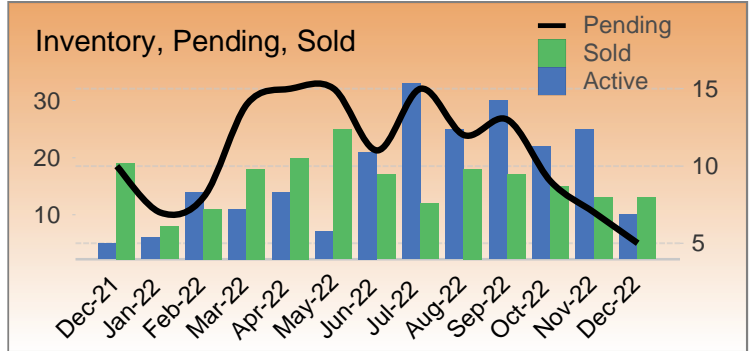


Market Activity Summary:

- Inventory: 10 units were listed for sale as of the last day of December - approximately 0.7 months of inventory.
- Sales Activity: 13 units were sold during December
- Median Sales Price: \$830,000 during December
- Average price per sq.ft. in December was \$602
- Average Days-on-Market (DOM) is approximately 38 days
- Sold over Asking: On average, buyers paid 104% of list price in December



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-22	10	5	13	0.7	\$761,679	\$830,000	\$851,584	38	\$700	\$602	104%
Nov-22	25	7	13	1.7	\$870,478	\$810,119	\$825,212	32	\$642	\$623	102%
Oct-22	22	9	15	1.3	\$921,878	\$900,000	\$891,733	21	\$621	\$642	105%
Sep-22	30	13	17	1.9	\$770,625	\$875,000	\$822,286	39	\$612	\$617	106%
Aug-22	25	12	18	1.6	\$845,649	\$894,000	\$901,980	17	\$612	\$661	112%
Jul-22	33	15	12	1.8	\$849,560	\$910,000	\$985,250	14	\$621	\$712	108%
Jun-22	21	11	17	1.0	\$886,857	\$952,402	\$872,429	26	\$665	\$674	108%
May-22	7	15	25	0.4	\$882,273	\$1,032,298	\$1,010,811	17	\$720	\$704	115%
Apr-22	14	15	20	0.9	\$824,136	\$834,000	\$849,375	12	\$629	\$703	116%
Mar-22	11	14	18	1.0	\$769,360	\$925,000	\$981,136	16	\$605	\$746	116%
Feb-22	14	8	11	1.1	\$825,687	\$1,100,000	\$941,262	13	\$692	\$723	117%
Jan-22	6	7	8	0.4	\$767,727	\$848,500	\$824,750	17	\$683	\$672	108%
Dec-21	5	10	19	0.3	\$855,179	\$915,888	\$939,956	35	\$694	\$610	106%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-22	13	-31.6%	\$761,679	-10.9%	\$830,000	-9.38%	\$851,584	-9.4%	38	8.57%	104%
Dec-21	19	-29.6%	\$855,179	19.6%	\$915,888	13.1%	\$939,956	17.4%	35	84.2%	106%
Dec-20	27	92.9%	\$714,866	-10.8%	\$810,000	14.9%	\$800,826	15.1%	19	-44.1%	104%

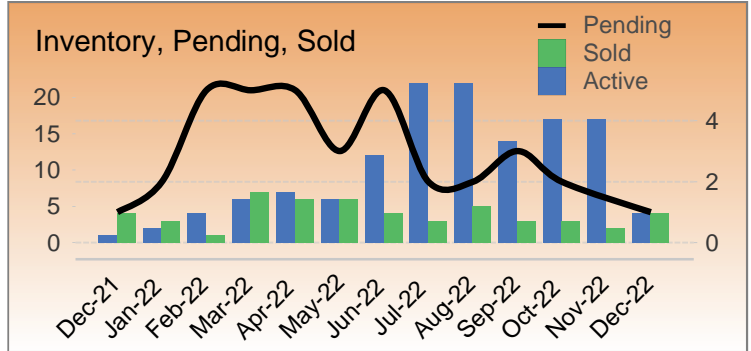
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	15	28	31	31
\$500-599K	0	15	15	16	20
\$600-699K	0	25	30	19	25
\$700-799K	0	9	15	44	42
\$800-899K	0	18	37	46	33
\$900-999K	0	25	35	9	6
\$1-1.299M	0	52	50	30	10
\$1.3-1.699M	0	12	5	1	4
\$1.7-1.999M	0	0	1	0	0
\$2-2.999M	0	0	1	0	0
>3M	0	0	0	0	0
Total	0	171	217	196	171

Presented by:

Market Activity Summary:

- Inventory: 4 units were listed for sale as of the last day of December - approximately 1.3 months of inventory.
- Sales Activity: 4 units were sold during December
- Median Sales Price: \$940,000 during December
- Average price per sq.ft. in December was \$656
- Average Days-on-Market (DOM) is approximately 15 days
- Sold over Asking: On average, buyers paid 101% of list price in December



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-22	4	1	4	1.3	\$985,000	\$940,000	\$909,500	15	\$507	\$656	101%
Nov-22	17	0	2	6.8	\$668,000	\$545,000	\$545,000	91	\$583	\$477	98%
Oct-22	17	2	3	4.9	\$629,481	\$585,000	\$515,000	41	\$578	\$445	97%
Sep-22	14	3	3	4.1	\$584,450	\$400,000	\$426,932	43	\$616	\$407	98%
Aug-22	22	2	5	5.8	\$620,236	\$540,000	\$550,600	24	\$598	\$521	103%
Jul-22	22	2	3	5.1	\$536,453	\$515,000	\$781,666	19	\$581	\$640	103%
Jun-22	12	5	4	2.3	\$583,316	\$534,444	\$526,972	39	\$545	\$512	99%
May-22	6	3	6	0.9	\$628,333	\$591,500	\$771,333	10	\$539	\$642	104%
Apr-22	7	5	6	1.5	\$728,833	\$1,010,000	\$1,027,500	14	\$665	\$713	113%
Mar-22	6	5	7	1.9	\$784,750	\$525,000	\$566,000	14	\$698	\$574	108%
Feb-22	4	5	1	1.5	\$924,571	\$625,000	\$625,000	15	\$750	\$534	104%
Jan-22	2	2	3	0.5	\$526,750	\$580,000	\$546,666	13	\$495	\$482	101%
Dec-21	1	1	4	0.3	\$614,000	\$872,500	\$896,354	34	\$640	\$643	110%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-22	4	0%	\$985,000	60.4%	\$940,000	7.74%	\$909,500	1.47%	15	-55.9%	101%
Dec-21	4	100%	\$614,000	14.3%	\$872,500	34%	\$896,354	37.7%	34	6.25%	110%
Dec-20	2	-60%	\$537,000	-8.88%	\$651,000	22.8%	\$651,000	9.6%	32	45.5%	100%

Sales Activity and Price Trends

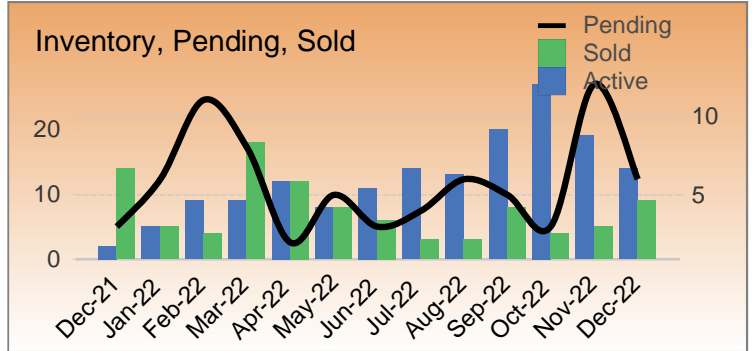
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	12	19	6	13
\$500-599K	0	15	9	15	14
\$600-699K	0	10	17	8	13
\$700-799K	0	1	2	2	1
\$800-899K	0	0	3	1	3
\$900-999K	0	0	3	1	1
\$1-1.299M	0	3	2	1	0
\$1.3-1.699M	0	5	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	0	46	55	34	45

Presented by:



Market Activity Summary:

- Inventory: 15 units were listed for sale as of the last day of December - approximately 2.5 months of inventory.
- Sales Activity: 9 units were sold during December
- Median Sales Price: \$380,000 during December
- Average price per sq.ft. in December was \$342
- Average Days-on-Market (DOM) is approximately 25 days
- Sold over Asking: On average, buyers paid 99% of list price in December



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-22	14	6	9	2.5	\$359,000	\$380,000	\$364,277	25	\$326	\$342	99%
Nov-22	19	12	5	3.4	\$297,321	\$295,000	\$310,225	35	\$301	\$348	97%
Oct-22	27	3	4	5.6	\$343,903	\$344,500	\$392,250	33	\$316	\$375	101%
Sep-22	20	5	8	4.5	\$315,906	\$367,750	\$378,750	37	\$323	\$373	99%
Aug-22	13	6	3	3.3	\$356,738	\$240,000	\$263,333	34	\$355	\$299	101%
Jul-22	14	4	3	2.5	\$348,124	\$400,000	\$400,000	9	\$348	\$326	103%
Jun-22	11	3	6	1.3	\$383,271	\$393,725	\$385,491	15	\$340	\$375	101%
May-22	8	5	8	0.7	\$335,593	\$340,000	\$325,875	10	\$327	\$352	104%
Apr-22	12	2	12	1.1	\$342,919	\$350,000	\$360,541	15	\$325	\$349	107%
Mar-22	9	8	18	1.0	\$319,696	\$347,500	\$344,877	11	\$322	\$334	105%
Feb-22	9	11	4	1.2	\$359,833	\$287,000	\$278,500	8	\$314	\$342	99%
Jan-22	5	6	5	0.7	\$310,070	\$385,000	\$347,400	30	\$295	\$294	103%
Dec-21	2	3	14	0.2	\$301,862	\$337,500	\$319,785	29	\$221	\$323	101%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-22	9	-35.7%	\$359,000	18.9%	\$380,000	12.6%	\$364,277	13.9%	25	-13.8%	99%
Dec-21	14	-17.6%	\$301,862	2.11%	\$337,500	14.4%	\$319,785	0.36%	29	190%	101%
Dec-20	17	70%	\$295,638	7.25%	\$295,000	8.96%	\$318,638	21.5%	10	-58.3%	102%

Sales Activity and Price Trends

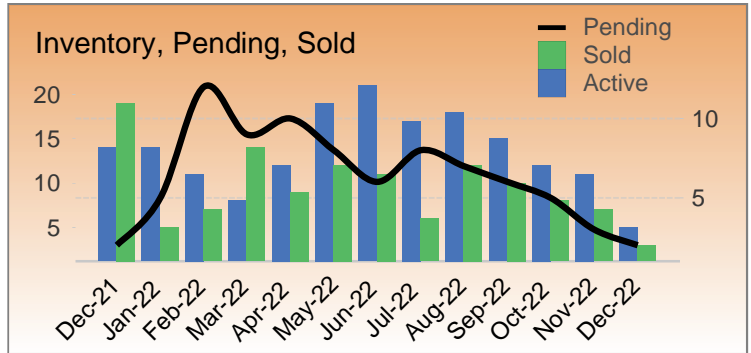
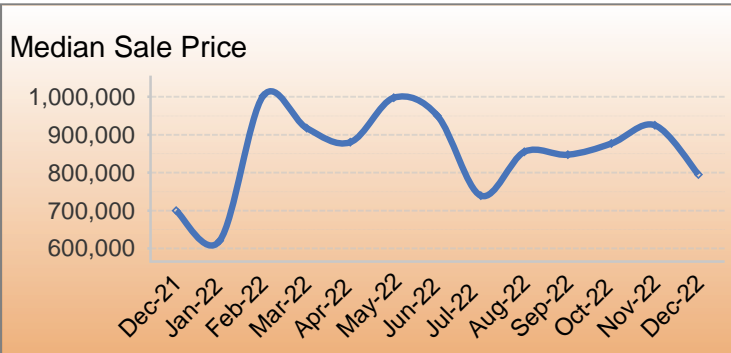
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	78	95	107	124
\$500-599K	0	7	5	0	0
\$600-699K	0	0	0	0	0
\$700-799K	0	0	0	0	0
\$800-899K	0	0	0	0	0
\$900-999K	0	0	0	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	0	85	100	107	124

Presented by:



Market Activity Summary:

- Inventory: 5 units were listed for sale as of the last day of December - approximately 0.8 months of inventory.
- Sales Activity: 3 units were sold during December
- Median Sales Price: \$795,000 during December
- Average price per sq.ft. in December was \$855
- Average Days-on-Market (DOM) is approximately 28 days
- Sold over Asking: On average, buyers paid 104% of list price in December



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-22	5	2	3	0.8	\$875,000	\$795,000	\$813,333	28	\$953	\$855	104%
Nov-22	11	3	7	1.3	\$883,400	\$925,000	\$885,469	33	\$927	\$758	102%
Oct-22	12	5	8	1.2	\$842,833	\$876,500	\$909,546	19	\$838	\$777	102%
Sep-22	15	6	10	1.6	\$804,684	\$847,500	\$914,900	24	\$829	\$934	109%
Aug-22	18	7	12	1.9	\$687,466	\$854,500	\$822,958	25	\$857	\$794	103%
Jul-22	17	8	6	1.8	\$852,625	\$739,500	\$788,666	19	\$890	\$1,086	104%
Jun-22	21	6	11	2.0	\$857,681	\$950,000	\$1,027,743	24	\$918	\$973	114%
May-22	19	8	12	1.6	\$805,550	\$997,500	\$1,041,363	19	\$855	\$879	115%
Apr-22	12	10	9	1.2	\$808,733	\$880,000	\$908,777	12	\$861	\$933	122%
Mar-22	8	9	14	0.9	\$790,888	\$917,500	\$904,500	29	\$843	\$921	113%
Feb-22	11	12	7	1.2	\$817,541	\$1,002,500	\$998,000	60	\$826	\$925	116%
Jan-22	14	5	5	1.0	\$885,888	\$620,000	\$699,600	46	\$849	\$737	99%
Dec-21	14	2	19	0.9	\$902,500	\$700,000	\$839,368	38	\$893	\$867	110%

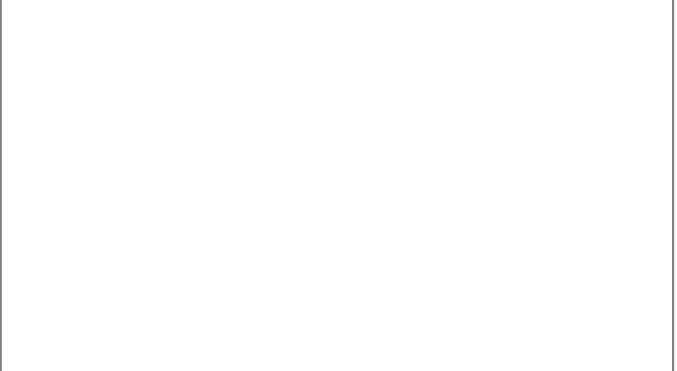
Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-22	3	-84.2%	\$875,000	-3.05%	\$795,000	13.6%	\$813,333	-3.1%	28	-26.3%	104%
Dec-21	19	72.7%	\$902,500	48.4%	\$700,000	0%	\$839,368	5.39%	38	81%	110%
Dec-20	11	37.5%	\$608,000	-25.1%	\$700,000	-24.7%	\$796,437	-5.19%	21	-27.6%	105%

Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	27	18	33	15
\$500-599K	0	24	45	15	21
\$600-699K	0	27	84	60	45
\$700-799K	0	27	81	27	27
\$800-899K	0	54	78	36	27
\$900-999K	0	39	33	30	42
\$1-1.299M	0	48	87	24	33
\$1.3-1.699M	0	45	18	12	9
\$1.7-1.999M	0	3	0	3	3
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	0	294	444	240	222

Presented by:



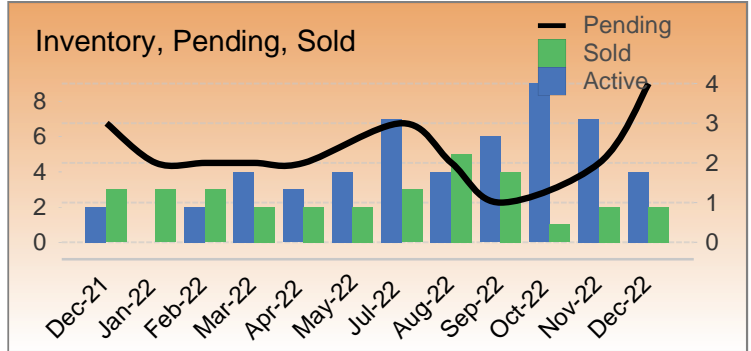
Includes Berkeley and Kensington

© 2023, Bay East Association of REALTORS®. Reprinted by permission of Bay East Association of REALTORS®. Powered by Aculist and Bay East Association of REALTORS®. The Bay East Housing Reports are based in whole or in part on data supplied by the Bay East Association of REALTORS®, its Multiple Listing Service (MLS) and Data Shares. Neither the Association nor its MLS and Data Shares guarantee or are in any way responsible for its accuracy. Data in this report may not reflect all real estate activity in the market....

Deemed reliable but not guaranteed

Market Activity Summary:

- Inventory: 4 units were listed for sale as of the last day of December - approximately 2.4 months of inventory.
- Sales Activity: 2 units were sold during December
- Median Sales Price: \$560,000 during December
- Average price per sq.ft. in December was \$321
- Average Days-on-Market (DOM) is approximately 84 days
- Sold over Asking: On average, buyers paid 96% of list price in December



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-22	4	4	2	2.4	\$517,500	\$560,000	\$560,000	84	\$366	\$321	96%
Nov-22	7	2	2	3.0	\$549,000	\$415,000	\$415,000	25	\$370	\$294	97%
Oct-22	9	0	1	2.7	\$501,250	\$520,000	\$520,000	7	\$347	\$384	104%
Sep-22	6	1	4	1.5	\$495,560	\$516,250	\$521,875	19	\$355	\$422	99%
Aug-22	4	2	5	1.5	\$529,950	\$510,000	\$484,780	45	\$372	\$366	100%
Jul-22	7	3	3	4.2	\$599,333	\$490,000	\$461,666	15	\$364	\$377	99%
May-22	4	0	2	2.0	\$474,666	\$490,000	\$490,000	27	\$364	\$429	103%
Apr-22	3	2	2	1.3	\$514,665	\$499,000	\$499,000	11	\$392	\$334	103%
Mar-22	4	2	2	1.5	\$505,974	\$515,000	\$515,000	9	\$399	\$433	103%
Feb-22	2	2	3	0.7	\$514,747	\$355,000	\$418,333	10	\$405	\$306	100%
Jan-22	0	2	3	0.0	\$350,000	\$522,000	\$532,333	25	-	\$383	99%
Dec-21	2	3	3	0.5	\$579,950	\$500,000	\$483,333	63	\$340	\$360	98%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-22	2	-33.3%	\$517,500	-10.8%	\$560,000	12%	\$560,000	15.9%	84	33.3%	96%
Dec-21	3	200%	\$579,950	-	\$500,000	51.5%	\$483,333	46.5%	63	6.2e+03%	98%
Dec-20	1	-83.3%	-	-	\$330,000	-15.9%	\$330,000	-12.4%	1	-99.1%	100%

Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	19	49	63	77
\$500-599K	0	25	21	0	6
\$600-699K	0	3	0	0	0
\$700-799K	0	0	0	0	0
\$800-899K	0	0	0	0	0
\$900-999K	0	0	0	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	0	47	70	63	83

Presented by:

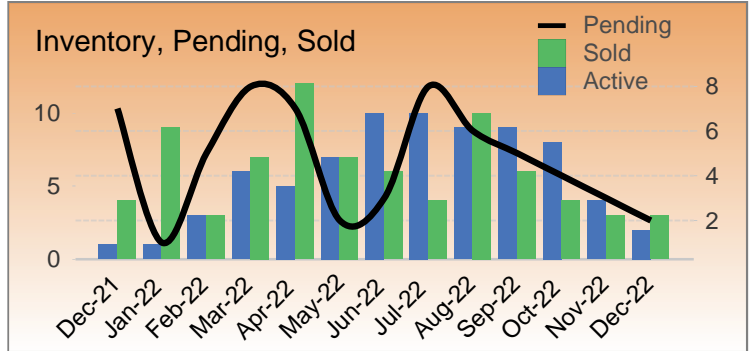


Includes Brentwood, Bethel Island, Byron, Discovery Bay, Knightsen, and Oakley

© 2023, Bay East Association of REALTORS®. Reprinted by permission of Bay East Association of REALTORS®. Powered by Aculist and Bay East Association of REALTORS®. The Bay East Housing Reports are based in whole or in part on data supplied by the Bay East Association of REALTORS®, its Multiple Listing Service (MLS) and Data Shares. Neither the Association nor its MLS and Data Shares guarantee or are in any way responsible for its accuracy. Data in this report may not reflect all real estate activity in the market....

Market Activity Summary:

- Inventory: 2 units were listed for sale as of the last day of December - approximately 0.6 months of inventory.
- Sales Activity: 3 units were sold during December
- Median Sales Price: \$650,000 during December
- Average price per sq.ft. in December was \$502
- Average Days-on-Market (DOM) is approximately 24 days
- Sold over Asking: On average, buyers paid 100% of list price in December



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-22	2	2	3	0.6	-	\$650,000	\$776,666	24	\$610	\$502	100%
Nov-22	4	3	3	0.9	\$529,000	\$796,000	\$743,666	19	\$547	\$601	93%
Oct-22	8	4	4	1.2	\$867,625	\$610,000	\$650,000	32	\$541	\$536	98%
Sep-22	9	5	6	1.4	\$721,727	\$909,000	\$825,314	26	\$571	\$603	99%
Aug-22	9	6	10	1.4	\$771,842	\$877,500	\$853,800	27	\$547	\$580	100%
Jul-22	10	8	4	1.9	\$797,157	\$869,500	\$866,000	17	\$569	\$619	103%
Jun-22	10	3	6	1.2	\$868,688	\$1,376,000	\$1,178,666	15	\$580	\$660	110%
May-22	7	2	7	0.8	\$1,072,241	\$1,100,000	\$1,066,571	18	\$576	\$655	114%
Apr-22	5	7	12	0.7	\$930,867	\$794,444	\$824,240	13	\$601	\$621	107%
Mar-22	6	8	7	0.9	\$766,783	\$780,000	\$784,555	16	\$561	\$602	108%
Feb-22	3	5	3	0.6	\$779,376	\$875,000	\$841,650	17	\$581	\$607	103%
Jan-22	1	1	9	0.2	\$778,500	\$835,000	\$882,555	21	\$388	\$590	108%
Dec-21	1	7	4	0.2	\$784,770	\$900,000	\$838,750	11	\$388	\$544	102%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-22	3	-25%	-	-	\$650,000	-27.8%	\$776,666	-7.4%	24	118%	100%
Dec-21	4	-63.6%	\$784,770	-10.4%	\$900,000	35.7%	\$838,750	20.5%	11	-31.3%	102%
Dec-20	11	37.5%	\$876,000	35.8%	\$663,000	-24.5%	\$696,090	-12.5%	16	-15.8%	104%

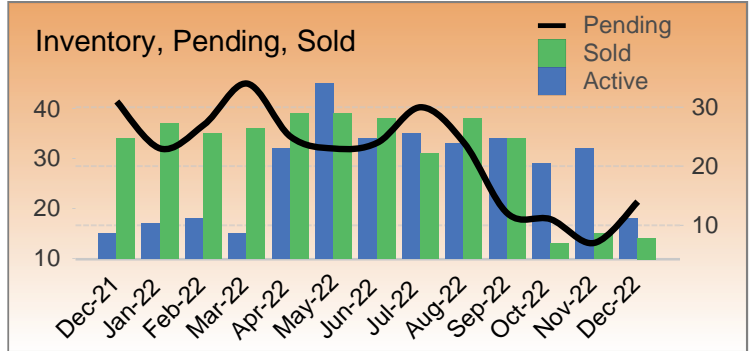
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	3	6	9	10
\$500-599K	0	9	11	18	24
\$600-699K	0	11	12	22	12
\$700-799K	0	10	10	13	18
\$800-899K	0	10	15	14	14
\$900-999K	0	9	13	4	13
\$1-1.299M	0	13	10	3	0
\$1.3-1.699M	0	7	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	0	72	77	83	91

Presented by:

Market Activity Summary:

- Inventory: 18 units were listed for sale as of the last day of December - approximately 1.3 months of inventory.
- Sales Activity: 14 units were sold during December
- Median Sales Price: \$367,250 during December
- Average price per sq.ft. in December was \$425
- Average Days-on-Market (DOM) is approximately 54 days
- Sold over Asking: On average, buyers paid 100% of list price in December



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-22	18	14	14	1.3	\$394,268	\$367,250	\$395,750	54	\$434	\$425	100%
Nov-22	32	7	15	1.6	\$468,463	\$400,000	\$386,820	32	\$442	\$443	98%
Oct-22	29	11	13	1.1	\$428,471	\$380,000	\$412,938	31	\$428	\$440	100%
Sep-22	34	12	34	1.0	\$423,933	\$417,500	\$437,544	22	\$436	\$446	101%
Aug-22	33	24	38	1.0	\$444,142	\$420,000	\$458,942	16	\$443	\$444	101%
Jul-22	35	30	31	1.0	\$465,579	\$410,000	\$428,435	22	\$439	\$442	101%
Jun-22	34	24	38	0.9	\$458,002	\$467,500	\$473,977	12	\$454	\$451	104%
May-22	45	23	39	1.2	\$452,358	\$460,000	\$480,557	16	\$443	\$458	105%
Apr-22	32	25	39	0.9	\$449,745	\$450,000	\$506,205	9	\$445	\$474	106%
Mar-22	15	34	36	0.4	\$470,781	\$443,000	\$467,500	8	\$432	\$467	107%
Feb-22	18	27	35	0.5	\$440,512	\$435,000	\$461,742	13	\$433	\$464	107%
Jan-22	17	23	37	0.5	\$430,631	\$385,000	\$406,675	23	\$436	\$436	103%
Dec-21	15	31	34	0.4	\$399,344	\$420,500	\$422,019	30	\$420	\$436	102%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-22	14	-58.8%	\$394,268	-1.27%	\$367,250	-12.7%	\$395,750	-6.22%	54	80%	100%
Dec-21	34	0%	\$399,344	-2.12%	\$420,500	5.13%	\$422,019	-0.11%	30	66.7%	102%
Dec-20	34	30.8%	\$407,992	13.6%	\$400,000	16.1%	\$422,485	14.8%	18	-53.8%	101%

Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	550	724	607	663
\$500-599K	0	71	81	43	56
\$600-699K	0	34	65	23	13
\$700-799K	0	32	53	2	0
\$800-899K	0	13	7	0	0
\$900-999K	0	1	0	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	0	701	930	675	732

Presented by:



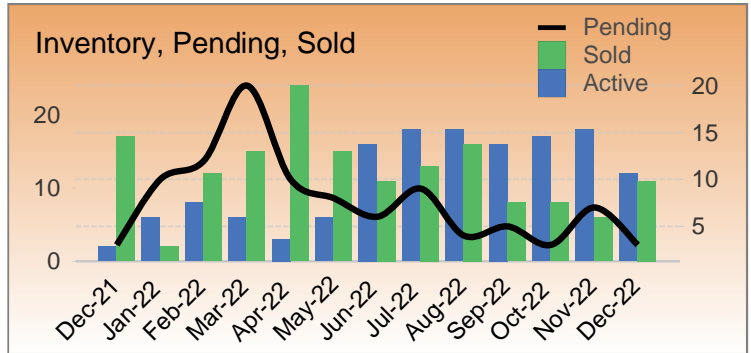
Includes Concord and Clayton

© 2023, Bay East Association of REALTORS®. Reprinted by permission of Bay East Association of REALTORS®. Powered by Aculist and Bay East Association of REALTORS®. The Bay East Housing Reports are based in whole or in part on data supplied by the Bay East Association of REALTORS®, its Multiple Listing Service (MLS) and Data Shares. Neither the Association nor its MLS and Data Shares guarantee or are in any way responsible for its accuracy. Data in this report may not reflect all real estate activity in the market....

Deemed reliable but not guaranteed

Market Activity Summary:

- Inventory: 12 units were listed for sale as of the last day of December - approximately 1.4 months of inventory.
- Sales Activity: 11 units were sold during December
- Median Sales Price: \$960,000 during December
- Average price per sq.ft. in December was \$623
- Average Days-on-Market (DOM) is approximately 29 days
- Sold over Asking: On average, buyers paid 98% of list price in December



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-22	12	3	11	1.4	\$1,014,666	\$960,000	\$959,904	29	\$702	\$623	98%
Nov-22	18	7	6	2.5	\$1,015,644	\$1,106,500	\$1,104,316	50	\$676	\$746	99%
Oct-22	17	3	8	1.6	\$1,189,354	\$992,000	\$988,000	20	\$691	\$645	104%
Sep-22	16	5	8	1.3	\$1,084,980	\$958,500	\$954,625	16	\$693	\$670	98%
Aug-22	18	4	16	1.4	\$1,056,211	\$1,050,000	\$1,030,562	21	\$652	\$730	99%
Jul-22	18	9	13	1.5	\$948,527	\$1,085,000	\$1,086,606	14	\$663	\$714	103%
Jun-22	16	6	11	1.0	\$1,018,041	\$1,295,000	\$1,262,727	10	\$707	\$736	102%
May-22	6	8	15	0.3	\$1,181,699	\$1,176,000	\$1,129,933	7	\$796	\$761	106%
Apr-22	3	10	24	0.2	\$950,219	\$1,100,944	\$1,064,995	10	\$699	\$762	111%
Mar-22	6	20	15	0.6	\$973,753	\$1,250,000	\$1,166,400	6	\$637	\$769	113%
Feb-22	8	12	12	0.8	\$1,056,918	\$1,200,000	\$1,129,416	10	\$777	\$740	112%
Jan-22	6	10	2	0.5	\$1,020,059	\$947,000	\$947,000	11	\$734	\$655	106%
Dec-21	2	3	17	0.1	\$951,400	\$939,000	\$936,029	11	\$692	\$658	104%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-22	11	-35.3%	\$1,014,666	6.65%	\$960,000	2.24%	\$959,904	2.55%	29	164%	98%
Dec-21	17	-34.6%	\$951,400	16%	\$939,000	10.5%	\$936,029	12.9%	11	-21.4%	104%
Dec-20	26	225%	\$820,230	0.273%	\$850,000	13%	\$828,825	8.43%	14	-72.5%	102%

Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	0	0	3	0
\$500-599K	0	7	30	78	39
\$600-699K	0	26	76	85	90
\$700-799K	0	27	61	82	130
\$800-899K	0	40	114	154	87
\$900-999K	0	36	97	105	52
\$1-1.299M	0	166	227	34	14
\$1.3-1.699M	0	81	24	6	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	0	383	629	547	412

Presented by:



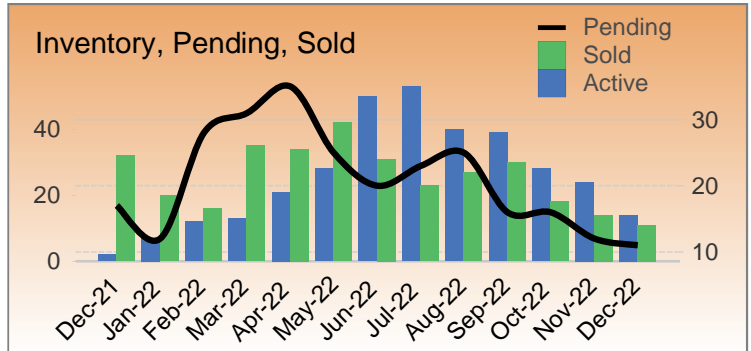
Includes Danville, Diablo, and Alamo

© 2023, Bay East Association of REALTORS®. Reprinted by permission of Bay East Association of REALTORS®. Powered by Aculist and Bay East Association of REALTORS®. The Bay East Housing Reports are based in whole or in part on data supplied by the Bay East Association of REALTORS®, its Multiple Listing Service (MLS) and Data Shares. Neither the Association nor its MLS and Data Shares guarantee or are in any way responsible for its accuracy. Data in this report may not reflect all real estate activity in the market....

Deemed reliable but not guaranteed

Market Activity Summary:

- Inventory: 14 units were listed for sale as of the last day of December - approximately 1.0 months of inventory.
- Sales Activity: 11 units were sold during December
- Median Sales Price: \$1,000,000 during December
- Average price per sq.ft. in December was \$572
- Average Days-on-Market (DOM) is approximately 30 days
- Sold over Asking: On average, buyers paid 98% of list price in December



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-22	14	11	11	1.0	\$879,876	\$1,000,000	\$975,272	30	\$600	\$572	98%
Nov-22	24	12	14	1.2	\$871,884	\$707,000	\$756,251	29	\$601	\$578	98%
Oct-22	28	16	18	1.1	\$891,326	\$842,500	\$868,333	27	\$596	\$580	98%
Sep-22	39	16	30	1.5	\$975,692	\$842,500	\$894,910	34	\$580	\$594	98%
Aug-22	40	25	27	1.5	\$956,983	\$950,000	\$936,647	26	\$603	\$574	98%
Jul-22	53	23	23	1.7	\$998,975	\$899,000	\$926,239	16	\$612	\$638	101%
Jun-22	50	20	31	1.4	\$963,608	\$1,030,000	\$1,018,161	12	\$609	\$640	104%
May-22	28	25	42	0.8	\$977,799	\$1,036,000	\$1,093,174	8	\$618	\$668	109%
Apr-22	21	35	34	0.7	\$1,002,137	\$1,107,500	\$1,082,533	7	\$598	\$685	112%
Mar-22	13	31	35	0.5	\$1,012,704	\$1,010,000	\$1,057,954	7	\$570	\$685	113%
Feb-22	12	28	16	0.6	\$907,510	\$925,000	\$987,937	7	\$556	\$623	110%
Jan-22	7	12	20	0.2	\$900,465	\$762,500	\$870,522	11	\$587	\$645	107%
Dec-21	2	17	32	0.1	\$808,979	\$883,500	\$892,403	12	\$594	\$624	105%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-22	11	-65.6%	\$879,876	8.76%	\$1,000,000	13.2%	\$975,272	9.29%	30	150%	98%
Dec-21	32	14.3%	\$808,979	9.4%	\$883,500	0.971%	\$892,403	12.9%	12	-14.3%	105%
Dec-20	28	47.4%	\$739,447	1.5%	\$875,000	37%	\$790,722	21.6%	14	-66.7%	101%

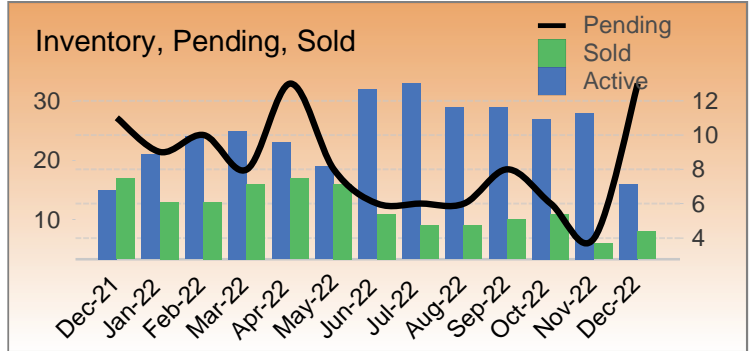
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	4	19	22	25
\$500-599K	0	9	20	44	59
\$600-699K	0	21	53	92	62
\$700-799K	0	34	102	44	67
\$800-899K	0	48	69	71	65
\$900-999K	0	39	62	38	18
\$1-1.299M	0	91	101	7	0
\$1.3-1.699M	0	30	13	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	0	276	439	318	296

Presented by:

Market Activity Summary:

- Inventory: 16 units were listed for sale as of the last day of December - approximately 1.9 months of inventory.
- Sales Activity: 8 units were sold during December
- Median Sales Price: \$480,000 during December
- Average price per sq.ft. in December was \$647
- Average Days-on-Market (DOM) is approximately 39 days
- Sold over Asking: On average, buyers paid 98% of list price in December



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-22	16	13	8	1.9	\$532,998	\$480,000	\$571,512	39	\$687	\$647	98%
Nov-22	28	4	6	3.3	\$715,150	\$511,500	\$533,833	23	\$648	\$648	100%
Oct-22	27	6	11	2.8	\$528,359	\$570,000	\$623,636	55	\$642	\$670	100%
Sep-22	29	8	10	3.2	\$503,130	\$482,000	\$539,200	49	\$630	\$615	100%
Aug-22	29	6	9	3.2	\$580,371	\$460,000	\$506,111	31	\$657	\$652	98%
Jul-22	33	6	9	2.8	\$617,486	\$649,000	\$718,777	13	\$655	\$712	103%
Jun-22	32	6	11	2.3	\$604,745	\$650,000	\$636,363	19	\$665	\$702	104%
May-22	19	8	16	1.2	\$719,500	\$502,500	\$592,062	19	\$645	\$695	104%
Apr-22	23	13	17	1.6	\$547,204	\$585,000	\$618,052	26	\$695	\$690	106%
Mar-22	25	8	16	2.0	\$643,071	\$472,500	\$535,062	38	\$697	\$709	104%
Feb-22	24	10	13	1.8	\$534,294	\$525,000	\$583,923	63	\$689	\$696	104%
Jan-22	21	9	13	1.6	\$641,995	\$650,000	\$634,015	33	\$675	\$605	102%
Dec-21	15	11	17	0.9	\$745,500	\$630,000	\$636,888	21	\$665	\$652	104%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-22	8	-52.9%	\$532,998	-28.5%	\$480,000	-23.8%	\$571,512	-10.3%	39	85.7%	98%
Dec-21	17	-5.56%	\$745,500	46.9%	\$630,000	23%	\$636,888	19.5%	21	-64.4%	104%
Dec-20	18	100%	\$507,432	0.781%	\$512,000	-25.3%	\$532,882	-17.8%	59	111%	100%

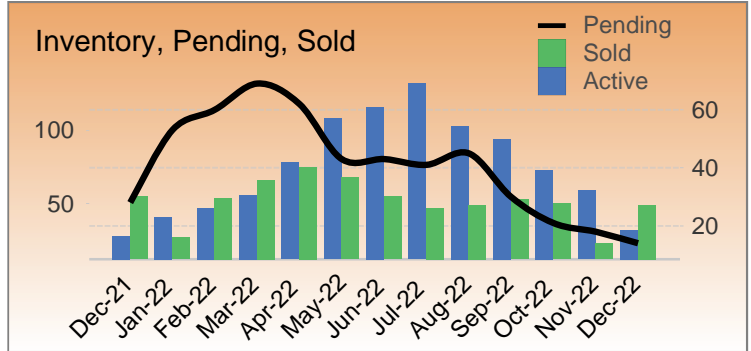
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	63	71	57	54
\$500-599K	0	18	39	20	20
\$600-699K	0	18	36	15	25
\$700-799K	0	10	13	9	17
\$800-899K	0	13	24	16	8
\$900-999K	0	4	7	2	8
\$1-1.299M	0	8	4	1	3
\$1.3-1.699M	0	0	1	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	0	134	195	120	135

Presented by:

Market Activity Summary:

- Inventory: 36 units were listed for sale as of the last day of December - approximately 0.9 months of inventory.
- Sales Activity: 49 units were sold during December
- Median Sales Price: \$1,157,375 during December
- Average price per sq.ft. in December was \$601
- Average Days-on-Market (DOM) is approximately 31 days
- Sold over Asking: On average, buyers paid 99% of list price in December



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-22	32	14	49	0.9	\$1,126,823	\$1,157,375	\$1,039,795	31	\$655	\$601	99%
Nov-22	59	18	23	1.4	\$1,029,901	\$699,000	\$799,129	38	\$669	\$635	99%
Oct-22	73	21	50	1.5	\$1,067,277	\$817,500	\$918,564	22	\$690	\$680	99%
Sep-22	94	30	53	2.0	\$927,911	\$800,000	\$820,963	23	\$680	\$692	99%
Aug-22	103	45	49	2.1	\$966,334	\$823,501	\$893,031	21	\$685	\$701	101%
Jul-22	132	41	47	2.4	\$840,927	\$720,000	\$795,412	16	\$686	\$699	101%
Jun-22	116	43	55	1.8	\$943,797	\$950,000	\$943,434	13	\$694	\$740	105%
May-22	108	43	68	1.6	\$926,551	\$902,500	\$934,354	11	\$697	\$771	108%
Apr-22	78	62	75	1.2	\$972,872	\$940,000	\$957,770	9	\$687	\$772	110%
Mar-22	56	69	66	1.1	\$956,333	\$917,500	\$947,564	11	\$682	\$784	110%
Feb-22	47	60	54	1.1	\$984,805	\$819,000	\$952,716	21	\$690	\$750	106%
Jan-22	41	53	27	0.9	\$898,254	\$883,110	\$898,127	12	\$689	\$723	109%
Dec-21	28	28	55	0.5	\$926,728	\$830,000	\$926,332	21	\$682	\$681	103%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-22	49	-10.9%	\$1,126,823	21.6%	\$1,157,375	39.4%	\$1,039,795	12.2%	31	47.6%	99%
Dec-21	55	3.77%	\$926,728	14.4%	\$830,000	19.4%	\$926,332	23.2%	21	-36.4%	103%
Dec-20	53	15.2%	\$810,294	-5.25%	\$695,000	0.798%	\$751,741	8.31%	33	-34%	101%

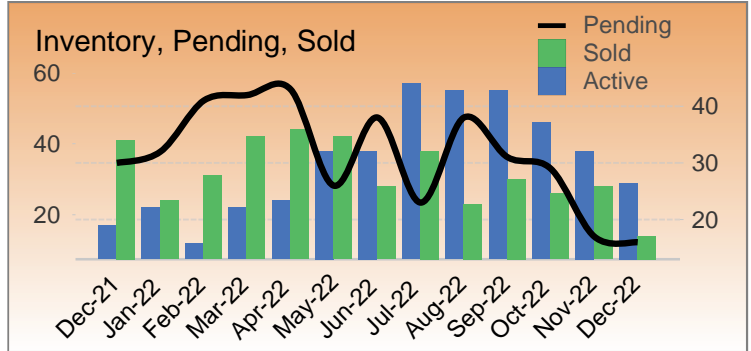
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	52	99	54	101
\$500-599K	0	51	83	59	94
\$600-699K	0	70	121	59	80
\$700-799K	0	84	115	48	66
\$800-899K	0	46	81	81	81
\$900-999K	0	46	73	58	49
\$1-1.299M	0	147	162	69	58
\$1.3-1.699M	0	78	62	7	1
\$1.7-1.999M	0	3	0	0	0
\$2-2.999M	0	1	0	0	0
>3M	0	0	0	0	0
Total	0	578	796	435	530

Presented by:

Market Activity Summary:

- Inventory: 30 units were listed for sale as of the last day of December - approximately 1.3 months of inventory.
- Sales Activity: 14 units were sold during December
- Median Sales Price: \$610,000 during December
- Average price per sq.ft. in December was \$468
- Average Days-on-Market (DOM) is approximately 33 days
- Sold over Asking: On average, buyers paid 99% of list price in December



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-22	29	16	14	1.3	\$698,139	\$610,000	\$610,543	33	\$509	\$468	99%
Nov-22	38	17	28	1.5	\$660,043	\$685,000	\$657,710	35	\$525	\$523	99%
Oct-22	46	29	26	1.9	\$666,325	\$581,500	\$607,861	39	\$522	\$558	100%
Sep-22	55	31	30	1.9	\$627,455	\$595,000	\$624,700	25	\$554	\$524	100%
Aug-22	55	38	23	2.0	\$664,369	\$589,000	\$620,610	19	\$535	\$561	101%
Jul-22	57	23	38	1.7	\$673,184	\$677,500	\$666,697	20	\$538	\$559	102%
Jun-22	38	38	28	1.1	\$647,420	\$674,444	\$693,677	15	\$546	\$574	106%
May-22	38	26	42	1.0	\$657,394	\$697,500	\$716,903	11	\$562	\$578	109%
Apr-22	24	43	44	0.6	\$631,340	\$702,500	\$730,014	10	\$576	\$575	110%
Mar-22	22	42	42	0.7	\$648,172	\$767,500	\$747,185	19	\$564	\$561	107%
Feb-22	12	41	31	0.4	\$712,982	\$615,000	\$637,046	23	\$516	\$559	106%
Jan-22	22	32	24	0.7	\$623,775	\$617,500	\$657,912	15	\$551	\$546	105%
Dec-21	17	30	41	0.4	\$598,031	\$720,000	\$710,388	21	\$571	\$530	104%

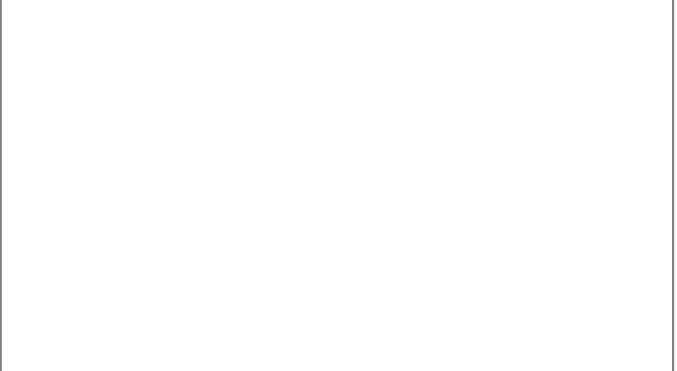
Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-22	14	-65.9%	\$698,139	16.7%	\$610,000	-15.3%	\$610,543	-14.1%	33	57.1%	99%
Dec-21	41	-18%	\$598,031	-1.3%	\$720,000	30.3%	\$710,388	22.1%	21	-25%	104%
Dec-20	50	47.1%	\$605,922	-5.53%	\$552,500	-0.45%	\$581,902	-1.11%	28	-12.5%	103%

Sales Activity and Price Trends

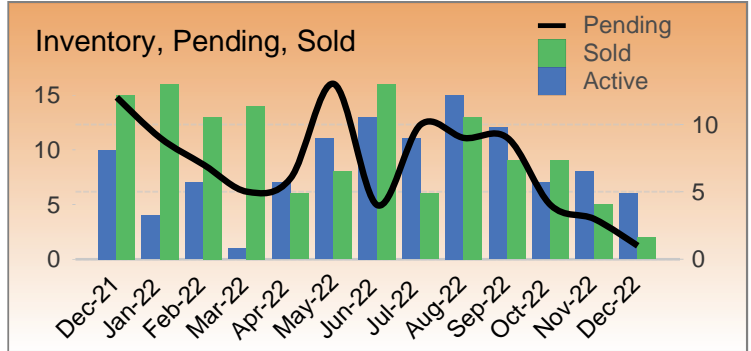
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	58	96	116	141
\$500-599K	0	74	107	97	111
\$600-699K	0	70	71	70	62
\$700-799K	0	51	81	73	56
\$800-899K	0	57	46	9	2
\$900-999K	0	27	22	0	0
\$1-1.299M	0	10	2	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	0	347	425	365	372

Presented by:



Market Activity Summary:

- Inventory: 6 units were listed for sale as of the last day of December - approximately 1.1 months of inventory.
- Sales Activity: 2 units were sold during December
- Median Sales Price: \$552,500 during December
- Average price per sq.ft. in December was \$436
- Average Days-on-Market (DOM) is approximately 15 days
- Sold over Asking: On average, buyers paid 104% of list price in December



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-22	6	1	2	1.1	\$476,333	\$552,500	\$552,500	15	\$424	\$436	104%
Nov-22	8	3	5	1.0	\$466,099	\$455,000	\$487,000	47	\$413	\$409	100%
Oct-22	7	4	9	0.8	\$497,316	\$469,400	\$480,711	28	\$444	\$476	102%
Sep-22	12	9	9	1.3	\$542,999	\$515,000	\$505,833	16	\$423	\$444	104%
Aug-22	15	9	13	1.3	\$517,994	\$470,000	\$489,769	19	\$448	\$443	101%
Jul-22	11	10	6	1.1	\$508,184	\$436,500	\$451,166	17	\$444	\$441	102%
Jun-22	13	4	16	1.3	\$492,215	\$617,000	\$582,434	10	\$440	\$455	108%
May-22	11	13	8	1.2	\$470,977	\$483,750	\$513,750	12	\$441	\$463	105%
Apr-22	7	6	6	0.7	\$541,757	\$495,000	\$494,316	10	\$416	\$486	106%
Mar-22	1	5	14	0.1	\$499,186	\$513,750	\$499,607	20	\$508	\$484	104%
Feb-22	7	7	13	0.5	\$472,241	\$520,000	\$565,153	21	\$465	\$449	105%
Jan-22	4	9	16	0.4	\$548,332	\$455,000	\$432,187	17	\$472	\$451	104%
Dec-21	10	12	15	0.6	\$429,243	\$515,000	\$549,666	13	\$453	\$430	107%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	% Change	Average DOM	% Change	Sale Price / List Price
Dec-22	2	-86.7%	\$476,333	11%	\$552,500	7.28%	\$552,500	0.516%	15	15.4%	104%
Dec-21	15	0%	\$429,243	11%	\$515,000	19.1%	\$549,666	22.8%	13	-23.5%	107%
Dec-20	15	15.4%	\$386,580	-2.82%	\$432,500	32.9%	\$447,500	20.8%	17	-73.4%	104%

Sales Activity and Price Trends

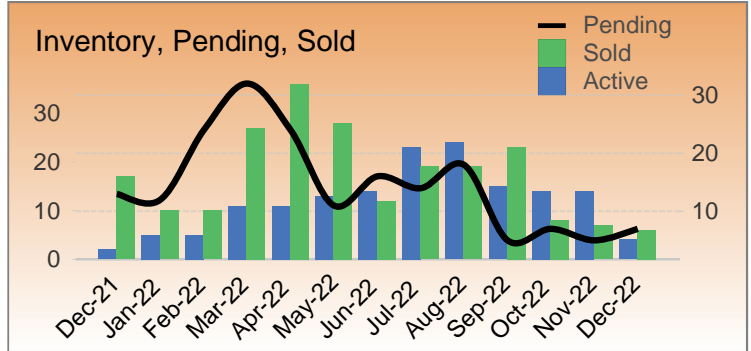
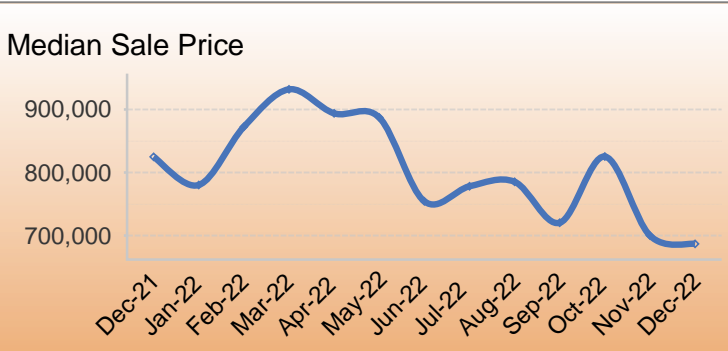
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	129	252	401	366
\$500-599K	0	77	105	42	30
\$600-699K	0	59	66	4	3
\$700-799K	0	14	14	0	0
\$800-899K	0	0	0	0	0
\$900-999K	0	0	0	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	0	279	437	447	399

Presented by:

Includes Hercules, El Sobrante, Pinole, and Rodeo
 © 2023, Bay East Association of REALTORS®. Reprinted by permission of Bay East Association of REALTORS®. Powered by Aculist
 and Bay East Association of REALTORS®. The Bay East Housing Reports are based in whole or in part on data supplied by the Bay East Association of REALTORS®, its Multiple Listing Service (MLS)
 and Data Shares. Neither the Association nor its MLS and Data Shares guarantee or are in any way responsible for its accuracy. Data in this report may not reflect all real estate activity in the market....

Market Activity Summary:

- Inventory: 4 units were listed for sale as of the last day of December - approximately 0.6 months of inventory.
- Sales Activity: 6 units were sold during December
- Median Sales Price: \$686,500 during December
- Average price per sq.ft. in December was \$562
- Average Days-on-Market (DOM) is approximately 50 days
- Sold over Asking: On average, buyers paid 97% of list price in December



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-22	4	7	6	0.6	\$867,392	\$686,500	\$698,666	50	\$532	\$562	97%
Nov-22	14	5	7	1.1	\$793,888	\$700,000	\$741,285	45	\$541	\$576	99%
Oct-22	14	7	8	0.8	\$799,081	\$825,500	\$753,750	37	\$567	\$560	99%
Sep-22	15	5	23	0.7	\$649,944	\$720,000	\$726,012	18	\$545	\$589	101%
Aug-22	24	18	19	1.5	\$689,995	\$785,000	\$781,552	19	\$552	\$590	99%
Jul-22	23	14	19	1.2	\$804,737	\$778,000	\$785,684	13	\$582	\$613	102%
Jun-22	14	16	12	0.6	\$808,738	\$754,000	\$755,000	14	\$584	\$571	102%
May-22	13	11	28	0.4	\$758,120	\$887,500	\$872,000	8	\$594	\$614	107%
Apr-22	11	24	36	0.5	\$815,319	\$894,000	\$865,569	8	\$595	\$593	109%
Mar-22	11	32	27	0.7	\$818,710	\$932,000	\$888,236	6	\$564	\$594	108%
Feb-22	5	24	10	0.4	\$770,454	\$872,500	\$841,076	8	\$517	\$594	107%
Jan-22	5	12	10	0.3	\$823,456	\$780,000	\$706,400	8	\$523	\$572	103%
Dec-21	2	13	17	0.1	\$659,600	\$825,000	\$788,479	17	\$556	\$542	103%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-22	6	-64.7%	\$867,392	31.5%	\$686,500	-16.8%	\$698,666	-11.4%	50	194%	97%
Dec-21	17	-29.2%	\$659,600	-10.7%	\$825,000	21.1%	\$788,479	19%	17	13.3%	103%
Dec-20	24	50%	\$738,699	70.4%	\$681,500	6.48%	\$662,693	4.3%	15	-21.1%	102%

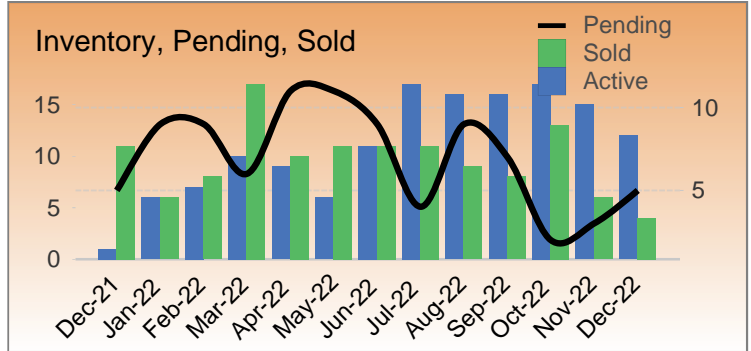
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	22	39	41	45
\$500-599K	0	14	11	57	45
\$600-699K	0	25	40	78	77
\$700-799K	0	25	64	72	28
\$800-899K	0	36	70	21	5
\$900-999K	0	41	48	0	0
\$1-1.299M	0	32	9	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	0	195	281	269	200

Presented by:

Market Activity Summary:

- Inventory: 12 units were listed for sale as of the last day of December - approximately 1.6 months of inventory.
- Sales Activity: 4 units were sold during December
- Median Sales Price: \$628,000 during December
- Average price per sq.ft. in December was \$445
- Average Days-on-Market (DOM) is approximately 72 days
- Sold over Asking: On average, buyers paid 98% of list price in December



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-22	12	5	4	1.6	\$505,749	\$628,000	\$608,975	72	\$480	\$445	98%
Nov-22	15	3	6	1.7	\$487,779	\$472,500	\$474,000	21	\$482	\$397	96%
Oct-22	17	2	13	1.8	\$609,416	\$510,000	\$512,646	29	\$458	\$458	98%
Sep-22	16	7	8	1.7	\$590,658	\$550,000	\$607,611	54	\$479	\$483	99%
Aug-22	16	9	9	1.5	\$597,407	\$555,000	\$552,333	19	\$471	\$446	102%
Jul-22	17	4	11	1.5	\$537,492	\$570,000	\$571,272	11	\$473	\$461	102%
Jun-22	11	9	11	1.0	\$562,600	\$685,000	\$653,636	14	\$467	\$473	103%
May-22	6	11	11	0.5	\$573,075	\$625,000	\$635,545	20	\$504	\$532	105%
Apr-22	9	11	10	0.8	\$627,764	\$560,000	\$584,500	7	\$496	\$520	109%
Mar-22	10	6	17	1.0	\$619,293	\$670,000	\$665,081	10	\$484	\$496	110%
Feb-22	7	9	8	0.8	\$570,212	\$595,000	\$633,177	6	\$448	\$494	104%
Jan-22	6	9	6	0.5	\$610,049	\$577,500	\$581,185	28	\$457	\$483	102%
Dec-21	1	5	11	0.1	\$551,606	\$590,000	\$579,810	24	\$612	\$448	102%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-22	4	-63.6%	\$505,749	-8.31%	\$628,000	6.44%	\$608,975	5.03%	72	200%	98%
Dec-21	11	-15.4%	\$551,606	15.4%	\$590,000	38.8%	\$579,810	30.4%	24	71.4%	102%
Dec-20	13	-13.3%	\$478,000	21.3%	\$425,000	12.7%	\$444,769	9.75%	14	-58.8%	101%

Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	81	204	296	277
\$500-599K	0	91	99	108	57
\$600-699K	0	66	111	18	21
\$700-799K	0	54	63	3	0
\$800-899K	0	24	6	0	0
\$900-999K	0	3	0	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	0	319	483	425	355

Presented by:

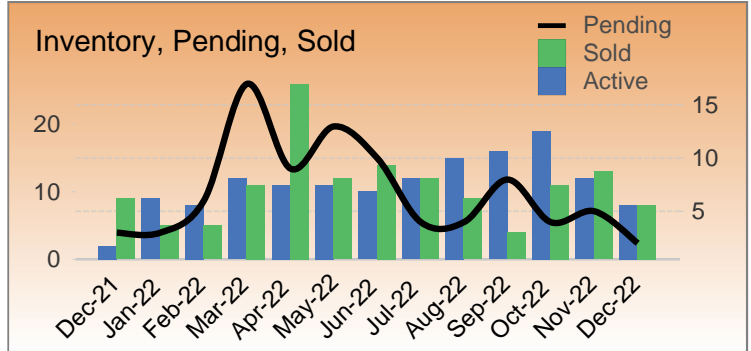
Includes Martinez, Crockett, Port Costa

© 2023, Bay East Association of REALTORS®. Reprinted by permission of Bay East Association of REALTORS®. Powered by Aculist and Bay East Association of REALTORS®. The Bay East Housing Reports are based in whole or in part on data supplied by the Bay East Association of REALTORS®, its Multiple Listing Service (MLS) and Data Shares. Neither the Association nor its MLS and Data Shares guarantee or are in any way responsible for its accuracy. Data in this report may not reflect all real estate activity in the market....

Deemed reliable but not guaranteed

Market Activity Summary:

- Inventory: 8 units were listed for sale as of the last day of December - approximately 0.8 months of inventory.
- Sales Activity: 8 units were sold during December
- Median Sales Price: \$582,500 during December
- Average price per sq.ft. in December was \$664
- Average Days-on-Market (DOM) is approximately 51 days
- Sold over Asking: On average, buyers paid 98% of list price in December



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-22	8	2	8	0.8	\$684,633	\$582,500	\$910,326	51	\$701	\$664	98%
Nov-22	12	5	13	1.3	\$1,108,400	\$1,798,043	\$1,602,216	19	\$750	\$917	99%
Oct-22	19	4	11	2.5	\$951,500	\$825,000	\$963,181	19	\$682	\$581	102%
Sep-22	16	8	4	1.9	\$1,244,114	\$1,047,500	\$1,319,500	31	\$723	\$760	100%
Aug-22	15	4	9	1.3	\$1,005,363	\$880,000	\$981,777	24	\$649	\$684	99%
Jul-22	12	4	12	1.0	\$1,054,206	\$900,000	\$1,105,000	9	\$723	\$698	105%
Jun-22	10	10	14	0.6	\$1,123,830	\$990,000	\$1,141,357	16	\$777	\$721	103%
May-22	11	13	12	0.7	\$1,158,544	\$902,500	\$907,373	21	\$798	\$628	108%
Apr-22	11	9	26	0.8	\$1,002,621	\$1,110,000	\$1,127,576	11	\$812	\$735	109%
Mar-22	12	17	11	1.7	\$1,038,956	\$900,000	\$1,101,163	11	\$729	\$713	108%
Feb-22	8	6	5	1.3	\$943,787	\$1,100,000	\$955,800	7	\$818	\$657	120%
Jan-22	9	3	5	1.0	\$988,107	\$550,000	\$683,500	12	\$772	\$582	108%
Dec-21	2	3	9	0.2	\$899,580	\$1,130,000	\$965,222	34	\$763	\$637	102%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-22	8	-11.1%	\$684,633	-23.9%	\$582,500	-48.5%	\$910,326	-5.69%	51	50%	98%
Dec-21	9	-18.2%	\$899,580	15.2%	\$1,130,000	39.5%	\$965,222	8.43%	34	-12.8%	102%
Dec-20	11	120%	\$781,139	-21.8%	\$810,000	45.3%	\$890,181	20%	39	30%	99%

Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	25	51	33	22
\$500-599K	0	36	67	34	30
\$600-699K	0	25	32	27	18
\$700-799K	0	14	49	29	32
\$800-899K	0	35	33	37	47
\$900-999K	0	24	21	32	39
\$1-1.299M	0	67	89	29	18
\$1.3-1.699M	0	28	43	15	2
\$1.7-1.999M	0	10	3	3	0
\$2-2.999M	0	16	0	3	0
>3M	0	0	0	0	0
Total	0	280	388	242	208

Presented by:

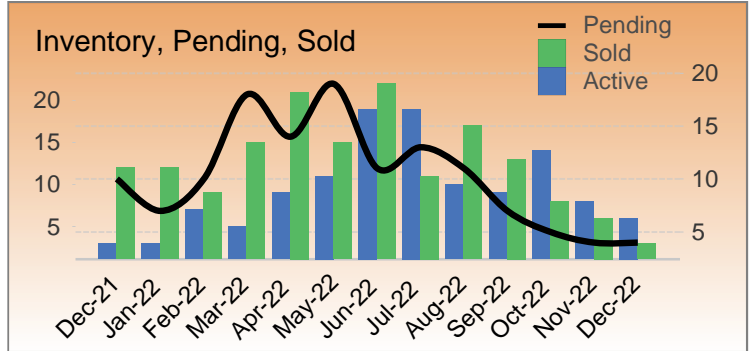
Includes Moraga, Lafayette, Orinda

© 2023, Bay East Association of REALTORS®. Reprinted by permission of Bay East Association of REALTORS®. Powered by Aculist and Bay East Association of REALTORS®. The Bay East Housing Reports are based in whole or in part on data supplied by the Bay East Association of REALTORS®, its Multiple Listing Service (MLS) and Data Shares. Neither the Association nor its MLS and Data Shares guarantee or are in any way responsible for its accuracy. Data in this report may not reflect all real estate activity in the market....

Deemed reliable but not guaranteed

Market Activity Summary:

- Inventory: 7 units were listed for sale as of the last day of December - approximately 1.2 months of inventory.
- Sales Activity: 3 units were sold during December
- Median Sales Price: \$962,000 during December
- Average price per sq.ft. in December was \$573
- Average Days-on-Market (DOM) is approximately 37 days
- Sold over Asking: On average, buyers paid 98% of list price in December



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-22	6	4	3	1.2	\$704,810	\$962,000	\$968,000	37	\$581	\$573	98%
Nov-22	8	4	6	0.9	-	\$705,000	\$703,333	24	\$607	\$559	100%
Oct-22	14	5	8	1.1	\$746,568	\$785,000	\$822,750	35	\$599	\$591	97%
Sep-22	9	7	13	0.7	\$927,299	\$682,000	\$770,730	30	\$581	\$593	98%
Aug-22	10	11	17	0.7	\$786,088	\$745,000	\$872,522	18	\$584	\$622	100%
Jul-22	19	13	11	1.3	\$867,187	\$745,000	\$856,890	12	\$619	\$630	104%
Jun-22	19	11	22	1.0	\$871,272	\$1,010,000	\$913,408	9	\$629	\$668	110%
May-22	11	19	15	0.7	\$815,903	\$1,131,000	\$1,005,918	9	\$592	\$708	113%
Apr-22	9	14	21	0.6	\$968,612	\$975,000	\$969,545	7	\$632	\$670	114%
Mar-22	5	18	15	0.4	\$842,802	\$880,000	\$899,933	11	\$591	\$667	111%
Feb-22	7	10	9	0.7	\$784,546	\$875,000	\$1,004,555	13	\$586	\$643	112%
Jan-22	3	7	12	0.2	\$882,691	\$622,500	\$685,375	16	\$565	\$553	102%
Dec-21	3	10	12	0.2	\$760,481	\$656,250	\$702,875	28	\$650	\$611	103%

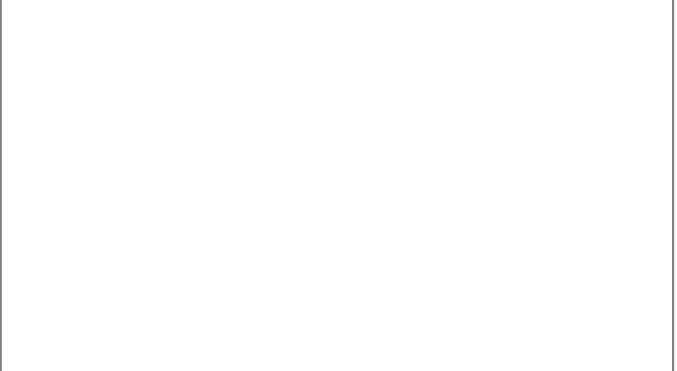
Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-22	3	-75%	\$704,810	-7.32%	\$962,000	46.6%	\$968,000	37.7%	37	32.1%	98%
Dec-21	12	50%	\$760,481	20.6%	\$656,250	10.3%	\$702,875	6.94%	28	-12.5%	103%
Dec-20	8	-38.5%	\$630,766	32.5%	\$595,000	8.58%	\$657,250	19.4%	32	-27.3%	101%

Sales Activity and Price Trends

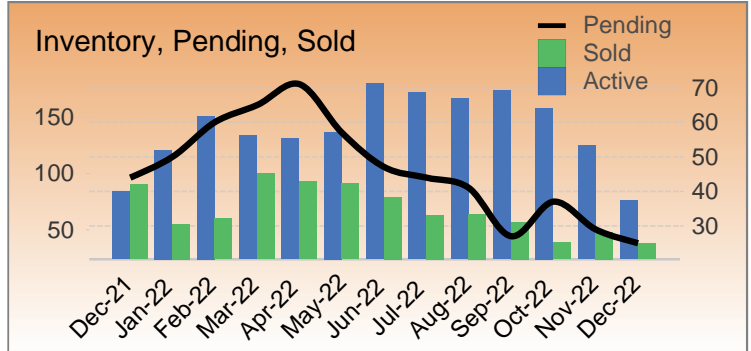
Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	7	10	6	18
\$500-599K	0	17	36	31	45
\$600-699K	0	28	34	22	19
\$700-799K	0	16	23	8	8
\$800-899K	0	12	18	24	14
\$900-999K	0	8	32	20	9
\$1-1.299M	0	44	30	1	2
\$1.3-1.699M	0	11	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	0	143	183	112	115

Presented by:



Market Activity Summary:

- Inventory: 80 units were listed for sale as of the last day of December - approximately 1.9 months of inventory.
- Sales Activity: 38 units were sold during December
- Median Sales Price: \$567,500 during December
- Average price per sq.ft. in December was \$566
- Average Days-on-Market (DOM) is approximately 54 days
- Sold over Asking: On average, buyers paid 100% of list price in December



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-22	76	25	38	1.9	\$648,334	\$567,500	\$652,044	54	\$603	\$566	100%
Nov-22	125	29	48	2.6	\$657,492	\$560,000	\$632,427	36	\$612	\$580	100%
Oct-22	158	37	39	3.0	\$667,995	\$550,000	\$622,805	47	\$606	\$579	99%
Sep-22	174	27	57	2.9	\$664,696	\$655,000	\$693,664	32	\$604	\$624	102%
Aug-22	167	41	64	2.4	\$657,112	\$645,000	\$655,172	33	\$606	\$613	102%
Jul-22	172	44	63	2.3	\$625,646	\$640,000	\$673,367	25	\$599	\$644	103%
Jun-22	180	47	79	2.1	\$661,254	\$635,000	\$689,074	28	\$608	\$627	105%
May-22	137	57	91	1.5	\$655,886	\$720,000	\$793,712	24	\$602	\$659	108%
Apr-22	131	71	93	1.6	\$674,241	\$705,000	\$753,354	26	\$602	\$661	108%
Mar-22	134	65	100	2.0	\$681,968	\$670,000	\$719,391	30	\$604	\$649	105%
Feb-22	151	60	60	2.3	\$652,357	\$576,250	\$627,675	35	\$605	\$664	104%
Jan-22	121	50	55	1.4	\$637,631	\$720,000	\$734,637	47	\$605	\$664	103%
Dec-21	84	44	90	0.9	\$607,538	\$620,000	\$651,088	43	\$600	\$626	104%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-22	38	-57.8%	\$648,334	6.71%	\$567,500	-8.47%	\$652,044	0.147%	54	25.6%	100%
Dec-21	90	-6.25%	\$607,538	-2.36%	\$620,000	-0.8%	\$651,088	2.17%	43	38.7%	104%
Dec-20	96	113%	\$622,194	4.34%	\$625,000	3.82%	\$637,290	-0.0815%	31	-16.2%	103%

Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	597	743	504	447
\$500-599K	0	417	579	395	446
\$600-699K	0	381	681	417	484
\$700-799K	0	382	568	438	347
\$800-899K	0	211	318	229	194
\$900-999K	0	133	211	131	140
\$1-1.299M	0	146	220	163	153
\$1.3-1.699M	0	66	76	57	30
\$1.7-1.999M	0	24	6	0	3
\$2-2.999M	0	0	3	0	0
>3M	0	0	0	0	0
Total	0	2357	3405	2334	2244

Presented by:



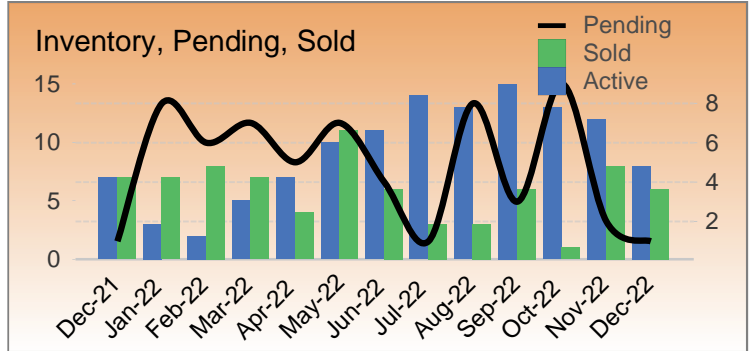
Custom geography for Oakland CND/TWN includes Oakland & Piedmont

© 2023, Bay East Association of REALTORS®. Reprinted by permission of Bay East Association of REALTORS®. Powered by Aculist and Bay East Association of REALTORS®. The Bay East Housing Reports are based in whole or in part on data supplied by the Bay East Association of REALTORS®, its Multiple Listing Service (MLS) and Data Shares. Neither the Association nor its MLS and Data Shares guarantee or are in any way responsible for its accuracy. Data in this report may not reflect all real estate activity in the market....

Deemed reliable but not guaranteed

Market Activity Summary:

- Inventory: 8 units were listed for sale as of the last day of December - approximately 1.6 months of inventory.
- Sales Activity: 6 units were sold during December
- Median Sales Price: \$332,500 during December
- Average price per sq.ft. in December was \$336
- Average Days-on-Market (DOM) is approximately 52 days
- Sold over Asking: On average, buyers paid 96% of list price in December



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-22	8	1	6	1.6	\$345,000	\$332,500	\$375,500	52	\$393	\$336	96%
Nov-22	12	2	8	3.0	\$449,981	\$435,000	\$457,845	29	\$392	\$350	99%
Oct-22	13	9	1	3.9	\$392,562	\$570,000	\$570,000	71	\$371	\$315	98%
Sep-22	15	3	6	3.8	\$437,624	\$414,000	\$431,981	24	\$353	\$366	99%
Aug-22	13	8	3	3.3	\$374,554	\$525,000	\$459,666	22	\$342	\$333	101%
Jul-22	14	1	3	2.3	\$488,105	\$385,000	\$423,333	15	\$352	\$352	104%
Jun-22	11	4	6	1.6	\$483,128	\$507,500	\$495,666	15	\$368	\$386	103%
May-22	10	7	11	1.4	\$468,822	\$445,000	\$460,000	17	\$375	\$409	103%
Apr-22	7	5	4	1.3	\$348,373	\$549,000	\$570,750	6	\$351	\$428	104%
Mar-22	5	7	7	0.7	\$495,658	\$450,000	\$421,707	16	\$364	\$419	101%
Feb-22	2	6	8	0.4	\$369,570	\$402,500	\$430,375	13	\$409	\$382	104%
Jan-22	3	8	7	0.6	\$419,198	\$338,888	\$414,912	13	\$382	\$405	103%
Dec-21	7	1	7	0.9	\$404,957	\$335,000	\$408,071	25	\$384	\$360	105%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-22	6	-14.3%	\$345,000	-14.8%	\$332,500	-0.746%	\$375,500	-7.98%	52	108%	96%
Dec-21	7	40%	\$404,957	62.3%	\$335,000	-30.2%	\$408,071	-8.59%	25	19%	105%
Dec-20	5	25%	\$249,500	-32.8%	\$480,000	52.4%	\$446,400	46.1%	21	-59.6%	100%

Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	117	134	165	162
\$500-599K	0	41	60	21	3
\$600-699K	0	27	12	0	3
\$700-799K	0	0	0	0	0
\$800-899K	0	0	0	0	0
\$900-999K	0	0	0	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	0	185	206	186	168

Presented by:

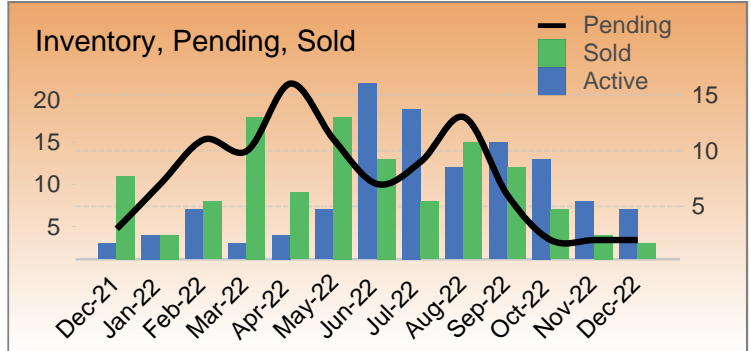
Includes Pittsburg and Bay Point

© 2023, Bay East Association of REALTORS®. Reprinted by permission of Bay East Association of REALTORS®. Powered by Aculist and Bay East Association of REALTORS®. The Bay East Housing Reports are based in whole or in part on data supplied by the Bay East Association of REALTORS®, its Multiple Listing Service (MLS) and Data Shares. Neither the Association nor its MLS and Data Shares guarantee or are in any way responsible for its accuracy. Data in this report may not reflect all real estate activity in the market....

Deemed reliable but not guaranteed

Market Activity Summary:

- Inventory: 7 units were listed for sale as of the last day of December - approximately 1.5 months of inventory.
- Sales Activity: 3 units were sold during December
- Median Sales Price: \$750,000 during December
- Average price per sq.ft. in December was \$393
- Average Days-on-Market (DOM) is approximately 31 days
- Sold over Asking: On average, buyers paid 100% of list price in December



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-22	7	2	3	1.5	\$591,747	\$750,000	\$672,000	31	\$493	\$393	100%
Nov-22	8	2	4	1.0	\$595,200	\$642,500	\$602,500	8	\$487	\$458	100%
Oct-22	13	2	7	1.1	\$673,428	\$665,000	\$612,142	19	\$479	\$465	102%
Sep-22	15	6	12	1.3	\$622,033	\$607,750	\$596,458	36	\$500	\$512	101%
Aug-22	12	13	15	1.0	\$627,359	\$603,000	\$630,133	31	\$475	\$489	99%
Jul-22	19	9	8	1.6	\$588,069	\$539,500	\$606,125	19	\$499	\$489	101%
Jun-22	22	7	13	1.7	\$646,520	\$700,000	\$683,692	14	\$490	\$529	104%
May-22	7	11	18	0.5	\$630,062	\$613,000	\$643,416	12	\$481	\$533	107%
Apr-22	4	16	9	0.4	\$586,147	\$665,000	\$766,333	8	\$488	\$588	113%
Mar-22	3	10	18	0.3	\$688,166	\$682,500	\$715,444	6	\$540	\$563	109%
Feb-22	7	11	8	1.0	\$669,208	\$808,500	\$753,472	6	\$522	\$521	111%
Jan-22	4	7	4	0.5	\$677,666	\$667,500	\$650,500	24	\$466	\$491	105%
Dec-21	3	3	11	0.3	\$619,380	\$605,000	\$616,727	15	\$503	\$456	102%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-22	3	-72.7%	\$591,747	-4.46%	\$750,000	24%	\$672,000	8.96%	31	107%	100%
Dec-21	11	22.2%	\$619,380	8.52%	\$605,000	11%	\$616,727	15.4%	15	-25%	102%
Dec-20	9	12.5%	\$570,750	-	\$545,000	2.83%	\$534,433	0.682%	20	-50%	101%

Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	61	96	131	122
\$500-599K	0	72	81	90	117
\$600-699K	0	81	93	75	60
\$700-799K	0	48	60	45	39
\$800-899K	0	51	69	0	0
\$900-999K	0	12	12	0	0
\$1-1.299M	0	12	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	0	337	411	341	338

Presented by:



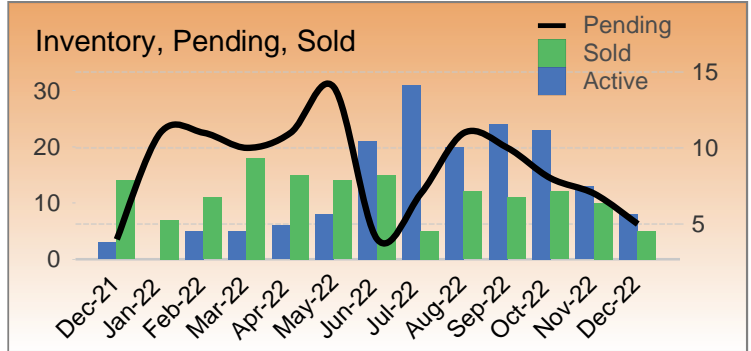
Includes Pleasant Hill and Pacheco

© 2023, Bay East Association of REALTORS®. Reprinted by permission of Bay East Association of REALTORS®. Powered by Aculist and Bay East Association of REALTORS®. The Bay East Housing Reports are based in whole or in part on data supplied by the Bay East Association of REALTORS®, its Multiple Listing Service (MLS) and Data Shares. Neither the Association nor its MLS and Data Shares guarantee or are in any way responsible for its accuracy. Data in this report may not reflect all real estate activity in the market....

Deemed reliable but not guaranteed

Market Activity Summary:

- Inventory: 8 units were listed for sale as of the last day of December - approximately 0.9 months of inventory.
- Sales Activity: 5 units were sold during December
- Median Sales Price: \$825,000 during December
- Average price per sq.ft. in December was \$652
- Average Days-on-Market (DOM) is approximately 50 days
- Sold over Asking: On average, buyers paid 98% of list price in December



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-22	8	5	5	0.9	\$967,975	\$825,000	\$790,200	50	\$631	\$652	98%
Nov-22	13	7	10	1.3	\$783,411	\$820,000	\$783,000	36	\$652	\$632	97%
Oct-22	23	8	12	2.1	\$836,830	\$847,500	\$840,583	27	\$645	\$651	100%
Sep-22	24	10	11	2.7	\$777,147	\$820,000	\$825,545	36	\$656	\$616	97%
Aug-22	20	11	12	1.9	\$716,557	\$660,000	\$764,316	20	\$641	\$677	100%
Jul-22	31	7	5	2.8	\$913,178	\$835,000	\$781,500	9	\$651	\$756	103%
Jun-22	21	4	15	1.4	\$859,808	\$780,000	\$817,833	9	\$664	\$700	103%
May-22	8	14	14	0.5	\$788,579	\$793,750	\$819,955	9	\$701	\$686	104%
Apr-22	6	11	15	0.4	\$881,840	\$850,000	\$963,400	7	\$721	\$707	108%
Mar-22	5	10	18	0.4	\$887,796	\$922,500	\$972,444	7	\$677	\$711	109%
Feb-22	5	11	11	0.5	\$848,983	\$795,000	\$821,681	4	\$683	\$721	108%
Jan-22	0	11	7	0.0	\$734,880	\$825,000	\$911,428	9	-	\$663	109%
Dec-21	3	4	14	0.2	\$891,666	\$785,000	\$852,250	23	\$631	\$662	102%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-22	5	-64.3%	\$967,975	8.56%	\$825,000	5.1%	\$790,200	-7.28%	50	117%	98%
Dec-21	14	0%	\$891,666	20.1%	\$785,000	21%	\$852,250	28.9%	23	-25.8%	102%
Dec-20	14	7.69%	\$742,683	10.3%	\$649,000	-9.48%	\$661,392	-5.68%	31	-20.5%	100%

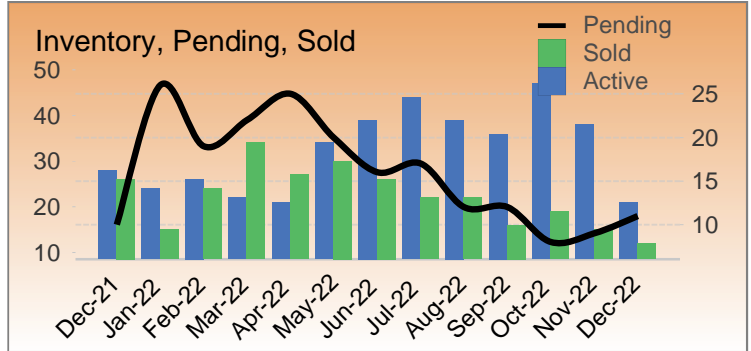
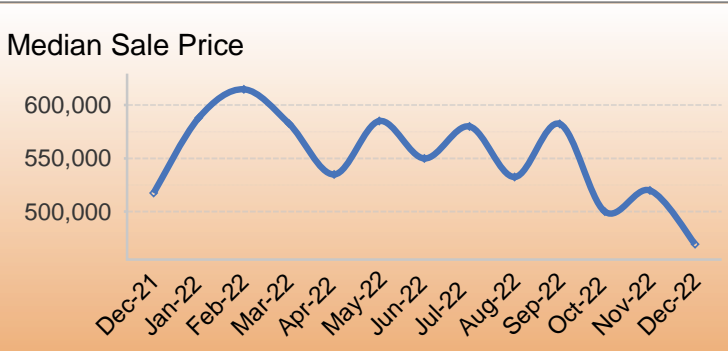
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	6	51	87	57
\$500-599K	0	42	108	84	81
\$600-699K	0	51	78	84	102
\$700-799K	0	75	90	81	111
\$800-899K	0	75	63	99	66
\$900-999K	0	48	66	45	3
\$1-1.299M	0	51	141	0	0
\$1.3-1.699M	0	30	3	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	3
>3M	0	0	0	0	0
Total	0	378	600	480	423

Presented by:

Market Activity Summary:

- Inventory: 21 units were listed for sale as of the last day of December - approximately 1.4 months of inventory.
- Sales Activity: 12 units were sold during December
- Median Sales Price: \$469,500 during December
- Average price per sq.ft. in December was \$463
- Average Days-on-Market (DOM) is approximately 52 days
- Sold over Asking: On average, buyers paid 98% of list price in December



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-22	21	11	12	1.4	\$510,080	\$469,500	\$465,824	52	\$431	\$463	98%
Nov-22	38	9	15	2.3	\$578,333	\$520,000	\$525,666	24	\$505	\$461	100%
Oct-22	47	8	19	2.5	\$630,359	\$499,900	\$546,152	35	\$508	\$517	100%
Sep-22	36	12	16	1.9	\$537,226	\$582,500	\$595,368	30	\$505	\$461	99%
Aug-22	39	12	22	1.7	\$598,165	\$532,500	\$531,250	19	\$517	\$504	101%
Jul-22	44	17	22	1.7	\$519,827	\$580,000	\$593,818	19	\$522	\$483	102%
Jun-22	39	16	26	1.5	\$564,480	\$550,000	\$582,222	16	\$473	\$538	105%
May-22	34	20	30	1.2	\$555,540	\$585,000	\$584,333	33	\$470	\$533	104%
Apr-22	21	25	27	0.8	\$493,434	\$535,000	\$596,440	30	\$514	\$585	105%
Mar-22	22	22	34	0.9	\$635,599	\$582,751	\$584,326	24	\$526	\$509	107%
Feb-22	26	19	24	1.4	\$502,504	\$615,000	\$605,041	32	\$491	\$529	104%
Jan-22	24	26	15	1.2	\$591,218	\$588,000	\$595,077	27	\$504	\$456	103%
Dec-21	28	10	26	1.1	\$537,137	\$517,500	\$526,711	24	\$538	\$506	102%

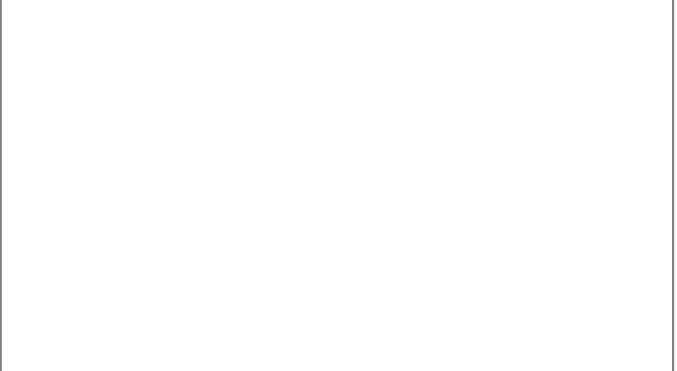
Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-22	12	-53.8%	\$510,080	-5.04%	\$469,500	-9.28%	\$465,824	-11.6%	52	117%	98%
Dec-21	26	-23.5%	\$537,137	-11.4%	\$517,500	10.2%	\$526,711	2.07%	24	-36.8%	102%
Dec-20	34	47.8%	\$605,945	30.3%	\$469,500	14.8%	\$516,020	20.6%	38	-29.6%	101%

Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	218	345	340	418
\$500-599K	0	159	212	92	123
\$600-699K	0	130	150	91	87
\$700-799K	0	50	102	42	42
\$800-899K	0	50	20	18	12
\$900-999K	0	11	19	4	12
\$1-1.299M	0	5	7	2	2
\$1.3-1.699M	0	1	2	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	0	624	857	589	696

Presented by:



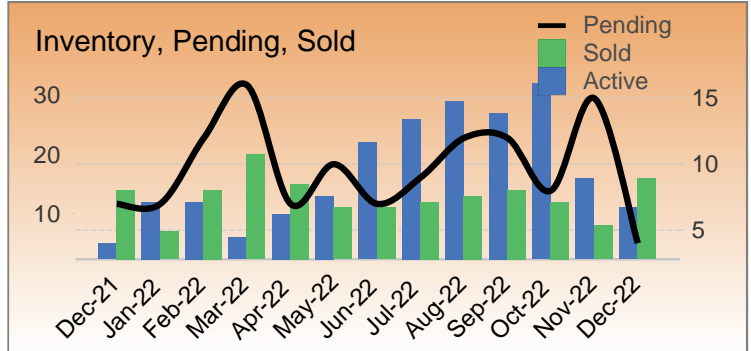
Includes Richmond, El Cerrito, San Pablo

© 2023, Bay East Association of REALTORS®. Reprinted by permission of Bay East Association of REALTORS®. Powered by Aculist and Bay East Association of REALTORS®. The Bay East Housing Reports are based in whole or in part on data supplied by the Bay East Association of REALTORS®, its Multiple Listing Service (MLS) and Data Shares. Neither the Association nor its MLS and Data Shares guarantee or are in any way responsible for its accuracy. Data in this report may not reflect all real estate activity in the market....

Deemed reliable but not guaranteed

Market Activity Summary:

- Inventory: 11 units were listed for sale as of the last day of December - approximately 0.9 months of inventory.
- Sales Activity: 16 units were sold during December
- Median Sales Price: \$580,000 during December
- Average price per sq.ft. in December was \$490
- Average Days-on-Market (DOM) is approximately 45 days
- Sold over Asking: On average, buyers paid 99% of list price in December



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-22	11	4	16	0.9	\$500,800	\$580,000	\$604,812	45	\$491	\$490	99%
Nov-22	16	15	8	1.5	\$634,211	\$506,000	\$491,750	40	\$496	\$479	100%
Oct-22	32	8	12	2.5	\$533,816	\$564,500	\$565,250	24	\$497	\$505	103%
Sep-22	27	12	14	2.2	\$592,705	\$562,500	\$592,371	27	\$491	\$491	102%
Aug-22	29	12	13	2.5	\$601,054	\$505,000	\$530,269	19	\$494	\$531	101%
Jul-22	26	9	12	2.4	\$571,428	\$545,000	\$557,000	12	\$492	\$528	103%
Jun-22	22	7	11	1.9	\$504,707	\$615,000	\$615,818	16	\$514	\$519	107%
May-22	13	10	11	0.9	\$581,641	\$616,500	\$622,661	13	\$503	\$527	106%
Apr-22	10	7	15	0.6	\$549,563	\$630,000	\$649,533	13	\$454	\$504	107%
Mar-22	6	16	20	0.4	\$569,614	\$560,000	\$631,950	10	\$506	\$574	108%
Feb-22	12	12	14	1.0	\$649,053	\$548,750	\$580,232	29	\$530	\$505	106%
Jan-22	12	7	7	1.0	\$532,343	\$530,000	\$620,000	27	\$485	\$548	106%
Dec-21	5	7	14	0.4	\$541,400	\$534,975	\$537,682	27	\$545	\$476	106%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-22	16	14.3%	\$500,800	-7.5%	\$580,000	8.42%	\$604,812	12.5%	45	66.7%	99%
Dec-21	14	55.6%	\$541,400	16%	\$534,975	8.08%	\$537,682	-9.61%	27	-20.6%	106%
Dec-20	9	-57.1%	\$466,743	-2.93%	\$495,000	-8.89%	\$594,866	9.87%	34	-40.4%	103%

Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	71	126	118	191
\$500-599K	0	88	97	41	93
\$600-699K	0	57	42	20	32
\$700-799K	0	22	32	52	21
\$800-899K	0	16	10	2	2
\$900-999K	0	8	5	0	0
\$1-1.299M	0	1	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	0	263	312	233	339

Presented by:



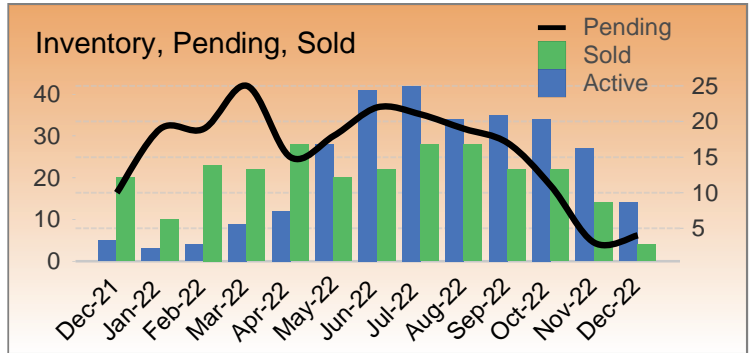
Includes San Leandro and San Lorenzo

© 2023, Bay East Association of REALTORS®. Reprinted by permission of Bay East Association of REALTORS®. Powered by Aculist and Bay East Association of REALTORS®. The Bay East Housing Reports are based in whole or in part on data supplied by the Bay East Association of REALTORS®, its Multiple Listing Service (MLS) and Data Shares. Neither the Association nor its MLS and Data Shares guarantee or are in any way responsible for its accuracy. Data in this report may not reflect all real estate activity in the market....

Deemed reliable but not guaranteed

Market Activity Summary:

- Inventory: 15 units were listed for sale as of the last day of December - approximately 1.1 months of inventory.
- Sales Activity: 4 units were sold during December
- Median Sales Price: \$1,070,000 during December
- Average price per sq.ft. in December was \$621
- Average Days-on-Market (DOM) is approximately 46 days
- Sold over Asking: On average, buyers paid 98% of list price in December



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-22	14	4	4	1.1	\$752,247	\$1,070,000	\$988,250	46	\$669	\$621	98%
Nov-22	27	3	14	1.4	\$1,272,901	\$800,000	\$894,664	28	\$660	\$622	99%
Oct-22	34	11	22	1.4	\$1,006,078	\$928,950	\$882,245	31	\$663	\$622	98%
Sep-22	35	17	22	1.4	\$925,206	\$1,010,000	\$915,818	34	\$647	\$658	98%
Aug-22	34	19	28	1.3	\$774,695	\$782,500	\$813,133	24	\$646	\$639	99%
Jul-22	42	21	28	1.8	\$970,128	\$917,500	\$886,821	17	\$657	\$662	99%
Jun-22	41	22	22	1.8	\$1,028,600	\$762,500	\$890,884	9	\$664	\$696	105%
May-22	28	18	20	1.2	\$948,709	\$1,008,000	\$1,013,255	8	\$645	\$731	109%
Apr-22	12	15	28	0.5	\$814,108	\$837,500	\$930,678	8	\$619	\$720	111%
Mar-22	9	25	22	0.5	\$909,796	\$1,008,500	\$1,052,659	6	\$669	\$711	114%
Feb-22	4	19	23	0.2	\$870,990	\$800,000	\$837,326	14	\$692	\$674	107%
Jan-22	3	19	10	0.1	\$849,661	\$1,185,000	\$1,070,900	11	\$748	\$693	111%
Dec-21	5	10	20	0.2	\$884,900	\$727,500	\$822,490	15	\$631	\$617	105%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-22	4	-80%	\$752,247	-15%	\$1,070,000	47.1%	\$988,250	20.2%	46	207%	98%
Dec-21	20	-45.9%	\$884,900	35.2%	\$727,500	27.1%	\$822,490	31.8%	15	-31.8%	105%
Dec-20	37	94.7%	\$654,504	-5.49%	\$572,500	5.05%	\$624,254	7.28%	22	-38.9%	101%

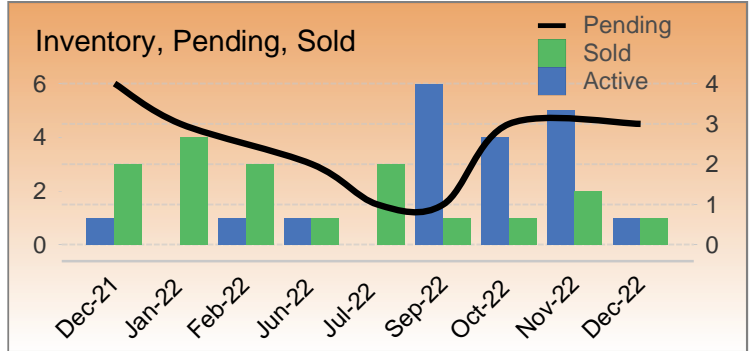
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	20	58	62	56
\$500-599K	0	28	54	50	49
\$600-699K	0	30	68	56	52
\$700-799K	0	21	38	19	32
\$800-899K	0	20	24	87	43
\$900-999K	0	14	30	37	19
\$1-1.299M	0	54	98	4	0
\$1.3-1.699M	0	39	12	0	0
\$1.7-1.999M	0	1	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	0	227	382	315	251

Presented by:

Market Activity Summary:

- Inventory: 1 units were listed for sale as of the last day of December - approximately 0.8 months of inventory.
- Sales Activity: 1 units were sold during December
- Median Sales Price: \$460,000 during December
- Average price per sq.ft. in December was \$300
- Average Days-on-Market (DOM) is approximately 16 days
- Sold over Asking: On average, buyers paid 102% of list price in December



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-22	1	3	1	0.8	-	\$460,000	\$460,000	16	\$450	\$300	102%
Nov-22	5	0	2	3.8	\$386,333	\$489,950	\$489,950	51	\$374	\$328	100%
Oct-22	4	3	1	6.0	\$449,000	\$435,000	\$435,000	5	\$369	\$402	94%
Sep-22	6	1	1	4.5	\$440,975	\$400,000	\$400,000	30	\$355	\$493	99%
Jul-22	0	1	3	0.0	\$404,000	\$410,000	\$421,666	42	-	\$360	102%
Jun-22	1	2	1	3.0	\$399,999	\$520,000	\$520,000	17	\$343	\$339	98%
Feb-22	1	0	3	0.3	\$399,950	\$395,000	\$398,333	6	\$371	\$399	105%
Jan-22	0	3	4	0.0	\$369,999	\$392,600	\$415,800	18	-	\$338	102%
Dec-21	1	4	3	0.4	\$444,000	\$420,000	\$413,333	33	\$318	\$346	98%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-22	1	-66.7%	-	-	\$460,000	9.52%	\$460,000	11.3%	16	-51.5%	102%
Dec-21	3	-40%	\$444,000	44.4%	\$420,000	33.3%	\$413,333	13.9%	33	-34%	98%
Dec-20	5	150%	\$307,500	-	\$315,000	14.5%	\$363,000	32%	50	100%	98%

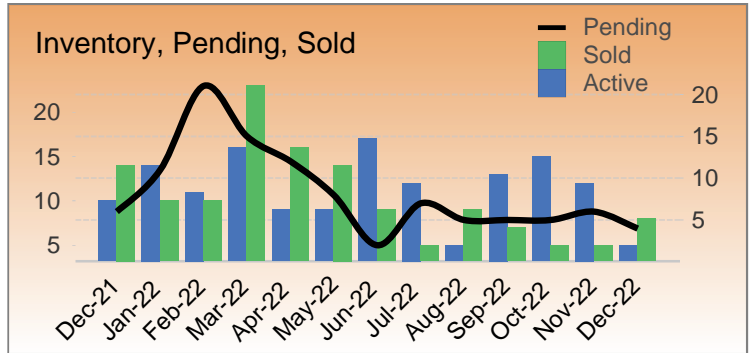
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	13	25	27	32
\$500-599K	0	3	0	1	0
\$600-699K	0	0	1	0	0
\$700-799K	0	0	0	0	0
\$800-899K	0	0	0	0	0
\$900-999K	0	0	0	0	0
\$1-1.299M	0	0	0	0	0
\$1.3-1.699M	0	0	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	0	16	26	28	32

Presented by:

Market Activity Summary:

- Inventory: 5 units were listed for sale as of the last day of December - approximately 0.8 months of inventory.
- Sales Activity: 8 units were sold during December
- Median Sales Price: \$523,000 during December
- Average price per sq.ft. in December was \$590
- Average Days-on-Market (DOM) is approximately 40 days
- Sold over Asking: On average, buyers paid 97% of list price in December



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-22	5	4	8	0.8	\$513,000	\$523,000	\$565,125	40	\$586	\$590	97%
Nov-22	12	6	5	2.1	\$612,590	\$570,000	\$591,100	26	\$561	\$618	101%
Oct-22	15	5	5	2.4	\$648,778	\$520,000	\$624,000	20	\$577	\$563	100%
Sep-22	13	5	7	1.9	\$649,491	\$640,000	\$697,669	23	\$588	\$598	100%
Aug-22	5	5	9	0.9	\$628,557	\$605,000	\$686,555	31	\$584	\$616	100%
Jul-22	12	7	5	1.5	\$774,999	\$520,000	\$639,000	39	\$613	\$639	102%
Jun-22	17	2	9	1.5	\$663,672	\$810,000	\$907,111	17	\$610	\$679	104%
May-22	9	8	14	0.7	\$769,046	\$677,500	\$730,849	14	\$626	\$704	106%
Apr-22	9	12	16	0.7	\$743,290	\$846,750	\$855,108	7	\$598	\$698	109%
Mar-22	16	15	23	1.2	\$781,291	\$622,000	\$668,978	15	\$631	\$642	106%
Feb-22	11	21	10	1.1	\$589,661	\$692,500	\$760,750	21	\$593	\$669	109%
Jan-22	14	11	10	1.2	\$683,318	\$687,500	\$677,250	38	\$648	\$574	101%
Dec-21	10	6	14	0.8	\$577,473	\$602,500	\$647,564	14	\$614	\$608	103%

Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-22	8	-42.9%	\$513,000	-11.2%	\$523,000	-13.2%	\$565,125	-12.7%	40	186%	97%
Dec-21	14	0%	\$577,473	6.49%	\$602,500	-4.82%	\$647,564	-2.32%	14	-46.2%	103%
Dec-20	14	-26.3%	\$542,261	-11.3%	\$633,000	10.1%	\$662,973	17.6%	26	-23.5%	102%

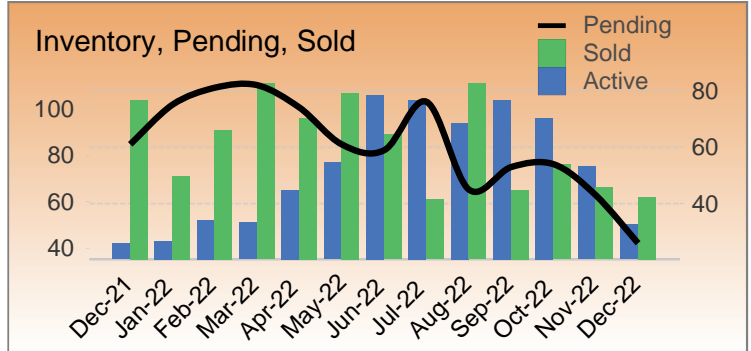
Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	16	28	27	50
\$500-599K	0	25	36	33	29
\$600-699K	0	27	23	21	21
\$700-799K	0	11	22	7	18
\$800-899K	0	13	40	12	13
\$900-999K	0	11	11	8	0
\$1-1.299M	0	8	4	0	0
\$1.3-1.699M	0	4	0	0	0
\$1.7-1.999M	0	0	0	0	0
\$2-2.999M	0	0	0	0	0
>3M	0	0	0	0	0
Total	0	115	164	108	131

Presented by:

Market Activity Summary:

- Inventory: 50 units were listed for sale as of the last day of December - approximately 0.7 months of inventory.
- Sales Activity: 62 units were sold during December
- Median Sales Price: \$607,500 during December
- Average price per sq.ft. in December was \$521
- Average Days-on-Market (DOM) is approximately 39 days
- Sold over Asking: On average, buyers paid 100% of list price in December



Monthly Market Activity

Month	Active	Pending	Sold	Months Supply	Avg List Price	Med Sale Price	Avg Sale Price	Average DOM	Avg \$ SqFt Active	Avg \$ SqFt Sold	Sale Price / List Price
Dec-22	50	26	62	0.7	\$612,534	\$607,500	\$693,683	39	\$563	\$521	100%
Nov-22	75	43	66	1.1	\$712,015	\$537,500	\$612,378	32	\$557	\$519	99%
Oct-22	96	54	76	1.2	\$694,955	\$700,500	\$763,078	24	\$546	\$571	102%
Sep-22	104	53	65	1.3	\$713,148	\$620,000	\$670,322	26	\$543	\$545	100%
Aug-22	94	45	111	1.1	\$702,452	\$622,000	\$701,204	19	\$554	\$560	102%
Jul-22	104	76	61	1.2	\$698,560	\$615,000	\$671,475	16	\$554	\$544	102%
Jun-22	106	59	89	1.1	\$685,635	\$587,000	\$752,211	14	\$558	\$596	107%
May-22	77	61	107	0.8	\$703,469	\$670,000	\$779,150	12	\$561	\$602	109%
Apr-22	65	74	96	0.7	\$668,279	\$662,500	\$755,291	13	\$564	\$597	109%
Mar-22	51	82	111	0.6	\$738,661	\$639,000	\$689,712	9	\$599	\$575	107%
Feb-22	52	81	91	0.6	\$9,243,539	\$605,000	\$667,488	18	\$566	\$556	104%
Jan-22	43	75	71	0.5	\$678,257	\$564,950	\$646,363	28	\$557	\$529	104%
Dec-21	42	61	104	0.4	\$604,803	\$540,000	\$615,330	22	\$551	\$499	102%

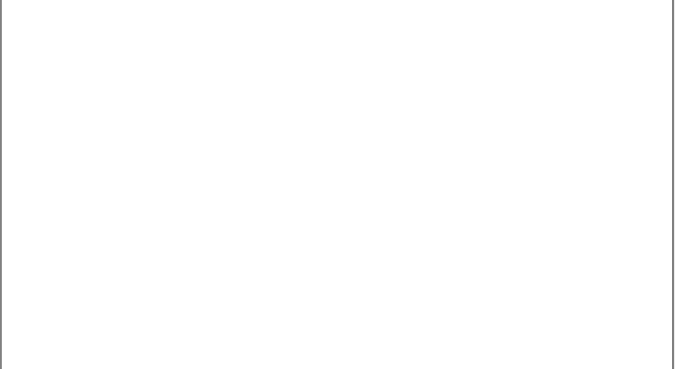
Market Trends

Month	Sold	% Change	Avg List Price	% Change	Med Sale Price	% Change	Avg Sale Price	%Change	Average DOM	% Change	Sale Price / List Price
Dec-22	62	-40.4%	\$612,534	1.28%	\$607,500	12.5%	\$693,683	12.7%	39	77.3%	100%
Dec-21	104	31.6%	\$604,803	16.3%	\$540,000	-1.64%	\$615,330	7.49%	22	-42.1%	102%
Dec-20	79	-9.2%	\$520,041	-19.3%	\$549,000	-8.65%	\$572,444	-13.7%	38	-7.32%	100%

Sales Activity and Price Trends

Price Range	2023 YTD units sold	2022 YTD units sold	2021 YTD units sold	2020 YTD units sold	2019 YTD units sold
<500K	0	648	1022	628	778
\$500-599K	0	276	326	278	276
\$600-699K	0	230	346	246	260
\$700-799K	0	170	236	170	224
\$800-899K	0	166	184	158	138
\$900-999K	0	106	124	68	60
\$1-1.299M	0	208	164	50	92
\$1.3-1.699M	0	78	50	14	18
\$1.7-1.999M	0	16	16	10	6
\$2-2.999M	0	14	8	2	0
>3M	0	0	0	0	0
Total	0	1912	2476	1624	1852

Presented by:



Includes Walnut Creek and Rossmore

© 2023, Bay East Association of REALTORS®. Reprinted by permission of Bay East Association of REALTORS®. Powered by Aculist and Bay East Association of REALTORS®. The Bay East Housing Reports are based in whole or in part on data supplied by the Bay East Association of REALTORS®, its Multiple Listing Service (MLS) and Data Shares. Neither the Association nor its MLS and Data Shares guarantee or are in any way responsible for its accuracy. Data in this report may not reflect all real estate activity in the market....

Deemed reliable but not guaranteed