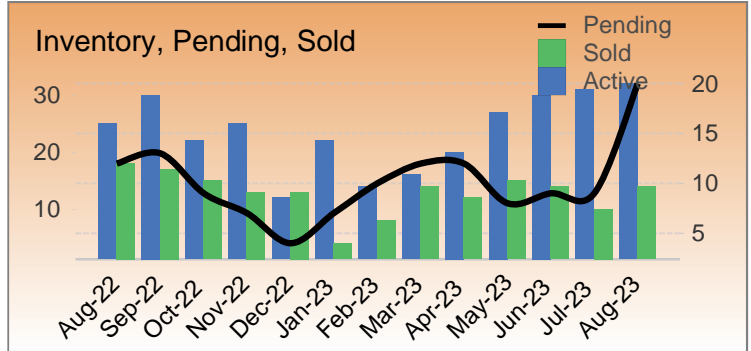


Market Activity Summary:

- Inventory: 32 units were listed for sale as of the last day of August - approximately 2.5 months of inventory.
- Sales Activity: 14 units were sold during August
- Median Sales Price: \$935,000 during August
- Average price per sq.ft. in August was \$658
- Average Days-on-Market (DOM) is approximately 45 days
- Sold over Asking: On average, buyers paid 106% of list price in August



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Aug-23	32	20	14	2.5	\$827,132	\$935,000	\$964,852	45	\$660	\$658	106%
Jul-23	31	9	10	2.4	\$845,087	\$830,000	\$818,780	21	\$671	\$649	102%
Jun-23	30	9	14	2.2	\$782,776	\$778,000	\$797,839	37	\$652	\$604	105%
May-23	27	8	15	2.0	\$899,042	\$629,000	\$683,966	23	\$673	\$633	103%
Apr-23	20	12	12	1.8	\$762,440	\$910,000	\$978,622	28	\$642	\$637	106%
Mar-23	16	12	14	1.8	\$848,098	\$826,500	\$768,108	33	\$631	\$678	102%
Feb-23	14	10	8	1.8	\$725,223	\$837,500	\$781,875	13	\$645	\$591	103%
Jan-23	22	7	4	2.2	\$826,230	\$965,866	\$971,682	18	\$657	\$608	103%
Dec-22	12	4	13	0.9	\$717,011	\$830,000	\$851,584	38	\$664	\$602	104%
Nov-22	25	7	13	1.7	\$870,257	\$810,119	\$825,212	32	\$635	\$623	102%
Oct-22	22	9	15	1.3	\$895,062	\$900,000	\$891,733	21	\$613	\$642	105%
Sep-22	30	13	17	1.9	\$770,440	\$875,000	\$822,286	39	\$612	\$617	106%
Aug-22	25	12	18	1.6	\$845,649	\$894,000	\$901,980	17	\$612	\$661	112%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Aug-23	14	-22.2%	\$827,132	-2.19%	\$935,000	4.59%	\$964,852	6.97%	45	165%	106%
Aug-22	18	-14.3%	\$845,649	2.07%	\$894,000	0.676%	\$901,980	8.68%	17	54.5%	112%
Aug-21	21	23.5%	\$828,461	16.9%	\$888,000	16.8%	\$829,947	8.67%	11	-42.1%	110%

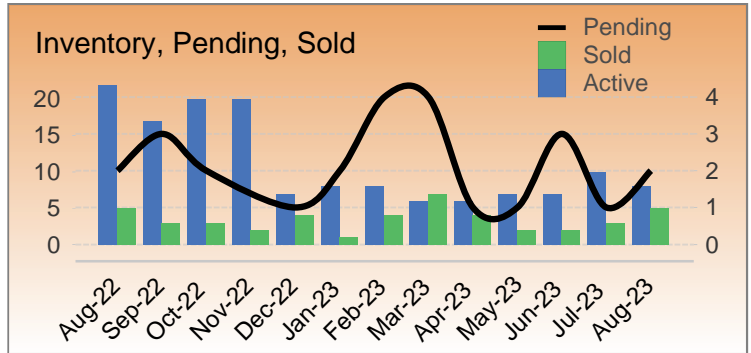
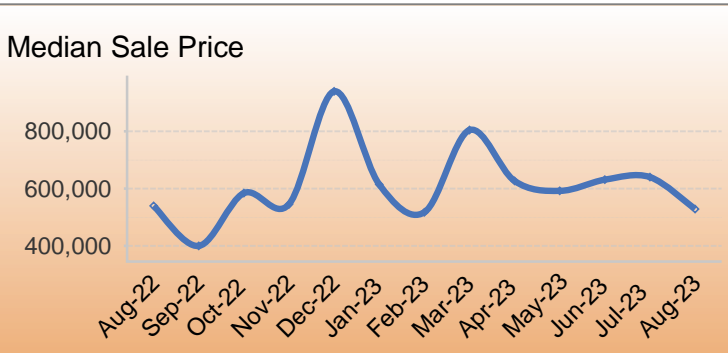
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	9	9	19	15	17
\$500-599K	3	11	14	8	14
\$600-699K	13	17	17	7	18
\$700-799K	16	6	10	31	27
\$800-899K	16	10	25	16	27
\$900-999K	16	16	26	4	2
\$1-1.299M	15	37	27	17	7
\$1.3-1.699M	2	11	2	1	1
\$1.7-1.999M	0	0	1	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	90	117	141	99	113

Presented by:

Market Activity Summary:

- Inventory: 8 units were listed for sale as of the last day of August - approximately 2.4 months of inventory.
- Sales Activity: 5 units were sold during August
- Median Sales Price: \$529,000 during August
- Average price per sq.ft. in August was \$488
- Average Days-on-Market (DOM) is approximately 34 days
- Sold over Asking: On average, buyers paid 100% of list price in August



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Aug-23	8	2	5	2.4	\$633,571	\$529,000	\$559,000	34	\$572	\$488	100%
Jul-23	10	1	3	4.3	\$586,142	\$640,000	\$608,666	22	\$558	\$519	102%
Jun-23	7	3	2	2.6	\$760,750	\$631,250	\$631,250	16	\$626	\$532	100%
May-23	7	1	2	1.6	\$574,222	\$592,500	\$592,500	103	\$589	\$517	104%
Apr-23	6	1	4	1.2	\$604,000	\$627,000	\$611,375	21	\$649	\$558	100%
Mar-23	6	4	7	1.5	\$928,599	\$805,000	\$882,714	10	\$633	\$695	106%
Feb-23	8	4	4	2.7	\$529,200	\$517,500	\$508,750	24	\$605	\$502	101%
Jan-23	8	2	1	3.9	\$708,166	\$615,000	\$615,000	70	\$615	\$525	100%
Dec-22	7	1	4	2.3	\$976,333	\$940,000	\$909,500	15	\$585	\$656	101%
Nov-22	20	0	2	7.9	\$668,000	\$545,000	\$545,000	91	\$600	\$477	98%
Oct-22	20	2	3	5.7	\$626,981	\$585,000	\$515,000	41	\$596	\$445	97%
Sep-22	17	3	3	4.9	\$584,450	\$400,000	\$426,932	43	\$631	\$407	98%
Aug-22	22	2	5	5.8	\$620,236	\$540,000	\$550,600	24	\$598	\$521	103%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Aug-23	5	0%	\$633,571	2.15%	\$529,000	-2.04%	\$559,000	1.53%	34	41.7%	100%
Aug-22	5	0%	\$620,236	-8.57%	\$540,000	-19.4%	\$550,600	-22.1%	24	14.3%	103%
Aug-21	5	66.7%	\$678,360	0.834%	\$670,000	30.1%	\$707,000	41%	21	-67.7%	103%

Sales Activity and Price Trends

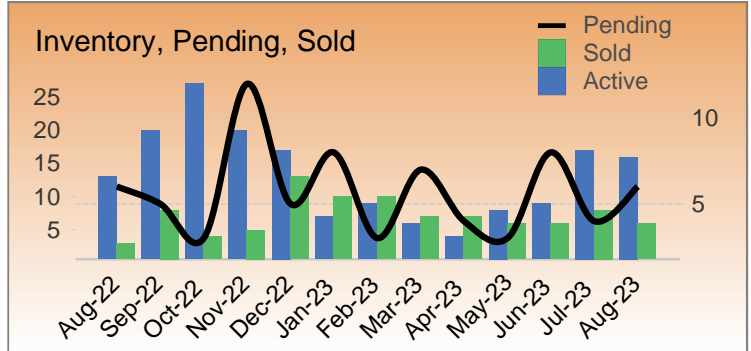
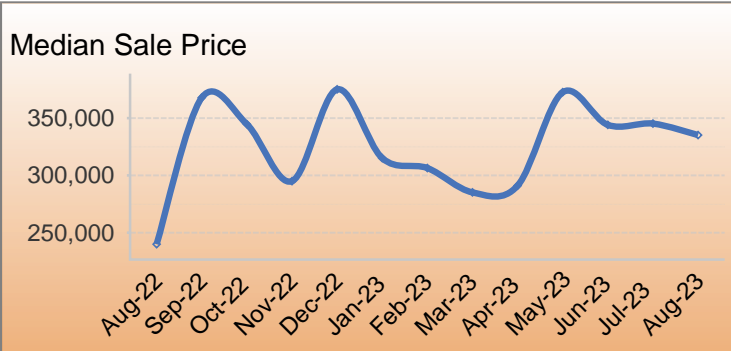
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	3	9	14	4	9
\$500-599K	10	10	4	10	7
\$600-699K	6	8	9	5	7
\$700-799K	2	1	2	1	0
\$800-899K	2	0	1	0	2
\$900-999K	0	0	1	0	0
\$1-1.299M	2	1	1	1	0
\$1.3-1.699M	0	5	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	25	34	32	21	25

Presented by:



Market Activity Summary:

- Inventory: 17 units were listed for sale as of the last day of August - approximately 2.6 months of inventory.
- Sales Activity: 6 units were sold during August
- Median Sales Price: \$335,000 during August
- Average price per sq.ft. in August was \$375
- Average Days-on-Market (DOM) is approximately 37 days
- Sold over Asking: On average, buyers paid 97% of list price in August



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Aug-23	16	6	6	2.6	\$287,608	\$335,000	\$332,500	37	\$285	\$375	97%
Jul-23	17	4	8	2.6	\$297,457	\$345,000	\$332,687	13	\$299	\$336	101%
Jun-23	9	8	6	1.4	\$330,119	\$344,000	\$349,000	18	\$295	\$328	103%
May-23	8	3	6	1.4	\$327,782	\$372,500	\$323,333	25	\$306	\$333	105%
Apr-23	4	4	7	0.5	\$265,977	\$291,000	\$298,142	22	\$386	\$297	99%
Mar-23	6	7	7	0.7	\$311,222	\$285,000	\$292,571	33	\$359	\$283	98%
Feb-23	9	3	10	0.9	\$323,612	\$306,250	\$318,150	65	\$316	\$333	100%
Jan-23	7	8	10	1.0	\$381,666	\$314,998	\$333,188	52	\$306	\$350	99%
Dec-22	17	5	13	2.5	\$357,571	\$375,000	\$344,269	29	\$312	\$340	101%
Nov-22	20	12	5	3.5	\$294,877	\$295,000	\$310,225	35	\$296	\$348	97%
Oct-22	27	3	4	5.6	\$343,903	\$344,500	\$392,250	33	\$314	\$375	101%
Sep-22	20	5	8	4.5	\$315,906	\$367,750	\$378,750	37	\$322	\$373	99%
Aug-22	13	6	3	3.3	\$352,377	\$240,000	\$263,333	34	\$352	\$299	101%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Aug-23	6	100%	\$287,608	-18.4%	\$335,000	39.6%	\$332,500	26.3%	37	8.82%	97%
Aug-22	3	-62.5%	\$352,377	8.94%	\$240,000	-9.43%	\$263,333	-3.75%	34	36%	101%
Aug-21	8	-20%	\$323,474	29.9%	\$265,000	-8.62%	\$273,593	-2.79%	25	8.7%	102%

Sales Activity and Price Trends

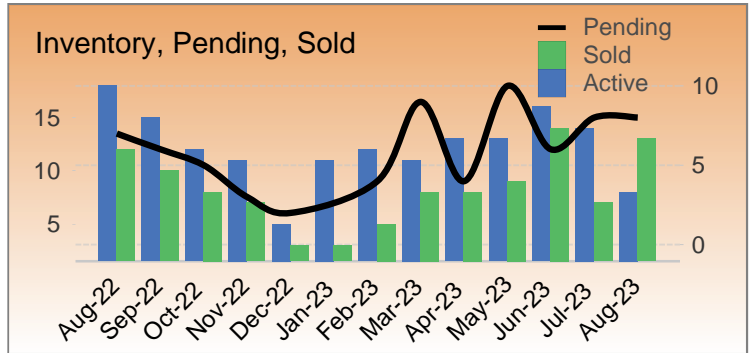
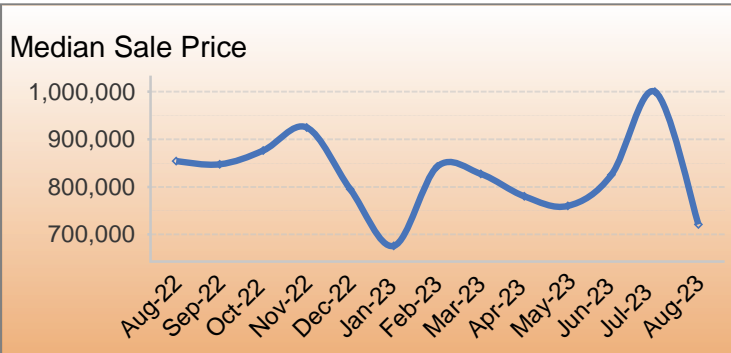
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	56	54	63	67	86
\$500-599K	4	5	2	0	0
\$600-699K	0	0	0	0	0
\$700-799K	0	0	0	0	0
\$800-899K	0	0	0	0	0
\$900-999K	0	0	0	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	60	59	65	67	86

Presented by:



Market Activity Summary:

- Inventory: 8 units were listed for sale as of the last day of August - approximately 0.7 months of inventory.
- Sales Activity: 13 units were sold during August
- Median Sales Price: \$721,000 during August
- Average price per sq.ft. in August was \$907
- Average Days-on-Market (DOM) is approximately 25 days
- Sold over Asking: On average, buyers paid 102% of list price in August



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Aug-23	8	8	13	0.7	\$757,928	\$721,000	\$805,307	25	\$853	\$907	102%
Jul-23	14	8	7	1.4	\$791,777	\$1,000,000	\$1,210,000	57	\$848	\$855	113%
Jun-23	16	6	14	1.5	\$787,223	\$825,000	\$863,398	21	\$857	\$831	106%
May-23	13	10	9	1.7	\$805,425	\$760,000	\$758,944	35	\$767	\$909	103%
Apr-23	13	4	8	1.9	\$891,875	\$780,000	\$743,500	33	\$762	\$747	104%
Mar-23	11	9	8	2.1	\$799,384	\$827,500	\$820,000	12	\$838	\$923	107%
Feb-23	12	4	5	3.3	\$601,818	\$843,000	\$850,500	31	\$815	\$889	108%
Jan-23	11	0	3	2.8	\$791,428	\$676,000	\$628,666	32	\$834	\$847	96%
Dec-22	5	2	3	0.8	\$875,000	\$795,000	\$813,333	28	\$929	\$855	104%
Nov-22	11	3	7	1.3	\$883,400	\$925,000	\$885,469	33	\$916	\$758	102%
Oct-22	12	5	8	1.2	\$833,500	\$876,500	\$909,546	19	\$828	\$777	102%
Sep-22	15	6	10	1.6	\$795,838	\$847,500	\$914,900	24	\$825	\$934	109%
Aug-22	18	7	12	1.9	\$688,466	\$854,500	\$822,958	25	\$858	\$794	103%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Aug-23	13	8.33%	\$757,928	10.1%	\$721,000	-15.6%	\$805,307	-2.14%	25	0%	102%
Aug-22	12	-33.3%	\$688,466	-13.2%	\$854,500	4.53%	\$822,958	-3.34%	25	19%	103%
Aug-21	18	260%	\$793,000	-5.86%	\$817,500	29.8%	\$851,388	14.9%	21	-43.2%	112%

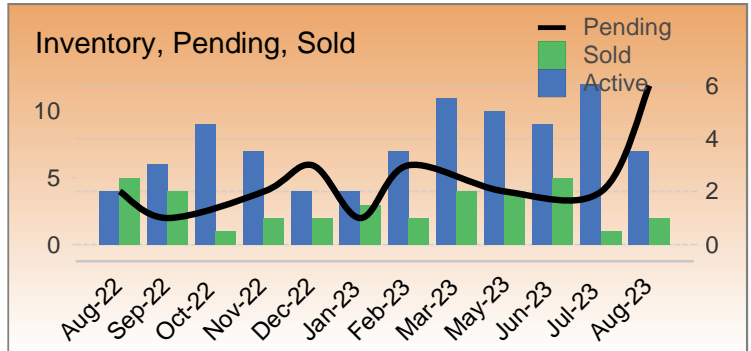
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	21	24	3	18	9
\$500-599K	18	12	27	3	15
\$600-699K	18	21	45	42	27
\$700-799K	48	18	48	21	24
\$800-899K	21	36	60	27	24
\$900-999K	27	33	21	12	21
\$1-1.299M	15	36	57	15	21
\$1.3-1.699M	12	33	12	9	6
\$1.7-1.999M	3	3	0	0	3
\$2-2.999M	3	0	0	0	0
>3M	0	0	0	0	0
Total	186	216	273	147	150

Presented by:

Market Activity Summary:

- Inventory: 7 units were listed for sale as of the last day of August - approximately 2.6 months of inventory.
- Sales Activity: 2 units were sold during August
- Median Sales Price: \$464,000 during August
- Average price per sq.ft. in August was \$481
- Average Days-on-Market (DOM) is approximately 6 days
- Sold over Asking: On average, buyers paid 102% of list price in August



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Aug-23	7	6	2	2.6	\$569,960	\$464,000	\$464,000	6	\$399	\$481	102%
Jul-23	12	2	1	3.6	\$538,980	\$380,000	\$380,000	96	\$398	\$253	95%
Jun-23	9	0	5	3.0	\$456,333	\$375,000	\$422,000	38	\$393	\$319	100%
May-23	10	2	4	3.8	\$529,469	\$482,500	\$453,750	59	\$394	\$380	99%
Mar-23	11	0	4	3.7	\$558,555	\$509,750	\$510,500	47	\$363	\$433	100%
Feb-23	7	3	2	3.0	\$462,916	\$498,050	\$498,050	44	\$367	\$369	98%
Jan-23	4	1	3	1.7	\$569,900	\$510,000	\$534,000	26	\$351	\$378	100%
Dec-22	4	3	2	2.4	\$517,500	\$560,000	\$560,000	84	\$356	\$321	96%
Nov-22	7	2	2	3.0	\$549,000	\$415,000	\$415,000	25	\$364	\$294	97%
Oct-22	9	0	1	2.7	\$501,250	\$520,000	\$520,000	7	\$342	\$384	104%
Sep-22	6	1	4	1.5	\$494,760	\$516,250	\$521,875	19	\$348	\$422	99%
Aug-22	4	2	5	1.5	\$529,950	\$510,000	\$484,780	45	\$362	\$366	100%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Aug-23	2	-60%	\$569,960	7.55%	\$464,000	-9.02%	\$464,000	-4.29%	6	-86.7%	102%
Aug-22	5	0%	\$529,950	8.15%	\$510,000	0.99%	\$484,780	3.59%	45	309%	100%
Aug-21	5	-37.5%	\$490,000	19.4%	\$505,000	28.7%	\$468,000	15.3%	11	-62.1%	102%

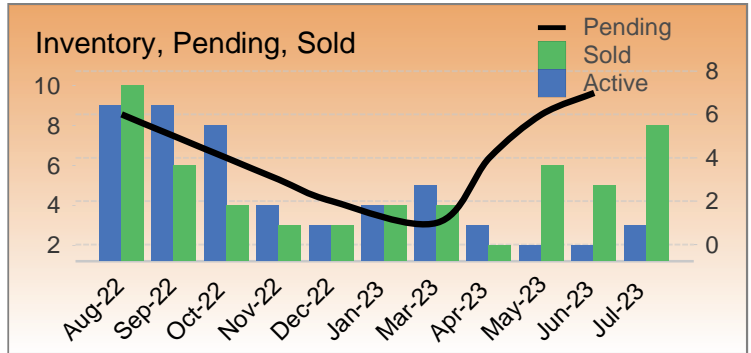
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	22	15	44	47	54
\$500-599K	13	17	9	0	3
\$600-699K	0	3	0	0	0
\$700-799K	1	0	0	0	0
\$800-899K	0	0	0	0	0
\$900-999K	0	0	0	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	36	35	53	47	57

Presented by:

Market Activity Summary:

- Inventory: 4 units were listed for sale as of the last day of August - approximately months of inventory.
- Sales Activity: 0 units were sold during August
- Median Sales Price: during August
- Average price per sq.ft. in August was
- Average Days-on-Market (DOM) is approximately days
- Sold over Asking: On average, buyers paid % of list price in August



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jul-23	3	0	8	0.5	\$1,050,000	\$1,119,000	\$980,750	23	\$546	\$638	104%
Jun-23	2	7	5	0.5	\$955,666	\$1,065,000	\$1,059,600	9	\$575	\$722	106%
May-23	2	6	6	0.5	\$910,491	\$702,500	\$744,396	45	\$536	\$627	105%
Apr-23	3	4	2	1.5	\$915,000	\$812,500	\$812,500	6	\$651	\$712	108%
Mar-23	5	1	4	1.9	\$672,499	\$781,500	\$772,000	14	\$612	\$491	102%
Jan-23	4	0	4	1.2	\$771,194	\$619,500	\$637,250	62	\$516	\$505	98%
Dec-22	3	2	3	0.9	\$549,000	\$650,000	\$776,666	24	\$542	\$502	100%
Nov-22	4	3	3	0.9	\$529,000	\$796,000	\$743,666	19	\$537	\$601	93%
Oct-22	8	4	4	1.2	\$855,112	\$610,000	\$650,000	32	\$535	\$536	98%
Sep-22	9	5	6	1.4	\$721,727	\$909,000	\$825,314	26	\$571	\$603	99%
Aug-22	9	6	10	1.4	\$771,842	\$877,500	\$853,800	27	\$547	\$580	100%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Aug-22	10	66.7%	\$771,842	1.55%	\$877,500	14.3%	\$853,800	7.22%	27	200%	100%
Aug-21	6	-33.3%	\$760,073	3.74%	\$767,500	48.7%	\$796,333	31.9%	9	-80.4%	108%

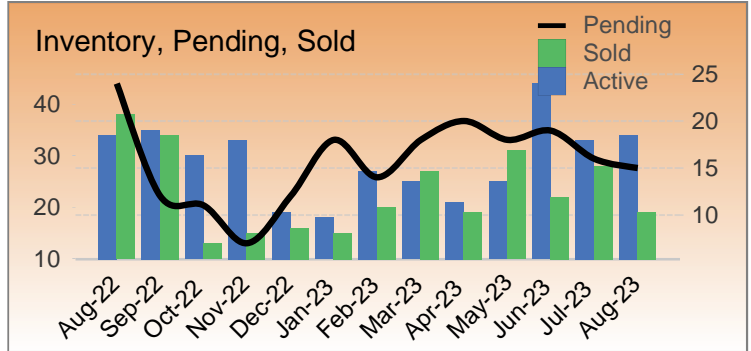
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	1	4	7	6
\$500-599K	4	6	7	11	18
\$600-699K	6	8	10	15	9
\$700-799K	4	9	9	6	9
\$800-899K	4	8	10	8	2
\$900-999K	1	6	8	3	8
\$1-1.299M	6	11	6	2	0
\$1.3-1.699M	2	7	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	27	56	54	52	52

Presented by:

Market Activity Summary:

- Inventory: 34 units were listed for sale as of the last day of August - approximately 1.5 months of inventory.
- Sales Activity: 19 units were sold during August
- Median Sales Price: \$435,000 during August
- Average price per sq.ft. in August was \$463
- Average Days-on-Market (DOM) is approximately 21 days
- Sold over Asking: On average, buyers paid 102% of list price in August



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Aug-23	34	15	19	1.5	\$473,222	\$435,000	\$424,520	21	\$433	\$463	102%
Jul-23	33	16	28	1.2	\$427,395	\$448,000	\$492,303	13	\$439	\$447	103%
Jun-23	44	19	22	1.9	\$443,619	\$441,000	\$476,361	25	\$438	\$476	103%
May-23	25	18	31	1.0	\$466,359	\$425,000	\$458,996	15	\$420	\$458	103%
Apr-23	21	20	19	1.0	\$441,746	\$465,000	\$492,052	20	\$437	\$445	101%
Mar-23	25	18	27	1.2	\$519,688	\$450,000	\$459,444	31	\$428	\$427	100%
Feb-23	27	14	20	1.7	\$442,147	\$408,500	\$420,653	31	\$441	\$432	98%
Jan-23	18	18	15	1.2	\$413,061	\$330,000	\$393,766	53	\$441	\$416	99%
Dec-22	19	12	16	1.3	\$392,450	\$367,250	\$395,187	49	\$430	\$429	100%
Nov-22	33	7	15	1.6	\$468,200	\$400,000	\$386,820	32	\$440	\$443	98%
Oct-22	30	11	13	1.1	\$428,114	\$380,000	\$412,938	31	\$426	\$440	100%
Sep-22	35	12	34	1.0	\$423,623	\$417,500	\$437,544	22	\$434	\$446	101%
Aug-22	34	24	38	1.0	\$444,142	\$420,000	\$458,942	16	\$442	\$444	101%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Aug-23	19	-50%	\$473,222	6.55%	\$435,000	3.57%	\$424,520	-7.5%	21	31.3%	102%
Aug-22	38	-11.6%	\$444,142	-2.85%	\$420,000	0%	\$458,942	3.15%	16	23.1%	101%
Aug-21	43	30.3%	\$457,176	25.8%	\$420,000	13.5%	\$444,908	18.4%	13	-13.3%	104%

Sales Activity and Price Trends

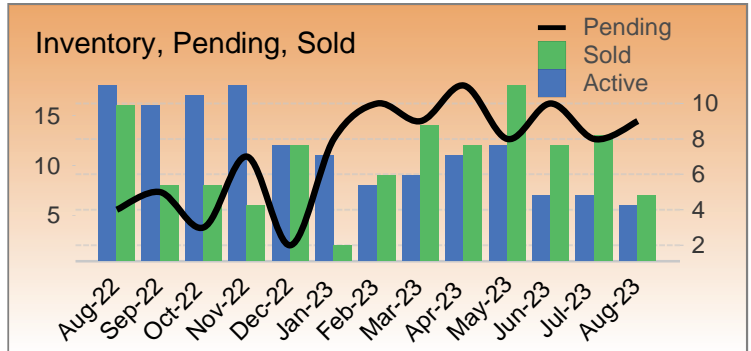
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	264	426	512	362	456
\$500-599K	36	54	46	23	33
\$600-699K	27	32	41	11	11
\$700-799K	17	25	31	1	0
\$800-899K	4	13	3	0	0
\$900-999K	0	1	0	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	348	551	633	397	500

Presented by:

Includes Concord and Clayton
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Market Activity Summary:

- Inventory: 6 units were listed for sale as of the last day of August - approximately 0.6 months of inventory.
- Sales Activity: 7 units were sold during August
- Median Sales Price: \$952,000 during August
- Average price per sq.ft. in August was \$694
- Average Days-on-Market (DOM) is approximately 18 days
- Sold over Asking: On average, buyers paid 102% of list price in August



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Aug-23	6	9	7	0.6	\$1,023,400	\$952,000	\$973,000	18	\$754	\$694	102%
Jul-23	7	8	13	0.5	\$1,148,400	\$1,250,000	\$1,145,769	13	\$761	\$651	102%
Jun-23	7	10	12	0.5	\$1,138,169	\$1,075,000	\$1,068,583	22	\$751	\$641	100%
May-23	12	8	18	0.8	\$1,079,739	\$967,500	\$984,494	15	\$726	\$689	102%
Apr-23	11	11	12	0.9	\$1,032,380	\$1,090,000	\$1,064,908	13	\$739	\$700	102%
Mar-23	9	9	14	1.1	\$1,049,492	\$1,064,500	\$1,023,285	30	\$753	\$686	101%
Feb-23	8	10	9	1.0	\$1,164,590	\$958,000	\$996,666	27	\$742	\$674	99%
Jan-23	11	8	2	1.7	\$977,892	\$970,000	\$970,000	77	\$645	\$572	99%
Dec-22	12	2	12	1.4	\$1,000,500	\$1,040,000	\$979,912	27	\$691	\$621	97%
Nov-22	18	7	6	2.5	\$1,013,879	\$1,106,500	\$1,104,316	50	\$671	\$746	99%
Oct-22	17	3	8	1.6	\$1,180,263	\$992,000	\$988,000	20	\$687	\$645	104%
Sep-22	16	5	8	1.3	\$1,084,980	\$958,500	\$954,625	16	\$693	\$670	98%
Aug-22	18	4	16	1.4	\$1,056,211	\$1,050,000	\$1,030,562	21	\$652	\$730	99%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Aug-23	7	-56.3%	\$1,023,400	-3.11%	\$952,000	-9.33%	\$973,000	-5.59%	18	-14.3%	102%
Aug-22	16	-23.8%	\$1,056,211	2.68%	\$1,050,000	12.3%	\$1,030,562	5.8%	21	50%	99%
Aug-21	21	10.5%	\$1,028,627	19.7%	\$935,000	23%	\$974,023	29.6%	14	-33.3%	107%

Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	3	0	0	3	0
\$500-599K	6	7	24	36	30
\$600-699K	9	10	49	52	66
\$700-799K	21	27	46	70	99
\$800-899K	20	30	82	74	63
\$900-999K	47	18	85	61	46
\$1-1.299M	103	127	152	19	3
\$1.3-1.699M	30	75	18	3	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	239	294	456	318	307

Presented by:

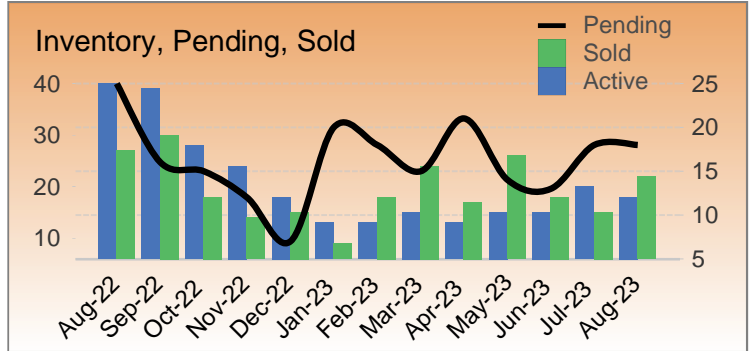
Includes Danville, Diablo, and Alamo

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Market Activity Summary:

- Inventory: 18 units were listed for sale as of the last day of August - approximately 1.0 months of inventory.
- Sales Activity: 22 units were sold during August
- Median Sales Price: \$1,037,301 during August
- Average price per sq.ft. in August was \$643
- Average Days-on-Market (DOM) is approximately 9 days
- Sold over Asking: On average, buyers paid 103% of list price in August



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Aug-23	18	18	22	1.0	\$939,325	\$1,037,301	\$962,118	9	\$594	\$643	103%
Jul-23	20	18	15	1.0	\$947,465	\$905,000	\$917,085	14	\$622	\$609	103%
Jun-23	15	13	18	0.7	\$1,021,375	\$970,000	\$955,255	10	\$601	\$654	105%
May-23	15	14	26	0.7	\$963,870	\$943,000	\$976,865	11	\$589	\$625	103%
Apr-23	13	21	17	0.7	\$940,405	\$830,000	\$915,705	16	\$582	\$620	101%
Mar-23	15	15	24	0.9	\$890,445	\$902,495	\$930,661	19	\$609	\$578	101%
Feb-23	13	18	18	1.0	\$981,692	\$929,500	\$933,074	44	\$598	\$554	99%
Jan-23	13	20	9	1.0	\$969,627	\$839,000	\$888,110	27	\$590	\$546	96%
Dec-22	18	7	15	1.1	\$917,706	\$939,000	\$902,866	29	\$593	\$593	98%
Nov-22	24	12	14	1.2	\$871,884	\$707,000	\$756,251	29	\$601	\$578	98%
Oct-22	28	15	18	1.1	\$891,270	\$842,500	\$868,333	27	\$596	\$580	98%
Sep-22	39	16	30	1.5	\$975,692	\$842,500	\$894,910	34	\$580	\$594	98%
Aug-22	40	25	27	1.5	\$956,706	\$950,000	\$936,647	26	\$603	\$574	98%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Aug-23	22	-18.5%	\$939,325	-1.82%	\$1,037,301	9.19%	\$962,118	2.72%	9	-65.4%	103%
Aug-22	27	-46%	\$956,706	11.6%	\$950,000	17.3%	\$936,647	11.3%	26	117%	98%
Aug-21	50	6.38%	\$857,077	23.6%	\$810,000	6.86%	\$841,367	16.7%	12	-42.9%	106%

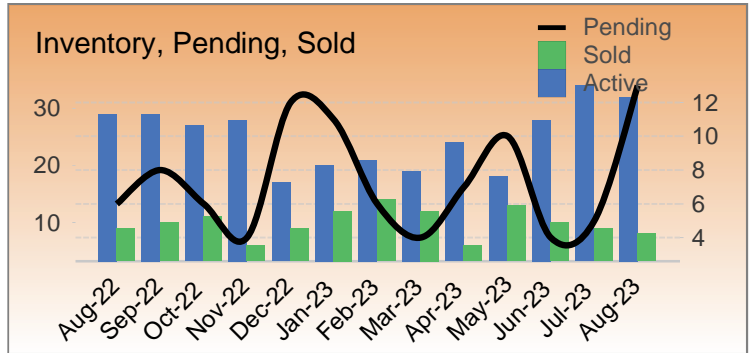
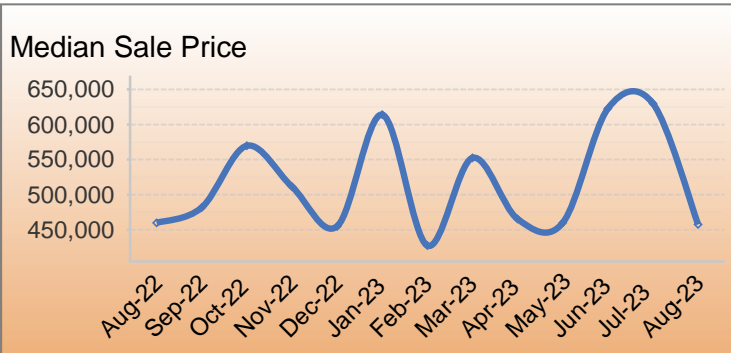
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	2	2	11	13	17
\$500-599K	5	6	16	31	37
\$600-699K	9	12	33	58	40
\$700-799K	25	25	74	26	38
\$800-899K	24	33	50	44	49
\$900-999K	19	28	47	18	15
\$1-1.299M	52	72	60	2	0
\$1.3-1.699M	8	30	8	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	144	208	299	192	196

Presented by:

Market Activity Summary:

- Inventory: 32 units were listed for sale as of the last day of August - approximately 3.6 months of inventory.
- Sales Activity: 8 units were sold during August
- Median Sales Price: \$457,500 during August
- Average price per sq.ft. in August was \$618
- Average Days-on-Market (DOM) is approximately 49 days
- Sold over Asking: On average, buyers paid 101% of list price in August



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Aug-23	32	13	8	3.6	\$648,490	\$457,500	\$542,500	49	\$656	\$618	101%
Jul-23	34	5	9	3.3	\$695,438	\$630,000	\$641,333	26	\$640	\$615	101%
Jun-23	28	4	10	3.0	\$558,272	\$622,500	\$619,300	20	\$625	\$610	101%
May-23	18	10	13	1.8	\$592,705	\$460,000	\$587,384	24	\$683	\$663	100%
Apr-23	24	7	6	2.3	\$507,937	\$465,500	\$480,166	80	\$682	\$533	99%
Mar-23	19	4	12	1.5	\$599,660	\$552,500	\$599,741	26	\$687	\$637	100%
Feb-23	21	6	14	1.8	\$698,988	\$427,500	\$495,928	51	\$660	\$641	97%
Jan-23	20	11	12	2.2	\$523,470	\$614,000	\$594,500	45	\$649	\$597	98%
Dec-22	17	12	9	2.0	\$522,123	\$455,000	\$553,344	41	\$672	\$633	98%
Nov-22	28	4	6	3.3	\$710,483	\$511,500	\$533,833	23	\$647	\$648	100%
Oct-22	27	6	11	2.8	\$527,450	\$570,000	\$623,636	55	\$641	\$670	100%
Sep-22	29	8	10	3.2	\$503,130	\$482,000	\$539,200	49	\$630	\$615	100%
Aug-22	29	6	9	3.2	\$580,371	\$460,000	\$506,111	31	\$657	\$652	98%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Aug-23	8	-11.1%	\$648,490	11.7%	\$457,500	-0.543%	\$542,500	7.19%	49	58.1%	101%
Aug-22	9	-55%	\$580,371	8.38%	\$460,000	-34.8%	\$506,111	-27.9%	31	34.8%	98%
Aug-21	20	17.6%	\$535,519	2.95%	\$705,000	21.6%	\$701,700	16.1%	23	-41%	106%

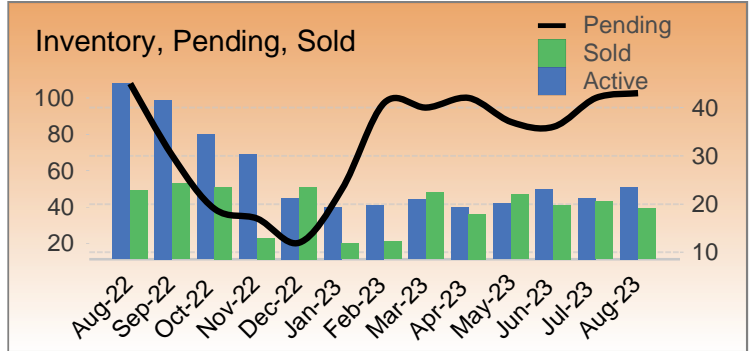
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	39	46	47	34	36
\$500-599K	9	12	28	11	16
\$600-699K	14	16	23	6	16
\$700-799K	12	7	10	6	10
\$800-899K	1	11	16	11	5
\$900-999K	2	3	4	1	4
\$1-1.299M	3	6	1	0	3
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	80	101	129	69	90

Presented by:

Market Activity Summary:

- Inventory: 52 units were listed for sale as of the last day of August - approximately 1.3 months of inventory.
- Sales Activity: 39 units were sold during August
- Median Sales Price: \$835,000 during August
- Average price per sq.ft. in August was \$711
- Average Days-on-Market (DOM) is approximately 18 days
- Sold over Asking: On average, buyers paid 102% of list price in August



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Aug-23	51	43	39	1.3	\$1,045,331	\$835,000	\$870,533	18	\$716	\$711	102%
Jul-23	45	42	43	1.1	\$881,186	\$790,000	\$841,661	14	\$719	\$683	103%
Jun-23	50	36	41	1.3	\$882,959	\$835,000	\$886,076	15	\$701	\$719	102%
May-23	42	37	47	1.0	\$923,137	\$850,444	\$909,500	26	\$675	\$705	102%
Apr-23	40	42	36	1.3	\$897,217	\$737,500	\$908,598	25	\$672	\$665	102%
Mar-23	44	40	48	1.5	\$920,763	\$865,000	\$902,633	37	\$677	\$709	101%
Feb-23	41	41	21	1.4	\$852,726	\$760,000	\$868,910	39	\$653	\$630	99%
Jan-23	40	23	20	1.3	\$1,011,135	\$1,040,000	\$1,001,099	39	\$652	\$623	97%
Dec-22	45	12	51	1.2	\$1,092,640	\$1,175,000	\$1,052,773	30	\$640	\$601	99%
Nov-22	69	17	23	1.7	\$1,029,816	\$699,000	\$799,129	38	\$657	\$635	99%
Oct-22	80	19	51	1.6	\$1,067,277	\$830,000	\$918,952	22	\$679	\$679	99%
Sep-22	99	30	53	2.1	\$927,326	\$800,000	\$820,963	23	\$673	\$692	99%
Aug-22	108	45	49	2.2	\$966,334	\$823,501	\$893,031	21	\$679	\$701	101%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Aug-23	39	-20.4%	\$1,045,331	8.17%	\$835,000	1.4%	\$870,533	-2.52%	18	-14.3%	102%
Aug-22	49	-37.2%	\$966,334	18.1%	\$823,501	15.1%	\$893,031	13.7%	21	5%	101%
Aug-21	78	100%	\$818,506	7.89%	\$715,500	2.36%	\$785,625	4.34%	20	-48.7%	104%

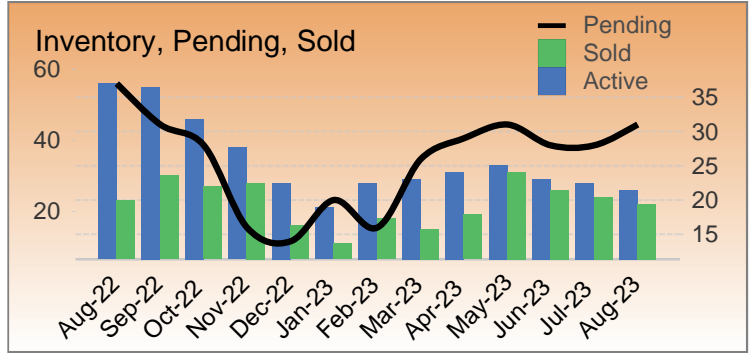
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	29	33	73	27	64
\$500-599K	25	31	66	38	67
\$600-699K	46	57	92	36	63
\$700-799K	28	63	81	33	50
\$800-899K	33	31	54	44	52
\$900-999K	21	33	53	34	35
\$1-1.299M	58	96	110	33	43
\$1.3-1.699M	38	63	28	3	0
\$1.7-1.999M	3	3	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	281	410	557	248	374

Presented by:

Market Activity Summary:

- Inventory: 30 units were listed for sale as of the last day of August - approximately 1.3 months of inventory.
- Sales Activity: 22 units were sold during August
- Median Sales Price: \$600,000 during August
- Average price per sq.ft. in August was \$547
- Average Days-on-Market (DOM) is approximately 21 days
- Sold over Asking: On average, buyers paid 101% of list price in August



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Aug-23	26	31	22	1.3	\$653,143	\$600,000	\$604,819	21	\$545	\$547	101%
Jul-23	28	28	24	1.1	\$681,166	\$682,500	\$662,479	16	\$531	\$528	104%
Jun-23	29	28	26	1.3	\$692,153	\$683,750	\$677,166	29	\$528	\$553	101%
May-23	33	31	31	1.5	\$643,601	\$700,000	\$679,488	20	\$563	\$529	103%
Apr-23	31	29	19	1.8	\$702,945	\$635,000	\$678,830	19	\$510	\$508	101%
Mar-23	29	26	15	2.0	\$767,056	\$642,000	\$660,493	35	\$505	\$464	99%
Feb-23	28	16	18	2.0	\$679,236	\$603,500	\$593,388	39	\$518	\$485	98%
Jan-23	21	20	11	1.2	\$589,717	\$640,000	\$642,861	43	\$501	\$516	100%
Dec-22	28	14	16	1.2	\$694,472	\$605,000	\$593,288	37	\$501	\$460	98%
Nov-22	38	16	28	1.4	\$657,793	\$685,000	\$657,710	35	\$524	\$523	99%
Oct-22	46	28	27	1.9	\$666,325	\$575,000	\$605,162	40	\$522	\$558	99%
Sep-22	55	31	30	1.9	\$626,894	\$595,000	\$624,700	25	\$554	\$524	100%
Aug-22	56	37	23	2.0	\$664,369	\$589,000	\$620,610	19	\$536	\$561	101%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Aug-23	22	-4.35%	\$653,143	-1.69%	\$600,000	1.87%	\$604,819	-2.54%	21	10.5%	101%
Aug-22	23	-32.4%	\$664,369	14.7%	\$589,000	-1.59%	\$620,610	-1.23%	19	46.2%	101%
Aug-21	34	-8.11%	\$579,248	-1.72%	\$598,500	9.82%	\$628,365	14.1%	13	-45.8%	107%

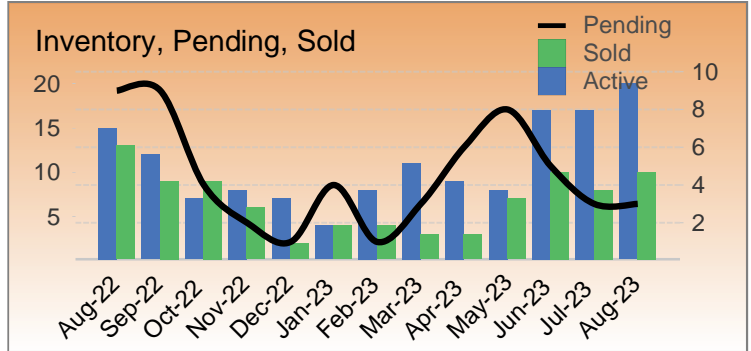
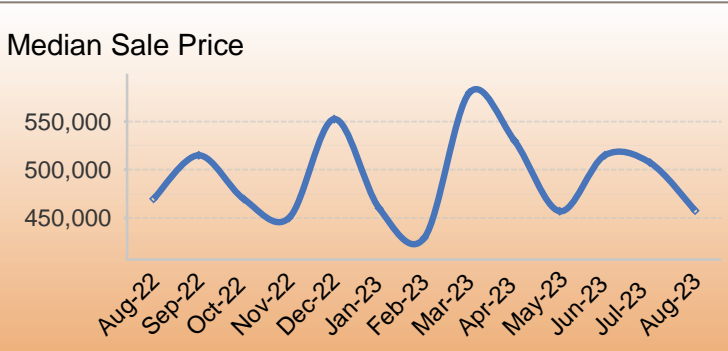
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	26	38	67	65	98
\$500-599K	37	47	64	52	77
\$600-699K	35	54	48	39	34
\$700-799K	32	37	55	46	33
\$800-899K	16	46	23	2	1
\$900-999K	9	22	13	0	0
\$1-1.299M	0	9	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	155	253	270	204	243

Presented by:

Market Activity Summary:

- Inventory: 21 units were listed for sale as of the last day of August - approximately 2.3 months of inventory.
- Sales Activity: 10 units were sold during August
- Median Sales Price: \$457,500 during August
- Average price per sq.ft. in August was \$451
- Average Days-on-Market (DOM) is approximately 34 days
- Sold over Asking: On average, buyers paid 101% of list price in August



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Aug-23	20	3	10	2.3	\$452,750	\$457,500	\$479,538	34	\$450	\$451	101%
Jul-23	17	3	8	2.5	\$461,079	\$507,500	\$511,250	20	\$447	\$432	106%
Jun-23	17	5	10	2.6	\$511,358	\$515,000	\$500,350	20	\$446	\$460	104%
May-23	8	8	7	2.5	\$498,873	\$457,000	\$493,984	70	\$466	\$453	107%
Apr-23	9	6	3	3.0	\$454,340	\$530,000	\$546,666	10	\$479	\$438	103%
Mar-23	11	3	3	3.0	\$481,640	\$580,000	\$552,833	16	\$436	\$447	107%
Feb-23	8	1	4	2.4	\$489,599	\$429,500	\$437,250	19	\$432	\$438	99%
Jan-23	4	4	4	1.0	\$525,133	\$460,000	\$468,848	28	\$424	\$444	99%
Dec-22	7	1	2	1.2	\$476,333	\$552,500	\$552,500	15	\$407	\$436	104%
Nov-22	8	2	6	1.0	\$463,971	\$450,000	\$480,000	58	\$399	\$425	100%
Oct-22	7	4	9	0.8	\$497,316	\$469,400	\$480,711	28	\$431	\$476	102%
Sep-22	12	9	9	1.3	\$542,999	\$515,000	\$505,833	16	\$416	\$444	104%
Aug-22	15	9	13	1.3	\$517,994	\$470,000	\$489,769	19	\$442	\$443	101%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Aug-23	10	-23.1%	\$452,750	-12.6%	\$457,500	-2.66%	\$479,538	-2.09%	34	78.9%	101%
Aug-22	13	-27.8%	\$517,994	16.2%	\$470,000	1.62%	\$489,769	3.47%	19	35.7%	101%
Aug-21	18	20%	\$445,912	-0.223%	\$462,500	21.7%	\$473,361	21.3%	14	16.7%	105%

Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	51	98	187	255	263
\$500-599K	27	56	62	17	24
\$600-699K	19	50	47	0	0
\$700-799K	0	14	3	0	0
\$800-899K	0	0	0	0	0
\$900-999K	0	0	0	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	97	218	299	272	287

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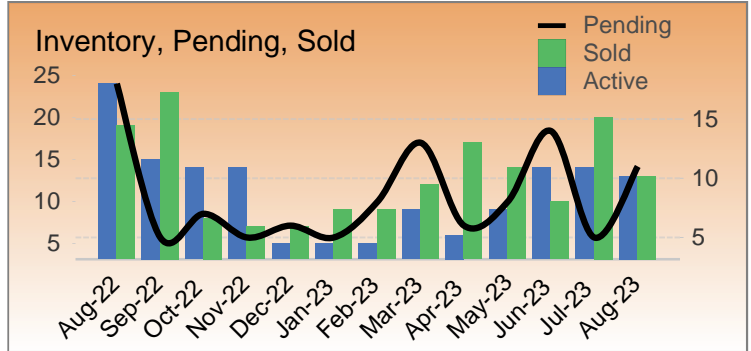
Includes Hercules, El Sobrante, Pinole, and Rodeo

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Market Activity Summary:

- Inventory: 13 units were listed for sale as of the last day of August - approximately 0.9 months of inventory.
- Sales Activity: 13 units were sold during August
- Median Sales Price: \$890,000 during August
- Average price per sq.ft. in August was \$579
- Average Days-on-Market (DOM) is approximately 22 days
- Sold over Asking: On average, buyers paid 102% of list price in August



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Aug-23	13	11	13	0.9	\$802,433	\$890,000	\$861,230	22	\$565	\$579	102%
Jul-23	14	5	20	1.0	\$747,153	\$846,500	\$779,181	10	\$544	\$579	101%
Jun-23	14	14	10	1.0	\$784,607	\$804,997	\$774,699	8	\$572	\$576	102%
May-23	9	8	14	0.6	\$744,356	\$737,500	\$754,785	12	\$563	\$606	104%
Apr-23	6	6	17	0.5	\$725,766	\$690,000	\$698,135	12	\$596	\$570	103%
Mar-23	9	13	12	1.0	\$703,574	\$842,500	\$784,666	7	\$598	\$540	104%
Feb-23	5	8	9	0.6	\$789,138	\$800,000	\$751,277	33	\$495	\$549	100%
Jan-23	5	5	9	0.7	\$722,928	\$750,000	\$756,444	39	\$595	\$498	101%
Dec-22	5	6	7	0.7	\$867,392	\$723,000	\$720,285	51	\$531	\$551	98%
Nov-22	14	5	7	1.1	\$791,333	\$700,000	\$741,285	45	\$540	\$576	99%
Oct-22	14	7	8	0.8	\$799,081	\$825,500	\$753,750	37	\$567	\$560	99%
Sep-22	15	5	23	0.7	\$649,944	\$720,000	\$726,012	18	\$545	\$589	101%
Aug-22	24	18	19	1.5	\$689,995	\$785,000	\$781,552	19	\$552	\$590	99%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Aug-23	13	-31.6%	\$802,433	16.3%	\$890,000	13.4%	\$861,230	10.2%	22	15.8%	102%
Aug-22	19	-13.6%	\$689,995	-6.63%	\$785,000	-2.79%	\$781,552	-2.74%	19	90%	99%
Aug-21	22	-46.3%	\$738,967	8.66%	\$807,500	18.8%	\$803,545	23.5%	10	-66.7%	106%

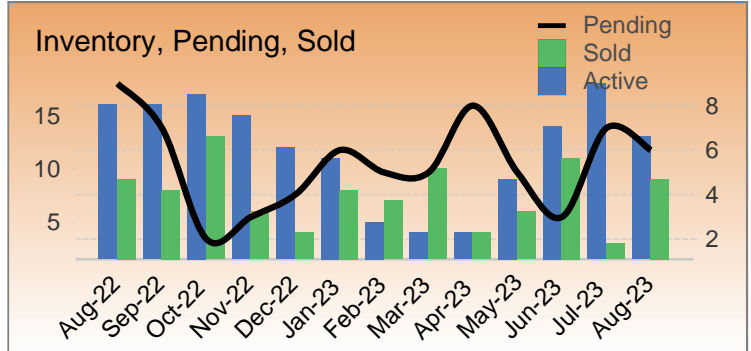
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	10	17	29	29	33
\$500-599K	7	8	8	37	31
\$600-699K	16	16	33	49	54
\$700-799K	17	20	45	42	20
\$800-899K	24	26	44	4	3
\$900-999K	13	38	28	0	0
\$1-1.299M	10	29	4	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	97	154	191	161	141

Presented by:

Market Activity Summary:

- Inventory: 13 units were listed for sale as of the last day of August - approximately 1.7 months of inventory.
- Sales Activity: 9 units were sold during August
- Median Sales Price: \$515,000 during August
- Average price per sq.ft. in August was \$481
- Average Days-on-Market (DOM) is approximately 17 days
- Sold over Asking: On average, buyers paid 99% of list price in August



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Aug-23	13	6	9	1.7	\$541,743	\$515,000	\$551,044	17	\$550	\$481	99%
Jul-23	18	7	3	2.7	\$594,749	\$530,000	\$516,666	18	\$540	\$463	103%
Jun-23	14	3	11	2.0	\$572,565	\$721,000	\$640,880	18	\$530	\$501	104%
May-23	9	5	6	1.4	\$668,444	\$540,000	\$558,333	16	\$553	\$489	102%
Apr-23	4	8	4	0.6	\$575,368	\$670,000	\$677,500	69	\$475	\$433	101%
Mar-23	4	5	10	0.5	\$643,417	\$507,500	\$548,900	40	\$511	\$454	102%
Feb-23	5	5	7	0.8	\$602,250	\$600,000	\$592,714	26	\$464	\$459	100%
Jan-23	11	6	8	1.8	\$601,195	\$512,400	\$550,475	70	\$480	\$473	99%
Dec-22	12	4	4	1.6	\$480,749	\$628,000	\$608,975	72	\$468	\$445	98%
Nov-22	15	3	6	1.7	\$475,779	\$472,500	\$474,000	21	\$479	\$397	96%
Oct-22	17	2	13	1.8	\$609,416	\$510,000	\$512,646	29	\$459	\$458	98%
Sep-22	16	7	8	1.7	\$590,658	\$550,000	\$607,611	54	\$479	\$483	99%
Aug-22	16	9	9	1.5	\$597,807	\$555,000	\$552,333	19	\$471	\$446	102%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Aug-23	9	0%	\$541,743	-9.38%	\$515,000	-7.21%	\$551,044	-0.233%	17	-10.5%	99%
Aug-22	9	-43.8%	\$597,807	-4.73%	\$555,000	13.3%	\$552,333	8.35%	19	111%	102%
Aug-21	16	60%	\$627,500	29.3%	\$490,000	16%	\$509,781	15.4%	9	-10%	104%

Sales Activity and Price Trends

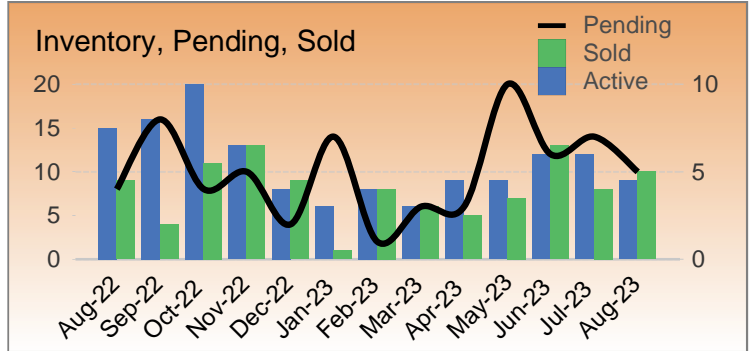
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	51	42	156	205	156
\$500-599K	45	70	60	66	45
\$600-699K	27	51	90	3	12
\$700-799K	24	45	36	3	0
\$800-899K	12	21	3	0	0
\$900-999K	0	3	0	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	159	232	345	277	213

Presented by:

Includes Martinez, Crockett, Port Costa
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Market Activity Summary:

- Inventory: 9 units were listed for sale as of the last day of August - approximately 0.9 months of inventory.
- Sales Activity: 10 units were sold during August
- Median Sales Price: \$948,000 during August
- Average price per sq.ft. in August was \$704
- Average Days-on-Market (DOM) is approximately 12 days
- Sold over Asking: On average, buyers paid 104% of list price in August



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Aug-23	9	5	10	0.9	\$961,062	\$948,000	\$994,278	12	\$737	\$704	104%
Jul-23	12	7	8	1.3	\$1,011,957	\$1,265,000	\$1,141,209	21	\$769	\$733	105%
Jun-23	12	6	13	1.4	\$994,815	\$855,000	\$939,500	26	\$747	\$628	100%
May-23	9	10	7	1.7	\$870,142	\$870,000	\$1,030,857	11	\$753	\$745	105%
Apr-23	9	3	5	1.6	\$1,081,124	\$1,200,000	\$1,264,000	69	\$751	\$738	98%
Mar-23	6	3	6	1.4	\$1,154,875	\$900,000	\$1,075,208	14	\$882	\$796	102%
Feb-23	8	1	8	1.3	\$1,473,543	\$835,000	\$1,073,500	29	\$763	\$647	101%
Jan-23	6	7	1	0.8	\$1,510,500	\$410,000	\$410,000	65	\$793	\$525	93%
Dec-22	8	2	9	0.7	\$684,633	\$585,000	\$936,956	50	\$675	\$653	98%
Nov-22	13	5	13	1.4	\$1,045,600	\$1,798,043	\$1,602,216	19	\$720	\$917	99%
Oct-22	20	4	11	2.6	\$966,769	\$825,000	\$963,181	19	\$673	\$581	102%
Sep-22	16	8	4	1.9	\$1,236,729	\$1,047,500	\$1,319,500	31	\$719	\$760	100%
Aug-22	15	4	9	1.3	\$1,005,363	\$880,000	\$981,777	24	\$649	\$684	99%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Aug-23	10	11.1%	\$961,062	-4.41%	\$948,000	7.73%	\$994,278	1.27%	12	-50%	104%
Aug-22	9	-40%	\$1,005,363	32.1%	\$880,000	-10.2%	\$981,777	3.7%	24	118%	99%
Aug-21	15	66.7%	\$761,000	-14.7%	\$980,000	1.77%	\$946,766	-1.74%	11	-62.1%	106%

Sales Activity and Price Trends

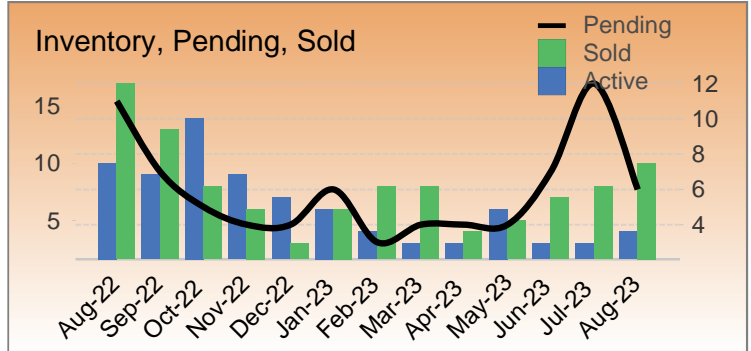
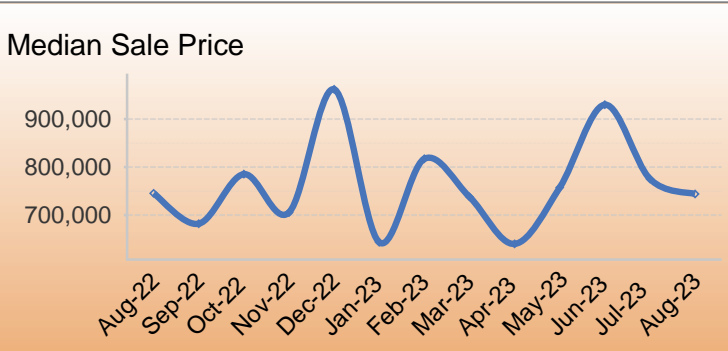
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	9	19	23	15	12
\$500-599K	7	20	48	21	24
\$600-699K	18	16	17	13	18
\$700-799K	16	10	43	10	27
\$800-899K	17	33	23	10	20
\$900-999K	7	18	17	22	26
\$1-1.299M	20	62	64	19	17
\$1.3-1.699M	18	20	28	14	0
\$1.7-1.999M	2	7	3	1	0
\$2-2.999M	3	9	0	3	0
>3M	0	0	0	0	0
Total	117	214	266	128	144

Presented by:

Includes Moraga, Lafayette, Orinda
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Market Activity Summary:

- Inventory: 4 units were listed for sale as of the last day of August - approximately 0.5 months of inventory.
- Sales Activity: 10 units were sold during August
- Median Sales Price: \$744,000 during August
- Average price per sq.ft. in August was \$628
- Average Days-on-Market (DOM) is approximately 11 days
- Sold over Asking: On average, buyers paid 105% of list price in August



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Aug-23	4	6	10	0.5	\$802,870	\$744,000	\$802,900	11	\$633	\$628	105%
Jul-23	3	12	8	0.5	\$758,760	\$775,500	\$818,111	8	\$656	\$607	104%
Jun-23	3	7	7	0.6	\$754,088	\$930,000	\$874,000	12	\$581	\$669	105%
May-23	6	4	5	1.2	\$854,985	\$757,500	\$789,677	11	\$660	\$650	102%
Apr-23	3	4	4	0.5	\$791,200	\$639,500	\$674,000	16	\$756	\$621	103%
Mar-23	3	4	8	0.4	\$775,112	\$738,000	\$857,886	30	\$647	\$609	100%
Feb-23	4	3	8	0.7	\$986,672	\$817,000	\$886,611	14	\$609	\$594	101%
Jan-23	6	6	6	1.4	\$874,967	\$643,250	\$709,416	25	\$604	\$564	101%
Dec-22	7	4	3	1.4	\$700,509	\$962,000	\$968,000	37	\$582	\$573	98%
Nov-22	9	4	6	1.0	\$1,225,000	\$705,000	\$703,333	24	\$605	\$559	100%
Oct-22	14	5	8	1.1	\$746,568	\$785,000	\$822,750	35	\$595	\$591	97%
Sep-22	9	7	13	0.7	\$918,965	\$682,000	\$770,730	30	\$575	\$593	98%
Aug-22	10	11	17	0.7	\$786,088	\$745,000	\$872,522	18	\$584	\$622	100%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	% Change	Average DOM	% Change	Sale Price / List Price
Aug-23	10	-41.2%	\$802,870	2.13%	\$744,000	-0.134%	\$802,900	-7.98%	11	-38.9%	105%
Aug-22	17	13.3%	\$786,088	-1.22%	\$745,000	5.67%	\$872,522	19.2%	18	63.6%	100%
Aug-21	15	-6.25%	\$795,817	9.45%	\$705,000	-2.08%	\$731,749	-0.169%	11	-47.6%	105%

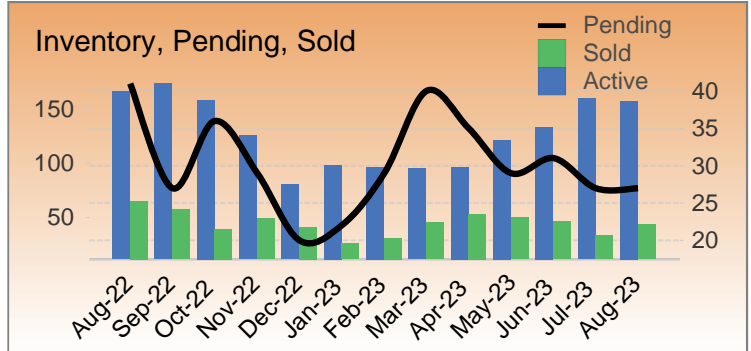
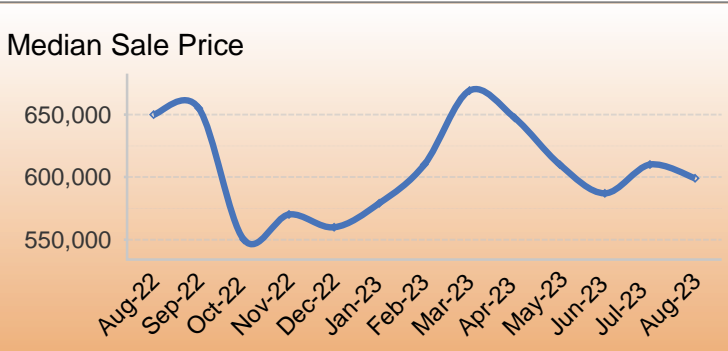
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	2	5	8	4	6
\$500-599K	8	11	26	17	24
\$600-699K	13	22	26	11	14
\$700-799K	5	13	12	7	4
\$800-899K	6	11	13	16	10
\$900-999K	3	6	21	11	8
\$1-1.299M	12	36	14	1	1
\$1.3-1.699M	1	11	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	50	115	120	67	67

Presented by:

Market Activity Summary:

- Inventory: 160 units were listed for sale as of the last day of August - approximately 3.9 months of inventory.
- Sales Activity: 43 units were sold during August
- Median Sales Price: \$599,000 during August
- Average price per sq.ft. in August was \$571
- Average Days-on-Market (DOM) is approximately 35 days
- Sold over Asking: On average, buyers paid 99% of list price in August



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Aug-23	157	27	43	3.9	\$595,716	\$599,000	\$672,274	35	\$598	\$571	99%
Jul-23	159	27	33	3.7	\$659,789	\$610,000	\$625,023	30	\$588	\$608	102%
Jun-23	133	31	46	2.7	\$689,212	\$587,000	\$606,543	31	\$587	\$595	102%
May-23	121	29	50	2.5	\$658,284	\$610,000	\$681,138	41	\$573	\$640	101%
Apr-23	96	35	53	2.3	\$669,968	\$647,500	\$659,660	28	\$587	\$611	103%
Mar-23	95	40	45	2.9	\$636,453	\$669,000	\$725,922	31	\$573	\$627	101%
Feb-23	96	29	31	3.1	\$705,224	\$610,000	\$644,277	38	\$568	\$587	101%
Jan-23	98	22	26	2.6	\$706,977	\$579,000	\$623,348	63	\$602	\$583	99%
Dec-22	80	20	41	2.0	\$632,421	\$560,000	\$652,626	53	\$591	\$564	100%
Nov-22	125	29	49	2.6	\$651,297	\$570,000	\$634,520	36	\$605	\$582	100%
Oct-22	158	36	39	3.0	\$660,340	\$550,000	\$622,805	47	\$602	\$579	99%
Sep-22	173	27	57	2.8	\$663,949	\$655,000	\$693,664	32	\$603	\$624	102%
Aug-22	166	41	65	2.4	\$656,632	\$650,000	\$655,631	32	\$605	\$611	102%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Aug-23	43	-33.8%	\$595,716	-9.28%	\$599,000	-7.85%	\$672,274	2.54%	35	9.38%	99%
Aug-22	65	-31.6%	\$656,632	-1.68%	\$650,000	1.56%	\$655,631	-1.84%	32	28%	102%
Aug-21	95	9.2%	\$667,883	-1.38%	\$640,000	-11.1%	\$667,926	-8.01%	25	4.17%	106%

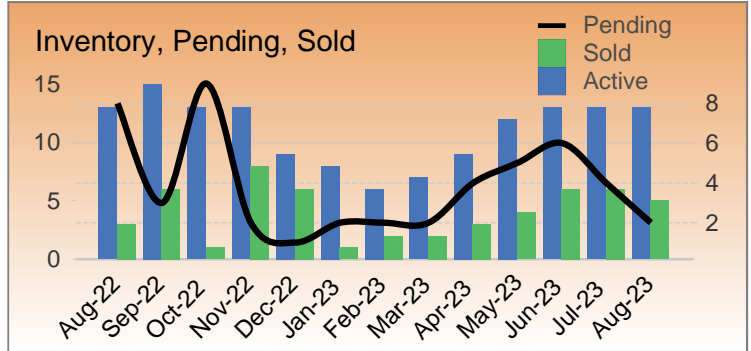
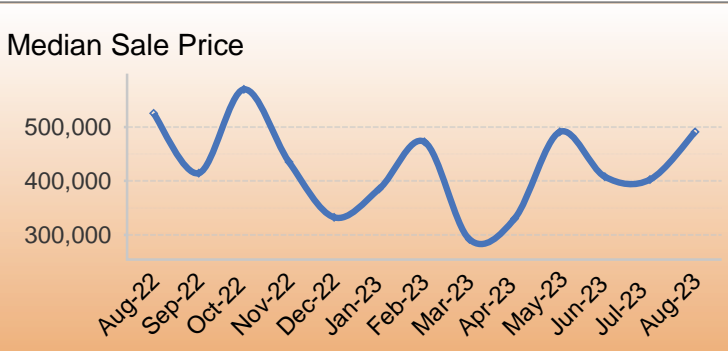
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	315	409	509	298	270
\$500-599K	183	312	388	218	322
\$600-699K	203	316	458	204	337
\$700-799K	135	283	394	258	220
\$800-899K	73	161	193	149	140
\$900-999K	35	126	118	73	100
\$1-1.299M	42	126	151	105	90
\$1.3-1.699M	24	48	54	33	24
\$1.7-1.999M	0	18	3	0	0
\$2-2.999M	3	0	0	0	0
>3M	0	0	0	0	0
Total	1013	1799	2268	1338	1503

Presented by:

Market Activity Summary:

- Inventory: 14 units were listed for sale as of the last day of August - approximately 2.5 months of inventory.
- Sales Activity: 5 units were sold during August
- Median Sales Price: \$491,000 during August
- Average price per sq.ft. in August was \$376
- Average Days-on-Market (DOM) is approximately 16 days
- Sold over Asking: On average, buyers paid 100% of list price in August



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Aug-23	13	2	5	2.5	\$542,600	\$491,000	\$474,200	16	\$370	\$376	100%
Jul-23	13	4	6	2.6	\$462,362	\$402,500	\$415,825	17	\$367	\$384	103%
Jun-23	13	6	6	3.2	\$462,845	\$407,500	\$415,833	38	\$390	\$404	102%
May-23	12	5	4	4.0	\$447,216	\$491,000	\$486,750	30	\$387	\$383	99%
Apr-23	9	4	3	3.9	\$425,985	\$330,000	\$423,331	26	\$413	\$368	104%
Mar-23	7	2	2	4.2	\$429,799	\$291,500	\$291,500	31	\$428	\$410	97%
Feb-23	6	2	2	2.0	\$299,000	\$472,500	\$472,500	43	\$431	\$314	103%
Jan-23	8	2	1	1.8	\$344,200	\$385,000	\$385,000	12	\$405	\$375	96%
Dec-22	9	1	6	1.8	\$345,000	\$332,500	\$375,500	52	\$387	\$336	96%
Nov-22	13	2	8	3.2	\$448,148	\$435,000	\$457,845	29	\$388	\$350	99%
Oct-22	13	9	1	3.9	\$392,187	\$570,000	\$570,000	71	\$371	\$315	98%
Sep-22	15	3	6	3.8	\$437,624	\$414,000	\$431,981	24	\$353	\$366	99%
Aug-22	13	8	3	3.3	\$374,554	\$525,000	\$459,666	22	\$342	\$333	101%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Aug-23	5	66.7%	\$542,600	44.9%	\$491,000	-6.48%	\$474,200	3.16%	16	-27.3%	100%
Aug-22	3	-50%	\$374,554	1.84%	\$525,000	60.3%	\$459,666	27.6%	22	15.8%	101%
Aug-21	6	100%	\$367,800	1.7%	\$327,500	-20.1%	\$360,333	-16.1%	19	-79.6%	102%

Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	48	77	93	103	105
\$500-599K	21	26	31	6	0
\$600-699K	6	24	6	0	3
\$700-799K	0	0	0	0	0
\$800-899K	0	0	0	0	0
\$900-999K	0	0	0	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	75	127	130	109	108

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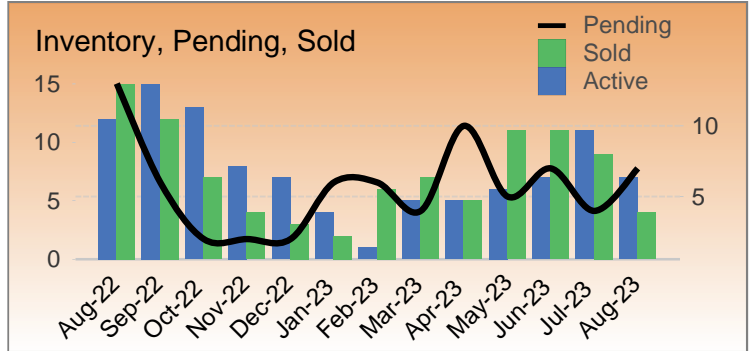
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Market Activity Summary:

- Inventory: 7 units were listed for sale as of the last day of August - approximately 0.9 months of inventory.
- Sales Activity: 4 units were sold during August
- Median Sales Price: \$762,000 during August
- Average price per sq.ft. in August was \$534
- Average Days-on-Market (DOM) is approximately 18 days
- Sold over Asking: On average, buyers paid 101% of list price in August



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Aug-23	7	7	4	0.9	\$591,985	\$762,000	\$739,125	18	\$495	\$534	101%
Jul-23	11	4	9	1.1	\$740,940	\$645,000	\$593,888	23	\$512	\$510	102%
Jun-23	7	7	11	0.9	\$581,278	\$675,000	\$648,071	13	\$496	\$509	102%
May-23	6	5	11	0.9	\$664,356	\$620,000	\$637,863	12	\$475	\$526	102%
Apr-23	5	10	5	0.8	\$551,391	\$672,000	\$689,424	11	\$487	\$517	105%
Mar-23	5	4	7	1.0	\$726,437	\$620,000	\$574,142	34	\$499	\$461	102%
Feb-23	1	6	6	0.5	\$589,570	\$553,750	\$544,750	45	\$472	\$477	97%
Jan-23	4	6	2	1.3	\$567,200	\$792,500	\$792,500	51	\$448	\$425	97%
Dec-22	7	2	3	1.5	\$585,747	\$750,000	\$672,000	31	\$483	\$393	100%
Nov-22	8	2	4	1.0	\$595,200	\$642,500	\$602,500	8	\$481	\$458	100%
Oct-22	13	2	7	1.1	\$670,000	\$665,000	\$612,142	19	\$476	\$465	102%
Sep-22	15	6	12	1.3	\$620,291	\$607,750	\$596,458	36	\$497	\$512	101%
Aug-22	12	13	15	1.0	\$627,359	\$603,000	\$630,133	31	\$475	\$489	99%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Aug-23	4	-73.3%	\$591,985	-5.64%	\$762,000	26.4%	\$739,125	17.3%	18	-41.9%	101%
Aug-22	15	-21.1%	\$627,359	0.534%	\$603,000	-11.3%	\$630,133	-6.15%	31	138%	99%
Aug-21	19	58.3%	\$624,026	19.1%	\$680,000	22.7%	\$671,421	18.6%	13	0%	104%

Sales Activity and Price Trends

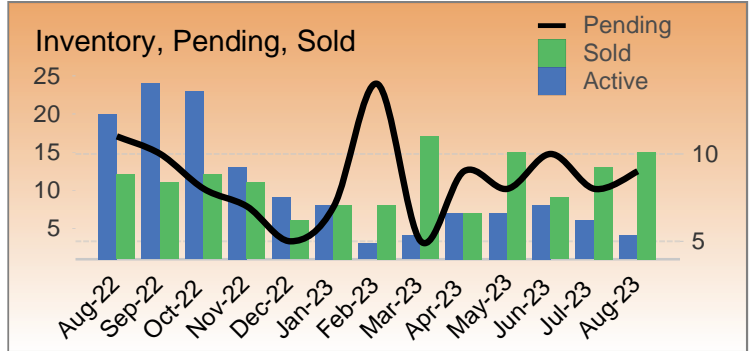
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	39	47	66	62	90
\$500-599K	15	56	64	69	78
\$600-699K	51	57	51	33	33
\$700-799K	21	27	36	27	30
\$800-899K	30	51	42	0	0
\$900-999K	3	12	12	0	0
\$1-1.299M	0	12	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	159	262	271	191	231

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Market Activity Summary:

- Inventory: 4 units were listed for sale as of the last day of August - approximately 0.3 months of inventory.
- Sales Activity: 15 units were sold during August
- Median Sales Price: \$875,000 during August
- Average price per sq.ft. in August was \$696
- Average Days-on-Market (DOM) is approximately 20 days
- Sold over Asking: On average, buyers paid 101% of list price in August



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Aug-23	4	9	15	0.3	\$809,883	\$875,000	\$859,333	20	\$678	\$696	101%
Jul-23	6	8	13	0.6	\$761,268	\$757,000	\$761,307	13	\$725	\$692	102%
Jun-23	8	10	9	1.0	\$817,282	\$845,000	\$832,388	11	\$681	\$686	104%
May-23	7	8	15	0.5	\$806,853	\$752,000	\$844,200	21	\$611	\$667	105%
Apr-23	7	9	7	0.8	\$802,176	\$715,000	\$741,714	9	\$686	\$687	103%
Mar-23	4	5	17	0.4	\$717,231	\$975,000	\$909,235	15	\$664	\$642	101%
Feb-23	3	14	8	0.5	\$777,984	\$733,500	\$749,937	24	\$612	\$621	99%
Jan-23	8	7	8	1.0	\$896,112	\$716,000	\$690,375	45	\$630	\$630	97%
Dec-22	9	5	6	0.9	\$958,975	\$751,000	\$742,666	49	\$635	\$637	98%
Nov-22	13	7	11	1.2	\$780,533	\$815,000	\$774,545	37	\$649	\$638	97%
Oct-22	23	8	12	2.1	\$836,830	\$847,500	\$840,583	27	\$645	\$651	100%
Sep-22	24	10	11	2.7	\$777,147	\$820,000	\$825,545	36	\$656	\$616	97%
Aug-22	20	11	12	1.9	\$716,557	\$660,000	\$764,316	20	\$641	\$677	100%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Aug-23	15	25%	\$809,883	13%	\$875,000	32.6%	\$859,333	12.4%	20	0%	101%
Aug-22	12	-14.3%	\$716,557	-12.3%	\$660,000	-19.9%	\$764,316	-10.3%	20	122%	100%
Aug-21	14	-12.5%	\$816,834	24.3%	\$824,000	2.81%	\$852,000	14.6%	9	-59.1%	104%

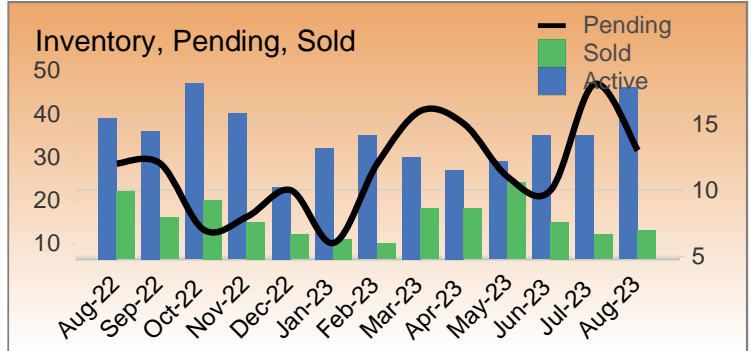
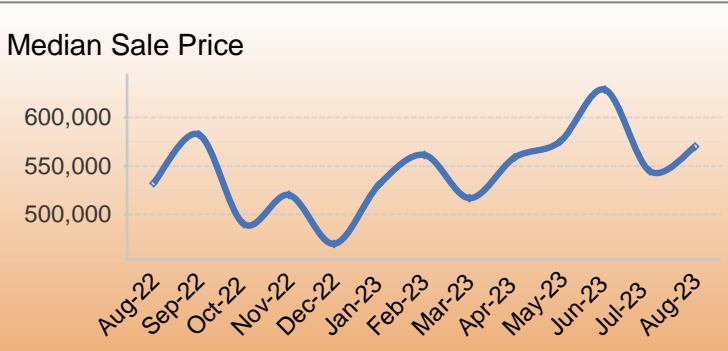
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	12	6	36	42	39
\$500-599K	30	24	81	33	63
\$600-699K	30	36	45	45	81
\$700-799K	48	60	60	54	69
\$800-899K	45	51	48	60	39
\$900-999K	45	27	36	24	0
\$1-1.299M	54	33	90	0	0
\$1.3-1.699M	0	30	3	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	3
>3M	0	0	0	0	0
Total	264	267	399	258	294

Presented by:

Market Activity Summary:

- Inventory: 47 units were listed for sale as of the last day of August - approximately 3.5 months of inventory.
- Sales Activity: 13 units were sold during August
- Median Sales Price: \$570,000 during August
- Average price per sq.ft. in August was \$528
- Average Days-on-Market (DOM) is approximately 39 days
- Sold over Asking: On average, buyers paid 101% of list price in August



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Aug-23	46	13	13	3.5	\$513,178	\$570,000	\$629,452	39	\$482	\$528	101%
Jul-23	35	18	12	2.1	\$525,834	\$544,500	\$571,211	30	\$523	\$477	100%
Jun-23	35	10	15	1.9	\$550,536	\$628,888	\$705,525	28	\$490	\$543	101%
May-23	29	11	24	1.5	\$646,440	\$575,000	\$586,791	37	\$482	\$497	103%
Apr-23	27	15	18	1.9	\$574,323	\$558,750	\$553,638	22	\$496	\$473	103%
Mar-23	30	16	18	2.4	\$526,507	\$516,750	\$523,577	25	\$490	\$502	99%
Feb-23	35	12	10	3.3	\$576,909	\$561,500	\$561,100	21	\$506	\$470	101%
Jan-23	32	6	11	2.6	\$585,866	\$531,000	\$493,181	60	\$486	\$455	99%
Dec-22	23	10	12	1.5	\$501,989	\$469,500	\$465,824	52	\$443	\$463	98%
Nov-22	40	8	15	2.4	\$622,937	\$520,000	\$525,666	24	\$510	\$461	100%
Oct-22	47	7	20	2.5	\$631,959	\$489,950	\$532,595	33	\$508	\$506	100%
Sep-22	36	12	16	1.9	\$537,226	\$582,500	\$595,368	30	\$504	\$461	99%
Aug-22	39	12	22	1.7	\$597,780	\$532,500	\$531,250	19	\$516	\$504	101%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Aug-23	13	-40.9%	\$513,178	-14.2%	\$570,000	7.04%	\$629,452	18.5%	39	105%	101%
Aug-22	22	-33.3%	\$597,780	10.3%	\$532,500	2.4%	\$531,250	-3.81%	19	-32.1%	101%
Aug-21	33	50%	\$542,121	1.98%	\$520,000	7.12%	\$552,316	3.53%	28	-9.68%	105%

Sales Activity and Price Trends

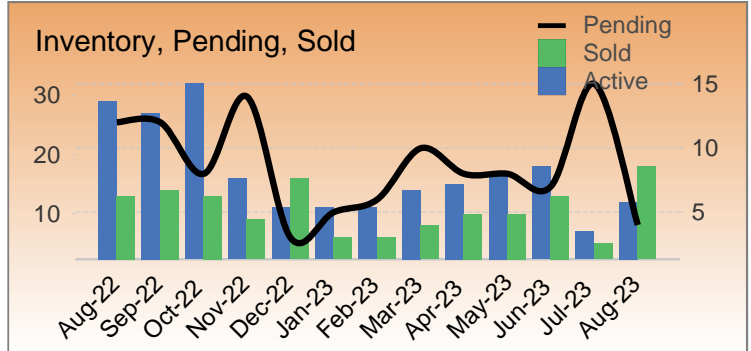
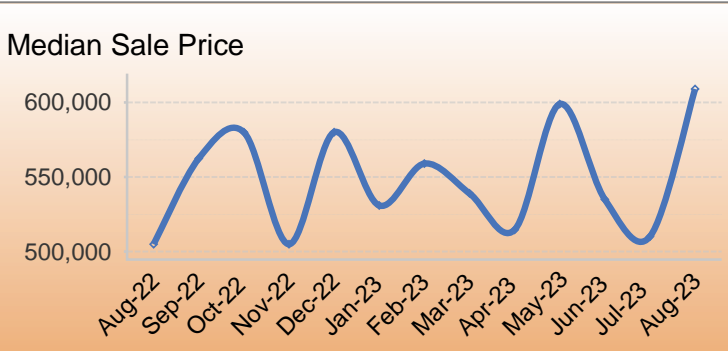
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	112	143	243	206	280
\$500-599K	78	138	149	49	86
\$600-699K	54	108	94	38	62
\$700-799K	55	31	66	27	28
\$800-899K	5	44	17	8	10
\$900-999K	0	11	17	1	7
\$1-1.299M	5	5	6	1	0
\$1.3-1.699M	3	0	2	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	312	480	594	330	473

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Market Activity Summary:

- Inventory: 12 units were listed for sale as of the last day of August - approximately 1.0 months of inventory.
- Sales Activity: 18 units were sold during August
- Median Sales Price: \$609,000 during August
- Average price per sq.ft. in August was \$487
- Average Days-on-Market (DOM) is approximately 23 days
- Sold over Asking: On average, buyers paid 104% of list price in August



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Aug-23	12	4	18	1.0	\$584,400	\$609,000	\$590,694	23	\$482	\$487	104%
Jul-23	7	15	5	0.9	\$653,798	\$510,000	\$577,800	23	\$488	\$511	104%
Jun-23	18	7	13	1.7	\$586,408	\$535,000	\$620,461	20	\$510	\$550	101%
May-23	17	8	10	2.0	\$673,314	\$599,000	\$613,100	20	\$506	\$491	102%
Apr-23	15	8	10	1.9	\$632,938	\$514,500	\$504,200	19	\$525	\$524	103%
Mar-23	14	10	8	2.1	\$658,296	\$539,004	\$541,976	15	\$492	\$510	101%
Feb-23	11	6	6	1.2	\$587,251	\$559,000	\$582,166	24	\$491	\$466	101%
Jan-23	11	5	6	1.1	\$574,375	\$531,000	\$603,333	70	\$525	\$450	96%
Dec-22	11	3	16	0.9	\$496,399	\$580,000	\$604,812	45	\$489	\$490	99%
Nov-22	16	14	9	1.4	\$638,877	\$505,000	\$486,777	40	\$497	\$481	100%
Oct-22	32	8	13	2.4	\$533,816	\$580,000	\$575,615	25	\$497	\$507	102%
Sep-22	27	12	14	2.2	\$592,705	\$562,500	\$592,371	27	\$491	\$491	102%
Aug-22	29	12	13	2.5	\$601,054	\$505,000	\$530,269	19	\$494	\$531	101%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Aug-23	18	38.5%	\$584,400	-2.77%	\$609,000	20.6%	\$590,694	11.4%	23	21.1%	104%
Aug-22	13	-31.6%	\$601,054	11.2%	\$505,000	-19.8%	\$530,269	-13.6%	19	58.3%	101%
Aug-21	19	46.2%	\$540,650	4.82%	\$630,000	28.6%	\$613,652	17.6%	12	-57.1%	107%

Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	36	50	92	70	126
\$500-599K	47	50	59	35	64
\$600-699K	26	41	26	15	16
\$700-799K	17	16	16	24	3
\$800-899K	3	14	9	2	0
\$900-999K	3	6	3	0	0
\$1-1.299M	0	1	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	132	178	205	146	209

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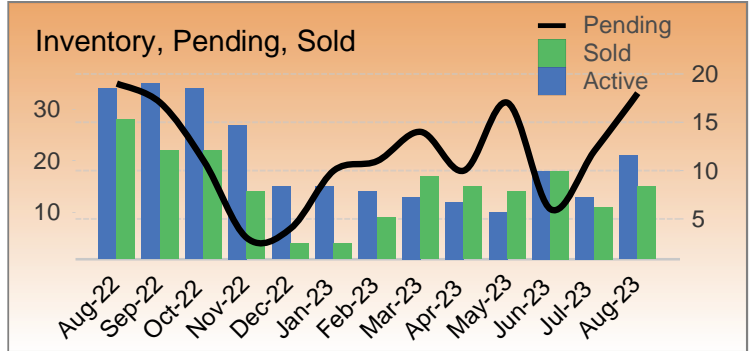
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Market Activity Summary:

- Inventory: 21 units were listed for sale as of the last day of August - approximately 1.4 months of inventory.
- Sales Activity: 15 units were sold during August
- Median Sales Price: \$890,000 during August
- Average price per sq.ft. in August was \$654
- Average Days-on-Market (DOM) is approximately 13 days
- Sold over Asking: On average, buyers paid 101% of list price in August



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Aug-23	21	18	15	1.4	\$966,450	\$890,000	\$924,333	13	\$661	\$654	101%
Jul-23	13	12	11	1.0	\$984,712	\$680,000	\$731,463	11	\$652	\$688	103%
Jun-23	18	6	18	1.2	\$786,147	\$797,000	\$904,771	12	\$670	\$654	104%
May-23	10	17	14	0.7	\$856,743	\$852,500	\$934,464	11	\$646	\$628	103%
Apr-23	12	10	15	1.0	\$976,086	\$920,000	\$874,800	7	\$629	\$609	102%
Mar-23	13	14	17	1.4	\$955,849	\$930,000	\$811,594	24	\$670	\$617	100%
Feb-23	14	11	9	2.5	\$1,119,269	\$812,500	\$857,387	45	\$657	\$620	99%
Jan-23	15	10	4	2.0	\$989,115	\$541,250	\$549,350	92	\$681	\$634	99%
Dec-22	15	4	4	1.2	\$743,485	\$1,070,000	\$988,250	46	\$654	\$621	98%
Nov-22	27	3	14	1.4	\$1,272,901	\$800,000	\$894,664	28	\$657	\$622	99%
Oct-22	34	11	22	1.4	\$1,005,215	\$928,950	\$882,245	31	\$660	\$622	98%
Sep-22	35	17	22	1.4	\$922,245	\$1,010,000	\$915,818	34	\$645	\$658	98%
Aug-22	34	19	28	1.3	\$774,695	\$782,500	\$813,133	24	\$646	\$639	99%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Aug-23	15	-46.4%	\$966,450	24.8%	\$890,000	13.7%	\$924,333	13.7%	13	-45.8%	101%
Aug-22	28	-6.67%	\$774,695	1.35%	\$782,500	-21.9%	\$813,133	-12.2%	24	71.4%	99%
Aug-21	30	-21.1%	\$764,348	5.71%	\$1,002,500	28.6%	\$926,376	27.6%	14	-41.7%	103%

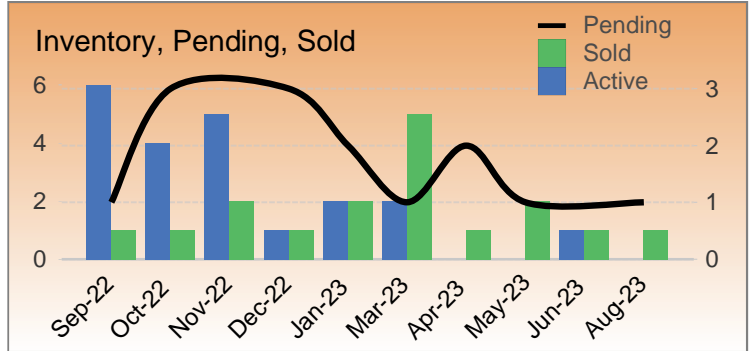
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	6	16	47	31	36
\$500-599K	15	20	39	30	38
\$600-699K	12	22	44	33	38
\$700-799K	15	15	22	9	23
\$800-899K	6	18	17	57	29
\$900-999K	8	11	18	17	17
\$1-1.299M	26	32	77	0	0
\$1.3-1.699M	7	34	6	0	0
\$1.7-1.999M	0	1	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	95	169	270	177	181

Presented by:

Market Activity Summary:

- Inventory: 0 units were listed for sale as of the last day of August - approximately 0.0 months of inventory.
- Sales Activity: 1 units were sold during August
- Median Sales Price: \$380,000 during August
- Average price per sq.ft. in August was \$292
- Average Days-on-Market (DOM) is approximately 14 days
- Sold over Asking: On average, buyers paid 98% of list price in August



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Aug-23	0	1	1	0.0	-	\$380,000	\$380,000	14	-	\$292	98%
Jun-23	1	0	1	0.8	\$389,000	\$380,000	\$380,000	5	\$299	\$361	103%
May-23	0	1	2	0.0	\$369,950	\$382,500	\$382,500	17	-	\$448	100%
Apr-23	0	2	1	0.0	-	\$349,000	\$349,000	22	-	\$368	95%
Mar-23	2	1	5	0.9	\$382,475	\$410,000	\$408,000	45	\$448	\$377	100%
Jan-23	2	2	2	1.2	\$472,450	\$398,250	\$398,250	38	\$406	\$343	100%
Dec-22	1	3	1	0.8	-	\$460,000	\$460,000	16	\$450	\$300	102%
Nov-22	5	0	2	3.8	\$386,333	\$489,950	\$489,950	51	\$374	\$328	100%
Oct-22	4	3	1	6.0	\$449,000	\$435,000	\$435,000	5	\$369	\$402	94%
Sep-22	6	1	1	4.5	\$440,975	\$400,000	\$400,000	30	\$355	\$493	99%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Aug-23	1	0%	-	-	\$380,000	5.56%	\$380,000	5.56%	14	-48.1%	98%
Aug-21	1	-	\$409,500	-	\$360,000	-	\$360,000	-	27	-	105%

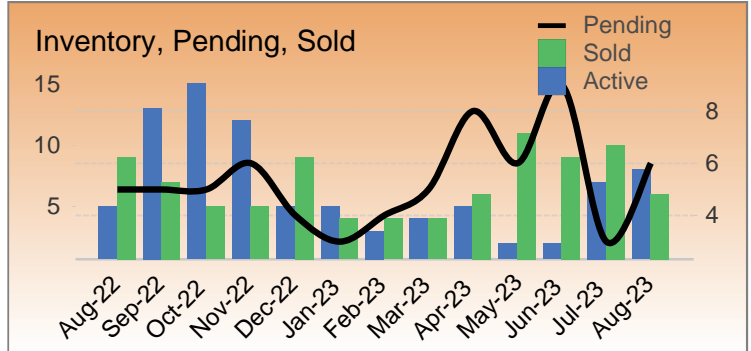
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	11	9	17	13	27
\$500-599K	1	2	0	0	0
\$600-699K	0	0	0	0	0
\$700-799K	0	0	0	0	0
\$800-899K	0	0	0	0	0
\$900-999K	0	0	0	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	12	11	17	13	27

Presented by:

Market Activity Summary:

- Inventory: 9 units were listed for sale as of the last day of August - approximately 1.1 months of inventory.
- Sales Activity: 6 units were sold during August
- Median Sales Price: \$612,500 during August
- Average price per sq.ft. in August was \$632
- Average Days-on-Market (DOM) is approximately 13 days
- Sold over Asking: On average, buyers paid 106% of list price in August



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Aug-23	8	6	6	1.1	\$720,603	\$612,500	\$639,666	13	\$619	\$632	106%
Jul-23	7	3	10	0.8	\$601,943	\$720,000	\$738,477	10	\$602	\$650	106%
Jun-23	2	9	9	0.2	\$693,977	\$710,000	\$701,555	11	\$591	\$607	107%
May-23	2	6	11	0.4	\$637,407	\$680,000	\$738,057	12	\$718	\$589	104%
Apr-23	5	8	6	1.1	\$633,564	\$702,500	\$731,666	19	\$577	\$625	105%
Mar-23	4	5	4	1.3	\$808,142	\$749,000	\$857,000	57	\$607	\$596	102%
Feb-23	3	4	4	0.5	\$763,544	\$527,500	\$540,000	63	\$595	\$559	95%
Jan-23	5	3	4	1.0	\$803,500	\$475,000	\$462,618	45	\$631	\$509	98%
Dec-22	5	4	9	0.8	\$513,000	\$550,000	\$581,777	40	\$584	\$584	97%
Nov-22	12	6	5	2.1	\$610,590	\$570,000	\$591,100	26	\$560	\$618	101%
Oct-22	15	5	5	2.4	\$648,778	\$520,000	\$624,000	20	\$577	\$563	100%
Sep-22	13	5	7	1.9	\$649,491	\$640,000	\$697,669	23	\$588	\$598	100%
Aug-22	5	5	9	0.9	\$628,557	\$605,000	\$686,555	31	\$584	\$616	100%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Aug-23	6	-33.3%	\$720,603	14.6%	\$612,500	1.24%	\$639,666	-6.83%	13	-58.1%	106%
Aug-22	9	-30.8%	\$628,557	5.12%	\$605,000	-14.2%	\$686,555	0.419%	31	121%	100%
Aug-21	13	30%	\$597,928	-19.5%	\$705,000	26.5%	\$683,692	23%	14	-63.2%	105%

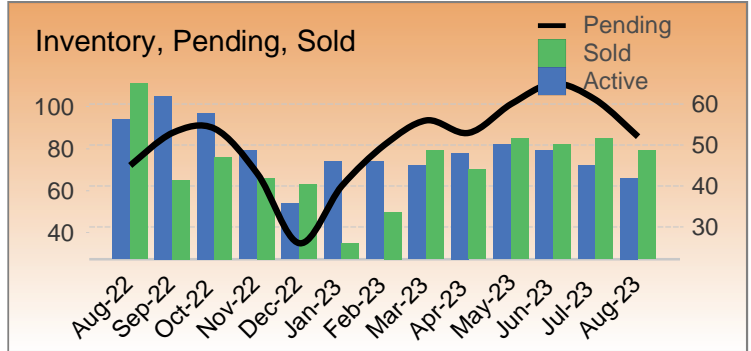
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	6	12	22	14	33
\$500-599K	11	17	20	22	16
\$600-699K	12	23	14	11	11
\$700-799K	12	7	14	3	13
\$800-899K	6	9	30	4	7
\$900-999K	2	11	7	3	0
\$1-1.299M	2	8	2	0	0
\$1.3-1.699M	1	4	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	52	91	109	57	80

Presented by:

Market Activity Summary:

- Inventory: 67 units were listed for sale as of the last day of August - approximately 0.8 months of inventory.
- Sales Activity: 79 units were sold during August
- Median Sales Price: \$650,000 during August
- Average price per sq.ft. in August was \$570
- Average Days-on-Market (DOM) is approximately 22 days
- Sold over Asking: On average, buyers paid 103% of list price in August



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Aug-23	66	52	79	0.8	\$683,154	\$650,000	\$761,085	22	\$543	\$570	103%
Jul-23	72	61	85	0.9	\$756,785	\$615,000	\$679,580	26	\$560	\$553	101%
Jun-23	79	65	82	1.0	\$699,597	\$648,500	\$700,867	23	\$560	\$549	101%
May-23	82	60	85	1.1	\$708,249	\$752,000	\$800,981	18	\$552	\$597	103%
Apr-23	78	53	70	1.2	\$667,143	\$523,000	\$592,210	30	\$547	\$521	101%
Mar-23	72	56	79	1.3	\$634,861	\$607,000	\$654,607	20	\$547	\$547	102%
Feb-23	74	50	50	1.5	\$687,384	\$600,000	\$677,540	29	\$550	\$540	100%
Jan-23	74	40	35	1.4	\$617,558	\$560,000	\$653,834	31	\$551	\$522	99%
Dec-22	54	26	63	0.8	\$608,487	\$610,000	\$692,672	39	\$555	\$522	100%
Nov-22	79	43	66	1.2	\$701,720	\$537,500	\$612,378	32	\$554	\$519	99%
Oct-22	97	54	76	1.2	\$692,588	\$700,500	\$763,078	24	\$547	\$571	102%
Sep-22	105	53	65	1.3	\$716,959	\$620,000	\$670,322	26	\$545	\$545	100%
Aug-22	94	45	111	1.1	\$702,452	\$622,000	\$701,204	19	\$554	\$560	102%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Aug-23	79	-28.8%	\$683,154	-2.75%	\$650,000	4.5%	\$761,085	8.54%	22	15.8%	103%
Aug-22	111	2.78%	\$702,452	1.88%	\$622,000	0.323%	\$701,204	6.01%	19	35.7%	102%
Aug-21	108	36.7%	\$689,507	15.1%	\$620,000	4.64%	\$661,480	-1.3%	14	-48.1%	102%

Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	340	464	710	366	530
\$500-599K	152	210	230	160	202
\$600-699K	124	170	230	152	184
\$700-799K	142	122	172	102	130
\$800-899K	84	116	132	76	100
\$900-999K	72	76	84	36	46
\$1-1.299M	104	154	90	32	46
\$1.3-1.699M	32	66	26	8	10
\$1.7-1.999M	14	8	12	8	4
\$2-2.999M	6	14	8	0	0
>3M	0	0	0	0	0
Total	1070	1400	1694	940	1252

Presented by:

Includes Walnut Creek and Rossmore
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