



"Fall in love with the process, and the results will follow."

Bay East **Bulletin**



What a Government Shutdown Means for Real Estate: The Federal government shutdown is directly impacting real estate transactions and homeownership from flood insurance to home purchase financing. NAR is actively working with Congress to reach an agreement to bring crucial Federal agencies back online. [Learn more→](#)



Cheers to the Future - Trivia Night: Mark your calendars for *Cheers to the Future* on Wednesday, October 22, from 5-8pm at 3 Steves Winery in Livermore. Come unwind with fellow REALTORS®, enjoy good food, trivia, wine, and support the Bay East Foundation Scholarship Program. [Learn more→](#)



2026 Inaugural Gala: The Bay East 2026 Inaugural Gala is coming! Think James Bond meets a timeless Black & White Ball. Diamonds will fall, cameras will flash, and all eyes will be on you. Sponsorship opportunities are available now for this unforgettable evening of sophistication and celebration. See you on February 7, 2026. [Learn more→](#)



Cybersecurity Checklist: Best Practices for Real Estate Professionals: With data breaches and identity theft on the rise, cybersecurity has never been more important. NAR’s checklist outlines best practices to safeguard your business and protect client information from cybercrime. [Learn more→](#)

MLS News

Build Trust with Verified Reviews on RateMyAgent: Stand out with verified reviews tied to real transactions—giving you instant credibility and trust with clients. Plus, RateMyAgent boosts your visibility online, helping you attract and win more business. Set up your [profile](#) today. [Learn more →](#)

Education News

The California Residential Purchase Agreement (RPA) and Related Forms Course provides a detailed, step-by-step guide to the RPA form, covering current clauses and their implications. Join Gov Hutchinson at Bay East on October 23 for this in-person class. [Learn more→](#)

Marketing **Meetings**

- [CCMG](#) - **Wed. Oct. 8** - Phong La - County Accessor
- [REAL](#) - **Thurs. Oct. 9** - Justin Castro - Concessions, Credits and Buy downs
- [TCMC](#) - **Thurs. Oct. 9** - Michael Soon Lee - Showing Value to Buyers & Sellers
- [VREN](#) - **Fri. Oct. 10** - **No Meeting**
- [AIMM](#) - **Tue. Oct. 14** - Oscar Davalos - Chief Building Official, City of Alameda

More information on the individual marketing meeting and in-person locations available [here](#) and weekly toursheets are available [here](#) (login required).

BUZZ **Video**



Recognize the REALTORS®, Platinum Affiliates, Rookies, and Good Neighbors who went above and beyond this year. Nominations for 2025 awards are open through October 31. Learn more in this week’s [BUZZ](#).

