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### The Story Behind the Numbers

You Asked, We listened! The Story Behind the Numbers is your Bay East Association Broker market update! In this edition, we unravel the intricate tale of our local market's trends and statistics, offering you more than just numbers – we're uncovering the narratives that drive our industry. But that's not all – we want to hear from you too! Share with us what you want in future episodes of The Story Behind the Numbers!

If you have any questions or suggestions, please contact [David Stark](#).

### Bay East Member Benefit Spotlight

The Holman Group is a member assistance program, a free member benefit at no cost to all Bay East members, that offers unlimited telephonic assessments per household unit, per issue, per year with local, licensed therapists. This member benefit can be used for confidential assistance with problems involving stress, grief, depression, legal & financial issues, substance abuse, suicide prevention, marriage & family troubles, & more. Members contact the Holman Group directly, and all communications are confidential. The toll free crisis line is staffed by licensed therapists and available to all Bay East members and their dependents including lawful spouse's and children up to age 26, and all household members regardless of dependent status. Visit [holmangroup.com](#)(USERNAME: BayEast/PASSWORD: BEAR2015) for more information regarding this awesome wellness resource and all the other amazing benefits The Holman Group offers Bay East members at no additional cost today!

### And finally...quicklinks

[Bay East Broker Resources](#) →

### Find us here...



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