



Upcoming MLS Rule Changes

The MLS Management Group (MMG) Committee passed two motions at their September meeting. These changes will go into effect October 16, 2023:

- 1. Amend Rule 6 Regional and Reciprocal Agreements to add Section 6.1 Reciprocal Agreement, and
- 2. Remove Rule 12.16(q) Search Result Limitation. This change removes the limitation of 500 results on your public-facing real estate website with approved IDX MLS data.

Visit the Bay East [website](#) for more information on the changes and the complete MLS Rules and Regulations Manual.

BUZZ



Home sales continue to drop as buyers and sellers feel the weight of higher interest rates.

[Learn more in this week's Weather Report.](#)

MLS Corner

Homesnap Pro is Now Homes Pro

Mark your calendars. The final day to use Homesnap Pro will be October 23. Homesnap Pro will be [removed](#) and will redirect to the new website, Homes.com.

To access the new and improved app, download the “Homes.com” app, or visit Homes.com and sign in with your Homesnap email and password. Your clients’ information will still be available in homes.com, including consumer profiles, saved searches, favorite listings, notes, and email alerts.

View the [FAQ here](#). Stay tuned for more updates and get ready for the exciting changes ahead.

If you need any assistance, please email or call [Homes.com](#) support at 800.431.5509.



Featured MLS Class:
[The RPR CMA: Your Spot-on Pricing Tool](#)

Oct. 13 | 9:30am
Review how to use the Realtors Valuation Model® (RVM®) to get a quick estimate of a property’s value.

Marketing Meetings

- [CCMG](#) - Wed. Oct. 11 | Christina Tovera, Veterans Affairs
- [REAL](#) - Thurs. Oct. 12 | Phong La, Alameda County Assessor
- [VREN](#) - Fri. Oct. 13 | Financial Planning and Taxes
- [TCMC](#) - Thurs. Oct. 19 | Insurance Panel
- [AIMM](#) - Tue. Oct. 10 | Lisa Fitts and Amy Woodbridge, Community Development and Program Managers



In-person locations can be found [here](#). Weekly toursheets available [here](#) (login required).

Bay East Bulletin



Hispanic Heritage Month
NAR commemorates Hispanic Heritage Month, which is celebrated each year from September 15 to October 15. NAR has focused on ensuring local and global Spanish-speaking Realtors® and bilateral partners have access to NAR resources. Visit [NAR en Español](#) to access NAR’s new Spanish language webpage. Hispanics represent the largest ethnic or racial minority across the United States, NAR works to celebrate [homeownership for all](#), including the Hispanic community.



Nominations for 2023 Awards Now Available
Each year, the Association recognizes members for our most prestigious awards: REALTOR®, Rookie, Platinum Affiliate, and Good Neighbor of the Year. The deadline to submit an application for you or your colleague is October 14. Learn more [here](#).



Market Statistics Available Now
Stay up-to-date with the latest sales and trends in your local real estate market by visiting the [community page](#) on our website. The data includes an overview of inventory, sales, pricing, and days-on-market. Schedule a market analysis presentation with [David Stark](#) and get a deeper understanding of the current market conditions.

