


Bay East Bulletin

-  **Masterclass: Foundations of Your Real Estate Business:** This event, co-hosted by YPN and LIDC on October 17, will offer practical strategies on open houses, networking, and marketing/branding, helping you unlock your real estate career's potential through collaboration and growth. [Learn more→](#)
-  **C.A.R. Leadership Conference:** Unlock your leadership potential with the C.A.R. Leadership Academy. Join a select group of real estate leaders and gain invaluable skills, mentorship, and connections—applications open October 1. [Learn more→](#)
-  **Real Estate Safety:** Being aware of potential dangers and taking precautions will help you avoid risky situations. Check out these safety videos for tips on protecting yourself and your clients. [Learn more→](#)
-  **2025 Inaugural Gala:** Join us for the 2025 Bay East Inaugural Gala on February 1. This in-person event will feature an evening of networking, a delicious dinner, lively dancing, and the installation of 2025 President, Tracey Esling, along with the Board of Directors. Tickets available now. [Learn more→](#)




MLS News

Compliance Corner: MLS Rules Section 7.11.1, List Date Definition, states that the “list date” in the MLS should always be the date the listing is entered into the system for accurate data tracking. [Read all the MLS rules here.→](#)

Education News

Claim your free 45-hour CE package and meet all your DRE requirements, including the mandatory Ethics course for NAR. Don't miss out on this opportunity — register today and start your license renewal! [Learn more→](#)



Marketing Meetings

- [CCMG](#) - Wed. Oct. 2 | Appraisers/Escrow - What has Changed
- [REAL](#) - Thurs. Oct. 3 | Insurance Panel
- [TCMC](#) - Thurs. Oct. 3 | Broker Panel
- [VREN](#) - Fri. Oct. 4 | Phong La, Proposition 19
- [AIMM](#) - Tue. Oct. 8 | C.A.R. Updates

In-person locations can be found [here](#). Weekly toursheets available [here](#) (login required).

BUZZ Video



Take what you've learned and pass it along to other members to help them grow by joining a committee, work group, or task force. Learn more in this week's [BUZZ](#).

