








Bay East Bulletin

- **Bay East Pulse Survey - Our Side of the Story:** The Bay East Pulse Survey is a new initiative to gather information about the realities of buying, selling, and owning homes in our region. We'll use information from these surveys to make sure the media and the general public understand what's happening in real estate from our perspective. Each brief survey will focus on a timely topic. This is your opportunity to tell your real estate story. [Learn more→](#)
- **Submit Your 2025/2026 Membership Dues By June 1:** Your Bay East membership gives you access to tech support, tools, and expert-led education to keep your edge. Watch this [video](#) for steps on how to pay or contact the [Accounting Department](#) at 925.730.1070.
- **Beyond the Basics - Navigating Non-Conforming Loans and New FHA Eligibility Rules:** Join our expert panel on May 19 to stay ahead of lending changes and help more clients achieve homeownership. [Register Here→](#)
- **2025 Newark Real Estate Forum:** Want to share your thoughts about homeownership, housing, and quality of life issues in Newark? Join City of Newark officials and community leaders at the 2025 Newark Real Estate Forum on Tuesday, May 27. [Learn more→](#)




### MLS News

Need to attach a disclosure packet to your listing? Use HomeLight Listing Management (formerly Disclosures.io) to create a clean, professional packet fast. Just drop the link into the “Disclosures Link” field when editing your listing. Watch this quick how-to [video](#). [Learn more→](#)

### Education News

**Jumpstart Your Success – A Roadmap for New Agents:** Join us for a comprehensive program designed to provide new real estate agents with the skills and tools they need to succeed in the industry. [Learn more→](#)



Marketing Meetings

- [AIMM](#) - Tue. May 12 - Hank Hernandez, Alameda Tiny Homes
- [CCMG](#) - Wed. May 14 - Leonard Spoto
- [REAL](#) - Thurs. May 15 - Dublin Mayor Sherry Hu
- [TCMC](#) - Thurs. May 15 - C.A.R. Updates
- [VREN](#) - Fri. May 16 - Pleasanton Mayor Jack Balch

In-person locations and weekly toursheets are available [here](#) (login required).

BUZZ Video



Inventory is up, prices are down, and buyers are taking their time. In our latest *East Bay Real Estate Weather Report*, David Stark breaks down what’s happening in your local market. Learn more in this week’s [BUZZ](#).

Upcoming Events

**Stay sharp. Stay connected.**

Whether you’re looking to boost your skills, stay informed, or grow your network, Bay East events and classes are designed with your success in mind. From market updates to tech trainings and networking mixers, there’s something for every REALTOR®. Check out the full calendar of upcoming events and classes [here](#).

