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### Bay East BrokerCentric – September 2025

Essential updates and tools for brokers and office leaders

## A Note from Your Broker Engagement Team

Here's your monthly snapshot with the latest Bay East, C.A.R. and NAR updates, resources, and events to keep you ahead in today's market. For more tools, visit our [Broker Resources](#) website or reply to this email to schedule a Bay East ambassador visit.

— Bay East Broker Engagement Team

## MLS Updates - Ensure your office stays up to date

**Coming Soon listings:** auto-expire in the system after 30 days.

**Seller Concession violations:** result in a fine

Review all MLS rule changes [here](#).

## MLS Reminders – Avoid MLS rule violations

**1. Seller Concessions are allowed in remarks** – and must identify its use, avoid dollar amount/percentage, and must not include any buyer broker compensation.

**2. Public Remarks** – should not include showing information like “Call Listing Agent” or “Go Show”.

Review the full MLS rules [here](#).

## Brokers & Managers Meeting + Networking - Oct. 21, 1–3pm

Join fellow leaders for an exclusive session with Attorney Tom Jacobsen: “*New Concerns with RESPA: The Next Challenges on the Horizon*.” Get the latest on RESPA litigation and what it means for your business. [Register here](#). — space is limited!

## DRE Posted the Top 6 Violations in 2025 – Stay compliant with the DRE

The DRE highlights its most common enforcement actions—plus practical tips to stay compliant. [Review the list](#) and sign up for the DRE's newsletter.

## Attend the Broker Conference at C.A.R.'s REImagine!® in Chula Vista – Sept. 15

One day of insights, strategies, and candid conversations with industry leaders like James Dwiggins, CEO of NextHome, Wayne Bell, former DRE Commissioner and Phil Hawkins, CEO of the California Association of REALTORS®. *Special Offer:* Save \$25 when you register by Sept. 5 with code **BROKER25**. [Register now](#).

## DEI Symposium

Be part of the movement driving real change in real estate. The [DEI Symposium](#) will unpack how estate planning, fair housing, and financial empowerment can help close the wealth gap. Support the event as a sponsor and join the conversation with REALTORS® across the Bay Area who are committed to equity, inclusion, and long-term impact. Contact [Jessica Arnold](#) for more information on sponsoring the event.

## Let's Stay Connected

Want Bay East at your next office meeting? Our speakers cover MLS Rules, Market Trends, Industry Updates, Bay East Benefits, and more. [Request a speaker.](#)

— Bay East Broker Engagement Team

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