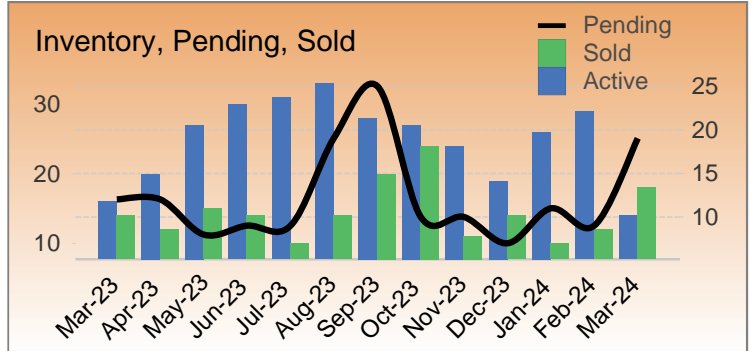


## Market Activity Summary:



- Inventory: 14 units were listed for sale as of the last day of March - approximately 1.1 months of inventory.
- Sales Activity: 18 units were sold during March,
- Median Sales Price: \$856,000 during March
- Average price per sq.ft. in March was \$672
- Average Days-on-Market (DOM) is approximately 31 days
- Sold over Asking: On average, buyers paid 103% of list price in March



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-24	14	19	18	1.1	\$836,708	\$856,000	\$855,276	31	\$613	\$672	103%
Feb-24	29	9	12	2.4	\$835,647	\$851,326	\$846,584	43	\$641	\$640	106%
Jan-24	26	11	10	2.2	\$901,761	\$854,340	\$896,948	57	\$677	\$615	99%
Dec-23	19	7	14	1.2	\$824,282	\$924,750	\$853,402	25	\$670	\$602	105%
Nov-23	24	10	11	1.4	\$743,450	\$850,000	\$773,181	34	\$699	\$620	103%
Oct-23	27	10	24	1.4	\$743,541	\$810,000	\$796,375	16	\$645	\$620	107%
Sep-23	28	25	20	2.0	\$784,480	\$773,475	\$826,512	26	\$653	\$671	104%
Aug-23	33	19	14	2.6	\$920,823	\$935,000	\$964,852	45	\$643	\$658	106%
Jul-23	31	9	10	2.4	\$806,099	\$830,000	\$818,780	21	\$667	\$649	102%
Jun-23	30	9	14	2.2	\$754,845	\$778,000	\$797,839	37	\$652	\$604	105%
May-23	27	8	15	2.0	\$659,592	\$629,000	\$683,966	23	\$671	\$633	103%
Apr-23	20	12	12	1.8	\$918,205	\$910,000	\$978,622	28	\$640	\$637	106%
Mar-23	16	12	14	1.8	\$757,387	\$826,500	\$768,108	33	\$631	\$678	102%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-24	18	28.6%	\$904,875	6.69%	\$856,000	3.57%	\$855,276	11.3%	31	-6.06%	103%
Mar-23	14	-22.2%	\$848,098	10.2%	\$826,500	-10.6%	\$768,108	-21.7%	33	106%	102%
Mar-22	18	-28%	\$769,360	3.75%	\$925,000	29.4%	\$981,136	29.4%	16	-44.8%	116%

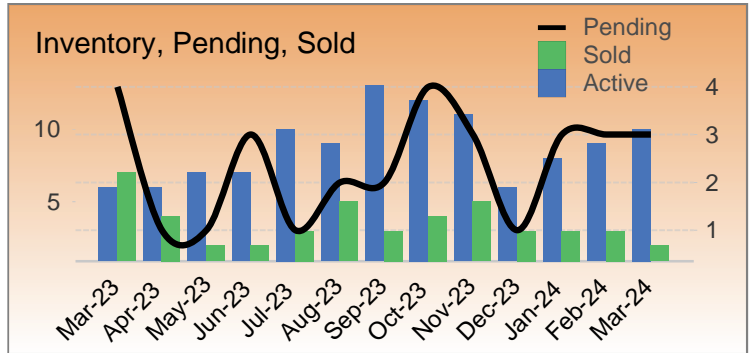
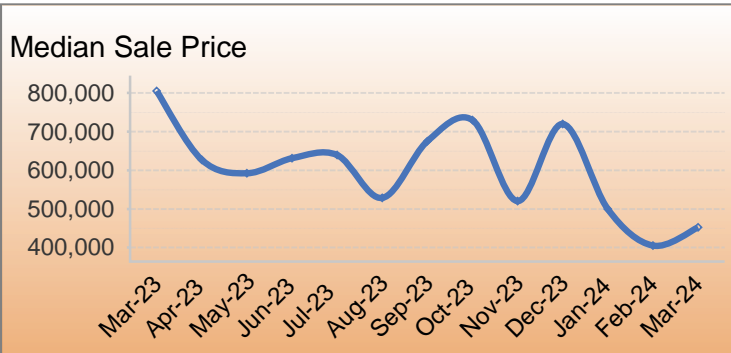
## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	6	4	3	10	3
\$500-599K	2	1	3	6	6
\$600-699K	1	2	6	3	3
\$700-799K	7	4	2	7	7
\$800-899K	7	4	3	6	6
\$900-999K	5	9	6	3	2
\$1-1.299M	9	2	8	5	8
\$1.3-1.699M	3	0	6	0	1
\$1.7-1.999M	0	0	0	0	2
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	40	26	37	40	38

## Presented by:

## Market Activity Summary:

- Inventory: 10 units were listed for sale as of the last day of March - approximately 3.8 months of inventory.
- Sales Activity: 2 units were sold during March,
- Median Sales Price: \$452,500 during March
- Average price per sq.ft. in March was \$483
- Average Days-on-Market (DOM) is approximately 7 days
- Sold over Asking: On average, buyers paid 105% of list price in March



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-24	10	3	2	3.8	\$431,500	\$452,500	\$452,500	7	\$527	\$483	105%
Feb-24	9	3	3	3.0	\$469,000	\$405,000	\$462,333	69	\$542	\$523	98%
Jan-24	8	3	3	2.2	\$456,000	\$500,000	\$474,833	118	\$539	\$521	104%
Dec-23	6	1	3	1.5	\$832,508	\$720,000	\$801,833	23	\$513	\$635	99%
Nov-23	11	3	5	2.8	\$554,600	\$520,000	\$551,800	22	\$523	\$505	99%
Oct-23	12	4	4	3.0	\$663,222	\$729,750	\$707,375	13	\$552	\$640	106%
Sep-23	13	2	3	3.5	\$615,666	\$675,000	\$622,400	26	\$540	\$591	101%
Aug-23	9	2	5	2.7	\$561,000	\$529,000	\$559,000	34	\$552	\$488	100%
Jul-23	10	1	3	4.3	\$599,000	\$640,000	\$608,666	22	\$548	\$519	102%
Jun-23	7	3	2	2.6	\$629,500	\$631,250	\$631,250	16	\$626	\$532	100%
May-23	7	1	2	1.6	\$567,000	\$592,500	\$592,500	103	\$589	\$517	104%
Apr-23	6	1	4	1.2	\$614,000	\$627,000	\$611,375	21	\$649	\$558	100%
Mar-23	6	4	7	1.5	\$838,285	\$805,000	\$882,714	10	\$633	\$695	106%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-24	2	-71.4%	\$544,600	-41.4%	\$452,500	-43.8%	\$452,500	-48.7%	7	-30%	105%
Mar-23	7	0%	\$928,599	18.3%	\$805,000	53.3%	\$882,714	56%	10	-28.6%	106%
Mar-22	7	-12.5%	\$784,750	58.1%	\$525,000	8.14%	\$566,000	1.72%	14	-82.5%	108%

## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	4	1	4	5	1
\$500-599K	4	5	2	1	4
\$600-699K	0	1	4	1	1
\$700-799K	0	1	1	0	0
\$800-899K	0	1	0	1	0
\$900-999K	0	0	0	1	0
\$1-1.299M	0	2	0	0	1
\$1.3-1.699M	0	1	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	8	12	11	9	7

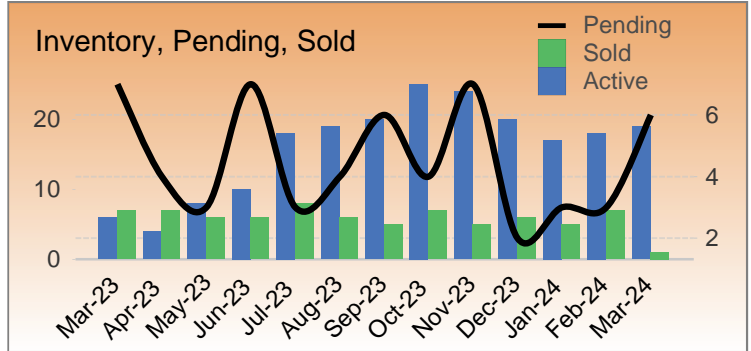
## Presented by:



## Market Activity Summary:



- Inventory: 19 units were listed for sale as of the last day of March - approximately 4.6 months of inventory.
- Sales Activity: 1 units were sold during March,
- Median Sales Price: \$335,000 during March
- Average price per sq.ft. in March was \$406
- Average Days-on-Market (DOM) is approximately 6 days
- Sold over Asking: On average, buyers paid 103% of list price in March



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-24	19	6	1	4.6	\$325,000	\$335,000	\$335,000	6	\$304	\$406	103%
Feb-24	18	3	7	3.0	\$256,842	\$219,000	\$256,999	62	\$312	\$279	99%
Jan-24	17	3	5	3.4	\$356,080	\$345,000	\$359,000	47	\$304	\$376	100%
Dec-23	20	2	6	3.5	\$269,000	\$228,500	\$262,750	61	\$295	\$286	97%
Nov-23	24	7	5	4.2	\$333,799	\$365,000	\$335,600	21	\$307	\$304	100%
Oct-23	25	4	7	4.2	\$357,992	\$335,000	\$360,000	19	\$289	\$358	101%
Sep-23	20	6	5	3.2	\$363,589	\$365,000	\$362,800	25	\$282	\$359	100%
Aug-23	19	4	6	2.9	\$341,475	\$335,000	\$332,500	37	\$280	\$375	97%
Jul-23	18	3	8	2.7	\$329,101	\$345,000	\$332,687	13	\$303	\$336	101%
Jun-23	10	7	6	1.6	\$337,490	\$344,000	\$349,000	18	\$302	\$328	103%
May-23	8	3	6	1.4	\$305,898	\$372,500	\$323,333	25	\$306	\$333	105%
Apr-23	4	4	7	0.5	\$299,699	\$291,000	\$298,142	22	\$386	\$297	99%
Mar-23	6	7	7	0.7	\$295,971	\$285,000	\$292,571	33	\$359	\$283	98%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-24	1	-85.7%	\$283,989	-8.75%	\$335,000	17.5%	\$335,000	14.5%	6	-81.8%	103%
Mar-23	7	-61.1%	\$311,222	-2.65%	\$285,000	-18%	\$292,571	-15.2%	33	200%	98%
Mar-22	18	200%	\$319,696	7.47%	\$347,500	23.9%	\$344,877	28.3%	11	-47.6%	105%

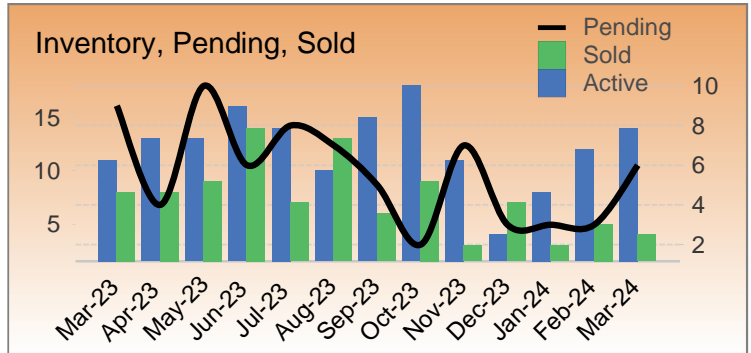
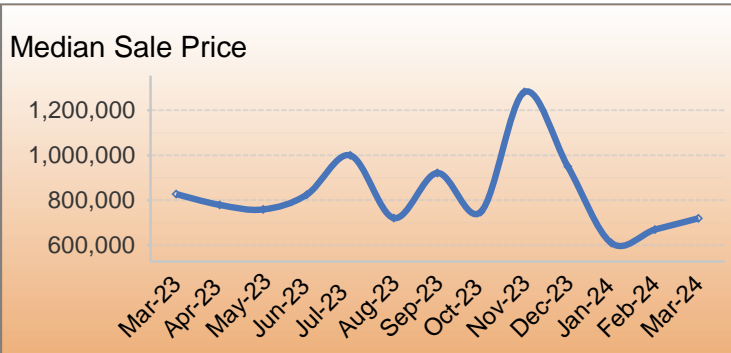
## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	12	25	25	19	23
\$500-599K	1	2	2	0	0
\$600-699K	0	0	0	0	0
\$700-799K	0	0	0	0	0
\$800-899K	0	0	0	0	0
\$900-999K	0	0	0	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	13	27	27	19	23

Presented by:

## Market Activity Summary:

- Inventory: 14 units were listed for sale as of the last day of March - approximately 3.5 months of inventory.
- Sales Activity: 4 units were sold during March,
- Median Sales Price: \$720,250 during March
- Average price per sq.ft. in March was \$917
- Average Days-on-Market (DOM) is approximately 19 days
- Sold over Asking: On average, buyers paid 108% of list price in March



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-24	14	6	4	3.5	\$663,000	\$720,250	\$719,019	19	\$746	\$917	108%
Feb-24	12	3	5	2.4	\$720,500	\$670,000	\$715,600	25	\$731	\$845	99%
Jan-24	8	3	3	1.8	\$802,666	\$610,000	\$840,000	100	\$773	\$948	103%
Dec-23	4	3	7	0.6	\$854,857	\$950,000	\$942,857	41	\$718	\$785	111%
Nov-23	11	7	3	1.8	\$881,666	\$1,281,700	\$1,090,566	16	\$737	\$721	121%
Oct-23	18	2	9	2.0	\$714,222	\$748,000	\$757,000	43	\$772	\$899	105%
Sep-23	15	5	6	1.7	\$807,000	\$921,000	\$928,666	13	\$800	\$873	114%
Aug-23	10	7	13	0.9	\$780,923	\$721,000	\$805,307	25	\$854	\$907	102%
Jul-23	14	8	7	1.4	\$1,058,142	\$1,000,000	\$1,210,000	57	\$839	\$855	113%
Jun-23	16	6	14	1.5	\$807,214	\$825,000	\$863,398	21	\$851	\$831	106%
May-23	13	10	9	1.7	\$714,444	\$760,000	\$758,944	35	\$763	\$909	103%
Apr-23	13	4	8	1.9	\$709,625	\$780,000	\$743,500	33	\$762	\$747	104%
Mar-23	11	9	8	2.1	\$766,125	\$827,500	\$820,000	12	\$838	\$923	107%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-24	4	-50%	\$744,611	-6.85%	\$720,250	-13%	\$719,019	-12.3%	19	58.3%	108%
Mar-23	8	-42.9%	\$799,384	1.07%	\$827,500	-9.81%	\$820,000	-9.34%	12	-58.6%	107%
Mar-22	14	27.3%	\$790,888	-6.23%	\$917,500	12.2%	\$904,500	15.6%	29	31.8%	113%

## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	0	1	5	0	1
\$500-599K	3	1	0	4	0
\$600-699K	3	4	2	6	4
\$700-799K	2	2	1	3	2
\$800-899K	3	3	6	8	3
\$900-999K	0	4	1	1	2
\$1-1.299M	0	1	7	0	0
\$1.3-1.699M	1	0	4	0	2
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	12	16	26	22	14

## Presented by:



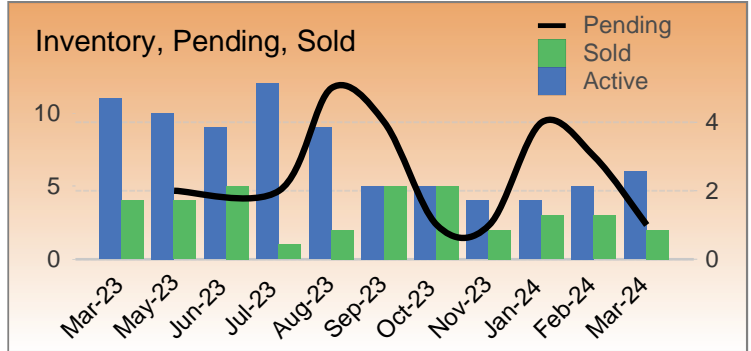
Includes Berkeley and Kensington

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## Market Activity Summary:

- Inventory: 6 units were listed for sale as of the last day of March - approximately 2.3 months of inventory.
- Sales Activity: 2 units were sold during March,
- Median Sales Price: \$445,000 during March
- Average price per sq.ft. in March was \$360
- Average Days-on-Market (DOM) is approximately 25 days
- Sold over Asking: On average, buyers paid 97% of list price in March



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-24	6	1	2	2.3	\$459,444	\$445,000	\$445,000	25	\$419	\$360	97%
Feb-24	5	3	3	2.5	\$582,349	\$489,000	\$572,666	108	\$401	\$421	98%
Jan-24	4	4	3	2.4	\$699,385	\$719,278	\$683,092	89	\$384	\$402	98%
Nov-23	4	1	2	1.0	\$567,349	\$566,350	\$566,349	32	\$384	\$360	100%
Oct-23	5	1	5	1.3	\$433,400	\$410,000	\$435,437	16	\$397	\$352	100%
Sep-23	5	4	5	2.3	\$546,153	\$500,000	\$540,283	165	\$379	\$370	99%
Aug-23	9	5	2	3.4	\$455,000	\$464,000	\$464,000	6	\$367	\$481	102%
Jul-23	12	2	1	3.6	\$399,000	\$380,000	\$380,000	96	\$391	\$253	95%
Jun-23	9	0	5	3.0	\$419,599	\$375,000	\$422,000	38	\$387	\$319	100%
May-23	10	2	4	3.8	\$459,750	\$482,500	\$453,750	59	\$390	\$380	99%
Mar-23	11	0	4	3.7	\$508,125	\$509,750	\$510,500	47	\$363	\$433	100%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-24	2	-50%	\$432,225	-22.6%	\$445,000	-12.7%	\$445,000	-12.8%	25	-46.8%	97%
Mar-23	4	100%	\$558,555	13.2%	\$509,750	-1.02%	\$510,500	-0.874%	47	422%	100%
Mar-22	2	-75%	\$493,474	19.8%	\$515,000	27.2%	\$515,000	29.2%	9	-35.7%	103%

## Sales Activity and Price Trends

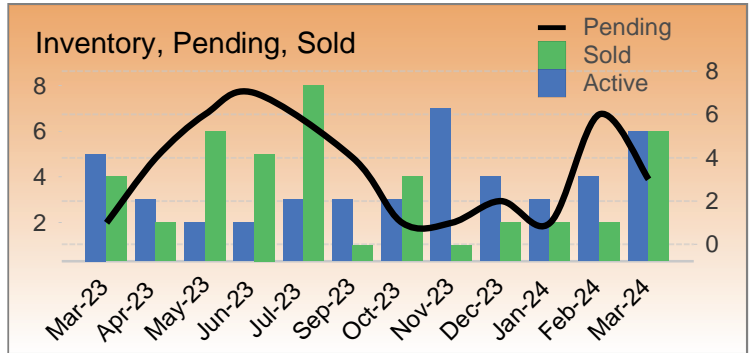
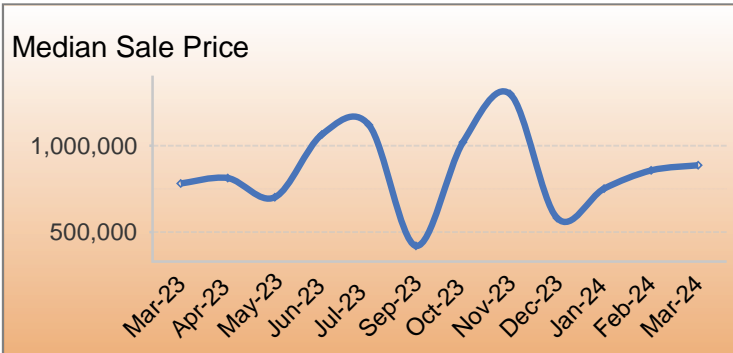
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	3	4	3	11	9
\$500-599K	2	4	5	1	0
\$600-699K	0	0	0	0	0
\$700-799K	2	1	0	0	0
\$800-899K	1	0	0	0	0
\$900-999K	0	0	0	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
<b>Total</b>	<b>8</b>	<b>9</b>	<b>8</b>	<b>12</b>	<b>9</b>

## Presented by:

Includes Brentwood, Bethel Island, Byron, Discovery Bay, Knightsen, and Oakley  
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## Market Activity Summary:

- Inventory: 6 units were listed for sale as of the last day of March - approximately 1.8 months of inventory.
- Sales Activity: 6 units were sold during March,
- Median Sales Price: \$887,500 during March
- Average price per sq.ft. in March was \$630
- Average Days-on-Market (DOM) is approximately 10 days
- Sold over Asking: On average, buyers paid 108% of list price in March



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-24	6	3	6	1.8	\$856,658	\$887,500	\$920,000	10	\$511	\$630	108%
Feb-24	4	6	2	2.0	\$847,499	\$857,500	\$857,500	13	\$596	\$680	101%
Jan-24	3	1	2	1.8	\$743,750	\$752,475	\$752,475	22	\$531	\$600	101%
Dec-23	4	2	2	1.7	\$584,500	\$582,500	\$582,500	11	\$523	\$661	99%
Nov-23	7	1	1	3.5	\$1,290,000	\$1,300,000	\$1,300,000	8	\$563	\$558	101%
Oct-23	3	1	4	1.8	\$1,052,000	\$1,020,250	\$1,058,875	24	\$583	\$615	100%
Sep-23	3	4	1	1.0	\$439,000	\$420,000	\$420,000	49	\$541	\$461	96%
Jul-23	3	0	8	0.5	\$951,749	\$1,119,000	\$980,750	23	\$546	\$638	104%
Jun-23	2	7	5	0.5	\$998,390	\$1,065,000	\$1,059,600	9	\$575	\$722	106%
May-23	2	6	6	0.5	\$705,825	\$702,500	\$744,396	45	\$536	\$627	105%
Apr-23	3	4	2	1.5	\$762,000	\$812,500	\$812,500	6	\$651	\$712	108%
Mar-23	5	1	4	1.9	\$758,722	\$781,500	\$772,000	14	\$612	\$491	102%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-24	6	50%	\$723,000	7.51%	\$887,500	13.6%	\$920,000	19.2%	10	-28.6%	108%
Mar-23	4	-42.9%	\$672,499	-12.3%	\$781,500	0.192%	\$772,000	-1.6%	14	-12.5%	102%
Mar-22	7	16.7%	\$766,783	15.5%	\$780,000	5.05%	\$784,555	8.02%	16	0%	108%

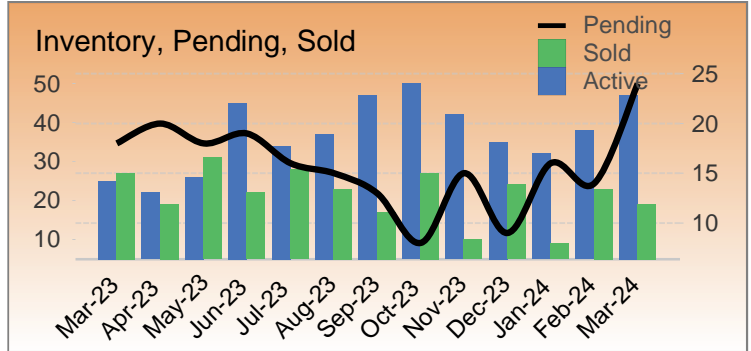
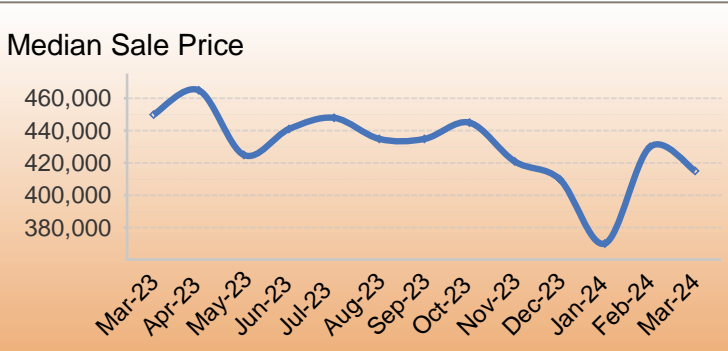
## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	0	0	1	1	2
\$500-599K	1	2	2	1	4
\$600-699K	2	1	5	2	8
\$700-799K	1	3	2	2	1
\$800-899K	2	2	2	7	3
\$900-999K	2	0	2	0	0
\$1-1.299M	1	0	4	0	1
\$1.3-1.699M	1	0	1	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	10	8	19	13	19

## Presented by:

## Market Activity Summary:

- Inventory: 47 units were listed for sale as of the last day of March - approximately 2.8 months of inventory.
- Sales Activity: 19 units were sold during March,
- Median Sales Price: \$415,000 during March
- Average price per sq.ft. in March was \$435
- Average Days-on-Market (DOM) is approximately 30 days
- Sold over Asking: On average, buyers paid 101% of list price in March



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-24	47	24	19	2.8	\$418,462	\$415,000	\$420,842	30	\$444	\$435	101%
Feb-24	38	14	23	2.1	\$463,406	\$430,000	\$464,052	23	\$441	\$445	100%
Jan-24	32	16	9	2.3	\$414,533	\$370,000	\$409,655	24	\$430	\$426	99%
Dec-23	35	9	24	1.7	\$460,986	\$410,000	\$460,839	44	\$428	\$456	100%
Nov-23	42	15	10	2.4	\$485,787	\$421,000	\$500,253	22	\$425	\$452	102%
Oct-23	50	8	27	2.2	\$461,738	\$445,000	\$460,444	24	\$437	\$428	100%
Sep-23	47	13	17	2.1	\$417,361	\$435,000	\$423,852	24	\$437	\$430	102%
Aug-23	37	15	23	1.5	\$448,716	\$435,000	\$455,740	30	\$429	\$461	102%
Jul-23	34	16	28	1.3	\$480,656	\$448,000	\$492,303	13	\$434	\$447	103%
Jun-23	45	19	22	1.9	\$461,663	\$441,000	\$476,361	25	\$434	\$476	103%
May-23	26	18	31	1.1	\$446,624	\$425,000	\$458,996	15	\$414	\$458	103%
Apr-23	22	20	19	1.1	\$484,555	\$465,000	\$492,052	20	\$429	\$445	101%
Mar-23	25	18	27	1.2	\$462,698	\$450,000	\$459,444	31	\$428	\$427	100%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-24	19	-29.6%	\$473,070	-8.97%	\$415,000	-7.78%	\$420,842	-8.4%	30	-3.23%	101%
Mar-23	27	-25%	\$519,688	10.4%	\$450,000	1.58%	\$459,444	-1.72%	31	288%	100%
Mar-22	36	-10%	\$470,781	18.6%	\$443,000	21.4%	\$467,500	16%	8	-38.5%	107%

## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	39	49	84	82	67
\$500-599K	7	5	9	5	6
\$600-699K	1	5	8	5	2
\$700-799K	2	3	5	4	0
\$800-899K	2	0	2	1	0
\$900-999K	0	0	0	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	51	62	108	97	75

## Presented by:



Includes Concord and Clayton

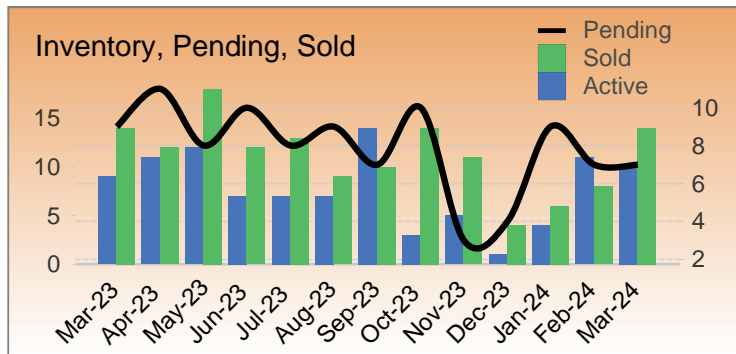
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Deemed reliable but not guaranteed

## Market Activity Summary:



- Inventory: 10 units were listed for sale as of the last day of March - approximately 1.1 months of inventory.
- Sales Activity: 14 units were sold during March,
- Median Sales Price: \$1,178,975 during March
- Average price per sq.ft. in March was \$763
- Average Days-on-Market (DOM) is approximately 12 days
- Sold over Asking: On average, buyers paid 102% of list price in March



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-24	10	7	14	1.1	\$1,049,846	\$1,178,975	\$1,068,210	12	\$804	\$763	102%
Feb-24	11	7	8	2.0	\$1,058,975	\$1,160,000	\$1,095,250	5	\$759	\$677	104%
Jan-24	4	9	6	0.6	\$1,134,583	\$1,165,000	\$1,125,416	30	\$674	\$720	99%
Dec-23	1	4	4	0.1	\$1,211,000	\$1,157,500	\$1,215,000	6	\$670	\$654	100%
Nov-23	5	3	11	0.4	\$1,268,781	\$1,240,000	\$1,274,800	14	\$756	\$709	100%
Oct-23	3	10	14	0.3	\$1,037,350	\$1,099,500	\$1,039,928	41	\$773	\$720	100%
Sep-23	14	7	10	1.3	\$1,106,800	\$1,182,000	\$1,109,700	14	\$730	\$696	100%
Aug-23	7	9	9	0.6	\$1,017,888	\$999,000	\$1,035,666	15	\$759	\$683	102%
Jul-23	7	8	13	0.5	\$1,122,669	\$1,250,000	\$1,145,769	13	\$746	\$651	102%
Jun-23	7	10	12	0.5	\$1,064,699	\$1,075,000	\$1,068,583	22	\$738	\$641	100%
May-23	12	8	18	0.8	\$972,105	\$967,500	\$984,494	15	\$726	\$689	102%
Apr-23	11	11	12	0.9	\$1,042,650	\$1,090,000	\$1,064,908	13	\$739	\$700	102%
Mar-23	9	9	14	1.1	\$1,012,428	\$1,064,500	\$1,023,285	30	\$753	\$686	101%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-24	14	0%	\$1,058,064	0.817%	\$1,178,975	10.8%	\$1,068,210	4.39%	12	-60%	102%
Mar-23	14	-6.67%	\$1,049,492	7.78%	\$1,064,500	-14.8%	\$1,023,285	-12.3%	30	400%	101%
Mar-22	15	-25%	\$973,753	15%	\$1,250,000	38.7%	\$1,166,400	34.6%	6	0%	113%

## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	0	0	0	0	0
\$500-599K	1	1	2	4	5
\$600-699K	3	1	1	5	8
\$700-799K	5	3	0	5	10
\$800-899K	0	0	2	11	8
\$900-999K	0	9	1	11	8
\$1-1.299M	10	7	15	7	1
\$1.3-1.699M	8	4	8	0	1
\$1.7-1.999M	1	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	28	25	29	43	41

## Presented by:



Includes Danville, Diablo, and Alamo

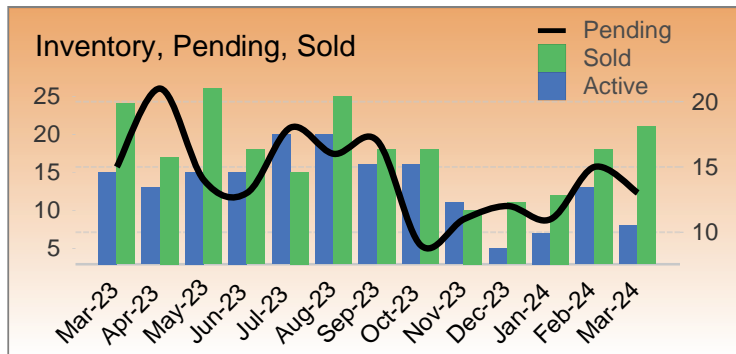
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Deemed reliable but not guaranteed



## Market Activity Summary:

- Inventory: 8 units were listed for sale as of the last day of March - approximately 0.5 months of inventory.
- Sales Activity: 21 units were sold during March,
- Median Sales Price: \$950,000 during March
- Average price per sq.ft. in March was \$657
- Average Days-on-Market (DOM) is approximately 9 days
- Sold over Asking: On average, buyers paid 104% of list price in March



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-24	8	13	21	0.5	\$926,111	\$950,000	\$965,190	9	\$658	\$657	104%
Feb-24	13	15	18	1.0	\$903,602	\$896,500	\$924,206	9	\$663	\$622	102%
Jan-24	7	11	12	0.6	\$887,608	\$915,000	\$894,331	18	\$610	\$569	101%
Dec-23	5	12	11	0.4	\$863,262	\$830,000	\$864,273	16	\$644	\$591	100%
Nov-23	11	11	10	0.7	\$852,534	\$870,000	\$860,634	10	\$581	\$619	101%
Oct-23	16	9	18	0.8	\$1,001,482	\$980,000	\$1,019,413	12	\$574	\$612	102%
Sep-23	16	17	18	0.9	\$924,842	\$897,500	\$944,000	15	\$598	\$636	102%
Aug-23	20	16	25	1.0	\$927,871	\$1,025,714	\$954,784	9	\$587	\$641	103%
Jul-23	20	18	15	1.0	\$886,715	\$905,000	\$917,085	14	\$622	\$609	103%
Jun-23	15	13	18	0.7	\$915,098	\$970,000	\$955,255	10	\$602	\$654	105%
May-23	15	14	26	0.7	\$948,383	\$943,000	\$976,865	11	\$591	\$625	103%
Apr-23	13	21	17	0.7	\$909,504	\$830,000	\$915,705	16	\$584	\$620	101%
Mar-23	15	15	24	0.9	\$922,884	\$902,495	\$930,661	19	\$611	\$578	101%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-24	21	-12.5%	\$947,526	6.41%	\$950,000	5.26%	\$965,190	3.71%	9	-52.6%	104%
Mar-23	24	-31.4%	\$890,445	-12.1%	\$902,495	-10.6%	\$930,661	-12%	19	171%	101%
Mar-22	35	16.7%	\$1,012,704	29%	\$1,010,000	27.4%	\$1,057,954	25.8%	7	0%	113%

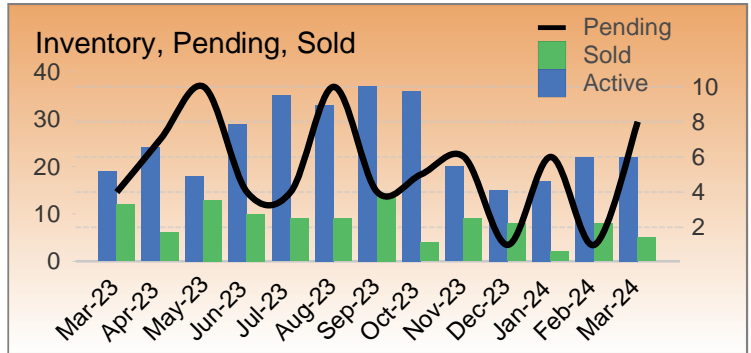
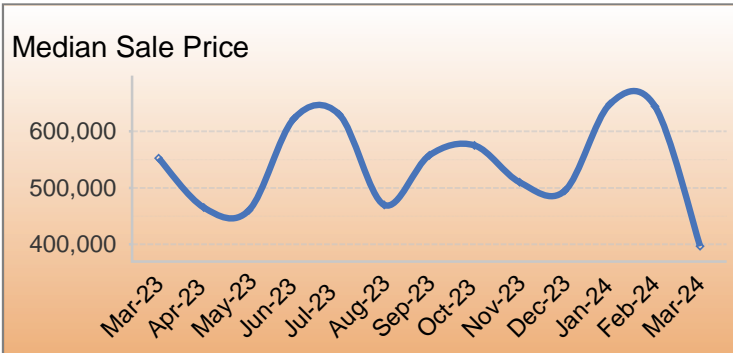
## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	4	1	1	1	3
\$500-599K	2	1	3	4	9
\$600-699K	3	5	5	8	20
\$700-799K	6	9	9	17	4
\$800-899K	9	9	10	12	9
\$900-999K	8	5	10	12	5
\$1-1.299M	14	19	24	7	0
\$1.3-1.699M	5	2	9	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	51	51	71	61	50

Presented by:

## Market Activity Summary:

- Inventory: 22 units were listed for sale as of the last day of March - approximately 4.6 months of inventory.
- Sales Activity: 5 units were sold during March,
- Median Sales Price: \$397,000 during March
- Average price per sq.ft. in March was \$482
- Average Days-on-Market (DOM) is approximately 39 days
- Sold over Asking: On average, buyers paid 99% of list price in March



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-24	22	8	5	4.6	\$448,180	\$397,000	\$441,280	39	\$650	\$482	99%
Feb-24	22	1	8	3.7	\$656,375	\$644,000	\$665,000	20	\$638	\$591	101%
Jan-24	17	6	2	2.7	\$659,475	\$648,200	\$648,200	145	\$630	\$579	98%
Dec-23	15	1	8	2.1	\$556,250	\$495,000	\$539,375	65	\$592	\$555	96%
Nov-23	20	6	9	2.2	\$523,210	\$510,000	\$511,100	45	\$606	\$608	98%
Oct-23	36	5	4	4.0	\$576,722	\$575,000	\$578,500	33	\$612	\$646	100%
Sep-23	37	4	14	3.5	\$567,341	\$557,500	\$565,662	36	\$621	\$588	100%
Aug-23	33	10	9	3.6	\$601,000	\$470,000	\$611,111	44	\$630	\$662	101%
Jul-23	35	4	9	3.4	\$633,444	\$630,000	\$641,333	26	\$623	\$615	101%
Jun-23	29	4	10	3.1	\$606,400	\$622,500	\$619,300	20	\$611	\$610	101%
May-23	18	10	13	1.8	\$594,230	\$460,000	\$587,384	24	\$682	\$663	100%
Apr-23	24	7	6	2.3	\$488,596	\$465,500	\$480,166	80	\$681	\$533	99%
Mar-23	19	4	12	1.5	\$598,666	\$552,500	\$599,741	26	\$687	\$637	100%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-24	5	-58.3%	\$596,056	-0.601%	\$397,000	-28.1%	\$441,280	-26.4%	39	50%	99%
Mar-23	12	-25%	\$599,660	-6.75%	\$552,500	16.9%	\$599,741	12.1%	26	-31.6%	100%
Mar-22	16	-23.8%	\$643,071	28%	\$472,500	-11.2%	\$535,062	-10%	38	81%	104%

## Sales Activity and Price Trends

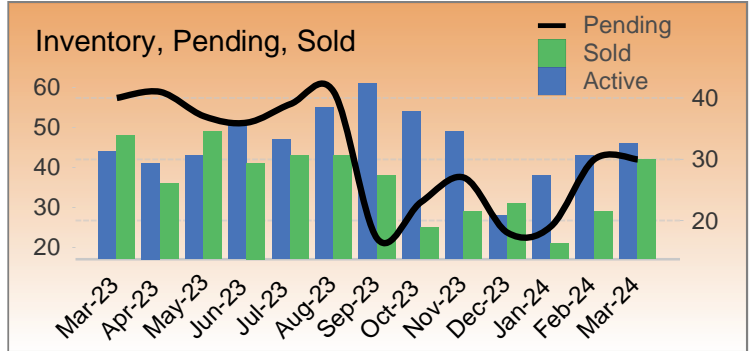
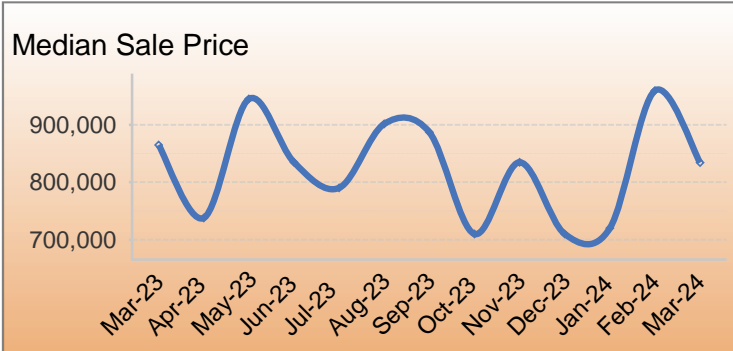
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	6	18	20	15	12
\$500-599K	2	5	6	10	4
\$600-699K	2	6	4	9	4
\$700-799K	3	7	4	6	3
\$800-899K	1	0	6	4	0
\$900-999K	1	1	1	0	1
\$1-1.299M	0	1	1	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	15	38	42	44	24

## Presented by:



## Market Activity Summary:

- Inventory: 46 units were listed for sale as of the last day of March - approximately 1.6 months of inventory.
- Sales Activity: 42 units were sold during March,
- Median Sales Price: \$834,444 during March
- Average price per sq.ft. in March was \$750
- Average Days-on-Market (DOM) is approximately 12 days
- Sold over Asking: On average, buyers paid 104% of list price in March



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-24	46	30	42	1.6	\$898,255	\$834,444	\$939,163	12	\$696	\$750	104%
Feb-24	43	30	29	1.7	\$924,284	\$960,000	\$948,582	18	\$743	\$716	103%
Jan-24	38	19	21	1.4	\$775,452	\$720,000	\$777,359	45	\$684	\$652	100%
Dec-23	28	18	31	1.1	\$820,289	\$710,000	\$830,298	32	\$682	\$679	101%
Nov-23	49	27	29	1.7	\$862,131	\$835,000	\$874,172	19	\$681	\$710	101%
Oct-23	54	23	25	1.6	\$807,411	\$710,000	\$828,520	17	\$692	\$730	103%
Sep-23	61	17	38	1.6	\$973,078	\$887,500	\$992,705	22	\$682	\$741	102%
Aug-23	55	41	43	1.3	\$917,469	\$901,857	\$938,577	19	\$702	\$720	102%
Jul-23	47	39	43	1.1	\$811,591	\$790,000	\$841,661	14	\$712	\$683	103%
Jun-23	51	36	41	1.3	\$863,430	\$835,000	\$886,076	15	\$696	\$719	102%
May-23	43	37	49	1.0	\$917,238	\$945,000	\$929,234	27	\$672	\$703	102%
Apr-23	41	41	36	1.3	\$887,599	\$737,500	\$908,598	25	\$669	\$665	102%
Mar-23	44	40	48	1.5	\$892,490	\$865,000	\$902,633	37	\$677	\$709	101%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-24	42	-12.5%	\$917,650	-0.338%	\$834,444	-3.53%	\$939,163	4.05%	12	-67.6%	104%
Mar-23	48	-27.3%	\$920,763	-3.66%	\$865,000	-5.72%	\$902,633	-4.74%	37	236%	101%
Mar-22	66	11.9%	\$955,745	20%	\$917,500	19.5%	\$947,564	16.9%	11	-45%	110%

## Sales Activity and Price Trends

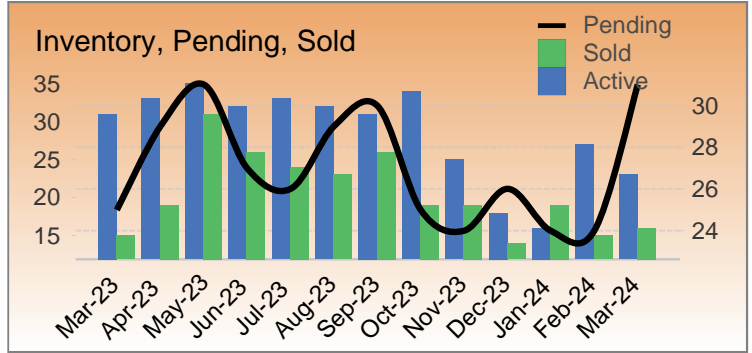
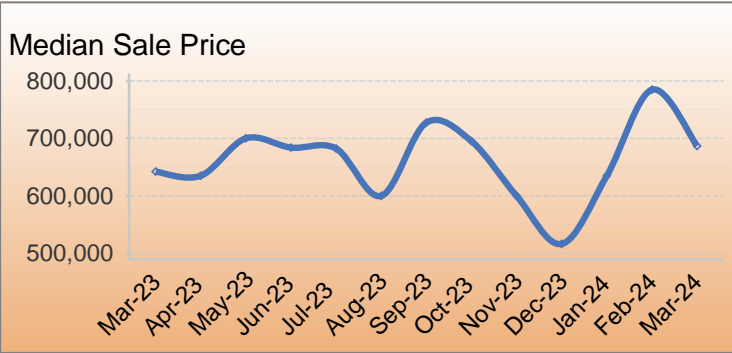
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	12	5	16	20	10
\$500-599K	5	10	4	19	9
\$600-699K	16	14	22	21	14
\$700-799K	11	8	21	21	17
\$800-899K	8	13	12	17	19
\$900-999K	5	5	7	17	14
\$1-1.299M	18	23	36	24	15
\$1.3-1.699M	17	9	25	6	2
\$1.7-1.999M	0	2	4	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	92	89	147	145	100

## Presented by:

## Market Activity Summary:



- Inventory: 23 units were listed for sale as of the last day of March - approximately 1.7 months of inventory.
- Sales Activity: 16 units were sold during March,
- Median Sales Price: \$687,000 during March
- Average price per sq.ft. in March was \$548
- Average Days-on-Market (DOM) is approximately 19 days
- Sold over Asking: On average, buyers paid 104% of list price in March



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-24	23	31	16	1.7	\$693,354	\$687,000	\$724,362	19	\$562	\$548	104%
Feb-24	27	24	15	1.7	\$732,911	\$785,000	\$768,233	19	\$575	\$540	105%
Jan-24	16	24	19	0.9	\$645,400	\$635,000	\$649,575	44	\$605	\$530	102%
Dec-23	18	26	14	1.2	\$550,688	\$516,250	\$553,966	32	\$578	\$559	100%
Nov-23	25	24	19	1.4	\$606,448	\$600,000	\$618,828	26	\$551	\$508	102%
Oct-23	34	25	19	1.6	\$671,513	\$695,000	\$681,526	28	\$541	\$516	102%
Sep-23	31	30	26	1.4	\$708,442	\$727,500	\$722,153	36	\$535	\$521	103%
Aug-23	32	29	23	1.4	\$599,434	\$600,000	\$602,001	20	\$532	\$545	101%
Jul-23	33	26	24	1.3	\$641,956	\$682,500	\$662,479	16	\$527	\$528	104%
Jun-23	32	27	26	1.5	\$667,435	\$683,750	\$677,166	29	\$523	\$553	101%
May-23	35	31	31	1.6	\$659,633	\$700,000	\$679,488	20	\$556	\$529	103%
Apr-23	33	29	19	2.0	\$669,261	\$635,000	\$678,830	19	\$505	\$508	101%
Mar-23	31	25	15	2.2	\$667,089	\$642,000	\$660,493	35	\$500	\$464	99%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-24	16	6.67%	\$702,968	-8.06%	\$687,000	7.01%	\$724,362	9.67%	19	-45.7%	104%
Mar-23	15	-64.3%	\$764,598	18%	\$642,000	-16.4%	\$660,493	-11.6%	35	84.2%	99%
Mar-22	42	-4.55%	\$648,172	17.3%	\$767,500	21.3%	\$747,185	22.8%	19	35.7%	107%

## Sales Activity and Price Trends

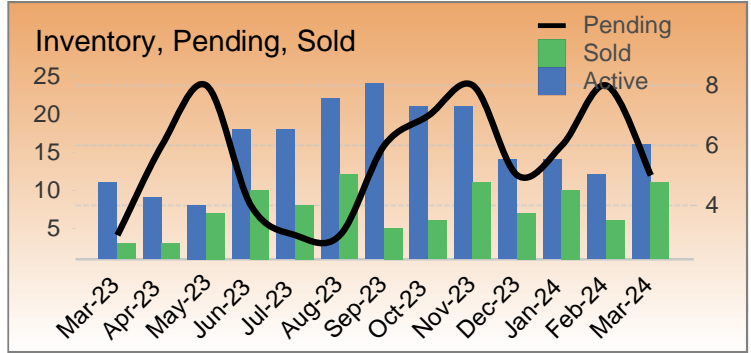
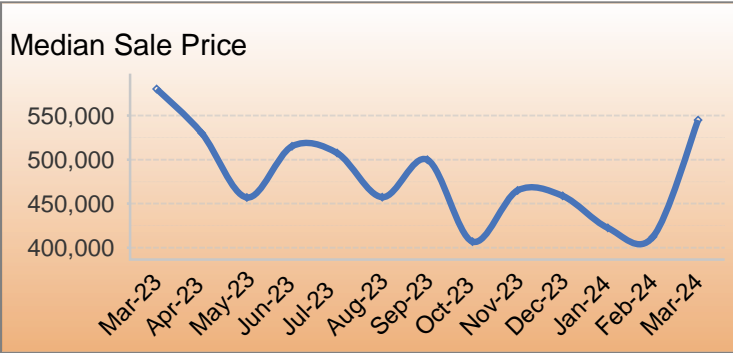
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	8	10	10	26	21
\$500-599K	9	11	20	22	26
\$600-699K	7	9	23	23	12
\$700-799K	7	8	17	17	28
\$800-899K	11	4	18	4	0
\$900-999K	3	2	6	2	0
\$1-1.299M	5	0	3	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	50	44	97	94	87

## Presented by:

## Market Activity Summary:



- Inventory: 16 units were listed for sale as of the last day of March - approximately 2.0 months of inventory.
- Sales Activity: 11 units were sold during March,
- Median Sales Price: \$545,000 during March
- Average price per sq.ft. in March was \$452
- Average Days-on-Market (DOM) is approximately 46 days
- Sold over Asking: On average, buyers paid 101% of list price in March



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-24	16	5	11	2.0	\$535,517	\$545,000	\$540,545	46	\$447	\$452	101%
Feb-24	12	8	6	2.0	\$406,666	\$412,500	\$412,166	44	\$450	\$462	102%
Jan-24	14	6	10	1.5	\$446,875	\$422,500	\$449,300	60	\$457	\$432	101%
Dec-23	14	5	7	1.8	\$464,978	\$459,000	\$462,707	35	\$457	\$458	100%
Nov-23	21	8	11	2.9	\$457,272	\$465,000	\$461,818	45	\$449	\$451	101%
Oct-23	21	7	6	3.0	\$411,329	\$407,000	\$416,333	20	\$447	\$439	101%
Sep-23	24	6	5	3.0	\$505,400	\$500,000	\$511,800	32	\$453	\$417	101%
Aug-23	22	3	12	2.2	\$471,031	\$457,500	\$480,449	31	\$433	\$456	102%
Jul-23	18	3	8	2.6	\$483,424	\$507,500	\$511,250	20	\$441	\$432	106%
Jun-23	18	4	10	2.7	\$481,383	\$515,000	\$500,350	20	\$440	\$460	104%
May-23	8	8	7	2.5	\$470,828	\$457,000	\$493,984	70	\$466	\$453	107%
Apr-23	9	6	3	3.0	\$530,633	\$530,000	\$546,666	10	\$479	\$438	103%
Mar-23	11	3	3	3.0	\$520,999	\$580,000	\$552,833	16	\$436	\$447	107%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-24	11	267%	\$487,076	1.13%	\$545,000	-6.03%	\$540,545	-2.22%	46	188%	101%
Mar-23	3	-78.6%	\$481,640	-3.51%	\$580,000	12.9%	\$552,833	10.7%	16	-20%	107%
Mar-22	14	0%	\$499,186	10.4%	\$513,750	13.6%	\$499,607	7.14%	20	-51.2%	104%

## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	16	7	23	31	42
\$500-599K	7	2	12	4	2
\$600-699K	3	2	4	4	0
\$700-799K	1	0	4	0	0
\$800-899K	0	0	0	0	0
\$900-999K	0	0	0	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	27	11	43	39	44

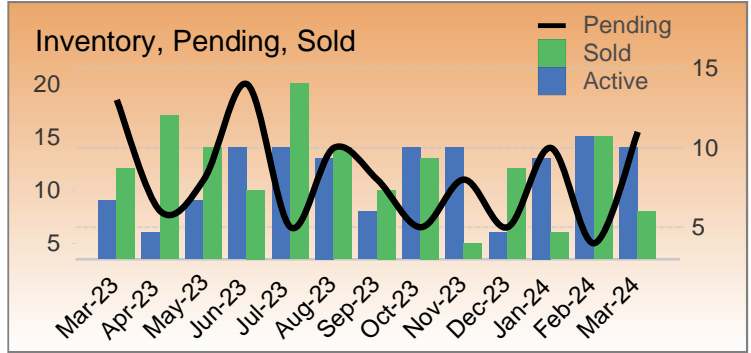
## Presented by:

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## Market Activity Summary:



- Inventory: 14 units were listed for sale as of the last day of March - approximately 1.6 months of inventory.
- Sales Activity: 8 units were sold during March,
- Median Sales Price: \$1,027,500 during March
- Average price per sq.ft. in March was \$609
- Average Days-on-Market (DOM) is approximately 8 days
- Sold over Asking: On average, buyers paid 102% of list price in March



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-24	14	11	8	1.6	\$931,106	\$1,027,500	\$954,687	8	\$551	\$609	102%
Feb-24	15	4	15	1.4	\$695,777	\$755,000	\$710,333	25	\$560	\$602	102%
Jan-24	13	10	6	1.7	\$729,658	\$743,000	\$744,333	14	\$579	\$625	102%
Dec-23	6	5	12	0.6	\$764,666	\$740,000	\$763,666	21	\$602	\$565	100%
Nov-23	14	8	5	1.5	\$968,800	\$851,000	\$964,700	11	\$570	\$593	100%
Oct-23	14	5	13	1.1	\$788,992	\$825,000	\$820,923	12	\$574	\$607	104%
Sep-23	8	8	10	0.5	\$883,527	\$964,000	\$889,433	20	\$550	\$586	101%
Aug-23	13	10	14	0.9	\$821,339	\$875,000	\$832,500	21	\$557	\$572	101%
Jul-23	14	5	20	1.0	\$769,294	\$846,500	\$779,181	10	\$542	\$579	101%
Jun-23	14	14	10	1.0	\$759,987	\$804,997	\$774,699	8	\$572	\$576	102%
May-23	9	8	14	0.6	\$726,337	\$737,500	\$754,785	12	\$563	\$606	104%
Apr-23	6	6	17	0.5	\$682,192	\$690,000	\$698,135	12	\$596	\$570	103%
Mar-23	9	13	12	1.0	\$750,899	\$842,500	\$784,666	7	\$598	\$540	104%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-24	8	-33.3%	\$789,354	12.2%	\$1,027,500	22%	\$954,687	21.7%	8	14.3%	102%
Mar-23	12	-55.6%	\$703,574	-14.1%	\$842,500	-9.6%	\$784,666	-11.7%	7	16.7%	104%
Mar-22	27	-10%	\$818,710	21.3%	\$932,000	25.9%	\$888,236	25.2%	6	-25%	108%

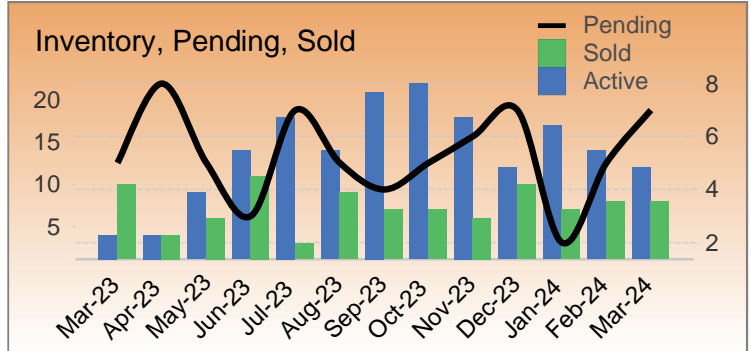
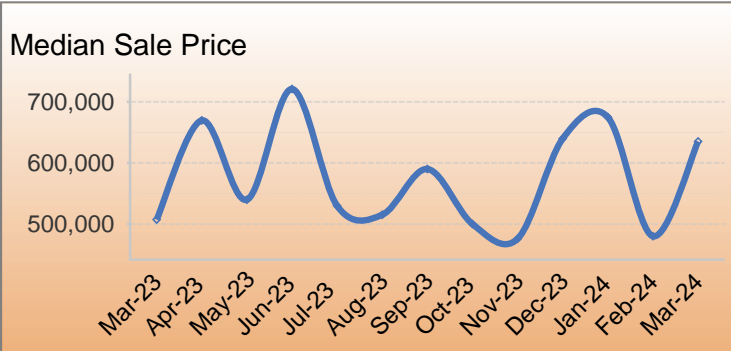
## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	4	2	5	11	12
\$500-599K	1	3	2	5	13
\$600-699K	4	3	5	10	18
\$700-799K	6	6	4	16	13
\$800-899K	6	10	9	16	1
\$900-999K	3	3	14	7	0
\$1-1.299M	5	3	8	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	29	30	47	65	57

## Presented by:

## Market Activity Summary:

- Inventory: 12 units were listed for sale as of the last day of March - approximately 1.7 months of inventory.
- Sales Activity: 8 units were sold during March,
- Median Sales Price: \$635,000 during March
- Average price per sq.ft. in March was \$515
- Average Days-on-Market (DOM) is approximately 53 days
- Sold over Asking: On average, buyers paid 103% of list price in March



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-24	12	7	8	1.7	\$659,937	\$635,000	\$669,125	53	\$556	\$515	103%
Feb-24	14	5	8	1.8	\$571,361	\$480,000	\$564,111	67	\$556	\$460	99%
Jan-24	17	2	7	2.5	\$625,928	\$675,000	\$604,952	27	\$519	\$452	96%
Dec-23	12	7	10	1.6	\$599,990	\$640,000	\$610,150	21	\$507	\$457	102%
Nov-23	18	6	6	2.7	\$458,500	\$476,000	\$459,666	21	\$490	\$455	100%
Oct-23	22	5	7	2.9	\$462,807	\$500,000	\$468,214	12	\$482	\$491	101%
Sep-23	21	4	7	3.3	\$597,557	\$590,000	\$593,571	19	\$486	\$477	99%
Aug-23	14	5	9	1.8	\$553,972	\$515,000	\$551,044	17	\$511	\$481	99%
Jul-23	18	7	3	2.7	\$503,000	\$530,000	\$516,666	18	\$516	\$463	103%
Jun-23	14	3	11	2.0	\$616,216	\$721,000	\$640,880	18	\$503	\$501	104%
May-23	9	5	6	1.4	\$550,482	\$540,000	\$558,333	16	\$511	\$489	102%
Apr-23	4	8	4	0.6	\$675,400	\$670,000	\$677,500	69	\$475	\$433	101%
Mar-23	4	5	10	0.5	\$539,390	\$507,500	\$548,900	40	\$511	\$454	102%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-24	8	-20%	\$657,316	2.16%	\$635,000	25.1%	\$669,125	21.9%	53	32.5%	103%
Mar-23	10	-41.2%	\$643,417	3.9%	\$507,500	-24.3%	\$548,900	-17.5%	40	300%	102%
Mar-22	17	-15%	\$619,293	22.9%	\$670,000	51.9%	\$665,081	34.1%	10	11.1%	110%

## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	7	10	5	23	26
\$500-599K	3	4	8	2	6
\$600-699K	10	7	7	13	1
\$700-799K	0	4	7	0	0
\$800-899K	3	0	3	0	0
\$900-999K	0	0	1	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	23	25	31	38	33

Presented by:

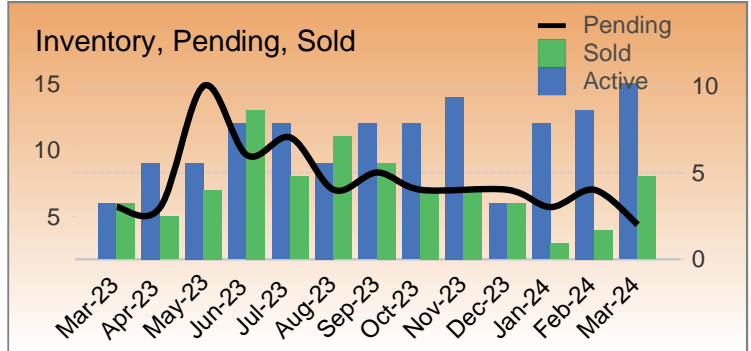
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## Market Activity Summary:

- Inventory: 15 units were listed for sale as of the last day of March - approximately 3.2 months of inventory.
- Sales Activity: 8 units were sold during March,
- Median Sales Price: \$817,500 during March
- Average price per sq.ft. in March was \$643
- Average Days-on-Market (DOM) is approximately 84 days
- Sold over Asking: On average, buyers paid 101% of list price in March



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-24	15	2	8	3.2	\$894,875	\$817,500	\$900,305	84	\$759	\$643	101%
Feb-24	13	4	4	3.0	\$1,208,250	\$1,375,000	\$1,166,250	14	\$727	\$673	98%
Jan-24	12	3	3	2.3	\$908,666	\$669,000	\$989,666	20	\$716	\$601	105%
Dec-23	6	4	6	0.9	\$877,333	\$825,000	\$902,500	24	\$822	\$661	100%
Nov-23	14	0	7	1.8	\$1,044,285	\$944,000	\$1,014,000	35	\$691	\$628	97%
Oct-23	12	4	7	1.3	\$1,297,914	\$1,035,000	\$1,307,928	37	\$684	\$812	101%
Sep-23	12	5	9	1.3	\$1,191,852	\$1,100,000	\$1,179,185	29	\$741	\$726	99%
Aug-23	9	4	11	0.8	\$950,434	\$941,000	\$968,889	11	\$729	\$699	104%
Jul-23	12	7	8	1.3	\$1,094,499	\$1,265,000	\$1,141,209	21	\$761	\$733	105%
Jun-23	12	6	13	1.4	\$940,807	\$855,000	\$939,500	26	\$740	\$628	100%
May-23	9	10	7	1.7	\$1,002,857	\$870,000	\$1,030,857	11	\$753	\$745	105%
Apr-23	9	3	5	1.6	\$1,296,000	\$1,200,000	\$1,264,000	69	\$751	\$738	98%
Mar-23	6	3	6	1.4	\$1,086,250	\$900,000	\$1,075,208	14	\$882	\$796	102%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	% Change	Average DOM	% Change	Sale Price / List Price
Mar-24	8	33.3%	\$1,078,100	-6.65%	\$817,500	-9.17%	\$900,305	-16.3%	84	500%	101%
Mar-23	6	-45.5%	\$1,154,875	11.2%	\$900,000	0%	\$1,075,208	-2.36%	14	27.3%	102%
Mar-22	11	37.5%	\$1,038,956	20.1%	\$900,000	18.2%	\$1,101,163	35.8%	11	37.5%	108%

## Sales Activity and Price Trends

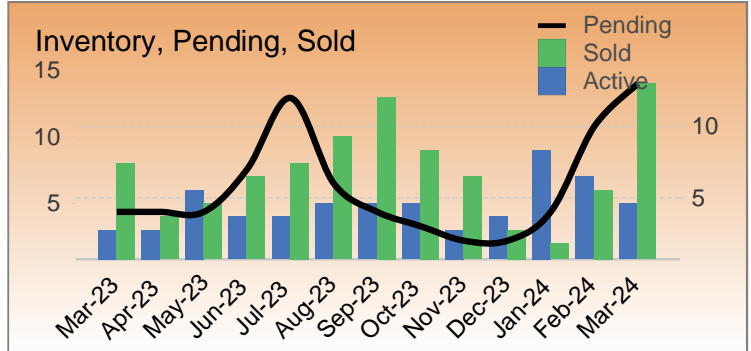
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	2	1	4	2	0
\$500-599K	0	3	3	3	4
\$600-699K	4	1	2	2	1
\$700-799K	1	3	1	5	3
\$800-899K	0	0	1	2	4
\$900-999K	2	1	1	3	3
\$1-1.299M	1	2	5	3	1
\$1.3-1.699M	5	2	1	1	6
\$1.7-1.999M	0	0	2	0	0
\$2-2.999M	0	2	1	0	3
>3M	0	0	0	0	0
Total	15	15	21	21	25

## Presented by:



## Market Activity Summary:

- Inventory: 5 units were listed for sale as of the last day of March - approximately 0.7 months of inventory.
- Sales Activity: 14 units were sold during March,
- Median Sales Price: \$1,092,500 during March
- Average price per sq.ft. in March was \$675
- Average Days-on-Market (DOM) is approximately 12 days
- Sold over Asking: On average, buyers paid 106% of list price in March



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-24	5	13	14	0.7	\$946,342	\$1,092,500	\$1,009,714	12	\$634	\$675	106%
Feb-24	7	10	6	1.9	\$777,316	\$770,000	\$838,480	12	\$644	\$670	107%
Jan-24	9	4	2	2.8	\$912,000	\$997,500	\$997,500	11	\$674	\$657	109%
Dec-23	4	2	3	0.6	\$935,300	\$1,105,000	\$980,000	12	\$622	\$699	105%
Nov-23	3	2	7	0.3	\$950,814	\$972,000	\$959,285	15	\$662	\$650	101%
Oct-23	5	3	9	0.6	\$857,422	\$815,000	\$886,388	11	\$598	\$639	104%
Sep-23	5	4	13	0.6	\$726,429	\$665,000	\$755,948	8	\$698	\$647	105%
Aug-23	5	6	10	0.6	\$767,979	\$744,000	\$802,900	11	\$663	\$628	105%
Jul-23	4	12	8	0.6	\$783,737	\$775,500	\$818,111	8	\$687	\$607	104%
Jun-23	4	7	7	0.8	\$838,412	\$930,000	\$874,000	12	\$631	\$669	105%
May-23	6	4	5	1.2	\$768,377	\$757,500	\$789,677	11	\$660	\$650	102%
Apr-23	3	4	4	0.5	\$656,975	\$639,500	\$674,000	16	\$756	\$621	103%
Mar-23	3	4	8	0.4	\$863,420	\$738,000	\$857,886	30	\$647	\$609	100%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-24	14	75%	\$965,991	24.6%	\$1,092,500	48%	\$1,009,714	17.7%	12	-60%	106%
Mar-23	8	-46.7%	\$775,112	-8.03%	\$738,000	-16.1%	\$857,886	-4.67%	30	173%	100%
Mar-22	15	0%	\$842,802	3.51%	\$880,000	14.3%	\$899,933	20.5%	11	-8.33%	111%

## Sales Activity and Price Trends

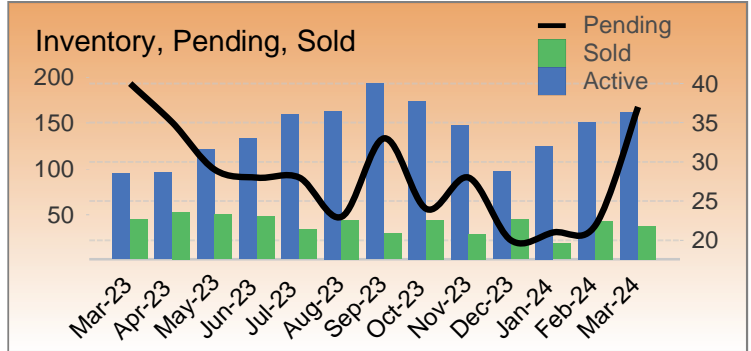
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	1	1	0	2	2
\$500-599K	0	2	4	8	5
\$600-699K	5	6	8	9	3
\$700-799K	2	4	6	5	0
\$800-899K	2	2	6	6	4
\$900-999K	0	0	2	5	1
\$1-1.299M	11	6	7	5	0
\$1.3-1.699M	1	1	3	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	22	22	36	40	15

Presented by:



## Market Activity Summary:

- Inventory: 162 units were listed for sale as of the last day of March - approximately 4.9 months of inventory.
- Sales Activity: 38 units were sold during March,
- Median Sales Price: \$685,000 during March
- Average price per sq.ft. in March was \$550
- Average Days-on-Market (DOM) is approximately 32 days
- Sold over Asking: On average, buyers paid 104% of list price in March



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-24	162	37	38	4.9	\$667,497	\$685,000	\$696,489	32	\$584	\$550	104%
Feb-24	151	22	43	4.3	\$703,716	\$640,000	\$705,215	40	\$566	\$573	100%
Jan-24	125	21	19	4.1	\$747,916	\$650,000	\$732,324	77	\$570	\$543	98%
Dec-23	97	20	45	2.5	\$631,091	\$520,000	\$628,542	58	\$575	\$557	100%
Nov-23	148	28	29	4.3	\$603,844	\$520,000	\$603,862	50	\$581	\$596	100%
Oct-23	174	24	44	4.4	\$572,933	\$503,000	\$585,909	34	\$572	\$569	102%
Sep-23	193	33	30	5.4	\$581,059	\$535,000	\$582,666	41	\$577	\$518	100%
Aug-23	163	23	44	3.9	\$671,352	\$584,500	\$668,359	34	\$572	\$573	99%
Jul-23	159	28	34	3.6	\$615,376	\$612,500	\$630,611	31	\$573	\$605	102%
Jun-23	133	28	48	2.7	\$578,374	\$582,000	\$593,197	31	\$579	\$596	102%
May-23	121	29	50	2.5	\$670,503	\$610,000	\$681,138	41	\$570	\$640	101%
Apr-23	96	35	53	2.3	\$637,545	\$647,500	\$659,660	28	\$586	\$611	103%
Mar-23	95	40	45	2.9	\$715,101	\$669,000	\$725,922	31	\$573	\$627	101%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-24	38	-15.6%	\$613,004	-3.68%	\$685,000	2.39%	\$696,489	-4.05%	32	3.23%	104%
Mar-23	45	-55%	\$636,453	-6.92%	\$669,000	-0.149%	\$725,922	0.908%	31	3.33%	101%
Mar-22	100	0%	\$683,780	6.24%	\$670,000	-0.52%	\$719,391	3.24%	30	7.14%	105%

## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	27	24	41	49	28
\$500-599K	14	23	39	42	28
\$600-699K	16	16	48	41	28
\$700-799K	18	13	34	44	36
\$800-899K	5	14	18	7	16
\$900-999K	6	3	13	9	8
\$1-1.299M	6	6	15	10	10
\$1.3-1.699M	7	2	5	3	2
\$1.7-1.999M	1	1	2	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	100	102	215	205	156

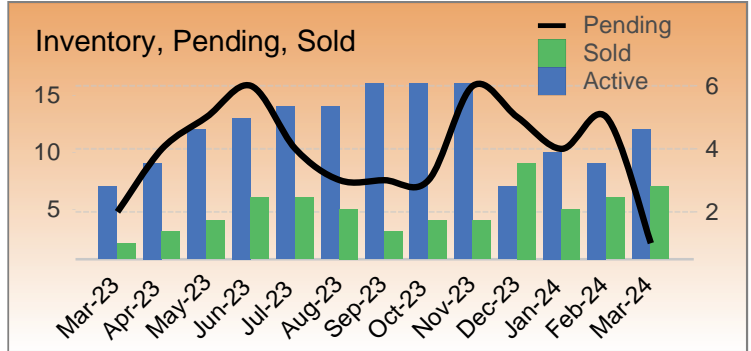
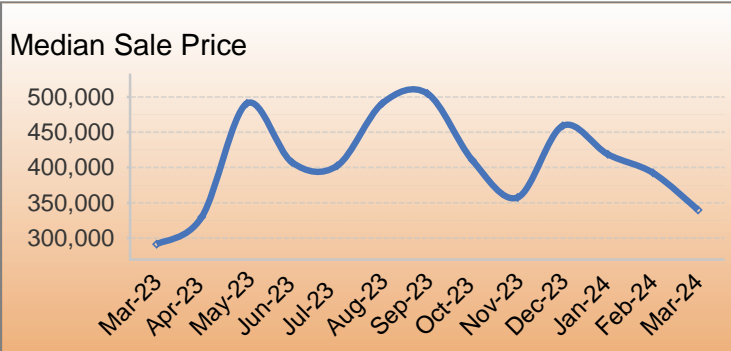
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## Market Activity Summary:



- Inventory: 12 units were listed for sale as of the last day of March - approximately 2.2 months of inventory.
- Sales Activity: 7 units were sold during March,
- Median Sales Price: \$340,000 during March
- Average price per sq.ft. in March was \$402
- Average Days-on-Market (DOM) is approximately 37 days
- Sold over Asking: On average, buyers paid 102% of list price in March



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-24	12	1	7	2.2	\$393,842	\$340,000	\$401,557	37	\$354	\$402	102%
Feb-24	9	5	6	1.4	\$404,749	\$392,500	\$404,166	41	\$348	\$365	100%
Jan-24	10	4	5	1.8	\$407,375	\$419,000	\$401,600	30	\$336	\$351	99%
Dec-23	7	5	9	1.2	\$459,444	\$459,000	\$455,611	50	\$390	\$347	100%
Nov-23	16	6	4	4.9	\$381,250	\$357,500	\$380,000	23	\$346	\$350	100%
Oct-23	16	3	4	4.0	\$425,986	\$410,000	\$422,500	66	\$331	\$398	100%
Sep-23	16	3	3	3.4	\$488,333	\$505,000	\$487,000	32	\$342	\$420	100%
Aug-23	14	3	5	2.5	\$472,980	\$491,000	\$474,200	16	\$359	\$376	100%
Jul-23	14	4	6	2.8	\$404,825	\$402,500	\$415,825	17	\$371	\$384	103%
Jun-23	13	6	6	3.2	\$407,158	\$407,500	\$415,833	38	\$389	\$404	102%
May-23	12	5	4	4.0	\$488,737	\$491,000	\$486,750	30	\$387	\$383	99%
Apr-23	9	4	3	3.9	\$412,998	\$330,000	\$423,331	26	\$413	\$368	104%
Mar-23	7	2	2	4.2	\$299,000	\$291,500	\$291,500	31	\$428	\$410	97%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-24	7	250%	\$428,666	-0.264%	\$340,000	16.6%	\$401,557	37.8%	37	19.4%	102%
Mar-23	2	-71.4%	\$429,799	-13.3%	\$291,500	-35.2%	\$291,500	-30.9%	31	93.8%	97%
Mar-22	7	75%	\$495,658	17.3%	\$450,000	18.1%	\$421,707	4.9%	16	129%	101%

## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	12	4	16	9	16
\$500-599K	6	1	3	2	0
\$600-699K	0	0	3	0	0
\$700-799K	0	0	0	0	0
\$800-899K	0	0	0	0	0
\$900-999K	0	0	0	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	18	5	22	11	16

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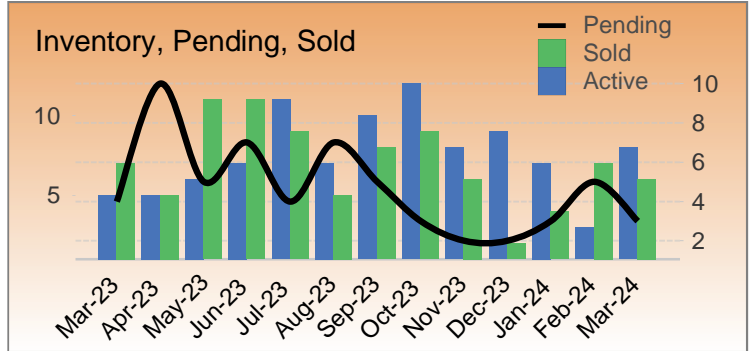
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## Market Activity Summary:

- Inventory: 8 units were listed for sale as of the last day of March - approximately 1.4 months of inventory.
- Sales Activity: 6 units were sold during March,
- Median Sales Price: \$812,500 during March
- Average price per sq.ft. in March was \$495
- Average Days-on-Market (DOM) is approximately 47 days
- Sold over Asking: On average, buyers paid 104% of list price in March



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-24	8	3	6	1.4	\$687,166	\$812,500	\$714,833	47	\$559	\$495	104%
Feb-24	3	5	7	0.7	\$690,269	\$645,000	\$680,126	36	\$550	\$522	99%
Jan-24	7	3	4	2.0	\$594,000	\$605,500	\$622,750	28	\$521	\$511	105%
Dec-23	9	2	2	1.6	\$587,000	\$580,000	\$580,000	30	\$503	\$536	99%
Nov-23	8	2	6	1.0	\$615,833	\$616,000	\$605,166	19	\$494	\$490	98%
Oct-23	12	3	9	1.6	\$606,222	\$650,000	\$625,222	25	\$513	\$498	103%
Sep-23	10	5	8	1.4	\$582,975	\$593,950	\$581,862	30	\$500	\$516	100%
Aug-23	7	7	5	0.8	\$765,200	\$849,000	\$767,100	17	\$474	\$512	100%
Jul-23	11	4	9	1.1	\$582,766	\$645,000	\$593,888	23	\$499	\$510	102%
Jun-23	7	7	11	0.9	\$637,440	\$675,000	\$648,071	13	\$479	\$509	102%
May-23	6	5	11	0.9	\$624,127	\$620,000	\$637,863	12	\$475	\$526	102%
Apr-23	5	10	5	0.8	\$653,570	\$672,000	\$689,424	11	\$487	\$517	105%
Mar-23	5	4	7	1.0	\$563,142	\$620,000	\$574,142	34	\$499	\$461	102%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-24	6	-14.3%	\$532,545	-26.7%	\$812,500	31%	\$714,833	24.5%	47	38.2%	104%
Mar-23	7	-61.1%	\$726,437	5.56%	\$620,000	-9.16%	\$574,142	-19.8%	34	467%	102%
Mar-22	18	28.6%	\$688,166	25.3%	\$682,500	4.84%	\$715,444	14.5%	6	-33.3%	109%

## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	4	5	1	9	10
\$500-599K	2	1	7	7	5
\$600-699K	2	4	7	5	0
\$700-799K	2	3	4	2	2
\$800-899K	6	2	10	3	0
\$900-999K	1	0	0	1	0
\$1-1.299M	0	0	1	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	17	15	30	27	17

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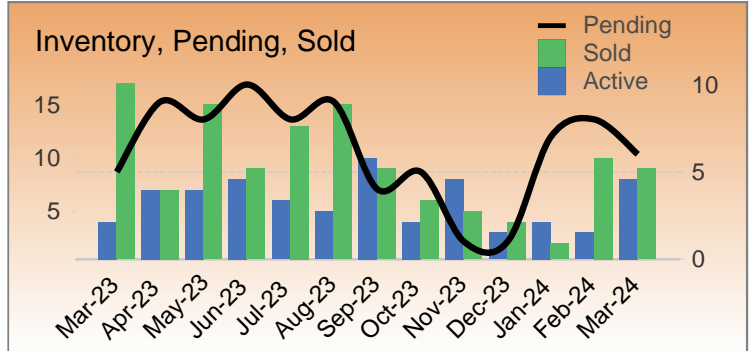
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## Market Activity Summary:

- Inventory: 8 units were listed for sale as of the last day of March - approximately 1.1 months of inventory.
- Sales Activity: 9 units were sold during March,
- Median Sales Price: \$725,000 during March
- Average price per sq.ft. in March was \$687
- Average Days-on-Market (DOM) is approximately 10 days
- Sold over Asking: On average, buyers paid 103% of list price in March



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-24	8	6	9	1.1	\$780,211	\$725,000	\$808,888	10	\$682	\$687	103%
Feb-24	3	8	10	0.6	\$785,800	\$746,500	\$803,500	10	\$637	\$672	102%
Jan-24	4	7	2	1.1	\$586,975	\$577,475	\$577,475	23	\$698	\$624	98%
Dec-23	3	1	4	0.6	\$877,000	\$947,500	\$891,250	25	\$676	\$685	101%
Nov-23	8	1	5	1.2	\$858,199	\$805,000	\$861,000	16	\$696	\$678	100%
Oct-23	4	5	6	0.4	\$715,316	\$759,000	\$708,000	17	\$747	\$692	98%
Sep-23	10	4	9	0.8	\$751,633	\$755,051	\$750,116	7	\$681	\$633	100%
Aug-23	5	9	15	0.4	\$847,759	\$875,000	\$859,333	20	\$654	\$696	101%
Jul-23	6	8	13	0.6	\$742,076	\$757,000	\$761,307	13	\$725	\$692	102%
Jun-23	8	10	9	1.0	\$798,206	\$845,000	\$832,388	11	\$681	\$686	104%
May-23	7	8	15	0.5	\$804,119	\$752,000	\$844,200	21	\$611	\$667	105%
Apr-23	7	9	7	0.8	\$717,678	\$715,000	\$741,714	9	\$686	\$687	103%
Mar-23	4	5	17	0.4	\$905,282	\$975,000	\$909,235	15	\$664	\$642	101%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-24	9	-47.1%	\$872,707	21.7%	\$725,000	-25.6%	\$808,888	-11%	10	-33.3%	103%
Mar-23	17	-5.56%	\$717,231	-19.2%	\$975,000	5.69%	\$909,235	-6.5%	15	114%	101%
Mar-22	18	20%	\$887,796	26.5%	\$922,500	38.7%	\$972,444	33.9%	7	-66.7%	109%

## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	3	2	0	5	5
\$500-599K	3	3	3	7	5
\$600-699K	2	2	3	7	5
\$700-799K	5	9	8	5	3
\$800-899K	0	5	8	5	8
\$900-999K	3	6	3	2	4
\$1-1.299M	5	6	5	3	0
\$1.3-1.699M	0	0	6	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	21	33	36	34	30

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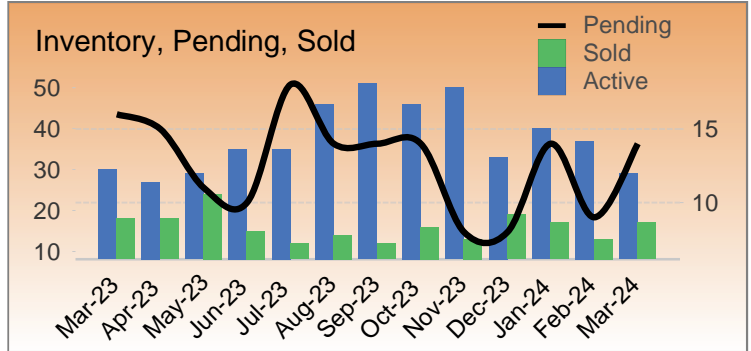
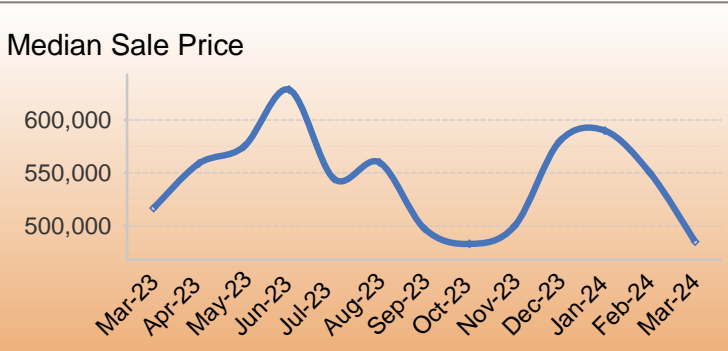
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## Market Activity Summary:

- Inventory: 29 units were listed for sale as of the last day of March - approximately 1.9 months of inventory.
- Sales Activity: 17 units were sold during March,
- Median Sales Price: \$485,000 during March
- Average price per sq.ft. in March was \$454
- Average Days-on-Market (DOM) is approximately 36 days
- Sold over Asking: On average, buyers paid 101% of list price in March



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-24	29	14	17	1.9	\$572,525	\$485,000	\$574,587	36	\$457	\$454	101%
Feb-24	37	9	13	2.3	\$516,223	\$550,000	\$527,215	42	\$491	\$495	102%
Jan-24	40	14	17	2.4	\$582,410	\$590,000	\$585,061	40	\$475	\$463	101%
Dec-23	33	8	19	2.1	\$570,101	\$580,000	\$570,796	40	\$472	\$469	100%
Nov-23	50	8	13	3.7	\$476,000	\$500,000	\$470,730	30	\$464	\$478	99%
Oct-23	46	14	16	3.4	\$538,305	\$482,800	\$545,912	69	\$467	\$469	101%
Sep-23	51	14	12	4.2	\$483,481	\$497,500	\$494,312	41	\$487	\$494	103%
Aug-23	46	14	14	3.4	\$614,028	\$560,000	\$621,277	37	\$481	\$532	102%
Jul-23	35	18	12	2.1	\$566,125	\$544,500	\$571,211	30	\$518	\$477	100%
Jun-23	35	10	15	1.9	\$697,526	\$628,888	\$705,525	28	\$489	\$543	101%
May-23	29	11	24	1.5	\$564,184	\$575,000	\$586,791	37	\$480	\$497	103%
Apr-23	27	15	18	1.9	\$540,465	\$558,750	\$553,638	22	\$494	\$473	103%
Mar-23	30	16	18	2.4	\$528,605	\$516,750	\$523,577	25	\$489	\$502	99%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-24	17	-5.56%	\$580,883	10.6%	\$485,000	-6.14%	\$574,587	9.74%	36	44%	101%
Mar-23	18	-47.1%	\$525,267	-17.4%	\$516,750	-11.3%	\$523,577	-10.4%	25	4.17%	99%
Mar-22	34	-15%	\$635,599	29.7%	\$582,751	6.93%	\$584,326	3.49%	24	-14.3%	107%

## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	22	17	20	27	40
\$500-599K	6	10	18	15	8
\$600-699K	8	6	16	12	5
\$700-799K	6	6	8	8	2
\$800-899K	3	0	9	3	1
\$900-999K	0	0	2	1	0
\$1-1.299M	2	0	0	3	1
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	47	39	73	69	57

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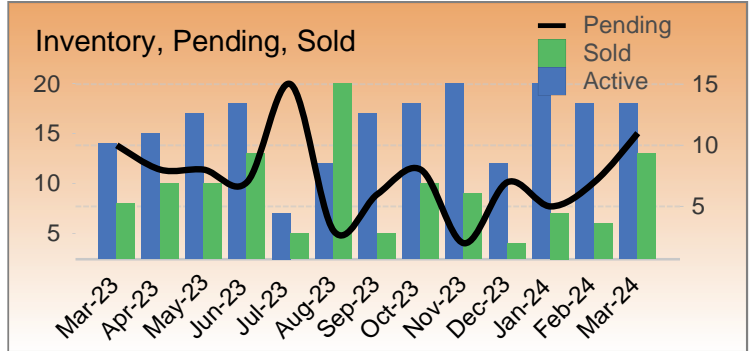
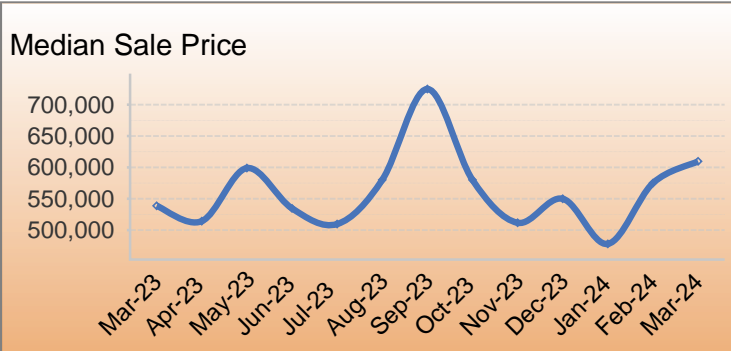
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## Market Activity Summary:



- Inventory: 18 units were listed for sale as of the last day of March - approximately 2.3 months of inventory.
- Sales Activity: 13 units were sold during March,
- Median Sales Price: \$610,000 during March
- Average price per sq.ft. in March was \$492
- Average Days-on-Market (DOM) is approximately 24 days
- Sold over Asking: On average, buyers paid 101% of list price in March



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-24	18	11	13	2.3	\$600,384	\$610,000	\$606,307	24	\$451	\$492	101%
Feb-24	18	7	6	3.5	\$523,666	\$575,000	\$544,166	6	\$464	\$506	104%
Jan-24	20	5	7	3.0	\$510,269	\$478,000	\$501,428	33	\$459	\$499	98%
Dec-23	12	7	4	1.6	\$554,750	\$550,000	\$547,500	32	\$466	\$546	99%
Nov-23	20	2	9	2.8	\$507,877	\$512,000	\$517,000	16	\$490	\$512	103%
Oct-23	18	8	10	1.6	\$571,583	\$580,000	\$583,588	23	\$475	\$501	102%
Sep-23	17	6	5	1.8	\$637,390	\$725,000	\$657,400	14	\$477	\$466	103%
Aug-23	12	3	20	0.9	\$562,848	\$580,250	\$574,525	24	\$474	\$482	103%
Jul-23	7	15	5	0.9	\$553,600	\$510,000	\$577,800	23	\$485	\$511	104%
Jun-23	18	7	13	1.7	\$615,726	\$535,000	\$620,461	20	\$510	\$550	101%
May-23	17	8	10	2.0	\$599,600	\$599,000	\$613,100	20	\$506	\$491	102%
Apr-23	15	8	10	1.9	\$489,058	\$514,500	\$504,200	19	\$525	\$524	103%
Mar-23	14	10	8	2.1	\$535,611	\$539,004	\$541,976	15	\$492	\$510	101%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-24	13	62.5%	\$554,490	-15.8%	\$610,000	13.2%	\$606,307	11.9%	24	60%	101%
Mar-23	8	-60%	\$658,296	15.6%	\$539,004	-3.75%	\$541,976	-14.2%	15	50%	101%
Mar-22	20	5.26%	\$569,614	13%	\$560,000	19.1%	\$631,950	27.8%	10	-47.4%	108%

## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	9	4	9	18	14
\$500-599K	6	9	17	10	8
\$600-699K	7	3	4	2	3
\$700-799K	4	3	2	2	7
\$800-899K	0	1	5	2	1
\$900-999K	0	0	4	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	26	20	41	34	33

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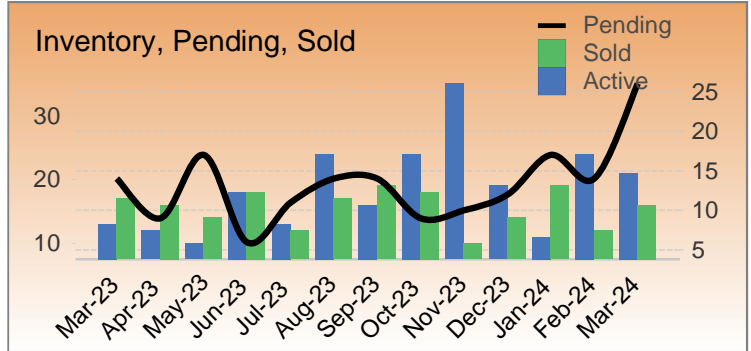
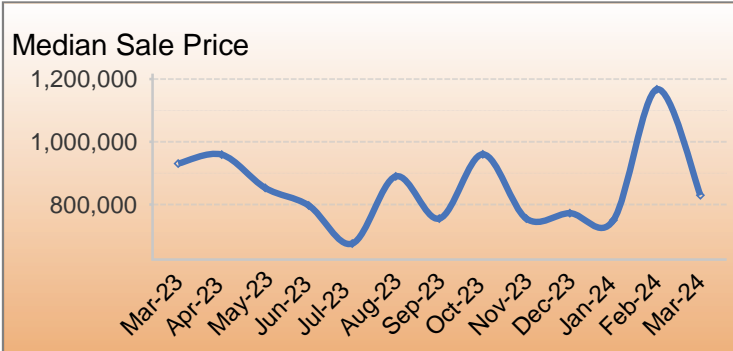
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## Market Activity Summary:

- Inventory: 21 units were listed for sale as of the last day of March - approximately 1.3 months of inventory.
- Sales Activity: 16 units were sold during March,
- Median Sales Price: \$829,500 during March
- Average price per sq.ft. in March was \$694
- Average Days-on-Market (DOM) is approximately 15 days
- Sold over Asking: On average, buyers paid 103% of list price in March



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-24	21	26	16	1.3	\$964,324	\$829,500	\$993,830	15	\$653	\$694	103%
Feb-24	24	14	12	1.6	\$1,047,991	\$1,167,500	\$1,081,166	12	\$678	\$684	103%
Jan-24	11	17	19	0.8	\$821,893	\$750,000	\$822,657	36	\$645	\$623	100%
Dec-23	19	12	14	1.4	\$905,452	\$772,500	\$890,183	21	\$650	\$632	99%
Nov-23	35	10	10	2.3	\$836,363	\$755,000	\$833,300	13	\$631	\$679	100%
Oct-23	24	9	18	1.4	\$928,527	\$960,000	\$953,972	14	\$639	\$697	103%
Sep-23	16	14	19	1.1	\$906,530	\$755,000	\$906,602	21	\$653	\$672	101%
Aug-23	24	14	17	1.5	\$970,846	\$890,000	\$967,625	14	\$645	\$661	100%
Jul-23	13	11	12	1.0	\$692,745	\$675,000	\$714,258	11	\$649	\$673	103%
Jun-23	18	6	18	1.2	\$864,580	\$797,000	\$904,771	12	\$667	\$654	104%
May-23	10	17	14	0.6	\$904,639	\$852,500	\$934,464	11	\$646	\$628	103%
Apr-23	12	9	16	1.0	\$937,665	\$959,500	\$949,021	8	\$629	\$616	101%
Mar-23	13	14	17	1.4	\$812,673	\$930,000	\$811,594	24	\$670	\$617	100%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-24	16	-5.88%	\$933,490	-2.34%	\$829,500	-10.8%	\$993,830	22.5%	15	-37.5%	103%
Mar-23	17	-22.7%	\$955,849	5.06%	\$930,000	-7.78%	\$811,594	-22.9%	24	300%	100%
Mar-22	22	-35.3%	\$909,796	19.3%	\$1,008,500	34.5%	\$1,052,659	30.7%	6	-45.5%	114%

## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	0	4	5	17	19
\$500-599K	4	6	5	14	11
\$600-699K	9	3	6	15	10
\$700-799K	9	3	7	4	2
\$800-899K	2	2	7	3	21
\$900-999K	4	2	1	10	12
\$1-1.299M	9	9	6	17	0
\$1.3-1.699M	9	1	17	1	0
\$1.7-1.999M	1	0	1	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	47	30	55	81	75

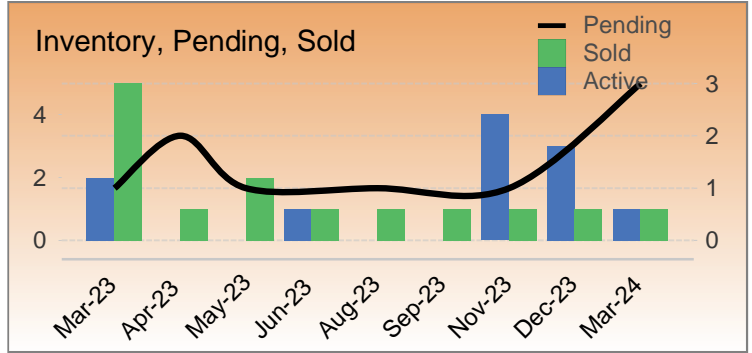
## Presented by:





## Market Activity Summary:

- Inventory: 1 units were listed for sale as of the last day of March - approximately 3.0 months of inventory.
- Sales Activity: 1 units were sold during March,
- Median Sales Price: \$452,000 during March
- Average price per sq.ft. in March was \$355
- Average Days-on-Market (DOM) is approximately 83 days
- Sold over Asking: On average, buyers paid 99% of list price in March



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-24	1	3	1	3.0	\$455,000	\$452,000	\$452,000	83	\$318	\$355	99%
Dec-23	3	0	1	4.5	\$415,000	\$425,000	\$425,000	18	\$400	\$393	102%
Nov-23	4	1	1	6.0	\$499,900	\$510,000	\$510,000	8	\$417	\$332	102%
Sep-23	0	0	1	0.0	\$475,000	\$490,000	\$490,000	5	-	\$385	103%
Aug-23	0	1	1	0.0	\$389,000	\$380,000	\$380,000	14	-	\$292	98%
Jun-23	1	0	1	0.8	\$369,950	\$380,000	\$380,000	5	\$299	\$361	103%
May-23	0	1	2	0.0	\$382,475	\$382,500	\$382,500	17	-	\$448	100%
Apr-23	0	2	1	0.0	\$369,000	\$349,000	\$349,000	22	-	\$368	95%
Mar-23	2	1	5	0.9	\$407,780	\$410,000	\$408,000	45	\$448	\$377	100%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-24	1	-80%	\$559,333	46.2%	\$452,000	10.2%	\$452,000	10.8%	83	84.4%	99%
Mar-23	5	66.7%	\$382,475	-1.87%	\$410,000	26.9%	\$408,000	19.6%	45	246%	100%

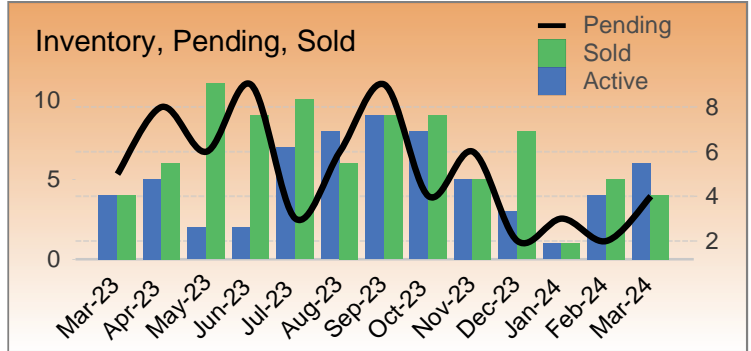
## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	1	6	6	5	5
\$500-599K	0	1	1	0	0
\$600-699K	0	0	0	0	0
\$700-799K	0	0	0	0	0
\$800-899K	0	0	0	0	0
\$900-999K	0	0	0	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	1	7	7	5	5

Presented by:

## Market Activity Summary:

- Inventory: 6 units were listed for sale as of the last day of March - approximately 1.8 months of inventory.
- Sales Activity: 4 units were sold during March,
- Median Sales Price: \$887,500 during March
- Average price per sq.ft. in March was \$648
- Average Days-on-Market (DOM) is approximately 14 days
- Sold over Asking: On average, buyers paid 102% of list price in March



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-24	6	4	4	1.8	\$766,250	\$887,500	\$783,750	14	\$678	\$648	102%
Feb-24	4	2	5	1.3	\$654,999	\$598,000	\$679,000	39	\$626	\$658	103%
Jan-24	1	3	1	0.2	\$585,000	\$524,900	\$524,900	38	\$594	\$648	90%
Dec-23	3	2	8	0.4	\$567,340	\$540,000	\$573,500	27	\$687	\$626	101%
Nov-23	5	6	5	0.7	\$711,580	\$740,000	\$735,960	32	\$672	\$606	104%
Oct-23	8	4	9	1.0	\$756,205	\$815,000	\$787,444	21	\$638	\$605	103%
Sep-23	9	9	9	1.1	\$661,029	\$690,000	\$679,731	13	\$626	\$639	103%
Aug-23	8	6	6	1.1	\$600,300	\$612,500	\$639,666	13	\$614	\$632	106%
Jul-23	7	3	10	0.8	\$697,066	\$720,000	\$738,477	10	\$595	\$650	106%
Jun-23	2	9	9	0.2	\$654,962	\$710,000	\$701,555	11	\$591	\$607	107%
May-23	2	6	11	0.4	\$710,046	\$680,000	\$738,057	12	\$718	\$589	104%
Apr-23	5	8	6	1.0	\$705,166	\$702,500	\$731,666	19	\$577	\$625	105%
Mar-23	4	5	4	1.2	\$837,250	\$749,000	\$857,000	57	\$607	\$596	102%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-24	4	0%	\$720,956	-10.8%	\$887,500	18.5%	\$783,750	-8.55%	14	-75.4%	102%
Mar-23	4	-82.6%	\$808,142	3.44%	\$749,000	20.4%	\$857,000	28.1%	57	280%	102%
Mar-22	23	53.3%	\$781,291	-97.6%	\$622,000	-9.86%	\$668,978	-4.47%	15	15.4%	106%

## Sales Activity and Price Trends

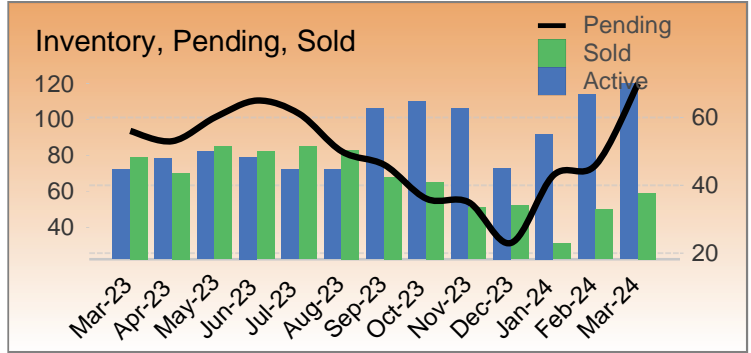
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	1	3	3	8	5
\$500-599K	4	3	10	4	7
\$600-699K	0	3	14	7	7
\$700-799K	0	3	5	3	3
\$800-899K	3	0	5	7	2
\$900-999K	2	0	5	4	2
\$1-1.299M	0	1	1	1	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	10	13	43	34	26

## Presented by:

## Market Activity Summary:



- Inventory: 120 units were listed for sale as of the last day of March - approximately 2.6 months of inventory.
- Sales Activity: 59 units were sold during March,
- Median Sales Price: \$749,000 during March
- Average price per sq.ft. in March was \$555
- Average Days-on-Market (DOM) is approximately 24 days
- Sold over Asking: On average, buyers paid 101% of list price in March



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-24	120	70	59	2.6	\$774,215	\$749,000	\$787,685	24	\$541	\$555	101%
Feb-24	114	46	50	2.6	\$676,095	\$629,000	\$679,647	35	\$525	\$545	100%
Jan-24	92	43	31	2.1	\$717,028	\$630,000	\$727,393	43	\$503	\$558	101%
Dec-23	73	23	52	1.3	\$714,207	\$660,000	\$715,286	29	\$522	\$538	100%
Nov-23	106	35	51	1.8	\$672,643	\$564,000	\$678,086	21	\$527	\$562	100%
Oct-23	110	36	65	1.5	\$712,897	\$605,000	\$748,506	18	\$530	\$576	103%
Sep-23	106	46	68	1.3	\$679,928	\$650,000	\$687,164	23	\$524	\$555	101%
Aug-23	72	50	83	0.9	\$729,959	\$650,000	\$757,057	22	\$528	\$566	103%
Jul-23	72	61	85	0.9	\$671,333	\$615,000	\$679,580	26	\$555	\$553	101%
Jun-23	79	65	82	1.0	\$693,229	\$648,500	\$700,867	23	\$558	\$549	101%
May-23	82	60	85	1.1	\$770,971	\$752,000	\$800,981	18	\$551	\$597	103%
Apr-23	78	53	70	1.2	\$586,465	\$523,000	\$592,210	30	\$547	\$521	101%
Mar-23	72	56	79	1.3	\$635,304	\$607,000	\$654,607	20	\$547	\$547	102%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-24	59	-25.3%	\$717,694	13%	\$749,000	23.4%	\$787,685	20.3%	24	20%	101%
Mar-23	79	-28.8%	\$634,861	-14.1%	\$607,000	-5.01%	\$654,607	-5.09%	20	122%	102%
Mar-22	111	16.8%	\$738,661	17.8%	\$639,000	22.9%	\$689,712	20%	9	-57.1%	107%

## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	43	57	90	121	72
\$500-599K	17	23	44	42	22
\$600-699K	14	23	37	31	34
\$700-799K	17	18	23	24	20
\$800-899K	15	16	25	19	10
\$900-999K	11	9	13	8	5
\$1-1.299M	10	11	28	6	10
\$1.3-1.699M	8	5	12	4	1
\$1.7-1.999M	5	2	1	0	3
\$2-2.999M	0	0	0	1	0
>3M	0	0	0	0	0
Total	140	164	273	256	177

## Presented by:



Includes Walnut Creek and Rossmoor

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