






Bay East Bulletin

-  **Bay East Tech Support Representative Retires:** After 20 years with Bay East, MLS Tech Support Representative [Alan Thomson](#), will be retiring December 6. Alan has been a dedicated member of staff and we wish him well in this exciting new chapter of his life.
-  **Consumer Guide, Mortgages and Financing:** This guide gives REALTORS® a clear overview of mortgage essentials to support clients in financing a home, including loan types, down payment options, and ways to lower up-front costs. [Learn more→](#)
-  **REALTOR® and Affiliate Wellness Program:** Join Bay East REALTORS® and Platinum Affiliates in a confidential and anonymous setting created for those who may be struggling with anxiety, alcoholism, and addiction. Attend the next meeting on Tuesday, November 26 at 12pm at the Bay East Member Center. [Learn more→](#)
-  **Open Enrollment is Here:** Bay East members can choose to enroll in a variety of medical, dental, and vision insurance. You can learn about available plans and rates by contacting USI directly at 916.883.0708. [Learn more→](#)




MLS News

Change the Theme of Paragon: Did you know you can customize the user interface in Paragon? Change it up to fit the festivities of the year. [Learn more→](#)

Education News

Jumpstart Your Success, A Roadmap for New Agents: Bay East has developed a new comprehensive program to provide new real estate agents with the skills and tools they need to succeed in the industry. [Learn more→](#)

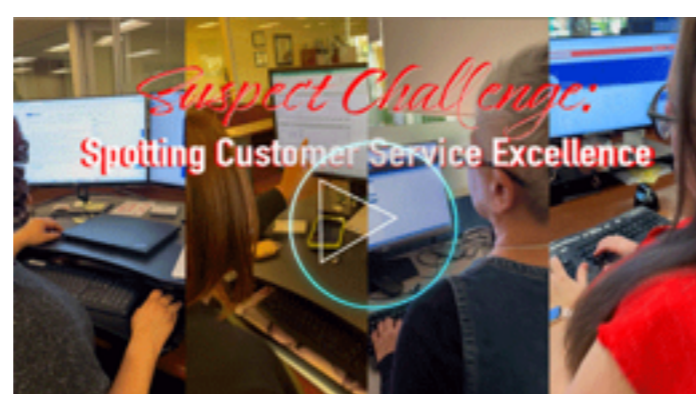


Marketing Meetings

- [CCMG](#) - Wed. Nov. 20 | K Holland, Financial Planning
- [REAL](#) - Thurs. Nov. 21 | C.A.R. / NAR Updates
- [TCMC](#) - Thurs. Nov. 21 | C.A.R. / NAR Updates
- [VREN](#) - Fri. Nov. 22 | Eric Lofholm, Sales Training
- [AIMM](#) - Tue. Dec. 10 | No December meeting, see you in January!

In-person locations can be found [here](#). Weekly toursheets available [here](#) (login required).

BUZZ Video



Bay East takes on the viral trend to reveal customer service experiences our staff provide members. Learn more in this week's [BUZZ](#).

