

## Bay East Bulletin

- Bay East Closed December 12:** Bay East will be closed on Thursday, December 12 for staff training. Calls for Tech Support will be transferred to Contra Costa Association of REALTORS® (CCAR) for the day.
- Thank You to Our Volunteers:** To all our incredible volunteers serving on Bay East committees and work groups: Thank you for your dedication and hard work. Your time, expertise, and commitment are essential to fulfilling our mission: *To advance members' success as real estate professionals.* We deeply appreciate the positive impact you make on our association and our members.
- Help Us Build a Brighter Future on Giving Tuesday, December 3:** This Giving Tuesday, support the Bay East Association of REALTORS® Foundation and help us empower students, strengthen schools, and uplift our members in need. Your generosity fuels positive change in our community. [Donate today.](#) [Learn more→](#)

### MLS News

What is Paragon Connect? Paragon Connect lets you update your listings directly from your mobile device, anytime, anywhere. It's easy to access —just click the Connect button on the far right corner of the menu bar in Paragon. [Learn more→](#)

### Education News

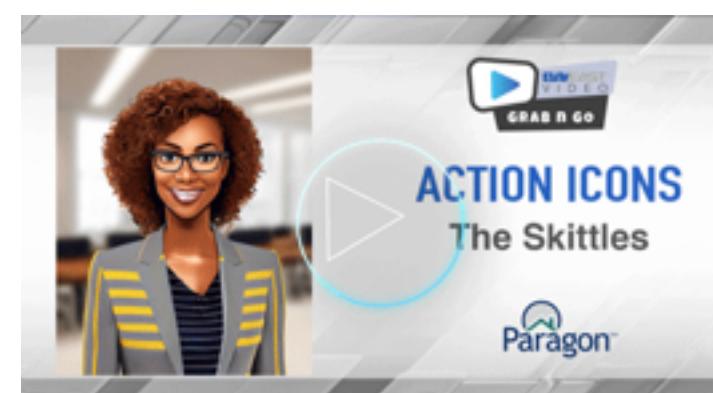
**Jumpstart Your Success, A Roadmap for New Agents:** Bay East has developed a new comprehensive program to provide new real estate agents with the skills and tools they need to succeed in the industry. [Learn more→](#)

## Marketing Meetings

- [CCMG - Wed. Dec. 4](#) | Real Talk Open Forum  
[REAL - Thurs. Dec. 5](#) | Jennifer Theate, Trust Attorney  
[TCMC - Thurs. Dec. 5](#) | Bay East Local Gov. Relations, Public Policy Housing Update  
[VREN - Fri. Dec. 6](#) | C.A.R./NAR Updates  
[AIMM - Tue. Jan. 14](#) | No December meeting, see you in January!

In-person locations can be found [here](#). Weekly toursheets available [here](#) (login required).

## BUZZ Video



Have you ever noticed the little icons underneath the photos in the agent report? We call them skittles, like the candy. Each one is an action icon that is helpful to get more information on the property out of the MLS. Learn more in this week's [BUZZ](#).

