







Bay East Bulletin

-  The Bay East office will be closed today Monday, November 11 in observance of Veteran's Day. Regular business hours will resume on Tuesday, November 12.
-  **Paragon Listing Status Changes – November 12, 2024:** These changes will improve consistency, data accuracy, and compatibility with other MLSs and real estate platforms, making processes easier for our members and their clients. [Learn more→](#)
-  **Build Your Skills with Designations and Certifications:** November is Designation Awareness Month and to celebrate the Center For REALTOR® Development (CRD) is offering their online courses at 20% off. Take advantage of the wide array of designations and certifications offered by NAR and its affiliates. [Learn more→](#)
-  **Consumer Guide, Buying Your First Home:** REALTORS® can guide first-time homebuyers by helping them understand various definitions, financing options, and potential cost-saving measures and by offering personalized support through homeownership resources. [Learn more→](#)
-  **October Market Statistics Available Now:** Stay up-to-date with the latest sales and trends in your local real estate market by visiting the community page on our website. [Learn more→](#)




MLS News

NAR has created two new resources outlining the dos and don'ts on how to support [homebuyers](#) and [home sellers](#) during the transaction process. These resources aim to promote choice, empower consumers, and encourage healthy competition. [Learn more→](#)

Education News

Jumpstart Your Success, A Roadmap for New Agents: Bay East has developed a new comprehensive program to provide new real estate agents with the skills and tools they need to succeed in the industry. [Learn more→](#)



Marketing Meetings

- [AIMM](#) - Tue. Nov. 12 | Alameda Housing and Human Services Manager
- [CCMG](#) - Wed. Nov. 13 | Sponsor Fair
- [REAL](#) - Thurs. Nov. 14 | To be announced
- [TCMC](#) - Thurs. Nov. 14 | To be announced
- [VREN](#) - Fri. Nov. 15 | Support for Senior Clients

In-person locations can be found [here](#). Weekly toursheets available [here](#) (login required).

BUZZ Video



Homes for sale in the East Bay during October were way up compared with this time last year. Learn more in this month's [Weather Report](#).

