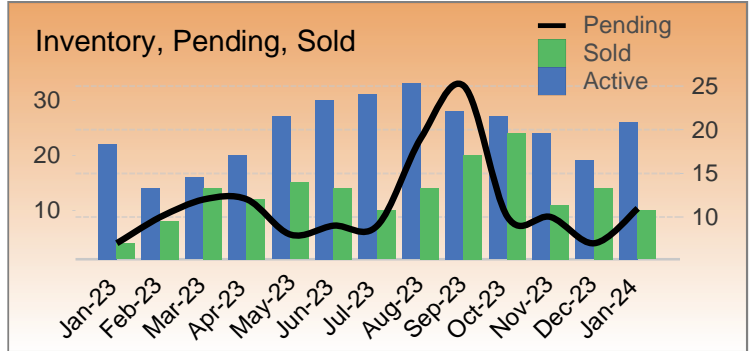


Market Activity Summary:

- Inventory: 26 units were listed for sale as of the last day of January - approximately 2.2 months of inventory.
- Sales Activity: 10 units were sold during January,
- Median Sales Price: \$854,340 during January
- Average price per sq.ft. in January was \$615
- Average Days-on-Market (DOM) is approximately 57 days
- Sold over Asking: On average, buyers paid 99% of list price in January



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jan-24	26	11	10	2.2	\$901,761	\$854,340	\$896,948	57	\$681	\$615	99%
Dec-23	19	7	14	1.2	\$824,282	\$924,750	\$853,402	25	\$672	\$602	105%
Nov-23	24	10	11	1.4	\$743,450	\$850,000	\$773,181	34	\$701	\$620	103%
Oct-23	27	10	24	1.4	\$743,541	\$810,000	\$796,375	16	\$646	\$620	107%
Sep-23	28	25	20	2.0	\$784,480	\$773,475	\$826,512	26	\$654	\$671	104%
Aug-23	33	19	14	2.6	\$920,823	\$935,000	\$964,852	45	\$644	\$658	106%
Jul-23	31	9	10	2.4	\$806,099	\$830,000	\$818,780	21	\$667	\$649	102%
Jun-23	30	9	14	2.2	\$754,845	\$778,000	\$797,839	37	\$652	\$604	105%
May-23	27	8	15	2.0	\$659,592	\$629,000	\$683,966	23	\$671	\$633	103%
Apr-23	20	12	12	1.8	\$918,205	\$910,000	\$978,622	28	\$640	\$637	106%
Mar-23	16	12	14	1.8	\$757,387	\$826,500	\$768,108	33	\$631	\$678	102%
Feb-23	14	10	8	1.8	\$757,600	\$837,500	\$781,875	13	\$645	\$591	103%
Jan-23	22	7	4	2.2	\$951,249	\$965,866	\$971,682	18	\$657	\$608	103%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jan-24	10	150%	\$900,766	9.02%	\$854,340	-11.5%	\$896,948	-7.69%	57	217%	99%
Jan-23	4	-50%	\$826,230	7.62%	\$965,866	13.8%	\$971,682	17.8%	18	5.88%	103%
Jan-22	8	-20%	\$767,727	7.84%	\$848,500	25.1%	\$824,750	10.9%	17	-59.5%	108%

Sales Activity and Price Trends

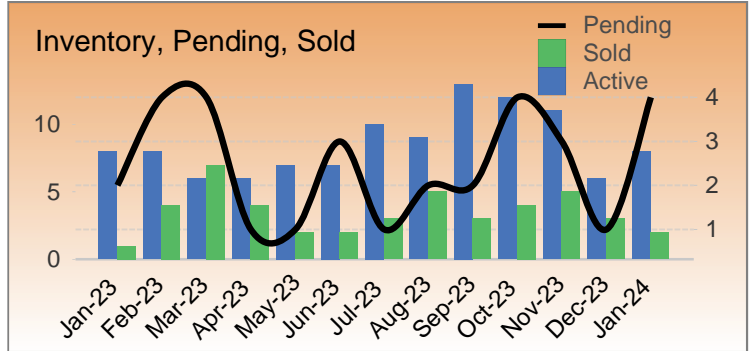
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	2	0	0	2	0
\$500-599K	0	0	2	2	2
\$600-699K	0	0	1	1	0
\$700-799K	2	1	1	2	2
\$800-899K	2	0	0	0	1
\$900-999K	0	2	2	1	0
\$1-1.299M	3	1	2	2	2
\$1.3-1.699M	1	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	10	4	8	10	7

Presented by:



Market Activity Summary:

- Inventory: 8 units were listed for sale as of the last day of January - approximately 2.4 months of inventory.
- Sales Activity: 2 units were sold during January,
- Median Sales Price: \$512,750 during January
- Average price per sq.ft. in January was \$498
- Average Days-on-Market (DOM) is approximately 104 days
- Sold over Asking: On average, buyers paid 106% of list price in January



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jan-24	8	4	2	2.4	\$484,500	\$512,750	\$512,750	104	\$541	\$498	106%
Dec-23	6	1	3	1.5	\$832,508	\$720,000	\$801,833	23	\$514	\$635	99%
Nov-23	11	3	5	2.8	\$554,600	\$520,000	\$551,800	22	\$524	\$505	99%
Oct-23	12	4	4	3.0	\$663,222	\$729,750	\$707,375	13	\$553	\$640	106%
Sep-23	13	2	3	3.5	\$615,666	\$675,000	\$622,400	26	\$540	\$591	101%
Aug-23	9	2	5	2.7	\$561,000	\$529,000	\$559,000	34	\$552	\$488	100%
Jul-23	10	1	3	4.3	\$599,000	\$640,000	\$608,666	22	\$548	\$519	102%
Jun-23	7	3	2	2.6	\$629,500	\$631,250	\$631,250	16	\$626	\$532	100%
May-23	7	1	2	1.6	\$567,000	\$592,500	\$592,500	103	\$589	\$517	104%
Apr-23	6	1	4	1.2	\$614,000	\$627,000	\$611,375	21	\$649	\$558	100%
Mar-23	6	4	7	1.5	\$838,285	\$805,000	\$882,714	10	\$633	\$695	106%
Feb-23	8	4	4	2.7	\$506,000	\$517,500	\$508,750	24	\$605	\$502	101%
Jan-23	8	2	1	3.9	\$615,000	\$615,000	\$615,000	70	\$615	\$525	100%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jan-24	2	100%	\$573,666	-19%	\$512,750	-16.6%	\$512,750	-16.6%	104	48.6%	106%
Jan-23	1	-66.7%	\$708,166	34.4%	\$615,000	6.03%	\$615,000	12.5%	70	438%	100%
Jan-22	3	-	\$526,750	-	\$580,000	-	\$546,666	-	13	-	101%

Sales Activity and Price Trends

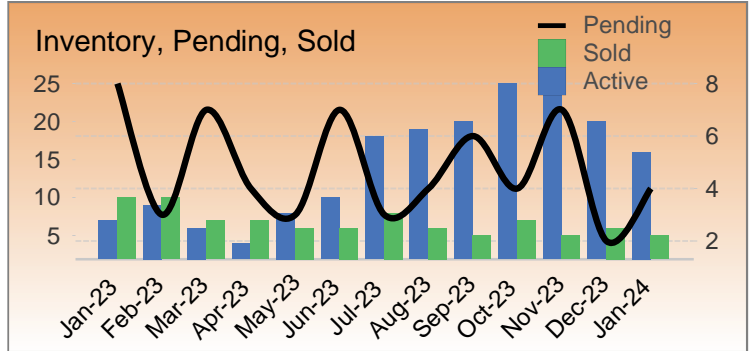
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	0	0	1	0	0
\$500-599K	2	0	1	0	1
\$600-699K	0	1	1	0	0
\$700-799K	0	0	0	0	0
\$800-899K	0	0	0	0	0
\$900-999K	0	0	0	0	0
\$1-1.299M	0	0	0	0	1
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	2	1	3	0	2

Presented by:



Market Activity Summary:

- Inventory: 17 units were listed for sale as of the last day of January - approximately 3.2 months of inventory.
- Sales Activity: 5 units were sold during January,
- Median Sales Price: \$345,000 during January
- Average price per sq.ft. in January was \$376
- Average Days-on-Market (DOM) is approximately 47 days
- Sold over Asking: On average, buyers paid 100% of list price in January



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jan-24	16	4	5	3.2	\$356,080	\$345,000	\$359,000	47	\$300	\$376	100%
Dec-23	20	2	6	3.5	\$269,000	\$228,500	\$262,750	61	\$296	\$286	97%
Nov-23	24	7	5	4.2	\$333,799	\$365,000	\$335,600	21	\$308	\$304	100%
Oct-23	25	4	7	4.2	\$357,992	\$335,000	\$360,000	19	\$289	\$358	101%
Sep-23	20	6	5	3.2	\$363,589	\$365,000	\$362,800	25	\$282	\$359	100%
Aug-23	19	4	6	2.9	\$341,475	\$335,000	\$332,500	37	\$280	\$375	97%
Jul-23	18	3	8	2.7	\$329,101	\$345,000	\$332,687	13	\$303	\$336	101%
Jun-23	10	7	6	1.6	\$337,490	\$344,000	\$349,000	18	\$302	\$328	103%
May-23	8	3	6	1.4	\$305,898	\$372,500	\$323,333	25	\$306	\$333	105%
Apr-23	4	4	7	0.5	\$299,699	\$291,000	\$298,142	22	\$386	\$297	99%
Mar-23	6	7	7	0.7	\$295,971	\$285,000	\$292,571	33	\$359	\$283	98%
Feb-23	9	3	10	0.9	\$319,589	\$306,250	\$318,150	65	\$316	\$333	100%
Jan-23	7	8	10	1.0	\$337,387	\$314,998	\$333,188	52	\$306	\$350	99%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jan-24	5	-50%	\$309,833	-18.8%	\$345,000	9.52%	\$359,000	7.75%	47	-9.62%	100%
Jan-23	10	100%	\$381,666	23.1%	\$314,998	-18.2%	\$333,188	-4.09%	52	73.3%	99%
Jan-22	5	150%	\$310,070	19.1%	\$385,000	30.5%	\$347,400	17.8%	30	66.7%	103%

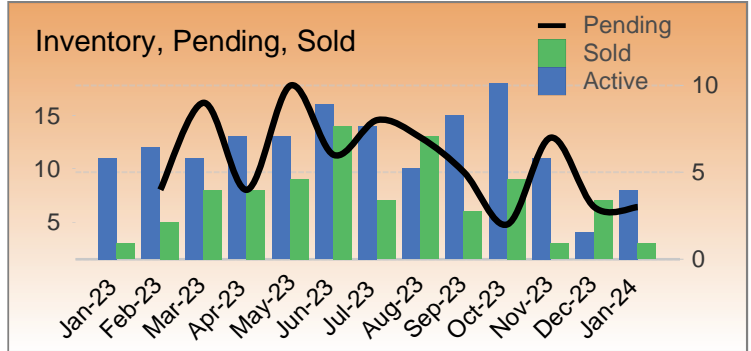
Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	4	9	5	2	11
\$500-599K	1	1	0	0	0
\$600-699K	0	0	0	0	0
\$700-799K	0	0	0	0	0
\$800-899K	0	0	0	0	0
\$900-999K	0	0	0	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	5	10	5	2	11

Presented by:

Market Activity Summary:

- Inventory: 8 units were listed for sale as of the last day of January - approximately 1.8 months of inventory.
- Sales Activity: 3 units were sold during January,
- Median Sales Price: \$610,000 during January
- Average price per sq.ft. in January was \$948
- Average Days-on-Market (DOM) is approximately 100 days
- Sold over Asking: On average, buyers paid 103% of list price in January



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
Jan-24	8	3	3	1.8	\$802,666	\$610,000	\$840,000	100	\$791	\$948	103%
Dec-23	4	3	7	0.6	\$854,857	\$950,000	\$942,857	41	\$718	\$785	111%
Nov-23	11	7	3	1.8	\$881,666	\$1,281,700	\$1,090,566	16	\$737	\$721	121%
Oct-23	18	2	9	2.0	\$714,222	\$748,000	\$757,000	43	\$772	\$899	105%
Sep-23	15	5	6	1.7	\$807,000	\$921,000	\$928,666	13	\$800	\$873	114%
Aug-23	10	7	13	0.9	\$780,923	\$721,000	\$805,307	25	\$854	\$907	102%
Jul-23	14	8	7	1.4	\$1,058,142	\$1,000,000	\$1,210,000	57	\$839	\$855	113%
Jun-23	16	6	14	1.5	\$807,214	\$825,000	\$863,398	21	\$851	\$831	106%
May-23	13	10	9	1.7	\$714,444	\$760,000	\$758,944	35	\$763	\$909	103%
Apr-23	13	4	8	1.9	\$709,625	\$780,000	\$743,500	33	\$762	\$747	104%
Mar-23	11	9	8	2.1	\$766,125	\$827,500	\$820,000	12	\$838	\$923	107%
Feb-23	12	4	5	3.3	\$775,200	\$843,000	\$850,500	31	\$815	\$889	108%
Jan-23	11	0	3	2.8	\$647,666	\$676,000	\$628,666	32	\$834	\$847	96%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jan-24	3	0%	\$777,611	-1.75%	\$610,000	-9.76%	\$840,000	33.6%	100	213%	103%
Jan-23	3	-40%	\$791,428	-10.7%	\$676,000	9.03%	\$628,666	-10.1%	32	-30.4%	96%
Jan-22	5	-16.7%	\$885,888	30.7%	\$620,000	3.77%	\$699,600	6.84%	46	-8%	99%

Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	0	1	1	0	0
\$500-599K	1	0	0	3	0
\$600-699K	1	1	2	1	2
\$700-799K	0	0	0	1	2
\$800-899K	0	1	1	1	1
\$900-999K	0	0	0	0	1
\$1-1.299M	0	0	1	0	0
\$1.3-1.699M	1	0	0	0	1
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	3	3	5	6	7

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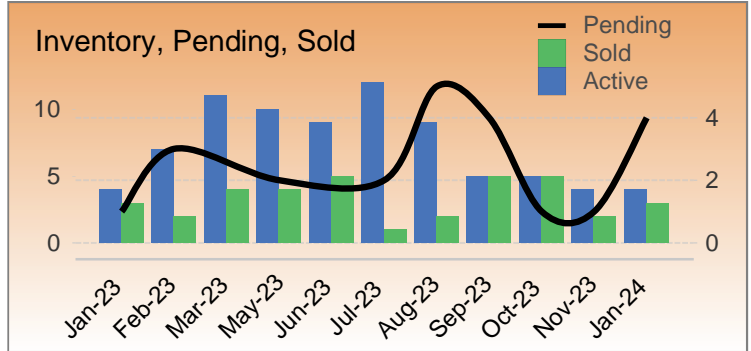
Includes Berkeley and Kensington

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Market Activity Summary:

- Inventory: 4 units were listed for sale as of the last day of January - approximately 2.4 months of inventory.
- Sales Activity: 3 units were sold during January,
- Median Sales Price: \$719,278 during January
- Average price per sq.ft. in January was \$402
- Average Days-on-Market (DOM) is approximately 89 days
- Sold over Asking: On average, buyers paid 98% of list price in January



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jan-24	4	4	3	2.4	\$699,385	\$719,278	\$683,092	89	\$391	\$402	98%
Nov-23	4	1	2	1.0	\$567,349	\$566,350	\$566,349	32	\$384	\$360	100%
Oct-23	5	1	5	1.3	\$433,400	\$410,000	\$435,437	16	\$397	\$352	100%
Sep-23	5	4	5	2.3	\$546,153	\$500,000	\$540,283	165	\$379	\$370	99%
Aug-23	9	5	2	3.4	\$455,000	\$464,000	\$464,000	6	\$367	\$481	102%
Jul-23	12	2	1	3.6	\$399,000	\$380,000	\$380,000	96	\$391	\$253	95%
Jun-23	9	0	5	3.0	\$419,599	\$375,000	\$422,000	38	\$387	\$319	100%
May-23	10	2	4	3.8	\$459,750	\$482,500	\$453,750	59	\$390	\$380	99%
Mar-23	11	0	4	3.7	\$508,125	\$509,750	\$510,500	47	\$363	\$433	100%
Feb-23	7	3	2	3.0	\$504,950	\$498,050	\$498,050	44	\$367	\$369	98%
Jan-23	4	1	3	1.7	\$536,000	\$510,000	\$534,000	26	\$351	\$378	100%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jan-24	3	0%	\$557,728	-2.14%	\$719,278	41%	\$683,092	27.9%	89	242%	98%
Jan-23	3	0%	\$569,900	62.8%	\$510,000	-2.3%	\$534,000	0.313%	26	4%	100%
Jan-22	3	200%	\$350,000	-0.791%	\$522,000	70%	\$532,333	73.4%	25	-68.8%	99%

Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	0	1	0	1	1
\$500-599K	1	1	3	0	0
\$600-699K	0	0	0	0	0
\$700-799K	1	1	0	0	0
\$800-899K	1	0	0	0	0
\$900-999K	0	0	0	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	3	3	3	1	1

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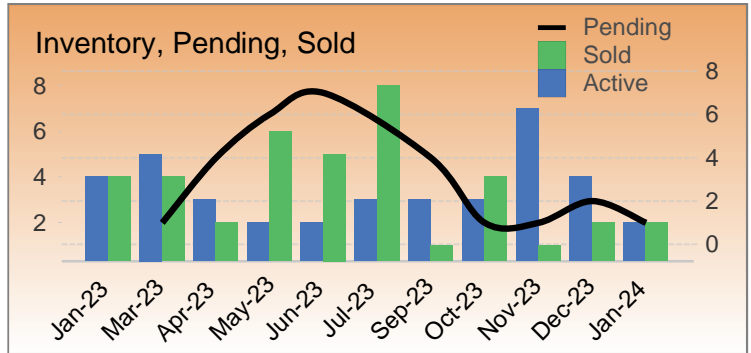
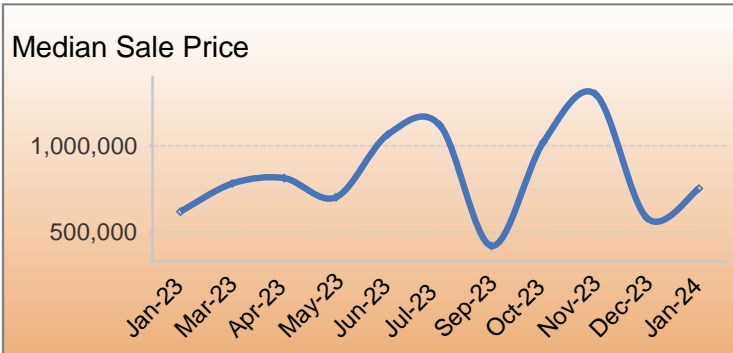


Includes Brentwood, Bethel Island, Byron, Discovery Bay, Knightsen, and Oakley

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Market Activity Summary:

- Inventory: 2 units were listed for sale as of the last day of January - approximately 1.2 months of inventory.
- Sales Activity: 2 units were sold during January,
- Median Sales Price: \$752,475 during January
- Average price per sq.ft. in January was \$600
- Average Days-on-Market (DOM) is approximately 22 days
- Sold over Asking: On average, buyers paid 101% of list price in January



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
Jan-24	2	1	2	1.2	\$743,750	\$752,475	\$752,475	22	\$526	\$600	101%
Dec-23	4	2	2	1.7	\$584,500	\$582,500	\$582,500	11	\$523	\$661	99%
Nov-23	7	1	1	3.5	\$1,290,000	\$1,300,000	\$1,300,000	8	\$563	\$558	101%
Oct-23	3	1	4	1.8	\$1,052,000	\$1,020,250	\$1,058,875	24	\$583	\$615	100%
Sep-23	3	4	1	1.0	\$439,000	\$420,000	\$420,000	49	\$541	\$461	96%
Jul-23	3	0	8	0.5	\$951,749	\$1,119,000	\$980,750	23	\$546	\$638	104%
Jun-23	2	7	5	0.5	\$998,390	\$1,065,000	\$1,059,600	9	\$575	\$722	106%
May-23	2	6	6	0.5	\$705,825	\$702,500	\$744,396	45	\$536	\$627	105%
Apr-23	3	4	2	1.5	\$762,000	\$812,500	\$812,500	6	\$651	\$712	108%
Mar-23	5	1	4	1.9	\$758,722	\$781,500	\$772,000	14	\$612	\$491	102%
Jan-23	4	0	4	1.2	\$648,209	\$619,500	\$637,250	62	\$516	\$505	98%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jan-24	2	-50%	\$757,000	-1.84%	\$752,475	21.5%	\$752,475	18.1%	22	-64.5%	101%
Jan-23	4	-55.6%	\$771,194	-0.938%	\$619,500	-25.8%	\$637,250	-27.8%	62	195%	98%
Jan-22	9	80%	\$778,500	6.24%	\$835,000	21.4%	\$882,555	27.8%	21	31.3%	108%

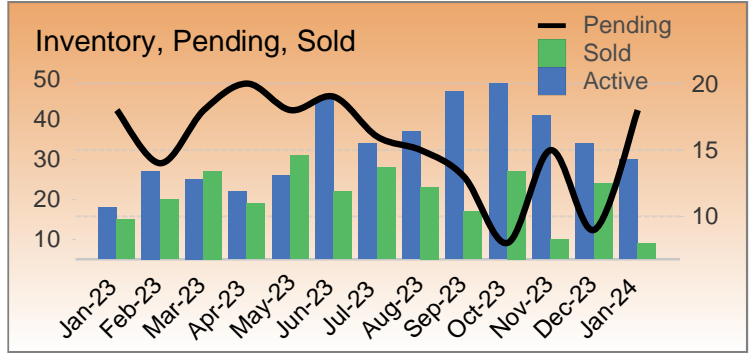
Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	0	0	0	2	1
\$500-599K	0	2	1	0	1
\$600-699K	1	0	3	1	1
\$700-799K	0	1	0	0	0
\$800-899K	1	1	1	1	1
\$900-999K	0	0	1	0	0
\$1-1.299M	0	0	2	1	0
\$1.3-1.699M	0	0	1	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	2	4	9	5	4

Presented by:

Market Activity Summary:

- Inventory: 31 units were listed for sale as of the last day of January - approximately 2.2 months of inventory.
- Sales Activity: 9 units were sold during January,
- Median Sales Price: \$370,000 during January
- Average price per sq.ft. in January was \$426
- Average Days-on-Market (DOM) is approximately 24 days
- Sold over Asking: On average, buyers paid 99% of list price in January



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jan-24	30	18	9	2.2	\$414,533	\$370,000	\$409,655	24	\$434	\$426	99%
Dec-23	34	9	24	1.7	\$460,986	\$410,000	\$460,839	44	\$430	\$456	100%
Nov-23	41	15	10	2.3	\$485,787	\$421,000	\$500,253	22	\$426	\$452	102%
Oct-23	49	8	27	2.2	\$461,738	\$445,000	\$460,444	24	\$437	\$428	100%
Sep-23	47	13	17	2.1	\$417,361	\$435,000	\$423,852	24	\$438	\$430	102%
Aug-23	37	15	23	1.5	\$448,716	\$435,000	\$455,740	30	\$430	\$461	102%
Jul-23	34	16	28	1.3	\$480,656	\$448,000	\$492,303	13	\$435	\$447	103%
Jun-23	45	19	22	1.9	\$461,663	\$441,000	\$476,361	25	\$435	\$476	103%
May-23	26	18	31	1.1	\$446,624	\$425,000	\$458,996	15	\$415	\$458	103%
Apr-23	22	20	19	1.1	\$484,555	\$465,000	\$492,052	20	\$431	\$445	101%
Mar-23	25	18	27	1.2	\$462,698	\$450,000	\$459,444	31	\$428	\$427	100%
Feb-23	27	14	20	1.7	\$427,146	\$408,500	\$420,653	31	\$441	\$432	98%
Jan-23	18	18	15	1.2	\$397,900	\$330,000	\$393,766	53	\$441	\$416	99%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jan-24	9	-40%	\$417,864	1.16%	\$370,000	12.1%	\$409,655	4.04%	24	-54.7%	99%
Jan-23	15	-59.5%	\$413,061	-4.08%	\$330,000	-14.3%	\$393,766	-3.17%	53	130%	99%
Jan-22	37	32.1%	\$430,631	13.5%	\$385,000	10.5%	\$406,675	12.6%	23	9.52%	103%

Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	6	11	31	27	24
\$500-599K	3	3	3	1	2
\$600-699K	0	0	1	0	1
\$700-799K	0	1	1	0	0
\$800-899K	0	0	1	0	0
\$900-999K	0	0	0	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	9	15	37	28	27

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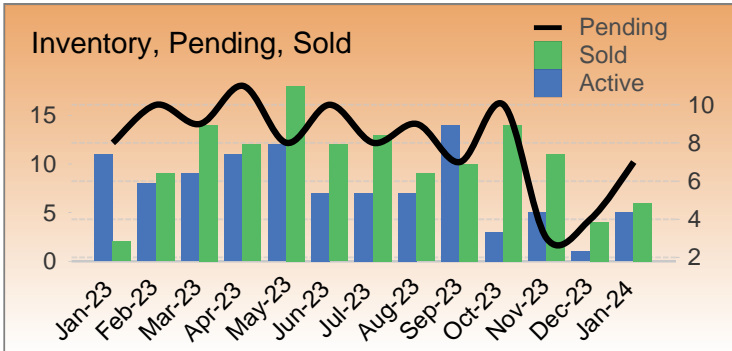
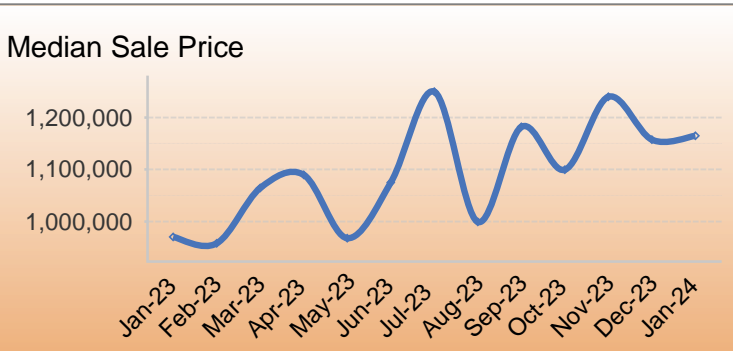
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Market Activity Summary:

- Inventory: 5 units were listed for sale as of the last day of January - approximately 0.7 months of inventory.
- Sales Activity: 6 units were sold during January,
- Median Sales Price: \$1,165,000 during January
- Average price per sq.ft. in January was \$720
- Average Days-on-Market (DOM) is approximately 30 days
- Sold over Asking: On average, buyers paid 99% of list price in January



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jan-24	5	7	6	0.7	\$1,134,583	\$1,165,000	\$1,125,416	30	\$689	\$720	99%
Dec-23	1	4	4	0.1	\$1,211,000	\$1,157,500	\$1,215,000	6	\$670	\$654	100%
Nov-23	5	3	11	0.4	\$1,268,781	\$1,240,000	\$1,274,800	14	\$756	\$709	100%
Oct-23	3	10	14	0.3	\$1,037,350	\$1,099,500	\$1,039,928	41	\$773	\$720	100%
Sep-23	14	7	10	1.3	\$1,106,800	\$1,182,000	\$1,109,700	14	\$730	\$696	100%
Aug-23	7	9	9	0.6	\$1,017,888	\$999,000	\$1,035,666	15	\$759	\$683	102%
Jul-23	7	8	13	0.5	\$1,122,669	\$1,250,000	\$1,145,769	13	\$746	\$651	102%
Jun-23	7	10	12	0.5	\$1,064,699	\$1,075,000	\$1,068,583	22	\$738	\$641	100%
May-23	12	8	18	0.8	\$972,105	\$967,500	\$984,494	15	\$726	\$689	102%
Apr-23	11	11	12	0.9	\$1,042,650	\$1,090,000	\$1,064,908	13	\$739	\$700	102%
Mar-23	9	9	14	1.1	\$1,012,428	\$1,064,500	\$1,023,285	30	\$753	\$686	101%
Feb-23	8	10	9	1.0	\$1,004,320	\$958,000	\$996,666	27	\$742	\$674	99%
Jan-23	11	8	2	1.7	\$975,000	\$970,000	\$970,000	77	\$645	\$572	99%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jan-24	6	200%	\$1,183,407	21%	\$1,165,000	20.1%	\$1,125,416	16%	30	-61%	99%
Jan-23	2	0%	\$977,892	-4.13%	\$970,000	2.43%	\$970,000	2.43%	77	600%	99%
Jan-22	2	-85.7%	\$1,020,059	17.3%	\$947,000	13.8%	\$947,000	19.9%	11	-56%	106%

Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	0	0	0	0	0
\$500-599K	0	0	0	3	1
\$600-699K	1	0	0	1	3
\$700-799K	1	0	0	2	3
\$800-899K	0	0	1	5	1
\$900-999K	0	2	0	2	0
\$1-1.299M	3	0	1	1	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	1	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	6	2	2	14	8

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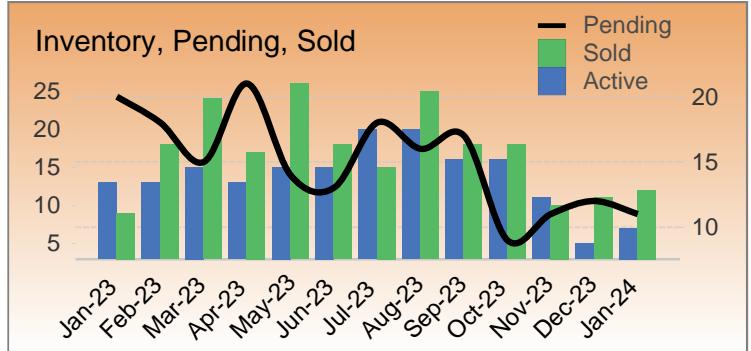
Includes Danville, Diablo, and Alamo

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Deemed reliable but not guaranteed

Market Activity Summary:

- Inventory: 7 units were listed for sale as of the last day of January - approximately 0.6 months of inventory.
- Sales Activity: 12 units were sold during January,
- Median Sales Price: \$915,000 during January
- Average price per sq.ft. in January was \$569
- Average Days-on-Market (DOM) is approximately 18 days
- Sold over Asking: On average, buyers paid 101% of list price in January



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
Jan-24	7	11	12	0.6	\$887,608	\$915,000	\$894,331	18	\$620	\$569	101%
Dec-23	5	12	11	0.4	\$863,262	\$830,000	\$864,273	16	\$649	\$591	100%
Nov-23	11	11	10	0.7	\$852,534	\$870,000	\$860,634	10	\$583	\$619	101%
Oct-23	16	9	18	0.8	\$1,001,482	\$980,000	\$1,019,413	12	\$575	\$612	102%
Sep-23	16	17	18	0.9	\$924,842	\$897,500	\$944,000	15	\$599	\$636	102%
Aug-23	20	16	25	1.0	\$927,871	\$1,025,714	\$954,784	9	\$588	\$641	103%
Jul-23	20	18	15	1.0	\$886,715	\$905,000	\$917,085	14	\$623	\$609	103%
Jun-23	15	13	18	0.7	\$915,098	\$970,000	\$955,255	10	\$603	\$654	105%
May-23	15	14	26	0.7	\$948,383	\$943,000	\$976,865	11	\$593	\$625	103%
Apr-23	13	21	17	0.7	\$909,504	\$830,000	\$915,705	16	\$586	\$620	101%
Mar-23	15	15	24	0.9	\$922,884	\$902,495	\$930,661	19	\$612	\$578	101%
Feb-23	13	18	18	1.0	\$942,206	\$929,500	\$933,074	44	\$602	\$554	99%
Jan-23	13	20	9	1.0	\$928,553	\$839,000	\$888,110	27	\$595	\$546	96%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jan-24	12	33.3%	\$952,854	-1.73%	\$915,000	9.06%	\$894,331	0.7%	18	-33.3%	101%
Jan-23	9	-55%	\$969,627	7.68%	\$839,000	10%	\$888,110	2.02%	27	145%	96%
Jan-22	20	-16.7%	\$900,465	13.4%	\$762,500	-7.01%	\$870,522	9.45%	11	-8.33%	107%

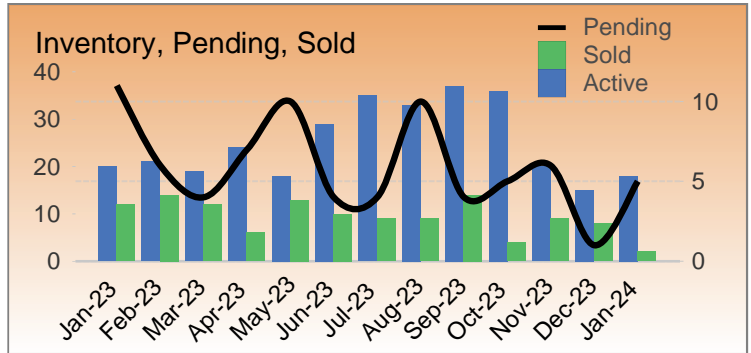
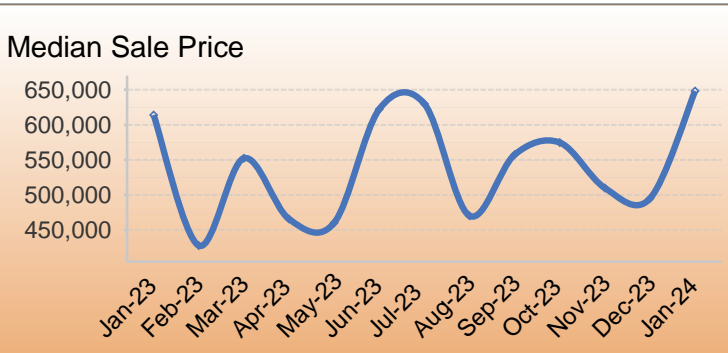
Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	1	0	1	0	1
\$500-599K	1	0	1	3	5
\$600-699K	1	2	3	4	3
\$700-799K	2	2	6	4	2
\$800-899K	0	2	1	6	1
\$900-999K	3	1	0	5	3
\$1-1.299M	3	2	8	2	0
\$1.3-1.699M	1	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	12	9	20	24	15

Presented by:

Market Activity Summary:

- Inventory: 18 units were listed for sale as of the last day of January - approximately 2.8 months of inventory.
- Sales Activity: 2 units were sold during January,
- Median Sales Price: \$648,200 during January
- Average price per sq.ft. in January was \$579
- Average Days-on-Market (DOM) is approximately 145 days
- Sold over Asking: On average, buyers paid 98% of list price in January



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
Jan-24	18	5	2	2.8	\$659,475	\$648,200	\$648,200	145	\$633	\$579	98%
Dec-23	15	1	8	2.1	\$556,250	\$495,000	\$539,375	65	\$594	\$555	96%
Nov-23	20	6	9	2.2	\$523,210	\$510,000	\$511,100	45	\$606	\$608	98%
Oct-23	36	5	4	4.0	\$576,722	\$575,000	\$578,500	33	\$612	\$646	100%
Sep-23	37	4	14	3.5	\$567,341	\$557,500	\$565,662	36	\$621	\$588	100%
Aug-23	33	10	9	3.6	\$601,000	\$470,000	\$611,111	44	\$630	\$662	101%
Jul-23	35	4	9	3.4	\$633,444	\$630,000	\$641,333	26	\$623	\$615	101%
Jun-23	29	4	10	3.1	\$606,400	\$622,500	\$619,300	20	\$611	\$610	101%
May-23	18	10	13	1.8	\$594,230	\$460,000	\$587,384	24	\$682	\$663	100%
Apr-23	24	7	6	2.3	\$488,596	\$465,500	\$480,166	80	\$681	\$533	99%
Mar-23	19	4	12	1.5	\$598,666	\$552,500	\$599,741	26	\$687	\$637	100%
Feb-23	21	6	14	1.8	\$510,263	\$427,500	\$495,928	51	\$660	\$641	97%
Jan-23	20	11	12	2.2	\$606,416	\$614,000	\$594,500	45	\$649	\$597	98%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jan-24	2	-83.3%	\$573,676	9.59%	\$648,200	5.57%	\$648,200	9.03%	145	222%	98%
Jan-23	12	-7.69%	\$523,470	-18.5%	\$614,000	-5.54%	\$594,500	-6.23%	45	36.4%	98%
Jan-22	13	-18.8%	\$641,995	13.6%	\$650,000	20.6%	\$634,015	14.3%	33	-45.9%	102%

Sales Activity and Price Trends

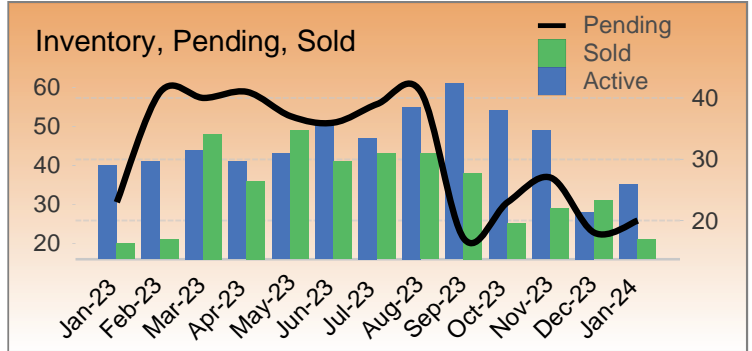
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	0	4	3	6	3
\$500-599K	0	2	3	4	1
\$600-699K	2	1	1	4	1
\$700-799K	0	4	2	1	2
\$800-899K	0	0	4	1	0
\$900-999K	0	1	0	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	2	12	13	16	7

Presented by:



Market Activity Summary:

- Inventory: 36 units were listed for sale as of the last day of January - approximately 1.3 months of inventory.
- Sales Activity: 21 units were sold during January,
- Median Sales Price: \$720,000 during January
- Average price per sq.ft. in January was \$652
- Average Days-on-Market (DOM) is approximately 45 days
- Sold over Asking: On average, buyers paid 100% of list price in January



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jan-24	35	20	21	1.3	\$775,452	\$720,000	\$777,359	45	\$690	\$652	100%
Dec-23	28	18	31	1.1	\$820,289	\$710,000	\$830,298	32	\$682	\$679	101%
Nov-23	49	27	29	1.7	\$862,131	\$835,000	\$874,172	19	\$681	\$710	101%
Oct-23	54	23	25	1.6	\$807,411	\$710,000	\$828,520	17	\$692	\$730	103%
Sep-23	61	17	38	1.6	\$973,078	\$887,500	\$992,705	22	\$682	\$741	102%
Aug-23	55	41	43	1.3	\$917,469	\$901,857	\$938,577	19	\$702	\$720	102%
Jul-23	47	39	43	1.1	\$811,591	\$790,000	\$841,661	14	\$712	\$683	103%
Jun-23	51	36	41	1.3	\$863,430	\$835,000	\$886,076	15	\$696	\$719	102%
May-23	43	37	49	1.0	\$917,238	\$945,000	\$929,234	27	\$672	\$703	102%
Apr-23	41	41	36	1.3	\$887,599	\$737,500	\$908,598	25	\$669	\$665	102%
Mar-23	44	40	48	1.5	\$892,490	\$865,000	\$902,633	37	\$677	\$709	101%
Feb-23	41	41	21	1.4	\$879,046	\$760,000	\$868,910	39	\$653	\$630	99%
Jan-23	40	23	20	1.3	\$1,032,889	\$1,040,000	\$1,001,099	39	\$652	\$623	97%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jan-24	21	5%	\$969,744	-4.09%	\$720,000	-30.8%	\$777,359	-22.3%	45	15.4%	100%
Jan-23	20	-25.9%	\$1,011,135	12.6%	\$1,040,000	17.8%	\$1,001,099	11.5%	39	225%	97%
Jan-22	27	-42.6%	\$897,781	15.2%	\$883,110	22.7%	\$898,127	22.4%	12	-58.6%	109%

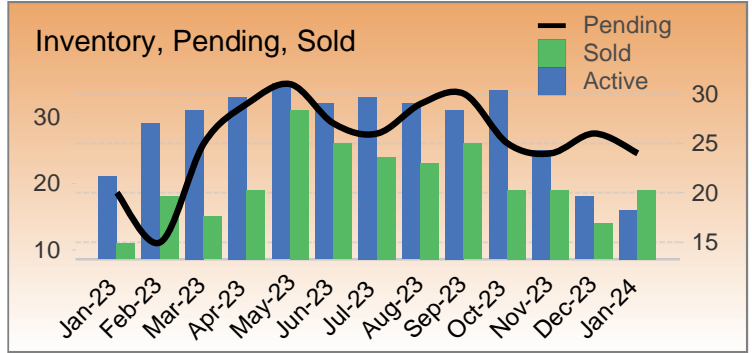
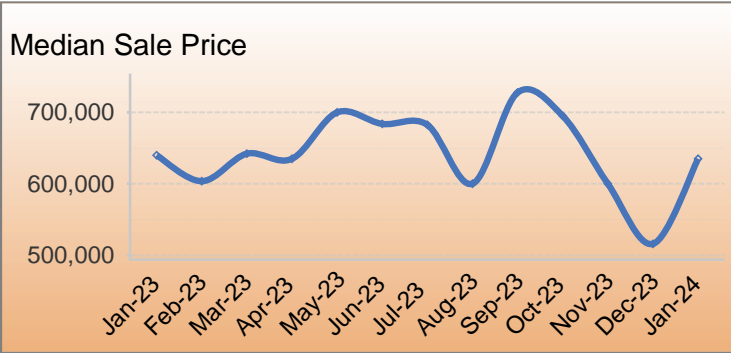
Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	3	2	4	9	6
\$500-599K	2	2	2	7	2
\$600-699K	5	2	2	5	4
\$700-799K	2	0	4	7	3
\$800-899K	4	3	2	7	5
\$900-999K	1	1	2	5	6
\$1-1.299M	3	4	7	7	3
\$1.3-1.699M	1	6	4	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	21	20	27	47	29

Presented by:

Market Activity Summary:

- Inventory: 16 units were listed for sale as of the last day of January - approximately 0.9 months of inventory.
- Sales Activity: 19 units were sold during January,
- Median Sales Price: \$635,000 during January
- Average price per sq.ft. in January was \$530
- Average Days-on-Market (DOM) is approximately 44 days
- Sold over Asking: On average, buyers paid 102% of list price in January



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
Jan-24	16	24	19	0.9	\$645,400	\$635,000	\$649,575	44	\$606	\$530	102%
Dec-23	18	26	14	1.2	\$550,688	\$516,250	\$553,966	32	\$579	\$559	100%
Nov-23	25	24	19	1.4	\$606,448	\$600,000	\$618,828	26	\$552	\$508	102%
Oct-23	34	25	19	1.6	\$671,513	\$695,000	\$681,526	28	\$542	\$516	102%
Sep-23	31	30	26	1.4	\$708,442	\$727,500	\$722,153	36	\$535	\$521	103%
Aug-23	32	29	23	1.4	\$599,434	\$600,000	\$602,001	20	\$532	\$545	101%
Jul-23	33	26	24	1.3	\$641,956	\$682,500	\$662,479	16	\$527	\$528	104%
Jun-23	32	27	26	1.5	\$667,435	\$683,750	\$677,166	29	\$523	\$553	101%
May-23	35	31	31	1.6	\$659,633	\$700,000	\$679,488	20	\$556	\$529	103%
Apr-23	33	29	19	2.0	\$669,261	\$635,000	\$678,830	19	\$505	\$508	101%
Mar-23	31	25	15	2.2	\$667,089	\$642,000	\$660,493	35	\$500	\$464	99%
Feb-23	29	15	18	2.1	\$606,039	\$603,500	\$593,388	39	\$513	\$485	98%
Jan-23	21	20	11	1.2	\$642,857	\$640,000	\$642,861	43	\$501	\$516	100%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jan-24	19	72.7%	\$704,276	19.4%	\$635,000	-0.781%	\$649,575	1.04%	44	2.33%	102%
Jan-23	11	-54.2%	\$589,717	-5.46%	\$640,000	3.64%	\$642,861	-2.29%	43	187%	100%
Jan-22	24	-22.6%	\$623,775	18.3%	\$617,500	14.4%	\$657,912	15.8%	15	-37.5%	105%

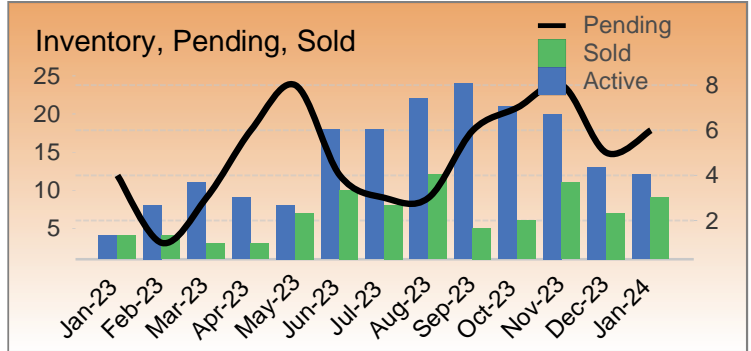
Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	4	3	4	7	5
\$500-599K	3	2	5	13	11
\$600-699K	4	2	7	5	1
\$700-799K	3	2	3	6	8
\$800-899K	3	1	1	0	0
\$900-999K	1	1	4	0	0
\$1-1.299M	1	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	19	11	24	31	25

Presented by:

Market Activity Summary:

- Inventory: 12 units were listed for sale as of the last day of January - approximately 1.3 months of inventory.
- Sales Activity: 9 units were sold during January,
- Median Sales Price: \$420,000 during January
- Average price per sq.ft. in January was \$435
- Average Days-on-Market (DOM) is approximately 62 days
- Sold over Asking: On average, buyers paid 101% of list price in January



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jan-24	12	6	9	1.3	\$428,761	\$420,000	\$430,888	62	\$463	\$435	101%
Dec-23	13	5	7	1.6	\$464,978	\$459,000	\$462,707	35	\$461	\$458	100%
Nov-23	20	8	11	2.7	\$457,272	\$465,000	\$461,818	45	\$451	\$451	101%
Oct-23	21	7	6	3.0	\$411,329	\$407,000	\$416,333	20	\$447	\$439	101%
Sep-23	24	6	5	3.0	\$505,400	\$500,000	\$511,800	32	\$453	\$417	101%
Aug-23	22	3	12	2.2	\$471,031	\$457,500	\$480,449	31	\$433	\$456	102%
Jul-23	18	3	8	2.6	\$483,424	\$507,500	\$511,250	20	\$441	\$432	106%
Jun-23	18	4	10	2.7	\$481,383	\$515,000	\$500,350	20	\$440	\$460	104%
May-23	8	8	7	2.5	\$470,828	\$457,000	\$493,984	70	\$466	\$453	107%
Apr-23	9	6	3	3.0	\$530,633	\$530,000	\$546,666	10	\$479	\$438	103%
Mar-23	11	3	3	3.0	\$520,999	\$580,000	\$552,833	16	\$436	\$447	107%
Feb-23	8	1	4	2.4	\$441,749	\$429,500	\$437,250	19	\$432	\$438	99%
Jan-23	4	4	4	1.0	\$472,000	\$460,000	\$468,848	28	\$424	\$444	99%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jan-24	9	125%	\$533,362	1.57%	\$420,000	-8.7%	\$430,888	-8.1%	62	121%	101%
Jan-23	4	-75%	\$525,133	-4.23%	\$460,000	1.1%	\$468,848	8.48%	28	64.7%	99%
Jan-22	16	60%	\$548,332	22.8%	\$455,000	10.2%	\$432,187	9.83%	17	-19%	104%

Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	8	3	12	9	12
\$500-599K	1	0	3	1	2
\$600-699K	0	1	1	0	0
\$700-799K	0	0	0	0	0
\$800-899K	0	0	0	0	0
\$900-999K	0	0	0	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	9	4	16	10	14

Presented by:

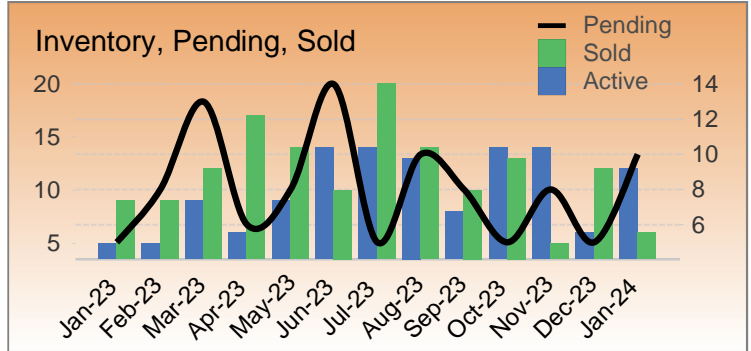
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Market Activity Summary:

- Inventory: 12 units were listed for sale as of the last day of January - approximately 1.6 months of inventory.
- Sales Activity: 6 units were sold during January,
- Median Sales Price: \$743,000 during January
- Average price per sq.ft. in January was \$625
- Average Days-on-Market (DOM) is approximately 14 days
- Sold over Asking: On average, buyers paid 102% of list price in January



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
Jan-24	12	10	6	1.6	\$729,658	\$743,000	\$744,333	14	\$576	\$625	102%
Dec-23	6	5	12	0.6	\$764,666	\$740,000	\$763,666	21	\$602	\$565	100%
Nov-23	14	8	5	1.5	\$968,800	\$851,000	\$964,700	11	\$570	\$593	100%
Oct-23	14	5	13	1.1	\$788,992	\$825,000	\$820,923	12	\$574	\$607	104%
Sep-23	8	8	10	0.5	\$883,527	\$964,000	\$889,433	20	\$550	\$586	101%
Aug-23	13	10	14	0.9	\$821,339	\$875,000	\$832,500	21	\$557	\$572	101%
Jul-23	14	5	20	1.0	\$769,294	\$846,500	\$779,181	10	\$542	\$579	101%
Jun-23	14	14	10	1.0	\$759,987	\$804,997	\$774,699	8	\$572	\$576	102%
May-23	9	8	14	0.6	\$726,337	\$737,500	\$754,785	12	\$563	\$606	104%
Apr-23	6	6	17	0.5	\$682,192	\$690,000	\$698,135	12	\$596	\$570	103%
Mar-23	9	13	12	1.0	\$750,899	\$842,500	\$784,666	7	\$598	\$540	104%
Feb-23	5	8	9	0.6	\$749,932	\$800,000	\$751,277	33	\$495	\$549	100%
Jan-23	5	5	9	0.7	\$749,550	\$750,000	\$756,444	39	\$595	\$498	101%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jan-24	6	-33.3%	\$756,633	4.66%	\$743,000	-0.933%	\$744,333	-1.6%	14	-64.1%	102%
Jan-23	9	-10%	\$722,928	-12.2%	\$750,000	-3.85%	\$756,444	7.08%	39	388%	101%
Jan-22	10	-54.5%	\$823,456	23.1%	\$780,000	8.33%	\$706,400	7.76%	8	-38.5%	103%

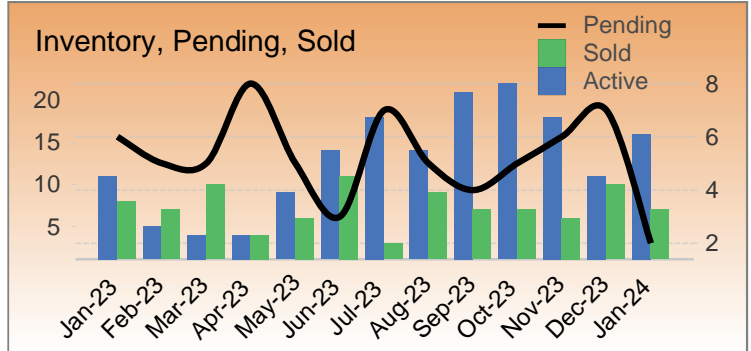
Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	1	0	2	5	2
\$500-599K	0	2	1	2	4
\$600-699K	2	0	1	1	1
\$700-799K	1	4	2	8	2
\$800-899K	0	1	3	5	1
\$900-999K	2	1	1	1	0
\$1-1.299M	0	1	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	6	9	10	22	10

Presented by:

Market Activity Summary:

- Inventory: 18 units were listed for sale as of the last day of January - approximately 2.3 months of inventory.
- Sales Activity: 7 units were sold during January,
- Median Sales Price: \$675,000 during January
- Average price per sq.ft. in January was \$452
- Average Days-on-Market (DOM) is approximately 27 days
- Sold over Asking: On average, buyers paid 96% of list price in January



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jan-24	16	2	7	2.3	\$625,928	\$675,000	\$604,952	27	\$521	\$452	96%
Dec-23	11	7	10	1.4	\$599,990	\$640,000	\$610,150	21	\$517	\$457	102%
Nov-23	18	6	6	2.7	\$458,500	\$476,000	\$459,666	21	\$490	\$455	100%
Oct-23	22	5	7	2.9	\$462,807	\$500,000	\$468,214	12	\$482	\$491	101%
Sep-23	21	4	7	3.3	\$597,557	\$590,000	\$593,571	19	\$486	\$477	99%
Aug-23	14	5	9	1.8	\$553,972	\$515,000	\$551,044	17	\$511	\$481	99%
Jul-23	18	7	3	2.7	\$503,000	\$530,000	\$516,666	18	\$516	\$463	103%
Jun-23	14	3	11	2.0	\$616,216	\$721,000	\$640,880	18	\$503	\$501	104%
May-23	9	5	6	1.4	\$550,482	\$540,000	\$558,333	16	\$511	\$489	102%
Apr-23	4	8	4	0.6	\$675,400	\$670,000	\$677,500	69	\$475	\$433	101%
Mar-23	4	5	10	0.5	\$539,390	\$507,500	\$548,900	40	\$511	\$454	102%
Feb-23	5	5	7	0.8	\$592,542	\$600,000	\$592,714	26	\$464	\$459	100%
Jan-23	11	6	8	1.8	\$554,075	\$512,400	\$550,475	70	\$480	\$473	99%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jan-24	7	-12.5%	\$697,666	16%	\$675,000	31.7%	\$604,952	9.9%	27	-61.4%	96%
Jan-23	8	33.3%	\$601,195	-1.45%	\$512,400	-11.3%	\$550,475	-5.28%	70	150%	99%
Jan-22	6	-45.5%	\$610,049	24.5%	\$577,500	37.5%	\$581,185	28%	28	-12.5%	102%

Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	2	4	2	7	5
\$500-599K	1	1	1	1	1
\$600-699K	3	2	1	3	0
\$700-799K	0	1	1	0	0
\$800-899K	1	0	1	0	0
\$900-999K	0	0	0	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	7	8	6	11	6

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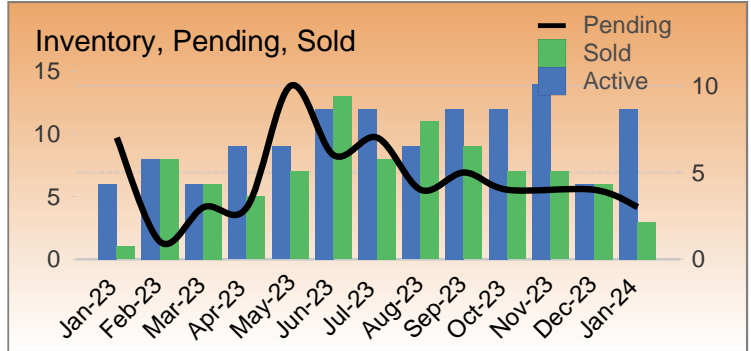
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Market Activity Summary:

- Inventory: 12 units were listed for sale as of the last day of January - approximately 2.3 months of inventory.
- Sales Activity: 3 units were sold during January,
- Median Sales Price: \$669,000 during January
- Average price per sq.ft. in January was \$601
- Average Days-on-Market (DOM) is approximately 20 days
- Sold over Asking: On average, buyers paid 105% of list price in January



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
Jan-24	12	3	3	2.3	\$908,666	\$669,000	\$989,666	20	\$720	\$601	105%
Dec-23	6	4	6	0.9	\$877,333	\$825,000	\$902,500	24	\$822	\$661	100%
Nov-23	14	0	7	1.8	\$1,044,285	\$944,000	\$1,014,000	35	\$691	\$628	97%
Oct-23	12	4	7	1.3	\$1,297,914	\$1,035,000	\$1,307,928	37	\$684	\$812	101%
Sep-23	12	5	9	1.3	\$1,191,852	\$1,100,000	\$1,179,185	29	\$741	\$726	99%
Aug-23	9	4	11	0.8	\$950,434	\$941,000	\$968,889	11	\$729	\$699	104%
Jul-23	12	7	8	1.3	\$1,094,499	\$1,265,000	\$1,141,209	21	\$761	\$733	105%
Jun-23	12	6	13	1.4	\$940,807	\$855,000	\$939,500	26	\$740	\$628	100%
May-23	9	10	7	1.7	\$1,002,857	\$870,000	\$1,030,857	11	\$753	\$745	105%
Apr-23	9	3	5	1.6	\$1,296,000	\$1,200,000	\$1,264,000	69	\$751	\$738	98%
Mar-23	6	3	6	1.4	\$1,086,250	\$900,000	\$1,075,208	14	\$882	\$796	102%
Feb-23	8	1	8	1.3	\$1,056,737	\$835,000	\$1,073,500	29	\$763	\$647	101%
Jan-23	6	7	1	0.8	\$439,000	\$410,000	\$410,000	65	\$793	\$525	93%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jan-24	3	200%	\$1,068,400	-29.3%	\$669,000	63.2%	\$989,666	141%	20	-69.2%	105%
Jan-23	1	-80%	\$1,510,500	52.9%	\$410,000	-25.5%	\$410,000	-40%	65	442%	93%
Jan-22	5	-28.6%	\$988,107	-8.94%	\$550,000	-29.2%	\$683,500	-12.3%	12	-68.4%	108%

Sales Activity and Price Trends

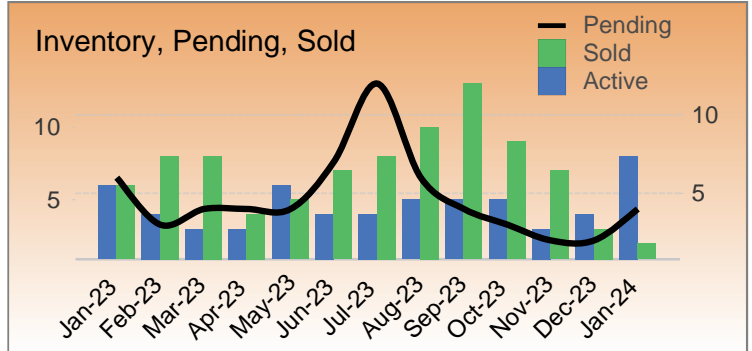
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	0	1	1	1	0
\$500-599K	0	0	2	2	1
\$600-699K	2	0	0	0	0
\$700-799K	0	0	0	1	0
\$800-899K	0	0	1	0	0
\$900-999K	0	0	0	2	0
\$1-1.299M	0	0	1	1	0
\$1.3-1.699M	1	0	0	0	3
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	2
>3M	0	0	0	0	0
Total	3	1	5	7	6

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Market Activity Summary:

- Inventory: 10 units were listed for sale as of the last day of January - approximately 2.5 months of inventory.
- Sales Activity: 2 units were sold during January,
- Median Sales Price: \$997,500 during January
- Average price per sq.ft. in January was \$657
- Average Days-on-Market (DOM) is approximately 11 days
- Sold over Asking: On average, buyers paid 109% of list price in January



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jan-24	8	4	2	2.5	\$912,000	\$997,500	\$997,500	11	\$679	\$657	109%
Dec-23	4	2	3	0.6	\$935,300	\$1,105,000	\$980,000	12	\$622	\$699	105%
Nov-23	3	2	7	0.3	\$950,814	\$972,000	\$959,285	15	\$662	\$650	101%
Oct-23	5	3	9	0.6	\$857,422	\$815,000	\$886,388	11	\$598	\$639	104%
Sep-23	5	4	13	0.6	\$726,429	\$665,000	\$755,948	8	\$698	\$647	105%
Aug-23	5	6	10	0.6	\$767,979	\$744,000	\$802,900	11	\$663	\$628	105%
Jul-23	4	12	8	0.6	\$783,737	\$775,500	\$818,111	8	\$687	\$607	104%
Jun-23	4	7	7	0.8	\$838,412	\$930,000	\$874,000	12	\$631	\$669	105%
May-23	6	4	5	1.2	\$768,377	\$757,500	\$789,677	11	\$660	\$650	102%
Apr-23	3	4	4	0.5	\$656,975	\$639,500	\$674,000	16	\$756	\$621	103%
Mar-23	3	4	8	0.4	\$863,420	\$738,000	\$857,886	30	\$647	\$609	100%
Feb-23	4	3	8	0.7	\$882,362	\$817,000	\$886,611	14	\$609	\$594	101%
Jan-23	6	6	6	1.4	\$703,927	\$643,250	\$709,416	25	\$604	\$564	101%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jan-24	2	-66.7%	\$948,146	8.36%	\$997,500	55.1%	\$997,500	40.6%	11	-56%	109%
Jan-23	6	-50%	\$874,967	-0.875%	\$643,250	3.33%	\$709,416	3.51%	25	56.3%	101%
Jan-22	12	-33.3%	\$882,691	18.9%	\$622,500	-2.96%	\$685,375	-1.84%	16	-30.4%	102%

Sales Activity and Price Trends

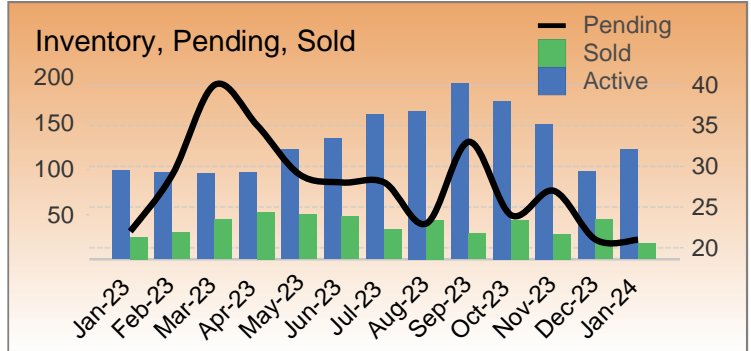
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	0	0	0	0	1
\$500-599K	0	1	3	3	3
\$600-699K	0	3	6	8	1
\$700-799K	0	0	1	3	0
\$800-899K	1	1	1	2	1
\$900-999K	0	0	0	2	0
\$1-1.299M	1	1	1	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	2	6	12	18	6

Presented by:



Market Activity Summary:

- Inventory: 122 units were listed for sale as of the last day of January - approximately 3.9 months of inventory.
- Sales Activity: 19 units were sold during January,
- Median Sales Price: \$650,000 during January
- Average price per sq.ft. in January was \$543
- Average Days-on-Market (DOM) is approximately 77 days
- Sold over Asking: On average, buyers paid 98% of list price in January



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
Jan-24	121	21	19	3.9	\$747,916	\$650,000	\$732,324	77	\$580	\$543	98%
Dec-23	97	21	45	2.5	\$631,091	\$520,000	\$628,542	58	\$579	\$557	100%
Nov-23	149	27	29	4.4	\$603,844	\$520,000	\$603,862	50	\$584	\$596	100%
Oct-23	174	24	44	4.4	\$572,933	\$503,000	\$585,909	34	\$575	\$569	102%
Sep-23	193	33	30	5.4	\$581,059	\$535,000	\$582,666	41	\$578	\$518	100%
Aug-23	163	23	44	3.9	\$671,352	\$584,500	\$668,359	34	\$573	\$573	99%
Jul-23	159	28	34	3.6	\$615,376	\$612,500	\$630,611	31	\$574	\$605	102%
Jun-23	133	28	48	2.7	\$578,374	\$582,000	\$593,197	31	\$579	\$596	102%
May-23	121	29	50	2.5	\$670,503	\$610,000	\$681,138	41	\$570	\$640	101%
Apr-23	96	35	53	2.3	\$637,545	\$647,500	\$659,660	28	\$586	\$611	103%
Mar-23	95	40	45	2.9	\$715,101	\$669,000	\$725,922	31	\$573	\$627	101%
Feb-23	96	29	31	3.1	\$641,041	\$610,000	\$644,277	38	\$568	\$587	101%
Jan-23	98	22	26	2.6	\$628,750	\$579,000	\$623,348	63	\$601	\$583	99%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jan-24	19	-26.9%	\$649,076	-8.17%	\$650,000	12.3%	\$732,324	17.5%	77	22.2%	98%
Jan-23	26	-52.7%	\$706,841	10.4%	\$579,000	-19.6%	\$623,348	-15.1%	63	34%	99%
Jan-22	55	-21.4%	\$639,994	-1.83%	\$720,000	17.6%	\$734,637	14%	47	6.82%	103%

Sales Activity and Price Trends

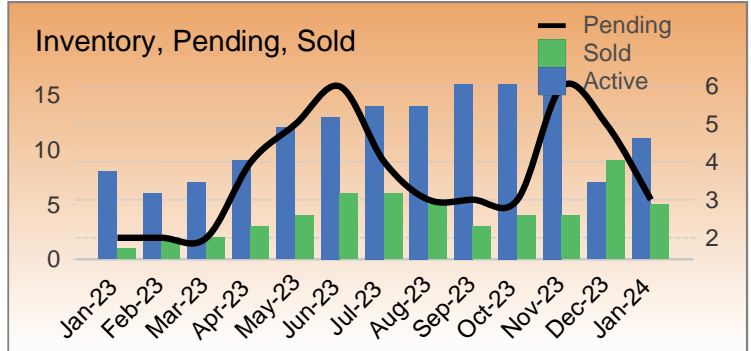
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	6	8	10	17	6
\$500-599K	1	6	9	16	10
\$600-699K	3	6	7	13	7
\$700-799K	2	2	11	12	8
\$800-899K	2	2	5	4	4
\$900-999K	1	1	3	3	0
\$1-1.299M	2	0	8	4	2
\$1.3-1.699M	2	1	2	1	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	19	26	55	70	37

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Market Activity Summary:

- Inventory: 12 units were listed for sale as of the last day of January - approximately 2.0 months of inventory.
- Sales Activity: 5 units were sold during January,
- Median Sales Price: \$419,000 during January
- Average price per sq.ft. in January was \$351
- Average Days-on-Market (DOM) is approximately 30 days
- Sold over Asking: On average, buyers paid 99% of list price in January



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jan-24	11	3	5	2.0	\$407,375	\$419,000	\$401,600	30	\$337	\$351	99%
Dec-23	7	5	9	1.2	\$459,444	\$459,000	\$455,611	50	\$390	\$347	100%
Nov-23	16	6	4	4.9	\$381,250	\$357,500	\$380,000	23	\$346	\$350	100%
Oct-23	16	3	4	4.0	\$425,986	\$410,000	\$422,500	66	\$331	\$398	100%
Sep-23	16	3	3	3.4	\$488,333	\$505,000	\$487,000	32	\$342	\$420	100%
Aug-23	14	3	5	2.5	\$472,980	\$491,000	\$474,200	16	\$359	\$376	100%
Jul-23	14	4	6	2.8	\$404,825	\$402,500	\$415,825	17	\$371	\$384	103%
Jun-23	13	6	6	3.2	\$407,158	\$407,500	\$415,833	38	\$389	\$404	102%
May-23	12	5	4	4.0	\$488,737	\$491,000	\$486,750	30	\$387	\$383	99%
Apr-23	9	4	3	3.9	\$412,998	\$330,000	\$423,331	26	\$413	\$368	104%
Mar-23	7	2	2	4.2	\$299,000	\$291,500	\$291,500	31	\$428	\$410	97%
Feb-23	6	2	2	2.0	\$459,944	\$472,500	\$472,500	43	\$431	\$314	103%
Jan-23	8	2	1	1.8	\$399,000	\$385,000	\$385,000	12	\$405	\$375	96%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jan-24	5	400%	\$442,942	28.7%	\$419,000	8.83%	\$401,600	4.31%	30	150%	99%
Jan-23	1	-85.7%	\$344,200	-17.9%	\$385,000	13.6%	\$385,000	-7.21%	12	-7.69%	96%
Jan-22	7	75%	\$419,198	4.8%	\$338,888	23%	\$414,912	52.5%	13	-86.7%	103%

Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	4	1	4	4	4
\$500-599K	1	0	2	0	0
\$600-699K	0	0	1	0	0
\$700-799K	0	0	0	0	0
\$800-899K	0	0	0	0	0
\$900-999K	0	0	0	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	5	1	7	4	4

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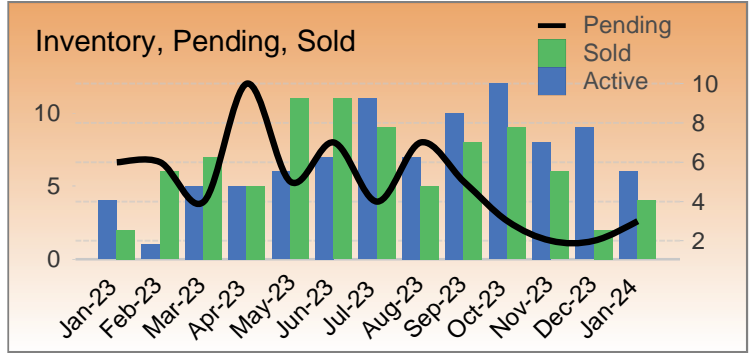
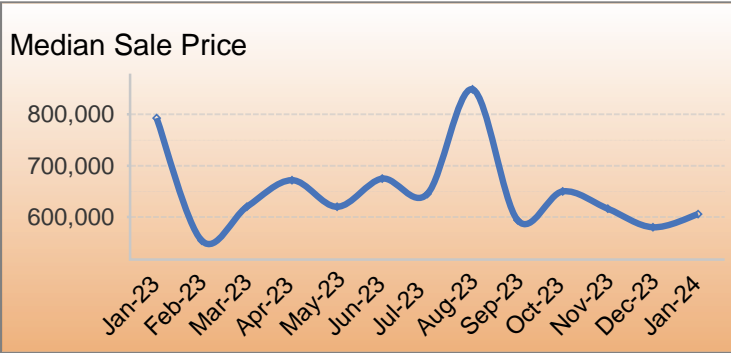
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Market Activity Summary:

- Inventory: 7 units were listed for sale as of the last day of January - approximately 1.8 months of inventory.
- Sales Activity: 4 units were sold during January,
- Median Sales Price: \$605,500 during January
- Average price per sq.ft. in January was \$511
- Average Days-on-Market (DOM) is approximately 28 days
- Sold over Asking: On average, buyers paid 105% of list price in January



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
Jan-24	6	3	4	1.8	\$594,000	\$605,500	\$622,750	28	\$509	\$511	105%
Dec-23	9	2	2	1.6	\$587,000	\$580,000	\$580,000	30	\$503	\$536	99%
Nov-23	8	2	6	1.0	\$615,833	\$616,000	\$605,166	19	\$494	\$490	98%
Oct-23	12	3	9	1.6	\$606,222	\$650,000	\$625,222	25	\$513	\$498	103%
Sep-23	10	5	8	1.4	\$582,975	\$593,950	\$581,862	30	\$500	\$516	100%
Aug-23	7	7	5	0.8	\$765,200	\$849,000	\$767,100	17	\$474	\$512	100%
Jul-23	11	4	9	1.1	\$582,766	\$645,000	\$593,888	23	\$499	\$510	102%
Jun-23	7	7	11	0.9	\$637,440	\$675,000	\$648,071	13	\$479	\$509	102%
May-23	6	5	11	0.9	\$624,127	\$620,000	\$637,863	12	\$475	\$526	102%
Apr-23	5	10	5	0.8	\$653,570	\$672,000	\$689,424	11	\$487	\$517	105%
Mar-23	5	4	7	1.0	\$563,142	\$620,000	\$574,142	34	\$499	\$461	102%
Feb-23	1	6	6	0.5	\$558,333	\$553,750	\$544,750	45	\$472	\$477	97%
Jan-23	4	6	2	1.3	\$819,000	\$792,500	\$792,500	51	\$448	\$425	97%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jan-24	4	100%	\$644,666	13.7%	\$605,500	-23.6%	\$622,750	-21.4%	28	-45.1%	105%
Jan-23	2	-50%	\$567,200	-16.3%	\$792,500	18.7%	\$792,500	21.8%	51	113%	97%
Jan-22	4	-50%	\$677,666	18.5%	\$667,500	27.8%	\$650,500	16%	24	-22.6%	105%

Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	1	0	1	3	3
\$500-599K	1	0	1	3	0
\$600-699K	0	0	0	1	0
\$700-799K	1	1	1	0	0
\$800-899K	1	1	1	1	0
\$900-999K	0	0	0	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	4	2	4	8	3

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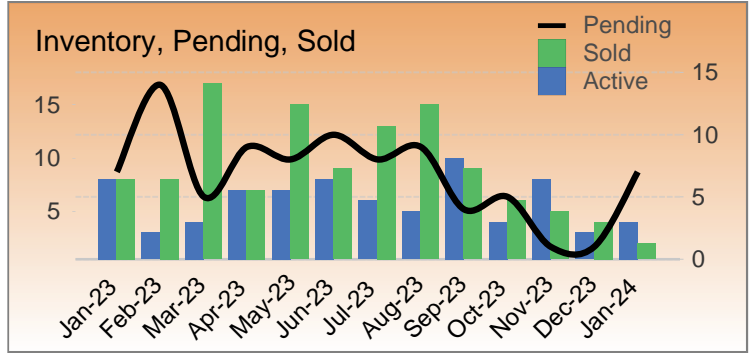
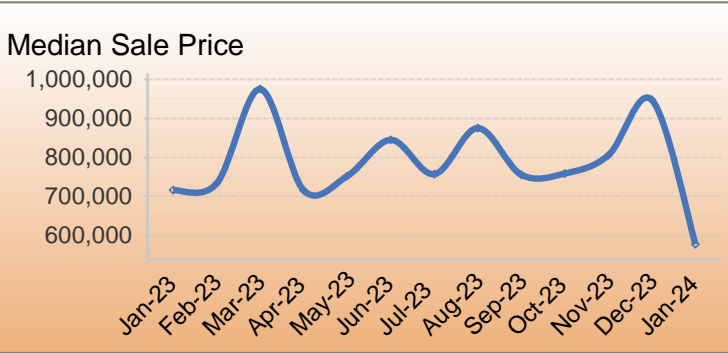
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Market Activity Summary:

- Inventory: 4 units were listed for sale as of the last day of January - approximately 1.1 months of inventory.
- Sales Activity: 2 units were sold during January,
- Median Sales Price: \$577,475 during January
- Average price per sq.ft. in January was \$624
- Average Days-on-Market (DOM) is approximately 23 days
- Sold over Asking: On average, buyers paid 98% of list price in January



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jan-24	4	7	2	1.1	\$586,975	\$577,475	\$577,475	23	\$698	\$624	98%
Dec-23	3	1	4	0.6	\$877,000	\$947,500	\$891,250	25	\$676	\$685	101%
Nov-23	8	1	5	1.2	\$858,199	\$805,000	\$861,000	16	\$696	\$678	100%
Oct-23	4	5	6	0.4	\$715,316	\$759,000	\$708,000	17	\$747	\$692	98%
Sep-23	10	4	9	0.8	\$751,633	\$755,051	\$750,116	7	\$681	\$633	100%
Aug-23	5	9	15	0.4	\$847,759	\$875,000	\$859,333	20	\$654	\$696	101%
Jul-23	6	8	13	0.6	\$742,076	\$757,000	\$761,307	13	\$725	\$692	102%
Jun-23	8	10	9	1.0	\$798,206	\$845,000	\$832,388	11	\$681	\$686	104%
May-23	7	8	15	0.5	\$804,119	\$752,000	\$844,200	21	\$611	\$667	105%
Apr-23	7	9	7	0.8	\$717,678	\$715,000	\$741,714	9	\$686	\$687	103%
Mar-23	4	5	17	0.4	\$905,282	\$975,000	\$909,235	15	\$664	\$642	101%
Feb-23	3	14	8	0.5	\$762,112	\$733,500	\$749,937	24	\$612	\$621	99%
Jan-23	8	7	8	1.0	\$709,112	\$716,000	\$690,375	45	\$630	\$630	97%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jan-24	2	-75%	\$775,600	-13.4%	\$577,475	-19.3%	\$577,475	-16.4%	23	-48.9%	98%
Jan-23	8	14.3%	\$896,112	21.9%	\$716,000	-13.2%	\$690,375	-24.3%	45	400%	97%
Jan-22	7	-56.3%	\$734,880	5.32%	\$825,000	29.8%	\$911,428	30.1%	9	-59.1%	109%

Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	1	2	0	3	0
\$500-599K	0	0	0	4	0
\$600-699K	1	1	1	3	0
\$700-799K	0	2	2	1	2
\$800-899K	0	3	2	1	3
\$900-999K	0	0	0	2	0
\$1-1.299M	0	0	1	2	0
\$1.3-1.699M	0	0	1	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	2	8	7	16	5

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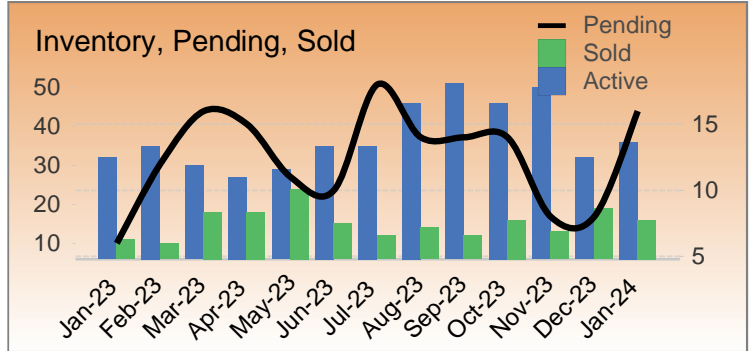
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Market Activity Summary:

- Inventory: 36 units were listed for sale as of the last day of January - approximately 2.3 months of inventory.
- Sales Activity: 16 units were sold during January,
- Median Sales Price: \$612,500 during January
- Average price per sq.ft. in January was \$457
- Average Days-on-Market (DOM) is approximately 42 days
- Sold over Asking: On average, buyers paid 101% of list price in January



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jan-24	36	16	16	2.3	\$589,123	\$612,500	\$591,752	42	\$485	\$457	101%
Dec-23	32	8	19	2.1	\$570,101	\$580,000	\$570,796	40	\$473	\$469	100%
Nov-23	50	8	13	3.7	\$476,000	\$500,000	\$470,730	30	\$464	\$478	99%
Oct-23	46	14	16	3.4	\$538,305	\$482,800	\$545,912	69	\$468	\$469	101%
Sep-23	51	14	12	4.2	\$483,481	\$497,500	\$494,312	41	\$487	\$494	103%
Aug-23	46	14	14	3.4	\$614,028	\$560,000	\$621,277	37	\$481	\$532	102%
Jul-23	35	18	12	2.1	\$566,125	\$544,500	\$571,211	30	\$518	\$477	100%
Jun-23	35	10	15	1.9	\$697,526	\$628,888	\$705,525	28	\$489	\$543	101%
May-23	29	11	24	1.5	\$564,184	\$575,000	\$586,791	37	\$480	\$497	103%
Apr-23	27	15	18	1.9	\$540,465	\$558,750	\$553,638	22	\$494	\$473	103%
Mar-23	30	16	18	2.4	\$528,605	\$516,750	\$523,577	25	\$489	\$502	99%
Feb-23	35	12	10	3.3	\$554,400	\$561,500	\$561,100	21	\$506	\$470	101%
Jan-23	32	6	11	2.6	\$499,636	\$531,000	\$493,181	60	\$486	\$455	99%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jan-24	16	45.5%	\$522,655	-10.8%	\$612,500	15.3%	\$591,752	20%	42	-30%	101%
Jan-23	11	-26.7%	\$585,866	-0.905%	\$531,000	-9.69%	\$493,181	-17.1%	60	122%	99%
Jan-22	15	-25%	\$591,218	6.98%	\$588,000	13.6%	\$595,077	4.62%	27	-32.5%	103%

Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	7	4	3	8	13
\$500-599K	1	5	6	4	1
\$600-699K	4	1	4	3	1
\$700-799K	2	1	1	2	0
\$800-899K	1	0	1	1	0
\$900-999K	0	0	0	0	0
\$1-1.299M	1	0	0	2	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	16	11	15	20	15

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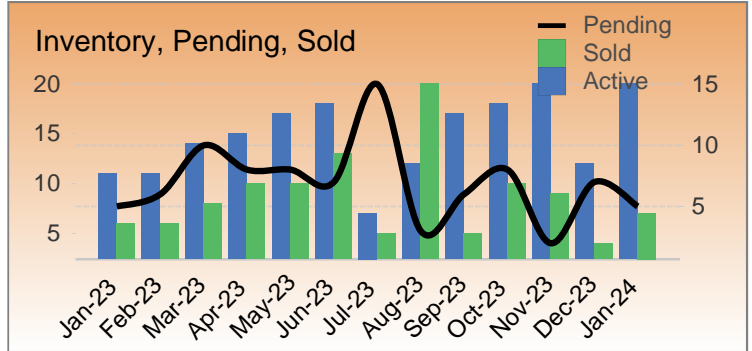
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Market Activity Summary:

- Inventory: 20 units were listed for sale as of the last day of January - approximately 3.0 months of inventory.
- Sales Activity: 7 units were sold during January,
- Median Sales Price: \$478,000 during January
- Average price per sq.ft. in January was \$499
- Average Days-on-Market (DOM) is approximately 33 days
- Sold over Asking: On average, buyers paid 98% of list price in January



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jan-24	20	5	7	3.0	\$510,269	\$478,000	\$501,428	33	\$461	\$499	98%
Dec-23	12	7	4	1.6	\$554,750	\$550,000	\$547,500	32	\$467	\$546	99%
Nov-23	20	2	9	2.8	\$507,877	\$512,000	\$517,000	16	\$490	\$512	103%
Oct-23	18	8	10	1.6	\$571,583	\$580,000	\$583,588	23	\$476	\$501	102%
Sep-23	17	6	5	1.8	\$637,390	\$725,000	\$657,400	14	\$478	\$466	103%
Aug-23	12	3	20	0.9	\$562,848	\$580,250	\$574,525	24	\$474	\$482	103%
Jul-23	7	15	5	0.9	\$553,600	\$510,000	\$577,800	23	\$485	\$511	104%
Jun-23	18	7	13	1.7	\$615,726	\$535,000	\$620,461	20	\$510	\$550	101%
May-23	17	8	10	2.0	\$599,600	\$599,000	\$613,100	20	\$506	\$491	102%
Apr-23	15	8	10	1.9	\$489,058	\$514,500	\$504,200	19	\$525	\$524	103%
Mar-23	14	10	8	2.1	\$535,611	\$539,004	\$541,976	15	\$492	\$510	101%
Feb-23	11	6	6	1.2	\$576,166	\$559,000	\$582,166	24	\$491	\$466	101%
Jan-23	11	5	6	1.1	\$626,975	\$531,000	\$603,333	70	\$525	\$450	96%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jan-24	7	16.7%	\$568,382	-1.04%	\$478,000	-9.98%	\$501,428	-16.9%	33	-52.9%	98%
Jan-23	6	-14.3%	\$574,375	7.9%	\$531,000	0.189%	\$603,333	-2.69%	70	159%	96%
Jan-22	7	-41.7%	\$532,343	1.44%	\$530,000	8.44%	\$620,000	18.5%	27	3.85%	106%

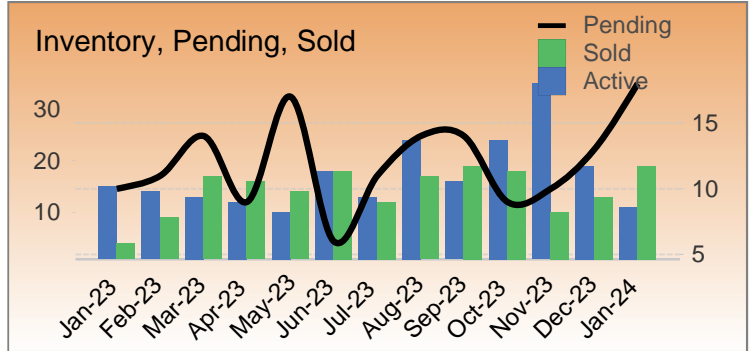
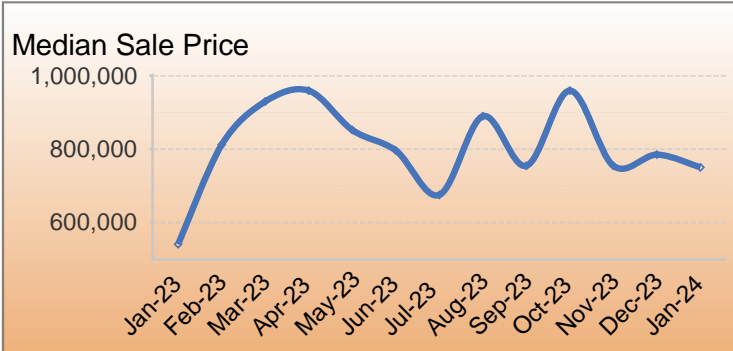
Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	4	1	2	6	5
\$500-599K	2	3	2	3	2
\$600-699K	0	0	0	1	1
\$700-799K	1	1	2	2	2
\$800-899K	0	1	0	0	0
\$900-999K	0	0	1	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	7	6	7	12	10

Presented by:

Market Activity Summary:

- Inventory: 12 units were listed for sale as of the last day of January - approximately 0.9 months of inventory.
- Sales Activity: 19 units were sold during January,
- Median Sales Price: \$750,000 during January
- Average price per sq.ft. in January was \$623
- Average Days-on-Market (DOM) is approximately 36 days
- Sold over Asking: On average, buyers paid 100% of list price in January



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jan-24	11	18	19	0.9	\$821,893	\$750,000	\$822,657	36	\$653	\$623	100%
Dec-23	19	13	13	1.5	\$927,802	\$785,000	\$914,428	20	\$652	\$633	99%
Nov-23	35	10	10	2.3	\$836,363	\$755,000	\$833,300	13	\$632	\$679	100%
Oct-23	24	9	18	1.4	\$928,527	\$960,000	\$953,972	14	\$639	\$697	103%
Sep-23	16	14	19	1.1	\$906,530	\$755,000	\$906,602	21	\$653	\$672	101%
Aug-23	24	14	17	1.5	\$970,846	\$890,000	\$967,625	14	\$645	\$661	100%
Jul-23	13	11	12	1.0	\$692,745	\$675,000	\$714,258	11	\$649	\$673	103%
Jun-23	18	6	18	1.2	\$864,580	\$797,000	\$904,771	12	\$667	\$654	104%
May-23	10	17	14	0.6	\$904,639	\$852,500	\$934,464	11	\$646	\$628	103%
Apr-23	12	9	16	1.0	\$937,665	\$959,500	\$949,021	8	\$629	\$616	101%
Mar-23	13	14	17	1.4	\$812,673	\$930,000	\$811,594	24	\$670	\$617	100%
Feb-23	14	11	9	2.5	\$868,887	\$812,500	\$857,387	45	\$657	\$620	99%
Jan-23	15	10	4	2.0	\$556,975	\$541,250	\$549,350	92	\$681	\$634	99%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jan-24	19	375%	\$931,350	-5.84%	\$750,000	38.6%	\$822,657	49.8%	36	-60.9%	100%
Jan-23	4	-60%	\$989,115	16.4%	\$541,250	-54.3%	\$549,350	-48.7%	92	736%	99%
Jan-22	10	-56.5%	\$849,661	19.4%	\$1,185,000	112%	\$1,070,900	60.7%	11	-50%	111%

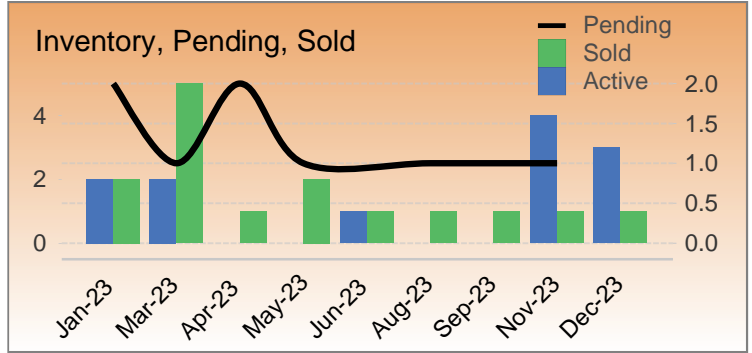
Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	0	2	0	7	3
\$500-599K	4	1	0	5	5
\$600-699K	4	1	2	3	1
\$700-799K	4	0	2	0	0
\$800-899K	0	0	0	0	2
\$900-999K	1	0	0	5	5
\$1-1.299M	5	0	1	3	0
\$1.3-1.699M	1	0	5	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	19	4	10	23	16

Presented by:

Market Activity Summary:

- Inventory: 2 units were listed for sale as of the last day of January.
- Sales Activity: there were no units sold during this period.



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-23	3	0	1	4.5	\$415,000	\$425,000	\$425,000	18	\$400	\$393	102%
Nov-23	4	1	1	6.0	\$499,900	\$510,000	\$510,000	8	\$417	\$332	102%
Sep-23	0	0	1	0.0	\$475,000	\$490,000	\$490,000	5	-	\$385	103%
Aug-23	0	1	1	0.0	\$389,000	\$380,000	\$380,000	14	-	\$292	98%
Jun-23	1	0	1	0.8	\$369,950	\$380,000	\$380,000	5	\$299	\$361	103%
May-23	0	1	2	0.0	\$382,475	\$382,500	\$382,500	17	-	\$448	100%
Apr-23	0	2	1	0.0	\$369,000	\$349,000	\$349,000	22	-	\$368	95%
Mar-23	2	1	5	0.9	\$407,780	\$410,000	\$408,000	45	\$448	\$377	100%
Jan-23	2	2	2	1.2	\$397,000	\$398,250	\$398,250	38	\$406	\$343	100%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jan-23	2	-50%	\$472,450	27.7%	\$398,250	1.44%	\$398,250	-4.22%	38	111%	100%
Jan-22	4	100%	\$369,999	12.1%	\$392,600	7.86%	\$415,800	14.2%	18	200%	102%

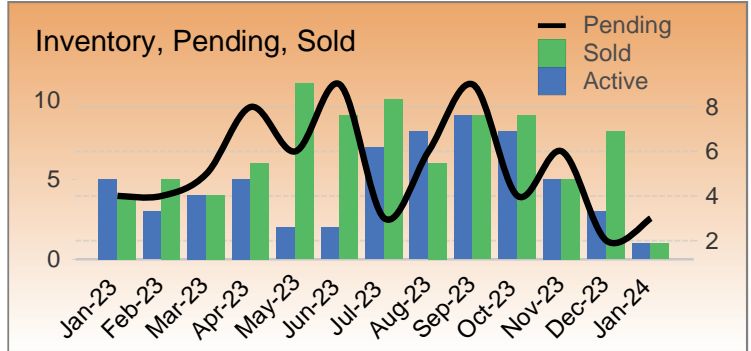
Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	0	2	3	2	2
\$500-599K	0	0	1	0	0
\$600-699K	0	0	0	0	0
\$700-799K	0	0	0	0	0
\$800-899K	0	0	0	0	0
\$900-999K	0	0	0	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	0	2	4	2	2

Presented by:

Market Activity Summary:

- Inventory: 1 units were listed for sale as of the last day of January - approximately 0.2 months of inventory.
- Sales Activity: 1 units were sold during January,
- Median Sales Price: \$524,900 during January
- Average price per sq.ft. in January was \$648
- Average Days-on-Market (DOM) is approximately 38 days
- Sold over Asking: On average, buyers paid 90% of list price in January



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jan-24	1	3	1	0.2	\$585,000	\$524,900	\$524,900	38	\$594	\$648	90%
Dec-23	3	2	8	0.4	\$567,340	\$540,000	\$573,500	27	\$687	\$626	101%
Nov-23	5	6	5	0.7	\$711,580	\$740,000	\$735,960	32	\$672	\$606	104%
Oct-23	8	4	9	1.0	\$756,205	\$815,000	\$787,444	21	\$638	\$605	103%
Sep-23	9	9	9	1.1	\$661,029	\$690,000	\$679,731	13	\$626	\$639	103%
Aug-23	8	6	6	1.1	\$600,300	\$612,500	\$639,666	13	\$614	\$632	106%
Jul-23	7	3	10	0.8	\$697,066	\$720,000	\$738,477	10	\$595	\$650	106%
Jun-23	2	9	9	0.2	\$654,962	\$710,000	\$701,555	11	\$591	\$607	107%
May-23	2	6	11	0.4	\$710,046	\$680,000	\$738,057	12	\$718	\$589	104%
Apr-23	5	8	6	1.0	\$705,166	\$702,500	\$731,666	19	\$577	\$625	105%
Mar-23	4	5	4	1.2	\$837,250	\$749,000	\$857,000	57	\$607	\$596	102%
Feb-23	3	4	5	0.5	\$590,800	\$550,000	\$569,600	51	\$595	\$543	96%
Jan-23	5	4	4	1.0	\$471,868	\$475,000	\$462,618	45	\$631	\$509	98%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jan-24	1	-75%	\$785,000	0.589%	\$524,900	10.5%	\$524,900	13.5%	38	-15.6%	90%
Jan-23	4	-60%	\$780,400	14.2%	\$475,000	-30.9%	\$462,618	-31.7%	45	18.4%	98%
Jan-22	10	11.1%	\$683,318	8.95%	\$687,500	4.17%	\$677,250	0.982%	38	58.3%	101%

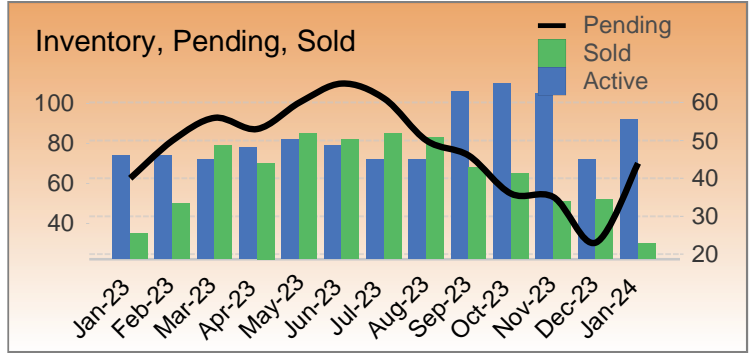
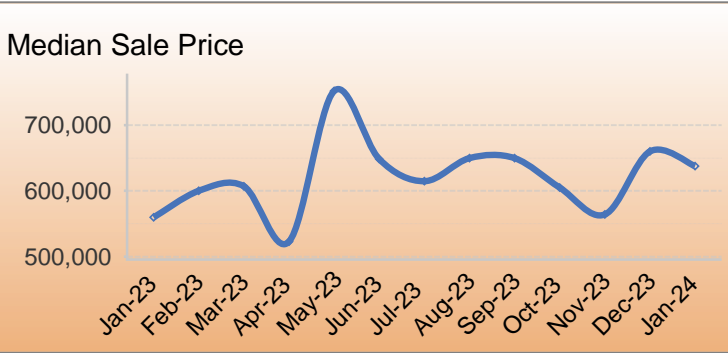
Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	0	2	1	2	0
\$500-599K	1	1	2	2	3
\$600-699K	0	0	2	1	3
\$700-799K	0	1	4	0	1
\$800-899K	0	0	1	3	1
\$900-999K	0	0	0	1	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	1	4	10	9	8

Presented by:

Market Activity Summary:

- Inventory: 92 units were listed for sale as of the last day of January - approximately 2.1 months of inventory.
- Sales Activity: 30 units were sold during January,
- Median Sales Price: \$637,500 during January
- Average price per sq.ft. in January was \$565
- Average Days-on-Market (DOM) is approximately 43 days
- Sold over Asking: On average, buyers paid 101% of list price in January



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jan-24	92	44	30	2.1	\$728,596	\$637,500	\$739,306	43	\$521	\$565	101%
Dec-23	72	23	52	1.3	\$714,207	\$660,000	\$715,286	29	\$532	\$538	100%
Nov-23	105	35	51	1.8	\$672,643	\$564,000	\$678,086	21	\$532	\$562	100%
Oct-23	110	36	65	1.5	\$712,897	\$605,000	\$748,506	18	\$532	\$576	103%
Sep-23	106	46	68	1.3	\$679,928	\$650,000	\$687,164	23	\$524	\$555	101%
Aug-23	72	50	83	0.9	\$729,959	\$650,000	\$757,057	22	\$528	\$566	103%
Jul-23	72	61	85	0.9	\$671,333	\$615,000	\$679,580	26	\$555	\$553	101%
Jun-23	79	65	82	1.0	\$693,229	\$648,500	\$700,867	23	\$558	\$549	101%
May-23	82	60	85	1.1	\$770,971	\$752,000	\$800,981	18	\$551	\$597	103%
Apr-23	78	53	70	1.2	\$586,465	\$523,000	\$592,210	30	\$547	\$521	101%
Mar-23	72	56	79	1.3	\$635,304	\$607,000	\$654,607	20	\$547	\$547	102%
Feb-23	74	50	50	1.5	\$673,165	\$600,000	\$677,540	29	\$550	\$540	100%
Jan-23	74	40	35	1.4	\$656,901	\$560,000	\$653,834	31	\$551	\$522	99%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jan-24	30	-14.3%	\$642,453	4.03%	\$637,500	13.8%	\$739,306	13.1%	43	38.7%	101%
Jan-23	35	-50.7%	\$617,558	-8.95%	\$560,000	-0.876%	\$653,834	1.16%	31	10.7%	99%
Jan-22	71	-1.39%	\$678,257	15%	\$564,950	10.2%	\$646,363	18%	28	-28.2%	104%

Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	9	12	23	34	17
\$500-599K	3	7	16	15	4
\$600-699K	5	3	10	9	10
\$700-799K	2	4	4	8	6
\$800-899K	4	2	3	3	3
\$900-999K	3	4	3	1	1
\$1-1.299M	1	2	11	1	2
\$1.3-1.699M	2	1	1	0	1
\$1.7-1.999M	1	0	0	0	1
\$2-2.999M	0	0	0	1	0
>3M	0	0	0	0	0
Total	30	35	71	72	45

Presented by:



Includes Walnut Creek and Rossmoor

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