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### **Bay East BrokerCentric – November 2025**

Essential updates and tools for brokers and office leaders

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## **A Note from Your Broker Engagement Team**

Hi,

Here's your monthly snapshot with the latest Bay East, C.A.R. and NAR updates, resources, and events to keep you ahead in today's market. For more tools, visit our [Broker Resources](#) website or reply to this email to schedule a Bay East ambassador visit.

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## **Legal Live Webinars**

Stay ahead of the latest legal changes impacting your business. Several new laws have recently been signed. Review the summary [here](#) (C.A.R. login required).

Join the upcoming Legal Live webinar on [November 13](#) for an in-depth overview of these new laws, and don't miss the [December 9](#) session focused on new forms.

Both sessions will be recorded, and past Legal Live webinars are available [here](#) (C.A.R. login required) for on-demand viewing.

## **2026 Inaugural Gala**

The Bay East 2026 Inaugural Gala is coming! Think James Bond meets a timeless Black & White Ball. Diamonds will fall, cameras will flash, and all eyes will be on you. [Sponsorship opportunities](#) are available now for this unforgettable evening of sophistication and celebration. See you on February 7, 2026.

## **Is the Government Shutdown Affecting Your Business?**

NAR is collecting stories about how the government shutdown is impacting housing and the real estate market. Help NAR by sharing how the shutdown is affecting your clients, transactions, or local market. [Learn more→](#)

## **Liberty Mutual Insurance, NAR Member Benefit**

Liberty Mutual is NAR's exclusive auto, home, and renters insurance provider, offering customized coverage, and expert advice. [The Liberty Mutual Auto Insurance Referral Program™](#), lets you extend to your clients the same auto insurance savings and benefits that you have access to through NAR REALTOR® Benefits.

## **Let's Stay Connected**

Want Bay East at your next office meeting? Our speakers cover MLS Rules, Market Trends, Industry Updates, Bay East Benefits, and more. [Request a speaker.](#)

Thank you for being part of Bay East,  
— Your Bay East Broker Engagement Team

Kelsey Paredes, Leadership and Member Programs Manager - [kelseyp@bayeast.org](mailto:kelseyp@bayeast.org)  
Nicole Shivers, Member Programs Specialist - [nicoles@bayeast.org](mailto:nicoles@bayeast.org)



Located at 7021 Koll Center Pkwy, Pleasanton, CA, 94566 - 925.730.4060  
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