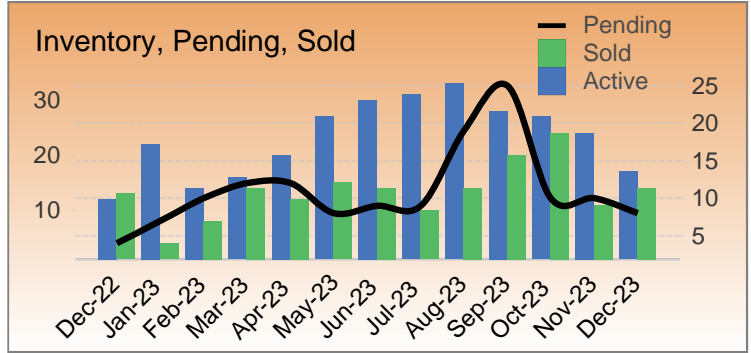
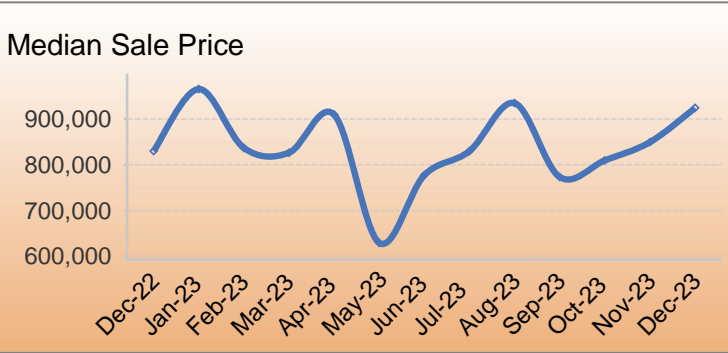


## Market Activity Summary:

- Inventory: 17 units were listed for sale as of the last day of December - approximately 1.0 months of inventory.
- Sales Activity: 14 units were sold during December,
- Median Sales Price: \$924,750 during December
- Average price per sq.ft. in December was \$602
- Average Days-on-Market (DOM) is approximately 25 days
- Sold over Asking: On average, buyers paid 105% of list price in December



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-23	17	8	14	1.0	\$1,024,515	\$924,750	\$853,402	25	\$679	\$602	105%
Nov-23	24	10	11	1.4	\$1,000,270	\$850,000	\$773,181	34	\$703	\$620	103%
Oct-23	27	10	24	1.4	\$935,027	\$810,000	\$796,375	16	\$648	\$620	107%
Sep-23	28	25	20	2.0	\$839,174	\$773,475	\$826,512	26	\$656	\$671	104%
Aug-23	33	19	14	2.6	\$816,321	\$935,000	\$964,852	45	\$645	\$658	106%
Jul-23	31	9	10	2.4	\$833,976	\$830,000	\$818,780	21	\$667	\$649	102%
Jun-23	30	9	14	2.2	\$783,140	\$778,000	\$797,839	37	\$652	\$604	105%
May-23	27	8	15	2.0	\$899,042	\$629,000	\$683,966	23	\$671	\$633	103%
Apr-23	20	12	12	1.8	\$759,940	\$910,000	\$978,622	28	\$640	\$637	106%
Mar-23	16	12	14	1.8	\$848,098	\$826,500	\$768,108	33	\$631	\$678	102%
Feb-23	14	10	8	1.8	\$725,223	\$837,500	\$781,875	13	\$645	\$591	103%
Jan-23	22	7	4	2.2	\$826,230	\$965,866	\$971,682	18	\$657	\$608	103%
Dec-22	12	4	13	0.9	\$717,011	\$830,000	\$851,584	38	\$664	\$602	104%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-23	14	7.69%	\$1,024,515	42.9%	\$924,750	11.4%	\$853,402	0.213%	25	-34.2%	105%
Dec-22	13	-31.6%	\$717,011	-16.2%	\$830,000	-9.38%	\$851,584	-9.4%	38	8.57%	104%
Dec-21	19	-29.6%	\$855,179	19.6%	\$915,888	13.1%	\$939,956	17.4%	35	84.2%	106%

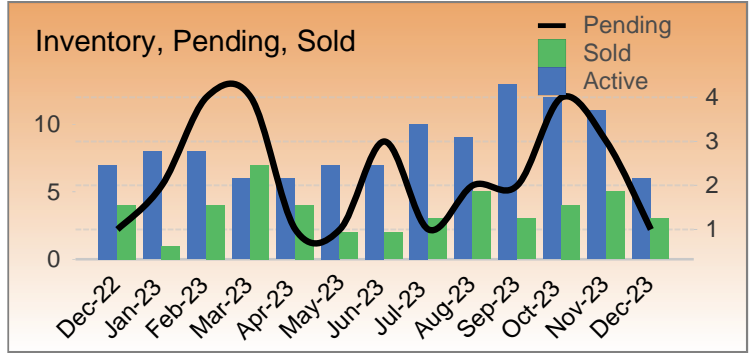
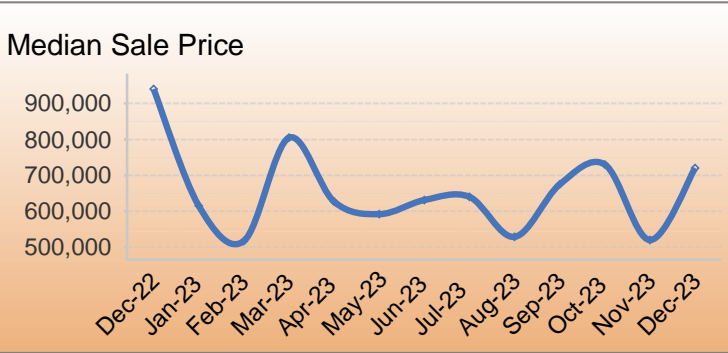
## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	1	18	15	28	30
\$500-599K	0	14	17	16	17
\$600-699K	0	16	26	33	23
\$700-799K	0	25	11	15	43
\$800-899K	0	23	20	39	49
\$900-999K	0	30	29	35	9
\$1-1.299M	0	31	53	52	29
\$1.3-1.699M	1	3	15	7	2
\$1.7-1.999M	0	0	0	1	2
\$2-2.999M	0	0	1	1	0
>3M	0	0	0	0	0
Total	2	160	187	227	204

## Presented by:

## Market Activity Summary:

- Inventory: 6 units were listed for sale as of the last day of December - approximately 1.5 months of inventory.
- Sales Activity: 3 units were sold during December,
- Median Sales Price: \$720,000 during December
- Average price per sq.ft. in December was \$635
- Average Days-on-Market (DOM) is approximately 23 days
- Sold over Asking: On average, buyers paid 99% of list price in December



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-23	6	1	3	1.5	-	\$720,000	\$801,833	23	\$517	\$635	99%
Nov-23	11	3	5	2.8	\$592,000	\$520,000	\$551,800	22	\$525	\$505	99%
Oct-23	12	4	4	3.0	\$677,382	\$729,750	\$707,375	13	\$553	\$640	106%
Sep-23	13	2	3	3.5	\$561,206	\$675,000	\$622,400	26	\$540	\$591	101%
Aug-23	9	2	5	2.7	\$589,214	\$529,000	\$559,000	34	\$552	\$488	100%
Jul-23	10	1	3	4.3	\$574,714	\$640,000	\$608,666	22	\$548	\$519	102%
Jun-23	7	3	2	2.6	\$760,750	\$631,250	\$631,250	16	\$626	\$532	100%
May-23	7	1	2	1.6	\$574,222	\$592,500	\$592,500	103	\$589	\$517	104%
Apr-23	6	1	4	1.2	\$604,000	\$627,000	\$611,375	21	\$649	\$558	100%
Mar-23	6	4	7	1.5	\$928,599	\$805,000	\$882,714	10	\$633	\$695	106%
Feb-23	8	4	4	2.7	\$529,200	\$517,500	\$508,750	24	\$605	\$502	101%
Jan-23	8	2	1	3.9	\$708,166	\$615,000	\$615,000	70	\$615	\$525	100%
Dec-22	7	1	4	2.3	\$976,333	\$940,000	\$909,500	15	\$585	\$656	101%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-23	3	-25%	-	-	\$720,000	-23.4%	\$801,833	-11.8%	23	53.3%	99%
Dec-22	4	0%	\$976,333	59%	\$940,000	7.74%	\$909,500	1.47%	15	-55.9%	101%
Dec-21	4	100%	\$614,000	14.3%	\$872,500	34%	\$896,354	37.7%	34	6.25%	110%

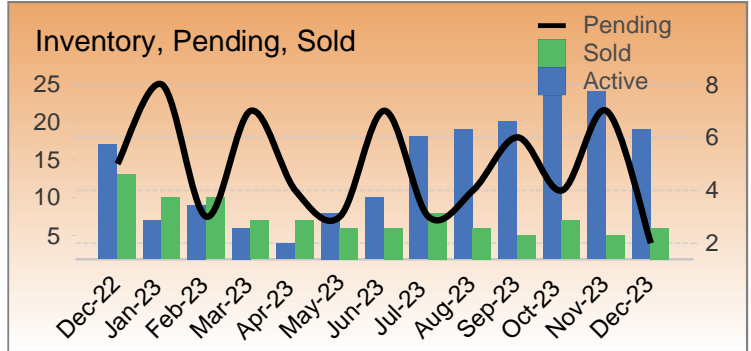
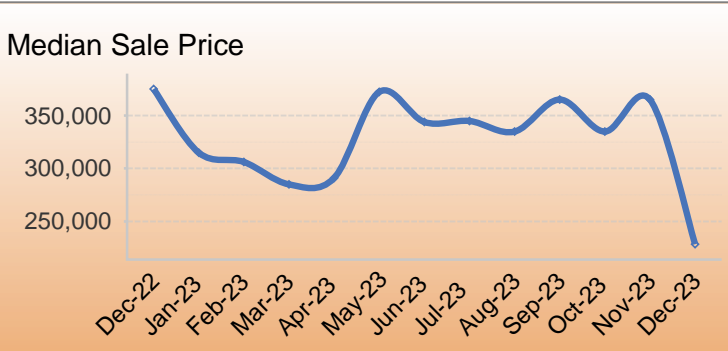
## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	0	4	12	19	6
\$500-599K	0	16	15	10	15
\$600-699K	0	11	11	19	10
\$700-799K	0	4	1	2	3
\$800-899K	0	4	0	4	1
\$900-999K	0	0	0	4	1
\$1-1.299M	0	3	3	2	1
\$1.3-1.699M	0	1	5	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
<b>Total</b>	<b>0</b>	<b>43</b>	<b>47</b>	<b>60</b>	<b>37</b>

## Presented by:

## Market Activity Summary:

- Inventory: 20 units were listed for sale as of the last day of December - approximately 3.3 months of inventory.
- Sales Activity: 6 units were sold during December,
- Median Sales Price: \$228,500 during December
- Average price per sq.ft. in December was \$286
- Average Days-on-Market (DOM) is approximately 61 days
- Sold over Asking: On average, buyers paid 97% of list price in December



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-23	19	2	6	3.3	\$339,750	\$228,500	\$262,750	61	\$290	\$286	97%
Nov-23	24	7	5	4.2	\$330,700	\$365,000	\$335,600	21	\$309	\$304	100%
Oct-23	25	4	7	4.2	\$303,941	\$335,000	\$360,000	19	\$289	\$358	101%
Sep-23	20	6	5	3.2	\$357,943	\$365,000	\$362,800	25	\$282	\$359	100%
Aug-23	19	4	6	2.9	\$280,326	\$335,000	\$332,500	37	\$280	\$375	97%
Jul-23	18	3	8	2.7	\$297,380	\$345,000	\$332,687	13	\$303	\$336	101%
Jun-23	10	7	6	1.6	\$329,755	\$344,000	\$349,000	18	\$302	\$328	103%
May-23	8	3	6	1.4	\$327,782	\$372,500	\$323,333	25	\$306	\$333	105%
Apr-23	4	4	7	0.5	\$265,977	\$291,000	\$298,142	22	\$386	\$297	99%
Mar-23	6	7	7	0.7	\$311,222	\$285,000	\$292,571	33	\$359	\$283	98%
Feb-23	9	3	10	0.9	\$323,612	\$306,250	\$318,150	65	\$316	\$333	100%
Jan-23	7	8	10	1.0	\$381,666	\$314,998	\$333,188	52	\$306	\$350	99%
Dec-22	17	5	13	2.5	\$357,571	\$375,000	\$344,269	29	\$312	\$340	101%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-23	6	-53.8%	\$339,750	-4.98%	\$228,500	-39.1%	\$262,750	-23.7%	61	110%	97%
Dec-22	13	-7.14%	\$357,571	18.5%	\$375,000	11.1%	\$344,269	7.66%	29	0%	101%
Dec-21	14	-17.6%	\$301,862	2.11%	\$337,500	14.4%	\$319,785	0.36%	29	190%	101%

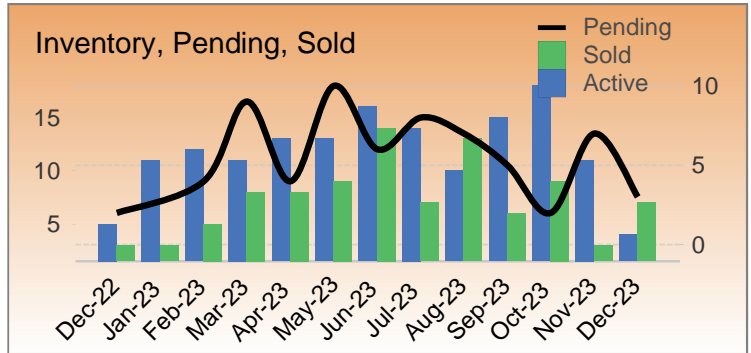
## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	1	78	82	95	107
\$500-599K	0	5	7	5	0
\$600-699K	0	0	0	0	0
\$700-799K	0	0	0	0	0
\$800-899K	0	0	0	0	0
\$900-999K	0	0	0	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	1	83	89	100	107

## Presented by:

## Market Activity Summary:

- Inventory: 4 units were listed for sale as of the last day of December - approximately 0.6 months of inventory.
- Sales Activity: 7 units were sold during December,
- Median Sales Price: \$950,000 during December
- Average price per sq.ft. in December was \$785
- Average Days-on-Market (DOM) is approximately 41 days
- Sold over Asking: On average, buyers paid 111% of list price in December



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-23	4	3	7	0.6	\$850,000	\$950,000	\$942,857	41	\$718	\$785	111%
Nov-23	11	7	3	1.8	\$939,000	\$1,281,700	\$1,090,566	16	\$731	\$721	121%
Oct-23	18	2	9	2.0	\$871,666	\$748,000	\$757,000	43	\$772	\$899	105%
Sep-23	15	5	6	1.7	\$778,000	\$921,000	\$928,666	13	\$800	\$873	114%
Aug-23	10	7	13	0.9	\$800,687	\$721,000	\$805,307	25	\$854	\$907	102%
Jul-23	14	8	7	1.4	\$786,666	\$1,000,000	\$1,210,000	57	\$839	\$855	113%
Jun-23	16	6	14	1.5	\$785,300	\$825,000	\$863,398	21	\$851	\$831	106%
May-23	13	10	9	1.7	\$801,853	\$760,000	\$758,944	35	\$763	\$909	103%
Apr-23	13	4	8	1.9	\$891,875	\$780,000	\$743,500	33	\$762	\$747	104%
Mar-23	11	9	8	2.1	\$799,384	\$827,500	\$820,000	12	\$838	\$923	107%
Feb-23	12	4	5	3.3	\$601,818	\$843,000	\$850,500	31	\$815	\$889	108%
Jan-23	11	0	3	2.8	\$791,428	\$676,000	\$628,666	32	\$834	\$847	96%
Dec-22	5	2	3	0.8	\$875,000	\$795,000	\$813,333	28	\$929	\$855	104%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-23	7	133%	\$850,000	-2.86%	\$950,000	19.5%	\$942,857	15.9%	41	46.4%	111%
Dec-22	3	-84.2%	\$875,000	-3.05%	\$795,000	13.6%	\$813,333	-3.1%	28	-26.3%	104%
Dec-21	19	72.7%	\$902,500	48.4%	\$700,000	0%	\$839,368	5.39%	38	81%	110%

## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	0	9	9	6	11
\$500-599K	0	7	8	15	5
\$600-699K	0	10	9	29	20
\$700-799K	0	20	10	30	12
\$800-899K	0	8	18	29	11
\$900-999K	0	17	16	11	12
\$1-1.299M	0	14	17	29	8
\$1.3-1.699M	0	5	16	6	4
\$1.7-1.999M	0	1	1	0	1
\$2-2.999M	0	1	0	0	0
>3M	0	0	0	0	0
Total	0	92	104	155	84

Presented by:

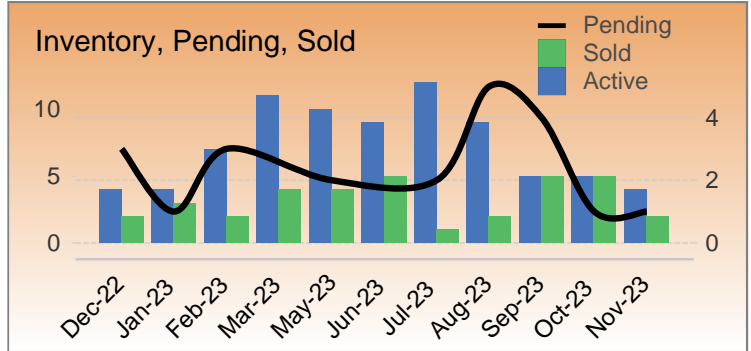
Includes Berkeley and Kensington

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## Market Activity Summary:

- Inventory: 5 units were listed for sale as of the last day of December.
- Sales Activity: there were no units sold during this period.



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Nov-23	4	1	2	1.0	-	\$566,350	\$566,349	32	\$384	\$360	100%
Oct-23	5	1	5	1.3	\$433,419	\$410,000	\$435,437	16	\$397	\$352	100%
Sep-23	5	4	5	2.3	\$462,722	\$500,000	\$540,283	165	\$379	\$370	99%
Aug-23	9	5	2	3.4	\$501,674	\$464,000	\$464,000	6	\$367	\$481	102%
Jul-23	12	2	1	3.6	\$528,413	\$380,000	\$380,000	96	\$391	\$253	95%
Jun-23	9	0	5	3.0	\$452,666	\$375,000	\$422,000	38	\$387	\$319	100%
May-23	10	2	4	3.8	\$529,469	\$482,500	\$453,750	59	\$390	\$380	99%
Mar-23	11	0	4	3.7	\$558,555	\$509,750	\$510,500	47	\$363	\$433	100%
Feb-23	7	3	2	3.0	\$462,916	\$498,050	\$498,050	44	\$367	\$369	98%
Jan-23	4	1	3	1.7	\$569,900	\$510,000	\$534,000	26	\$351	\$378	100%
Dec-22	4	3	2	2.4	\$517,500	\$560,000	\$560,000	84	\$356	\$321	96%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-22	2	-33.3%	\$517,500	-10.8%	\$560,000	12%	\$560,000	15.9%	84	33.3%	96%
Dec-21	3	200%	\$579,950	-	\$500,000	51.5%	\$483,333	46.5%	63	6.2e+03%	98%

## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	0	19	11	33	40
\$500-599K	0	11	16	15	0
\$600-699K	0	0	2	0	0
\$700-799K	0	3	0	0	0
\$800-899K	0	0	0	0	0
\$900-999K	0	0	0	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	0	33	29	48	40

## Presented by:

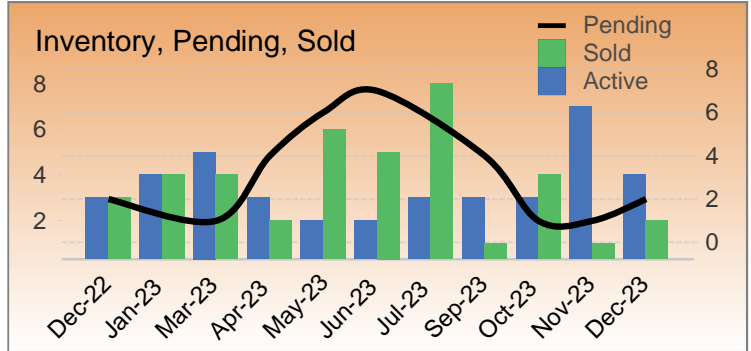
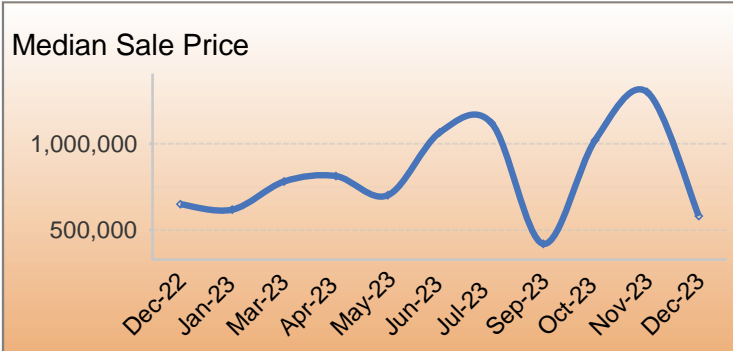


Includes Brentwood, Bethel Island, Byron, Discovery Bay, Knightsen, and Oakley

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## Market Activity Summary:

- Inventory: 4 units were listed for sale as of the last day of December - approximately 1.7 months of inventory.
- Sales Activity: 2 units were sold during December,
- Median Sales Price: \$582,500 during December
- Average price per sq.ft. in December was \$661
- Average Days-on-Market (DOM) is approximately 11 days
- Sold over Asking: On average, buyers paid 99% of list price in December



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-23	4	2	2	1.7	\$675,000	\$582,500	\$582,500	11	\$526	\$661	99%
Nov-23	7	1	1	3.5	\$775,231	\$1,300,000	\$1,300,000	8	\$564	\$558	101%
Oct-23	3	1	4	1.8	\$622,333	\$1,020,250	\$1,058,875	24	\$583	\$615	100%
Sep-23	3	4	1	1.0	\$1,232,666	\$420,000	\$420,000	49	\$541	\$461	96%
Jul-23	3	0	8	0.5	\$1,050,000	\$1,119,000	\$980,750	23	\$546	\$638	104%
Jun-23	2	7	5	0.5	\$955,666	\$1,065,000	\$1,059,600	9	\$575	\$722	106%
May-23	2	6	6	0.5	\$910,491	\$702,500	\$744,396	45	\$536	\$627	105%
Apr-23	3	4	2	1.5	\$915,000	\$812,500	\$812,500	6	\$651	\$712	108%
Mar-23	5	1	4	1.9	\$672,499	\$781,500	\$772,000	14	\$612	\$491	102%
Jan-23	4	0	4	1.2	\$771,194	\$619,500	\$637,250	62	\$516	\$505	98%
Dec-22	3	2	3	0.9	\$549,000	\$650,000	\$776,666	24	\$542	\$502	100%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-23	2	-33.3%	\$675,000	23%	\$582,500	-10.4%	\$582,500	-25%	11	-54.2%	99%
Dec-22	3	-25%	\$549,000	-30%	\$650,000	-27.8%	\$776,666	-7.4%	24	118%	100%
Dec-21	4	-63.6%	\$784,770	-10.4%	\$900,000	35.7%	\$838,750	20.5%	11	-31.3%	102%

## Sales Activity and Price Trends

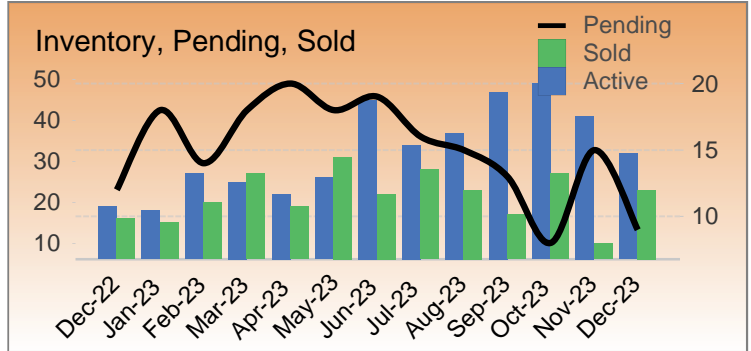
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	0	1	3	6	9
\$500-599K	0	6	9	11	19
\$600-699K	0	7	12	13	23
\$700-799K	0	4	10	13	14
\$800-899K	0	5	11	16	15
\$900-999K	0	2	9	13	4
\$1-1.299M	0	7	13	10	3
\$1.3-1.699M	0	5	7	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
<b>Total</b>	<b>0</b>	<b>37</b>	<b>74</b>	<b>82</b>	<b>87</b>

## Presented by:



## Market Activity Summary:

- Inventory: 33 units were listed for sale as of the last day of December - approximately 1.7 months of inventory.
- Sales Activity: 23 units were sold during December,
- Median Sales Price: \$410,000 during December
- Average price per sq.ft. in December was \$456
- Average Days-on-Market (DOM) is approximately 44 days
- Sold over Asking: On average, buyers paid 100% of list price in December



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-23	32	9	23	1.7	\$438,194	\$410,000	\$466,441	44	\$436	\$456	100%
Nov-23	41	15	10	2.3	\$456,520	\$421,000	\$500,253	22	\$429	\$452	102%
Oct-23	49	8	27	2.2	\$455,393	\$445,000	\$460,444	24	\$438	\$428	100%
Sep-23	47	13	17	2.1	\$431,411	\$435,000	\$423,852	24	\$439	\$430	102%
Aug-23	37	15	23	1.5	\$464,825	\$435,000	\$455,740	30	\$430	\$461	102%
Jul-23	34	16	28	1.3	\$426,449	\$448,000	\$492,303	13	\$435	\$447	103%
Jun-23	45	19	22	1.9	\$443,619	\$441,000	\$476,361	25	\$435	\$476	103%
May-23	26	18	31	1.1	\$466,359	\$425,000	\$458,996	15	\$415	\$458	103%
Apr-23	22	20	19	1.1	\$440,050	\$465,000	\$492,052	20	\$431	\$445	101%
Mar-23	25	18	27	1.2	\$519,688	\$450,000	\$459,444	31	\$428	\$427	100%
Feb-23	27	14	20	1.7	\$442,147	\$408,500	\$420,653	31	\$441	\$432	98%
Jan-23	18	18	15	1.2	\$413,061	\$330,000	\$393,766	53	\$441	\$416	99%
Dec-22	19	12	16	1.3	\$392,450	\$367,250	\$395,187	49	\$430	\$429	100%

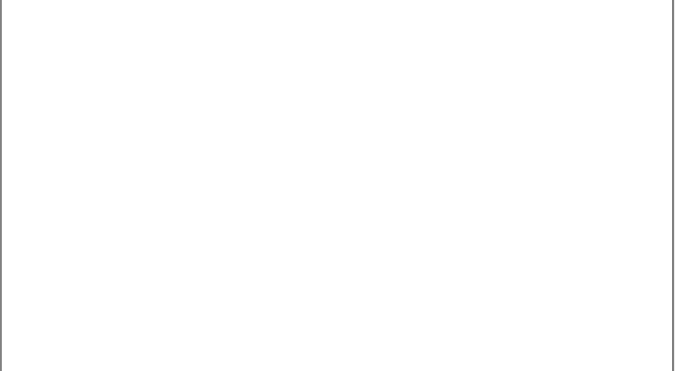
## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-23	23	43.8%	\$438,194	11.7%	\$410,000	11.6%	\$466,441	18%	44	-10.2%	100%
Dec-22	16	-52.9%	\$392,450	-1.73%	\$367,250	-12.7%	\$395,187	-6.36%	49	63.3%	100%
Dec-21	34	0%	\$399,344	-2.12%	\$420,500	5.13%	\$422,019	-0.11%	30	66.7%	102%

## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	0	187	277	362	297
\$500-599K	0	30	40	47	25
\$600-699K	0	21	21	44	15
\$700-799K	0	15	22	29	2
\$800-899K	0	8	10	5	0
\$900-999K	0	1	1	1	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	0	262	371	488	339

## Presented by:



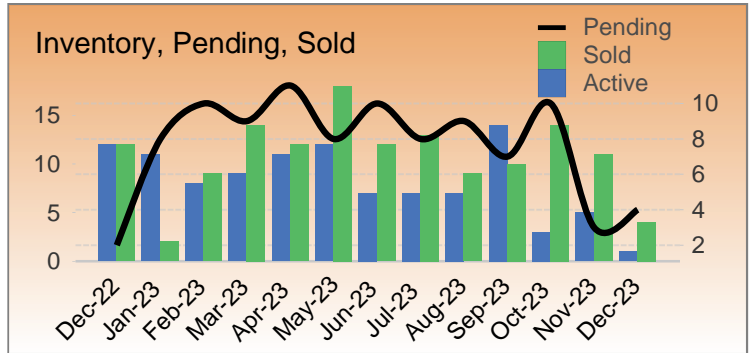
Includes Concord and Clayton

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## Market Activity Summary:

- Inventory: 1 units were listed for sale as of the last day of December - approximately 0.1 months of inventory.
- Sales Activity: 4 units were sold during December,
- Median Sales Price: \$1,157,500 during December
- Average price per sq.ft. in December was \$654
- Average Days-on-Market (DOM) is approximately 6 days
- Sold over Asking: On average, buyers paid 100% of list price in December



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-23	1	4	4	0.1	\$1,137,000	\$1,157,500	\$1,215,000	6	\$670	\$654	100%
Nov-23	5	3	11	0.4	\$1,170,971	\$1,240,000	\$1,274,800	14	\$756	\$709	100%
Oct-23	3	10	14	0.3	\$1,148,580	\$1,099,500	\$1,039,928	41	\$773	\$720	100%
Sep-23	14	7	10	1.3	\$1,152,680	\$1,182,000	\$1,109,700	14	\$729	\$696	100%
Aug-23	7	9	9	0.6	\$1,051,272	\$999,000	\$1,035,666	15	\$757	\$683	102%
Jul-23	7	8	13	0.5	\$1,146,000	\$1,250,000	\$1,145,769	13	\$746	\$651	102%
Jun-23	7	10	12	0.5	\$1,122,669	\$1,075,000	\$1,068,583	22	\$738	\$641	100%
May-23	12	8	18	0.8	\$1,079,739	\$967,500	\$984,494	15	\$726	\$689	102%
Apr-23	11	11	12	0.9	\$1,032,380	\$1,090,000	\$1,064,908	13	\$739	\$700	102%
Mar-23	9	9	14	1.1	\$1,049,492	\$1,064,500	\$1,023,285	30	\$753	\$686	101%
Feb-23	8	10	9	1.0	\$1,164,590	\$958,000	\$996,666	27	\$742	\$674	99%
Jan-23	11	8	2	1.7	\$977,892	\$970,000	\$970,000	77	\$645	\$572	99%
Dec-22	12	2	12	1.4	\$1,000,500	\$1,040,000	\$979,912	27	\$691	\$621	97%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-23	4	-66.7%	\$1,137,000	13.6%	\$1,157,500	11.3%	\$1,215,000	24%	6	-77.8%	100%
Dec-22	12	-29.4%	\$1,000,500	5.16%	\$1,040,000	10.8%	\$979,912	4.69%	27	145%	97%
Dec-21	17	-34.6%	\$951,400	16%	\$939,000	10.5%	\$936,029	12.9%	11	-21.4%	104%

## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	0	1	0	0	1
\$500-599K	0	2	3	10	27
\$600-699K	0	4	11	26	30
\$700-799K	0	12	10	21	33
\$800-899K	0	8	16	44	58
\$900-999K	0	22	13	33	38
\$1-1.299M	0	58	60	80	12
\$1.3-1.699M	0	19	29	8	2
\$1.7-1.999M	0	2	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	0	128	142	222	201

Presented by:

Includes Danville, Diablo, and Alamo

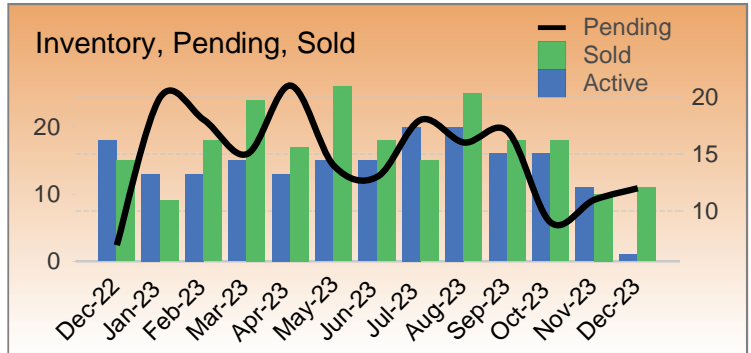
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## Market Activity Summary:

- Inventory: 1 units were listed for sale as of the last day of December - approximately 0.1 months of inventory.
- Sales Activity: 11 units were sold during December,
- Median Sales Price: \$830,000 during December
- Average price per sq.ft. in December was \$591
- Average Days-on-Market (DOM) is approximately 16 days
- Sold over Asking: On average, buyers paid 100% of list price in December



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-23	1	12	11	0.1	\$744,447	\$830,000	\$864,273	16	\$666	\$591	100%
Nov-23	11	11	10	0.7	\$1,001,371	\$870,000	\$860,634	10	\$583	\$619	101%
Oct-23	16	9	18	0.8	\$974,686	\$980,000	\$1,019,413	12	\$575	\$612	102%
Sep-23	16	17	18	0.9	\$959,289	\$897,500	\$944,000	15	\$599	\$636	102%
Aug-23	20	16	25	1.0	\$939,334	\$1,025,714	\$954,784	9	\$588	\$641	103%
Jul-23	20	18	15	1.0	\$946,735	\$905,000	\$917,085	14	\$623	\$609	103%
Jun-23	15	13	18	0.7	\$1,017,738	\$970,000	\$955,255	10	\$603	\$654	105%
May-23	15	14	26	0.7	\$963,870	\$943,000	\$976,865	11	\$593	\$625	103%
Apr-23	13	21	17	0.7	\$940,405	\$830,000	\$915,705	16	\$586	\$620	101%
Mar-23	15	15	24	0.9	\$890,445	\$902,495	\$930,661	19	\$612	\$578	101%
Feb-23	13	18	18	1.0	\$981,692	\$929,500	\$933,074	44	\$602	\$554	99%
Jan-23	13	20	9	1.0	\$969,627	\$839,000	\$888,110	27	\$595	\$546	96%
Dec-22	18	7	15	1.1	\$917,706	\$939,000	\$902,866	29	\$596	\$593	98%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-23	11	-26.7%	\$744,447	-18.9%	\$830,000	-11.6%	\$864,273	-4.27%	16	-44.8%	100%
Dec-22	15	-53.1%	\$917,706	13.4%	\$939,000	6.28%	\$902,866	1.17%	29	142%	98%
Dec-21	32	14.3%	\$808,979	9.4%	\$883,500	0.971%	\$892,403	12.9%	12	-14.3%	105%

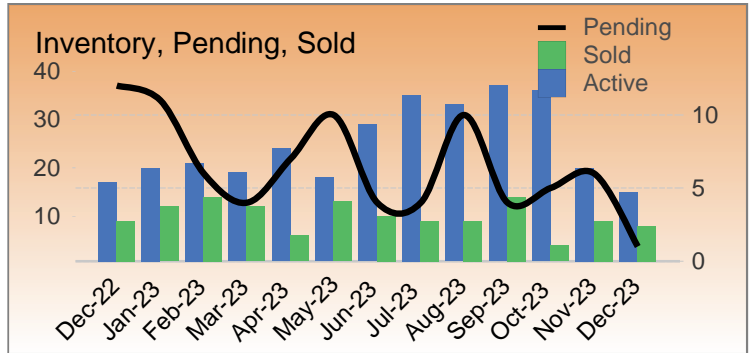
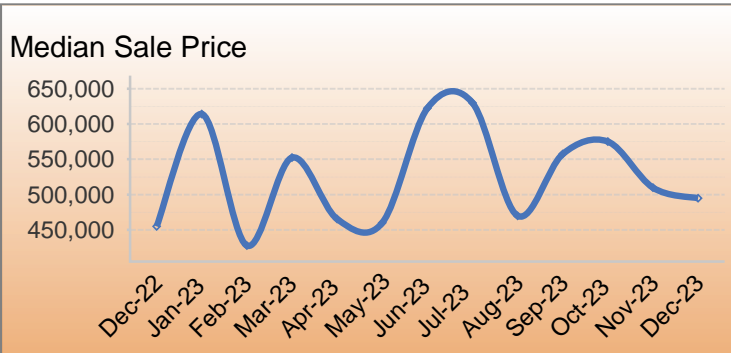
## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	0	4	4	19	20
\$500-599K	0	7	10	21	43
\$600-699K	0	9	23	53	94
\$700-799K	0	36	38	106	42
\$800-899K	0	42	51	78	71
\$900-999K	0	33	43	71	35
\$1-1.299M	0	68	98	108	5
\$1.3-1.699M	0	10	38	17	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
<b>Total</b>	<b>0</b>	<b>209</b>	<b>305</b>	<b>473</b>	<b>310</b>

## Presented by:

## Market Activity Summary:

- Inventory: 15 units were listed for sale as of the last day of December - approximately 2.1 months of inventory.
- Sales Activity: 8 units were sold during December,
- Median Sales Price: \$495,000 during December
- Average price per sq.ft. in December was \$555
- Average Days-on-Market (DOM) is approximately 65 days
- Sold over Asking: On average, buyers paid 96% of list price in December



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-23	15	1	8	2.1	\$397,180	\$495,000	\$539,375	65	\$605	\$555	96%
Nov-23	20	6	9	2.2	\$782,999	\$510,000	\$511,100	45	\$614	\$608	98%
Oct-23	36	5	4	4.0	\$691,923	\$575,000	\$578,500	33	\$615	\$646	100%
Sep-23	37	4	14	3.5	\$525,101	\$557,500	\$565,662	36	\$621	\$588	100%
Aug-23	33	10	9	3.6	\$628,037	\$470,000	\$611,111	44	\$630	\$662	101%
Jul-23	35	4	9	3.4	\$685,661	\$630,000	\$641,333	26	\$623	\$615	101%
Jun-23	29	4	10	3.1	\$545,604	\$622,500	\$619,300	20	\$611	\$610	101%
May-23	18	10	13	1.8	\$592,705	\$460,000	\$587,384	24	\$682	\$663	100%
Apr-23	24	7	6	2.3	\$506,750	\$465,500	\$480,166	80	\$681	\$533	99%
Mar-23	19	4	12	1.5	\$599,660	\$552,500	\$599,741	26	\$687	\$637	100%
Feb-23	21	6	14	1.8	\$698,988	\$427,500	\$495,928	51	\$660	\$641	97%
Jan-23	20	11	12	2.2	\$523,470	\$614,000	\$594,500	45	\$649	\$597	98%
Dec-22	17	12	9	2.0	\$522,123	\$455,000	\$553,344	41	\$672	\$633	98%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-23	8	-11.1%	\$397,180	-23.9%	\$495,000	8.79%	\$539,375	-2.52%	65	58.5%	96%
Dec-22	9	-47.1%	\$522,123	-30%	\$455,000	-27.8%	\$553,344	-13.1%	41	95.2%	98%
Dec-21	17	-5.56%	\$745,500	46.9%	\$630,000	23%	\$636,888	19.5%	21	-64.4%	104%

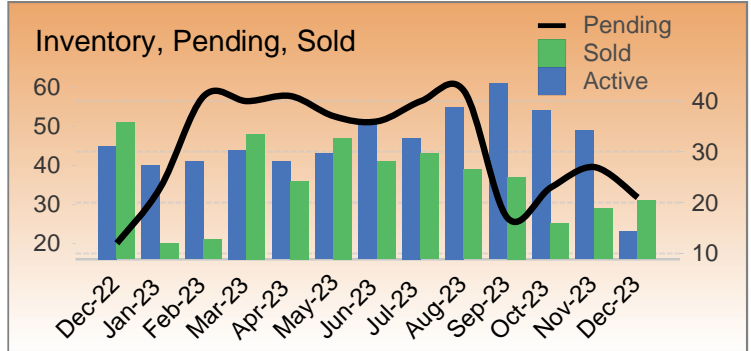
## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	0	54	64	71	51
\$500-599K	0	19	20	43	19
\$600-699K	0	19	18	40	15
\$700-799K	0	15	12	18	9
\$800-899K	0	5	13	24	15
\$900-999K	0	4	5	8	2
\$1-1.299M	0	4	8	5	3
\$1.3-1.699M	0	0	0	1	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	0	120	140	210	114

## Presented by:

## Market Activity Summary:

- Inventory: 26 units were listed for sale as of the last day of December - approximately 0.9 months of inventory.
- Sales Activity: 31 units were sold during December,
- Median Sales Price: \$710,000 during December
- Average price per sq.ft. in December was \$679
- Average Days-on-Market (DOM) is approximately 32 days
- Sold over Asking: On average, buyers paid 101% of list price in December



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-23	23	21	31	0.9	\$1,005,451	\$710,000	\$830,298	32	\$695	\$679	101%
Nov-23	49	27	29	1.7	\$915,856	\$835,000	\$874,068	19	\$682	\$710	101%
Oct-23	54	23	25	1.7	\$913,634	\$710,000	\$828,520	17	\$692	\$730	103%
Sep-23	61	17	37	1.6	\$802,493	\$885,000	\$977,410	22	\$682	\$742	102%
Aug-23	55	42	39	1.4	\$1,033,682	\$835,000	\$870,533	18	\$702	\$711	102%
Jul-23	47	40	43	1.1	\$877,541	\$790,000	\$841,661	14	\$712	\$683	103%
Jun-23	51	36	41	1.4	\$880,251	\$835,000	\$886,076	15	\$696	\$719	102%
May-23	43	37	47	1.0	\$923,137	\$850,444	\$909,500	26	\$672	\$705	102%
Apr-23	41	41	36	1.3	\$897,217	\$737,500	\$908,598	25	\$669	\$665	102%
Mar-23	44	40	48	1.5	\$920,763	\$865,000	\$902,633	37	\$677	\$709	101%
Feb-23	41	41	21	1.4	\$852,726	\$760,000	\$868,910	39	\$653	\$630	99%
Jan-23	40	23	20	1.3	\$1,011,135	\$1,040,000	\$1,001,099	39	\$652	\$623	97%
Dec-22	45	12	51	1.2	\$1,092,640	\$1,175,000	\$1,052,773	30	\$640	\$601	99%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-23	31	-39.2%	\$1,005,451	-7.98%	\$710,000	-39.6%	\$830,298	-21.1%	32	6.67%	101%
Dec-22	51	-7.27%	\$1,092,640	17.6%	\$1,175,000	41.6%	\$1,052,773	13.6%	30	42.9%	99%
Dec-21	55	3.77%	\$928,902	14.6%	\$830,000	19.4%	\$926,332	23.2%	21	-36.4%	103%

## Sales Activity and Price Trends

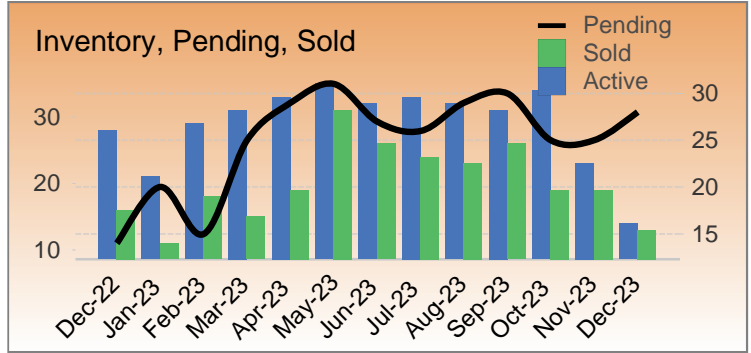
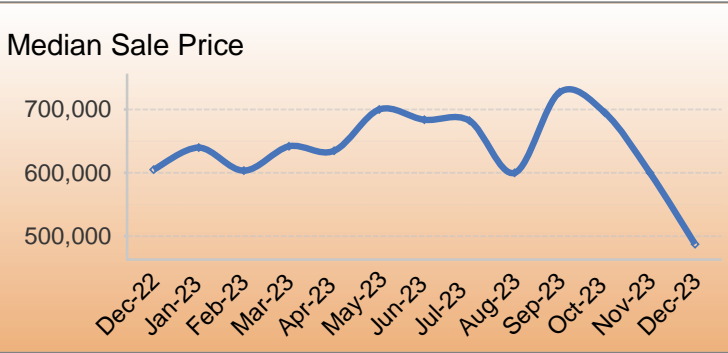
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	1	39	52	99	53
\$500-599K	0	40	55	84	62
\$600-699K	0	68	71	135	61
\$700-799K	0	44	92	121	45
\$800-899K	0	55	51	86	86
\$900-999K	1	27	53	80	58
\$1-1.299M	0	85	151	164	71
\$1.3-1.699M	0	56	88	64	7
\$1.7-1.999M	0	3	5	0	0
\$2-2.999M	0	0	1	0	0
>3M	0	0	0	0	0
Total	2	417	619	833	443

Presented by:



## Market Activity Summary:

- Inventory: 16 units were listed for sale as of the last day of December - approximately 0.9 months of inventory.
- Sales Activity: 13 units were sold during December,
- Median Sales Price: \$487,500 during December
- Average price per sq.ft. in December was \$561
- Average Days-on-Market (DOM) is approximately 34 days
- Sold over Asking: On average, buyers paid 100% of list price in December



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-23	14	28	13	0.9	\$668,088	\$487,500	\$523,502	34	\$597	\$561	100%
Nov-23	23	25	19	1.3	\$658,975	\$600,000	\$618,828	26	\$558	\$508	102%
Oct-23	34	25	19	1.6	\$634,288	\$695,000	\$681,526	28	\$543	\$516	102%
Sep-23	31	30	26	1.4	\$652,671	\$727,500	\$722,153	36	\$536	\$521	103%
Aug-23	32	29	23	1.4	\$638,663	\$600,000	\$602,001	20	\$532	\$545	101%
Jul-23	33	26	24	1.3	\$680,926	\$682,500	\$662,479	16	\$527	\$528	104%
Jun-23	32	27	26	1.5	\$691,712	\$683,750	\$677,166	29	\$523	\$553	101%
May-23	35	31	31	1.6	\$643,601	\$700,000	\$679,488	20	\$556	\$529	103%
Apr-23	33	29	19	2.0	\$702,945	\$635,000	\$678,830	19	\$505	\$508	101%
Mar-23	31	25	15	2.2	\$764,598	\$642,000	\$660,493	35	\$500	\$464	99%
Feb-23	29	15	18	2.1	\$679,236	\$603,500	\$593,388	39	\$513	\$485	98%
Jan-23	21	20	11	1.2	\$589,717	\$640,000	\$642,861	43	\$501	\$516	100%
Dec-22	28	14	16	1.2	\$694,472	\$605,000	\$593,288	37	\$501	\$460	98%

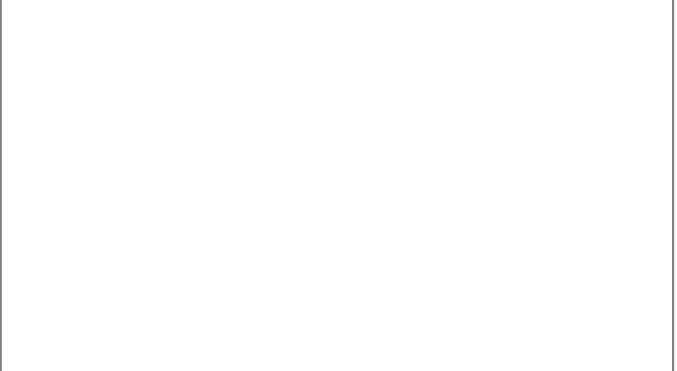
## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-23	13	-18.8%	\$668,088	-3.8%	\$487,500	-19.4%	\$523,502	-11.8%	34	-8.11%	100%
Dec-22	16	-61%	\$694,472	16.1%	\$605,000	-16%	\$593,288	-16.5%	37	76.2%	98%
Dec-21	41	-18%	\$598,031	-1.3%	\$720,000	30.3%	\$710,388	22.1%	21	-25%	104%

## Sales Activity and Price Trends

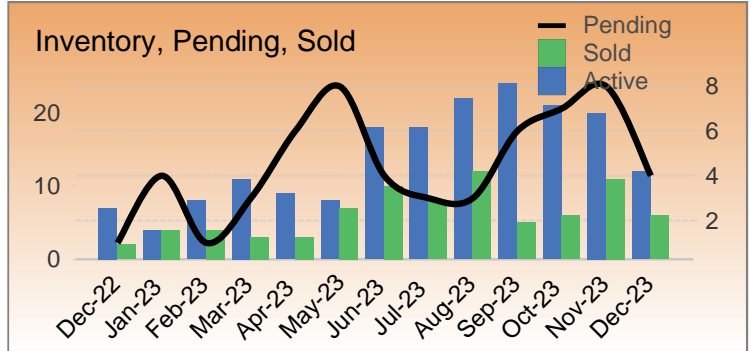
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	0	41	59	96	113
\$500-599K	0	52	77	111	103
\$600-699K	0	55	78	79	75
\$700-799K	0	50	57	83	74
\$800-899K	0	32	61	50	11
\$900-999K	0	12	30	26	0
\$1-1.299M	0	2	11	3	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	0	244	373	448	376

## Presented by:



## Market Activity Summary:

- Inventory: 13 units were listed for sale as of the last day of December - approximately 1.7 months of inventory.
- Sales Activity: 6 units were sold during December,
- Median Sales Price: \$479,000 during December
- Average price per sq.ft. in December was \$449
- Average Days-on-Market (DOM) is approximately 32 days
- Sold over Asking: On average, buyers paid 100% of list price in December



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-23	12	4	6	1.7	\$424,750	\$479,000	\$472,325	32	\$468	\$449	100%
Nov-23	20	8	11	2.7	\$503,850	\$465,000	\$461,818	45	\$452	\$451	101%
Oct-23	21	7	6	3.0	\$458,144	\$407,000	\$416,333	20	\$447	\$439	101%
Sep-23	24	6	5	3.0	\$481,725	\$500,000	\$511,800	32	\$453	\$417	101%
Aug-23	22	3	12	2.2	\$437,302	\$457,500	\$480,449	31	\$433	\$456	102%
Jul-23	18	3	8	2.6	\$460,392	\$507,500	\$511,250	20	\$441	\$432	106%
Jun-23	18	4	10	2.7	\$511,025	\$515,000	\$500,350	20	\$440	\$460	104%
May-23	8	8	7	2.5	\$498,873	\$457,000	\$493,984	70	\$466	\$453	107%
Apr-23	9	6	3	3.0	\$454,340	\$530,000	\$546,666	10	\$479	\$438	103%
Mar-23	11	3	3	3.0	\$481,640	\$580,000	\$552,833	16	\$436	\$447	107%
Feb-23	8	1	4	2.4	\$489,599	\$429,500	\$437,250	19	\$432	\$438	99%
Jan-23	4	4	4	1.0	\$525,133	\$460,000	\$468,848	28	\$424	\$444	99%
Dec-22	7	1	2	1.2	\$476,333	\$552,500	\$552,500	15	\$407	\$436	104%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-23	6	200%	\$424,750	-10.8%	\$479,000	-13.3%	\$472,325	-14.5%	32	113%	100%
Dec-22	2	-86.7%	\$476,333	11%	\$552,500	7.28%	\$552,500	0.516%	15	15.4%	104%
Dec-21	15	0%	\$429,243	11%	\$515,000	19.1%	\$549,666	22.8%	13	-23.5%	107%

## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	2	46	60	118	159
\$500-599K	0	16	29	45	20
\$600-699K	0	17	23	29	3
\$700-799K	0	0	6	7	0
\$800-899K	0	0	0	0	0
\$900-999K	0	0	0	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	2	79	118	199	182

## Presented by:



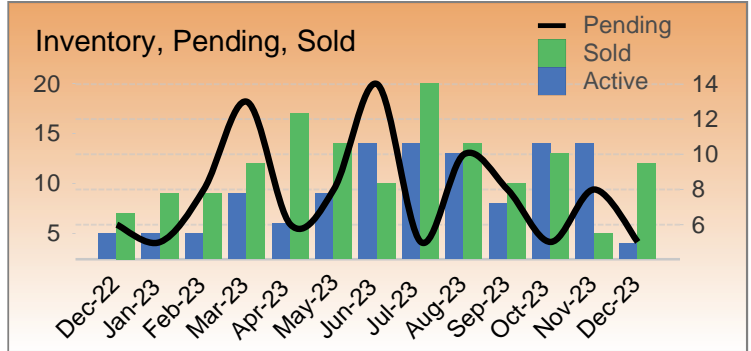
Includes Hercules, El Sobrante, Pinole, and Rodeo

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Deemed reliable but not guaranteed

## Market Activity Summary:

- Inventory: 4 units were listed for sale as of the last day of December - approximately 0.4 months of inventory.
- Sales Activity: 12 units were sold during December,
- Median Sales Price: \$740,000 during December
- Average price per sq.ft. in December was \$565
- Average Days-on-Market (DOM) is approximately 21 days
- Sold over Asking: On average, buyers paid 100% of list price in December



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-23	4	5	12	0.4	\$582,000	\$740,000	\$763,666	21	\$602	\$565	100%
Nov-23	14	8	5	1.5	\$756,809	\$851,000	\$964,700	11	\$572	\$593	100%
Oct-23	14	5	13	1.1	\$866,608	\$825,000	\$820,923	12	\$574	\$607	104%
Sep-23	8	8	10	0.5	\$771,111	\$964,000	\$889,433	20	\$550	\$586	101%
Aug-23	13	10	14	0.9	\$795,644	\$875,000	\$832,500	21	\$557	\$572	101%
Jul-23	14	5	20	1.0	\$745,486	\$846,500	\$779,181	10	\$542	\$579	101%
Jun-23	14	14	10	1.0	\$784,607	\$804,997	\$774,699	8	\$572	\$576	102%
May-23	9	8	14	0.6	\$744,356	\$737,500	\$754,785	12	\$563	\$606	104%
Apr-23	6	6	17	0.5	\$725,766	\$690,000	\$698,135	12	\$596	\$570	103%
Mar-23	9	13	12	1.0	\$703,574	\$842,500	\$784,666	7	\$598	\$540	104%
Feb-23	5	8	9	0.6	\$789,138	\$800,000	\$751,277	33	\$495	\$549	100%
Jan-23	5	5	9	0.7	\$722,928	\$750,000	\$756,444	39	\$595	\$498	101%
Dec-22	5	6	7	0.7	\$867,392	\$723,000	\$720,285	51	\$531	\$551	98%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-23	12	71.4%	\$582,000	-32.9%	\$740,000	2.35%	\$763,666	6.02%	21	-58.8%	100%
Dec-22	7	-58.8%	\$867,392	31.5%	\$723,000	-12.4%	\$720,285	-8.65%	51	200%	98%
Dec-21	17	-29.2%	\$659,600	-10.7%	\$825,000	21.1%	\$788,479	19%	17	13.3%	103%

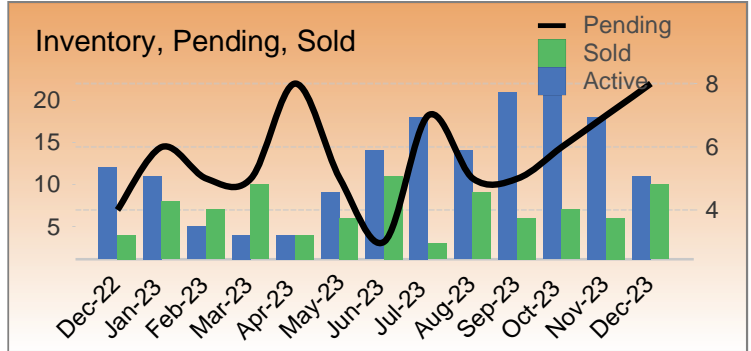
## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	0	14	22	39	40
\$500-599K	0	8	14	11	58
\$600-699K	0	22	25	46	80
\$700-799K	0	26	27	70	76
\$800-899K	0	33	39	74	22
\$900-999K	0	19	45	52	0
\$1-1.299M	0	23	33	10	0
\$1.3-1.699M	0	0	1	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	0	145	206	302	276

## Presented by:

## Market Activity Summary:

- Inventory: 11 units were listed for sale as of the last day of December - approximately 1.4 months of inventory.
- Sales Activity: 10 units were sold during December,
- Median Sales Price: \$640,000 during December
- Average price per sq.ft. in December was \$457
- Average Days-on-Market (DOM) is approximately 21 days
- Sold over Asking: On average, buyers paid 102% of list price in December



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-23	11	8	10	1.4	\$628,714	\$640,000	\$610,150	21	\$531	\$457	102%
Nov-23	18	7	6	2.8	\$651,549	\$476,000	\$459,666	21	\$499	\$455	100%
Oct-23	22	6	7	3.0	\$524,950	\$500,000	\$468,214	12	\$489	\$491	101%
Sep-23	21	5	6	3.5	\$529,100	\$607,500	\$607,500	23	\$493	\$487	99%
Aug-23	14	5	9	1.8	\$538,198	\$515,000	\$551,044	17	\$521	\$481	99%
Jul-23	18	7	3	2.7	\$588,287	\$530,000	\$516,666	18	\$524	\$463	103%
Jun-23	14	3	11	2.0	\$572,565	\$721,000	\$640,880	18	\$513	\$501	104%
May-23	9	5	6	1.4	\$635,692	\$540,000	\$558,333	16	\$527	\$489	102%
Apr-23	4	8	4	0.6	\$575,368	\$670,000	\$677,500	69	\$475	\$433	101%
Mar-23	4	5	10	0.5	\$643,417	\$507,500	\$548,900	40	\$511	\$454	102%
Feb-23	5	5	7	0.8	\$602,250	\$600,000	\$592,714	26	\$464	\$459	100%
Jan-23	11	6	8	1.8	\$601,195	\$512,400	\$550,475	70	\$480	\$473	99%
Dec-22	12	4	4	1.6	\$480,749	\$628,000	\$608,975	72	\$468	\$445	98%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-23	10	150%	\$628,714	30.8%	\$640,000	1.91%	\$610,150	0.193%	21	-70.8%	102%
Dec-22	4	-63.6%	\$480,749	-12.8%	\$628,000	6.44%	\$608,975	5.03%	72	200%	98%
Dec-21	11	-15.4%	\$551,606	15.4%	\$590,000	38.8%	\$579,810	30.4%	24	71.4%	102%

## Sales Activity and Price Trends

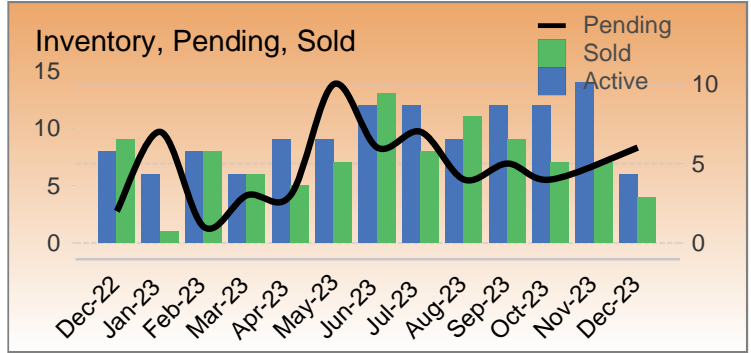
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	0	25	27	68	99
\$500-599K	0	25	34	36	36
\$600-699K	1	23	26	38	8
\$700-799K	0	10	18	21	1
\$800-899K	0	4	8	4	0
\$900-999K	0	0	1	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	1	87	114	167	144

## Presented by:

Includes Martinez, Crockett, Port Costa  
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## Market Activity Summary:

- Inventory: 6 units were listed for sale as of the last day of December - approximately 1.0 months of inventory.
- Sales Activity: 4 units were sold during December,
- Median Sales Price: \$662,500 during December
- Average price per sq.ft. in December was \$642
- Average Days-on-Market (DOM) is approximately 34 days
- Sold over Asking: On average, buyers paid 100% of list price in December



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-23	6	6	4	1.0	\$1,030,250	\$662,500	\$842,500	34	\$822	\$642	100%
Nov-23	14	0	7	1.8	\$895,946	\$944,000	\$1,014,000	35	\$691	\$628	97%
Oct-23	12	4	7	1.3	\$908,486	\$1,035,000	\$1,307,928	37	\$684	\$812	101%
Sep-23	12	5	9	1.3	\$1,275,099	\$1,100,000	\$1,179,185	29	\$741	\$726	99%
Aug-23	9	4	11	0.8	\$965,187	\$941,000	\$968,889	11	\$729	\$699	104%
Jul-23	12	7	8	1.3	\$1,011,957	\$1,265,000	\$1,141,209	21	\$761	\$733	105%
Jun-23	12	6	13	1.4	\$978,982	\$855,000	\$939,500	26	\$740	\$628	100%
May-23	9	10	7	1.7	\$870,142	\$870,000	\$1,030,857	11	\$753	\$745	105%
Apr-23	9	3	5	1.6	\$1,081,124	\$1,200,000	\$1,264,000	69	\$751	\$738	98%
Mar-23	6	3	6	1.4	\$1,154,875	\$900,000	\$1,075,208	14	\$882	\$796	102%
Feb-23	8	1	8	1.3	\$1,473,543	\$835,000	\$1,073,500	29	\$763	\$647	101%
Jan-23	6	7	1	0.8	\$1,510,500	\$410,000	\$410,000	65	\$793	\$525	93%
Dec-22	8	2	9	0.7	\$684,633	\$585,000	\$936,956	50	\$675	\$653	98%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-23	4	-55.6%	\$1,030,250	50.5%	\$662,500	13.2%	\$842,500	-10.1%	34	-32%	100%
Dec-22	9	0%	\$684,633	-23.9%	\$585,000	-48.2%	\$936,956	-2.93%	50	47.1%	98%
Dec-21	9	-18.2%	\$899,580	15.2%	\$1,130,000	39.5%	\$965,222	8.43%	34	-12.8%	102%

## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	0	4	9	19	11
\$500-599K	0	7	14	25	12
\$600-699K	1	8	11	14	11
\$700-799K	0	7	6	18	12
\$800-899K	0	12	16	14	18
\$900-999K	0	10	11	12	12
\$1-1.299M	0	16	29	38	12
\$1.3-1.699M	0	14	15	23	11
\$1.7-1.999M	0	3	8	4	3
\$2-2.999M	0	5	12	0	3
>3M	0	0	0	0	0
Total	1	86	131	167	105

## Presented by:



Includes Moraga, Lafayette, Orinda

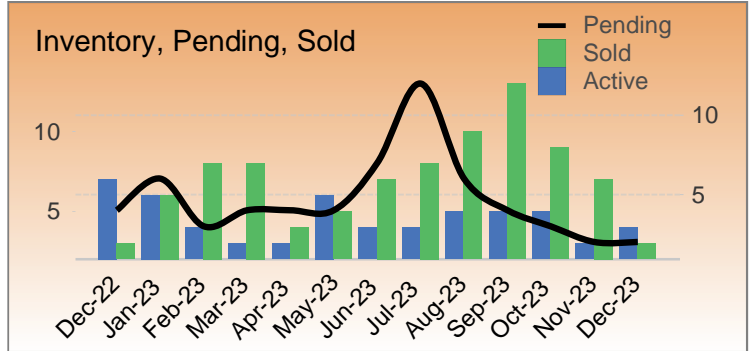
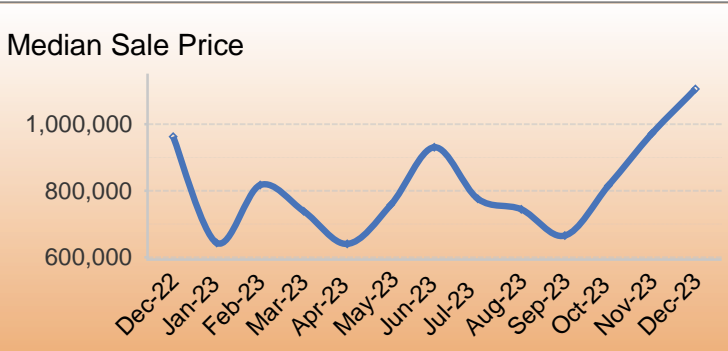
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## Market Activity Summary:

- Inventory: 4 units were listed for sale as of the last day of December - approximately 0.6 months of inventory.
- Sales Activity: 3 units were sold during December,
- Median Sales Price: \$1,105,000 during December
- Average price per sq.ft. in December was \$699
- Average Days-on-Market (DOM) is approximately 12 days
- Sold over Asking: On average, buyers paid 105% of list price in December



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-23	4	2	3	0.6	\$712,250	\$1,105,000	\$980,000	12	\$622	\$699	105%
Nov-23	3	2	7	0.3	\$1,104,800	\$972,000	\$959,285	15	\$662	\$650	101%
Oct-23	5	3	9	0.6	\$842,781	\$815,000	\$886,388	11	\$598	\$639	104%
Sep-23	5	4	13	0.6	\$903,244	\$665,000	\$755,948	8	\$698	\$647	105%
Aug-23	5	6	10	0.6	\$802,870	\$744,000	\$802,900	11	\$663	\$628	105%
Jul-23	4	12	8	0.6	\$758,760	\$775,500	\$818,111	8	\$687	\$607	104%
Jun-23	4	7	7	0.8	\$754,088	\$930,000	\$874,000	12	\$631	\$669	105%
May-23	6	4	5	1.2	\$854,985	\$757,500	\$789,677	11	\$660	\$650	102%
Apr-23	3	4	4	0.5	\$791,200	\$639,500	\$674,000	16	\$756	\$621	103%
Mar-23	3	4	8	0.4	\$775,112	\$738,000	\$857,886	30	\$647	\$609	100%
Feb-23	4	3	8	0.7	\$986,672	\$817,000	\$886,611	14	\$609	\$594	101%
Jan-23	6	6	6	1.4	\$874,967	\$643,250	\$709,416	25	\$604	\$564	101%
Dec-22	7	4	3	1.4	\$700,509	\$962,000	\$968,000	37	\$582	\$573	98%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-23	3	0%	\$712,250	1.68%	\$1,105,000	14.9%	\$980,000	1.24%	12	-67.6%	105%
Dec-22	3	-75%	\$700,509	-7.89%	\$962,000	46.6%	\$968,000	37.7%	37	32.1%	98%
Dec-21	12	50%	\$760,481	20.6%	\$656,250	10.3%	\$702,875	6.94%	28	-12.5%	103%

## Sales Activity and Price Trends

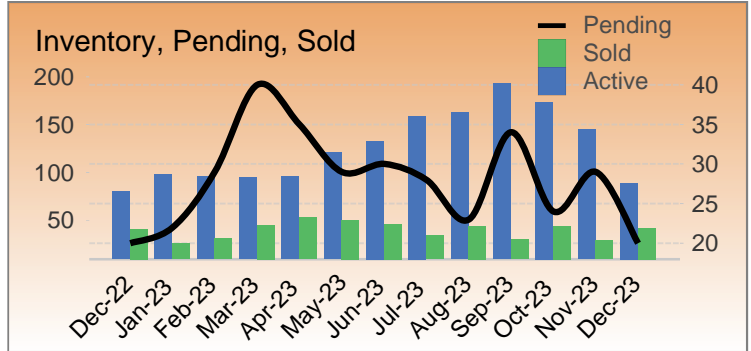
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	0	3	7	10	6
\$500-599K	0	11	17	37	34
\$600-699K	0	24	31	39	24
\$700-799K	0	8	18	24	8
\$800-899K	0	9	12	20	23
\$900-999K	0	8	9	34	22
\$1-1.299M	0	24	46	33	3
\$1.3-1.699M	0	1	12	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	0	88	152	197	120

## Presented by:



## Market Activity Summary:

- Inventory: 90 units were listed for sale as of the last day of December - approximately 2.3 months of inventory.
- Sales Activity: 42 units were sold during December,
- Median Sales Price: \$520,000 during December
- Average price per sq.ft. in December was \$561
- Average Days-on-Market (DOM) is approximately 60 days
- Sold over Asking: On average, buyers paid 100% of list price in December



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-23	89	20	42	2.3	\$608,550	\$520,000	\$617,247	60	\$589	\$561	100%
Nov-23	145	29	29	4.3	\$701,273	\$520,000	\$603,862	50	\$588	\$596	100%
Oct-23	174	24	44	4.4	\$628,282	\$503,000	\$585,909	34	\$576	\$569	102%
Sep-23	193	34	30	5.4	\$644,442	\$535,000	\$582,666	41	\$579	\$518	100%
Aug-23	163	23	44	4.0	\$592,357	\$584,500	\$668,359	34	\$573	\$573	99%
Jul-23	159	28	34	3.7	\$640,944	\$612,500	\$630,611	31	\$574	\$605	102%
Jun-23	133	30	46	2.7	\$679,803	\$587,000	\$606,543	31	\$579	\$595	102%
May-23	121	29	50	2.5	\$650,223	\$610,000	\$681,138	41	\$570	\$640	101%
Apr-23	96	35	53	2.3	\$667,602	\$647,500	\$659,660	28	\$586	\$611	103%
Mar-23	95	40	45	2.9	\$636,453	\$669,000	\$725,922	31	\$573	\$627	101%
Feb-23	96	29	31	3.1	\$705,224	\$610,000	\$644,277	38	\$568	\$587	101%
Jan-23	98	22	26	2.6	\$706,841	\$579,000	\$623,348	63	\$601	\$583	99%
Dec-22	80	20	41	2.0	\$632,421	\$560,000	\$652,626	53	\$591	\$564	100%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-23	42	2.44%	\$608,550	-3.77%	\$520,000	-7.14%	\$617,247	-5.42%	60	13.2%	100%
Dec-22	41	-54.4%	\$632,421	4.1%	\$560,000	-9.68%	\$652,626	0.236%	53	23.3%	100%
Dec-21	90	-6.25%	\$607,538	-2.36%	\$620,000	-0.8%	\$651,088	2.17%	43	38.7%	104%

## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	0	153	179	224	145
\$500-599K	0	97	140	202	129
\$600-699K	0	82	134	229	141
\$700-799K	0	49	132	199	148
\$800-899K	0	36	73	106	76
\$900-999K	0	21	47	73	47
\$1-1.299M	0	18	51	78	52
\$1.3-1.699M	0	14	25	28	18
\$1.7-1.999M	0	3	10	3	0
\$2-2.999M	0	1	0	1	0
>3M	0	0	0	0	0
Total	0	474	791	1143	756

## Presented by:



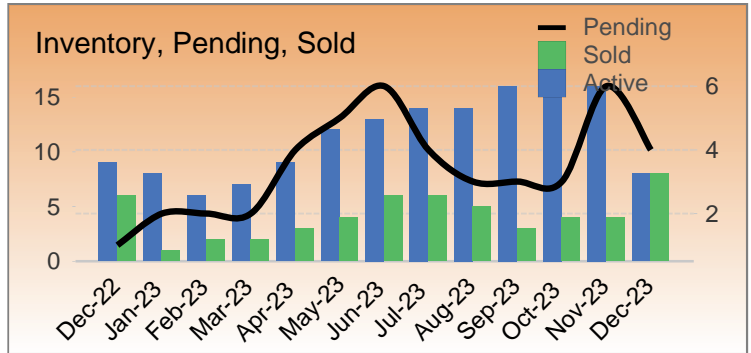
Custom geography for Oakland CND/TWN includes Oakland & Piedmont

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## Market Activity Summary:

- Inventory: 9 units were listed for sale as of the last day of December - approximately 1.7 months of inventory.
- Sales Activity: 8 units were sold during December,
- Median Sales Price: \$435,000 during December
- Average price per sq.ft. in December was \$346
- Average Days-on-Market (DOM) is approximately 52 days
- Sold over Asking: On average, buyers paid 100% of list price in December



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-23	8	4	8	1.7	\$270,000	\$435,000	\$445,062	52	\$388	\$346	100%
Nov-23	16	6	4	4.9	\$439,299	\$357,500	\$380,000	23	\$347	\$350	100%
Oct-23	16	3	4	4.0	\$426,992	\$410,000	\$422,500	66	\$331	\$398	100%
Sep-23	16	3	3	3.4	\$446,982	\$505,000	\$487,000	32	\$342	\$420	100%
Aug-23	14	3	5	2.5	\$540,800	\$491,000	\$474,200	16	\$359	\$376	100%
Jul-23	14	4	6	2.8	\$460,988	\$402,500	\$415,825	17	\$371	\$384	103%
Jun-23	13	6	6	3.2	\$457,195	\$407,500	\$415,833	38	\$389	\$404	102%
May-23	12	5	4	4.0	\$447,216	\$491,000	\$486,750	30	\$387	\$383	99%
Apr-23	9	4	3	3.9	\$425,985	\$330,000	\$423,331	26	\$413	\$368	104%
Mar-23	7	2	2	4.2	\$429,799	\$291,500	\$291,500	31	\$428	\$410	97%
Feb-23	6	2	2	2.0	\$299,000	\$472,500	\$472,500	43	\$431	\$314	103%
Jan-23	8	2	1	1.8	\$344,200	\$385,000	\$385,000	12	\$405	\$375	96%
Dec-22	9	1	6	1.8	\$345,000	\$332,500	\$375,500	52	\$387	\$336	96%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-23	8	33.3%	\$270,000	-21.7%	\$435,000	30.8%	\$445,062	18.5%	52	0%	100%
Dec-22	6	-14.3%	\$345,000	-14.8%	\$332,500	-0.746%	\$375,500	-7.98%	52	108%	96%
Dec-21	7	40%	\$404,957	62.3%	\$335,000	-30.2%	\$408,071	-8.59%	25	19%	105%

## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	1	32	44	53	63
\$500-599K	0	11	17	23	7
\$600-699K	0	5	9	4	0
\$700-799K	0	0	0	0	0
\$800-899K	0	0	0	0	0
\$900-999K	0	0	0	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	1	48	70	80	70

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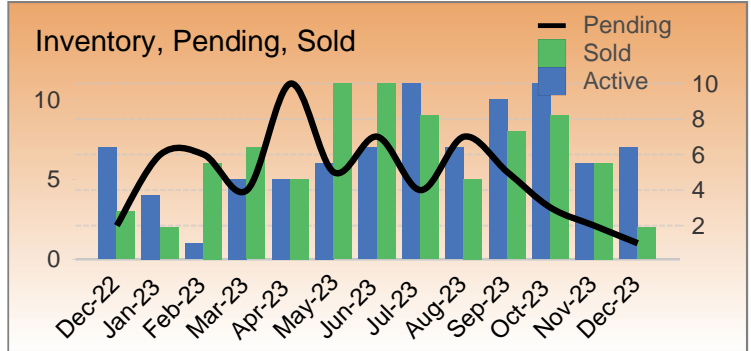
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## Market Activity Summary:

- Inventory: 7 units were listed for sale as of the last day of December - approximately 1.2 months of inventory.
- Sales Activity: 2 units were sold during December,
- Median Sales Price: \$580,000 during December
- Average price per sq.ft. in December was \$536
- Average Days-on-Market (DOM) is approximately 30 days
- Sold over Asking: On average, buyers paid 99% of list price in December



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-23	7	1	2	1.2	\$543,222	\$580,000	\$580,000	30	\$520	\$536	99%
Nov-23	6	2	6	0.8	\$715,000	\$616,000	\$605,166	19	\$492	\$490	98%
Oct-23	11	3	9	1.5	\$529,000	\$650,000	\$625,222	25	\$512	\$498	103%
Sep-23	10	5	8	1.4	\$641,416	\$593,950	\$581,862	30	\$500	\$516	100%
Aug-23	7	7	5	0.8	\$591,555	\$849,000	\$767,100	17	\$474	\$512	100%
Jul-23	11	4	9	1.1	\$737,490	\$645,000	\$593,888	23	\$499	\$510	102%
Jun-23	7	7	11	0.9	\$572,350	\$675,000	\$648,071	13	\$479	\$509	102%
May-23	6	5	11	0.9	\$664,356	\$620,000	\$637,863	12	\$475	\$526	102%
Apr-23	5	10	5	0.8	\$551,391	\$672,000	\$689,424	11	\$487	\$517	105%
Mar-23	5	4	7	1.0	\$726,437	\$620,000	\$574,142	34	\$499	\$461	102%
Feb-23	1	6	6	0.5	\$589,570	\$553,750	\$544,750	45	\$472	\$477	97%
Jan-23	4	6	2	1.3	\$567,200	\$792,500	\$792,500	51	\$448	\$425	97%
Dec-22	7	2	3	1.5	\$585,747	\$750,000	\$672,000	31	\$483	\$393	100%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-23	2	-33.3%	\$543,222	-7.26%	\$580,000	-22.7%	\$580,000	-13.7%	30	-3.23%	99%
Dec-22	3	-72.7%	\$585,747	-5.43%	\$750,000	24%	\$672,000	8.96%	31	107%	100%
Dec-21	11	22.2%	\$619,380	8.52%	\$605,000	11%	\$616,727	15.4%	15	-25%	102%

## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	0	21	21	35	45
\$500-599K	0	10	25	30	29
\$600-699K	0	22	27	34	23
\$700-799K	0	11	19	20	16
\$800-899K	0	16	18	23	1
\$900-999K	0	1	4	4	0
\$1-1.299M	0	0	5	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	0	81	119	146	114

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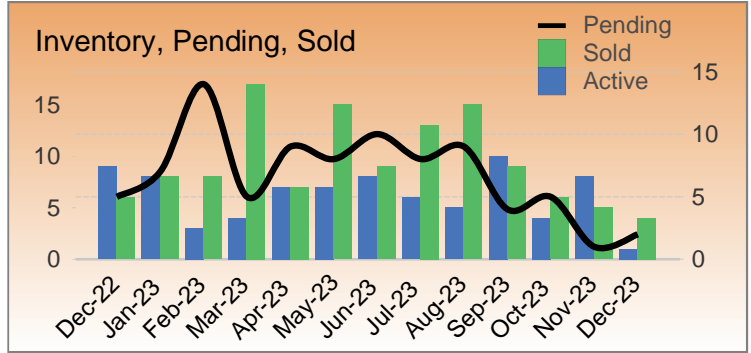
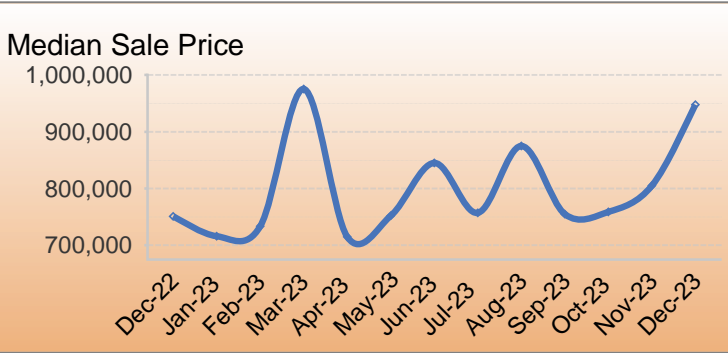
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## Market Activity Summary:

- Inventory: 1 units were listed for sale as of the last day of December - approximately 0.2 months of inventory.
- Sales Activity: 4 units were sold during December,
- Median Sales Price: \$947,500 during December
- Average price per sq.ft. in December was \$685
- Average Days-on-Market (DOM) is approximately 25 days
- Sold over Asking: On average, buyers paid 101% of list price in December



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-23	1	2	4	0.2	\$1,099,000	\$947,500	\$891,250	25	\$644	\$685	101%
Nov-23	8	1	5	1.2	\$840,950	\$805,000	\$861,000	16	\$696	\$678	100%
Oct-23	4	5	6	0.4	\$905,991	\$759,000	\$708,000	17	\$747	\$692	98%
Sep-23	10	4	9	0.8	\$755,815	\$755,051	\$750,116	7	\$681	\$633	100%
Aug-23	5	9	15	0.4	\$810,276	\$875,000	\$859,333	20	\$654	\$696	101%
Jul-23	6	8	13	0.6	\$761,268	\$757,000	\$761,307	13	\$725	\$692	102%
Jun-23	8	10	9	1.0	\$817,282	\$845,000	\$832,388	11	\$681	\$686	104%
May-23	7	8	15	0.5	\$806,853	\$752,000	\$844,200	21	\$611	\$667	105%
Apr-23	7	9	7	0.8	\$802,176	\$715,000	\$741,714	9	\$686	\$687	103%
Mar-23	4	5	17	0.4	\$717,231	\$975,000	\$909,235	15	\$664	\$642	101%
Feb-23	3	14	8	0.5	\$777,984	\$733,500	\$749,937	24	\$612	\$621	99%
Jan-23	8	7	8	1.0	\$896,112	\$716,000	\$690,375	45	\$630	\$630	97%
Dec-22	9	5	6	0.9	\$958,975	\$751,000	\$742,666	49	\$635	\$637	98%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-23	4	-33.3%	\$1,099,000	14.6%	\$947,500	26.2%	\$891,250	20%	25	-49%	101%
Dec-22	6	-57.1%	\$958,975	7.55%	\$751,000	-4.33%	\$742,666	-12.9%	49	113%	98%
Dec-21	14	0%	\$891,666	20.1%	\$785,000	21%	\$852,250	28.9%	23	-25.8%	102%

## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	0	6	2	17	28
\$500-599K	0	17	15	37	29
\$600-699K	0	10	19	28	28
\$700-799K	0	24	26	33	27
\$800-899K	0	18	28	24	33
\$900-999K	0	20	18	26	16
\$1-1.299M	0	21	18	47	0
\$1.3-1.699M	0	0	11	2	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	0	116	137	214	161

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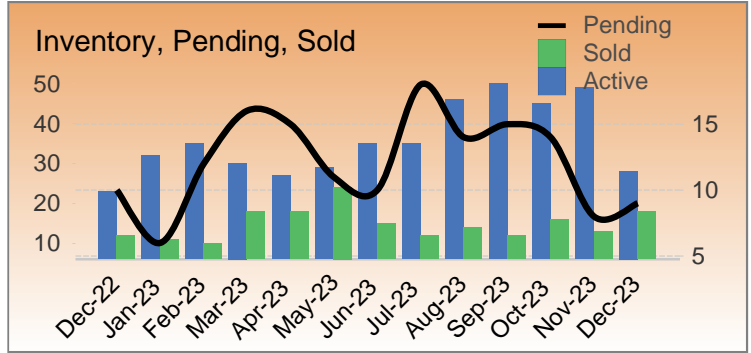
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## Market Activity Summary:

- Inventory: 29 units were listed for sale as of the last day of December - approximately 1.9 months of inventory.
- Sales Activity: 18 units were sold during December,
- Median Sales Price: \$576,000 during December
- Average price per sq.ft. in December was \$472
- Average Days-on-Market (DOM) is approximately 40 days
- Sold over Asking: On average, buyers paid 100% of list price in December



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-23	28	9	18	1.9	\$517,100	\$576,000	\$565,006	40	\$468	\$472	100%
Nov-23	49	8	13	3.7	\$607,516	\$500,000	\$470,730	30	\$468	\$478	99%
Oct-23	45	14	16	3.3	\$523,391	\$482,800	\$545,912	69	\$471	\$469	101%
Sep-23	50	15	12	4.1	\$588,768	\$497,500	\$494,312	41	\$490	\$494	103%
Aug-23	46	14	14	3.4	\$517,141	\$560,000	\$621,277	37	\$481	\$532	102%
Jul-23	35	18	12	2.1	\$520,393	\$544,500	\$571,211	30	\$518	\$477	100%
Jun-23	35	10	15	1.9	\$550,578	\$628,888	\$705,525	28	\$489	\$543	101%
May-23	29	11	24	1.5	\$646,001	\$575,000	\$586,791	37	\$480	\$497	103%
Apr-23	27	15	18	1.9	\$574,323	\$558,750	\$553,638	22	\$494	\$473	103%
Mar-23	30	16	18	2.4	\$525,267	\$516,750	\$523,577	25	\$489	\$502	99%
Feb-23	35	12	10	3.3	\$576,909	\$561,500	\$561,100	21	\$506	\$470	101%
Jan-23	32	6	11	2.6	\$585,866	\$531,000	\$493,181	60	\$486	\$455	99%
Dec-22	23	10	12	1.5	\$501,989	\$469,500	\$465,824	52	\$443	\$463	98%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-23	18	50%	\$517,100	3.01%	\$576,000	22.7%	\$565,006	21.3%	40	-23.1%	100%
Dec-22	12	-55.6%	\$501,989	-6.54%	\$469,500	-7.21%	\$465,824	-10.4%	52	108%	98%
Dec-21	27	-20.6%	\$537,137	-11.4%	\$506,000	7.77%	\$519,611	0.696%	25	-34.2%	102%

## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	0	67	91	138	148
\$500-599K	0	49	67	82	35
\$600-699K	0	28	49	58	33
\$700-799K	2	24	23	40	17
\$800-899K	0	7	24	15	12
\$900-999K	0	0	5	13	2
\$1-1.299M	0	4	3	4	2
\$1.3-1.699M	0	2	1	1	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	2	181	263	351	249

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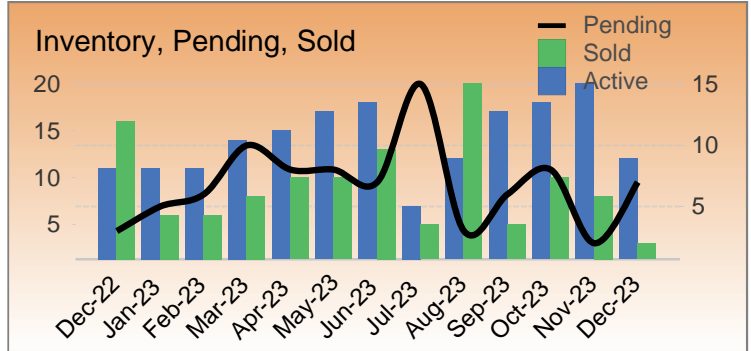
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## Market Activity Summary:

- Inventory: 12 units were listed for sale as of the last day of December - approximately 1.7 months of inventory.
- Sales Activity: 3 units were sold during December,
- Median Sales Price: \$475,000 during December
- Average price per sq.ft. in December was \$547
- Average Days-on-Market (DOM) is approximately 26 days
- Sold over Asking: On average, buyers paid 99% of list price in December



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-23	12	7	3	1.7	\$418,000	\$475,000	\$521,666	26	\$470	\$547	99%
Nov-23	20	2	8	2.9	\$519,788	\$516,000	\$522,250	16	\$491	\$509	103%
Oct-23	18	8	10	1.6	\$567,719	\$580,000	\$583,588	23	\$476	\$501	102%
Sep-23	17	6	5	1.8	\$537,930	\$725,000	\$657,400	14	\$479	\$466	103%
Aug-23	12	3	20	0.9	\$578,066	\$580,250	\$574,525	24	\$474	\$482	103%
Jul-23	7	15	5	0.9	\$650,802	\$510,000	\$577,800	23	\$485	\$511	104%
Jun-23	18	7	13	1.7	\$586,408	\$535,000	\$620,461	20	\$510	\$550	101%
May-23	17	8	10	2.0	\$673,314	\$599,000	\$613,100	20	\$506	\$491	102%
Apr-23	15	8	10	1.9	\$632,938	\$514,500	\$504,200	19	\$525	\$524	103%
Mar-23	14	10	8	2.1	\$658,296	\$539,004	\$541,976	15	\$492	\$510	101%
Feb-23	11	6	6	1.2	\$587,251	\$559,000	\$582,166	24	\$491	\$466	101%
Jan-23	11	5	6	1.1	\$574,375	\$531,000	\$603,333	70	\$525	\$450	96%
Dec-22	11	3	16	0.9	\$496,399	\$580,000	\$604,812	45	\$489	\$490	99%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-23	3	-81.3%	\$418,000	-15.8%	\$475,000	-18.1%	\$521,666	-13.7%	26	-42.2%	99%
Dec-22	16	14.3%	\$496,399	-8.31%	\$580,000	8.42%	\$604,812	12.5%	45	66.7%	99%
Dec-21	14	55.6%	\$541,400	16%	\$534,975	8.08%	\$537,682	-9.61%	27	-20.6%	106%

## Sales Activity and Price Trends

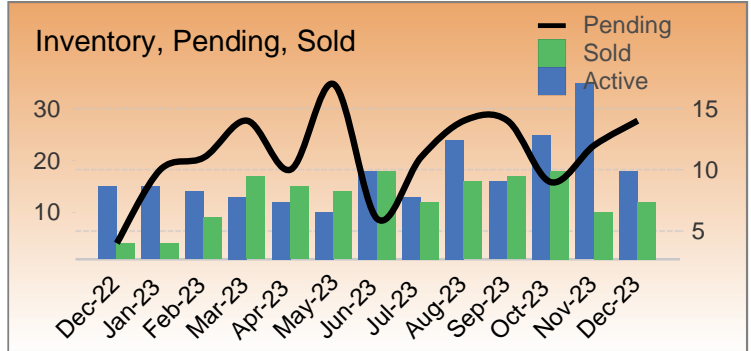
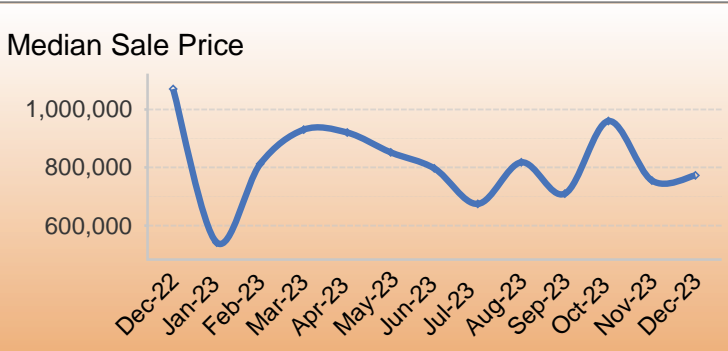
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	0	28	37	65	62
\$500-599K	1	34	56	58	25
\$600-699K	0	22	30	25	13
\$700-799K	0	13	14	18	30
\$800-899K	0	3	11	7	3
\$900-999K	0	4	6	3	0
\$1-1.299M	0	0	1	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	1	104	155	176	133

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## Market Activity Summary:

- Inventory: 19 units were listed for sale as of the last day of December - approximately 1.4 months of inventory.
- Sales Activity: 12 units were sold during December,
- Median Sales Price: \$772,500 during December
- Average price per sq.ft. in December was \$640
- Average Days-on-Market (DOM) is approximately 16 days
- Sold over Asking: On average, buyers paid 100% of list price in December



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-23	18	14	12	1.4	\$972,553	\$772,500	\$865,631	16	\$662	\$640	100%
Nov-23	35	12	10	2.4	\$1,040,847	\$755,000	\$833,300	13	\$635	\$679	100%
Oct-23	25	9	18	1.5	\$1,055,794	\$960,000	\$953,972	14	\$639	\$697	103%
Sep-23	16	14	17	1.1	\$918,381	\$710,000	\$794,411	19	\$653	\$674	102%
Aug-23	24	14	16	1.6	\$954,816	\$817,500	\$910,312	13	\$645	\$660	101%
Jul-23	13	11	12	1.0	\$984,712	\$675,000	\$714,258	11	\$649	\$673	103%
Jun-23	18	6	18	1.2	\$784,672	\$797,000	\$904,771	12	\$667	\$654	104%
May-23	10	17	14	0.7	\$856,743	\$852,500	\$934,464	11	\$646	\$628	103%
Apr-23	12	10	15	1.0	\$976,086	\$920,000	\$874,800	7	\$629	\$609	102%
Mar-23	13	14	17	1.4	\$955,849	\$930,000	\$811,594	24	\$670	\$617	100%
Feb-23	14	11	9	2.5	\$1,119,269	\$812,500	\$857,387	45	\$657	\$620	99%
Jan-23	15	10	4	2.0	\$989,115	\$541,250	\$549,350	92	\$681	\$634	99%
Dec-22	15	4	4	1.2	\$743,485	\$1,070,000	\$988,250	46	\$654	\$621	98%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-23	12	200%	\$972,553	30.8%	\$772,500	-27.8%	\$865,631	-12.4%	16	-65.2%	100%
Dec-22	4	-80%	\$743,485	-16%	\$1,070,000	47.1%	\$988,250	20.2%	46	207%	98%
Dec-21	20	-45.9%	\$884,900	35.2%	\$727,500	27.1%	\$822,490	31.8%	15	-31.8%	105%

## Sales Activity and Price Trends

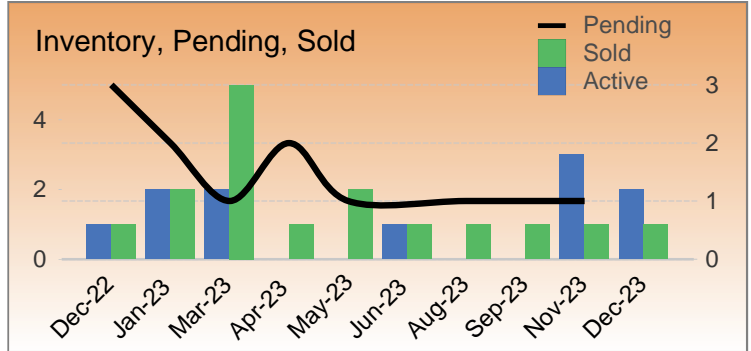
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	0	8	20	58	62
\$500-599K	0	28	29	57	48
\$600-699K	0	20	31	70	55
\$700-799K	0	28	24	43	20
\$800-899K	0	11	23	25	83
\$900-999K	0	11	17	34	38
\$1-1.299M	1	44	56	107	5
\$1.3-1.699M	0	12	42	15	0
\$1.7-1.999M	0	0	1	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	1	162	243	409	311

## Presented by:



## Market Activity Summary:

- Inventory: 2 units were listed for sale as of the last day of December - approximately 3.0 months of inventory.
- Sales Activity: 1 units were sold during December,
- Median Sales Price: \$425,000 during December
- Average price per sq.ft. in December was \$393
- Average Days-on-Market (DOM) is approximately 18 days
- Sold over Asking: On average, buyers paid 102% of list price in December



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-23	2	0	1	3.0	-	\$425,000	\$425,000	18	\$410	\$393	102%
Nov-23	3	1	1	4.5	\$404,666	\$510,000	\$510,000	8	\$429	\$332	102%
Sep-23	0	0	1	0.0	-	\$490,000	\$490,000	5	-	\$385	103%
Aug-23	0	1	1	0.0	-	\$380,000	\$380,000	14	-	\$292	98%
Jun-23	1	0	1	0.8	\$389,000	\$380,000	\$380,000	5	\$299	\$361	103%
May-23	0	1	2	0.0	\$369,950	\$382,500	\$382,500	17	-	\$448	100%
Apr-23	0	2	1	0.0	-	\$349,000	\$349,000	22	-	\$368	95%
Mar-23	2	1	5	0.9	\$382,475	\$410,000	\$408,000	45	\$448	\$377	100%
Jan-23	2	2	2	1.2	\$472,450	\$398,250	\$398,250	38	\$406	\$343	100%
Dec-22	1	3	1	0.8	-	\$460,000	\$460,000	16	\$450	\$300	102%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-23	1	0%	-	-	\$425,000	-7.61%	\$425,000	-7.61%	18	12.5%	102%
Dec-22	1	-66.7%	-	-	\$460,000	9.52%	\$460,000	11.3%	16	-51.5%	102%
Dec-21	3	-40%	\$444,000	44.4%	\$420,000	33.3%	\$413,333	13.9%	33	-34%	98%

## Sales Activity and Price Trends

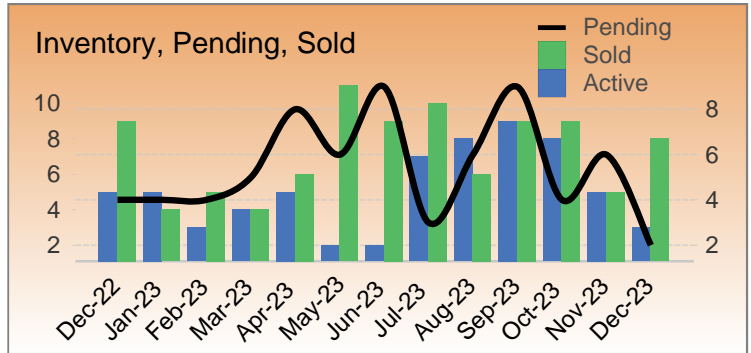
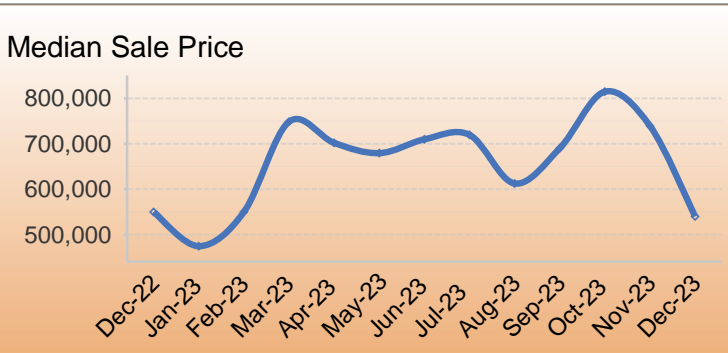
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	0	13	13	25	27
\$500-599K	0	2	3	0	1
\$600-699K	0	0	0	1	0
\$700-799K	0	0	0	0	0
\$800-899K	0	0	0	0	0
\$900-999K	0	0	0	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	0	15	16	26	28

## Presented by:



## Market Activity Summary:

- Inventory: 3 units were listed for sale as of the last day of December - approximately 0.4 months of inventory.
- Sales Activity: 8 units were sold during December,
- Median Sales Price: \$540,000 during December
- Average price per sq.ft. in December was \$626
- Average Days-on-Market (DOM) is approximately 27 days
- Sold over Asking: On average, buyers paid 101% of list price in December



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-23	3	2	8	0.4	\$585,000	\$540,000	\$573,500	27	\$687	\$626	101%
Nov-23	5	6	5	0.7	\$587,472	\$740,000	\$735,960	32	\$672	\$606	104%
Oct-23	8	4	9	1.0	\$651,316	\$815,000	\$787,444	21	\$638	\$605	103%
Sep-23	9	9	9	1.1	\$777,683	\$690,000	\$679,731	13	\$626	\$639	103%
Aug-23	8	6	6	1.1	\$720,603	\$612,500	\$639,666	13	\$614	\$632	106%
Jul-23	7	3	10	0.8	\$597,389	\$720,000	\$738,477	10	\$595	\$650	106%
Jun-23	2	9	9	0.2	\$693,977	\$710,000	\$701,555	11	\$591	\$607	107%
May-23	2	6	11	0.4	\$637,407	\$680,000	\$738,057	12	\$718	\$589	104%
Apr-23	5	8	6	1.0	\$633,564	\$702,500	\$731,666	19	\$577	\$625	105%
Mar-23	4	5	4	1.2	\$808,142	\$749,000	\$857,000	57	\$607	\$596	102%
Feb-23	3	4	5	0.5	\$763,544	\$550,000	\$569,600	51	\$595	\$543	96%
Jan-23	5	4	4	1.0	\$780,400	\$475,000	\$462,618	45	\$631	\$509	98%
Dec-22	5	4	9	0.8	\$513,000	\$550,000	\$581,777	40	\$584	\$584	97%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	% Change	Average DOM	% Change	Sale Price / List Price
Dec-23	8	-11.1%	\$585,000	14%	\$540,000	-1.82%	\$573,500	-1.42%	27	-32.5%	101%
Dec-22	9	-35.7%	\$513,000	-11.2%	\$550,000	-8.71%	\$581,777	-10.2%	40	186%	97%
Dec-21	14	0%	\$577,473	6.49%	\$602,500	-4.82%	\$647,564	-2.32%	14	-46.2%	103%

## Sales Activity and Price Trends

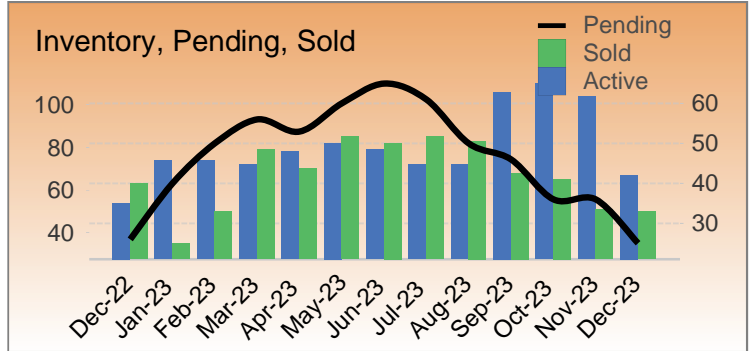
Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	0	10	16	29	26
\$500-599K	0	19	25	36	34
\$600-699K	0	17	31	29	23
\$700-799K	0	18	14	23	8
\$800-899K	0	11	13	41	11
\$900-999K	0	6	11	13	8
\$1-1.299M	0	4	8	5	0
\$1.3-1.699M	0	1	4	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	0	86	122	176	110

## Presented by:



## Market Activity Summary:

- Inventory: 67 units were listed for sale as of the last day of December - approximately 1.2 months of inventory.
- Sales Activity: 50 units were sold during December,
- Median Sales Price: \$637,500 during December
- Average price per sq.ft. in December was \$535
- Average Days-on-Market (DOM) is approximately 29 days
- Sold over Asking: On average, buyers paid 100% of list price in December



## Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-23	67	25	50	1.2	\$735,537	\$637,500	\$711,498	29	\$541	\$535	100%
Nov-23	104	36	51	1.8	\$706,228	\$564,000	\$678,086	21	\$537	\$562	100%
Oct-23	110	36	65	1.5	\$716,735	\$605,000	\$748,506	18	\$534	\$576	103%
Sep-23	106	46	68	1.3	\$642,951	\$650,000	\$687,164	23	\$525	\$555	101%
Aug-23	72	50	83	0.9	\$675,055	\$650,000	\$757,057	22	\$528	\$566	103%
Jul-23	72	61	85	0.9	\$753,831	\$615,000	\$679,580	26	\$555	\$553	101%
Jun-23	79	65	82	1.0	\$697,242	\$648,500	\$700,867	23	\$558	\$549	101%
May-23	82	60	85	1.1	\$707,734	\$752,000	\$800,981	18	\$551	\$597	103%
Apr-23	78	53	70	1.2	\$667,143	\$523,000	\$592,210	30	\$547	\$521	101%
Mar-23	72	56	79	1.3	\$634,861	\$607,000	\$654,607	20	\$547	\$547	102%
Feb-23	74	50	50	1.5	\$687,384	\$600,000	\$677,540	29	\$550	\$540	100%
Jan-23	74	40	35	1.4	\$617,558	\$560,000	\$653,834	31	\$551	\$522	99%
Dec-22	54	26	63	0.8	\$608,487	\$610,000	\$692,672	39	\$555	\$522	100%

## Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-23	50	-20.6%	\$735,537	20.9%	\$637,500	4.51%	\$711,498	2.72%	29	-25.6%	100%
Dec-22	63	-39.4%	\$608,487	0.609%	\$610,000	13%	\$692,672	12.6%	39	77.3%	100%
Dec-21	104	31.6%	\$604,803	16.3%	\$540,000	-1.64%	\$615,330	7.49%	22	-42.1%	102%

## Sales Activity and Price Trends

Price Range	2024 YTD units sold	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold
<500K	0	248	324	511	306
\$500-599K	0	119	144	169	141
\$600-699K	0	99	123	182	123
\$700-799K	0	102	92	123	89
\$800-899K	0	65	91	97	83
\$900-999K	0	55	61	77	37
\$1-1.299M	0	70	110	86	28
\$1.3-1.699M	0	31	47	25	8
\$1.7-1.999M	1	8	9	9	5
\$2-2.999M	0	6	7	4	2
>3M	0	0	0	0	0
Total	1	803	1008	1283	822

Presented by:

Includes Walnut Creek and Rossmoor

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