THE BAY EAST INSIDER

Stay Informed, Stay Ahead I

Bay East **Bulletin**

- New MLS Rules and MLS System Changes Effective Today August 12: New MLS rules prohibit listing compensation details within the MLS, require a written Buyer Broker agreement before home tours, and introduce new fields for "Concessions Considered" and "Concessions at COE." <u>Learn more</u>→
- New Forms and Business Practice Resources: New C.A.R. forms were released on July 24. As a reminder, in order to be in full compliance by August 17 it is imperative that C.A.R. members are ready to use the new forms and prepared to discuss the changes with their clients. <u>Learn more</u> → (C.A.R. login required)
- REALTORS® Connect with Congress During Summer Break: This month, REALTORS® across the country are meeting with their Congress members, urging them to support current legislation that helps homeownership <u>Learn more</u>→
- July Market Statistics Available Now: Stay up-to-date with the latest sales and trends in your local real estate market by visiting the community page on our website. <u>Learn more</u>→



MLS News

New Rule Working with Buyers: As the real estate industry undergoes significant shift, particularly in the light of recent litigation, it's imperative to stay informed and prepared. <u>Learn</u> more →

Education News

Virtual Town Hall: On August 15 join C.A.R. Attorney Gov Hutchinson to learn about trending legal issues that may impact your business including the latest updates on NAR's lawsuits, compensation, competition, and more. <u>Learn more</u>→



Marketing **Meetings**

CCMG - Wed. Aug. 14 | Justin Ramos, Cybersecurity

REAL - Thurs. Aug. 15 | John Marchand, Livermore Mayor

TCMC - Thurs. Aug. 15 | Roya Chaudhry, Important MLS Changes

VREN - Fri. Aug. 16 | Diane Tran, Beacon Home Care

<u>AIMM</u> - Tue. Sep. 10 | Pasquale Scuderi, School Superintendent

In-person locations can be found <u>here</u>. Weekly toursheets available <u>here</u> (login required).

BUZZ Video



July brought more homes to the market, giving buyers additional choices compared to last year. Learn more in this week's Weather Report.









