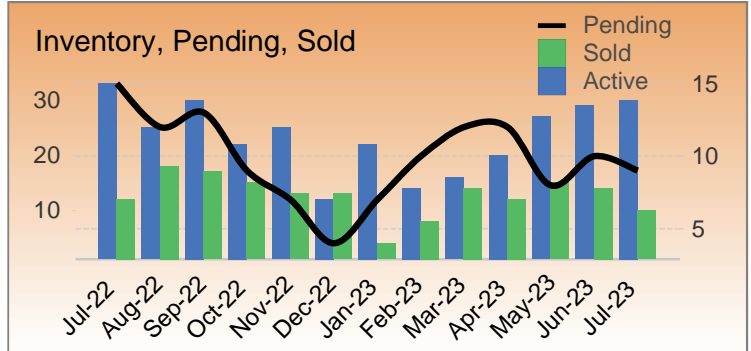


Market Activity Summary:

- Inventory: 30 units were listed for sale as of the last day of July - approximately 2.3 months of inventory.
- Sales Activity: 10 units were sold during July
- Median Sales Price: \$830,000 during July
- Average price per sq.ft. in July was \$649
- Average Days-on-Market (DOM) is approximately 21 days
- Sold over Asking: On average, buyers paid 102% of list price in July



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jul-23	30	9	10	2.3	\$851,163	\$830,000	\$818,780	21	\$680	\$649	102%
Jun-23	29	10	14	2.1	\$785,549	\$778,000	\$797,839	37	\$658	\$604	105%
May-23	27	8	15	2.0	\$899,042	\$629,000	\$683,966	23	\$673	\$633	103%
Apr-23	20	12	12	1.8	\$762,485	\$910,000	\$978,622	28	\$642	\$637	106%
Mar-23	16	12	14	1.8	\$848,098	\$826,500	\$768,108	33	\$631	\$678	102%
Feb-23	14	10	8	1.8	\$725,223	\$837,500	\$781,875	13	\$645	\$591	103%
Jan-23	22	7	4	2.2	\$826,230	\$965,866	\$971,682	18	\$657	\$608	103%
Dec-22	12	4	13	0.9	\$717,011	\$830,000	\$851,584	38	\$664	\$602	104%
Nov-22	25	7	13	1.7	\$870,257	\$810,119	\$825,212	32	\$635	\$623	102%
Oct-22	22	9	15	1.3	\$895,062	\$900,000	\$891,733	21	\$613	\$642	105%
Sep-22	30	13	17	1.9	\$770,440	\$875,000	\$822,286	39	\$612	\$617	106%
Aug-22	25	12	18	1.6	\$845,649	\$894,000	\$901,980	17	\$612	\$661	112%
Jul-22	33	15	12	1.8	\$849,560	\$910,000	\$985,250	14	\$621	\$712	108%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jul-23	10	-16.7%	\$851,163	0.189%	\$830,000	-8.79%	\$818,780	-16.9%	21	50%	102%
Jul-22	12	-36.8%	\$849,560	3.68%	\$910,000	5.81%	\$985,250	15.3%	14	100%	108%
Jul-21	19	0%	\$819,421	11.8%	\$860,000	12.6%	\$854,485	10.2%	7	-72%	110%

Sales Activity and Price Trends

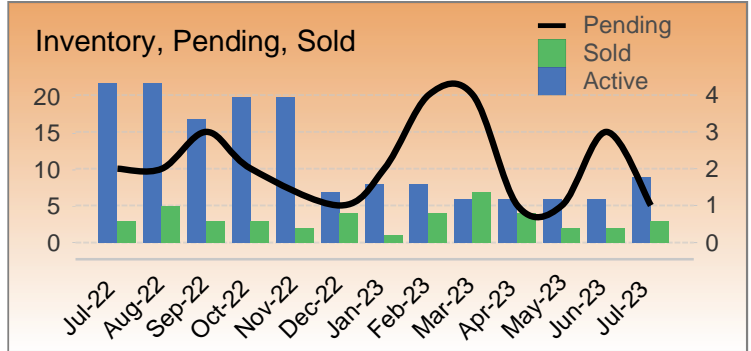
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	8	7	16	12	11
\$500-599K	3	10	14	6	12
\$600-699K	13	15	14	7	16
\$700-799K	14	3	9	25	22
\$800-899K	14	9	22	14	22
\$900-999K	12	16	21	3	2
\$1-1.299M	11	31	23	14	6
\$1.3-1.699M	1	9	2	1	1
\$1.7-1.999M	0	0	1	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	76	100	122	82	92

Presented by:



Market Activity Summary:

- Inventory: 9 units were listed for sale as of the last day of July - approximately 3.9 months of inventory.
- Sales Activity: 3 units were sold during July
- Median Sales Price: \$640,000 during July
- Average price per sq.ft. in July was \$519
- Average Days-on-Market (DOM) is approximately 22 days
- Sold over Asking: On average, buyers paid 102% of list price in July



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jul-23	9	1	3	3.9	\$590,428	\$640,000	\$608,666	22	\$556	\$519	102%
Jun-23	6	3	2	2.3	\$760,750	\$631,250	\$631,250	16	\$631	\$532	100%
May-23	6	1	2	1.4	\$574,222	\$592,500	\$592,500	103	\$587	\$517	104%
Apr-23	6	1	4	1.2	\$604,000	\$627,000	\$611,375	21	\$649	\$558	100%
Mar-23	6	4	7	1.5	\$928,599	\$805,000	\$882,714	10	\$633	\$695	106%
Feb-23	8	4	4	2.7	\$529,200	\$517,500	\$508,750	24	\$605	\$502	101%
Jan-23	8	2	1	3.9	\$708,166	\$615,000	\$615,000	70	\$615	\$525	100%
Dec-22	7	1	4	2.3	\$976,333	\$940,000	\$909,500	15	\$585	\$656	101%
Nov-22	20	0	2	7.9	\$668,000	\$545,000	\$545,000	91	\$600	\$477	98%
Oct-22	20	2	3	5.7	\$626,981	\$585,000	\$515,000	41	\$596	\$445	97%
Sep-22	17	3	3	4.9	\$584,450	\$400,000	\$426,932	43	\$631	\$407	98%
Aug-22	22	2	5	5.8	\$620,236	\$540,000	\$550,600	24	\$598	\$521	103%
Jul-22	22	2	3	5.1	\$536,453	\$515,000	\$781,666	19	\$581	\$640	103%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	% Change	Average DOM	% Change	Sale Price / List Price
Jul-23	3	0%	\$590,428	10.1%	\$640,000	24.3%	\$608,666	-22.1%	22	15.8%	102%
Jul-22	3	-25%	\$536,453	-10.5%	\$515,000	14.4%	\$781,666	69.5%	19	35.7%	103%
Jul-21	4	-20%	\$599,321	-4.34%	\$450,125	-26.7%	\$461,062	-22.4%	14	-12.5%	98%

Sales Activity and Price Trends

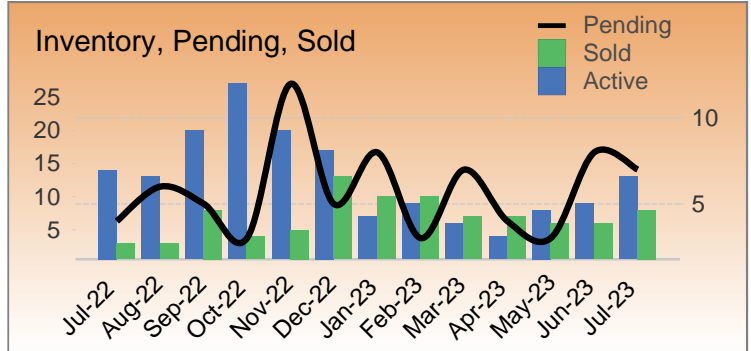
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	2	8	14	3	9
\$500-599K	8	7	4	8	6
\$600-699K	6	7	7	5	7
\$700-799K	1	1	1	1	0
\$800-899K	2	0	1	0	1
\$900-999K	0	0	1	0	0
\$1-1.299M	2	1	1	1	0
\$1.3-1.699M	0	5	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	21	29	29	18	23

Presented by:



Market Activity Summary:

- Inventory: 13 units were listed for sale as of the last day of July - approximately 2.0 months of inventory.
- Sales Activity: 8 units were sold during July
- Median Sales Price: \$345,000 during July
- Average price per sq.ft. in July was \$336
- Average Days-on-Market (DOM) is approximately 13 days
- Sold over Asking: On average, buyers paid 101% of list price in July



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
Jul-23	13	7	8	2.0	\$290,995	\$345,000	\$332,687	13	\$302	\$336	101%
Jun-23	9	8	6	1.4	\$329,754	\$344,000	\$349,000	18	\$291	\$328	103%
May-23	8	3	6	1.4	\$324,582	\$372,500	\$323,333	25	\$302	\$333	105%
Apr-23	4	4	7	0.5	\$265,977	\$291,000	\$298,142	22	\$386	\$297	99%
Mar-23	6	7	7	0.7	\$311,222	\$285,000	\$292,571	33	\$359	\$283	98%
Feb-23	9	3	10	0.9	\$323,612	\$306,250	\$318,150	65	\$316	\$333	100%
Jan-23	7	8	10	1.0	\$381,666	\$314,998	\$333,188	52	\$306	\$350	99%
Dec-22	17	5	13	2.5	\$357,571	\$375,000	\$344,269	29	\$312	\$340	101%
Nov-22	20	12	5	3.5	\$294,877	\$295,000	\$310,225	35	\$296	\$348	97%
Oct-22	27	3	4	5.6	\$343,903	\$344,500	\$392,250	33	\$314	\$375	101%
Sep-22	20	5	8	4.5	\$315,906	\$367,750	\$378,750	37	\$322	\$373	99%
Aug-22	13	6	3	3.3	\$352,377	\$240,000	\$263,333	34	\$352	\$299	101%
Jul-22	14	4	3	2.5	\$348,124	\$400,000	\$400,000	9	\$348	\$326	103%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jul-23	8	167%	\$290,995	-16.4%	\$345,000	-13.7%	\$332,687	-16.8%	13	44.4%	101%
Jul-22	3	-57.1%	\$348,124	23.7%	\$400,000	70.2%	\$400,000	63.6%	9	-40%	103%
Jul-21	7	-22.2%	\$281,330	-1.98%	\$235,000	-16.1%	\$244,571	-14.6%	15	-46.4%	94%

Sales Activity and Price Trends

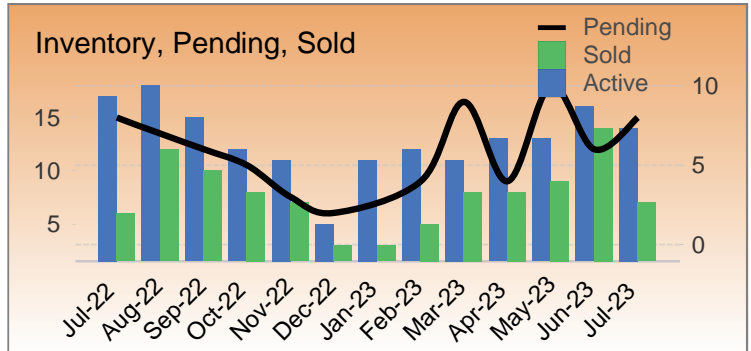
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	50	51	55	57	75
\$500-599K	4	5	2	0	0
\$600-699K	0	0	0	0	0
\$700-799K	0	0	0	0	0
\$800-899K	0	0	0	0	0
\$900-999K	0	0	0	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	54	56	57	57	75

Presented by:



Market Activity Summary:

- Inventory: 14 units were listed for sale as of the last day of July - approximately 1.4 months of inventory.
- Sales Activity: 7 units were sold during July
- Median Sales Price: \$1,000,000 during July
- Average price per sq.ft. in July was \$855
- Average Days-on-Market (DOM) is approximately 57 days
- Sold over Asking: On average, buyers paid 113% of list price in July



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jul-23	14	8	7	1.4	\$791,777	\$1,000,000	\$1,210,000	57	\$853	\$855	113%
Jun-23	16	6	14	1.5	\$787,530	\$825,000	\$863,398	21	\$861	\$831	106%
May-23	13	10	9	1.7	\$808,996	\$760,000	\$758,944	35	\$771	\$909	103%
Apr-23	13	4	8	1.9	\$891,875	\$780,000	\$743,500	33	\$762	\$747	104%
Mar-23	11	9	8	2.1	\$799,384	\$827,500	\$820,000	12	\$838	\$923	107%
Feb-23	12	4	5	3.3	\$601,818	\$843,000	\$850,500	31	\$815	\$889	108%
Jan-23	11	0	3	2.8	\$791,428	\$676,000	\$628,666	32	\$834	\$847	96%
Dec-22	5	2	3	0.8	\$875,000	\$795,000	\$813,333	28	\$929	\$855	104%
Nov-22	11	3	7	1.3	\$883,400	\$925,000	\$885,469	33	\$916	\$758	102%
Oct-22	12	5	8	1.2	\$833,500	\$876,500	\$909,546	19	\$828	\$777	102%
Sep-22	15	6	10	1.6	\$795,838	\$847,500	\$914,900	24	\$825	\$934	109%
Aug-22	18	7	12	1.9	\$688,466	\$854,500	\$822,958	25	\$858	\$794	103%
Jul-22	17	8	6	1.8	\$852,625	\$739,500	\$788,666	19	\$890	\$1,086	104%

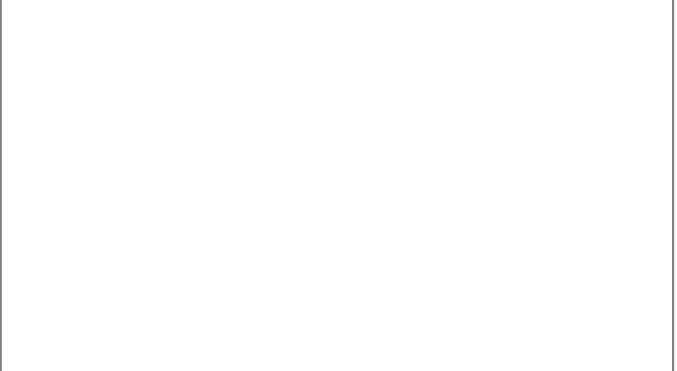
Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jul-23	7	16.7%	\$791,777	-7.14%	\$1,000,000	35.2%	\$1,210,000	53.4%	57	200%	113%
Jul-22	6	-64.7%	\$852,625	16.5%	\$739,500	-29.2%	\$788,666	-21.8%	19	26.7%	104%
Jul-21	17	88.9%	\$732,173	-3.17%	\$1,045,000	54.8%	\$1,008,264	47.5%	15	-37.5%	110%

Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	21	18	3	15	9
\$500-599K	12	9	27	3	12
\$600-699K	12	15	33	36	21
\$700-799K	36	18	39	21	24
\$800-899K	15	30	48	27	18
\$900-999K	27	27	15	12	18
\$1-1.299M	12	33	48	9	18
\$1.3-1.699M	9	30	9	9	3
\$1.7-1.999M	3	3	0	0	3
\$2-2.999M	3	0	0	0	0
>3M	0	0	0	0	0
Total	150	183	222	132	126

Presented by:



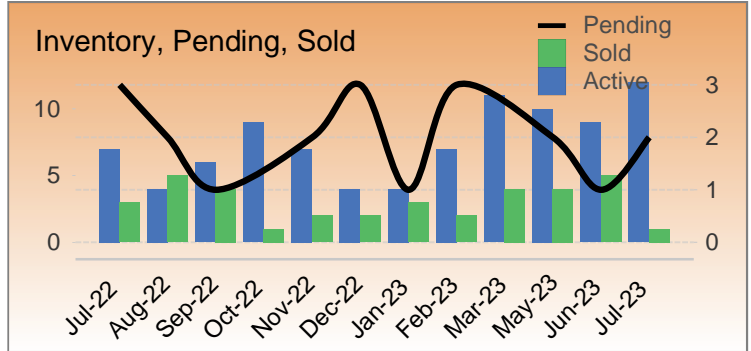
Includes Berkeley and Kensington

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Market Activity Summary:

- Inventory: 12 units were listed for sale as of the last day of July - approximately 3.6 months of inventory.
- Sales Activity: 1 units were sold during July
- Median Sales Price: \$380,000 during July
- Average price per sq.ft. in July was \$253
- Average Days-on-Market (DOM) is approximately 96 days
- Sold over Asking: On average, buyers paid 95% of list price in July



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jul-23	12	2	1	3.6	\$565,421	\$380,000	\$380,000	96	\$414	\$253	95%
Jun-23	9	1	5	3.0	\$459,998	\$375,000	\$422,000	38	\$404	\$319	100%
May-23	10	2	4	3.8	\$546,997	\$482,500	\$453,750	59	\$403	\$380	99%
Mar-23	11	0	4	3.7	\$558,555	\$509,750	\$510,500	47	\$363	\$433	100%
Feb-23	7	3	2	3.0	\$462,916	\$498,050	\$498,050	44	\$367	\$369	98%
Jan-23	4	1	3	1.7	\$569,900	\$510,000	\$534,000	26	\$351	\$378	100%
Dec-22	4	3	2	2.4	\$517,500	\$560,000	\$560,000	84	\$356	\$321	96%
Nov-22	7	2	2	3.0	\$549,000	\$415,000	\$415,000	25	\$364	\$294	97%
Oct-22	9	0	1	2.7	\$501,250	\$520,000	\$520,000	7	\$342	\$384	104%
Sep-22	6	1	4	1.5	\$494,760	\$516,250	\$521,875	19	\$348	\$422	99%
Aug-22	4	2	5	1.5	\$529,950	\$510,000	\$484,780	45	\$362	\$366	100%
Jul-22	7	3	3	4.2	\$599,333	\$490,000	\$461,666	15	\$358	\$377	99%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jul-23	1	-66.7%	\$565,421	-5.66%	\$380,000	-22.4%	\$380,000	-17.7%	96	540%	95%
Jul-22	3	0%	\$599,333	43.4%	\$490,000	50.8%	\$461,666	30%	15	114%	99%
Jul-21	3	-62.5%	\$417,966	0.0577%	\$325,000	-20.4%	\$355,166	1.73%	7	-85.4%	105%

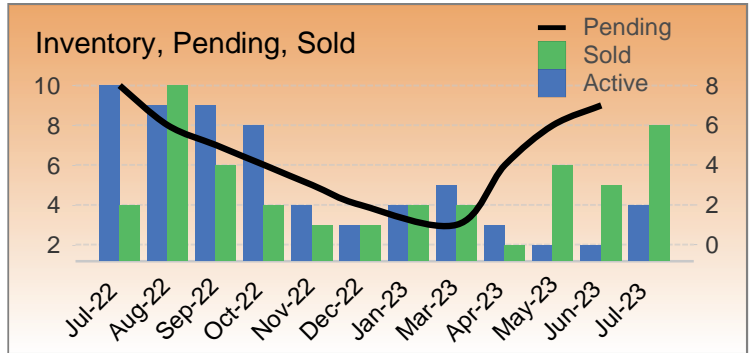
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	16	13	42	35	43
\$500-599K	13	10	6	0	0
\$600-699K	0	3	0	0	0
\$700-799K	1	0	0	0	0
\$800-899K	0	0	0	0	0
\$900-999K	0	0	0	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	30	26	48	35	43

Presented by:

Market Activity Summary:

- Inventory: 4 units were listed for sale as of the last day of July - approximately 0.6 months of inventory.
- Sales Activity: 8 units were sold during July
- Median Sales Price: \$1,119,000 during July
- Average price per sq.ft. in July was \$638
- Average Days-on-Market (DOM) is approximately 23 days
- Sold over Asking: On average, buyers paid 104% of list price in July



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jul-23	4	0	8	0.6	\$906,500	\$1,119,000	\$980,750	23	\$541	\$638	104%
Jun-23	2	7	5	0.5	\$955,666	\$1,065,000	\$1,059,600	9	\$575	\$722	106%
May-23	2	6	6	0.5	\$910,491	\$702,500	\$744,396	45	\$536	\$627	105%
Apr-23	3	4	2	1.5	\$915,000	\$812,500	\$812,500	6	\$651	\$712	108%
Mar-23	5	1	4	1.9	\$672,499	\$781,500	\$772,000	14	\$612	\$491	102%
Jan-23	4	0	4	1.2	\$771,194	\$619,500	\$637,250	62	\$516	\$505	98%
Dec-22	3	2	3	0.9	\$549,000	\$650,000	\$776,666	24	\$542	\$502	100%
Nov-22	4	3	3	0.9	\$529,000	\$796,000	\$743,666	19	\$537	\$601	93%
Oct-22	8	4	4	1.2	\$855,112	\$610,000	\$650,000	32	\$535	\$536	98%
Sep-22	9	5	6	1.4	\$721,727	\$909,000	\$825,314	26	\$571	\$603	99%
Aug-22	9	6	10	1.4	\$771,842	\$877,500	\$853,800	27	\$547	\$580	100%
Jul-22	10	8	4	1.9	\$797,157	\$869,500	\$866,000	17	\$569	\$619	103%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jul-23	8	100%	\$906,500	13.7%	\$1,119,000	28.7%	\$980,750	13.3%	23	35.3%	104%
Jul-22	4	-42.9%	\$797,157	2.64%	\$869,500	14.4%	\$866,000	25.2%	17	21.4%	103%
Jul-21	7	-46.2%	\$776,666	32.7%	\$760,000	5.56%	\$691,428	-6.08%	14	-74.5%	108%

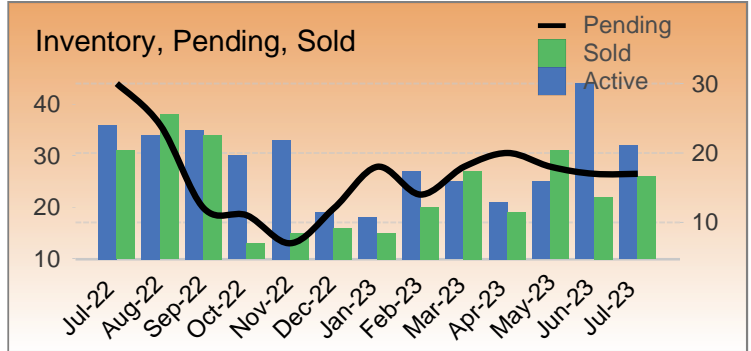
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	1	4	4	5
\$500-599K	4	4	7	9	17
\$600-699K	6	7	8	13	9
\$700-799K	4	8	8	6	7
\$800-899K	4	6	10	7	1
\$900-999K	1	5	6	2	8
\$1-1.299M	6	8	6	2	0
\$1.3-1.699M	2	7	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	27	46	49	43	47

Presented by:

Market Activity Summary:

- Inventory: 32 units were listed for sale as of the last day of July - approximately 1.2 months of inventory.
- Sales Activity: 26 units were sold during July
- Median Sales Price: \$438,500 during July
- Average price per sq.ft. in July was \$439
- Average Days-on-Market (DOM) is approximately 14 days
- Sold over Asking: On average, buyers paid 103% of list price in July



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jul-23	32	17	26	1.2	\$429,654	\$438,500	\$477,288	14	\$438	\$439	103%
Jun-23	44	17	22	1.9	\$433,770	\$441,000	\$476,361	25	\$438	\$476	103%
May-23	25	18	31	1.0	\$466,637	\$425,000	\$458,996	15	\$420	\$458	103%
Apr-23	21	20	19	1.0	\$441,746	\$465,000	\$492,052	20	\$437	\$445	101%
Mar-23	25	18	27	1.2	\$519,688	\$450,000	\$459,444	31	\$428	\$427	100%
Feb-23	27	14	20	1.7	\$442,147	\$408,500	\$420,653	31	\$441	\$432	98%
Jan-23	18	18	15	1.2	\$413,061	\$330,000	\$393,766	53	\$441	\$416	99%
Dec-22	19	12	16	1.3	\$392,450	\$367,250	\$395,187	49	\$430	\$429	100%
Nov-22	33	7	15	1.6	\$468,200	\$400,000	\$386,820	32	\$440	\$443	98%
Oct-22	30	11	13	1.1	\$428,114	\$380,000	\$412,938	31	\$426	\$440	100%
Sep-22	35	12	34	1.0	\$423,623	\$417,500	\$437,544	22	\$434	\$446	101%
Aug-22	34	24	38	1.0	\$444,142	\$420,000	\$458,942	16	\$442	\$444	101%
Jul-22	36	30	31	1.0	\$465,579	\$410,000	\$428,435	22	\$437	\$442	101%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jul-23	26	-16.1%	\$429,654	-7.72%	\$438,500	6.95%	\$477,288	11.4%	14	-36.4%	103%
Jul-22	31	-32.6%	\$465,579	-1.97%	\$410,000	-4.87%	\$428,435	-6.68%	22	120%	101%
Jul-21	46	43.8%	\$474,938	28.8%	\$431,000	23.1%	\$459,126	24.1%	10	-47.4%	106%

Sales Activity and Price Trends

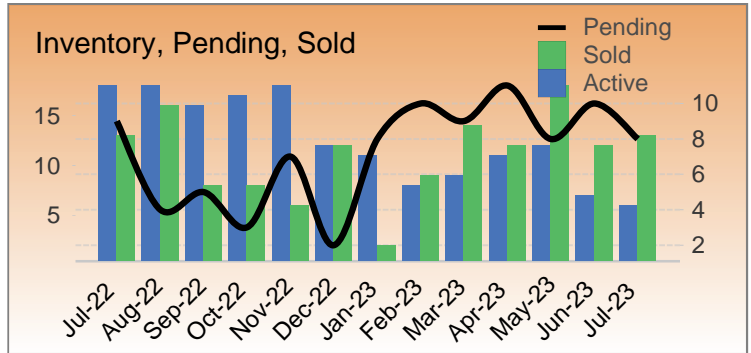
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	234	370	450	300	399
\$500-599K	30	45	36	19	30
\$600-699K	24	30	37	11	8
\$700-799K	16	19	23	1	0
\$800-899K	4	13	3	0	0
\$900-999K	0	1	0	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	308	478	549	331	437

Presented by:

Includes Concord and Clayton
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Market Activity Summary:

- Inventory: 6 units were listed for sale as of the last day of July - approximately 0.4 months of inventory.
- Sales Activity: 13 units were sold during July
- Median Sales Price: \$1,250,000 during July
- Average price per sq.ft. in July was \$651
- Average Days-on-Market (DOM) is approximately 13 days
- Sold over Asking: On average, buyers paid 102% of list price in July



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jul-23	6	8	13	0.4	\$1,167,333	\$1,250,000	\$1,145,769	13	\$783	\$651	102%
Jun-23	7	10	12	0.5	\$1,138,169	\$1,075,000	\$1,068,583	22	\$751	\$641	100%
May-23	12	8	18	0.8	\$1,080,694	\$967,500	\$984,494	15	\$726	\$689	102%
Apr-23	11	11	12	0.9	\$1,032,380	\$1,090,000	\$1,064,908	13	\$739	\$700	102%
Mar-23	9	9	14	1.1	\$1,049,492	\$1,064,500	\$1,023,285	30	\$753	\$686	101%
Feb-23	8	10	9	1.0	\$1,164,590	\$958,000	\$996,666	27	\$742	\$674	99%
Jan-23	11	8	2	1.7	\$977,892	\$970,000	\$970,000	77	\$645	\$572	99%
Dec-22	12	2	12	1.4	\$1,000,500	\$1,040,000	\$979,912	27	\$691	\$621	97%
Nov-22	18	7	6	2.5	\$1,013,879	\$1,106,500	\$1,104,316	50	\$671	\$746	99%
Oct-22	17	3	8	1.6	\$1,180,263	\$992,000	\$988,000	20	\$687	\$645	104%
Sep-22	16	5	8	1.3	\$1,084,980	\$958,500	\$954,625	16	\$693	\$670	98%
Aug-22	18	4	16	1.4	\$1,056,211	\$1,050,000	\$1,030,562	21	\$652	\$730	99%
Jul-22	18	9	13	1.5	\$948,527	\$1,085,000	\$1,086,606	14	\$663	\$714	103%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jul-23	13	0%	\$1,167,333	23.1%	\$1,250,000	15.2%	\$1,145,769	5.44%	13	-7.14%	102%
Jul-22	13	-40.9%	\$948,527	10.7%	\$1,085,000	11%	\$1,086,606	14.4%	14	16.7%	103%
Jul-21	22	-4.35%	\$856,581	17.2%	\$977,500	26.1%	\$949,670	21%	12	-40%	105%

Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	3	0	0	3	0
\$500-599K	6	7	24	24	27
\$600-699K	9	4	49	40	54
\$700-799K	15	18	40	61	72
\$800-899K	17	30	64	62	60
\$900-999K	41	9	70	52	40
\$1-1.299M	97	109	130	19	3
\$1.3-1.699M	30	69	18	3	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	218	246	395	264	256

Presented by:



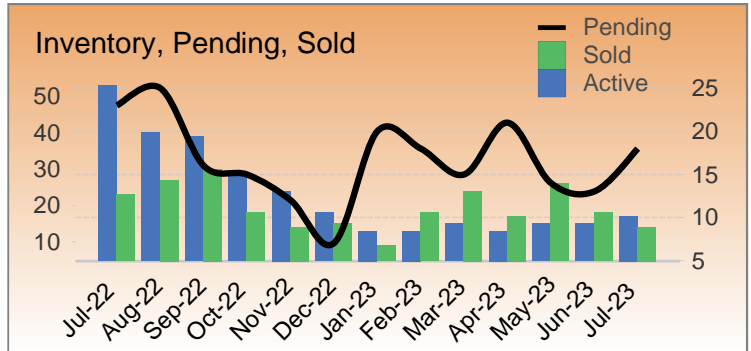
Includes Danville, Diablo, and Alamo

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Market Activity Summary:

- Inventory: 17 units were listed for sale as of the last day of July - approximately 0.9 months of inventory.
- Sales Activity: 14 units were sold during July
- Median Sales Price: \$887,500 during July
- Average price per sq.ft. in July was \$613
- Average Days-on-Market (DOM) is approximately 13 days
- Sold over Asking: On average, buyers paid 104% of list price in July



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jul-23	17	18	14	0.9	\$950,791	\$887,500	\$890,091	13	\$639	\$613	104%
Jun-23	15	13	18	0.7	\$1,021,465	\$970,000	\$955,255	10	\$602	\$654	105%
May-23	15	14	26	0.7	\$963,870	\$943,000	\$976,865	11	\$589	\$625	103%
Apr-23	13	21	17	0.7	\$940,405	\$830,000	\$915,705	16	\$582	\$620	101%
Mar-23	15	15	24	0.9	\$890,445	\$902,495	\$930,661	19	\$609	\$578	101%
Feb-23	13	18	18	1.0	\$981,692	\$929,500	\$933,074	44	\$598	\$554	99%
Jan-23	13	20	9	1.0	\$969,627	\$839,000	\$888,110	27	\$590	\$546	96%
Dec-22	18	7	15	1.1	\$917,706	\$939,000	\$902,866	29	\$593	\$593	98%
Nov-22	24	12	14	1.2	\$871,884	\$707,000	\$756,251	29	\$601	\$578	98%
Oct-22	28	15	18	1.1	\$891,270	\$842,500	\$868,333	27	\$596	\$580	98%
Sep-22	39	16	30	1.5	\$975,692	\$842,500	\$894,910	34	\$580	\$594	98%
Aug-22	40	25	27	1.5	\$956,706	\$950,000	\$936,647	26	\$603	\$574	98%
Jul-22	53	23	23	1.7	\$998,975	\$899,000	\$926,239	16	\$612	\$638	101%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jul-23	14	-39.1%	\$950,791	-4.82%	\$887,500	-1.28%	\$890,091	-3.9%	13	-18.8%	104%
Jul-22	23	-58.2%	\$998,975	23.7%	\$899,000	13.1%	\$926,239	9.75%	16	100%	101%
Jul-21	55	17%	\$807,632	6.71%	\$795,000	19.5%	\$843,981	21.1%	8	-55.6%	106%

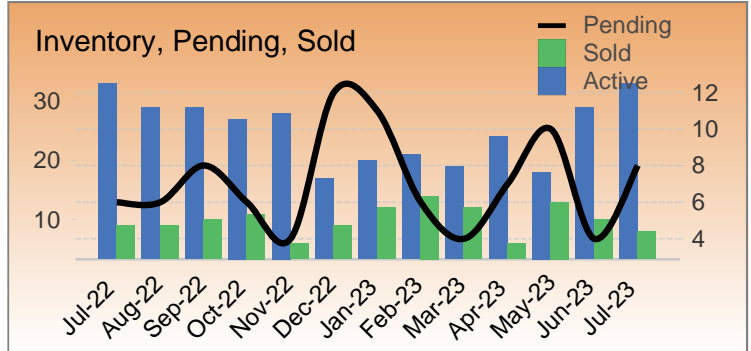
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	2	2	6	10	14
\$500-599K	4	5	15	22	33
\$600-699K	8	10	30	50	35
\$700-799K	21	22	59	18	33
\$800-899K	22	29	44	30	47
\$900-999K	19	23	40	13	8
\$1-1.299M	39	62	53	2	0
\$1.3-1.699M	8	30	6	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	123	183	253	145	170

Presented by:

Market Activity Summary:

- Inventory: 34 units were listed for sale as of the last day of July - approximately 3.3 months of inventory.
- Sales Activity: 8 units were sold during July
- Median Sales Price: \$625,000 during July
- Average price per sq.ft. in July was \$627
- Average Days-on-Market (DOM) is approximately 24 days
- Sold over Asking: On average, buyers paid 102% of list price in July



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jul-23	33	8	8	3.3	\$705,994	\$625,000	\$625,625	24	\$640	\$627	102%
Jun-23	29	4	10	3.1	\$550,213	\$622,500	\$619,300	20	\$619	\$610	101%
May-23	18	10	13	1.8	\$593,647	\$460,000	\$587,384	24	\$688	\$663	100%
Apr-23	24	7	6	2.3	\$509,881	\$465,500	\$480,166	80	\$685	\$533	99%
Mar-23	19	4	12	1.5	\$599,660	\$552,500	\$599,741	26	\$687	\$637	100%
Feb-23	21	6	14	1.8	\$698,988	\$427,500	\$495,928	51	\$660	\$641	97%
Jan-23	20	11	12	2.2	\$523,470	\$614,000	\$594,500	45	\$649	\$597	98%
Dec-22	17	12	9	2.0	\$522,123	\$455,000	\$553,344	41	\$672	\$633	98%
Nov-22	28	4	6	3.3	\$710,483	\$511,500	\$533,833	23	\$647	\$648	100%
Oct-22	27	6	11	2.8	\$527,450	\$570,000	\$623,636	55	\$641	\$670	100%
Sep-22	29	8	10	3.2	\$503,130	\$482,000	\$539,200	49	\$630	\$615	100%
Aug-22	29	6	9	3.2	\$580,371	\$460,000	\$506,111	31	\$657	\$652	98%
Jul-22	33	6	9	2.8	\$617,486	\$649,000	\$718,777	13	\$655	\$712	103%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jul-23	8	-11.1%	\$705,994	14.3%	\$625,000	-3.7%	\$625,625	-13%	24	84.6%	102%
Jul-22	9	-25%	\$617,486	10%	\$649,000	22.3%	\$718,777	31.4%	13	-69%	103%
Jul-21	12	200%	\$561,188	-9.41%	\$530,500	33.9%	\$547,033	34.1%	42	250%	106%

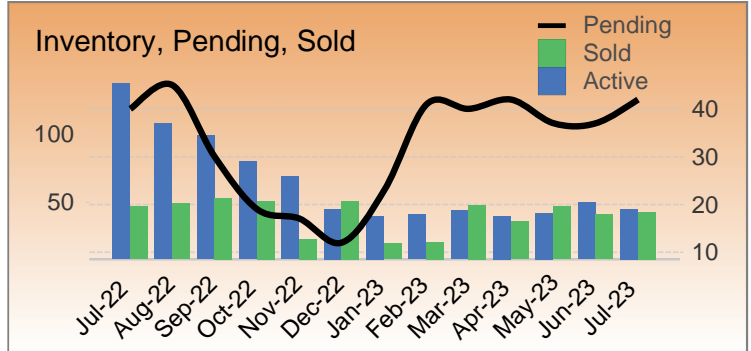
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	34	40	42	28	33
\$500-599K	8	11	26	5	15
\$600-699K	13	15	21	6	13
\$700-799K	11	7	8	5	9
\$800-899K	1	10	12	7	5
\$900-999K	1	3	0	1	3
\$1-1.299M	3	6	1	0	2
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	71	92	110	52	80

Presented by:

Market Activity Summary:

- Inventory: 48 units were listed for sale as of the last day of July - approximately 1.1 months of inventory.
- Sales Activity: 43 units were sold during July
- Median Sales Price: \$790,000 during July
- Average price per sq.ft. in July was \$683
- Average Days-on-Market (DOM) is approximately 14 days
- Sold over Asking: On average, buyers paid 103% of list price in July



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jul-23	45	42	43	1.1	\$877,961	\$790,000	\$841,661	14	\$716	\$683	103%
Jun-23	50	37	41	1.3	\$883,497	\$835,000	\$886,076	15	\$701	\$719	102%
May-23	42	37	47	1.0	\$923,053	\$850,444	\$909,500	26	\$675	\$705	102%
Apr-23	40	42	36	1.3	\$897,217	\$737,500	\$908,598	25	\$672	\$665	102%
Mar-23	44	40	48	1.5	\$920,763	\$865,000	\$902,633	37	\$677	\$709	101%
Feb-23	41	41	21	1.4	\$852,726	\$760,000	\$868,910	39	\$653	\$630	99%
Jan-23	40	23	20	1.3	\$1,011,135	\$1,040,000	\$1,001,099	39	\$652	\$623	97%
Dec-22	45	12	51	1.2	\$1,092,640	\$1,175,000	\$1,052,773	30	\$640	\$601	99%
Nov-22	69	17	23	1.7	\$1,029,816	\$699,000	\$799,129	38	\$657	\$635	99%
Oct-22	80	19	51	1.6	\$1,067,277	\$830,000	\$918,952	22	\$679	\$679	99%
Sep-22	99	30	53	2.1	\$927,326	\$800,000	\$820,963	23	\$673	\$692	99%
Aug-22	108	45	49	2.2	\$966,334	\$823,501	\$893,031	21	\$679	\$701	101%
Jul-22	137	40	47	2.5	\$840,738	\$720,000	\$795,412	16	\$681	\$699	101%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jul-23	43	-8.51%	\$877,961	4.43%	\$790,000	9.72%	\$841,661	5.81%	14	-12.5%	103%
Jul-22	47	-46.6%	\$840,738	-1.8%	\$720,000	-8.57%	\$795,412	-7.42%	16	14.3%	101%
Jul-21	88	95.6%	\$856,135	12%	\$787,500	-3.37%	\$859,131	10.5%	14	-46.2%	104%

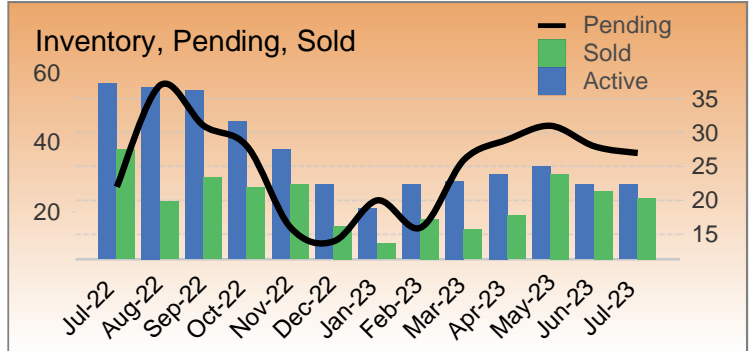
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	27	30	61	23	57
\$500-599K	20	28	55	29	56
\$600-699K	43	51	81	29	57
\$700-799K	24	54	73	30	43
\$800-899K	30	26	47	39	44
\$900-999K	17	26	49	29	30
\$1-1.299M	49	90	93	30	36
\$1.3-1.699M	34	58	26	2	0
\$1.7-1.999M	3	3	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	247	366	485	211	323

Presented by:

Market Activity Summary:

- Inventory: 31 units were listed for sale as of the last day of July - approximately 1.1 months of inventory.
- Sales Activity: 24 units were sold during July
- Median Sales Price: \$682,500 during July
- Average price per sq.ft. in July was \$528
- Average Days-on-Market (DOM) is approximately 16 days
- Sold over Asking: On average, buyers paid 104% of list price in July



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jul-23	28	27	24	1.1	\$677,788	\$682,500	\$662,479	16	\$536	\$528	104%
Jun-23	28	28	26	1.3	\$692,326	\$683,750	\$677,166	29	\$530	\$553	101%
May-23	33	31	31	1.5	\$643,601	\$700,000	\$679,488	20	\$563	\$529	103%
Apr-23	31	29	19	1.8	\$702,945	\$635,000	\$678,830	19	\$510	\$508	101%
Mar-23	29	26	15	2.0	\$767,056	\$642,000	\$660,493	35	\$505	\$464	99%
Feb-23	28	16	18	2.0	\$679,236	\$603,500	\$593,388	39	\$518	\$485	98%
Jan-23	21	20	11	1.2	\$589,717	\$640,000	\$642,861	43	\$501	\$516	100%
Dec-22	28	14	16	1.2	\$694,472	\$605,000	\$593,288	37	\$501	\$460	98%
Nov-22	38	16	28	1.4	\$657,793	\$685,000	\$657,710	35	\$524	\$523	99%
Oct-22	46	28	27	1.9	\$666,325	\$575,000	\$605,162	40	\$522	\$558	99%
Sep-22	55	31	30	1.9	\$626,894	\$595,000	\$624,700	25	\$554	\$524	100%
Aug-22	56	37	23	2.0	\$664,369	\$589,000	\$620,610	19	\$536	\$561	101%
Jul-22	57	22	38	1.7	\$673,184	\$677,500	\$666,697	20	\$538	\$559	102%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jul-23	24	-36.8%	\$677,788	0.684%	\$682,500	0.738%	\$662,479	-0.633%	16	-20%	104%
Jul-22	38	22.6%	\$673,184	11.9%	\$677,500	7.54%	\$666,697	2.74%	20	53.8%	102%
Jul-21	31	10.7%	\$601,749	3.95%	\$630,000	14.8%	\$648,931	14.5%	13	-63.9%	106%

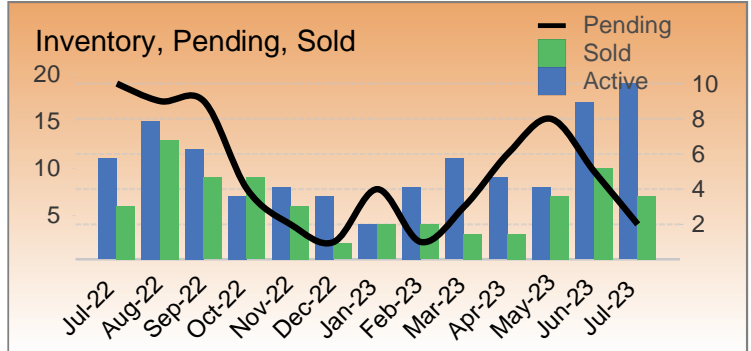
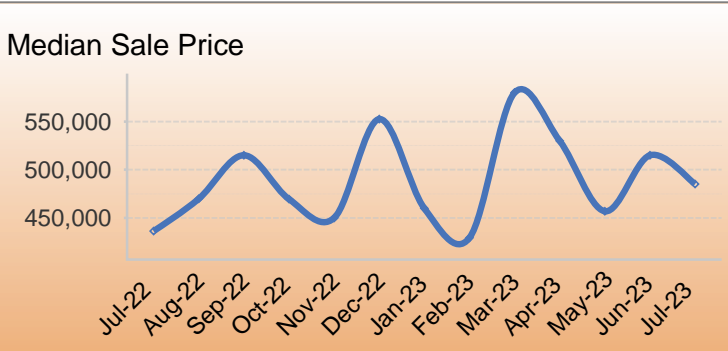
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	23	31	60	48	78
\$500-599K	30	41	54	46	67
\$600-699K	30	53	44	31	29
\$700-799K	29	34	48	41	31
\$800-899K	14	44	22	2	1
\$900-999K	9	19	9	0	0
\$1-1.299M	0	9	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	135	231	237	168	206

Presented by:

Market Activity Summary:

- Inventory: 23 units were listed for sale as of the last day of July - approximately 2.9 months of inventory.
- Sales Activity: 7 units were sold during July
- Median Sales Price: \$485,000 during July
- Average price per sq.ft. in July was \$420
- Average Days-on-Market (DOM) is approximately 20 days
- Sold over Asking: On average, buyers paid 105% of list price in July



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
Jul-23	19	2	7	2.9	\$466,392	\$485,000	\$508,571	20	\$449	\$420	105%
Jun-23	17	5	10	2.6	\$510,691	\$515,000	\$500,350	20	\$445	\$460	104%
May-23	8	8	7	2.5	\$499,373	\$457,000	\$493,984	70	\$468	\$453	107%
Apr-23	9	6	3	3.0	\$455,055	\$530,000	\$546,666	10	\$479	\$438	103%
Mar-23	11	3	3	3.0	\$481,640	\$580,000	\$552,833	16	\$436	\$447	107%
Feb-23	8	1	4	2.4	\$489,599	\$429,500	\$437,250	19	\$432	\$438	99%
Jan-23	4	4	4	1.0	\$525,133	\$460,000	\$468,848	28	\$424	\$444	99%
Dec-22	7	1	2	1.2	\$476,333	\$552,500	\$552,500	15	\$407	\$436	104%
Nov-22	8	2	6	1.0	\$463,971	\$450,000	\$480,000	58	\$399	\$425	100%
Oct-22	7	4	9	0.8	\$497,316	\$469,400	\$480,711	28	\$431	\$476	102%
Sep-22	12	9	9	1.3	\$542,999	\$515,000	\$505,833	16	\$416	\$444	104%
Aug-22	15	9	13	1.3	\$517,994	\$470,000	\$489,769	19	\$442	\$443	101%
Jul-22	11	10	6	1.1	\$508,184	\$436,500	\$451,166	17	\$435	\$441	102%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jul-23	7	16.7%	\$466,392	-8.22%	\$485,000	11.1%	\$508,571	12.7%	20	17.6%	105%
Jul-22	6	-62.5%	\$508,184	10.2%	\$436,500	-13.5%	\$451,166	-10.9%	17	30.8%	102%
Jul-21	16	23.1%	\$461,089	15.2%	\$504,500	26.1%	\$506,406	23.8%	13	-7.14%	105%

Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	35	83	158	221	218
\$500-599K	24	50	50	14	18
\$600-699K	15	38	45	0	0
\$700-799K	0	14	3	0	0
\$800-899K	0	0	0	0	0
\$900-999K	0	0	0	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	74	185	256	235	236

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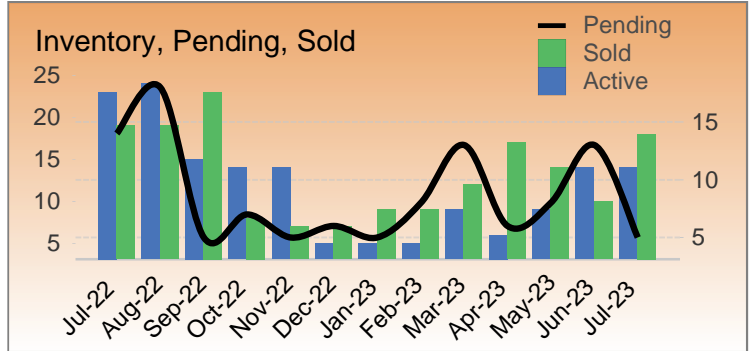
Includes Hercules, El Sobrante, Pinole, and Rodeo

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Market Activity Summary:

- Inventory: 14 units were listed for sale as of the last day of July - approximately 1.0 months of inventory.
- Sales Activity: 18 units were sold during July
- Median Sales Price: \$859,000 during July
- Average price per sq.ft. in July was \$596
- Average Days-on-Market (DOM) is approximately 11 days
- Sold over Asking: On average, buyers paid 101% of list price in July



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jul-23	14	5	18	1.0	\$763,478	\$859,000	\$810,416	11	\$554	\$596	101%
Jun-23	14	13	10	1.0	\$804,758	\$804,997	\$774,699	8	\$572	\$576	102%
May-23	9	8	14	0.6	\$744,356	\$737,500	\$754,785	12	\$563	\$606	104%
Apr-23	6	6	17	0.5	\$725,766	\$690,000	\$698,135	12	\$596	\$570	103%
Mar-23	9	13	12	1.0	\$703,574	\$842,500	\$784,666	7	\$598	\$540	104%
Feb-23	5	8	9	0.6	\$789,138	\$800,000	\$751,277	33	\$495	\$549	100%
Jan-23	5	5	9	0.7	\$722,928	\$750,000	\$756,444	39	\$595	\$498	101%
Dec-22	5	6	7	0.7	\$867,392	\$723,000	\$720,285	51	\$531	\$551	98%
Nov-22	14	5	7	1.1	\$791,333	\$700,000	\$741,285	45	\$540	\$576	99%
Oct-22	14	7	8	0.8	\$799,081	\$825,500	\$753,750	37	\$567	\$560	99%
Sep-22	15	5	23	0.7	\$649,944	\$720,000	\$726,012	18	\$545	\$589	101%
Aug-22	24	18	19	1.5	\$689,995	\$785,000	\$781,552	19	\$552	\$590	99%
Jul-22	23	14	19	1.2	\$804,737	\$778,000	\$785,684	13	\$582	\$613	102%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jul-23	18	-5.26%	\$763,478	-5.13%	\$859,000	10.4%	\$810,416	3.15%	11	-15.4%	101%
Jul-22	19	-34.5%	\$804,737	-3.59%	\$778,000	-1.27%	\$785,684	7.82%	13	18.2%	102%
Jul-21	29	-19.4%	\$834,730	29%	\$788,000	17.3%	\$728,724	12%	11	-71.1%	104%

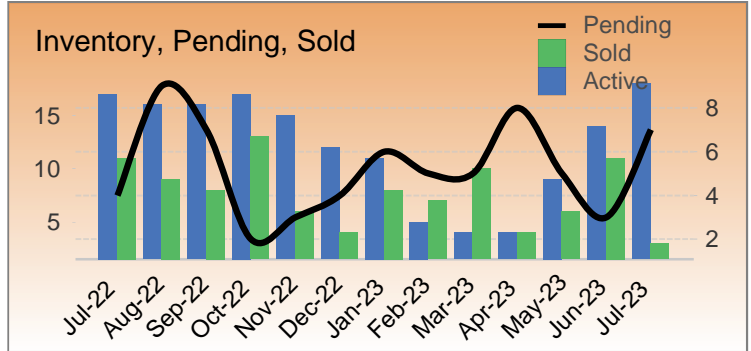
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	9	14	27	25	26
\$500-599K	6	6	8	30	29
\$600-699K	14	15	30	37	47
\$700-799K	15	16	40	26	18
\$800-899K	22	24	42	4	2
\$900-999K	10	34	23	0	0
\$1-1.299M	7	26	1	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	83	135	171	122	122

Presented by:

Market Activity Summary:

- Inventory: 18 units were listed for sale as of the last day of July - approximately 2.7 months of inventory.
- Sales Activity: 3 units were sold during July
- Median Sales Price: \$530,000 during July
- Average price per sq.ft. in July was \$463
- Average Days-on-Market (DOM) is approximately 18 days
- Sold over Asking: On average, buyers paid 103% of list price in July



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jul-23	18	7	3	2.7	\$606,504	\$530,000	\$516,666	18	\$547	\$463	103%
Jun-23	14	3	11	2.0	\$573,807	\$721,000	\$640,880	18	\$530	\$501	104%
May-23	9	5	6	1.4	\$666,786	\$540,000	\$558,333	16	\$552	\$489	102%
Apr-23	4	8	4	0.6	\$575,368	\$670,000	\$677,500	69	\$475	\$433	101%
Mar-23	4	5	10	0.5	\$643,417	\$507,500	\$548,900	40	\$511	\$454	102%
Feb-23	5	5	7	0.8	\$602,250	\$600,000	\$592,714	26	\$464	\$459	100%
Jan-23	11	6	8	1.8	\$601,195	\$512,400	\$550,475	70	\$480	\$473	99%
Dec-22	12	4	4	1.6	\$480,749	\$628,000	\$608,975	72	\$468	\$445	98%
Nov-22	15	3	6	1.7	\$475,779	\$472,500	\$474,000	21	\$479	\$397	96%
Oct-22	17	2	13	1.8	\$609,416	\$510,000	\$512,646	29	\$459	\$458	98%
Sep-22	16	7	8	1.7	\$590,658	\$550,000	\$607,611	54	\$479	\$483	99%
Aug-22	16	9	9	1.5	\$597,807	\$555,000	\$552,333	19	\$471	\$446	102%
Jul-22	17	4	11	1.5	\$537,492	\$570,000	\$571,272	11	\$473	\$461	102%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jul-23	3	-72.7%	\$606,504	12.8%	\$530,000	-7.02%	\$516,666	-9.56%	18	63.6%	103%
Jul-22	11	0%	\$537,492	3.39%	\$570,000	4.59%	\$571,272	-1.03%	11	22.2%	102%
Jul-21	11	-26.7%	\$519,870	33%	\$545,000	2.06%	\$577,202	20%	9	-72.7%	105%

Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	42	39	132	181	124
\$500-599K	36	52	51	60	45
\$600-699K	21	48	81	3	12
\$700-799K	21	42	33	3	0
\$800-899K	12	21	3	0	0
\$900-999K	0	3	0	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	132	205	300	247	181

Presented by:



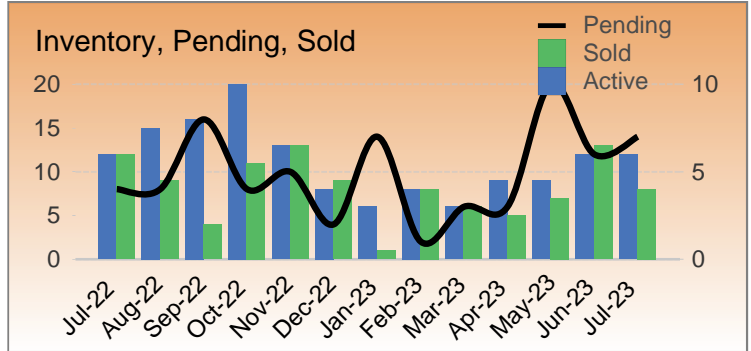
Includes Martinez, Crockett, Port Costa

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Market Activity Summary:

- Inventory: 12 units were listed for sale as of the last day of July - approximately 1.3 months of inventory.
- Sales Activity: 8 units were sold during July
- Median Sales Price: \$1,265,000 during July
- Average price per sq.ft. in July was \$733
- Average Days-on-Market (DOM) is approximately 21 days
- Sold over Asking: On average, buyers paid 105% of list price in July



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jul-23	12	7	8	1.3	\$1,011,957	\$1,265,000	\$1,141,209	21	\$769	\$733	105%
Jun-23	12	6	13	1.4	\$994,815	\$855,000	\$939,500	26	\$747	\$628	100%
May-23	9	10	7	1.7	\$870,142	\$870,000	\$1,030,857	11	\$753	\$745	105%
Apr-23	9	3	5	1.6	\$1,081,124	\$1,200,000	\$1,264,000	69	\$751	\$738	98%
Mar-23	6	3	6	1.4	\$1,154,875	\$900,000	\$1,075,208	14	\$882	\$796	102%
Feb-23	8	1	8	1.3	\$1,473,543	\$835,000	\$1,073,500	29	\$763	\$647	101%
Jan-23	6	7	1	0.8	\$1,510,500	\$410,000	\$410,000	65	\$793	\$525	93%
Dec-22	8	2	9	0.7	\$684,633	\$585,000	\$936,956	50	\$675	\$653	98%
Nov-22	13	5	13	1.4	\$1,045,600	\$1,798,043	\$1,602,216	19	\$720	\$917	99%
Oct-22	20	4	11	2.6	\$966,769	\$825,000	\$963,181	19	\$673	\$581	102%
Sep-22	16	8	4	1.9	\$1,236,729	\$1,047,500	\$1,319,500	31	\$719	\$760	100%
Aug-22	15	4	9	1.3	\$1,005,363	\$880,000	\$981,777	24	\$649	\$684	99%
Jul-22	12	4	12	1.0	\$1,054,206	\$900,000	\$1,105,000	9	\$723	\$698	105%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jul-23	8	-33.3%	\$1,011,957	-4.01%	\$1,265,000	40.6%	\$1,141,209	3.28%	21	133%	105%
Jul-22	12	-33.3%	\$1,054,206	6.99%	\$900,000	18.4%	\$1,105,000	47.1%	9	-64%	105%
Jul-21	18	63.6%	\$985,357	8.26%	\$760,000	-16.3%	\$750,996	-14%	25	-26.5%	107%

Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	9	19	23	12	12
\$500-599K	6	20	39	18	9
\$600-699K	15	16	16	10	18
\$700-799K	16	9	40	10	23
\$800-899K	16	23	20	10	20
\$900-999K	3	15	13	16	22
\$1-1.299M	14	58	46	13	14
\$1.3-1.699M	16	19	28	12	0
\$1.7-1.999M	2	7	2	1	0
\$2-2.999M	3	9	0	3	0
>3M	0	0	0	0	0
Total	100	195	227	105	118

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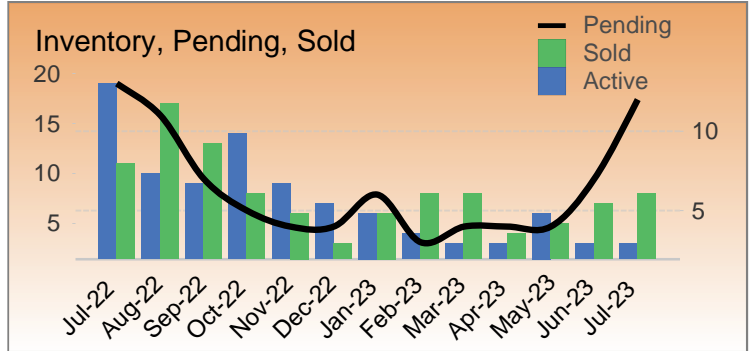
Includes Moraga, Lafayette, Orinda

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Market Activity Summary:

- Inventory: 3 units were listed for sale as of the last day of July - approximately 0.5 months of inventory.
- Sales Activity: 8 units were sold during July
- Median Sales Price: \$775,500 during July
- Average price per sq.ft. in July was \$607
- Average Days-on-Market (DOM) is approximately 8 days
- Sold over Asking: On average, buyers paid 104% of list price in July



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jul-23	3	12	8	0.5	\$758,760	\$775,500	\$818,111	8	\$656	\$607	104%
Jun-23	3	7	7	0.6	\$754,088	\$930,000	\$874,000	12	\$581	\$669	105%
May-23	6	4	5	1.2	\$854,985	\$757,500	\$789,677	11	\$660	\$650	102%
Apr-23	3	4	4	0.5	\$791,200	\$639,500	\$674,000	16	\$756	\$621	103%
Mar-23	3	4	8	0.4	\$775,112	\$738,000	\$857,886	30	\$647	\$609	100%
Feb-23	4	3	8	0.7	\$986,672	\$817,000	\$886,611	14	\$609	\$594	101%
Jan-23	6	6	6	1.4	\$874,967	\$643,250	\$709,416	25	\$604	\$564	101%
Dec-22	7	4	3	1.4	\$700,509	\$962,000	\$968,000	37	\$582	\$573	98%
Nov-22	9	4	6	1.0	\$1,225,000	\$705,000	\$703,333	24	\$605	\$559	100%
Oct-22	14	5	8	1.1	\$746,568	\$785,000	\$822,750	35	\$595	\$591	97%
Sep-22	9	7	13	0.7	\$918,965	\$682,000	\$770,730	30	\$575	\$593	98%
Aug-22	10	11	17	0.7	\$786,088	\$745,000	\$872,522	18	\$584	\$622	100%
Jul-22	19	13	11	1.3	\$867,187	\$745,000	\$856,890	12	\$619	\$630	104%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jul-23	8	-27.3%	\$758,760	-12.5%	\$775,500	4.09%	\$818,111	-4.53%	8	-33.3%	104%
Jul-22	11	-26.7%	\$867,187	7.02%	\$745,000	24.2%	\$856,890	17.9%	12	9.09%	104%
Jul-21	15	25%	\$810,270	6.9%	\$600,000	-29.8%	\$727,066	-4.17%	11	-8.33%	104%

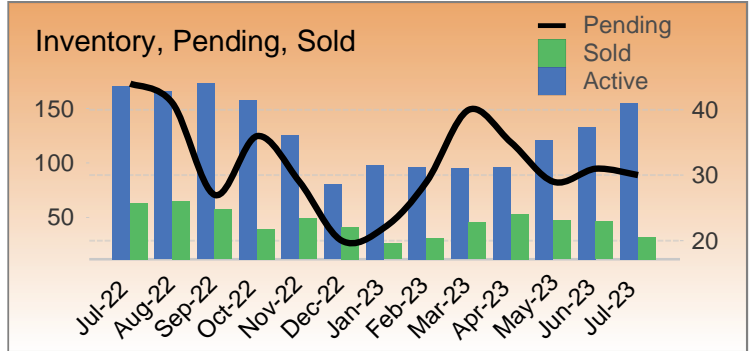
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	2	4	7	3	5
\$500-599K	6	8	25	13	19
\$600-699K	10	18	21	9	11
\$700-799K	5	12	10	5	4
\$800-899K	4	10	10	12	10
\$900-999K	3	6	18	8	7
\$1-1.299M	10	29	14	1	1
\$1.3-1.699M	1	11	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	41	98	105	51	57

Presented by:

Market Activity Summary:

- Inventory: 156 units were listed for sale as of the last day of July - approximately 3.7 months of inventory.
- Sales Activity: 32 units were sold during July
- Median Sales Price: \$612,500 during July
- Average price per sq.ft. in July was \$614
- Average Days-on-Market (DOM) is approximately 31 days
- Sold over Asking: On average, buyers paid 102% of list price in July



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jul-23	155	30	32	3.7	\$669,580	\$612,500	\$630,962	31	\$597	\$614	102%
Jun-23	133	31	46	2.8	\$695,665	\$587,000	\$606,543	31	\$591	\$595	102%
May-23	121	29	47	2.5	\$647,593	\$620,000	\$667,563	41	\$574	\$634	101%
Apr-23	96	35	53	2.3	\$672,222	\$647,500	\$659,660	28	\$588	\$611	103%
Mar-23	95	40	45	2.9	\$636,453	\$669,000	\$725,922	31	\$574	\$627	101%
Feb-23	96	29	31	3.1	\$705,224	\$610,000	\$644,277	38	\$569	\$587	101%
Jan-23	98	22	26	2.6	\$707,001	\$579,000	\$623,348	63	\$603	\$583	99%
Dec-22	80	20	41	2.0	\$632,421	\$560,000	\$652,626	53	\$592	\$564	100%
Nov-22	125	29	49	2.6	\$652,623	\$570,000	\$634,520	36	\$605	\$582	100%
Oct-22	158	36	39	3.0	\$660,340	\$550,000	\$622,805	47	\$602	\$579	99%
Sep-22	173	27	57	2.8	\$663,949	\$655,000	\$693,664	32	\$603	\$624	102%
Aug-22	166	41	65	2.4	\$656,632	\$650,000	\$655,631	32	\$605	\$611	102%
Jul-22	171	44	63	2.3	\$625,646	\$640,000	\$673,367	25	\$599	\$644	103%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jul-23	32	-49.2%	\$669,580	7.02%	\$612,500	-4.3%	\$630,962	-6.3%	31	24%	102%
Jul-22	63	-34.4%	\$625,646	-1.5%	\$640,000	-3.1%	\$673,367	-5.71%	25	-7.41%	103%
Jul-21	96	35.2%	\$635,197	-5.25%	\$660,500	8.28%	\$714,116	13.1%	27	-3.57%	107%

Sales Activity and Price Trends

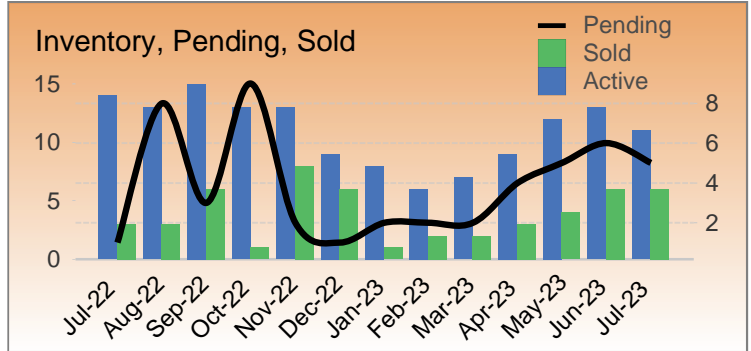
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	265	364	438	238	225
\$500-599K	155	272	347	179	285
\$600-699K	181	288	399	174	292
\$700-799K	116	232	344	206	195
\$800-899K	70	154	165	118	125
\$900-999K	28	117	102	49	84
\$1-1.299M	39	117	133	87	89
\$1.3-1.699M	21	45	48	24	21
\$1.7-1.999M	0	18	3	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	875	1607	1979	1075	1316

Presented by:

Custom geography for Oakland CND/TWN includes Oakland & Piedmont
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Market Activity Summary:

- Inventory: 13 units were listed for sale as of the last day of July - approximately 2.4 months of inventory.
- Sales Activity: 6 units were sold during July
- Median Sales Price: \$402,500 during July
- Average price per sq.ft. in July was \$384
- Average Days-on-Market (DOM) is approximately 17 days
- Sold over Asking: On average, buyers paid 103% of list price in July



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jul-23	11	5	6	2.4	\$464,112	\$402,500	\$415,825	17	\$370	\$384	103%
Jun-23	13	6	6	3.2	\$461,680	\$407,500	\$415,833	38	\$396	\$404	102%
May-23	12	5	4	4.0	\$447,216	\$491,000	\$486,750	30	\$395	\$383	99%
Apr-23	9	4	3	3.9	\$425,985	\$330,000	\$423,331	26	\$423	\$368	104%
Mar-23	7	2	2	4.2	\$441,799	\$291,500	\$291,500	31	\$442	\$410	97%
Feb-23	6	2	2	2.0	\$299,000	\$472,500	\$472,500	43	\$431	\$314	103%
Jan-23	8	2	1	1.8	\$344,200	\$385,000	\$385,000	12	\$405	\$375	96%
Dec-22	9	1	6	1.8	\$345,000	\$332,500	\$375,500	52	\$387	\$336	96%
Nov-22	13	2	8	3.2	\$448,148	\$435,000	\$457,845	29	\$388	\$350	99%
Oct-22	13	9	1	3.9	\$392,187	\$570,000	\$570,000	71	\$371	\$315	98%
Sep-22	15	3	6	3.8	\$437,624	\$414,000	\$431,981	24	\$353	\$366	99%
Aug-22	13	8	3	3.3	\$374,554	\$525,000	\$459,666	22	\$342	\$333	101%
Jul-22	14	1	3	2.3	\$488,105	\$385,000	\$423,333	15	\$352	\$352	104%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jul-23	6	100%	\$464,112	-4.92%	\$402,500	4.55%	\$415,825	-1.77%	17	13.3%	103%
Jul-22	3	0%	\$488,105	16.1%	\$385,000	-19.8%	\$423,333	-7.3%	15	114%	104%
Jul-21	3	-72.7%	\$420,362	-5.72%	\$480,000	33.3%	\$456,666	26.6%	7	-36.4%	112%

Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	39	75	82	98	94
\$500-599K	16	20	27	3	0
\$600-699K	6	24	6	0	3
\$700-799K	0	0	0	0	0
\$800-899K	0	0	0	0	0
\$900-999K	0	0	0	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	61	119	115	101	97

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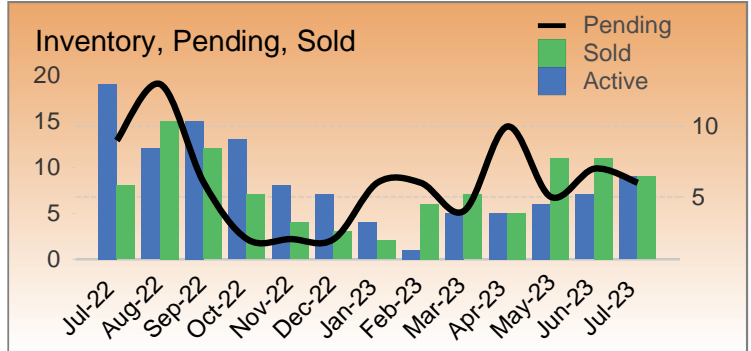
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Market Activity Summary:

- Inventory: 9 units were listed for sale as of the last day of July - approximately 0.9 months of inventory.
- Sales Activity: 9 units were sold during July
- Median Sales Price: \$645,000 during July
- Average price per sq.ft. in July was \$510
- Average Days-on-Market (DOM) is approximately 23 days
- Sold over Asking: On average, buyers paid 102% of list price in July



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jul-23	9	6	9	0.9	\$740,940	\$645,000	\$593,888	23	\$501	\$510	102%
Jun-23	7	7	11	0.9	\$581,278	\$675,000	\$648,071	13	\$497	\$509	102%
May-23	6	5	11	0.9	\$664,356	\$620,000	\$637,863	12	\$476	\$526	102%
Apr-23	5	10	5	0.8	\$551,391	\$672,000	\$689,424	11	\$489	\$517	105%
Mar-23	5	4	7	1.0	\$727,687	\$620,000	\$574,142	34	\$500	\$461	102%
Feb-23	1	6	6	0.5	\$589,570	\$553,750	\$544,750	45	\$472	\$477	97%
Jan-23	4	6	2	1.3	\$567,200	\$792,500	\$792,500	51	\$448	\$425	97%
Dec-22	7	2	3	1.5	\$585,747	\$750,000	\$672,000	31	\$483	\$393	100%
Nov-22	8	2	4	1.0	\$595,200	\$642,500	\$602,500	8	\$481	\$458	100%
Oct-22	13	2	7	1.1	\$670,000	\$665,000	\$612,142	19	\$476	\$465	102%
Sep-22	15	6	12	1.3	\$620,291	\$607,750	\$596,458	36	\$497	\$512	101%
Aug-22	12	13	15	1.0	\$627,359	\$603,000	\$630,133	31	\$475	\$489	99%
Jul-22	19	9	8	1.6	\$588,069	\$539,500	\$606,125	19	\$499	\$489	101%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	% Change	Average DOM	% Change	Sale Price / List Price
Jul-23	9	12.5%	\$740,940	26%	\$645,000	19.6%	\$593,888	-2.02%	23	21.1%	102%
Jul-22	8	-11.1%	\$588,069	-6.12%	\$539,500	-20.4%	\$606,125	-9.15%	19	58.3%	101%
Jul-21	9	-35.7%	\$626,421	18.1%	\$678,000	7.62%	\$667,166	11.7%	12	-20%	105%

Sales Activity and Price Trends

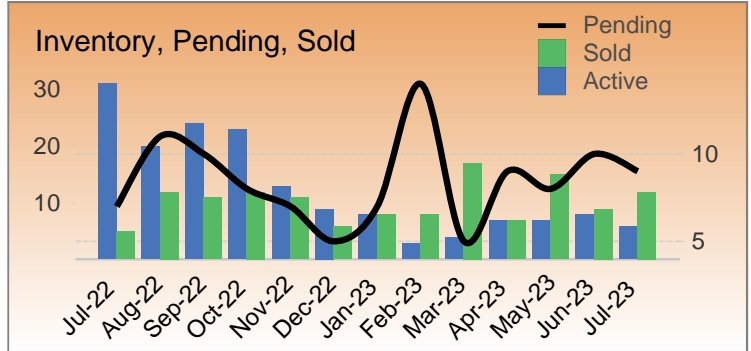
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	39	38	55	56	80
\$500-599K	12	44	59	51	66
\$600-699K	48	51	39	30	24
\$700-799K	21	21	27	21	24
\$800-899K	24	42	24	0	0
\$900-999K	3	12	12	0	0
\$1-1.299M	0	12	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	147	220	216	158	194

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Market Activity Summary:

- Inventory: 7 units were listed for sale as of the last day of July - approximately 0.6 months of inventory.
- Sales Activity: 12 units were sold during July
- Median Sales Price: \$760,000 during July
- Average price per sq.ft. in July was \$697
- Average Days-on-Market (DOM) is approximately 12 days
- Sold over Asking: On average, buyers paid 103% of list price in July



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jul-23	6	9	12	0.6	\$761,268	\$760,000	\$777,500	12	\$730	\$697	103%
Jun-23	8	10	9	1.0	\$820,853	\$845,000	\$832,388	11	\$685	\$686	104%
May-23	7	8	15	0.5	\$806,853	\$752,000	\$844,200	21	\$611	\$667	105%
Apr-23	7	9	7	0.8	\$802,176	\$715,000	\$741,714	9	\$686	\$687	103%
Mar-23	4	5	17	0.4	\$717,231	\$975,000	\$909,235	15	\$664	\$642	101%
Feb-23	3	14	8	0.5	\$777,984	\$733,500	\$749,937	24	\$612	\$621	99%
Jan-23	8	7	8	1.0	\$896,112	\$716,000	\$690,375	45	\$630	\$630	97%
Dec-22	9	5	6	0.9	\$958,975	\$751,000	\$742,666	49	\$635	\$637	98%
Nov-22	13	7	11	1.2	\$780,533	\$815,000	\$774,545	37	\$649	\$638	97%
Oct-22	23	8	12	2.1	\$836,830	\$847,500	\$840,583	27	\$645	\$651	100%
Sep-22	24	10	11	2.7	\$777,147	\$820,000	\$825,545	36	\$656	\$616	97%
Aug-22	20	11	12	1.9	\$716,557	\$660,000	\$764,316	20	\$641	\$677	100%
Jul-22	31	7	5	2.8	\$913,178	\$835,000	\$781,500	9	\$651	\$756	103%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jul-23	12	140%	\$761,268	-16.6%	\$760,000	-8.98%	\$777,500	-0.512%	12	33.3%	103%
Jul-22	5	-82.1%	\$913,178	17.3%	\$835,000	-1.53%	\$781,500	-6.35%	9	28.6%	103%
Jul-21	28	64.7%	\$778,362	13.4%	\$848,000	16.2%	\$834,480	19.3%	7	-72%	108%

Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	9	3	36	39	27
\$500-599K	24	18	75	24	51
\$600-699K	27	24	39	39	66
\$700-799K	45	60	54	48	57
\$800-899K	33	51	39	42	33
\$900-999K	36	27	33	18	0
\$1-1.299M	45	24	81	0	0
\$1.3-1.699M	0	30	3	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	3
>3M	0	0	0	0	0
Total	219	237	360	210	237

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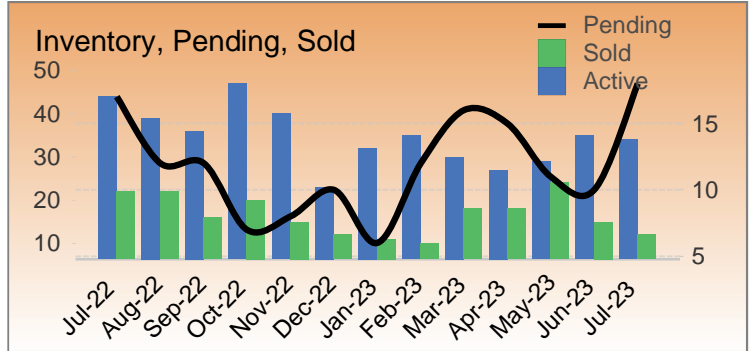
Includes Pleasanton and Sunol

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Market Activity Summary:

- Inventory: 34 units were listed for sale as of the last day of July - approximately 2.0 months of inventory.
- Sales Activity: 12 units were sold during July
- Median Sales Price: \$544,500 during July
- Average price per sq.ft. in July was \$477
- Average Days-on-Market (DOM) is approximately 30 days
- Sold over Asking: On average, buyers paid 100% of list price in July



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jul-23	34	18	12	2.0	\$534,449	\$544,500	\$571,211	30	\$525	\$477	100%
Jun-23	35	10	15	1.9	\$550,536	\$628,888	\$705,525	28	\$490	\$543	101%
May-23	29	11	24	1.5	\$647,309	\$575,000	\$586,791	37	\$482	\$497	103%
Apr-23	27	15	18	1.9	\$574,323	\$558,750	\$551,694	22	\$496	\$471	103%
Mar-23	30	16	18	2.4	\$526,507	\$516,750	\$523,577	25	\$490	\$502	99%
Feb-23	35	12	10	3.3	\$576,909	\$561,500	\$561,100	21	\$506	\$470	101%
Jan-23	32	6	11	2.6	\$585,866	\$531,000	\$493,181	60	\$486	\$455	99%
Dec-22	23	10	12	1.5	\$501,989	\$469,500	\$465,824	52	\$443	\$463	98%
Nov-22	40	8	15	2.4	\$622,937	\$520,000	\$525,666	24	\$510	\$461	100%
Oct-22	47	7	20	2.5	\$631,959	\$489,950	\$532,595	33	\$508	\$506	100%
Sep-22	36	12	16	1.9	\$537,226	\$582,500	\$595,368	30	\$504	\$461	99%
Aug-22	39	12	22	1.7	\$597,780	\$532,500	\$531,250	19	\$516	\$504	101%
Jul-22	44	17	22	1.7	\$519,827	\$580,000	\$593,818	19	\$521	\$483	102%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jul-23	12	-45.5%	\$534,449	2.81%	\$544,500	-6.12%	\$571,211	-3.81%	30	57.9%	100%
Jul-22	22	-31.3%	\$519,827	0.663%	\$580,000	12.1%	\$593,818	6.77%	19	0%	102%
Jul-21	32	28%	\$516,403	2.27%	\$517,500	8.04%	\$556,171	11.2%	19	-5%	106%

Sales Activity and Price Trends

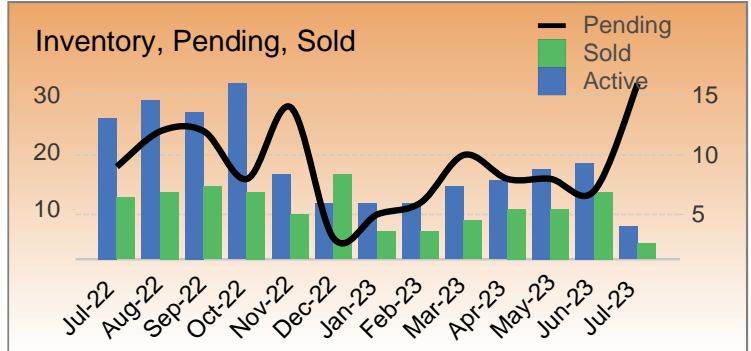
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	102	119	211	181	262
\$500-599K	69	122	135	37	80
\$600-699K	51	101	80	37	56
\$700-799K	47	31	55	15	22
\$800-899K	3	38	17	6	9
\$900-999K	0	11	13	0	7
\$1-1.299M	5	5	6	1	0
\$1.3-1.699M	3	0	2	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	280	427	519	277	436

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Market Activity Summary:

- Inventory: 8 units were listed for sale as of the last day of July - approximately 0.9 months of inventory.
- Sales Activity: 4 units were sold during July
- Median Sales Price: \$617,500 during July
- Average price per sq.ft. in July was \$531
- Average Days-on-Market (DOM) is approximately 18 days
- Sold over Asking: On average, buyers paid 108% of list price in July



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jul-23	7	16	4	0.9	\$655,048	\$617,500	\$646,000	18	\$494	\$531	108%
Jun-23	18	7	13	1.7	\$586,408	\$535,000	\$620,461	20	\$511	\$550	101%
May-23	17	8	10	2.0	\$674,103	\$599,000	\$613,100	20	\$507	\$491	102%
Apr-23	15	8	10	1.9	\$632,938	\$514,500	\$504,200	19	\$525	\$524	103%
Mar-23	14	10	8	2.1	\$658,296	\$539,004	\$541,976	15	\$492	\$510	101%
Feb-23	11	6	6	1.2	\$587,251	\$559,000	\$582,166	24	\$491	\$466	101%
Jan-23	11	5	6	1.1	\$574,375	\$531,000	\$603,333	70	\$525	\$450	96%
Dec-22	11	3	16	0.9	\$496,399	\$580,000	\$604,812	45	\$489	\$490	99%
Nov-22	16	14	9	1.4	\$638,877	\$505,000	\$486,777	40	\$497	\$481	100%
Oct-22	32	8	13	2.4	\$533,816	\$580,000	\$575,615	25	\$497	\$507	102%
Sep-22	27	12	14	2.2	\$592,705	\$562,500	\$592,371	27	\$491	\$491	102%
Aug-22	29	12	13	2.5	\$601,054	\$505,000	\$530,269	19	\$494	\$531	101%
Jul-22	26	9	12	2.4	\$571,428	\$545,000	\$557,000	12	\$492	\$528	103%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jul-23	4	-66.7%	\$655,048	14.6%	\$617,500	13.3%	\$646,000	16%	18	50%	108%
Jul-22	12	0%	\$571,428	3.62%	\$545,000	-4.39%	\$557,000	1.3%	12	33.3%	103%
Jul-21	12	0%	\$551,463	7.13%	\$570,000	15.3%	\$549,829	5.05%	9	-62.5%	107%

Sales Activity and Price Trends

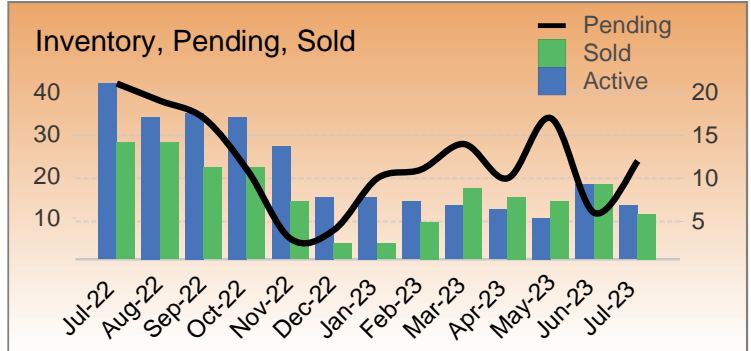
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	24	40	78	58	116
\$500-599K	42	40	56	29	54
\$600-699K	15	39	19	14	16
\$700-799K	13	16	12	21	1
\$800-899K	3	14	7	2	0
\$900-999K	2	5	0	0	0
\$1-1.299M	0	1	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	99	155	172	124	187

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Market Activity Summary:

- Inventory: 14 units were listed for sale as of the last day of July - approximately 1.0 months of inventory.
- Sales Activity: 11 units were sold during July
- Median Sales Price: \$680,000 during July
- Average price per sq.ft. in July was \$688
- Average Days-on-Market (DOM) is approximately 11 days
- Sold over Asking: On average, buyers paid 103% of list price in July



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
Jul-23	13	12	11	1.0	\$977,482	\$680,000	\$731,463	11	\$649	\$688	103%
Jun-23	18	6	18	1.2	\$786,147	\$797,000	\$904,771	12	\$670	\$654	104%
May-23	10	17	14	0.7	\$856,743	\$852,500	\$934,464	11	\$646	\$628	103%
Apr-23	12	10	15	1.0	\$976,086	\$920,000	\$874,800	7	\$629	\$609	102%
Mar-23	13	14	17	1.4	\$955,849	\$930,000	\$811,594	24	\$670	\$617	100%
Feb-23	14	11	9	2.5	\$1,119,269	\$812,500	\$857,387	45	\$657	\$620	99%
Jan-23	15	10	4	2.0	\$989,115	\$541,250	\$549,350	92	\$681	\$634	99%
Dec-22	15	4	4	1.2	\$743,485	\$1,070,000	\$988,250	46	\$654	\$621	98%
Nov-22	27	3	14	1.4	\$1,272,901	\$800,000	\$894,664	28	\$657	\$622	99%
Oct-22	34	11	22	1.4	\$1,005,215	\$928,950	\$882,245	31	\$660	\$622	98%
Sep-22	35	17	22	1.4	\$922,245	\$1,010,000	\$915,818	34	\$645	\$658	98%
Aug-22	34	19	28	1.3	\$774,695	\$782,500	\$813,133	24	\$646	\$639	99%
Jul-22	42	21	28	1.8	\$970,128	\$917,500	\$886,821	17	\$657	\$662	99%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jul-23	11	-60.7%	\$977,482	0.758%	\$680,000	-25.9%	\$731,463	-17.5%	11	-35.3%	103%
Jul-22	28	-34.9%	\$970,128	14.8%	\$917,500	10.5%	\$886,821	-0.175%	17	88.9%	99%
Jul-21	43	65.4%	\$845,268	17.8%	\$830,000	22.2%	\$888,372	29.3%	9	-71%	108%

Sales Activity and Price Trends

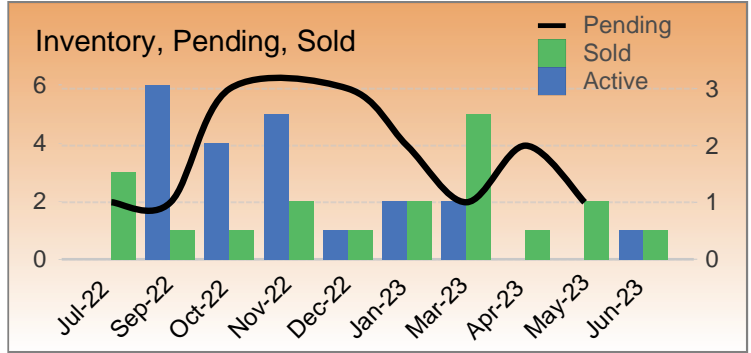
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	5	14	43	27	32
\$500-599K	14	15	38	25	37
\$600-699K	10	17	41	27	32
\$700-799K	12	13	21	5	22
\$800-899K	5	15	14	42	24
\$900-999K	7	8	16	15	14
\$1-1.299M	22	25	62	0	0
\$1.3-1.699M	5	34	6	0	0
\$1.7-1.999M	0	1	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	80	142	241	141	161

Presented by:



Market Activity Summary:

- Inventory: 0 units were listed for sale as of the last day of July - approximately months of inventory.
- Sales Activity: 0 units were sold during July
- Median Sales Price: during July
- Average price per sq.ft. in July was
- Average Days-on-Market (DOM) is approximately days
- Sold over Asking: On average, buyers paid % of list price in July



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
Jun-23	1	0	1	0.8	\$389,000	\$380,000	\$380,000	5	\$299	\$361	103%
May-23	0	1	2	0.0	\$369,950	\$382,500	\$382,500	17	-	\$448	100%
Apr-23	0	2	1	0.0	-	\$349,000	\$349,000	22	-	\$368	95%
Mar-23	2	1	5	0.9	\$382,475	\$410,000	\$408,000	45	\$448	\$377	100%
Jan-23	2	2	2	1.2	\$472,450	\$398,250	\$398,250	38	\$406	\$343	100%
Dec-22	1	3	1	0.8	-	\$460,000	\$460,000	16	\$450	\$300	102%
Nov-22	5	0	2	3.8	\$386,333	\$489,950	\$489,950	51	\$374	\$328	100%
Oct-22	4	3	1	6.0	\$449,000	\$435,000	\$435,000	5	\$369	\$402	94%
Sep-22	6	1	1	4.5	\$440,975	\$400,000	\$400,000	30	\$355	\$493	99%
Jul-22	0	1	3	0.0	\$404,000	\$410,000	\$421,666	42	-	\$360	102%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jul-22	3	-50%	\$404,000	-3.81%	\$410,000	-1.2%	\$421,666	3.48%	42	180%	102%
Jul-21	6	100%	\$420,000	12.1%	\$415,000	38.3%	\$407,500	23.7%	15	-28.6%	106%

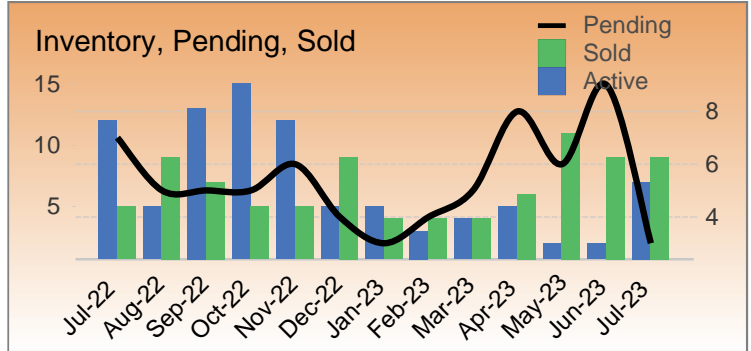
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	10	9	16	13	23
\$500-599K	1	2	0	0	0
\$600-699K	0	0	0	0	0
\$700-799K	0	0	0	0	0
\$800-899K	0	0	0	0	0
\$900-999K	0	0	0	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	11	11	16	13	23

Presented by:

Market Activity Summary:

- Inventory: 8 units were listed for sale as of the last day of July - approximately 0.8 months of inventory.
- Sales Activity: 9 units were sold during July
- Median Sales Price: \$665,000 during July
- Average price per sq.ft. in July was \$652
- Average Days-on-Market (DOM) is approximately 8 days
- Sold over Asking: On average, buyers paid 107% of list price in July



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jul-23	7	3	9	0.8	\$607,852	\$665,000	\$699,975	8	\$611	\$652	107%
Jun-23	2	9	9	0.2	\$693,977	\$710,000	\$701,555	11	\$591	\$607	107%
May-23	2	6	11	0.4	\$637,407	\$680,000	\$738,057	12	\$718	\$589	104%
Apr-23	5	8	6	1.1	\$633,564	\$702,500	\$731,666	19	\$577	\$625	105%
Mar-23	4	5	4	1.3	\$808,142	\$749,000	\$857,000	57	\$607	\$596	102%
Feb-23	3	4	4	0.5	\$763,544	\$527,500	\$540,000	63	\$595	\$559	95%
Jan-23	5	3	4	1.0	\$803,500	\$475,000	\$462,618	45	\$631	\$509	98%
Dec-22	5	4	9	0.8	\$513,000	\$550,000	\$581,777	40	\$584	\$584	97%
Nov-22	12	6	5	2.1	\$610,590	\$570,000	\$591,100	26	\$560	\$618	101%
Oct-22	15	5	5	2.4	\$648,778	\$520,000	\$624,000	20	\$577	\$563	100%
Sep-22	13	5	7	1.9	\$649,491	\$640,000	\$697,669	23	\$588	\$598	100%
Aug-22	5	5	9	0.9	\$628,557	\$605,000	\$686,555	31	\$584	\$616	100%
Jul-22	12	7	5	1.5	\$774,999	\$520,000	\$639,000	39	\$613	\$639	102%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jul-23	9	80%	\$607,852	-21.6%	\$665,000	27.9%	\$699,975	9.54%	8	-79.5%	107%
Jul-22	5	-66.7%	\$774,999	20.1%	\$520,000	-27.8%	\$639,000	-8.82%	39	255%	102%
Jul-21	15	66.7%	\$645,517	3.07%	\$720,000	22%	\$700,808	13.1%	11	-42.1%	107%

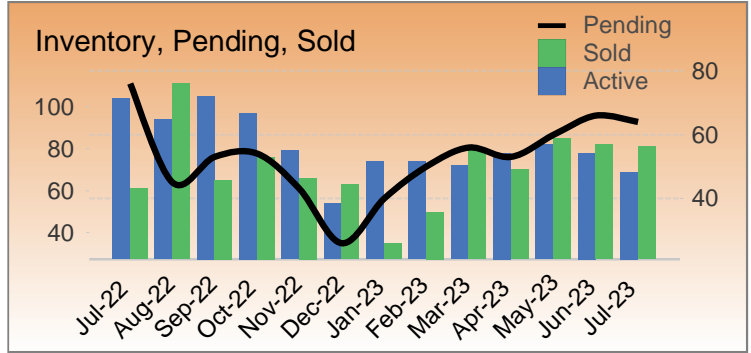
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	6	9	20	11	29
\$500-599K	8	16	17	18	16
\$600-699K	11	21	14	9	8
\$700-799K	11	6	10	3	13
\$800-899K	5	9	26	4	7
\$900-999K	2	11	7	3	0
\$1-1.299M	1	6	2	0	0
\$1.3-1.699M	1	4	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	45	82	96	48	73

Presented by:

Market Activity Summary:

- Inventory: 71 units were listed for sale as of the last day of July - approximately 0.9 months of inventory.
- Sales Activity: 81 units were sold during July
- Median Sales Price: \$625,000 during July
- Average price per sq.ft. in July was \$557
- Average Days-on-Market (DOM) is approximately 26 days
- Sold over Asking: On average, buyers paid 101% of list price in July



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Jul-23	69	64	81	0.9	\$757,499	\$625,000	\$687,091	26	\$569	\$557	101%
Jun-23	78	66	82	1.0	\$701,909	\$648,500	\$700,867	23	\$565	\$549	101%
May-23	82	60	85	1.1	\$708,507	\$752,000	\$800,981	18	\$552	\$597	103%
Apr-23	78	53	70	1.2	\$667,143	\$523,000	\$592,210	30	\$547	\$521	101%
Mar-23	72	56	79	1.3	\$634,861	\$607,000	\$654,607	20	\$547	\$547	102%
Feb-23	74	50	50	1.5	\$687,384	\$600,000	\$677,540	29	\$550	\$540	100%
Jan-23	74	40	35	1.4	\$617,558	\$560,000	\$653,834	31	\$551	\$522	99%
Dec-22	54	26	63	0.8	\$608,487	\$610,000	\$692,672	39	\$555	\$522	100%
Nov-22	79	43	66	1.2	\$701,720	\$537,500	\$612,378	32	\$554	\$519	99%
Oct-22	97	54	76	1.2	\$692,588	\$700,500	\$763,078	24	\$547	\$571	102%
Sep-22	105	53	65	1.3	\$716,959	\$620,000	\$670,322	26	\$545	\$545	100%
Aug-22	94	45	111	1.1	\$702,452	\$622,000	\$701,204	19	\$554	\$560	102%
Jul-22	104	76	61	1.2	\$698,513	\$615,000	\$671,475	16	\$554	\$544	102%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jul-23	81	32.8%	\$757,499	8.44%	\$625,000	1.63%	\$687,091	2.33%	26	62.5%	101%
Jul-22	61	-47%	\$698,513	7.03%	\$615,000	9.82%	\$671,475	5.92%	16	-23.8%	102%
Jul-21	115	18.6%	\$652,655	9.45%	\$560,000	-3.28%	\$633,953	7.89%	21	-30%	103%

Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	296	386	642	324	450
\$500-599K	128	190	200	120	184
\$600-699K	108	142	194	128	166
\$700-799K	118	98	142	90	116
\$800-899K	78	94	120	58	82
\$900-999K	64	64	70	30	40
\$1-1.299M	88	144	82	24	36
\$1.3-1.699M	24	56	20	6	10
\$1.7-1.999M	10	6	12	6	4
\$2-2.999M	4	10	6	0	0
>3M	0	0	0	0	0
Total	918	1190	1488	786	1088

Presented by:



Includes Walnut Creek and Rossmoor

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