






Bay East Bulletin

-  **Navigating the Upcoming Practice Changes – Live Interactive Webinars:** Join members of NAR's Legal Affairs team to receive timely information regarding how the proposed class action settlement and the practice changes may impact your business and your clients. [Learn more→](#)
-  **Jumpstart Your Success – A Roadmap for New Agents:** Bay East has developed a new comprehensive program to provide new real estate agents with the skills and tools they need to succeed in the industry. [Learn more→](#)
-  **Member Benefit – Professional Headshots:** A high-quality headshot is just one step in building a brand that clients can trust. Professional headshots are available as part of your Bay East membership. [Learn more→](#)
-  **Fostering a More Inclusive Community:** In July, both National Minority Mental Health Awareness Month and Disability Pride Month highlight the challenges and achievements of marginalized communities. Real estate agents committed to diversity, equity, and inclusion (DEI) can use these practices to better support their clients. [Learn more→](#)




MLS News

Compliance Corner - MLS Rules Section 10.2 Reporting of Sales: Report listings with accepted offers as "pending" within three days, and update them as "sold" within three days of closing. [Learn more →](#)

Education News

Mastering Buyer Representation: This workshop focuses on providing agents with the skills to facilitate a seamless and memorable home buying journey for buyers. [Learn more→](#)



Marketing Meetings

[CCMG](#) - Wed. July 31 | Dustin Claussen, Hayward City Manager

[REAL](#) - Thurs. Aug. 1 | To be Announced

[TCMC](#) - Thurs. Aug. 1 | Mayor and Vice Mayor of Fremont

[VREN](#) - Fri. Aug. 2 | Gwen Holtan, Health & Wellness

[AIMM](#) - Tue. Aug. 12 | Alameda City Manager, Jennifer Ott

In-person locations can be found [here](#). Weekly toursheets available [here](#) (login required).

BUZZ Video



An update on what has been happening in the last six months and a preview of the next six months by 2024 Bay East President Barbara Clemons. Learn more in this week's [BUZZ video](#).

