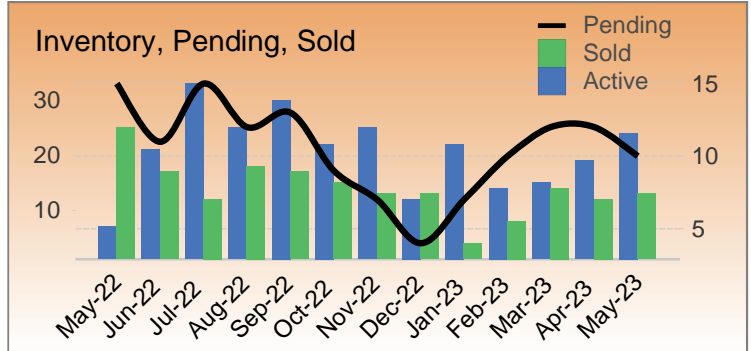


Market Activity Summary:

- Inventory: 25 units were listed for sale as of the last day of May - approximately 1.9 months of inventory.
- Sales Activity: 13 units were sold during May
- Median Sales Price: \$635,000 during May
- Average price per sq.ft. in May was \$635
- Average Days-on-Market (DOM) is approximately 14 days
- Sold over Asking: On average, buyers paid 105% of list price in May



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
May-23	24	10	13	1.9	\$910,245	\$635,000	\$710,730	14	\$690	\$635	105%
Apr-23	19	12	12	1.7	\$764,088	\$910,000	\$978,622	28	\$647	\$637	106%
Mar-23	15	12	14	1.7	\$872,398	\$826,500	\$768,108	33	\$636	\$678	102%
Feb-23	14	10	8	1.8	\$725,223	\$837,500	\$781,875	13	\$645	\$591	103%
Jan-23	22	7	4	2.2	\$826,230	\$965,866	\$971,682	18	\$657	\$608	103%
Dec-22	12	4	13	0.9	\$717,011	\$830,000	\$851,584	38	\$664	\$602	104%
Nov-22	25	7	13	1.7	\$870,257	\$810,119	\$825,212	32	\$635	\$623	102%
Oct-22	22	9	15	1.3	\$895,062	\$900,000	\$891,733	21	\$613	\$642	105%
Sep-22	30	13	17	1.9	\$770,440	\$875,000	\$822,286	39	\$612	\$617	106%
Aug-22	25	12	18	1.6	\$845,649	\$894,000	\$901,980	17	\$612	\$661	112%
Jul-22	33	15	12	1.8	\$849,560	\$910,000	\$985,250	14	\$621	\$712	108%
Jun-22	21	11	17	1.0	\$886,857	\$952,402	\$872,429	26	\$665	\$674	108%
May-22	7	15	25	0.4	\$882,273	\$1,032,298	\$1,010,811	17	\$720	\$704	115%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
May-23	13	-48%	\$910,245	3.17%	\$635,000	-38.5%	\$710,730	-29.7%	14	-17.6%	105%
May-22	25	56.3%	\$882,273	2.51%	\$1,032,298	25.9%	\$1,010,811	20.5%	17	143%	115%
May-21	16	129%	\$860,641	12.6%	\$820,000	10.4%	\$838,625	9.98%	7	-63.2%	111%

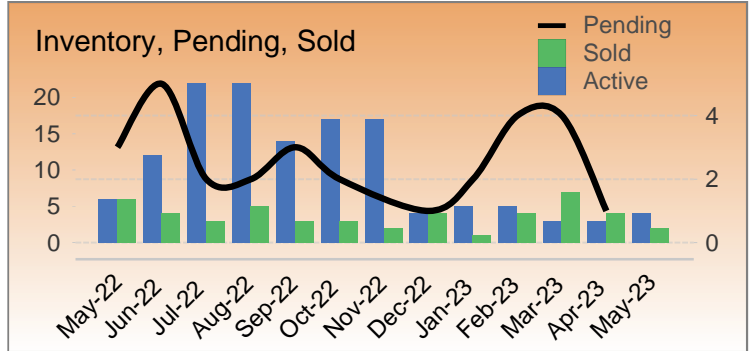
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	5	7	14	5	8
\$500-599K	3	5	13	5	11
\$600-699K	7	12	9	4	13
\$700-799K	10	3	9	15	15
\$800-899K	8	5	11	8	9
\$900-999K	9	12	9	2	2
\$1-1.299M	7	22	19	11	5
\$1.3-1.699M	1	9	2	0	1
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	50	75	86	50	64

Presented by:

Market Activity Summary:

- Inventory: 4 units were listed for sale as of the last day of May - approximately 0.9 months of inventory.
- Sales Activity: 2 units were sold during May
- Median Sales Price: \$592,500 during May
- Average price per sq.ft. in May was \$517
- Average Days-on-Market (DOM) is approximately 103 days
- Sold over Asking: On average, buyers paid 104% of list price in May



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
May-23	4	0	2	0.9	\$564,222	\$592,500	\$592,500	103	\$467	\$517	104%
Apr-23	3	1	4	0.6	\$604,000	\$627,000	\$611,375	21	\$597	\$558	100%
Mar-23	3	4	7	0.8	\$928,599	\$805,000	\$882,714	10	\$565	\$695	106%
Feb-23	5	4	4	1.7	\$529,200	\$517,500	\$508,750	24	\$547	\$502	101%
Jan-23	5	2	1	2.6	\$708,166	\$615,000	\$615,000	70	\$563	\$525	100%
Dec-22	4	1	4	1.3	\$976,333	\$940,000	\$909,500	15	\$498	\$656	101%
Nov-22	17	0	2	6.8	\$668,000	\$545,000	\$545,000	91	\$582	\$477	98%
Oct-22	17	2	3	4.9	\$626,981	\$585,000	\$515,000	41	\$577	\$445	97%
Sep-22	14	3	3	4.1	\$584,450	\$400,000	\$426,932	43	\$616	\$407	98%
Aug-22	22	2	5	5.8	\$620,236	\$540,000	\$550,600	24	\$598	\$521	103%
Jul-22	22	2	3	5.1	\$536,453	\$515,000	\$781,666	19	\$581	\$640	103%
Jun-22	12	5	4	2.3	\$583,316	\$534,444	\$526,972	39	\$545	\$512	99%
May-22	6	3	6	0.9	\$628,333	\$591,500	\$771,333	10	\$539	\$642	104%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
May-23	2	-66.7%	\$564,222	-10.2%	\$592,500	0.169%	\$592,500	-23.2%	103	930%	104%
May-22	6	-14.3%	\$628,333	6.46%	\$591,500	20.7%	\$771,333	23.1%	10	-77.8%	104%
May-21	7	250%	\$590,200	21.4%	\$490,000	-21.5%	\$626,428	0.389%	45	246%	106%

Sales Activity and Price Trends

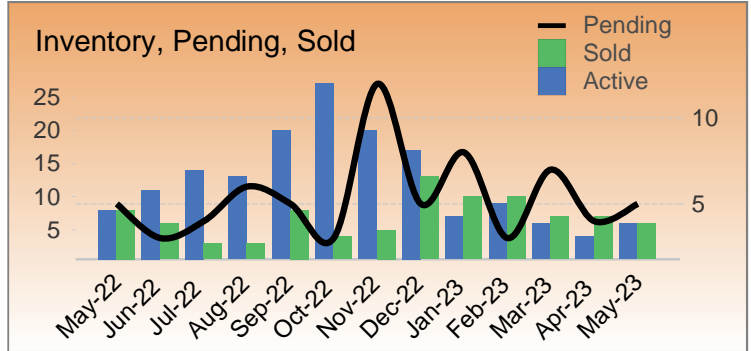
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	2	6	10	2	5
\$500-599K	6	4	3	6	4
\$600-699K	3	7	4	2	3
\$700-799K	1	1	1	1	0
\$800-899K	2	0	1	0	1
\$900-999K	0	0	1	0	0
\$1-1.299M	2	1	1	1	0
\$1.3-1.699M	0	4	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	16	23	21	12	13

Presented by:



Market Activity Summary:

- Inventory: 7 units were listed for sale as of the last day of May - approximately 1.1 months of inventory.
- Sales Activity: 6 units were sold during May
- Median Sales Price: \$372,500 during May
- Average price per sq.ft. in May was \$333
- Average Days-on-Market (DOM) is approximately 25 days
- Sold over Asking: On average, buyers paid 105% of list price in May



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
May-23	6	5	6	1.1	\$326,182	\$372,500	\$323,333	25	\$319	\$333	105%
Apr-23	4	4	7	0.5	\$265,977	\$291,000	\$298,142	22	\$386	\$297	99%
Mar-23	6	7	7	0.7	\$311,222	\$285,000	\$292,571	33	\$359	\$283	98%
Feb-23	9	3	10	0.9	\$323,612	\$306,250	\$318,150	65	\$316	\$333	100%
Jan-23	7	8	10	1.0	\$381,666	\$314,998	\$333,188	52	\$306	\$350	99%
Dec-22	17	5	13	2.5	\$357,571	\$375,000	\$344,269	29	\$312	\$340	101%
Nov-22	20	12	5	3.5	\$294,877	\$295,000	\$310,225	35	\$296	\$348	97%
Oct-22	27	3	4	5.6	\$343,903	\$344,500	\$392,250	33	\$314	\$375	101%
Sep-22	20	5	8	4.5	\$315,906	\$367,750	\$378,750	37	\$322	\$373	99%
Aug-22	13	6	3	3.3	\$352,377	\$240,000	\$263,333	34	\$352	\$299	101%
Jul-22	14	4	3	2.5	\$348,124	\$400,000	\$400,000	9	\$348	\$326	103%
Jun-22	11	3	6	1.3	\$383,271	\$393,725	\$385,491	15	\$340	\$375	101%
May-22	8	5	8	0.7	\$335,593	\$340,000	\$325,875	10	\$327	\$352	104%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
May-23	6	-25%	\$326,182	-2.8%	\$372,500	9.56%	\$323,333	-0.78%	25	150%	105%
May-22	8	14.3%	\$335,593	14.8%	\$340,000	9.68%	\$325,875	2.52%	10	-16.7%	104%
May-21	7	75%	\$292,273	-4.72%	\$310,000	15.5%	\$317,857	18.1%	12	-53.8%	103%

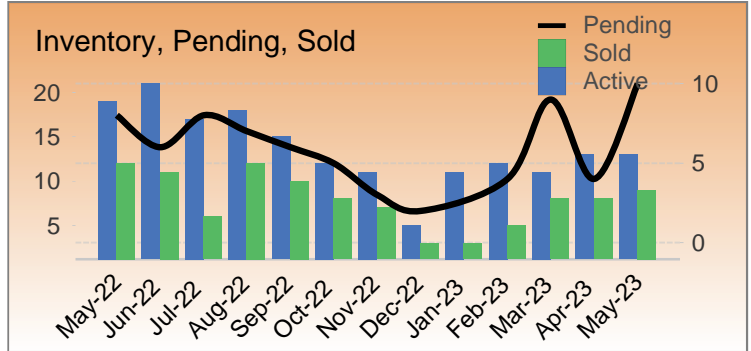
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	37	43	41	36	57
\$500-599K	3	4	2	0	0
\$600-699K	0	0	0	0	0
\$700-799K	0	0	0	0	0
\$800-899K	0	0	0	0	0
\$900-999K	0	0	0	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	40	47	43	36	57

Presented by:

Market Activity Summary:

- Inventory: 14 units were listed for sale as of the last day of May - approximately 1.7 months of inventory.
- Sales Activity: 9 units were sold during May
- Median Sales Price: \$760,000 during May
- Average price per sq.ft. in May was \$909
- Average Days-on-Market (DOM) is approximately 35 days
- Sold over Asking: On average, buyers paid 103% of list price in May



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
May-23	13	10	9	1.7	\$828,496	\$760,000	\$758,944	35	\$808	\$909	103%
Apr-23	13	4	8	1.9	\$894,375	\$780,000	\$743,500	33	\$779	\$747	104%
Mar-23	11	9	8	2.1	\$808,692	\$827,500	\$820,000	12	\$855	\$923	107%
Feb-23	12	4	5	3.3	\$601,818	\$843,000	\$850,500	31	\$820	\$889	108%
Jan-23	11	0	3	2.8	\$791,428	\$676,000	\$628,666	32	\$841	\$847	96%
Dec-22	5	2	3	0.8	\$875,000	\$795,000	\$813,333	28	\$942	\$855	104%
Nov-22	11	3	7	1.3	\$883,400	\$925,000	\$885,469	33	\$922	\$758	102%
Oct-22	12	5	8	1.2	\$833,500	\$876,500	\$909,546	19	\$833	\$777	102%
Sep-22	15	6	10	1.6	\$804,684	\$847,500	\$914,900	24	\$830	\$934	109%
Aug-22	18	7	12	1.9	\$688,466	\$854,500	\$822,958	25	\$858	\$794	103%
Jul-22	17	8	6	1.8	\$852,625	\$739,500	\$788,666	19	\$890	\$1,086	104%
Jun-22	21	6	11	2.0	\$857,681	\$950,000	\$1,027,743	24	\$918	\$973	114%
May-22	19	8	12	1.6	\$805,550	\$997,500	\$1,041,363	19	\$855	\$879	115%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
May-23	9	-25%	\$828,496	2.85%	\$760,000	-23.8%	\$758,944	-27.1%	35	84.2%	103%
May-22	12	9.09%	\$805,550	-1.98%	\$997,500	14.7%	\$1,041,363	17.5%	19	26.7%	115%
May-21	11	22.2%	\$821,850	-2.92%	\$870,000	2.35%	\$886,272	12%	15	50%	111%

Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	15	15	3	9	6
\$500-599K	12	9	18	0	9
\$600-699K	9	12	30	18	21
\$700-799K	18	6	18	12	18
\$800-899K	12	24	39	24	6
\$900-999K	18	18	9	9	12
\$1-1.299M	6	33	18	6	12
\$1.3-1.699M	0	18	0	6	0
\$1.7-1.999M	3	3	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	93	138	135	84	84

Presented by:



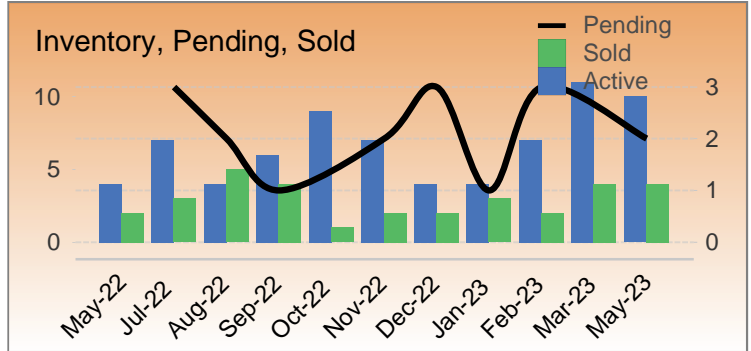
Includes Berkeley and Kensington

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Market Activity Summary:

- Inventory: 10 units were listed for sale as of the last day of May - approximately 3.8 months of inventory.
- Sales Activity: 4 units were sold during May
- Median Sales Price: \$482,500 during May
- Average price per sq.ft. in May was \$380
- Average Days-on-Market (DOM) is approximately 59 days
- Sold over Asking: On average, buyers paid 99% of list price in May



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
May-23	10	2	4	3.8	\$553,997	\$482,500	\$453,750	59	\$410	\$380	99%
Mar-23	11	0	4	3.7	\$561,755	\$509,750	\$510,500	47	\$368	\$433	100%
Feb-23	7	3	2	3.0	\$462,916	\$498,050	\$498,050	44	\$373	\$369	98%
Jan-23	4	1	3	1.7	\$569,900	\$510,000	\$534,000	26	\$361	\$378	100%
Dec-22	4	3	2	2.4	\$517,500	\$560,000	\$560,000	84	\$366	\$321	96%
Nov-22	7	2	2	3.0	\$549,000	\$415,000	\$415,000	25	\$370	\$294	97%
Oct-22	9	0	1	2.7	\$501,250	\$520,000	\$520,000	7	\$347	\$384	104%
Sep-22	6	1	4	1.5	\$494,760	\$516,250	\$521,875	19	\$355	\$422	99%
Aug-22	4	2	5	1.5	\$529,950	\$510,000	\$484,780	45	\$372	\$366	100%
Jul-22	7	3	3	4.2	\$599,333	\$490,000	\$461,666	15	\$364	\$377	99%
May-22	4	0	2	2.0	\$474,666	\$490,000	\$490,000	27	\$364	\$429	103%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
May-23	4	100%	\$553,997	16.7%	\$482,500	-1.53%	\$453,750	-7.4%	59	119%	99%
May-22	2	-66.7%	\$474,666	16.4%	\$490,000	0.771%	\$490,000	3.25%	27	286%	103%
May-21	6	50%	\$407,666	14.7%	\$486,250	24.7%	\$474,583	27.3%	7	-82.9%	107%

Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	12	9	28	23	31
\$500-599K	9	9	6	0	0
\$600-699K	0	3	0	0	0
\$700-799K	1	0	0	0	0
\$800-899K	0	0	0	0	0
\$900-999K	0	0	0	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	22	21	34	23	31

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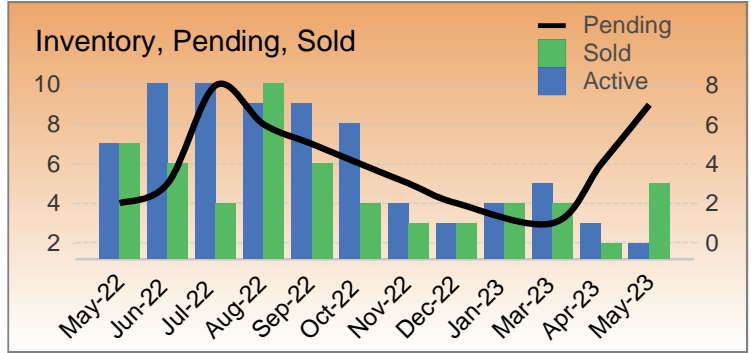


Includes Brentwood, Bethel Island, Byron, Discovery Bay, Knightsen, and Oakley

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Market Activity Summary:

- Inventory: 2 units were listed for sale as of the last day of May - approximately 0.5 months of inventory.
- Sales Activity: 5 units were sold during May
- Median Sales Price: \$725,000 during May
- Average price per sq.ft. in May was \$619
- Average Days-on-Market (DOM) is approximately 52 days
- Sold over Asking: On average, buyers paid 103% of list price in May



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
May-23	2	7	5	0.5	\$910,491	\$725,000	\$757,275	52	\$584	\$619	103%
Apr-23	3	4	2	1.5	\$915,000	\$812,500	\$812,500	6	\$683	\$712	108%
Mar-23	5	1	4	1.9	\$689,166	\$781,500	\$772,000	14	\$631	\$491	102%
Jan-23	4	0	4	1.2	\$771,194	\$619,500	\$637,250	62	\$516	\$505	98%
Dec-22	3	2	3	0.9	\$549,000	\$650,000	\$776,666	24	\$542	\$502	100%
Nov-22	4	3	3	0.9	\$529,000	\$796,000	\$743,666	19	\$537	\$601	93%
Oct-22	8	4	4	1.2	\$855,112	\$610,000	\$650,000	32	\$535	\$536	98%
Sep-22	9	5	6	1.4	\$721,727	\$909,000	\$825,314	26	\$571	\$603	99%
Aug-22	9	6	10	1.4	\$771,842	\$877,500	\$853,800	27	\$547	\$580	100%
Jul-22	10	8	4	1.9	\$797,157	\$869,500	\$866,000	17	\$569	\$619	103%
Jun-22	10	3	6	1.2	\$868,688	\$1,376,000	\$1,178,666	15	\$580	\$660	110%
May-22	7	2	7	0.8	\$1,072,241	\$1,100,000	\$1,066,571	18	\$576	\$655	114%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
May-23	5	-28.6%	\$910,491	-15.1%	\$725,000	-34.1%	\$757,275	-29%	52	189%	103%
May-22	7	0%	\$1,072,241	34.3%	\$1,100,000	73.2%	\$1,066,571	58.5%	18	100%	114%
May-21	7	600%	\$798,613	21.1%	\$635,000	-34.5%	\$672,984	-30.6%	9	-35.7%	110%

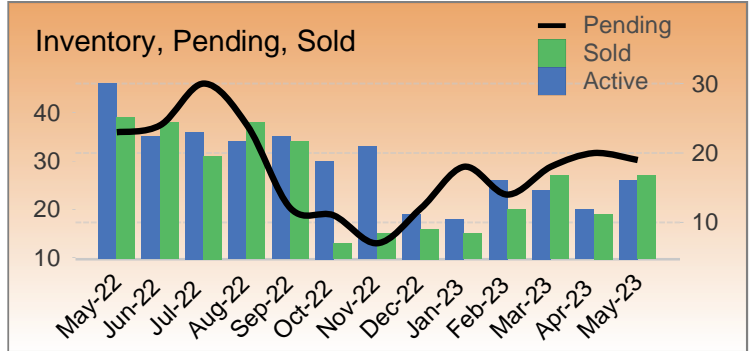
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	1	4	3	3
\$500-599K	2	4	4	6	13
\$600-699K	3	6	5	9	5
\$700-799K	4	6	6	4	4
\$800-899K	3	4	8	2	1
\$900-999K	1	4	2	1	8
\$1-1.299M	1	8	2	2	0
\$1.3-1.699M	0	3	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	14	36	31	27	34

Presented by:

Market Activity Summary:

- Inventory: 27 units were listed for sale as of the last day of May - approximately 1.1 months of inventory.
- Sales Activity: 27 units were sold during May
- Median Sales Price: \$425,000 during May
- Average price per sq.ft. in May was \$459
- Average Days-on-Market (DOM) is approximately 16 days
- Sold over Asking: On average, buyers paid 103% of list price in May



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
May-23	26	19	27	1.1	\$471,537	\$425,000	\$466,107	16	\$426	\$459	103%
Apr-23	20	20	19	1.0	\$441,746	\$465,000	\$492,052	20	\$440	\$445	101%
Mar-23	24	18	27	1.2	\$519,688	\$450,000	\$459,444	31	\$430	\$427	100%
Feb-23	26	14	20	1.6	\$442,835	\$408,500	\$420,653	31	\$443	\$432	98%
Jan-23	18	18	15	1.2	\$413,061	\$330,000	\$393,766	53	\$441	\$416	99%
Dec-22	19	12	16	1.3	\$392,450	\$367,250	\$395,187	49	\$430	\$429	100%
Nov-22	33	7	15	1.6	\$468,200	\$400,000	\$386,820	32	\$440	\$443	98%
Oct-22	30	11	13	1.1	\$428,114	\$380,000	\$412,938	31	\$426	\$440	100%
Sep-22	35	12	34	1.0	\$423,623	\$417,500	\$437,544	22	\$434	\$446	101%
Aug-22	34	24	38	1.0	\$444,142	\$420,000	\$458,942	16	\$442	\$444	101%
Jul-22	36	30	31	1.0	\$465,579	\$410,000	\$428,435	22	\$437	\$442	101%
Jun-22	35	24	38	0.9	\$457,342	\$467,500	\$473,977	12	\$453	\$451	104%
May-22	46	23	39	1.2	\$452,358	\$460,000	\$480,557	16	\$442	\$458	105%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
May-23	27	-30.8%	\$471,537	4.24%	\$425,000	-7.61%	\$466,107	-3.01%	16	0%	103%
May-22	39	0%	\$452,358	5.09%	\$460,000	12.2%	\$480,557	9.56%	16	45.5%	105%
May-21	39	129%	\$430,434	10.5%	\$410,000	0%	\$438,636	1.61%	11	-47.6%	106%

Sales Activity and Price Trends

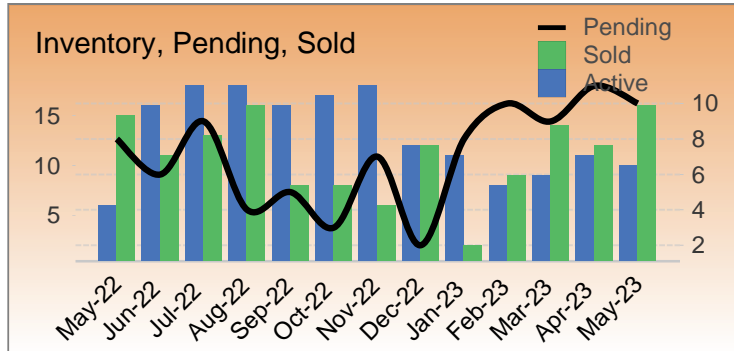
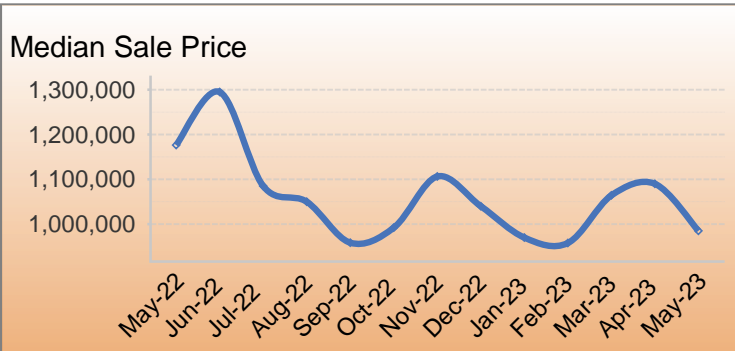
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	164	270	302	193	286
\$500-599K	16	35	23	16	16
\$600-699K	15	22	21	5	7
\$700-799K	9	16	12	1	0
\$800-899K	3	11	1	0	0
\$900-999K	0	0	0	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	207	354	359	215	309

Presented by:

Includes Concord and Clayton
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Market Activity Summary:

- Inventory: 10 units were listed for sale as of the last day of May - approximately 0.7 months of inventory.
- Sales Activity: 16 units were sold during May
- Median Sales Price: \$985,000 during May
- Average price per sq.ft. in May was \$696
- Average Days-on-Market (DOM) is approximately 12 days
- Sold over Asking: On average, buyers paid 103% of list price in May



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
May-23	10	10	16	0.7	\$1,090,941	\$985,000	\$987,368	12	\$741	\$696	103%
Apr-23	11	11	12	0.9	\$1,032,380	\$1,090,000	\$1,064,908	13	\$739	\$700	102%
Mar-23	9	9	14	1.1	\$1,049,492	\$1,064,500	\$1,023,285	30	\$753	\$686	101%
Feb-23	8	10	9	1.0	\$1,164,590	\$958,000	\$996,666	27	\$742	\$674	99%
Jan-23	11	8	2	1.7	\$977,892	\$970,000	\$970,000	77	\$645	\$572	99%
Dec-22	12	2	12	1.4	\$1,000,500	\$1,040,000	\$979,912	27	\$691	\$621	97%
Nov-22	18	7	6	2.5	\$1,013,879	\$1,106,500	\$1,104,316	50	\$671	\$746	99%
Oct-22	17	3	8	1.6	\$1,180,263	\$992,000	\$988,000	20	\$687	\$645	104%
Sep-22	16	5	8	1.3	\$1,084,980	\$958,500	\$954,625	16	\$693	\$670	98%
Aug-22	18	4	16	1.4	\$1,056,211	\$1,050,000	\$1,030,562	21	\$652	\$730	99%
Jul-22	18	9	13	1.5	\$948,527	\$1,085,000	\$1,086,606	14	\$663	\$714	103%
Jun-22	16	6	11	1.0	\$1,018,041	\$1,295,000	\$1,262,727	10	\$707	\$736	102%
May-22	6	8	15	0.3	\$1,181,699	\$1,176,000	\$1,129,933	7	\$796	\$761	106%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	% Change	Average DOM	% Change	Sale Price / List Price
May-23	16	6.67%	\$1,090,941	-7.68%	\$985,000	-16.2%	\$987,368	-12.6%	12	71.4%	103%
May-22	15	-31.8%	\$1,181,699	28.5%	\$1,176,000	31.6%	\$1,129,933	20.6%	7	-22.2%	106%
May-21	22	120%	\$919,556	11.6%	\$893,500	9.63%	\$936,795	11%	9	-50%	108%

Sales Activity and Price Trends

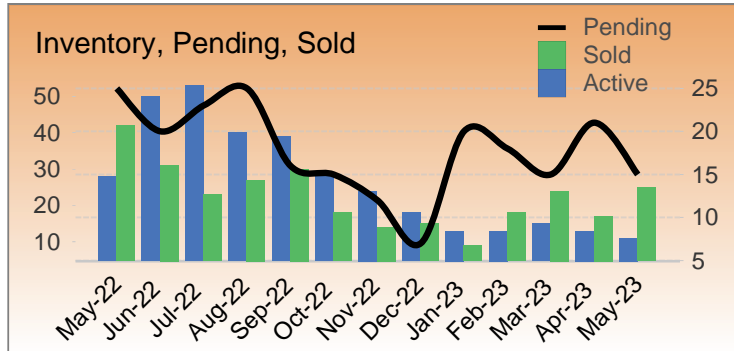
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	3	0	0	3	0
\$500-599K	6	7	18	12	18
\$600-699K	6	4	34	21	45
\$700-799K	15	12	25	43	45
\$800-899K	10	21	54	38	39
\$900-999K	32	9	55	34	28
\$1-1.299M	55	79	63	13	3
\$1.3-1.699M	21	48	6	3	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	148	180	255	167	178

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Market Activity Summary:

- Inventory: 11 units were listed for sale as of the last day of May - approximately 0.5 months of inventory.
- Sales Activity: 25 units were sold during May
- Median Sales Price: \$928,000 during May
- Average price per sq.ft. in May was \$627
- Average Days-on-Market (DOM) is approximately 11 days
- Sold over Asking: On average, buyers paid 103% of list price in May



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
May-23	11	15	25	0.5	\$962,288	\$928,000	\$964,540	11	\$586	\$627	103%
Apr-23	13	21	17	0.7	\$940,405	\$830,000	\$915,705	16	\$582	\$620	101%
Mar-23	15	15	24	0.9	\$890,445	\$902,495	\$930,661	19	\$609	\$578	101%
Feb-23	13	18	18	1.0	\$981,692	\$929,500	\$933,074	44	\$598	\$554	99%
Jan-23	13	20	9	1.0	\$969,627	\$839,000	\$888,110	27	\$590	\$546	96%
Dec-22	18	7	15	1.1	\$917,706	\$939,000	\$902,866	29	\$593	\$593	98%
Nov-22	24	12	14	1.2	\$871,884	\$707,000	\$756,251	29	\$601	\$578	98%
Oct-22	28	15	18	1.1	\$891,270	\$842,500	\$868,333	27	\$596	\$580	98%
Sep-22	39	16	30	1.5	\$975,692	\$842,500	\$894,910	34	\$580	\$594	98%
Aug-22	40	25	27	1.5	\$956,706	\$950,000	\$936,647	26	\$603	\$574	98%
Jul-22	53	23	23	1.7	\$998,975	\$899,000	\$926,239	16	\$612	\$638	101%
Jun-22	50	20	31	1.4	\$963,608	\$1,030,000	\$1,018,161	12	\$609	\$640	104%
May-22	28	25	42	0.8	\$977,799	\$1,036,000	\$1,093,174	8	\$618	\$668	109%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
May-23	25	-40.5%	\$962,288	-1.59%	\$928,000	-10.4%	\$964,540	-11.8%	11	37.5%	103%
May-22	42	-10.6%	\$977,799	19.8%	\$1,036,000	15.1%	\$1,093,174	24.9%	8	-20%	109%
May-21	47	213%	\$816,318	10.2%	\$900,000	32.4%	\$874,960	28.9%	10	-33.3%	108%

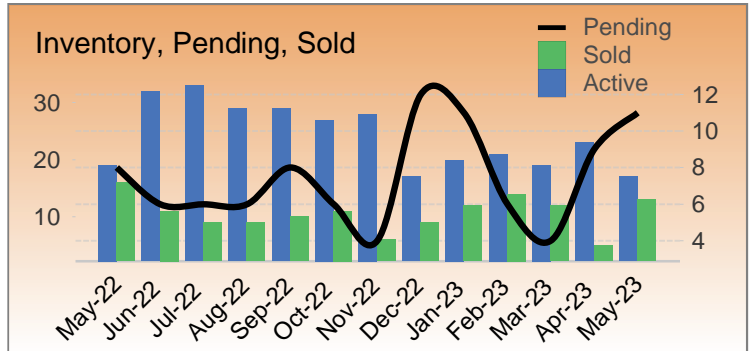
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	1	2	5	7	10
\$500-599K	2	4	9	11	23
\$600-699K	7	8	21	23	25
\$700-799K	18	15	31	7	29
\$800-899K	17	17	27	19	30
\$900-999K	9	19	30	7	6
\$1-1.299M	30	39	30	2	0
\$1.3-1.699M	7	29	4	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	91	133	157	76	123

Presented by:

Market Activity Summary:

- Inventory: 18 units were listed for sale as of the last day of May - approximately 1.8 months of inventory.
- Sales Activity: 13 units were sold during May
- Median Sales Price: \$460,000 during May
- Average price per sq.ft. in May was \$663
- Average Days-on-Market (DOM) is approximately 24 days
- Sold over Asking: On average, buyers paid 100% of list price in May



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
May-23	17	11	13	1.8	\$596,411	\$460,000	\$587,384	24	\$697	\$663	100%
Apr-23	23	9	5	2.2	\$517,037	\$425,000	\$446,200	86	\$688	\$522	99%
Mar-23	19	4	12	1.5	\$599,660	\$552,500	\$599,741	26	\$687	\$637	100%
Feb-23	21	6	14	1.8	\$698,988	\$427,500	\$495,928	51	\$660	\$641	97%
Jan-23	20	11	12	2.2	\$523,470	\$614,000	\$594,500	45	\$649	\$597	98%
Dec-22	17	12	9	2.0	\$522,123	\$455,000	\$553,344	41	\$672	\$633	98%
Nov-22	28	4	6	3.3	\$710,483	\$511,500	\$533,833	23	\$647	\$648	100%
Oct-22	27	6	11	2.8	\$527,450	\$570,000	\$623,636	55	\$641	\$670	100%
Sep-22	29	8	10	3.2	\$503,130	\$482,000	\$539,200	49	\$630	\$615	100%
Aug-22	29	6	9	3.2	\$580,371	\$460,000	\$506,111	31	\$657	\$652	98%
Jul-22	33	6	9	2.8	\$617,486	\$649,000	\$718,777	13	\$655	\$712	103%
Jun-22	32	6	11	2.3	\$604,745	\$650,000	\$636,363	19	\$665	\$702	104%
May-22	19	8	16	1.2	\$719,500	\$502,500	\$592,062	19	\$645	\$695	104%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
May-23	13	-18.8%	\$596,411	-17.1%	\$460,000	-8.46%	\$587,384	-0.79%	24	26.3%	100%
May-22	16	-15.8%	\$719,500	29.9%	\$502,500	-2.62%	\$592,062	7.68%	19	-34.5%	104%
May-21	19	533%	\$553,900	-1.47%	\$516,000	-30.3%	\$549,815	-15.4%	29	20.8%	102%

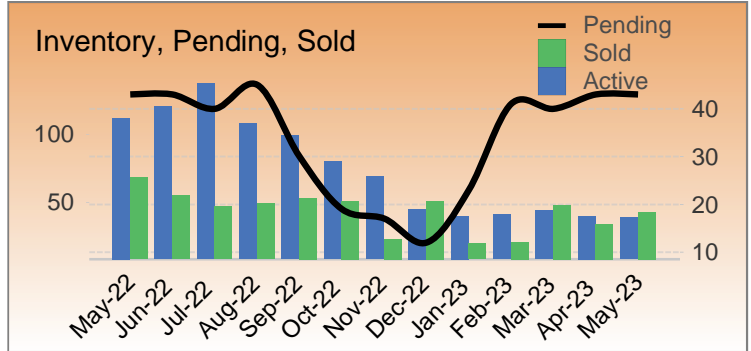
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	28	34	33	18	23
\$500-599K	7	11	17	5	13
\$600-699K	7	9	17	5	8
\$700-799K	8	5	7	4	7
\$800-899K	1	9	7	1	1
\$900-999K	0	1	0	1	3
\$1-1.299M	2	4	1	0	2
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	53	73	82	34	57

Presented by:

Market Activity Summary:

- Inventory: 41 units were listed for sale as of the last day of May - approximately 1.0 months of inventory.
- Sales Activity: 43 units were sold during May
- Median Sales Price: \$945,000 during May
- Average price per sq.ft. in May was \$706
- Average Days-on-Market (DOM) is approximately 27 days
- Sold over Asking: On average, buyers paid 102% of list price in May



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
May-23	39	43	43	1.0	\$924,637	\$945,000	\$919,867	27	\$687	\$706	102%
Apr-23	40	43	34	1.3	\$897,898	\$715,000	\$873,258	25	\$674	\$659	102%
Mar-23	44	40	48	1.5	\$920,763	\$865,000	\$902,633	37	\$679	\$709	101%
Feb-23	41	41	21	1.4	\$852,726	\$760,000	\$868,910	39	\$655	\$630	99%
Jan-23	40	23	20	1.3	\$1,011,135	\$1,040,000	\$1,001,099	39	\$653	\$623	97%
Dec-22	45	12	51	1.2	\$1,092,640	\$1,175,000	\$1,052,773	30	\$641	\$601	99%
Nov-22	69	17	23	1.7	\$1,031,093	\$699,000	\$799,129	38	\$658	\$635	99%
Oct-22	80	19	51	1.6	\$1,067,277	\$830,000	\$918,952	22	\$679	\$679	99%
Sep-22	99	30	53	2.1	\$927,326	\$800,000	\$820,963	23	\$673	\$692	99%
Aug-22	108	45	49	2.2	\$966,334	\$823,501	\$893,031	21	\$679	\$701	101%
Jul-22	137	40	47	2.5	\$840,738	\$720,000	\$795,412	16	\$681	\$699	101%
Jun-22	120	43	55	1.9	\$943,797	\$950,000	\$943,434	13	\$689	\$740	105%
May-22	112	43	68	1.6	\$926,551	\$902,500	\$934,354	11	\$692	\$771	108%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	% Change	Average DOM	% Change	Sale Price / List Price
May-23	43	-36.8%	\$924,637	-0.207%	\$945,000	4.71%	\$919,867	-1.55%	27	145%	102%
May-22	68	-10.5%	\$926,551	8.5%	\$902,500	24.9%	\$934,354	19.3%	11	-45%	108%
May-21	76	347%	\$853,951	11.2%	\$722,500	18.4%	\$783,052	17.1%	20	-56.5%	105%

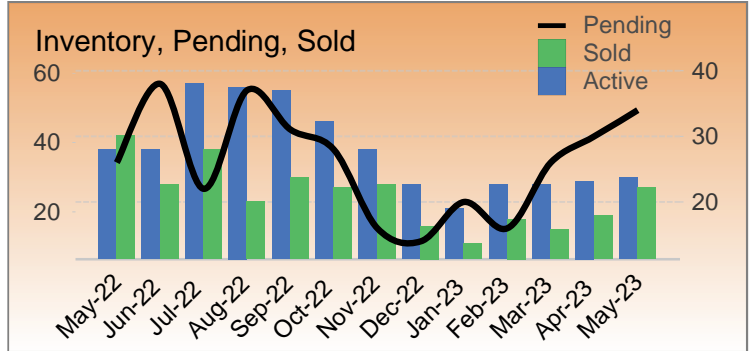
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	15	22	45	17	41
\$500-599K	17	19	38	18	38
\$600-699K	28	40	48	22	43
\$700-799K	13	38	45	20	30
\$800-899K	16	17	32	24	29
\$900-999K	8	18	33	20	20
\$1-1.299M	37	67	52	20	18
\$1.3-1.699M	22	48	13	2	0
\$1.7-1.999M	2	3	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	158	272	306	143	219

Presented by:

Market Activity Summary:

- Inventory: 30 units were listed for sale as of the last day of May - approximately 1.5 months of inventory.
- Sales Activity: 27 units were sold during May
- Median Sales Price: \$675,000 during May
- Average price per sq.ft. in May was \$531
- Average Days-on-Market (DOM) is approximately 18 days
- Sold over Asking: On average, buyers paid 103% of list price in May



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
May-23	30	34	27	1.5	\$648,996	\$675,000	\$668,486	18	\$573	\$531	103%
Apr-23	29	30	19	1.7	\$703,357	\$635,000	\$678,830	19	\$510	\$508	101%
Mar-23	28	26	15	2.0	\$767,746	\$642,000	\$660,493	35	\$506	\$464	99%
Feb-23	28	16	18	2.0	\$679,236	\$603,500	\$593,388	39	\$518	\$485	98%
Jan-23	21	20	11	1.2	\$589,717	\$640,000	\$642,861	43	\$501	\$516	100%
Dec-22	28	14	16	1.2	\$694,472	\$605,000	\$593,288	37	\$501	\$460	98%
Nov-22	38	16	28	1.4	\$657,793	\$685,000	\$657,710	35	\$524	\$523	99%
Oct-22	46	28	27	1.9	\$666,325	\$575,000	\$605,162	40	\$522	\$558	99%
Sep-22	55	31	30	1.9	\$626,894	\$595,000	\$624,700	25	\$554	\$524	100%
Aug-22	56	37	23	2.0	\$664,369	\$589,000	\$620,610	19	\$536	\$561	101%
Jul-22	57	22	38	1.7	\$673,184	\$677,500	\$666,697	20	\$538	\$559	102%
Jun-22	38	38	28	1.1	\$647,420	\$674,444	\$693,677	15	\$546	\$574	106%
May-22	38	26	42	1.0	\$657,394	\$697,500	\$716,903	11	\$562	\$578	109%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
May-23	27	-35.7%	\$648,996	-1.28%	\$675,000	-3.23%	\$668,486	-6.75%	18	63.6%	103%
May-22	42	40%	\$657,394	7.85%	\$697,500	8.14%	\$716,903	10.1%	11	0%	109%
May-21	30	150%	\$609,519	6.32%	\$645,000	20%	\$651,234	17.5%	11	-47.6%	107%

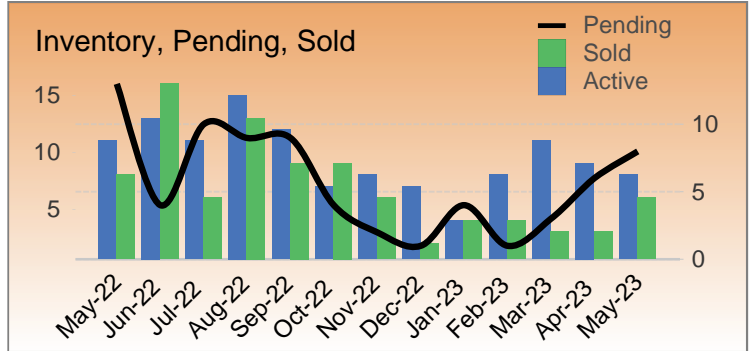
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	15	21	49	30	55
\$500-599K	22	27	36	31	40
\$600-699K	18	43	34	19	22
\$700-799K	16	26	35	30	18
\$800-899K	9	33	13	1	1
\$900-999K	6	16	4	0	0
\$1-1.299M	0	6	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	86	172	171	111	136

Presented by:

Market Activity Summary:

- Inventory: 12 units were listed for sale as of the last day of May - approximately 3.0 months of inventory.
- Sales Activity: 6 units were sold during May
- Median Sales Price: \$503,444 during May
- Average price per sq.ft. in May was \$454
- Average Days-on-Market (DOM) is approximately 74 days
- Sold over Asking: On average, buyers paid 109% of list price in May



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
May-23	8	8	6	3.0	\$500,373	\$503,444	\$501,314	74	\$463	\$454	109%
Apr-23	9	6	3	3.0	\$457,197	\$530,000	\$546,666	10	\$483	\$438	103%
Mar-23	11	3	3	3.0	\$482,790	\$580,000	\$552,833	16	\$437	\$447	107%
Feb-23	8	1	4	2.4	\$489,599	\$429,500	\$437,250	19	\$432	\$438	99%
Jan-23	4	4	4	1.0	\$525,133	\$460,000	\$468,848	28	\$424	\$444	99%
Dec-22	7	1	2	1.2	\$476,333	\$552,500	\$552,500	15	\$407	\$436	104%
Nov-22	8	2	6	1.0	\$463,971	\$450,000	\$480,000	58	\$399	\$425	100%
Oct-22	7	4	9	0.8	\$497,316	\$469,400	\$480,711	28	\$431	\$476	102%
Sep-22	12	9	9	1.3	\$542,999	\$515,000	\$505,833	16	\$416	\$444	104%
Aug-22	15	9	13	1.3	\$517,994	\$470,000	\$489,769	19	\$442	\$443	101%
Jul-22	11	10	6	1.1	\$508,184	\$436,500	\$451,166	17	\$435	\$441	102%
Jun-22	13	4	16	1.3	\$492,215	\$617,000	\$582,434	10	\$433	\$455	108%
May-22	11	13	8	1.2	\$466,216	\$483,750	\$513,750	12	\$433	\$463	105%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
May-23	6	-25%	\$500,373	7.33%	\$503,444	4.07%	\$501,314	-2.42%	74	517%	109%
May-22	8	-66.7%	\$466,216	1.16%	\$483,750	4.59%	\$513,750	7.66%	12	0%	105%
May-21	24	118%	\$460,866	9.39%	\$462,500	14.2%	\$477,208	21.5%	12	-62.5%	106%

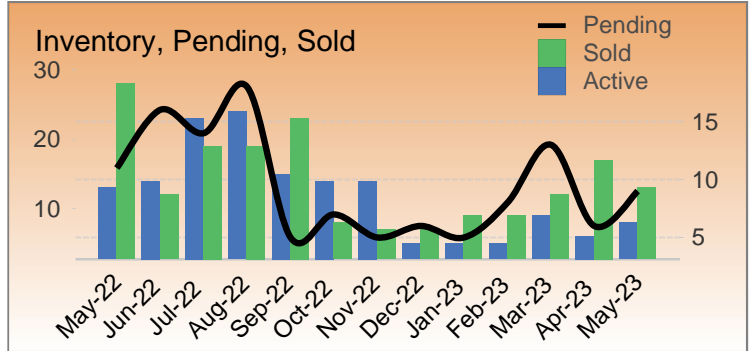
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	18	64	120	152	150
\$500-599K	12	40	25	13	7
\$600-699K	9	21	28	0	0
\$700-799K	0	10	0	0	0
\$800-899K	0	0	0	0	0
\$900-999K	0	0	0	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	39	135	173	165	157

Presented by:

Market Activity Summary:

- Inventory: 8 units were listed for sale as of the last day of May - approximately 0.6 months of inventory.
- Sales Activity: 13 units were sold during May
- Median Sales Price: \$750,000 during May
- Average price per sq.ft. in May was \$604
- Average Days-on-Market (DOM) is approximately 12 days
- Sold over Asking: On average, buyers paid 104% of list price in May



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
May-23	8	9	13	0.6	\$745,725	\$750,000	\$772,076	12	\$573	\$604	104%
Apr-23	6	6	17	0.5	\$725,766	\$690,000	\$698,135	12	\$596	\$570	103%
Mar-23	9	13	12	1.0	\$703,574	\$842,500	\$784,666	7	\$598	\$540	104%
Feb-23	5	8	9	0.6	\$789,138	\$800,000	\$751,277	33	\$495	\$549	100%
Jan-23	5	5	9	0.7	\$722,928	\$750,000	\$756,444	39	\$595	\$498	101%
Dec-22	5	6	7	0.7	\$867,392	\$723,000	\$720,285	51	\$531	\$551	98%
Nov-22	14	5	7	1.1	\$791,333	\$700,000	\$741,285	45	\$540	\$576	99%
Oct-22	14	7	8	0.8	\$799,081	\$825,500	\$753,750	37	\$567	\$560	99%
Sep-22	15	5	23	0.7	\$649,944	\$720,000	\$726,012	18	\$545	\$589	101%
Aug-22	24	18	19	1.5	\$689,995	\$785,000	\$781,552	19	\$552	\$590	99%
Jul-22	23	14	19	1.2	\$804,737	\$778,000	\$785,684	13	\$582	\$613	102%
Jun-22	14	16	12	0.6	\$808,738	\$754,000	\$755,000	14	\$584	\$571	102%
May-22	13	11	28	0.4	\$758,120	\$887,500	\$872,000	8	\$594	\$614	107%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
May-23	13	-53.6%	\$745,725	-1.63%	\$750,000	-15.5%	\$772,076	-11.5%	12	50%	104%
May-22	28	-6.67%	\$758,120	9.31%	\$887,500	19.5%	\$872,000	22%	8	14.3%	107%
May-21	30	400%	\$693,540	11.7%	\$742,500	40.8%	\$714,475	35.2%	7	-74.1%	106%

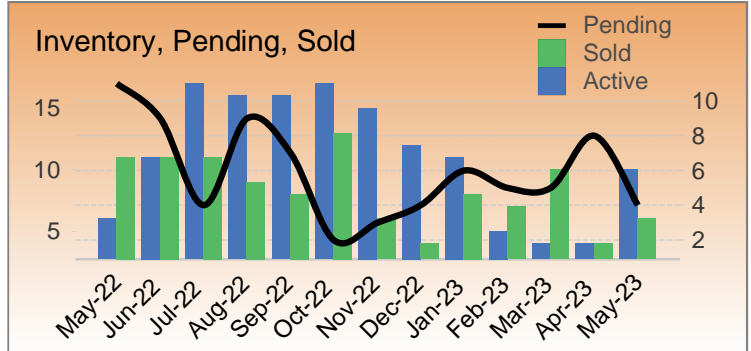
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	5	9	21	17	20
\$500-599K	4	5	7	16	22
\$600-699K	12	11	21	21	34
\$700-799K	11	10	28	13	15
\$800-899K	16	20	27	0	1
\$900-999K	6	27	16	0	0
\$1-1.299M	3	23	1	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	57	105	121	67	92

Presented by:

Market Activity Summary:

- Inventory: 10 units were listed for sale as of the last day of May - approximately 1.5 months of inventory.
- Sales Activity: 6 units were sold during May
- Median Sales Price: \$540,000 during May
- Average price per sq.ft. in May was \$489
- Average Days-on-Market (DOM) is approximately 16 days
- Sold over Asking: On average, buyers paid 102% of list price in May



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
May-23	10	4	6	1.5	\$651,453	\$540,000	\$558,333	16	\$525	\$489	102%
Apr-23	4	8	4	0.6	\$576,618	\$670,000	\$677,500	69	\$477	\$433	101%
Mar-23	4	5	10	0.5	\$643,417	\$507,500	\$548,900	40	\$511	\$454	102%
Feb-23	5	5	7	0.8	\$602,250	\$600,000	\$592,714	26	\$464	\$459	100%
Jan-23	11	6	8	1.8	\$601,195	\$512,400	\$550,475	70	\$480	\$473	99%
Dec-22	12	4	4	1.6	\$480,749	\$628,000	\$608,975	72	\$468	\$445	98%
Nov-22	15	3	6	1.7	\$475,779	\$472,500	\$474,000	21	\$479	\$397	96%
Oct-22	17	2	13	1.8	\$609,416	\$510,000	\$512,646	29	\$459	\$458	98%
Sep-22	16	7	8	1.7	\$590,658	\$550,000	\$607,611	54	\$479	\$483	99%
Aug-22	16	9	9	1.5	\$597,807	\$555,000	\$552,333	19	\$471	\$446	102%
Jul-22	17	4	11	1.5	\$537,492	\$570,000	\$571,272	11	\$473	\$461	102%
Jun-22	11	9	11	1.0	\$562,600	\$685,000	\$653,636	14	\$467	\$473	103%
May-22	6	11	11	0.5	\$573,075	\$625,000	\$635,545	20	\$504	\$532	105%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
May-23	6	-45.5%	\$651,453	13.7%	\$540,000	-13.6%	\$558,333	-12.1%	16	-20%	102%
May-22	11	-31.3%	\$573,075	-2.58%	\$625,000	10.6%	\$635,545	14.7%	20	150%	105%
May-21	16	100%	\$588,261	50.1%	\$565,000	33.3%	\$554,215	35.6%	8	-38.5%	106%

Sales Activity and Price Trends

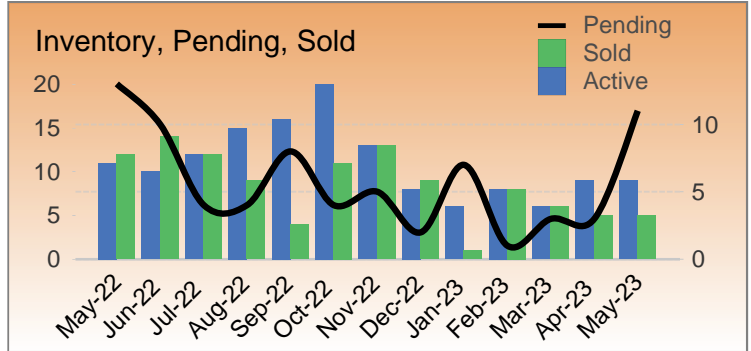
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	33	30	108	128	91
\$500-599K	24	34	33	36	24
\$600-699K	21	33	60	0	3
\$700-799K	12	27	12	0	0
\$800-899K	3	18	0	0	0
\$900-999K	0	3	0	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	93	145	213	164	118

Presented by:

Includes Martinez, Crockett, Port Costa
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Market Activity Summary:

- Inventory: 10 units were listed for sale as of the last day of May - approximately 1.9 months of inventory.
- Sales Activity: 5 units were sold during May
- Median Sales Price: \$870,000 during May
- Average price per sq.ft. in May was \$702
- Average Days-on-Market (DOM) is approximately 12 days
- Sold over Asking: On average, buyers paid 103% of list price in May



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
May-23	9	11	5	1.9	\$887,107	\$870,000	\$864,200	12	\$787	\$702	103%
Apr-23	9	3	5	1.6	\$1,090,500	\$1,200,000	\$1,264,000	69	\$770	\$738	98%
Mar-23	6	3	6	1.4	\$1,154,875	\$900,000	\$1,075,208	14	\$905	\$796	102%
Feb-23	8	1	8	1.3	\$1,524,375	\$835,000	\$1,073,500	29	\$781	\$647	101%
Jan-23	6	7	1	0.8	\$1,510,500	\$410,000	\$410,000	65	\$804	\$525	93%
Dec-22	8	2	9	0.7	\$684,633	\$585,000	\$936,956	50	\$683	\$653	98%
Nov-22	13	5	13	1.4	\$1,045,600	\$1,798,043	\$1,602,216	19	\$725	\$917	99%
Oct-22	20	4	11	2.6	\$966,769	\$825,000	\$963,181	19	\$676	\$581	102%
Sep-22	16	8	4	1.9	\$1,244,114	\$1,047,500	\$1,319,500	31	\$723	\$760	100%
Aug-22	15	4	9	1.3	\$1,005,363	\$880,000	\$981,777	24	\$649	\$684	99%
Jul-22	12	4	12	1.0	\$1,054,206	\$900,000	\$1,105,000	9	\$723	\$698	105%
Jun-22	10	10	14	0.6	\$1,123,830	\$990,000	\$1,141,357	16	\$777	\$721	103%
May-22	11	13	12	0.7	\$1,158,544	\$902,500	\$907,373	21	\$798	\$628	108%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
May-23	5	-58.3%	\$887,107	-23.4%	\$870,000	-3.6%	\$864,200	-4.76%	12	-42.9%	103%
May-22	12	-25%	\$1,158,544	36.6%	\$902,500	-15.9%	\$907,373	-11.1%	21	0%	108%
May-21	16	700%	\$847,975	-11.3%	\$1,072,500	93.2%	\$1,020,332	83.8%	21	250%	105%

Sales Activity and Price Trends

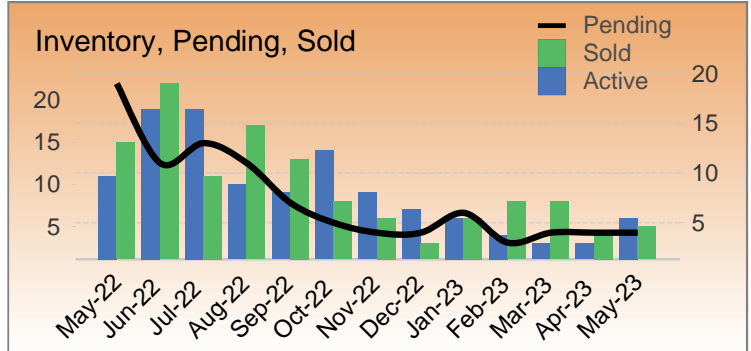
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	3	16	12	6	12
\$500-599K	6	14	25	12	6
\$600-699K	9	13	12	6	15
\$700-799K	7	3	30	7	14
\$800-899K	6	12	8	9	13
\$900-999K	1	11	6	7	18
\$1-1.299M	6	43	32	3	9
\$1.3-1.699M	8	14	17	6	0
\$1.7-1.999M	1	6	1	1	0
\$2-2.999M	2	4	0	3	0
>3M	0	0	0	0	0
Total	49	136	143	60	87

Presented by:

Includes Moraga, Lafayette, Orinda
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Market Activity Summary:

- Inventory: 7 units were listed for sale as of the last day of May - approximately 1.2 months of inventory.
- Sales Activity: 5 units were sold during May
- Median Sales Price: \$757,500 during May
- Average price per sq.ft. in May was \$650
- Average Days-on-Market (DOM) is approximately 11 days
- Sold over Asking: On average, buyers paid 102% of list price in May



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
May-23	6	4	5	1.2	\$854,971	\$757,500	\$789,677	11	\$662	\$650	102%
Apr-23	3	4	4	0.5	\$794,199	\$639,500	\$674,000	16	\$760	\$621	103%
Mar-23	3	4	8	0.4	\$775,112	\$738,000	\$857,886	30	\$647	\$609	100%
Feb-23	4	3	8	0.7	\$986,672	\$817,000	\$886,611	14	\$609	\$594	101%
Jan-23	6	6	6	1.4	\$874,967	\$643,250	\$709,416	25	\$604	\$564	101%
Dec-22	7	4	3	1.4	\$700,509	\$962,000	\$968,000	37	\$582	\$573	98%
Nov-22	9	4	6	1.0	\$1,225,000	\$705,000	\$703,333	24	\$605	\$559	100%
Oct-22	14	5	8	1.1	\$746,568	\$785,000	\$822,750	35	\$595	\$591	97%
Sep-22	9	7	13	0.7	\$918,965	\$682,000	\$770,730	30	\$575	\$593	98%
Aug-22	10	11	17	0.7	\$786,088	\$745,000	\$872,522	18	\$584	\$622	100%
Jul-22	19	13	11	1.3	\$867,187	\$745,000	\$856,890	12	\$619	\$630	104%
Jun-22	19	11	22	1.0	\$871,272	\$1,010,000	\$913,408	9	\$629	\$668	110%
May-22	11	19	15	0.7	\$815,903	\$1,131,000	\$1,005,918	9	\$592	\$708	113%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
May-23	5	-66.7%	\$854,971	4.79%	\$757,500	-33%	\$789,677	-21.5%	11	22.2%	102%
May-22	15	-28.6%	\$815,903	17.5%	\$1,131,000	25%	\$1,005,918	19.5%	9	28.6%	113%
May-21	21	320%	\$694,111	-9.42%	\$905,000	63%	\$841,619	36.2%	7	-70.8%	105%

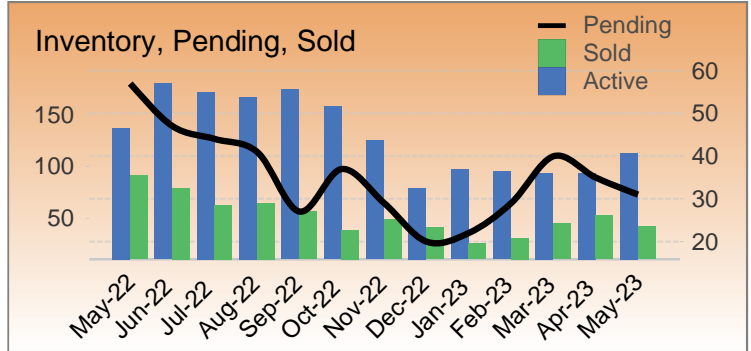
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	2	2	4	3	5
\$500-599K	3	6	14	9	16
\$600-699K	8	12	19	7	7
\$700-799K	4	8	9	4	4
\$800-899K	2	9	7	4	7
\$900-999K	0	4	16	5	4
\$1-1.299M	7	15	11	1	1
\$1.3-1.699M	1	11	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	27	67	80	33	44

Presented by:

Market Activity Summary:

- Inventory: 115 units were listed for sale as of the last day of May - approximately 2.5 months of inventory.
- Sales Activity: 42 units were sold during May
- Median Sales Price: \$648,995 during May
- Average price per sq.ft. in May was \$643
- Average Days-on-Market (DOM) is approximately 38 days
- Sold over Asking: On average, buyers paid 102% of list price in May



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
May-23	113	31	42	2.5	\$662,746	\$648,995	\$692,392	38	\$586	\$643	102%
Apr-23	94	35	53	2.2	\$676,351	\$647,500	\$659,660	28	\$598	\$611	103%
Mar-23	94	40	45	2.9	\$639,480	\$669,000	\$725,922	31	\$578	\$627	101%
Feb-23	95	29	31	3.0	\$706,030	\$610,000	\$644,277	38	\$571	\$587	101%
Jan-23	97	22	26	2.5	\$707,340	\$579,000	\$623,348	63	\$604	\$583	99%
Dec-22	79	20	41	1.9	\$632,421	\$560,000	\$652,626	53	\$594	\$564	100%
Nov-22	125	29	49	2.6	\$652,623	\$570,000	\$634,520	36	\$607	\$582	100%
Oct-22	158	37	39	3.0	\$664,249	\$550,000	\$622,805	47	\$604	\$579	99%
Sep-22	174	27	57	2.8	\$663,949	\$655,000	\$693,664	32	\$603	\$624	102%
Aug-22	167	41	65	2.4	\$656,632	\$650,000	\$655,631	32	\$605	\$611	102%
Jul-22	172	44	63	2.3	\$625,646	\$640,000	\$673,367	25	\$599	\$644	103%
Jun-22	180	47	79	2.1	\$661,254	\$635,000	\$689,074	28	\$608	\$627	105%
May-22	137	57	91	1.5	\$655,886	\$720,000	\$793,712	24	\$602	\$659	108%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
May-23	42	-53.8%	\$662,746	1.05%	\$648,995	-9.86%	\$692,392	-12.8%	38	58.3%	102%
May-22	91	-24.2%	\$655,886	-0.0609%	\$720,000	10.8%	\$793,712	10.7%	24	14.3%	108%
May-21	120	287%	\$656,286	2.15%	\$650,000	-7.8%	\$716,969	-1.29%	21	-12.5%	107%

Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	178	250	333	141	161
\$500-599K	112	218	242	107	193
\$600-699K	115	204	278	110	197
\$700-799K	83	170	244	151	139
\$800-899K	61	117	100	76	67
\$900-999K	21	88	69	40	51
\$1-1.299M	35	91	97	60	53
\$1.3-1.699M	15	30	27	18	18
\$1.7-1.999M	0	18	3	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	620	1186	1393	703	879

Presented by:

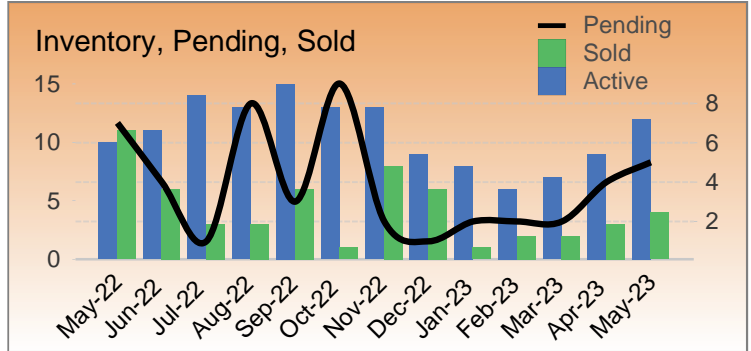
Custom geography for Oakland CND/TWN includes Oakland & Piedmont

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Market Activity Summary:

- Inventory: 12 units were listed for sale as of the last day of May - approximately 4.0 months of inventory.
- Sales Activity: 4 units were sold during May
- Median Sales Price: \$491,000 during May
- Average price per sq.ft. in May was \$383
- Average Days-on-Market (DOM) is approximately 30 days
- Sold over Asking: On average, buyers paid 99% of list price in May



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
May-23	12	5	4	4.0	\$443,204	\$491,000	\$486,750	30	\$393	\$383	99%
Apr-23	9	4	3	3.9	\$427,771	\$330,000	\$423,331	26	\$424	\$368	104%
Mar-23	7	2	2	4.2	\$441,800	\$291,500	\$291,500	31	\$442	\$410	97%
Feb-23	6	2	2	2.0	\$299,000	\$472,500	\$472,500	43	\$431	\$314	103%
Jan-23	8	2	1	1.8	\$344,200	\$385,000	\$385,000	12	\$405	\$375	96%
Dec-22	9	1	6	1.8	\$345,000	\$332,500	\$375,500	52	\$387	\$336	96%
Nov-22	13	2	8	3.2	\$448,148	\$435,000	\$457,845	29	\$388	\$350	99%
Oct-22	13	9	1	3.9	\$392,187	\$570,000	\$570,000	71	\$371	\$315	98%
Sep-22	15	3	6	3.8	\$437,624	\$414,000	\$431,981	24	\$353	\$366	99%
Aug-22	13	8	3	3.3	\$374,554	\$525,000	\$459,666	22	\$342	\$333	101%
Jul-22	14	1	3	2.3	\$488,105	\$385,000	\$423,333	15	\$352	\$352	104%
Jun-22	11	4	6	1.6	\$483,128	\$507,500	\$495,666	15	\$368	\$386	103%
May-22	10	7	11	1.4	\$468,822	\$445,000	\$460,000	17	\$375	\$409	103%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
May-23	4	-63.6%	\$443,204	-5.46%	\$491,000	10.3%	\$486,750	5.82%	30	76.5%	99%
May-22	11	37.5%	\$468,822	3.87%	\$445,000	1.48%	\$460,000	5.17%	17	113%	103%
May-21	8	100%	\$451,353	43.8%	\$438,500	36.6%	\$437,375	28.3%	8	-86.7%	106%

Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	19	61	62	66	54
\$500-599K	6	14	20	3	0
\$600-699K	6	18	0	0	3
\$700-799K	0	0	0	0	0
\$800-899K	0	0	0	0	0
\$900-999K	0	0	0	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	31	93	82	69	57

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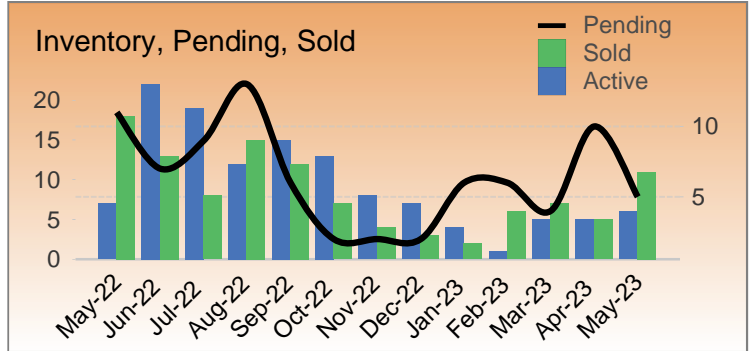
Includes Pittsburg and Bay Point

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Deemed reliable but not guaranteed

Market Activity Summary:

- Inventory: 7 units were listed for sale as of the last day of May - approximately 0.9 months of inventory.
- Sales Activity: 11 units were sold during May
- Median Sales Price: \$620,000 during May
- Average price per sq.ft. in May was \$526
- Average Days-on-Market (DOM) is approximately 12 days
- Sold over Asking: On average, buyers paid 102% of list price in May



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
May-23	6	5	11	0.9	\$664,356	\$620,000	\$637,863	12	\$484	\$526	102%
Apr-23	5	10	5	0.8	\$551,391	\$672,000	\$689,424	11	\$498	\$517	105%
Mar-23	5	4	7	1.0	\$736,062	\$620,000	\$574,142	34	\$510	\$461	102%
Feb-23	1	6	6	0.5	\$589,570	\$553,750	\$544,750	45	\$472	\$477	97%
Jan-23	4	6	2	1.3	\$567,200	\$792,500	\$792,500	51	\$448	\$425	97%
Dec-22	7	2	3	1.5	\$585,747	\$750,000	\$672,000	31	\$483	\$393	100%
Nov-22	8	2	4	1.0	\$595,200	\$642,500	\$602,500	8	\$481	\$458	100%
Oct-22	13	2	7	1.1	\$670,000	\$665,000	\$612,142	19	\$476	\$465	102%
Sep-22	15	6	12	1.3	\$620,291	\$607,750	\$596,458	36	\$497	\$512	101%
Aug-22	12	13	15	1.0	\$627,359	\$603,000	\$630,133	31	\$475	\$489	99%
Jul-22	19	9	8	1.6	\$588,069	\$539,500	\$606,125	19	\$499	\$489	101%
Jun-22	22	7	13	1.7	\$646,520	\$700,000	\$683,692	14	\$490	\$529	104%
May-22	7	11	18	0.5	\$630,062	\$613,000	\$643,416	12	\$481	\$533	107%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
May-23	11	-38.9%	\$664,356	5.44%	\$620,000	1.14%	\$637,863	-0.863%	12	0%	102%
May-22	18	12.5%	\$630,062	4.16%	\$613,000	-2.31%	\$643,416	3.51%	12	33.3%	107%
May-21	16	167%	\$604,917	16.8%	\$627,500	9.71%	\$621,580	11.1%	9	-70%	106%

Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	27	23	37	35	58
\$500-599K	6	30	50	39	35
\$600-699K	27	45	27	6	21
\$700-799K	15	15	21	6	18
\$800-899K	15	42	21	0	0
\$900-999K	3	3	6	0	0
\$1-1.299M	0	9	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	93	167	162	86	132

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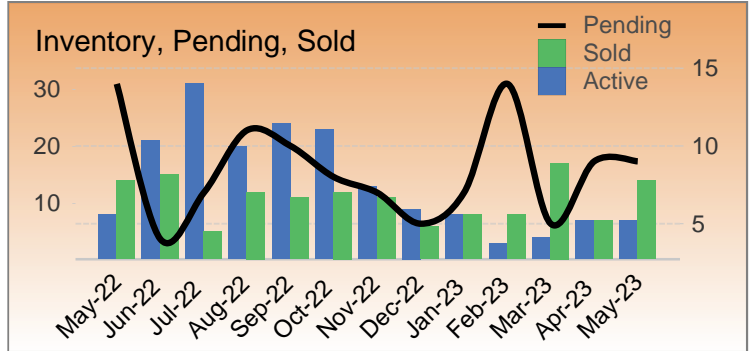
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Deemed reliable but not guaranteed

Market Activity Summary:

- Inventory: 7 units were listed for sale as of the last day of May - approximately 0.6 months of inventory.
- Sales Activity: 14 units were sold during May
- Median Sales Price: \$736,000 during May
- Average price per sq.ft. in May was \$669
- Average Days-on-Market (DOM) is approximately 23 days
- Sold over Asking: On average, buyers paid 105% of list price in May



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
May-23	7	9	14	0.6	\$809,353	\$736,000	\$817,000	23	\$616	\$669	105%
Apr-23	7	9	7	0.8	\$802,176	\$715,000	\$741,714	9	\$686	\$687	103%
Mar-23	4	5	17	0.4	\$717,231	\$975,000	\$909,235	15	\$664	\$642	101%
Feb-23	3	14	8	0.5	\$777,984	\$733,500	\$749,937	24	\$612	\$621	99%
Jan-23	8	7	8	1.0	\$896,112	\$716,000	\$690,375	45	\$630	\$630	97%
Dec-22	9	5	6	0.9	\$958,975	\$751,000	\$742,666	49	\$635	\$637	98%
Nov-22	13	7	11	1.2	\$780,533	\$815,000	\$774,545	37	\$649	\$638	97%
Oct-22	23	8	12	2.1	\$836,830	\$847,500	\$840,583	27	\$645	\$651	100%
Sep-22	24	10	11	2.7	\$777,147	\$820,000	\$825,545	36	\$656	\$616	97%
Aug-22	20	11	12	1.9	\$716,557	\$660,000	\$764,316	20	\$641	\$677	100%
Jul-22	31	7	5	2.8	\$913,178	\$835,000	\$781,500	9	\$651	\$756	103%
Jun-22	21	4	15	1.4	\$859,808	\$780,000	\$817,833	9	\$664	\$700	103%
May-22	8	14	14	0.5	\$788,579	\$793,750	\$819,955	9	\$701	\$686	104%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
May-23	14	0%	\$809,353	2.63%	\$736,000	-7.28%	\$817,000	-0.36%	23	156%	105%
May-22	14	-33.3%	\$788,579	-1.62%	\$793,750	-8.76%	\$819,955	-5.32%	9	-50%	104%
May-21	21	163%	\$801,557	16.2%	\$870,000	35.6%	\$866,014	42.6%	18	5.88%	108%

Sales Activity and Price Trends

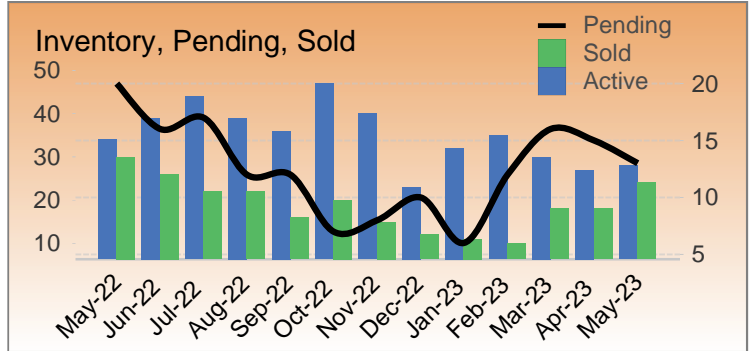
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	6	0	27	21	15
\$500-599K	15	12	51	18	36
\$600-699K	21	18	33	27	45
\$700-799K	33	45	36	15	45
\$800-899K	24	45	33	24	27
\$900-999K	24	9	18	15	0
\$1-1.299M	30	18	42	0	0
\$1.3-1.699M	0	30	3	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	153	177	243	120	168

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Market Activity Summary:

- Inventory: 28 units were listed for sale as of the last day of May - approximately 1.4 months of inventory.
- Sales Activity: 24 units were sold during May
- Median Sales Price: \$575,000 during May
- Average price per sq.ft. in May was \$497
- Average Days-on-Market (DOM) is approximately 37 days
- Sold over Asking: On average, buyers paid 103% of list price in May



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
May-23	28	13	24	1.4	\$650,397	\$575,000	\$586,791	37	\$489	\$497	103%
Apr-23	27	15	18	1.9	\$575,513	\$558,750	\$551,694	22	\$496	\$471	103%
Mar-23	30	16	18	2.4	\$528,267	\$516,750	\$523,577	25	\$490	\$502	99%
Feb-23	35	12	10	3.3	\$576,909	\$561,500	\$561,100	21	\$505	\$470	101%
Jan-23	32	6	11	2.6	\$585,866	\$531,000	\$493,181	60	\$485	\$455	99%
Dec-22	23	10	12	1.5	\$501,989	\$469,500	\$465,824	52	\$441	\$463	98%
Nov-22	40	8	15	2.4	\$622,937	\$520,000	\$525,666	24	\$509	\$461	100%
Oct-22	47	7	20	2.5	\$630,359	\$489,950	\$532,595	33	\$507	\$506	100%
Sep-22	36	12	16	1.9	\$537,226	\$582,500	\$595,368	30	\$504	\$461	99%
Aug-22	39	12	22	1.7	\$597,780	\$532,500	\$531,250	19	\$516	\$504	101%
Jul-22	44	17	22	1.7	\$519,827	\$580,000	\$593,818	19	\$521	\$483	102%
Jun-22	39	16	26	1.5	\$563,848	\$550,000	\$582,222	16	\$472	\$538	105%
May-22	34	20	30	1.2	\$555,423	\$585,000	\$584,333	33	\$469	\$533	104%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
May-23	24	-20%	\$650,397	17.1%	\$575,000	-1.71%	\$586,791	0.421%	37	12.1%	103%
May-22	30	-11.8%	\$555,423	14.9%	\$585,000	-2.5%	\$584,333	-1.7%	33	57.1%	104%
May-21	34	143%	\$483,287	19.6%	\$600,000	26.3%	\$594,460	21.5%	21	0%	106%

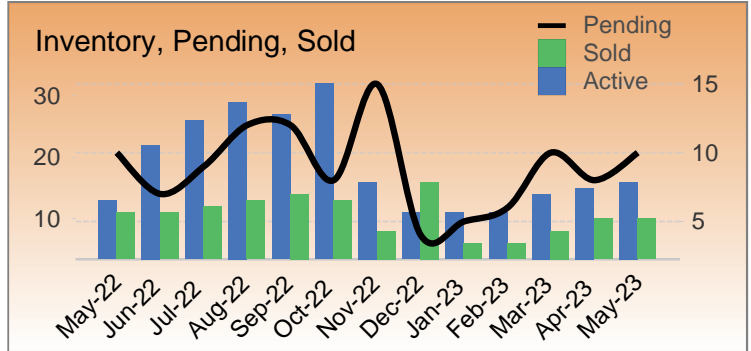
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	80	92	141	123	187
\$500-599K	55	79	79	28	45
\$600-699K	44	75	60	20	40
\$700-799K	32	31	34	6	22
\$800-899K	0	26	13	3	3
\$900-999K	0	8	9	0	7
\$1-1.299M	3	1	6	1	0
\$1.3-1.699M	0	0	2	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	214	312	344	181	304

Presented by:

Market Activity Summary:

- Inventory: 18 units were listed for sale as of the last day of May - approximately 1.9 months of inventory.
- Sales Activity: 10 units were sold during May
- Median Sales Price: \$599,000 during May
- Average price per sq.ft. in May was \$491
- Average Days-on-Market (DOM) is approximately 20 days
- Sold over Asking: On average, buyers paid 102% of list price in May



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
May-23	16	10	10	1.9	\$681,524	\$599,000	\$613,100	20	\$513	\$491	102%
Apr-23	15	8	10	1.9	\$633,526	\$514,500	\$504,200	19	\$526	\$524	103%
Mar-23	14	10	8	2.1	\$658,296	\$539,004	\$541,976	15	\$492	\$510	101%
Feb-23	11	6	6	1.2	\$587,251	\$559,000	\$582,166	24	\$491	\$466	101%
Jan-23	11	5	6	1.1	\$574,375	\$531,000	\$603,333	70	\$525	\$450	96%
Dec-22	11	4	16	0.9	\$496,399	\$580,000	\$604,812	45	\$489	\$490	99%
Nov-22	16	15	8	1.5	\$638,877	\$506,000	\$491,750	40	\$497	\$479	100%
Oct-22	32	8	13	2.4	\$533,816	\$580,000	\$575,615	25	\$497	\$507	102%
Sep-22	27	12	14	2.2	\$592,705	\$562,500	\$592,371	27	\$491	\$491	102%
Aug-22	29	12	13	2.5	\$601,054	\$505,000	\$530,269	19	\$494	\$531	101%
Jul-22	26	9	12	2.4	\$571,428	\$545,000	\$557,000	12	\$492	\$528	103%
Jun-22	22	7	11	1.9	\$504,707	\$615,000	\$615,818	16	\$514	\$519	107%
May-22	13	10	11	0.9	\$581,641	\$616,500	\$622,661	13	\$503	\$527	106%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
May-23	10	-9.09%	\$681,524	17.2%	\$599,000	-2.84%	\$613,100	-1.54%	20	53.8%	102%
May-22	11	-31.3%	\$581,641	1.8%	\$616,500	16.9%	\$622,661	14%	13	85.7%	106%
May-21	16	300%	\$571,380	-10.7%	\$527,500	3.43%	\$546,118	1.37%	7	-70.8%	109%

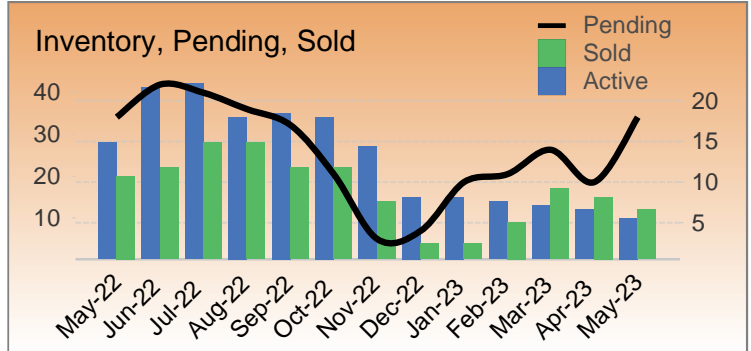
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	18	28	64	39	77
\$500-599K	31	33	37	20	38
\$600-699K	13	25	10	6	8
\$700-799K	8	10	6	16	1
\$800-899K	1	12	4	2	0
\$900-999K	0	5	0	0	0
\$1-1.299M	0	1	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	71	114	121	83	124

Presented by:

Market Activity Summary:

- Inventory: 10 units were listed for sale as of the last day of May - approximately 0.7 months of inventory.
- Sales Activity: 12 units were sold during May
- Median Sales Price: \$782,500 during May
- Average price per sq.ft. in May was \$614
- Average Days-on-Market (DOM) is approximately 11 days
- Sold over Asking: On average, buyers paid 103% of list price in May



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
May-23	10	18	12	0.7	\$858,293	\$782,500	\$920,625	11	\$648	\$614	103%
Apr-23	12	10	15	1.0	\$976,086	\$920,000	\$874,800	7	\$629	\$609	102%
Mar-23	13	14	17	1.4	\$955,849	\$930,000	\$811,594	24	\$670	\$617	100%
Feb-23	14	11	9	2.5	\$1,119,269	\$812,500	\$857,387	45	\$657	\$620	99%
Jan-23	15	10	4	2.0	\$989,115	\$541,250	\$549,350	92	\$681	\$634	99%
Dec-22	15	4	4	1.2	\$743,485	\$1,070,000	\$988,250	46	\$654	\$621	98%
Nov-22	27	3	14	1.4	\$1,272,901	\$800,000	\$894,664	28	\$657	\$622	99%
Oct-22	34	11	22	1.4	\$1,005,215	\$928,950	\$882,245	31	\$660	\$622	98%
Sep-22	35	17	22	1.4	\$922,245	\$1,010,000	\$915,818	34	\$645	\$658	98%
Aug-22	34	19	28	1.3	\$774,695	\$782,500	\$813,133	24	\$646	\$639	99%
Jul-22	42	21	28	1.8	\$970,128	\$917,500	\$886,821	17	\$657	\$662	99%
Jun-22	41	22	22	1.8	\$1,028,600	\$762,500	\$890,884	9	\$664	\$696	105%
May-22	28	18	20	1.2	\$948,709	\$1,008,000	\$1,013,255	8	\$645	\$731	109%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
May-23	12	-40%	\$858,293	-9.53%	\$782,500	-22.4%	\$920,625	-9.14%	11	37.5%	103%
May-22	20	-56.5%	\$948,709	24.9%	\$1,008,000	42.5%	\$1,013,255	31.1%	8	0%	109%
May-21	46	820%	\$759,543	11.8%	\$707,500	-14.8%	\$773,108	11.8%	8	-90%	108%

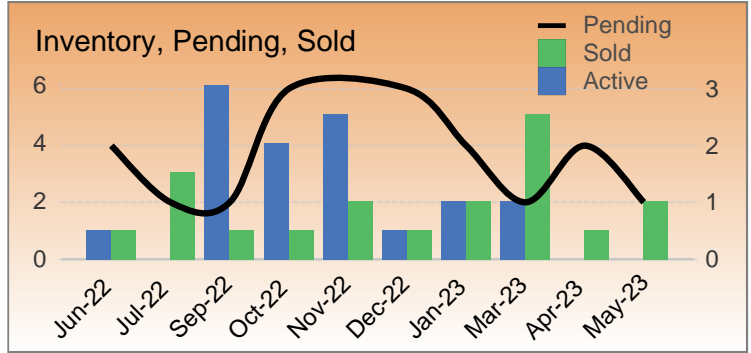
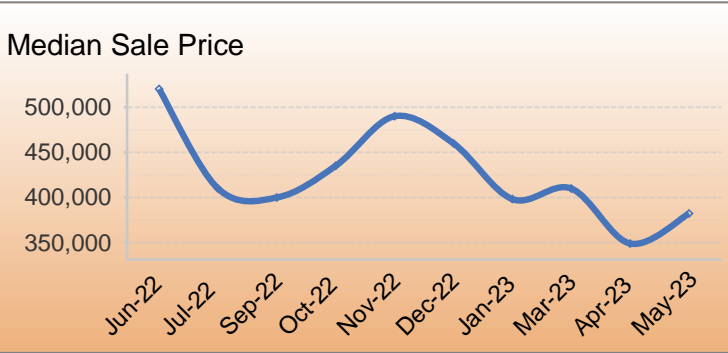
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	4	9	35	22	23
\$500-599K	8	11	23	12	28
\$600-699K	5	9	32	15	19
\$700-799K	8	8	14	1	16
\$800-899K	3	11	7	27	15
\$900-999K	4	3	12	13	11
\$1-1.299M	18	14	38	0	0
\$1.3-1.699M	2	29	2	0	0
\$1.7-1.999M	0	1	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	52	95	163	90	112

Presented by:

Market Activity Summary:

- Inventory: 0 units were listed for sale as of the last day of May - approximately 0.0 months of inventory.
- Sales Activity: 2 units were sold during May
- Median Sales Price: \$382,500 during May
- Average price per sq.ft. in May was \$448
- Average Days-on-Market (DOM) is approximately 17 days
- Sold over Asking: On average, buyers paid 100% of list price in May



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqSf Active	Avg \$ SqFt Sold	Sale Price / List Price
May-23	0	1	2	0.0	\$369,950	\$382,500	\$382,500	17	-	\$448	100%
Apr-23	0	2	1	0.0	-	\$349,000	\$349,000	22	-	\$368	95%
Mar-23	2	1	5	0.9	\$382,475	\$410,000	\$408,000	45	\$448	\$377	100%
Jan-23	2	2	2	1.2	\$472,450	\$398,250	\$398,250	38	\$406	\$343	100%
Dec-22	1	3	1	0.8	-	\$460,000	\$460,000	16	\$450	\$300	102%
Nov-22	5	0	2	3.8	\$386,333	\$489,950	\$489,950	51	\$374	\$328	100%
Oct-22	4	3	1	6.0	\$449,000	\$435,000	\$435,000	5	\$369	\$402	94%
Sep-22	6	1	1	4.5	\$440,975	\$400,000	\$400,000	30	\$355	\$493	99%
Jul-22	0	1	3	0.0	\$404,000	\$410,000	\$421,666	42	-	\$360	102%
Jun-22	1	2	1	3.0	\$399,999	\$520,000	\$520,000	17	\$343	\$339	98%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
May-23	2	0%	\$369,950	-2.03%	\$382,500	2.1%	\$382,500	2.1%	17	240%	100%
May-21	2	0%	\$377,614	2.75%	\$374,625	33.6%	\$374,625	33.6%	5	-73.7%	101%

Sales Activity and Price Trends

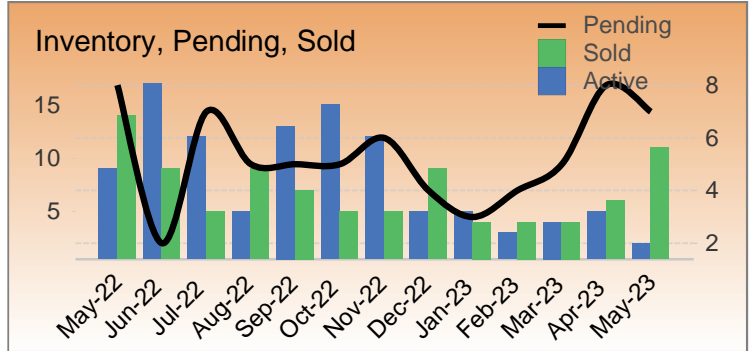
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	9	6	8	8	19
\$500-599K	1	1	0	0	0
\$600-699K	0	0	0	0	0
\$700-799K	0	0	0	0	0
\$800-899K	0	0	0	0	0
\$900-999K	0	0	0	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	10	7	8	8	19

Presented by:



Market Activity Summary:

- Inventory: 3 units were listed for sale as of the last day of May - approximately 0.4 months of inventory.
- Sales Activity: 11 units were sold during May
- Median Sales Price: \$680,000 during May
- Average price per sq.ft. in May was \$589
- Average Days-on-Market (DOM) is approximately 12 days
- Sold over Asking: On average, buyers paid 104% of list price in May



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
May-23	2	7	11	0.4	\$639,283	\$680,000	\$738,057	12	\$728	\$589	104%
Apr-23	5	8	6	1.1	\$633,564	\$702,500	\$731,666	19	\$577	\$625	105%
Mar-23	4	5	4	1.3	\$808,142	\$749,000	\$857,000	57	\$607	\$596	102%
Feb-23	3	4	4	0.5	\$763,544	\$527,500	\$540,000	63	\$595	\$559	95%
Jan-23	5	3	4	1.0	\$803,500	\$475,000	\$462,618	45	\$631	\$509	98%
Dec-22	5	4	9	0.8	\$513,000	\$550,000	\$581,777	40	\$584	\$584	97%
Nov-22	12	6	5	2.1	\$610,590	\$570,000	\$591,100	26	\$560	\$618	101%
Oct-22	15	5	5	2.4	\$648,778	\$520,000	\$624,000	20	\$577	\$563	100%
Sep-22	13	5	7	1.9	\$649,491	\$640,000	\$697,669	23	\$588	\$598	100%
Aug-22	5	5	9	0.9	\$628,557	\$605,000	\$686,555	31	\$584	\$616	100%
Jul-22	12	7	5	1.5	\$774,999	\$520,000	\$639,000	39	\$613	\$639	102%
Jun-22	17	2	9	1.5	\$663,672	\$810,000	\$907,111	17	\$610	\$679	104%
May-22	9	8	14	0.7	\$769,046	\$677,500	\$730,849	14	\$626	\$704	106%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
May-23	11	-21.4%	\$639,283	-16.9%	\$680,000	0.369%	\$738,057	0.986%	12	-14.3%	104%
May-22	14	-22.2%	\$769,046	20.7%	\$677,500	12.9%	\$730,849	7.8%	14	-26.3%	106%
May-21	18	800%	\$637,392	11.9%	\$600,000	0.84%	\$677,940	13.9%	19	217%	108%

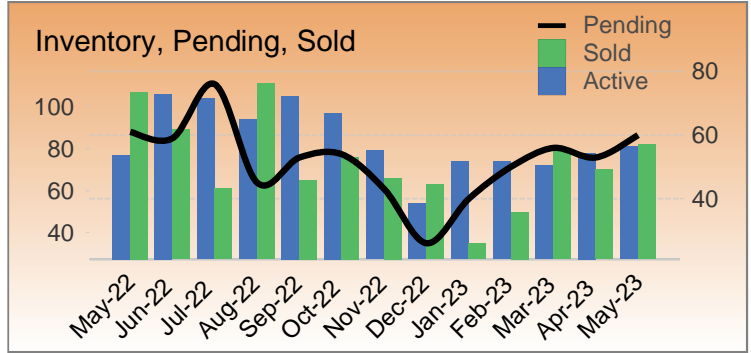
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	5	7	15	7	22
\$500-599K	6	14	12	11	9
\$600-699K	5	19	11	8	5
\$700-799K	4	5	5	3	10
\$800-899K	4	8	20	2	5
\$900-999K	1	9	4	2	0
\$1-1.299M	1	4	1	0	0
\$1.3-1.699M	1	3	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	27	69	68	33	51

Presented by:

Market Activity Summary:

- Inventory: 82 units were listed for sale as of the last day of May - approximately 1.1 months of inventory.
- Sales Activity: 82 units were sold during May
- Median Sales Price: \$756,000 during May
- Average price per sq.ft. in May was \$597
- Average Days-on-Market (DOM) is approximately 18 days
- Sold over Asking: On average, buyers paid 103% of list price in May



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
May-23	81	60	82	1.1	\$713,898	\$756,000	\$803,517	18	\$557	\$597	103%
Apr-23	78	53	70	1.2	\$669,018	\$523,000	\$592,210	30	\$550	\$521	101%
Mar-23	72	56	79	1.3	\$635,356	\$607,000	\$654,607	20	\$548	\$547	102%
Feb-23	74	50	50	1.5	\$687,384	\$600,000	\$677,540	29	\$551	\$540	100%
Jan-23	74	40	35	1.4	\$618,103	\$560,000	\$653,834	31	\$552	\$522	99%
Dec-22	54	26	63	0.8	\$608,487	\$610,000	\$692,672	39	\$555	\$522	100%
Nov-22	79	43	66	1.2	\$701,720	\$537,500	\$612,378	32	\$554	\$519	99%
Oct-22	97	54	76	1.2	\$692,588	\$700,500	\$763,078	24	\$547	\$571	102%
Sep-22	105	53	65	1.3	\$716,959	\$620,000	\$670,322	26	\$545	\$545	100%
Aug-22	94	45	111	1.1	\$702,452	\$622,000	\$701,204	19	\$554	\$560	102%
Jul-22	104	76	61	1.2	\$698,513	\$615,000	\$671,475	16	\$554	\$544	102%
Jun-22	106	59	89	1.1	\$685,635	\$587,000	\$752,211	14	\$558	\$596	107%
May-22	77	61	107	0.8	\$703,469	\$670,000	\$779,150	12	\$561	\$602	109%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
May-23	82	-23.4%	\$713,898	1.48%	\$756,000	12.8%	\$803,517	3.13%	18	50%	103%
May-22	107	-9.32%	\$703,469	6.83%	\$670,000	9.48%	\$779,150	17.6%	12	-47.8%	109%
May-21	118	269%	\$658,470	7.12%	\$612,000	16.1%	\$662,748	16.8%	23	-11.5%	103%

Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	214	290	426	196	308
\$500-599K	72	136	142	70	124
\$600-699K	66	118	130	74	108
\$700-799K	76	74	94	56	66
\$800-899K	52	78	74	24	52
\$900-999K	34	44	42	14	18
\$1-1.299M	62	114	54	22	28
\$1.3-1.699M	18	40	12	6	4
\$1.7-1.999M	6	4	10	6	4
\$2-2.999M	2	4	2	0	0
>3M	0	0	0	0	0
Total	602	902	986	468	712

Presented by:

Includes Walnut Creek and Rossmoor

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