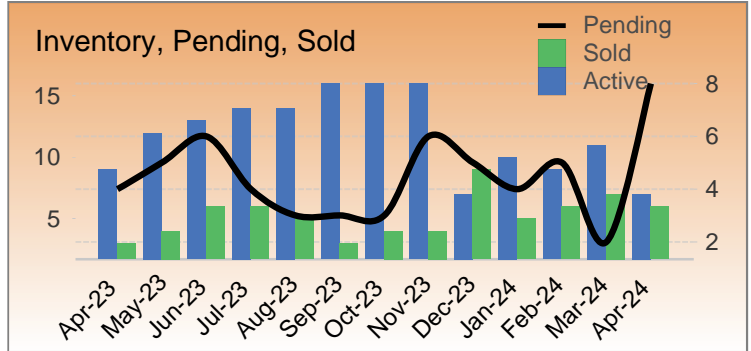
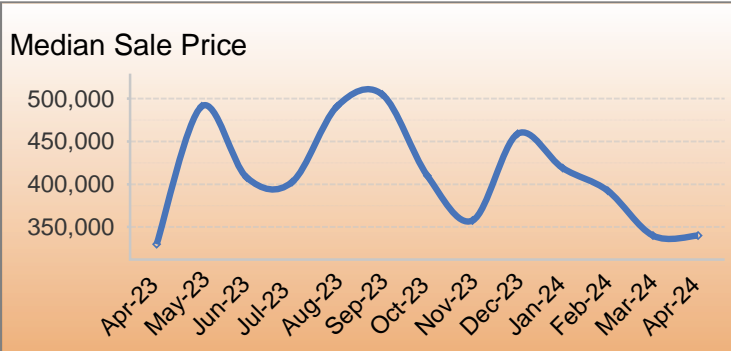
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	43	40	57	66	35
\$500-599K	21	28	55	60	31
\$600-699K	23	29	59	58	37
\$700-799K	23	20	48	60	45
\$800-899K	6	19	29	18	24
\$900-999K	9	6	23	11	13
\$1-1.299M	10	9	23	13	15
\$1.3-1.699M	9	3	8	6	5
\$1.7-1.999M	1	1	5	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	145	155	307	292	205

## Presented by:

Custom geography for Oakland CND/TWN includes Oakland & Piedmont  
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## Market Activity Summary:

- Inventory: 7 units were listed for sale as of the last day of April - approximately 1.1 months of inventory.
- Sales Activity: 6 units were sold during April,
- Median Sales Price: \$340,000 during April
- Average price per sq.ft. in April was \$357
- Average Days-on-Market (DOM) is approximately 28 days
- Sold over Asking: On average, buyers paid 103% of list price in April



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Apr-24	7	8	6	1.1	\$354,649	\$340,000	\$364,983	28	\$358	\$357	103%
Mar-24	11	2	7	2.0	\$393,842	\$340,000	\$401,557	37	\$361	\$402	102%
Feb-24	9	5	6	1.4	\$404,749	\$392,500	\$404,166	41	\$348	\$365	100%
Jan-24	10	4	5	1.8	\$407,375	\$419,000	\$401,600	30	\$336	\$351	99%
Dec-23	7	5	9	1.2	\$459,444	\$459,000	\$455,611	50	\$390	\$347	100%
Nov-23	16	6	4	4.9	\$381,250	\$357,500	\$380,000	23	\$346	\$350	100%
Oct-23	16	3	4	4.0	\$425,986	\$410,000	\$422,500	66	\$331	\$398	100%
Sep-23	16	3	3	3.4	\$488,333	\$505,000	\$487,000	32	\$342	\$420	100%
Aug-23	14	3	5	2.5	\$472,980	\$491,000	\$474,200	16	\$359	\$376	100%
Jul-23	14	4	6	2.8	\$404,825	\$402,500	\$415,825	17	\$371	\$384	103%
Jun-23	13	6	6	3.2	\$407,158	\$407,500	\$415,833	38	\$389	\$404	102%
May-23	12	5	4	4.0	\$488,737	\$491,000	\$486,750	30	\$387	\$383	99%
Apr-23	9	4	3	3.9	\$412,998	\$330,000	\$423,331	26	\$413	\$368	104%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Apr-24	6	100%	\$420,737	-1.23%	\$340,000	3.03%	\$364,983	-13.8%	28	7.69%	103%
Apr-23	3	-25%	\$425,985	22.3%	\$330,000	-39.9%	\$423,331	-25.8%	26	333%	104%
Apr-22	4	-60%	\$348,373	-8.32%	\$549,000	35.5%	\$570,750	34.9%	6	-33.3%	104%

## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	17	6	16	16	21
\$500-599K	7	1	6	4	0
\$600-699K	0	1	4	0	0
\$700-799K	0	0	0	0	0
\$800-899K	0	0	0	0	0
\$900-999K	0	0	0	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	24	8	26	20	21

Presented by:

Includes Pittsburg and Bay Point

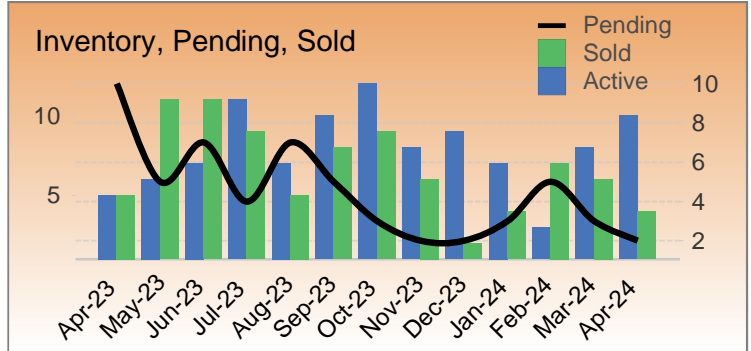
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## Market Activity Summary:



- Inventory: 10 units were listed for sale as of the last day of April - approximately 1.9 months of inventory.
- Sales Activity: 4 units were sold during April,
- Median Sales Price: \$722,000 during April
- Average price per sq.ft. in April was \$504
- Average Days-on-Market (DOM) is approximately 14 days
- Sold over Asking: On average, buyers paid 101% of list price in April



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Apr-24	10	2	4	1.9	\$682,000	\$722,000	\$694,250	14	\$509	\$504	101%
Mar-24	8	3	6	1.4	\$687,166	\$812,500	\$714,833	47	\$552	\$495	104%
Feb-24	3	5	7	0.7	\$690,269	\$645,000	\$680,126	36	\$550	\$522	99%
Jan-24	7	3	4	2.0	\$594,000	\$605,500	\$622,750	28	\$521	\$511	105%
Dec-23	9	2	2	1.6	\$587,000	\$580,000	\$580,000	30	\$503	\$536	99%
Nov-23	8	2	6	1.0	\$615,833	\$616,000	\$605,166	19	\$494	\$490	98%
Oct-23	12	3	9	1.6	\$606,222	\$650,000	\$625,222	25	\$513	\$498	103%
Sep-23	10	5	8	1.4	\$582,975	\$593,950	\$581,862	30	\$500	\$516	100%
Aug-23	7	7	5	0.8	\$765,200	\$849,000	\$767,100	17	\$474	\$512	100%
Jul-23	11	4	9	1.1	\$582,766	\$645,000	\$593,888	23	\$499	\$510	102%
Jun-23	7	7	11	0.9	\$637,440	\$675,000	\$648,071	13	\$479	\$509	102%
May-23	6	5	11	0.9	\$624,127	\$620,000	\$637,863	12	\$475	\$526	102%
Apr-23	5	10	5	0.8	\$653,570	\$672,000	\$689,424	11	\$487	\$517	105%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Apr-24	4	-20%	\$605,567	9.83%	\$722,000	7.44%	\$694,250	0.7%	14	27.3%	101%
Apr-23	5	-44.4%	\$551,391	-5.93%	\$672,000	1.05%	\$689,424	-10%	11	37.5%	105%
Apr-22	9	-18.2%	\$586,147	-2.71%	\$665,000	12.7%	\$766,333	20.2%	8	0%	113%

## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	5	6	2	10	11
\$500-599K	2	1	7	12	9
\$600-699K	2	6	12	6	1
\$700-799K	4	3	4	4	2
\$800-899K	7	4	10	5	0
\$900-999K	1	0	1	1	0
\$1-1.299M	0	0	3	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	21	20	39	38	23

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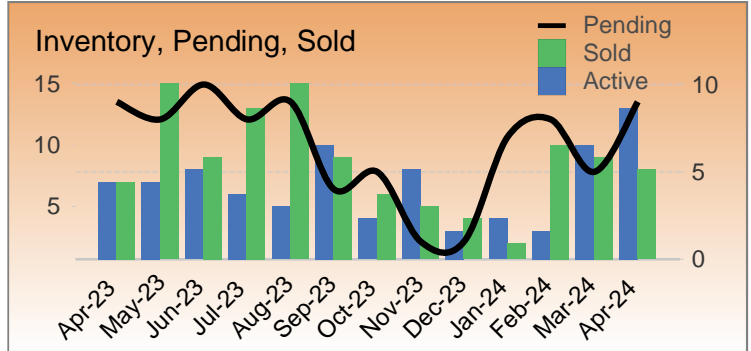
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## Market Activity Summary:

- Inventory: 13 units were listed for sale as of the last day of April - approximately 1.4 months of inventory.
- Sales Activity: 8 units were sold during April,
- Median Sales Price: \$835,000 during April
- Average price per sq.ft. in April was \$635
- Average Days-on-Market (DOM) is approximately 10 days
- Sold over Asking: On average, buyers paid 103% of list price in April



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Apr-24	13	9	8	1.4	\$916,111	\$835,000	\$938,850	10	\$649	\$635	103%
Mar-24	10	5	9	1.4	\$780,211	\$725,000	\$808,888	10	\$658	\$687	103%
Feb-24	3	8	10	0.6	\$785,800	\$746,500	\$803,500	10	\$637	\$672	102%
Jan-24	4	7	2	1.1	\$586,975	\$577,475	\$577,475	23	\$698	\$624	98%
Dec-23	3	1	4	0.6	\$877,000	\$947,500	\$891,250	25	\$676	\$685	101%
Nov-23	8	1	5	1.2	\$858,199	\$805,000	\$861,000	16	\$696	\$678	100%
Oct-23	4	5	6	0.4	\$715,316	\$759,000	\$708,000	17	\$747	\$692	98%
Sep-23	10	4	9	0.8	\$751,633	\$755,051	\$750,116	7	\$681	\$633	100%
Aug-23	5	9	15	0.4	\$847,759	\$875,000	\$859,333	20	\$654	\$696	101%
Jul-23	6	8	13	0.6	\$742,076	\$757,000	\$761,307	13	\$725	\$692	102%
Jun-23	8	10	9	1.0	\$798,206	\$845,000	\$832,388	11	\$681	\$686	104%
May-23	7	8	15	0.5	\$804,119	\$752,000	\$844,200	21	\$611	\$667	105%
Apr-23	7	9	7	0.8	\$717,678	\$715,000	\$741,714	9	\$686	\$687	103%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Apr-24	8	14.3%	\$919,387	14.6%	\$835,000	16.8%	\$938,850	26.6%	10	11.1%	103%
Apr-23	7	-53.3%	\$802,176	-9.03%	\$715,000	-15.9%	\$741,714	-23%	9	28.6%	103%
Apr-22	15	-31.8%	\$881,840	9.46%	\$850,000	16.4%	\$963,400	33.5%	7	-30%	108%

## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	3	2	0	6	5
\$500-599K	3	4	3	12	6
\$600-699K	3	4	5	9	6
\$700-799K	7	10	11	7	4
\$800-899K	2	7	12	7	8
\$900-999K	3	7	4	5	5
\$1-1.299M	8	6	6	4	0
\$1.3-1.699M	0	0	10	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	29	40	51	50	34

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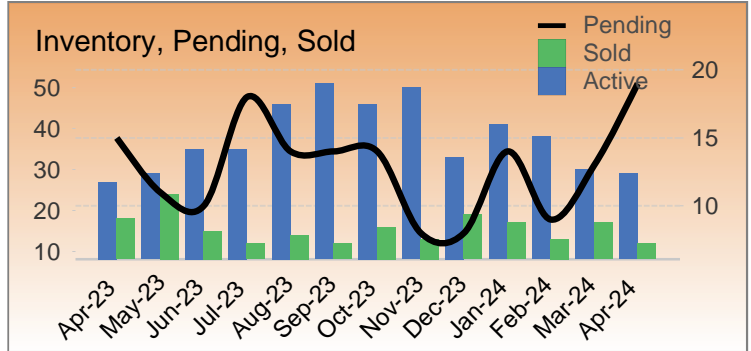
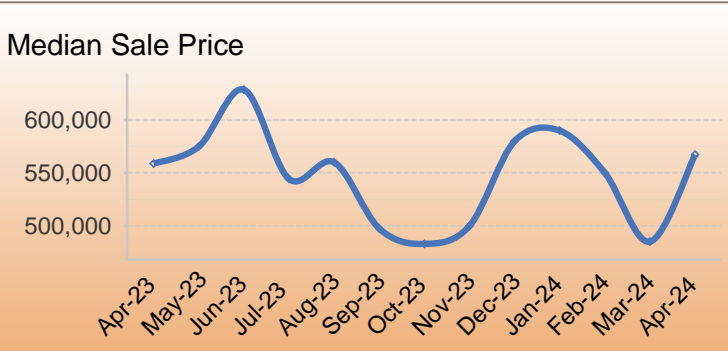
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## Market Activity Summary:

- Inventory: 29 units were listed for sale as of the last day of April - approximately 2.2 months of inventory.
- Sales Activity: 12 units were sold during April,
- Median Sales Price: \$567,500 during April
- Average price per sq.ft. in April was \$552
- Average Days-on-Market (DOM) is approximately 31 days
- Sold over Asking: On average, buyers paid 101% of list price in April



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Apr-24	29	19	12	2.2	\$578,874	\$567,500	\$584,537	31	\$485	\$552	101%
Mar-24	30	13	17	1.9	\$572,525	\$485,000	\$574,587	36	\$463	\$454	101%
Feb-24	38	9	13	2.4	\$516,223	\$550,000	\$527,215	42	\$487	\$495	102%
Jan-24	41	14	17	2.5	\$582,410	\$590,000	\$585,061	40	\$472	\$463	101%
Dec-23	33	8	19	2.1	\$570,101	\$580,000	\$570,796	40	\$470	\$469	100%
Nov-23	50	8	13	3.7	\$476,000	\$500,000	\$470,730	30	\$463	\$478	99%
Oct-23	46	14	16	3.4	\$538,305	\$482,800	\$545,912	69	\$467	\$469	101%
Sep-23	51	14	12	4.2	\$483,481	\$497,500	\$494,312	41	\$487	\$494	103%
Aug-23	46	14	14	3.4	\$614,028	\$560,000	\$621,277	37	\$481	\$532	102%
Jul-23	35	18	12	2.1	\$566,125	\$544,500	\$571,211	30	\$518	\$477	100%
Jun-23	35	10	15	1.9	\$697,526	\$628,888	\$705,525	28	\$489	\$543	101%
May-23	29	11	24	1.5	\$564,184	\$575,000	\$586,791	37	\$480	\$497	103%
Apr-23	27	15	18	1.9	\$540,465	\$558,750	\$553,638	22	\$494	\$473	103%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Apr-24	12	-33.3%	\$576,459	0.372%	\$567,500	1.57%	\$584,537	5.58%	31	40.9%	101%
Apr-23	18	-33.3%	\$574,323	16.4%	\$558,750	4.44%	\$553,638	-7.18%	22	-26.7%	103%
Apr-22	27	-22.9%	\$493,434	-14%	\$535,000	0%	\$596,440	-0.321%	30	0%	105%

## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	27	22	29	41	48
\$500-599K	8	17	24	20	9
\$600-699K	10	9	20	14	5
\$700-799K	8	8	11	9	2
\$800-899K	3	1	13	6	1
\$900-999K	1	0	3	5	0
\$1-1.299M	2	0	0	3	1
\$1.3-1.699M	0	0	0	1	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	59	57	100	99	66

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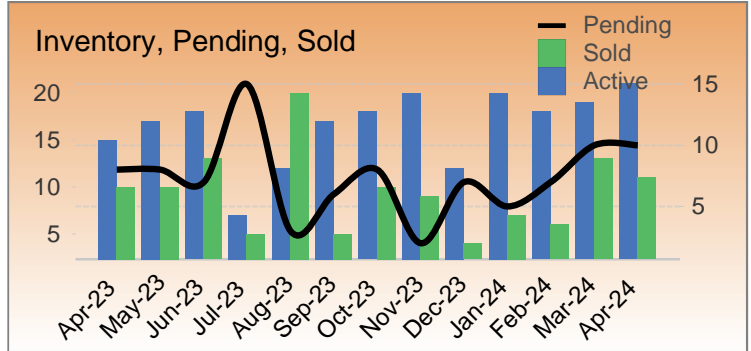
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## Market Activity Summary:

- Inventory: 21 units were listed for sale as of the last day of April - approximately 2.3 months of inventory.
- Sales Activity: 11 units were sold during April,
- Median Sales Price: \$550,000 during April
- Average price per sq.ft. in April was \$447
- Average Days-on-Market (DOM) is approximately 53 days
- Sold over Asking: On average, buyers paid 99% of list price in April



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Apr-24	21	10	11	2.3	\$537,348	\$550,000	\$533,890	53	\$497	\$447	99%
Mar-24	19	10	13	2.4	\$600,384	\$610,000	\$606,307	24	\$449	\$492	101%
Feb-24	18	7	6	3.5	\$523,666	\$575,000	\$544,166	6	\$464	\$506	104%
Jan-24	20	5	7	3.0	\$510,269	\$478,000	\$501,428	33	\$459	\$499	98%
Dec-23	12	7	4	1.6	\$554,750	\$550,000	\$547,500	32	\$466	\$546	99%
Nov-23	20	2	9	2.8	\$507,877	\$512,000	\$517,000	16	\$490	\$512	103%
Oct-23	18	8	10	1.6	\$571,583	\$580,000	\$583,588	23	\$475	\$501	102%
Sep-23	17	6	5	1.8	\$637,390	\$725,000	\$657,400	14	\$477	\$466	103%
Aug-23	12	3	20	0.9	\$562,848	\$580,250	\$574,525	24	\$474	\$482	103%
Jul-23	7	15	5	0.9	\$553,600	\$510,000	\$577,800	23	\$485	\$511	104%
Jun-23	18	7	13	1.7	\$615,726	\$535,000	\$620,461	20	\$510	\$550	101%
May-23	17	8	10	2.0	\$599,600	\$599,000	\$613,100	20	\$506	\$491	102%
Apr-23	15	8	10	1.9	\$489,058	\$514,500	\$504,200	19	\$525	\$524	103%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Apr-24	11	10%	\$545,443	-13.8%	\$550,000	6.9%	\$533,890	5.89%	53	179%	99%
Apr-23	10	-33.3%	\$632,938	15.2%	\$514,500	-18.3%	\$504,200	-22.4%	19	46.2%	103%
Apr-22	15	0%	\$549,563	5.09%	\$630,000	26%	\$649,533	23.2%	13	44.4%	107%

## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	13	9	11	25	18
\$500-599K	11	11	19	14	12
\$600-699K	8	6	10	4	4
\$700-799K	4	3	6	3	9
\$800-899K	1	1	5	2	1
\$900-999K	0	0	4	0	0
\$1-1.299M	0	0	1	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	37	30	56	48	44

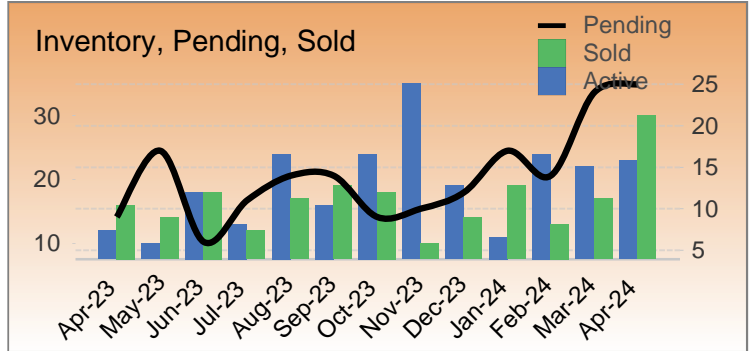
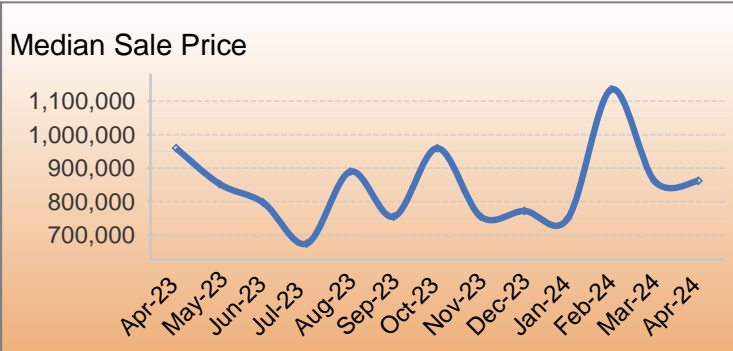
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## Market Activity Summary:



- Inventory: 23 units were listed for sale as of the last day of April - approximately 1.2 months of inventory.
- Sales Activity: 30 units were sold during April,
- Median Sales Price: \$862,500 during April
- Average price per sq.ft. in April was \$689
- Average Days-on-Market (DOM) is approximately 24 days
- Sold over Asking: On average, buyers paid 102% of list price in April



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Apr-24	23	25	30	1.2	\$898,678	\$862,500	\$922,766	24	\$672	\$689	102%
Mar-24	22	24	17	1.3	\$1,020,147	\$860,000	\$1,042,329	19	\$662	\$691	102%
Feb-24	24	14	13	1.6	\$1,036,406	\$1,135,000	\$1,067,029	11	\$683	\$682	103%
Jan-24	11	17	19	0.8	\$821,893	\$750,000	\$822,657	36	\$645	\$623	100%
Dec-23	19	12	14	1.4	\$905,452	\$772,500	\$890,183	21	\$651	\$632	99%
Nov-23	35	10	10	2.3	\$836,363	\$755,000	\$833,300	13	\$631	\$679	100%
Oct-23	24	9	18	1.4	\$928,527	\$960,000	\$953,972	14	\$639	\$697	103%
Sep-23	16	14	19	1.1	\$906,530	\$755,000	\$906,602	21	\$653	\$672	101%
Aug-23	24	14	17	1.5	\$970,846	\$890,000	\$967,625	14	\$645	\$661	100%
Jul-23	13	11	12	1.0	\$692,745	\$675,000	\$714,258	11	\$649	\$673	103%
Jun-23	18	6	18	1.2	\$864,580	\$797,000	\$904,771	12	\$667	\$654	104%
May-23	10	17	14	0.6	\$904,639	\$852,500	\$934,464	11	\$646	\$628	103%
Apr-23	12	9	16	1.0	\$937,665	\$959,500	\$949,021	8	\$629	\$616	101%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Apr-24	30	87.5%	\$1,013,300	3.81%	\$862,500	-10.1%	\$922,766	-2.77%	24	200%	102%
Apr-23	16	-42.9%	\$976,086	19.9%	\$959,500	14.6%	\$949,021	1.97%	8	0%	101%
Apr-22	28	-26.3%	\$814,108	8.41%	\$837,500	23.6%	\$930,678	19.5%	8	14.3%	111%

## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	3	4	8	24	21
\$500-599K	6	10	8	18	11
\$600-699K	12	5	9	25	15
\$700-799K	11	3	8	4	2
\$800-899K	9	3	13	5	23
\$900-999K	5	4	2	12	13
\$1-1.299M	17	14	11	27	0
\$1.3-1.699M	14	2	23	1	0
\$1.7-1.999M	2	0	1	0	0
\$2-2.999M	0	1	0	0	0
>3M	0	0	0	0	0
Total	79	46	83	116	85

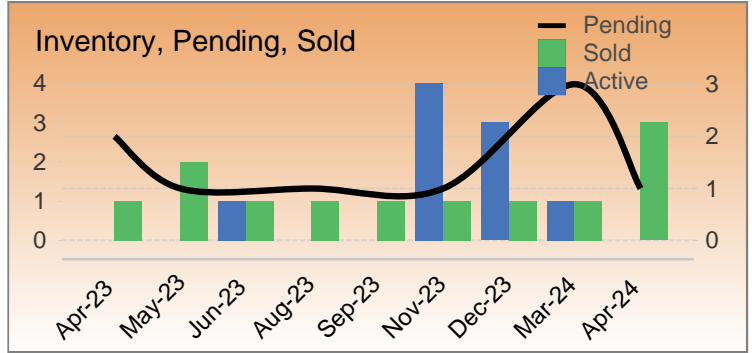
## Presented by:



## Market Activity Summary:



- Inventory: 0 units were listed for sale as of the last day of April - approximately 0.0 months of inventory.
- Sales Activity: 3 units were sold during April,
- Median Sales Price: \$400,000 during April
- Average price per sq.ft. in April was \$360
- Average Days-on-Market (DOM) is approximately 27 days
- Sold over Asking: On average, buyers paid 101% of list price in April



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Apr-24	0	1	3	0.0	\$469,666	\$400,000	\$473,333	27	-	\$360	101%
Mar-24	1	3	1	3.0	\$455,000	\$452,000	\$452,000	83	\$318	\$355	99%
Dec-23	3	0	1	4.5	\$415,000	\$425,000	\$425,000	18	\$400	\$393	102%
Nov-23	4	1	1	6.0	\$499,900	\$510,000	\$510,000	8	\$417	\$332	102%
Sep-23	0	0	1	0.0	\$475,000	\$490,000	\$490,000	5	-	\$385	103%
Aug-23	0	1	1	0.0	\$389,000	\$380,000	\$380,000	14	-	\$292	98%
Jun-23	1	0	1	0.8	\$369,950	\$380,000	\$380,000	5	\$299	\$361	103%
May-23	0	1	2	0.0	\$382,475	\$382,500	\$382,500	17	-	\$448	100%
Apr-23	0	2	1	0.0	\$369,000	\$349,000	\$349,000	22	-	\$368	95%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Apr-24	3	200%	-	-	\$400,000	14.6%	\$473,333	35.6%	27	22.7%	101%
Apr-23	1	0%	-	-	\$349,000	-20.5%	\$349,000	-20.5%	22	214%	95%

## Sales Activity and Price Trends

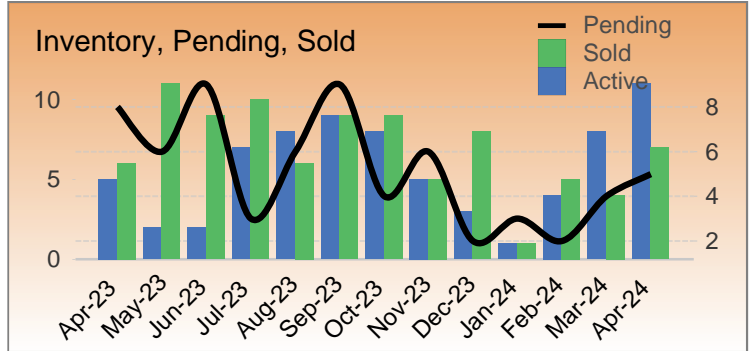
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	3	7	6	6	6
\$500-599K	0	1	1	0	0
\$600-699K	1	0	0	0	0
\$700-799K	0	0	0	0	0
\$800-899K	0	0	0	0	0
\$900-999K	0	0	0	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	4	8	7	6	6

**Presented by:**

## Market Activity Summary:



- Inventory: 11 units were listed for sale as of the last day of April - approximately 2.3 months of inventory.
- Sales Activity: 7 units were sold during April,
- Median Sales Price: \$670,000 during April
- Average price per sq.ft. in April was \$704
- Average Days-on-Market (DOM) is approximately 13 days
- Sold over Asking: On average, buyers paid 104% of list price in April



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Apr-24	11	5	7	2.3	\$662,525	\$670,000	\$697,269	13	\$672	\$704	104%
Mar-24	8	4	4	2.4	\$766,250	\$887,500	\$783,750	14	\$652	\$648	102%
Feb-24	4	2	5	1.3	\$654,999	\$598,000	\$679,000	39	\$626	\$658	103%
Jan-24	1	3	1	0.2	\$585,000	\$524,900	\$524,900	38	\$594	\$648	90%
Dec-23	3	2	8	0.4	\$567,340	\$540,000	\$573,500	27	\$687	\$626	101%
Nov-23	5	6	5	0.7	\$711,580	\$740,000	\$735,960	32	\$672	\$606	104%
Oct-23	8	4	9	1.0	\$756,205	\$815,000	\$787,444	21	\$638	\$605	103%
Sep-23	9	9	9	1.1	\$661,029	\$690,000	\$679,731	13	\$626	\$639	103%
Aug-23	8	6	6	1.1	\$600,300	\$612,500	\$639,666	13	\$614	\$632	106%
Jul-23	7	3	10	0.8	\$697,066	\$720,000	\$738,477	10	\$595	\$650	106%
Jun-23	2	9	9	0.2	\$654,962	\$710,000	\$701,555	11	\$591	\$607	107%
May-23	2	6	11	0.4	\$710,046	\$680,000	\$738,057	12	\$718	\$589	104%
Apr-23	5	8	6	1.0	\$705,166	\$702,500	\$731,666	19	\$577	\$625	105%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Apr-24	7	16.7%	\$691,889	9.21%	\$670,000	-4.63%	\$697,269	-4.7%	13	-31.6%	104%
Apr-23	6	-62.5%	\$633,564	-14.8%	\$702,500	-17%	\$731,666	-14.4%	19	171%	105%
Apr-22	16	-27.3%	\$743,290	11.3%	\$846,750	26.6%	\$855,108	26.7%	7	-36.4%	109%

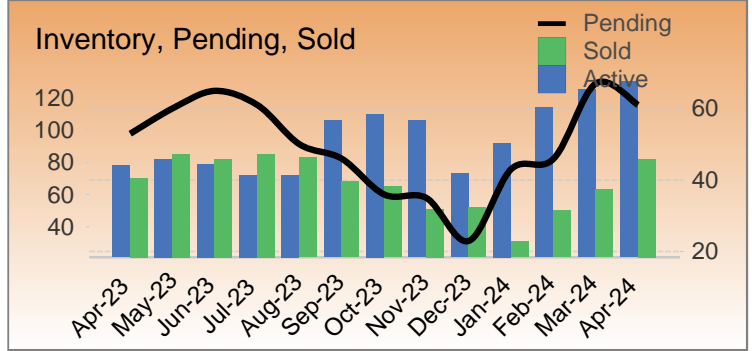
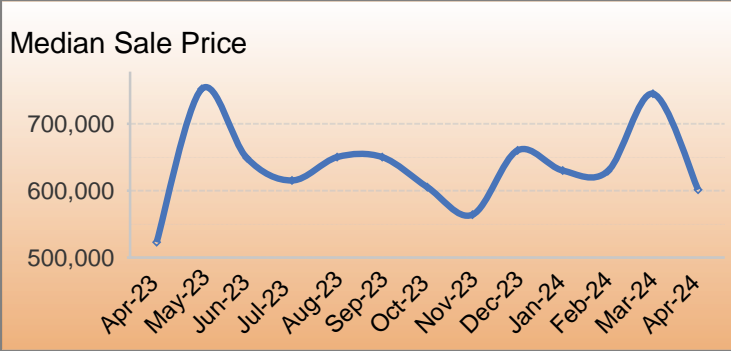
## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	1	3	4	12	7
\$500-599K	7	5	12	6	10
\$600-699K	1	4	17	9	7
\$700-799K	1	4	6	4	3
\$800-899K	3	1	7	16	2
\$900-999K	4	0	8	4	2
\$1-1.299M	0	2	3	2	0
\$1.3-1.699M	0	0	2	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	17	19	59	53	31

## Presented by:

## Market Activity Summary:

- Inventory: 130 units were listed for sale as of the last day of April - approximately 2.0 months of inventory.
- Sales Activity: 82 units were sold during April,
- Median Sales Price: \$601,500 during April
- Average price per sq.ft. in April was \$550
- Average Days-on-Market (DOM) is approximately 28 days
- Sold over Asking: On average, buyers paid 100% of list price in April



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Apr-24	130	61	82	2.0	\$691,757	\$601,500	\$703,603	28	\$533	\$550	100%
Mar-24	125	67	63	2.6	\$753,059	\$745,000	\$765,610	24	\$531	\$547	100%
Feb-24	114	46	50	2.6	\$676,095	\$629,000	\$679,647	35	\$520	\$545	100%
Jan-24	92	43	31	2.1	\$717,028	\$630,000	\$727,393	43	\$500	\$558	101%
Dec-23	73	23	52	1.3	\$714,207	\$660,000	\$715,286	29	\$520	\$538	100%
Nov-23	106	35	51	1.8	\$672,643	\$564,000	\$678,086	21	\$526	\$562	100%
Oct-23	110	36	65	1.5	\$712,897	\$605,000	\$748,506	18	\$530	\$576	103%
Sep-23	106	46	68	1.3	\$679,928	\$650,000	\$687,164	23	\$524	\$555	101%
Aug-23	72	50	83	0.9	\$729,959	\$650,000	\$757,057	22	\$528	\$566	103%
Jul-23	72	61	85	0.9	\$671,333	\$615,000	\$679,580	26	\$555	\$553	101%
Jun-23	79	65	82	1.0	\$693,229	\$648,500	\$700,867	23	\$558	\$549	101%
May-23	82	60	85	1.1	\$770,971	\$752,000	\$800,981	18	\$551	\$597	103%
Apr-23	78	53	70	1.2	\$586,465	\$523,000	\$592,210	30	\$547	\$521	101%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Apr-24	82	17.1%	\$669,266	0.318%	\$601,500	15%	\$703,603	18.8%	28	-6.67%	100%
Apr-23	70	-27.1%	\$667,143	-0.17%	\$523,000	-21.1%	\$592,210	-21.6%	30	131%	101%
Apr-22	96	-24.4%	\$668,279	6.36%	\$662,500	17.3%	\$755,291	19.4%	13	-43.5%	109%

## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	78	87	117	168	83
\$500-599K	27	36	59	62	28
\$600-699K	22	32	45	47	39
\$700-799K	19	22	29	36	28
\$800-899K	22	20	35	27	14
\$900-999K	20	12	20	16	6
\$1-1.299M	20	18	44	15	11
\$1.3-1.699M	11	5	18	5	2
\$1.7-1.999M	5	2	2	3	3
\$2-2.999M	2	0	0	1	0
>3M	0	0	0	0	0
Total	226	234	369	380	214

## Presented by:



Includes Walnut Creek and Rossmoor

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