





Bay East Bulletin

The Bay East office is closed Monday, September 2 in observance of Labor Day.

-  **Consumer Guide to Written Buyer Agreements:** Written buyer agreements became a requirement as a part of the NAR settlement. Share with your clients why they are being asked to sign an agreement and what it means. [Learn more→](#)
-  **REALTOR® Safety Month Webinar:** Meeting new clients and showing properties alone can pose safety risks. This NAR webinar is designed to prioritize your personal safety by covering essential protocols for in-person showings and client meetings. [Learn more→](#)
-  **Inclusive Leadership - Skills for a Diverse Association:** Join the I.D.E.A. committee on September 5 for an engaging workshop focused on enhancing inclusive leadership. Discover actionable strategies to promote diversity, equity, and a sense of belonging in your organization. [Learn more→](#)
-  **Sponsorships 2025 Inaugural Gala:** Sponsorships are available for the 2025 Bay East Inaugural. This in-person gala on February 1 will feature networking, dinner, dancing, the installation of the 2025 President Tracey Esling, and Board of Directors. Ticket sales will be coming soon. [Learn more→](#)




MLS News

Paragon Connect has been upgraded with a faster, more intuitive CollabLink, a new Spreadsheet View, and enhanced quick action management in the Listing Maintenance module. [Learn more →](#)

Education News

Register for the free Buyer Broker Agreement Training with C.A.R. and find out how you can incorporate these forms into your business, overcome objections that you may encounter, and strengthen your relationship with buyers. [Learn more→](#)



Marketing Meetings

- [CCMG](#) - Wed. Sep. 4 | Real Talk - Insurance
- [REAL](#) - Thurs. Sep 5. | Open House Sign Ordinance Update
- [TCMC](#) - Thurs. Sep 5. | To be announced
- [VREN](#) - Fri. Sep 6. | MollyAnn Sherman, Maximizing Property Value
- [AIMM](#) - Tue. Sep. 10 | Pasquale Scuderi, School Superintendent

In-person locations can be found [here](#). Weekly toursheets available [here](#) (login required).

BUZZ Video



The Professional Standards Committee reviews the changes happening in the MLS and what to expect. Learn more in this week's [BUZZ](#).

