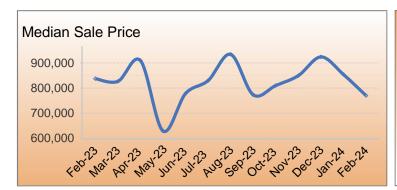
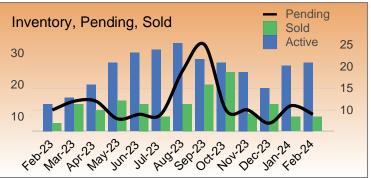
- Inventory: 27 units were listed for sale as of the last day of February approximately 2.4 months of inventory.
 - Sales Activity: 10 units were sold during February,
 - Median Sales Price: \$769,839 during February
 - Average price per sq.ft. in February was \$641
 - Average Days-on-Market (DOM) is approximately 29 days
- Sold over Asking: On average, buyers paid 108% of list price in February







	Monthly Market Activity											
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price	
Feb-24	27	9	10	2.4	\$783,270	\$769,839	\$803,895	29	\$658	\$641	108%	
Jan-24	26	11	10	2.2	\$901,761	\$854,340	\$896,948	57	\$679	\$615	99%	
Dec-23	19	7	14	1.2	\$824,282	\$924,750	\$853,402	25	\$672	\$602	105%	
Nov-23	24	10	11	1.4	\$743,450	\$850,000	\$773,181	34	\$701	\$620	103%	
Oct-23	27	10	24	1.4	\$743,541	\$810,000	\$796,375	16	\$646	\$620	107%	
Sep-23	28	25	20	2.0	\$784,480	\$773,475	\$826,512	26	\$654	\$671	104%	
Aug-23	33	19	14	2.6	\$920,823	\$935,000	\$964,852	45	\$644	\$658	106%	
Jul-23	31	9	10	2.4	\$806,099	\$830,000	\$818,780	21	\$667	\$649	102%	
Jun-23	30	9	14	2.2	\$754,845	\$778,000	\$797,839	37	\$652	\$604	105%	
May-23	27	8	15	2.0	\$659,592	\$629,000	\$683,966	23	\$671	\$633	103%	
Apr-23	20	12	12	1.8	\$918,205	\$910,000	\$978,622	28	\$640	\$637	106%	
Mar-23	16	12	14	1.8	\$757,387	\$826,500	\$768,108	33	\$631	\$678	102%	
Feb-23	14	10	8	1.8	\$757,600	\$837,500	\$781,875	13	\$645	\$591	103%	

					Marke	t Trends					
Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Feb-24	10	25%	\$790,863	9.05%	\$769,839	-8.08%	\$803,895	2.82%	29	123%	108%
Feb-23	8	-27.3%	\$725,223	-12.2%	\$837,500	-23.9%	\$781,875	-16.9%	13	0%	103%
Feb-22	11	-50%	\$825,687	19.8%	\$1,100,000	61.2%	\$941,262	32.7%	13	18.2%	117%

	Sales A	ctivity an	d Price 1	rends	
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	4	2	2	7	1
\$500-599K	0	0	2	5	4
\$600-699K	1	0	4	4	1
\$700-799K	4	2	1	5	4
\$800-899K	3	2	0	4	1
\$900-999K	1	4	2	4	1
\$1-1.299M	5	2	6	2	3
\$1.3-1.699M	2	0	2	1	1
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	20	12	19	32	16

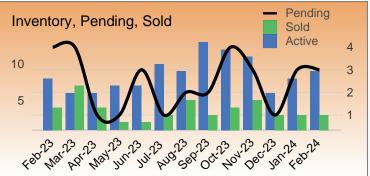
Presented by:		

• Inventory: 9 units were listed for sale as of the last day of February - approximately 3.0 months of inventory.

- Sales Activity: 3 units were sold during February,
- Median Sales Price: \$405,000 during February
- Average price per sq.ft. in February was \$523
- Average Days-on-Market (DOM) is approximately 69 days
- Sold over Asking: On average, buyers paid 98% of list price in February







	Monthly Market Activity											
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price	
Feb-24	9	3	3	3.0	\$469,000	\$405,000	\$462,333	69	\$545	\$523	98%	
Jan-24	8	3	3	2.2	\$456,000	\$500,000	\$474,833	118	\$541	\$521	104%	
Dec-23	6	1	3	1.5	\$832,508	\$720,000	\$801,833	23	\$514	\$635	99%	
Nov-23	11	3	5	2.8	\$554,600	\$520,000	\$551,800	22	\$524	\$505	99%	
Oct-23	12	4	4	3.0	\$663,222	\$729,750	\$707,375	13	\$553	\$640	106%	
Sep-23	13	2	3	3.5	\$615,666	\$675,000	\$622,400	26	\$540	\$591	101%	
Aug-23	9	2	5	2.7	\$561,000	\$529,000	\$559,000	34	\$552	\$488	100%	
Jul-23	10	1	3	4.3	\$599,000	\$640,000	\$608,666	22	\$548	\$519	102%	
Jun-23	7	3	2	2.6	\$629,500	\$631,250	\$631,250	16	\$626	\$532	100%	
May-23	7	1	2	1.6	\$567,000	\$592,500	\$592,500	103	\$589	\$517	104%	
Apr-23	6	1	4	1.2	\$614,000	\$627,000	\$611,375	21	\$649	\$558	100%	
Mar-23	6	4	7	1.5	\$838,285	\$805,000	\$882,714	10	\$633	\$695	106%	
Feb-23	8	4	4	2.7	\$506,000	\$517,500	\$508,750	24	\$605	\$502	101%	

					Marke	t Trends					
Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Feb-24	3	-25%	\$554,000	4.69%	\$405,000	-21.7%	\$462,333	-9.12%	69	188%	98%
Feb-23	4	300%	\$529,200	-42.8%	\$517,500	-17.2%	\$508,750	-18.6%	24	60%	101%
Feb-22	1	-50%	\$924,571	34.1%	\$625,000	-12.3%	\$625,000	-12.3%	15	-53.1%	104%

	Sales A	ctivity an	d Price T	rends	
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	3	1	1	0	0
\$500-599K	3	3	1	1	3
\$600-699K	0	1	2	0	1
\$700-799K	0	0	0	0	0
\$800-899K	0	0	0	1	0
\$900-999K	0	0	0	0	0
\$1-1.299M	0	0	0	0	1
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	6	5	4	2	5

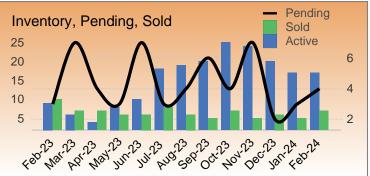
Presented by:		

• Inventory: 17 units were listed for sale as of the last day of February - approximately 2.8 months of inventory.

- Sales Activity: 7 units were sold during February,
- Median Sales Price: \$219,000 during February
- Average price per sq.ft. in February was \$279
- Average Days-on-Market (DOM) is approximately 62 days
- Sold over Asking: On average, buyers paid 99% of list price in February







	Monthly Market Activity											
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price	
Feb-24	17	4	7	2.8	\$256,842	\$219,000	\$256,999	62	\$312	\$279	99%	
Jan-24	17	3	5	3.4	\$356,080	\$345,000	\$359,000	47	\$304	\$376	100%	
Dec-23	20	2	6	3.5	\$269,000	\$228,500	\$262,750	61	\$295	\$286	97%	
Nov-23	24	7	5	4.2	\$333,799	\$365,000	\$335,600	21	\$307	\$304	100%	
Oct-23	25	4	7	4.2	\$357,992	\$335,000	\$360,000	19	\$289	\$358	101%	
Sep-23	20	6	5	3.2	\$363,589	\$365,000	\$362,800	25	\$282	\$359	100%	
Aug-23	19	4	6	2.9	\$341,475	\$335,000	\$332,500	37	\$280	\$375	97%	
Jul-23	18	3	8	2.7	\$329,101	\$345,000	\$332,687	13	\$303	\$336	101%	
Jun-23	10	7	6	1.6	\$337,490	\$344,000	\$349,000	18	\$302	\$328	103%	
May-23	8	3	6	1.4	\$305,898	\$372,500	\$323,333	25	\$306	\$333	105%	
Apr-23	4	4	7	0.5	\$299,699	\$291,000	\$298,142	22	\$386	\$297	99%	
Mar-23	6	7	7	0.7	\$295,971	\$285,000	\$292,571	33	\$359	\$283	98%	
Feb-23	9	3	10	0.9	\$319,589	\$306,250	\$318,150	65	\$316	\$333	100%	

	Market Trends										
Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Feb-24	7	-30%	\$295,100	-8.81%	\$219,000	-28.5%	\$256,999	-19.2%	62	-4.62%	99%
Feb-23	10	150%	\$323,612	-10.1%	\$306,250	6.71%	\$318,150	14.2%	65	713%	100%
Feb-22	4	-66.7%	\$359,833	54.8%	\$287,000	26.4%	\$278,500	10.6%	8	-66.7%	99%

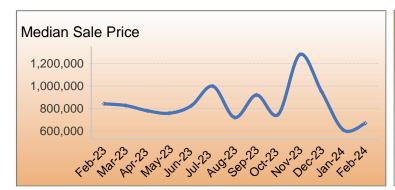
	Sales A	ctivity an	d Price 1	rends	
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	11	19	9	14	17
\$500-599K	1	1	0	0	0
\$600-699K	0	0	0	0	0
\$700-799K	0	0	0	0	0
\$800-899K	0	0	0	0	0
\$900-999K	0	0	0	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	12	20	9	14	17

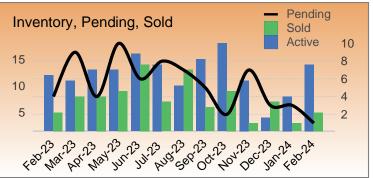
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resented by:	

• Inventory: 14 units were listed for sale as of the last day of February - approximately 2.8 months of inventory.

- Sales Activity: 5 units were sold during February,
- Median Sales Price: \$670,000 during February
- Average price per sq.ft. in February was \$845
- Average Days-on-Market (DOM) is approximately 25 days
- Sold over Asking: On average, buyers paid 99% of list price in February







	Monthly Market Activity										
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
Feb-24	14	1	5	2.8	\$720,500	\$670,000	\$715,600	25	\$738	\$845	99%
Jan-24	8	3	3	1.8	\$802,666	\$610,000	\$840,000	100	\$773	\$948	103%
Dec-23	4	3	7	0.6	\$854,857	\$950,000	\$942,857	41	\$718	\$785	111%
Nov-23	11	7	3	1.8	\$881,666	\$1,281,700	\$1,090,566	16	\$737	\$721	121%
Oct-23	18	2	9	2.0	\$714,222	\$748,000	\$757,000	43	\$772	\$899	105%
Sep-23	15	5	6	1.7	\$807,000	\$921,000	\$928,666	13	\$800	\$873	114%
Aug-23	10	7	13	0.9	\$780,923	\$721,000	\$805,307	25	\$854	\$907	102%
Jul-23	14	8	7	1.4	\$1,058,142	\$1,000,000	\$1,210,000	57	\$839	\$855	113%
Jun-23	16	6	14	1.5	\$807,214	\$825,000	\$863,398	21	\$851	\$831	106%
May-23	13	10	9	1.7	\$714,444	\$760,000	\$758,944	35	\$763	\$909	103%
Apr-23	13	4	8	1.9	\$709,625	\$780,000	\$743,500	33	\$762	\$747	104%
Mar-23	11	9	8	2.1	\$766,125	\$827,500	\$820,000	12	\$838	\$923	107%
Feb-23	12	4	5	3.3	\$775,200	\$843,000	\$850,500	31	\$815	\$889	108%

	Market Trends										
Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Feb-24	5	0%	\$567,718	-5.67%	\$670,000	-20.5%	\$715,600	-15.9%	25	-19.4%	99%
Feb-23	5	-28.6%	\$601,818	-26.4%	\$843,000	-15.9%	\$850,500	-14.8%	31	-48.3%	108%
Feb-22	7	16.7%	\$817,541	18%	\$1,002,500	62.1%	\$998,000	51.1%	60	62.2%	116%

	Sales Activity and Price Trends									
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold					
<500K	0	1	2	0	0					
\$500-599K	2	1	0	4	0					
\$600-699K	3	2	2	3	3					
\$700-799K	0	0	0	2	2					
\$800-899K	2	2	3	2	2					
\$900-999K	0	1	0	0	1					
\$1-1.299M	0	1	3	0	0					
\$1.3-1.699M	1	0	2	0	1					
\$1.7-1.999M	0	0	0	0	0					
\$2-2.999M	0	0	0	0	0					
>3M	0	0	0	0	0					
Total	8	8	12	11	9					

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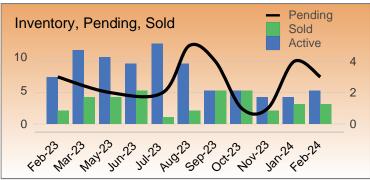
Includes Berkeley and Kensington

• Inventory: 5 units were listed for sale as of the last day of February - approximately 2.5 months of inventory.

- Sales Activity: 3 units were sold during February,
- Median Sales Price: \$489,000 during February
- Average price per sq.ft. in February was \$421
- Average Days-on-Market (DOM) is approximately 108 days
- Sold over Asking: On average, buyers paid 98% of list price in February







	Monthly Market Activity										
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
Feb-24	5	3	3	2.5	\$582,349	\$489,000	\$572,666	108	\$401	\$421	98%
Jan-24	4	4	3	2.4	\$699,385	\$719,278	\$683,092	89	\$385	\$402	98%
Nov-23	4	1	2	1.0	\$567,349	\$566,350	\$566,349	32	\$384	\$360	100%
Oct-23	5	1	5	1.3	\$433,400	\$410,000	\$435,437	16	\$397	\$352	100%
Sep-23	5	4	5	2.3	\$546,153	\$500,000	\$540,283	165	\$379	\$370	99%
Aug-23	9	5	2	3.4	\$455,000	\$464,000	\$464,000	6	\$367	\$481	102%
Jul-23	12	2	1	3.6	\$399,000	\$380,000	\$380,000	96	\$391	\$253	95%
Jun-23	9	0	5	3.0	\$419,599	\$375,000	\$422,000	38	\$387	\$319	100%
May-23	10	2	4	3.8	\$459,750	\$482,500	\$453,750	59	\$390	\$380	99%
Mar-23	11	0	4	3.7	\$508,125	\$509,750	\$510,500	47	\$363	\$433	100%
Feb-23	7	3	2	3.0	\$504,950	\$498,050	\$498,050	44	\$367	\$369	98%

	Market Trends										
Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Feb-24	3	50%	\$518,000	11.9%	\$489,000	-1.82%	\$572,666	15%	108	145%	98%
Feb-23	2	-33.3%	\$462,916	-10.1%	\$498,050	40.3%	\$498,050	19.1%	44	340%	98%
Feb-22	3	-25%	\$514,747	19%	\$355,000	-15%	\$418,333	3.61%	10	42.9%	100%

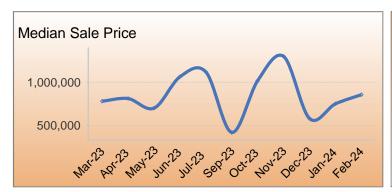
	Sales Activity and Price Trends									
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold					
<500K	2	2	2	5	6					
\$500-599K	1	2	4	0	0					
\$600-699K	0	0	0	0	0					
\$700-799K	2	1	0	0	0					
\$800-899K	1	0	0	0	0					
\$900-999K	0	0	0	0	0					
\$1-1.299M	0	0	0	0	0					
\$1.3-1.699M	0	0	0	0	0					
\$1.7-1.999M	0	0	0	0	0					
\$2-2.999M	0	0	0	0	0					
>3M	0	0	0	0	0					
Total	6	5	6	5	6					

Presented by:		

• Inventory: 4 units were listed for sale as of the last day of February - approximately 2.0 months of inventory.

- Sales Activity: 2 units were sold during February,
- Median Sales Price: \$857,500 during February
- Average price per sq.ft. in February was \$680
- Average Days-on-Market (DOM) is approximately 13 days
- Sold over Asking: On average, buyers paid 101% of list price in February







	Monthly Market Activity										
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
Feb-24	4	6	2	2.0	\$847,499	\$857,500	\$857,500	13	\$601	\$680	101%
Jan-24	3	1	2	1.8	\$743,750	\$752,475	\$752,475	22	\$531	\$600	101%
Dec-23	4	2	2	1.7	\$584,500	\$582,500	\$582,500	11	\$523	\$661	99%
Nov-23	7	1	1	3.5	\$1,290,000	\$1,300,000	\$1,300,000	8	\$563	\$558	101%
Oct-23	3	1	4	1.8	\$1,052,000	\$1,020,250	\$1,058,875	24	\$583	\$615	100%
Sep-23	3	4	1	1.0	\$439,000	\$420,000	\$420,000	49	\$541	\$461	96%
Jul-23	3	0	8	0.5	\$951,749	\$1,119,000	\$980,750	23	\$546	\$638	104%
Jun-23	2	7	5	0.5	\$998,390	\$1,065,000	\$1,059,600	9	\$575	\$722	106%
May-23	2	6	6	0.5	\$705,825	\$702,500	\$744,396	45	\$536	\$627	105%
Apr-23	3	4	2	1.5	\$762,000	\$812,500	\$812,500	6	\$651	\$712	108%
Mar-23	5	1	4	1.9	\$758,722	\$781,500	\$772,000	14	\$612	\$491	102%

	Market Trends										
Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Feb-24	2	-33.3%	\$846,549	8.62%	\$857,500	-2%	\$857,500	1.88%	13	-23.5%	101%
Feb-22	3	-50%	\$779,376	24.4%	\$875,000	3.55%	\$841,650	4.99%	17	-37%	103%

Sales Activity and Price Trends									
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold				
<500K	0	0	0	2	1				
\$500-599K	0	2	2	1	2				
\$600-699K	1	0	3	1	5				
\$700-799K	1	1	0	0	0				
\$800-899K	1	1	2	6	2				
\$900-999K	1	0	1	0	0				
\$1-1.299M	0	0	3	1	1				
\$1.3-1.699M	0	0	1	0	0				
\$1.7-1.999M	0	0	0	0	0				
\$2-2.999M	0	0	0	0	0				
>3M	0	0	0	0	0				
Total	4	4	12	11	11				

Presented by:		

• Inventory: 36 units were listed for sale as of the last day of February - approximately 2.0 months of inventory.

- Sales Activity: 22 units were sold during February,
- Median Sales Price: \$436,000 during February
- Average price per sq.ft. in February was \$445
- Average Days-on-Market (DOM) is approximately 23 days
- Sold over Asking: On average, buyers paid 100% of list price in February







	Monthly Market Activity											
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price	
Feb-24	35	17	22	2.0	\$468,334	\$436,000	\$469,463	23	\$444	\$445	100%	
Jan-24	32	16	9	2.3	\$414,533	\$370,000	\$409,655	24	\$431	\$426	99%	
Dec-23	35	9	24	1.7	\$460,986	\$410,000	\$460,839	44	\$428	\$456	100%	
Nov-23	42	15	10	2.4	\$485,787	\$421,000	\$500,253	22	\$425	\$452	102%	
Oct-23	50	8	27	2.2	\$461,738	\$445,000	\$460,444	24	\$437	\$428	100%	
Sep-23	47	13	17	2.1	\$417,361	\$435,000	\$423,852	24	\$437	\$430	102%	
Aug-23	37	15	23	1.5	\$448,716	\$435,000	\$455,740	30	\$429	\$461	102%	
Jul-23	34	16	28	1.3	\$480,656	\$448,000	\$492,303	13	\$434	\$447	103%	
Jun-23	45	19	22	1.9	\$461,663	\$441,000	\$476,361	25	\$434	\$476	103%	
May-23	26	18	31	1.1	\$446,624	\$425,000	\$458,996	15	\$414	\$458	103%	
Apr-23	22	20	19	1.1	\$484,555	\$465,000	\$492,052	20	\$429	\$445	101%	
Mar-23	25	18	27	1.2	\$462,698	\$450,000	\$459,444	31	\$428	\$427	100%	
Feb-23	27	14	20	1.7	\$427,146	\$408,500	\$420,653	31	\$441	\$432	98%	

	Market Trends										
Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Feb-24	22	10%	\$484,944	9.68%	\$436,000	6.73%	\$469,463	11.6%	23	-25.8%	100%
Feb-23	20	-42.9%	\$442,147	0.371%	\$408,500	-6.09%	\$420,653	-8.9%	31	138%	98%
Feb-22	35	20.7%	\$440,512	10.3%	\$435,000	20.8%	\$461,742	13.4%	13	-50%	107%

	Sales Activity and Price Trends									
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold					
<500K	22	28	56	51	44					
\$500-599K	6	3	7	1	5					
\$600-699K	0	2	5	3	1					
\$700-799K	1	2	2	1	0					
\$800-899K	2	0	2	1	0					
\$900-999K	0	0	0	0	0					
\$1-1.299M	0	0	0	0	0					
\$1.3-1.699M	0	0	0	0	0					
\$1.7-1.999M	0	0	0	0	0					
\$2-2.999M	0	0	0	0	0					
>3M	0	0	0	0	0					
Total	31	35	72	57	50					

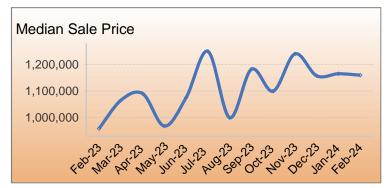
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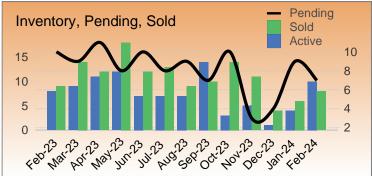
Includes Concord and Clayton

• Inventory: 11 units were listed for sale as of the last day of February - approximately 1.8 months of inventory.

- Sales Activity: 8 units were sold during February,
- Median Sales Price: \$1,160,000 during February
- Average price per sq.ft. in February was \$677
- Average Days-on-Market (DOM) is approximately 5 days
- Sold over Asking: On average, buyers paid 104% of list price in February







Monthly Market Activity											
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
Feb-24	10	7	8	1.8	\$1,058,975	\$1,160,000	\$1,095,250	5	\$762	\$677	104%
Jan-24	4	9	6	0.6	\$1,134,583	\$1,165,000	\$1,125,416	30	\$689	\$720	99%
Dec-23	1	4	4	0.1	\$1,211,000	\$1,157,500	\$1,215,000	6	\$670	\$654	100%
Nov-23	5	3	11	0.4	\$1,268,781	\$1,240,000	\$1,274,800	14	\$756	\$709	100%
Oct-23	3	10	14	0.3	\$1,037,350	\$1,099,500	\$1,039,928	41	\$773	\$720	100%
Sep-23	14	7	10	1.3	\$1,106,800	\$1,182,000	\$1,109,700	14	\$730	\$696	100%
Aug-23	7	9	9	0.6	\$1,017,888	\$999,000	\$1,035,666	15	\$759	\$683	102%
Jul-23	7	8	13	0.5	\$1,122,669	\$1,250,000	\$1,145,769	13	\$746	\$651	102%
Jun-23	7	10	12	0.5	\$1,064,699	\$1,075,000	\$1,068,583	22	\$738	\$641	100%
May-23	12	8	18	0.8	\$972,105	\$967,500	\$984,494	15	\$726	\$689	102%
Apr-23	11	11	12	0.9	\$1,042,650	\$1,090,000	\$1,064,908	13	\$739	\$700	102%
Mar-23	9	9	14	1.1	\$1,012,428	\$1,064,500	\$1,023,285	30	\$753	\$686	101%
Feb-23	8	10	9	1.0	\$1,004,320	\$958,000	\$996,666	27	\$742	\$674	99%

	Market Trends										
Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Feb-24	8	-11.1%	\$1,013,115	-13%	\$1,160,000	21.1%	\$1,095,250	9.89%	5	-81.5%	104%
Feb-23	9	-25%	\$1,164,590	10.2%	\$958,000	-20.2%	\$996,666	-11.8%	27	170%	99%
Feb-22	12	9.09%	\$1,056,918	30.4%	\$1,200,000	26.3%	\$1,129,416	22%	10	-60%	112%

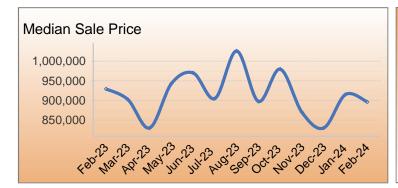
	Sales Activity and Price Trends										
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold						
<500K	0	0	0	0	0						
\$500-599K	1	0	1	4	3						
\$600-699K	1	1	0	2	6						
\$700-799K	2	1	0	3	7						
\$800-899K	0	0	2	6	4						
\$900-999K	0	6	1	5	1						
\$1-1.299M	6	1	7	5	0						
\$1.3-1.699M	3	2	3	0	0						
\$1.7-1.999M	1	0	0	0	0						
\$2-2.999M	0	0	0	0	0						
>3M	0	0	0	0	0						
Total	14	11	14	25	21						

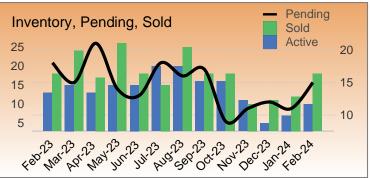
Presented by:		

Includes Danville, Diablo, and Alamo

- Inventory: 10 units were listed for sale as of the last day of February approximately 0.7 months of inventory.
 - Sales Activity: 18 units were sold during February,
 - Median Sales Price: \$896,500 during February
 - Average price per sq.ft. in February was \$622
 - Average Days-on-Market (DOM) is approximately 9 days
- Sold over Asking: On average, buyers paid 102% of list price in February







	Monthly Market Activity											
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price	
Feb-24	10	15	18	0.7	\$903,602	\$896,500	\$924,206	9	\$669	\$622	102%	
Jan-24	7	11	12	0.6	\$887,608	\$915,000	\$894,331	18	\$615	\$569	101%	
Dec-23	5	12	11	0.4	\$863,262	\$830,000	\$864,273	16	\$649	\$591	100%	
Nov-23	11	11	10	0.7	\$852,534	\$870,000	\$860,634	10	\$583	\$619	101%	
Oct-23	16	9	18	0.8	\$1,001,482	\$980,000	\$1,019,413	12	\$575	\$612	102%	
Sep-23	16	17	18	0.9	\$924,842	\$897,500	\$944,000	15	\$599	\$636	102%	
Aug-23	20	16	25	1.0	\$927,871	\$1,025,714	\$954,784	9	\$588	\$641	103%	
Jul-23	20	18	15	1.0	\$886,715	\$905,000	\$917,085	14	\$623	\$609	103%	
Jun-23	15	13	18	0.7	\$915,098	\$970,000	\$955,255	10	\$603	\$654	105%	
May-23	15	14	26	0.7	\$948,383	\$943,000	\$976,865	11	\$593	\$625	103%	
Apr-23	13	21	17	0.7	\$909,504	\$830,000	\$915,705	16	\$586	\$620	101%	
Mar-23	15	15	24	0.9	\$922,884	\$902,495	\$930,661	19	\$612	\$578	101%	
Feb-23	13	18	18	1.0	\$942,206	\$929,500	\$933,074	44	\$602	\$554	99%	

	Market Trends										
Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Feb-24	18	0%	\$973,419	-0.843%	\$896,500	-3.55%	\$924,206	-0.95%	9	-79.5%	102%
Feb-23	18	12.5%	\$981,692	8.17%	\$929,500	0.486%	\$933,074	-5.55%	44	529%	99%
Feb-22	16	23.1%	\$907,510	18.7%	\$925,000	5.11%	\$987,937	18.8%	7	-30%	110%

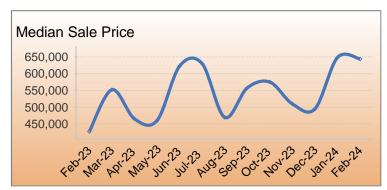
	Sales Activity and Price Trends									
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold					
<500K	2	1	1	1	3					
\$500-599K	2	0	1	4	6					
\$600-699K	1	4	4	4	10					
\$700-799K	4	4	7	7	3					
\$800-899K	5	6	5	8	2					
\$900-999K	6	2	4	9	4					
\$1-1.299M	8	8	12	4	0					
\$1.3-1.699M	2	2	2	0	0					
\$1.7-1.999M	0	0	0	0	0					
\$2-2.999M	0	0	0	0	0					
>3M	0	0	0	0	0					
Total	30	27	36	37	28					

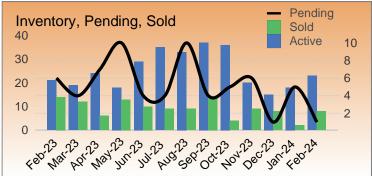
Presented by:		

• Inventory: 23 units were listed for sale as of the last day of February - approximately 3.8 months of inventory.

- Sales Activity: 8 units were sold during February,
- Median Sales Price: \$644,000 during February
- Average price per sq.ft. in February was \$591
- Average Days-on-Market (DOM) is approximately 20 days
- Sold over Asking: On average, buyers paid 101% of list price in February







	Monthly Market Activity											
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price	
Feb-24	23	1	8	3.8	\$656,375	\$644,000	\$665,000	20	\$645	\$591	101%	
Jan-24	18	5	2	2.8	\$659,475	\$648,200	\$648,200	145	\$628	\$579	98%	
Dec-23	15	1	8	2.1	\$556,250	\$495,000	\$539,375	65	\$592	\$555	96%	
Nov-23	20	6	9	2.2	\$523,210	\$510,000	\$511,100	45	\$606	\$608	98%	
Oct-23	36	5	4	4.0	\$576,722	\$575,000	\$578,500	33	\$612	\$646	100%	
Sep-23	37	4	14	3.5	\$567,341	\$557,500	\$565,662	36	\$621	\$588	100%	
Aug-23	33	10	9	3.6	\$601,000	\$470,000	\$611,111	44	\$630	\$662	101%	
Jul-23	35	4	9	3.4	\$633,444	\$630,000	\$641,333	26	\$623	\$615	101%	
Jun-23	29	4	10	3.1	\$606,400	\$622,500	\$619,300	20	\$611	\$610	101%	
May-23	18	10	13	1.8	\$594,230	\$460,000	\$587,384	24	\$682	\$663	100%	
Apr-23	24	7	6	2.3	\$488,596	\$465,500	\$480,166	80	\$681	\$533	99%	
Mar-23	19	4	12	1.5	\$598,666	\$552,500	\$599,741	26	\$687	\$637	100%	
Feb-23	21	6	14	1.8	\$510,263	\$427,500	\$495,928	51	\$660	\$641	97%	

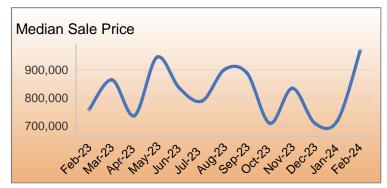
	Market Trends											
Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price	
Feb-24	8	-42.9%	\$546,415	-21.8%	\$644,000	50.6%	\$665,000	34.1%	20	-60.8%	101%	
Feb-23	14	7.69%	\$698,988	30.8%	\$427,500	-18.6%	\$495,928	-15.1%	51	-19%	97%	
Feb-22	13	-7.14%	\$534,294	-15.1%	\$525,000	-8.7%	\$583,923	2.63%	63	96.9%	104%	

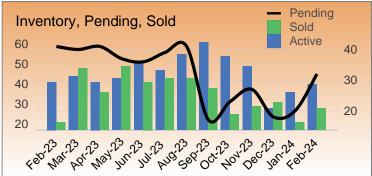
	Sales Activity and Price Trends											
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold							
<500K	2	14	9	11	7							
\$500-599K	2	2	4	6	2							
\$600-699K	2	2	4	9	1							
\$700-799K	2	7	4	2	3							
\$800-899K	1	0	5	2	0							
\$900-999K	1	1	0	0	0							
\$1-1.299M	0	0	0	0	0							
\$1.3-1.699M	0	0	0	0	0							
\$1.7-1.999M	0	0	0	0	0							
\$2-2.999M	0	0	0	0	0							
>3M	0	0	0	0	0							
Total	10	26	26	30	13							

Presented by:		

- Inventory: 42 units were listed for sale as of the last day of February approximately 1.6 months of inventory.
 - Sales Activity: 28 units were sold during February,
 - Median Sales Price: \$966,950 during February
 - Average price per sq.ft. in February was \$717
 - Average Days-on-Market (DOM) is approximately 18 days
- Sold over Asking: On average, buyers paid 103% of list price in February







	Monthly Market Activity											
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price	
Feb-24	40	32	28	1.6	\$933,187	\$966,950	\$956,925	18	\$755	\$717	103%	
Jan-24	36	20	21	1.4	\$775,452	\$720,000	\$777,359	45	\$695	\$652	100%	
Dec-23	28	18	31	1.1	\$820,289	\$710,000	\$830,298	32	\$682	\$679	101%	
Nov-23	49	27	29	1.7	\$862,131	\$835,000	\$874,172	19	\$681	\$710	101%	
Oct-23	54	23	25	1.6	\$807,411	\$710,000	\$828,520	17	\$692	\$730	103%	
Sep-23	61	17	38	1.6	\$973,078	\$887,500	\$992,705	22	\$682	\$741	102%	
Aug-23	55	41	43	1.3	\$917,469	\$901,857	\$938,577	19	\$702	\$720	102%	
Jul-23	47	39	43	1.1	\$811,591	\$790,000	\$841,661	14	\$712	\$683	103%	
Jun-23	51	36	41	1.3	\$863,430	\$835,000	\$886,076	15	\$696	\$719	102%	
May-23	43	37	49	1.0	\$917,238	\$945,000	\$929,234	27	\$672	\$703	102%	
Apr-23	41	41	36	1.3	\$887,599	\$737,500	\$908,598	25	\$669	\$665	102%	
Mar-23	44	40	48	1.5	\$892,490	\$865,000	\$902,633	37	\$677	\$709	101%	
Feb-23	41	41	21	1.4	\$879,046	\$760,000	\$868,910	39	\$653	\$630	99%	

	Market Trends											
Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price	
Feb-24	28	33.3%	\$979,769	14.9%	\$966,950	27.2%	\$956,925	10.1%	18	-53.8%	103%	
Feb-23	21	-61.1%	\$852,726	-13.4%	\$760,000	-7.2%	\$868,910	-8.8%	39	85.7%	99%	
Feb-22	54	12.5%	\$984,299	35.6%	\$819,000	11.8%	\$952,716	21.5%	21	-25%	106%	

	Sales Activity and Price Trends											
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold							
<500K	7	3	7	15	9							
\$500-599K	4	4	3	14	5							
\$600-699K	9	7	15	12	9							
\$700-799K	3	3	12	15	12							
\$800-899K	4	7	6	11	8							
\$900-999K	5	1	4	11	9							
\$1-1.299M	11	9	18	14	10							
\$1.3-1.699M	6	6	13	3	1							
\$1.7-1.999M	0	1	3	0	0							
\$2-2.999M	0	0	0	0	0							
>3M	0	0	0	0	0							
Total	49	41	81	95	63							

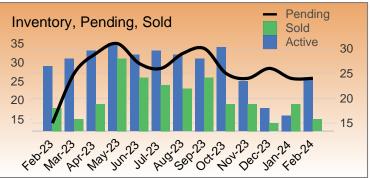
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• Inventory: 26 units were listed for sale as of the last day of February - approximately 1.6 months of inventory.

- Sales Activity: 15 units were sold during February,
- Median Sales Price: \$785,000 during February
- Average price per sq.ft. in February was \$540
- Average Days-on-Market (DOM) is approximately 19 days
- Sold over Asking: On average, buyers paid 105% of list price in February







	Monthly Market Activity											
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price	
Feb-24	26	24	15	1.6	\$732,911	\$785,000	\$768,233	19	\$581	\$540	105%	
Jan-24	16	24	19	0.9	\$645,400	\$635,000	\$649,575	44	\$606	\$530	102%	
Dec-23	18	26	14	1.2	\$550,688	\$516,250	\$553,966	32	\$579	\$559	100%	
Nov-23	25	24	19	1.4	\$606,448	\$600,000	\$618,828	26	\$552	\$508	102%	
Oct-23	34	25	19	1.6	\$671,513	\$695,000	\$681,526	28	\$542	\$516	102%	
Sep-23	31	30	26	1.4	\$708,442	\$727,500	\$722,153	36	\$535	\$521	103%	
Aug-23	32	29	23	1.4	\$599,434	\$600,000	\$602,001	20	\$532	\$545	101%	
Jul-23	33	26	24	1.3	\$641,956	\$682,500	\$662,479	16	\$527	\$528	104%	
Jun-23	32	27	26	1.5	\$667,435	\$683,750	\$677,166	29	\$523	\$553	101%	
May-23	35	31	31	1.6	\$659,633	\$700,000	\$679,488	20	\$556	\$529	103%	
Apr-23	33	29	19	2.0	\$669,261	\$635,000	\$678,830	19	\$505	\$508	101%	
Mar-23	31	25	15	2.2	\$667,089	\$642,000	\$660,493	35	\$500	\$464	99%	
Feb-23	29	15	18	2.1	\$606,039	\$603,500	\$593,388	39	\$513	\$485	98%	

	Market Trends										
Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Feb-24	15	-16.7%	\$715,374	5.32%	\$785,000	30.1%	\$768,233	29.5%	19	-51.3%	105%
Feb-23	18	-41.9%	\$679,236	-4.73%	\$603,500	-1.87%	\$593,388	-6.85%	39	69.6%	98%
Feb-22	31	34.8%	\$712,982	20.7%	\$615,000	1.65%	\$637,046	9.47%	23	-8%	106%

	Sales Activity and Price Trends											
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold							
<500K	4	9	8	15	11							
\$500-599K	5	5	14	16	18							
\$600-699K	7	7	15	12	3							
\$700-799K	6	4	8	9	19							
\$800-899K	7	3	5	2	0							
\$900-999K	3	1	4	0	0							
\$1-1.299M	2	0	1	0	0							
\$1.3-1.699M	0	0	0	0	0							
\$1.7-1.999M	0	0	0	0	0							
\$2-2.999M	0	0	0	0	0							
>3M	0	0	0	0	0							
Total	34	29	55	54	51							

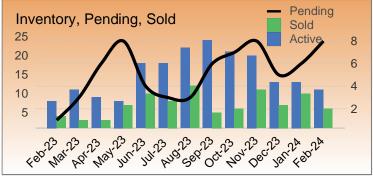
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• Inventory: 13 units were listed for sale as of the last day of February - approximately 1.7 months of inventory.

- Sales Activity: 6 units were sold during February,
- Median Sales Price: \$412,500 during February
- Average price per sq.ft. in February was \$462
- Average Days-on-Market (DOM) is approximately 44 days
- Sold over Asking: On average, buyers paid 102% of list price in February







Monthly Market Activity												
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price	
Feb-24	11	8	6	1.7	\$406,666	\$412,500	\$412,166	44	\$454	\$462	102%	
Jan-24	13	6	10	1.4	\$446,875	\$422,500	\$449,300	60	\$459	\$432	101%	
Dec-23	13	5	7	1.6	\$464,978	\$459,000	\$462,707	35	\$459	\$458	100%	
Nov-23	20	8	11	2.7	\$457,272	\$465,000	\$461,818	45	\$450	\$451	101%	
Oct-23	21	7	6	3.0	\$411,329	\$407,000	\$416,333	20	\$447	\$439	101%	
Sep-23	24	6	5	3.0	\$505,400	\$500,000	\$511,800	32	\$453	\$417	101%	
Aug-23	22	3	12	2.2	\$471,031	\$457,500	\$480,449	31	\$433	\$456	102%	
Jul-23	18	3	8	2.6	\$483,424	\$507,500	\$511,250	20	\$441	\$432	106%	
Jun-23	18	4	10	2.7	\$481,383	\$515,000	\$500,350	20	\$440	\$460	104%	
May-23	8	8	7	2.5	\$470,828	\$457,000	\$493,984	70	\$466	\$453	107%	
Apr-23	9	6	3	3.0	\$530,633	\$530,000	\$546,666	10	\$479	\$438	103%	
Mar-23	11	3	3	3.0	\$520,999	\$580,000	\$552,833	16	\$436	\$447	107%	
Feb-23	8	1	4	2.4	\$441,749	\$429,500	\$437,250	19	\$432	\$438	99%	

	Market Trends											
Month	Month Sold % Change Avg List Price % Change Price %										Sale Price / List Price	
Feb-24	6	50%	\$517,378	5.67%	\$412,500	-3.96%	\$412,166	-5.74%	44	132%	102%	
Feb-23	4	-69.2%	\$489,599	3.68%	\$429,500	-17.4%	\$437,250	-22.6%	19	-9.52%	99%	
Feb-22	13	-13.3%	\$472,241	13.4%	\$520,000	30%	\$565,153	38.4%	21	50%	105%	

Sales Activity and Price Trends											
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold						
<500K	13	6	17	22	24						
\$500-599K	2	1	6	2	2						
\$600-699K	1	1	3	1	0						
\$700-799K	0	0	3	0	0						
\$800-899K	0	0	0	0	0						
\$900-999K	0	0	0	0	0						
\$1-1.299M	0	0	0	0	0						
\$1.3-1.699M	0	0	0	0	0						
\$1.7-1.999M	0	0	0	0	0						
\$2-2.999M	0	0	0	0	0						
>3M	0	0	0	0	0						
Total	16	8	29	25	26						

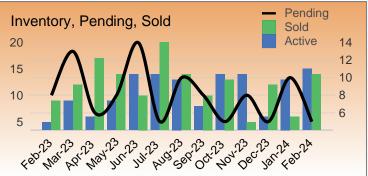
Presented by:			

Includes Hercules, El Sobrante, Pinole, and Rodeo

- Inventory: 15 units were listed for sale as of the last day of February approximately 1.4 months of inventory.
 - Sales Activity: 14 units were sold during February,
 - Median Sales Price: \$752,500 during February
 - Average price per sq.ft. in February was \$602
 - Average Days-on-Market (DOM) is approximately 25 days
- Sold over Asking: On average, buyers paid 102% of list price in February







	Monthly Market Activity												
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price		
Feb-24	15	5	14	1.4	\$684,833	\$752,500	\$698,571	25	\$562	\$602	102%		
Jan-24	13	10	6	1.7	\$729,658	\$743,000	\$744,333	14	\$579	\$625	102%		
Dec-23	6	5	12	0.6	\$764,666	\$740,000	\$763,666	21	\$602	\$565	100%		
Nov-23	14	8	5	1.5	\$968,800	\$851,000	\$964,700	11	\$570	\$593	100%		
Oct-23	14	5	13	1.1	\$788,992	\$825,000	\$820,923	12	\$574	\$607	104%		
Sep-23	8	8	10	0.5	\$883,527	\$964,000	\$889,433	20	\$550	\$586	101%		
Aug-23	13	10	14	0.9	\$821,339	\$875,000	\$832,500	21	\$557	\$572	101%		
Jul-23	14	5	20	1.0	\$769,294	\$846,500	\$779,181	10	\$542	\$579	101%		
Jun-23	14	14	10	1.0	\$759,987	\$804,997	\$774,699	8	\$572	\$576	102%		
May-23	9	8	14	0.6	\$726,337	\$737,500	\$754,785	12	\$563	\$606	104%		
Apr-23	6	6	17	0.5	\$682,192	\$690,000	\$698,135	12	\$596	\$570	103%		
Mar-23	9	13	12	1.0	\$750,899	\$842,500	\$784,666	7	\$598	\$540	104%		
Feb-23	5	8	9	0.6	\$749,932	\$800,000	\$751,277	33	\$495	\$549	100%		

	Market Trends											
Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price	
Feb-24	14	55.6%	\$760,417	-3.64%	\$752,500	-5.94%	\$698,571	-7.02%	25	-24.2%	102%	
Feb-23	9	-10%	\$789,138	2.43%	\$800,000	-8.31%	\$751,277	-10.7%	33	313%	100%	
Feb-22	10	-50%	\$770,454	15.6%	\$872,500	19.5%	\$841,076	17.5%	8	-33.3%	107%	

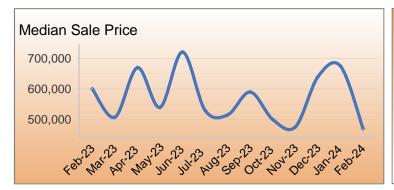
Sales Activity and Price Trends										
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold					
<500K	4	0	3	7	5					
\$500-599K	1	3	2	3	5					
\$600-699K	3	2	1	6	6					
\$700-799K	5	5	4	13	6					
\$800-899K	4	5	4	10	1					
\$900-999K	3	2	4	3	0					
\$1-1.299M	0	1	2	0	0					
\$1.3-1.699M	0	0	0	0	0					
\$1.7-1.999M	0	0	0	0	0					
\$2-2.999M	0	0	0	0	0					
>3M	0	0	0	0	0					
Total	20	18	20	42	23					

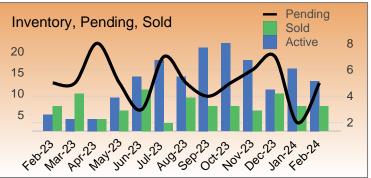
Presented by:		

• Inventory: 13 units were listed for sale as of the last day of February - approximately 1.6 months of inventory.

- Sales Activity: 7 units were sold during February,
- Median Sales Price: \$470,000 during February
- Average price per sq.ft. in February was \$458
- Average Days-on-Market (DOM) is approximately 42 days
- Sold over Asking: On average, buyers paid 99% of list price in February







	Monthly Market Activity												
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price		
Feb-24	13	5	7	1.6	\$524,555	\$470,000	\$519,698	42	\$556	\$458	99%		
Jan-24	16	2	7	2.3	\$625,928	\$675,000	\$604,952	27	\$519	\$452	96%		
Dec-23	11	7	10	1.4	\$599,990	\$640,000	\$610,150	21	\$515	\$457	102%		
Nov-23	18	6	6	2.7	\$458,500	\$476,000	\$459,666	21	\$490	\$455	100%		
Oct-23	22	5	7	2.9	\$462,807	\$500,000	\$468,214	12	\$482	\$491	101%		
Sep-23	21	4	7	3.3	\$597,557	\$590,000	\$593,571	19	\$486	\$477	99%		
Aug-23	14	5	9	1.8	\$553,972	\$515,000	\$551,044	17	\$511	\$481	99%		
Jul-23	18	7	3	2.7	\$503,000	\$530,000	\$516,666	18	\$516	\$463	103%		
Jun-23	14	3	11	2.0	\$616,216	\$721,000	\$640,880	18	\$503	\$501	104%		
May-23	9	5	6	1.4	\$550,482	\$540,000	\$558,333	16	\$511	\$489	102%		
Apr-23	4	8	4	0.6	\$675,400	\$670,000	\$677,500	69	\$475	\$433	101%		
Mar-23	4	5	10	0.5	\$539,390	\$507,500	\$548,900	40	\$511	\$454	102%		
Feb-23	5	5	7	0.8	\$592,542	\$600,000	\$592,714	26	\$464	\$459	100%		

	Market Trends											
Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price	
Feb-24	7	0%	\$559,290	-7.13%	\$470,000	-21.7%	\$519,698	-12.3%	42	61.5%	99%	
Feb-23	7	-12.5%	\$602,250	5.62%	\$600,000	0.84%	\$592,714	-6.39%	26	333%	100%	
Feb-22	8	-20%	\$570,212	18.8%	\$595,000	24.6%	\$633,177	28.9%	6	20%	104%	

Sales Activity and Price Trends											
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold						
<500K	7	6	4	13	12						
\$500-599K	2	2	3	1	1						
\$600-699K	4	5	2	7	1						
\$700-799K	0	2	3	0	0						
\$800-899K	1	0	2	0	0						
\$900-999K	0	0	0	0	0						
\$1-1.299M	0	0	0	0	0						
\$1.3-1.699M	0	0	0	0	0						
\$1.7-1.999M	0	0	0	0	0						
\$2-2.999M	0	0	0	0	0						
>3M	0	0	0	0	0						
Total	14	15	14	21	14						

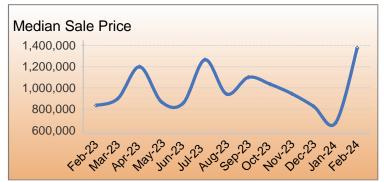
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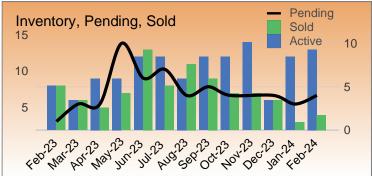
Includes Martinez, Crockett, Port Costa

• Inventory: 13 units were listed for sale as of the last day of February - approximately 3.0 months of inventory.

- Sales Activity: 4 units were sold during February,
- Median Sales Price: \$1,375,000 during February
- Average price per sq.ft. in February was \$673
- Average Days-on-Market (DOM) is approximately 14 days
- Sold over Asking: On average, buyers paid 98% of list price in February







	Monthly Market Activity											
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price	
Feb-24	13	4	4	3.0	\$1,208,250	\$1,375,000	\$1,166,250	14	\$733	\$673	98%	
Jan-24	12	3	3	2.3	\$908,666	\$669,000	\$989,666	20	\$719	\$601	105%	
Dec-23	6	4	6	0.9	\$877,333	\$825,000	\$902,500	24	\$822	\$661	100%	
Nov-23	14	0	7	1.8	\$1,044,285	\$944,000	\$1,014,000	35	\$691	\$628	97%	
Oct-23	12	4	7	1.3	\$1,297,914	\$1,035,000	\$1,307,928	37	\$684	\$812	101%	
Sep-23	12	5	9	1.3	\$1,191,852	\$1,100,000	\$1,179,185	29	\$741	\$726	99%	
Aug-23	9	4	11	0.8	\$950,434	\$941,000	\$968,889	11	\$729	\$699	104%	
Jul-23	12	7	8	1.3	\$1,094,499	\$1,265,000	\$1,141,209	21	\$761	\$733	105%	
Jun-23	12	6	13	1.4	\$940,807	\$855,000	\$939,500	26	\$740	\$628	100%	
May-23	9	10	7	1.7	\$1,002,857	\$870,000	\$1,030,857	11	\$753	\$745	105%	
Apr-23	9	3	5	1.6	\$1,296,000	\$1,200,000	\$1,264,000	69	\$751	\$738	98%	
Mar-23	6	3	6	1.4	\$1,086,250	\$900,000	\$1,075,208	14	\$882	\$796	102%	
Feb-23	8	1	8	1.3	\$1,056,737	\$835,000	\$1,073,500	29	\$763	\$647	101%	

	Market Trends										
Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Feb-24	4	-50%	\$966,714	-34.4%	\$1,375,000	64.7%	\$1,166,250	8.64%	14	-51.7%	98%
Feb-23	8	60%	\$1,473,543	56.1%	\$835,000	-24.1%	\$1,073,500	12.3%	29	314%	101%
Feb-22	5	-16.7%	\$943,787	17.2%	\$1,100,000	37%	\$955,800	11.7%	7	-73.1%	120%

	Sales Activity and Price Trends										
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold						
<500K	1	1	2	2	0						
\$500-599K	0	1	2	3	3						
\$600-699K	2	1	1	0	0						
\$700-799K	0	2	0	2	1						
\$800-899K	0	0	1	1	1						
\$900-999K	0	1	0	2	2						
\$1-1.299M	0	1	3	2	1						
\$1.3-1.699M	4	1	1	1	5						
\$1.7-1.999M	0	0	0	0	0						
\$2-2.999M	0	1	0	0	3						
>3M	0	0	0	0	0						
Total	7	9	10	13	16						

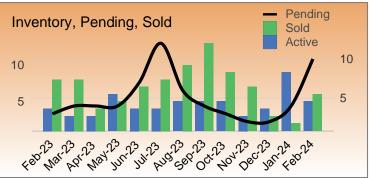
Presented by:		

Includes Moraga, Lafayette, Orinda

- Inventory: 5 units were listed for sale as of the last day of February approximately 1.4 months of inventory.
 - Sales Activity: 6 units were sold during February,
 - Median Sales Price: \$770,000 during February
 - Average price per sq.ft. in February was \$670
 - Average Days-on-Market (DOM) is approximately 12 days
- Sold over Asking: On average, buyers paid 107% of list price in February







	Monthly Market Activity											
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price	
Feb-24	5	10	6	1.4	\$777,316	\$770,000	\$838,480	12	\$635	\$670	107%	
Jan-24	9	4	2	2.8	\$912,000	\$997,500	\$997,500	11	\$674	\$657	109%	
Dec-23	4	2	3	0.6	\$935,300	\$1,105,000	\$980,000	12	\$622	\$699	105%	
Nov-23	3	2	7	0.3	\$950,814	\$972,000	\$959,285	15	\$662	\$650	101%	
Oct-23	5	3	9	0.6	\$857,422	\$815,000	\$886,388	11	\$598	\$639	104%	
Sep-23	5	4	13	0.6	\$726,429	\$665,000	\$755,948	8	\$698	\$647	105%	
Aug-23	5	6	10	0.6	\$767,979	\$744,000	\$802,900	11	\$663	\$628	105%	
Jul-23	4	12	8	0.6	\$783,737	\$775,500	\$818,111	8	\$687	\$607	104%	
Jun-23	4	7	7	0.8	\$838,412	\$930,000	\$874,000	12	\$631	\$669	105%	
May-23	6	4	5	1.2	\$768,377	\$757,500	\$789,677	11	\$660	\$650	102%	
Apr-23	3	4	4	0.5	\$656,975	\$639,500	\$674,000	16	\$756	\$621	103%	
Mar-23	3	4	8	0.4	\$863,420	\$738,000	\$857,886	30	\$647	\$609	100%	
Feb-23	4	3	8	0.7	\$882,362	\$817,000	\$886,611	14	\$609	\$594	101%	

	Market Trends										
Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Feb-24	6	-25%	\$812,584	-17.6%	\$770,000	-5.75%	\$838,480	-5.43%	12	-14.3%	107%
Feb-23	8	-11.1%	\$986,672	25.8%	\$817,000	-6.63%	\$886,611	-11.7%	14	7.69%	101%
Feb-22	9	0%	\$784,546	10.7%	\$875,000	4.17%	\$1,004,555	28.6%	13	85.7%	112%

	Sales Activity and Price Trends										
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold						
<500K	1	1	0	1	1						
\$500-599K	0	2	3	4	3						
\$600-699K	2	3	7	10	1						
\$700-799K	0	2	2	3	0						
\$800-899K	2	2	4	4	2						
\$900-999K	0	0	0	3	0						
\$1-1.299M	3	3	2	2	0						
\$1.3-1.699M	0	1	3	0	0						
\$1.7-1.999M	0	0	0	0	0						
\$2-2.999M	0	0	0	0	0						
>3M	0	0	0	0	0						
Total	8	14	21	27	7						

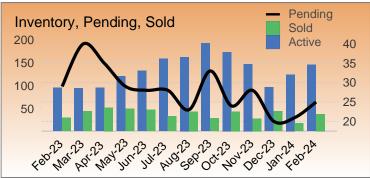
Presented by:		

• Inventory: 147 units were listed for sale as of the last day of February - approximately 4.3 months of inventory.

- Sales Activity: 39 units were sold during February,
- Median Sales Price: \$660,000 during February
- Average price per sq.ft. in February was \$580
- Average Days-on-Market (DOM) is approximately 36 days
- Sold over Asking: On average, buyers paid 101% of list price in February







	Monthly Market Activity											
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price	
Feb-24	146	25	39	4.3	\$735,790	\$660,000	\$740,061	36	\$577	\$580	101%	
Jan-24	125	21	19	4.1	\$747,916	\$650,000	\$732,324	77	\$577	\$543	98%	
Dec-23	97	20	45	2.5	\$631,091	\$520,000	\$628,542	58	\$578	\$557	100%	
Nov-23	148	28	29	4.3	\$603,844	\$520,000	\$603,862	50	\$583	\$596	100%	
Oct-23	174	24	44	4.4	\$572,933	\$503,000	\$585,909	34	\$573	\$569	102%	
Sep-23	193	33	30	5.4	\$581,059	\$535,000	\$582,666	41	\$578	\$518	100%	
Aug-23	163	23	44	3.9	\$671,352	\$584,500	\$668,359	34	\$573	\$573	99%	
Jul-23	159	28	34	3.6	\$615,376	\$612,500	\$630,611	31	\$574	\$605	102%	
Jun-23	133	28	48	2.7	\$578,374	\$582,000	\$593,197	31	\$579	\$596	102%	
May-23	121	29	50	2.5	\$670,503	\$610,000	\$681,138	41	\$570	\$640	101%	
Apr-23	96	35	53	2.3	\$637,545	\$647,500	\$659,660	28	\$586	\$611	103%	
Mar-23	95	40	45	2.9	\$715,101	\$669,000	\$725,922	31	\$573	\$627	101%	
Feb-23	96	29	31	3.1	\$641,041	\$610,000	\$644,277	38	\$568	\$587	101%	

	Market Trends										
Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Feb-24	39	25.8%	\$681,276	-3.4%	\$660,000	8.2%	\$740,061	14.9%	36	-5.26%	101%
Feb-23	31	-48.3%	\$705,224	8.1%	\$610,000	5.86%	\$644,277	2.64%	38	8.57%	101%
Feb-22	60	-14.3%	\$652,357	0.485%	\$576,250	-6.6%	\$627,675	-4.03%	35	-12.5%	104%

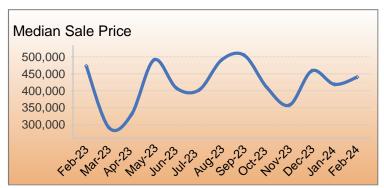
	Sales Activity and Price Trends										
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold						
<500K	13	14	25	36	15						
\$500-599K	9	14	26	28	18						
\$600-699K	12	10	20	28	19						
\$700-799K	9	8	16	24	18						
\$800-899K	2	8	8	7	9						
\$900-999K	3	1	7	6	4						
\$1-1.299M	4	1	10	10	7						
\$1.3-1.699M	6	1	3	1	0						
\$1.7-1.999M	0	0	0	0	0						
\$2-2.999M	0	0	0	0	0						
>3M	0	0	0	0	0						
Total	58	57	115	140	90						

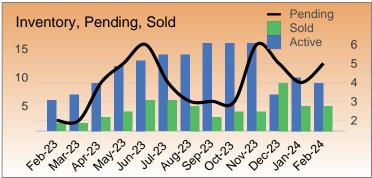
Presented by:		

• Inventory: 9 units were listed for sale as of the last day of February - approximately 1.4 months of inventory.

- Sales Activity: 5 units were sold during February,
- Median Sales Price: \$440,000 during February
- Average price per sq.ft. in February was \$343
- Average Days-on-Market (DOM) is approximately 43 days
- Sold over Asking: On average, buyers paid 101% of list price in February







Monthly Market Activity											
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
Feb-24	9	5	5	1.4	\$431,699	\$440,000	\$435,000	43	\$354	\$343	101%
Jan-24	10	4	5	1.8	\$407,375	\$419,000	\$401,600	30	\$340	\$351	99%
Dec-23	7	5	9	1.2	\$459,444	\$459,000	\$455,611	50	\$390	\$347	100%
Nov-23	16	6	4	4.9	\$381,250	\$357,500	\$380,000	23	\$346	\$350	100%
Oct-23	16	3	4	4.0	\$425,986	\$410,000	\$422,500	66	\$331	\$398	100%
Sep-23	16	3	3	3.4	\$488,333	\$505,000	\$487,000	32	\$342	\$420	100%
Aug-23	14	3	5	2.5	\$472,980	\$491,000	\$474,200	16	\$359	\$376	100%
Jul-23	14	4	6	2.8	\$404,825	\$402,500	\$415,825	17	\$371	\$384	103%
Jun-23	13	6	6	3.2	\$407,158	\$407,500	\$415,833	38	\$389	\$404	102%
May-23	12	5	4	4.0	\$488,737	\$491,000	\$486,750	30	\$387	\$383	99%
Apr-23	9	4	3	3.9	\$412,998	\$330,000	\$423,331	26	\$413	\$368	104%
Mar-23	7	2	2	4.2	\$299,000	\$291,500	\$291,500	31	\$428	\$410	97%
Feb-23	6	2	2	2.0	\$459,944	\$472,500	\$472,500	43	\$431	\$314	103%

					Marke	t Trends					
Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Feb-24	5	150%	\$496,475	66%	\$440,000	-6.88%	\$435,000	-7.94%	43	0%	101%
Feb-23	2	-75%	\$299,000	-19.1%	\$472,500	17.4%	\$472,500	9.79%	43	231%	103%
Feb-22	8	100%	\$369,570	-6.29%	\$402,500	-2.19%	\$430,375	5.42%	13	-23.5%	104%

	Sales A	ctivity an	d Price 7	rends	
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	7	2	11	7	11
\$500-599K	3	1	2	1	0
\$600-699K	0	0	2	0	0
\$700-799K	0	0	0	0	0
\$800-899K	0	0	0	0	0
\$900-999K	0	0	0	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	10	3	15	8	11

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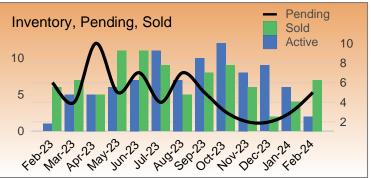
Includes Pittsburg and Bay Point

• Inventory: 2 units were listed for sale as of the last day of February - approximately 0.5 months of inventory.

- Sales Activity: 7 units were sold during February,
- Median Sales Price: \$645,000 during February
- Average price per sq.ft. in February was \$522
- Average Days-on-Market (DOM) is approximately 36 days
- Sold over Asking: On average, buyers paid 99% of list price in February







					Monthly	/ Market A	Activity				
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
Feb-24	2	5	7	0.5	\$690,269	\$645,000	\$680,126	36	\$534	\$522	99%
Jan-24	6	3	4	1.8	\$594,000	\$605,500	\$622,750	28	\$509	\$511	105%
Dec-23	9	2	2	1.6	\$587,000	\$580,000	\$580,000	30	\$503	\$536	99%
Nov-23	8	2	6	1.0	\$615,833	\$616,000	\$605,166	19	\$494	\$490	98%
Oct-23	12	3	9	1.6	\$606,222	\$650,000	\$625,222	25	\$513	\$498	103%
Sep-23	10	5	8	1.4	\$582,975	\$593,950	\$581,862	30	\$500	\$516	100%
Aug-23	7	7	5	0.8	\$765,200	\$849,000	\$767,100	17	\$474	\$512	100%
Jul-23	11	4	9	1.1	\$582,766	\$645,000	\$593,888	23	\$499	\$510	102%
Jun-23	7	7	11	0.9	\$637,440	\$675,000	\$648,071	13	\$479	\$509	102%
May-23	6	5	11	0.9	\$624,127	\$620,000	\$637,863	12	\$475	\$526	102%
Apr-23	5	10	5	0.8	\$653,570	\$672,000	\$689,424	11	\$487	\$517	105%
Mar-23	5	4	7	1.0	\$563,142	\$620,000	\$574,142	34	\$499	\$461	102%
Feb-23	1	6	6	0.5	\$558,333	\$553,750	\$544,750	45	\$472	\$477	97%

					Marke	t Trends					
Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Feb-24	7	16.7%	\$695,694	18%	\$645,000	16.5%	\$680,126	24.9%	36	-20%	99%
Feb-23	6	-25%	\$589,570	-11.9%	\$553,750	-31.5%	\$544,750	-27.7%	45	650%	97%
Feb-22	8	0%	\$669,208	11.5%	\$808,500	48.3%	\$753,472	37.8%	6	-86.4%	111%

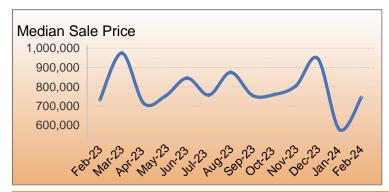
	Sales A	ctivity an	d Price 1	rends	
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	3	3	1	4	7
\$500-599K	1	0	2	8	4
\$600-699K	2	2	2	3	0
\$700-799K	2	2	2	0	0
\$800-899K	2	1	5	1	0
\$900-999K	1	0	0	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	11	8	12	16	11

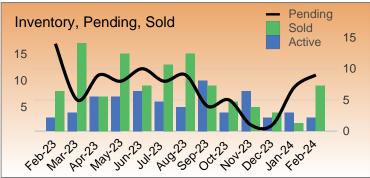
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Includes Pleasant Hill and Pacheco

- Inventory: 3 units were listed for sale as of the last day of February approximately 0.6 months of inventory.
 - Sales Activity: 9 units were sold during February,
 - Median Sales Price: \$743,000 during February
 - Average price per sq.ft. in February was \$665
 - Average Days-on-Market (DOM) is approximately 10 days
- Sold over Asking: On average, buyers paid 101% of list price in February







					Monthly	/ Market /	Activity				
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
Feb-24	3	9	9	0.6	\$750,888	\$743,000	\$760,000	10	\$637	\$665	101%
Jan-24	4	7	2	1.1	\$586,975	\$577,475	\$577,475	23	\$698	\$624	98%
Dec-23	3	1	4	0.6	\$877,000	\$947,500	\$891,250	25	\$676	\$685	101%
Nov-23	8	1	5	1.2	\$858,199	\$805,000	\$861,000	16	\$696	\$678	100%
Oct-23	4	5	6	0.4	\$715,316	\$759,000	\$708,000	17	\$747	\$692	98%
Sep-23	10	4	9	0.8	\$751,633	\$755,051	\$750,116	7	\$681	\$633	100%
Aug-23	5	9	15	0.4	\$847,759	\$875,000	\$859,333	20	\$654	\$696	101%
Jul-23	6	8	13	0.6	\$742,076	\$757,000	\$761,307	13	\$725	\$692	102%
Jun-23	8	10	9	1.0	\$798,206	\$845,000	\$832,388	11	\$681	\$686	104%
May-23	7	8	15	0.5	\$804,119	\$752,000	\$844,200	21	\$611	\$667	105%
Apr-23	7	9	7	0.8	\$717,678	\$715,000	\$741,714	9	\$686	\$687	103%
Mar-23	4	5	17	0.4	\$905,282	\$975,000	\$909,235	15	\$664	\$642	101%
Feb-23	3	14	8	0.5	\$762,112	\$733,500	\$749,937	24	\$612	\$621	99%

					Marke	t Trends					
Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Feb-24	9	12.5%	\$718,815	-7.61%	\$743,000	1.3%	\$760,000	1.34%	10	-58.3%	101%
Feb-23	8	-27.3%	\$777,984	-8.36%	\$733,500	-7.74%	\$749,937	-8.73%	24	500%	99%
Feb-22	11	0%	\$848,983	28.2%	\$795,000	12%	\$821,681	17%	4	-69.2%	108%

	Sales A	ctivity an	d Price 1	rends	
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	2	2	0	4	4
\$500-599K	2	2	2	5	2
\$600-699K	2	1	1	6	0
\$700-799K	2	5	6	4	3
\$800-899K	0	3	4	4	5
\$900-999K	1	3	2	2	2
\$1-1.299M	2	0	1	2	0
\$1.3-1.699M	0	0	2	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	11	16	18	27	16

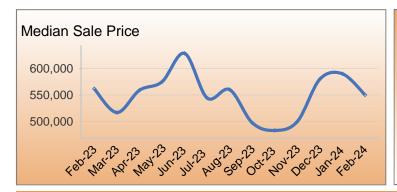
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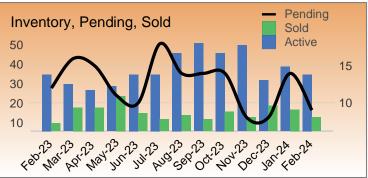
Includes Pleasanton and Sunol

• Inventory: 36 units were listed for sale as of the last day of February - approximately 2.2 months of inventory.

- Sales Activity: 13 units were sold during February,
- Median Sales Price: \$550,000 during February
- Average price per sq.ft. in February was \$495
- Average Days-on-Market (DOM) is approximately 42 days
- Sold over Asking: On average, buyers paid 102% of list price in February







	Monthly Market Activity										
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
Feb-24	35	9	13	2.2	\$516,223	\$550,000	\$527,215	42	\$484	\$495	102%
Jan-24	39	14	17	2.4	\$582,410	\$590,000	\$585,061	40	\$476	\$463	101%
Dec-23	32	8	19	2.1	\$570,101	\$580,000	\$570,796	40	\$472	\$469	100%
Nov-23	50	8	13	3.7	\$476,000	\$500,000	\$470,730	30	\$464	\$478	99%
Oct-23	46	14	16	3.4	\$538,305	\$482,800	\$545,912	69	\$468	\$469	101%
Sep-23	51	14	12	4.2	\$483,481	\$497,500	\$494,312	41	\$487	\$494	103%
Aug-23	46	14	14	3.4	\$614,028	\$560,000	\$621,277	37	\$481	\$532	102%
Jul-23	35	18	12	2.1	\$566,125	\$544,500	\$571,211	30	\$518	\$477	100%
Jun-23	35	10	15	1.9	\$697,526	\$628,888	\$705,525	28	\$489	\$543	101%
May-23	29	11	24	1.5	\$564,184	\$575,000	\$586,791	37	\$480	\$497	103%
Apr-23	27	15	18	1.9	\$540,465	\$558,750	\$553,638	22	\$494	\$473	103%
Mar-23	30	16	18	2.4	\$528,605	\$516,750	\$523,577	25	\$489	\$502	99%
Feb-23	35	12	10	3.3	\$554,400	\$561,500	\$561,100	21	\$506	\$470	101%

	Market Trends										
Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Feb-24	13	30%	\$546,724	-5.23%	\$550,000	-2.05%	\$527,215	-6.04%	42	100%	102%
Feb-23	10	-58.3%	\$576,909	14.8%	\$561,500	-8.7%	\$561,100	-7.26%	21	-34.4%	101%
Feb-22	24	118%	\$502,504	-6.52%	\$615,000	19.4%	\$605,041	16.6%	32	23.1%	104%

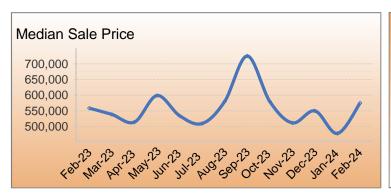
Sales Activity and Price Trends								
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold			
<500K	13	8	10	13	26			
\$500-599K	5	7	10	6	5			
\$600-699K	6	2	9	7	2			
\$700-799K	4	4	5	2	0			
\$800-899K	1	0	4	1	0			
\$900-999K	0	0	1	0	0			
\$1-1.299M	1	0	0	2	0			
\$1.3-1.699M	0	0	0	0	0			
\$1.7-1.999M	0	0	0	0	0			
\$2-2.999M	0	0	0	0	0			
>3M	0	0	0	0	0			
Total	30	21	39	31	33			

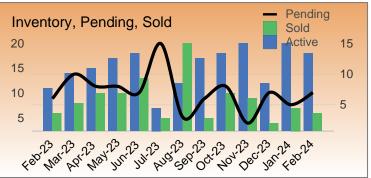
Presented by:		

Includes Richmond, El Cerrito, San Pablo

- Inventory: 20 units were listed for sale as of the last day of February approximately 3.5 months of inventory.
 - Sales Activity: 6 units were sold during February,
 - Median Sales Price: \$575,000 during February
 - Average price per sq.ft. in February was \$506
 - Average Days-on-Market (DOM) is approximately 6 days
- Sold over Asking: On average, buyers paid 104% of list price in February







	Monthly Market Activity										
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
Feb-24	18	7	6	3.5	\$523,666	\$575,000	\$544,166	6	\$467	\$506	104%
Jan-24	20	5	7	3.0	\$510,269	\$478,000	\$501,428	33	\$460	\$499	98%
Dec-23	12	7	4	1.6	\$554,750	\$550,000	\$547,500	32	\$466	\$546	99%
Nov-23	20	2	9	2.8	\$507,877	\$512,000	\$517,000	16	\$490	\$512	103%
Oct-23	18	8	10	1.6	\$571,583	\$580,000	\$583,588	23	\$475	\$501	102%
Sep-23	17	6	5	1.8	\$637,390	\$725,000	\$657,400	14	\$477	\$466	103%
Aug-23	12	3	20	0.9	\$562,848	\$580,250	\$574,525	24	\$474	\$482	103%
Jul-23	7	15	5	0.9	\$553,600	\$510,000	\$577,800	23	\$485	\$511	104%
Jun-23	18	7	13	1.7	\$615,726	\$535,000	\$620,461	20	\$510	\$550	101%
May-23	17	8	10	2.0	\$599,600	\$599,000	\$613,100	20	\$506	\$491	102%
Apr-23	15	8	10	1.9	\$489,058	\$514,500	\$504,200	19	\$525	\$524	103%
Mar-23	14	10	8	2.1	\$535,611	\$539,004	\$541,976	15	\$492	\$510	101%
Feb-23	11	6	6	1.2	\$576,166	\$559,000	\$582,166	24	\$491	\$466	101%

	Market Trends										
Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Feb-24	6	0%	\$539,466	-8.14%	\$575,000	2.86%	\$544,166	-6.53%	6	-75%	104%
Feb-23	6	-57.1%	\$587,251	-9.52%	\$559,000	1.87%	\$582,166	0.333%	24	-17.2%	101%
Feb-22	14	75%	\$649,053	24.6%	\$548,750	2.86%	\$580,232	15.7%	29	-6.45%	106%

Sales Activity and Price Trends							
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold		
<500K	6	2	6	8	10		
\$500-599K	4	6	9	9	8		
\$600-699K	2	0	0	1	1		
\$700-799K	1	3	2	2	5		
\$800-899K	0	1	2	0	0		
\$900-999K	0	0	2	0	0		
\$1-1.299M	0	0	0	0	0		
\$1.3-1.699M	0	0	0	0	0		
\$1.7-1.999M	0	0	0	0	0		
\$2-2.999M	0	0	0	0	0		
>3M	0	0	0	0	0		
Total	13	12	21	20	24		

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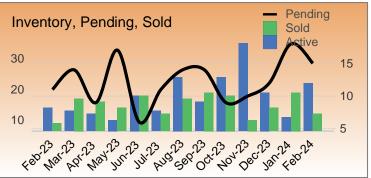
Includes San Leandro and San Lorenzo

• Inventory: 22 units were listed for sale as of the last day of February - approximately 1.5 months of inventory.

- Sales Activity: 12 units were sold during February,
- Median Sales Price: \$1,167,500 during February
- Average price per sq.ft. in February was \$684
- Average Days-on-Market (DOM) is approximately 12 days
- Sold over Asking: On average, buyers paid 103% of list price in February







	Monthly Market Activity										
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
Feb-24	22	15	12	1.5	\$1,047,991	\$1,167,500	\$1,081,166	12	\$683	\$684	103%
Jan-24	11	18	19	0.8	\$821,893	\$750,000	\$822,657	36	\$648	\$623	100%
Dec-23	19	12	14	1.4	\$905,452	\$772,500	\$890,183	21	\$650	\$632	99%
Nov-23	35	10	10	2.3	\$836,363	\$755,000	\$833,300	13	\$631	\$679	100%
Oct-23	24	9	18	1.4	\$928,527	\$960,000	\$953,972	14	\$639	\$697	103%
Sep-23	16	14	19	1.1	\$906,530	\$755,000	\$906,602	21	\$653	\$672	101%
Aug-23	24	14	17	1.5	\$970,846	\$890,000	\$967,625	14	\$645	\$661	100%
Jul-23	13	11	12	1.0	\$692,745	\$675,000	\$714,258	11	\$649	\$673	103%
Jun-23	18	6	18	1.2	\$864,580	\$797,000	\$904,771	12	\$667	\$654	104%
May-23	10	17	14	0.6	\$904,639	\$852,500	\$934,464	11	\$646	\$628	103%
Apr-23	12	9	16	1.0	\$937,665	\$959,500	\$949,021	8	\$629	\$616	101%
Mar-23	13	14	17	1.4	\$812,673	\$930,000	\$811,594	24	\$670	\$617	100%
Feb-23	14	11	9	2.5	\$868,887	\$812,500	\$857,387	45	\$657	\$620	99%

	Market Trends										
Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Feb-24	12	33.3%	\$1,036,824	-7.37%	\$1,167,500	43.7%	\$1,081,166	26.1%	12	-73.3%	103%
Feb-23	9	-60.9%	\$1,119,269	28.5%	\$812,500	1.56%	\$857,387	2.4%	45	221%	99%
Feb-22	23	-14.8%	\$870,990	28.9%	\$800,000	31.7%	\$837,326	24.8%	14	16.7%	107%

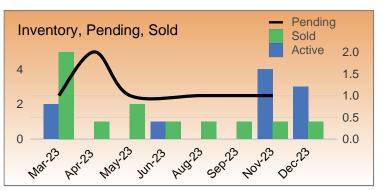
Sales Activity and Price Trends							
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold		
<500K	0	2	3	13	10		
\$500-599K	4	3	4	11	6		
\$600-699K	6	2	5	9	5		
\$700-799K	4	1	3	2	2		
\$800-899K	1	2	5	1	12		
\$900-999K	3	0	0	8	8		
\$1-1.299M	8	2	4	6	0		
\$1.3-1.699M	5	1	9	0	0		
\$1.7-1.999M	0	0	0	0	0		
\$2-2.999M	0	0	0	0	0		
>3M	0	0	0	0	0		
Total	31	13	33	50	43		

Presented by:	

- Inventory: 1 units were listed for sale as of the last day of February.
 - Sales Activity: there were no units sold during this period.







	Monthly Market Activity											
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price	
Dec-23	3	0	1	4.5	\$415,000	\$425,000	\$425,000	18	\$400	\$393	102%	
Nov-23	4	1	1	6.0	\$499,900	\$510,000	\$510,000	8	\$417	\$332	102%	
Sep-23	0	0	1	0.0	\$475,000	\$490,000	\$490,000	5	-	\$385	103%	
Aug-23	0	1	1	0.0	\$389,000	\$380,000	\$380,000	14	-	\$292	98%	
Jun-23	1	0	1	0.8	\$369,950	\$380,000	\$380,000	5	\$299	\$361	103%	
May-23	0	1	2	0.0	\$382,475	\$382,500	\$382,500	17	-	\$448	100%	
Apr-23	0	2	1	0.0	\$369,000	\$349,000	\$349,000	22	-	\$368	95%	
Mar-23	2	1	5	0.9	\$407,780	\$410,000	\$408,000	45	\$448	\$377	100%	

	Market Trends										
Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Feb-22	3	-	\$399,950	-	\$395,000	-	\$398,333	-	6	-	105%

	Sales A	ctivity an	d Price 1	rends	
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	0	2	6	2	4
\$500-599K	0	0	1	0	0
\$600-699K	0	0	0	0	0
\$700-799K	0	0	0	0	0
\$800-899K	0	0	0	0	0
\$900-999K	0	0	0	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	0	2	7	2	4

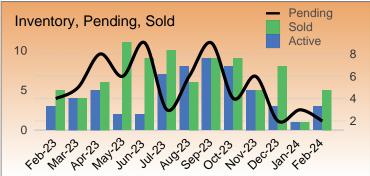
Present	ted by:		

• Inventory: 5 units were listed for sale as of the last day of February - approximately 1.1 months of inventory.

- Sales Activity: 5 units were sold during February,
- Median Sales Price: \$598,000 during February
- Average price per sq.ft. in February was \$658
- Average Days-on-Market (DOM) is approximately 39 days
- Sold over Asking: On average, buyers paid 103% of list price in February







	Monthly Market Activity											
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price	
Feb-24	3	2	5	1.1	\$654,999	\$598,000	\$679,000	39	\$674	\$658	103%	
Jan-24	1	3	1	0.2	\$585,000	\$524,900	\$524,900	38	\$594	\$648	90%	
Dec-23	3	2	8	0.4	\$567,340	\$540,000	\$573,500	27	\$687	\$626	101%	
Nov-23	5	6	5	0.7	\$711,580	\$740,000	\$735,960	32	\$672	\$606	104%	
Oct-23	8	4	9	1.0	\$756,205	\$815,000	\$787,444	21	\$638	\$605	103%	
Sep-23	9	9	9	1.1	\$661,029	\$690,000	\$679,731	13	\$626	\$639	103%	
Aug-23	8	6	6	1.1	\$600,300	\$612,500	\$639,666	13	\$614	\$632	106%	
Jul-23	7	3	10	8.0	\$697,066	\$720,000	\$738,477	10	\$595	\$650	106%	
Jun-23	2	9	9	0.2	\$654,962	\$710,000	\$701,555	11	\$591	\$607	107%	
May-23	2	6	11	0.4	\$710,046	\$680,000	\$738,057	12	\$718	\$589	104%	
Apr-23	5	8	6	1.0	\$705,166	\$702,500	\$731,666	19	\$577	\$625	105%	
Mar-23	4	5	4	1.2	\$837,250	\$749,000	\$857,000	57	\$607	\$596	102%	
Feb-23	3	4	5	0.5	\$590,800	\$550,000	\$569,600	51	\$595	\$543	96%	

	Market Trends										
Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Feb-24	5	0%	\$767,994	0.583%	\$598,000	8.73%	\$679,000	19.2%	39	-23.5%	103%
Feb-23	5	-50%	\$763,544	29.5%	\$550,000	-20.6%	\$569,600	-25.1%	51	143%	96%
Feb-22	10	-9.09%	\$589,661	-8.2%	\$692,500	6.53%	\$760,750	10.2%	21	16.7%	109%

	Sales A	ctivity an	d Price 1	rends	
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	0	3	2	5	0
\$500-599K	4	3	3	3	6
\$600-699K	0	2	5	3	5
\$700-799K	0	1	5	1	1
\$800-899K	2	0	2	5	2
\$900-999K	0	0	2	3	1
\$1-1.299M	0	0	1	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	6	9	20	20	15

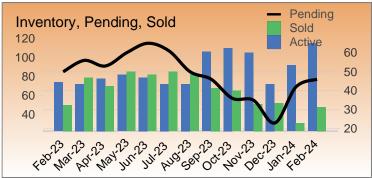
Presented by:		

• Inventory: 116 units were listed for sale as of the last day of February - approximately 2.7 months of inventory.

- Sales Activity: 48 units were sold during February,
- Median Sales Price: \$629,000 during February
- Average price per sq.ft. in February was \$545
- Average Days-on-Market (DOM) is approximately 36 days
- Sold over Asking: On average, buyers paid 99% of list price in February







	Monthly Market Activity											
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price	
Feb-24	115	46	48	2.7	\$670,953	\$629,000	\$670,466	36	\$534	\$545	99%	
Jan-24	92	42	31	2.1	\$717,028	\$630,000	\$727,393	43	\$512	\$558	101%	
Dec-23	72	23	52	1.3	\$714,207	\$660,000	\$715,286	29	\$529	\$538	100%	
Nov-23	105	35	51	1.8	\$672,643	\$564,000	\$678,086	21	\$531	\$562	100%	
Oct-23	110	36	65	1.5	\$712,897	\$605,000	\$748,506	18	\$531	\$576	103%	
Sep-23	106	46	68	1.3	\$679,928	\$650,000	\$687,164	23	\$524	\$555	101%	
Aug-23	72	50	83	0.9	\$729,959	\$650,000	\$757,057	22	\$528	\$566	103%	
Jul-23	72	61	85	0.9	\$671,333	\$615,000	\$679,580	26	\$555	\$553	101%	
Jun-23	79	65	82	1.0	\$693,229	\$648,500	\$700,867	23	\$558	\$549	101%	
May-23	82	60	85	1.1	\$770,971	\$752,000	\$800,981	18	\$551	\$597	103%	
Apr-23	78	53	70	1.2	\$586,465	\$523,000	\$592,210	30	\$547	\$521	101%	
Mar-23	72	56	79	1.3	\$635,304	\$607,000	\$654,607	20	\$547	\$547	102%	
Feb-23	74	50	50	1.5	\$673,165	\$600,000	\$677,540	29	\$550	\$540	100%	

	Market Trends										
Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Feb-24	48	-4%	\$709,196	3.17%	\$629,000	4.83%	\$670,466	-1.04%	36	24.1%	99%
Feb-23	50	-45.1%	\$687,384	-92.6%	\$600,000	-0.826%	\$677,540	1.51%	29	61.1%	100%
Feb-22	91	-6.19%	\$9,243,539	1.49e+03%	\$605,000	18.6%	\$667,488	18%	18	-50%	104%

	Sales A	ctivity an	d Price 7	rends	
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	24	30	51	82	41
\$500-599K	11	13	32	29	12
\$600-699K	12	9	22	17	22
\$700-799K	6	12	10	15	12
\$800-899K	11	5	16	13	8
\$900-999K	6	6	6	7	4
\$1-1.299M	4	5	22	4	5
\$1.3-1.699M	3	4	3	1	1
\$1.7-1.999M	2	1	0	0	2
\$2-2.999M	0	0	0	1	0
>3M	0	0	0	0	0
Total	79	85	162	169	107

resented by:	
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Includes Walnut Creek and Rossmoor