






# THE BAY EAST INSIDER

Stay Informed, Stay Ahead

The Bay East office is closed today, May 27 in observance of Memorial Day.

## Bay East Bulletin

-  **Navigation Member Event - Master the Current Real Estate Changes:** Join us at the next Member Event on June 6 and learn the latest legal updates, crucial form changes, and strategies for excelling as a buyer's agent. [Learn more→](#)
-  **New Forms Are Coming:** Next month C.A.R. will release more than 65 new forms and more than a dozen of them will address the NAR settlement agreement. [Learn more →](#)
-  **Jumpstart Your Success - A Roadmap for New Agents:** Bay East has developed a new comprehensive program to provide new real estate agents with the skills and tools they need to succeed in the industry. [Learn more→](#)
-  **Advocacy Scoop Podcast:** The National Association of REALTORS® newest podcast, The Advocacy Scoop, is dedicated to peeling back the curtain on the advocacy operation of the world's largest trade association. [Learn more→](#)




### MLS News

**Task Tracking Tool Tailored for Real Estate Professionals** – Join an upcoming webinar on June 4 and 6 to get a tour from Trackxi trainers and learn how this tool can streamline your workflow. Bay East members enjoy 10% discount on Trackxi. [Learn more→](#)

### Education News

**Working Effectively With Buyers -**  
This class will provide a comprehensive plan for working with buyers, demonstrating your value, and ultimately justifying your commission. [Learn more→](#)

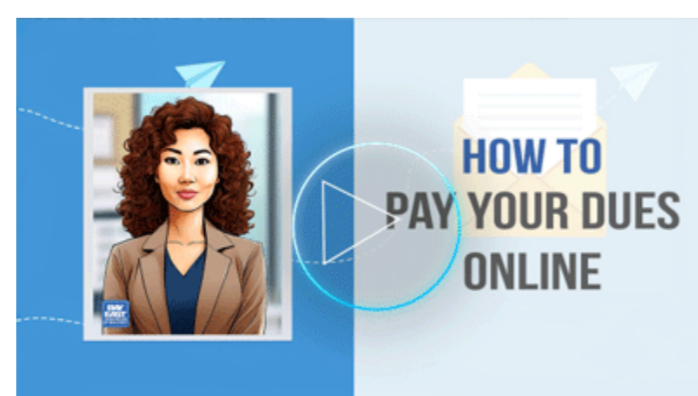


## Marketing Meetings

- [CCMG](#) - Wed. May 29 | Michael Soon Lee, Buyers Agreement
- [REAL](#) - Thurs. May 30 | Chief Joe Testa, Livermore-Pleasanton Fire Department
- [TCMC](#) - Thurs. May 30 | C.A.R./NAR Updates
- [VREN](#) - Fri. May 31 | Justin Ramos, Cybersecurity
- [AIMM](#) - Tue. June 11 | Oscar Davalos, Chief Building Official City of Alameda

In-person locations can be found [here](#). Weekly toursheets available [here](#) (login required).

## BUZZ Video



In this week's [BUZZ video](#), you will learn how to pay your [annual dues](#) online. If you have any questions about your dues, please contact the [Billing Department](#).



Located at 7021 Koll Center Pkwy, Pleasanton, CA, 94566 - 925.730.4060

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