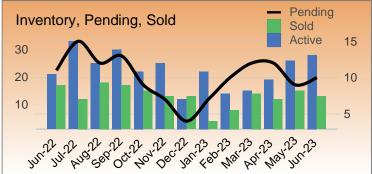
- Inventory: 28 units were listed for sale as of the last day of June approximately 2.1 months of inventory.
- Sales Activity: 13 units were sold during June
- Median Sales Price: \$736,000 during June
- Average price per sq.ft. in June was \$601
- Average Days-on-Market (DOM) is approximately 39 days
- Sold over Asking: On average, buyers paid 105% of list price in June







					Monthly	/ Market /	Activity				
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
Jun-23	28	10	13	2.1	\$782,544	\$736,000	\$796,134	39	\$657	\$601	105%
May-23	26	9	15	2.0	\$899,968	\$629,000	\$683,966	23	\$676	\$633	103%
Apr-23	19	12	12	1.7	\$762,485	\$910,000	\$978,622	28	\$644	\$637	106%
Mar-23	15	12	14	1.7	\$869,280	\$826,500	\$768,108	33	\$632	\$678	102%
Feb-23	14	10	8	1.8	\$725,223	\$837,500	\$781,875	13	\$645	\$591	103%
Jan-23	22	7	4	2.2	\$826,230	\$965,866	\$971,682	18	\$657	\$608	103%
Dec-22	12	4	13	0.9	\$717,011	\$830,000	\$851,584	38	\$664	\$602	104%
Nov-22	25	7	13	1.7	\$870,257	\$810,119	\$825,212	32	\$635	\$623	102%
Oct-22	22	9	15	1.3	\$895,062	\$900,000	\$891,733	21	\$613	\$642	105%
Sep-22	30	13	17	1.9	\$770,440	\$875,000	\$822,286	39	\$612	\$617	106%
Aug-22	25	12	18	1.6	\$845,649	\$894,000	\$901,980	17	\$612	\$661	112%
Jul-22	33	15	12	1.8	\$849,560	\$910,000	\$985,250	14	\$621	\$712	108%
Jun-22	21	11	17	1.0	\$886,857	\$952,402	\$872,429	26	\$665	\$674	108%

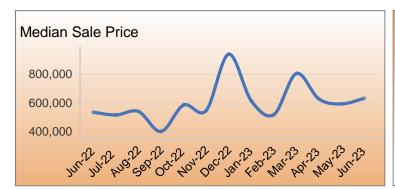
	Market Trends										
Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jun-23	13	-23.5%	\$782,544	-11.8%	\$736,000	-22.7%	\$796,134	-8.75%	39	50%	105%
Jun-22	17	-15%	\$886,857	15.5%	\$952,402	8.23%	\$872,429	-4.66%	26	225%	108%
Jun-21	20	42.9%	\$767,861	3.75%	\$880,000	13.2%	\$915,104	27.3%	8	-69.2%	110%

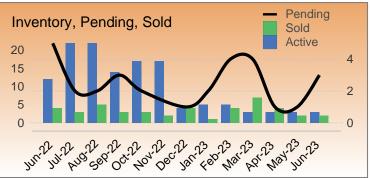
	Sales A	ctivity an	d Price 1	rends	
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	8	7	15	9	9
\$500-599K	3	9	13	5	12
\$600-699K	11	15	10	4	14
\$700-799K	12	3	9	20	18
\$800-899K	10	6	19	11	14
\$900-999K	9	15	16	2	2
\$1-1.299M	11	28	19	12	6
\$1.3-1.699M	1	9	2	0	1
\$1.7-1.999M	0	0	1	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	65	92	104	63	76

Presented by:		

- Inventory: 3 units were listed for sale as of the last day of June - approximately 1.1 months of inventory.
- Sales Activity: 2 units were sold during June
- Median Sales Price: \$631,250 during June
- Average price per sq.ft. in June was \$532
- Average Days-on-Market (DOM) is approximately 16 days
- Sold over Asking: On average, buyers paid 100% of list price in June







					Monthly	/ Market A	Activity				
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
Jun-23	3	3	2	1.1	\$760,750	\$631,250	\$631,250	16	\$564	\$532	100%
May-23	3	1	2	0.7	\$576,722	\$592,500	\$592,500	103	\$476	\$517	104%
Apr-23	3	1	4	0.6	\$604,000	\$627,000	\$611,375	21	\$597	\$558	100%
Mar-23	3	4	7	0.8	\$928,599	\$805,000	\$882,714	10	\$565	\$695	106%
Feb-23	5	4	4	1.7	\$529,200	\$517,500	\$508,750	24	\$547	\$502	101%
Jan-23	5	2	1	2.6	\$708,166	\$615,000	\$615,000	70	\$563	\$525	100%
Dec-22	4	1	4	1.3	\$976,333	\$940,000	\$909,500	15	\$498	\$656	101%
Nov-22	17	0	2	6.8	\$668,000	\$545,000	\$545,000	91	\$582	\$477	98%
Oct-22	17	2	3	4.9	\$626,981	\$585,000	\$515,000	41	\$577	\$445	97%
Sep-22	14	3	3	4.1	\$584,450	\$400,000	\$426,932	43	\$616	\$407	98%
Aug-22	22	2	5	5.8	\$620,236	\$540,000	\$550,600	24	\$598	\$521	103%
Jul-22	22	2	3	5.1	\$536,453	\$515,000	\$781,666	19	\$581	\$640	103%
Jun-22	12	5	4	2.3	\$583,316	\$534,444	\$526,972	39	\$545	\$512	99%

	Market Trends										
Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jun-23	2	-50%	\$760,750	30.4%	\$631,250	18.1%	\$631,250	19.8%	16	-59%	100%
Jun-22	4	-20%	\$583,316	11.3%	\$534,444	-13.1%	\$526,972	-8.35%	39	44.4%	99%
Jun-21	5	66.7%	\$523,990	-6.7%	\$615,000	2.5%	\$575,000	-3.09%	27	-30.8%	102%

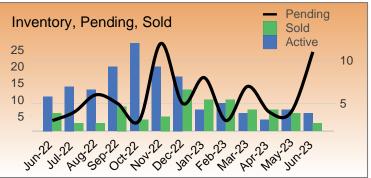
	Sales A	ctivity an	d Price 7	rends	
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	2	7	11	2	8
\$500-599K	7	6	3	7	4
\$600-699K	4	7	7	2	5
\$700-799K	1	1	1	1	0
\$800-899K	2	0	1	0	1
\$900-999K	0	0	1	0	0
\$1-1.299M	2	1	1	1	0
\$1.3-1.699M	0	4	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	18	26	25	13	18

Presented by:		

- Inventory: 7 units were listed for sale as of the last day of June approximately 1.3 months of inventory.
- Sales Activity: 3 units were sold during June
- Median Sales Price: \$280,000 during June
- Average price per sq.ft. in June was \$305
- Average Days-on-Market (DOM) is approximately 18 days
- Sold over Asking: On average, buyers paid 103% of list price in June







					Monthly	/ Market A	Activity				
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
Jun-23	6	11	3	1.3	\$330,209	\$280,000	\$342,000	18	\$273	\$305	103%
May-23	7	4	6	1.2	\$326,182	\$372,500	\$323,333	25	\$316	\$333	105%
Apr-23	4	4	7	0.5	\$265,977	\$291,000	\$298,142	22	\$386	\$297	99%
Mar-23	6	7	7	0.7	\$311,222	\$285,000	\$292,571	33	\$359	\$283	98%
Feb-23	9	3	10	0.9	\$323,612	\$306,250	\$318,150	65	\$316	\$333	100%
Jan-23	7	8	10	1.0	\$381,666	\$314,998	\$333,188	52	\$306	\$350	99%
Dec-22	17	5	13	2.5	\$357,571	\$375,000	\$344,269	29	\$312	\$340	101%
Nov-22	20	12	5	3.5	\$294,877	\$295,000	\$310,225	35	\$296	\$348	97%
Oct-22	27	3	4	5.6	\$343,903	\$344,500	\$392,250	33	\$314	\$375	101%
Sep-22	20	5	8	4.5	\$315,906	\$367,750	\$378,750	37	\$322	\$373	99%
Aug-22	13	6	3	3.3	\$352,377	\$240,000	\$263,333	34	\$352	\$299	101%
Jul-22	14	4	3	2.5	\$348,124	\$400,000	\$400,000	9	\$348	\$326	103%
Jun-22	11	3	6	1.3	\$383,271	\$393,725	\$385,491	15	\$340	\$375	101%

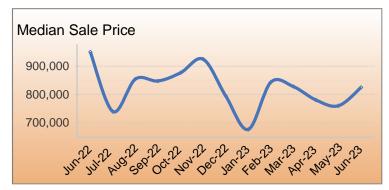
	Market Trends										
Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jun-23	3	-50%	\$330,209	-13.8%	\$280,000	-28.9%	\$342,000	-11.3%	18	20%	103%
Jun-22	6	-14.3%	\$383,271	52.1%	\$393,725	4.99%	\$385,491	4.03%	15	87.5%	101%
Jun-21	7	-41.7%	\$251,932	-13.6%	\$375,000	44.2%	\$370,571	42.3%	8	-81%	105%

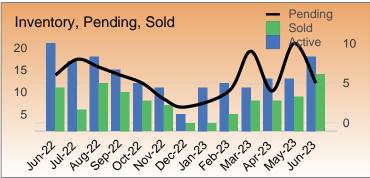
	Sales A	ctivity an	d Price T	rends	
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	39	49	48	48	66
\$500-599K	4	4	2	0	0
\$600-699K	0	0	0	0	0
\$700-799K	0	0	0	0	0
\$800-899K	0	0	0	0	0
\$900-999K	0	0	0	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	43	53	50	48	66

resented by:	
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- Inventory: 18 units were listed for sale as of the last day of June approximately 1.7 months of inventory.
- Sales Activity: 14 units were sold during June
- Median Sales Price: \$825,000 during June
- Average price per sq.ft. in June was \$831
- Average Days-on-Market (DOM) is approximately 21 days
- Sold over Asking: On average, buyers paid 106% of list price in June







	Monthly Market Activity											
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price	
Jun-23	18	5	14	1.7	\$799,064	\$825,000	\$863,398	21	\$855	\$831	106%	
May-23	13	10	9	1.7	\$808,996	\$760,000	\$758,944	35	\$773	\$909	103%	
Apr-23	13	4	8	1.9	\$891,875	\$780,000	\$743,500	33	\$765	\$747	104%	
Mar-23	11	9	8	2.1	\$803,307	\$827,500	\$820,000	12	\$840	\$923	107%	
Feb-23	12	4	5	3.3	\$601,818	\$843,000	\$850,500	31	\$817	\$889	108%	
Jan-23	11	0	3	2.8	\$791,428	\$676,000	\$628,666	32	\$837	\$847	96%	
Dec-22	5	2	3	0.8	\$875,000	\$795,000	\$813,333	28	\$934	\$855	104%	
Nov-22	11	3	7	1.3	\$883,400	\$925,000	\$885,469	33	\$918	\$758	102%	
Oct-22	12	5	8	1.2	\$833,500	\$876,500	\$909,546	19	\$830	\$777	102%	
Sep-22	15	6	10	1.6	\$799,299	\$847,500	\$914,900	24	\$827	\$934	109%	
Aug-22	18	7	12	1.9	\$688,466	\$854,500	\$822,958	25	\$858	\$794	103%	
Jul-22	17	8	6	1.8	\$852,625	\$739,500	\$788,666	19	\$890	\$1,086	104%	
Jun-22	21	6	11	2.0	\$857,681	\$950,000	\$1,027,743	24	\$918	\$973	114%	

	Market Trends											
Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price	
Jun-23	14	27.3%	\$799,064	-6.83%	\$825,000	-13.2%	\$863,398	-16%	21	-12.5%	106%	
Jun-22	11	-15.4%	\$857,681	5.02%	\$950,000	18.8%	\$1,027,743	17.6%	24	0%	114%	
Jun-21	13	85.7%	\$816,679	10.9%	\$800,000	17.8%	\$873,606	15.7%	24	41.2%	110%	

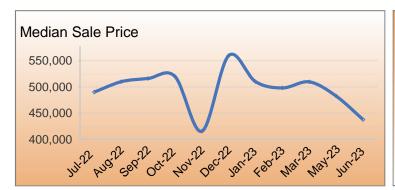
	Sales Activity and Price Trends											
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold							
<500K	21	18	3	12	6							
\$500-599K	12	9	27	3	12							
\$600-699K	12	15	33	24	21							
\$700-799K	30	9	24	15	21							
\$800-899K	15	30	42	24	15							
\$900-999K	24	24	12	12	18							
\$1-1.299M	9	33	27	6	18							
\$1.3-1.699M	6	30	3	9	3							
\$1.7-1.999M	3	3	0	0	0							
\$2-2.999M	0	0	0	0	0							
>3M	0	0	0	0	0							
Total	132	171	171	105	114							

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Presented by:	
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Includes Berkeley and Kensington

- Inventory: 9 units were listed for sale as of the last day of June approximately 3.4 months of inventory.
- Sales Activity: 4 units were sold during June
- Median Sales Price: \$437,500 during June
- Average price per sq.ft. in June was \$325
- Average Days-on-Market (DOM) is approximately 22 days
- Sold over Asking: On average, buyers paid 101% of list price in June







	Monthly Market Activity												
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price		
Jun-23	9	1	4	3.4	\$459,998	\$437,500	\$433,750	22	\$408	\$325	101%		
May-23	10	2	4	3.8	\$546,997	\$482,500	\$453,750	59	\$407	\$380	99%		
Mar-23	11	0	4	3.7	\$558,555	\$509,750	\$510,500	47	\$367	\$433	100%		
Feb-23	7	3	2	3.0	\$462,916	\$498,050	\$498,050	44	\$373	\$369	98%		
Jan-23	4	1	3	1.7	\$569,900	\$510,000	\$534,000	26	\$361	\$378	100%		
Dec-22	4	3	2	2.4	\$517,500	\$560,000	\$560,000	84	\$366	\$321	96%		
Nov-22	7	2	2	3.0	\$549,000	\$415,000	\$415,000	25	\$370	\$294	97%		
Oct-22	9	0	1	2.7	\$501,250	\$520,000	\$520,000	7	\$347	\$384	104%		
Sep-22	6	1	4	1.5	\$494,760	\$516,250	\$521,875	19	\$355	\$422	99%		
Aug-22	4	2	5	1.5	\$529,950	\$510,000	\$484,780	45	\$372	\$366	100%		
Jul-22	7	3	3	4.2	\$599,333	\$490,000	\$461,666	15	\$364	\$377	99%		

	Market Trends										
Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jun-23	4	-20%	\$459,998	37.2%	\$437,500	4.17%	\$433,750	6.99%	22	0%	101%
Jun-21	5	150%	\$335,365	-15.4%	\$420,000	-1.18%	\$405,400	-4.61%	22	-18.5%	99%

	Sales Activity and Price Trends											
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold							
<500K	14	9	37	27	33							
\$500-599K	13	9	6	0	0							
\$600-699K	0	3	0	0	0							
\$700-799K	1	0	0	0	0							
\$800-899K	0	0	0	0	0							
\$900-999K	0	0	0	0	0							
\$1-1.299M	0	0	0	0	0							
\$1.3-1.699M	0	0	0	0	0							
\$1.7-1.999M	0	0	0	0	0							
\$2-2.999M	0	0	0	0	0							
>3M	0	0	0	0	0							
Total	28	21	43	27	33							

Presented by	<b>/:</b>		

- Inventory: 2 units were listed for sale as of the last day of June approximately 0.5 months of inventory.
- Sales Activity: 5 units were sold during June
- Median Sales Price: \$1,065,000 during June
- Average price per sq.ft. in June was \$722
- Average Days-on-Market (DOM) is approximately 9 days
- Sold over Asking: On average, buyers paid 106% of list price in June







	Monthly Market Activity											
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price	
Jun-23	2	7	5	0.5	\$944,000	\$1,065,000	\$1,059,600	9	\$581	\$722	106%	
May-23	2	6	6	0.5	\$910,491	\$702,500	\$744,396	45	\$536	\$627	105%	
Apr-23	3	4	2	1.5	\$915,000	\$812,500	\$812,500	6	\$651	\$712	108%	
Mar-23	5	1	4	1.9	\$672,499	\$781,500	\$772,000	14	\$612	\$491	102%	
Jan-23	4	0	4	1.2	\$771,194	\$619,500	\$637,250	62	\$516	\$505	98%	
Dec-22	3	2	3	0.9	\$549,000	\$650,000	\$776,666	24	\$542	\$502	100%	
Nov-22	4	3	3	0.9	\$529,000	\$796,000	\$743,666	19	\$537	\$601	93%	
Oct-22	8	4	4	1.2	\$855,112	\$610,000	\$650,000	32	\$535	\$536	98%	
Sep-22	9	5	6	1.4	\$721,727	\$909,000	\$825,314	26	\$571	\$603	99%	
Aug-22	9	6	10	1.4	\$771,842	\$877,500	\$853,800	27	\$547	\$580	100%	
Jul-22	10	8	4	1.9	\$797,157	\$869,500	\$866,000	17	\$569	\$619	103%	
Jun-22	10	3	6	1.2	\$868,688	\$1,376,000	\$1,178,666	15	\$580	\$660	110%	

	Market Trends											
Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price	
Jun-23	5	-16.7%	\$944,000	8.67%	\$1,065,000	-22.6%	\$1,059,600	-10.1%	9	-40%	106%	
Jun-22	6	-45.5%	\$868,688	25%	\$1,376,000	46.4%	\$1,178,666	25.6%	15	87.5%	110%	
Jun-21	11	120%	\$695,166	-9.25%	\$940,000	53.6%	\$938,636	44%	8	-69.2%	109%	

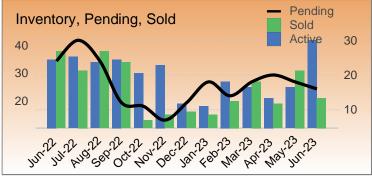
Sales Activity and Price Trends											
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold						
<500K	0	1	4	4	5						
\$500-599K	2	4	4	7	14						
\$600-699K	5	7	8	11	8						
\$700-799K	4	7	6	4	6						
\$800-899K	4	4	8	2	1						
\$900-999K	1	4	6	2	8						
\$1-1.299M	2	8	6	2	0						
\$1.3-1.699M	1	7	0	0	0						
\$1.7-1.999M	0	0	0	0	0						
\$2-2.999M	0	0	0	0	0						
>3M	0	0	0	0	0						
Total	19	42	42	32	42						

Presented by:		

- Inventory: 45 units were listed for sale as of the last day of June approximately 1.9 months of inventory.
- Sales Activity: 21 units were sold during June
- Median Sales Price: \$437,000 during June
- Average price per sq.ft. in June was \$466
- Average Days-on-Market (DOM) is approximately 25 days
- Sold over Asking: On average, buyers paid 103% of list price in June







	Monthly Market Activity											
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price	
Jun-23	42	16	21	1.9	\$438,904	\$437,000	\$469,759	25	\$447	\$466	103%	
May-23	25	18	31	1.0	\$468,504	\$425,000	\$458,996	15	\$423	\$458	103%	
Apr-23	21	20	19	1.0	\$441,746	\$465,000	\$492,052	20	\$437	\$445	101%	
Mar-23	25	18	27	1.2	\$519,688	\$450,000	\$459,444	31	\$428	\$427	100%	
Feb-23	27	14	20	1.7	\$442,147	\$408,500	\$420,653	31	\$441	\$432	98%	
Jan-23	18	18	15	1.2	\$413,061	\$330,000	\$393,766	53	\$441	\$416	99%	
Dec-22	19	12	16	1.3	\$392,450	\$367,250	\$395,187	49	\$430	\$429	100%	
Nov-22	33	7	15	1.6	\$468,200	\$400,000	\$386,820	32	\$440	\$443	98%	
Oct-22	30	11	13	1.1	\$428,114	\$380,000	\$412,938	31	\$426	\$440	100%	
Sep-22	35	12	34	1.0	\$423,623	\$417,500	\$437,544	22	\$434	\$446	101%	
Aug-22	34	24	38	1.0	\$444,142	\$420,000	\$458,942	16	\$442	\$444	101%	
Jul-22	36	30	31	1.0	\$465,579	\$410,000	\$428,435	22	\$437	\$442	101%	
Jun-22	35	24	38	0.9	\$457,342	\$467,500	\$473,977	12	\$453	\$451	104%	

	Market Trends											
Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price	
Jun-23	21	-44.7%	\$438,904	-4.03%	\$437,000	-6.52%	\$469,759	-0.89%	25	108%	103%	
Jun-22	38	-29.6%	\$457,342	3.6%	\$467,500	12.7%	\$473,977	5.3%	12	-14.3%	104%	
Jun-21	54	92.9%	\$441,469	29.7%	\$415,000	17.1%	\$450,114	22%	14	-60%	105%	

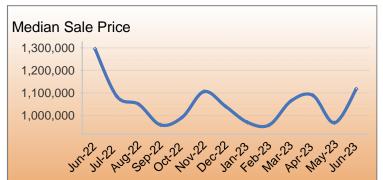
Sales Activity and Price Trends											
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold						
<500K	198	318	382	244	325						
\$500-599K	26	45	25	16	24						
\$600-699K	18	27	33	8	7						
\$700-799K	11	19	19	1	0						
\$800-899K	3	11	3	0	0						
\$900-999K	0	1	0	0	0						
\$1-1.299M	0	0	0	0	0						
\$1.3-1.699M	0	0	0	0	0						
\$1.7-1.999M	0	0	0	0	0						
\$2-2.999M	0	0	0	0	0						
>3M	0	0	0	0	0						
Total	256	421	462	269	356						

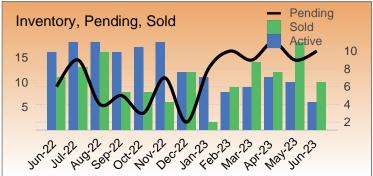
Presented by:	

Includes Concord and Clayton

- Inventory: 6 units were listed for sale as of the last day of June approximately 0.5 months of inventory.
- Sales Activity: 10 units were sold during June
- Median Sales Price: \$1,117,500 during June
- Average price per sq.ft. in June was \$654
- Average Days-on-Market (DOM) is approximately 22 days
- Sold over Asking: On average, buyers paid 102% of list price in June







	Monthly Market Activity												
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price		
Jun-23	6	10	10	0.5	\$1,162,570	\$1,117,500	\$1,105,000	22	\$768	\$654	102%		
May-23	10	9	18	0.7	\$1,087,783	\$967,500	\$984,494	15	\$737	\$689	102%		
Apr-23	11	11	12	0.9	\$1,032,380	\$1,090,000	\$1,064,908	13	\$739	\$700	102%		
Mar-23	9	9	14	1.1	\$1,049,492	\$1,064,500	\$1,023,285	30	\$753	\$686	101%		
Feb-23	8	10	9	1.0	\$1,164,590	\$958,000	\$996,666	27	\$742	\$674	99%		
Jan-23	11	8	2	1.7	\$977,892	\$970,000	\$970,000	77	\$645	\$572	99%		
Dec-22	12	2	12	1.4	\$1,000,500	\$1,040,000	\$979,912	27	\$691	\$621	97%		
Nov-22	18	7	6	2.5	\$1,013,879	\$1,106,500	\$1,104,316	50	\$671	\$746	99%		
Oct-22	17	3	8	1.6	\$1,180,263	\$992,000	\$988,000	20	\$687	\$645	104%		
Sep-22	16	5	8	1.3	\$1,084,980	\$958,500	\$954,625	16	\$693	\$670	98%		
Aug-22	18	4	16	1.4	\$1,056,211	\$1,050,000	\$1,030,562	21	\$652	\$730	99%		
Jul-22	18	9	13	1.5	\$948,527	\$1,085,000	\$1,086,606	14	\$663	\$714	103%		
Jun-22	16	6	11	1.0	\$1,018,041	\$1,295,000	\$1,262,727	10	\$707	\$736	102%		

	Market Trends										
Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jun-23	10	-9.09%	\$1,162,570	14.2%	\$1,117,500	-13.7%	\$1,105,000	-12.5%	22	120%	102%
Jun-22	11	-59.3%	\$1,018,041	8.65%	\$1,295,000	19.4%	\$1,262,727	22.4%	10	25%	102%
Jun-21	27	92.9%	\$936,949	29%	\$1,085,000	41.4%	\$1,031,619	30.2%	8	-68%	111%

Sales Activity and Price Trends										
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold					
<500K	3	0	0	3	0					
\$500-599K	6	7	21	21	24					
\$600-699K	6	4	43	27	54					
\$700-799K	15	12	28	49	60					
\$800-899K	14	24	58	44	54					
\$900-999K	35	9	64	40	31					
\$1-1.299M	79	94	97	19	3					
\$1.3-1.699M	21	60	18	3	0					
\$1.7-1.999M	0	0	0	0	0					
\$2-2.999M	0	0	0	0	0					
>3M	0	0	0	0	0					
Total	179	210	329	206	226					

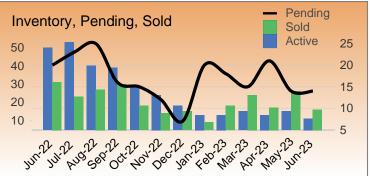
Presented by:		

Includes Danville, Diablo, and Alamo

- Inventory: 11 units were listed for sale as of the last day of June approximately 0.6 months of inventory.
- Sales Activity: 16 units were sold during June
- Median Sales Price: \$970,000 during June
- Average price per sq.ft. in June was \$659
- Average Days-on-Market (DOM) is approximately 11 days
- Sold over Asking: On average, buyers paid 105% of list price in June







	Monthly Market Activity											
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price	
Jun-23	11	14	16	0.6	\$1,020,291	\$970,000	\$965,225	11	\$603	\$659	105%	
May-23	15	14	26	0.7	\$963,870	\$943,000	\$976,865	11	\$589	\$625	103%	
Apr-23	13	21	17	0.7	\$940,405	\$830,000	\$915,705	16	\$582	\$620	101%	
Mar-23	15	15	24	0.9	\$890,445	\$902,495	\$930,661	19	\$609	\$578	101%	
Feb-23	13	18	18	1.0	\$981,692	\$929,500	\$933,074	44	\$598	\$554	99%	
Jan-23	13	20	9	1.0	\$969,627	\$839,000	\$888,110	27	\$590	\$546	96%	
Dec-22	18	7	15	1.1	\$917,706	\$939,000	\$902,866	29	\$593	\$593	98%	
Nov-22	24	12	14	1.2	\$871,884	\$707,000	\$756,251	29	\$601	\$578	98%	
Oct-22	28	15	18	1.1	\$891,270	\$842,500	\$868,333	27	\$596	\$580	98%	
Sep-22	39	16	30	1.5	\$975,692	\$842,500	\$894,910	34	\$580	\$594	98%	
Aug-22	40	25	27	1.5	\$956,706	\$950,000	\$936,647	26	\$603	\$574	98%	
Jul-22	53	23	23	1.7	\$998,975	\$899,000	\$926,239	16	\$612	\$638	101%	
Jun-22	50	20	31	1.4	\$963,608	\$1,030,000	\$1,018,161	12	\$609	\$640	104%	

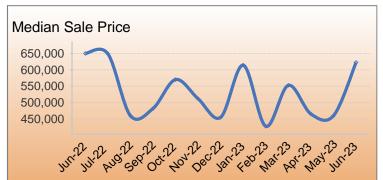
	Market Trends										
Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jun-23	16	-48.4%	\$1,020,291	5.88%	\$970,000	-5.83%	\$965,225	-5.2%	11	-8.33%	105%
Jun-22	31	-34%	\$963,608	22.2%	\$1,030,000	17%	\$1,018,161	12.6%	12	71.4%	104%
Jun-21	47	88%	\$788,608	9.17%	\$880,000	27.6%	\$904,265	27.7%	7	-61.1%	111%

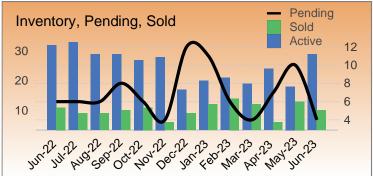
Sales Activity and Price Trends										
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold					
<500K	1	2	5	9	11					
\$500-599K	2	4	11	14	29					
\$600-699K	8	9	23	31	30					
\$700-799K	20	18	43	12	31					
\$800-899K	19	23	36	24	40					
\$900-999K	14	22	37	9	8					
\$1-1.299M	37	54	41	2	0					
\$1.3-1.699M	7	30	5	0	0					
\$1.7-1.999M	0	0	0	0	0					
\$2-2.999M	0	0	0	0	0					
>3M	0	0	0	0	0					
Total	108	162	201	101	149					

Presented by:		

- Inventory: 30 units were listed for sale as of the last day of June approximately 3.1 months of inventory.
- Sales Activity: 10 units were sold during June
- Median Sales Price: \$622,500 during June
- Average price per sq.ft. in June was \$610
- Average Days-on-Market (DOM) is approximately 20 days
- Sold over Asking: On average, buyers paid 101% of list price in June







	Monthly Market Activity											
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price	
Jun-23	29	4	10	3.1	\$555,126	\$622,500	\$619,300	20	\$625	\$610	101%	
May-23	18	10	13	1.8	\$593,941	\$460,000	\$587,384	24	\$693	\$663	100%	
Apr-23	24	7	6	2.3	\$514,537	\$465,500	\$480,166	80	\$688	\$533	99%	
Mar-23	19	4	12	1.5	\$599,660	\$552,500	\$599,741	26	\$687	\$637	100%	
Feb-23	21	6	14	1.8	\$698,988	\$427,500	\$495,928	51	\$660	\$641	97%	
Jan-23	20	11	12	2.2	\$523,470	\$614,000	\$594,500	45	\$649	\$597	98%	
Dec-22	17	12	9	2.0	\$522,123	\$455,000	\$553,344	41	\$672	\$633	98%	
Nov-22	28	4	6	3.3	\$710,483	\$511,500	\$533,833	23	\$647	\$648	100%	
Oct-22	27	6	11	2.8	\$527,450	\$570,000	\$623,636	55	\$641	\$670	100%	
Sep-22	29	8	10	3.2	\$503,130	\$482,000	\$539,200	49	\$630	\$615	100%	
Aug-22	29	6	9	3.2	\$580,371	\$460,000	\$506,111	31	\$657	\$652	98%	
Jul-22	33	6	9	2.8	\$617,486	\$649,000	\$718,777	13	\$655	\$712	103%	
Jun-22	32	6	11	2.3	\$604,745	\$650,000	\$636,363	19	\$665	\$702	104%	

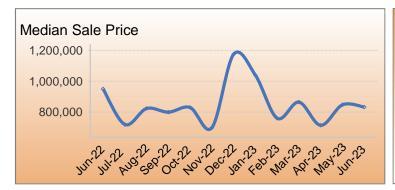
	Market Trends										
Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jun-23	10	-9.09%	\$555,126	-8.2%	\$622,500	-4.23%	\$619,300	-2.68%	20	5.26%	101%
Jun-22	11	-38.9%	\$604,745	6.42%	\$650,000	22.1%	\$636,363	7.36%	19	-26.9%	104%
Jun-21	18	20%	\$568,272	-9.65%	\$532,500	-22.7%	\$592,722	-6.8%	26	4%	105%

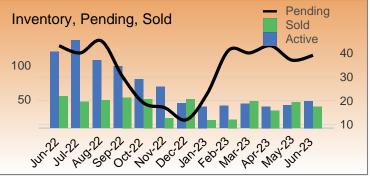
Sales Activity and Price Trends											
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold						
<500K	31	36	38	25	28						
\$500-599K	8	11	21	5	13						
\$600-699K	11	14	20	6	12						
\$700-799K	10	7	8	5	7						
\$800-899K	1	9	11	7	3						
\$900-999K	0	2	0	1	3						
\$1-1.299M	3	4	1	0	2						
\$1.3-1.699M	0	0	0	0	0						
\$1.7-1.999M	0	0	0	0	0						
\$2-2.999M	0	0	0	0	0						
>3M	0	0	0	0	0						
Total	64	83	99	49	68						

Presented by:		

- Inventory: 53 units were listed for sale as of the last day of June approximately 1.3 months of inventory.
- Sales Activity: 40 units were sold during June
- Median Sales Price: \$833,000 during June
- Average price per sq.ft. in June was \$718
- Average Days-on-Market (DOM) is approximately 15 days
- Sold over Asking: On average, buyers paid 102% of list price in June







	Monthly Market Activity											
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price	
Jun-23	48	39	40	1.3	\$898,515	\$833,000	\$863,198	15	\$711	\$718	102%	
May-23	42	37	46	1.0	\$923,053	\$847,722	\$900,745	27	\$675	\$704	102%	
Apr-23	40	43	34	1.3	\$897,330	\$715,000	\$873,258	25	\$672	\$659	102%	
Mar-23	44	40	48	1.5	\$920,763	\$865,000	\$902,633	37	\$677	\$709	101%	
Feb-23	41	41	21	1.4	\$852,726	\$760,000	\$868,910	39	\$653	\$630	99%	
Jan-23	40	23	20	1.3	\$1,011,135	\$1,040,000	\$1,001,099	39	\$652	\$623	97%	
Dec-22	45	12	51	1.2	\$1,092,640	\$1,175,000	\$1,052,773	30	\$640	\$601	99%	
Nov-22	69	17	23	1.7	\$1,029,816	\$699,000	\$799,129	38	\$657	\$635	99%	
Oct-22	80	19	51	1.6	\$1,067,277	\$830,000	\$918,952	22	\$679	\$679	99%	
Sep-22	99	30	53	2.1	\$927,326	\$800,000	\$820,963	23	\$673	\$692	99%	
Aug-22	108	45	49	2.2	\$966,334	\$823,501	\$893,031	21	\$679	\$701	101%	
Jul-22	137	40	47	2.5	\$840,738	\$720,000	\$795,412	16	\$681	\$699	101%	
Jun-22	120	43	55	1.9	\$943,797	\$950,000	\$943,434	13	\$689	\$740	105%	

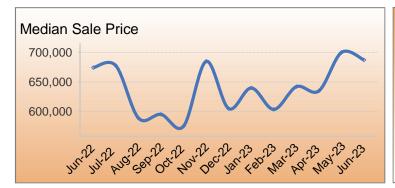
	Market Trends										
Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jun-23	40	-27.3%	\$898,515	-4.8%	\$833,000	-12.3%	\$863,198	-8.5%	15	15.4%	102%
Jun-22	55	-45%	\$943,797	13.9%	\$950,000	28.4%	\$943,434	12.9%	13	-7.14%	105%
Jun-21	100	317%	\$828,850	-0.922%	\$740,000	-7.5%	\$835,538	5.94%	14	-56.3%	105%

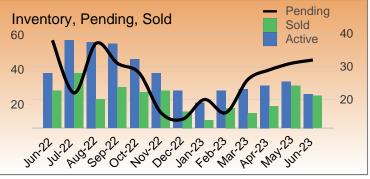
	Sales Activity and Price Trends											
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold							
<500K	20	25	54	19	51							
\$500-599K	20	22	45	21	45							
\$600-699K	35	44	70	26	49							
\$700-799K	17	47	57	23	37							
\$800-899K	24	22	41	29	34							
\$900-999K	13	23	39	23	24							
\$1-1.299M	44	82	73	24	30							
\$1.3-1.699M	26	55	20	2	0							
\$1.7-1.999M	2	3	0	0	0							
\$2-2.999M	0	0	0	0	0							
>3M	0	0	0	0	0							
Total	201	323	399	167	270							

Presented by:		

- Inventory: 31 units were listed for sale as of the last day of June approximately 1.2 months of inventory.
- Sales Activity: 25 units were sold during June
- Median Sales Price: \$687,500 during June
- Average price per sq.ft. in June was \$553
- Average Days-on-Market (DOM) is approximately 29 days
- Sold over Asking: On average, buyers paid 101% of list price in June







	Monthly Market Activity											
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price	
Jun-23	26	32	25	1.2	\$694,829	\$687,500	\$677,252	29	\$533	\$553	101%	
May-23	33	31	31	1.5	\$644,001	\$700,000	\$679,488	20	\$563	\$529	103%	
Apr-23	31	29	19	1.8	\$703,239	\$635,000	\$678,830	19	\$511	\$508	101%	
Mar-23	29	26	15	2.0	\$767,056	\$642,000	\$660,493	35	\$505	\$464	99%	
Feb-23	28	16	18	2.0	\$679,236	\$603,500	\$593,388	39	\$518	\$485	98%	
Jan-23	21	20	11	1.2	\$589,717	\$640,000	\$642,861	43	\$501	\$516	100%	
Dec-22	28	14	16	1.2	\$694,472	\$605,000	\$593,288	37	\$501	\$460	98%	
Nov-22	38	16	28	1.4	\$657,793	\$685,000	\$657,710	35	\$524	\$523	99%	
Oct-22	46	28	27	1.9	\$666,325	\$575,000	\$605,162	40	\$522	\$558	99%	
Sep-22	55	31	30	1.9	\$626,894	\$595,000	\$624,700	25	\$554	\$524	100%	
Aug-22	56	37	23	2.0	\$664,369	\$589,000	\$620,610	19	\$536	\$561	101%	
Jul-22	57	22	38	1.7	\$673,184	\$677,500	\$666,697	20	\$538	\$559	102%	
Jun-22	38	38	28	1.1	\$647,420	\$674,444	\$693,677	15	\$546	\$574	106%	

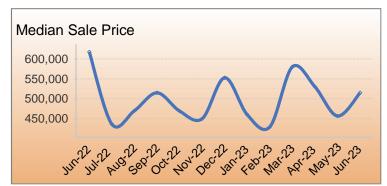
	Market Trends										
Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jun-23	25	-10.7%	\$694,829	7.32%	\$687,500	1.94%	\$677,252	-2.37%	29	93.3%	101%
Jun-22	28	-28.2%	\$647,420	-0.183%	\$674,444	5.38%	\$693,677	5.59%	15	66.7%	106%
Jun-21	39	25.8%	\$648,608	10.1%	\$640,000	13.3%	\$656,976	13.7%	9	-55%	108%

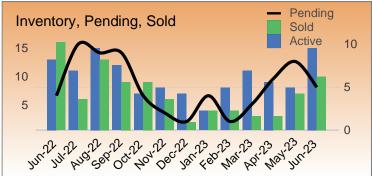
	Sales Activity and Price Trends											
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold							
<500K	18	24	54	38	66							
\$500-599K	28	34	46	39	52							
\$600-699K	23	47	40	25	27							
\$700-799K	24	29	44	37	25							
\$800-899K	12	40	17	1	1							
\$900-999K	8	18	6	0	0							
\$1-1.299M	0	7	0	0	0							
\$1.3-1.699M	0	0	0	0	0							
\$1.7-1.999M	0	0	0	0	0							
\$2-2.999M	0	0	0	0	0							
>3M	0	0	0	0	0							
Total	113	199	207	140	171							

Presented by:		

- Inventory: 15 units were listed for sale as of the last day of June approximately 2.3 months of inventory.
- Sales Activity: 10 units were sold during June
- Median Sales Price: \$515,000 during June
- Average price per sq.ft. in June was \$460
- Average Days-on-Market (DOM) is approximately 20 days
- Sold over Asking: On average, buyers paid 104% of list price in June







	Monthly Market Activity											
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price	
Jun-23	15	5	10	2.3	\$503,520	\$515,000	\$500,350	20	\$450	\$460	104%	
May-23	8	8	7	2.5	\$499,373	\$457,000	\$493,984	70	\$470	\$453	107%	
Apr-23	9	6	3	3.0	\$455,769	\$530,000	\$546,666	10	\$481	\$438	103%	
Mar-23	11	3	3	3.0	\$482,790	\$580,000	\$552,833	16	\$437	\$447	107%	
Feb-23	8	1	4	2.4	\$489,599	\$429,500	\$437,250	19	\$432	\$438	99%	
Jan-23	4	4	4	1.0	\$525,133	\$460,000	\$468,848	28	\$424	\$444	99%	
Dec-22	7	1	2	1.2	\$476,333	\$552,500	\$552,500	15	\$407	\$436	104%	
Nov-22	8	2	6	1.0	\$463,971	\$450,000	\$480,000	58	\$399	\$425	100%	
Oct-22	7	4	9	0.8	\$497,316	\$469,400	\$480,711	28	\$431	\$476	102%	
Sep-22	12	9	9	1.3	\$542,999	\$515,000	\$505,833	16	\$416	\$444	104%	
Aug-22	15	9	13	1.3	\$517,994	\$470,000	\$489,769	19	\$442	\$443	101%	
Jul-22	11	10	6	1.1	\$508,184	\$436,500	\$451,166	17	\$435	\$441	102%	
Jun-22	13	4	16	1.3	\$492,215	\$617,000	\$582,434	10	\$433	\$455	108%	

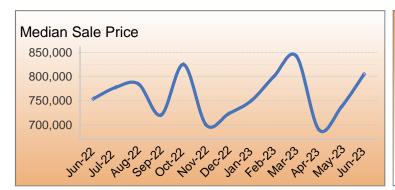
	Market Trends										
Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jun-23	10	-37.5%	\$503,520	2.3%	\$515,000	-16.5%	\$500,350	-14.1%	20	100%	104%
Jun-22	16	-30.4%	\$492,215	7.82%	\$617,000	23.4%	\$582,434	16.3%	10	-33.3%	108%
Jun-21	23	27.8%	\$456,506	24.6%	\$500,000	27.4%	\$500,805	26.4%	15	-28.6%	106%

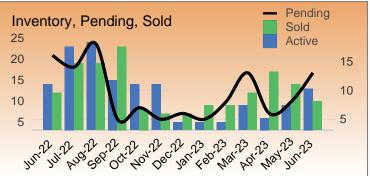
Sales Activity and Price Trends										
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold					
<500K	27	70	143	193	179					
\$500-599K	21	47	40	13	8					
\$600-699K	12	38	33	0	0					
\$700-799K	0	14	0	0	0					
\$800-899K	0	0	0	0	0					
\$900-999K	0	0	0	0	0					
\$1-1.299M	0	0	0	0	0					
\$1.3-1.699M	0	0	0	0	0					
\$1.7-1.999M	0	0	0	0	0					
\$2-2.999M	0	0	0	0	0					
>3M	0	0	0	0	0					
Total	60	169	216	206	187					

Presented by:		

- Inventory: 13 units were listed for sale as of the last day of June approximately 1.0 months of inventory.
- Sales Activity: 10 units were sold during June
- Median Sales Price: \$804,997 during June
- Average price per sq.ft. in June was \$576
- Average Days-on-Market (DOM) is approximately 8 days
- Sold over Asking: On average, buyers paid 102% of list price in June







	Monthly Market Activity											
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price	
Jun-23	13	13	10	1.0	\$808,974	\$804,997	\$774,699	8	\$568	\$576	102%	
May-23	9	8	14	0.6	\$744,356	\$737,500	\$754,785	12	\$563	\$606	104%	
Apr-23	6	6	17	0.5	\$725,766	\$690,000	\$698,135	12	\$596	\$570	103%	
Mar-23	9	13	12	1.0	\$703,574	\$842,500	\$784,666	7	\$598	\$540	104%	
Feb-23	5	8	9	0.6	\$789,138	\$800,000	\$751,277	33	\$495	\$549	100%	
Jan-23	5	5	9	0.7	\$722,928	\$750,000	\$756,444	39	\$595	\$498	101%	
Dec-22	5	6	7	0.7	\$867,392	\$723,000	\$720,285	51	\$531	\$551	98%	
Nov-22	14	5	7	1.1	\$791,333	\$700,000	\$741,285	45	\$540	\$576	99%	
Oct-22	14	7	8	0.8	\$799,081	\$825,500	\$753,750	37	\$567	\$560	99%	
Sep-22	15	5	23	0.7	\$649,944	\$720,000	\$726,012	18	\$545	\$589	101%	
Aug-22	24	18	19	1.5	\$689,995	\$785,000	\$781,552	19	\$552	\$590	99%	
Jul-22	23	14	19	1.2	\$804,737	\$778,000	\$785,684	13	\$582	\$613	102%	
Jun-22	14	16	12	0.6	\$808,738	\$754,000	\$755,000	14	\$584	\$571	102%	

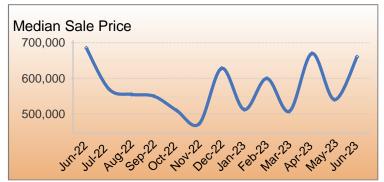
					Marke	t Trends					
Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jun-23	10	-16.7%	\$808,974	0.0292%	\$804,997	6.76%	\$774,699	2.61%	8	-42.9%	102%
Jun-22	12	-50%	\$808,738	8.54%	\$754,000	-4.56%	\$755,000	-0.202%	14	16.7%	102%
Jun-21	24	14.3%	\$745,084	14.6%	\$790,000	32.8%	\$756,529	29%	12	-36.8%	107%

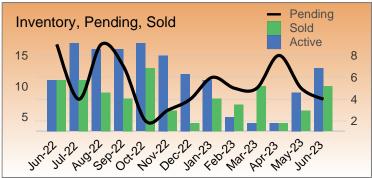
	Sales Activity and Price Trends										
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold						
<500K	7	12	23	22	23						
\$500-599K	5	5	8	22	25						
\$600-699K	14	13	24	26	40						
\$700-799K	12	12	36	17	16						
\$800-899K	17	21	33	1	2						
\$900-999K	8	28	20	0	0						
\$1-1.299M	5	26	1	0	0						
\$1.3-1.699M	0	0	0	0	0						
\$1.7-1.999M	0	0	0	0	0						
\$2-2.999M	0	0	0	0	0						
>3M	0	0	0	0	0						
Total	68	117	145	88	106						

Presented by:	

- Inventory: 13 units were listed for sale as of the last day of June approximately 2.0 months of inventory.
- Sales Activity: 10 units were sold during June
- Median Sales Price: \$660,500 during June
- Average price per sq.ft. in June was \$490
- Average Days-on-Market (DOM) is approximately 19 days
- Sold over Asking: On average, buyers paid 104% of list price in June







	Monthly Market Activity											
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price	
Jun-23	13	4	10	2.0	\$580,899	\$660,500	\$620,683	19	\$532	\$490	104%	
May-23	9	5	6	1.4	\$651,838	\$540,000	\$558,333	16	\$540	\$489	102%	
Apr-23	4	8	4	0.6	\$575,368	\$670,000	\$677,500	69	\$475	\$433	101%	
Mar-23	4	5	10	0.5	\$643,417	\$507,500	\$548,900	40	\$511	\$454	102%	
Feb-23	5	5	7	0.8	\$602,250	\$600,000	\$592,714	26	\$464	\$459	100%	
Jan-23	11	6	8	1.8	\$601,195	\$512,400	\$550,475	70	\$480	\$473	99%	
Dec-22	12	4	4	1.6	\$480,749	\$628,000	\$608,975	72	\$468	\$445	98%	
Nov-22	15	3	6	1.7	\$475,779	\$472,500	\$474,000	21	\$479	\$397	96%	
Oct-22	17	2	13	1.8	\$609,416	\$510,000	\$512,646	29	\$459	\$458	98%	
Sep-22	16	7	8	1.7	\$590,658	\$550,000	\$607,611	54	\$479	\$483	99%	
Aug-22	16	9	9	1.5	\$597,807	\$555,000	\$552,333	19	\$471	\$446	102%	
Jul-22	17	4	11	1.5	\$537,492	\$570,000	\$571,272	11	\$473	\$461	102%	
Jun-22	11	9	11	1.0	\$562,600	\$685,000	\$653,636	14	\$467	\$473	103%	

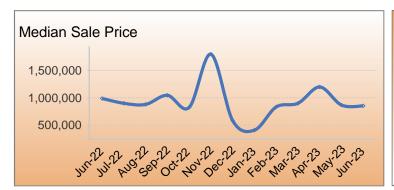
	Market Trends										
Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jun-23	10	-9.09%	\$580,899	3.25%	\$660,500	-3.58%	\$620,683	-5.04%	19	35.7%	104%
Jun-22	11	-42.1%	\$562,600	5.8%	\$685,000	13.8%	\$653,636	6.65%	14	55.6%	103%
Jun-21	19	35.7%	\$531,749	10.1%	\$601,838	48.4%	\$612,876	39%	9	-62.5%	109%

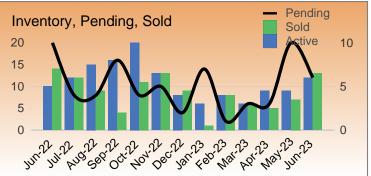
Sales Activity and Price Trends										
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold					
<500K	39	33	120	160	106					
\$500-599K	30	37	45	42	33					
\$600-699K	21	42	72	3	9					
\$700-799K	21	36	27	0	0					
\$800-899K	9	21	3	0	0					
\$900-999K	0	3	0	0	0					
\$1-1.299M	0	0	0	0	0					
\$1.3-1.699M	0	0	0	0	0					
\$1.7-1.999M	0	0	0	0	0					
\$2-2.999M	0	0	0	0	0					
>3M	0	0	0	0	0					
Total	120	172	267	205	148					

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Presented by:			
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- Inventory: 12 units were listed for sale as of the last day of June approximately 1.4 months of inventory.
- Sales Activity: 13 units were sold during June
- Median Sales Price: \$855,000 during June
- Average price per sq.ft. in June was \$628
- Average Days-on-Market (DOM) is approximately 26 days
- Sold over Asking: On average, buyers paid 100% of list price in June







					Monthly	y Market A	Activity				
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
Jun-23	12	6	13	1.4	\$1,009,482	\$855,000	\$939,500	26	\$755	\$628	100%
May-23	9	10	7	1.7	\$870,071	\$870,000	\$1,030,857	11	\$753	\$745	105%
Apr-23	9	3	5	1.6	\$1,081,124	\$1,200,000	\$1,264,000	69	\$751	\$738	98%
Mar-23	6	3	6	1.4	\$1,154,875	\$900,000	\$1,075,208	14	\$882	\$796	102%
Feb-23	8	1	8	1.3	\$1,473,543	\$835,000	\$1,073,500	29	\$763	\$647	101%
Jan-23	6	7	1	0.8	\$1,510,500	\$410,000	\$410,000	65	\$793	\$525	93%
Dec-22	8	2	9	0.7	\$684,633	\$585,000	\$936,956	50	\$675	\$653	98%
Nov-22	13	5	13	1.4	\$1,045,600	\$1,798,043	\$1,602,216	19	\$720	\$917	99%
Oct-22	20	4	11	2.6	\$966,769	\$825,000	\$963,181	19	\$673	\$581	102%
Sep-22	16	8	4	1.9	\$1,236,729	\$1,047,500	\$1,319,500	31	\$719	\$760	100%
Aug-22	15	4	9	1.3	\$1,005,363	\$880,000	\$981,777	24	\$649	\$684	99%
Jul-22	12	4	12	1.0	\$1,054,206	\$900,000	\$1,105,000	9	\$723	\$698	105%
Jun-22	10	10	14	0.6	\$1,123,830	\$990,000	\$1,141,357	16	\$777	\$721	103%

	Market Trends										
Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jun-23	13	-7.14%	\$1,009,482	-10.2%	\$855,000	-13.6%	\$939,500	-17.7%	26	62.5%	100%
Jun-22	14	-30%	\$1,123,830	50.6%	\$990,000	-2.22%	\$1,141,357	13.3%	16	0%	103%
Jun-21	20	150%	\$746,290	-12.3%	\$1,012,500	26.6%	\$1,006,950	18%	16	-55.6%	106%

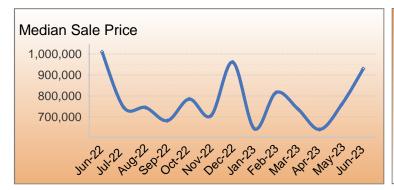
	Sales A	ctivity an	d Price T	rends	
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	3	16	21	9	12
\$500-599K	6	17	31	15	9
\$600-699K	15	16	12	9	15
\$700-799K	13	6	34	7	20
\$800-899K	16	19	14	9	14
\$900-999K	3	14	7	10	21
\$1-1.299M	13	52	43	6	13
\$1.3-1.699M	9	18	25	9	0
\$1.7-1.999M	1	7	2	1	0
\$2-2.999M	3	5	0	3	0
>3M	0	0	0	0	0
Total	82	170	189	78	104

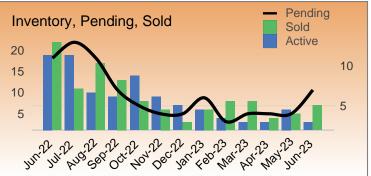
Presented k	oy:		

Includes Moraga, Lafayette, Orinda

- Inventory: 3 units were listed for sale as of the last day of June approximately 0.6 months of inventory.
- Sales Activity: 7 units were sold during June
- Median Sales Price: \$930,000 during June
- Average price per sq.ft. in June was \$669
- Average Days-on-Market (DOM) is approximately 12 days
- Sold over Asking: On average, buyers paid 105% of list price in June







					Monthly	y Market A	Activity				
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
Jun-23	3	7	7	0.6	\$754,088	\$930,000	\$874,000	12	\$581	\$669	105%
May-23	6	4	5	1.2	\$854,985	\$757,500	\$789,677	11	\$660	\$650	102%
Apr-23	3	4	4	0.5	\$791,200	\$639,500	\$674,000	16	\$756	\$621	103%
Mar-23	3	4	8	0.4	\$775,112	\$738,000	\$857,886	30	\$647	\$609	100%
Feb-23	4	3	8	0.7	\$986,672	\$817,000	\$886,611	14	\$609	\$594	101%
Jan-23	6	6	6	1.4	\$874,967	\$643,250	\$709,416	25	\$604	\$564	101%
Dec-22	7	4	3	1.4	\$700,509	\$962,000	\$968,000	37	\$582	\$573	98%
Nov-22	9	4	6	1.0	\$1,225,000	\$705,000	\$703,333	24	\$605	\$559	100%
Oct-22	14	5	8	1.1	\$746,568	\$785,000	\$822,750	35	\$595	\$591	97%
Sep-22	9	7	13	0.7	\$918,965	\$682,000	\$770,730	30	\$575	\$593	98%
Aug-22	10	11	17	0.7	\$786,088	\$745,000	\$872,522	18	\$584	\$622	100%
Jul-22	19	13	11	1.3	\$867,187	\$745,000	\$856,890	12	\$619	\$630	104%
Jun-22	19	11	22	1.0	\$871,272	\$1,010,000	\$913,408	9	\$629	\$668	110%

	Market Trends										
Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jun-23	7	-68.2%	\$754,088	-13.4%	\$930,000	-7.92%	\$874,000	-4.31%	12	33.3%	105%
Jun-22	22	46.7%	\$871,272	20.4%	\$1,010,000	68.3%	\$913,408	42%	9	-59.1%	110%
Jun-21	15	150%	\$723,472	-3.46%	\$600,000	-25.8%	\$643,419	-20.8%	22	267%	103%

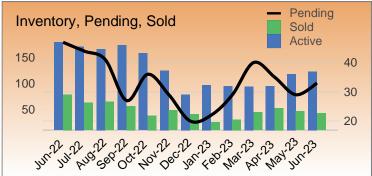
	Sales A	ctivity an	d Price T	rends	
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	2	4	6	3	5
\$500-599K	4	7	19	9	16
\$600-699K	9	17	21	9	11
\$700-799K	4	8	10	5	4
\$800-899K	2	9	8	4	9
\$900-999K	3	5	16	8	7
\$1-1.299M	8	26	12	1	1
\$1.3-1.699M	1	11	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	33	87	92	39	53

Presented by:	

- Inventory: 126 units were listed for sale as of the last day of June approximately 2.6 months of inventory.
- Sales Activity: 43 units were sold during June
- Median Sales Price: \$599,000 during June
- Average price per sq.ft. in June was \$593
- Average Days-on-Market (DOM) is approximately 31 days
- Sold over Asking: On average, buyers paid 103% of list price in June







					Monthly	/ Market A	Activity				
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
Jun-23	123	33	43	2.6	\$680,654	\$599,000	\$613,046	31	\$595	\$593	103%
May-23	118	29	47	2.5	\$652,625	\$620,000	\$667,563	41	\$575	\$634	101%
Apr-23	95	35	53	2.3	\$673,286	\$647,500	\$659,660	28	\$590	\$611	103%
Mar-23	94	40	45	2.9	\$637,332	\$669,000	\$725,922	31	\$576	\$627	101%
Feb-23	95	29	31	3.0	\$705,224	\$610,000	\$644,277	38	\$570	\$587	101%
Jan-23	97	22	26	2.5	\$707,164	\$579,000	\$623,348	63	\$604	\$583	99%
Dec-22	79	20	41	1.9	\$632,421	\$560,000	\$652,626	53	\$593	\$564	100%
Nov-22	125	29	49	2.6	\$652,623	\$570,000	\$634,520	36	\$605	\$582	100%
Oct-22	158	36	39	3.0	\$660,340	\$550,000	\$622,805	47	\$602	\$579	99%
Sep-22	173	27	57	2.8	\$663,949	\$655,000	\$693,664	32	\$603	\$624	102%
Aug-22	166	41	65	2.4	\$656,632	\$650,000	\$655,631	32	\$605	\$611	102%
Jul-22	171	44	63	2.3	\$625,646	\$640,000	\$673,367	25	\$599	\$644	103%
Jun-22	179	47	79	2.1	\$661,254	\$635,000	\$689,074	28	\$608	\$627	105%

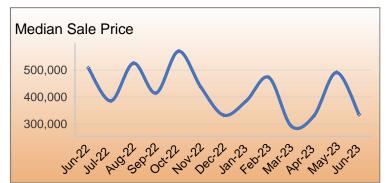
	Market Trends										
Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jun-23	43	-45.6%	\$680,654	2.93%	\$599,000	-5.67%	\$613,046	-11%	31	10.7%	103%
Jun-22	79	-24.8%	\$661,254	0.655%	\$635,000	-6.62%	\$689,074	-3.43%	28	21.7%	105%
Jun-21	105	110%	\$656,949	-1.53%	\$680,000	9.68%	\$713,558	-0.102%	23	-20.7%	106%

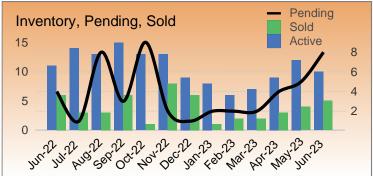
	Sales A	ctivity an	d Price 7	rends	
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	232	303	386	181	184
\$500-599K	140	245	303	137	220
\$600-699K	152	266	326	132	249
\$700-799K	103	196	302	167	172
\$800-899K	64	141	140	94	93
\$900-999K	27	101	87	46	66
\$1-1.299M	36	100	112	84	71
\$1.3-1.699M	18	42	36	21	21
\$1.7-1.999M	0	18	3	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	772	1412	1695	862	1076

Presented by:	

- Inventory: 11 units were listed for sale as of the last day of June approximately 2.8 months of inventory.
- Sales Activity: 5 units were sold during June
- Median Sales Price: \$335,000 during June
- Average price per sq.ft. in June was \$417
- Average Days-on-Market (DOM) is approximately 43 days
- Sold over Asking: On average, buyers paid 101% of list price in June







	Monthly Market Activity										
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
Jun-23	10	8	5	2.8	\$481,650	\$335,000	\$395,000	43	\$400	\$417	101%
May-23	12	5	4	4.0	\$449,426	\$491,000	\$486,750	30	\$399	\$383	99%
Apr-23	9	4	3	3.9	\$425,985	\$330,000	\$423,331	26	\$423	\$368	104%
Mar-23	7	2	2	4.2	\$441,799	\$291,500	\$291,500	31	\$442	\$410	97%
Feb-23	6	2	2	2.0	\$299,000	\$472,500	\$472,500	43	\$431	\$314	103%
Jan-23	8	2	1	1.8	\$344,200	\$385,000	\$385,000	12	\$405	\$375	96%
Dec-22	9	1	6	1.8	\$345,000	\$332,500	\$375,500	52	\$387	\$336	96%
Nov-22	13	2	8	3.2	\$448,148	\$435,000	\$457,845	29	\$388	\$350	99%
Oct-22	13	9	1	3.9	\$392,187	\$570,000	\$570,000	71	\$371	\$315	98%
Sep-22	15	3	6	3.8	\$437,624	\$414,000	\$431,981	24	\$353	\$366	99%
Aug-22	13	8	3	3.3	\$374,554	\$525,000	\$459,666	22	\$342	\$333	101%
Jul-22	14	1	3	2.3	\$488,105	\$385,000	\$423,333	15	\$352	\$352	104%
Jun-22	11	4	6	1.6	\$483,128	\$507,500	\$495,666	15	\$368	\$386	103%

					Marke	t Trends					
Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jun-23	5	-16.7%	\$481,650	-0.306%	\$335,000	-34%	\$395,000	-20.3%	43	187%	101%
Jun-22	6	-40%	\$483,128	30.4%	\$507,500	7.98%	\$495,666	6.25%	15	36.4%	103%
Jun-21	10	900%	\$370,416	3.68%	\$470,000	88%	\$466,500	86.6%	11	267%	109%

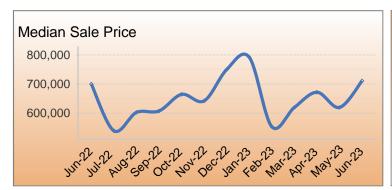
	Sales A	ctivity an	d Price T	rends	
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	29	70	77	68	79
\$500-599K	8	17	25	3	0
\$600-699K	6	24	6	0	3
\$700-799K	0	0	0	0	0
\$800-899K	0	0	0	0	0
\$900-999K	0	0	0	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	43	111	108	71	82

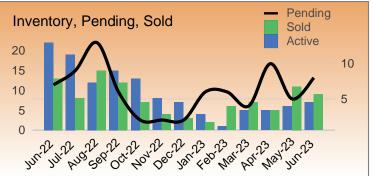
Presented I	by:		

Includes Pittsburg and Bay Point

- Inventory: 8 units were listed for sale as of the last day of June - approximately 1.0 months of inventory.
- Sales Activity: 9 units were sold during June
- Median Sales Price: \$711,000 during June
- Average price per sq.ft. in June was \$512
- Average Days-on-Market (DOM) is approximately 14 days
- Sold over Asking: On average, buyers paid 102% of list price in June







	Monthly Market Activity										
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
Jun-23	7	8	9	1.0	\$584,207	\$711,000	\$648,587	14	\$503	\$512	102%
May-23	6	5	11	0.9	\$664,356	\$620,000	\$637,863	12	\$478	\$526	102%
Apr-23	5	10	5	0.8	\$551,391	\$672,000	\$689,424	11	\$491	\$517	105%
Mar-23	5	4	7	1.0	\$730,312	\$620,000	\$574,142	34	\$503	\$461	102%
Feb-23	1	6	6	0.5	\$589,570	\$553,750	\$544,750	45	\$472	\$477	97%
Jan-23	4	6	2	1.3	\$567,200	\$792,500	\$792,500	51	\$448	\$425	97%
Dec-22	7	2	3	1.5	\$585,747	\$750,000	\$672,000	31	\$483	\$393	100%
Nov-22	8	2	4	1.0	\$595,200	\$642,500	\$602,500	8	\$481	\$458	100%
Oct-22	13	2	7	1.1	\$670,000	\$665,000	\$612,142	19	\$476	\$465	102%
Sep-22	15	6	12	1.3	\$620,291	\$607,750	\$596,458	36	\$497	\$512	101%
Aug-22	12	13	15	1.0	\$627,359	\$603,000	\$630,133	31	\$475	\$489	99%
Jul-22	19	9	8	1.6	\$588,069	\$539,500	\$606,125	19	\$499	\$489	101%
Jun-22	22	7	13	1.7	\$646,520	\$700,000	\$683,692	14	\$490	\$529	104%

					Marke	t Trends					
Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jun-23	9	-30.8%	\$584,207	-9.64%	\$711,000	1.57%	\$648,587	-5.13%	14	0%	102%
Jun-22	13	18.2%	\$646,520	1.7%	\$700,000	30.8%	\$683,692	21.1%	14	-6.67%	104%
Jun-21	11	10%	\$635,730	11.9%	\$535,000	2.4%	\$564,745	5.89%	15	-31.8%	105%

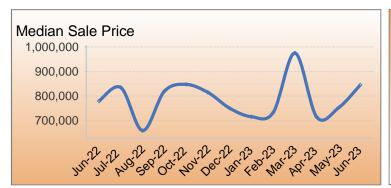
	Sales A	ctivity an	d Price 7	rends	
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	36	32	51	50	72
\$500-599K	6	36	53	42	49
\$600-699K	30	48	36	12	24
\$700-799K	21	21	21	12	24
\$800-899K	24	42	21	0	0
\$900-999K	3	9	9	0	0
\$1-1.299M	0	12	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	120	200	191	116	169

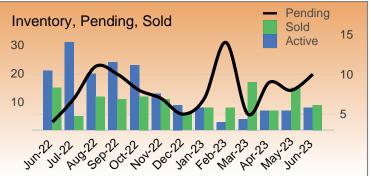
Presented by:		

Includes Pleasant Hill and Pacheco

- Inventory: 10 units were listed for sale as of the last day of June approximately 1.0 months of inventory.
- Sales Activity: 9 units were sold during June
- Median Sales Price: \$845,000 during June
- Average price per sq.ft. in June was \$686
- Average Days-on-Market (DOM) is approximately 11 days
- Sold over Asking: On average, buyers paid 104% of list price in June







	Monthly Market Activity										
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
Jun-23	8	10	9	1.0	\$824,353	\$845,000	\$832,388	11	\$692	\$686	104%
May-23	7	8	15	0.5	\$806,853	\$752,000	\$844,200	21	\$611	\$667	105%
Apr-23	7	9	7	0.8	\$802,176	\$715,000	\$741,714	9	\$686	\$687	103%
Mar-23	4	5	17	0.4	\$717,231	\$975,000	\$909,235	15	\$664	\$642	101%
Feb-23	3	14	8	0.5	\$777,984	\$733,500	\$749,937	24	\$612	\$621	99%
Jan-23	8	7	8	1.0	\$896,112	\$716,000	\$690,375	45	\$630	\$630	97%
Dec-22	9	5	6	0.9	\$958,975	\$751,000	\$742,666	49	\$635	\$637	98%
Nov-22	13	7	11	1.2	\$780,533	\$815,000	\$774,545	37	\$649	\$638	97%
Oct-22	23	8	12	2.1	\$836,830	\$847,500	\$840,583	27	\$645	\$651	100%
Sep-22	24	10	11	2.7	\$777,147	\$820,000	\$825,545	36	\$656	\$616	97%
Aug-22	20	11	12	1.9	\$716,557	\$660,000	\$764,316	20	\$641	\$677	100%
Jul-22	31	7	5	2.8	\$913,178	\$835,000	\$781,500	9	\$651	\$756	103%
Jun-22	21	4	15	1.4	\$859,808	\$780,000	\$817,833	9	\$664	\$700	103%

					Marke	t Trends					
Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jun-23	9	-40%	\$824,353	-4.12%	\$845,000	8.33%	\$832,388	1.78%	11	22.2%	104%
Jun-22	15	0%	\$859,808	12.6%	\$780,000	-4.88%	\$817,833	-2.22%	9	12.5%	103%
Jun-21	15	7.14%	\$763,744	17.8%	\$820,000	12.1%	\$836,400	24.6%	8	-57.9%	110%

	Sales Activity and Price Trends								
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold				
<500K	6	0	30	30	21				
\$500-599K	21	18	60	21	45				
\$600-699K	21	24	33	33	60				
\$700-799K	36	57	42	27	51				
\$800-899K	30	45	39	33	27				
\$900-999K	27	24	21	15	0				
\$1-1.299M	42	24	51	0	0				
\$1.3-1.699M	0	30	3	0	0				
\$1.7-1.999M	0	0	0	0	0				
\$2-2.999M	0	0	0	0	3				
>3M	0	0	0	0	0				
Total	183	222	279	159	207				

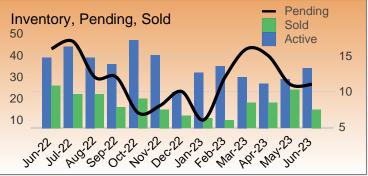
Presented k	oy:		

Includes Pleasanton and Sunol

- Inventory: 35 units were listed for sale as of the last day of June approximately 1.8 months of inventory.
- Sales Activity: 15 units were sold during June
- Median Sales Price: \$628,888 during June
- Average price per sq.ft. in June was \$543
- Average Days-on-Market (DOM) is approximately 28 days
- Sold over Asking: On average, buyers paid 101% of list price in June







	Monthly Market Activity												
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price		
Jun-23	34	11	15	1.8	\$554,261	\$628,888	\$705,525	28	\$497	\$543	101%		
May-23	29	11	24	1.5	\$649,287	\$575,000	\$586,791	37	\$483	\$497	103%		
Apr-23	27	15	18	1.9	\$575,037	\$558,750	\$551,694	22	\$496	\$471	103%		
Mar-23	30	16	18	2.4	\$526,507	\$516,750	\$523,577	25	\$490	\$502	99%		
Feb-23	35	12	10	3.3	\$576,909	\$561,500	\$561,100	21	\$506	\$470	101%		
Jan-23	32	6	11	2.6	\$585,866	\$531,000	\$493,181	60	\$486	\$455	99%		
Dec-22	23	10	12	1.5	\$501,989	\$469,500	\$465,824	52	\$443	\$463	98%		
Nov-22	40	8	15	2.4	\$622,937	\$520,000	\$525,666	24	\$510	\$461	100%		
Oct-22	47	7	20	2.5	\$631,959	\$489,950	\$532,595	33	\$508	\$506	100%		
Sep-22	36	12	16	1.9	\$537,226	\$582,500	\$595,368	30	\$504	\$461	99%		
Aug-22	39	12	22	1.7	\$597,780	\$532,500	\$531,250	19	\$516	\$504	101%		
Jul-22	44	17	22	1.7	\$519,827	\$580,000	\$593,818	19	\$521	\$483	102%		
Jun-22	39	16	26	1.5	\$563,848	\$550,000	\$582,222	16	\$472	\$538	105%		

	Market Trends											
Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price	
Jun-23	15	-42.3%	\$554,261	-1.7%	\$628,888	14.3%	\$705,525	21.2%	28	75%	101%	
Jun-22	26	-35%	\$563,848	-1.97%	\$550,000	1.85%	\$582,222	6.94%	16	-11.1%	105%	
Jun-21	40	233%	\$575,156	12.6%	\$540,000	16.1%	\$544,420	13.2%	18	0%	105%	

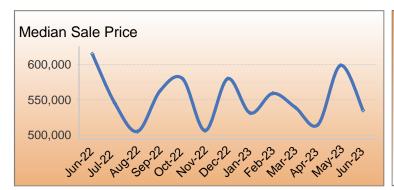
	Sales Activity and Price Trends										
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold						
<500K	89	106	171	140	236						
\$500-599K	65	109	116	34	55						
\$600-699K	50	85	72	25	47						
\$700-799K	44	31	43	6	22						
\$800-899K	0	35	16	3	3						
\$900-999K	0	11	12	0	7						
\$1-1.299M	4	1	6	1	0						
\$1.3-1.699M	3	0	2	0	0						
\$1.7-1.999M	0	0	0	0	0						
\$2-2.999M	0	0	0	0	0						
>3M	0	0	0	0	0						
Total	255	378	438	209	370						

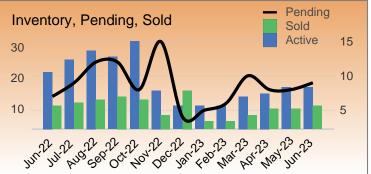
Presented by:	

Includes Richmond, El Cerrito, San Pablo

- Inventory: 18 units were listed for sale as of the last day of June approximately 1.7 months of inventory.
- Sales Activity: 11 units were sold during June
- Median Sales Price: \$535,000 during June
- Average price per sq.ft. in June was \$559
- Average Days-on-Market (DOM) is approximately 18 days
- Sold over Asking: On average, buyers paid 101% of list price in June







	Monthly Market Activity												
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price		
Jun-23	17	9	11	1.7	\$588,117	\$535,000	\$630,272	18	\$507	\$559	101%		
May-23	17	8	10	2.0	\$675,156	\$599,000	\$613,100	20	\$508	\$491	102%		
Apr-23	15	8	10	1.9	\$632,938	\$514,500	\$504,200	19	\$525	\$524	103%		
Mar-23	14	10	8	2.1	\$658,296	\$539,004	\$541,976	15	\$492	\$510	101%		
Feb-23	11	6	6	1.2	\$587,251	\$559,000	\$582,166	24	\$491	\$466	101%		
Jan-23	11	5	6	1.1	\$574,375	\$531,000	\$603,333	70	\$525	\$450	96%		
Dec-22	11	4	16	0.9	\$496,399	\$580,000	\$604,812	45	\$489	\$490	99%		
Nov-22	16	15	8	1.5	\$638,877	\$506,000	\$491,750	40	\$497	\$479	100%		
Oct-22	32	8	13	2.4	\$533,816	\$580,000	\$575,615	25	\$497	\$507	102%		
Sep-22	27	12	14	2.2	\$592,705	\$562,500	\$592,371	27	\$491	\$491	102%		
Aug-22	29	12	13	2.5	\$601,054	\$505,000	\$530,269	19	\$494	\$531	101%		
Jul-22	26	9	12	2.4	\$571,428	\$545,000	\$557,000	12	\$492	\$528	103%		
Jun-22	22	7	11	1.9	\$504,707	\$615,000	\$615,818	16	\$514	\$519	107%		

	Market Trends											
Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price	
Jun-23	11	0%	\$588,117	16.5%	\$535,000	-13%	\$630,272	2.35%	18	12.5%	101%	
Jun-22	11	-35.3%	\$504,707	-5.96%	\$615,000	6.96%	\$615,818	2.42%	16	33.3%	107%	
Jun-21	17	70%	\$536,674	5.07%	\$575,000	10.6%	\$601,252	8.28%	12	-72.1%	109%	

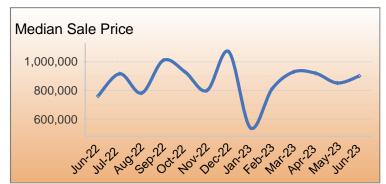
	Sales Activity and Price Trends											
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold							
<500K	22	34	72	47	94							
\$500-599K	39	37	47	25	46							
\$600-699K	15	31	14	8	8							
\$700-799K	11	14	12	19	1							
\$800-899K	1	14	7	2	0							
\$900-999K	2	5	0	0	0							
\$1-1.299M	0	1	0	0	0							
\$1.3-1.699M	0	0	0	0	0							
\$1.7-1.999M	0	0	0	0	0							
\$2-2.999M	0	0	0	0	0							
>3M	0	0	0	0	0							
Total	90	136	152	101	149							

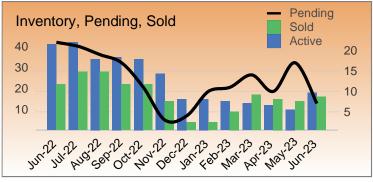
Presented by:		

Includes San Leandro and San Lorenzo

- Inventory: 19 units were listed for sale as of the last day of June approximately 1.3 months of inventory.
- Sales Activity: 16 units were sold during June
- Median Sales Price: \$901,500 during June
- Average price per sq.ft. in June was \$657
- Average Days-on-Market (DOM) is approximately 12 days
- Sold over Asking: On average, buyers paid 104% of list price in June







	Monthly Market Activity												
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price		
Jun-23	18	7	16	1.3	\$793,522	\$901,500	\$928,743	12	\$676	\$657	104%		
May-23	10	17	14	0.7	\$858,293	\$852,500	\$934,464	11	\$648	\$628	103%		
Apr-23	12	10	15	1.0	\$976,086	\$920,000	\$874,800	7	\$629	\$609	102%		
Mar-23	13	14	17	1.4	\$955,849	\$930,000	\$811,594	24	\$670	\$617	100%		
Feb-23	14	11	9	2.5	\$1,119,269	\$812,500	\$857,387	45	\$657	\$620	99%		
Jan-23	15	10	4	2.0	\$989,115	\$541,250	\$549,350	92	\$681	\$634	99%		
Dec-22	15	4	4	1.2	\$743,485	\$1,070,000	\$988,250	46	\$654	\$621	98%		
Nov-22	27	3	14	1.4	\$1,272,901	\$800,000	\$894,664	28	\$657	\$622	99%		
Oct-22	34	11	22	1.4	\$1,005,215	\$928,950	\$882,245	31	\$660	\$622	98%		
Sep-22	35	17	22	1.4	\$922,245	\$1,010,000	\$915,818	34	\$645	\$658	98%		
Aug-22	34	19	28	1.3	\$774,695	\$782,500	\$813,133	24	\$646	\$639	99%		
Jul-22	42	21	28	1.8	\$970,128	\$917,500	\$886,821	17	\$657	\$662	99%		
Jun-22	41	22	22	1.8	\$1,028,600	\$762,500	\$890,884	9	\$664	\$696	105%		

	Market Trends											
Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price	
Jun-23	16	-27.3%	\$793,522	-22.9%	\$901,500	18.2%	\$928,743	4.25%	12	33.3%	104%	
Jun-22	22	-54.2%	\$1,028,600	27%	\$762,500	7.02%	\$890,884	13.1%	9	28.6%	105%	
Jun-21	48	77.8%	\$810,115	17.9%	\$712,500	9.62%	\$787,594	14.7%	7	-65%	107%	

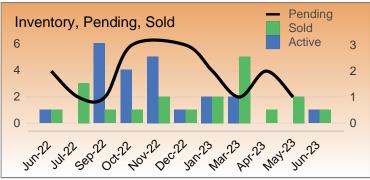
	Sales Activity and Price Trends										
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold						
<500K	5	9	39	26	27						
\$500-599K	11	15	35	18	31						
\$600-699K	6	13	37	21	24						
\$700-799K	9	12	16	1	17						
\$800-899K	4	12	12	36	17						
\$900-999K	6	4	15	15	14						
\$1-1.299M	21	17	48	0	0						
\$1.3-1.699M	5	33	3	0	0						
\$1.7-1.999M	0	1	0	0	0						
\$2-2.999M	0	0	0	0	0						
>3M	0	0	0	0	0						
Total	67	116	205	117	130						

Presented by:			

- Inventory: 1 units were listed for sale as of the last day of June approximately 0.8 months of inventory.
- Sales Activity: 1 units were sold during June
- Median Sales Price: \$380,000 during June
- Average price per sq.ft. in June was \$361
- Average Days-on-Market (DOM) is approximately 5 days
- Sold over Asking: On average, buyers paid 103% of list price in June







	Monthly Market Activity										
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
Jun-23	1	0	1	0.8	\$389,000	\$380,000	\$380,000	5	\$299	\$361	103%
May-23	0	1	2	0.0	\$369,950	\$382,500	\$382,500	17	-	\$448	100%
Apr-23	0	2	1	0.0	-	\$349,000	\$349,000	22	-	\$368	95%
Mar-23	2	1	5	0.9	\$382,475	\$410,000	\$408,000	45	\$448	\$377	100%
Jan-23	2	2	2	1.2	\$472,450	\$398,250	\$398,250	38	\$406	\$343	100%
Dec-22	1	3	1	0.8	-	\$460,000	\$460,000	16	\$450	\$300	102%
Nov-22	5	0	2	3.8	\$386,333	\$489,950	\$489,950	51	\$374	\$328	100%
Oct-22	4	3	1	6.0	\$449,000	\$435,000	\$435,000	5	\$369	\$402	94%
Sep-22	6	1	1	4.5	\$440,975	\$400,000	\$400,000	30	\$355	\$493	99%
Jul-22	0	1	3	0.0	\$404,000	\$410,000	\$421,666	42	-	\$360	102%
Jun-22	1	2	1	3.0	\$399,999	\$520,000	\$520,000	17	\$343	\$339	98%

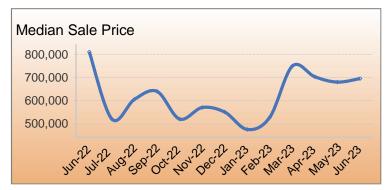
	Market Trends										
Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jun-23	1	0%	\$389,000	-2.75%	\$380,000	-26.9%	\$380,000	-26.9%	5	-70.6%	103%
Jun-22	1	-50%	\$399,999	-5.87%	\$520,000	25.3%	\$520,000	25.3%	17	0%	98%
Jun-21	2	0%	\$424,950	29.5%	\$415,000	28.1%	\$415,000	28.1%	17	70%	104%

	Sales Activity and Price Trends									
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold					
<500K	10	6	10	10	20					
\$500-599K	1	2	0	0	0					
\$600-699K	0	0	0	0	0					
\$700-799K	0	0	0	0	0					
\$800-899K	0	0	0	0	0					
\$900-999K	0	0	0	0	0					
\$1-1.299M	0	0	0	0	0					
\$1.3-1.699M	0	0	0	0	0					
\$1.7-1.999M	0	0	0	0	0					
\$2-2.999M	0	0	0	0	0					
>3M	0	0	0	0	0					
Total	11	8	10	10	20					

Presented by:		

- Inventory: 3 units were listed for sale as of the last day of June approximately 0.4 months of inventory.
- Sales Activity: 8 units were sold during June
- Median Sales Price: \$695,000 during June
- Average price per sq.ft. in June was \$598
- Average Days-on-Market (DOM) is approximately 12 days
- Sold over Asking: On average, buyers paid 107% of list price in June







					Monthly	/ Market A	Activity				
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
Jun-23	3	9	8	0.4	\$698,477	\$695,000	\$700,500	12	\$619	\$598	107%
May-23	2	6	11	0.4	\$637,407	\$680,000	\$738,057	12	\$718	\$589	104%
Apr-23	5	8	6	1.1	\$633,564	\$702,500	\$731,666	19	\$577	\$625	105%
Mar-23	4	5	4	1.3	\$808,142	\$749,000	\$857,000	57	\$607	\$596	102%
Feb-23	3	4	4	0.5	\$763,544	\$527,500	\$540,000	63	\$595	\$559	95%
Jan-23	5	3	4	1.0	\$803,500	\$475,000	\$462,618	45	\$631	\$509	98%
Dec-22	5	4	9	0.8	\$513,000	\$550,000	\$581,777	40	\$584	\$584	97%
Nov-22	12	6	5	2.1	\$610,590	\$570,000	\$591,100	26	\$560	\$618	101%
Oct-22	15	5	5	2.4	\$648,778	\$520,000	\$624,000	20	\$577	\$563	100%
Sep-22	13	5	7	1.9	\$649,491	\$640,000	\$697,669	23	\$588	\$598	100%
Aug-22	5	5	9	0.9	\$628,557	\$605,000	\$686,555	31	\$584	\$616	100%
Jul-22	12	7	5	1.5	\$774,999	\$520,000	\$639,000	39	\$613	\$639	102%
Jun-22	17	2	9	1.5	\$663,672	\$810,000	\$907,111	17	\$610	\$679	104%

	Market Trends										
Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jun-23	8	-11.1%	\$698,477	5.24%	\$695,000	-14.2%	\$700,500	-22.8%	12	-29.4%	107%
Jun-22	9	-40%	\$663,672	3.31%	\$810,000	19.8%	\$907,111	30.1%	17	88.9%	104%
Jun-21	15	150%	\$642,435	-3.56%	\$676,000	30.1%	\$697,008	26.2%	9	-62.5%	110%

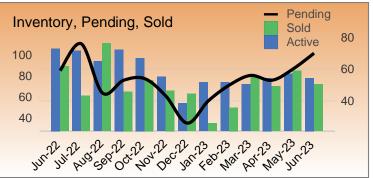
	Sales A	ctivity an	d Price T	rends	
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	5	7	17	9	24
\$500-599K	7	14	14	14	13
\$600-699K	8	21	14	8	6
\$700-799K	8	6	8	3	12
\$800-899K	4	9	21	3	5
\$900-999K	1	11	7	2	0
\$1-1.299M	1	5	1	0	0
\$1.3-1.699M	1	4	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	35	77	82	39	60

Presented by:		

- Inventory: 79 units were listed for sale as of the last day of June approximately 1.0 months of inventory.
- Sales Activity: 72 units were sold during June
- Median Sales Price: \$648,500 during June
- Average price per sq.ft. in June was \$553
- Average Days-on-Market (DOM) is approximately 24 days
- Sold over Asking: On average, buyers paid 101% of list price in June







					Monthly	/ Market A	Activity				
Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
Jun-23	78	70	72	1.0	\$702,294	\$648,500	\$711,793	24	\$570	\$553	101%
May-23	82	60	85	1.1	\$711,007	\$752,000	\$800,981	18	\$556	\$597	103%
Apr-23	78	53	70	1.2	\$667,373	\$523,000	\$592,210	30	\$547	\$521	101%
Mar-23	72	56	79	1.3	\$635,059	\$607,000	\$654,607	20	\$548	\$547	102%
Feb-23	74	50	50	1.5	\$687,384	\$600,000	\$677,540	29	\$551	\$540	100%
Jan-23	74	40	35	1.4	\$617,675	\$560,000	\$653,834	31	\$552	\$522	99%
Dec-22	54	26	63	0.8	\$608,487	\$610,000	\$692,672	39	\$555	\$522	100%
Nov-22	79	43	66	1.2	\$701,720	\$537,500	\$612,378	32	\$554	\$519	99%
Oct-22	97	54	76	1.2	\$692,588	\$700,500	\$763,078	24	\$547	\$571	102%
Sep-22	105	53	65	1.3	\$716,959	\$620,000	\$670,322	26	\$545	\$545	100%
Aug-22	94	45	111	1.1	\$702,452	\$622,000	\$701,204	19	\$554	\$560	102%
Jul-22	104	76	61	1.2	\$698,513	\$615,000	\$671,475	16	\$554	\$544	102%
Jun-22	106	59	89	1.1	\$685,635	\$587,000	\$752,211	14	\$558	\$596	107%

	Market Trends										
Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Jun-23	72	-19.1%	\$702,294	2.43%	\$648,500	10.5%	\$711,793	-5.37%	24	71.4%	101%
Jun-22	89	-38.2%	\$685,635	10.6%	\$587,000	3.89%	\$752,211	17.8%	14	-30%	107%
Jun-21	144	109%	\$619,701	4.02%	\$565,000	-5.04%	\$638,717	7.89%	20	-31%	104%

	Sales Activity and Price Trends									
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold					
<500K	252	350	542	242	372					
\$500-599K	88	172	186	92	156					
\$600-699K	84	128	162	102	144					
\$700-799K	98	88	118	72	94					
\$800-899K	64	88	102	36	74					
\$900-999K	50	54	60	20	32					
\$1-1.299M	74	130	68	24	30					
\$1.3-1.699M	20	52	16	6	6					
\$1.7-1.999M	10	6	12	6	4					
\$2-2.999M	2	10	4	0	0					
>3M	0	0	0	0	0					
Total	742	1078	1270	600	912					

resented by:	
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Includes Walnut Creek and Rossmoor