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Tech Support

Bay East BrokerCentric – October 2025

Essential updates and tools for brokers and office leaders

A Note from Your Broker Engagement Team

Hi,

Here's your monthly snapshot with the latest Bay East, C.A.R. and NAR updates, resources, and events to keep you ahead in today's market. For more tools, visit our [Broker Resources](#) website or reply to this email to schedule a Bay East ambassador visit.

After 37 years of helping to shape Bay East, Pam Barnes has retired as Chief Association Services Officer. Pam will continue supporting special projects part-time through 2025. Thank you, Pam, for your dedication, leadership, and lasting impact!

— Bay East Broker Engagement Team

Brokers & Managers Meeting + Networking – Oct. 21, 1–3pm

Join fellow leaders for an exclusive session with Attorney Tom Jacobsen: *"New Concerns with RESPA: The Next Challenges on the Horizon."* Get the latest on RESPA litigation and what it means for your business. [Register here](#). — space is limited!

How the Federal Government Shutdown Impacts REALTORS®

A federal government shutdown can directly impact real estate transactions by delaying or suspending services like flood insurance, VA and USDA loan processing, HUD programs, and certain IRS functions. Brokers should prepare their agents by identifying transactions that could be affected, helping them set clear expectations with buyers and sellers, and staying updated through NAR's advocacy resources.

For more information, please review NAR's [summary](#) of what the shutdown means for REALTORS®.

2026 Inaugural Gala

The Bay East 2026 Inaugural Gala is coming! Think James Bond meets a timeless Black & White Ball. Diamonds will fall, cameras will flash, and all eyes will be on you. [Sponsorship opportunities](#) are available now for this unforgettable evening of sophistication and celebration. See you on February 7, 2026.

Real Estate Office Policy Manual

C.A.R. has updated the Real Estate Office Policy Manual which helps Brokers set up a compliant, efficient office with model guidelines, customizable policies, and procedures tailored to your brokerage. This policy includes new updates on Written Buyer Representation Agreements and No Offers of Compensation to Cooperating Brokers through the MLS, plus a digital Word Document download and a printed copy. Purchase the Real Estate Office Policy Manual - Now With Digital Download [here](#).

Transaction Coordinator Resources

There are several resources for Transaction Coordinators like [certification courses](#) even a directory to find the transaction coordinator you're looking for.

Let's Stay Connected

Want Bay East at your next office meeting? Our speakers cover MLS Rules, Market Trends, Industry Updates, Bay East Benefits, and more. [Request a speaker.](#)

— Bay East Broker Engagement Team

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