



Broker Town Hall

Join us on Wednesday, July 17 at Bay East for a rundown on the latest real estate legal updates, Forms and MLS Changes with Shannon Jones, Real Estate Attorney, followed by a Q&A session, networking, and light refreshments!

The session will be from 10:45 am – 1:30 pm
Seating is limited, [please register here](#) to secure your spot.

Registration is limited to Bay East Broker and Managers, and you must log in to your Bay East Portal prior to registration.

Please contact Member Services at 925.730.4060 for questions or assistance.

MLS Changes Compensation and Concessions

As a result of the NAR Settlement, Bay East will implement the following changes to our Paragon MLS Platform beginning Monday, August 12:

- All compensation, across all property types and statuses, including historical data, will be removed.
- The current post-sale concessions field will change to a Yes/No option.

Note: Historical concessions data for off-market listings will still be visible.

[More information can be found on the MLS Changes and Concessions Page](#)

C.A.R Broker Compensation Compliance Page

Real estate broker and agent practice changes are coming or may already be in place. This site will help you, the REALTOR®, with answers to your questions, and allow you to be prepared to answer questions from your seller or buyer client, or other agents in the field. The focus will not be on the reasons for the changes, but rather how you can comply and compete in the new real estate marketplace. You can find more information [here](#).

NAR Required Code of Ethics Training Deadline December 31

NAR requires that every REALTOR® member complete a course in the Code of Ethics every three (3) years. The current three-year cycle is 2022/2023/2024. There are online courses available through C.A.R., NAR, Bay East's On-Demand portal, and Bay East is hosting a virtual live class on [October 10](#), 12:30 – 3:30 pm. If you would like a list of your agents who need to complete this course by December 31, 2024, please contact Member Services at memberservices@bayeast.org or call 925.730.4060.

[View additional information and FAQ](#)

NAR's 'Snapshot of Race and Home Buying in America'

Discover the key findings on racial disparities in home buying. Learn more in NAR's 'Snapshot of Race and Home Buying in America.' [Read the full report](#).

Member Benefit: Offices Available

Enhance Your Business Presence! Bay East is excited to offer an exclusive member benefit: Access to Private Executive Offices at our Pleasanton location. Elevate your professionalism and impress your clients with a quiet, distraction-free environment. Enjoy the flexibility of tailored rental options to meet your scheduling needs, with discounts for longer rentals. This benefit is perfect for creating a memorable first impression in a sophisticated setting. Reserve your private office today, free for up to two hours! For more information or to make a reservation, contact our membership department at 925.730.4060.

[Office Space Rental Information](#)

Access to Private Executive Offices
Elevate Your Professionalism

ABOUT THE SPACE
We're thrilled to share an exciting member benefit: exclusive access to private executive offices. Elevate your first impression and demonstrate your value to clients by utilizing a private office, free for up to two hours. Contact the membership department to reserve an office today.

KEY FEATURES

- Quiet Work Environment: Find a peaceful spot to work or meet clients without distractions.
- Flexible Renting Terms: Tailored rental options to suit your schedule and needs.
- Member Pricing: Exclusive discounts available for longer rentals.

Membership Department: 925.730.4060
Location: 7021 Koll Center Parkway, Pleasanton, CA 94566

Contact Us: 925.730.4060
More Information: www.bayeast.org

And finally...quicklinks

[Bay East Broker Resources](#) →

