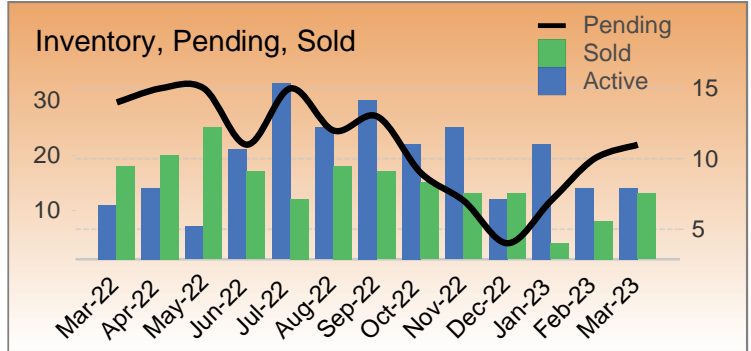


Market Activity Summary:

- Inventory: 14 units were listed for sale as of the last day of March - approximately 1.7 months of inventory.
- Sales Activity: 13 units were sold during March
- Median Sales Price: \$885,000 during March
- Average price per sq.ft. in March was \$684
- Average Days-on-Market (DOM) is approximately 35 days
- Sold over Asking: On average, buyers paid 102% of list price in March



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-23	14	11	13	1.7	\$861,880	\$885,000	\$793,348	35	\$639	\$684	102%
Feb-23	14	10	8	1.8	\$725,223	\$837,500	\$781,875	13	\$645	\$591	103%
Jan-23	22	7	4	2.2	\$826,230	\$965,866	\$971,682	18	\$657	\$608	103%
Dec-22	12	4	13	0.9	\$717,011	\$830,000	\$851,584	38	\$664	\$602	104%
Nov-22	25	7	13	1.7	\$870,257	\$810,119	\$825,212	32	\$635	\$623	102%
Oct-22	22	9	15	1.3	\$895,037	\$900,000	\$891,733	21	\$613	\$642	105%
Sep-22	30	13	17	1.9	\$770,440	\$875,000	\$822,286	39	\$612	\$617	106%
Aug-22	25	12	18	1.6	\$845,649	\$894,000	\$901,980	17	\$612	\$661	112%
Jul-22	33	15	12	1.8	\$849,560	\$910,000	\$985,250	14	\$621	\$712	108%
Jun-22	21	11	17	1.0	\$886,857	\$952,402	\$872,429	26	\$665	\$674	108%
May-22	7	15	25	0.4	\$882,273	\$1,032,298	\$1,010,811	17	\$720	\$704	115%
Apr-22	14	15	20	0.9	\$824,136	\$834,000	\$849,375	12	\$629	\$703	116%
Mar-22	11	14	18	1.0	\$769,360	\$925,000	\$981,136	16	\$605	\$746	116%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	% Change	Average DOM	% Change	Sale Price / List Price
Mar-23	13	-27.8%	\$861,880	12%	\$885,000	-4.32%	\$793,348	-19.1%	35	119%	102%
Mar-22	18	-28%	\$769,360	3.75%	\$925,000	29.4%	\$981,136	29.4%	16	-44.8%	116%
Mar-21	25	8.7%	\$741,562	-13.8%	\$715,000	-12.8%	\$758,186	-13.9%	29	0%	108%

Sales Activity and Price Trends

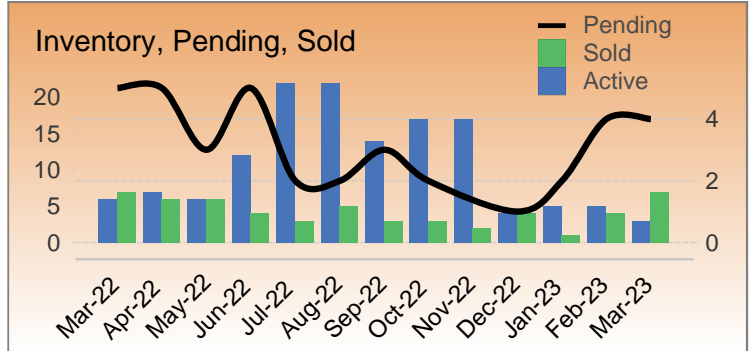
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	3	3	12	3	3
\$500-599K	1	3	9	5	6
\$600-699K	2	6	5	3	7
\$700-799K	4	2	9	7	8
\$800-899K	4	2	5	6	4
\$900-999K	8	6	6	2	1
\$1-1.299M	2	8	7	8	2
\$1.3-1.699M	0	5	1	0	1
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	24	35	54	34	32

Presented by:



Market Activity Summary:

- Inventory: 3 units were listed for sale as of the last day of March - approximately 0.8 months of inventory.
- Sales Activity: 7 units were sold during March
- Median Sales Price: \$805,000 during March
- Average price per sq.ft. in March was \$695
- Average Days-on-Market (DOM) is approximately 10 days
- Sold over Asking: On average, buyers paid 106% of list price in March



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-23	3	4	7	0.8	\$938,600	\$805,000	\$882,714	10	\$583	\$695	106%
Feb-23	5	4	4	1.7	\$531,200	\$517,500	\$508,750	24	\$552	\$502	101%
Jan-23	5	2	1	2.6	\$708,166	\$615,000	\$615,000	70	\$566	\$525	100%
Dec-22	4	1	4	1.3	\$976,333	\$940,000	\$909,500	15	\$502	\$656	101%
Nov-22	17	0	2	6.8	\$668,000	\$545,000	\$545,000	91	\$583	\$477	98%
Oct-22	17	2	3	4.9	\$629,481	\$585,000	\$515,000	41	\$578	\$445	97%
Sep-22	14	3	3	4.1	\$584,450	\$400,000	\$426,932	43	\$616	\$407	98%
Aug-22	22	2	5	5.8	\$620,236	\$540,000	\$550,600	24	\$598	\$521	103%
Jul-22	22	2	3	5.1	\$536,453	\$515,000	\$781,666	19	\$581	\$640	103%
Jun-22	12	5	4	2.3	\$583,316	\$534,444	\$526,972	39	\$545	\$512	99%
May-22	6	3	6	0.9	\$628,333	\$591,500	\$771,333	10	\$539	\$642	104%
Apr-22	7	5	6	1.5	\$728,833	\$1,010,000	\$1,027,500	14	\$665	\$713	113%
Mar-22	6	5	7	1.9	\$784,750	\$525,000	\$566,000	14	\$698	\$574	108%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-23	7	0%	\$938,600	19.6%	\$805,000	53.3%	\$882,714	56%	10	-28.6%	106%
Mar-22	7	-12.5%	\$784,750	58.1%	\$525,000	8.14%	\$566,000	1.72%	14	-82.5%	108%
Mar-21	8	300%	\$496,333	-8.21%	\$485,500	-7.96%	\$556,437	5.49%	80	789%	99%

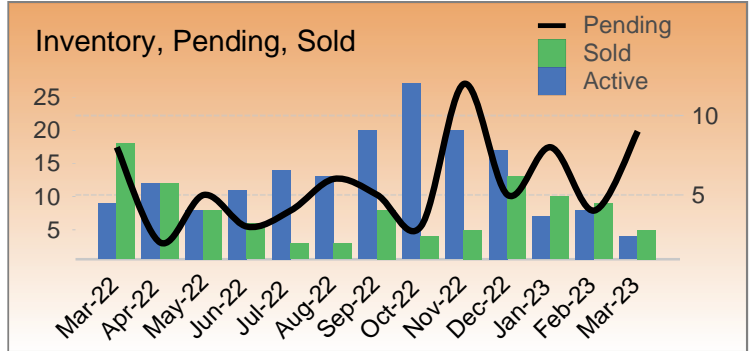
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	1	4	5	1	1
\$500-599K	5	2	2	4	3
\$600-699K	1	4	1	1	1
\$700-799K	1	1	0	0	0
\$800-899K	1	0	1	0	0
\$900-999K	0	0	1	0	0
\$1-1.299M	2	0	0	1	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	11	11	10	7	5

Presented by:

Market Activity Summary:

- Inventory: 4 units were listed for sale as of the last day of March - approximately 0.5 months of inventory.
- Sales Activity: 5 units were sold during March
- Median Sales Price: \$288,000 during March
- Average price per sq.ft. in March was \$266
- Average Days-on-Market (DOM) is approximately 38 days
- Sold over Asking: On average, buyers paid 98% of list price in March



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-23	4	9	5	0.5	\$311,222	\$288,000	\$297,600	38	\$353	\$266	98%
Feb-23	8	4	9	0.8	\$324,250	\$310,000	\$319,888	71	\$311	\$336	100%
Jan-23	7	8	10	1.0	\$376,333	\$314,998	\$333,188	52	\$304	\$350	99%
Dec-22	17	5	13	2.5	\$357,571	\$375,000	\$344,269	29	\$312	\$340	101%
Nov-22	20	12	5	3.5	\$294,877	\$295,000	\$310,225	35	\$296	\$348	97%
Oct-22	27	3	4	5.6	\$343,903	\$344,500	\$392,250	33	\$314	\$375	101%
Sep-22	20	5	8	4.5	\$315,906	\$367,750	\$378,750	37	\$322	\$373	99%
Aug-22	13	6	3	3.3	\$352,377	\$240,000	\$263,333	34	\$352	\$299	101%
Jul-22	14	4	3	2.5	\$348,124	\$400,000	\$400,000	9	\$348	\$326	103%
Jun-22	11	3	6	1.3	\$383,271	\$393,725	\$385,491	15	\$340	\$375	101%
May-22	8	5	8	0.7	\$335,593	\$340,000	\$325,875	10	\$327	\$352	104%
Apr-22	12	2	12	1.1	\$342,919	\$350,000	\$360,541	15	\$325	\$349	107%
Mar-22	9	8	18	1.0	\$319,696	\$347,500	\$344,877	11	\$322	\$334	105%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-23	5	-72.2%	\$311,222	-2.65%	\$288,000	-17.1%	\$297,600	-13.7%	38	245%	98%
Mar-22	18	200%	\$319,696	7.47%	\$347,500	23.9%	\$344,877	28.3%	11	-47.6%	105%
Mar-21	6	0%	\$297,464	18.1%	\$280,475	0.529%	\$268,808	-3.19%	21	16.7%	101%

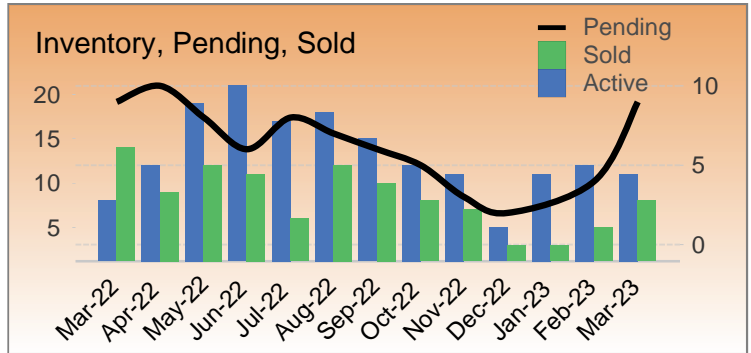
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	22	25	20	23	33
\$500-599K	2	2	0	0	0
\$600-699K	0	0	0	0	0
\$700-799K	0	0	0	0	0
\$800-899K	0	0	0	0	0
\$900-999K	0	0	0	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	24	27	20	23	33

Presented by:

Market Activity Summary:

- Inventory: 11 units were listed for sale as of the last day of March - approximately 2.1 months of inventory.
- Sales Activity: 8 units were sold during March
- Median Sales Price: \$827,500 during March
- Average price per sq.ft. in March was \$923
- Average Days-on-Market (DOM) is approximately 12 days
- Sold over Asking: On average, buyers paid 107% of list price in March



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-23	11	9	8	2.1	\$808,692	\$827,500	\$820,000	12	\$863	\$923	107%
Feb-23	12	4	5	3.3	\$606,454	\$843,000	\$850,500	31	\$828	\$889	108%
Jan-23	11	0	3	2.8	\$791,428	\$676,000	\$628,666	32	\$841	\$847	96%
Dec-22	5	2	3	0.8	\$875,000	\$795,000	\$813,333	28	\$942	\$855	104%
Nov-22	11	3	7	1.3	\$883,400	\$925,000	\$885,469	33	\$922	\$758	102%
Oct-22	12	5	8	1.2	\$833,500	\$876,500	\$909,546	19	\$833	\$777	102%
Sep-22	15	6	10	1.6	\$804,684	\$847,500	\$914,900	24	\$830	\$934	109%
Aug-22	18	7	12	1.9	\$688,466	\$854,500	\$822,958	25	\$858	\$794	103%
Jul-22	17	8	6	1.8	\$852,625	\$739,500	\$788,666	19	\$890	\$1,086	104%
Jun-22	21	6	11	2.0	\$857,681	\$950,000	\$1,027,743	24	\$918	\$973	114%
May-22	19	8	12	1.6	\$805,550	\$997,500	\$1,041,363	19	\$855	\$879	115%
Apr-22	12	10	9	1.2	\$808,733	\$880,000	\$908,777	12	\$861	\$933	122%
Mar-22	8	9	14	0.9	\$790,888	\$917,500	\$904,500	29	\$843	\$921	113%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-23	8	-42.9%	\$808,692	2.25%	\$827,500	-9.81%	\$820,000	-9.34%	12	-58.6%	107%
Mar-22	14	27.3%	\$790,888	-6.23%	\$917,500	12.2%	\$904,500	15.6%	29	31.8%	113%
Mar-21	11	120%	\$843,411	8.61%	\$818,000	-1.56%	\$782,454	-8.99%	22	37.5%	108%

Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	3	15	0	3	3
\$500-599K	3	0	12	0	6
\$600-699K	9	6	18	12	15
\$700-799K	6	3	6	6	15
\$800-899K	9	18	21	9	3
\$900-999K	12	3	3	6	9
\$1-1.299M	3	21	0	0	3
\$1.3-1.699M	0	9	0	6	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	45	75	60	42	54

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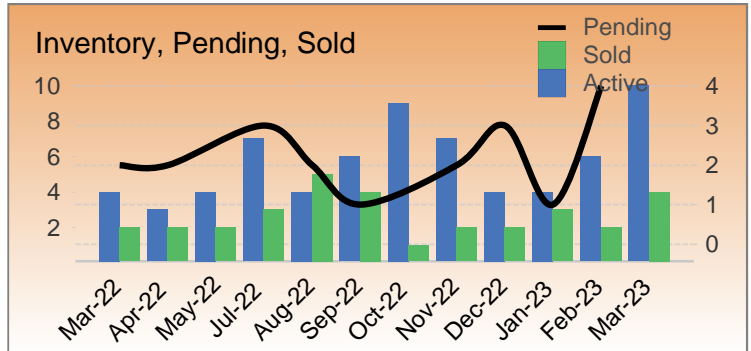
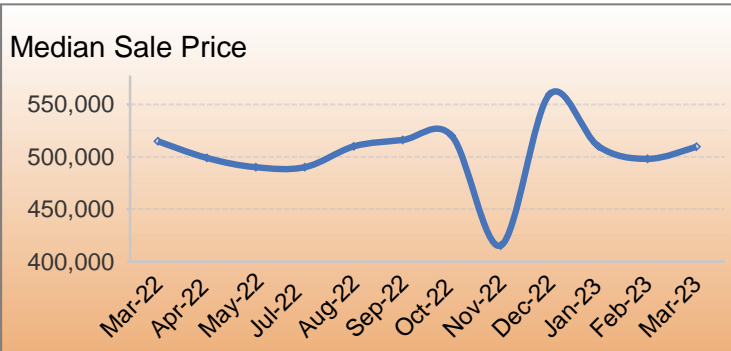
Includes Berkeley and Kensington

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Market Activity Summary:

- Inventory: 10 units were listed for sale as of the last day of March - approximately 3.3 months of inventory.
- Sales Activity: 4 units were sold during March
- Median Sales Price: \$509,750 during March
- Average price per sq.ft. in March was \$433
- Average Days-on-Market (DOM) is approximately 47 days
- Sold over Asking: On average, buyers paid 100% of list price in March



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-23	10	0	4	3.3	\$564,955	\$509,750	\$510,500	47	\$371	\$433	100%
Feb-23	6	4	2	2.6	\$467,064	\$498,050	\$498,050	44	\$376	\$369	98%
Jan-23	4	1	3	1.7	\$569,900	\$510,000	\$534,000	26	\$361	\$378	100%
Dec-22	4	3	2	2.4	\$517,500	\$560,000	\$560,000	84	\$366	\$321	96%
Nov-22	7	2	2	3.0	\$549,000	\$415,000	\$415,000	25	\$370	\$294	97%
Oct-22	9	0	1	2.7	\$501,250	\$520,000	\$520,000	7	\$347	\$384	104%
Sep-22	6	1	4	1.5	\$494,760	\$516,250	\$521,875	19	\$355	\$422	99%
Aug-22	4	2	5	1.5	\$529,950	\$510,000	\$484,780	45	\$372	\$366	100%
Jul-22	7	3	3	4.2	\$599,333	\$490,000	\$461,666	15	\$364	\$377	99%
May-22	4	0	2	2.0	\$474,666	\$490,000	\$490,000	27	\$364	\$429	103%
Apr-22	3	2	2	1.3	\$514,665	\$499,000	\$499,000	11	\$392	\$334	103%
Mar-22	4	2	2	1.5	\$505,974	\$515,000	\$515,000	9	\$399	\$433	103%

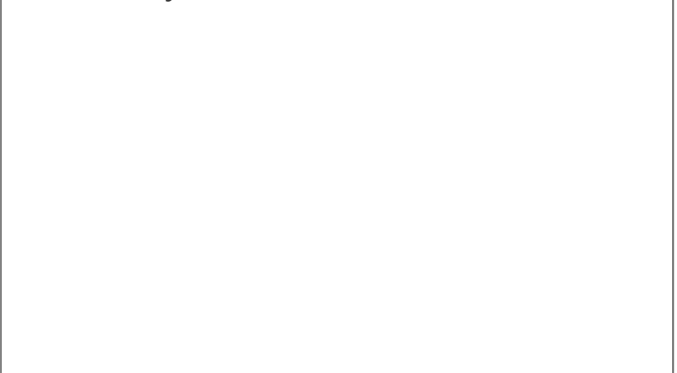
Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-23	4	100%	\$564,955	11.7%	\$509,750	-1.02%	\$510,500	-0.874%	47	422%	100%
Mar-22	2	-75%	\$505,974	22.8%	\$515,000	27.2%	\$515,000	29.2%	9	-35.7%	103%
Mar-21	8	167%	\$412,000	0.341%	\$405,000	-4.03%	\$398,500	-1.69%	14	0%	101%

Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	8	5	18	17	14
\$500-599K	8	8	3	0	0
\$600-699K	0	0	0	0	0
\$700-799K	1	0	0	0	0
\$800-899K	0	0	0	0	0
\$900-999K	0	0	0	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	17	13	21	17	14

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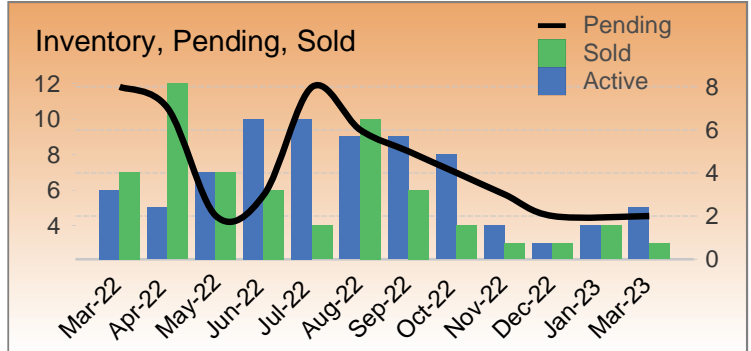
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Deemed reliable but not guaranteed

Market Activity Summary:

- Inventory: 5 units were listed for sale as of the last day of March - approximately 2.1 months of inventory.
- Sales Activity: 3 units were sold during March
- Median Sales Price: \$775,000 during March
- Average price per sq.ft. in March was \$472
- Average Days-on-Market (DOM) is approximately 19 days
- Sold over Asking: On average, buyers paid 103% of list price in March



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-23	5	2	3	2.1	\$712,500	\$775,000	\$766,666	19	\$667	\$472	103%
Jan-23	4	0	4	1.2	\$771,194	\$619,500	\$637,250	62	\$526	\$505	98%
Dec-22	3	2	3	0.9	\$549,000	\$650,000	\$776,666	24	\$556	\$502	100%
Nov-22	4	3	3	0.9	\$529,000	\$796,000	\$743,666	19	\$547	\$601	93%
Oct-22	8	4	4	1.2	\$867,625	\$610,000	\$650,000	32	\$541	\$536	98%
Sep-22	9	5	6	1.4	\$721,727	\$909,000	\$825,314	26	\$571	\$603	99%
Aug-22	9	6	10	1.4	\$771,842	\$877,500	\$853,800	27	\$547	\$580	100%
Jul-22	10	8	4	1.9	\$797,157	\$869,500	\$866,000	17	\$569	\$619	103%
Jun-22	10	3	6	1.2	\$868,688	\$1,376,000	\$1,178,666	15	\$580	\$660	110%
May-22	7	2	7	0.8	\$1,072,241	\$1,100,000	\$1,066,571	18	\$576	\$655	114%
Apr-22	5	7	12	0.7	\$930,867	\$794,444	\$824,240	13	\$601	\$621	107%
Mar-22	6	8	7	0.9	\$766,783	\$780,000	\$784,555	16	\$561	\$602	108%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-23	3	-57.1%	\$712,500	-7.08%	\$775,000	-0.641%	\$766,666	-2.28%	19	18.8%	103%
Mar-22	7	16.7%	\$766,783	15.5%	\$780,000	5.05%	\$784,555	8.02%	16	0%	108%
Mar-21	6	-25%	\$664,098	-2.99%	\$742,500	20.2%	\$726,333	19.3%	16	-15.8%	109%

Sales Activity and Price Trends

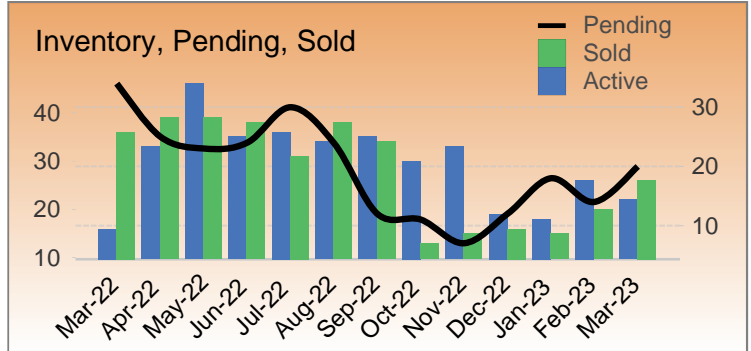
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	1	2	2	3
\$500-599K	1	2	2	3	8
\$600-699K	1	4	2	8	2
\$700-799K	2	2	3	1	2
\$800-899K	2	2	7	2	1
\$900-999K	0	2	0	0	4
\$1-1.299M	0	4	1	1	0
\$1.3-1.699M	0	1	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	6	18	17	17	20

Presented by:



Market Activity Summary:

- Inventory: 22 units were listed for sale as of the last day of March - approximately 1.1 months of inventory.
- Sales Activity: 26 units were sold during March
- Median Sales Price: \$455,000 during March
- Average price per sq.ft. in March was \$425
- Average Days-on-Market (DOM) is approximately 32 days
- Sold over Asking: On average, buyers paid 99% of list price in March



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-23	22	20	26	1.1	\$519,688	\$455,000	\$460,769	32	\$432	\$425	99%
Feb-23	26	14	20	1.6	\$442,452	\$408,500	\$420,653	31	\$442	\$432	98%
Jan-23	18	18	15	1.2	\$413,061	\$330,000	\$393,766	53	\$441	\$416	99%
Dec-22	19	12	16	1.3	\$392,450	\$367,250	\$395,187	49	\$430	\$429	100%
Nov-22	33	7	15	1.6	\$468,200	\$400,000	\$386,820	32	\$440	\$443	98%
Oct-22	30	11	13	1.1	\$428,114	\$380,000	\$412,938	31	\$426	\$440	100%
Sep-22	35	12	34	1.0	\$423,623	\$417,500	\$437,544	22	\$434	\$446	101%
Aug-22	34	24	38	1.0	\$444,142	\$420,000	\$458,942	16	\$442	\$444	101%
Jul-22	36	30	31	1.0	\$465,579	\$410,000	\$428,435	22	\$437	\$442	101%
Jun-22	35	24	38	0.9	\$457,342	\$467,500	\$473,977	12	\$453	\$451	104%
May-22	46	23	39	1.2	\$452,358	\$460,000	\$480,557	16	\$442	\$458	105%
Apr-22	33	25	39	1.0	\$449,745	\$450,000	\$506,205	9	\$444	\$474	106%
Mar-22	16	34	36	0.5	\$470,781	\$443,000	\$467,500	8	\$432	\$467	107%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-23	26	-27.8%	\$519,688	10.4%	\$455,000	2.71%	\$460,769	-1.44%	32	300%	99%
Mar-22	36	-10%	\$470,781	18.6%	\$443,000	21.4%	\$467,500	16%	8	-38.5%	107%
Mar-21	40	48.1%	\$396,818	1.78%	\$365,000	-2.67%	\$402,943	2.28%	13	-38.1%	105%

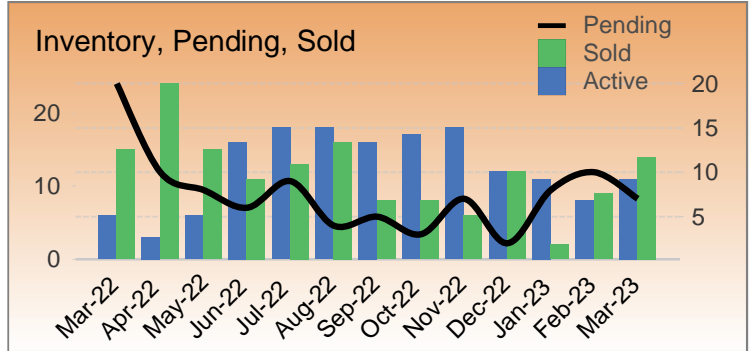
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	96	168	164	137	147
\$500-599K	8	17	8	8	9
\$600-699K	8	14	5	1	2
\$700-799K	5	9	8	0	0
\$800-899K	0	2	1	0	0
\$900-999K	0	0	0	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	117	210	186	146	158

Presented by:

Market Activity Summary:

- Inventory: 11 units were listed for sale as of the last day of March - approximately 1.3 months of inventory.
- Sales Activity: 14 units were sold during March
- Median Sales Price: \$1,064,500 during March
- Average price per sq.ft. in March was \$686
- Average Days-on-Market (DOM) is approximately 30 days
- Sold over Asking: On average, buyers paid 101% of list price in March



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-23	11	7	14	1.3	\$1,060,135	\$1,064,500	\$1,023,285	30	\$745	\$686	101%
Feb-23	8	10	9	1.0	\$1,164,590	\$958,000	\$996,666	27	\$742	\$674	99%
Jan-23	11	8	2	1.7	\$977,892	\$970,000	\$970,000	77	\$645	\$572	99%
Dec-22	12	2	12	1.4	\$1,000,500	\$1,040,000	\$979,912	27	\$691	\$621	97%
Nov-22	18	7	6	2.5	\$1,013,879	\$1,106,500	\$1,104,316	50	\$671	\$746	99%
Oct-22	17	3	8	1.6	\$1,180,263	\$992,000	\$988,000	20	\$687	\$645	104%
Sep-22	16	5	8	1.3	\$1,084,980	\$958,500	\$954,625	16	\$693	\$670	98%
Aug-22	18	4	16	1.4	\$1,056,211	\$1,050,000	\$1,030,562	21	\$652	\$730	99%
Jul-22	18	9	13	1.5	\$948,527	\$1,085,000	\$1,086,606	14	\$663	\$714	103%
Jun-22	16	6	11	1.0	\$1,018,041	\$1,295,000	\$1,262,727	10	\$707	\$736	102%
May-22	6	8	15	0.3	\$1,181,699	\$1,176,000	\$1,129,933	7	\$796	\$761	106%
Apr-22	3	10	24	0.2	\$950,219	\$1,100,944	\$1,064,995	10	\$699	\$762	111%
Mar-22	6	20	15	0.6	\$973,753	\$1,250,000	\$1,166,400	6	\$637	\$769	113%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-23	14	-6.67%	\$1,060,135	8.87%	\$1,064,500	-14.8%	\$1,023,285	-12.3%	30	400%	101%
Mar-22	15	-25%	\$973,753	15%	\$1,250,000	38.7%	\$1,166,400	34.6%	6	0%	113%
Mar-21	20	0%	\$846,797	-2.01%	\$901,000	3.56%	\$866,600	0.504%	6	-14.3%	106%

Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	0	0
\$500-599K	3	6	12	12	15
\$600-699K	3	0	13	18	24
\$700-799K	9	0	13	28	12
\$800-899K	0	6	30	20	27
\$900-999K	25	3	37	19	9
\$1-1.299M	19	36	21	3	3
\$1.3-1.699M	9	24	0	3	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	68	75	126	103	90

Presented by:



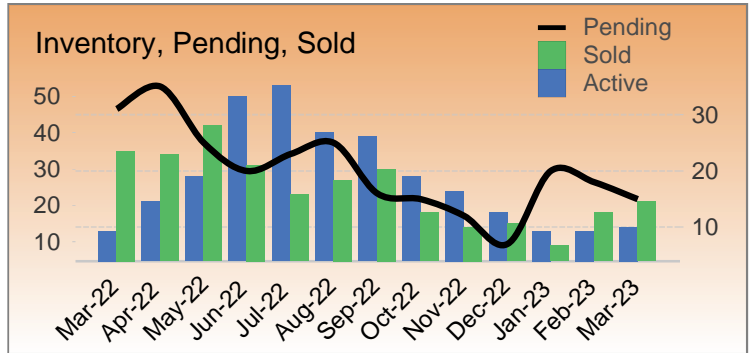
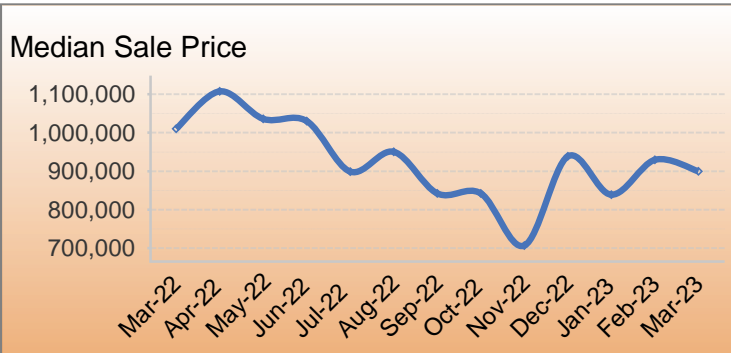
Includes Danville, Diablo, and Alamo

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Market Activity Summary:

- Inventory: 14 units were listed for sale as of the last day of March - approximately 0.9 months of inventory.
- Sales Activity: 21 units were sold during March
- Median Sales Price: \$899,990 during March
- Average price per sq.ft. in March was \$580
- Average Days-on-Market (DOM) is approximately 19 days
- Sold over Asking: On average, buyers paid 101% of list price in March



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-23	14	15	21	0.9	\$896,275	\$899,990	\$921,946	19	\$614	\$580	101%
Feb-23	13	18	18	1.0	\$983,874	\$929,500	\$933,074	44	\$600	\$554	99%
Jan-23	13	20	9	1.0	\$969,627	\$839,000	\$888,110	27	\$590	\$546	96%
Dec-22	18	7	15	1.1	\$917,706	\$939,000	\$902,866	29	\$593	\$593	98%
Nov-22	24	12	14	1.2	\$871,884	\$707,000	\$756,251	29	\$601	\$578	98%
Oct-22	28	15	18	1.1	\$891,270	\$842,500	\$868,333	27	\$596	\$580	98%
Sep-22	39	16	30	1.5	\$975,692	\$842,500	\$894,910	34	\$580	\$594	98%
Aug-22	40	25	27	1.5	\$956,706	\$950,000	\$936,647	26	\$603	\$574	98%
Jul-22	53	23	23	1.7	\$998,975	\$899,000	\$926,239	16	\$612	\$638	101%
Jun-22	50	20	31	1.4	\$963,608	\$1,030,000	\$1,018,161	12	\$609	\$640	104%
May-22	28	25	42	0.8	\$977,799	\$1,036,000	\$1,093,174	8	\$618	\$668	109%
Apr-22	21	35	34	0.7	\$1,002,137	\$1,107,500	\$1,082,533	7	\$598	\$685	112%
Mar-22	13	31	35	0.5	\$1,012,704	\$1,010,000	\$1,057,954	7	\$570	\$685	113%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-23	21	-40%	\$896,275	-11.5%	\$899,990	-10.9%	\$921,946	-12.9%	19	171%	101%
Mar-22	35	16.7%	\$1,012,704	29%	\$1,010,000	27.4%	\$1,057,954	25.8%	7	0%	113%
Mar-21	30	30.4%	\$785,327	10.6%	\$792,500	23.8%	\$840,907	20.1%	7	-65%	107%

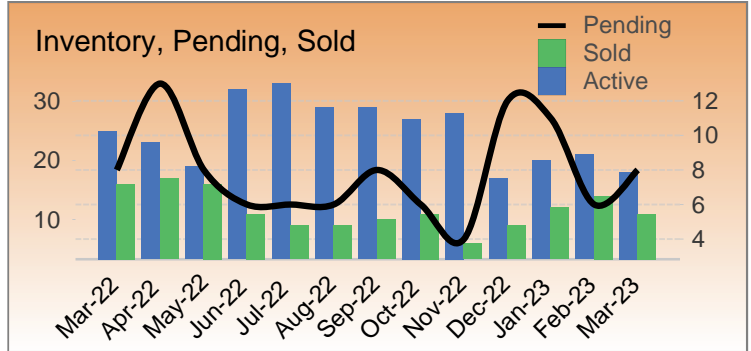
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	1	1	1	4	4
\$500-599K	0	3	4	9	8
\$600-699K	5	5	10	19	11
\$700-799K	9	9	16	5	12
\$800-899K	10	9	12	8	14
\$900-999K	2	8	15	5	0
\$1-1.299M	18	22	8	0	0
\$1.3-1.699M	2	8	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	47	65	66	50	49

Presented by:

Market Activity Summary:

- Inventory: 18 units were listed for sale as of the last day of March - approximately 1.5 months of inventory.
- Sales Activity: 11 units were sold during March
- Median Sales Price: \$525,000 during March
- Average price per sq.ft. in March was \$649
- Average Days-on-Market (DOM) is approximately 28 days
- Sold over Asking: On average, buyers paid 100% of list price in March



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-23	18	8	11	1.5	\$605,429	\$525,000	\$597,445	28	\$694	\$649	100%
Feb-23	21	6	14	1.8	\$703,088	\$427,500	\$495,928	51	\$664	\$641	97%
Jan-23	20	11	12	2.2	\$525,588	\$614,000	\$594,500	45	\$651	\$597	98%
Dec-22	17	12	9	2.0	\$522,123	\$455,000	\$553,344	41	\$673	\$633	98%
Nov-22	28	4	6	3.3	\$711,316	\$511,500	\$533,833	23	\$647	\$648	100%
Oct-22	27	6	11	2.8	\$527,450	\$570,000	\$623,636	55	\$641	\$670	100%
Sep-22	29	8	10	3.2	\$503,130	\$482,000	\$539,200	49	\$630	\$615	100%
Aug-22	29	6	9	3.2	\$580,371	\$460,000	\$506,111	31	\$657	\$652	98%
Jul-22	33	6	9	2.8	\$617,486	\$649,000	\$718,777	13	\$655	\$712	103%
Jun-22	32	6	11	2.3	\$604,745	\$650,000	\$636,363	19	\$665	\$702	104%
May-22	19	8	16	1.2	\$719,500	\$502,500	\$592,062	19	\$645	\$695	104%
Apr-22	23	13	17	1.6	\$547,204	\$585,000	\$618,052	26	\$695	\$690	106%
Mar-22	25	8	16	2.0	\$643,071	\$472,500	\$535,062	38	\$697	\$709	104%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-23	11	-31.3%	\$605,429	-5.85%	\$525,000	11.1%	\$597,445	11.7%	28	-26.3%	100%
Mar-22	16	-23.8%	\$643,071	28%	\$472,500	-11.2%	\$535,062	-10%	38	81%	104%
Mar-21	21	90.9%	\$502,470	-28.9%	\$532,000	-6.67%	\$594,776	4.99%	21	-25%	103%

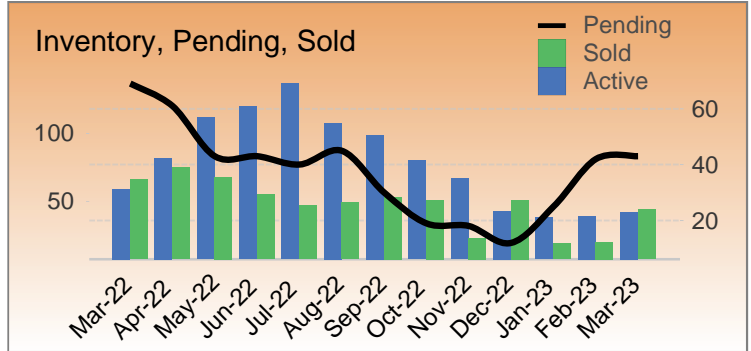
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	18	20	18	12	13
\$500-599K	4	6	9	5	7
\$600-699K	5	4	11	4	2
\$700-799K	6	4	6	3	4
\$800-899K	0	6	5	0	0
\$900-999K	0	0	0	1	1
\$1-1.299M	1	1	0	0	1
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	34	41	49	25	28

Presented by:

Market Activity Summary:

- Inventory: 43 units were listed for sale as of the last day of March - approximately 1.6 months of inventory.
- Sales Activity: 44 units were sold during March
- Median Sales Price: \$865,000 during March
- Average price per sq.ft. in March was \$706
- Average Days-on-Market (DOM) is approximately 38 days
- Sold over Asking: On average, buyers paid 101% of list price in March



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-23	42	43	44	1.6	\$925,478	\$865,000	\$887,722	38	\$691	\$706	101%
Feb-23	39	42	20	1.4	\$852,905	\$750,000	\$819,356	41	\$657	\$618	99%
Jan-23	38	25	19	1.3	\$1,011,135	\$930,000	\$974,842	41	\$658	\$618	97%
Dec-22	43	12	51	1.1	\$1,092,640	\$1,175,000	\$1,052,773	30	\$645	\$601	99%
Nov-22	67	18	23	1.6	\$1,031,241	\$699,000	\$799,129	38	\$661	\$635	99%
Oct-22	80	19	51	1.6	\$1,067,277	\$830,000	\$918,952	22	\$679	\$679	99%
Sep-22	99	30	53	2.1	\$927,526	\$800,000	\$820,963	23	\$673	\$692	99%
Aug-22	108	45	49	2.2	\$966,334	\$823,501	\$893,031	21	\$679	\$701	101%
Jul-22	137	40	47	2.5	\$840,738	\$720,000	\$795,412	16	\$681	\$699	101%
Jun-22	120	43	55	1.9	\$943,797	\$950,000	\$943,434	13	\$689	\$740	105%
May-22	112	43	68	1.6	\$926,551	\$902,500	\$934,354	11	\$692	\$771	108%
Apr-22	82	61	75	1.3	\$971,107	\$940,000	\$957,770	9	\$680	\$772	110%
Mar-22	59	69	66	1.2	\$955,745	\$917,500	\$947,564	11	\$674	\$784	110%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-23	44	-33.3%	\$925,478	-3.17%	\$865,000	-5.72%	\$887,722	-6.32%	38	245%	101%
Mar-22	66	11.9%	\$955,745	20%	\$917,500	19.5%	\$947,564	16.9%	11	-45%	110%
Mar-21	59	47.5%	\$796,211	-6%	\$767,537	-8.08%	\$810,685	-3.22%	20	-4.76%	104%

Sales Activity and Price Trends

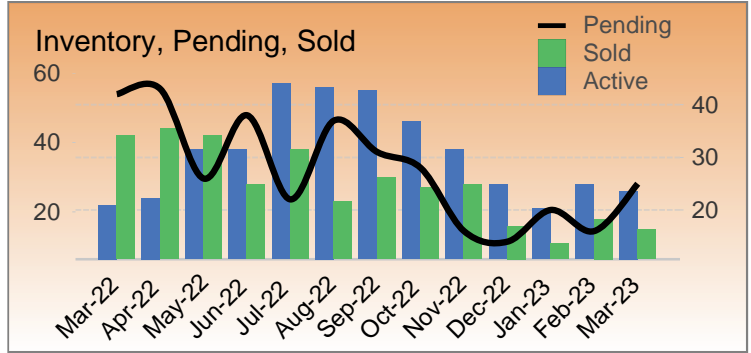
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	5	16	21	10	18
\$500-599K	10	4	19	9	7
\$600-699K	13	22	20	14	20
\$700-799K	6	20	23	17	15
\$800-899K	11	12	16	16	14
\$900-999K	5	6	20	15	12
\$1-1.299M	22	33	24	14	11
\$1.3-1.699M	7	23	6	2	0
\$1.7-1.999M	0	2	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	79	138	149	97	97

Presented by:



Market Activity Summary:

- Inventory: 27 units were listed for sale as of the last day of March - approximately 1.8 months of inventory.
- Sales Activity: 15 units were sold during March
- Median Sales Price: \$642,000 during March
- Average price per sq.ft. in March was \$464
- Average Days-on-Market (DOM) is approximately 35 days
- Sold over Asking: On average, buyers paid 99% of list price in March



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-23	26	25	15	1.8	\$767,056	\$642,000	\$660,493	35	\$504	\$464	99%
Feb-23	28	16	18	2.0	\$679,236	\$603,500	\$593,388	39	\$519	\$485	98%
Jan-23	21	20	11	1.2	\$591,108	\$640,000	\$642,861	43	\$502	\$516	100%
Dec-22	28	14	16	1.2	\$694,472	\$605,000	\$593,288	37	\$501	\$460	98%
Nov-22	38	16	28	1.4	\$657,793	\$685,000	\$657,710	35	\$524	\$523	99%
Oct-22	46	28	27	1.9	\$666,325	\$575,000	\$605,162	40	\$522	\$558	99%
Sep-22	55	31	30	1.9	\$626,894	\$595,000	\$624,700	25	\$554	\$524	100%
Aug-22	56	37	23	2.0	\$664,369	\$589,000	\$620,610	19	\$536	\$561	101%
Jul-22	57	22	38	1.7	\$673,184	\$677,500	\$666,697	20	\$538	\$559	102%
Jun-22	38	38	28	1.1	\$647,420	\$674,444	\$693,677	15	\$546	\$574	106%
May-22	38	26	42	1.0	\$657,394	\$697,500	\$716,903	11	\$562	\$578	109%
Apr-22	24	43	44	0.6	\$631,340	\$702,500	\$730,014	10	\$576	\$575	110%
Mar-22	22	42	42	0.7	\$648,172	\$767,500	\$747,185	19	\$564	\$561	107%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-23	15	-64.3%	\$767,056	18.3%	\$642,000	-16.4%	\$660,493	-11.6%	35	84.2%	99%
Mar-22	42	-4.55%	\$648,172	17.3%	\$767,500	21.3%	\$747,185	22.8%	19	35.7%	107%
Mar-21	44	22.2%	\$552,779	-11.5%	\$632,500	4.72%	\$608,644	2.42%	14	-57.6%	106%

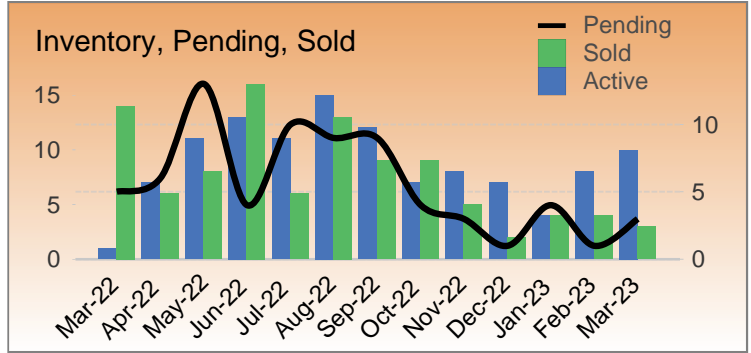
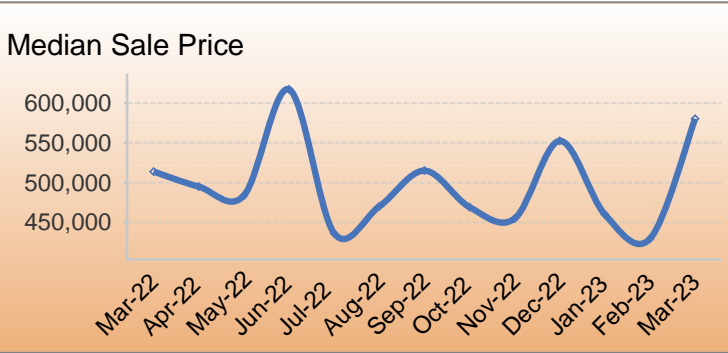
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	10	10	27	21	17
\$500-599K	11	20	22	24	22
\$600-699K	9	20	24	12	9
\$700-799K	9	16	18	27	12
\$800-899K	2	17	4	0	1
\$900-999K	2	6	1	0	0
\$1-1.299M	0	3	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	43	92	96	84	61

Presented by:

Market Activity Summary:

- Inventory: 10 units were listed for sale as of the last day of March - approximately 2.7 months of inventory.
- Sales Activity: 3 units were sold during March
- Median Sales Price: \$580,000 during March
- Average price per sq.ft. in March was \$447
- Average Days-on-Market (DOM) is approximately 16 days
- Sold over Asking: On average, buyers paid 107% of list price in March



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-23	10	3	3	2.7	\$482,790	\$580,000	\$552,833	16	\$450	\$447	107%
Feb-23	8	1	4	2.4	\$491,399	\$429,500	\$437,250	19	\$433	\$438	99%
Jan-23	4	4	4	1.1	\$525,133	\$460,000	\$468,848	28	\$424	\$444	99%
Dec-22	7	1	2	1.3	\$476,333	\$552,500	\$552,500	15	\$407	\$436	104%
Nov-22	8	3	5	1.0	\$463,971	\$455,000	\$487,000	47	\$399	\$409	100%
Oct-22	7	4	9	0.8	\$497,316	\$469,400	\$480,711	28	\$431	\$476	102%
Sep-22	12	9	9	1.3	\$542,999	\$515,000	\$505,833	16	\$416	\$444	104%
Aug-22	15	9	13	1.3	\$517,994	\$470,000	\$489,769	19	\$442	\$443	101%
Jul-22	11	10	6	1.1	\$508,184	\$436,500	\$451,166	17	\$435	\$441	102%
Jun-22	13	4	16	1.3	\$492,215	\$617,000	\$582,434	10	\$433	\$455	108%
May-22	11	13	8	1.2	\$466,216	\$483,750	\$513,750	12	\$433	\$463	105%
Apr-22	7	6	6	0.7	\$541,757	\$495,000	\$494,316	10	\$416	\$486	106%
Mar-22	1	5	14	0.1	\$499,186	\$513,750	\$499,607	20	\$508	\$484	104%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-23	3	-78.6%	\$482,790	-3.28%	\$580,000	12.9%	\$552,833	10.7%	16	-20%	107%
Mar-22	14	0%	\$499,186	10.4%	\$513,750	13.6%	\$499,607	7.14%	20	-51.2%	104%
Mar-21	14	-22.2%	\$452,287	22.9%	\$452,250	25.6%	\$466,321	27.4%	41	41.4%	104%

Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	15	53	63	104	61
\$500-599K	6	28	10	4	0
\$600-699K	2	12	9	0	0
\$700-799K	0	10	0	0	0
\$800-899K	0	0	0	0	0
\$900-999K	0	0	0	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	23	103	82	108	61

Presented by:

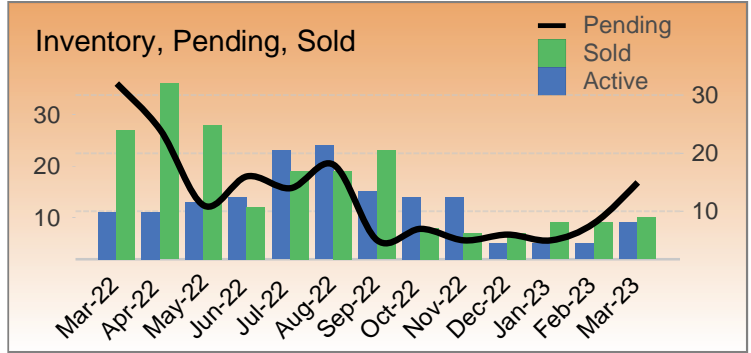
Includes Hercules, El Sobrante, Pinole, and Rodeo

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Market Activity Summary:

- Inventory: 10 units were listed for sale as of the last day of March - approximately 1.1 months of inventory.
- Sales Activity: 10 units were sold during March
- Median Sales Price: \$820,000 during March
- Average price per sq.ft. in March was \$544
- Average Days-on-Market (DOM) is approximately 7 days
- Sold over Asking: On average, buyers paid 105% of list price in March



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-23	9	15	10	1.1	\$701,618	\$820,000	\$734,800	7	\$598	\$544	105%
Feb-23	5	8	9	0.6	\$789,138	\$800,000	\$751,277	33	\$495	\$549	100%
Jan-23	5	5	9	0.7	\$722,928	\$750,000	\$756,444	39	\$595	\$498	101%
Dec-22	5	6	7	0.7	\$867,392	\$723,000	\$720,285	51	\$531	\$551	98%
Nov-22	14	5	7	1.1	\$791,333	\$700,000	\$741,285	45	\$540	\$576	99%
Oct-22	14	7	8	0.8	\$799,081	\$825,500	\$753,750	37	\$567	\$560	99%
Sep-22	15	5	23	0.7	\$649,944	\$720,000	\$726,012	18	\$545	\$589	101%
Aug-22	24	18	19	1.5	\$689,995	\$785,000	\$781,552	19	\$552	\$590	99%
Jul-22	23	14	19	1.2	\$804,737	\$778,000	\$785,684	13	\$582	\$613	102%
Jun-22	14	16	12	0.6	\$808,738	\$754,000	\$755,000	14	\$584	\$571	102%
May-22	13	11	28	0.4	\$758,120	\$887,500	\$872,000	8	\$594	\$614	107%
Apr-22	11	24	36	0.5	\$815,319	\$894,000	\$865,569	8	\$595	\$593	109%
Mar-22	11	32	27	0.7	\$818,710	\$932,000	\$888,236	6	\$564	\$594	108%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	% Change	Average DOM	% Change	Sale Price / List Price
Mar-23	10	-63%	\$701,618	-14.3%	\$820,000	-12%	\$734,800	-17.3%	7	16.7%	105%
Mar-22	27	-10%	\$818,710	21.3%	\$932,000	25.9%	\$888,236	25.2%	6	-25%	108%
Mar-21	30	-11.8%	\$675,144	9.71%	\$740,000	21.8%	\$709,466	18.2%	8	-57.9%	105%

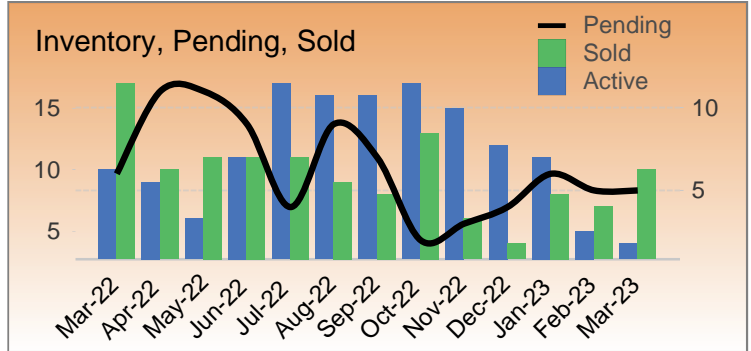
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	2	5	12	12	10
\$500-599K	3	2	5	12	10
\$600-699K	3	5	11	17	19
\$700-799K	6	4	16	9	3
\$800-899K	8	7	18	0	0
\$900-999K	3	13	8	0	0
\$1-1.299M	1	8	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	26	44	70	50	42

Presented by:

Market Activity Summary:

- Inventory: 4 units were listed for sale as of the last day of March - approximately 0.5 months of inventory.
- Sales Activity: 10 units were sold during March
- Median Sales Price: \$507,500 during March
- Average price per sq.ft. in March was \$454
- Average Days-on-Market (DOM) is approximately 40 days
- Sold over Asking: On average, buyers paid 102% of list price in March



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-23	4	5	10	0.5	\$643,417	\$507,500	\$548,900	40	\$511	\$454	102%
Feb-23	5	5	7	0.8	\$602,250	\$600,000	\$592,714	26	\$464	\$459	100%
Jan-23	11	6	8	1.8	\$601,195	\$512,400	\$550,475	70	\$480	\$473	99%
Dec-22	12	4	4	1.6	\$480,749	\$628,000	\$608,975	72	\$468	\$445	98%
Nov-22	15	3	6	1.7	\$475,779	\$472,500	\$474,000	21	\$479	\$397	96%
Oct-22	17	2	13	1.8	\$609,416	\$510,000	\$512,646	29	\$459	\$458	98%
Sep-22	16	7	8	1.7	\$590,658	\$550,000	\$607,611	54	\$479	\$483	99%
Aug-22	16	9	9	1.5	\$597,807	\$555,000	\$552,333	19	\$471	\$446	102%
Jul-22	17	4	11	1.5	\$537,492	\$570,000	\$571,272	11	\$473	\$461	102%
Jun-22	11	9	11	1.0	\$562,600	\$685,000	\$653,636	14	\$467	\$473	103%
May-22	6	11	11	0.5	\$573,075	\$625,000	\$635,545	20	\$504	\$532	105%
Apr-22	9	11	10	0.8	\$627,764	\$560,000	\$584,500	7	\$496	\$520	109%
Mar-22	10	6	17	1.0	\$619,293	\$670,000	\$665,081	10	\$484	\$496	110%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-23	10	-41.2%	\$643,417	3.9%	\$507,500	-24.3%	\$548,900	-17.5%	40	300%	102%
Mar-22	17	-15%	\$619,293	22.9%	\$670,000	51.9%	\$665,081	34.1%	10	11.1%	110%
Mar-21	20	5.26%	\$503,842	16.5%	\$441,000	7.3%	\$495,950	13%	9	-18.2%	104%

Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	30	15	75	77	49
\$500-599K	9	20	9	18	12
\$600-699K	18	18	39	0	3
\$700-799K	9	21	0	0	0
\$800-899K	0	9	0	0	0
\$900-999K	0	3	0	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	66	86	123	95	64

Presented by:



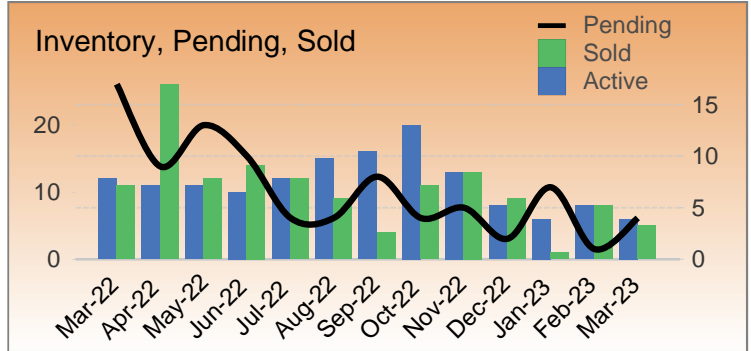
Includes Martinez, Crockett, Port Costa

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Market Activity Summary:

- Inventory: 7 units were listed for sale as of the last day of March - approximately 1.5 months of inventory.
- Sales Activity: 5 units were sold during March
- Median Sales Price: \$1,000,050 during March
- Average price per sq.ft. in March was \$821
- Average Days-on-Market (DOM) is approximately 16 days
- Sold over Asking: On average, buyers paid 100% of list price in March



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-23	6	4	5	1.5	\$1,154,875	\$1,000,050	\$1,165,810	16	\$905	\$821	100%
Feb-23	8	1	8	1.3	\$1,524,375	\$835,000	\$1,073,500	29	\$792	\$647	101%
Jan-23	6	7	1	0.8	\$1,510,500	\$410,000	\$410,000	65	\$818	\$525	93%
Dec-22	8	2	9	0.7	\$684,633	\$585,000	\$936,956	50	\$694	\$653	98%
Nov-22	13	5	13	1.4	\$1,085,600	\$1,798,043	\$1,602,216	19	\$732	\$917	99%
Oct-22	20	4	11	2.6	\$966,769	\$825,000	\$963,181	19	\$676	\$581	102%
Sep-22	16	8	4	1.9	\$1,244,114	\$1,047,500	\$1,319,500	31	\$723	\$760	100%
Aug-22	15	4	9	1.3	\$1,005,363	\$880,000	\$981,777	24	\$649	\$684	99%
Jul-22	12	4	12	1.0	\$1,054,206	\$900,000	\$1,105,000	9	\$723	\$698	105%
Jun-22	10	10	14	0.6	\$1,123,830	\$990,000	\$1,141,357	16	\$777	\$721	103%
May-22	11	13	12	0.7	\$1,158,544	\$902,500	\$907,373	21	\$798	\$628	108%
Apr-22	11	9	26	0.8	\$1,002,621	\$1,110,000	\$1,127,576	11	\$812	\$735	109%
Mar-22	12	17	11	1.7	\$1,038,956	\$900,000	\$1,101,163	11	\$729	\$713	108%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-23	5	-54.5%	\$1,154,875	11.2%	\$1,000,050	11.1%	\$1,165,810	5.87%	16	45.5%	100%
Mar-22	11	37.5%	\$1,038,956	20.1%	\$900,000	18.2%	\$1,101,163	35.8%	11	37.5%	108%
Mar-21	8	-11.1%	\$864,718	14.7%	\$761,500	-5.4%	\$810,812	-4.51%	8	-27.3%	105%

Sales Activity and Price Trends

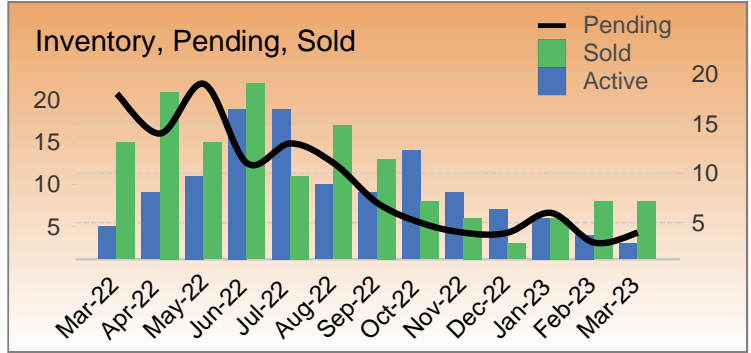
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	3	10	6	0	6
\$500-599K	4	7	9	12	3
\$600-699K	3	6	6	3	5
\$700-799K	7	3	15	7	2
\$800-899K	0	3	4	8	6
\$900-999K	1	0	5	7	12
\$1-1.299M	4	13	7	3	4
\$1.3-1.699M	4	3	1	6	0
\$1.7-1.999M	0	4	0	0	0
\$2-2.999M	2	1	0	3	0
>3M	0	0	0	0	0
Total	28	50	53	49	38

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Includes Moraga, Lafayette, Orinda
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Market Activity Summary:

- Inventory: 3 units were listed for sale as of the last day of March - approximately 0.4 months of inventory.
- Sales Activity: 8 units were sold during March
- Median Sales Price: \$738,000 during March
- Average price per sq.ft. in March was \$609
- Average Days-on-Market (DOM) is approximately 30 days
- Sold over Asking: On average, buyers paid 100% of list price in March



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-23	3	4	8	0.4	\$775,112	\$738,000	\$857,886	30	\$647	\$609	100%
Feb-23	4	3	8	0.7	\$986,672	\$817,000	\$886,611	14	\$609	\$594	101%
Jan-23	6	6	6	1.4	\$874,967	\$643,250	\$709,416	25	\$604	\$564	101%
Dec-22	7	4	3	1.4	\$700,509	\$962,000	\$968,000	37	\$582	\$573	98%
Nov-22	9	4	6	1.0	\$1,225,000	\$705,000	\$703,333	24	\$605	\$559	100%
Oct-22	14	5	8	1.1	\$746,568	\$785,000	\$822,750	35	\$595	\$591	97%
Sep-22	9	7	13	0.7	\$918,965	\$682,000	\$770,730	30	\$575	\$593	98%
Aug-22	10	11	17	0.7	\$786,088	\$745,000	\$872,522	18	\$584	\$622	100%
Jul-22	19	13	11	1.3	\$867,187	\$745,000	\$856,890	12	\$619	\$630	104%
Jun-22	19	11	22	1.0	\$871,272	\$1,010,000	\$913,408	9	\$629	\$668	110%
May-22	11	19	15	0.7	\$815,903	\$1,131,000	\$1,005,918	9	\$592	\$708	113%
Apr-22	9	14	21	0.6	\$968,612	\$975,000	\$969,545	7	\$632	\$670	114%
Mar-22	5	18	15	0.4	\$842,802	\$880,000	\$899,933	11	\$591	\$667	111%

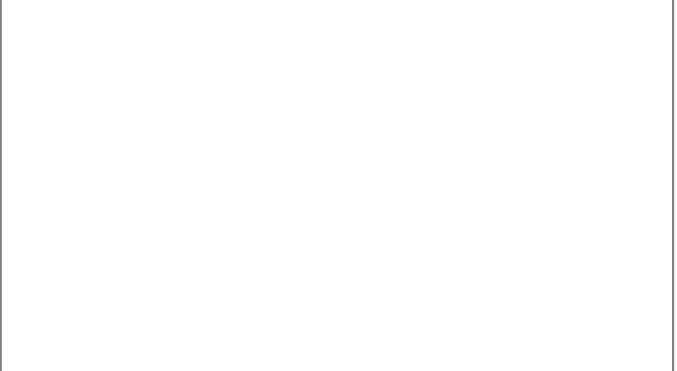
Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-23	8	-46.7%	\$775,112	-8.03%	\$738,000	-16.1%	\$857,886	-4.67%	30	173%	100%
Mar-22	15	0%	\$842,802	3.51%	\$880,000	14.3%	\$899,933	20.5%	11	-8.33%	111%
Mar-21	15	87.5%	\$814,229	14.1%	\$770,000	12.5%	\$746,866	7.08%	12	9.09%	103%

Sales Activity and Price Trends

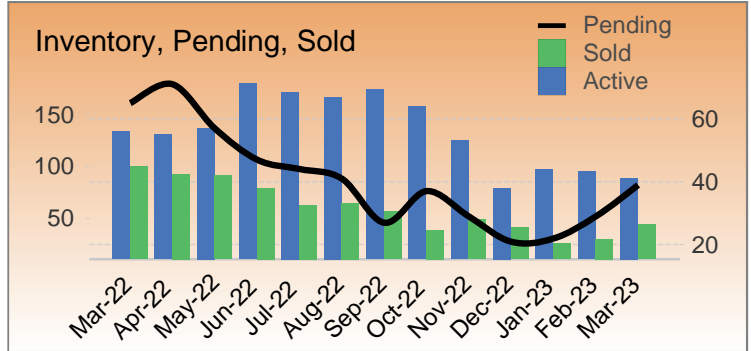
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	1	0	2	2	4
\$500-599K	2	4	9	5	6
\$600-699K	6	6	10	3	3
\$700-799K	3	5	5	0	1
\$800-899K	1	6	5	4	3
\$900-999K	0	2	5	1	2
\$1-1.299M	5	7	4	0	0
\$1.3-1.699M	1	3	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	19	33	40	15	19

Presented by:



Market Activity Summary:

- Inventory: 94 units were listed for sale as of the last day of March - approximately 2.8 months of inventory.
- Sales Activity: 44 units were sold during March
- Median Sales Price: \$662,000 during March
- Average price per sq.ft. in March was \$631
- Average Days-on-Market (DOM) is approximately 31 days
- Sold over Asking: On average, buyers paid 101% of list price in March



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-23	89	39	44	2.8	\$643,965	\$662,000	\$707,193	31	\$586	\$631	101%
Feb-23	95	29	30	3.1	\$709,046	\$612,500	\$650,253	36	\$575	\$590	101%
Jan-23	97	22	26	2.5	\$709,033	\$579,000	\$623,348	63	\$606	\$583	99%
Dec-22	79	21	41	1.9	\$632,421	\$560,000	\$652,626	53	\$595	\$564	100%
Nov-22	125	29	49	2.6	\$653,362	\$570,000	\$634,520	36	\$608	\$582	100%
Oct-22	158	37	39	3.0	\$664,470	\$550,000	\$622,805	47	\$604	\$579	99%
Sep-22	174	27	57	2.8	\$664,007	\$655,000	\$693,664	32	\$603	\$624	102%
Aug-22	167	41	65	2.4	\$656,632	\$650,000	\$655,631	32	\$605	\$611	102%
Jul-22	172	44	63	2.3	\$625,646	\$640,000	\$673,367	25	\$599	\$644	103%
Jun-22	180	47	79	2.1	\$661,254	\$635,000	\$689,074	28	\$608	\$627	105%
May-22	137	57	91	1.5	\$655,886	\$720,000	\$793,712	24	\$602	\$659	108%
Apr-22	131	71	93	1.6	\$674,241	\$705,000	\$753,354	26	\$602	\$661	108%
Mar-22	134	65	100	2.0	\$681,968	\$670,000	\$719,391	30	\$604	\$649	105%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-23	44	-56%	\$643,965	-5.57%	\$662,000	-1.19%	\$707,193	-1.7%	31	3.33%	101%
Mar-22	100	0%	\$681,968	5.96%	\$670,000	-0.52%	\$719,391	3.24%	30	7.14%	105%
Mar-21	100	49.3%	\$643,624	-10.6%	\$673,500	-5.14%	\$696,820	2.43%	28	7.69%	107%

Sales Activity and Price Trends

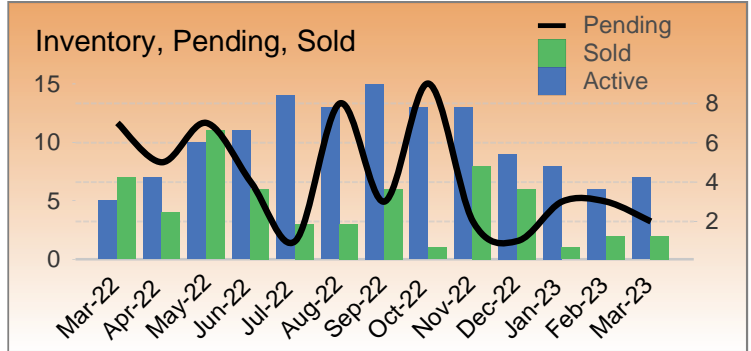
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	87	143	186	99	97
\$500-599K	70	123	123	80	91
\$600-699K	50	136	152	76	89
\$700-799K	45	97	147	111	61
\$800-899K	42	57	35	45	27
\$900-999K	9	36	33	19	13
\$1-1.299M	19	40	51	33	28
\$1.3-1.699M	3	12	9	6	12
\$1.7-1.999M	0	3	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	325	647	736	469	418

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Market Activity Summary:

- Inventory: 7 units were listed for sale as of the last day of March - approximately 4.2 months of inventory.
- Sales Activity: 2 units were sold during March
- Median Sales Price: \$291,500 during March
- Average price per sq.ft. in March was \$410
- Average Days-on-Market (DOM) is approximately 31 days
- Sold over Asking: On average, buyers paid 97% of list price in March



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-23	7	2	2	4.2	\$441,800	\$291,500	\$291,500	31	\$442	\$410	97%
Feb-23	6	3	2	2.0	\$299,000	\$472,500	\$472,500	43	\$432	\$314	103%
Jan-23	8	3	1	1.8	\$344,200	\$385,000	\$385,000	12	\$406	\$375	96%
Dec-22	9	1	6	1.8	\$345,000	\$332,500	\$375,500	52	\$388	\$336	96%
Nov-22	13	2	8	3.2	\$448,148	\$435,000	\$457,845	29	\$388	\$350	99%
Oct-22	13	9	1	3.9	\$392,562	\$570,000	\$570,000	71	\$371	\$315	98%
Sep-22	15	3	6	3.8	\$437,624	\$414,000	\$431,981	24	\$353	\$366	99%
Aug-22	13	8	3	3.3	\$374,554	\$525,000	\$459,666	22	\$342	\$333	101%
Jul-22	14	1	3	2.3	\$488,105	\$385,000	\$423,333	15	\$352	\$352	104%
Jun-22	11	4	6	1.6	\$483,128	\$507,500	\$495,666	15	\$368	\$386	103%
May-22	10	7	11	1.4	\$468,822	\$445,000	\$460,000	17	\$375	\$409	103%
Apr-22	7	5	4	1.3	\$348,373	\$549,000	\$570,750	6	\$351	\$428	104%
Mar-22	5	7	7	0.7	\$495,658	\$450,000	\$421,707	16	\$364	\$419	101%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-23	2	-71.4%	\$441,800	-10.9%	\$291,500	-35.2%	\$291,500	-30.9%	31	93.8%	97%
Mar-22	7	75%	\$495,658	17.3%	\$450,000	18.1%	\$421,707	4.9%	16	129%	101%
Mar-21	4	-20%	\$422,641	9.29%	\$381,000	29.2%	\$402,000	36.3%	7	-66.7%	105%

Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	11	42	27	44	23
\$500-599K	3	4	6	0	0
\$600-699K	0	9	0	0	0
\$700-799K	0	0	0	0	0
\$800-899K	0	0	0	0	0
\$900-999K	0	0	0	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	14	55	33	44	23

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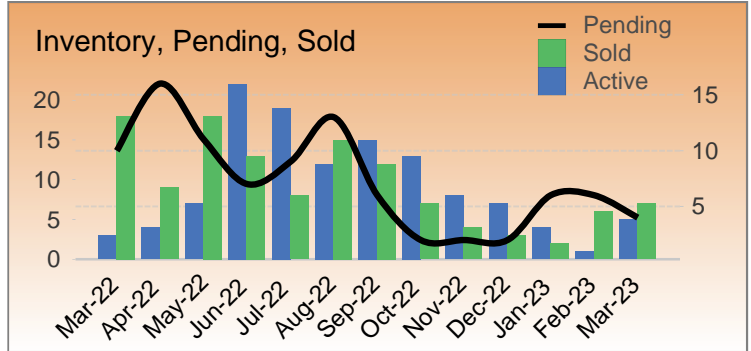
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Deemed reliable but not guaranteed

Market Activity Summary:

- Inventory: 5 units were listed for sale as of the last day of March - approximately 1.0 months of inventory.
- Sales Activity: 7 units were sold during March
- Median Sales Price: \$620,000 during March
- Average price per sq.ft. in March was \$461
- Average Days-on-Market (DOM) is approximately 34 days
- Sold over Asking: On average, buyers paid 102% of list price in March



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-23	5	4	7	1.0	\$753,937	\$620,000	\$574,142	34	\$527	\$461	102%
Feb-23	1	6	6	0.5	\$589,570	\$553,750	\$544,750	45	\$472	\$477	97%
Jan-23	4	6	2	1.3	\$567,200	\$792,500	\$792,500	51	\$448	\$425	97%
Dec-22	7	2	3	1.5	\$585,747	\$750,000	\$672,000	31	\$483	\$393	100%
Nov-22	8	2	4	1.0	\$595,200	\$642,500	\$602,500	8	\$481	\$458	100%
Oct-22	13	2	7	1.1	\$670,000	\$665,000	\$612,142	19	\$476	\$465	102%
Sep-22	15	6	12	1.3	\$620,291	\$607,750	\$596,458	36	\$497	\$512	101%
Aug-22	12	13	15	1.0	\$627,359	\$603,000	\$630,133	31	\$475	\$489	99%
Jul-22	19	9	8	1.6	\$588,069	\$539,500	\$606,125	19	\$499	\$489	101%
Jun-22	22	7	13	1.7	\$646,520	\$700,000	\$683,692	14	\$490	\$529	104%
May-22	7	11	18	0.5	\$630,062	\$613,000	\$643,416	12	\$481	\$533	107%
Apr-22	4	16	9	0.4	\$586,147	\$665,000	\$766,333	8	\$488	\$588	113%
Mar-22	3	10	18	0.3	\$688,166	\$682,500	\$715,444	6	\$540	\$563	109%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	% Change	Average DOM	% Change	Sale Price / List Price
Mar-23	7	-61.1%	\$753,937	9.56%	\$620,000	-9.16%	\$574,142	-19.8%	34	467%	102%
Mar-22	18	28.6%	\$688,166	25.3%	\$682,500	4.84%	\$715,444	14.5%	6	-33.3%	109%
Mar-21	14	133%	\$549,336	-3.27%	\$651,000	31.6%	\$624,678	13.6%	9	-55%	104%

Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	15	3	27	29	49
\$500-599K	3	21	23	15	23
\$600-699K	12	21	15	0	6
\$700-799K	9	12	6	6	9
\$800-899K	6	30	12	0	0
\$900-999K	0	0	3	0	0
\$1-1.299M	0	3	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	45	90	86	50	87

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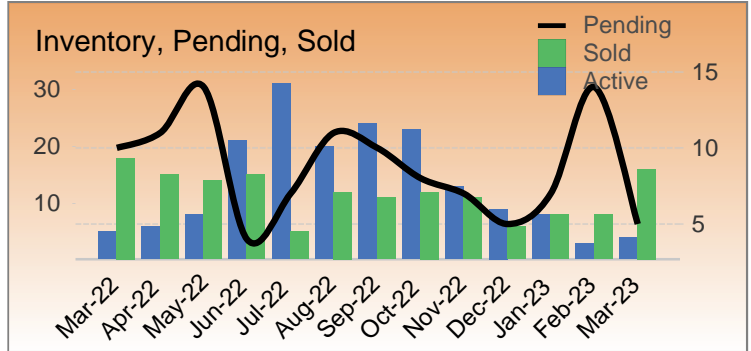
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Deemed reliable but not guaranteed

Market Activity Summary:

- Inventory: 4 units were listed for sale as of the last day of March - approximately 0.4 months of inventory.
- Sales Activity: 16 units were sold during March
- Median Sales Price: \$977,500 during March
- Average price per sq.ft. in March was \$641
- Average Days-on-Market (DOM) is approximately 15 days
- Sold over Asking: On average, buyers paid 101% of list price in March



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-23	4	5	16	0.4	\$749,692	\$977,500	\$912,312	15	\$667	\$641	101%
Feb-23	3	14	8	0.5	\$777,984	\$733,500	\$749,937	24	\$612	\$621	99%
Jan-23	8	7	8	1.0	\$896,112	\$716,000	\$690,375	45	\$630	\$630	97%
Dec-22	9	5	6	0.9	\$958,975	\$751,000	\$742,666	49	\$635	\$637	98%
Nov-22	13	7	11	1.2	\$780,533	\$815,000	\$774,545	37	\$649	\$638	97%
Oct-22	23	8	12	2.1	\$836,830	\$847,500	\$840,583	27	\$645	\$651	100%
Sep-22	24	10	11	2.7	\$777,147	\$820,000	\$825,545	36	\$656	\$616	97%
Aug-22	20	11	12	1.9	\$716,557	\$660,000	\$764,316	20	\$641	\$677	100%
Jul-22	31	7	5	2.8	\$913,178	\$835,000	\$781,500	9	\$651	\$756	103%
Jun-22	21	4	15	1.4	\$859,808	\$780,000	\$817,833	9	\$664	\$700	103%
May-22	8	14	14	0.5	\$788,579	\$793,750	\$819,955	9	\$701	\$686	104%
Apr-22	6	11	15	0.4	\$881,840	\$850,000	\$963,400	7	\$721	\$707	108%
Mar-22	5	10	18	0.4	\$887,796	\$922,500	\$972,444	7	\$677	\$711	109%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	% Change	Average DOM	% Change	Sale Price / List Price
Mar-23	16	-11.1%	\$749,692	-15.6%	\$977,500	5.96%	\$912,312	-6.18%	15	114%	101%
Mar-22	18	20%	\$887,796	26.5%	\$922,500	38.7%	\$972,444	33.9%	7	-66.7%	109%
Mar-21	15	7.14%	\$701,807	4.6%	\$665,000	1.14%	\$726,153	4.57%	21	-19.2%	103%

Sales Activity and Price Trends

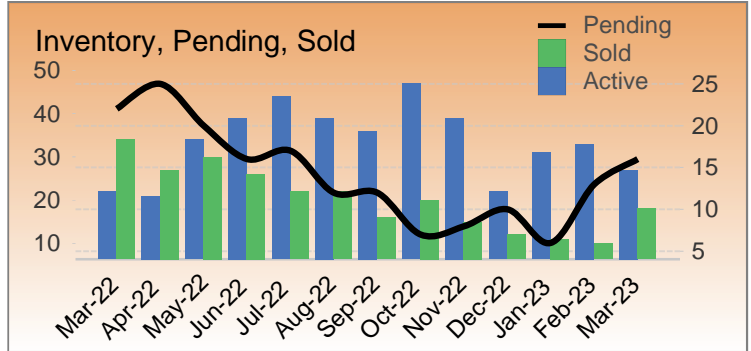
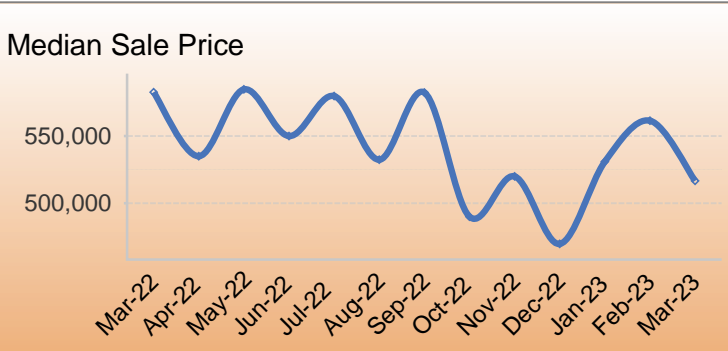
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	6	0	21	15	9
\$500-599K	6	9	24	15	12
\$600-699K	6	6	21	15	6
\$700-799K	24	24	18	9	18
\$800-899K	12	21	18	21	6
\$900-999K	18	9	6	12	0
\$1-1.299M	18	15	15	0	0
\$1.3-1.699M	0	15	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	90	99	123	87	51

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Market Activity Summary:

- Inventory: 29 units were listed for sale as of the last day of March - approximately 2.2 months of inventory.
- Sales Activity: 18 units were sold during March
- Median Sales Price: \$516,750 during March
- Average price per sq.ft. in March was \$502
- Average Days-on-Market (DOM) is approximately 25 days
- Sold over Asking: On average, buyers paid 99% of list price in March



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-23	27	16	18	2.2	\$531,607	\$516,750	\$523,577	25	\$496	\$502	99%
Feb-23	33	13	10	3.1	\$577,109	\$561,500	\$561,100	21	\$505	\$470	101%
Jan-23	31	6	11	2.5	\$586,574	\$531,000	\$493,181	60	\$488	\$455	99%
Dec-22	22	10	12	1.4	\$501,989	\$469,500	\$465,824	52	\$443	\$463	98%
Nov-22	39	8	15	2.4	\$622,937	\$520,000	\$525,666	24	\$512	\$461	100%
Oct-22	47	7	20	2.5	\$630,359	\$489,950	\$532,595	33	\$508	\$506	100%
Sep-22	36	12	16	1.9	\$537,226	\$582,500	\$595,368	30	\$505	\$461	99%
Aug-22	39	12	22	1.7	\$597,780	\$532,500	\$531,250	19	\$517	\$504	101%
Jul-22	44	17	22	1.7	\$519,827	\$580,000	\$593,818	19	\$522	\$483	102%
Jun-22	39	16	26	1.5	\$564,480	\$550,000	\$582,222	16	\$473	\$538	105%
May-22	34	20	30	1.2	\$555,423	\$585,000	\$584,333	33	\$469	\$533	104%
Apr-22	21	25	27	0.8	\$493,434	\$535,000	\$596,440	30	\$514	\$585	105%
Mar-22	22	22	34	0.9	\$635,599	\$582,751	\$584,326	24	\$526	\$509	107%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-23	18	-47.1%	\$531,607	-16.4%	\$516,750	-11.3%	\$523,577	-10.4%	25	4.17%	99%
Mar-22	34	-15%	\$635,599	29.7%	\$582,751	6.93%	\$584,326	3.49%	24	-14.3%	107%
Mar-21	40	66.7%	\$490,038	14.6%	\$545,000	25.6%	\$564,600	9.13%	28	-9.68%	102%

Sales Activity and Price Trends

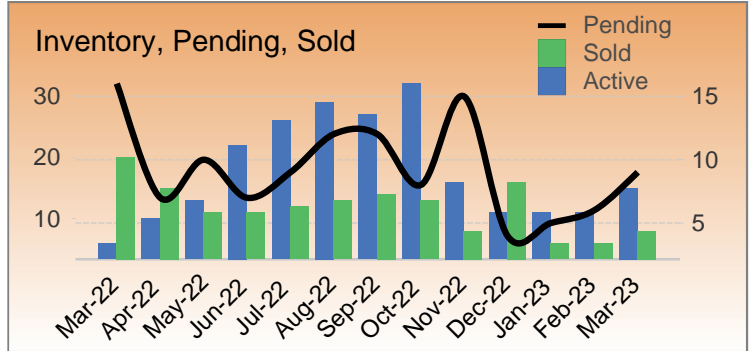
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	43	52	78	91	98
\$500-599K	24	40	42	22	17
\$600-699K	14	44	29	15	13
\$700-799K	16	18	24	3	9
\$800-899K	0	15	4	3	3
\$900-999K	0	4	1	0	3
\$1-1.299M	0	0	6	1	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	97	173	184	135	143

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Market Activity Summary:

- Inventory: 15 units were listed for sale as of the last day of March - approximately 2.3 months of inventory.
- Sales Activity: 8 units were sold during March
- Median Sales Price: \$539,004 during March
- Average price per sq.ft. in March was \$510
- Average Days-on-Market (DOM) is approximately 15 days
- Sold over Asking: On average, buyers paid 101% of list price in March



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-23	15	9	8	2.3	\$659,933	\$539,004	\$541,976	15	\$498	\$510	101%
Feb-23	11	6	6	1.2	\$587,251	\$559,000	\$582,166	24	\$491	\$466	101%
Jan-23	11	5	6	1.1	\$574,375	\$531,000	\$603,333	70	\$525	\$450	96%
Dec-22	11	4	16	0.9	\$496,399	\$580,000	\$604,812	45	\$489	\$490	99%
Nov-22	16	15	8	1.5	\$638,877	\$506,000	\$491,750	40	\$497	\$479	100%
Oct-22	32	8	13	2.4	\$533,816	\$580,000	\$575,615	25	\$497	\$507	102%
Sep-22	27	12	14	2.2	\$592,705	\$562,500	\$592,371	27	\$491	\$491	102%
Aug-22	29	12	13	2.5	\$601,054	\$505,000	\$530,269	19	\$494	\$531	101%
Jul-22	26	9	12	2.4	\$571,428	\$545,000	\$557,000	12	\$492	\$528	103%
Jun-22	22	7	11	1.9	\$504,707	\$615,000	\$615,818	16	\$514	\$519	107%
May-22	13	10	11	0.9	\$581,641	\$616,500	\$622,661	13	\$503	\$527	106%
Apr-22	10	7	15	0.6	\$549,563	\$630,000	\$649,533	13	\$454	\$504	107%
Mar-22	6	16	20	0.4	\$569,614	\$560,000	\$631,950	10	\$506	\$574	108%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	% Change	Average DOM	% Change	Sale Price / List Price
Mar-23	8	-60%	\$659,933	15.9%	\$539,004	-3.75%	\$541,976	-14.2%	15	50%	101%
Mar-22	20	5.26%	\$569,614	13%	\$560,000	19.1%	\$631,950	27.8%	10	-47.4%	108%
Mar-21	19	111%	\$503,879	1.29%	\$470,000	-21.7%	\$494,496	-13.9%	19	-5%	106%

Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	8	18	38	27	46
\$500-599K	17	26	20	12	20
\$600-699K	6	8	2	4	4
\$700-799K	6	2	3	13	1
\$800-899K	0	8	4	2	0
\$900-999K	0	5	0	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	37	67	67	58	71

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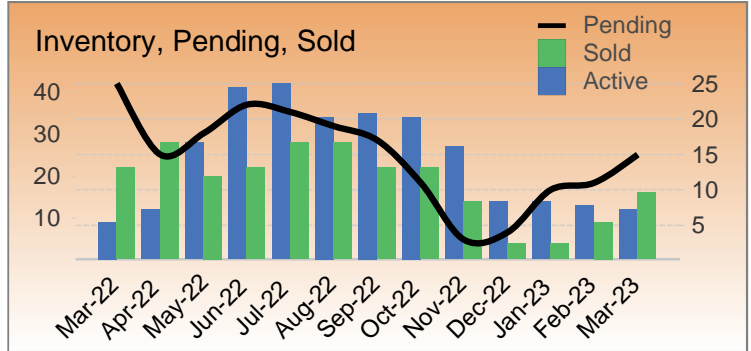
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Market Activity Summary:

- Inventory: 13 units were listed for sale as of the last day of March - approximately 1.3 months of inventory.
- Sales Activity: 16 units were sold during March
- Median Sales Price: \$822,500 during March
- Average price per sq.ft. in March was \$616
- Average Days-on-Market (DOM) is approximately 25 days
- Sold over Asking: On average, buyers paid 100% of list price in March



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-23	12	15	16	1.3	\$959,241	\$822,500	\$798,881	25	\$683	\$616	100%
Feb-23	13	11	9	2.3	\$1,119,269	\$812,500	\$857,387	45	\$664	\$620	99%
Jan-23	14	10	4	1.9	\$989,115	\$541,250	\$549,350	92	\$690	\$634	99%
Dec-22	14	4	4	1.1	\$743,485	\$1,070,000	\$988,250	46	\$661	\$621	98%
Nov-22	27	3	14	1.4	\$1,272,901	\$800,000	\$894,664	28	\$657	\$622	99%
Oct-22	34	11	22	1.4	\$1,005,215	\$928,950	\$882,245	31	\$660	\$622	98%
Sep-22	35	17	22	1.4	\$922,245	\$1,010,000	\$915,818	34	\$645	\$658	98%
Aug-22	34	19	28	1.3	\$774,695	\$782,500	\$813,133	24	\$646	\$639	99%
Jul-22	42	21	28	1.8	\$970,128	\$917,500	\$886,821	17	\$657	\$662	99%
Jun-22	41	22	22	1.8	\$1,028,600	\$762,500	\$890,884	9	\$664	\$696	105%
May-22	28	18	20	1.2	\$948,709	\$1,008,000	\$1,013,255	8	\$645	\$731	109%
Apr-22	12	15	28	0.5	\$814,108	\$837,500	\$930,678	8	\$619	\$720	111%
Mar-22	9	25	22	0.5	\$909,796	\$1,008,500	\$1,052,659	6	\$669	\$711	114%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-23	16	-27.3%	\$959,241	5.43%	\$822,500	-18.4%	\$798,881	-24.1%	25	317%	100%
Mar-22	22	-35.3%	\$909,796	19.3%	\$1,008,500	34.5%	\$1,052,659	30.7%	6	-45.5%	114%
Mar-21	34	6.25%	\$762,843	16.6%	\$750,000	20%	\$805,250	21.5%	11	-38.9%	107%

Sales Activity and Price Trends

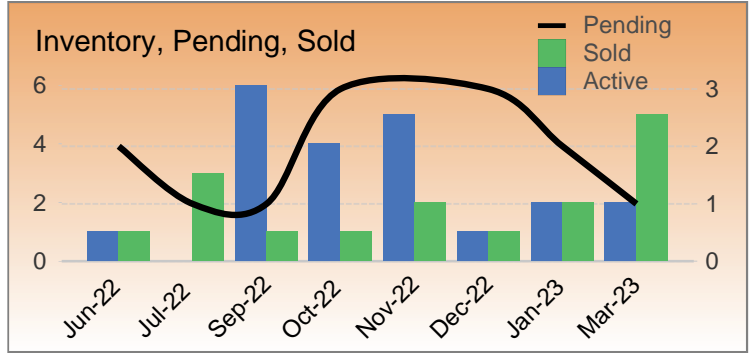
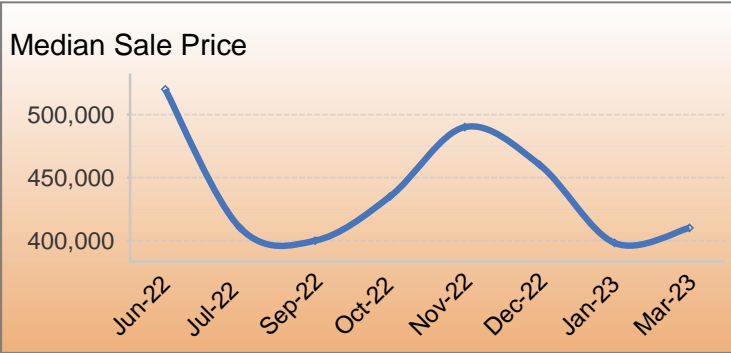
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	4	5	19	19	11
\$500-599K	6	5	14	12	12
\$600-699K	2	6	15	10	8
\$700-799K	3	5	4	1	9
\$800-899K	2	5	3	23	6
\$900-999K	2	1	9	11	3
\$1-1.299M	8	6	16	0	0
\$1.3-1.699M	1	16	0	0	0
\$1.7-1.999M	0	1	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	28	50	80	76	49

Presented by:



Market Activity Summary:

- Inventory: 2 units were listed for sale as of the last day of March - approximately 0.9 months of inventory.
- Sales Activity: 5 units were sold during March
- Median Sales Price: \$410,000 during March
- Average price per sq.ft. in March was \$377
- Average Days-on-Market (DOM) is approximately 45 days
- Sold over Asking: On average, buyers paid 100% of list price in March



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-23	2	1	5	0.9	\$387,474	\$410,000	\$408,000	45	\$454	\$377	100%
Jan-23	2	2	2	1.2	\$472,450	\$398,250	\$398,250	38	\$406	\$343	100%
Dec-22	1	3	1	0.8	-	\$460,000	\$460,000	16	\$450	\$300	102%
Nov-22	5	0	2	3.8	\$386,333	\$489,950	\$489,950	51	\$374	\$328	100%
Oct-22	4	3	1	6.0	\$449,000	\$435,000	\$435,000	5	\$369	\$402	94%
Sep-22	6	1	1	4.5	\$440,975	\$400,000	\$400,000	30	\$355	\$493	99%
Jul-22	0	1	3	0.0	\$404,000	\$410,000	\$421,666	42	-	\$360	102%
Jun-22	1	2	1	3.0	\$399,999	\$520,000	\$520,000	17	\$343	\$339	98%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-23	5	66.7%	\$387,474	-0.584%	\$410,000	26.9%	\$408,000	19.6%	45	246%	100%
Mar-21	3	200%	\$389,750	15.8%	\$323,000	-6.38%	\$341,000	-1.16%	13	8.33%	100%

Sales Activity and Price Trends

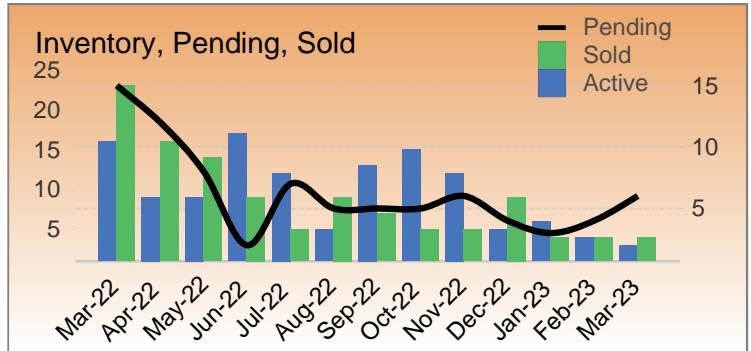
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	6	6	5	5	11
\$500-599K	1	1	0	0	0
\$600-699K	0	0	0	0	0
\$700-799K	0	0	0	0	0
\$800-899K	0	0	0	0	0
\$900-999K	0	0	0	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	7	7	5	5	11

Presented by:



Market Activity Summary:

- Inventory: 4 units were listed for sale as of the last day of March - approximately 1.0 months of inventory.
- Sales Activity: 4 units were sold during March
- Median Sales Price: \$749,000 during March
- Average price per sq.ft. in March was \$596
- Average Days-on-Market (DOM) is approximately 57 days
- Sold over Asking: On average, buyers paid 102% of list price in March



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-23	3	6	4	1.0	\$794,833	\$749,000	\$857,000	57	\$629	\$596	102%
Feb-23	4	4	4	0.7	\$763,544	\$527,500	\$540,000	63	\$579	\$559	95%
Jan-23	6	3	4	1.2	\$770,400	\$475,000	\$462,618	45	\$611	\$509	98%
Dec-22	5	4	9	0.8	\$513,000	\$550,000	\$581,777	40	\$584	\$584	97%
Nov-22	12	6	5	2.1	\$610,590	\$570,000	\$591,100	26	\$560	\$618	101%
Oct-22	15	5	5	2.4	\$648,778	\$520,000	\$624,000	20	\$577	\$563	100%
Sep-22	13	5	7	1.9	\$649,491	\$640,000	\$697,669	23	\$588	\$598	100%
Aug-22	5	5	9	0.9	\$628,557	\$605,000	\$686,555	31	\$584	\$616	100%
Jul-22	12	7	5	1.5	\$774,999	\$520,000	\$639,000	39	\$613	\$639	102%
Jun-22	17	2	9	1.5	\$663,672	\$810,000	\$907,111	17	\$610	\$679	104%
May-22	9	8	14	0.7	\$769,046	\$677,500	\$730,849	14	\$626	\$704	106%
Apr-22	9	12	16	0.7	\$743,290	\$846,750	\$855,108	7	\$598	\$698	109%
Mar-22	16	15	23	1.2	\$781,291	\$622,000	\$668,978	15	\$631	\$642	106%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-23	4	-82.6%	\$794,833	1.73%	\$749,000	20.4%	\$857,000	28.1%	57	280%	102%
Mar-22	23	53.3%	\$781,291	-97.6%	\$622,000	-9.86%	\$668,978	-4.47%	15	15.4%	106%
Mar-21	15	25%	\$33,033,978	6.4e+03%	\$690,000	35.2%	\$700,252	23.5%	13	-43.5%	106%

Sales Activity and Price Trends

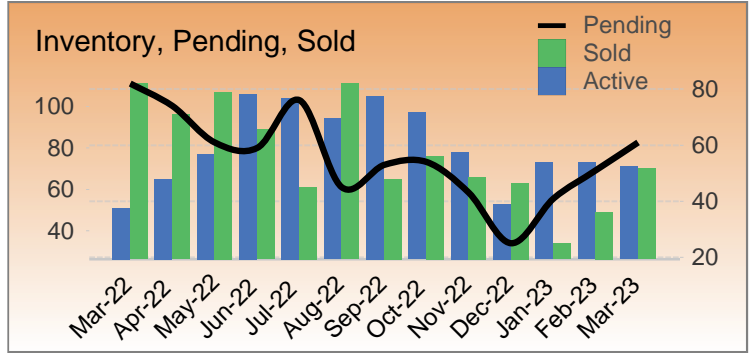
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	3	3	8	5	13
\$500-599K	2	10	4	7	5
\$600-699K	2	13	7	7	2
\$700-799K	3	4	3	3	4
\$800-899K	0	5	8	2	3
\$900-999K	0	5	2	2	0
\$1-1.299M	1	1	1	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	11	41	33	26	27

Presented by:



Market Activity Summary:

- Inventory: 71 units were listed for sale as of the last day of March - approximately 1.4 months of inventory.
- Sales Activity: 70 units were sold during March
- Median Sales Price: \$623,000 during March
- Average price per sq.ft. in March was \$560
- Average Days-on-Market (DOM) is approximately 21 days
- Sold over Asking: On average, buyers paid 102% of list price in March



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Mar-23	71	61	70	1.4	\$645,930	\$623,000	\$666,613	21	\$558	\$560	102%
Feb-23	73	51	49	1.5	\$688,592	\$600,000	\$679,326	30	\$553	\$540	100%
Jan-23	73	41	34	1.3	\$620,776	\$556,900	\$645,741	30	\$553	\$520	100%
Dec-22	53	25	63	0.8	\$608,487	\$610,000	\$692,672	39	\$554	\$522	100%
Nov-22	78	43	66	1.1	\$701,629	\$537,500	\$612,378	32	\$553	\$519	99%
Oct-22	97	54	76	1.2	\$692,588	\$700,500	\$763,078	24	\$547	\$571	102%
Sep-22	105	53	65	1.3	\$716,959	\$620,000	\$670,322	26	\$545	\$545	100%
Aug-22	94	45	111	1.1	\$702,452	\$622,000	\$701,204	19	\$554	\$560	102%
Jul-22	104	76	61	1.2	\$698,513	\$615,000	\$671,475	16	\$554	\$544	102%
Jun-22	106	59	89	1.1	\$685,635	\$587,000	\$752,211	14	\$558	\$596	107%
May-22	77	61	107	0.8	\$703,469	\$670,000	\$779,150	12	\$561	\$602	109%
Apr-22	65	74	96	0.7	\$668,279	\$662,500	\$755,291	13	\$564	\$597	109%
Mar-22	51	82	111	0.6	\$738,661	\$639,000	\$689,712	9	\$599	\$575	107%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Mar-23	70	-36.9%	\$645,930	-12.6%	\$623,000	-2.5%	\$666,613	-3.35%	21	133%	102%
Mar-22	111	16.8%	\$738,661	17.8%	\$639,000	22.9%	\$689,712	20%	9	-57.1%	107%
Mar-21	95	33.8%	\$627,114	7.9%	\$520,000	-9.57%	\$574,525	-3.14%	21	-16%	102%

Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	106	180	246	144	162
\$500-599K	36	84	84	44	40
\$600-699K	36	70	58	62	58
\$700-799K	34	44	50	34	32
\$800-899K	30	46	40	18	18
\$900-999K	16	22	14	8	8
\$1-1.299M	20	56	12	18	10
\$1.3-1.699M	10	16	8	2	0
\$1.7-1.999M	4	2	0	6	0
\$2-2.999M	0	0	2	0	0
>3M	0	0	0	0	0
Total	292	520	514	336	328

Presented by:



Includes Walnut Creek and Rossmore

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